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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 6, 1899. NO. I.

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Tillson's Roller Process Buckwheat Flour.

If any grocer who wishes to increase his business in Buckwheat Flour will try Tillson's brand just once in his own family, and then abide by his wife's decision about its rich, true, buckwheat flavor, its cleanliness, its healthfulness, then we'll be satisfied. The woman is "the power behind the throne" on every article you sell. Test it in your own family—there's no better way to prove its virtues.

Rich, True, Buckwheat Flavor.

THE TILLSON CO'Y, LIMITED,
Tilsonburg, Ont.

PEEK FREAN & Co's

Twenty-One Prize Medals.
Twenty-One
Royal Appointments.

Something Fine.

PEEK FREAN'S
Celebrated

ZELLAR WAFERS.

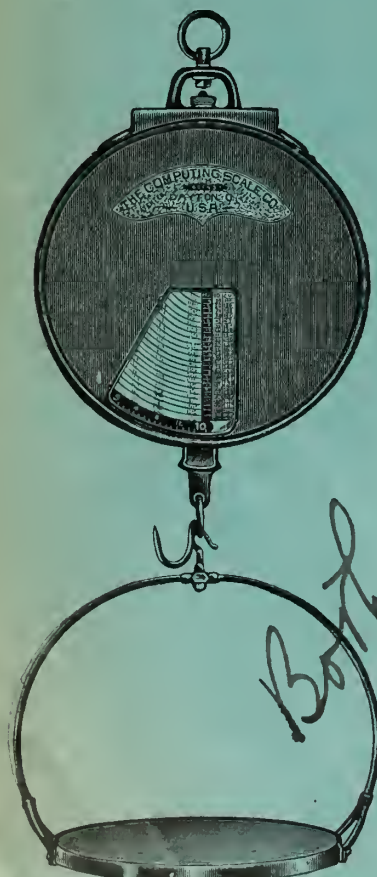
THE CHOICEST DELICACY MADE.

Also a full line of their biscuits in tins and 40-lb. casks.
(Casks free.)

Charles Gyde

20 and 22 St. Francois
Xavier Street

MONTREAL



Computing or Money-Weight Dial.
Spring Balance Scale.

The Finest Spring Balance Scale in the World.

We defy competition to touch it.

THE SPRING BALANCE AUTOMATIC MONEY-WEIGHT COMPUTING SCALE.

This scale shows automatically the value of any article placed upon the pan or platform at any price within the range of prices provided for it. The scale shown in the illustration has a range of prices from 5c. to 25c. per pound by 1c. graduations, and, in addition, shows 12½c. per pound and 30c. per pound. It is also made in other graduations of prices per pound, thus providing for all prices usually prevailing in meat markets and butcher stalls. The operation is purely automatic.

The article to be weighed is placed upon the scale, and the value is instantly shown in the graduated circle immediately opposite the required per pound. Dayton Spring Balance Scales are made in three different sizes, to-wit: 20, 30 and 60 pounds capacity. Any style pans can be furnished with the above scales. Write for full particulars.

Both 20 ounce 1 1/4 lbs

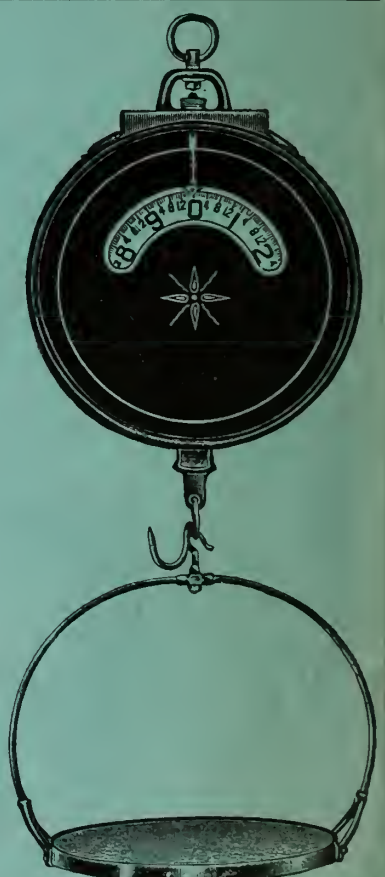
The Computing Scale Co., Dayton, Ohio,

or

Mills & Hastings, 700 and 701 Garden City Block, Chicago, Ill.

or

L. A. Davidson, Canada Life Bldg., Toronto, Can.



Reverse Side.
Showing Pounds and Ounces.

Thrice happy is the grocer who has held his trade during '98 — he has welded another link in the chain of confidence that binds his customers to him. Thus, business grows—and prospers, for "Confidence" foreshadows success. A Happy New Year to you!

A Few Suggestions of Highest Quality for '99.

The Bi-Carbonate of Soda that never varies in its great purity and strength —98 50/100 of pure Bi-Carbonate of Soda in it. The

"Hand-in-Hand" Brand Bi-Carb. Soda

is the product of one of the largest manufacturers in Great Britain—The United Alkali Company. Pure, white, strong, **always**.

There is never a question raised about the purity of the materials that E. Lazenby & Son, of England, use in their products —"highest quality" is their watchword.

Lazenby's Jelly Tablets

come in 13 different varieties. They are rich, pure, delicate. The flavorings are true to Nature.

Easy to use — quick —sure—economical.

When you think of Cocoa do you think of "purity and Fry" at the same time? Your customers do or **will** if you make the suggestion of

Fry's Cocoa and Chocolates

The Cocoa is concentrated and dissolves easily—economy for the woman who uses it! The Chocolate (Diamond Sweet) is absolutely pure!

Sold by leading wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

Facts are Stubborn Things

and all our advertising would be waste of money, if behind them were not eloquent, convincing facts.

All we say of

JAPAN TEAS

is perfectly true. Too much cannot be said of their truly wonderful

Flavor, Aroma, Purity, Cleanliness and Popularity

Your customers are fully aware of this, so be prepared for them—always have

Japan Teas

in stock.

60 Per Cent. Profit

The Grocer who doesn't handle cigars as a side line loses a clean profit of about sixty per cent. that he might easily make.

But he must be careful that the cigar suits the "man of the house," because he increases the family's confidence in him and his goods, if the quality pleases. Strengthen the links in the chain of confidence by sending for prices on those cigars that never fail to satisfy critical smokers—

J. Bruce Payne Cigars

J. Bruce Payne Granby, Que.

The Sale of

GREIG'S CROWN EXTRACTS

for 1898 by far surpassed the business of any preceding year.

We confidently look forward to 1899 for a still greater increase, because **dealers** and **consumers** alike are finding out **how immeasureably superior** the **CROWN FLAVORS** are to any other brand on the market.

THE GREIG MANUFACTURING CO.

MONTREAL.

SLADE'S CELEBRATED

BUTTER-SCOTCH

Pure as the Crystal Spring.

C. E. Colson & Son, ***St. John St.*** ***Montreal.***

Sell

Rose & Laflamme Selling Agents **Montreal**

POLAR STAR..

OUR NEW . . . LINE FOR '99

Ask Our Men **All About It**

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited
...MONTREAL, QUE.
Sample room
56 and 58 Front West, TORONTO.

Pickles.

Visitors at our factory always remark on the extreme cleanliness everywhere apparent.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, ETC.

The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

Good Teas Mean Good Business.

There is no other article in the grocery line that brings a merchant as much steady and profitable trade from good people as Tea.

Always stock the kind your customers want, and your duty is done. You know which is acknowledged throughout the universe AS THE BEST. Those from

CEYLON AND INDIA

of course. **They are machine-made,** so, absolutely pure and cleanly.

Everybody is drinking them.
Are you selling them ?

If not, do so at once. It will pay you, and build up your tea trade.

Tea! Tea! Tea!

We take great pleasure in directing the attention of the Trade to our large range of new importations just to hand, viz :

Assams, Ceylons, Japans and Young Hysons

NEVER has our stock been so complete and well assorted with stylish, fine liquoring teas. Our customers, and buyers generally, can rely on getting the pick of the market while they last.

DON'T PUT OFF BUYING until the market gets excited. Teas will enhance in value by holding. ***The opportunity now presents itself to get the very finest values at the lowest possible prices, consistent with quality.*** This suggestion we expect will appeal to the good judgment of the wide awake merchants who study the market.

In package tea—**Golden Blend,** at 18½ to 19 cts., and **Aurora Ceylon** (black and mixed) the most healthful and handsomest package on the market—are lines of superior value, and bring trade because of their intrinsic merits.

W. H. Gillard & Co.

WHOLESALE GROCERS and TEA IMPORTERS

Hamilton, Ont.

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

A Delicious Condiment

Cases, 2 doz. each.
Retail at 25 cents.
Show a good profit.

Rose & Laflamme

Agents ..MONTREAL

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 6, 1899. NO. 1

WHAT IS PROFIT?

By E. Ballard.

I WONDER how many merchants have any idea of what their actual profits are? Of course, you are well aware what every article is billed to you at, and, of course, you know what you sell it at. But, if you are of the opinion that the difference between the bill price to you and the retail price at which you sell it is your actual profit, you are about as much mistaken as you can be.

The trouble with too many storekeepers is, they haven't any exact idea of what their goods cost, nor have they anything more than a general idea of what it costs to do business. If you should make ten thousand sales of $1 each in a year, and each of those articles cost you just 62 cents, your profit would not be $3,800, although that is the way that too many merchants reckon their profits. Out of that $3,800 you must reckon, say, $1,000 for rent, and such expenses as lighting and heating; as much more for clerk hire, and, perhaps, half or a quarter as much for advertising. By the time that $2,250 or $2,500 is taken out, it leaves you much less than half of the $3,800 for your profits. If you add to that $1,000 for your own services, and, certainly that is cheap enough, you have left, perhaps, $300 or $500 for actual profits. This, of course, is a supposable case. Nobody is doing a retail business and making every sale at $1, neither are all your goods bought at 62½ cents apiece, or pound, or yard, or bunch, or whatever may be the unit.

There are many men who have made business failures without knowing the reason why, simply because they did not make a proper profit; and the real reason why they did not make this profit was because they did not know the exact cost of selling them. Next to the importance of knowing just how much stock to have on hand, and how much money, and how much indebtedness other people hold against you, is the question of how much profit you have made. In many lines of goods there is a distinct and easily-reckoned depreciation. From the time they get into the store until they are sold, they steadily shrink in value, and this depreciation must be reckoned in the cost. Where goods come from a distance the cost of expressage or freight, and the cost of boxing and carting are sometimes important items in reckoning the cost of goods.

The man who discounts his bills can usually make those discounts pay the cost of delivering his goods, and, perhaps, you are not one of those who take advantage of the discounts. It is said that a leading dry groods house in New York, stated in their advertisement that they would sell for the first year after they had opened, at exact cost, and I think that it is on record that the advertising manager, in explaining what exact cost meant, reckoned not only what the goods cost according to inventory, but also the cost of laying them down in his store, and the estimated cost of rent, interest, taxes, light, heat, clerk hire and proprietor's salary, at a good round sum. If I remember rightly this added at least 12 per cent. to the inventory price of the goods.

Some manufacturers claim that they can do business cheaper than others because they own their own stores or because members of their families act as their clerks, without salaries, or that they have their own teams for carting and in other ways they save money. It is all right to claim that they save by these things, but they should be reckoned just the same. Because you own your own store and do not have to pay rent to a landlord, do not be so blind as to say you do not pay any rent. The fact is, you are occupying a store which could be let to someone else at a good rental and you are using what that tenant would pay you for if you were not occupying the store yourself. Therefore, you are paying rent.

It is the same way with your clerk hire, if your son, your wife, or some other member of your family does it for you. And it is the same way regarding your teaming if you have your own horse and wagon to carry your goods. These items are actual expenses in one way or another and cannot be left out of reckoning when cost of doing business is taken into account.

There is one other item which too few merchants reckon in as the cost of doing business. Almost everybody, or entirely too many people, does more or less credit business and I never yet knew a man who did credit business who did not lose some of the accounts he had on his books. This loss must be paid for and is another important item in reckoning the cost of doing business. Another important item is the depreciation of stock. I have spoken of this before, but I wish to call attention to it again. Every merchant has goods on his shelves or in his storeroom on which it would be difficult to get their first cost, and this loss is one which should be considered when the year's business is taken into account.

The first of January has reached us, and the time for annual inventory is at hand. As soon as you have taken account of stock and found out how you stand it will be well worth while for you to reckon what it has cost you to do last year's business. I am afraid that some of you will find, if you look at it honestly and go into the matter carefully, that you have paid pretty dearly for the amount of profit your books show. Reckon what you have paid out for all these items which go under the head of running expenses—the salaries, the cost of lighting and heating the store, the cost of such supplies as paper, twine, etc., the taxes, interest on capital, in fact, everything which comes

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

under the head of expense and which cannot be charged definitely to the cost, or I would prefer to say the bill price of the merchandise. Reckon this up and see how large a percentage it is of the total sales for the year. Remember to charge as your salary, the amount of money you have drawn during year, and do not forget that what goods you have taken out of the store should be charged just the same as the money. By this means you will be enabled to see what are your net profits. Another interesting thing will be to see just what lines are not paying you actual profit. It may show you that you are selling some goods entirely too low, and in this case it is none too soon you turned over a new leaf and to do business in future but for profit, and remember that there is a great difference between real profit and seeming profit.

Every dealer is apt to ask, at some time or other, what percentage he should add to cost in order to sell at proper retail prices. That is a question for the dealer himself to decide. But, if he does not know how much it is costing him to do business, he will never know how much he should add to cost in order to make a profit. Look out for the leaks. This is a principal one, and the dealer who does business without profit is one who will, sooner or later, go into bankruptcy. Do not make up your mind that a level profit, or a certain per cent. on all goods, will show a profit. Some goods cost much more than others to handle, and this fact must be considered. But be sure you do make a profit on every line. If there is one which you cannot sell at an actual profit on the basis I have outlined, the sooner you drop that line the better for you and for creditors.—Trade Magazine.

Some grocers and many grocery clerks are artistic sign painters. They can use the brush better than the pen. While the handwriting is often very poor, the signs they make are without faults, an honor to the maker, an attraction to the store, an example for others.—Retail Grocers' Advocate.

CANADIAN EXPORTS TO SOUTH AFRICA.

CONCERNING Canadian exports to South Africa a report from Cape Town says that Canada is making headway as an exporter to South Africa, not only through foreign ports but direct from New York, especially in cereals, timber and products of the dairy. Canada has also been sending canned meats and fish, stoves, soaps, iron roofing and many other products. While most of the exports have passed through the port of New York, on account of its proximity to her industries, yet a steamer is now on the way to Cape Town from Quebec with full cargo. It is claimed by Canadian exporters that the port of New York is much nearer to the manufacturing centres of the Dominion than to many similar centres of the United States, and consequently railroad freights are cheaper. The establishment in Cape Town of what is hoped to be a permanent exhibit of Canadian products is worthy of commendation and emphasizes the advice given to American manufacturers. In this exhibition are found samples of household, office, school and church furniture, hardwood fittings, organs, pianos, bicycles, doors, sash and frames, metal ceilings, lathings and interior finishings, pressed brick, soap, crackers and biscuits, canned fruits and vegetables, woollen and cotton goods, cigars, split peas and rolled oats, belting, vehicles, woodworking machinery, flour mill machinery, dairy outfits and products, etc.—N.Y. Journal of Commerce.

WORK ONE KIND OF BUSINESS.

Never try to work at more than one kind of business at a time. Persevere in whatever you are engaged in until you have succeeded, or until you are satisfied that you never can succeed in that line. To make money dishonestly is the hardest thing in life. Therefore, preserve your integrity. John Randolph, of Roanoke, once said: "I have found the philosopher's stone, and it is this rule, 'Pay as you go.'" Nothing is truer. The road to wealth lies in paying out less than we take in.—William Waldor Astor.

FRONTIER HONESTY.

"WELL, there is one thing," said the old Kansas man, as he tipped back in his chair and put his feet upon the register, "I don't believe the people are as honest now as when the country was new."

"Now there was the case of Pete Lampton and the eggs. This Pete was sometimes accused of rustling a few cattle, but he was found to be square in little matters. Eggs were selling at 25c. a dozen and Pete took two dozen to his camp. The next day he returned to the store, threw down $2.25 and started to walk out. The storekeeper asked the reason for deposit of currency, when Pete explained in this way:

"Well, Sheldon, there was just an even dozen of them eggs I got out of you yesterday that had chickens in 'em. Eggs is worth 25c. a dozen and chickens $2.50 a dozen. I figured it out that I must owe you $2.25. You can't afford to sell chickens for 25c. a dozen and I says, to square myself, says I, Pete, the square thing for you to do is go right back there and pay old Sheldon chicken price for them eggs. You may say what you please," continued the old-timer, as he sliced up another pipeful of plug tobacco, "but for downright square dealin' in small matters. I've never seen the country that come up to western Kansas in the early days."

Balfour & Co., Hamilton, report the receipt of many letter orders for "Tartan" tea. The trade appreciates the fact that the bright, handsome packages in which this tea is packed, not only add to the appearance of the store, but attract the attention of their customers. The combination of refined, delicate flavor and pronounced strength insures perfect satisfaction to every buyer, and there is nothing that adds so much to the prestige of a store as handling goods of this description.

AS GOOD AS———— Does not suit us. We have made

L. S. & B. No. 1 and Empire Coffees

Better than any—this is the verdict of consumers.

LUCAS, STEELE & BRISTOL,
Hamilton.

PURE

ALWAYS SATISFACTORY
PROFITABLE

Canada Baking Powder

1-4's to retail 5c.
1-2's to retail 10c.
1's to retail 15c.

Never sell Alum Powders when you can buy this wholesome powder to sell at these prices.

James Turner & Co.

HAMILTON

Prosperous New Year to You.

THE TRURO CONDENSED MILK AND CANNING CO.

Manufacturers "REINDEER" Brand.

Fresh Arrivals

Shell Brand Castile Soap, Bars
Shell Brand Castile Soap, Cakes
Pearl Sago
Pearl Tapioca

Aylmer Canned Chicken
Aylmer Canned Turkey
Aylmer Canned Duck

T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

THE ONE THING SHE WANTED.

NO matter how willing a man is to do his share in household matters, he will occasionally forget, and no one that I have ever known, or expect to hear mentioned in years to come, can be fully absolved from this besetting sin.

So it is that the gentlest of wives will at last turn, when the third request for any given article has been neglected, will suddenly change her endearing title for you to that of your full Christian name, closing with, "And you won't forget it to-day, will you, d-e-a-r?"

You can wager your saccharine existence that the request is neither forgotten or neglected that night.

It was the one week of all the 52 of the year, the one that brought us "peace on earth," and although the domestic demands had been continuous, everything had been brought except the one repeated request, "a nine pound pail of butter," a most necessary article during the season of hot cakes and waffles. The over-quiet distinctness with which she mentioned "butter" at breakfast, and repeated it as I rushed for the train was equal to the last call for supper in the dining car.

Yes, indeed, I stopped on my way to the office and bought the pail of "golden creamery," and placed it in a position near my desk, so out it would have tagged of its own accord, had I attempted to leave that night without it.

Good fortune did seem to attend me all that day, for everything she might have wanted was right at hand for the buying, and soon a substantial peace-offering was gathered together.

Eight bundles, a nine pound pail of butter, and just an average time to make the train, barring delays; I reached it just as "All aboard!" sounded in my ears.

Through the kindness of the big, good-natured brakeman my plunder was safely gotten on board and dumped into a seat alongside of me, and there I sat, thinking of the happy surprise it would all be soon, not one thing forgotten. The seat was so comfortable, the song of the wheels as they rushed along so quieting, that I dimly heard and wondered who it was shouting so, when a hand was laid on my shoulder, and a "Hi, there! get a gait on yer! It's your station."

Never did nine packages get so tangled up as mine. One shot up in the air, carromed on my head, rolled along my arm, danced on my fingers, fell, broke, scattering its contents in every direction. Once on the platform, I couldn't hang that pail of butter on anywhere and I left it ornamenting the steps of the depot and started homewards.

The night was cold and every foot fall on the snow-covered plank walk gave out its musical creak as I hurried on. Before the front gate was reached, the eight parcels seemed possessed of an insane desire to move about, and I strained every nerve to hold them until my arms ached and felt as if they would drop from their sockets; the 16-inch collar grew so small that breathing was anything but easy, and I was hotter than a toasting muffin, although the air was two deg. below zero. Mad? Well! just as I walked up the short approach to the front steps, I saw through the bay window the one being I was struggling to surprise. There she sat, calmly stitching away on some fancy work for a Christmas present, and, although expecting me and hearing my footsteps, no movement was made until I reached and kicked at the front door vigorously. Then everything was dropped, and she hurried to the door and threw it open.

There she stood in the bright light, as beautiful and sweet a picture of femininity as God ever made, smiling, expectant, but calm, calm beyond description. Quietly looking me over, taking in everything from the unbuckled galoshes, to my red, perspir-

No Doubt

you have tried several potted and package cheese.

The only one left
Is the Pot on the left.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CRANBERRY CULTURE IN P.E.I.

THE probability is that cranberries will be cultivated extensively in Prince Edward Island in the next few years. The Island Pioneer, of Summerside, P.E.I., states that there are thousands of acres of bog land throughout the Province which are just fitted for the cultivation of the cranberry plant, and, as these acres are good for nothing else, it is likely that a proportion of them will be cleared for cultivation by their owners.

The climatic conditions of all the Maritime Provinces are suitable for cranberry culture—in fact, the conditions are even better there than in New Jersey or in the Cape Cod district of Massachusetts.

With suitable land and climatic conditions the cultivation of the cranberry plant is a simple matter.

In an address before The Nova Scotia Fruit Growers Association, Henry Shaw, a successful grower, of Annapolis Valley, N.S., described his experience. He owned a bog which had long been useless. In the fall this bog was drained, cleared, and fitted for the plow at little expense. Two acres were ploughed; on one acre the plow brought the sand to the surface; on the other the mud was too deep to reach the sand.

In the following June and July, he secured wild vines (which are better than vines imported from the United States, for the latter are infested with various worms and insects), and planted them over the two acres. They grew well for four years, no more work being necessary.

On the fourth year, the acre which was sanded bore well, but the plants growing in the acre which had no sand never bore fruit, though they were left seven years.

As an experiment, a quarter of this fruitless acre was covered with a layer of sand. the result was, that this year this quarter acre yielded 27 barrels of cranberries. The other three-quarter acres were still fruitless.

Mr. Shaw has now an acre and a quarter of fruit-bearing cranberries. Concerning the value of his product, he spoke as follows: "We got at the rate of 108 barrels to the acre. We sold these on the Montreal market at $7.34 per barrel net. Let us strike off the $1.34 per barrel for harvesting, barreling and moving to the station—this amount will more than pay the cost. When this is struck off, we have an even $6 per barrel, which would return for the acre $648, or the interest at 5 per cent. on over $12,000. A half, or even a quarter, of the yield I have mentioned would pay well, and pay if the berries sold as low as $3 per barrel."

SULPHUR MATCHES LOWER.

Sulphur matches manufactured by The E. B. Eddy Co., Limited, have been reduced 25c. per case, the change going into effect on Tuesday.

"Telegraph" matches are now quoted at $3.20 for 1 to 4 case lots, and at $3 in 5 or more case lots. "Telephone," 1 to 4 cases, $3; 5 cases or more, $2.80. "Telephone," in ⅛ gross boxes, 1 to 4 cases, $3.20; 5 or more cases, $3. "Tiger," 1 to 4 cases, $2.85; 5 or more cases, $2.65.

"Victoria" parlor matches have been increased 25c. per case, now being quoted at $2.50.

Terms are without change, 5-case lots still being delivered.

He who is late to business is usually a lap behind the day through in his duties.

A DANGEROUS COMMERCIAL DOCTRINE.

A MERCHANT is to be found here and there who boasts that he has never taken stock, and that, notwithstanding, he has been able to pay his way.

This is a dangerous commercial doctrine.

It is possible someone may yet safely swim the Whirlpool Rapids at Niagara without any artificial aid; but the probabilities are enormously against it.

It is possible a merchant here and there may make a success of business without taking stock; but the probabilities are against it.

He who makes a success of business must be a competent, thoroughly up-to-date man. And it follows that the man who has these qualifications would no more think of neglecting such an important essential as stock-taking than he would of keeping his stock unreplenished.

But whether the life of a business depends on stock-taking or not, one thing is certain: Neglecting to take stock at least once a year tends to make success less possible.

If a merchant does not know just where he is, how in the world can he tell what is best to do in furthering his business? And if he does not take stock, how is he to know where he is?

The merchant who does not take stock is always, to a more or less extent, groping in the dark, and obviously no one can make as good headway in the dark, whether it be the darkness of night or the darkness of business, as he can in the light.

CANNED TOMATOES.

The canned tomato situation is, if anything, stronger than it was a week ago.

Buyers who bought certain brands of tomatoes a few weeks ago for 80c. have within the last few days bid 85c. for several hundred case lots, net cash on spot, but their bid was rejected.

One operator claims to have secured 90c. per dozen f.o.b. the factory, and $1 for corn f.o.b. the factory, on British Columbia account.

The ruling price with wholesalers is now 85 to 90c. per dozen, and they quote the latter figure oftener than they do the former.

Canned tomatoes have also taken a firmer turn in the United States.

A YEAR OF CANADIAN TRADE.

THE year which has just bidden us adieu was, in a commercial sense, a most important one to Canada. Whatever may be the character of its successor, 1898 was a signal one in the history of the country.

A better knowledge of her resources has been obtained, greater effort has been made to develop them, and the home and foreign trade of the country is larger and healthier than at any previous time in the history of the Dominion.

The foreign trade of the country showed a most gratifying development. We have not yet, of course, got the figures for the 12 months of the year, but for the 11 months the aggregate trade was, in round numbers, $274,263,000, of which $134,600,000 were imports and $139,662,000 exports. The following table gives the figures for the two past years :

	Eleven months, 1898.	Eleven months, 1897.
Imports.....	$134,601,000	$106,790,000
Exports.....	139,662,000	138,000,000
	$274,263,000	$244,790,000

Figures as to the volume of the home trade cannot be adduced, but it has probably been the most active in the history of the country. In a great many lines manufacturers have positively been unable to keep up with the demand.

Taking the bank clearing returns for the eleven months, ending November, we find that they aggregate $1,266,668,334, compared with $1,061,130,269, a gain of $205,538,065 or over 19 per cent. This is the largest total since the establishment of clearing houses in Canada.

The traffic on the Canadian railways was very heavy during the past year, but the rate war, which prevailed for several months, naturally impaired their net earnings. The gross earnings of the Canadian Pacific for the eleven months, ending November, were $23,467,860, an increase of $1,741,068 compared with the same period last year, but the net earnings were $54,061 less. The gross earnings of the Grand Trunk for the ten months were $19,755,021, compared with $19,183,269 the corresponding period 1897.

The shipping trade of the port of Montreal is another evidence of the expansion of trade, 516 ocean steamers, with an aggregate tonnage of 1,212,747, having entered the port against 479 vessels, with a tonnage of 1,054,225, in 1897. In coastwise steamers an increase is also shown, there being 330 vessels with a tonnage of 345,000, against 300 in 1897 with a tonnage of 317,000.

Now, in regard to the commercial failures : The number during 1898 was 1,427, or 520 less than in 1897. The assets were $4,085,722, against $5,191,647, and the liabilities $9,644,100, against $13,147,929. The decrease of 36.33 per cent. in the liabilities is the most striking and pleasing feature in regard to these returns. The proportion of the assets to the liabilities was also more satisfactory, being 42.36 per cent., compared with 39.49 per cent. in 1897. In both failures and liabilities, the figures are the smallest in, at least, seven years.

In agricultural matters, Nature was most beneficient. Ontario had the largest crop of wheat in its history, and the quality of the same was exceptionally good, as well. The yield of fall wheat was 25,158,713 bushels, or 24 bushels per acre, and, of spring wheat, the quantity was 6,873,785, bushels, or 17½ bushels to the acre. Taking grain alone, the yield in Ontario last year aggregated over 150,000,000 bushels. With the single exception of potatoes, the root crops were all larger. The yield of tobacco was over 10,500,000 lb.

Manitoba and the Territories were also blessed most bountifully in this respect. According to the latest bulletin issued the total grain crop of Manitoba exceeded 47,000,000 bushels, of which over 25,000,000 bushels was wheat and 17,000,000 oats. The dairy produce of the Province is also developing, and 1898 was a favorable year for this industry, the total output of cheese and butter being valued at nearly $500,000. Year by year the live stock of Manitoba is increasing in importance. Beef cattle to the number of 12,525 were exported from the Province, while of stockers 9,500 were shipped to the Northwest Territories to be fattened and 20,000 went to the United States.

The lumber industry has not been in as satisfactory condition as desirable, but exterior, and not interior, causes contributed to that, namely, the overstocking of the British market and the $2 duty imposed by the United States. In spite of these adverse influences 317,333,593 feet were exported by way of Montreal, compared with 300,420,069 in 1897, and 221,003,609 in 1896.

Canada is at the moment centring much hope in its mining industry, and the results of the past year are most encouraging. In British Columbia the conditions are particularly promising.

In gold, in copper, and in silver, the prospects were never so bright. Rossland has passed through its critical stage, and the value and permanancy of its mines are now assured. Neither now is there any doubt in regard to the Yukon country. In both Ontario and Nova Scotia there have been increased productions of gold. The output of gold in the latter Province is estimated at $600,000, the largest in its history. The gold produced in Ontario during the first six months of the year was $133,744, against $190,244 for the 12 months of 1897, so that it is tolerably certain that the yield for the whole year will exceed that of its predecessor.

The outlook for the coal industry, like that of the gold industry, is promising. The output in Nova Scotia last year was large, and during the year upon which we have entered, promises to be still larger.

In British Columbia, the opening of the Crow's Nest Pass railway has materially improved the prospects of the coal mining industry in that Province. The collieries at Fernie, East Kootenay, have 150 to 200 miners at work. Fifty coking ovens are complete and several are in operation, while fuel is being shipped to the smelters. It is expected that the coking ovens will be increased to at least 150 before long. As an adjunct to the gold mining in British Columbia these Kootenay coal mines will be most valuable.

What Canada wants more than anything else just now is population, and the next few years will, in all probability, witness a substantial increase in this respect. The signs are not wanting, at any rate, for the number of homestead entries in Manitoba and the Northwest the past year were 4,426, compared with 2,383 in 1897, while the immigrants were 27,171, against 10,864. Then, there are the number of people who have gone into the Klondyke and into the various mining camps in British Columbia to be taken into account.

SPECIAL TAX FOR DEPARTMENTAL STORES.

THE city council of Montreal has been for some time laboring with taxation in general and with departmental store taxation in particular, and at a meeting held the other day it was decided to ask the Legislature for power to impose a special tax on the latter. The clause adopted reads as follows :

An additional special tax, not exceeding 10 per cent. of the annual assessed value of the entire premises in which departmental stores are maintained and carried on, may also be imposed upon such persons, companies or corporations, for each separate and distinct branch of trade and business maintained and carried on in such department stores.

THE CANADIAN GROCER is not prepared to say that the scheme proposed by the city council is the best that may be advanced for the regulation of the departmental stores.

The departmental store problem is as intricate as it is large, and it is probable that effective, satisfactory, and, at the same time, just regulations will only be obtained by easy experimental stages. It will be necessary to step as the footing is felt to be sure. It would not be wise to make a move and then go back again.

The proposition of Montreal, if adopted by the Legislature of the Province of Quebec, seems an experiment worth the trying, although some difficulty might be experienced in defining a "separate and distinct department." That, however, is no reason why the attempt should not be made. It should only impel those who are promoting the scheme to greater effort in devising means whereby this or any other object may be overcome.

The departmental store is one of the many species of monopolies which are developing in this age, to the injury, not only of business men and property owners, but of municipal corporations as well.

The municipalities were the last to feel the effects of this particular class of monopoly. As long as it was only the ordinary merchant and the property owner that were being pinched they had not much concern. But, when closed stores meant decreased revenue from taxation, they became interested. And now various corporations in Canada and the United States are searching diligently for ways and means to compel the departmental stores to contribute their due share to the taxes of the respective municipalities.

With business men, property owners, and municipal authorities interested some feasible scheme should be evolved whereby the desideratum may be secured.

CANADIAN BACON LOW.

THE price of bacon has taken quite a tumble in the British market during the past three months. No. 1 Canadian bacon has fallen from 50 to 58s. to as low as 37 to 40s. per cwt.

The cause of this has largely been the remarkable increase in exports from Canada. During the five months ending December 1, 1897, our exports of bacon were 276,696 cwt. ; in the same period last year they were 507,248 cwt., an increase of over 83 per cent.

Such an increase as this could not fail to affect even such a large market as the British one, for, during the Christmas season, the demand for bacon is limited considerably by the large sales of poultry, etc.

Canadian bacon has not taken this tumble alone, as prices all along the line have depreciated. Even at the low price now ruling for the pea-fed Canadian article it is still quoted 8 to 10s. per cwt. higher than the corn-fed American article.

The Canadian packers now point to this depreciation in values as vindication of the reduction made in the price of live hogs some time ago, which reduction was severely criticized in some quarters.

They now turn the tables on these critics, who, at the time, advised the farmers throughout the country to hold back their hogs, by pointing out the fact that, owing to the farmers keeping their hogs too long, fully 40, and possibly 50, per cent. of the hogs offered are too fat, and are unfit for export. As the price of thick fats is but $3.75 per cwt., against $4.37½ to $4.50 per cwt. for light singers, the loss by keeping this large proportion of hogs so long is considerable.

He who despises his business, usually gets cold-shouldered by his business.

DROPS FROM THE EDITOR'S PEN.

Have opinions, but do not deny others the same right.

When merchants unite their grievances begin to scatter.

Ruts lead away from success. Do not get into them.

Obedience to the laws of business brings the blessing of success.

The ideal window display sells goods as well as attracts attention.

Merchants with narrow views should not expect much expansion in their business.

One may lose something by being honest, but not as much as he will by being dishonest.

A good business man maketh a good business, and he who is enterprising maketh a good business man.

Hammer away at business, and hammer hard. Do not be afraid that you will make too much noise and wake up your competitors.

A BUSINESS MAN REJECTED.

THE CANADIAN GROCER exceedingly regrets the defeat of Mr. Tilden for the Hamilton mayoralty.

As a business man he should have been elected.

Newspapers that were opposed to him acknowledged that the office was one which demanded business principles in its conduct, but they solaced themselves with the alleged belief that Mr. Tilden's opponent, a lawyer, was blessed with business qualities, and, therefore, was just as qualified as he for the position.

Then, the organized labor vote was against Mr. Tilden. He had deigned, some years ago, in connection with his own business, to do something which did not please that body. Consequently he had its opposition instead of support, notwithstanding his importance as an employer of labor and the support that was due to him as one who has done so much in building up the industries of the "Ambitious City."

But it is not the first time similar mistakes have been made.

THE TIDE HAS TURNED and JAPANS will soon be a tea of the PAST.

"SALADA"

CEYLON TEA

has already killed the sale of **China** teas, and is turning thousands away from the use of the injurious teas of Japan. **DON'T WAIT** until others have weaned away your tea trade, **BE ON THE ALERT** and keep **"SALADA"** Ceylon Tea in the most prominent place in your store.

MONTREAL OFFICE : cor. St. Paul and St. Sulpice Sts. TORONTO OFFICE : 32 Yonge St.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned ; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

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Produce Commission House.

F. E. JODERY & CO.

Nos. 8 and 10 Lemoine St.

Absolutely commission.
For the sale of

Poultry, Game, Butter, Cheese, Eggs, Etc.

Most central and best adapted situation in Montreal.

MOTTOES.

Shippers' interests our interests. Get all we can and give all we get.

LYTLE'S Mince Meat
LYTLE'S Jams
LYTLE'S Vinegars
LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.
Canada Vinegar Works, TORONTO

EXCELS ALL OTHERS in QUALITY and PRICE

REMY'S STARCH

REMY'S MATCHES

Plain and Impregnated.

&

FAR SUPERIOR TO ANY OTHER

REMYLINA

THE NEW CORN FLOUR.

REMY'S
HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

Please address all Communications to

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Jan. 5, 1899.

GROCERIES.

WHILE the volume of business is naturally not large at this time of the year, it appears to be better than usual, and the general outlook is healthy. During the last few days inquiries have been coming in more freely for canned goods, and a few transactions at good figures are announced. Coffees have been a little easier in the primary market, but quiet and unchanged locally. There is not much being done in tea, but business in this line may be expected to improve from this out. There have been a few sorting-up orders for foreign dried fruits, such as currants, raisins, etc., but trade in this line is, on the whole, quiet. Sugars are dull and weak, although no further change has taken place in the local market. A fair business is being done in molasses, but in syrups there is very little doing.

CANNED GOODS.

Canned tomatoes appear to be gathering strength. There have been, during the week, more inquiries, and there have been a few transactions, although the volume of business does not yet amount to a great deal. One wholesale dealer was bid 85c. for a round lot of several hundred cases of tomatoes, but he refused to accept. Other houses, it is alleged, have recorded similar bids. One operator claims to have obtained 90c. f.o.b. the factory for tomatoes, and $1 for corn f.o.b. factory for shipment to British Columbia. Wholesalers are now, as a rule, quoting tomatoes at 85 to 90c. per dozen. Some declare they will not accept less than the outside figure named. Corn is being held at 90c. to $1 by the jobbers, and peas at 75c. upward. Business is a little more active in canned salmon than it was. There has been a little more inquiry, of late, for canned fruits, although the orders have been small individually.

COFFEES.

The coffee market was a little weaker, but a little better feeling has again developed, the cables denoting steadier prices. Locally, the market is quiet and uninteresting.

SUGARS.

While there have been further declines in the European beet sugar market, the market appears to be, on the whole, steadier than it was. In New York there was, last week, a decline of ⅛c. in granulated sugars, but except in soft sugars the cutting of prices by the Trust and the independent refiners has practically ceased for the time being at least. Refiners are buyers of raws, but importers do not appear in a hurry to do business. Business in sugars, both at home and abroad is light. Local quotations are unchanged at $4.58 for Montreal granulated, and $4.53 for Acadia.

SYRUPS AND MOLASSES.

Trade has fallen off in both sugar and corn syrups, and very little business is being done. In molasses, a fair trade is being done in the New Orleans description at 25 to 27c. in bbls., and 27 to 30c. in half-bbls. Advices from New Orleans report a scarcity of desirable grades, with lower grades steady as to price.

NUTS.

A few small sorting-up orders are being received. The total arrival of Brazil nuts in Liverpool the past season is placed at 3,332 tons, against 3,179 tons last year.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

TEAS.

There is not much business being done. In the way of import the chief business at the moment is in high-grade Ceylon teas, practically none of which are to be had on spot. There is a little business being done on spot in low and medium grade teas. There is talk of an easier feeling in Japan teas, but in spite of this there have been transactions during the week at prices previously ruling. A few inquiries have been received during the week for China Panyongs, but no transactions resulted as far as can be learned. Inquires for this description of tea are rather scarce upon this market.

FOREIGN DRIED FRUITS.

CURRANTS— There is not a great deal doing in currants, but the market is steady. An advance of 3d. per cwt. was cabled from the primary market last week.

VALENCIA RAISINS — There is a little sorting-up being done, but it does not amount to much.

PRUNES—Trade is still quiet in prunes, and the market is without special feature.

GREEN FRUITS.

While the usual after Christmas quietness is now observable, the demand is better than was expected. The demand for oranges is good, but receipts are so large that Valencias and navels have declined 25c. per box, and Jamaicas 25 to 50c. per bbl. Sweet potatoes are practically done. There is no change in either prices or the conditions affecting any of the other fruits on the market.

COUNTRY PRODUCE.

EGGS—There is little activity. The demand for strictly fresh and for boiling stock is excellent. Held eggs move steadily at 15 to 18c. per doz.; pickled at 14½ to 15½c. Cases bring all the way from 14½ to 16½c. f.o.b. point of shipment.

POTATOES—The demand is steady, with prices firm at 55c. for car lots and 60 to 65c. for small lots on the market.

POULTRY—The market for turkeys and geese is decidedly weak, a reduction of ½ to 1c. per lb. being noted. Poorly dressed birds are neglected, as there is sufficient bright, fresh-killed stock to supply the demand. The demand for chickens and ducks is moderate, but steady, and prices are firm and unchanged.

DRIED AND EVAPORATED APPLES—The situation is unchanged. Dried apples are steady at 5 to 5½c. at outside points, and at 5½ to 6c. in a jobbing way for No. 1 stock. Common stock is 1c. lower. Evaporated apples are in a steady demand at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way locally.

VEGETABLES — Spinach, onions, lettuce and radishes, greenhouse-grown, are on the market. Cabbage is 15c. per doz. dearer. Turnips are 5 to 10c. cheaper. We quote as follows: Spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; pumpkins, $1 to $1.50; Hubbard squash, $2.50 to $3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—Dairy large rolls are in poor demand. Prints and tubs are steady. Creamery tubs and boxes are unchanged; prints are ½ to 1c. dearer. We quote at outside points: Dairy tubs, 12½c.; prints,

At 5 cents---This is the price at which **SURPRISE SOAP** retails. Your customers get a pure hard Soap---**You** get a good profit.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashely.
VANCOUVER: 430 Cordova St.
ST. JOHN'S NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

13 to 14c.; large rolls, 13 to 13½c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18½c.

CHEESE—The market is steady. Early makes are ½c. dearer. The demand is good at 9½ to 10½c.

PROVISIONS.

The receipts of dressed hogs have been quite liberal lately. The price is steady at an advance of 5c. per cwt. The demand for meats and lard is quiet. Backs are ½c. cheaper; heavy mess and clear shoulder mess barrel pork have declined 50c.; otherwise prices are unchanged.

FISH.

Receipts of fresh-water are moderate. Prices are unchanged. Salt-water fish are arriving in large quantities. Halifax herring are now in. We quote: Fresh salmon trout, 7½ to 8c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, $2 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks. 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 7 to 8c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.25 to $1.35 per gallon, or $6.25 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is moderate this week, and red and white are now quoted at 70c. at middle freight stations. There is little doing on the street market. Oats are 3c. dearer; goose wheat 2c., and red and white wheat, ¼ to 1½c. We quote: Wheat, white, 72 to 72½c.; red, 72 to 72½c.; goose, 71 to 72c.; peas, 58 to 65c.; oats, 34 to 35c.; barley, 48 to 50c.; rye, 51 to 52c.; No. 1 hard Manitoba has advanced 1c., and is now quoted at 81 to 82c., Toronto freights.

FLOUR—There is no change to note. We quote: Manitoba patents, $4.15; Manitoba strong bakers', $3.90; Ontario patents, $3.90 to $4; straight roller, $3.15 to $3.25, Toronto freights.

BREAKFAST FOODS—The demand is good. Prices are steady and unaltered. We quote as follows: Standard oatmeal and rolled oats, $3 90 in bags and $4 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—The market keeps firm. There is no change in prices. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—No change. Sheepskins and lambskins keep firm at 80c.

WOOL—The market continues dull and weak. We quote fleece at 15c. and unwashed at 10c.

SALT

A good demand is noted, with prices firm and unchanged. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Eddy's sulphur matches are 25c. per case lower.

Turkeys and geese are ½ to 1c. per lb. cheaper.

Canned tomatoes are firmer, and quoted from 85 to 90c. per dozen.

Dairy large rolls butter has declined 1c.; dairy and creamery pound prints are both 1c. dearer.

Valencia and navel oranges are 25c. per box cheaper; Jamaicas have declined 25 to 50c. per bbl.

Smoked backs are ½c. cheaper; heavy mess and clear shoulder mess barrel pork have declined 50c. per cwt. Dressed hogs are 5c. dearer.

QUEBEC MARKETS.

MONTREAL, Jan. 5, 1899.

GROCERIES.

THE wholesale grocery trade during the past week has been very much of a holiday character. In consequence, the market, on the whole, has ruled quiet, and without any new feature of note. The demand for all lines has been limited, but the prospects are that there will be some

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE BRAND TOMATOES **GARDEN GROWN**

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLauchlan & Sons,
OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON
124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. **16 years' experience.**

EDWARD HARRIS & CO.,
PHŒNIX SPICE MILLS, LIVERPOOL, ENG.
Telegraphic Address: "Speedwell, Liverpool."
Telephone, No. 3729.
Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by
The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

activity in the leading lines, now that the holidays are over, and especially so in teas, as the duty question is again being brought up, and the opinion is that the Government will impose a duty of 4 to 6c. per lb. at the next session of Parliament. On account of the above, there has been more inquiry of late, and considerable business will likely be done before our next report. Molasses is quiet, but firmly held.

SUGAR.

There has been no further change in the sugar market since our last, prices having ruled steady for all grades. The demand has been limited, as buyers generally laid in ample supplies before the holidays, in consequence, business has been dull with granulated quoted at $4.40, and yellows at $3.70 to $4.20, as to quality, at the factory.

SYRUPS.

In syrups business has also been very quiet, and prices rule steady at 1¾ to 2¼c. per lb.

MOLASSES.

The demand for molasses has been slow, but the undertone to the market is firm, and a larger movement is anticipated later on in the month. At present car lots of choice Barbadoes are quoted at 30c.; single puncheons at 31c., and the inside figure holders would accept for round lots is 32c., and some are asking 32½c.

DRIED FRUIT.

The situation in dried fruit is practically unchanged, owing to the fact that stocks continue large, in consequence prices are in buyers favor. We quote: Layers, 5¼

Direct shipment of (**Choice Pea Beans.**)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS,** Board of Trade, **TORONTO.**

Toronto Salt Works
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Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

Our extensive
City and Shipping Trade
gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs
CONSIGNMENTS SOLICITED
QUICK RETURNS.

D. GUNN, BROTHERS & CO.
Provision and Commission Merchants
76-78-80 Front St. E. - - **TORONTO.**

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

RUTHERFORD, MARSHALL & CO.
68 Front Street East, - Toronto.

Don't forget our Trade Sales every Wednesday, at No. 9 Front St. East, 2.30 p.m.

We have special values in:

Valencia Oranges, *all sizes*
California Oranges, *all sizes*
Mexican Oranges, *all sizes*
Japanese Tangerines

CLEMES BROS.
51 Front St. East

to 5½c.; fine off-stalk, 4c., and off-stalk, 3½c.

NUTS.

In this line business has been quiet, as buyers generally have ample supplies on hand, and prices show no change.

CANNED GOODS.

There has been no new feature in this market. The demand for all lines is somewhat quiet just now, and prices rule about steady.

SPICES.

A fair business has been done in spices, there being a good demand for small lots, and prices, generally, are well maintained.

COFFEE.

This market has been quiet and easier, in sympathy with American advances. We quote: Maracaibo, 9½ to 13½c.; Santos, 7 to 10c., and Rio, 7 to 10c.

TEA.

There is nothing new in the situation of the tea trade. The talk of duty has created an uneasy feeling, and the prospects are that considerable business will be put through in the near future. A few small sales of Japans have been made at 15 to 15½c., and one or two round lots of Pingsuey gunpowders were placed at 8½ to 9½c.

GREEN FRUIT.

Business in this line has been quiet, owing to the fact that buyers laid in large supplies for the holiday trade, and, until such are worked off, not much activity is looked for. The only changes notable are a decline of 25c. per box in the price of Valencia oranges and a decline of 50c. per box in Californias. Valencia oranges are selling from $3.75 to $5.50, according to size; Californias at $3 to $4, and Jamaicas at $5 to $5.50 per barrel. Lemons are in fair demand at $2.25 to $3 per box, cranberries at $7 to $9 per barrel. Almeria grapes plentiful at $4.50 to $7 per keg, pineapples sell at 35c. each, and grape fruit at $5.50 to $6 per box.

APPLES.

There has been no improvement in the apple market, and prices range from $2.50 to $4 per barrel.

FISH.

Supplies of fresh frozen are larger and prices easy. We quote: Haddock and cod at 4 to 4½c.; salmon, 13c., and to arrive by freight, 9c.; whitefish and dore, 6½c.; pike, 4c.; tommy cods, $1.50 to $1.75 per bbl.; fresh herring, 2¼c. per lb. and smelts 6c.

Demand for salt has been fair, and prices show no change. We give quotations this week as follows: No. 1 herrings, $4.25 to $4.50 in barrels, and in half-barrels, $2.12½ to $2.25; No. 1 green cod, $6; do. large, $6.50; No. 1 hake, $4.25 to $4.50; B.C. salmon, $12.75 to $13, in full barrels, and $7 in half-barrels, and No. 2 mackerel, $18 per barrel.

Supplies of preserved fish are limited. We quote: Haddies firm at 7c.; bay bloaters at 80c. to $1 per box, and smoked herring 10c. per box. Dried codfish, 4c.; boneless, 5½c., and dressed boneless cod, $4.12½c. per 100.

COUNTRY PRODUCE.

EGGS—The egg market was quiet and prices show no change. We quote: No. 1 candled, 16c.; No. 2 do., 12½ to 13½c.; Montreal limed, 14½ to 15c.; western limed, 13 to 13½c., and culls, 9c. per doz.

POULTRY—There was little demand for poultry, and trade was quiet at unchanged prices. We quote as follows: Turkeys, good to choice, 9 to 9½c.; scalded, 8 to 8½c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 5c.; ducks, 7 to 8½c., and geese, 5 to 6c. per lb.

BEANS—Beans were dull and unchanged. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

HONEY — The market for honey was very quiet. We quote as follows: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

DRESSED HOGS AND PROVISIONS.

The local provision market was dull and featureless, prices being steady all round. We quote: Canadian pork, in barrels, $11.50 to $16; pure Canadian lard, in pails, at 7½ to 7¾c. per lb., and compound refined at 5 to 5½c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

In dressed hogs trade was quiet and prices unchanged at $5.65 for light, and $5.40 for heavy weights per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—The grain market was quiet, but the undertone was firm, and prices fully maintained, in fact, holders in most cases were asking higher figures, but shippers showed little disposition to operate. On spot, No. 2 white oats in car lots sold at 33c. store, and at points west of Toronto 29½c. was paid. Manitoba No. 1 hard wheat was quoted at 68½c. December, and at 72½c. May, afloat Fort William. Ontario red wheat at western points sold at 71c.

FLOUR—In sympathy with the recent strength in wheat, there is a firmer undertone to the flour market, and, although no actual advance in prices has taken place yet, the prospects are there will be early in the new year. Business to-day was quiet. We quote: Winter wheat patents, $3.75 to $4; straight rollers, $3.50 to $3.65; in bags, $1.65 to $1.75; Manitoba patents, $4.25; strong bakers', $3.75 to $4.10

FEED—The demand for feed continues good, and millers, in some cases, state that they find it impossible to fill all the orders coming forward, owing to the scarcity of stock. Ontario bran sold at $14.50 per ton in bulk. We quote: Manitoba bran, $15; shorts, $17 and mouille, $18 per ton, including bags.

MEAL—There was no change in the meal market, business being quiet at $3.50 per bbl., and at $1.70 per bag for rolled oats.

HAY—In baled hay trade was slow and prices are unchanged. We quote: No. 1, $6 to $6.50; No. 2 extra, $4.50 to $5; No. 2, clover mixture, $4 to $4.50; clover, $3.50 to $4.

BUTTER AND CHEESE.

BUTTER—There was no change in the butter market, and values remain 20¼ to 20½c. for finest late made, in boxes, and 19½ to 20c. in tubs.

CHEESE—The cheese market was quiet and unchanged to-day, with holders firm at 10½c. for finest western and 10¼ to 10⅜c. for eastern, but buyers are backward at these figures.

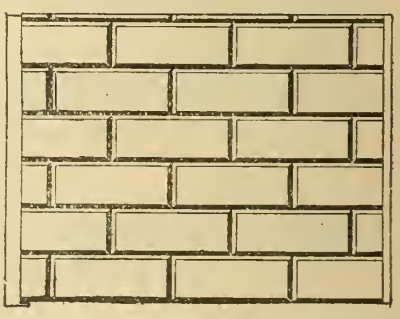
MONTREAL NOTES.

D. Morson & Co. have been appointed agents for Remy's starch, and will carry these goods in stock.

A. & B. Gallant, general merchants, Bloomfield, P.E.I., have dissolved. Benj. Gallant intends continuing the business.

Sheet Steel Pressed Brick

Can't be equalled as a durable, economical, practical covering for buildings.



It gives Fire and Lightning proof protection—keeps out the cold in winter and the heat in summer—is uniformly handsome in appearance—can be most easily applied and costs very little.

Read particulars in our catalogue, you'll find it desirable for use either for old or new buildings.

Metallic Roofing Co., Limited

1180 King St. West - TORONTO.

MANITOBA MARKETS.

WINNIPEG, Jan. 2, 1899.

WITH Christmas day the very mild weather left us, and Winnipeg has settled down to really sharp weather, the thermometer for the week ranging from 25 to 35 below zero. In business circles, the week has been a quiet one, practically no business being done by wholesale houses. The year's business has been wound up and preparation made towards stocktaking before the spring trade.

There has been little or no movement in wheat. Deliveries are small, and most of the grain coming in now is more or less damp. The slight improvement in the grain market outside is encouraging holders here to look for an advancing market.

FLOUR — Plour is quoted at: Patent, $1.95; bakers', $1.75; Algoma, $1.30; XXXX, $1.05. Trade in this line is better than almost any other. Millers are still anticipating higher figures, but will not advance until there is a permanent improvement in the wheat market.

PORK—Supply is increasing slightly, but there is very little doing.

CURED MEATS—This market is fairly easy and without change. Hams, smoked, 11c.; breakfast bellies, 11½c.; backs, 11c.; shoulders, 8½c.; spiced rolls, 10; dry salt long clear bacon, 8½c.; extra short clear bacon, 8c. backs, 9c.; shoulders 8¼c.

CANNED GOODS — No change can be reported here and the demand at present is light. Quotations are: Corn, $2.25; peas, $1.90 beans, $1.90; tomatoes, $2.25 to $2.30.

EVAPORATED AND DRIED FRUITS — Apricots continue at 16½c. per lb. Evaporated apples are ranging from 9½ to 11c., according to quality, while dried apples are 8c. per lb. and practically unsaleable at those figures.

SUGARS—Granulated is dull at 5 7-16c. Paris lumps are quoted 6¼c., and bright yellow, 4½c.

FISH—Scarcity of haddies continues, and many orders are still unfilled and will remain so.

BUTTER—This market is slow. Dealers here have good supply of creamery on hand and little, if any, is arriving from the east, except certain carload lots bought and shipped direct to British Columbia. The price of creamery from jobber to retailer is 22 to 23c. per lb. Dairy butter is slow. Round lots are being bought at Winnipeg for 14 to 15c. The Government dairy school opens on January 3 for its winter sessions, and the product will be put on the market to meet local demand for fresh-made creamery.

EGGS—Manitoba hens are busy keeping warm, and have no time to lay. Strictly fresh laid eggs are at famine prices. Fresh gathered are worth from 20 to 22c. per doz.; pickled, 16 to 17c.

NUTS—The demand for nuts this year has exceeded all previous records. New peanuts, roasted, 12c.; Grenoble walnuts, 15c.; Tarragona almonds, 15c.; Sicily filberts, 12c.; Brazils, 13c.; pecans, 15c.

GREEN FRUIT—This market is now reduced to the ordinary winter varieties, and will show few changes for some weeks to come. The supply of oranges is large and of good quality. Californian navels, $4.75 to $5, according to size; lemons, Caiifornian, $4 to $4.50 per case; cranberries, $8 per bbl.; bananas, small shipments coming by express, $3 to $3.50 per bunch; apples, $3.50 to $4.50; sweet potatoes, per bbl., $5; celery, per doz., 40c.; fresh lettuce, 50c. per doz.

A 25-POUND LOBSTER.

One of the largest lobsters ever caught in the vicinity of Calais, or in any other place, as far as known, was recently captured off Grand Manan. The monster weighed 25 lb., measuring 42 inches from tip to tip, having claws 26 inches long by 7 wide. The only other one of about the same size which is known to have been caught is, at present, in the museum at Philadelphia. The age of this giant monster is, of course, only conjectured. Up to two or three years of age, it is easy enough to determine, but, after that, it becomes more difficult. It is believed the age of the one above mentioned must have been at least 50 years. This one was sold to a fish dealer in Montreal—Kennebec Journal.

HARDWOOD PACKING BOXES.

It seems paradoxical to state that there is a possibility of pine packing boxes being superseded by hardwood boxes because of the lighter weight of the latter, but such is the case. It has been found that, especially beech, birch and maple, cut into thin veneers, and cemented together three-ply, the thickness of the whole about 5-16ths of an inch, make superior packing cases for carrying all kinds of heavy and light merchandise.

This veneer box is waterproof for all practical purposes, it is less bulky, more durable and much lighter than the 1-inch pine packing case now in use. By this reduction of weight the saving in freight and express charges over long distances, it is claimed, will give the shipper his packing case free of cost, which is a consideration in the expense account not to be overlooked.

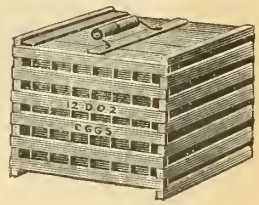
The advent of this style of packing box will be beneficial to Canada in two ways, for, besides its advantages to the merchant using it, their use may appreciate the value of the great hardwood forests within our borders, and may stay the "passing" of the white pine, 40 per cent. of which, it is claimed, finds its way into packing boxes.

An English company has already commenced the manufacture of these boxes in Toronto. Another English company is erecting a factory in the easterly section of New Brunswick, where hard woods abound close to the seaboard, from whence shipments to England, the great user of packing cases, can be economically made by water the year round. Here the veneer is manufactured, cut into sizes, and shipped to the London factory, where the cases are put together and distributed.

The Daddy of them all.

The Best always the Cheapest.
These are both Cheapest and Best.

Humpty Dumpty Egg Crates



The newest, cheapest and best method of bringing eggs to market.
Every farmer needs them, and must have them.

Cost Trifling.
Saving Enormous.

When not in use folds flat.
Will outlast a dozen baskets and all annoyance of miscounts and breakage is avoided.

SEND FOR PRICES

The DOWSWELL MANUFACTURING CO., Limited
HAMILTON, CANADA.

W. L. HALDIMAND & SON
32 and 34 St. Dizier St., Montreal, Eastern Agents.

HICORY

OFFEE
ORKS

100 Casks, Best Imported

"Remember the Corks."

S. H. EWING & SONS, Montreal

PEOPLE WITH GOOD MANNERS.

IT was fortunate for Napoleon that he married Josephine before he was made commander-in-chief of the armies of Italy. Her fascinating manners and her wonderful powers of persuasion were more influential than the loyalty of any dozen men in France in attaching to him the adherents who would promote his interests. Josephine was to the drawing-room and the salon what Napoleon was to the field—a pre-eminent leader. The secret of her personality that made her Empress not only of the hearts of the Frenchmen, but also of the nations her husband conquered, has been beautifully told by herself. "There is only one occasion," she said to an intimate friend, "in which I would voluntarily use the words 'I will!'—namely, when I would say, 'I will that all around me be happy.'"

When Catherine of Russia gave receptions to her nobles, she published the following rules of etiquette: "Gentlemen will not get drunk before the feast is ended. Noblemen are forbidden to strike their wives in company. Ladies of the court must not wash out their mouths in the drinking-glasses, or wipe their faces on the damask, or pick their teeth with forks." But to-day the nobles of Russia have no superiors in manners.

Etiquette originally meant the ticket or tag tied to a bag to indicate its contents. If a bag had this ticket it was not examined. From this the word passed to cards upon which were printed certain rules to be observed by guests. These rules were "the ticket," or the etiquette. To be "the ticket," or, as it was sometimes expressed, to act or talk by the card, became the thing with the better class.

A fine manner more than compensates for all the defects of nature. The most fascinating person is always the one of most winning manners, not the one of greatest physical beauty. The Greeks thought beauty was a proof of the peculiar favor of the gods, and considered that beauty only worth adorning and transmitting which was unmarred by outward manifestations of hard and haughty feeling. According to their ideal, beauty must be the expression of attractive qualities within—such as cheerfulness, benignity, contentment, charity, and love. —Pushing to the Front.

There is a movement on foot in Toronto for the establishment of a Canadian home product league, the object of which organization is to foster a preference among consumers for Canadian-made goods, all other things being equal.

A PURSE FOR FRED. DIXON.

On Saturday afternoon last, a pleasing function took place in the offices of The Davidson & Hay, Limited, when the firm and entire staff, traveling and warehouse, took the opportunity to present Fred. Dixon with a well-filled purse, as a slight mark of the high esteem in which he is held, both by the firm and by his fellow-employes. Mr. Dixon is leaving the firm's employ to assume a position with Geo. Lightbound & Co., brokers. Col. Davidson, in making the presentation, referred to the long and faithful service of the recipient; and, while regretting the loss to the company of so valued an employe, for himself, and on behalf of those present, assured him of their hearty wishes for success in his new field.

CROCKERY CHEAP THIS YEAR.

The travelers for Gowans, Kent & Co., wholesale crockery and glassware dealers, Toronto, started out this week with a full range of samples. Grocers and general merchants who handle these goods will be pleased to learn that a material reduction has taken place in the price of all crockery ware. The competition among the potteries of Britain has been so great lately that a considerable decline has ensued. This should lead to an increased demand for this class of goods.

1899 A NEW YEAR 1899

We wish our numerous customers a Bright and Prosperous New Year, and may our trade relations be as pleasant in the future as they have been during the past year.

Yours truly,

A. H. CANNING & CO.

. . . . . TORONTO.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

COTTAM BIRD SEED and Bird Bread manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

Its bright handsome packages make a most effective display.

These facts account for the rapidly increasing popularity of

TARTAN TEA

Balfour & Co. Wholesale Agents, Hamilton

Its refined delicate flavor and strength makes satisfied customers.

Always On the

Go!

Clark's Meats.

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house for them.

SEEDED RAISINS.

BEE STARCH

IS THE

LATEST IMPROVED LAUNDRY STARCH

$5 per Case, 64 Packages.

THE BEE STARCH CO.

All Grocers Stanstead, Que.

Requires no Cooking.

Minto Creamer, Cut Glass Pattern, Silver Plated Mounting.

A GREAT SUCCESS

The happy combination of Tutti Frutti with the Minto Creamer. During the next two weeks this Creamer will be put up in a package containing:

36 Bars Tutti Frutti.
23 Packages Pepsin Tutti Frutti.

PRICE, COMPLETE, $2.00.

If you are disappointed in not getting above from your wholesaler drop us a postal card about it. We want to send you something.

ADAMS & SONS CO. (Toronto Factory) 11 and 13 Jarvis St., Toronto, Ont.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT St. TORONTO.

TRADE CHAT.

THE opening of the Dufferin mines at Salmon River, N.S., and other mines along the eastern coast of Nova Scotia has given quite an impetus to trade there. The Montreal and London Gold Development Company have erected a large store at Salmon River, and several travelers who have visited there recently have been fortunate in securing good-sized orders.

Tenders have been asked for building the proposed pork-packing factory at Harriston, Ont.

W. A. Starring has started for Dawson City with a ton of oysters for the Klondyke miners. He expects to retail them at $25 per plate.

Application has been made to incorporate The Lethbridge, N. W. T., Cooperative Company, to trade as merchants, the capital slock to be $10,000.

The Butter Manufacturers' Association of Montreal are considering the formation of a board to dispose of the surplus butter sent in to the Montreal market by farmers.

The three-storey brick tobacco and cigar factory at the corner of Wellington and Liverpool streets, Montreal, was badly gutted by fire about 7 o'clock on Monday last week.

Wm. G. Gardner, who, for some years, has been cheesemaker in the Mississippi Pride factory, Ramsay, Ont., has bought a half interest in M. K. Everett's butter and cheese factories at Easton Corners, Ont.

J. E. Knapp, cheesemaker, Plum Hollow, Ont., salesman on the Brockville board, has made an assignment to H. H. Arnold, of Athens, Ont., for the benefit of his creditors. His liabilities are said to be in the neighborhood of $15,000. The amount of his assets is not definitely known.

Large shipments of apples have been forwarded from the Annapolis Valley to London during the past two weeks, according to a despatch. Up to date this season the shipment of apples to the English market is nearly 150,000 barrels ahead of the shipments for a corresponding period last year.

The annual meeting of the Dairymen's Association of British Columbia will be held on Jan. 26 and 27 at Ladner, B.C. At the same time an exhibition of dairy produce will be held under the auspices of the association. Prizes will be given for creamery butter, dairy butter, home-made and factory cheese, dairy utensils and packages, and for feed, such as roots of various kinds, hay and ensilage.

During the past season there were received at the Rideau Valley, Ont., cheese factory 2,543,482 lb. of milk from which were manufactured 239, 012 lb. of cheese which brought, on an average, 8.26c. per lb. The average quantity of milk required to produce a pound of cheese was 10.64 lb.; the patrons realized $13.48 per ton for their milk. The gross receipts of the factory for the past season amounted to $19,752.68, of which $17,132.55 went to the patrons

A. A. Logan's cheese factory, at Dunbar, Ont., has been pronounced by Peter Macfarlane, Dominion Government cold storage inspector, to be one of the best equipped he has ever seen. The floor of the cheese-making room is of cement. There are three large vats, which have a combined capacity of 20,000 pounds of milk, or nearly 700 gallons each. There are two improved Reid's cream separators, and a pasteurizing machine. There is a fine large ice house; and there is a cold storage chamber, which is 12 feet square, finished in first-class style, and which was built according to the plans recommended by the Department of Agriculture. The entire plant and buildings cost about $5,000.

TRAIN THE CLERKS.

Much fault is found with clerks because of their inability, whether natural or affected, to always realize their opportunities in the selling of goods, says Stoves and Hardware Reporter. In the majority of cases, the merchant has failed to instruct them as he should, and give them explicit directions in regard to the disposal of goods which it is deemed advisable to sell before others. It is granted that all clerks are not capable of being taught, nor would they desire to benefit by the instruction. There are numskulls everywhere. But, before the merchant commences to rail out at them for their shortcomings, he should first ask himself whether he has given them due information which will assist them in carrying out his wishes and instructions. It is especially important at this period that the sales-force should be conscientiously trained, in order to attend carefully and industriously to the acceleration given to trade by the holiday season. Urge upon them the necessity and importance of being quick-witted, expeditious, zealous and yet conscientious. People are universally in a buying mood throughout this entire month, and it would be unfortunate to lose any good opportunity to increase sales and profits. Give the clerks some inducement to encourage their zeal at the same time. They will be more desirous to please and to develop their executive ability to the highest possible pitch, if they have a tangible object in view.

NEW GOODS IN STOCK OR ARRIVING.

THE Dawson Commission Co., Limited, received a car of fine, large, Halifax herring this week—the first of the season. They are also in receipt of a mixed car of split herrings and haddies.

W. H. Gillard & Co. have at hand a shipment of Spratt's patent dog biscuits.

Choice Darjeeling teas are to hand with Lucas, Steele & Bristol, in chests and halves.

A car load of 40-50 and 50-60 prunes has just arrived for Lucas, Steele & Bristol, cases and bags.

Rutherford, Marshall & Co. are in receipt of a large consignment of marmalades and jams in glass and wood.

The Dawson Commission Co., Limited, have received another car of "Santa Claus" brand of navel oranges.

Japan teas in 1-lb. packets, also 5-lb. ones, are offered by Lucas, Steel & Bristol. A line of dust, 1-lb. packets, is also for sale by them.

The Davidson & Hay, Limited, have passed into stock, this week, a carload of California prunes, 40-50's to 100-120's in 25 and 50-lb. boxes, which they are quoting at tempting figures. They have also to hand a shipment of Austrian prunes "A A A," "B," "C," "D" and "U's" in 55-lb. boxes.

A shipment of medium and fine Assam and Ceylon teas is arriving this week for The Davidson & Hay, Limited. "These teas were bought away below the market at the time of purchase and cannot be duplicated now under several cents per lb. advance on our cost. However, we are sellers, always," report this firm.

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS
All sizes, and finest quality fruit.

HUGH WALKER & SON
Wholesale Fruit and Commission Merchants
GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

. . . PRICES ALWAYS RIGHT . . .

1899

1899

To our Friends, the Grocers

GREETING

JANUARY'S gate has opened, ushering us into another year, and shut, closing behind us 1898.

We trust you can look back over the year just ended, with pleasure. In many ways it has been a notable year for Canada, and it is our sincere hope that it has been a most profitable one to you, but trust 1899 will bring you even greater blessings.

While we appreciate the many favors extended by our customers, who have helped us to build up a business, the largest of its kind in Canada, we want to say that we have honestly endeavored to reciprocate these favors by doing all in our power to promote the consumption and sale of **GOOD PURE COFFEE,** *at lowest prices, consistent with quality, as many of our customers can testify who have largely increased their sales in 1898. We expect to do more than ever in this direction in 1899.*

We have just completed the installation of an entire new factory plant, the best that money and experience could buy, and it is safe to say that our factory equipment cannot be excelled and seldom equalled anywhere.

A cordial invitation is extended, and a hearty reception will be given all our friends and customers who will be kind enough to visit us when in Montreal.

Yours, very truly,

CHASE & SANBORN,

Montreal.

Blue Label Tomato ..Ketchup

Made from best obtainable materials, prepared in the most cleanly manner; a necessary adjunct for cold meats, and always ready. Try it. Sold only in bottles. . .

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

THE BEST ON EARTH

Tiger Stove Polish

5 and 10 cent boxes.

The largest box and best value of any Stove Paste manufactured or sold in Canada.

The F. F. Dalley Co.

LIMITED

HAMILTON, CAN.

WANTED.

WANTED—POSITION AS TRAVELER—for groceries, teas, or grocers' sundries, by experienced man; Western Ontario preferred. Address Traveler, Free Press Office, London. (1)

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea
in lead packets

and **"Clubhouse"**
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ROQUEFORT GRUYERE GORGONZOLA

American Pineapple Cheese

Neufchatel (Cow Brand), Fromage de Brie and Philadelphia Cream Cheese.

Delicious German Lunch and American Swiss Cheese at specially low prices.

Prices quoted upon application.

THE FOREIGN CHEESE AND IMPORTING CO.

9 St. Peter Street, **MONTREAL.**

USE THE BEST!

Canada Manufacturing Co.

Manufacturers of

"STAR SELF-RAISING FLOUR."
An old favorite,
"FLEXMAN SELF-RAISING FLOUR,"
"QUEEN BAKING POWDER,"
Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors: **AULD MUCILAGE CO.**
Telephone Main 2476.
Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! **Premium Mucilage**, in Bottles and in Bulk. **Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.**

AULD MUCILAGE CO.
Telephone Main 2476. **17 Bleury St., Montreal**

WESTERN ASSURANCE COMPANY

Incorporated. 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

THE ... UNRIVALLED

Brilliant St. Antoine

METAL POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous **St. Antoine Cement** for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.

MONTREAL

CURRENT MARKET QUOTATIONS

January 6, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	12	14	12	14	.....	.....
" " pound prints	.....	.....	14	16	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, secoud grade	.....	.....	11	12	12	15	.....	.....
Creamery, tubs	19½	20	19	20	18	20	.....	.....
" prints	21	22	20	22	20	22	.....	.....
Cheese	9	9⅛	9½	10½	8½	9½	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 50	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	70	95	90	95	.....	90
Corn, 2's	95	1 00	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	.....	.....	.....	75	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 40	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 15	1 20	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opeuer, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 25	1 35	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$4 00	$4 50	4 50	4 75	.....	.....	.....	.....
" " 420's, large	5 25	5 75	5 00	5 25	5 00	5 25	.....	.....
" ordinary	4 00	4 25	4 00	4 25	4 00	4 50	.....	.....
" Mexican, per box	2 75	3 00	2 50	3 00	.....	.....	.....	.....
" Jamaica, per bbl	5 25	5 50	5 25	5 50	6 00	7 00	.....	.....
" California Navels	4 00	4 50	3 50	3 75	.....	.....	.....	.....
" Jap. Tangarines	.....	.....	2 00	2 25	.....	.....	.....	.....
" Sorrentos	.....	.....	.....	2 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 50	3 50	2 75	3 25	4 00	4 50	.....	.....
Bananas, per bunch	2 00	2 25	1 40	1 70	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 00	3 50	2 00	3 50	.....	.....
Cranberries, per bbl	8 00	8 50	7 00	8 00	7 00	8 50	.....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	.....	3 50	4 00	.....	.....
Malaga Grapes, per keg	5 50	7 50	5 50	7 50	6 00	7 00	.....	.....
Pears, late varieties, per bbl	4 00	8 00	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	1 00	1 15	2 50	3 00	.....	.....
Valencia onions, 160-lb. case	.....	.....	2 75	3 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 40	.....	$4 58	4⅝	4¾	5⅛	5¼
Granulated, Acadia	.....	4 45	.....	4 58	.....	4½	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 52½	.....	5 58	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 65	.....	5 68	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 45	.....	.....	.....	7
Powdered, bbls	.....	4 75	.....	5 05	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 38	.....	.....	.....	.....
Cream	.....	4 13	.....	4 38	.....	.....	.....	.....
Extra bright	.....	4 11	.....	4 28	4⅛	4¾	4½	4⅝
Bright coffee	.....	.....	.....	4 18	3¾	3⅞	.....	.....
No. 3 yellow	.....	3 70	.....	3 98	3½	3⅝	.....	.....
No. 2 yellow	.....	3 80	.....	3 88	.....	.....	.....	.....
Demerara	.....	.....	3 60	3 85	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba	
Syrups	.....	.....	.....	.....	.....	.....	.....	.....
Dark	.....	.....	30	32	.....	.....	3	3½
Medium	.....	.....	35	37	34	35	3¼	3½
Bright	.....	.....	.....	40	.....	.....	.....	.....
Honey	.....	.....	.....	1 00	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 40	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	.....	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	26	28	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	23	25	38	42	32	34	.....	40
Antigua	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 25	2 80	2 95	.....	3 25	....	...

COUNTRY PRODUCE

Eggs, boiling stock	23	24	22	24	16	18	.....	15
" fresh gathered	.....	.....	17	18	18	20	.....	.....
" held	15	16½	15	16	15	16	.....	.....
Poultry—chickens, dressed	*5	8	25	45	25	50	.....	.....
Geese, per lb.	.....	.....	5	5½	50	70	.....	.....
Ducks, per pair	*8½	9	40	65	40	60	.....	.....
Turkeys, per lb	.....	.....	6	8½	10	14	.....	...
Honey, comb, per doz	1 50	1 75	80	1 35	1 50	1 75	.....	...
" ligbt color, 60-lb tins	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	7	8	.....	7	8	10	.....	...
" buckwheat	5½	6½	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅝	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4⅞	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Tapnets, per lb	.....	.....	.....	4½	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8	9	.....	.....
" " 60's	.....	8	8	8½	7	8	.....	.....
" " 70's	.....	7½	7½	7¾	7	8	.....	.....
" " 80's	.....	7	6¾	7	.....	7	.....	.....
" " 90's	.....	6½	6	6½	4½	5	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	5½	6½	.....	.....	.....	.....
Raisius, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	7½	7¼	7½	7	7¾	7	7½
" " 4-crown	.....	8½	8	8½	8	8¼	8	8½
" Malaga, London layers	.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " Black baskets	.....	.....	2 20	2 30	.....	.....	.....	.....
" " Blue baskets	.....	.....	3 10	3 25	.....	.....	.....	.....
" " Con. Clusters	.....	.....	2 30	2 40	.....	.....	.....	.....
" " Choice "	.....	.....	2 50	2 60	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	3 25	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	3 60	3 70	.....	.....	.....	.....
" " " Clusters	.....	.....	4 25	4 50	.....	.....	.....	.....
" " Finest Elite	.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried	6½	7	5½	6	5½	6	.....	7
" " evaporated	9	10	8½	9	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	9	16	.....	18	11	16	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7¼	7½	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8¼	8½	9½	10	.....	10½
Hams	10½	13	10¼	10½	10½	12	.....	11½
Shoulder hams	.....	10	7¾	8¼	8	9	.....	9½
Backs	.....	.....	10½	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	16 50	17 00	14 00	15 00	14 50	15 00	16 00	17 00
" short cut	16 00	16 50	15 50	16 00	15 00	15 25	16 50	17 50
Clear shoulder mess	.....	.....	13 00	14 00	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 06	13 50	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	7¾	8	9	9½
Tubs	.....	8½	6¾	7	8	8¼	.....	.....
Pails	8¾	9¾	7	7¼	8	8½	.....	9
Compound, Pails	.....	1 10	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7½	.....	7¼	.....	.....
Dressed Hogs	.....	.....	5 00	5 15	.....	.....	.....	.....

His Grocer said it was "just as good," but his wife said she would use nothing but

Brantford Prepared Corn

because she knew it was refined with **Pure Spring Water**, and, therefore, the Purest, Whitest, and Most Delicately Flavored Corn Starch she could get.

Manufactured by

THE

Brantford Starch Co.

Limited

BRANTFORD.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	28	30	29	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	13	14	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	11	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	26	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	5	4¾	5	5	6	.....	.....
Japan	6	6¼	5½	6	5	6	.....	5⅜
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	4¼	4½	5	6	.....	4
Tapioca	4	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	.....	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	.....	35
" " 5-lb. cans	20	22	20	26	20	22	....	.....
" " whole	19	25	17	24	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	80	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	80	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" secouds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

SHE IS SATISFIED.

No Dissatisfaction when Hudson's Soap is used. It quickly drives the dirt away but won't wear out the clothes.

ARE YOU

Satisfied you are selling the best Soap Powder on the market ?

IF NOT, TRY

Hudson's Dry Powder

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell, and does NOT injure the hands.

Cheaper for your customer and yields you a larger profit than other powders.

We give you good advice :

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

R. S. Hudson

34 Chaboillez Square ... MONTREAL.

Prunes

CALIFORNIAN
OREGON
FRENCH
BOSNIA
} All grades and sizes.

Lowest Figures.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced ; Clams and Clam Chowder ; Scallops ; Kippered Herring and Kippered Chickens ; Haddies—Oval and Round.

I have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my Brands. Every tin guaranteed.

John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and delicious. Pounds and halves. Black and mixed. In lead packets only.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

Sago and Tapioca

Direct shipment from Straits Settlement just to hand.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

THE NORTHWEST COMMERCIAL TRAVELERS' BALL.

THE Northwest Commercial Association added another to the long list of their social triumphs with the annual ball last Wednesday evening. The drawing-rooms of the hotel Manitoba were made beautiful with palms and flowering plants, bright fires gleamed in the open grates, while the lights were not too brilliant to leave delightfully shadowy corners, where softly cushioned seats invited quiet tete-a-tetes.

In the small dining-room and large triangular corridor were the supper tables. bright with silver and gay with fragrant blossoms; here too were hugh blocks of ice with wells of delicious lemonade in their icy depths. The great dining-room was devoted to dancing, and made a most delightfut ballroom with its decorations of evergreens, flags and colored lights. The tall spruce trees in the corners afforded easy vantage ground from which to view the dancers. The evening opened with a brief but choice concert programme in which the following Winnipeg artists took part :

PART I.

1. Overture..... Orchestra
2. Song....."Outlaw"..... Field
   Dr. Smith
3. Song...."There May be Eyes"..... Geisha
   Miss Barrett
4. Recitation.."A True Story of the Battle of Waterloo" Mr. S. Brodie

PART II.

5. Duett....."Estudiatana"..... Miss Barrett Miss Anderson
6. Song....."Gay Hussar"..... Field
   Mr. O. H. Day
7. Song....."Swallows"..... Cowan
   Miss Anderson
8. Violin Solo..... Mr. Mollord
9. Quartette.."Sweet Day so Cool"..... Holden
   Misses Barrett and Anderson
   Messrs. Day and Smith

After the concert, while the room was being cleared of chairs, the guests strolled through the drawing-rooms, and engagements for dances were made. Promptly at 10.30 the orchestra struck up the first lancers, and in a moment the floor was crowded with dancers.

There were a noticeable number of pretty gowns, and pretty girls for that matter. That plain skirts are the best and most elegant for street wear no one will deny, but for a ball the frilled and rippled skirts are a decided success. The number of white frocks was very marked, confirming the rumor that white is the color of the coming season. Next in popularity was white over a colored slip. There were also many dainty gowns in pink, pale blue and lavender. Among the younger matrons black seemed in special favor, and some of the toilettes worn were strikingly handsome. Altogether, the room, viewed from the gallery during the basket figure of the lancers, looked very much like a gay garden of flowers tossed in the wind. The travelers are ideal hosts, and there were no wallflowers but voluntary ones at their ball.

At midnight, supper was announced, and proved not the least delightful part of the night's enjoyment.

Dancing was resumed at one o'clock and kept up gaily until four a.m., when the notes of "God Save the Queen" brought the happy night to a close.

The committee who had charge of the the ball, and whose exertions were crowned with such success, was composed of : F. J. Cox, Jas. Mundie, Fred. W. Drewry, Wm. Hargreaves, L. C. MacIntyre, J. M. O'Loughlin, A. L. Johnson, K. McKenzie, A. P. Jeffreys, G. F. Bryan, R. M. McGowan, M. Healey, F. Agnew, A. McAllister, Frank Morgan, J. M. Lamb, E. L. Thomas, Geo. Wilson.

Among the guests from outside points were noticed : Alderman and Mrs. Halpin, and Miss Bertrand, Brandon ; W. J. Arnott, Toronto ; B. Limoges, Whitewood, and Miss L. Boyd, Carberry. There were some 250 guests in all.

SUBSTITUTION.

We don't blame the grocers or druggists on moral grounds for substituting certain proprietary brands for others, remarks Merchants' Review, but we do blame them when they allow themselves or their clerks to become positive nuisances to customers with their parrot cry of "Here's something just as good," or "We can recommend this." Why not give customers what they ask for ?

The stores that allow clerks P.M.'s for selling the store's own brands, or who fine them for selling outside brands, are just fooling away their chances of success, When a customer wants one thing, it is not good policy to give him or her another.

There is one grocer in Brooklyn who thought differently, until a couple of weeks ago, when a lady remarked to a clerk, in the hearing of the proprietor, "See here, I've been buying groceries here for two years, and never once in that time have you neglected to urge some goods on me that I didn't want. Now, if this doesn't cease at once it will be more than two years before I buy anything else here."

The lady was mad clear through, and the grocer couldn't avoid hearing her.

As soon as she had left the store, the order went forth, "Cease pressing customers to take 'something else.'"

PEANUT CULTIVATION.

THE peanut is a native of Brazil, but, early after the discovery of that country, it was introduced into Africa and other tropical parts of the Old World, where it became a staple article of food. The varieties grown are the Virginia, running and bunch ; the Tennessee and Georgia, white and red ; the North Carolina, and the Spanish.

The Virginia varieties, being most widely known and popular with the trade, are the ones commonly planted. There is little difference between the Virginia and Tennessee nuts, both being sold as "Virginia hand-picked" peanuts.

The Spanish nut has a small kernel of fine quality, and is in demand as "confectioners' stock," being worth several cents per pound more than any other shelled stock.

While an open, sandy soil which does not stain the shell is the ideal one for the peanut, it thrives on any friable soil that contains a sufficient quantity of lime and humus. The presence of lime is necessary for the development of the nuts, as without lime there may be luxuriant vines bearing nothing but pods.

Peanut oil is used for lubricating and soap-making, and is a good substitute for olive oil for salalds and other culinary purposes, and as a substitute for lard, cottolene and butter in cooking. The residue from oil-making, known as "peanut cake," is a highly-valued cattle food in the countries of Europe, and is also ground into fine flour and used as human food.—Fruit Trade Journal.

The several stores in Perth, Ont., resumed early closing on Monday, Wednesday and Friday evenings at 6 o'clock, commencing on Wednesday, January 4.

The "Salada" Tea Company received eighty orders from Toronto grocers on Tuesday, the first business day of the year. Fifty-one of these were taken by A. Irving in the west end of the city, twenty-four by F. Marmion in the east end, and five were taken over the telephone, making, in all, eighty orders from Toronto city grocers in one day—a record for "Salada," and certainly not bad for the first day in the year.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

"STILL IN THE FRONT RANK."

We take this opportunity of thanking our numerous customers throughout Canada for the very liberal patronage bestowed upon us during the past year, and would respectfully ask for a continuance of same.

Our travellers have now all started upon their different routes with a larger and better selection of samples than they ever carried before, embracing lines in

Dinner Sets, Tea Sets and Toilet Sets

From the following Celebrated Makers:

J. & G. Meakin
Doultons
Dunn Bennett's
Mellor, Taylor & Co.
Wedgwoods
Wood & Sons
Roberts
Upper Hanley Pottery Co.

Our stock in the following lines will also be found to be right up-to-date:

GLASSWARE, LAMP GOODS, FANCY GOODS
Plated ware, Japanese Goods, etc., etc.

IMPORT ORDERS A SPECIALTY

See our new line of Gilt Dinner ware to be retailed at $10.00 per set.

The JOHN L. CASSIDY CO., Limited

MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

SOPHIA VANWYCK, general merchant, Cataract, Ont., has assigned to J. P. Langley, Toronto, and the estate is to be wound up.

Wm. Alston, grocer, St. John, N.B., is offering 15c. on the dollar.

Fiset V. Ulduric, general merchant, Ancienne Lorette, Que., has assigned.

A. P. Cameron, general merchant, South Finch, Ont., is offering to compromise.

W. Defoe, general merchant, Stockton, Man., has assigned to S. A. D. Bertrand.

The sheriff is in possession of the business of Jos. W. Barss, grocer, etc., Liverpool, Ont.

Assignment has been demanded of J. A. H. Laurent, general merchant, Father Point, Que.

The stock of T. F. Granville, grocer, St. John, N.B., has been seized under a bill of sale.

A. J. Prefontaine, general merchant, Beloeil, Que., has filed consent of assignment.

F. Hockin, general merchant, Wolseley, N.W.T., has assigned in trust to G. B. Murphy.

N. Bloom & Co., general merchants, Valleyfield, Que., have assigned to Bilodeau & Renaud.

H. C. Dahl, general merchant, Erin, Ont., has assigned to W. C. Dahl, Orangeville, Ont.

Long & Co, fruit and fish dealers, Woodstock, Ont., have assigned to Henry Dickinson.

Assignment has been demanded of J. W. Tremblay, general merchant, Les Eboulements, Que.

Laplante & Frere, grocers and butchers, Lachine, Que., have compromised at 10c. on the dollar.

Jos. E. Knapp, cheese manufacturer, Bastard township, Ont., has assigned to H. H. Arnold.

W. H. Armstrong, general merchant, etc., Echo Bay, Ont., has assigned to R. J. Thomas, Echo Bay.

Paradis & Jobin have been appointed curators of Boily & Claveau, general merchants, Chicoutimi, Que.

Paradis & Jobin have been appointed curators of N. G. Lepouiller, general merchant, Grand Mere, Que.

Jas. Reith, grocer, Trail, B.C., has removed to Niagara, and his Trail business is in the hands of chattel mortgagees.

Philias Graveline, general merchant, Ange Gardien, Que., has assigned to Lamarche & Benoit, and his assets have been sold.

Wm. Morgan & Sons, pork-packers, St. Henri de Montreal, have assigned, and a meeting of their creditors will be held on January 7.

PARTNERSHIPS FORMED AND DISSOLVED.

G. Bertrand & Cie., grocers, Montreal, have dissolved.

P. A. Mallette & Co., grocers, Montreal, have dissolved.

C. Tremblay & Co. have registered partnership as hay and grain dealers in Montreal.

A. J. Fraser and Co., general merchants, Loggieville, N.B., have dissolved, Albert J. Fraser continuing.

Partnership has been registered by U. Phœnix & Cie., as general merchants, in French Village, Que.

Steeves Bros. & Godard, general merchants, Elgin, N.B., have dissolved, J. B. Steeves retiring and H. S. Godard admitted a partner.

SALES MADE AND PENDING.

The assets of W. A. Thouin, grocer, Montreal, are to be sold.

H. L. Chabot, grocer, Winnipeg, is advertising his business for sale.

The assets of P. D. Davingnon, cigar dealer etc., Montreal, have been sold.

The assets of E. A. Cote, general merchant, Papineauville, Que., have been sold.

The immovables in H. Dufour & Co.'s general store, Murray, Que., have been sold.

The assets of J. H. Bedard, general merchant, Franklin Centre, Que., have been sold.

The stock of Francois Norman, general merchant, Asbestos, Que., has been sold at 50c. on the dollar.

The stock of Adolphe Gagnon, general merchant, Les Escoumains, Que., has been sold at 32c. on the dollar.

CHANGES.

The Empire Tobacco Co., Granby, Que., has been incorporated.

W. C. Archibald is opening up a general store in Sherbrooke, Que.

A Madill, flour and feed dealer, Virden, Man., has sold out to A. Grant.

Wm. McCammon has started up as cigar and tobacco dealer in Kingston, Ont.

Wm. Trott, grocer, St. Thomas, Ont., has been succeeded by Widdis & Graham.

Alex. McMillan, grocer, Winnipeg, is advertising his intention of giving up business.

Reid Bros., general merchants, Port Hilford, N.S., have been succeeded by A. W. Reid.

John Clarke, grocer and liquor dealer, Brampton, Ont., has been succeeded by H. C. Gifford.

The Slocan News Co., grocers, etc, Sandon and Slocan, B.C., have discontinued at Slocan.

Shaw & Machan, wholesale fruit and produce dealers, Vancouver, B.C., have gone out of business.

The Wm. Hunter & Co., Limited, general merchants, Silverton and Brooklyn, B.C., are discontinuing at Brooklyn.

FIRES.

B. W. Kelly, crockery dealer, Ottawa East, Ont., has been burned out; no insurance.

The warehouse of Wm. D. O'Leary, grain dealer, etc., Wallaceburg, Ont., has been burned.

The premises of J. Luttrell & Co., biscuit and confectionery manufacturers, Ste. Cunegonde, Que., have been slightly damaged by fire; insured.

DEATHS.

Janet E. Morey, grocer, Toronto, is dead.

S. B. Ganton, grocer and stationer, Oakville, Ont., is dead.

Ernest Perron, general merchant, St. Joseph D'Alma, Que., is dead.

Bridget Collins, confectioner and liquor dealer, North Sydney, N.S, is dead.

W. H. Hatheway, sr., grocer and provision broker, St. John. N.B., is dead.

AMONG TORONTO RETAILERS.

A Unique Customer.

I heard of a new kind of credit customer the other day. J. F. Morrish, Yonge street, is not fond of "charging" goods, but is willing to put on his books all the customers similar to this one that come along. A gentleman went into his store lately, and, after purchasing 80 or 90 cents' worth of goods, threw down a $5 bill on the counter, and remarked: "Keep that, Mr. Morrish, and when I come or send for anything, charge it to me. I believe you are a fair-dealing man, and, if you treat me right, when I get the value of that bill, I will send you another one."

This is undoubtedly a new way of asking a man to "please, charge it." How fortunate there are not many men who desire to do business with their grocer that way. If there were, we should all want to be grocers. Nevertheless, such customers will find a welcome in any grocery store I have ever yet been in. Here's to more of them!

FOR $1,000 I can place a 35-line advertisement, every other day for one year, in fourteen of the leading papers in the eleven largest cities in Canada.

This is merely to give an idea of how far money can go in this country.

Never have failures been fewer, never has trade been better, never has there been better prospects for the shrewd advertiser.

I know the papers best suited for different businesses, I know their rates, I am in a position to help all who want to share in Canada's prosperity. Write stating who you want to reach, and I will gladly submit list and figures.

The E. Desbarats Advertising Agency, Montreal.

TO THE TRADE

Our New Match Machines

are now in operation, and we are prepared to supply, in any quantity, the following brands of **SULPHUR MATCHES.**

"Telegraph" "Telephone" "Tiger"

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

HALIFAX WHOLESALE GROCERY TRADE.

THE wholesale grocery trade has been, on the whole, prosperous during the year, more so perhaps, than almost any other. Profits have been even and fairly maintained through the year. Early in the season prior to and concurrently with the Spanish-American war came advancing prices in a great many articles. Flour rose to figures higher than had prevailed for years, and Halifax merchants shared in the money that was to be made. The season opened early, nearly a month ahead of the average. There have been no pronounced or sudden declines. To the grocer this meant steady, everyday profits, rather than the ups and downs that sometimes come. It is the general remark in the grocery trade that bad debts are remarkably small. An agent of a Montreal house made a couple of trips through Nova Scotia and for a brief period caused a flutter in the trade, but these men now have small terrors for the Halifax men. As one merchant remarked to The Herald, in speaking on this subject: "Such men can smash prices, but they can't sell goods at a profit and beat Halifax." Considerably more goods were sold this year than last, by some firms, and all claim to have had a good season. One thing is unsatisfactory. The retail trade through the country are constantly calling on the wholesale men to protect them by buying as much as possible at home and by refusing to sell to any except those in the trade. This had been adhered to by the wholesalers, but, on the other hand, when a strange traveler comes from Montreal, offering some inducement to abandon an old home house, without a moment's hesitation, many customers give him their orders. This is not as it should be. "Home trade for the home people, and as much foreign as possible" should be our motto. But, as has already been stated, the Montreal grocery people cannot undersell the Halifax merchants and make anything.—Herald.

PRINCE EDWARD ISLAND PRODUCE FOR BRITAIN.

A press despatch from Charlottetown, P.E.I., says: "The steamer Gaspesia took the following cargo for Milford Haven: 1,500 sheep, shipped by Carvell Bros., E. Wheatley, city, and Mr. Munn, of Marshfield; 100 cattle, shipped by Mr. Wheatley; 500 boxes butter, shipped by T. J. Dillon; 100 tons bacon, by B. & M. Rattenbury; 135 bbls. apples, by Senator Ferguson; 101 bbls. apples by John Robertson, Inkerman; 500 tons hay, 10,000 bushels oats, and a large amount of other sundry articles. Carrying such an extensive shipment so late in the season, direct to the Old Country, speaks highly for the promoters, and all interested in the inauguration of the service. P. E. Island has reason to-day to feel proud of the fact that so great and successful efforts have been made to gather up and export such large quantities at this hour. It was the best Christmas present that the Province could be honored with, and it will certainly meet with the appreciation of the public generally."

CATALOGUES, BOOKLETS, ETC.

"AT IT AGAIN."

Such is the title of the bright, pithy booklet The Sherwin-Williams Co., paint and varnish makers, Montreal, have just issued. This title hardly describes the energy of this firm, for they keep so everlastingly at it that "Always at It" would be nearer to the mark than "At it Again." The mission of this booklet is to tell the trade that the Canadian branch of the firm's business is rapidly extending. Their business last year was three times as large as that of two years ago. New buildings have been erected, and the equipment of the Montreal branch has been generally improved, and more additions are anticipated. The closing suggestion is worth considering, for it is emphatic in the statement that "now" is the time for dealers considering accepting an agency to secure a stock of the Sherwin-Williams paints.

A MILITARY CALENDAR.

Webster Bros., grocers, Vancouver, do not intend to allow their names to be forgotten in the homes of that city this year. They have issued a brightly lithographed calendar, with two scenes of military life which hold the moral that it is not wise to "jolly" a sentry on duty, lest the utility of the sentry's bayonet be painfully manifested. Webster Bros. are not likely to be forgotten as long as they send out such humorous and gaily-printed calendars as this one.

The strike of the Paris, France, grocers' employes has collapsed, many of the strikers obtaining their demands.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.

SUPERIOR TO ALL OTHERS

in appearance, nutrition, delicacy of flavor and choice quality. One trial will convince the most skeptical.

Each packet containing ¾ lb. will make 1½ lbs. when ready for use.

Manufactured Exclusively by

NICHOLSON & BROCK, Toronto.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL

CADBURY'S

NO CHEMICALS USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers :—" It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply **FRANK MAGOR & CO.,** 16 St John St., **MONTREAL**

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

BELLEVILLE BUSINESS COLLEGE.

ESTABLISHED 1889.

Students have a **larger earning power** who acquire the following lines of preparation under our efficient **system** of **training.** It has **no superior.**

1. Bookkeeping,
2. Shorthand,
3. Typewriting,
5. Telegraphy, Commercial and Railway Work,
5. Civil Service Options.

Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

Address : Belleville, Ont.

J. Frith Jeffers, M.A. Principal.

COCKBURN'S

GLEN ORME

Scotch Whisky

Fine Flavor.
Good Value.

J. & R. McLEA

MONTREAL Agents

J.Y. GRIFFIN & CO.

Wholesale Produce

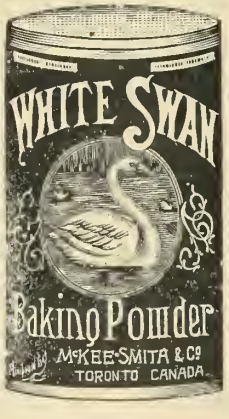
...and...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.



WHITE SWAN

is the standard

Baking Powder

for Strength, Purity and Wholesomeness.

Sold by all wholesale dealers.

SMITH & SCOTT

Mfrs.

6 & 8 Bay St., Toronto.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO.
IS THE BEST

ASK FOR

MOTT'S

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.
GUELPH, ONT.

The Toronto Patent Agency

Limited

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General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

The Toronto Patent Agency
Limited
TORONTO, ONT.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

SPECIAL AGENTS

In labelled Tins.
14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia. **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED

WALTER WOODS & CO.,
HAMILTON

We are Talking

KEEN'S D.S.F. MUSTARD

all the year round—

and

we want you to sell it.

KEEN'S NAME does the trick.

Current Market Quotations for Proprietary Articles

Jan. 5, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
2 oz. tins, 3 " "	2 40
4 oz. tins, 4 " "	1 10
1 lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅞ size, 5 doz. in case	40
½ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " " "	1 20
1 " 3 " " "	2 00
5 " 1 " " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ⅓ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	2 10
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5o. " 48 "	03

BLUE.

KEEN'S OXFORD.	per lb
Per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

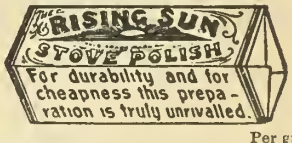
BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

SILVERINE. Per gross.

No. 4—5c. size	$3 85
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

STOVE POLISH.



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

HERE'S A MAN

who thought his customers would not notice the difference between

EDWARDSBURG SILVER GLOSS STARCH

and the common every day sort of stuff. He found he was mistaken, and has decided to stick to the real thing in future.

Look out that you do not get tripped up in substitutes.

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

THE F. F. DALLEY CO.

	Per gross
Tiger Stove Polish, ¼ gross cases....	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles.....	1 00
" " 6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bot's..	1 75

Enameline.

No. 4—3 dozen in case (net cash)..	$4 50
6—3 dozen in case " " ..	7 50

CORN BROOMS

BOECKH BROS. & COMPANY.

Carpet Brooms—	per doz.
"Imperial," extra fine, 8, 4 strings..	$3 50
" " 7, 4 strings..	3 30
" " 6, 3 strings..	3 10
"Victoria," fine, No. 8, 4 strings..	3 10
" " 7, 4 strings..	2 90
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 85
" " 7, 4 strings..	2 70
" " 6, 3 strings..	2 55
" " 5, 3 strings..	2 40
" " 4, 3 strings .	2 20

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars.....	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages.....	3 75
Pepsin Tutti Frutti, 23 5c packages..	0 75
Round Pepsin, 30 5c packages.....	1 00
Cash Register, 390 5c bars and pkgs..	15 00
Cash Box, 160 5c bars.....	6 00
Tutti Frutti Show Case, 180 5c bars and packages.....	6 00
Variety Gum (with book in each box) 150 1c pieces.....	1 00
Banner Gum (English or French wrappers) 115 1c pieces.....	
Flirtation Gum (English or French wrappers) 115 1c pieces.....	
Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.....	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42½
Nibs, 11-lb. tins.....	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	40

CHOCOLAT MENIER.

Vanilla—per lb.	1 case lot, $8 0 34
5 case lots, per case	$20 00
Yellow wrapper..... per case	$20 00
Pastilles—108 bxs. to the case.... per case	$20 00
Croquettes—9 bxs. of 12 packages.. per case	$20 00

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	4 50
" 1 lbs. " ..	8 25
Homeopathic, ¼'s, 14lb. boxes ..	....
½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (¼'s).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz...	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb...	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.....	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
¼ lb. Packages, 15 or 30 lb. cases....					0 27
¼ & ½ lb. " " " "					0 .7½
¼ " " " "					0 28
¼ " " 5 " "					0 29
¼ " " 10 " "					0 29
⅛, ¼ & ½ " " 5 10 15 "					0 30
Bulk—					Brls
White Moss,	10, 15 or 20 lb.			....	0 18
Feather Strip,	" " "			....	0 20
Ribbon,	" " "			....	0 18
Special Shred,	" " "			....	0 16
Macaroon,	" " "			....	0 16
Crown Desic'd,	12, 20	25		....	0 16
Special,	" " "			....	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

COFFEE.

JAMES TURNER & CO. per l

Mecca	....	0 34
Damascus	....	0 30
Cairo	....	0 20

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE TRADE BUILDERS OF B.C.

ARE

OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures. | Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

:: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES

But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. **Montreal**

General Agents for the Dominion

Woodenware

IN

PAILS, TUBS, KEELERS,

CLOTHESPINS, WASHBOARDS.

Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company

Sole Agents, TORONTO, ONT.

WM. CANE & SONS, LIMITED,
Mfrs., Newmarket,

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.

We make our goods known by mailing the Cow Brand Cook Book to every housekeeper whose post office address we can get

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.
Manufacturers
MONTREAL TORONTO WINNIPEG

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

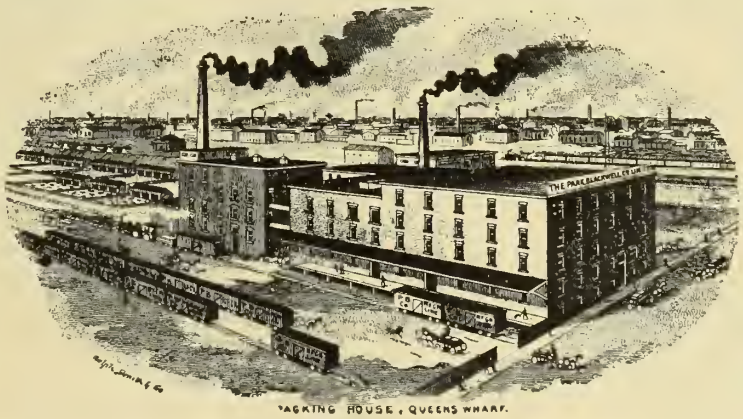
Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

Direct from the Growers

It's the cleanest and purest tea on earth—gives satisfaction to all—invigorates the weak—graded to suit every taste. The **safest** tea you can **recommend.** These are strong statements oft repeated and proven in every package bearing the name

MONSOON

INDO-CEYLON TEA.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers, **TORONTO**

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO.
Agents

MOUNT ROYAL MILLS

RICES

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....		0 33
Bourbon Bleud	....		0 31
Our Own "	....		0 30
Jersey "	....		0 28
Laguaya "	....		0 25
Rajah Blend	....		0 21
Mocha and Java	....		0 32
Old Government Java...	0 30	0 32	0

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$9 00
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz packages (12 to a case)	1 00

EXTRACTS. per doz

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. O. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallou	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	..	1 30
" "	6-lb. "	..	2 60
Flexman "	3-lb. "	..	1 30
" "	6-lb. "	..	2 60

GELATINES.

COX'S

2's	....	1 10
4's	....	1 20
8 Quart size,	....	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	....		1 50
Clear Jelly Marmalade	....		1 80
Strawberry W. F. Jam	....		2 00
Raspberry " "	....		2 00
Apricot " "	....		1 75
Black Currant "	....		1 85
Other Jams " "	....	1 55	1 90
Red Currant Jelly	....	....	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	4 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)			
	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

box and less than 5 ..... $1 00
oxes and upward. 4 00
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-lb lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors, per grs., $12.00. Maypole Soap, black per grs., $18.00. 10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO	40-lb. boxes, 1-lb. packages	0 07½
CORN STARCH.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 07¾

Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
per case 3 50

Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs 0 05¼
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1 lb. pkgs., boxes 40 lbs 0 06¼

TEAS.

SALADA CEYLON.

Brown Label, 1's & ½'s....wholesale 20c., retail 25c.

	Wholesale	Retail
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / " " 30 1-lbs.	0 35
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packet black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

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Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
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Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
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Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
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Telephone	3 05	3 25
Parlor	1 30	1 40
Red Parlor	1 50	...
Safety No. 1, wall box	1 40	....
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" No. 3, capital	2 75	....
Flamers, slide boxes	2 25	....
" wax stems	3 20	....
Tiger	2 90	3 10

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" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 13, 1899. NO. 2.

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Write for quotations.

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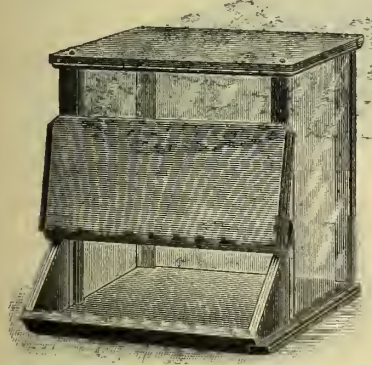

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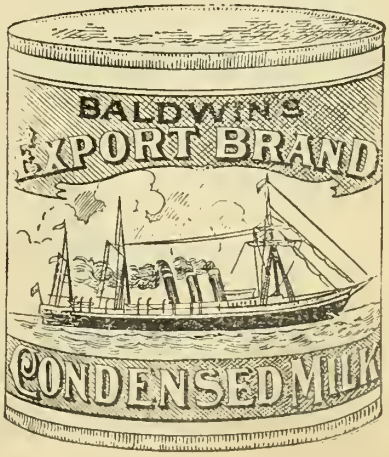

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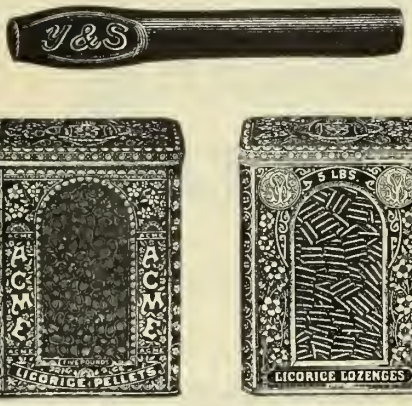

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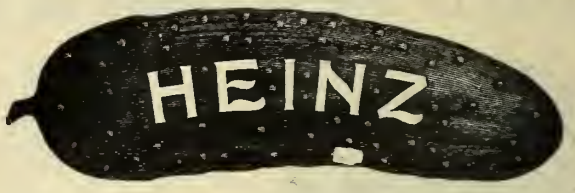

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Every Line a Direct Importation.

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 13, 1899. NO. 2

THE MINES OF BRITISH COLUMBIA.

(From The Economist, London, Eng.)

A FAIRLY comprehensive inspection of the leading mining districts of British Columbia—that is to say, of Rossland, Nelson and the Slocan, together with an odd mine here and there—has fully convinced me that the country may be included amongst the great mineralized areas of the world.

I refer, of course, principally to the Kootenay district, throughout large areas of which gold, silver, lead and copper, either by themselves or in association, are found in great, though not necessarily payable, quantities. The rich mineral area continues south over the United States border into the State of Washington, where a number of remarkable discoveries, principally of gold, have been recently made, and it is quite probable that, progressing equally with the adjacent Kootenay district, the State of Washington may become the headquarters of gold mining in the United States. Kootenay, a district of fir-clad mountain chains, on the sides or peaks of which the mines are poised, and of narrow deep blue lakes, has been, and is being, wonderfully well opened up by railways and steamers. Next year will witness the advent of the railway to several important districts at present lying stagnant, owing to want of transport facilities, while the benefits already derived from the now existing railways are incalculable. The outlook for the country for the next two or three years is, indeed, a bright one.

But there is much to be said, especially in an English financial paper, to detract from this theoretically pleasing outlook. In the abstract, the country certainly has a great future before it as a mineral producer, but how that future is in practice going to benefit the English financial or mining world is, to the writer, somewhat of a mystery.

To begin with, the great majority of the mines and prospects in the country are owned and entirely controlled by Canadian and American shareholders. However prosperous, therefore, the mining industry here, English capital will never benefit to the same extent as it did in South Africa or West Australia or India. This important fact greatly detracts from the interest in the country and its development which English mining people and investors would otherwise take, and equally acts as a check against the financing of sound British Columbian exploration and finance companies, and in general the spending of money in miscellaneous ventures. Again, the English floated British Columbian companies to date are a poor selection.

Take first the long list of exploration and finance companies. These, many of them floated with large cash working capitals, have been almost uniformly unsuccessful. The only two which the writer could hear of as having acquired some valuable assets are the British America Corporation and the London and British Columbia Goldfields, both of which will be fully dealt with in due time.

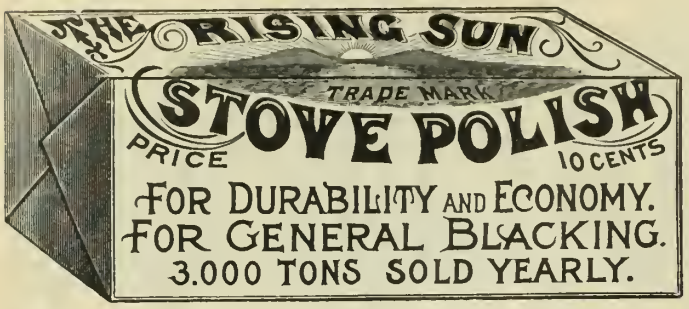
Then, again, individual mines floated in London; what is their record?

The Hall Mines, floated some years ago, paid a dividend or two, and is now shut down. The Athabasca and Ymir, two promising mines recently flooted, are absurdly over capitalized. The group of hydraulic worked placer mines in Cariboo and Lillooet—Golden River Quesnelle, Cariboo, Lillooet Fraser and Carlboo, New Fraser River, Fraser River Consolidated, and Big Valley Creek—all are disappointments. Equally disappointing are such mines as the Tangier, Waverley, Duncan and Galena mines; in fact, there are hardly any London floated British Columbia companies which have been successful, and it can be but poor consolation to the shareholders in these failures to know that, on the whole, the prospects for the country are very promising.

Several other unfavorable features in connection with British Columbia mines remain to be noticed. The population, as is usual with a new mining country, has an exceedingly hazy and exaggerated view of the value of any given mine or district. These hazy utterances and opinions find their way by the hundred into the local press, where they are again magnified and written up out of all recognition. From here all this rubbish finds its way to England, where it no doubt does a lot of harm, and the actual facts about the country and the mines are totally lost sight of. Even the local papers that profess to be of a semi-official nature, and devoted entirely to mining, fill half their columns, issue after issue, with pure hearsay and irresponsible gossip. The American methods of share speculation in vogue in British Columbia do not tend to introduce financial soundness. The absurd tendency to capitalize the least prospect with a capital of 1,000,000 $1 shares gives everyone an exaggerated idea of true mining values; so much so, that many of the more soundly-balanced engineers representing exploration and mining corporations advised their companies to have nothing to do with the country until people there have come to their financial senses.

Another serious drawback to the prosperity of the industry is the highly refractory nature of many of the ores. The metallurgical and chemical study of their treatment is extremely primitive as yet, and offers splendid chances to the chemist and metallurgist. The only solution of the difficulties so far has been to smelt the ores. The process, as now organized, is extremely costly, and the mining companies are, in addition,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

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mulcted by the smelters in a dozen unnecessary ways.

THE VARIOUS MINING DISTRICTS.

A summary of the different mining districts in British Columbia is as follows :

In the northern districts of Lillooet, Cassiar and Cariboo practically no reef mining has been undertaken as yet. There are, however, a number of hydraulic sluicing mines in different localities, most of which are owned locally. The English floated hydraulic mines in these districts comprise the Golden River Quesnelle, Cariboo, Lillooet Fraser and Cariboo, Big Valley Creek, New Fraser River and Fraser River Consolidated. These mines have practically all been unsuccessful, and it may be accepted as a safe axiom not to invest in hydraulic or alluvial mines of any sort in this country. No doubt there is plenty of alluvial and placer gold to be found, but it lends itself more to the operations of private individuals than to those of a limited company. The district of Yale, immediately west of Kootenay, will probably become an important mining centre; at present all development there is at a standstill, on account of lack of roads and railways. A branch is now being laid to the Boundary Creek district in Yale, which will be completed next year. Many people consider that Boundary Creek will become the most important mining district in British Columbia. A great deal of ground is held here, and the advent of the railway next year will introduce great activity in development. Dotted along the coast, in the district of New Westminster, and on Vancouver Island and other small islands, there are here and there small mining camps, although no deposit of permanent value has yet been found in any of them. The last and most important district is, of course, Kootenay. In East Kootenay there are signs that all the minerals exist, and several mines have been developed to a small extent, but here, as in Yale, the district is awaiting railways. The Canadian Pacific Railway is building a branch from the east over the Crow's Nest Pass, in the Rocky Mountains, which next year will largely open up the East Kootenay district, and at the same time will admit of the excellent coal found near Crow's Nest being made into coke, and furnished at a greatly reduced price to that now ruling to the smelters in West Kootenay. In West Kootenay the principal districts are : Rossland, producing gold and gold and copper ores; Nelson, producing gold and gold and silver and silver and copper ores, and the Slocan, producing silver lead ores. These districts are excellently served by railways and lake steamers, while new branch lines are continually being built. Further north in the Pront Lake district, stagnant till a railway penetrates it, which will probably be next year. This, then, is a rough summary of the mining districts of British Columbia at present, but it is more than likely that in a few years the whole of the northern part of West Kootenay, and perhaps Yale, will be one large and important mining centre.

THE BRITISH AMERICA CORPORATION AND THE LE ROI MINE.

In my previous article I mentioned the fact that of the numerous exploration and finance companies floated in connection with British Columbia, the British America Corporation and the London and British Columbia Goldfields appear to be the only ones which have acquired assets of any real value.

The British America Corporation, floated a year ago with a working capital of £1,000,000, appears to have been conducted in that extravagant manner peculiar to the big London company promoters, who understand more about market manipulation than they do about even the rudiments of mining or finance. The trump card held by the corporation was the controlling interest in the Le Roi Mine, one of the great mines of the world. The directors of the British America Corporation, knowing that it was imperative to the success of their company to secure the remaining Le Roi shares, knowing, also, that the acquisition of these was only a question of negotiation, and knowing, moreover, from their experience that the Le Roi was vastly improving month by month, and as depth was attained, neglected the very rudiments of finance, and showed the utmost folly in allowing the money necessary for this most important and inevitable purchase to drift through their fingers. How it disappeared they probably do not know themselves. One property after another, showing indifferent prospects, was secured at a good round price. Work was started on six or eight of these, and others acquired at the flotation of the corporation. A magnificent suite of offices was erected—half the population of Rossland was secured to act in some capacity or other on the staff of the corporation. The managing-director gave several newspaper interviews a day, and columns of all the papers were devoted to eulogies of the company, its extravagance and fatuousness being glossed over.

Now, what is the result? In the last month or two the corporation has had to considerably restrict its operations for want of cash; on the head of that the negotiations for the purchase of the remaining Le Roi shares were completed, and reveal the fact that the corporation can only pay $1 a share in cash, the rest being paid by bills. The debt must now be very considerable, severely depreciating the value of the shares, and yet the fact remains that had the management possessed the least knowledge of mining or finance there need have been no debt.

Now, as to the assets possessed by the company. It must be frankly admitted that the possession of the Le Roi mine, or at least of 480,000 out of the 500,000 shares, is an asset of extreme value. When I visited the mines I was greatly surprised at the great width and value of the reef in the lowest workings, at the large quantity of high-grade ore blocked out, and at the im-

Following up our ad. of last week in reference to

L. S. & B. No. 1 and Empire Coffees

We claim mediocrity is dangerous in the competition of to-day. The increasing demand for the above brands is the result of their superior excellence.

LUCAS, STEELE & BRISTOL,
Hamilton.

PURE

ALWAYS SATISFACTORY
PROFITABLE

Canada Baking Powder

1-4's to retail 5c.
1-2's to retail 10c.
1's to retail 15c.

Never sell Alum Powders when you can buy this wholesome powder to sell at these prices.

James Turner & Co.

HAMILTON

Reasonable and Good

"REINDEER" BRAND

CONDENSED MILK

Compare it with other brands.

Fresh Arrivals

Shell Brand Castile Soap, Bars
Shell Brand Castile Soap, Cakes
Pearl Sago
Pearl Tapioca

Aylmer Canned Chicken
Aylmer Canned Turkey
Aylmer Canned Duck

T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

mense reserves of low grade, but nevertheless payable ore, in the mine. If the British America Corporation will be content to concentrate its energies on this mine, to pay off the debt it has incurred in its purchase, and to run it on scientific lines, I am convinced that before long the Le Roi will be found to be worth the whole capital valuation at par of the British America Corporation. Of the corporation's other assets one cannot speak with much certainty. Until its debt is paid off all expenses on the eight or ten properties being developed should cease. I would make an exception in the case of the Columbia and Kootenay mine. This property, two miles from Rossland, has a reef 40 feet thick, proved already for 1,500 feet in length and 400 feet in depth. Usually the ore is very low grade, but in several places, recently, patches of high-grade ore of considerable area have been met with. On a reef of such great width a few of these patches, especially if found to continue in depth, would soon make the basis of a fine mine. This mine then should be pushed on, but, failing funds, such properties as the No. 1 Josie, Nickel Plate, etc., should be closed down. Several of these are promising prospects, but not assured successes, and the corporation is not justfied in running into greater debt on their account. The technical staff of the British America Corporation is sound, I consider, but showed supineness in not protesting against the extravagance of the management.

THE LONDON AND BRITISH COLUMBIA GOLDFIELDS, LIMITED.

The London and British Columbia Goldfields Company have secured three assets of considerable value. These are:

(a) The controlling interest in the Ymir gold mine. This is a genuinely good mine. Low-grade, but a wide reef, and with 120,000 tons in sight. A profit of 15s. a ton, or, say, £20,000 a year, should be available for dividend.

(b) A controlling interest in the Whitewater (silver-lead) mines. This mine has a good deal of galena ore in sight, and will restart to work almost immediately. The life of the mine will probably not be a long one, but, as the profits will be good, the shares may be valued intrinsically at par.

(c) A third interest in the Ruth (silver-lead) mine. This mine has been making profits for some time, and will, no doubt, continue to do so for some years to come. On the whole, London and British Columbia Goldfields shares, considering that these three assets will all be producing profits during next year, are, I consider, an excellent speculation at present prices.

NOVA SCOTIAN GOLD.

Nova Scotia is a comparatively old gold mining country. A quarter of a century ago the production had fallen off to less than half what it had been in the sixties. But it has been impressed on investors that the Nova Scotian gold fields have not been half explored, and within the past two years the industry has been greatly revived. The production of gold in 1898 not only exceeded that of recent years, but beat the record of the boom period of thirty years ago. The member of the Dominion Geological Survey staff who has worked most in this field, is of the opinion that there is a great future for gold mining in Nova Scotia, and that this will be realized when intelligent work is done in the lower levels.—Herald, Halifax.

A NEW TOBACCO COMPANY.

Goldstein Bros. have secured the premises Nos. 80 to 84 Papineau avenue, Montreal, lately occupied by The Michael Lefevbre Co., where they will soon commence the manufacture of Canadian tobaccos, and will pay particular attention to plug smoking and chewing. The name of the firm is to be The Dominion Co.

Edward Boylan, hotelkeeper and general merchant, New Ross, N.S., is dead.

THERE ARE NONE SO DEAF

as those who won't buy

MacLAREN'S IMPERIAL CHEESE

but endeavour to sell inferior imitations just because they are offered a little more profit. As soon as you offer a customer a substitute when asked for Imperial, you only lose his confidence.

BE WISE—Handle reliable goods. Every jar guaranteed always the same.

We are headquarters for . . .

40/50's to 110/120's **PRUNES** California and Austrian Fruit

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

AMONG TORONTO RETAILERS.

Noted in a Storm.

During the blustery storm on Friday last I took a good walk along two of the principal business streets of Toronto. To say that I was surprised at the way goods were exposed in many of the stores would but poorly express my feelings when I saw in front of one store after another cases and boxes of fish left with no covering except from one to three inches of snow, turkeys, and geese lying in rows, frozen stiff and dark, and partly buried in snow, and even cases of cranberries exposed to the elements.

It is true that the larger portion of the dealers exposing their goods in this way were small merchants who have little or no family trade, but there were enough of the larger grocers in the number I noticed to make the subject worth, at least, a passing reference.

What possible benefit can accrue from the exposure of any class of goods on a day like Friday last, or, in fact, on any day which is stormy? The answer might be made that people pass one's store on stormy days as well as on fair-weather days, and that they may be attracted to buy on a stormy day as on a fair-weather day.

The fact of their passing by, I grant, but I most decidedly disagree with the assumption that because they see boxes in which are mixtures of snow and fish or snow and cranberries, or because they see a row of frozen fowl, they are likely to be attracted to purchase either the goods exposed or anything else.

Contrasted with these displays, I noticed quite a number of windows which were undoubtedly of value, even on a stormy day. It was not the manner in which they were dressed that struck me, but the air of brightness and cheeriness within contrasted so with the blustering storminess outside, and the cold appearance of many of the neighboring stores, that one could not fail to notice the window.

The best, the most attractive displays I noticed were those where the window panes were clear from frost, and where one could see the inside of the stores, which were warm and attractive in appearance. Therefore, the impression of warmth and comfort in a store is, I believe, more valuable than an excellently arranged display of goods, which does not create that impression.

My attention was also drawn to the advisability of looking after the sidewalks immediately in front of the store, during and after a storm. A good many merchants follow an excellent plan in this matter.

They keep from four to six feet of the sidewalk nearest to their windows well cleaned up, thus making a good path for passers close by their windows and door. The advantage of keeping this portion of the walk free from snow, over allowing about four feet of untrodden snow to lie between the path beaten by passers and the door, must be apparent to all. The trouble of keeping a path this width clean is very slight, and will stop the likelihood of the snow becoming packed on any part of the walk, as it is bound to do unless a path be cleaned.

Keeping the walk in front of one's store clean may be a minor matter, but it is one of the "little things that count," and is worth looking after. I don't see any reason why a merchant should not see that there is at all times a good path in front of his store. This could be done so much more easily if the walk was granolithic instead of wood, that I believe it would pay to put down a granolithic walk for this reason if for no other.

Grocers' Ratings.

I was talking to a veteran grocer who has long been a reader of THE CANADIAN GROCER, one day recently. The conversation turned towards the retail grocery business and the probabilities of making money at the business. He doubted if, among the 800 grocers of Toronto, a dozen could be rated as being worth $20,0000, and expressed a desire to know just how the grocers of the city were rated. Since that talk, I took the trouble to go through the last report of one of the large commercial agencies and get the rating of each grocer in the city. The result is instructive. In the list I prepared from this report, I do not include grocers who are also liquor dealers, for the reason that their money may be more heavily invested and their profits more largely derived from the liquor than from the grocery department. Nor do I include wholesale dealers. It is strictly a list of the retail grocers of Toronto. From it, I find one firm rated at between $75,000 and $100,000; another at between $35,000 and $50,000; two at between $20,000 and $30,000; eight at between $10,000 and $20,000; 13 at between $5,000 and $10,000; 16 at between $3,000 and $5,000; 32 at between $2,000 and $3 000; 38 at between $1,000 and $2,000; 41 at between $500 and $1,000; 64 below $500. Thus, we find that out of the 850 grocers in Toronto only 216 are credited by authority as worthy of any rating whatever, and 64 of these are rated at from nothing to $500. But even more significant is the fact that, out of the big total mentioned, only 25 are reputed to be worth over $5,000. Of course, no commercial agency can tell to $1 or even $100 the wealth of any business man, but these figures may be fairly taken as a basis of calculation. I do not intend to draw a large number of conclusions from these facts, but it strikes me that a good many people enter the grocery business with more hope in their hearts than either cash in their pockets or knowledge of the business in their heads. Hope is a very beneficial thing, but, when left to fill the place of either cash or experience, failure is the most likely result.

THE RAMBLER.

NEW FIRMS COMMENCING.

Arnold Wesley has opened out as baker in Regina, N.W.T.

Wm. Bowder is commencing in the commission biscuit business in Ottawa.

W. T. Greene has started up in business as grocer in Middle Musquodoboit, N.S.

Arthur Murray is opening out as grocer and provisioner in Bay of Islands, Nfld.

GOODS TO BE ADVERTISED.

ANY goods in the least way essential to humanity are worth advertising. If one should start to make a terse definition of civilization, I think it would read something like this :

"Civilized people are those who require a great many changes of food and drink and raiment and housefurnishings to make them comfortable."

Some of the smallest articles in use in the house are the most necessary : the lack of which cause the most inconvenience. One instance is the little, shiny black knobs fastened on tin pot lids. It is only lately that these extra knobs have been for sale ; at least I heard one woman say to another : "I didn't know you could buy those. I have thrown away lots of lids because the knobs were lost."

These, and many other small necessaries, lie in their boxes or baskets, in stores, gathering dust and making their owners wonder what to do with them.

The first and last and best thing to do is to advertise them, always remembering that the more highly civilized a woman is, the more intricate is her work, and the more she needs the little conveniences.

It is most advisable for any business house to have, occasionally, or maybe periodically, a day of small things. Fill your advertising space with lists and prices of all notions or little housekeeping conveniences. They need not necessarily be marked down. That point may always be left to the dealer. But these small articles, though sold at a profit, must move either steadily or in rapid, occasional spasms, to make the handling of them interesting. A "notion day" at a store, I am very sure, would prove a good and profitable institution, and it may be inaugurated in any business under the sun.—C. A. Bates.

A DRUMMER'S TALE.

"I was traveling through the mountains of West Virginia last week," said a drummer to a reporter, "and, driving up to a store, I opened up conversation with the merchant, on politics, before introducing any goods.

"'What do you think of this expansion fever?' I asked.

"'Wall, now, I sure am glad yo' axed me about thet thing. Mebbe yo' can give me some points. Do yo' all hev it in Washington?'

"'Oh, yes, we have it bad,' I replied, wondering what the man meant.

"'Wall, we hain't got but one case. Thet's my wife. Thar ain't no doctor 'ceptin' a hoss doctor hyar, an' he 'lowed it might be dropsy. But her fut has expanded tell thar ain't room for much else under the table, and' I'm pow'ful glad yo' all know somethin' 'bout it. Do yo' all know any cure fer it?'

"When I explained what I meant he was so angry that I could not have sold him gold dollars for 50 cents each."

A HIGH OPINION OF BRITISH COLUMBIA.

Mr. Alex. Jardine, president of The Pure Gold Manufacturing Co., Toronto, has returned from a trip to the Pacific coast. Two months of his time was spent in various parts of British Columbia, during which he called on the firm's customers, in company with Mr. Gartshore, the recently appointed representative in that part of the country. He visited Vancouver, New Westminster, Victoria, Rossland, Kaslo, Kamloops and other places in the Province.

It was Mr. Jardine's first trip to the Coast, and he was very much impressed with what he saw of British Columbia. "It promises to be one of the richest and most important parts of the Dominion, with its mining, lumbering, fishing and shipping industries," he said.

A FORMER LONDON GROCER DEAD.

William Ward, who for many years conducted a grocery and liquor store at the corner of Simcoe and Maitland streets, London, Ont., dropped dead on Sunday last while on the way to the barn to feed his horse. He was 75 years of age, was twice married and leaves a widow and grown-up family. The sons are Fred, of that city, and George, of the Northwest Territories. Mr. George Moon, a stepson, and one daughter reside at home.

EARLY CLOSING FRUITMEN.

The following fruit commission firms in Toronto have decided to close their places of business at 1 o'clock on Saturday until the end of April : Clemes Bros.; The Dawson Commission Co., Limited ; S. K. Moyer, Charles Kimpton, J. Coutts & Co., Vance & Co., W. H. Smith, H. J. Ash, White & Co.

NEW STRIKE AT THE KLONDYKE.

Joseph Mueffeleau, a French-Canadian who has been in the Klondyke region for some time, recently stated in Vancouver that a new strike of gold has been made at Thistle Creek, about 90 miles from Dawson. In the claims he and his partner staked out every hole yielded results. From one of them they took $48 in gold.

FIRE LOSSES IN 1898.

During the month of December, the fire losses throughout Canada and the United States amounted to $12,712,100. The largest of the month was the Greenshields fire, in Montreal, the loss of which was placed at $1,116,000.

During the whole year, the loss from fire in these countries is placed at $119,650,500, against $110,319.650 in 1897, and $115,-655,500 in 1896. The greatest loss of the year was the Westminster, B.C., conflagration, which was placed at $2,500,000.

There were five other fires which caused a loss of $1,000,000 or over. These were a cold storage plant and other buildings at Pittsburg, Pa., a grain elevator and other buildings at Chicago, Ill., hotel and stores at San Francisco, Cal., various buildings at Prescott, Ariz., and the Greenshields fire, Montreal.

FIRM TONE IN FISH MARKET.

There is a strong feeling among the Halifax fish merchants that the prospects for a profitable season are bright. The shore catch off Nova Scotia was short, but that on the banks was about up to the standard. But, as there is a general shortage in the catch this year, good prices are looked for.

There is a remarkably healthy demand from Brazil at present, with prices high. The demand from Europe is good, and though prices are not as good as in Brazil, they are steadily stiffening.

Codfish are especially scarce, stocks in St. John's, Nfld., being fully 20 per cent. less than a year ago. The price ex store has advanced 25c. per quintal at Halifax within the last few weeks.

The pork-packing by-law has been carried in Napanee, Ont.

The by-law to guarantee $15,000 bonds of the Chatham, Ont., Cold Storage Co. has been defeated.

The Moose Jaw, N.W.T., creamery made 38,000 lb. of butter the past season. This sold for $7,600, an average of 20c. The farmers received $6,080, or 16c. per lb. A comparison of this with the price they formerly received for their own butter, 7 to 15c. per lb., gives a good idea of the value of the creamery in the Northwest.

FOR $1,000 I can place a 35-line advertisement, every other day for one year, in fourteen of the leading papers in the eleven largest cities in Canada.

This is merely to give an idea of how far money can go in this country.

Never have failures been fewer, never has trade been better, never has there been better prospects for the shrewd advertiser.

I know the papers best suited for different businesses, I know their rates, I am in a position to help all who want to share in Canada's prosperity. Write stating who you want to reach, and I will gladly submit list and figures.

The E. Desbarats Advertising Agency, Montreal.

THE CANADIAN GROCER

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TORONTO - - - - - - 26 Front Street West. Telephone 2148.
LONDON, ENG. - - - - 109 Fleet Street, E.C., J. M. McKim.
MANCHESTER, ENG. - - - 18 St Ann Street, H. S Ashburner.
NEW YORK - - - - - - - 14 Irving Place, M. J. Henry
WINNIPEG - - - - Western Canada Block, J. J. Roberts.

Subscription, Canada, $2.00 Great Britain, $3.00

Published every Friday.

Cable Address { Adscript, London / Adscript, Canada }

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

The managing-editor found, at Manchester, a large importer of raspberries, who had been told, in the Canadian offices in London, that he could not get raspberries in Canada. They looked up statistics for him and found that Canada imported the jam, hence they inferred she could not grow raspberries.

THE GROCER published the facts, and, last year, acting on the information, one canned goods packer, as was stated at the time, rented a building and put up considerable quantities in Montreal, for which he found a ready sale in England. A canned goods packer in Western Ontario has also sent forward a quantity. This is only one of a number of cases in which Canada suffers through the neglect of the Government to appoint the right men, or the ignorance of those who are supposed to do the work.

Self esteem is a good thing, but conceit is to be deplored.

THE CONDENSED MILK ANALYSIS.

SOME time ago, the analyst of the Inland Revenue Department of Canada examined a number of samples of

AN EARLY CLOSING MOVEMENT.

AT the last meeting of The Retail Grocers' Association, of Toronto, it was decided to inaugurate another early closing agitation.

It is not the purpose to confine the movement to retail grocers alone, but to solicit the cooperation of hardwaremen, dry goods dealers, and all other merchants. With these all interested, the idea is to secure the adoption of the early closing by-law, which the Ontario Legislature, a dozen years ago, empowered municipalities to pass.

This is nor the first time there has been a movement in Toronto to introduce the early closing by-law. Eleven years ago, a movement was inaugurated by The Retail Grocers' Association for the application of the by-law to the grocery trade. The necessary signatures were secured and presented to the city council, and that body forthwith passed and put into operation the by-law.

But the by-law was destined to be short-lived. No sooner was it in operation than a cry went up against it, for those who were desirous of observing it found that those

TRADE CHAT.

PLUNKETT & DAUM have opened their new grocery and provision store on Main street, Listowel.

Four carloads of eggs were shipped from Montreal to Boston one day last week.

Widdis & Graham, grocers, St. Thomas, Ont., have bought out W. Trott, also of St. Thomas.

Wm. Braid, wholesale grocer, Vancouver, was presented with a gold-headed cane by his employes the other day.

Locke & Daggett, lobster packers, Lockeport, N.S., intend starting a large factory at Newport, Rhode Island, U.S.

Jamaica, with its ginger, might become desirable territory if this country ever got cramped elsewhere.—Philadelphia Times.

Mr. H. N. Norrish, of Guelph district, exported on Friday nearly $2,000 worth of raw furs, being 2,125 skins. He has now on hand 1,250 more. This is a large collection for Guelph district.

A charter has been granted to Messrs. Thomas Crawford, Frank Hunnisett, John Dunn, William Levack, and Mrs. Mary Steinle, as The Toronto Packing Company. The new concern will deal in meats and dairy products, and has a capital stock of $40,000. The site of their factory has not been decided upon.

The Bohemian is a crank on amusing signs. Here is what a Morgan street grocer labels a box of hen fruit: "Union Eggs." —Hartford, Ct., Globe.

T. Gentles & Son, grocers, etc., Dartmouth, Ont., have been awarded the contract for supplying the hospital and Mount Hope Asylum. The value of goods required is in the neighborhood of $30,000.

The tobacco growers of Essex and Kent counties, Ont., at a meeting in Kingsville, considered the question of inducing a broker to go to one of the towns in that district to look after the sale of the tobacco crop. A committee, consisting of Messrs. Palmer, E. J. Wigle and Richard Ecde, was appointed to examine correspondence already received and to further correspond with buyers.

WHAT IS CATSUP?

A DIFFICULTY confronts the pure food authorities, and it has to do with the definition which is to be given to the word "catsup," or "ketchup," says Grocery World. In their investigations of the purity of catsup, the inspectors have recently gotten several samples which contain pumpkin—a favorite adulterant for catsup. But, while pumpkin is used solely to fill up and to cheapen, it is a question whether a charge of adulteration for its use would or could be sustained by the courts.

The trouble is that there is no official definition for either catsup or ketchup. That is to say, there is no one to say exactly what the ingredients shall be, and no two manufacturers have the same formula. Webster's definition is "a table sauce made of mushrooms, tomatoes, walnuts, etc." Who is to say that that "etc." doesn't mean pumpkin? No one holds that pumpkin is at all harmful, and there seems to be no other line to go upon. Salicylic acid and other preservatives or harmful coloring are, of course, directly in violation of the law.

There are several generic terms like this which can mean a dozen things, which will, probably, be elucidated by an amendment to the pure food law. "Mince meat" is another. There is no official definition for mince meat. Some manufacturers leave out the meat, and answer all charges that they are thus cheapening the product and deceiving the public, by the claim that the usual idea of mince meat must contain meat could just as well mean the meat of nuts as the flesh of animals.

GOODS TO BE ADVERTISED.

ANY goods in the least way essential to humanity are worth advertising. If one should start to make a terse definition of civilization, I think it would read something like this :

"Civilized people are those who require a great many changes of food and drink and raiment and housefurnishings to make them comfortable."

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It is most advisable for any business

might be dropsy. But her fut has expanded tell thar ain't room for much else under the table, and' I'm pow'ful glad yo' all know somethin' 'bout it. Do yo' all know any cure fer it ?'

"When I explained what I meant he was so angry that I could not have sold him gold dollars for 50 cents each."

A HIGH OPINION OF BRITISH COLUMBIA.

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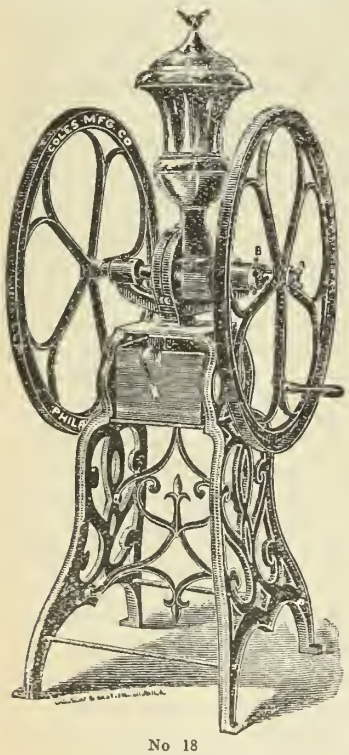

No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.

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OUR INTERESTS NEGLECTED.

THE CANADIAN GROCER has been urging for years the necessity of a commercial representative for Canada in London, and the appointment of Canadians to fill all vacancies in the Canadian Government offices there. Chances to turn trade into Canadian channels, amounting to hundreds of thousands of dollars annually, are neglected.

Any wide-awake business man visiting England will verify this. Lord Strathcona verified it in an interview a few days ago, when he said :

Tbere are also great possibilities of developing a profitable trade in fruit pulp, produced from the crushing of small fruits, such as raspberries, used extensively in the manufacture of jams, which is a large industry in Great Britain. Tbe demand for this article is enormous, and there is no doubt that Canadians would find a market, at profitable prices, for all they could produce. The normal price of raspberry pulp is from £18 to £21 sterling per ton, and it bas risen as bigb as £30 per ton. The annual crop of wild raspberries in Canada is so large that much of it goes to waste for lack of profitable uses to wbich it may be put.

But tbe fruit pulp trade, if cultivated, offers an outlet wbich must yield bandsome returns. Some enterprising canners have already gone into tbe trade, and, at 36s. per case of 12-gallon tins, it bas been found a paying proposition The Canadian product bas been pronounced, by British jam makers, to be of excellent quality, flavor and color.

This is a subject to which attention was first directed by THE CANADIAN GROCER. The managing-editor found, at Manchester, a large importer of raspberries, who had been told, in the Canadian offices in London, that he could not get raspberries in Canada. They looked up statistics for him and found that Canada imported the jam, hence they inferred she could not grow raspberries.

THE GROCER published the facts, and, last year, acting on the information, one canned goods packer, as was stated at the time, rented a building and put up considerable quantities in Montreal, for which he found a ready sale in England. A canned goods packer in Western Ontario has also sent forward a quantity. This is only one of a number of cases in which Canada suffers through the neglect of the Government to appoint the right men, or the ignorance of those who are supposed to do the work.

Self esteem is a good thing, but conceit is to be deplored.

THE CONDENSED MILK ANALYSIS.

SOME time ago, the analyst of the Inland Revenue Department of Canada examined a number of samples of condensed milk, and several makes were criticized, including that of The New York Condensed Milk Co. Word now comes from New York that this company are preparing to take action against the Canadian Government for publishing the analysis.

The reports of this Department, while honestly prepared, are often unfair, misleading and unpractical, as was the case a year or so ago, when they showed that all mustards were adulterated.

As THE GROCER pointed out at the time, an absolutely pure mustard will not keep. There is plenty of good work for the public analysts to perform, but they go about their work in a theoretical, instead of a practical, way. They seldom touch articles that are so adulterated that they seriously injure those who consume them, or take steps to punish those who compound and sell them.

Much of the drunkenness in Canada is due to adulterated spirits, adulterated by the saloonmen themselves, but we never hear of the Department punishing these people. The public are beginning to realize that if they want unadulterated drinks of any kind they must buy them in the original packages at their grocer's.

AN EARLY CLOSING MOVEMENT.

AT the last meeting of The Retail Grocers' Association, of Toronto, it was decided to inaugurate another early closing agitation.

It is not the purpose to confine the movement to retail grocers alone, but to solicit the cooperation of hardwaremen, dry goods dealers, and all other merchants. With these all interested, the idea is to secure the adoption of the early closing by-law, which the Ontario Legislature, a dozen years ago, empowered municipalities to pass.

This is nor the first time there has been a movement in Toronto to introduce the early closing by-law. Eleven years ago, a movement was inaugurated by The Retail Grocers' Association for the application of the by-law to the grocery trade. The necessary signatures were secured and presented to the city council, and that body forthwith passed and put into operation the by-law.

But the by-law was destined to be short-lived. No sooner was it in operation than a cry went up against it, for those who were desirous of observing it found that those who refused to do so were not interfered with.

The by-law was consequently paraylzed at its birth, and at the very next meeting of the council it was buried.

One of the weak spots in the by-law which was, eleven years ago, in operation for a few weeks, was, that provision and confectionery dealers were not included in its operation, and as many of these sold certain goods appertaining to the grocery trade this naturally gave offence.

If the present movement to rehabilitate the early closing by-law is to be effective, it is obvious that its application should extend to at least the provision dealer. Any attempt to gain the cooperation of the confectioners will probably be abortive.

But, if the grocers cannot secure the co-operation of the other branches of trade, why should they not, independent of the by-law, have an understanding among themselves in regard to early closing?

There are individual merchants who, for some years, have closed their stores at six, seven, or eight o'clock, without even consulting their neighbor, and their measure of prosperity has not decreased, while life has been a little more worth living.

CONDITION OF THE TORONTO BOARD OF TRADE.

A FEW days hence the members of the Toronto Board of Trade will be called upon to elect officers for the ensuing year. More than ordinary judgment should be exercised. The conditions demand it.

The board has of late years become a sort of effete institution. It is true that it sometimes talks and throws its arms about, and passes resolutions. But it very seldom does anything.

The word "trade" is practically a synonym for activity. Therefore, when we think of trade we think of something being done, of something in action.

There is a possibility, however, that the Toronto Board of Trade may some of those days be recognized as a synonym having a meaning the very opposite.

Ask a member of the board what is the cause of its present comparative passiveness, and if he does not swear and say he does not know, he will probably blame some prominent official or vow that some particular influence is holding the board by the throat.

The board is not popular among business men, and even a great many of its own members are by no means in love with it.

The trouble with the board is not that it lacks among its members men of ability, the very cream of the commercial community is included in its membership.

What it wants above all else is that its members shall be innoculated with new energy and baptised with the spirit of independence.

Some of the progressive spirits of the board have doubtless become discouraged because of their failure to induce the spirit of action into the body as a whole. This is natural, but it is none the less improper.

Reforms are only won by keeping up the energy. And if those who are energetic will keep in motion, they will, eventually, attract kindred spirits, even if they fail to galvanize the passive with new life.

It is urged that the chief hindrance to forward movement of the board is the railway interests. And the experience of the past few years is certainly not of a character that would tend to disabuse one's mind of this.

The railway interests and the commercial interests of the country should go hand-in-hand. True, they are at present one ; but it is the wrong kind of oneness: The commercial interests have been swallowed by the railway interests, just as the tiger swallowed the lady.

Of course, the Toronto Board of Trade has done some protesting. But the commercial interests are still within the railway abdomen. And there they will be until the board of trade works up enough energy to lead the way out.

But it is not only the railway magnate that exerts his sway over the Toronto Board of Trade ; the politician is not without his influence in the same body.

The board meets and passes resolutions calling upon the Government for certain reforms or remedies. But of what effect are these resolutions ? Most times none at all.

Be the Government of Conservative or of Reform complexion, it is well aware, that while in business matters they may protest as their conscience dictates, the members of the board, as a rule, vote as their political conscience dictates.

Mr. E. Kemp is likely to be the president during the next term. As first vice-president he has proved himself to be an energetic officer, while the rapid development of his own business has shown him to be a business man of more than ordinary ability. If he puts these qualities into operation, should he be the next president, we may expect the Toronto Board of Trade to become of some value to the commercial interests of the "Queen City" in particular and of the Dominion in general.

The difference between a dude and a well-dressed window is this : The one dresses to be admired, and the other is dressed to sell, as well as to be admired.

YOUNG HYSON TEAS.

The Young Hyson season in China closed earlier than usual, and with a heavy deficit.

Cabled orders to China could not be executed, the market for these teas having been cleaned out, and no shipments of consequence are to be expected for the next eight months.

Stocks in Canada are not heavy, while trade is fairly good.

THE BUSY MAN'S DICTIONARY.

ABILITY means "the quality, state or condition of being able," according to the dictionary. The word has reference to the active exercise of our faculties. It implies not only native vigor of mind, but that ease and promptitude of execution which arises from superior training. It always supposes something to be done and the power of doing it. It is distinguished from capacity, in that capacity is the power to acquire and retain knowledge, while ability is the power which puts knowledge into execution, makes use of knowledge acquired.

To be successful in any line of business, or, in fact, in any walk of life, a man must need have ability nowadays. Capacity is not enough, just as knowledge is not sufficient to build railways, run a business or grow grain. Ability is necessary, just as execution is indispensible.

He who would build a railway must survey the route, must set contractors at work constructing the line, and lastly, must at once secure bonuses from all sources possible.

He who grows grain must in the right season prepare his ground, and put therein his seed if he is to have a harvest. He who would conduct a business must not only have a knowledge of the business, but must put his knowledge of that business into execution.

It is not sufficient to fill one's store with goods, and sit down by the stove at the back of the store waiting for customers, as the frog sat on a stump with its mouth open waiting for a fly to come in, but one must at once commence to make it known that the store has been opened, and to have one's windows, counters and shelves so attractive that customers will be induced to come in and see.

And after one is started and has a goodly number of customers he cannot yet take possession of that chair near the stove if he would have ability associated with his name. He must be up and doing—putting into execution the knowledge which he has derived from experience and observation.

A THOUSAND SQUARE MILES OF GOLD.

SO much has been said in regard to the Klondyke that it would be almost impossible, one might think, to say anything further that would be either new or interesting.

Whatever may be one's views, however, in regard to this, the preliminary report, which has been issued by the Department of the Interior, bearing on the gold deposits and mining in the Klondyke, can scarcely fail to arrest attention, especially when it is known that the report is based upon the surveys of J. B. Tyrrell and R. G. McConnell, of the Geological Survey staff.

The report is particularly interesting in that it gives the area of the gold district, the situation of the gold, and its probable sources.

The area of the gold district covers no less than 1,000 square miles. We can gather some idea what this means when we imagine a district enclosed on each of its four sides by a line reaching from Toronto to Halifax.

Of course, not every foot or every mile within this area contains gold, but this area is traversed by a multitude of gold-bearing streams flowing in deep trough-like valleys.

The creeks which have so far been found to be rich are four in number. They are El Dorado, Bonanza, Hunker and Dominion. The proved portions of the four producing creeks have an aggregate length of about 30 miles.

The gold occurs in the gravel flooring in the bottom of the valleys, in stream terraces lining the lower slopes of the valleys, and in a remarkable moraine or glacial deposit which forms a southern slope of the El Dorado and Bonanza creeks for some miles, and which was also found north on the latter creek for some distance above its junction with El Dorado.

The gravels have a thickness of from two to eight feet, and these everywhere are more or less auriferous, that is, gold-bearing, with the yellow metal increasing in quantity towards the bottom. The greater part of the pay is found within 18 or 24 inches of the bottom. The gold is fine, but nuggets valued at $1.35 have been found.

As to the original habitation of the gold found in the gravel beds of the streams, the Government geologists say it was no doubt in quartz, and north of El Dorado creek they found gold in a thick quartz vein.

From another source it is learned that there are 40,000 people in the Klondyke, all of whom are depending, directly or indirectly, on the gold industry for a livelihood. But extensive and rich as the gold-bearing area is, it is only the few who are likely to draw the rich prizes, while the many would have been better off had they remained in the civilized parts of the country and labored for a moderate wage. But it it after all the spirit of adventure that has led to the amassing of wealth and to the opening up of new markets.

CHEESE STILL STRONG.

Cheese maintains its strength, and as high as 10c. per lb. has been obtained in Toronto this week for goods of poor quality indeed, while, for good cheese of September and October make, 10½c. per lb. is being obtained.

The outlook is for a firm market.

The chief strength-giving factor is the shortness of supplies, the make last season being estimated at 25 per cent. less than the year before.

Owing largely to the low prices prevailing, the make of very late fall cheese in 1897 was small, and in the early spring make of 1898, largely from the same cause, a great many of the factories made butter instead of cheese.

This was a decided advantage, as far as the quality of the general make was concerned, for it is the very late fall makes and the early spring makes which are the source of supply for the great bulk of the poor cheese on the market, and this is some compensation for even the light output for the year.

It will be interesting to give in this connection the following table, compiled by R. A. Simister, butter and cheese exporter, Ingersoll, Ont., showing the estimated stocks of cheese in England, Canada and the United States on January 1, compared with the same date 1898:

Point of Distribution.	1899. Boxes.	1898. Boxes.
London	175,000	280,000
Liverpool	79,600	138,900
Canada	155,000	480,000
New York City	70,900	95,000
New York State	50,000	100,000
Chicago	50,000	60,000
Totals	580,500	1,153,900
Shortage on 1st January '99, compared with '98	573,400	

DROPS FROM THE EDITOR'S PEN.

Latter-day clerks should be up-to-date clerks.

Quality in goods produces quantity in business.

Mistakes are more the want of thought than the want of brains.

Those who think twice before they speak are saved much humiliation.

Have the courage of your convictions whether you lose dollars or sleep

He who makes and keeps a good resolution, has strength as well as good intentions.

He who has not the courage to strike out for himself will never have an individuality in business.

There is one thing about la grippe. It is no respector of persons, and that hides a multitude of sins.

Criticism is cheap, and that is possibly the reason why some people get angry when is is offered them.

When a man has not brains enough to entitle him to municipal honors, he seeks the influence of the lodge to elect him.

INDIAN TEAS DEARER.

The season for Indian teas is drawing to a close in Calcutta, and the market is showing decidedly strong features.

A cable received in Toronto this week, from Calcutta, advises an advance of 1c. per lb., with a strong demand for the lower grades.

The opinion is becoming general in India that exports to the United Kingdom will not exceed those of last season.

Autumnal flavored teas bring full figures, and a strong market is looked for in these teas from now on.

Importers in Canada are beginning to purchase Indian teas more freely, although those in some cities are operating more extensively than those in others.

CENTRAL AMERICAN COFFEES.

Advices indicate a strong market for Central American coffees. The condition of the crops in all the countries of production in that part of the world, and especially in Costa Rica, is bad, and a small yield is, in consequence, looked for. A higher range of values is also anticipated.

ALL GROCERS SAY: The sale of Japan tea is growing beautifully less.

"SALADA"

CEYLON TEA

has already killed the sale of **China** teas and is turning thousands away from the use of the injurious teas of Japan. **DON'T WAIT** until others have weaned away your tea trade, **BE ON THE ALERT** and keep **"SALADA"** Ceylon Tea in the most prominent place in your store.

MONTREAL OFFICE: cor. St. Paul and St. Sulpice Sts. TORONTO OFFICE: 32 Yonge St.

Ivory Bar

IS PUT UP IN

1 lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

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PRODUCE AND PROVISIONS.

Commission Merchants

for the sale of

BUTTER, CHEESE, EGGS, GAME, POULTRY,

and all kinds of

COUNTRY PRODUCE

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

LYTLE'S Mince Meat
LYTLE'S Jams
LYTLE'S Vinegars
LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.
Canada Vinegar Works, TORONTO

EXCELS ALL OTHERS in QUALITY and PRICE

REMY'S STARCH

REMY'S MATCHES

Plain and Impregnated.

&

FAR SUPERIOR TO ANY OTHER

REMYLINA

THE NEW CORN FLOUR.

REMY'S
HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

Please address all Communications to **H. BECKER,** 8 Lower Thames Street, **London, E.C.**

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Jan. 12, 1899.

GROCERIES.

NO particularly striking features have developed in the market during the past week, as far as the volume of business is concerned. Naturally, at this time of the year, business is quiet, but it is not so much so as is usual. No complaints are heard, and a great deal of satisfaction is expressed in regard to the future. Canned goods are beginning to attract more attention, although there are not many transactions reported. Prices rule firm, particularly in regard to corn, and some of the wholesalers have, this week, marked their prices up to $1 per dozen, while from 90c. to $1 is the range. Tomatoes are firm at last week's quotations, although not much business is being done. The coffee market is steady, and wholesalers report that the demand is beginning to open up. Sugars are quiet and easy, with granulated at 5c. per 100 lb. lower than last week. Yellow sugar, on the other hand, is 5c. per 100 lb. dearer. Syrups are scarce, and there is not much doing, on account of the short supply of the dark article. Molasses is meeting with a fair demand. While, still quiet, the tea market is beginning to take on a little more life, both jobbers' agents and wholesalers reporting a little more business doing. The market for Indian and Ceylon teas is strong. In foreign dried fruits the market is without any special feature.

CANNED GOODS.

The canned goods market remains firm at last week's quotations. The wholesalers' prices are still 85 to 90c. There is not much business, however, being done, although, for this time of the year, a fair quantity is going forward. It is the general opinion that there are very few tomatoes left in the hands of the packers, and it is estimated that, in regard to corn, there are less than 1,000 cases in the packers' hands. Several of the wholesale houses are this week, demanding $1 per dozen for corn, but this price is so high that no business of any importance appears to have been done. The general range for corn is from 90c. to $1, but those who are asking the former figure are in the minority. Some of the wholesale houses are, it appears, looking for corn, but they refuse to pay $1, which some of their confreres are asking. Some of the wholesale houses, however, supplied those whose stocks had become exhausted with corn at 90c,, but they state that they would not again sell at this figure. Peas are unchanged and quiet at 75c. upward. In canned fruits there is scarcely anything being done. Canned salmon remains quiet and unchanged. There is a little more being done in lobsters, but it is, no doubt,

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

on account of the cheapness of some of the lines which are being offered.

COFFEES.

Wholesalers report that the demand for green Rio coffee is steadily improving at prices quoted. The outside markets rule steady, although there is not a great deal of business being done.

SUGARS.

While the demand is still light, there has been an improvement during the past week, both the refiners and wholesalers reporting a little better business. Since our last issue, there have been some changes in prices. Granulated has been reduced 5c. per 100 lb., being now quoted at $4.53 per 100 lb., Toronto, for standard, and $4.48 for Acadia. Yellow sugars, on the other hand, are 5c. per 100 lb. dearer. Supplies of raw sugars, suitable for making yellows, are very scarce at present, and prices which have been ruling for this description of sugar have left no margin of profit for the refineries, hence the justification for the advance. There is an impression in some quarters that prices must improve. The chief reason ascribed for the decline in granulated is the offering of United States granulated on the local market. In the United States, there are buyers of centrifugal sugars at 4 5-16c., the lowest price paid, although only a limited quantity was sold at that price. Sellers, however, are holding for 4⅜c., and there is only a small supply available at that. The European markets have been fairly steady during the past week.

SYRUPS AND MOLASSES.

There is very little business being done in syrups, on account of the scarcity of the low-grade article. Molasses, on the other hand, is in good demand. The market for New Orleans molasses remains steady, and advices state that receipts at the primary market are largely of the low-grade description.

TEAS.

Both wholesalers' and jobbers' agents report that the demand for teas this week is a little better, although the volume of business is still small. Shippers' agents report a good demand for flavory Ceylon teas at from 18 to 24c. per lb., whether these teas be on spot or for importation from London. During the week the transactions have cleaned up spot stocks, while it is difficult to secure these teas from London, on account of the scarcity there. Supplies of these teas are coming forward very slowly. There have been some sales during the week in hard twisted Japan teas at from 15½ to 17c., and these have been pretty well cleaned up, and, as a consequence, some attention is now being given to low-grade teas at from 12½c. to 13c. In other lines of teas there is no special feature to note.

SPICES.

Mail advices from London, England, report a good demand for cloves and white pepper. Both black pepper and cloves, according to these advices, had risen in price during the past couple of days, and quotations are firm. Locally, there is nothing of special interest to note.

FOREIGN DRIED FRUITS.

CURRANTS — Stocks of provincial and Filiatra currants are scarce in Greece, and advices state that the market is firm and that a good demand is expected during the next two or three months. Stocks of currants in Greece are estimated at 35,000 tons, which is small, considering the fact that there are yet nine months of consumption to be provided for. The local demand is of an average character at the moment.

VALENCIA RAISINS — The local wholesalers report that there is still a few moving, chiefly of the selected kind, at from 5½c. per lb, up.

At 5 cents---This is the price at which **SURPRISE SOAP** retails. Your customers get a pure hard Soap---**You** get a good profit.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashely.
VANCOUVER: 430 Cordova St.
ST. JOHN'S NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

PRUNES — Local wholesalers report the demand beginning to improve for prunes of Californian growth in the sizes from 90's to 100's and 70's to 80's.

FIGS—There is little doing in tapnet figs at 4½c.

DATES—There are a few going out. In fact, the demand is a little better than usual at this time of the year, the late arrival of dates this season having caused people to extend their buying later into the season than they would under ordinary circumstances. We quote: Hallowees at from 6 to 6½c., and Sairs at 5½c. per lb.

SULTANA RAISINS—Advices from Smyrna state that the market is strong, and that unshipped stocks are low.

GREEN FRUITS.

The extreme cold of the past week has greatly affected the demand for oranges, bananas, Malaga grapes and apples. Valencia and Mexican oranges have declined 25c. as offerings are large. Lemons are in fair demand, with prices firm. Onions are moving nicely. Prices of all fruits but oranges are unchanged.

COUNTRY PRODUCE.

EGGS—The demand for strictly fresh laid, for boiling stock and for pickled eggs is excellent. The price of pickled is ½ to 1½c. dearer. Some dealers are quoting as high as 17c., but from 15 to 16c. is the general figure. Boiling stock is firm at 22 to 24c. Cases bring from 14½ to 16½c. f.o.b. point of shipment.

POTATOES—There is a fair movement of carload lots reported at 55 to 60c. The local demand is moderate. From 60 to 65c. is asked for small lots on the market.

POULTRY—There is little doing, with prices unchanged throughout.

DRIED AND EVAPORATED APPLES—The situation is unchanged. Little business is reported. Dried apples are steady at 5 to 5½c. at outside points, and at 5½ to 6c. in a jobbing way for No. 1 stock. Evaporated apples are steady at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way locally.

VEGETABLES—There is no change. We quote: Spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1 50 per bag; butter squash, $2 to $2.50; pumpkins, $1 to $1.50; Hubbard squash, $2.50 to $3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—There is a good demand for dairy rolls, prints and tubs. Prices are steady. Creamery is moving well locally, but the export demand has fallen off somewhat, and an easier tone is noted. We quote at outside points: Dairy tubs, 12½c.; prints, 13 to 14c.; large rolls, 13 to 13½c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18½c.

CHEESE—The movement is not very large, but a decidedly firm feeling is noted at from 9½ to 10c. for early, and 10 to 10½c. for late makes.

PROVISIONS.

The receipts of dressed hogs continue large, yet the market is so firm in tone that an advance of 10 to 15c. has taken place. Meats are in good demand, with prices steady and unchanged.

FISH.

There is a good movement in all frozen and salted fish. Receipts are liberal. Prices are unaltered throughout. We quote as follows: Fresh salmon trout, 7½ to 8c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, $2 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 7 to 8c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.25 to $1.35 per gallon, or $6.25 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is steady, and the prospects are that it will continue so

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE BRAND TOMATOES

GARDEN GROWN

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLauchlan & Sons,
OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON
124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. **16 years' experience.**

EDWARD HARRIS & CO.,
PHŒNIX SPICE MILLS, LIVERPOOL, ENG.
Telegraphic Address: "Speedwell, Liverpool."
Telephone, No. 3729.
Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by
The QUEEN CITY OIL CO., Limited.
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We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

with little change in prices one way or another. Red and white are now quoted at 69c. at middle freight stations. There is some activity on the street market, with prices steady. We quote as follows: Wheat, white, 71 to 71½c.; red, 71 to 71½c.; goose, 70 to 71c.; peas, 58 to 65c.; oats, 33c.; barley, 48 to 50c.; rye, 50c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—A decline of 10c. is noted for Manitoba grades and Ontario patents. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.80 to $3 90; straight roller, $3.25 to $3.35, Toronto freights.

BREAKFAST FOODS—There is a good movement reported. We quote: Standard oatmeal and rolled oats, $3 90 in bags and $4 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—The demand is excellent. Prices are firm, with ¼c. advance noted for cured hides. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9 to 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—No change. Sheepskins and lambskins keep firm at 80c.

WOOL—Market still weak. We quote fleece at 15c. and unwashed at 10c.

SEEDS.

In the lull between export and domestic demand there is little doing. Prices are

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS,** Board of Trade, **TORONTO.**

Toronto Salt Works
TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

Our extensive
City and Shipping Trade
gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs
CONSIGNMENTS SOLICITED
QUICK RETURNS.

D. GUNN, BROTHERS & CO.
Provision and Commission Merchants
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CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, Toronto.

Watch this Space

SCARCE GOODS

Evaporated Peaches
Evaporated Apricots

Special Values This Week

New Dates
New Commadre Figs
Evaporated Apples
White and Lima Beans

CLEMES BROS., 51 Front St. East, Toronto

down 25 to 50c. below last quotations. The range in alsike values is large, from $2.25 to $4 being quoted, the latter figure only being paid for strictly choice lots. Red clover, also, shows a big range in value, from $2.75 to $3.75 being paid, the top price only for extra choice, large grain, rich purple seed.

SALT

A good steady movement is reported. Prices are unchanged, though a correction is made in the cost of sacks f.o.b. at wells, which are now quoted at 50c. We quote: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 50c.

MARKET NOTES.

Cured hides have advanced ½c.

Pickled eggs are ½ to 1½c. dearer.

Dressed hogs have advanced 10 to 15c.

Potatoes, in carload lots, are 5c. dearer.

Valencia and Mexican oranges are 25c. cheaper.

Alsike and red clover seed have declined 25 to 50c.

Granulated sugar is 5c. cheaper, and yellow sugar 5c. dearer.

QUEBEC MARKETS.

MONTREAL, Jan. 12, 1899.

GROCERIES.

THERE has been little improvement in the volume of business in the wholesale grocery trade since our last review, consequently, we have to report the market quiet, with few changes in values to note. The activity anticipated last week in some of the leading lines has not materialized yet, but the general impression is that it has to come in the near future. The only noticeable feature in the trade has been the further weakness in granulated sugar, which is due chiefly to the keen competition on the part of American refiners, and the very unsettled state of that market at present. On the other hand, the local market for all grades of yellow has been stronger, and refiners marked up prices for the same at the end of last week. All other lines are quiet and without change.

SUGAR.

The feature of this market during the week has been a decline of 5c. per 100 lb. in the price of granulated and an advance of 5c. per 100 lb. in yellows. The decline in granulated, as we have already stated, is due to the keen competition on the part of American manufacturers, and some lots have come in on western Ontario account, but refiners here state that local buyers do not want to handle this grade of sugar, as long as prices are kept on a par. The situation at present is somewhat unsettled, consequently, buyers are afraid to operate freely, and this fact alone is tending to check business considerably. Granulated is quoted at $4.35, and yellows at $3.75 to $4.25 per 100 lb., as to quality, at the factory. The foreign market for the raw article is reported quiet, with little demand. Beet is firmer and improving slowly: January, 9s. 5¼d., and February, 9s. 6d.

SYRUPS.

The demand for syrups is still limited, but the tone of the market is firm at 1¾ to 2¼c. per lb. in wood.

MOLASSES.

It was anticipated among the trade that the wholesale grocers, by this time, would have advanced prices for Barbadoes molasses, but, up to the present, they have not taken any such action, as car lots are still quoted at 30c.; single puncheons at 31c., and barrels at 32c. In round lots, little business is doing, owing to the fact that the stock is held in few hands, and, as it is comparatively light, holders are not anxious sellers at present figures.

DRIED FRUIT.

There has been no improvement in the dried fruit market. The demand is slow, owing to the fact that buyers have ample supplies on hand yet, consequently, little business of importance is doing, and prices show no change. We quote: Layers, 5¼ to 5½c.; fine off-stalk, 4c., and off-stalk, 3½c.

NUTS.

The demand for all lines of nuts is limited, which is usually the case after the holidays, and the market is quiet, with no new feature to note.

CANNED GOODS.

An easier feeling prevails in this market for tomatoes, but in the absence of any large transactions it is somewhat difficult to quote prices. Corn and peas are firm, but business quiet.

SPICES.

The tone of this market is firm, but the volume of business has been small owing to the fact that buyers stocked up previous to the holidays.

COFFEE.

There has been some demand for Maracaibo, and sales of some fair-sized lots have taken place within range of quotations. We quote: Maracaibo, 9½ to 13½c.; Santos, 7 to 10c., and Rio, 7 to 10c.

TEA.

The duty question has created a somewhat unsettled feeling in the tea market, but buyers in a great many instances take little stock in it, and therefore are not anxious to load up. The demand is still slow, but some business has been done in Japans at 15 to 16½c., and in dust at 6½c. There is a fair inquiry for blacks, and low-grade Pingsuey gunpowders are in demand.

GREEN FRUIT.

The demand for all lines of green fruit has continued slow, and until buyers dispose of present supplies little activity is anticipated. On the whole, the market is very quiet with few changes to note. A weaker feeling was developed in Valencia oranges, owing to lower values, and prices here show a further decline of 50c. per box, but other grades are unchanged. We quote: Valencias, $3.25 to $5.50; Jamaicas, $2.50 to $3; Californian Jaffas, $3 to $3.25; navels, $3.50 to $4; and Floridas, $4.75 to $5 per box. There is a fair movement in lemons at prices ranging from $2.25 to $3 per box. Cranberries are slow at $7 to $9 per bbl. Almeria grapes range from $4.50 to $7 per keg. Bananas are scarce and dear at $2.25 to $2.75 per bunch.

APPLES.

The demand for apples has been better, but prices show no change, sales being made at from $2.75 to $4.50 per bbl., as to quality.

FISH.

All lines of fish are in fair supply, but the demand is chiefly of a small jobbing character. Stocks of fresh fish are large. In consequence the market has ruled weaker, and prices generally are lower. We quote: Haddock and cod at 3½c.; salmon, 10c., whitefish and dore, 6¼ to 6½c.; pike, 3¾ to 4c.; tommy cods, $1.10 to $1.50 per bbl.; fresh herring, $1.65 to $1.75 per 100, and smelts, 4 to 6c. per lb.

In salt fish trade has been quiet. Green cod and No. 1 hake have ruled weaker, and prices are 25 to 50c. per barrel lower. We give quotations this week as follows: No. 1 herrings, $4.25 to $4.50 in barrels, and in half-barrels, $2.10 to $2.25; No. 1 green cod, $5.75; do. large, $6; No. 1 hake, $4; B.C. salmon, $12.50 to $13, in full barrels, and $7 in half-barrels, and No. 3 mackerel, $18 per barrel.

Smoked fish are in small supply. We quote: Haddies firm at 6½ to 7c.; bay bloaters at 85c. per box, and smoked herring 9½ to 10c. per box. Dried codfish, $3.65 to $3.75 per 100 lb.; boneless, 5 to 5½c., and dressed boneless cod, $4.25 per 100.

COUNTRY PRODUCE.

EGGS—Owing to the continued good demand from American buyers for eggs, and the light stock on spot, a stronger feeling has developed in the market, and prices have advanced ½ to 1c. per dozen all round, and the prospects are they will go still higher. On the whole, an active trade

is doing, there being a good demand from local buyers. We quote as follows : No. 1 candled, 17c.; No. 2 do., 14c.; Montreal limed, 16c.; western limed, 14 to 15c. ; western cold storage, 13 to 14c., and culls, 10 to 11c. per doz.

POULTRY—The feature of the poultry market was the improved demand for turkeys, and, as supplies were small of good stock, prices advanced ½c. per lb. Other lines were fairly inquired for, and prices show little change. We quote : Turkeys, good to choice, 9½ to 10c.; scalded, 8½ to 9c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 5c.; ducks, 7 to 8c., and geese, 5 to 6½c. per lb.

GAME—Receipts of partridge were fair, for which the demand was good, and prices were unchanged at 55 to 65c. for firsts, and 40 to 45c. for seconds per brace.

BEANS—In beans, the trade was quiet and the market featureless. We quote : Choice hand-picked, 95c. to $1 per bushel ; primes, 85 to 90c.

HONEY — There was nothing doing in honey, and values are unchanged. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

POTATOES—The demand for potatoes was fair, and sales of car lots were made at 54c. per bag.

DRESSED HOGS AND PROVISIONS.

The feature of the local provision market has been an easier feeling in Canadian short and long cut mess pork, and packers, in some cases decided to reduce prices 50c. per barrel. In other lines there is no change to note. Trade is still quiet and chiefly of a jobbing character. We quote : Canadian pork, in barrels, $15 to $15.50 ; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c. and bacon, 10½ to 11c. per lb.

There continues to be a good demand for dressed hogs in a jobbing way, and prices rule steady at $5.65 for light weights, and at $5.40 for heavy per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—Business in grain on spot has been quiet, but, notwithstanding this fact, the market is not altogether featureless, as private cables received from London reported stocks of oats heavy, with the market weak and depressed and resellers offering No. 2 white at 16s., which figure shows a decline of 6d. to 1s. on previous sales. Owing to the above shippers here held off ; in consequence, an easier feeling prevailed and spot prices were fully ½c. lower at 32½c. ex store, with few buyers even at this figure. Peas were firm and quoted at 71½ to 72c. ex store. For Manitoba No. 1 hard wheat 68c. was bid January, and 71½ to 72c. May delivery afloat Fort William. Ontario No. 2 red winter wheat sold at 69½ to 70c. west.

FLOUR—There was little change in the situation of the flour market. The demand was slow and only for small lots to fill actual wants. We quote : Winter wheat patents, $3 75 to $4; straight rollers, $3.55 to $3.70; in bags, $1.70 to $1.80 ; Manitoba patents, $4.25; strong bakers', $3.75 to $4.

FEED—In feed, business continues fairly active, and prices rule firm. Ontario white wheat bran, in bulk, sold at $14.50 to $15, and shorts at $15 to $16 per ton. We quote : Manitoba bran, $15; shorts, $17, and mouille, $19 per ton, including bags.

MEAL—In regard to oatmeal, there seems to be a considerable difference as to values of the same. One dealer declared that he had sold rolled oats at $3.75 to $3.85 per bbl., and at $1.75 to $1.85 per bag, while another stated that he found it difficult to make sales at $3.60 per bbl. and at $1.75 per bag.

HAY—In baled hay trade was quiet, and the market was without any new feature. We quote as follows : No. 1, $6 to $6.50 ; No. 2 extra, $4.50 to $5 ; No. 2, clover mixture, $4 to $4.50 ; clover, $3.50 to $4.

BUTTER AND CHEESE.

BUTTER—The butter market was quiet, business for export account being somewhat limited. Finest creamery in boxes sold at 20c., and in tubs at 19½c. The receipts were 563 packages.

CHEESE—There was no new feature in the cheese market. The demand is still slow, in consequence, business is quiet, with holders of finest western colored asking 10¼c, and eastern good, 10 to 10½c.

F. B. Greene, manager of The Maritime Pure Food Co., which does an extensive business at Woodstock, N.B., in canned fruits, vegetables and packing pork, is considering the establishment of a canning factory in Sussex, N.B.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Jan. 10, 1899.

MERCHANTS are busy either taking stock and finding out the results of the past year's business or preparing to do so. A fairly satisfactory year is reported. There has been little chance to make money in staples, though molasses business has been more generally satisfactory than for years, and shows very good results. Canned goods have, of course, shown a large margin, but the quantity handled is not enough to tell very largely in the net results. While staples may not have shown large profits, they have not shown large losses. There has been some loss from bad debts. To a few this has been considerable. Since the first of the year payments have been quite good. In markets during the week flour has had considerable attention. Millers show quite a range in price. Oatmeal, particularly, is higher. Sugar has tended lower.

OIL—The matter of chief interest is the drawing together of the representatives of the Standard Oil people and those of the Imperial Oil Co., between whom in the past the competition has been most keen. There is but a quiet business even in burning oil, and in this line there is no change in price. Paint oils, particularly turpentine, incline higher.

SALT — Arrivals have not been large during the past few weeks. The Manchester steamers, coming, as they do, from the nearest port to the point of production, are inclined to get the business rather than the Liverpool boats, as in the past. Particularly in Liverpool coarse salt, business during this month is likely to be active, as at this season, steamers needing it for ballast, quote the lowest freights, and importers, rather than store it, quote very close figures to the consumers. In other lines there are but light sales. We quote : Liverpool coarse, 40 to 45c. ; English factory-filled, 90c. to $1; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz ; mineral rock salt, 60c. to $1 per 100 lb.

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS
All sizes, and finest quality fruit.

HUGH WALKER & SON
Wholesale Fruit and Commission Merchants
GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

. . . PRICES ALWAYS RIGHT . . .

COFFEE COFFEE COFFEE

Santos, Maracaibo, Java

ALL GREEN.

SPECIAL VALUES

S. H. EWING & SONS - MONTREAL.

CANNED GOODS -- There is little doing. Vegetables are firmer in price, particularly corn and tomatoes. There are fair stocks held, though not equally divided among the dealers. Salmon are firmly held, but there is no large local sale. Lobsters, as reported last week, are rather easier, the canning season being about here, and the past year showing that prices were higher than the demand would warrant. Blueberries are scarce and higher figures are asked. In fruits, peaches have the best sale. Pineapples show a steady demand.

GREEN FRUIT—Business has been somewhat quiet, even oranges moving slower. Retailers are still supplied with Christmas stock. Many of the smaller dealers buy a case at that season who never think of buying that quantity at another time. Larger buyers do about the same, but on a larger scale. Prices are easy. Jamacias are still the best oranges offered. In lemons easier prices rule. There is a steady sale. Bananas showing light business, and to wholesale dealers no profits. Apples hold their price, and there is a fair movement. Stocks are light. Malaga grapes are out of the market; at least in a wholesale way. Cranberries are high.

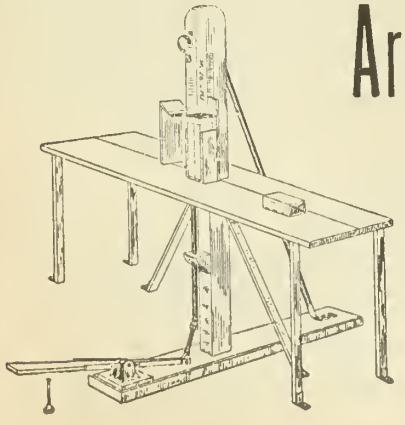
DRIED FRUIT—Since the holidays, the bottom is largely out of this line. In raisins, Valencias are easy, but other lines of dried fruit are firmer, and should be higher. A fair stock of Californians are held. Currants are in light supply, and are firm. Dates move but slowly. Prunes show a fair business, prices tending high. A car of Californians are daily expected. These are favorites, particularly the 25-lb. box. A few apricots and peaches are in the car. The former are high. Figs have but light sale. Stocks are small. In evaporated apples, there is some inquiry, but dealers are backward about paying prices asked by western holders. Dried apples light sale. Onions are showing a fair profit to holders. Prices firm. Peanuts higher, particularly extra hand-picked.

SUGAR—The price is rather lower, chiefly because of American competition. Some American granulated which has been received is of particularly fine quality. Importations have been light, as the Acadia refinery cut their prices to meet the competition. There is but a fair business doing.

MOLASSES—Stocks are getting very low. There is but little change in price, although higher figures are expected. Such lots as have been offered from American points continue to be quoted higher and to lessen in quantity. Some New Orleans has been offered, but dealers do not like to pay the price asked. Some that is here should, however, show them that it is not well to push prices too low, as it is bound to tell in the quality. In syrup there is but little sale; prices rather higher.

PRODUCE—Cheese shows considerable strength, and better prices are obtained. Stocks are not large. Local business is light. In local markets a further advance is expected. Prices have been too low. Eggs have but fair sale. No large stocks are held. Buyers are particular about quality. For hennery eggs high prices are asked, but for case eggs there is little change. Butter is but of fair sale; little change in price. Good butter would sell freely at quotations.

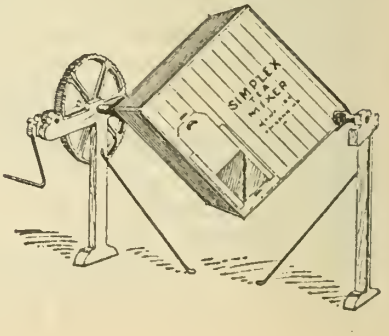
FISH—Lack of fresh fish makes business quiet. The outlook for frozen herring is poor. Fresh haddock are bringing a higher price than cod, which is unusual. This has advanced finnan haddies, for which there is a good western demand. Smelts are still a large business in the northern part of the Province. A few small lobsters have been received. In dry fish, there is but a fair business. Codfish hold firm, owing to the quiet demand. Pickled herring are light supply; prices unchanged. Large herring are difficult to get. Smoked herring keep low. Bloaters are about out of the market. We quote as follows: Large cod, $3.60 to $3.65; medium, $3.55 to $3.60; pollock, $1.70 to $1.80; Grand Manan



Armeda Tea Packer and Simplex Mixer

The enterprising firm of Jackson Bros., leading wholesale and retail grocers of Whitby, Ont., having got settled in their fine new premises, and being determined to maintain the foothold they have already secured, have added to their large stock an up-to-date Armeda Tea Packer.

No first-class grocer can afford to be without one of these machines.



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57 Front Street East, TORONTO, ONT.

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OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
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OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

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Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

Its bright handsome packages make a most effective display.

These facts account for the rapidly increasing popularity of

TARTAN TEA

Balfour & Co. Wholesale Agents, **Hamilton**

Its refined delicate flavor and strength makes satisfied customers.

Always On the **Go!**

Clark's Meats.

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house for them.

SEEDED RAISINS.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

G.F.& J.GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT St TORONTO

pickled herring, $1.85 to $1.90 ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall do., $4.75 to $5; ½-bbl.; alewives, $3 per bbl.; bloaters, 60c.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.40 to $3.50 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5 to 6c.; fresh cod, 2¼c.; haddock, 2¾c.; lobsters, 3 to 4c.

PROVISIONS — There is a light business doing. Barrelled pork shows little change. Mess is rather firmer than clear. Local packed is more freely offered. Beef holds rather higher, but there is little doing. In lard, western packers have reduced prices, so local market is lower.

FLOUR, FEED AND MEAL—Flour has had considerable attention, though dealers are not large buyers. Ontario millers show quite a range in price, but all tend higher. There is little change in Manitoba. Oatmeal is quoted higher. Local prices are about the same as millers ask, but if oats hold their advance it means still higher prices. Cornmeal holds its advance; there is large sale. Beans are quiet, and dealers are inclined to shade offers. Feed is still high, but hay shows no improvement. Holders through the country have increased the number of their cattle, and are feeding their hay rather than sell at prices offered. There is some inquiry for barley and split peas, but buyers hate to give prices asked. We quote as follows: Manitoba flour, $4.70 to $5, best Ontario, $4 to $4.15; medium, $3.65 to $3.75; oatmeal, $3.85 to $3.95; cornmeal, $2.20; middlings, $19 to $20; bran, $17 to $18; oats, 37 to 43c.; hand-picked beans, $1.10 to $1.20; prime, 95 to $1; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.60 to $3.75; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Mr. Fisher, representing J. W. Windsor, Montreal, called on THE GROCER this week.

So far, the shipments of apples from the Annapolis Valley have exceeded those for the same period last year by 150,000 barrels.

The Nova Scotia Pork-Packing Co., Middleton, has increased its capital stock to $40,000. The factory will be capable o handling 25,000 to 30,000 hogs per year.

THE GROCER had the pleasure this week of seeing the particularly handsome gold medal, given by the Windsor Salt Co., for the best exhibition of cheese at the St. John exhibition, last fall. The Maritime agents for the salt, Smith & Tilton, having received it from the company to forward to the winners, The Alberton Dairying Association, of Prince Edward Island.

L. G. Crosby was a passenger by the steamer Taymouth Castle for the West Indies this trip. Mr. Crosby represents here a number of the leading houses on the Islands.

With the New Year comes the report of a number of new manufactories to be started in the Province. Among them are a new biscuit factory for St John, a canning factory for Sussex and a candy factory in Fredericton.

For the first time for many months the deposits exceeded the withdrawals at the St. John branch of the savings bank and agencies during December. At St. John alone the deposits for the week ending Dec. 31, were $21,459.

At the annual meeting of the St. John Hardware Association this week, R. B. Emerson, of Emerson & Fisher, was elected president; Wm. Kerr, of Kerr & Robertson, vice-president, and John J. Barry, secretary. The annual banquet will be held on Jan. 19.

Few realize the extent of the fishing industry of St. John County. The following figures are given for the past year: Twelve vessels of 222 tons, employing 53 men, valued at $4,400, and 403 boats, employing 806 men, valued at $27,790. The total catch was valued at $192,731.90.

TRUE TO LIFE.

We heard a pretty good story of a woman who spent nearly all of last Sunday in reading the department store ads, and on Monday went in to see what bargains she could get. She hired a girl to come in and tend her baby, and started off for the Hub. She spent all the forenoon looking 'round, and when she was quite tired out went home. She found the baby had been about choked during her absence, and that the cat had eaten up her valuable canary. But she brought home her bargain; a two-cent bunch of envelopes! This is a fair sample of what the women frequently accomplish when they start out bargain hunting.—The Germ.

J. E. Fisher, Burlington, Ont., shipped 135 cases of pears to Glasgow this season. For them he received £72 above all charges, including freight, commission, etc., a net return of $2.60 per case. The case used was basswood, 20 x 13 x 19 inches in size, and cost about 10c. each. A barrel of pears would fill four of them. The fruit was wrapped in tissue paper, and was shipped in ventilated compartments, not cold storage.

MANITOBA MARKETS.

WINNIPEG, Jan. 9, 1899.

THE cold weather, mentioned in my last report, has continued and intensified, and Winnipeg has experienced some real old-time January weather, such as we used to hear stories about after boom days. This has had a tendency, along with the natural lull after the holiday trade, to make business quiet. Very few changes mark the history of the week.

CEREALS—Are all firm. Rolled oats have stiffened, and are now quoted at $1.90 for 80's, with prospect of higher prices. It seems to be caused by a combine rather than a shortage of stock. Split peas are firm, and are quoted at from $2.45 to $2.50. Barley is the same, and is quoted at $2.35. Beans are higher. Prime hand-picked are worth $1.45.

CANNED GOODS—No change in price is noted in these goods. It would seem that corn is quite as scarce as was anticipated during the fall. From all that can be learned here it would seem that there was a decided shortage in the eastern market. Tomatoes, corn, beans and peas show a steady demand.

SUGARS—Have declined from 5 to 10c. per hundred, owing to the slight slump in raw material. Syrups remain the same.

FISH—Haddies and bloaters are scarce, and many merchants are much disappointed at non-fulfilment of orders. From the present outlook, there seems small hope of improvement. The heavy weather on the Atlantic coast seems to have played the mischief with this trade.

DRIED FRUITS—Apples still continue so high that the demand is light. The great consumers of this fruit are mining and lumber camps, and, at 8c. per lb., they are a luxury. Exaporated are almost as bad, being 10½c. per lb. Apricots continue at 16½c., so that the chief business is being done in peaches and nectarines.

RICE—Japan is slightly easier, but not enough to make a change in price.

CURED MEATS—Are moving very slowly and with no change in price. Lard is fluctuating, one day a quarter cent up and the next a quarter down.

Tea, coffee, spices and dried fruits all show a dull market without change of price.

The Dyson Gibson Co., manufacturers of "White Star" pickles, baking powder, "Health" coffee and the like, inaugurated a new feature in their business last week. The enlargement of their premises was commemorated by a dinner to the employes. The officers and employes number 45. Alderman Dyson, head of the company, started the business eight years ago with two assistants only. The dinner was a delightful affair and was followed by toasts, speeches and songs.

SHE IS SATISFIED.

No Dissatisfaction when Hudson's Soap is used. It quickly drives the dirt away but won't wear out the clothes.

ARE YOU SATISFIED

you are selling the best Soap Powder on the market?

IF NOT, TRY

Hudson's Dry Soap

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell.

Cheaper for your customer and yields you a larger profit than other powders.

We give you good advice:

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

Obtainable from all wholesale grocers.

R. S. Hudson

34 Chaboillez Square ... MONTREAL.

Prunes

CALIFORNIAN
OREGON
FRENCH
BOSNIA
} All grades and sizes.

Lowest Figures.

Warren Bros. & Co.

35 and 37 Front St. East

TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and delicious. Pounds and halves. Black and mixed. In lead packets only.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

COFFEE

Java (in mats)

A direct shipment per S. S. Franz Schwalbe from Batavia, now in store.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

NOT A GUESS—

Blue Label Tomato ..Ketchup

is always the same; in quality is superior to any but "Blue Label" Lagging appetites are improved by this palate pleaser.

Not only months with an "R" but all seasons are the times for using.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

THE BEST ON EARTH

Tiger Stove Polish

5 and 10 cent boxes.

The largest box and best value of any Stove Paste manufactured or sold in Canada.

The F. F. Dalley Co.

LIMITED

HAMILTON, CAN.

CREDIT NOW AND THEN.

"THERE is a heap of difference," said a commercial agency man to a writer in The Retail Grocer's Advocate, "between the credit system now and the system of only a few years ago. When I started in business it was the fashion for the out-of-town merchant to come to the market to make his purchases. He visited the merchant he wanted to buy goods of, and, whether he knew him or not, the merchant in five minutes had made up his mind whether he wanted to sell goods to him or not, and just the amount and just the length of credit he wanted to give him. In very few cases was there any investigation of a man's record. The merchant simply sized his man up and then acted on his judgment. The system wasn't bad, either, for those days, for it was seldom that a merchant who had had experience in dealing with men made a mistake. You could tell then what a man was, after a five-minute talk.

"But to-day, good heavens! you talk to a man five minutes and you probably know less about him than you did before you saw him. I mean, of course, in the matter of business standing. The merchant who tried to do business on that plan to-day would probably be bankrupt in a month if he was worth millions to start with. The man who comes in looking for credit to-day gets just as good a reception as he did in the old days; but after he has given his order and goes away his record is gone over with a fine-tooth comb before he gets a cent's worth of credit. I don't know whether human nature has changed so that it is impossible to tell whether a man is honest now and will keep his word or not, but certain it is that you can't size a man up to-day by talking to him, as you used to be able to size him up. More trouble is taken to-day to find out the trustworthiness of a man who wants $100 worth of credit than was taken 20 years ago to look up the trustworthiness of a man who wanted $20,000 worth of credit."

NUTRIMENT IN RICE.

It is not generally known that a large part of the nutriment in rice is thrown away before the grain is in shape to be effered to consumers, says N. Y. Commercial. The rice, in fact, has three parts—the husks, the inner cuticle and the grain itself, as it is ordinarly offered. The inner cuticle is cuticle in fact, as well as in name, growing fast to the grain. It has to be worn off by friction, and forms a residue, which is utilized as cattle feed. The cuticle is rich in gluten, or protein, and in China is eaten with the rest of the grain. The possibilities of awakening the general public to a realization of the nutritive value of rice without this cuticle removed have not been considered by millers and rice men hitherto, but the man who makes the shredded whole wheat biscuit in Worcester is now considering the chances of success that a corresponding product made of rice would have, and, if the experiment proves a success, a new article of food may be added to the grocers' trade.

The inner cuticle of the grain, while it is very hard, and grows quite tightly on the grain itself, splits away without much difficulty when subjected to an end-to-end pressure, leaving the white grain perfectly clean. If the whole rice were to be offered for general use, it would have to either go through this breaking process, or would have to be partially steamed, as the outer portion cooks much more slowly than the inner, a difficulty which the ordinary cook, often unsuccessful with rice, might not be able to overcome.

W. B. Perrin, of Chicago, visited Woodstock, Ont., recently in connection with the proposal to establish a pork-packing factory in that town. He states that $45,000 would build a packing-house sufficient to handle 2,000 hogs a week.

CURRENT MARKET QUOTATIONS

January 12, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	12	14	12	14	.....	.....
" " pound prints	.....	.....	14	16	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	11	12	12	15	.....	.....
Creamery, tubs	19½	20	19	20	18	20	.....	.....
" prints	21	22	20	22	20	22	.....	.....
Cheese	9	9½	9½	10½	9	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 50	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	70	95	90	95	.....	90
Corn, 2's	95	1 00	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	.....	.....	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 40	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 15	1 20	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 25	1 35	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$4 00	$4 50	.....	4 50	.....	.....	.....	.....
" " 420's, large	5 25	5 75	5 00	5 25	5 00	5 25	.....	.....
" " ordinary	4 00	4 25	3 50	3 75	3 50	4 00	.....	.....
" Mexican, per box	2 75	3 00	2 50	2 75	.....	.....	.....	.....
" Jamaica, per bbl	5 25	5 50	5 00	5 25	6 00	7 00	.....	.....
" California Navels	4 00	4 50	3 50	3 75	.....	.....	.....	.....
" Jap. Tangarines	.....	.....	2 00	2 25	.....	.....	.....	.....
" Sorrentos	.....	.....	.....	2 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 50	3 50	2 75	3 25	3 00	3 50	.....	.....
Bananas, per bunch	2 00	2 25	1 40	1 70	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 00	3 50	2 00	3 50	.....	.....
Cranberries, per bbl	8 00	8 50	7 00	8 00	7 00	8 50	.....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	.....	3 50	4 00	.....	.....
Malaga Grapes, per keg	5 50	7 50	5 50	7 50	6 00	7 00	.....	.....
Pears, late varieties, per bbl	4 00	8 00	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	1 00	1 15	2 50	3 00	.....	.....
Valencia onions, 160-lb. case	.....	.....	2 75	3 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 40	.....	$4 53	4⅛	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 45	.....	4 48	.....	4½	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 52½	.....	5 53	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 65	.....	5 63	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 40	.....	.....	.....	7
Powdered, bbls	.....	4 75	.....	5 00	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 43	.....	.....	.....	.....
Cream	.....	4 13	.....	4 43	.....	.....	.....	.....
Extra bright	.....	4 11	.....	4 33	3⅞	4	4½	4⅝
Bright coffee	.....	.....	....	4 23	3½	3¾	.....	.....
No. 3 yellow	.....	3 70	.....	4 03	3½	3⅝	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Demerara	.....	.....	3 60	3 85	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba	
Syrups								
Dark	.....	.....	.....	.....	.....	.....	.....	.....
Medium	.....	.....	30	32	.....	.....	3	3½
Bright	.....	.....	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	26	28	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	23	25	38	42	32	34	.....	40
Antigua	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 25	2 80	2 95	.....	3 25	....	.

COUNTRY PRODUCE

Eggs, boiling stock	23	24	22	24	17	18	.....	15
" fresh gathered	.....	.....	17	18	20	25	.....	.....
" held	15	16½	15	16	15	16	.....	.....
Poultry—chickens, dressed	*5	8	25	45	25	50	.....	.....
Geese, per lb.	....	.....	5	5½	50	70	.....	.....
Ducks, per pair	*8½	9	40	65	40	60	.....	.....
Turkeys, per lb	.....	.....	6	8½	10	14	.....	...
Honey, comb, per doz	1 50	1 75	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	7	8	.....	7	8	10	.....	...
" buckwheat	5½	6½	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅝	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4⅞	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Tapnets, per lb	.....	.....	.....	4½	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8	9	.....	.....
" " 60's	.....	8	8	8½	7	8	.....	.....
" " 70's	.....	7½	7½	7¾	7	8	.....	.
" " 80's	.....	7	6¾	7	.....	7	.....	.....
" " 90's	.....	6½	6	6½	4½	5	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	7½	7¼	7½	7	7¾	7	7½
" " 4-crown	.....	8½	8	8½	8	8¼	8	8½
" Malaga, London layers	.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " Black baskets	.....	.....	2 20	2 30	.....	.....	.....	.....
" " Blue baskets	.....	.....	3 10	3 25	.....	.....	.....	.....
" " Con. Clusters	.....	.....	2 30	2 40	.....	.....	.....	.....
" " Choice "	.....	.....	2 50	2 60	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	3 25	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	3 60	3 70	.....	.....	.....	.....
" " " Clusters	.....	.....	4 25	4 50	.....	.....	.....	.....
" " Finest Elite	.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried	6½	7	5½	6	5½	6	.....	7
" " evaporated	9	10	8½	9	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	9	16	.....	18	11	16	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7¼	7½	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8¼	8½	9½	10	.....	10½
Hams	10½	13	10¼	10½	10½	12	.....	11½
Shoulder hams	.....	10	7¾	8¼	8	9	.....	9½
Backs	.....	.....	10½	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	16 50	17 00	14 00	15 00	14 50	15 00	16 00	17 00
" short cut	16 00	16 50	15 50	16 00	15 00	15 25	16 50	17 50
Clear shoulder mess	.....	.....	13 00	14 00	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 06	13 50	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	7¾	8	9	9½
Tubs	.....	8½	6¾	7	8	8¼	.....	.....
Pails	8¾	9¾	7	7¼	8	8½	.....	9
Compound, Pails	.....	1 10	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7½	.....	7¼	.....	.....
Dressed Hogs	...	.....	5 15	5 25	.....	.....	.....	....

"IMITATION IS THE SINCEREST FORM OF FLATTERY."

Celluloid Starch

has for years been imitated, but never equalled.

It is recognized as the

STANDARD OF EXCELLENCE

for Fine Laundry work, and the grocer who aspires to be up-to-date cannot afford to be without it on his shelves.

There is no other kind "just as good."

Controlled in Canada exclusively by

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almouds	28	30	29	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	13	14	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	11	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	26	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	5	4¾	5	5	6	.....	.....
Japan	6	6¼	5½	6	5	6	.....	5⅜
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	4¼	4½	5	6	.....	4
Tapioca	4	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl.	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	.....	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	.....	35
" " 5-lb. cans	20	22	20	26	20	22	....	.....
" " whole	19	25	17	24	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, fiuest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-cbests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4150	.....	4 50	5 50	6 00

THE FREAKS THAT A GROCER MEETS.

"A GROCER meets some queer people," said an old retailer to me.

"I used to sell to an old maid we called 'Short-weight Maria,'" he went on. "She weighed everything on her own scales. And if it was a hair under weight, she'd bring it back and give the clerk that sold to her a laying out."

"We got the best of her once, though. She used to buy lots of dried beef. She almost lived upon it. One day she bought a quarter of a pound. Soon she came running back, and demanded that the beef be weighed. I weighed it, and found it was half an ounce short. Old Maria pointed out the clerk who sold it, and I called him over and showed him the short weight.

"While I was telling him, I noticed the clerk smiling, and I wondered why. When I finished, the clerk said :

"'That beef is short weight because Miss Jackson ate a lot of it before I wrapped it up.'

"The old lady got very red in the face. That was the last time she ever bought anything of me, and I was glad of it, because she was a nuisance. Why, I've known her to come back with a pound of crackers that took the scales down just so they were on the balance. She thought the scale ought to drop all the way down, and I had to give her one more cracker to get her out of the store.

"Another nuisance I used to sell to was a preacher. He was a clever fellow, but I've always said he was a thief. This fellow would insist on one of the younger clerks waiting on him, and I couldn't understand it, except on the ground that he liked the boy.

"But one day I saw why he had a boy wait on him. I saw the lad measure a quart of lima beans one day, while the preacher stood by.

"The boy piled the quart measure up, and emptied the beans into the basket. The preacher grabbed up a big handful and added 'em to the quart in the basket.

"'The Lord loveth a cheerful giver, my boy,' he said in a fatherly tone.

"I didn't interfere just then. I didn't know but that it might be an isolated case. Well, the next time the preacher came in I went up to him myself.

"'What can I do for you, Dominie?' I asked.

"'Why, thank you,' said the preacher, politely, 'I'll wait till James is through, I guess. He usually waits on me nicely.'

"'Darned nicely,' I thought to myself.

"The boy got through with his other customer, and I heard the preacher ask for half a peck of sweet potatoes.

"The half peck was measured out, and heaped up at that. After it was emptied in the basket, the preacher leaned over, picked up three great, big potatoes and tossed 'em into his basket.

"The Lord loveth a cheer—.' He got just about that far when I stopped him. I was hot.

"'But he doesn't love a thief!' I said, right like that. I oughtn't to have said it, but it was thieving all the same.

"The preacher got hot, and threatened to have me arrested. He put on an indignant front, and walked out, but he never did anything. I'd have made it too warm for him. I calculate I lost lots of money through that fellow."

"Well, there was one more freak. He grew sort of crazy over the microscope.

"This fellow got an idea that the food he ate was impure. He'd take little bits of everything he bought and look at 'em with his microscope. He found something to kick over in almost all of 'em. He came down one day and swore that the vinegar I'd sold him was swarming with little bugs. I got quite worried over it, until I found out that they ought to be there—were really part of the vinegar.

"And that's the way he worried me. This was impure, or that was, or the other. I was trying to sell good stuff, and it sort of made me hot under the collar. So I told him one day to clear out. He left me, and the next grocer he went to took him by the scuff of the neck and shot him out the door when he went there one day to tell him some cheese was bad. I believe that ended the microscope business.

"Yes," ended the old grocer, "in cases like that, I believe in getting rid of these freaks as soon as you can. They ain't worth the sleep they cost you."

And, on the whole, I believe he's right.—The Stroller, in Grocery World.

LAGNAPPE STORES.

"New Orleans grocers and marketmen and dealers in fruits and confectionery, all know that lagnappe is required, and they lay in a goodly store of articles to be given away," writes Julia Truitt Bishop in the January Ladies' Home Journal. "A little handful of something goes with every purchase, and it is astonishing how rapidly the barrels of gingernuts and the buckets of candy will melt away. An expensive custom, one would say, but so firmly established that no one dares to resist. Once in a while, one finds a grocer who complains rather bitterly to his confidential friends, but he will not set the fashion of rebelling. If he did, he would lose his trade, and his customers would seek out the lagnappe stores without delay."

Boeckhs'
Curling Brooms

are made from specially selected corn which is free of seeds, and because the Brooms have Bamboo Handles they are very light. But they are strong and durable, too. They serve an ideal purpose in taking the place of the old-fashioned, heavy, hardwood-handle Broom.

They are seasonable **now**—they almost sell **at sight.**

With Bamboo Handles

Boeckh Bros. & Company
Mfrs.
Toronto, Ont.

HOW HE BROKE HIS CHRISTMAS-GIFT HABIT.

I HAD a melancholy tale of woe poured into my ear last week. Perhaps it may interest some of your readers, so here it is. I can't give even the faintest idea of the name or address of the hero, because he thinks The Grocery World is a Bible, and reads every word of it. He'll read this, too, and the only way I can square myself with him is by the plea that nobody'll know who is meant.

Last Tuesday we sat in this grocer's store talking. The first thing I had said to him was the conventional "Merry Christmas!" salutation.

"Oh, darn Christmas?" he rejoined, irritably. "I don't want to hear any more about the measly thing! I'am sick of it! A whole lot of worry an' feasin', an' all for nothing?"

This was so out of tune with the predominant happy holiday spirit that I looked the old fellow over with surprise.

"What in the name of goodness ails you?" I asked.

The grocer was bristling like a turkey cock.

"Oh, there ain't nothing the matter with me," he said disgustedly, "except that I'm a-doing business with a lot of pigs, that's all! People that don't appreciate what you do for 'em! I'm sick of the whole gol-darned business! I won't be in it next Christmas, I'll tell you that!"

"See here," I said, you evidently want somebody to unload on. I'm here for that purpose, if you say so, so just go ahead and let it out. You can lay your old bald head on my gentle bosom while you tell your sad story, if you want to."

"I'm afraid to say anything about it," he said, "for fear I'll get so mad I'll bite. That's the way I feel whenever I think about it. Howsomever, I'll tell you if you'd like to hear. Tain't much, maybe, but it makes me most bustin' mad, all right.

"Last year I gave Christmas presents to all my customers. I was feelin' me oats pretty well last year. I had a splendid year, an' the business had increased full 20 per cent. So I was a-feelin' pretty good, and thought I'd do meself proud. Everybody got a Christmas present, an' a good one, too. I don't mean that I give 'em gold watches or anything like that, but I gave something better than cards or calendars. Every child got a picture book, an' I had a lot of leather card cases and postage stamp boxes, and things like that.

"Well, I was a blamed fool! I forgot that I was a-settin' the pace for myself. You see, your customers are just like hogs. The more you give 'em the more they want, an' the less thanks you'll get for it. About a month before Christmas this year I made up my mind not to give any Christmas presents. I ain't had a very good year. Oh, I've got along, but it ain't like last year, for all the times was so hard then.

"I was fool enough to think that my customers wouldn't notice anything about it. But they seemed to expect something even better than I gave 'em last, and they began to hint like sixty about a week 'fore Christmas. There's Mrs. Bixby; she deals with me steady. Keeps a boardin' house down on Rutger street. Her trade 'mounts up, and I wouldn't like to lose it. I did think I'd give her something, but I argued that if I did it would get out, an' I'd be in worse trouble than ever. So I decided to stick to me rule, an' give 'em to nobody.

"On Wednesday before Christmas, Mrs. Bixby come in the store—something she very seldom does. She had a great, big, happy grin on, an' I began to suspect something right away, because she's a kicker, and don't usually grin much while she's a-buyin' goods.

"'Good morning, Mr. Jones,' she said, just like that, as sweet as thunder.

"'Good morning, Mrs. Bixby,' I says.

"'We're getting over near Christmas again, aren't we?' she said.

"'Yes, ma'am.' I says, 'an' I guess we're a-goin' to have good Christmas weather for it, too. I don't like warm weather this time a year, do you?' I was a-gittin' on the weather so as to switch her off, you see. I knowed what the old cat was a-hintin' at.

"But it wasn't any go. She seen what I was a-tryin' to do, so she pushed the thing right along bold.

"'Do you know, Mr. Jones,' she says, 'I've got that very delightful Christmas gift you gave me last Christmas on my bureau yet. I appreciate it among my very best presents.' Them was her very words. An' all the time with that great, big grin on. It was the grin that made me hot.

"'Is that so?' I says, kind of short, 'it looks 's if it might snow, don't it?'

"But I might as well a tried to switch off a brick house. She was there to hint, an' I couldn't stop her.

"'Do you know, Mr. Jones,' she went on, just as sweet as molasses, 'few of us realize how much money we spend in the course of one year for mere food. I've taken the trouble to figure up, just for my own satisfaction, what I have paid you for groceries between last Christmas and this. What do you think it is?'

"I didn't know, an' I wasn't pertickler about knowin', so I just sort of grunted.

"'I find that it foots up to just about $600,' she says, with her Christmas grin a-gittin bigger all the time. 'Quite a sum of money, isn't it?'

"That made me sort of huffy. Just as if it was charity.

"'I hope I've give you good value, ma'am,' I says; 'I'm sure I've tried to.'

"'Oh, you have,' she says, 'but there are other grocers, you know, Mr. Jones."

"See what she was after? Plain as the nose on your face. But I got stubborn, an' made up my mind I was a-goin' to stick to me rule, so I didn't give her a thing. The order boy went around there as usual this morning, an' he tells me just before you come that she wouldn't give him no order—first time she's missed for two years. It's simply because she didn't get any Christmas present; that's all.

"An there's a lot more of 'em, too," he said, dejectedly. "A whole lot of the darn pigs threw out hints right along. None of 'em got anything from me, an' I don't know whether the'll drop me or not. I oughtn't never to have started it," he said, irascibly.

"Will you get Mrs. Bixby back?" I said.

"I don't know," he answered, "she's a muley old rip, pretty set in her ideas. I hate like the mischief to lose her, for she buys good stuff an' lots of it."

"Why don't you give some New Year's presents?" I suggested.

He grabbed at the idea like a toad grabs a fly.

"I'll do it!" he said, in great excitement. There's no use a losin' your trade, rule or no rule!"

And that's how one grocer "broke" his Christmas-gift habit. Beware of this habit, it's hard to break.—The Stroller, in Grocery World.

STILL ANOTHER EGG PRESERVER.

It is stated, according to a contemporary, that an entirely new process has been recently discovered for arresting the deterioration of eggs by a New York man. The method employed is very simple and inexpensive, and consists in heating the inner lining of an egg by chemical vapor through the pores of the shell, making it perfectly air-tight. At the age of even ten months it is claimed that no egg tester or candler can detect eggs so treated from fresh laid, either in appearance or by using, no matter what tests may be used.

The "Salada" Tea Company have lately added three travelers to their staffs in the the United States—one in Boston, one in Pittsburg and one in Detroit. The Montreal office has also added another traveler in the Eastern Provinces.

NEW GOODS IN STOCK OR ARRIVING.

BALFOUR & CO. have in stock Dandicolle & Gaudin's French peas, mushrooms, and Haricots verts, both in tin and glass.

H. P. Eckardt & Co. are quoting low prices on canned fruits.

Yorkshire XXXX salt is in stock with Balfour & Co., Hamilton.

W. H. Gillard & Co. are offering some fine August-September cheese.

Warren Bros. & Co. are putting on the market a lobster to retail at 10c. per tin.

The Dawson Commission Co., Limited., have received another car of Halifax herring.

Canned fruits, 2 and 3-lb., are being offered at close figures by The Davidson & Hay, Limited.

The Eby, Blain Co., Limited, have special values in green Rio coffees, purchased before the recent advance.

H. P. Eckardt & Co. are offering canned salmon to retail at 10c.

Lucas, Steele & Bristol are offering in canned fish, fruit and vegetables, the largest assortment they ever had.

T. Kinnear & Co. have in stock the "Humpty-Dumpty" folding egg crate, which carries twelve dozen of eggs.

W. H. Gillard & Co. report a very active demand for teas, of which they have a superior range of direct importations.

A large shipment of Assam Teas, Pekoes and Broken Orange Pekoes are arriving this week for The Davidson & Hay, Limited.

Gallon and 3-lb. apples are being offered by H. P. Eckardt & Co.

The Davidson & Hay, Limited, have to hand a shipment of pure boneless codfish in 1-lb. blocks.

The Eby, Blain Co., Limited, have full stocks of fish in store for the Lenten season, and are quoting low prices for fall caught salmon trout f.o.b. Midland.

The Eby, Blain Co., Limited., have a full range of Californian prunes, from 40-50's to 90's, in 25-lb. and 50-lb. boxes, and Bordeaux prunes, 100's, in 50-lb. boxes, at close figures.

Advices received by wire from Calcutta, by Lucas, Steele & Bristol, advise a heavy advance in Indian tea. The firm's present stock was bought before the advance, and they are free sellers.

Perkins, Ince & Co. are in receipt of another shipment of Java coffee, direct from Batavia. This coffee comes by sailing vessel, and occupies about six months in the journey, but it is during this time that it develops that flavor for which Java coffees are peculiar.

"Gold Medal," in pint and quart self-sealers; "Ruby," in 5-lb. tins, and "Red Cross," in 1-lb., ½-lb. and ¼-lb. tins, are The Eby, Blain Co., Limited's, own brands of baking powders. This firm also make a specialty of supplying baking powders to the trade under private brands and labels.

SCRIBBLING BOOKS WITH TEA.

T. B. Escott & Co. are shipping with every pound of Grand Mogul tea going out during January a school children's scribbling book, with their advertisement on the cover, so that merchants can hand out a nice scribbling book to the children of their customers free of charge. As there is only a limited quantity of these books, it is necessary for merchants to send their orders at once, as those already received this month have been unprecedently large, and additional orders are coming in rapidly.

FREE TOOTH-PULL WITH TEA.

If there is any truth in the following extract from a communication to a London newspaper, the grocers must have plumbed the utmost depths of competition in Great Britain:

A few days ago I was purchasing some tea at a west end grocer's, when the young woman serving said that if I liked to make up my order to a pound weight, I could step into the parlor and have a tooth drawn free of expense. I wonder how long at this rate it will be before grocers have a physician in their back parlors to give away prescriptions with a pound of tea, or surgeons to perform operations under similar circumstances.

PERSONAL MENTION.

Major Chas. A. Smylie, of Young & Smylie, Brooklyn, N.Y., was in Toronto this week.

Mr. C. R. Dixon, who represents Lucas, Steele & Bristol in the Northwest and British Columbia, has been at headquarters in Hamilton during the week. His friends in the "Ambitious City" were glad to see him. The Alberta Hotel, Calgary, is his western address, and, from his account of their Christmas dinner, it is not a "half-bad" sort of a place to put up at.

Stratford, Ont., has carried the by-law guaranteeing the debentures of the Whyte Packing Co., who propose starting a pork-packing factory in that city.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper
The Hardware and Metal Merchant.
The Dry Goods Review.
The Bookseller and Stationer.

Samples Free.

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring **LARGER RETURNS** than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good / Royal Oak... } Smoking

Free Trade... / Currency..... } Chewing

EMPIRE TOBACCO CO., *Limited*

Granby, Que.

See Prices Current.

TORONTO RETAIL GROCERS' ASSOCIATION.

THE annual meeting of the Toronto Retail Grocers' Association was held on Monday evening, in St. George's hall, Elm street.

Owing to the prevalence of grippe among the members of the association, there were not enough members present to constitute a quorum when 8 o'clock, the opening hour, arrived. By means of many telephone messages, a few absentees were prevailed upon to appear, and the meeting was called to order shortly after 9 o'clock. The president, W. H. Marmion, occupied the chair.

The secretary read a reply from His Worship Mayor Shaw, in reply to the request of the association for representation on the executive board of the Industrial Exhibition. The mayor merely stated that the request would be placed before the council in due order.

A communication was received from Jeremiah Burns, secretary of the Toronto Travelers' Association re the proposal that the grocers and travelers hold a joint concert in Massey Hall. The reply stated that the Travelers' Association did not consider itself financially strong enough to take such a risk.

Officers were then elected for the ensuing year. For the presidency, F. W. Johnson, vice-president during the past year, was elected by acclamation.

The election of the vice-president was interesting, for, as a general rule in the association, the vice-president succeeds to the chair. Messrs. A. G. Booth, T. Holmes, B. Panter, D. J. Kelly, and D. Bell were nominated. Messrs. Booth and Holmes withdrew and D. J. Kelly was elected.

Other officers were elected as follows: Treasurer, D. Bell; secretary, Edward Hawes; inside guard, R. Davies. Executive committee—T. Holmes, J. A. Johnson, B. Panter, and J. Nolan. Trustees—J. S. Bond, A. White, and F. S. Roberts. Auditors—J. G. Schoales and R. Van Loan.

The advisability of the association holding a concert in Massey Hall without the assistance of the Travelers' Association was brought up, and it was decided to drop the matter for the present.

On motion of A. White and J. Nolan, it was resolved that the association would make a determined effort to have early closing introduced into Toronto, and that a committee be appointed to visit the Retail Merchants' Association and endeavor to secure their cooperation in the matter.

The discussion on the motion brought out the fact that there is a strong and growing feeling regrading early closing among the members, and, in fact, among grocers generally throughout the city.

A. White was appointed to act with the executive committee, who were empowered to do what they considered most likely to secure early closing.

P. E. PRODUCE FOR ENGLAND.

That local shippers, of Prince Edward Island, are active may be gathered from the following list of goods shipped from Charlottetown, by ss. Gaspesia, the last of December:

Carvell Bros., 200 tons of hay, 200 sheep and 10 cattle; G. D. Longwood & Co., 10,000 bush. oats, 10 bbls. pork; B. & M. Rattenbury, 150 tons of bacon and hams; J. T. Dillon, 600 packages butter, 200 boxes cheese; E. Wheattey, 700 sheep, 60 head cattle, 50 carcasses of pork in cold storage; John Wheattey, 3 tons poultry, 25 carcasses of mutton, 75 tons of hay; Barrett Henderson, 200 sheep, 20 head cattle; H. W. Longworth, 600 cases preserved meat; J. H. Mysick & Co., 350 cases preserved meats; Donald Ferguson, 150 bbls. apples; John Robertson, 100 boxes apples; Mr. Munn, 225 sheep. There were also a number of smaller shipments.

QUEENSLAND COFFEE GROWING.

The important industry of coffee growing has been, according to an exchange, for some years carried on in Queensland, where there are considerable areas of tropical coast lands suitable for the cultivation of the coffee plant. A quantity of unhusked coffee berries has recently arrived from the colony, and will shortly be offered for sale in Mincing-lane. Half a dozen leading firms of brokers have reported upon this Queensland coffee, which they state to be well cured and dried, and to compare well with the Central American article in general quality. They advise that the industry should be briskly followed up in Queensland.

GROCERS WITH NERVE.

Grocers, as a rule, have less nerve than some other classes of business men, remarks The Ohio Merchant. And nerve is one of the prime essentials to success. Many grocers are convinced that they should change their system of doing business from credit to cash, but they lack the nerve and will-power to put their conclusions into practice. Many believe in advertising, but they are short of "sand" when it comes to spending the necessary amount of money. It has been truthfully said that that which entails no risk usually brings little profit. It is those who strike out from the shoulder and cast adrift from established customs and worn-out methods who achieve success.

A GOOD TEA YEAR.

"Yes," said P. C. Larkin, of The Salada Tea Company, "our increase during the past year has been marvelous, amounting to more than our whole output in 1896. In our opinion, the sale of package tea will go on increasing until there will not be any tea sold except in registered packets, as Ceylon is destined to supply the whole tea consumption of Canada. There are hundreds of grocers in Toronto who have handled "Salada" for years, who state that they prefer handling packet tea for very many reasons. There is the handiness of it, the scarcity of complaints as to quality, and, above all, to the grocer, the smallness of stock it is necessary to carry, thereby saving interest and many other charges."

OFF TO NEW ORLEANS.

H. W. Dawson, manager of The Dawson Commission Co., Limited, Toronto, is away to New Orleans, where The American Fruit Commission Men's Association is now in session. Mr. Dawson, who is accompanied by his wife, met at Buffalo a party of fellow fruitmen and their wives. From this point, the journey was made in a special Pullman. He will be away about a fortnight.

A large food manufacturing concern in Battle Creek, Mich., is looking for a site on which to start a branch factory in Canada. Ottawa, and London, Ont., have both been visited by a representative of the company. The food the concern makes is made from all kinds of nuts, and is said to have all the nutritious qualities of beef, without any of its deleterious effects. If started, the branch will give employment to 50 men.

They Will Please You

At first—and afterwards—and all the time.

Sample Design—Plate No. 229.

Our

METALLIC CEILINGS AND WALLS

Are taking the place of all other styles of interior finish, because they are more beautiful, last longer, and are fireproof and sanitary and easily applied.

Countless artistic designs—prices moderate.

We will send an estimate if you mail an outline showing the shape and measurements of your walls and ceilings.

Metallic Roofing Co., Limited

1180 King St. West - TORONTO.

Take a Pinch with us.

"Take a pinch with us," it's perfectly pure. Scientific experts say it's all salt —every crystal. Manufactured for over 20 years —honored with over 50 awards at leading expositions for its purity and excellence. The name of the salt is

Rice's Pure SALT.

Table Salt
Butter Salt
Cheese Salt
Packers' Salt
Fine Salt
Coarse Salt
Tanners' Salt
Pickle Salt

Leading Grocers Sell It. Do You?

Sole Manufacturers

The North American Chemical Co. Limited

GODERICH, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ASSIGNMENT has been demanded of Joseph Moreau, grocer, Levis, Que.

Caron & Potvin, grocers, Hull, Que., have assigned.

James J. Galway, grocer, St. John's, Nfld., has been declared insolvent.

J. A. St. Laurent, general merchant, Father Point, Que., has assigned.

J. W. Tremblay, general merchant, Les Eboulements, Que., has assigned.

The sheriff is in possession of the business of C. B. Lee, grocer, Guelph.

Mrs. Simon Narovlansky, general merchant, Moosomin, Man., has assigned.

A. P. Manson, general merchant, Sintaluta, Man., is offering 80c. on the dollar.

Terrence Kennedy, fish dealer, etc., Carbonear, Nfld., has been declared insolvent.

E. J. Brown, grocer, etc., Ridgetown, Ont., has assigned to John Loughlin, London.

F. L. Henry, grocer, etc., Rainham Centre, Ont., has assigned to C. S. Scott, Toronto.

Wm. H. Hackett, general merchant, St. John's, Nfld., has applied for insolvency declaration.

Insolvency declaration has been applied for by Nicholas Dawe, fish dealer, Killigrews, Nfld.

A meeting of the creditors of A. J. Prefontaine, general merchant, Beloeil, Que., will be held on Jan. 17.

J. T. Stock, general merchant, Waterdown, Ont., has assigned to C. S. Scott, Hamilton, and a meeting of his creditors will be held on Jan. 13.

PARTNERSHIPS FORMED AND DISSOLVED.

Lalonde & Depocas, grocers, Montreal, have dissolved.

B. Goldstein & Co., cigar manufacturers, Montreal, have dissolved.

A new copartnership has been registered by Viau & Frere, wholesale biscuits, Montreal.

Meikle & Coppinger, general merchants, Morden, Man., have dissolved, Henry Meikle continuing.

Dissolution has been registered by T. Blouin & Co., wholesale grocers and soap manufacturers, Quebec.

Bates & Gillis, general merchants, Sydney, N.S., have dissolved and are asking an extension of time.

Geo. G. Bedard and Joseph Bedard have registered as proprietors of G. G. Bedard & Cie., grocers, Montreal.

W. A. Sanders and John M. de B. Kemper have registered partnership as commission merchants, under the style of W. A. Sanders & Co., Montreal.

Joseph Ward and John S. Clunie, have registered as proprietors of The Canadian Dairy Supply Co., Montreal.

Geo. St. Hilaire and Edouard St. Hilaire have registered as proprietors of St. Hilaire & Cie., grocers, St. Louis de Mile End, Que.

Copartnership has been registered by Ellen McDonald only, under the style of McDonald & Co. grocers, Summerville, N.S.

Avila and Chas. Lalonde have registered partnership as grocers and liquor dealers in Montreal, under the style of Lalonde & Frere.

Eagle & Paxton, general merchants, 150-mile House, B.C., have dissolved, John Eagle retiring, T. Paxton and J. W. Eagle continuing under old style.

SALES MADE AND PENDING.

The assets of Ira A. Byce, general merchant, Kars, Ont., are to be sold.

The stock of Dickson & Co., grocers, etc., is advertised for sale by auction on the 18th inst.

E. A. Cote, general merchant, Papineauville, Que., has sold out at 46¾c. on the dollar.

C. E. Mallette & Co., produce dealers, Nelson, B.C., are reported to be offering to sell out.

Sturdy Bros., grocers, Goderich, Ont., are advertising sale by auction on the 13th inst.

The stock of W. Defoe, general merchant, Methuen, Man., has been sold at 65c. on the dollar.

H. N. Coursier, general merchant, Revelstoke, B.C., has sold his grocery stock to Steed & Morris.

The assets of T. J. Bourke, general merchant, Valleyfield, Que., are to be sold on the 14th inst.

The stock, etc., of P. Graveline, general merchant, Ange Gardien, Que., has been sold at 57c. on the dollar.

The stock of J. H. Bedard, general merchant, Franklin Centre, Que., has been sold at 46c. on the dollar.

The stock of James Ahearn & Co., general merchants, Newport Gaspe, Que., has been sold at 42c. on the dollar.

CHANGES.

R. Rose, grocer, Vancouver, has retired from business.

R. Parker, general merchant, Crystal City, Man., has been succeeded by J. A. Orange.

G. W. Willis & Co., hotelkeepers and general merchants, Vancouver and Bickley Bay, B.C., have retired from business.

Henry McDonald, Summerville, Ont., has registered consent for his wife, Ellen McDonald, to carry on business as grocer in her own name.

Clerilda Hotte, wife of Sylvain Turcotte, has registered as proprietress of Turcotte & Co., grocers, Montreal.

The style of Ephriam Erb & Co., commission flour dealers, etc., Halifax, has been changed to Erb & Rankin.

P. A. Conroy is advertising his intention of retiring from business as grocer and hardware dealer in Cornwall, Ont.

John R. Smith, Oxford, N.S., has registered consent for his wife, Mary E. Smith, to do business as grocer in Oxford.

Anne Hould, wife of Jean Baptiste Mantha, has registered as proprietress of J. B. Mantha & Co., tobacconists, etc., Montreal.

Dame Amelia Ogilvie, wife of James Morgan, has registered as proprietress of James Morgan & Co., pork-packers, St. Henri de Montreal.

FIRES.

J. J. Burton, grocer, Kingston, Ont., has been burned out.

Thos. Symington, grocer, Napanee, Ont., has been burned out.

Pierce Bros., general merchants, Warren, Ont., have been burned out.

D. Shanks, grocer and crockery dealer, Paisley, Ont., has been burned out.

Francois Benoit, grocer, Longueuil, Que., has been burned out ; partially insured.

Wm. Tierney, merchant, Nelson, B.C., is opening a general store at Sirdar, B.C.

J. F. East, general merchant, Kleinburg, Ont., has suffered damage by fire and water.

John Hanna, general merchant, Wingham, Ont., has suffered loss by fire and water.

Russel Humber, tobacconist, Victoria, B.C., has been burned out; insured for $4,000.

Miller Bros., flour and feed dealers, Regina, N.W.T., have been burned out ; insured.

S. Gould & Son, general merchants, Canterbury Station, N.B., have been burned out ; partially insured.

Wm. Mack, grocer, West Lorne, Ont., has suffered damage by fire and water.

E. R. Mogg, grocer, and Skinner Bros., general merchants, of the same place, have been burned out.

DEATHS.

E. C. D. Laplante, St. Johns, Que., is dead.

T. R. Isley, general merchant, Lawrencetown, N.S., is dead.

W. J. Dalton, grocer and liquor dealer, St. John, N.B., is dead.

Nicholas Burke, of Burke Bros., general merchants, Winnipeg, Ont., is dead.

TO THE TRADE

Our New Match Machines

are now in operation, and we are prepared to supply, in any quantity, the following brands of **SULPHUR MATCHES.**

"Telegraph" "Telephone" "Tiger"

See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

CANADIAN CANNED GOODS FOR THE ADMIRALTY.

A REPRESENTATIVE of THE CANADIAN GROCER called upon the several canners of Montreal in reference to supplying goods for the British Admiralty. Whilst all had heard of the new order, they expressed very much the same opinion, namely, that more specific information should be procured before Canadian manufacturers could take advantage of it.

Mr. Wm. Clark said: "Yes, I heard something about it, but paid little attention to it."

"Will it in anyway benefit you?"

"If you can give me more information as to what they require there I can tell you better what I can do. The British Admiralty are very particular in their requirements. They know what the want, and nothing else will do. If you can give me a copy of their contract so I can see the quality, sizes, and style of packing, then, I will see if I can pack to suit, and, if so, I will certainly have a try for it.'

"I am informed an American firm having sold the American Admiralty a large quantity of pork and beans, have sent a representative to interview the British authorities on the same matter. What do you think will be the result?"

"I do not think there can be much success in this line. The British Admiralty are vere particular in this matter, and, unlike the American authorities, know the values of different qualities of goods, and then they are also unlike the Americans in that they alway prepare to feed their men before they send them out on a cruise. And then, again, anyone with sufficient pull could sell the American Admiralty about anything he had. But I do not think the British Admiralty would require pork and beans, but if they do, I guess Canadian firms can supply them. The principal aim of the British authorities, as far as I know it, is to get the greatest amount of food in the least bulk."

"I see you are putting up pork and beans, how do you find them taking?"

"During the past two months we have sold over 100,000 cans, and that shows the people must like them. We are putting them up in three sizes, the smallest of which sells at 5c. per can."

"How have you found Canadian business during the past year?"

"Splendid, our goods are now in better demand than ever before, and it is fast coming to that point where Canadian meats are monopolizing the Canadian market. Besides canning meats, I am doing a large business in plate beef in barrels, and am so rushed with orders that I have to add another storey to my building."

The Lefebvre Co. were also seen, but the only article they thought they might sell would be pork and beans, but said they: "If we find that there are other articles in our line that will be required, we will be in it sure."

Mr. J. W. Windsor said he had not yet paid much attention to the matter, but thought there ought to be a good opening for several of his lines. He could supply evaporated vegetables and canned fish. He ships now the principal portion of his canned lobsters to Great Britain, and finds it very profitable. He said that he would be pleased if he could get fuller particulars.

Speaking of business generally, he said he had had a good season, but that his pack was very short, especially in certain lines.

PORK-PACKING IN NOVA SCOTIA.

At a special meeting of the Nova Scotia Pork-Packing Co., held in Middleton, recently, it was decided to increase the capital stock to $50,000, of which $40,000 is to be made immediately available. Thus far $25,000 has been subscribed. At that meeting the shareholders present increased their subscriptions $1,570. It was stated that it would cost $20,000 to build and equip a factory capable of handling 25,000 to 30,000 hogs per year. About $15,000 would be required for general running expenses. Discussing the question of hog supply, several farmers declared their belief that they could raise hogs for 4c. per lb. dressed. One said he could do it for 3c. in summer, and 4 to 4½c. in winter.

MANITOBA'S FIRST GOLD BRICK.

Mr. Robert Rogers arrived from Rat Portage yesterday, and had in his possession a gold brick from a Manitoba mine, situated six miles from Ingolf. About ten tons of ore were taken out and milled at Keewatin, the result of the run being gold to the extent of $160. This is understood to be the first bullion ever produced by a Manitoba mining property.—Free Press, Winnipeg.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

Nutrition, Delicacy of Flavor and Choice Quality

are all combined in

Manufactured Exclusively by

NICHOLSON & BROCK, Toronto.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00; White's Phonography, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . 10 cents

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**$1.50.**

Address

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BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

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Perkins, Ince & Co.
R. H. Howard & Co.
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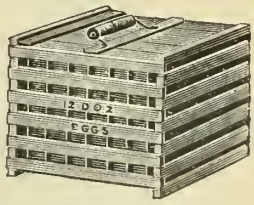
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

ALWAYS GET THE BEST

Humpty Dumpty Folding . . . Egg Crates



FARMER JOHN.—"Isn't it annoying, after bringing these eggs so far to find them in this condition?"

MERCHANT.—"True, it is, but you can avoid both the disappointment and loss by using the new Egg Crate; they call it the Humpty Dumpty, and it is the finest thing I have seen for carrying eggs. You never lose any, and you always know exactly how many you have."

FARMER JOHN.—"It does look like a good thing, but times have been rather bad lately and baskets are cheaper."

MERCHANT.—"That's where you are mistaken, 'a penny saved is a penny gained,' and you are out just about the value of one crate on this damaged lot; take my advice and use them in future."

- Nothing to equal them for farmers' use.
- Light and Durable.
- Breakages and miscounts out of the question.
- Handy for carrying anything when fillers are removed.

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ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO

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CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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German Chicory, Coffee, Extracts and Essences

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COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**

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1. Bookkeeping,
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4. Telegraphy, Commercial and Railway Work,
5. Civil Service Options.

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GLEN ORME

Scotch Whisky

Fine Flavor.
Good Value.

J. & R. McLEA

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Wholesale Produce

...and...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

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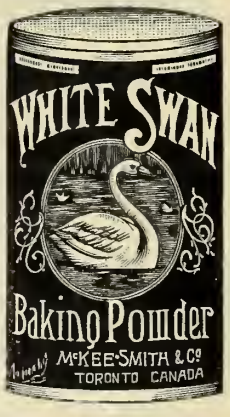

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6 & 8 Bay St., Toronto.

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GRATEFUL
COMFORTING

COCOA

SPECIAL AGENTS

In labelled Tins. 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
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Sound Fruit. Good Value.

Southwell's Kentish Whole Fruit Jams

are increasing in favor.

Write for price list.

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(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Jan. 13, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " "	90
¼ lb. tins, 4 " " "	60

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
⅛ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

	per doz	$
¼ lb. tins, 4 doz. in case		75
½ " 3 "	"	1 20
1 " 2 "	"	2 00
3 " 1 "	"	6 50
5 " ½ "	"	10 00
10 lb. boxes	per lb.	16
35 lb. pails	"	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case	per doz	0 80
½ " 3 "	"	1 20
1 " 3 "	"	2 00
5 " 1 "	"	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ½ grs. bxs	$4 00
" 6, ½ "	4 50
" 8, ½ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

	per doz.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00

Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

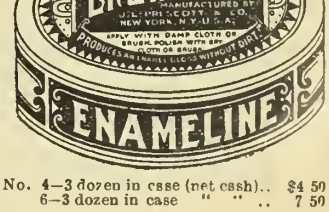
KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

SILVERINE. Per gross.

No. 4.—5c. size	$3 25
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

Enameline.



No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50

Benson's Enamel Starch

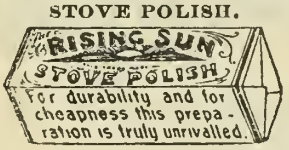
is a perfect cold water starch for Shirt Bosoms, Collars and Cuffs, and wherever a specially stiff finish or brilliant gloss is required.

Manufactured exclusively by

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

STOVE POLISH.



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs..	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

THE F. F. DALLEY CO.

	Per gross
Tiger Stove Polish, ¼ gross cases....	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles.....	1 00
" " 6 oz. bottles.. ..	1 [illegible]
Baton Brunswick Black, 8 oz. bot's..	1 75

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro , 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS. & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars.....	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Popsin Tutti Frutti, 23 5c packages..	0 75
Round Pepsin, 30 5c packages.....	1 00
Cash Register, 390 5c bars and pkgs..	15 00
Cash Box, 160 5c bars.....	6 00
Tutti Frutti Show Case, 180 5c bars and packages.....	6 00
Variety Gum (with book in each box) 150 1c pieces.....	1 00
Banner Gum (English or French wrappers) 115 1c pieces.....	
Flirtation Gum (English or French wrappers) 115 1c pieces.....	
Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence; 3 oz. packages.....	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42½
Nibs, 11-lb. tins.....	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs:.	0 30
Pearl, " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	40

CHOCOLAT MENIER.

Vanilla—per lb. 5 case lots,	$ 0 32
Yellow wrapper..... per case,	$ 7 00
Pastilles— 108 bxs. to the case...	$ 6 20
Croquettes— 9 bxs. of 12 packages	per case, $2u 00

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	4 50
" 1 lbs. " ..	8 25
Homeopathic, ¼'s, 14lb. boxes ..	....
½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....per lb.	0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (¼'s).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caraccas Chocolate.....	0 40
Mott's Diamond Chocolate,.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz...	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb...	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.....	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
½ lb. Packages, 15 or 30 lb. cases....					0 27
¼ & ½ lb. " " " "					0 27½
¼ " " " "					0 28
¼ " " 5 " "					0 29
¼, ⅛ & ½ " 10 "					0 29
⅛ " 5 10 15 "					0 30
Bulk—					Brls
White Moss,	10, 15 or 20 lb.			....	0 18
Feather Strip,	" " "			....	0 20
Ribbon,	" " "			....	0 18
Special Shred,	" " "			....	0 16
Macaroon,	" " "			....	0 16
Crown Desic'd,	12, 20	25		....	0 16
Special,	" "	"		....	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

COFFEE.

JAMES TURNER & CO. per lb

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
O'd Dutch Rio.....	0 12½

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

HORSE HAIR.

Have you any? We buy it.

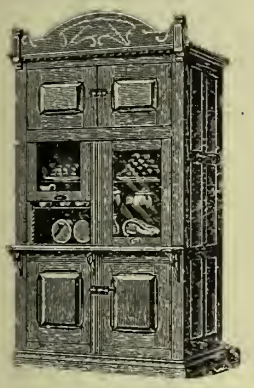
GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.
Formerly Knowles, Ham & Nott Co., Limited
BRANTFORD.

Woodenware
IN
PAILS,
TUBS,
KEELERS,
CLOTHESPINS,
WASHBOARDS.

Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company
Sole Agents, TORONTO, ONT.

WM. CANE & SONS, LIMITED,
Mfrs., Newmarket,

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal The package looks well on your shelf, and sells to afford a good profit.

We make our goods known by mailing the Cow Brand Cook Book to every housekeeper whose post office address we can get

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.
Manufacturers
MONTREAL TORONTO WINNIPEG

EVERYTHING IN CHEESE.

Roquefort—Gruyere—Gorgonzola—
Cream Cheese, American Pineapple Cheese, Neufchatel (Cow Brand), Fromage de Brie and Philadelphia Cream Cheese, **BAYLES' DEVILLED CHEESE and CONDIMENTS.**
Delicious German Lunch and American Swiss Cheese, at lowest prices. **Prices the Very Lowest.**

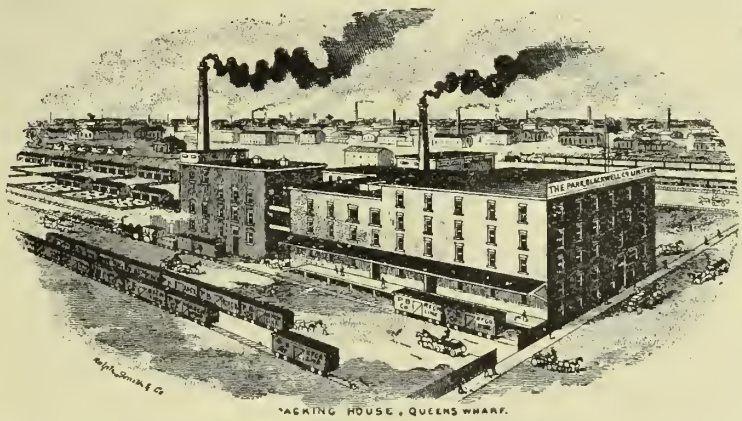
THE FOREIGN CHEESE AND IMPORTING COMPANY
9 St. Peter Street - - MONTREAL.

"I want a pound of good tea,"

Says a may-be prospective customer. Don't take chances in offering doubtfully good, broker-bought, blended teas—but give the asker a package of the true—pure—clean—customer-making

MONSOON

INDO-CEYLON TEA.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

FANCY MOUNT ROYAL MILLS
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE
RICES
D. W. ROSS CO. Agents

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History Source and Nature of Every Article sold by Storekeepers, etc; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....		0 33
Bourbon Blend	....		0 31
Our Own "	....		0 30
Jersey "	....		0 28
Laguaya "	....		0 25
Rajah Blend	....		0 21
Mocha and Java	....		0 32
Old Government Java	0 30	0 32	0

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$9 00
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley'e Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley'eTropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.		0 90
2	" " "		1 50
2½	" " "		2 00
4	" " "		3 00
8	" Bottle "		6 00
4	" Glass Stop'r "		4 00
8	" " "		6 00

P. G. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bott'es	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs			1 30
" "	6-lb. "		2 60
Flexman "	3-lb. "		1 30
" "	6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calvesfnot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condonsed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppere (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA —COW BRAND.

Case of 1 lbs (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

box and less than 5 ..... $4 00
oxes and upward. 4 00
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors, per grs., $12.00.
Maypole Soap, black, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bble. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co's Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7¼

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes, 1-lb. pack	0 08½
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08

Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 07¾

Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 0

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
per case 3 50

Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05¼
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06¼

TEAS.

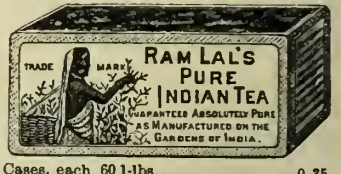
SALADA CEYLON.

Brown Label, 1's & ½'s wholesale 20c., retail 25c.

	Wholesale	Retail
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / " " 30 1-lbs.	0 35
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packet black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

TOBACCOS

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Empire, slide box	2 25	2 35
Safety, Capital	....	2 75
Flamers, slide box	2 25	....
" wax stems	3 20	....
Parlor, Eagle, slide box	....	1 30
" Victoria "	....	2 50
" Little Comet, slide box	....	2 00
Tiger	2 65	2 85

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Washboards, Leader Globe	1 40
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" Standard Globe	1 55
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WILSON'S MONEY WEIGHT SCALES

Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**

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Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

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BUY

Star Brand

COTTON CLOTHES LINES

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COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.
See that you get them.

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Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Best Grocers make a point of Keeping it always in Stock.

"Welsh" Label on every chimney.

Lamp Chimneys

are sometimes very costly, even at a low price. Our "Welsh" Label Lime Flint Chimney is a good, honest, well-made, common chimney. As good as the best and better than most.

It costs a little more than ordinary goods, but is worth a good deal more. You will keep your customers if you supply them with this brand.

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JUST THE THING

For this Cold Weather

Mince Pies made from Wethey's Condensed Mince Meat. Better give your customers the idea and let them know you have it in stock.

J. H. WETHEY,

Sole Manufacturer. **St. Catharines, Ont.**

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PICKLES, SAUCES, MALT VINEGAR
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KIPPERED HERRINGS in Tomato or Shrimp Sauce.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 20, 1899. NO. 3.

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In Competition with the World we have received the

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These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Without the Bitter

We try to make the character of *all* our cereal foods distinctive, and we have the most convincing proofs that they occupy a place by themselves in the Canadian field. For example,

Tillson's Roller-Process Buckwheat Flour

is recognized everywhere by its strong, rich, natural flavor, but without the buckwheat bitter of the ordinary buckwheat flour. And, too, its whiteness is almost proverbial. Its cleanliness has brought it into strong repute among the most discriminating buyers.

It is **pure** Buckwheat Flour—it is a Buckwheat Flour "without the bitter."

From Manufacturer to Retailer Direct.

THE TILLSON CO'Y, LIMITED, Tilsonburg, Ont.

PEEK FREAN & Co's

Twenty-One Prize Medals.
Twenty-One
Royal Appointments.

Something Fine.

PEEK FREAN'S
Celebrated

ZELLAR WAFERS.

THE CHOICEST DELICACY MADE.

Also a full line of their biscuits in tins and 40-lb. casks.
(Casks free.)

Charles Gyde

20 and 22 St. Francois
Xavier Street

MONTREAL

WE MUST, AND WHEN WE MUST WE WILL.

We feel it our duty to keep you constantly in touch with our modern methods of Merchandising.

You, perhaps, have read and reread our advertisements without fully comprehending their meaning and vital importance to you as a Merchant.

The Money Weight System is the only safeguard against careless weighing and handling of Merchandise. Keep this in mind, and when you come to invoice and find disappointing results for the year, ask yourself the trouble, and if you can't solve the mystery, write to us. We are good correspondents and like to answer letters.

Scales sold on easy monthly payments, without interest.

Yours, for Success,

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or
Mills & Hastings, 700 and 701 Garden City Block,
Chicago, Ill.
or
L. A. Davidson, Canada Life Bldg., Toronto, Can.

A. P. Tippet & Co.

Thrice happy is the grocer who has held his trade during '98 — he has welded another link in the chain of confidence that binds his customers to him. Thus, business grows—and prospers, for "Confidence" foreshadows success.

A Few Suggestions of Highest Quality for '99.

The Bi-Carbonate of Soda that never varies in its great purity and strength —98 50/100 of pure Bi-Carbonate of Soda in it. The

"Hand-in-Hand" Brand Bi-Carb. Soda

is the product of one of the largest manufacturers in Great Britain—The United Alkali Company. Pure, white, strong, **always.**

There is never a question raised about the purity of the materials that E. Lazenby & Son, of England, use in their products —"highest quality" is their watchword.

Lazenby's Jelly Tablets

come in 13 different varieties. They are rich, pure, delicate. The flavorings are true to Nature.

Easy to use — quick —sure—economical.

When you think of Cocoa do you think of "purity and Fry" at the same time? Your customers do or **will** if you make the suggestion of

Fry's Cocoa and Chocolates

The Cocoa is concentrated and dissolves easily—economy for the woman who uses it! The Chocolate (Diamond Sweet) is absolutely pure!

Sold by leading wholesalers everywhere.

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JAPAN TEAS

owe their undeniable superiority and distinguishing popularity to these three strong features :

I

To certain peculiarities of soil and climate common to the island of Japan alone.

II

To the exceptional intelligence with which its culture is attended.

III

To the traditional care and cleanliness with which it is prepared for the market.

No tea was ever more carefully guarded to reach consumers with all its natural and incomparable fine qualities intact than the Japanese.

Its perfection appeals to the best tastes.

Payne's "Pharaoh"

is not a "game of chance" cigar—it is as sure as sunrise in the satisfaction it gives to critical smokers. If you have never handled cigars as a side line, you cannot know the easy, pleasing profit there is in selling the 10c. "Pharaoh"

Cigar.

You are absolutely sure with the "Pharaoh" that the first sale you make will pave the way to regular sales afterwards.

How much are your light bills for your store, and what is your rent? Try "Pharaoh" for a 10c. line and the "Pebble" for a 5c. line, and help to reduce your expenses with cigars that have been tried and not found wanting. They stand the test—each one is "best."

J. Bruce Payne, Mfr.,
Granby, Que.

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To get perfect results use

Crown Flavoring Extracts

Manufactured by

The Greig Manufacturing Co.
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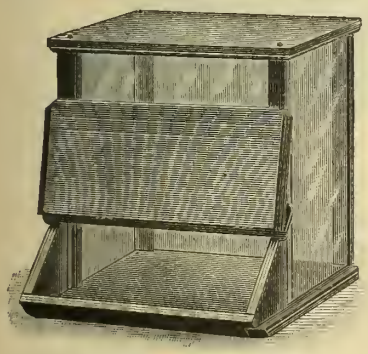
500 of these cases to be sold at a great sacrifice.



The Celebrated Bryan Candy or Fruit Case.

We sold several hundred dozen at **$17.00 per dozen.** We offer the present stock to **clear out at $12.00 per dozen** to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be $17.00 per dozen.

T. B. ESCOTT & CO.

Wholesale Grocers, - - LONDON, ONT.

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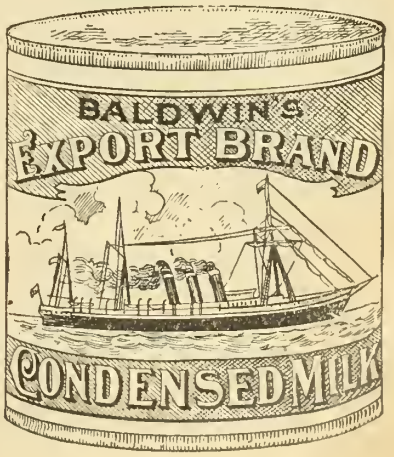

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COFFEE

AS A **LEADER** AT THIS PARTICULAR TIME OF YEAR IS WORTH YOUR CAREFUL THOUGHT. WE HAVE BEEN THINKING FOR YOU. TRY OUR BLENDS. THEY PLEASE IN EVERY INSTANCE.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

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The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
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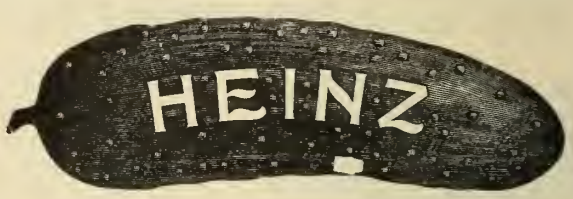

Pickles.

Visitors at our factory always remark on the extreme cleanliness everywhere apparent.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
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Baked Beans with Tomato Sauce

For sale by
H. P. Eckardt & Co., Toronto.
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PARIS
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The GENUINE always bear this Keystone trade-mark.

H. J. HEINZ Co. TRADE KEYSTONE PICKLING & PRESERVING WORKS MARK PITTSBURG, U.S.A.

CEYLON AND INDIAN TEAS

are on top
of them
all

CHINA
JAPAN
FORMOSA
ASSAM

in purity, cleanliness, flavor, aroma, healthfulness, economy, popularity and profitableness.

They are well advertised so the tea-drinking public have become well acquainted with them, and are refusing all others.

AURORA Ceylon Tea

The New Flavor.

A BLEND of the highest grades from the best known gardens in Ceylon. Delightful, invigorating and ABSOLUTELY PURE. PACKAGES, the most attractive and healthful on the market.

1-lb. and **½-lb.**

RETAILS at 35, 40 and 50 cents.

Golden Blend—A direct importation from Ceylon. 1-lb. packages at 18½ to 19 cts., is a tea of exceptional value.

In ASSAMS, CEYLONS, JAPANS, YOUNG HYSONS and CHINA CONGOUS—our range is replete with superior growths, well worthy the attention of the up-to-date grocer who studies the markets.

W. H. Gillard & Co.

Wholesale Grocers and Tea Importers,

HAMILTON, Ont.

John Mouat, Northwest Rep., Winnipeg.

There is MONEY in it for You.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 20, 1899. NO. 3

A CHAT WITH A BRANDON MERCHANT.

MR. E. B. SMITH, of Smith & Burton, wholesale and retail grocers, Brandon, Man., has been spending a week or two visiting old friends in Ontario. As he was formerly on the road for the old firm of Stewart & McPherson, of Hamilton, he has, of course, a large number of friends and acquaintances. The firm, while the name remains unchanged, is composed of Mr. Smith and his son, F. W. Smith, Mr. Burton having died about seven or eight months ago. The firm does a particularly large retail business, and what is more, does a cash business. In addition to five clerks in the retail department, there are also two or three packers in the shipping-room.

"My clerks," said Mr. Smith, "seldom wrap up a parcel. I have found that it pays for them not to do this, as one clerk who does no wrapping of parcels can do as much work as three who have to tie up their own parcels."

Mr. Smith stated that customers come into Brandon from a radius of 200 miles, frequently, while 60 miles is quite common.

"And," said he, "the business up there is done a great deal differently from what it is done here, as a farmer will come in and buy a 50 or 25-lb. sack of sugar and probably 25-lb. of tea, and other goods in proportion."

"They pay cash all the time, do they?"

"Yes, they do for what they get from us. The farmers up in that part of the country are all pretty well-to-do, most of them having substantial accounts at the bank. I was greatly amused with an incident, some time ago, which illustrates this: One of the farmers in our neighborhood had some litigation in regard to an account which he had paid, and was being sued for again. One day, he came to me greatly worried, and wanted to know what he could do. He said that they were threatening to sue him, which would prevent him from going on with his harvesting. I asked him what the amount was, and he said $100. I told him not to let that bother him, that I would advance him the money, and he could give me a note for 30 or 60 days. 'Oh, it is not the money,' he said, 'I could give them a cheque for $1,000, but I want to know what I should do to get the matter settled; how I could get the matter speedily settled by the courts.' That was all he wanted. He simply wanted my advice, as he was perfectly ignorant of legal procedure."

Mr. Smith explained that the sugar now coming into Brandon was from the British Columbia refineries. "They bring it in in barrels and 50 and 25-lb. sacks. These sacks" he said, "are very convenient. There is a cotton sack on the inside and a jute sack on the outside, and the farmers, as I have already told you, buy their sugar from us in this way. These sacks cost us only from an eighth to a quarter more than sugar in barrels. Yes, we formerly did get sugar from Montreal, but we do not now." Speaking of the trade conditions up there, he said that in the neighborhood of Brandon the rain had caused the threshing to be delayed about five weeks, which resulted in a great deal of damage.

"You know," he said, "from about July until the snow flies we have no rain as a rule in our part of the country, but this year was an exception, some days the rain falling as much as three inches. This, of course, has not helped trade matters, but, notwithstanding this, payments, I understand, from what other merchants say who do a credit business, have been fairly good. Only about 20 per cent. of the wheat in our neighborhood has been marketed, the rest being held in the elevators by the farmers. Of course, when this is sold more money will go into circulation. Yes, the farmers in our part of the country are going a great deal more extensively into mixed farming and cattle raising, although ours is not a ranching country."

The business men in Brandon have become very much displeased of late at the lax way in which the town affairs were managed.

"Shortly before the last election," explained Mr. Smith, "we had a sort of indignation meeting and resolved to put forward certain candidates of our own. Councilmen in our town are elected for two years. There are eight in the council, and one-half are elected every year. We put forward four candidates and elected three of them, which was not bad, was it? I must confess that, until recently, I, like a good many other business men, had taken no interest in municipal matters. I felt I was too busy to bother with such things. However, the finances of the town got into such a bad condition that it was absolutely necessary that the business men should take an interest."

Mr. Smith is a business man with ideas, and the chat I had with him was most interesting.

NEWFOUNDLAND HERRING EXPORTS.

The herring exports for the year, from St. John's, amount to 4,237 barrels, against 2,227 barrels last year. Beside these figures, Placentia Bay sent out 50,000 barrels last winter, and Bay of Islands about 40,000 barrels this fall. The Labrador herring—that is the plump and toothsome fish of old times—seems to have disappeared for the last few years, but will, no doubt, turn up again in time. The whole herring export of 1897 did not exceed 70,000 barrels while the figures for 1898 will reach 100,000 barrels. The Newfoundland Fisheries Co., Limited, perceive a big thing in the herring industry, and when they are in trim, will develop this branch to the fullest extent.—Trade Review, St. John's, Nfld.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

TRAVELERS DINE IN VANCOUVER

THE first annual dinner of the Northwest Commercial Travelers' Association, held at Hotel Vancouver, in Vancouver city, was a success, such a decided success that the officers of the association well deserve the many congratulations they have received on the outcome of their initial attempt at a festive spread.

As will be seen from the following list of those who were present, the interest taken in the affair embraced almost every branch of commerce: A. O. Campbell, of Vancouver Hardware Co.; G. R. Maxwell, M.P., C. E. Tisdall, M.P.P., Allan Cameron, E. J. Coyle, Harry Watson, of McDowell, Atkins, Watson & Co.; P. Egan, of W. Braid & Co.; Fred W. Mitchell, of F. W. Mitchell & Co., brokers; W. J. McMillan, Geo. Trewes, A. R. Ockerman, of McMillan & Hamilton; F. M. Black, of F. R. Stewart & Co.; W. H. Malkin, of W. H. Malkin & Co.; W. T. Stein, of Stein & Co., accountants; R. W. Clark, of W. H. Malkin & Co.; Herb. Findlay, of Findlay & Co.; A E. Kemp, of G. F. Allan & Co.; Fred Richardson, of Ames, Holden & Co.; A. Carmon, of McKay, Smith & Co.; Frank Brown, in the stationery line; T. B. Hill, Toronto Biscuit and Confectionery Co.; Fred Wilson, McLennan & McFeely; A. E. Goodman, J. Prentice, J. Y. Griffin & Co.; E. J. McFeely, of McLennan, McFeely & Co.; A. R Tufts, of Wm. Tufts & Son; D. Rabbitt, of Okanagan Flour Milling Co.; H. T. Lockyer, of Hudson's Bay Co.; F. Buscombe, of J. A. Skinner & Co.; E. C. Kilby, of E. C. Kilby; W. McGirr, of Creed, Slater & Co.; H. C. Clarke, J. Duff Stuart, of Clark & Stuart; A. Willbridge, of The National Cash Register Co.; B. A. Creed, C. R. Slater, of Creed, Slater & Co.; H.H. Jackson, of Royal Soap Co., Ltd.; H. A. Edgett, of Edgett, Garden & Edgett; Geo. Buscombe, of Skinner & Co.; J. A. Tepoorten, of Henderson Bros.; W. J. Taafe, of M. W. Peck & Co.; Thos. Parkinson, of F. R. Stewart & Co.; W. Braid, of Braid & Co.; R. J. Brudis, W. E. Drake, of McClary Mfg. Co.; J. Burns, jr., manufacturers' agent; W. Decou, C.P.R. Telegraph; S. Oppenheimer, of Oppenheimer Bros.; W. Taylor, of B. C. Canning & Coffee Co.; F. R. Douglas, of Kelly, Douglas & Co.; Geo. Ramsay, of Ramsay Bros.; Ed. Gerstir, of Creed, Slater & Co.; H. A. Slater, of T. Dunn & Co., Ltd.; A. F. Rolph, O. H. Dingman, of Parsons Produce Co.; W. W. Moore, of J. H. Anderson & Co.; T. J. Stephens, of John Leckie & Co.; G. A. McIntyre, of The G. R. Gordon Co., Ltd.; W. H. Leckie, R. J. Leckie, of J. Leckie; E. Turtayne, of Rice Lewis & Son, Toronto; A. B Erskine, S. B. Snider, of The Ames Holden Co., Ltd.; Geo. R. Gordon, of The G. R. Gordon Co., Ltd.; G. W. Phipps, of Thos. Dunn & Co., Ltd.; Geo. W. Adams, of W. Strachan Co., and Radnor Water Co.; J. E. Elliott, buyer for McLennan, McFeely & Co., Ltd.

After the assembled guests had shown by deeds their appreciation of the excellent repast provided them, the chairman of the evening, A. O. Campbell, vice-president of the association, followed a bumper to Her Majesty by a short address of greeting to those present. In regard to the determination to hold an annual dinner, he stated that the first meeting of the British Columbia branch of the Northwest Commercial Travelers' Association was held on Saturday, the 24th December, and it was decided that an entertainment of some kind should be given. After discussion a dinner was decided on, and as most of the travellers would be leaving the city immediately after the New Year, to-night was selected as being the best night suiting the majority present. The committee had but three days to make all the arrangements, and, as they were all inexperienced at preparing such affairs, they would be all the more gratified if their efforts were to be crowned with success.

In regard to the affairs of the association Mr. Campbell was most hopeful. He claimed that with loyalty on the part of Vancouver's traders success was bound to be ours. He spoke of the expansion of the banking industry as an indication of the way the business of the city was growing. The great firms of Canada were all small a few years ago, and he was proud to be a pioneer of Vancouver, and to be a citizen of no mean city, which every day was showing brighter prospects.

H. Watson proposed "Our Guests," and in doing so showed the advantage of improving friendly relations between the association and its friends, commercial and political. In reply, G. R. Maxwell, M.P., said that it gave him a good deal of satisfaction to be present. He had always been ready to do anything he could to bring trade to the city of Vancouver. He hoped among other things to soon see another railroad right into the heart of Vancouver. He appreciated the difficulties that commercial travelers had to face. No one was better fitted for the business than healthy, bright young men such as he saw before him. The city was only in its infancy, and the fulfilment of some of its brightest prospects depended on its commercial travelers. No city and no Province filled so much place in the eyes of the people of Canada, and in the eyes of her statesmen at Ottawa. He hoped that as a result of their efforts the year just opening would be marked by bright achievements.

C. E. Tisdall, M.P.P. was pleased to be present, though he could no longer call them fellow-travelers. He had been a member for four years but not having had any trips to make last year he had allowed his ticket to lapse. He would not make a political speech, but, as a supporter of the Local Government, he would say that the platform that they had gone to the people on would be carried out. He spoke of the need of a good, workable insolvency act. He wished them all a very prosperous New Year.

Allan Cameron, freight superintendent of

IT DOESN'T COST YOU ANYTHING to get Samples of

L. S. & B. No. 1 and Empire Coffees

Drop us a Post Card and allow us to convince you they are just the kind you'd like to make "at home.'

LUCAS, STEELE & BRISTOL,

Wholesale Grocers Hamilton.

PURE

ALWAYS SATISFACTORY
PROFITABLE

Canada Baking Powder

1-4's to retail 5c.
1-2's to retail 10c.
1's to retail 15c.

Never sell Alum Powders when you can buy this wholesome powder to sell at these prices.

James Turner & Co.

HAMILTON

First on the Market

"REINDEER" BRAND

CONDENSED MILK

Finest Quality

Fresh Arrivals

Shell Brand Castile Soap, Bars
Shell Brand Castile Soap, Cakes
Pearl Sago
Pearl Tapioca

Aylmer Canned Chicken
Aylmer Canned Turkey
Aylmer Canned Duck

AT RIGHT PRICES.

T. KINNEAR & CO.
49 Front Street East, TORONTO.

the C. P. R., hoped that next year the Hotel Vancouver would need two annexes to accommodate them. They had spoken of the vicissitudes of a commercial traveler's life. There was another side, as the laymen sometimes found out, when the commercial traveler who got in late, got the bridal chamber and had the best waiter in the hotel rushing to wait on him. He hoped to always continue happy relations with the commercial travelers' associations.

E. J. Coyle, district passenger agent, made one of his characteristically genial speeches, showing how the commercial got much the worst of it. To any of them who had any cold platform waits he advised that they could avoid anything of that kind by studying the C. P. R. time tables and making their arrangements accordingly.

F. M. Black, proposed "The Press." He referred to the cordial relations existing between the press and the commercial world. which, he hoped, would continue. The commercial interests were safe in the hands of the press of the Province. Replies were made by Messrs. Robb and Burde.

John Prentice, in a happy speech, the apt hits of which were much enjoyed, gave "The Ladies." Geo. Buscombe and W. Braid, two of the gay young bachelors, made reply but the other bachelors were too bushful.

The happy gathering came to a conclusion with the singing of "Auld Lang Syne" and "God Save the Queen," and three cheers for the chairman.

HE LIED ABOUT CANADIAN BEEF.

A GROSS fraud is being daily perpetrated upon the British consumer. Go into almost any retail butcher's shop—West End or East End—and ask for "best Canadian," or any other kind of imported meat, and you are sure to be met with the reply, "Wouldn't sell it, sir; nothing but the best English in this shop." And yet the Board of Trade returns tell us that during the eleven months ended November, we imported 527,133 head of live cattle, value £8,707,402, and 2,790,543 cwt. of fresh beef, value £5,336,075. Have all these imports vanished into thin air? Fourteen million pounds' worth of good beef have disappeared, without getting any nearer to the consumer than Smithfield and the slaughter-houses. Perhaps the salesmen have eaten it all themselves; perhaps it has been made into extract; perhaps it has been salted——.

But the London correspondent of The Toronto Telegram cruelly dispels these pleasant theories. After conversing with one of the leading wholesale butchers of Smithfield Market the other day, he writes:

I asked him if he knew a butcher over Lambeth way—mentioning the name of my family butcher. "Oh, yes; very well, indeed. He is one of my best customers."

"Does he buy much Canadian beef?" I asked.

"Why," said my friend, "he sells almost nothing else. I just had a small bill against him made out for my collector who calls his way"

I induced my wholesale friend to allow me to present the account for payment. I called, and, before presenting the account, directed my butcher to procure for me a sirloin of Canadian beef.

"All right, sir; I'll have to order it, as you know I keep only English."

"Well," I replied, "before you order it, I have a small bill to collect from you," and I presented the Smithfield butcher's bill. My butcher has not now to order Canadian beef especially for me; he keeps a full stock—ribs, roasts and rounds—always on hand, as formerly.

So the £14,000,000 worth of beef does not evaporate after all. Instead, the British public is being handsomely defrauded, and the retail butcher is making illegitimate profits that well deserve another and a harsher epithet. There are inspectors whose duty it is to minister to these gentry. These can no longer plead ignorance as an excuse for failing to earn their emoluments.—The Outlook, London, Dec. 17.

CHEESE

We have a fine assortment of white and coloured September cheese, which we can recommend strongly to any one requiring such goods.

A. F. MacLAREN & CO., Toronto, Can.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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It will be interesting to see whether there will be any definite results in the present instance.

Previously, beyond a lot of talk nothing was done, the railway companies continuing to do as they saw fit irrespective of what the Montreal shippers might say. Many believe that history will again repeat itself.

An upright man never gets round shouldered through bowing his head in shame.

HAVE STOPPED GIVING TRADING STAMPS.

THERE are two merchants in the east end of Toronto who do a larger trade than any others in the same line, and they are keen competitors of each other. Several months ago one of them began giving trading stamps. The other felt he must [illegible] and he did so.

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THERE is a lull in the export cheese trade just at present, but the fact is not causing any anxiety among holders of cheese in Canada.

The latter are confident that every box of the small stock of cheese held on this side will be wanted before the new season opens. The present dullness they attribute to the fact that the trade in England is digesting what it has on hand, and that, when this process is over, demand will be renewed, and at much higher prices than those ruling at present.

Mail advices from Great Britain certainly bear them out in the stand that they are taking.

Well informed dealers, at such leading cities as London, Liverpool and Bristol, all state that, while business is quiet for the moment, they look for improvement toward the end of the present month. In fact, some of the correspondence was quite sanguine in respect to cheese for a "long deal," that is, holding the goods well on into the spring, one enthusiastic trader predict-

TEAS We offer EXCEPTIONAL and CLOSE CUT Values in

CEYLONS, INDIANS, JAPANS, CONGOUS, Y. HYSONS, GUNPOWDERS, ETC.

EVERY LINE A BARGAIN!

Write for Samples, and be convinced.

THE EBY, BLAIN Co. LIMITED

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...TORONTO

Fresh Arrivals

Shell Brand Castile Soap, Bars
Shell Brand Castile Soap, Cakes
Pearl Sago
Pearl Tapioca

Aylmer Canned Chicken
Aylmer Canned Turkey
Aylmer Canned Duck

T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

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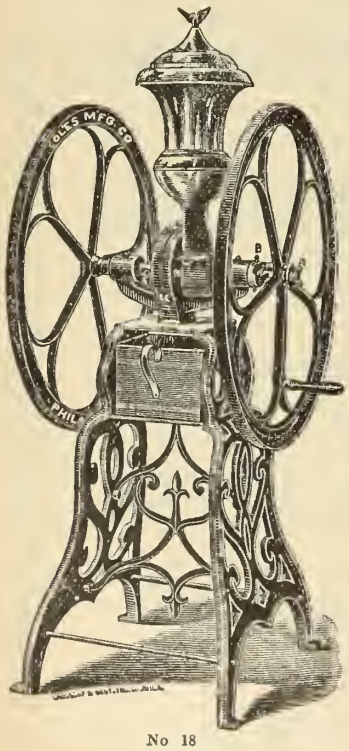

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.

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DISCRIMINATING AGAINST MONTREAL.

IT is a threadbare complaint with traders and exporters in Montreal that the railways discriminate against them and in favor of dealers at points in the west.

Perhaps the sorest set of men over this grievance are the produce exporters, who allege that throughout the past season dealers at Ingersoll, London and other points in Ontario were given greatly lower rates to Montreal than the Montreal men could obtain.

A difference of this extent naturally gave the western dealers a great advantage in catering for trade, decidedly handicapping Montreal dealers.

While the latter admit that they are also at a disadvantage in the matter of through rates to British ports, they recognize the fact that the subject in this latter respect is a difficult one to regulate, but they believe that if they want to bring produce from say, Ingersoll to Montreal, they should be given precisely the same rate as a shipper in Ingersoll obtains.

A committee of the Montreal Butter and Cheese Association has the matter in hand, and one of its members stated the other day that the association had considerable proofs in its possession of many cases of this flagrant and unfair discrimination, and that it was going to institute inquiry as to whether legal recourse could not be obtained in the matter.

It will be interesting to see whether there will be any definite results in the present instance.

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HAVE STOPPED GIVING TRADING STAMPS.

THERE are two merchants in the east end of Toronto who do a larger trade than any others in the same line, and they are keen competitors of each other. Several months ago one of them began giving trading stamps. The other felt he must follow suit, and he did so.

Both soon realized that the stamps were cutting a big swath in their profits; a bigger swath in fact then they could afford. But each continued to give trading stamps because the other did.

Eventually one approached the other with a view to a mutual discontinuance of the practice.

Rusult: Each has now a placard in his store with this announcement:

NO MORE TRADING STAMPS GIVEN HERE

There are scores upon scores of merchants giving trading stamps who declare they wish they could discontinue doing so, but they lack the courage, fearing they may drive customers to the stores of competitors.

But if they have not the courage for individual action they should have the common sense to approach each other and act in unison, as did the two merchants cited.

He who is careful in business maketh dollars; but he who is parsimonious loseth them.

CHEESE FIRMLY HELD.

THERE is a lull in the export cheese trade just at present, but the fact is not causing any anxiety among holders of cheese in Canada.

The latter are confident that every box of the small stock of cheese held on this side will be wanted before the new season opens. The present dullness they attribute to the fact that the trade in England is digesting what it has on hand, and that, when this process is over, demand will be renewed, and at much higher prices than those ruling at present.

Mail advices from Great Britain certainly bear them out in the stand that they are taking.

Well informed dealers, at such leading cities as London, Liverpool and Bristol, all state that, while business is quiet for the moment, they look for improvement toward the end of the present month. In fact, some of the correspondence was quite sanguine in respect to cheese for a "long deal," that is, holding the goods well on into the spring, one enthusiastic trader predicting that the price would go to 60s. before new cheese made its appearance.

This may be an extreme view, but a comparison of the situation with that ruling in the spring of 1897 is interesting.

At the close of January of that year there were 215,000 boxes of cheese in Montreal and 109,446 in New York, or, in other words, the visible supply in North America was 324,000 odd boxes. As the same time there were shipped between January and April some 500,000 boxes, yet, despite these heavy shipments, the price in Great Britain rose from 52s. to 59s., or, in other words, 11½ to 12c. was realized for cheese.

This season, on the contrary, an extreme estimate would only give 400,000 boxes of cheese in Canada. At the same time the stock in Great Britain, as well as on this side of the water, is smaller than it was in 1897.

Taking Bristol, London and Liverpool as the three chief centres, the stock in January, 1897, was 417,000 boxes, whereas this year it is estimated not to exceed 400,000 boxes. Altogether the cheese situation is a healthy one.

WILL THERE BE A DUTY ON TEA?

THE CANADIAN GROCER has been asked to express its views in regard to the possibility of a duty being placed upon tea by the Dominion Government at the next session of the Dominion Parliament.

Certain of the daily papers have already declared that the Government has decided to do so. If the Government has come to any such decision, no one outside the particular papers in question appear to know it. And, as the papers which are declaring a duty is to be placed upon tea are not in the confidence of the Government, it is scarcely likely they have been given information which is denied others.

Frankly, we have no hesitation in saying that we do not believe a duty will be placed on tea.

When, some two years ago, it was first mooted that the Government contemplated a duty on tea, the argument was advanced that it was necessary to do so because of a threatened decrease in revenue.

At present the Government cannot advance any such plea. The revenue is not decreasing. During the past six months the Customs revenue has increased over $2,500,000, and during the five months ending November, the Inland Revenue receipts gained over one and one-third millions. Then, the Government has asserted that it has a substantial surplus of receipts over the expenditures. This may be termed the business aspect of the matter.

Now, as to the political aspect. A duty of five or ten cents per pound on tea would mean an increase in the laid-down price of the article. Does anyone mean to say that this would not be used by the Opposition papers as an argument against the Government? Certainly it would. In fact, already lengthy articles and pithy paragraphs have been written pointing out that, with a duty on tea, would come increased taxation. "The workingman's breakfast table is being taxed" is, in effect, the cry.

Governments may not hesitate to do an unbusinesslike thing, because they know that business men, though offended, are, as a rule, amenable to party discipline, but they will hesitate a long time before doing that which would be considered bad politics.

Of course, THE CANADIAN GROCER is not in the secrets of the Government. It does not, therefore, say positively there will be no duty on tea. The conditions, however, are strongly against any such supposition, and these we have no hesitation in pointing out.

GROCERS AND CIGARS.

PERHAPS no better proof is wanting that the handling of cigars is profitable to grocers than the steady increase in sales to this class of trade, which is shown so plainly by a careful canvass among some of the leading Canadian manufacturers. The point is made, and we think it is a good one, that there is no "side line" which can be handled with so little trouble and expense, and yet yield such large profits per day as cigars, because the majority of smokers consume a steady average during a certain period, and that average can be figured down practically to a cent. In other words, a grocer can depend upon a fixed profit from day to day, provided, however, that he does not fall into the error of overlooking quality—manifestly, he must suit his trade or he will lose it.

Another point, which has proven to be of great practical value, lies in the fact that the grocer who gets nearest to the heart of the family, by centering the interest of both man and wife to his store, increases the inclination of the family to keep on trading with him, and this point, we believe, is one that deserves careful consideration by all grocers, because it is the "family trade" that pays the best profits.

It is surprising how many little expenses about the store can be generously provided for with the profits which cigars yield a grocer, and we are told by some of the most successful retail grocers in Canada that they would now think as seriously of giving up the carrying in stock of some of their most staple lines as of giving up the sale of cigars. This is natural, for one does not willingly give up a sure thing, especially when he thinks of his competitor, who may be carrying an attractive line of cigars with which to entice trade away from his neighbor.

There is one thing, though, that we notice in this connection, and that is, that the grocer who seems to have the largest trade on cigars is the one who not only displays them attractively in a well gotten-up showcase, but who makes it a point to keep in stock brands that are widely advertised and which have the name of a reputable maker back of them. Smokers, as a rule, dislike to experiment on untried brands, and are more or less apt to pin their faith to the cigars that their attention has been called to in newspapers or magazines or by other forms of publicity.

And, again, the smoker likes to trade with a progressive grocer—one that is up-to-date, so to speak, and who keeps abreast of the times, by refusing to put on sale groceries which will pay him the largest profits, but which will eventually lose him trade. It is just the same with cigars as with groceries, —quality wins trade and keeps it. Prices alone will often sell an article once, but unless there is true merit in it, the first sale is usually the last one.

Some lines of 10c. cigars, that is the cigars that the grocer sells for 10c., will be more likely to drive trade away from the store than they will be to gain trade, and it will be wise for the grocer who is thinking of stocking up, to investigate the standing of the manufacturer carefully before he orders. The same statement will apply to cigars that retail for 5c., and on which the grocer thinks he must make 100 per cent. profit—it would be better for him to count on making a 50 to 60 per cent. profit on a 5c. line than to sacrifice quality for price.

The grocer who is worrying about little expenses should put himself in communication at once with some one of the few reliable cigar manufacturers whose goods are tolerably well-known on the Canadian market.

TEA AND COFFEE IN NEWFOUNDLAND.

Newfoundland is increasing as a tea and coffee consuming country.

The importation last year was 727,942 lb., or 40,485 lb., more than in 1897. Taking the population at 200,000, this is about 3⅔ lb. of tea for each inhabitant.

The people of Newfoundland are not coffee drinkers, but they imported 94 cwt., which was an increase of 74 per cent. compared with the previous year.

A LUKEWARM BOARD OF TRADE.

FOR many of the things which to-day are a drag on the commercial progress of Toronto, the board of trade of that city must share a great deal of the responsibility.

If there is anything a board of trade should do it is to have a keen eye for those things which are conducive to the commercial welfare of the community in which it is situated.

The politicians who may represent it in Parliament are too busy grinding axes, or trimming their sails to catch favorable political breezes, to bother their heads about such matters, while the members of the average city or town council are either so lacking in business ability that they cannot do anything practical, or are so consumed of self interest that they have not the desire to do anything unless it happens, at the same time to be compatible with their own comfort and welfare.

If, then, the board of trade in a community is not in the watch tower, what body else can be expected to be there? None, certainly. At any rate, when a board of trade is not alive to the commercial interests of a municipality it is certain that municipal councils or representatives in Parliament will not be.

If the heart is sluggish the circulation cannot be otherwise.

The Toronto Board of Trade has not been active. It has been sluggish. Like unto the church of the Laodiceans, it is "neither hot nor cold." It is lukewarm, and anything that is lukewarm will not raise enough steam to work a midge's wing.

The men, who, as a rule, conduct the business of Toronto, are about as little fitted for the duty as a mule is to run a steam engine. They are either elected because of their prominence in some society, or in this or that political party. Rarely is it because of their business ability,

Had the Toronto Board of Trade not been lukewarm in regard to municipal affairs, there would not now be in the city council such a dearth of men of business ability.

The board of trade did, some seven or eight years ago, essay to take an active interest in municipal matters. Its candidate, however, was defeated by a couple of hundred votes, and, although the people have again and again repented that they rejected Mr. Osler, the business men's candidate, yet the board has never since been able to muster enough courage in the way of securing municipal reform.

Just now a great deal of concern is being expressed at the shallow condition of Toronto harbor, and the board has begun to pass resolutions in regard thereto. But it has been known for years that the harbor basin was being filled up with sediment from the Don river and other sources. It was also known that the St. Lawrence canals were being deepened. But it is only when the deepening of the canals is practically completed and it is found that vessels drawing even twelve feet of water would experience some difficulty in getting into the harbor, that the board wakes up. Now it is all flustered.

It is a pity it had not got flustered at least five years ago, for possibly by this this time some practical remedial work might be on the point of being begun.

Then in regard to the railways. Toronto has by no means been fairly treated by them. It is asserted, somewhat facetiously, it is true, but, nevertheless, not without reason, that the "Queen City" has been side-tracked. The board of trade is becoming alarmed about that, but the city was on the side-track before the board became alarmed.

A lukewarm board of trade is not, however, a dead one. And while there is life there is hope. In a few days the board will elect its officers for the ensuing year. If the members will take that interest in the affairs of the board that they should, and elect to the various offices bright and energetic men, it may become a live instrument in advancing not only the interests of the city, but those of the country as well.

There are signs that the board is waking up. Let it be seen to that it is made wide awake.

NEWFOUNDLAND LOBSTER CATCH.

The amount of canned lobsters shipped from Newfoundland during 1898, is placed at 50,000 cases, as compared with 60,000 cases in 1897, and 51,000 cases in 1896. The reason for the reduction in the catch, compared with 1897, is that the waters round the Island have been over fished for some years past. Those in the business state that to preserve the industry, fall fishing will have to be stopped.

Though the catch last year was smaller than the previous year, the price, $10.50, was so much higher than that of 1897, $9, that the value of the catch was slightly greater.

DROPS FROM THE EDITOR'S PEN.

Bad humor is infectious, but good humor is doubly so.

He who has not competition has seldom much energy.

Competition is the poker which stirs up the fire of business energy.

Those only are man's friends who hold to him when he is down.

Keen competition puts a keen edge on persons who might otherwise be dull.

There is more gold in brains and muscle than in all the auriferous rocks of British Columbia and the Klondyke.

SUGAR UNSETTLED.

By a decline of 5c. in granulated sugar, decided upon on Saturday last, the price of that staple has recorded an aggregate drop of 20c. per 100 lb. since the middle of December, and now, allowing for the usual discounts, refiners state that granulated at its new basis does not net them over 4c. per lb. at the refinery.

The decline is due to the weakness in raws, and the unsettled feeling on refined in New York, owing to the keen competition between refiners in that market, where they have been cutting prices right and left.

The easiness is also a reflection of the declining tendency in the raw article in Europe. Cables from London state that the market for beet is weak and lower, owing to largely increased crop estimates, and cables on Monday quoted the range ¼d. lower, at 9s. 3¾d. for present and 9s. 3d. for next month's delivery.

In Montreal, granulated is now quoted at $4.30 per 100 lb., while yellows are unsettled at $3.75 to $4.25 per 100 lb. at the refinery.

ALL GROCERS SAY: The sale of Japan tea is growing beautifully less.

"SALADA"

CEYLON TEA

has already killed the sale of **China** teas, and is turning thousands away from the use of the injurious teas of Japan. **DON'T WAIT** until others have weaned away your tea trade, **BE ON THE ALERT** and keep **"SALADA"** Ceylon Tea in the most prominent place in your store.

MONTREAL OFFICE: cor. St. Paul and St. Sulpice Sts. TORONTO OFFICE: 32 Yonge St.

Ivory Bar

IS PUT UP IN

1 lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co. Limited

KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodbugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.

Commission Merchants

for the sale of

BUTTER, CHEESE, EGGS, GAME, POULTRY,

and all kinds of

COUNTRY PRODUCE.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

LYTLE'S Mince Meat
LYTLE'S Jams
LYTLE'S Vinegars
LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.

Canada Vinegar Works, TORONTO

EXCELS ALL OTHERS in QUALITY and PRICE

REMY'S STARCH

REMY'S MATCHES

Plain and Impregnated.

&

REMY'S

HUNGARIAN-GRADE WHEAT FLOUR

FAR SUPERIOR TO ANY OTHER

REMYLINA

THE NEW CORN FLOUR.

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

Please address all Communications to **H. BECKER,** 8 Lower Thames Street, **London, E.C.**

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Jan. 19, 1899.

GROCERIES.

THE feature of the wholesale grocery trade this week is a further decline of 5c. per 100 lb. in the price of granulated sugar. Yellows remain as before. The sugar market has developed a great deal of weakness during the past few days, and the volume of business is only moderate. In regard to canned goods, the situation is much as before, prices ruling firm. There is a little more doing, however, in canned goods, on British Columbia account. There is, on the whole, a fair business being done in green coffees, at steady prices. The tea trade is one of the features of the market, there being a brisk demand, with prices ruling firm in the primary markets. There is a little business being done in syrups, and a fair demand is experienced for molasses. The spice market rules firm. Prunes are in fairly good demand, and prices are a little higher for both French and Bosnia prunes in the primary markets. The currant market is rather firm, but local business is only of a moderate character. Valencia raisins are receiving very little attention.

CANNED GOODS.

Nothing particularly new has developed in the canned goods market during the past week. Business is, however, beginning to set in on British Columbia account, and we understand that some of the packers have secured orders within the last few days for shipment to that part of the Dominion. Tomatoes remain firm at from 85 to 90c. with most people asking the outside figure named. There are a good many people who are willing to speculate in corn if they can secure it at 80 to 85c., but there is no one willing to accept even the maximum figure named. Wholesalers are quoting all the way from 90c. to $1 for corn. There has been a little more inquiry this week for canned peas, and some business has been transacted at from 75c. upwards as price to retailers. There is a little demand for canned peaches, strawberries and raspberries, the last named of which are scarce. The idea as as to price is as follows: Peaches, $1.50 for 2's; $2.50 to $2.75 for 3's; strawberries, $1.50. Raspberries are quoted up to as high as $1.75. Only an odd case or so of canned salmon is going out, and the ruling price of sockeye, of brands which are not well known, is $1.40 to $1.45 per dozen.

COFFEES.

The coffee market rules steady to firm on all descriptions. The price which is being asked for Rio coffee for importation is about ⅝c. per lb. more than was ruling a month ago. Business in coffee is fairly good, particularly in the Rio kind, for which an active demand is being experienced, by the wholesalers. Representatives of shipping houses do not, however, appear to be doing a great deal, as the higher prices are causing importers to defer placing orders. It is worthy of note that a good many of them, by deferring orders some time ago, have had to pay higher prices when they came to purchase. Some fresh shipments of good quality Maracaibo coffee are on the market, and these are going out fairly well at 12 to 14c. per lb.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The sugar market has again taken a decidedly weak turn, largely due, it is claimed, to the fact that the former estimates of the beet crop were much less than those which are now being made by Mr. Licht, the expert in these matters. It seems that a mistake was made from the very first, the amount of beet sown having been underestimated. As a result of the lower markets outside, together with the foreign competition in the home market, a further decline of 5c. per 100 lb. has taken place in the price of Canada granulated sugar. Yellow sugars remain unchanged. Cables from London the early part of the week note a decline of ¾d. to 1½d. in beet sugar. In New York, refiners are indifferent buyers. In regard to refined sugar, the Trust and one of the independent factories are guaranteeing prices from 30 to 60 days; but, in spite of this fact, there is very little business being done.

SYRUPS AND MOLASSES.

There has been a little more business done during the week in syrups, but it is nearly altogether in the bright descriptions, from the simple fact that there are practically no other kinds to be had. Wholesalers report some good sales of syrup ruling at 40c. per gallon. There is a moderate business being done in molasses, and advices from New Orleans state that the receipts there are still showing poor assortments, the lower grades being almost exclusively offered.

SPICES.

Cable advices indicate that the price of pepper is still tending upward. It is significant that during the first half of January no shipments of pepper was made from Singapore to the United States.

TEAS.

The strong condition of the Indian tea market noted last week has been maintained, and there is some talk of a further advance of one farthing having taken place in low grades. However, we have been unable to confirm this rumor. Advices which have been received from India this week state that there is no possibility of prices going lower, and that shipments to the United Kingdom are now falling off, and that exports will not, therefore, exceed those of last year. There is nothing desirable in Indian or Ceylon Pekoe Souchongs under 13c. in the hands of shippers' representatives on the spot. Everyone here is asking for Indian and Ceylon Pekoe Souchong teas in the neighborhood of 13c., but there are none to be had under 13½c., and there are practically no teas of the desirable class offered. Good flavory Ceylon teas at from 17 to 18c. are also scarce. There has been some inquiry for Japan teas at about 16c., bat they are scarce. During the past week a good many orders have been taken for future delivery of next year's crop of Japan tea. One of the features of the week, as far as the tea trade is concerned, is a rather good inquiry for Young Hyson teas at all the way from 15½ to 26c. per lb., and there have been a few transactions. Wholesalers are experiencing a good demand for teas, and it is the general verdict that teas are at the moment the most active in the wholesale grocery trade.

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FOREIGN DRIED FRUITS.

CURRANTS—The market is quiet and unchanged. At the port of shipment some transactions have been made during the past week on Canadian account, after unsuccessful efforts to buy at 6d. below current quotations had been made. The wholesalers are experiencing only a moderate demand for currants.

VALENCIA RAISINS—Cables from Denia show that selected fruit would cost slightly more to lay down to-day than the figures now ruling on the local market. Consequently, nothing has been done for importation.

PRUNES—The market will now be better supplied with European prunes, as the steamer William Storrs, now due at New York from the Mediterranean, brings about 6,000 boxes of "Anchor" brand prunes on western Canadian account. Foreign prunes have advanced about 3f., or equal to about ⅜c. per lb., while Bosnia prunes have advanced, during the last month, 1s. per cwt., or equal to ¼c. per lb.

GREEN FRUITS.

The receipts of oranges continue large, Jamaicas coming in liberally, and Mexicans arriving in greater quantity than usual. The arrivals of Navels are also fairly large. The quality of the Navels and Jamaicas is uniformly excellent; the demand on Monday and Tuesday was the greatest since the end of the holiday trade, yet, the receipts have been so large that there has been a decline of 25 to 50c. for all varieties. The demand for lemons is good. Bananas, cranberries, and, in fact, all fruits except oranges and lemons are quiet, with a reduction of 25c. for Valencia onions, and an advance of 50c. for the best qualities of cranberries.

COUNTRY PRODUCE.

EGGS—There is little, if any, export business being done, as the home demand is sufficient to absorb offerings. Held eggs are firm. Some dealers are selling at 17 to 18c., but 16 to 17c. is the general figure quoted. Boiling stock is steady at 23 to 25c. per doz. As the quality of cases arriving varies much, the price of eggs arriving ranges all the way form 14 to 16½c. f.o.b. point of shipment.

POTATOES—None too many are coming in, and shippers are holding firmly at 58 to 60c. f.o.b. cars at Toronto. The market is steady at 60 to 70c.

POULTRY—There is a good, healthy tone in market for all poultry, but especially chickens, which are in excellent demand. Prices are firm throughout, with an advance of 5c. noted for chickens.

DRIED AND EVAPORATED APPLES—Stocks of dried apples are pretty well cleaned up, and, as the demand continues fairly good, an advance of ¼c. is noted. We quote at 5¼ to 5¾c. at outside points, and at 5½ to 6c. in a jobbing way for No. 1 stock. Evaporated apples are in good demand, and prices are steady at 8¼ to 8½c. outside, and 8½ to 9½c. in a jobbing way, locally.

VEGETABLES — Rhubarb and greenhouse radishes are now on sale. We quote as follows: Rhubarb $1 to $1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; pumpkins, $1 to $1.50; Hubbard squash, $2.50 to $3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—There is an active demand for large rolls and prints. Tubs are quiet. Prices are firm, with an advance of 1c. for large rolls. Creamery is easier in tone, as the competition of Australian butter in the British markets makes buyers very cautious. We quote at outside points: Dairy tubs, 12½c.; prints, 13 to 14c.; large rolls, 13 to 14c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18½c.

CHEESE—A steady trade is reported. The price of late make cheese is well maintained, but there have been indications of anxiety on the part of holders of early makes to clear out their stocks at a figure below the ruling price. A couple of cars have been

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offered at 8 to 9c. The price generally quoted for early makes is 8 to 9½c.; and 10 to 10½c. for late makes

PROVISIONS.

Receipts of dressed hogs continue larger than in former years. The price is easy at $5.10 to $5.15. An excellent demand is reported for all smoked meats, lard and long clear bacon, with prices steady and unchanged.

FISH.

Manitoba frozen whitefish, perch, pike and pickerel are now on sale. Haddies are ½ to 1c. cheaper. Oysters are 5c. cheaper. We quote as follows: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, $2 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks. 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.20 to $1.30 per gallon, or $6.25 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is active, with an advance of 2c. noted. Red and white are now quoted at 71 to 72c. at middle freight stations. On the street market oats and wheat are arriving liberally. Other grains are not coming freely. Wheat has advanced 2 to 3c.; rye, 4 to 5c.; peas, 1 to 2c.; oats, 1c. We quote:

Direct shipment of (Choice Pea Beans)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

Toronto Salt Works
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Write us for **SALT** of any kind.
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Evaporated Peaches
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Special Values This Week

New Dates
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CLEMES BROS., 51 Front St. East, Toronto

Wheat, white, 73 to 74c.; red, 73c.; goose, 71c.; peas, 60 to 66c.; oats, 34c.; barley, 47 to 48c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR — There is no change. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.80 to $3.90; straight roller, $3.25 to $3.35, Toronto freights.

BREAKFAST FOODS—The market is active, but no change in price is noted. We quote: Standard oatmeal and rolled oats, $3 90 in bags and $4 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—An excellent demand continues, with prices firm and unchanged. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9 to 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—An advance of 5c. is noted for sheepskins and lambskins, which are now worth 85c.

WOOL—No change. Market weak. We quote fleece at 15c. and unwashed at 10c.

SEEDS.

There is little doing. An occasional sale of red clover for domestic consumption is reported at $3 to $3.50 aboard outside for good to choice seed. Alsike is also moving quietly at all the way from $2.50 to $4. As no timothy is offering locally, some shipments have been imported from western United States markets.

SALT

No change is noted. Prices are firm and unaltered. We quote as follows: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 50c.

MARKET NOTES.

Dressed hogs are 5 to 10c. cheaper.

Sheepskins and lambskins are 5c. dearer.

Granulated sugar is 5c. per 100 lb. cheaper.

Choice dairy, large rolls, have advanced 1c. per lb.

Rhubarb and greenhouse radishes are now on the market.

Bosnia prunes are about ¼c. and French prunes ⅜c. per lb. dearer in the primary markets.

All varieties of oranges are 25 to 50c. cheaper; cranberries are 50c. dearer; Valencia onions are 25c. cheaper.

Manitoba frozen whitefish, perch, pickerel and pike are now on the market. Haddies have declined ½ to 1c.; oysters 5c. per gal.

QUEBEC MARKETS.

MONTREAL, Jan. 19, 1899.

GROCERIES.

TRADE in groceries has continued quiet in the main during the past week, but within the past day or so wholesalers report some improvement in their orders for general groceries. The most prominent fact of the week has been the continued easiness in refined sugar, which is a reflection of the decline in raws and the unsettled situation of the refined article in New York. On Saturday refiners put granulated 5c. per 100 lb. lower, but so far have not touched yellows yet. In syrups and molasses firmness continues the rule, especially in the latter staple. Inquiry from Ontario jobbers for Japan teas has been quite noticeable here also during the week, and has led to some fair sized sales from first hands. Tea values generally are quite firm, as these transactions demonstrate. Dried fruits are quiet, and green fruits, especially oranges, have been unsettled, owing to the highly unseasonable weather. In fact, with good country roads an improvement in business generally is expected.

SUGAR.

The sugar market continues unsettled, the week being characterized by a further decline in the price of granulated of 5c. per 100 lb., which was decided upon by the local refiners at noon on Saturday. Yellows are unaltered from last week. This action of the Montreal refiners is a reflection of the highly unsettled condition of affairs in New York, where the refiners are cutting prices right and left. London cables report a weak and lower market for raws, beet being easy, owing to increased crop estimates, prices being ¼d. lower at 9s. 3¼d. for present and 9s. 3d. for next month's delivery. Cane, also, was dull and declining in London at 11s. 6d. for Java and 10s. for fair refining.

SYRUPS.

Business in syrups is small, but the market is quite firm as to values at 1¾ to 2¼c. per lb. in the wood.

MOLASSES.

While Barbadoes molasses continues strong in tone, the long expected advance fails to materialize and consumers are getting the benefit of the difference of opinion between the jobbers and the speculators. The former, however, have modified their attitude somewhat lately, as a consequence of declining stocks, and are disposed to ask a shade more money on new business. They have also been in the market as buyers during the past ten days or so, and have paid 31c. for 25 and 50 puncheon lots, but now it is claimed that holders have refused to accept less than 32c. Advices from Barbadoes regarding the coming crop are somewhat conflicting, some correspondents being more sanguine of a good yield than others.

DRIED FRUIT.

There has been no change in dried fruits, Valencia raisins ruling steady, as last quoted, with demand light.

Californian raisins continue steady, and jobbing prices range from 5½c. on 2-crown up to 7½c. on 4-crown fruit, with a moderate demand.

Currants continue steady, inquiry being largely for provincials here which are selling at 4⅛ to 4¼c. per lb. Other descriptions are steady.

Prunes are quiet and steady, and the same remarks apply to figs and dates.

NUTS.

There is no change in these, business ruling quiet and prices generally steady.

CANNED GOODS.

There have been some large transactions in this market in canned vegetables and fish for northwestern account, and the fact has contributed to impart a much steadier tone to values, though the latter are not quotably changed. Stocks of tomatoes here, however, are by no means plentiful, and some jobbers refuse to part with their best brands under $1. In canned salmon, also, a very firm tendency is manifest, and corn is quite strong.

SPICES.

The spice market is firm outside, but business on spot has been so quiet that the effect on this market could not be gauged.

COFFEE.

Coffee continues steady on all grades. Business has been confined chiefly to Maracaibo, which has sold in straight invoice lots at 9¼ to 9¾c. for the green bean. Santos have been moved in the same way at 8 to 9½c., and Rio at about the same figure.

TEA.

Western jobbers have been quite free purchasers of tea in this market during the past six days or so, their operations centring chiefly in Japans around 15c., at which basis several 300 and 400 package lots have changed hands. Inquiry has also been noted for blacks, and they are quite firm in tone, and it is doubtful if any could be had

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from first hands here under 12c. per lb. Young Hysons are steady to firm also, and we note business in thirds at 12c. Some low prices on gunpowders have been talked of here, but we cannot come across any actual transactions at the low figures named, and it is considered that nothing really desirable can be had under 12c., while lots have been sold all the way up to 20c. Altogether, the tea market rules quite firm.

GREEN FRUIT.

The rainy weather has not been favorable to green fruit, and the week has been a disappointing one in several lines, for the first half of January is usually characterized by a slack inquiry, and the unseasonable weather has tended to accentuate this influence. Oranges have, perhaps, been the most unsatisfactory line of all, the demand being so poor that several carloads of Jamaica and Mexican were withdrawn at the Monday sale. Valencias sold at this sale from $2.45 down to 65c. for wet or wasty cases. Cables quote Valencias higher at Liverpool, but with large stocks here and free offerings of Jamaica and other fruit, the fact will not affect values in Canada. Jamaicas have sold from $2.50 to $3 per box, $4.50 to $5.50 per bbl., and Mexicans, $2.75 to $3 per box. Florida oranges range from $4.75 to $5 per box for russets, and $5 to $5.25 for brights ; Californian navels, $3.50 to $4, and ditto budded $2.50 to $3. Lemons remain unchanged $2.25 to $3 per box. Cranberries are selling at $7 to $8 per bbl. Almeria grapes are in limited supply, and 50c. per keg higher at $5.50 to $7. Only a few pineapples are offering at 23 to 35c. each. Bananas are steady at $2.25 to $2.75. Grape fruit show no change at $5.50 to $6 per box.

APPLES.

The apple market rules steady to firm at $2.50 to $4.50, as to quality. Stocks are light.

FISH.

In some lines of fish, the receipts are in excess of the demand ; in fact, stocks are ample in all lines, while the demand continues fair. With ample supplies, values on fresh fish are rather easier, and we quote haddock and cod at 3¼ to 3½c.; salmon, 9 to 10c.; Manitoba whitefish, 6½c.; dore, 5½ to 5¾c.; pike, 3¾; smelts, 3 to 6c. per lb.; tommy cods, $1.10 to $1.25 per bbl., and herring, $1.65 per 100.

Pickled fish have ruled about the same. No. 1 N.S. herring are a little firmer at $4.50 per bbl. and $2.10 to $2.25 per ½-bbl. Other pickled fish are rather easier, as follows : No. 1 green cod, $5.50 to $5.75; do. large, $5.75 to $6; No. 2 ditto, $4 to $4.25 ; No. 1 haddock, $4 to $4.25, and No. 3 mackerel, $18 per bbl.

Smoked and prepared fish are steady. We quote : Haddies firm at 6½ to 7c.; bay bloaters at 85c. per box, and smoked herring 9½ to 10c. per box. Dried codfish, $3.65 to $3.75 per 100 lb.; boneless, 5 to 5½c., and dressed boneless cod, $4.25 per 100.

COUNTRY PRODUCE.

EGGS — There was an improved demand for small lots of eggs, and the market is more active, with a firm undertone. We quote : No. 1 candled, 17c.; No. 2 do., 14c.; Montreal limed, 16c.; western limed, 14 to 15c. ; western cold storage, 13 to 14c., and culls, 10 to 11c. per doz.

POULTRY — A fair trade was done in poultry, the demand being fair for small lots at about steady prices. We quote : Turkeys, good to choice, 9½ to 10c.; scalded, 8½ to 9c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 5c.; ducks, 7 to 8c., and geese, 5 to 8½c. per lb.

HONEY—There is nothing new in honey. Stocks are small and prices nominal. We quote : White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

BEANS—In beans business is only of a jobbing character, and prices rule steady. We quote : Choice hand-picked, 95c. to $1 per bushel ; primes, 85 to 90c.

POTATOES—The undertone to the market for potatoes is firm, owing to supplies of choice stock being small, and prices for such are 54 to 55c. per bag in car lots.

ONIONS—Continue steady at $1.75 to $2 per barrel for red and yellow.

DRESSED HOGS AND PROVISIONS.

The provision market continues quiet and without any new feature of note. The demand is principally for small lots to fill actual wants. We quote : Canadian pork, in barrels, $15 to $15.50 ; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c. and bacon, 10½ to 11c. per lb.

An easier feeling was developed in the dressed hog market, owing to the more liberal receipts and soft weather of late. The demand is good for small lots of choice, selected light weights, which are selling at $5.50 to $5.65, and heavy at $5.25 to $5.40 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—There was no improvement in the demand for grain. Manitoba No. 1 hard wheat, afloat Fort William, January delivery, was offered at 68½c., but buyers showed no disposition to operate. At points west of Toronto oats sold at 29½c. and peas at 66½c. Locally, oats were quoted at 32¼ to 32½c. ex store.

FLOUR—In flour, millers report business up to the average for the season, but Ontario dealers say that trade is only of a jobbing character at steady prices. We quote : Winter wheat patents, $3.75 to $4; straight rollers, $3.55 to $3.70; in bags, $1.70 to $1.80 ; Manitoba patents, $4.10 to $4.20 ; strong bakers', $3.75 to $4.

FEED—The demand for millfeed continues good, and, as supplies are still short, values are firmly held. Ontario white wheat bran, in bulk, sold at $14.50 to $15, and shorts at $15 to $16 per ton. We

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CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
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NEW MESSINA LEMONS
All sizes, and finest quality fruit.

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NEW NUTS, ALL KINDS
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FAIRBANKS STANDARD SCALES

749 Craig Street —— MONTREAL.

COFFEE COFFEE COFFEE

Santos, Maracaibo, Java

ALL GREEN.

SPECIAL VALUES

S. H. EWING & SONS - MONTREAL.

quote: Manitoba bran, $15; shorts, $17, and mouille, $19 per ton, including bags.

MEAL—In meal, business is quiet, the demand being only of a small jobbing character, and prices for rolled oats are unchanged at $3.60 per barrel, and at $1.75 per bag.

HAY—The market for baled hay is quiet. Supplies are ample, and values rule about steady. We quote as follows: No. 1, $6 to $6.50; No. 2 extra, $4.50 to $5; No. 2, clover mixture, $4 to $4.50; clover, $3.50 to $4.

CHEESE AND BUTTER.

Business in cheese is dull at the moment, for the very good reason that buyers and sellers are apart as to value. The latter believe that they have only to hang on long enough to get their own prices, and as a result trading is light. On the whole, the conditions furnish fair warrant for the stand that holders take. Nominally the range is 10 to 10⅜c., as to grade.

The butter market is quiet, and exporters are not as free purchasers as they were a fortnight ago, but with light stocks sellers show a disinclination to concede the decline that buyers stipulate for. Recent transactions in finest late made creamery have been at 19½c. and a fraction more, but it is doubtful if these prices could be realized today, and we quote 19 to 19½c. Little or nothing is doing in dairy butter.

MONTREAL NOTES.

Montreal refiners marked down the price on granulated sugar 5c. per 100 lb. on Saturday last.

Pickled Nova Scotian herring have been rather firmer this week, but all other pickled fish are lower than they were.

The unseasonable weather has been unfavorable for green fruit, and oranges, especially, have been a drug upon the market.

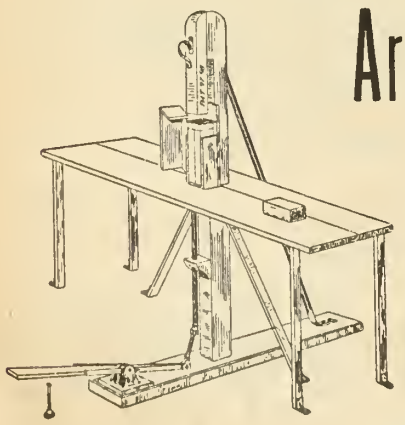
NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Jan. 17, 1899.

THIS is the season when the wholesale grocery business is the quietest and there is the least to report regarding markets. Except in staple lines, wholesale grocers here do little buying during January, and no large quantities in these lines, except where the market may show signs of quickly turning higher. A few years ago, the quiet season extended well over the first two months of the year, and travelers did not go out till the first of February. Keen competition has, however, somewhat changed this, each year seeing the travelers start out earlier. This year travelers started out immediately after the New Year. Markets show little change. Sugar is weak, and there have been further importations of American.

OIL—In prices there is but little new. Lubricating oil tends higher. The fact that there is less competition, no doubt, is the cause. Orders for spring are already being taken. In paint oil, demand is still quiet and prices firm. Burning oil shows no change in price. There is fair business.

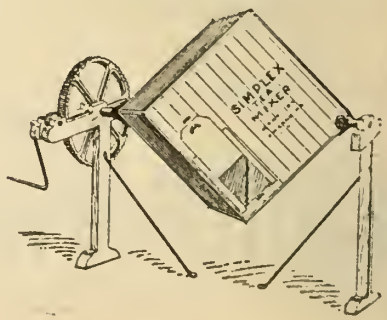
SALT—Quiet. Large shipments have been received during the week of English salt, but it is very largely coarse. The shipments came both via the Manchester and Liverpool boats. The importers are more largely than ever supplying the outside trade, as was formerly largely the case when much of the outside demand was supplied by wholesale grocers who bought from the importers. Prices are cut finer, and hardly admit of two profits. In fine salt, present business is light, though there is a fair, steady demand. Prices show no change. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.



Armeda Tea Packer and Simplex Mixer

The enterprising firm of Jackson Bros., leading wholesale and retail grocers of Whitby, Ont., having got settled in their fine new premises, and being determined to maintain the foothold they have already secured, have added to their large stock an up-to-date Armeda Tea Packer.

No first-class grocer can afford to be without one of these machines.



A. H. Canning & Co.

Wholesale Agents,

57 Front Street East, TORONTO, ONT.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.

EAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY

COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

Tartan Tea

NOTHING BUT PRAISE is heard of its rich strength and exquisite flavor

IT PAYS to handle such goods.

BALFOUR & CO. Wholesale Agents HAMILTON

AN EVERY DAY FACT.

Quality is always in demand, is needed every place, and everywhere proves its worth. This is why all who want a good article buy

Clark's Ready Lunch Beef.

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house for them.

SEEDED RAISINS.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

G. F. & J. GALT 42 SCOTT St TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

CANNED GOODS—With the present light business the strength in canned goods is not noticed, but prices are firm, and higher figures, particularly in vegetables, are expected. Prices are rather lower here than at other Canadian points. Peaches, the only fruit with much sale here, are firmer. Lobsters show but a limited business, and rather lower prices are expected. The late high prices have curtailed the demand. Salmon is not as high here as at other points. Later in the season, higher prices are looked for. Kippered herring and finnan haddies are firm, at rather higher figures. In local market sardines show little sale.

GREEN FRUIT—The very cold weather affects outside business. This is the quiet season. There is but little to sell, particularly in a wholesale way. Oranges, lemons, and apples about complete the list. In the first named there is an active business. Valencias are improving in quality, but for best stock Jamaicas are still in demand. Lemons, which are rather lower, have a fair sale. Apples are held firm, but show large local sales. Bananas move only in a retail way. Malaga grapes are higher ; very little doing.

DRIED FRUITS—There is more inquiry for prunes. A car of Californian fruit is to hand this week, including prunes, peaches and apricots. Prunes are firmer, and everything points to higher figures. In raisins, sales are small ; range in quality tends to low prices. Some very fine 4-crown loose muscatels were received this week. In Malaga raisins, rather more were carried over from the old year than dealers need, which tends to easy figures. Currants are light stock ; no change in price. A few Californian figs in pound bricks are to hand ; sale is limited. Evaporated apples are light stock, and prices tend higher. Dried have little sale. Onions are very firm at the advance. In peanuts, extras are nearer the price of fancies than usual. All grades are higher.

SUGARS—There have been further arrivals of American granulated sugar, and there are further large lots bought to arrive. Quality is particularly satisfactory. Importers are much surprised at being asked to pay duty on the barrel. Prices on the other side are, however, above local refineries, so that for the present further sales are stopped. In local markets, prices are easy and rather lower than a few weeks ago. Foreign sugars have practically no demand.

MOLASSES — While stocks are light, dealers are not buyers, not being inclined to pay prices at which outside lots could be bought. Prices locally show little change, and are low when the light stocks are considered. Some sales could be made at low prices, but large sales will not be in order till new goods arrive. Little is being done in New Orleans, dealers having killed the demand by buying cheap goods. Syrup is very quiet.

PRODUCE—Eggs are firmer, with light supply. Held stock, where quality and appearance are good, command full figures, while for hennery stock, in a retail way, high prices are asked. Butter improves slowly, and must be good to command full prices. Demand for poor is light. Cheese is rather higher, and further high prices are expected. Local sales are not large.

FISH—Weather is much against best results. A large wholesale dealer said to THE GROCER this week that he had never seen as bad weather for the business as during the past fall and early winter. All prices are firm, though dry pollock, if receipts were more ample, would fall off some. Frozen fish are in light receipt. Herrings are too high for large business. Haddock is still higher than codfish. Finnan haddies are firm at the late advance. There is a good demand. Pickled herring is rather firmer ; very light stocks are held here. There is no improvement in smoked herring. Frozen smelt is plentiful. In lobsters, while a few are being received, western demand and the canners take the bulk. We quote · Large cod, $3.60 to $3.65; medium, $3.50 to $3.60 ; pollock, $1.70 to $1.80 ; Grand Manan pickled herring, $1.85 to $1.90 ; ½-bbl. ; Canso, pickled, $5 per bbl. ; boneless fish, 3½ to 5c. ; cod, 7 to 7½c. ; finnan haddies, 5 to 5½c. ; smoked herring, 6 to 7c. ; spring shad, $3.75 to $4 ½-bbl. ; fall do., $4.75 to $5 ; ½-bbl. ; alewives, $3 per bbl. ; bloaters, 50 to 60c. ; Shelburne, $3.75 per bbl. ; Grand Manan herring, $3.40 to $3.50 per bbl. ; quoddy, $3.50 per ½-bbl. ; frozen smelt, 5 to 6c. ; frozen pollock, 1¼ to 1½c. ; frozen cod, 2¼ to 2½c. ; frozen haddock, 2½ to 2¾c. ; frozen herring, $1 per 100.

PROVISIONS—In barreled pork and beef, there is really no business doing. Beef is quite firm, and holders of pork are hopeful. In lard, prices keep low and a fair demand is noticed.

FLOUR, FEED AND MEAL—The interest in flour is rather less noticed. Opinions are divided, but the tendency to higher figures is rather less marked. Manitobas have shown but little change at any time. Oatmeal keeps firm, with a further advance promised. Oats are high ; only fair sale. Cornmeal maintains its advance, and is firm. Beans show little improvement ; stocks are light. Buyers are doubtful if now is the time to buy. Feed is still high and scarce, with hay low and no sale. Rather better inquiry for barley is reported, but the high price affects the sales. Seedmen are beginning to look for orders. We quote : Manitoba flour, $4 65 to $4 85, best Ontario, $4 to $4.15 ; medium, $3.75 to $3.85 ; oatmeal, $3.80 to $3.85 ; cornmeal, $2.20 ; middlings, $19 to $20 ; bran, $17 to $18 ; oats, 38 to 42c. ; hand-picked beans, $1.10 to $1.20 ; prime, 95 to $1 ; yellow eye beans, $1.75 ; split peas, $3.80 to $3.90 ; round, $3.25 to $3.40 ; pot barley, $3.60 to $3.75 ; hay, $7 to $8 ; timothy seed, American, $1.75 to $2.15 ; do., Canadian, $2 to $2.40 ; mammoth clover, 7 to 7½c. ; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Campbell Bros. have opened a large retail grocery store at McAdam Junction.

A. L. Goodwin received this week a car of Californian fruit—prunes, peaches and apricots.

Warren Fairweather has been appointed local agent by a number of the houses represented here by the late Wm. Hatheway, thus adding a new name to the list of local brokers.

Robert Jardine, representing Pure Gold Manufacturing Co., and other western houses, has returned from a pleasant western trip, during which he called on many of those whose interests are so well looked after by him when at home.

It is with deep regret that THE GROCER reports the sudden death of Arthur L. Calhoun, formerly of Fowler & Calhoun, oatmeal millers, of this city, but who recently started a mill at Wolfville, Nova Scotia, where he was working into a nice business.

The Imperial Oil Co. is a thing of the past. The manager here, Harry Drury, has taken an office in The Eastern Oil Co.'s building, and will look after the lubricating oil branch of the amalgamated business, while the Canadian and American burning oils will be looked after by The Eastern Oil Co.

SAIGON RICE CROP.

Wm. G. Hale & Co., in their circular dated Saigon, December 6, say of rice : "The weather seems settled fair, and should remain so ; there is now every reason to expect a good harvest. Exports since 22nd ult. for Europe have been 9,600 tons ; now loading, 14,000 tons, a very exceptional thir at this stage of the season, and there are still one or two more cargoes to go forward. Contracts for new grain hang fire, not unnaturally ; still, something has been done. As far as is known 8,000 tons early February delivery at equal to 4s 8d per cwt. f. o. b. delivered weight ; altogether, so far, 11,000 tons February-March delivery."

SHE IS SATISFIED.

No Dissatisfaction when Hudson's Soap is used. It quickly drives the dirt away but won't wear out the clothes.

ARE YOU SATISFIED

you are selling the best Soap Powder on the market?

IF NOT, TRY

Hudson's Dry Soap

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell.

Cheaper for your customer and yields you a larger profit than other powders.

We give you good advice:

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

Obtainable from all wholesale grocers.

R. S. Hudson

34 Chaboillez Square ... MONTREAL.

Maracaibo Coffee

Direct shipment very choice, genuine Cucuta now in store —price low.

Warren Bros. & Co.

35 and 37 Front St. East

TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

TEA

Ceylon

"SAILOR BOY"

1 and ½-lb. packages.

PACKED IN CEYLON.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

Blue Label Tomato ..Ketchup

is a delicacy rarely matched. A sauce that lends snap and relish to almost any food. Made of the best tomatoes, picked in season and spiced with skill—that's why.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

THE BEST ON EARTH

Tiger Stove Polish

5 and 10 cent boxes.

The largest box and best value of any Stove Paste manufactured or sold in Canada.

The F. F. Dalley Co.

LIMITED

HAMILTON, CAN.

TRADING STAMPS IN BRANTFORD.

AT a meeting of the Brantford, Ont., grocers held in the American Hotel the other day, those present resolved in a body to stop dealing in trading stamps after the expiration of their agreements. An Expositor reporter had a talk with a leading grocer on the subject.

"How do you find the trading stamp work in your business?"

"It works fine for the trading stamp manufactory."

"How about your customers and yourself?"

"That is an involved question. You know in trade the cost of goods, duty, expenses of selling, trading, stamp discounts, Christmas boxes, etc., are all added to the price of the goods, and in the long run the customer pays it all, either by receiving an inferior quality of goods, or paying an increased price."

HOW THE CUSTOMER FARES.

"We understand that a customer buys goods at ordinary rates and receives stamps to the value of $3 on each $100 purchased."

"So they think; but, while they receive $3 in stamps on each $100 purchased, they must take it out in trade at the stamp office, and, as a rule, they get what they don't require, and what could be bought anywhere for cash at less money, while the merchant has to pay $5 in hard cash to the stamp company for the supposed $3 worth of stamps or goods secured. So, you see, even if the customer got the full $3 worth on his $100 purchases, the merchant pays $5 for it in cash. The stampman says: 'Stand and deliver to me $5 on each $100 you sell, and get it out of your customers the best way you can'; and you know what human nature is—it either adds it to the selling price or depreciates the quality."

"Is there no benefit to the merchant?"

"Yes, it enables him to secure some customer that is trading at some other store, which is not right.

"Customers who ran accounts and paid monthly leave their balances unpaid, start the trading stamp business, and cost the merchant five per cent. on what they buy."

"Then you don't think it is a success?"

"No. I pay $50 per annum tax on my store, and condemn the city council for their extravagance, fight to put them out and get more economical aldermen in, and then pay toll to the extent of 5 per cent. on $100 to the stampman on my trade. What do I get for it? Fire protection, police, free library, electric lights, and other city benefits that my taxes bring me? No. I pay twice as much and receive nothing, unless it is to steal away a customer from some other trader, and then start paying out 5 per cent. on his purchases to the stamp company."

A QUESTION OF TRIBUTE.

"I see you are not struck on it?"

"No; why should I be? Why should I pay tribute to the man who neither sows nor spins? I would not mind the loss if it went into the pocket of my customers. They would become more productive, but, as it is, at the end of a $100 purchase, they have a lamp they don't need or have lost their book, or given up the whole business, and I am $5 worse off, or worse still, some of them buy what they don't require to fill up their book quickly. As soon as my contract expires I am going out of the stamp business, as I find four courses open to me: 1, raise my prices 5 per cent.; 2, depreciate my goods; 3, lose 5 per cent., or 4, do an honest trade in a legitimate way.

"I understand the grocers are going out when their contracts expire, and so I am, as I neither want the sheriff to get hold of me, to trade on the credulity of my customers, to injure my brother merchants, or to become crooked."

Daniel Scotten proposes to erect a large tobacco factory in Windsor, Ont.

CURRENT MARKET QUOTATIONS

January 19. 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Moutreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	14	14½	12	14	.....	.....
" " pound prints	.....	.....	14	16	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	11	12	14	16	.....	.....
Creamery, tubs	19½	20	19	20	18	20	.....	.....
" prints	21	22	20	22	20	22	.....	.....
Cheese	9	9¼	8	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	70	95	90	95	.....	90
Corn, 2's	95	1 00	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	.....	.....	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 40	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horsesboe	1 20	1 25	1 55	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 15	1 20	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 25	1 35	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$ ...	$.....	4 00	4 50	3 50	4 00	.....	.....
" " 420's, large			4 50	5 00	5 00	5 25	.....	.....
" " ordinary	3 75	4 00	3 50	3 75	3 50	4 00	.....	.....
" Mexican, per box	2 75	3 25	2 25	2 75	.....	.....	.....	.....
" Jamaica, per bbl	4 50	5 50	4 50	5 00	6 50	7 00	.....	.....
" California Navels	4 00	4 50	3 00	3 50	.....	.....	.....	.....
" Jap. Tangarines	.....	.....	1 25	1 75	.....	.....	.....	.....
" Sorrentos	.....	.....	.....	2 00	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	2 75	3 25	3 50	4 00	.....	.....
Bananas, per bunch	2 25	2 75	1 40	1 70	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 00	3 50	2 00	3 50	.....	.....
Cranberries, per hbl.	7 00	8 00	7 00	8 50	8 00	8 50	....	.....
Sweet Potatoes, hbl.	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	5 50	7 50	6 00	7 00	....	.....
Pears, late varieties, per bbl	4 00	8 00	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	1 00	1 10	.....	.....	.....	.....
Valencia onions, 160-lb. case	.....	.....	2 50	2 75	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 30	.....	$4 48	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 30	.....	4 43	.....	4½	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 47½	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 60	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls.	.....	5 15	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	4 70	.....	4 95	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 43	.....	.....	.....	.....
Cream	.....	4 13	.....	4 43	.....	.....	.....	.....
Extra bright	.....	4 11	.....	4 33	3⅝	3¾	4½	4⅝
Bright coffee	.....	.....	....	4 23	3¼	3½	.....	.....
No. 3 yellow	.....	3 75	.....	4 03	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Demerara	.....	.....	3 60	3 85	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	.....	.....	.....	.....	.....	.....	.....
Medium	.....	.....	30	32	.....	.....	3	3½
Brigbt	.....	.....	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	26	28	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	23	25	38	42	32	34	.....	40
Antigua	22	23	.....	.....	25	28	.....	....
St. Croix	.....	.....	.....	.....	27	28	.....	.. .

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 25	2 80	2 95	.....	3 25	....	

COUNTRY PRODUCE

Eggs, boiling stock	23	24	22	25	18	19	.....	15
" fresh gathered	.....	.....	17	18	20	24	.....	.....
" beld	15	16½	15	16	15	16	.....	.....
Poultry—chickens, dressed	*5	8	25	50	25	50	.....	.....
Geese, per lb.	.....	.....	5	5½	50	70	.....	.....
Ducks, per pair	*8½	9	40	65	40	60	.....	.....
Turkeys, per lb	.....	.....	6	8½	10	14	.....	.. ..
Honey, comb, per doz	1 50	1 75	80	1 35	1 50	1 75	.....	....
" ligbt color, 60-lb tins	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	7	8	.....	7	8	10	.....	...
" buckwheat	5½	6½	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ..	.....	.....
" Tapnets, per lb	.....	.....	.....	4½	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8	9	.....	.....
" " 60's	.....	8	8	8½	7	8	.....	.....
" " 70's	.....	7½	7½	7¾	7	8	.....	.
" " 80's	.....	7	6¾	7	.....	7	.....	.....
" " 90's	.....	6½	6	6½	4½	5	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	7½	7¼	7½	7	7¾	7	7½
" " 4-crown	.....	8½	8	8½	8	8¼	8	8½
" Malaga, London layers	.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " Black baskets	.....	.....	2 20	2 30	.....	.....	.....	.....
" " Blue baskets	.....	.....	3 10	3 25	.....	.....	.....	.....
" " Con. Clusters	.....	.....	2 30	2 40	.....	.....	.....	.....
" " Choice	.....	.....	2 50	2 60	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	3 25	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	3 60	3 70	.....	.....	.....	.....
" " " Clusters	.....	.....	4 25	4 50	.....	.....	.....	....
" Finest Elite	.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried	6½	7	5½	6	5½	6	.....	7
" evaporated	9	10	8½	9	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	9	16	.....	18	11	16	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7¼	7½	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8¼	8½	9½	10	.....	10½
Hams	10½	13	10¼	10½	10½	12	.....	11½
Shoulder hams	.....	10	7¾	8¼	8	9	.....	9½
Backs	.....	.....	10½	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	16 50	17 00	14 00	15 00	14 50	15 00	16 00	17 00
" short cut	16 00	16 50	15 50	16 00	15 00	15 25	16 50	17 50
Clear shoulder mess	.....	.....	13 00	14 00	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 06	13 50	.....	.....
Lard, tierces, per lb	....	8¼	.....	6½	6¾	7	9	9½
Tuhs	....	8½	6¾	7	7	7¼	.....	.....
Pails	8¾	9¾	7	7¼	7¼	7½	.....	9
Compound, Pails	.....	1 10	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7½	.....	7¼	.....	.....
Dressed Hogs	...	.....	5 10	5 15	.....	.....	.....	.....

Our New Package!

Have you seen it in the flesh?

LILY WHITE GLOSS STARCH

is now put up in 6-lb. Toy Trunks (package registered). You can have them with or without lock and key. There has been no such seller on the market in years.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Goverumeut Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plautation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almouds	28	30	29	30	.....	.....	25	30
Tarragona almouds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	13	14	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	11	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	26	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	5	4¾	5	5	6	.....	.....
Japau	6	6¼	5½	6	5	6	.....	5⅜
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	4¼	4½	5	6	.....	4
Tapioca	4	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	.....	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	.....	35
" " 5-lb. cans	20	22	20	26	20	22	....	.....
" " whole	19	25	17	24	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	18	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moniug, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylou—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchoug	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" secouds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak . . . } Smoking

Free Trade . . .
Currency . . . . . } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

BUREAU OF BUSINESS INFORMATION.

PROPERTIES FOR SALE OR WANTED.

A1 GENERAL STOCK FOR SALE—RATE on dollar; splendid opening; best store and stand in the place. Box 205, Drumbo.

GROCERY STOCK WANTED, COMMUNICATIONS confidential. Box 760, Telegram, Toronto.

WANTED—PARTNER WITH THREE TO five thousand dollars, to go into general store business. Apply, Box 824, Telegram, Toronto.

WANTED — SMALL GROCERY STOCK, corner stand preferred, cheap for cash. Address, Box 807, Telegram, Toronto.

CHEESE FACTORY—PAYING BUSINESS—good reason for selling. H. Tovell, Walkerton, Ont.

FOR SALE—GROCERY AND CROCKERY business; first-class location; cash trade. James Craig, Kingston.

GROCERY FOR SALE; MILK ROUTE, 5 cans; tea business. 112 Yonge Street, Toronto, Room 3.

WANTED--LICENSED OR NON-LICENSED grocery for a cash buyer, in vicinity of Bleury Street West. Apply to Marquis & Cousineau, Chambers 6 and 7, New York Life Building, Montreal.

SITUATIONS VACANT OR WANTED.

WANTED — TWO EXPERIENCED PROvision travellers; Dominion trade. Apply Post Office Box 187, Hamilton.

WANTED — ON 1ST FEBRUARY, TRAveller for Lower Provinces by packing and canning house. Apply by letter stating experience, P. O. Box 644, Montreal.

WANTED—REPRESENTATIVE IN NOVA Scotia and New Brunswick for a first-class ham, bacon and lard establishment; on commission; one now operating territory with staple goods preferred. Address R, 841, Star Office, Montreal.

WANTED — GROCERY CLERK, MUST board with advertiser and have good references as to character and capability. Address S, 876, Star Office, Montreal.

WANTED — TRAVELLER TO HANDLE side line on commission; one starting over branch lines preferred. Good thing to right party. Box 553, Winnipeg.

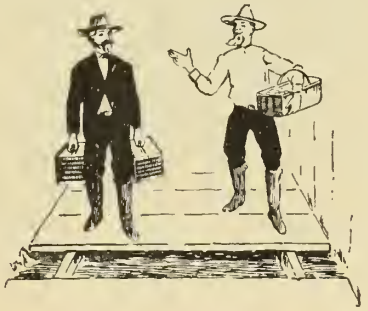
WANTED—A GOOD CLERK WITH 3 TO 4 years' experience in a country store, with first-class reference. Apply personally, to A. Pilon, Casselman.

WANTED—AT ONCE, A YOUNG MAN TO care horse and drive a grocery express, one reliable and respectable preferred. Bring reference. Apply 319 St. Antoine St., Montreal.

The London Coffee and Spice Co.
LIMITED

LONDON, ONTARIO

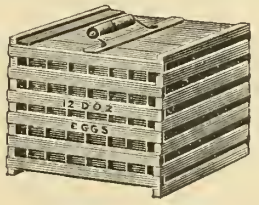
Our travellers are now on the road with full lines of COFFEE, SPICES, MUSTARDS, EXTRACTS, FRENCH MUSTARD, Etc. A trial order solicited.



FARMER JONES.—"Say, neighbor! I really thought you had more sense than to waste your money on them new fangled Egg Crates."

FARMER BROWN.—"I have no regrets, never got so much satisfaction from so small an outlay—wouldn't be without them if they cost three times as much. Just got them about six weeks ago, and I am money ahead already. You will think the same as I do some day."

HAVE THE BEST OR NOTHING



Humpty Dumpty Egg Crates

Nothing to Equal Them For Farmers' Use.

All the loss and annoyance attending old methods done away with by their use.

Send for Circulars and Prices.

Made Exclusively by

The DOWSWELL MANUFACTURING CO., Limited

HAMILTON, CANADA.

W. L. HALDIMAND & SON
32 and 34 St. Dizier St., Montreal, Eastern Agents.

HINTS TO BUYERS.

WARREN BROS. & Co. have just received into stock a shipment of "Cucuta" Maracaibo coffee.

H. P. Eckardt & Co. are offering extra value in brooms.

H. P. Eckardt & Co. are selling evaporated peaches at 9½c.

New Hallowee dates are in store with The Eby, Blain Co., Limited.

A carload of medium syrup is in stock with Balfour & Co. this week.

Balfour & Co. are offering special values in spices, both whole and ground.

"Yes," say Lucas, Steele & Bristol, "we have excellent 'points' to offer at 17c."

The Eby, Blain Co., Limited, are offering Comadre, natural and Eleme figs at close prices.

Another shipment of Californian prunes, 40-50, is to hand for The Davidson & Hay, Limited.

A shipment of "Humpty Dumpty" egg cases have just been received by H. P. Eckardt & Co.

"Refugee" and "Golden" wax beans are being offered by H. P. Eckardt & Co. at special prices.

An exceptionally fine range of all lines of teas is being shown this season by W. H. Gillard & Co.

Californian canned peaches, to retail at 12½c. are offered by The Eby, Blain Co., Limited.

A fine domestic pickle, full pint size, to retail at 12½c. is offered by The Eby, Blain Co. Limited.

Lucas, Steele & Bristol are offering exceptional value in prunes, evaporated apples and white beans.

D. Gunn, Bros. & Co. advise shipment of poultry, as the market is in a remarkably healthy condition.

The Eby, Blain Co., Limited, offer Californian unpeeled peaches, in 25 lb. boxes and 50-lb. bags, at close prices.

Another invoice of "Golden Tip" Ceylons is to hand with Lucas, Steele & Bristol, also "Empire" pekoes.

Special inducements in teas are offered by The Eby, Blain Co., Limited, as indicated by their announcement in this issue.

"Dove" brand New Orleans molasses, finest open kettle, put up in 3-lb. tins, is being offered by The Davidson & Hay, Limited.

A consignment of Dixon's Carburet of Iron stove polish has just been received by W. H. Gillard & Co., who have a large sale for this standard article.

George Foster & Sons are large holders of canned salmon in the most popular brands, and are prepared to give close quotations for round lots.

C. E. Colson & Son have just received another shipment of Slade's Butter-Scotch consisting of 20 cases ½-lb., and 20 cases 1-lb., 12 dozen to each case.

The Davidson & Hay, Limited, have to hand this week a shipment of Labrador and No. 1 split herring in bbls. and half-bbls., also pure cod and boneless fish.

Intending purchasers of tomatoes, corn and peas will find a full line of standard brands at George Foster & Sons', and at prices lower than to-day's values.

George Foster & Sons have a heavy stock of all kinds and grades of teas, which they are not holding for the expected duty, but offering, as heretofore, at prices away down.

"We are offering some splendid values in low grade Young Hysons. These are early bought teas, and our figures are several cents per pound below to-day's cost," report The Davidson & Hay, Limited.

W. H. Gillard & Co. are having a large sale for the "Aurora" Ceylon tea, black and mixed, in 1-lb. and ½-lb. packages. This tea, besides being of exceptional merit, is packed in very handsome packages.

PERSONAL MENTION.

Amongst the business men visiting Hamilton, from the B.C. district lately, Mr. Fink and Mr. Gilpin, of Fort Steele, made long stays. Mr. Evans, of Cranbrook also took in the sights.

Owing to family bereavement, Mr. C. R. Dixon, the Northwest representative of Lucas, Steele & Bristol, has been detained in the east longer than anticipated, but hopes very soon to "go west" again. Mr. Dixon will have the sympathy of his Northwest friends in the loss of his mother.

CANNED GOODS FOR THE ARMY AND NAVY.

J. G. Colmer, of the High Commissioner's office, in a letter received at Ottawa on Monday, has learned that food products for the army and navy are obtained through the agency of brokers, who buy in the public market and by tender confined to manufacturers who have made application to tender and who are financially sound.

There is talk of a beet sugar factory being established in Winnipeg.

John T. Stock, general merchant, Waterdown, Ont., has assigned, with liabilities of about $8,000.

A. F. MacLaren & Co. have reduced the price of the large-size jars of "Imperial" cheese from $9 to $8.25.

At the annual meeting of the Fredericton Board of Trade the following officers were elected: C. Fred. Chestnut, president; J. H. Barry, vice-president; J. W. McCready, secretary; W. Tennant, treasurer.

A LEAGUE OF FRUITMEN.

MR. HARRY DAWSON, manager of The Dawson Commission Co., Limited, Toronto, returned on Tuesday from his trip to New Orleans, where he went, with his wife, as a guest of a delegation from the Buffalo branch of the National League of Commission Merchants of the United States, the annual meeting of which was held in New Orleans last week.

When seen by a representative of THE CANADIAN GROCER, Mr. Dawson was enthusiastic in his praise of the reception he and his wife received while in New Orleans.

"We were," said he, "the only Canadians present, and they, especially the ladies, seemed determined to convince us that they were in favor of good fellowship between the two Anglo-Saxon bodies on the continent. Between seeing sights by carriage on the land, and by boat on the Mississippi, they kept us fully engaged."

"Was there anything done at the meeting which will affect the Canadian trade?"

"No. You see, it was purely a National gathering. I was merely a guest."

"Would it be of advantage to the trade in Canada to have it made International?"

"We could form a Canadian league, and have it affiliated. Branches could be established at Toronto and Montreal, and Victoria and Vancouver could combine to form another."

"Why not have branches in other centres?"

"Well, if we desire to affiliate with the United States organization we would have to have five reputable commission houses in each league, and in the smaller centres there are not that many fruit commission houses."

"Would it be of advantage to the fruitmen to form leagues in Toronto, Montreal and the two V's?"

"Most decidedly; to belong to the league a firm must be honest and above board. If a charge of crookedness or dishonesty is proved against a firm its name is dropped. This rule makes it practically safe to ship on commission to any house in the league; thus, the firms in the league find it easier to get fruit on commission than they might otherwise be able to do. It helps to give a house a continental standing."

SELL YOUR DRIED APPLES.

An authority on dried and evaporated apples said to THE CANADIAN GROCER the other day: "You will do your readers a good turn to advise them strongly to sell all their dried apples before the present season is over. The present price for this class of apple is abnormally high, and, though it will continue at about the present figure for some time, there is not much chance of any advance, and when the present season is over a decline is almost certain, as it is altogether improbable that such high prices will continue through two successive seasons. I anticipate a drop of 2c. when the present season is over."

TORONTO BOARD OF TRADE OFFICERS.

TUESDAY was nomination day at the Toronto Board of Trade. The president, vice-presidents and treasurer were all elected by acclamation, as follows:

President..... A. E. Kemp.
First Vice-President... A. E. Ames.
Second Vice-President. W. E. H. Massey.
Treasurer ..... J. L. Spink.

The following were nominated, 15 to be elected: Jas. D. Allan, A. A. Allan & Co.; Hugh N. Baird, Crane & Baird; C. W. Band, Jas. Carruthers & Co.; Wm. Christie, Christie, Brown & Co.; A. R. Clarke, leather and glove manufacturer; F. W. Cockshutt, general merchant, Brantford; Barlow Cumberland, vessel owner; R. A. Donald, Pure Gold Mfg. Co.; John F. Ellis, The Barber & Ellis Co.; W. G. Gooderham, Gooderham & Worts, Limited; Ed. Gurney, The Gurney Foundry Co., Limited; W. J. Gage, publisher; Peleg Howland, wholesale hardware; Wm. Ince, jr., Perkins, Ince & Co.; Geo. Keith, seed merchant; W. D. Matthews, W. D. Matthews & Co.; W. C. Matthews, R. G. Dunn & Co.; J. F. Michie, retail grocer; John Pugsley, soap manufacturer; Elias Rogers, The Elias Rogers Co., Limited; Wm. Stone, Toronto Lithographing Co.; C. C. VanNorman, Harvey & VanNorman; D. R. Wilkie, general manager Imperial Bank.

Mr. A. E. Kemp, the new president, is to be congratulated upon his elevation to the highest office in the gift of the board. In the less important offices which he has hitherto filled in the board he has proved himself to be an energetic and painstaking officer. He was elected to the second vice-presidency, when it was felt that a man like he was needed in the councils of the concern. He was elected by acclamation. His experience was the same in regard to the first vice-presidency, and now, again, with the presidency, he has been elected without opposition.

PRESIDENT A. E. KEMP.

OVERBUYING.

The tendency to overbuy seems to be one of the greatest difficulties that the retail merchant of the period has to overcome, writes J. H. Parnell in an exchange. Many a merchant goes to the market, and, as it would seem, buys with the idea that he is purchasing something that cannot be duplicated. When buying, he does not seem to look into the future, realizing that the bills he is making are to mature. How much better, on the other hand, would it be for him to buy a bill, say to-day, and in 60 days duplicate it, thus spreading the payments, than to buy the whole amount at one time, making it all fall due at one time. How much discount could he save upon this plan? Many times he could discount his bills by splitting them up, whereas, by making them large at the beginning of the season, he is driven to the necessity of letting them run to maturity, or even worse, he finds it necessary to take them up by notes.

The retail merchant should realize that by cautious bnying he almost entirely eliminates the chance of being overstocked. The moment a merchant gets into the condition of being overstocked he wants an extension. For the most part he attributes the cause of his embarrassment to the weather, or to the condition of the crops, whereas the true reason is that he has been carelessly overbuying.

The condition of business to-day is such that it is only a matter of a very few days after an order is given until the goods are in the store of the merchant. This justifies frequent purchases in comparatively small amounts. How many times are letters received by the wholesaler and the jobber from a retail dealer, saying: "I cannot possibly send you a cheque at present. Much to my regret, I find my stock very little broken. I am afraid I am overstocked." Then it became evident that had the merchant bought lighter, he would have been in better shape to meet his bills.

Almost any house would prefer an account that is active—that is, where purchases are made frequently, with the bills maturing at different dates—to an account in which the purchases are made only two or three times a year, in large amounts, at the maturity of which it is necessary to close the account by notes. Every merchant has felt, at one time or another, the ill effects of being overstocked. The chief trouble is that they do not profit by experience.

My advice to all is this: At the opening of the season, buy a good assortment, and then duplicate the goods as you find you need them.

By adhering to this plan you will find that at the end of the season you will be in a position to purchase an entirely new line of goods, without finding it necessary to sell off at a loss what you would otherwise carry over at a considerable cost, and at the same time find yourself overstocked.

TAXES IN ST. JOHN.

At a meeting of a joint committee representing the board of trade and the city council of St. John, N.B., the following resolution was adopted:

Resolved: That the present system of taxing personal property and income be abolished, and that the common council be respectfully requested to consider the adoption of a measure based on the principles of the Montreal system of assessment and that proposed in Halifax, so far as these may be applicable to the peculiar circumstances of St. John.

Frank L. and L. J. Gleeson have bought out T. B. Willis, general merchant, Brougham, Ont., and have opened up under the style of Gleeson Bros., with a clean, new stock of all kinds of goods. Mr. Willis is opening up a general business in Markham, Ont.

TRANSCONTINENTAL MAILS.

DURING the last few days many of the newspapers across the line have devoted much space and lavish eulogy to the feat recently accomplished of transporting mails from New York to San Francisco, a distance of 3,347 miles, in 107 hours and 10 minutes, in accomplishing which over 12 hours was clipped from the then existing record for mail trains. A Chicago paper, commenting on the rapid run, remarked that "the Canadian Pacific has been anxious to get the plum, but cannot make the time." The plum referred to is the carrying of the transcontinental mails.

In that connection a C.P.R. official tells about the run made by the C.P.R. in 1891, when, at 1 p.m., on August 29, a train left Vancouver, carrying mails from S.S. Empress of Japan. It took this train just 77 hours and 9 minutes to reach Brockville, 2,802 miles distant. The mails were then taken across the St. Lawrence river to Morristown, N.Y., where a New York Central flyer took them on board at 9.45 p.m., Sept. 1. The 353 miles to New York were covered at the rate of 54 miles an hour, in 6 hours and 58 minutes, making the total for the transcontinental trip exactly 84 hours and 7 minutes, or 23 hours and 3 minutes quicker than the trip made over the United States roads.

It was confidently stated that "the C.P.R. cannot make the time," and yet more than seven years ago it is seen that this road beat the present performance by within a fraction of 24 hours, and this, too, with a road-bed greatly inferior to that of the present day. The two roads side by side are as follows :

	Miles.	Hours.
New York to San Francisco..	3,347	107.09
Vancouver to New York....	3,155	84.07

The American route is thus seen to be 192 miles longer than the Canadian, but the difference in the time is very much more than the increased distance would represent under similar conditions.—Star, Montreal.

LONDON COFFEE AND SPICE CO., LIMITED.

The business of I. M. Mayell & Co., manufacturers of spices and coffee, London, Ont., has been purchased by The London Coffee and Spice Co., Ltd., which has been incorporated with a capital stock of $25,000, and which will continue the manufacture and sale of all goods carried by the old firm.

The new company is composed of the following practical men, well known to the trade : A. T. Cleghorn, who has for the past few years represented the largest firm of coffee importers of New York, Hard & Rand, also Hanson, Son & Barter, spice dealers, of London, England ; Alf. E. Connor, late representative of Gorman, Eckert & Co. in Western Ontario ; H. Kenzie McCormick, late with I. M. Mayell & Co., and D. J. McLeod, formerly with Edward Adams & Co., wholesale grocers, London, and Balfour & Co., wholesale grocers. Hamilton.

As will be seen from the list of members, the new company is a strong one, and, as they intend devoting their energies to the production of goods of high quality, they should meet with certain success right from the start.

AMONG TORONTO RETAILERS.

Makes the Difference.

Any person who takes an interest in window dressing must soon notice that some windows always attract the attention, while others, though they may contain the same goods as the attractive ones, yet never seem to draw one's attention. The cause of this is not found in a few hours' study, but there is a cause, all the same. This was strikingly manifested to me recently by comparing a display which was exhibited in the windows of two different stores. The display was an unusually interesting one. Some ingenious carpenter or woodworker had built an excellent model of a suburban street, with fine houses, grounds, etc. Along this street, and, in fact, around the whole model, a fine representation of a trolley car and trailer was perpetually moving. The power to drive the trolley was derived from a thin copper wire connected with the electric lighting system in the store. The first place I noticed this model was in a Yonge street grocery store window, where it was placed to set off a display of soap. In front of the window was a table on which were arranged a couple of rows of fowl, and, I think, a couple of boxes of fish. Whether it was that passers-by looked at the fowl and fish and not into the window, or whether it was that the window was an ordinary one in point of size and outside appearance, it caught comparatively little attention, for while I was in the store watching the effect of the display, at no time were there more than three or four looking at it, and, as a rule, it was not noticed at all, though there were many people passing.

A short time after, the same model was exhibited in another Yonge street dry goods store. A special sale of white goods was being made by the various dry goods houses in the city at the time, and this window was devoted to a display of linen goods. I opened this paragraph by calling this the same model as that in the first window, but, in appearance it was not the same. In the trolley car there were now quite a number of passengers—gaily dressed dolls. On the side of the rear platform a card drew attention to the white goods sale now on. In many other places timely cards made the display more interesting and lifelike.

In front of this window there were on an average from six to ten persons, and sometimes a small crowd watching the movements of the trolley, and, of course, having their attention directed to the linen display.

There were two reasons why this display attracted greater attention in the dry goods store than in the grocery store. The model was unquestionably more attractive, with the many little cards about it, and with the many passengers in the trolley. But the principal reason was the window. The grocery window was an ordinary one in size and shape, and was partly obscured by the displays outside ; the dry goods window was a fine, large, modern one, with a low floor which set off the goods to advantage, and with large mirrors, which gave the ladies stopping to see the exhibit an opportunity to see if their hats were on straight.

THE RAMBLER.

NEW FIRMS COMMENCING.

Hector Laflamme is opening out as grocer in Hull, Que.

W. R. Pallister is starting up a general store in Kars, Ont.

Reid & Brooks are opening up a general store in Gracefield, Que.

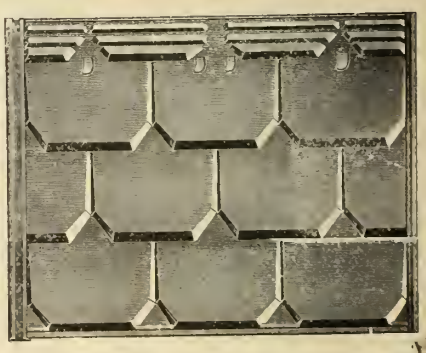
Blacklock & Co. are commencing as dealers in grocers' sundries, in Montreal.

J. P. Graves & Son, grocers, Boissevain, Man., have opened a branch store at Elgin.

THEY'RE LIGHTNING PROOF !

That is one of the superior qualities of

EASTLAKE STEEL SHINGLES



They give absolute protection from any damage by lightning—in addition, they are more quickly laid than others—fit perfectly, on account of our patent side lock—can't leak—can't rust—can't burn—and are the most economical, durable shingles to be had. Write us about them.

Metallic Roofing Co., Limited

1180 King St. West - TORONTO.

TO THE WHOLESALE TRADE AND OTHERS:

See that you are fully stocked with

E. B. Eddy's

Universally acknowledged to be superior to all others.

"Victoria" **Parlor**

"Eagle" and Other Brands **Matches**

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

GEORGE LAVOIE, general merchant, St. Octave, Que., is offering 30c., cash, on the dollar.

Jos. Moreau, grocer, Levis, Que., has assigned.

J. Damien Caron, grocer, Hull, Que., has assigned.

A meeting of the creditors of F. C. Doctor, grocer, Ottawa, has been held.

J. T. Pouliot, general merchant, L'Islet, Que., is offering 50c. on the dollar.

Pigeon & Otis, grocers, Montreal, have compromised at 30c. on the dollar, cash.

N. H. Turcotte, general merchant, Broughton Station, Que., is seeking an extension.

A statement of the affairs of Leon Rondeau, grocer, etc., Quebec, is being prepared.

Assignment has been demanded of Joseph H. Brodeur, general merchant, Varennes, Que.

Anthime Jacques, general merchant, Lotbiniere, Que., has compromised at 40c. on the dollar.

Napoleon Daunais, proprietor of The Star Tobacco Co., Montreal, has assigned to Lamarche & Benoit.

Assignment has been demanded of Alphonse Gaumond, general merchant, St. Jean Des Chaillons, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

P. A. Collette & Co., general merchants, St. Remi, Que., have dissolved.

R. H. Staples and John R. Carthew, merchants, Carman, Man., have dissolved partnership.

Chas. L. Carter, general merchant, Hopewell Cape, N.B., has admitted — Steeves under the style of Carter & Steeves.

Frs. Xavier Bertrand and Leda Deschene have registered as partners under the style of Bertrand & Deschene, grocers, Kingsville, Que.

SALES MADE AND PENDING.

P. Hobbs, grocer, Rat Portage, Ont., has sold out.

The stock of Sturdy Bros., grocers, Goderich, Ont., has been sold.

The assets of Ferdinand Lavoie, general merchant, St. Eugene, Que., have been sold.

The stock of Ira A. Byce, general merchant, Kars, Ont., has been sold at 28c. on the dollar.

CHANGES.

Bliss H. Dodd, general merchant, Sussex, N.B., has retired from business.

D. J. McLeod, grocer, Tilsonburg, Ont., has sold out to A. W. Robertson.

Miss Marguerite Berthiaume, grocer, Hull, Que., is retiring from business.

Eus. Rene has registered as proprietor of Richard & Co., general merchants, Nicolet, Que.

C. E. Mallette & Co., produce dealers, Nelson, B.C., have been succeeded by G. F. Motion.

P. H. De Lacourt has registered as proprietor of The Foreign Cheese and Importing Co., Montreal.

Fred. J. K. Alexander has registered as proprietor of The Montreal Tea Co., wholesale tea, Montreal.

Geo. R. Ross, grocer, New Glasgow, N.S., has registered consent for his wife, Catherine Ross, to do business in her own name.

FIRES.

L. D. Torr, grocer, etc., Wellington, B.C., has been burned out.

The Gardiner Biscuit Co., Kingston, Ont., have suffered damage by fire.

J. C. Sutherland, grocer, etc., Wallaceburg, Ont., has been burned out.

Fred. R. Edwards, general merchant, Thurso, Que., has been burned out.

The canning factory of Samuel Gedney, Mink Cove, N.S., has been burned; no insurance.

Alex. MacLaren, general merchant and miller, Wakefield, Quebec, has been burned out; insured.

Joseph Meade & Co., general merchants, Coaticooke, Que., have been burned out; partially insured.

DEATHS.

James Brown, grocer, Weymouth, N.S., is dead.

A. L. Goodwin, commission fruit dealer, St. John, N.B., is dead.

Peter McIntosh, of P. McIntosh & Son, wholesale flour and feed dealers, Toronto, is dead.

Thomas Todd, of Thomas Todd & Son, produce dealers, and proprietor of The Todd Milling Co., Galt, Ont., is dead.

A CURE FOR GRIPPE.

A great many of the readers of THE CANADIAN GROCER are probably suffering or peradventure may suffer from the la grippe scourge. Here is a recipe which is warranted, by those who have tried it, to cure: Pour a kettle of boiling water into a basin. Into the water put a sponge or cloth. Of the two a sponge is probably preferable. Upon the sponge pour half an ounce of laudanum. Then inhale the steam for half an hour. It is claimed that this will place la grippe hors de combat in a night.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

CADBURY'S { NO CHEMICALS USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers :—" It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply FRANK MAGOR & CO., 16 St. John St., MONTREAL

CANADIAN PRODUCTS IN BRITAIN.

THE year 1898 was more than satisfactory to the producers and shippers of Canadian agricultural products. Though prices have not been unusually high, there has been a steady tone maintained for all goods, except wheat and flour, and, possibly, cattle, the prices of which were manipulated by speculators.

As will be remembered, the year opened with a surplus of cheese on the British market, a surplus sufficient to cause the price to fall from 44s. per cwt., the January figure, to 40s. in April. Early in May a stronger feeling developed, and an advance of 6s. was maintained for some weeks. A reaction ensued, however, and, by the first of July, when the new cheese arrived, it sold on the London market at 37s. to 38s. From that time until the end of the year a steady rise in values brought the price to 50s. in the second week of December, which figure was maintained till the end of the year. Thus, the year closes with cheese 6s., or 13½ per cent. dearer than it opened.

The large increase in our shipments of butter to Great Britain does not seem to have depreciated prices to any serious extent. The year opened with butter on the London market at 96s. per cwt. This price rose till 104s. was reached in March. The lowest figures of the year were touched in June, when 82s. was received. From that time till October, there was a steady appreciation, when 100s. was quoted. During the last three months of the year over 100s. was noted every week, except that ending Nov. 26, when 96s. was quoted. The highest figures were received in the weeks ending Oct. 15, Dec. 3, and Dec. 10, when 108s. was noted. The year closed with prices steady at 102s. per cwt.

No Canadian eggs were placed on the British market between January and July. Those arriving during January sold at 9s. 6d. per long hundred on the Liverpool market. In July the market opened at 6s. 6d., and from that date a steady improvement brought the price to 9s., early in December. This was maintained till the end of the year.

The feature of the year 1898 was the increase in our shipments of hog products, though the figures relating to this increase are not to be had. Bacon opened the year on the London market at 52s. per cwt., and appreciated slowly, but steadily, till 60s. was received in and maintained throughout the month of August. The receipts on the London market, however, were too heavy for the maintenance of such prices, and, from August till December a steady decline brought the price to 42s. The last week of the year witnessed an improvement which brought the price up to 46s. The price of hams at the opening of the year was 54s. per cwt. This figure was only maintained a couple of weeks, when a decline of 2s. took place. In April, the lowest figure of the year, 48s., was noted. From this month till September a steady appreciation brought this price to 62s., where it remained till the third week in October, when it broke, and declined slowly to 54s. in December, thus ending the year as it opened.

NEWFOUNDLAND CODFISH.

The codfish shipped from this port since Aug. 1 amounts to 445,736 quintals, against 416,770 quintals last year. A difference in favor of this year of 28,916 quintals. Portugal, Italy, Brazil, and England took more of our fish than last year, Spain, the British West Indies, the Dominion of Canada and United States took less. Scotland, which honored us by taking a small quantity last year, didn't take a cod's tail from us this year. Brazil is our biggest customer again this year, she having taken about three-fifths of our entire shipments. The Brazil market is growing year by year, as the following figures will show :

Year.	Quintals.
1892	130,000
1893	150,000
1894	125,000
1895	133,000
1896	130,000
1897	230,000
1898	273,000

These figures were compiled before the end of the year, and it is safe to put the Brazil figures. from August to the end of year, at 280,000 quintals.—Trade Review, St. John's, Nfld.

BM&Co. TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

BRUNNER, MOND & CO.'S

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

PUREST THAT CAN BE MADE

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,

34 Yonge St., TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y

COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

BELLEVILLE BUSINESS COLLEGE.

ESTABLISHED 1889.

Students have a **larger earning power** who acquire the following lines of preparation under our efficient **system of training. It has no superior.**

1. Bookkeeping,
2. Shorthand,
3. Typewriting,
4. Telegraphy, Commercial and Railway Work,
5. Civil Service Options.

Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

Address : Belleville, Ont.

J. Frith Jeffers, M.A Principal.

COCKBURN'S

GLEN ORME

Scotch Whisky

Fine Flavor.
Good Value.

J. & R. McLEA

MONTREAL Agents

J.Y. GRIFFIN & CO.

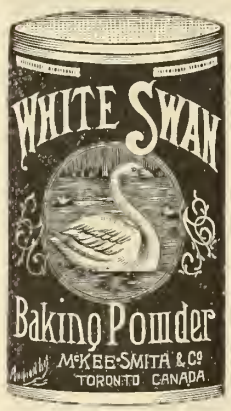
Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28. **Vancouver.**



WHITE SWAN

is the standard

Baking Powder

for Strength, Purity and Wholesomeness.

Sold by all wholesale dealers.

SMITH & SCOTT

Mfrs.

6 & 8 Bay St., Toronto.

ASK FOR

MOTT'S

Royal Snaps

Please ask for samples and price of best Ginger Snap In Canada

THE HOME CAKE CO.

GUELPH, ONT.

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CAPITAL - $25,000

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TORONTO, ONT.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

SPECIAL AGENTS

In labelled Tins. 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Brooms
Brushes
Baskets

Wooden Ware

Paper Bags
TWINE, PAPER
Butter Tubs

WALTER WOODS & CO.,
HAMILTON.

EVERYTHING

comes to the man who

WAITS,

but Robinson's Patent Barley

and Robinson's Patent Groats

have stood the test of over ninety years, and are now being sold by almost every reliable Grocer in Canada.

Don't **WAIT** until you are asked for them, but stock these Foods **NOW.**

Current Market Quotations for Proprietary Articles

Jan. 19, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE OOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Round tins, 3 doz. in case	3 00
8oz. tins, 3 " "	2 40
4oz. tins, 4 " "	1 10
1lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	1 20
½ lb. tins, 3 " " " "	....
¼ lb. tins, 4 " " " "	....

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, ¾ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

	per doz.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gross

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00

Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

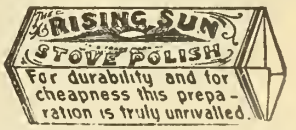
BLUE.

KEEN'S OXFORD. per lb

Per lb.	$0 17
In 10 lox lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



Per gross

Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

YOU CAN RECOMMEND

Edwardsburg Silver Gloss or Benson's Satin Starch

to one and all of your customers and not fear the result. None can find fault with them. For general use in all laundry work they are simply unequalled.

Manufactured exclusively by

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

	Per gross
Tiger Stove Polish, ¼ gross cases	$9 00
	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.	Per gross.
No. 4.—5c. size	$3 85
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

	per doz
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	3 50
" " 7, 4 strings	3 30
" " 6, 3 strings	3 10
"Victoria," fine, No. 8, 4 strings	3 10
" " 7, 4 strings	2 90
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 85
" " 7, 4 strings	2 70
" " 6, 3 strings	2 55
" " 5, 3 strings	2 40
" " 4, 3 strings	2 20

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with hook in each box) 150 1c pieces	1 00
Banner Gum (English or French wrapers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
Freuch, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Brotua	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 hulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
½ " " " "	0 28
¼ " " " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, ¼ lbs.		29
" ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per d
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Ontario Mercantile Agency
(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than $1. Prompt returns. Report to you monthly. References given. Try us.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper
The Hardware and Metal Merchant.
The Dry Goods Review.
The Bookseller and Stationer.

Samples Free

MacLEAN PUBLISHING CO., Limited
Montreal and Toronto

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

HORSE HAIR.
Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and **"Clubhouse"**
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

Woodenware
IN
PAILS, TUBS, KEELERS,
CLOTHESPINS, WASHBOARDS.

Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company
Sole Agents, TORONTO, ONT.

WM. CANE & SONS, LIMITED,
Mfrs., Newmarket.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.

We make our goods known by mailing the Cow Brand Cook Book to every housekeeper whose post office address we can get

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.
Manufacturers
MONTREAL TORONTO WINNIPEG

ARE YOU IN LOVE
with your Worcester Sauce? If not, try

E. C. Hazard & Co.
Lower in Price
Higher in Quality
than all others.

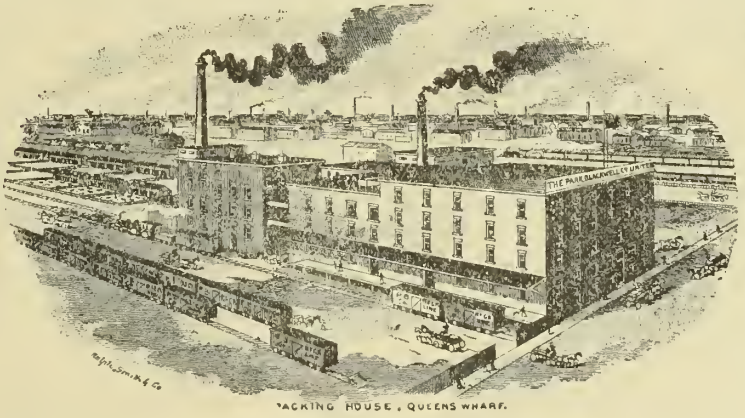
Celebrated ENGLISH and ROYAL Worcester Sauces
also Shrewsbury Ketchup, Mayonnaise and Chutney.

(3) **The Foreign Cheese and Importing Co.**, 9 St. Peter St., **Montreal.**

With an order for a 60-lb. case of assorted we will send out samples to 50 of your customers, telling them that Monsoon can be bought from you, etc.
You are not up-to-date without these goods.

MONSOON

TEA CO., 7 Wellington Street West, Toronto.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

FANCY
INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

MOUNT ROYAL MILLS

D. W. ROSS CO. Agents

RICES

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

COFFEE.

JAMES TURNER & CO.

	per lb
Mocca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Bleud	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java... 0 30 0 32	0

CLOTHES PINS

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle,	per doz.	0 90
2	"	"	1 50
2½	"	"	2 00
4	"	"	3 00
8	" Bottle	"	6 00
4	" Glass Stop'r	"	4 00
8	"	"	6 00

P. G. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	..	1 30
" "	6-lb. "	..	2 60
Flexmau "	3-lb. "	..	1 30
" "	6-lb. "	..	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " " 1 55	1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA —COW BRAND.

Case of 1 lbs (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

box and less than 5 ..... $1 00
oxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS
colors.
Maypole Soap, per grs., $12.00.
Maypole Soap, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¾
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS PURE	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers	0 08
	(12-lb. boxes each crate)	0 08½
	40-lb. boxes, 1-lb. pack	0 07
	48-lb. " 16 3-lb. boxes..	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 07¾

Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
per case 3 50

Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05¼
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06¼

TEAS.

SALADA CEYLON.

Brown Label, 1's & ½'s ....wholesale 20c., retail 25c.

	Wholesale	Retail.
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs		0 35
" " 60 ½-lbs		0 35
" " 30 1-lbs		
" " 120 ½-lbs		0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packet black or mixed.

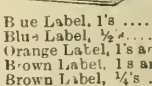
Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'S PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3. Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 1 xs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Empire, slide box	2 25	2 35
Safety, Capital		2 75
Flamers, slide box	2 25	
" wax stems	3 20	
Parlor, Eagle, slide box		1 30
" Victoria "		2 50
" Little Comet, slide box		2 00
Tiger	2 65	2 85

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F.o b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

REFRIGERATORS

Style No. 13

Size, width 46 in.
depth, 28 in.
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO

USE THE BEST!

Canada Manufacturing Co.

Manufacturers of

"STAR SELF-RAISING FLOUR."

An old favorite,

"FLEXMAN SELF-RAISING FLOUR,"

"QUEEN BAKING POWDER,"

Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors: **AULD MUCILAGE CO.**

Telephone Main 2476.

Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage, in Bottles and in Bulk. Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.

AULD MUCILAGE CO.

Telephone Main 2476. 17 Bleury St., Montreal

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

OAKVILLE, ONT.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

SILVERINE STOVE POLISH
DIRECTIONS APPLY WITH DAMP WOOLLEN CLOTH POLISH WITH DRY CLOTH OR BRUSH
SILVERINE MFG. CO. MONTREAL

Your stove shines in the kitchen,
You shine in your hall,
Your gold shines at your banker's,
SILVERINE shined them all.

We guarantee quality. See our prices in GROCER.

SILVERINE MFG. CO., Montreal

ACETYLENE GAS.

The Safety Light and Heat Co. have in successful operation machines from 5 to 200 lights.

Simplicity and safety are the leading features. Being deeply water sealed it cannot leak. It makes the gas cool, washes it twice, and thus makes only **pure gas.** Never clogs the burners.

THE SAFETY LIGHT & HEAT CO.

Sole proprietors and manufacturers of the celebrated **CLIFF-WARDLAW GENERATORS.**

Dundas, Ont.

Send for Booklet.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

"Welsh" Label on every chimney.

Lamp Chimneys

are sometimes very costly, even at a low price. Our "Welsh" Label Lime Flint Chimney is a good, honest, well-made, common chimney. As good as the best and better than most.

It costs a little more than ordinary goods, but is worth a good deal more. You will keep your customers if you supply them with this brand.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

The Proof of the Pudding is the Eating Thereof

So with **WETHEY'S CONDENSED MINCE MEAT.** But one trial convinces the most skeptical. "It is just right" is the verdict everywhere. That's why there is so much of it sold. Others are making large profits from it. Are you?

J. H. WETHEY - St. Catharines
Sole Manufacturer.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH, President. | W. INCE. W. R. BROCK. EDWARD LEADLEY. WILMOT D. MATTHEWS. A. W. AUSTIN.
E. B. OSLER, M.P., Vice-President.

HEAD OFFICE - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

Montreal

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain nd Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.
THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 27, 1899. NO. 4.

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

"Milled by Tillson"

Cereal Foods that are "Milled by Tillson" are sure of a sale—the words "Milled by Tillson" carry practical weight with consumers everywhere. You can count on having no dead stock to eat up profits when you buy Tillson's Cereal Foods. The taste of Tillson's

Wheat Farina

is always the same—rich and delicate. Taste usually decides a customer whether to buy again or not. And, too, it is absolutely **clean** Farina that costs you no more than dead stock that eats up profits. Even the smallest order will have our prompt attention.

THE TILLSON COMPANY, LIMITED

From Manufacturer to Retailer Direct.

Tilsonburg, Ont.

PEEK FREAN & Co's

"We hold a vaster assortment than has been."

Here are two of them:

For Excellence of Quality and Delicacy of Flavour

OUR

Cafe Noir

cannot be beaten.

No assortment complete without them.

The Newest Thing Out

ZELLAR WAFERS

Have you seen them?

All Flavours.

SURE TO SELL.

ADDRESS: (A post card will do)

Charles Gyde

20 and 22 St. Francois Xavier Street

MONTREAL

WE WISH our numerous customers a Happy and Prosperous New Year, and desire to express thanks for the liberal patronage accorded during the past year, and trust by continued excellence of manufacture and close attention to business to merit a continuance. . . . .

THE WINDSOR SALT CO., Limited

WINDSOR, ONT.

A. P. Tippet & Co.

Thrice happy is the grocer who has held his trade during '98 — he has welded another link in the chain of confidence that binds his customers to him. Thus, business grows—and prospers, for "Confidence" foreshadows success.

A Few Suggestions of Highest Quality for '99.

The Bi-Carbonate of Soda that never varies in its great purity and strength —98 50/100 of pure Bi-Carbonate of Soda in it. The

"Hand-in-Hand" Brand Bi-Carb. Soda

is the product of one of the largest manufacturers in Great Britain—The United Alkali Company. Pure, white, strong, **always.**

There is never a question raised about the purity of the materials that E. Lazenby & Son, of England, use in their products —"highest quality" is their watchword.

Lazenby's Jelly Tablets

come in 13 different varieties. They are rich, pure, delicate. The flavorings are true to Nature.

Easy to use — quick —sure—economical.

When you think of Cocoa do you think of "purity and Fry" at the same time? Your customers do or **will** if you make the suggestion of

Fry's Cocoa and Chocolates

The Cocoa is concentrated and dissolves easily—economy for the woman who uses it! The Chocolate (Diamond Sweet) is absolutely pure!

Sold by leading wholesalers everywhere.

AGENTS:

A. P. Tippet & Co. — Montreal and Toronto.

F. H. Tippet & Co. — St. John, N.B.

JAPAN TEAS

Direct from the tea gardens in Japan. The finest teas the world produces.

They have the largest sale of any teas in the world, barring none, a sure indication of their worth and popularity.

Most leading, up-to-date grocers are selling them, pleasing their old customers and making many new ones, as every merchant realizes that handling a standard article such as this, which is so favorably known in every civilized country on earth, cannot fail to bring them trade.

Stick to the Old Reliables and Win Success.

Payne's "Pebble"

A cigar you can sell for five cents and make a nice little profit on. A cigar whose future is assured by its increased monthly sales of the past. A five cent cigar of superior quality, for the price you pay.

Not as good as a ten cent cigar but many smokers pay ten cents readily for a cigar no better. I would like to have you try it—if you would like a Sample Cigar drop me a line, you'll like the "Pebble."

5c. Cigar

J. Bruce Payne, Mfr.

The "Pharaoh," for a 10c. line.

Granby, Que.

CROWN FLAVORING EXTRACTS

To get perfect results use

Crown Flavoring Extracts

Manufactured by

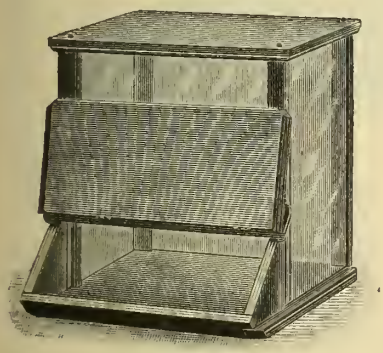
The Greig Manufacturing Co.

456 St. Paul Street

Montreal.

CROWN FLAVORING EXTRACTS

500 of these cases to be sold at a great sacrifice.



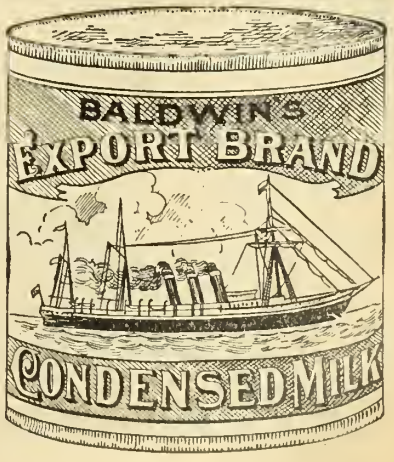
The Celebrated Bryan Candy or Fruit Case.

We sold several hundred dozen at **$17.00 per dozen.** We offer the present stock to **clear out at $12.00 per dozen** to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be $17.00 per dozen.

T. B. ESCOTT & CO.

Wholesale Grocers, - - LONDON, ONT.

Sell



Rose & Laflamme Selling Agents Montreal

COFFEE

AS A **LEADER** AT THIS PARTICULAR TIME OF YEAR IS WORTH YOUR CAREFUL THOUGHT. WE HAVE BEEN THINKING FOR YOU. TRY OUR BLENDS. THEY PLEASE IN EVERY INSTANCE.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

Established 1845.

YOUNG & SMYLIE
BROOKLYN, N.Y.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

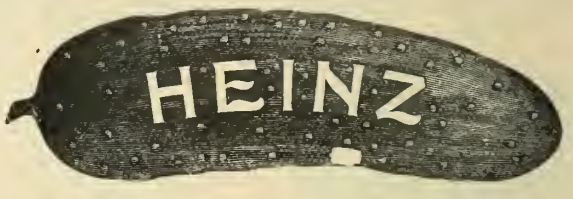
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



INDIA RELISH

is a sweet pickle relish that forms a valuable adjunct to an afternoon tea or light luncheon. . . . . .

For sale by
H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE always bear this Keystone trade-mark

H. J. HEINZ Co. KEYSTONE PICKLING & PRESERVING WORKS TRADE MARK PITTSBURG, U.S.A.

The World-Wide Increase In the Use of Ceylon and India Teas

An increasing ratio is shown in the progress of these teas in the latest statistics of the consumption outside of Great Britain :

1890---14,000,000 lbs.
1897---51,000,000 "
1898---61,000,000 "

This marvelous and universal appreciation

Is due to merit alone.

Quality Counts

The Right Quality

in the **TEA** you handle is absolutely essential to win the best trade—and the best profits.

WE STAKE OUR REPUTATION on the quality of our **TEAS**—the best quality at the lowest consistent prices—Teas that are specially adapted to the requirements of Canadian Tea Drinkers—and make trade for the merchant handling them.

IN THE FACE OF COMING EVENTS it's good business to buy **TEAS** that suit your trade and appeal to your judgment—we have them in

Japans, Ceylons, Indians, and China Teas

Examine our travellers' samples—or write us direct. It's a pleasure to submit samples, and leave the rest to you.

W. H. GILLARD & CO., Wholesale Grocers, Tea Importers **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

A Great Combination

PATERSON'S Worster Sauce.

PATERSON'S Eureka Pickles.

PATERSON'S Camp Coffee Essence.

Rose & Laflamme

Agents

MONTREAL

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, JANUARY 27, 1899. NO. 4

THE ART OF WINDOW DRESSING.

By E. W. Taylor.

A WELL-DRESSED window that will draw customers must be a most valuable help to a business, whilst a badly-dressed window will detract and prove a hindrance, for it may almost be said: "Show me the window and I will tell you what manner of man the owner is," for, if the outside is dirty and untidy, it will generally follow that the interior is in accordance therewith. For the sake of obtaining ideas in designs, a walk around the principal streets of the city or town in which you are located may be beneficial, or when visiting another town notice how the windows are dressed, and, if you see a novel idea or a smartly written card or circular, just make a note of it. It does not necessarily follow that you should confine your attention to the windows of establishments in your own particular business, for it is possible to gather one or two ideas from others which, on being adopted, may make an improvement in the design you have fixed upon for your dressing. Manufacturers can also render great assistance in the matter of having their packages, etc., made of uniform size and shape, so that when placed in stacks or pyramids they can be built more compactly and give greater effect.

STUDY THE SEASONS.

Then, again, a window dresser should, as far as possible, study the seasons, and endeavor to make his display attractive and up-to-date, and sufficiently striking to arrest the attention of the passers-by. For instance, there is the time when the housewife sets about the spring cleaning. What would be more appropriate in the window than a display of various cleaning requisites, such as soaps (the Chiswick soft soaps are put up in very attractively enameled tins suitable for the window). "Buttercup" metal polish, different furniture creams, black leads, etc. Another time, an attractive window can be made of boxes of tea, interspersed with a few samples of fancy teas in show tins and decorated canisters. If you should wish to make a show of some butter, don't place it in a solid lump, but have it made into a few pretty shapes, placing between them a few sprigs of green or small plants; these make it look more tempting.

Many assistants are under the impression that if a window is full of goods, that is sufficient; but this is not the case, as nothing looks worse than a window indiscriminately filled with placed articles, and in this connection I would venture to throw out a few hints. The first thing to be considered is to have the plate glass thoroughly cleaned, as the least dust or dirt may obscure a purchaser's view of the article he wishes to look at, causing uncomplimentary remarks and the supposition that a similar state of affairs obtains inside, ultimately tending to loss of trade. It will now be necessary for the window dresser to settle in his mind the class of goods he wishes to show, and how he will best display them. Some assistants think it easier to sketch a design of the window before commencing operations, but in many cases this is of very little avail, and turns out to be a waste of time. After a man has had some little practice at window dressing, he generally develops a particular style or design, which he works out as he goes along, according to his space and the articles at his command.

COLOR AND BRIGHTNESS.

Care should be taken whilst giving color and brightness to the window to avoid placing two similar colors together, and the stacks and pyramids should be as varied in size and shape as possible. A great deal depends on how a window is commenced, and if careful thought and judgment is used at the beginning in the arrangement it will be found much easier to finish and make a better display. Do not commence with large or heavy articles at the bottom of the window, but rather goods of medium size, so as not to hide those you wish to display behind. In nearly all neighborhoods it is advisable to let the price of each article be shown by a neatly written or printed ticket so that customers can see before entering, the cost of what they want to purchase. In order to give relief to packet or tinned goods, a few loose samples of tea, coffee, sugar, etc., can be judiciously interspersed, and these will afford a good break and will also show the other goods off to advantage. Too much pains cannot be taken in seeing that all the packets and canned goods have been well dusted prior to being placed in position, also that the labels are clean and not torn or in any way damaged, as this gives a very bad appearance, and is liable to make the public think old stock is being put before them. It is far the better plan not to use the same goods twice over for exhibition, as it is liable to deteriorate the appearance and value of the goods.

HIGH AND LOW WINDOW DISPLAYS.

Some prominent window dressers argue that it is a mistake to make the display high in the window; others hold a different view and think it is possible to set up the goods in such a manner that the whole can be seen at a glance by the passer-by, who would then stop to critically examine the articles; but the high-dressed window has the advantage of preventing those outside seeing the customers already in the shop, and this has a great weight with some who object to being the observed of all observers. Then, again, one of the best advertisements that can be obtained is, undoubtedly, that from a well-dressed window, and it is a means of often securing a chance customer, who should at once be offered a seat; ladies, especially, appreciate this little bit of civility, and our chance friend, if satisfied

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and treated courteously, may become a more and more regular customer in the future.

Equally as much care and attention should be given to the setting-out of the goods in the interior as to the window dressing, cleanliness and the tasteful arrangement of the counters, etc., being important considerations. The remarks about butter for the window also apply to that part of the counter devoted to dairy produce. Be careful not to cut up too much cheese—just enough to attract, and no more—as cut pieces soon become dry, and a few fancy cheeses placed about, and a small busket or two of eggs, will improve the general effect. The shop should be fitted-up in the best way possible—looking-glass, brass rails and ornamental work give style and brightness—and see that the fittings are arranged so that the articles may be placed where they catch the customer's eye on entering.

SPECIALTIES.

Stacks of specialties can be put on the counter at such intervals as not to interfere with the transaction of business, and these often lead a customer to buy, when, had they not been on view an order might have been missed. Shelves and glass cases showing off the proprietary articles should be placed so that an assistant can readily supply what is asked for, and thus expedite business. No matter how well a shop is arranged, light is a great essential, and a few mirrors reflect and show off the goods to much better advantage. Glass facias, artistically written, advertising any leading article, are also of great benefit, and form no little attraction, and give a smart, business-like appearance.

[The above article is reprinted from a booklet issued by an English soap firm, and the author has been winner of some prizes for articles on window dressing.—Editor CANADIAN GROCER.]

The Lyons Cheese Co., manufacturers of cheese, Lincoln county, Ont., are advertising their intention of dissolving Feb. 1.

TRADING STAMPS IN OTTAWA.

TRADING stamps are about as unpopular in Ottawa as they are in the rest of the Canadian cities into which they have been introduced.

A representative of The Ottawa Citizen called on some of the largest merchants of the city. Some of the opinions expressed by the latter are interesting.

C. Ross, of The C. Ross Co., Limited, said: "The giving of trading stamps enables someone to make a living easily. It is not the merchant who makes money out of trading stamps, neither is it the purchaser. The trading stamp company makes the money; they live like parasites on the people."

Fred. J. Graham, of Bryson, Graham & Co., were reported to say: "The whole thing is a farce. It is only another way of gulling the public; putting on five per cent. to take it off. Profits are cut as close as possible now. The stamp feature cannot be carried out legitimately the way profits are at present. A merchant in Ottawa advertised a sale, the other day—20 per cent. off; 5 per cent. less if you take stamps. So that is undoubtedly the way the thing is done. The only correct way of doing business is to mark the goods as close as it is possible to sell them and then stick to the price."

Stewart McClenaghan, of the "Two Macs" tailoring establishment adopted trading stamps some time ago. He said: "My regular customers take advantage of them as they do of any special sale: others are also attracted, but I cannot say that my increased business, if any, repays the outlay."

Ald. H. H. Lang said: "I disapprove of the whole system, but while such exists we are forced, in order to retain certain customers, to adopt one of the systems or the other."

The other merchants interviewed were unanimous in the opinion that the principle of trading stamps was wrong. S. A. Luke thought them "a humbug pure and simple"; A. J. Stephens stated: "To my idea the trading stamp scheme in promising something for nothing is not above suspicion"; M. M. Pyke declares that he was of the opinion that any institution which steps in between the buyer and the seller, offering any inducements whereby they may reap a profit which someone must pay for, is a pernicious system, and ought not to be tolerated in Canada.

FIVE GENERATIONS IN THE FIRM.

The second annual house dinner of Hanson, Son & Barter, was held at the Holborn restaurant, W.C., London, recently. Sir Reginald Hanson, Bart., M.P., who occu the chair, was supported by his partners, Messrs. F. G. Ivey, T. C. Tanner, and F. S. Hanson, and the staff was numerously represented.

The toasts included "The Firm," proposed by Mr. W. Goodman, and responded to by the chairman; "The Town and Country Travelers," submitted by Mr. Ivey and acknowledged by Messrs. A. Sly and G. E. Martin; "Staff, London and Liverpool," proposed by Mr. Tanner, and to which Messrs. T. Bollam, W. G. Parker, A. H. Warren, and R. Brambleby replied; "The Dinner Committee," and "The Chairman."

Sir Reginald, in his remarks, referred to the fact that five generations of his family had carried on the business firm at 47 Botolph lane, now forming part of the larger premises in Eastcheap occupied by the firm. Mention was also made of the fact that Sir Reginald had studiously declined to act as chairman on the boards of joint stock companies, or to take any part in them, a line which the firm had followed.

Good cheer, good music, and good humor reigned supreme, and the gathering afforded another proof of the feeling of mutual identity of interests which animates those connected with the firm.

A word of commendation is due to the committee and to the hon. sec., Mr. J. Lovegrove, for the manner in which they discharged their duties.

At the present time we are able to offer the trade a carefully selected stock of

TEAS much below their real value.

WE MUST AND WILL have a share of your trade. When you are in the market send for samples. We are good correspondents and are pleased to answer inquiries.

LUCAS, STEELE & BRISTOL,

Wholesale Grocers Hamilton.

PURE

ALWAYS SATISFACTORY
PROFITABLE

Canada Baking Powder

1-4's to retail 5c.
1-2's to retail 10c.
1's to retail 15c.

Never sell Alum Powders when you can buy this wholesome powder to sell at these prices.

James Turner & Co.

HAMILTON

There's profit for you

in handling

Reindeer Brand Condensed goods.
You will also have the satisfaction of pleasing your customers.

Fresh Arrivals

Shell Brand Castile Soap, Bars
Shell Brand Castile Soap, Cakes
Pearl Sago
Pearl Tapioca

Aylmer Canned Chicken
Aylmer Canned Turkey
Aylmer Canned Duck

T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

PRINCE EDWARD ISLAND TRADE.

THE following is taken from the report of President Horace Haszard, at the annual meeting of the Charlottetown Board of Trade :

The direct steamship service asked for by the board was inaugurated by the ss. Lake Winnipeg in September last, and she made a second trip in November, and after that the Canadian Steamship Co. were induced to send the Gaspesia, which sailed hence on December 25. Following was the value of the three cargoes :

Lake Winnipeg, first trip	$35,148
Lake Winnipeg, second trip	60,000
Gaspesia	50,756

Detailed statements were given of these cargoes and of other shipments from ports of Queen's and King's counties to foreign markets. From the port of Charlottetown and outports in King's and Queen's the foreign shipments during the year totaled $1,073,496, while the imports at same ports made a total of $416,440, paying duties of $121,016.92.

From Summerside and outports of Prince the shipments of the year were :

Products of fisheries	$62,341
Products of forests	597
Animals and their products	95,096
Agricultural products	93,517
Total	$251,551

The imports at Summerside and its outports totaled $50,829, of which $30,960 were dutiable, and $28,869 free goods. The duties collected were $10,944.

The total exports for the Island were $1,325,047, and the dutiable imports $296,775, paying $131,960.92 in duties. The free imports were $180,494.

Reviewing the agricultural business of the year it was mentioned that the wheat crop had largely failed, oats were light in yield and quantity, potatoes a short crop, but hay was abundant and of excellent quality. There was a fair demand for all products, and the importance of larger shipments of live stock than formerly was realized. Praise was accorded the Fruit Growers' Association for the interest taken in securing apples for shipment.

In regard to the dairying industry, T. J. Dillon was quoted to show that in handling milk, raising fodder of the right kinds, feeding and caring for stock, etc., the advance since 1892 has been enormous. Thirty-four factories made cheese during 1898, and of these 15 made butter also, and, in addition, there were 6 creameries. The output is estimated at 46,000 boxes of cheese, while 14 butter factories show 172 tons of butter. Eight butter factories were not heard from.

The number of cases of lobsters packed during the year were as follows :

Prince county	16,000
Queen's county	11,000
King's county	15,112
Total	41,112

The oyster catch amounted to 29,800 barrels; mackerel, 3,149 half-barrels, valued at $44,037 ; codfish, haddock and hake were plentiful, and a limited quantity of salmon were taken at Tignish and St. Peters.

CURRANTS IN LIVERPOOL.

The Liverpool statistics of currants for the past season, compared with previous years, were as follows, arrivals of new crop beginning in September : Old fruit carried over when new commenced—1897-8, 422 tons ; 1896-7, 1,069 tons ; 1895-6, 3,003 tons ; 1894 5, 686 tons. Arrivals from new fruit supplies to new fruit in year following—1897-8, 21,587 tons ; 1896-7, 19,365 tons ; 1895-6, 17,869 tons ; 1894-5, 22,741 tons. Stocks in bond on arrival of new fruit—1897-8, 941 tons; 1896-7, 422 tons; 1895-6, 1,069 tons ; 1894-5. 3,003 tons.

GOOD BUTTER WANTED.

Editor CANADIAN GROCER,—Is it possible to procure really good, reliable butter? It appears to me one of the hardest things to get. Can you inform me who to apply to for first-class product?

Hamilton, Jan. 24. GROCER.

A Perfect Cheese.

With a World-wide Reputation.

TO BE FOUND ON THE TABLES OF THE BEST FAMILIES THROUGHOUT THE BRITISH EMPIRE.

CAR LOAD ARRIVING THIS WEEK.

FISH

Labrador Herring
No. 1 Split Herring
Scaled Herring
Boneless Fish
Quail on Toast
Pure Cod

CLOSE PRICES

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

MANITOBA MARKETS.

WINNIPEG, Jan. 25, 1899.

THINGS are quiet in all lines of trade just now, and there is not much likelihood of any marked change for a month to come. Sales are slow and consist chiefly of staples at well established figures.

Wheat is still being held, comparatively few having availed themselves of the large drying plant at Fort William. It is expected, however, that the amounts sent forward will increase from this time on.

Among the business events of the week was the assignment of H. A. Holman, confectionery. This was one of the old established houses, and the failure will be a shock to many. Nothing is yet known as to the assets and liabilities.

Among the few changes for the week is the reduction of 10c. per 100 lb. on sugar. There has been a rather unsettled state of this market for the past 10 days, on account of the big fight among the large factories on the American side. Many are offering sugar in Winnipeg, and the freight from New York is 18c. less per 100 lb. than from Montreal. To-day's quotations are: Granulated, 5c.; bright yellow, 4⅝c.

EVAPORATED FRUITS—Dried apples are practically out of the market, owing to the high figures asked. The sales of evaporated at 10 to 10½c. for fancy stock are small. Apricots at 16½c. are slow sellers also.

FIGS—Very few fancy table in the market, and stocks will not be increased, owing to the high price, which places them out of the reach of the ordinary buyer.

CANNED GOODS—No change, excepting that corn seems to grow scarce in the east. As offerings are small, tomatoes have not varied for a month.

FISH—It is seldom in the history of Winnipeg that the supply of smoked fish is so low, and there is no immediate prospect of matters mending, owing to the very small catch. Finnan haddies, 8½ to 9c.; smelts, 8c.; bloaters, $1.25 to $1.50 per box, according to size; pure cod, 7c.; boneless fish, 5½ to 6½c. Gold-eyes are out of the market just at present.

RICE—Market as to Japan is easier, though there is no actual change in price. Quotations are: "B," 4½ to 4¾c.; Japan, 6 to 6½c.; No. 1 China, 5¾c.

COFFEE—Market is dull. Rios, 8½ to 9c.; fancy green Java, 28c.; fancy green, 26c.

NUTS—New Grenoble walnuts not yet arrived.

CURED MEATS—Market continues very steady. Dry salt, 8c.; smoked, 9c.; hams, 11c.; breakfast bacon, 11 to 12c., according to the cut.

CANNED MEATS—Are a little higher. This seems to be the natural reaction from prices that were too low to allow of a sufficient profit to the packers.

CHEESE—Continues 9½ to 10c., and is very firm at those figures. According to outside markets these prices should be even higher.

BUTTER—Is without change, except that dairy, though dull, is coming in in considerable quantities.

HE LIKES CANADIAN FISH.

William Stewart, for ten years one of the large fish-curers of Aberdeen, Scotland, has lately come to Montreal, and commenced the curing of haddies, kippered herring, and silver bloaters. All his fish are brought from the Maritime Provinces in frozen condition. They are then thawed, cured, and smoked with hardwood sawdust.

Speaking of the quality of Canadian fish, he said he had never seen any finer in the world. He is putting up a fine grade of haddies called "Aberdeen Awa'," and already his premises have proved too small for him. His silver bloaters are something new on this market and are certainly fine looking. As soon as his output will allow him, Mr. Stewart intends extending his trade to outside points, but for the present he is busy supplying the Montreal market.

Why buy foreign made goods, when, by supporting your own manufacturers in Canada, you can get the best goods made on earth from them.

Tiger Stove Polish

In two sizes, 5 and 10 cent boxes

The largest box, and 50% better than any other Stove Paste sold in Canada. Sold to the trade in 10 cent boxes at $7.20 per gross, and 5 cent boxes at $4.50 per gross. Put up in quarter gross boxes. Send for a sample order to

THE F. F. DALLEY CO., Limited, Toronto and Hamilton, Canada.

A Few Delicacies

Though much has been said against articles of food preserved in tins, we can highly recommend the use of such brands as we offer to-day. They are well known, besides, every tin carries on its label the guarantee of the packer, to which we add our own.

Crosse & Blackwell, Kippered Herrings.
" Herrings in Tomato Sauce.
C. & E. Morton, Kippered Herrings.
" Herrings in Tomato Sauce.
" Herrings in Anchovy Sauce.
" Herrings in Shrimp Sauce.
Marshall & Co., Kippered Herrings.
" Herrings in Tomato Sauce.
" Preserved Bloaters.
Rodel & Fils, Choicest Sardines in Oil, ¼'s and ½'s.
Philippe & Canaud, (C.&B.) Finest Sardines in Oil, ¼'s.
Barataria Canning Co., 1-lb. Shrimps.
Mabe & Bros., Perce Rock Lobsters.
2-lb. tall tins in cases of 4 doz.
2-lb. tall tins in half-cases of 2 doz.
J. W. Windsor, Ice Castle Brand Lobsters.
2-lb. tall tins, cases of 4 doz.
2-lb. flat tins, cases of 4 doz.

A small lot of

J. W. Windsor, Ice Castle Brand of Gaspe Salmon.
2-lb. tall tins, cases of 4 doz.
2-lb. flat tins, cases of 4 doz.

This is, without any exception, the finest salmon packed.

Williams Bros. & Charbonneau, Detroit.
Waldorf Baked Beans in Tomato Sauce,
1-lb., 2-lb. and 3-lb.

Not only are these Waldorf Beans the very finest put up, but, they are also, by their attractive appearance, an ornament to any store. They bring trade.

Armour's Baked Beans in Tomato Sauce, 1-lb., 2-lb. and 3-lb.

This name means the highest standard of quality.

Always in stock—Red Cross Baked Beans, Plain and in Tomato Sauce.
Little Chief and Log Cabin Baked Beans, Plain.

LAST BUT NOT LEAST

102 cases W. K. Lewis & Bros., Boston,
(Brick Oven Brand), genuine Baked Beans.

On account of the low prices and excellent quality of our Canadian Beans, the demand for this brand is now small, and, to clean out our stock, we offer this lot so that it can be retailed two for 25 cts. and leave a good margin.

Stocks in all lines of Fancy Groceries, Fine Wines and Liquors are very complete, and our prices, as usual, are the lowest. Ask for them.

L. CHAPUT, FILS & CIE., Montreal.

PRUNES

WE ARE HEADQUARTERS, AT CLOSEST PRICES.

CALIFORNIA.

GRIFFIN & SKELLY'S—40/50's ; 90/100's.
Boxes, 25 and 50-lbs.

BORDEAUX.

IMPERIAL PLUMS —110's. Boxes, 56-lbs.

BOSNIA.

IN STORE and ARRIVING—110's. Boxes, 50 and 56-lbs.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE GROCERS
MANUFACTURERS AND TEA IMPORTERS

...TORONTO

To the Trade.

OUR NEW SAMPLES OF

China, Glassware
Earthenware AND Fancy Goods

Are now nearly all in, and this is the time for intending purchasers to place their import orders so as to have the goods arrive in good season.

The JOHN L. CASSIDY CO. LIMITED

MONTREAL.

P.S.—Previous to stock-taking, which commences about 15th February, we are making a clearing sale of Oddments, which will be greatly sacrificed so as to make room for new goods.

TROUT

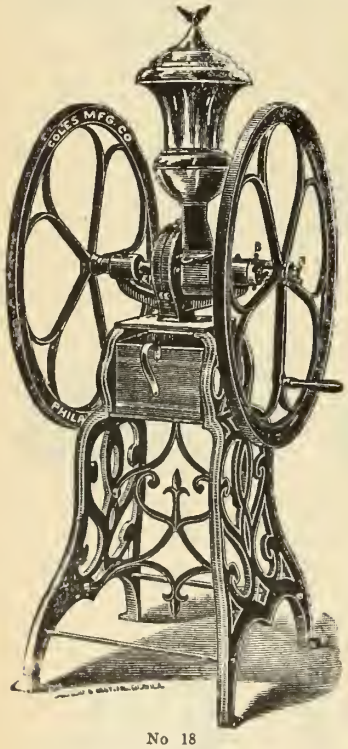
and

WHITE FISH.

No. 1 Fall Catch Georgian Bay Fish.

H. P. Eckardt & Co.

TORONTO



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE RISE IN SPICES.

GREAT strength is being exhibited by the spice market, the most notable example being pepper. Advices from primary points tend to accentuate the upward tendency, advices from Lampong stating that the crop has all been gathered, and that it is 96,000 piculs less than last year, being less than 25,000 piculs, as against 121,000 in 1897.

The rise in pepper throughout the past year was steady, the advance up to the turn of the year being fully 33 per cent., and during 1897 and 1898 it equalled 90 per cent.

Since the first of the year there has been a further material appreciation in values. In fact, it is beyond question that the crops of Singapore, Tellicherry and Lampong are heavily short of normal, and, while the stocks in England and Europe are still large, a leading authority estimates that the total crop of 1898 will be found to be, conservatively speaking, about ten thousand tons, or 30 per cent., short of the world's consumption for the year.

In the United States, according to a well-known New York broker, the stocks consist almost wholly of Singapore pepper ; grinding grades, Acheen, Lampong, and Tellicherry, have never been so scarce, and the European and Oriental markets are estimated to be from 5 to 10 per cent. above the parity of New York.

Broadly speaking, therefore, allowing for existing conditions, the best informed men in the trade say there is no probability of any important reaction during the first half of 1899.

Prices are well held in all markets and the tendency is rather to still further rise, than decline.

A comparison of prices at different periods at leading Canadian centres makes the advance quite plain.

Two years ago, Singapore pepper sold in Montreal as low as 5 to 5½c., and now it is impossible to obtain any under 10½ to 11c. Acheen, during 1897, was purchased as low as 4½c., but it is doubtful if a buyer could supply his wants in Montreal at present under 10½ to 11c.

The rise in Pimento in the same period has been equally marked, as the cost price has almost doubled since 1897.

In that year the inside price on it was 5c., and last year, 7½c., whereas at present it is quoted at 10c. for the inside price. Of course, these prices are for straight wholesale lots.

A UNIQUE WINDOW DEVICE.

A Toronto clothing and furnishing house has a window display which is attracting a great deal of interest, and which might be imitated by merchants in other lines.

Fastened to the inside of a window pane is a piece of cotton about eight feet long by four or five deep. The cotton is cut in the shape of a side elevation of a house, and is painted to represent a brick wall. The whole is roofed over, in order that the light may be excluded. A "brick" has been removed from two or three places, and, underneath each aperture, is a ticket with the words : "Take a Peep."

Of course, nearly everybody takes a peep, and, by the aid of the electric lights which are inside, one sees various articles appertaining to the men's furnishings trade tastefully arranged.

This is a display that any merchant in any town can imitate, and, if he has not electric lights to place inside the miniature house, he has, at least, a few candles.

THE CANNED GOODS SITUATION.

ALTHOUGH there has been no further change in the price of canned vegetables, the market has, by no means, lost any of its strength. On the contrary, it is, if anything, stronger.

The low prices which have ruled so far this season have resulted in the consumption of a large quantity of canned tomatoes, peas and corn. And, from the sorting-up orders which are being received by the wholesalers, it may be gathered that stocks in the hands of retailers are not large.

It is probable there may not be anything approaching the same demand for canned goods on Klondyke account that there was last spring ; but, while this is so, there will, in all likelihood, be a large influx of people to the Atlin Lake district. In fact, the stream heading in that direction is, already, by no means insignificant. On this account there will, therefore, certainly be a good demand for canned goods.

On the Coast a good demand is evidently expected for canned vegetables, and during the past week or so some transactions for round lots have been consummated in the east for shipment there. One operator has booked an order for 4,000 cases each of tomatoes and corn, and another reports having taken one for 1,500 cases.

Whether or not we shall see the maximum figures of 1898 touched, remains to be seen. One thing, however, seems certain : When the demand becomes active, we may expect to see prices appreciate. This is particularly probable in regard to canned tomatoes.

He who is blown about by every wind, like the weathercock, makes no headway.

ADVANCE IN BROOMS.

Brooms have been advanced 15 to 20c. per dozen. This appreciation in value is due to the high prices ruling on broom corn. The Broom Manufacturers' Association in the United States advanced its prices 25c. per dozen some weeks ago.

The strength which has developed in the broom corn and broom market during the last month or so is due to two causes : (1) the crop of broom corn is about 50 per cent. short, and (2) what of the crop there is has been largely cornered by certain persons in the United States.

ANOTHER CHAPTER IN THE PICKLE QUESTION.

A NEWSPAPER that is independent and outspoken is frequently misunderstood, and often stirs up the enmity of those it aims to benefit, to the financial loss of the journal that undertakes the task.

As the readers of THE CANADIAN GROCER are well aware, this journal has for some months been vigorously urging the manufacturers of vinegar and pickles in Canada to improve the quality of their goods.

The sole object has been to awaken the manufacturers in these lines to a recognition of their opportunities. How these efforts have been appreciated by those whom they were specially designed to benefit may be gathered from the following note, which was received at this office a few days ago :

Editor CANADIAN GROCER,—Please discontinue our advertisement, as it is not satisfactory to us to advertise Canadian pickles in a paper which is continually condemning them in its editorial columns.

Yours truly,

T. A. LYTLE & CO.

We are not only sorry that Lytle & Co. have seen fit to take offence at the articles in question, but we are surprised. Lytle & Co. have for some time stood as the champions of good pickles and vinegar. Naturally, we might, therefore, have expected their cooperation. But, if they could not accord us that, surely they did not think, because they were advertisers of ours, that we must refrain from criticizing Canadian pickles generally.

We have in mind communications, oral and written, received by us from Mr. Lytle, a few years ago, in which the bad condition of a great deal of the vinegar and pickles turned out by Canadian factories was pointed out in no mild terms. These communications were not only published, but, in order to help along what we deemed to be a good cause, they inspired us to editorial effort.

Then he was pleased ; now he is displeased, and discontinues his advertisement.

Ten times over would we have rather praised Canadian pickles than have condemned them. But, when the poor quality goods that were being turned out by the average pickle factory were so much in evidence, how could we be expected to commend ? It was impossible to do so and tell the truth.

It is not that Canada cannot produce the vegetables for making pickles ; it can without any doubt. And it can produce the vinegar, too, if it will.

The great desideratum is not materials ; it is men ; men with enterprise and skill.

Those who go into the pickle industry appear to be consumed with the idea that imported goods can be combated with cheap goods. And cheap goods they have made, until grocers, wholesale and retail, thoroughly despise Canadian pickles, while, in spite of a handsome protection under the tariff of 35 per cent., the importation of foreign pickles is steadily increasing.

This protection is not of recent date. It has been enjoyed for years, but it is becoming a question well worthy of serious consideration as to whether or no a high tariff should be maintained in the face of the persistent neglect of the pickle manufacturers of this country to take advantage of the opportunity which it offers them to build up a healthy industry.

An industry, like an animal, that will not thrive, after a long period of pap-feeding, should be left to itself. If it possesses any merit it will "grub" for itself ; if it does not it will die.

MR. KEMP ON TRANSPORTATION.

AT the annual meeting of the Toronto Board of Trade, on Thursday last, the burden of President Kemp's inaugural address was the transportation problem, especially in its relation to the "Queen City."

During the last few years Mr. Kemp has taken a lively interest in transportation matters, and since becoming an officer of the board, they have come within his special purview. The mass of information contained in his speech shows that he has not allowed to go unimproved his opportunities for collecting information in regard to what is not only a live and interesting question to the people of Toronto, but to the people of the greater part of Canada as well.

At present about five out of every six bushels of wheat exported from Canada go by way of Buffalo, and Mr. Kemp urged that the building of an air line railway from Lake Ontario to Georgian Bay would tend to divert a larger proportion to Canadian ports for shipment. "The route, if owned by the Government, could be considered as part of our canal system," he said.

He quoted from the report of the special committee of Senate in regard to transportation, in which it was stated, in effect, by an expert who gave evidence that on the great lakes could be carried for $1 what it costs the best situated railways in the United States to carry for $27. However, in view of the great difference in the cost of construction, Mr. Kemp favored a railway from Georgian Bay to Lake Ontario as a substitute for a canal.

"If you are going to divert an appreciable amount of the grain business to Canadian channels, and thereby build up ocean ports like Montreal and Quebec, the short railway haul between Georgian Bay and Toronto, and the utilization of the canals, must be the important factor."

An exaggerated opinion may obtain in the minds of some as to the ability of the proposed air line railway to produce the effects desired, but whether that be so or not, it is certain that the construction of such a line would add another outlet to those already in existence for the produce of the great Northwest, which is now only in the initial stages of its development, for merchandise, like water, follows the channels of least resistance.

Mr. Kemp's request for prompt action was timely and not without reason, for promptness has not, for many years, been one of the peculiarities of the Toronto Board of Trade. Inaction is what it has become noted for.

The president may suggest schemes or call for cooperation, but, unless there be a willing response, he is like the commander of a vessel with a crew that will neither reef, sail nor steer. It is to be hoped that the board of 1899 will inaugurate a new order of things. It is not likely to be the president's fault if it does not.

There are skeptics in religious matters, and it is only to be expected that there will be unbelievers in the efficacy of advertising.

A MISREPRESENTATION OF THE DESIRE FOR RECIPROCITY.

THE particular policy of The New York Sun is to persistently misrepresent Canada and Canadian affairs. And its Montreal correspondent is a faithful servant.

In a recent issue this correspondent remarked that unless Sir Wilfrid Laurier "returns from Washington with some very liberal concessions to the hard-pressed farming industry of Canada, his race may be considered as good as run."

Anyone reading the above extract, who was not conversant with the facts, could come to no other conclusion than that the Dominion of Canada was so much in need of a reciprocity treaty that the failure of its Commissioners at Washington to successfully negotiate one would result in the overthrow of the present administration.

THE CANADIAN GROCER has no brief to defend the Government. Neither has it any desire to do so. All this journal is concerned about is good government. And as long as it is good, this paper does not care whether it is administered by Liberals or Conservatives. But it is concerned when false statements regarding the country are published in such an influential journal as The New York Sun.

As we have, time and again, stated, a fair measure of reciprocity would be acceptable to a majority of the business men of this country.

But there is by no means any danger of a Government being hurled from power if its representatives return from Washington without a treaty in their pockets.

If there is any hurling from power done, it is more likely to be on account of a treaty than because not of one.

Any fair reciprocal arrangement whereby the Canadian farmers could get their produce, such as grain, potatoes, beans, eggs, apples, etc., into the United States under less onerous conditions than now obtain; lumbermen their coarse lumber, and miners their coal, would undoubtedly be acceptable.

Canada never enjoyed greater prosperity than it is at the moment enjoying. And never in the history of the country were the prospects so bright as they are now. There is no doubt about that.

Then, in spite of the adverse influences of the McKinley and Dingley tariffs, the foreign trade of the country is developing rapidly.

The year the McKinley tariff went into operation, 1890, the aggregate foreign trade of the Dominion was valued at $209,514,735; last year it was about $300,000,000, or an increase of over 43 per cent. in eight years, notwithstanding the marked depreciation in market values, to say nothing of the adverse United States tariff.

In 1890 the exports of the Dominion were $96,749,149; in 1898 they were $159,485,770, a gain of over 64½ per cent.

The following abstract statement of the exports to Great Britain and the United States, respectively, for the years 1890 and 1898 will be read with interest:

EXPORTS OF CANADIAN PRODUCTS TO GREAT BRITAIN AND THE UNITED STATES.

	1890.		1898.	
	G. B.	U. S.	G. B.	U. S.
The mine	$ 630,815	$ 3,963,257	$ 2.2,301	$13,838,833
Fisheries	2,207,442	2,850,528	4,822,688	2,979,314
Forest	14,098,865	10,247,640	15,638,045	9,348,877
Animals and their produce.....	18,578,722	5,966,474	39,634,662	4,278,214
Agricultural products....	3,661'826	7,519,253	37,688,272	1,136,475
Manufactures	1,816,147	2,667,282	4,900,484	2,781,885
Miscellaneous	5 357	76,773	6,443	51,562

It is true the above table shows a falling-off in the exports to the United States of all the things in which the farmer is directly interested, namely, in products of the forest, animals and their products, and agricultural products, but the decline, roughly speaking, $8,000,000, is more than made up by an increase of about $66,000,000 in the exports of the same products to Great Britain.

Then, as to the hard-pressed farming industry of Canada, The Sun's Montreal correspondent could scarcely have been seized of the facts or he never would have deigned to make such a statement.

During the period of depression the farming industry in Canada suffered as well as the farming industry in United States although not to the same extent. But to-day the farmers of the Dominion are anything but hard pressed. They are doing well, and the outlook was never probably as bright. They have better buildings, better and more valuable implements; more live stock; a a much greater output of dairy products. Farm lands in the older Provinces have depreciated in value, but that is characteristic of farm lands the world over.

If Canada is to have a reciprocity treaty with the United States it must be on a fair business basis. On such a basis Canadians are quite prepared to enter into a treaty. On any other they are not. And as far as anxiety goes, this quality was never so little in evidence since reciprocity between the two countries came within the sphere of practical politics. In fact, no sign of it can be discovered in the press, in the speeches of politicians, or in the conversations at the clubs, in the hotels or in the streets.

CANNED GOODS PACK OF 1898.

AT the annual meeting of the Canadian Packers' Association, held in Toronto the latter part of last week, the reports received from the various factories showed the pack of tomatoes to be slightly in excess of former years. The quantity of corn and peas, on the other hand, was slightly less than usual. More strawberries than usual were put up, but in peaches, pears, plums, etc., the pack was on the light side. It was demonstrated that the packers have very little stock left, and are better cleared up than is usual at this time of the year.

"I believe," said one of the packers, "that all the canned goods packed last year will be wanted before the next pack comes in, provided the prices are not held so high as to limit consumption."

The daily papers, in their reference to the meeting, stated that a combination was being formed to handle the output of the different factories in the association. This has occasioned a great deal of talk among the trade, and the question is heard on every hand, "Is it true?" From what THE CANADIAN GROCER can gather, a proposition was made to form a joint stock company, but no action whatever was taken in the matter.

President Ferguson, in his report, stated that, in some lines, there appeared to have been packed quite as many canned goods as the country required, while the prices of these particular lines were the lowest in the history of the packing business. He held, therefore, that it was not opportune to start new factories.

When he urged members not to sell their goods before they were packed, he urged wisely.

Referring to the export trade in canned goods, President Ferguson declared that freight rates absorbed all the profit, and he pressed upon the executive the necessity of trying to secure more favorable rates.

The officers of 1898 were reelected.

ALL GROCERS SAY: The sale of Japan tea is growing beautifully less.

"SALADA"

CEYLON TEA

has already killed the sale of **China** teas, and is turning thousands away from the use of the injurious teas of Japan. **DON'T WAIT** until others have weaned away your tea trade, **BE ON THE ALERT** and keep **"SALADA"** Ceylon Tea in the most prominent place in your store.

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IS PUT UP IN

1 lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

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Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

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HUNGARIAN-GRADE WHEAT FLOUR

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Jan. 26, 1899.

GROCERIES.

THE wholesale grocery trade, while not what might be termed active, is decidedly good for this time of the year. Ever since the New Year opened business has been rather better than is usual at such a period. Practically every line of goods, with perhaps the one exception of sugar, rules strong as to price. Canned goods are going out fairly well for the month of January, and the feeling in regard to price is decidedly one of confidence. The coffee market is steady and there is a fair business being done by local wholesalers. The sugar market has continued unsettled, although no change has been made in the price in Canada, but cables, the beginning of the week, were more satisfactory. Syrups and molasses are in fair demand. Spices rule firm, particularly pepper. Teas are still the most active line in the wholesale grocery trade, and the condition of the market is decidedly strong, particularly for Indian and Ceylon descriptions. Foreign dried fruits are not receiving much attention.

CANNED GOODS.

The condition of the canned goods market continues favorable. The demand is steady for small sorting-up lots, although a few good sized orders have been booked during the week by local wholesalers, and business is gradually increasing. Of course, this is not yet the season for an active trade. It is reported on good authority that one firm alone has booked, within the last few days, an order for 4,000 cases each of tomatoes and corn, for shipment to the Klondyke, while another packer has secured an order for 1,500 cases of tomatoes during the last few days. The idea of wholesalers as to price to retailers is still 85 to 90c. as quoted a week ago. Corn rules at from 90c. to $1, and peas are still quoted at 75c. upwards.

There is still very little doing in canned salmon, but prices remain firm and unchanged. Advices from the Coast state that there are likely to be a few new canneries put up in time for next season's work. In canned lobsters there are still a few first-class brands being offered. In canned fruits the demand is moderate.

COFFEES.

Local wholesalers report a good trade doing in green Rio coffees. Advices from Rio and Santos state that the crop movement is small. This has had the effect of helping to steady the market. The market is also steady for mild grades of coffee.

SUGARS.

The outside markets continued weak until early in the present week, when the cables unexpectedly announced an advance of 1½d. in the price of beet. In New York, up to the end of last week, raw showed a decline of 1-16 to ⅛c. per lb. The market for refined sugar continues demoralized there, owing to the cutting of prices between the Trust and the independent refineries, and the latest advices this week state that soft sugars are still being shaded. There is not a great deal doing in Canada. Business is of a hand-to-mouth character, and refineries say that prices are now getting down to a basis at which they are likely to lose money, owing to the unsatisfactory condition of affairs in the United States. The Canadian market is without change as to price, standard granulated still being quoted at $4.48 for Montreal and $4.43 for Acadia sugar, Toronto. Yellows rule at from $3.93 upwards.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

RICE AND TAPIOCA.

Local wholesalers report a better movement in rice than is usual at this time of the year. The principal kind wanted is "B" rice at from 3¾ to 3⅞c. per lb. Tapioca is still moving well at from 3¾ to 4c. per lb. The outside markets are steady and unchanged.

SYRUPS AND MOLASSES.

There is a fair demand for syrups for table use, and a better business is looked for next month. At the same time, the difficulty of getting dark syrups is causing the trade to be of less volume than it otherwise would be. The refineries have little or no syrups of any kind to offer. There is a good demand for molasses at from 25 to 28c. per lb.

SPICES.

The feature of the spice market is a further advance in the primary markets in pepper. The cable received early in the week from the east states that the prices are ⅜c. higher. All other spices are steady.

TEAS.

The tea market is in a decidedly healthy condition. Brokers report a good demand for hard-twisted polished Japan teas at from 16 to 16½c. per lb., and some transactions have taken place, but these teas are scarce. Teas, however, ranging from 12½ to 14c. per lb. are reported to be in good supply, but not much wanted.

There has been some inquiry for Young Hyson teas, and a few transactions are reported by brokers. The price is still strong for Young Hysons, owing to the shortage in Japans, and there seems to be further indications that low-grade Young Hysons will be in active demand at stiff prices.

A cable from Colombo, Ceylon, states that low-grade teas are from ½ to 1c. per lb. dearer. There is a demand here for both low-grade and fine flavored Ceylon teas. Good flavory teas are scarce. The demand on the local market for these teas is reported to be more active.

Low-grade Indian orange Pekoes at from 15 to 16c. are scarce. A scarcity is also to be noted in low-grade teas of this growth. The market is firm, and there is every indication that a large business will be done. The market in India is almost closed, and it will, therefore, be at least eight months before new crop teas reach this market.

FOREIGN DRIED FRUITS.

CURRANTS—While quotations being received from the primary markets are a little lower than they were a month ago, yet the price is steady at present figures. Advices from Greece state that lower prices are not looked for. The local demand for currants is rather light.

VALENCIA RAISINS—The local market is quiet, with prices nominally unchanged.

PRUNES — Advices received indicate that prices in the primary market are, if anything, higher for Bosnia prunes. Californian prunes are quiet and unchanged. The volume of business in prunes on the local market has so far not been up to expectations.

FIGS—Some further shipments of tapnet figs have been received during the week, and local wholesalers are quoting 4 to 4¼c. per lb.

CALIFORNIAN DRIED FRUITS—Advices from the outside markets report a scarcity of

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THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

both apricots and peaches, and with an upward tendency in prices. A few peaches that had been held by dealers in the Eastern States have been brought upon the Toronto market, but practically no business has been doing from the Coast.

GREEN FRUITS.

Business is picking up nicely. The demand for oranges and lemons is now fair. Receipts are plentiful, so prices keep steady. Some Sevilles are now offered at $3 for 200's and $4.75 for 500's. The latter size are also sold at $1 per 100. Some Sorrentos are offered 50c. below last week's figures, so the quotation is now $1.50 to $2. The amount of cranberries in store is now large, but is considered fully sufficient for requirements. Almeria grapes are advancing, an increase of $2.50 being noted for best qualities this week.

POTATOES——The situation is unchanged. Offerings are liberal in quantity, but are held firmly at 58 to 60c. f.o.b. cars at Toronto. The street market is steady at 60 to 70c.

POULTRY — Chickens are in great demand, and are 10 to 20c, dearer; ducks are also firm at an advance of 25c. Turkeys and geese are selling well at an advance of ½c. per lb.

COUNTRY PRODUCE.

EGGS—If the warm weather of the past week or so continues there will be quite a break in the price of eggs, as receipts are already increasing. Held eggs are steady at 16 to 17c., and some are still asking 18c. Boiling stock is down 2c., and is now quoted at 22.

DRIED AND EVAPORATED APPLES — A fair jobbing trade is noted for dried stock at 5½ to 6c. Stocks outside are pretty well cleared up, and continue steady at 5¼ to 5½c. in a jobbing way. Evaporated apples are moving well, with prices steady at 8¼ to 8½c. outside, and 8½ to 9½c. in a jobbing way, locally.

VEGETABLES—No change. We quote as follows: Rhubarb $1 to $1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; pumpkins, $1 to $1.50; Hubbard squash, $2.50 to $3; red cabbage, 40 to 50c.

BUTTER AND CHEESE.

BUTTER—There is a good fair demand for dairy rolls and prints. Tubs are quiet, there being no fresh offering. Prices for all makes are firm. Creamery is easier in tone, though an excellent local demand is reported. Creamery prints and squares, labeled, are worth 20 to 21c. in Toronto. The few tubs and boxes offering are quoted at 19 to 19½c. at factories.

CHEESE—A good demand is reported, and a strong feeling is manifested, especially for late makes. A couple of cars of early makes are offered at 8¾c., but 9 to 9½c. is the general quotation. Late makes are worth 10 to 10½c.

PROVISIONS.

Receipts of dressed hogs are still large, and another decline of 5 to 10c. brings prices down to $5 to $5.10. Long clear is moving fairly well, but is ¼c. cheaper. Smoked meats are moving freely at prices ¼c. below those of a week ago. Barreled pork has declined 50c. Shortening is ½c. per lb. cheaper.

FISH.

Halifax herring in half-bbls. are 20c. cheaper, and splits are 25c. less. Otherwise no change is noted. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, $2 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.20 to $1.30 per gallon, or $6.25 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The situation is unchanged. Red and white are now quoted at 71 to 72c. at middle freight stations. The street market is steady, with good deliveries of wheat and oats. Prices are unchanged. We quote: Wheat, white, 73c.; red, 72½c.; goose, 71c.; peas, 62 to 66c.; oats, 34c.; barley, 47 to 48c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR — There is no change. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.80 to $3.90; straight roller, $3.25 to $3.35, Toronto freights.

BREAKFAST FOODS—A good business is reported, but no change in prices is noted. We quote: Standard oatmeal and rolled oats, $3 90 in bags and $4 in bbls.; rolled

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE BRAND **TOMATOES** **GARDEN GROWN**

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

J. McLauchlan & Sons,
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CANADIAN

Manufacturers and Shippers who are not represented in

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Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by
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POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—Cured hides are ¼c. dearer. Otherwise there is no change. The demand is brisk. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—The market is firm for sheepskins and lambskins at 85c.

WOOL—No change. Market weak. We quote fleece at 15c. and unwashed at 10c.

SEEDS.

There is a more liberal offering of red clover. The market is dull, in sympathy with a decline in the United States market. Prices here continue at about $3 to $3.75 aboard outside for good to choice seed. There is very little doing in alsike, which is quoted at $2.50 to $4 outside. An occasional small lot of timothy is offered. Machine-threshed is worth $1 to $1.30; bright, unhulled, $1.60 to $1.75 outside. It should always be remembered that the price quoted is what buyers are paying outside, not what they are selling at in Toronto. The expense of freight, recleaning, handling, etc., is considerable, so there is a fair margin between the prices paid at outside points and the prices asked at Toronto for recleaned seed.

SALT.

There is no change in prices noted. The large offerings of English salt are causing considerable uneasiness among Canadian dealers. We quote as follows: Carload lots, $1.05 per bbl., and 65c. per sack; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 50c. English salt is quoted at 48¾c. per sack. These sacks range 13 to the short ton.

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

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Write us for **SALT** of any kind.
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Our extensive
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Poultry, Butter Eggs, Dressed Hogs
CONSIGNMENTS SOLICITED
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Our specialties
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We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

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Watch this Space

SCARCE GOODS

Evaporated Peaches
Evaporated Apricots

Special Values This Week

New Dates
New Commadre Figs
Evaporated Apples
White and Lima Beans

CLEMES BROS., 51 Front St. East, Toronto

MARKET NOTES.

Brooms are 15 to 20c. per dozen dearer.

Bosnia prunes are slightly higher in the primary market.

Halifax herrings are 20c., and splits 25c. cheaper this week.

English salt is offered at Toronto at 48¾c. for sacks of about 154 lb.

A cable from Colombo, Ceylon, notes an advance of ½ to 1c. per lb. in low-grade teas.

Chickens have advanced 10 to 20c.; ducks 25c. per pair. Geese and turkeys are ½c. dearer.

Seville oranges are on the market at $3 for 200's, and $4.75 for 500's. Sorrentos are 50c. cheaper.

Long clear bacon, hams, rolls and backs, have declined ¼c.; shortening is ½c. cheaper; barreled pork is 50c. lower in price.

Rutherford, Marshall & Co., and D. Gunn, Bros. & Co. are advising their customers not to hold any new laid eggs as the mild weather has caused considerable increase in the receipts.

QUEBEC MARKETS.

MONTREAL, Jan. 26, 1899.

GROCERIES.

THE general grocery market recorded considerable activity during the past week, and there was no lack of interesting features. In the first place, a much steadier feeling has been exhibited in sugar lately, as a result of a rather sharp advance in raw beet abroad, while the prevailing uncertainty did not check the movement from refiners here to any great extent. Molasses and syrups have ruled steady. Local jobbers have been buyers of Valencia raisins to a considerable extent during the past 10 days, and advices from Denia have continued very firm in tone. The same feeling is exhibited by currants, while the approach of Lent is likely to lead to a better movement in such lines as prunes and other dried fruits. Canned goods have again demonstrated their firmness in both vegetables and salmon, as will be noted in the appended market reports. Spices are very strong abroad, and the feeling is reflected here. Coffee and tea are steady, and there has been considerable movement in the latter from first hands, particularly in Japans and Ceylons. Unseasonable weather has seriously interfered with trade in fresh fish and green fruit.

SUGAR.

This staple, which, until very recently, has exhibited a very unsettled feeling, has assumed a steadier tendency as a result of a firmer feeling in beet abroad. Despite the uncertainty also the movement here has been quite fair during the past eight days. Recent cables from London reported cane steady, with Java 11s 3d., and fair refining, 9s. 9d. Increased demand has induced a firmer feeling in beet, and present month was quoted 1½d. higher on Monday, at 9s. 3d., with a similar rise for next month's delivery at 9s 3¾d. In New York raw was quiet, fair refining, 3¾c., and centrifugal 96 test, 4¼c. Refined was quiet in that market lately. Local quotations at this writing are as named last week.

SYRUPS.

The steady feeling is fully maintained in Canadian syrup at 1¾ to 2¼c. per lb. in the wood.

MOLASSES.

There has been no important change in the molasses market, the trade being quietly supplied with Barbadoes molasses by the wholesale houses at 31c. in lots and 32c. in small quantities. If it was the question of moving a round lot, however, a buyer would have to pay these figures, as the action of the jobbers is due to the fact that they are determined to keep outsiders from interfering with their customers. How long they can afford to follow this course is difficult to say. Private advices from Barbadoes state that the weather of late has been favorable, and a fair average crop is expected, but it is predicted that the first deliveries will be fully two weeks later than they were last season.

DRIED FRUIT.

There has been more activity in Valencia raisins during the past ten days, as local jobbers have been buyers to a considerable extent. This was not due to the fact that their supplies were not ample, for they were well assorted, but simply that they considered many of the lots offering a purchase. As a result, several commission men here have been entirely cleaned out of stock. Cables from Denia have been firm lately, some quoting an advance of 2s., and firm offers of 17s. cabled last week for selected were refused, sellers asking 19s. there, which is equivalent to 5¼c. laid down here.

Californian raisins are rather lower, as a result of further arrivals, and new 3-crown fruit are offering in a jobbing way at 6¾ to 7c., with 2-crown 5½ to 5¾c.

There has been no change in currants, but primary markets are quite firm, and it would cost more money to replace stock now here. Values, accordingly, are steadily held.

There is a fair inquiry for prunes, and the demand from this Province will increase for these goods as the time for Lent approaches. Quotations are steady.

NUTS.

Business has diminished very materially during the past fortnight, but prices rule steady.

CANNED GOODS.

There is little business doing in canned goods. In round lots, tomatoes have been offered at 90c. per dozen, and, naturally, with this cost in mind, jobbing values are firmly held. Corn is very firm, and jobbers here have paid $1 f.o.b. at the factory, so that an advance on this figure is asked here. Offers of peas are noted at 80 to 85c. There has been inquiry for canned salmon, and sellers are firm, as bids of $3.70 were refused for round lots of 500 cases on the Coast, packers asking $3.75 to $3.80 f.o.b. Coast.

SPICES.

Firmness is a conspicuous feature of the spice market. Black pepper is especially so both for Singapore and Acheen. Pimento and Jamiaca ginger are also firmly held. The crop of pepper is said to be 96,000 piculs short of last year's.

COFFEE.

This staple continues quiet but steady, and prices are unchanged as a rule. Maracaibo is about the only kind moving and straight invoice lots of unroasted, in bags, have changed hands at 7½c. for 50 and 75 bag lots. Santos and Rio are also very steady.

TEA.

There has been considerable inquiry for tea during the week, principally for low-grade Japans and Ceylons, and the demand has resulted in a fair volume of business. Importers also have cabled quite a few orders to Ceylon for prompt shipment. A few small lots of good Japans have been placed at 16 to 17c., and one buyer bid 14 to 14½c. for an entire lot, but the offer was refused. Young Hysons have also been inquired for quite freely on western account and several 100-package lots have been moved at 16 to 16½c.

GREEN FRUIT.

The green fruit market has ruled quiet, on the whole, the unfavorable rainy weather having continued to the detriment of business. Oranges are still a drug on the market, except the larger sizes of Californian fruit which are held firm, owing to scarcity. Lemons remain unchanged with a moderately good inquiry. Cranberries meet a very slow sale. Almeria grapes continue scarce and firm with the strong possibility of still higher prices. There is only a very limited inquiry for pineapples. Bananas have a slow sale, and there is a limited call

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Prepared by special process as in Egypt.
The finest flavoured and strongest Coffee on the market.
Packed in 1 and 2-lb. tins only.
Acme Mills Co., 126-128 Queen St., Montreal

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CONGOU
Superior Grade.

T
Young Hyson
EXTRA QUALITY.

TEAS
JAPANS
Special Values.

S. H. EWING & SONS, Wholesale Only. Montreal.

for grape fruit. Tangerines are strongly held, but inquiry is very light.

APPLES.

The apple market reflects a somewhat better feeling, but prices are not quotably altered.

FISH.

The continued mild, rainy weather has played the dickens with the fish market, supplies especially of fresh haddock being large and values easy. We quote haddock and cod at 3 to 3¼c.; salmon, 9 to 10c.; Manitoba whitefish, 6 to 6¼c.; dore, 5½ to 5¾c.; pike, 3¾; smelts, 3 to 6c. per lb.; tommy cods, $1 to $1.25 per bbl., and herring, $1.60 to $1.65 per 100.

Supplies of salt and pickled fish are not considered as excessive, owing to the fact that Lent commences on Feb. 15. Pickled herring have continued firm, as noted last week, and stocks are very light. No. 1 N.S. herring. $4.50 to $4.75 per bbl. and $2.25 per ½-bbl.; No. 1 green cod, $5.75; do. large, $5.75 to $6; No. 2 ditto, $4.25; No. 1 haddock, $4.25; No. 3 mackerel, $18 and B.C. salmon $12.50 to $13 per bbl.

Prepared and smoked fish were unchanged. We quote: Haddies firm at 6½ to 7c.; bay bloaters at 85c. per box, and smoked herring 9½ to 10c. per box. Dried codfish, $3.65 to $3.75 per 100 lb.; boneless, 5 to 5½c., and dressed boneless cod, $4.25 per 100.

COUNTRY PRODUCE.

EGGS—A more active trade was done in eggs, there being a better demand from local buyers for small lots. Receipts were nil, and stocks are steadily decreasing. We quote: No. 1 candled, 17c.; No. 2 do., 14c.; Montreal limed, 16c.; western limed, 14 to 15c.; western cold storage, 13 to 14c., and culls, 10 to 11c. per doz.

POULTRY—There was a good inquiry for fresh killed poultry, and all offerings met with a fair sale at firm prices. Other grades were quiet. We quote: Fresh killed turkeys, 10¼ to 10½c.; frozen, 9½ to 10c.; assorted choice, fresh killed chickens, 9c.; western frozen, mixed stock, 5 to 6c.; ducks, 7 to 8c., and geese, 4½ to 6c. per lb.

GAME—Receipts of partridge were small, for which the demand was good, and prices ruled firm at 60 to 65c. for firsts, and at 45 to 50c. for seconds, per brace.

HONEY—There was nothing doing in honey, and prices were unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

BEANS—Demand for beans is slow, and the market rules quiet and steady. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—The demand for potatoes is good, of which the offerings are small, and prices rule firm at 55 to 57½c. per bag, in car lots.

ONIONS—There has been more activity in onions, and inquiry for Ontario has been a feature of the week. As a result, prices are higher at $1.85 to $2.25 per bbl.

DRESSED HOGS AND PROVISIONS.

There was nothing new in the local provision market. The demand is still slow and trade quiet, whith no change in prices. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c. and bacon, 10½ to 11c. per lb.

Receipts of dressed hogs to-day were 1,013. The market was quiet and easy at the recent decline, the demand being only fair for small lots $5.45 to $5.60 for light, and at $5.15 to $5.40 for heavy, per 100 lb.

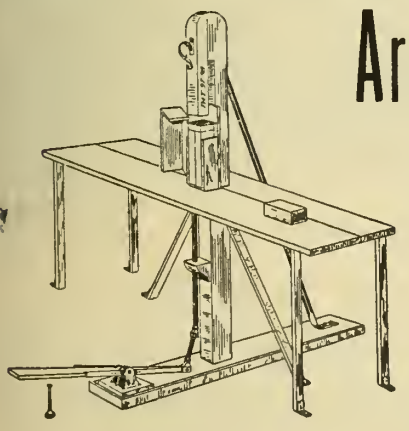
FLOUR, GRAIN, ETC.

GRAIN—Business in grain was exceedingly quiet, and the market in consequence was without any change to note. Locally, peas were quoted at 71c.; buckwheat at 51c., and oats were ¼ to ½c. higher at 33c. ex store.

FLOUR—There was no improvement in the flour market. The demand continues of a jobbing character, with no change in values to note. We quote: Winter wheat patents, $3.75 to $4; straight rollers, $3.55 to $3.70; in bags, $1.70 to $1.80; Manitoba patents, $4.10 to $4.20; strong bakers', $3.75 to $4.

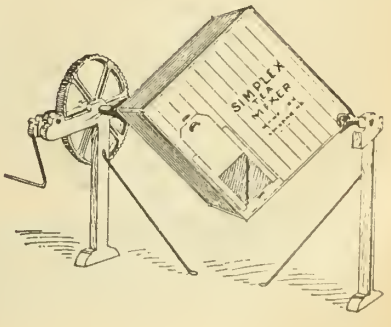
MEAL—The meal market was firm at the recent advance in prices. The demand today for small lots was fair at $3 70 to $3.75 per barrel, and at $1.80 per bag for rolled oats.

FEED—A fairly active trade continues to be done in feed, and prices are fully maintained. Ontario white wheat bran, in bulk, sold at $15 to $15.25, and shorts at $15.50 to $16 per ton. Manitoba bran, $15;



Armeda Tea Packer and Simplex Mixer

Mr. Hellyer, of the firm of Hellyer & Co., Hiogo, Japan, called to see the Armeda Tea Packer, and at once ordered one shipped to Japan. Mr. Hellyer was delighted with it.



A. H. Canning & Co.
Wholesale Agents,
57 Front Street East, TORONTO, ONT.

shorts, $17, and mouille, $19 per ton, including bags.

HAY—The local demand for baled hay is still very limited, owing to the large offerings of loose. We quote as follows: No. 1, $6 to $6.50; No. 2 extra, $4.50 to $5; No. 2, clover mixture, $4 to $4.50; clover, $3.50 to $4.

CHEESE AND BUTTER.

CHEESE—Cheese continues almost motionless, as holders are not anxious to realize, while buyers are disposed to hold off. For really finest fall made western cheese, it is practically impossible to quote a price, as holders of it will not think of accepting what they are offered at present. In finest eastern cheese 10 to 10¼c. is a fair range, with a fraction more possible in the case of strictly finest white cheese, which color is at a premium. There has been some inquiry over the cable for undergrades, but there is little or no cheese answering this description here, the lowest price goods that are offering being held at 9¾ to 9⅞c. Accordingly, the inquiry has been diverted to New York, where some summer makes have been obtained for a good deal less money. Mail advices state that finest selections are firm in price in Great Britain, but that inquiry is not so active for them as for lower grades worth from 44s. to 48s., but good values in summer makes are getting scarce and relatively dear owing to this fact.

Butter is quiet and prices range about the same, viz., 19 to 19½c., the outside being obtainable only in a local jobbing way. According to mail advices, the extremely mild weather in Great Britain is generally unfavorable to the butter market, and has a depressing influence in London and Bristol. Those of the 14th from London state that there is a considerable movement reported in Australian, but holders are content to go on selling at late rates, as the quantities now landing are large, although the cable advices of what is now on the water indicate a decided falling-off in the future. Prices range from 98 to 102s. for finest; 90 to 99s. for fine.

MONTREAL NOTES.

Diminishing stocks have induced a still firmer feeling in Almeria grapes in this market.

The crop of pepper is reported to be 96,000 piculs short of last year, in the Straits Settlement.

Large offerings of fresh fish and the rainy, unseasonable weather have lead to further declines in values.

As a result of demand from the west, truck dealers are asking 10 to 25c. per bbl. more for domestic onions.

The only oranges to exhibit any steadiness here are the larger sizes of Californian fruit, which are rather scarce.

Firm bids made over the cable to Denia for selected Valencias have been refused, an advance of 2s. on the prices named being asked.

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS
All sizes, and finest quality fruit.

HUGH WALKER & SON
Wholesale Fruit and Commission Merchants
GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

. . . PRICES ALWAYS RIGHT . . .

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

Tartan Tea

Rich Aroma
Refined Flavor
Potent Strength
Uniform Quality
Attractive Appearance
It sells readily and gives satisfaction.

BALFOUR & CO. Wholesale Agents HAMILTON

Three Things Right

QUALITY, STYLE and PRICE

of Clark's Ready Lunch Beef.

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house for them.

SEEDED RAISINS.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

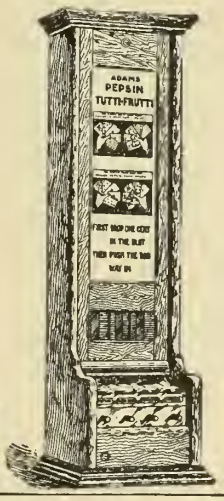
...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.



Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.
13 Jarvis St., Toronto, Ont.

G. F. & J. GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT ST. TORONTO. CELEBRATED

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 25, 1899.

WHILE there is but light business, sales are fully equal to expectations. Winter export business is good, though the promised direct London boat is much missed. There is no doubt another season will see it. Freight boats cannot successfully call at two ports, both because of time and perishable goods. This is particularly a cause of complaint with the present West India service, as the goods shipped are largely perishable. With the quickest despatch the steamers are all adapted for the business. With a direct boat, built for the conditions of the trip, a much larger and more profitable business could be done. There is much dissatisfaction, particularly on the part of wholesale flour dealers, with the new Intercolonial freight tariff, owing to the bid they have made for the up bay Nova Scotia points, the goods having formerly been shipped via St. John. In market, prices show little change, and buying is light.

OIL—There is still but little to note that is new as far as values go, but the change which has been going on in other parts of Canada has been at work here as far as the management of the business is concerned. The office of the Canadian branch has been closed, the business being taken over by the representatives of the Standard Oil Co., formally known as the Eastern Oil Co., but which is to be in future known as the Imperial Oil Co., the name of the late Canadian company and the name under which all the Standard's Canadian business will henceforth be done. The local agent of the late Canadian company takes charge of one branch of the consolidated company's business, and a number of the employes are also retained by the new concern. There is no change in the personnel of the former Standard Oil Co.'s representatives. They have simply taken over the other business including the name. There are still one or two outside dealers in oils here, but it is doubtful if the change will affect them. Prices of burning oil is unchanged. Lubricating and paint oils are firm. Cod oil is dull.

SALT—Importers are pushing sales, and are supplying consumers and retail dealers direct rather than through the trade. Prices, particularly, of English coarse salt, are lower at this season than at any other, and as orders can be filled from ships' side, often on through bills of lading expense is saved which the competition largely gives to the consumer. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Vegetables move freely, and prices are firm, with an upward tendency. Corn is particularly strong. Salmon have no large business, but season is early, and firmer prices are looked for. It is a matter of surprise how the high prices have affected the local market for lobsters. The limited demand has resulted in rather lower prices. Haddies and kippered herring are firmly held, and the spring is expected to show a material advance in price over last year. Fruit moves slowly.

GREEN FRUIT—There is not the expected sale for Valencia oranges, even with the low prices. Quality, as yet, has hardly been up to standard, and Jamaicas are still leaders in quality, though some nice Californians are to hand, and will be arriving more freely, crop being large. There will also be more Floridas than for a number of years. In Valencias, the small sized fruit is not brought here. Lemons have a good sale, prices keeping low. In cranberries, a few Cape Cod berries sell; prices high. Apples sell slowly, but prices are firm.

DRIED FRUIT—There is but limited business. Prunes have most attention, chiefly Californian. Prices are firm. Apricots and peaches find some sale, but prices are too high for much business. The sale here was never very large. Evaporated apples are scarce and high. Western packers offer slowly. Dried apples are light stock, and business is quiet. Raisins are quiet. Currants are but a fair sale. There is a light stock. Onions are higher, and feeling favors a further advance. Dates and figs are quiet, although for the former there is a steady sale in a small way.

SUGAR — The week has shown little change. The slight American advance and an increased tendency on the part of our own refinery to meet competition has stopped the sale of American sugars, though some lots bought continue to arrive.

MOLASSES—Market is firm. Some nice new Orleans in 40 gallon barrels has arrived during the week. This sized package is particularly a favorite at this season. Stocks of all lines are light, and low-priced goods are in demand. Dealers will buy only from hand to-mouth till new goods arrive.

PRODUCE—Eggs are easier, owing to freer arrivals. Fresh-laid are, however, high, and are confined to country market receipts. Butter keeps low. There seems to be considerable in the country. There is difficulty, however, in getting satisfactory quality. Still, it is difficult to get the price asked for creamery, except in a small way. Cheese is firm and rather higher, but local sales are light; stocks not large.

FISH—There is a fair movement. Dry fish is firm. Fresh fish is scarce and high. This affects the finnan haddie business, the demand for which cannot be met. Pickled fish is scarce and high, with a fair sale. Smoked herrings are dull. A few small bloaters are still offered. Frozen herrings are scarce and high. Smelts find a limited sale here. Lobsters are high. Nova Scotian catch is large, and high prices are being obtained in America for the large sized ones. We quote as follows: Large cod, $3.60 to $3.65; medium, $3.50 to $3.60; pollock, $1.75 to $1.80; Grand Manan pickled herring, $1.85 to $1.90; ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl; fall do., $4.75 to $5; ½-bbl.; alewives, $3 per bbl.; bloaters, 50 to 60c.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.40 to $3.50 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, $1 per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 16 to 18c.

PROVISIONS—There is a firm feeling in the pork market, though in barreled goods business is light. Round hogs bring good, full figures, from 5½ to 6c. In barreled beef the price is firm. Lard keeps low.

FLOUR, FEED AND MEAL—There is but a fair business, and values are firm. Some local mills are grinding good flour. The quantity of local grown wheat was quite large last season, and where millers are importing they are turning out a good article at a low figure. Feed is high and scarce, many mills having none to offer at a price that will sell in this market. Oats and oatmeal are higher. Cornmeal is firm at the advance. The high price has affected the sale of barley and split peas. Hay finds a rather better sale, but the price is still low. Beans are dull, and western shippers show quite a range, some offering below the market price. We quote as follows: Manitoba flour, $4.65 to $4.85, best Ontario, $4 to $4.15; medium, $3.75 to $3.85; oatmeal, $3.80 to $3.85; cornmeal, $2.20; middlings, $19 to $20; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.10 to $1.20; prime, 95 to $1; yellow eye beans, $1.75; split peas, $3.80 to $3.90; round, $3.25 to $3.40; pot barley, $3.60 to $3.75; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Geo. Mitchell, M.P.P., has been elected president of the Halifax Board of Trade.

J. H. Davidson has withdrawn from the retail grocery firm of Davidson & Worden. Mr. Worden continues the business.

Solid jelly squares find the competition of jelly powder very keen. "Pure Gold" jelly powder finds a very much increased demand here.

At the annual meeting of the Charlottetown Board of Trade, Horace Haszard was elected president, W. H. Aiken vice-president, and S. W. Crabbe secretary-treasurer.

Leonard Bros. are finding it difficult to supply the western demand for their finnan haddies; in fact, find it impossible, but are doing their best. Fresh haddock are very scarce.

Prince Edward Island shippers are much pleased at the returns received from apples shipped last month to London, Eng. This is a new departure for the Island, and promises to be a profitable one.

Mr. Laing, of the Laing Packing and Provision Co., Montreal, was in the city this week, and called on the trade. J. C. Bowman, who formerly represented the company, is again acting as their agent.

Nova Scotian fruitmen are not behind in feelings of pride in reference to their apples, as at the exhibition of United States and Canadian fruit at Omaha, Neb., the Nova

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label Tomato ..Ketchup

rids digestion of all ills, appetite of fickleness. Prepared with skill from finest red ripe tomatoes, seasoned to a turn, put up in bottles made pure by sterilizing.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

Scotian Gravensteins secured diploma and gold medal as the best apple in America for dessert and cooking.

The West Indian steamer, arriving last week, had a small cargo for St. John, including 60 bags cocoanuts and 70 bbls. of oranges. For Halifax she had 150 puncheons of molasses, 450 packages of sugar, 270 packages of rum. She took away a full cargo.

THE GROCER congratulates G. Frank Beer, who left Charlottetown only last May for Nelson, B.C., on his election as alderman. It can also congratulate Nelson, and hopes the other members are of an equally good standard.

HAVE NOT DISSOLVED.

Meikle & Coppinger, general merchants, Morden, Man., write denying the statement made in THE CANADIAN GROCER, of Jan. 13, to the effect that they had dissolved partnership, H. Meikle continuing. They state that though Mr. Coppinger has been talking of retiring from business for the last eight years, he has not yet done so. The firm advises that it is holding a slaughter sale at present however.

PERSONAL MENTION.

Mr. Charles Herbert Colson, of the firm of C. E. Colson & Son, is in New York on his wedding tour, and will be home this week.

The "Salada" Tea Co. last week sold 10,640 lb. more "Salada" than they did the corresponding week of 1898.

To Save You Time.

Perhaps you are a long distance from our Home Office in Toronto and want to reach us quickly. If you address your letter, in our name, to 1 and 3 De Bresoles St., Montreal, it will be received at our branch there and answered promptly.

Also, if you are nearer to Winnipeg, Vancouver, B.C., St. John's, Nfld, or Glasgow, Scotland, send your letters to our agents in **those** cities—they will reach our agents safely, and, too, your orders will be filled promptly on

Boeckhs' Brooms and Brushes

Boeckh Bros. & Company, Mfrs.,
Toronto, Ont.

J. E. Dingman, Winnipeg.
Wm. Tufts & Son, Vancouver.
D. J. Scott, St. John's, Nfld.
W. R. Wilson, Glasgow.

CURRENT MARKET QUOTATIONS

January 26, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	14	14½	12	14	.....	.....
" " pound prints	.....	.....	14	16	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	11	12	14	16	.....	.....
Creamery, tubs	19½	20	19	20	18	20	.....	.....
" prints	21	22	20	22	20	22	.....	.....
Cheese	10	10¼	8	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	70	95	90	95	.....	90
Corn, 2's	.....	1 00	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	80	85	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 40	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe talls	1 20	1 25	1 55	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Coboes	95	1 00	1 15	1 20	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 25	1 35	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$3 75	4 00	4 50	3 50	4 00	.....	.....
" " 420's, large	.....	4 00	4 50	5 00	4 00	4 25	.....	.....
" " ordinary	.....		3 50	3 75	3 25	3 50	.....	.....
" Mexican, per box	2 75	3 25	2 25	2 75	.....	.....	.....	.....
" Jamaica, per bbl	4 50	5 50	4 50	5 00	6 50	7 00	.....	.....
" California Navels	3 50	4 00	3 00	3 50	3 75	4 00	.....	.....
" Jap. Tangarines	.....	.....	1 25	1 75	.....	.....		.....
" Sorrentos	.....	.....	1 50	2 00	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	2 75	3 25	2 75	3 50	.....	.....
Bananas, per bunch	2 25	2 75	1 40	1 70	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 00	3 50	2 50	3 50	.....	.....
Cranberries, per bbl	7 00	8 00	7 00	8 50	8 00	9 50	....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	7 50	10 00	6 00	7 00	....	.....
Pears, late varieties, per bbl	.....	.....	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	1 00	1 10	.....	.....	.....	.....
Valencia onions, 160-lb. case	.....	.....	2 50	2 75	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	2 75	3 00	.....	.....	.....	.....
Grape Fruit	5 50	6 00	...	.....	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 30	.....	$4 48	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 30	.....	4 43	.....	4½	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 47½	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 60	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 15	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	4 70	.....	4 95	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 43	.....	.....	.....	.....
Cream	.....	4 13	.....	4 43	.....	.....	.....	.....
Extra bright	.....	4 11	.....	4 33	3⅜	3¾	4½	4⅝
Bright coffee	.....	.....	....	4 23	3¼	3½	.....	.....
No. 3 yellow	.....	3 75	.....	4 03	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Demerara	.....	.....	3 60	3 85	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba	
Dark	.....	.....	.....	.....	.....	.....	.....	.....
Medium	.....	.....	30	32	.....	.....	8	3½
Bright	.....	.....	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	26	30	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	23	25	38	42	32	34	.....	40
Antigua	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	8 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 25	2 80	2 95	.....	3 25	....	.....

COUNTRY PRODUCE

Eggs, boiling stock	23	24	22	25	18	19	.....	15
" fresh gatbered	....	.....	17	18	20	24	.....	.....
" held	15	16½	15	16	15	16	.....	.....
Poultry—chickens, dressed	*5	8	35	70	25	50	....	.....
Geese, per lb.	....	.....	5	6	50	70	.....	.....
Ducks, per pair	*8½	9	40	80	40	60	.....	.....
Turkeys, per lb	.....	.....	6	9	10	14	.....	.....
Honey, comb, per doz	1 50	1 75	80	1 35	1 50	1 75	.....	....
" ligbt color, 60-lb tins	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	7	8	.....	7	8	10	.....	...
" buckwheat	5½	6½	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" " ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Tapnets, per lb	.....	.....	4	4½	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8	9	.....	.....
" " 60's	.....	8	8	8½	7	8	.....	.....
" " 70's	.....	7½	7½	7¾	7	8	.....	.
" " 80's	.....	7	6¾	7	.....	7	.....	.....
" " 90's	.....	6½	6	6½	4½	5	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	5½	6½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7¼	7½	7	7¾	7	7½
" " 4-crown	.....	7½	8	8½	8	8¼	8	8½
" Malaga, London layers	.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " Black baskets	.....	.....	2 20	2 30	.....	.....	.....	.....
" " Blue baskets	.....	.....	3 10	3 25	.....	.....	.....	.....
" " Con. Clusters	.....	.....	2 30	2 40	.....	.....	.....	.....
" " Choice "	.....	.....	2 50	2 60	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	3 25	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	3 60	3 70	.....	.....	.....	.....
" " " Clusters	.....	.....	4 25	4 50	.....	.....	.....	.....
" " Finest Elite	.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried	6	6½	5½	6	5½	6	.....	7
" " evaporated	9	9½	8½	9	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	18	16	18	.....	.....

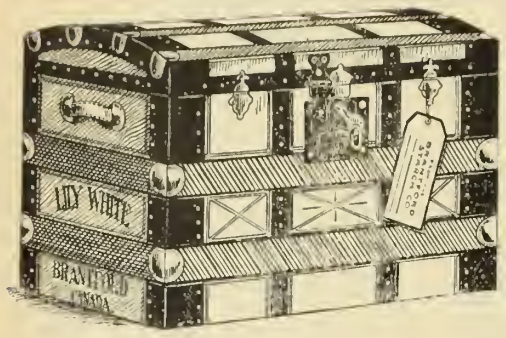
PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8½	9½	10	.....	10½
Hams	10½	13	10	10½	10½	12	.....	11½
Sboulder bams	.....	10	7¾	8	8	9	.....	9½
Backs	....	.....	10	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian beavy mess	16 50	17 00	14 00	14 50	14 50	15 00	16 00	17 00
" sbort cut	16 00	16 50	15 00	15 50	15 00	15 25	16 50	17 50
Clear shoulder mess	...	.....	13 00	13 50	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 00	13 50	.....	.....
Lard, tierces, per lb	....	8¼	.....	6½	6¾	7	9	9½
Tubs	.....	8½	6¾	7	7	7¼	.....	.....
Pails	8¾	9¾	7	7¼	7¼	7½	.....	9
Compound, Pails	.....	1 10	5½	6	6½	7	.....	7
Sbortening, in 60-lb. tubs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	...	.....	5 00	5 10	.....	.....	.....	.....

Our New Package!



Have you seen it in the flesh ?

LILY WHITE GLOSS STARCH

is now put up in 6-lb. Toy Trunks (package registered). You can have them with or without lock and key. There has been no such seller on the market in years.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	14	12	12½	12½	15
Valencia shelled almonds	28	30	29	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	13	14	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	11	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	26	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	5	4¾	5	5	6	.....	.....
Japan	6	6¼	5½	6	5	6	.....	5⅜
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	4¼	4½	5	6	.....	4
Tapioca	4	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	.....	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	.....	35
" " 5-lb. cans	20	22	20	26	20	22	....	.....
" " whole	19	25	17	24	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Guupowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, paluted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

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CANNED SALMON

All the leading brands in stock; get our prices before buying.

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Canadian Agents for HONDI Ceylon Tea.

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THE FRAGRANT . . .

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Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.
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GEORGE FOSTER & SONS

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TEA

Ceylon

"SAILOR BOY"

1 and ½-lb. packages.

PACKED IN CEYLON.

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NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

Our Stock Taking is now Over.

WE ARE NOW IN A POSITION TO MAKE A CLEARING LOT SALE AT SURPRISING LOW PRICES:

A lot of **VALENCIA RAISINS** FINE OFF-STALK SELECTED 4-CROWN

OF THE BEST BRANDS

We have a few hundred cases of 1897 Valencia Raisins. The fruit is in splendid condition, and compares with advantage with a good many brands of 1898 crop.

THESE HAVE TO BE SOLD!

We have also a nice assortment of following fruits, which have to be sold at once. See our prices:

PRUNES, "French," in 25-lb. boxes.
PRUNES, "California," in 25-lb. boxes.

FIGS, " Choice, 10-lb. boxes.
FIGS, " London, 10-lb. boxes.
FIGS, " Natural, 10-lb. boxes.
FIGS, " " 20-lb. boxes.
FIGS, " " 50-lb. bags.

If you want a BARGAIN IN CURRANTS, we have

"FILIATRAS" in barrels, ½-barrels and ¼-cases.
"AMELIAS," cleaned, in ¼-cases.
"VOSTIZZA," " in ¼-cases.
"BLACK PEARL," in ¼-cases.
"PRINCESS," cleaned, in ¼-boxes and 1-lb. cartoons.

Received too late for holiday trade, a fine lot of

PURE MAYETTE GRENOBLE NUTS

which are offered at an exceptionally low price. **THEY MUST GO!**

Our stock of canned goods is complete of the best kind.

Write or telephone for quotations.

LAPORTE, MARTIN & CIE., Wholesale Grocers, Montreal.

THE LATE THOMAS TODD.

THOMAS TODD, flour-miller and produce and commission merchant, Galt, Ont., whose death was noted in these columns last week, was, for many years, one of the most conspicuous figures in Galt business circles.

The following sketch of his life, from The Galt Reporter, gives a good insight into the characteristics which resulted in a farmer-lad working his way to a position of responsibility and honor :

"The late Thomas Todd was born in Thurlstone, Ettrick, Scotland, on October 14, 1831. The family emigrated to Canada when he was three years old, but on the way out his mother was taken ill and died from the cholera, that dread disease having broken out on board the ship. The remainder of the little family, amidst much sorrow, proceeded westward after landing at Montreal, and took up farm lands on the Brock road, near Aberfoyle, where Thomas Todd, the father, continued farming for many years. He married a second time, as a result of which union two sons and three daughters were born. The sons are Peter Todd, of Walkerton, and Mitchell Todd, of Guelph, and the daughters all reside in Guelph, two being married. The subject of this sketch grew up on the farm, but, when he was about fifteen years of age, he determined to launch out into business life, and was apprenticed to James Kay, wagon-maker, whose shop was situated in what is now Cowan & Co.'s yard, on North Water street. There Thomas Todd learned his trade, but his mind seemed to be always looking forward to the time when the world would open up to him as a vaster sphere.

"No sooner through his trade is he than we find him accepting a situation as foreman of Wm. Robinson's wagon and carriage-works in a building where George Bernhardt's block is now located, and in a short time going into a partnership with that gentleman, which lasted three years, when Mr. Robinson retired and a new partnership was formed, with Walter Brydon and Alex. Walker in the commencement of a carriage making and blacksmithing establishment at the head of Main street, which Mr. Brydon subsequently owned and carried on himself for many years. Only about two years did he remain in this firm, however, and then he joined John Davidson in putting up a wagon and carriage-shop where the Victoria Wheel Works now stands. Mr. Todd erected the initial buildings of the latter now extensive industry. About this time he was married to Sybella Nichol, a sister of George Nichol, of Beverley, by whom he had three children, two of whom died in early youth, and Martin N. Todd, of Thomas Todd & Son, surviving. He had built the handsome stone house on the corner of Main and Shade streets, where Robert Scott now lives, and resided there for quite a number of years. Not having a great liking for his trade, however, Mr. Todd remained in it but a short time and then, with Alex. Carter (now of Elora) rented the brewery across the road, which is now Elliott's Soap Works, and went into brewing. They were not, however, successful in this enterprise, and selling out to Mr. Arnold, started business as produce and commission merchants. That was in the year 1873, and from then until November of 1886 he continued in that field of mercantile life. An untiring man, his energies seemed at times phenomenal. His capacity for business was unlimited. His information on all subjects was large, and he handled, during those years, more produce of any kind and did a larger business than any other one man in this country outside the large centres.

"In 1886, with his son Martin and John Scott, he bought their large mill from Aitken & Waddell, of Glasgow, and started as flour-millers, under the firm name of The Todd Milling Co. Then his ideals of expansion were somewhat realized, for he could devote his whole energies to the development of a great business. When the fact is mentioned that from July, '97 to July '98, The Todd Milling Co. exported to Great Britain alone, an amount equivalent to 100,000 barrels of

The Late Thomas Todd.

flour, it gives a partial idea of the immensity of the overturn of this mill. He several times crossed the Atlantic on business bent, the last occasion being in the fall of '97. Besides all this, in a business way, Mr. Todd for several years owned and carried on the Preston hop yards, now in the possession of John D. Moore, ex-M.P.P.

"The amount of money which passed through Mr. Todd's hands in these many years was truly something enormous. It was done through the instrumentality of the Merchants Bank of Canada, and his record as an upright business man is a legacy alone. The bank learned to trust his every statement, and his word was found to be absolutely correct. When he was a commission merchant, his export business amounted to about $1,000,000 a year.

"In 1888, Mr. Todd and his son purchased the malt-house on the corner of Kerr and and Shade streets from the Peck estate, and have continued to manage it with much success ever since.

"Mr. Todd was a man who recognized that, as a good citizen, he must take an interest in the welfare of the community in which he lived, and we find him participating prominently in all branches of social, municipal and religious life. The statement may be somewhat exaggerated, but it is the unvarnished truth, nevertheless, that little has gone on in the growth and history of Galt during the last 35 years that he was not more or less interested in, and few, if any, of the principal enterprises have not had a word of counsel and advice, at least, from him in some direction. An electric railway, connecting Galt with Preston and Hespeler, was for years a hobby of his, and he has been, almost since the inception of that road, the active president of The Galt, Preston and Hespeler Street Railway. Messrs. Todd, Spiers, Lutz, Cox and Capt. Dickson were the promoters of this splendid enterprise, but Mr. Todd was the watch-tower, as it were. He did not believe, as many business men do to-day, however, in opening his individual daily life with a door-key and closing it with a letter for the late mail. He comprehended fully his responsibility to use his talents for the welfare of his fellow-citizens. For many years he was the aggressive chairman of the board of managers of the (now) Central Church, it being owing to his influence on the board, largely, that the magnificent new church, next Main street bridge, was built. He was always a warm supporter of that congregation since his connection with it. For a number of years he sat at the council board ; he was the county's representative on the board of directors of the Credit Valley Railway, since merged into the C.P.R.; he was for several terms the president of the Galt Board of Trade ; he was on the Collegiate Institute board for many years, and at the time of his death was chairman of the property committee ; he was an honorary director of the Economical Insurance Co., of Berlin ; one of the charter members of the Imperial Hotel Company, he was president of the company since its inception ; and was a member of the Toronto Board of Trade. He was, besides, in touch with every department of local public life. He also was one of the charter members of Waterloo Lodge, I.O.O.F. In politics, he was a staunch Conservative.

"Mr. Todd was twice married, the first marriage having been already referred to. His second wife, whose maiden name was Margaret Carter, survives. Mrs. Dr. Lowe, of Regina, an adopted doughter, and Martin Todd, are also survivors of the family."

NEW FIRMS COMMENCING.

Leo. G. Esther is opening up as fruiter and confectioner in Halifax.

Thomas Freeman has started up as grocer at Weymouth Bridge, N.S.

Baker & Skelding are opening up as wholesale produce, flour and feed dealers in Macleod, Man.

E. Parris & Co., general merchants, Brooklyn & Slocan, B.C., have opened a branch store at Niagara.

A. Harris, the oldest commercial traveller of the Northwest, and for many years representative in Winnipeg of L. O. Grothe & Co., Montreal, cigar dealers, is dead, aged 72.

It is a monumental fact that the best coffee grown is

Chase & Sanborn's
Seal Brand Java and Mocha

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE bailiff is in possession of the business, etc., of R. Clark & Co., general merchants, Proton Station, Ont.

P. A. Parent, grocer, Quebec, has assigned.

G. W. Hamilton, confectioner, Truro, Ont., is away.

Bates & Gillis, general merchants, Sydney, N.S., have assigned.

Thos. H. Birks has been appointed curator of J. D. Caron, grocer, Hull.

J. F. Trottier, general merchant, Grand Mere, Que., has assigned.

Valiquette & Larive, general merchants, Ste. Adele, Que., have assigned.

A. Lemieux has been appointed curator of Jos. Moreau, grocer, Levis, Que.

A. Gaumond, general merchant, St. Jean des Chaillons, Que., has assigned.

H. A. Holman, fruit dealer, etc., Winnipeg, is offering 10c. on the dollar.

C. F. Francis & Co., grocers, St. John, N.B., are offering 30c. on the dollar.

B. C. Dahl, general merchant, Erin, Ont., has compromised at 80c. on the dollar.

Allan G. Purdy, general merchant, Spring Hill, Ont., is offering 25c. on the dollar.

Harry Austin, confectioner. Fenelon Falls, Ont., has assigned to S. Nevison.

Kitty B. Martin, grocer, Peterboro', Ont., has assigned to R. R. Hall, Peterboro'.

Alphonse Bernier, general merchant, etc., Cap St. Ignace, Que., has assigned.

Z. Harvey, general merchant, Hilarion, Que., has compromised at 38c. on the dollar.

Etienne Lacoste, grocer, etc., St. Henri de Montreal, has assigned to Bilodeau & Renaud.

The business of J. A. Marchand, general merchant, Fraserville, Que., has been liquidated.

J. H. Brodeur, general merchant, Varennes, Que., has filed consent of assignment.

E. B. Prieur, starch manufacturer, St. Luce Station, Que., is offering 25c. on the dollar, cash.

J. R. Brillon has been appointed curator of A. J. Prefontaine, general merchant, Beloeil, Que.

N. Daunais, proprietor of The Star Canadian Tobacco Co., Montreal, is offering 40c. on the dollar.

Paradis & Jobin have been appointed provisional guardians of Leon Rondeau, grocer, Quebec.

The estate of Mrs. Wilson, general merchant, Midland, Ont., valued at $3,000, has been closed by Richard Tew, assignee, Toronto, at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Lalonde & Frere, grocers, Montreal, have dissolved.

Delorme & Michon, tea merchants, Montreal, have dissolved.

F. Gendreau & Fils, general merchants, Arthabaskaville, Que., have dissolved.

Edward Hagar & Co., wholesale and retail crockery dealers, Montreal, have dissolved.

Byam & Ramsay, general merchants, Belfountain and Credit Forks, Ont., have dissolved.

Markeson & Co., bakers and grocers, Slocan City, B.C., have dissolved, Martin Markeson continuing.

Schultz & Stiefel, general merchants, Gretna and Altona, Man., have dissolved, Otto Schultz continuing.

Davidson & Worden, grocers and meat dealers, St. John, N.B., have dissolved, and Frank L. Worden continues in his own name.

Joseph Low and J. B. Turner have registered partnership under the style of J. B. Turner & Co., general merchants, Grand Mere, Que.

Rodrique Langlois and David Ruel have registered partnership under the style of R. Langlois & Co., grocers and liquor dealers, Montreal.

The Park, Blackwell Co., Limited, pork packers and wholesale and retail provision dealers, Toronto, have sold out their retail provision branch to Andrew Thompson.

McLennan & Williams, general merchants, Treherne, Man., have dissolved, D. F. Williams selling out his interest to J. K. McLennan, who admits A. Steinhoff and F. Wilson under the style J. K. McLennan & Co.

SALES MADE AND PENDING.

Hutchison & Co., produce dealers, Revelstoke, B.C., have sold out.

The assets of John D. Thomson, general merchant, Buckingham, Que., have been sold.

The assets of Girard & Laforest, general merchants, Grand Mere, Que., have been sold.

The stock of W. A. Thouin, grocer, Montreal, Que., has been sold at 52c. on the dollar.

Hagaman & Jull, general merchants, Ridgetown, Ont., are advertising their stock for sale by tender.

The stock of F. Lavoie, general merchant, St. Eugene, Que., has been sold at 56c. on the dollar.

Louis B. D'Entremont, general merchant, Pubnico, N.S., is advertising that he will sell out after March 15.

The stock of Alphonse Bernier, general merchant, Cap St. Ignace, Que., which was recently seized, is to be sold on the 30th inst.

The assets of J. W. Tremblay, general merchant, Les Eboulements, Que., are advertised for sale on the 27th inst.

The stock, book debts and store of Mrs. Simon Narovlansky, general merchant, Moosomin, Man., are advertised for sale on January 31 by the assignee.

CHANGES.

H. E. Harmer, grocer, Thamesville, Ont., has been succeeded by Watts & Obey.

T. F. Hook, grocer and baker, Markham, Ont., has sold out to Henry & Richardson.

Gregoire Dumont, general merchant, West Broughton, Que., is removing to St. Aubert.

The Major Candy Co., confectioners, Halifax, are removing to Fredericton, N.B.

Marc A. Bernier has registered as proprietor of Ed. Cote & Cie., grocers, Montreal.

H. Dunke & Co., general merchants, Elmira, Ont., have sold out to W. H. Otto & Co.

F. Dean Nixon & Co., general merchants, Dundalk, Ont., have sold out to J. D. Brown.

The stock of M. Gaglietto, grocer, Kamloops, B.C., is being moved to Victoria by assignee.

Elizabeth A. Calhoun, general merchant, Dundalk, Ont., has been succeeded by J. E. Richards.

The Scottish-Canadian Salmon Packing Co., have been incorporated, with headquarters at Vancouver.

P. Winram & Co., general merchants, Manitou and La Riviere, Man., have closed their La Riviere branch.

Eugene Gendreau has registered as proprietor of G. E. Gendreau, general merchant, Arthabaskaville, Que.

The estate of A. L. Goodwin, commission fruit dealer, etc., St. John, has been purchased by E. A. Goodwin.

Fred. W. Chapman, grocer, Cannington, Ont., has sold out to M. A. Ross and has bought out Geo. Leaves, 822 College street, Toronto.

FIRES.

P. N. Pate, general merchant, O'Leary, P.E.I., has been burned out.

Mrs. Power, general merchant, Theodore, N.W.T., has been burned out.

D. C. Morson & Co., general merchants, Cardigan, P.E.I., have been burned out, and Jas. E. McDonald, general merchant, of the same place, has been burned out.

DEATHS.

Arch. McBean, of A. McBean & Son, grain dealers, is dead.

Howard B. White, general merchant, Centreville, N.B., is dead.

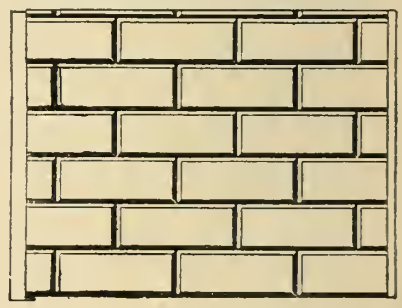
Mrs. J. R. McDonald, of J. R. McDonald & Co., grocers, Montreal, is dead.

Not Expensive But Durable.

OUR SHEET STEEL

PRESSED BRICK.

t's Fire and Lightning proof—making a warm, durable protection that is uniformly attractive in appearance.



For improving old buildings or covering new ones it gives splendid satisfaction, on account of its moderate price and the ease with which it is applied.

If you're interested, write us for full information.

Metallic Roofing Co., Limited

1180 King St. West - TORONTO.

TO THE WHOLESALE TRADE AND OTHERS:

See that you are fully stocked with

E. B. Eddy's

Universally acknowledged to be superior to all others.

"Victoria" **Parlor**

"Eagle" and Other Brands **Matches**

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

THE TRAVELING SALESMAN.

THE delusion that the traveling salesman is a useless luxury is as seldom met with nowadays as the notion that no man can be a successful merchant and a true Christian, says Merchants' Review. Both notions in their day formed more or less fruitful topics for discussion in trade papers and elsewhere, and both have been proved thoroughly fallacious.

As for the salesman—may his tribe increase—his services are in greater demand than ever before, and their value was never more thoroughly recognized than to-day. The manufacturer and wholesaler depend upon the salesman in direct ratio to the extent of their trade, the wider its extent the greater the number and skill of their traveling representatives, and this, too, notwithstanding the remarkable growth of the influence of the trade press and the increased use of the trade journals by advertisers who would reach the retailers.

The retailers, also, are not less indebted to the knights of the grip than the firms they buy from. This is obvious to everybody who has kept track of the progress of the distributive branches of business.

If the salesman was a useful member of the grocery guild a generation ago, he is doubly so to-day, owing to the multiplication of brands, the increase of the lines handled by grocers, and the practical impossibility of the average retailer becoming an expert in all the multifarious articles that the catholic taste of the public compels him to keep in stock.

The trade paper can help him to some extent, yet the competition for advertising must always prevent a close investigation of the matter of quality, when a "reading notice" is asked for or volunteered, and, therefore, the salesman's verdict will always have due weight with the over-driven merchant who is in doubt as to the selling qualities of some new brand. This, of course, with the proviso that the salesman has earned the confidence of his customer, and it goes without saying that the salesman of experience, the successful salesman, will soon gain the dealer's confidence, for that is the prime object of his endeavors, just as it is the principal ambition of the newly-established merchant to win the confidence of the public.

The concentration of capital in the form of trusts or department stores does not appear to affect the demand for the traveling salesman's services, and the proposal of a commercial daily, that dealers in want of goods shall advertise their needs in the same manner as the sellers have been accustomed to advertise their readiness to sell, would, probably, intensify the demand for the intermediary offices of the accomplished salesman. Thus, whatever shape the distributive movement is likely to take in the future, it is unlikely that the traveling man will be in less request than to-day.

Certainly, the trade press, to which the salesmen have proved such useful friends, must ever wish well to the gentlemen who keep the different sections of the country in close touch with each other, prevent gluts at trade centres, and take so modest a recompense for their toil.

REMOVING WALL PAPER.

To remove varnished paper from a wall is not so easy as it appears at first glance. One of the simplest and most practical methods of doing it is to take a fairly sharp chisel, of narrow width, and to score the paper across, rapidly removing, with the sharp edge, strips of the paper. If one or two applications of water are then made, it will soak through and allow the whole of the paper to be scraped off without a great deal of trouble. It is better to use the water hot, and in cases of extreme difficulty one or more coats of paste of an average consistency may be applied. The paste holds the water and permits it to soak through the paper more effectively than would water ordinarily applied.

A Vancouver paper says: "Mr. May's new grocery store at the corner of Pender and Howe streets is a model of completeness. A prominent feature is his complete stock of 'Hondi' Ceylon tea."

J. N. Wigle, Amherstburg, Ont., recently left for England, sailing from Halifax on the 9th by the steamer Parisian. Mr. Wigle is taking samples of tobacco grown in South Essex, and possesses letters from the Dominion and Ontario Agricultural Departments to their European agents. He will endeavor to find a permanent market for the Essex product and learn conditions of packing. The Essex Tobacco Growers' Association are subscribing to a fund to pay expenses. Mr. Wigle may extend his trip to Holland, Belgium and Germany.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring **LARGER RETURNS** than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak... } Smoking

Free Trade...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

BUREAU OF BUSINESS INFORMATION.

PROPERTIES FOR SALE OR WANTED.

A1 GENERAL STOCK FOR SALE—RATE on dollar; splendid opening; best store and stand in the place. Box 205, Drumbo.

GROCERY STOCK WANTED, COMMUNICATIONS confidential. Box 760, Telegram, Toronto.

WANTED—PARTNER WITH THREE TO five thousand dollars, to go into general store business. Apply, Box 824, Telegram, Toronto.

WANTED — SMALL GROCERY STOCK, corner stand preferred, cheap for cash. Address, Box 807, Telegram, Toronto.

CHEESE FACTORY—PAYING BUSINESS—good reason for selling. H. Tovell, Walkerton, Ont.

FOR SALE—GROCERY AND CROCKERY business; first-class location; cash trade. James Craig, Kingston.

GROCERY FOR SALE; MILK ROUTE, 5 cans; tea business. 112 Yonge Street, Toronto, Room 3.

WANTED--LICENSED OR NON-LICENSED grocery for a cash buyer, in vicinity of Bleury Street West. Apply to Marquis & Cousineau, Chambers 6 and 7, New York Life Building, Montreal.

SITUATIONS VACANT OR WANTED.

WANTED — TWO EXPERIENCED PROvision travellers; Dominion trade. Apply Post Office Box 187, Hamilton.

WANTED — ON 1ST FEBRUARY, TRAveller for Lower Provinces by packing and canning house. Apply by letter stating experience, P. O. Box 644, Montreal.

WANTED—REPRESENTATIVE IN NOVA Scotia and New Brunswick for a first-class ham, bacon and lard establishment; on commission; one now operating territory with staple goods preferred. Address R, 841, Star Office, Montreal.

WANTED — GROCERY CLERK, MUST board with advertiser and have good references as to character and capability. Address S, 876, Star Office, Montreal.

WANTED — TRAVELLER TO HANDLE side line on commission; one starting over branch lines preferred. Good thing to right party. Box 553, Winnipeg.

WANTED—A GOOD CLERK WITH 3 TO 4 years' experience in a country store, with first-class reference. Apply personally, to A. Pilon, Casselman.

WANTED—AT ONCE, A YOUNG MAN TO care horse and drive a grocery express, one reliable and respectable preferred. Bring reference. Apply 319 St. Antoine St., Montreal.

The London Coffee and Spice Co.
LIMITED

LONDON, ONTARIO

Our travellers are now on the road with full lines of COFFEE, SPICES, MUSTARDS, EXTRACTS, FRENCH MUSTARD, Etc. A trial order solicited.

"Experience is a Wise Teacher."

FARMER JONES.—"Say, Brown! I guess your head was level when you bought them Egg Crates after all. I'm satisfied."

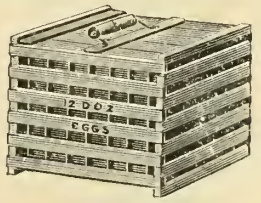
FARMER BROWN.—"I thought you would come to it."

Specially intended for Farmers' use. None can afford to be without them.

COST LITTLE. SAVE MUCH.

With fillers removed make the handiest kind of a carrier for Fruit, Vegetables, etc.

Money wisely spent is returned many-fold. Get the best.



THE HUMPTY DUMPTY FOLDING EGG CRATES

No { Broken Eggs / Disputed Count / Time Wasted

The { Easiest / Cheapest / Quickest / Safest / Best } way to store and market eggs.

Send for Circulars and Prices.

Made Exclusively by

The DOWSWELL MANUFACTURING CO., Limited

W. L. HALDIMAND & SON
32 and 34 St. Dizier St., Montreal, Eastern Agents.

HAMILTON, CANADA.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

BUY
Star Brand

COTTON CLOTHES LINES
— AND —
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.
See that you get them.

COCKBURN'S
GLEN ORME
Scotch Whisky
Fine Flavor.
Good Value.

J. & R. McLEA
MONTREAL Agents

J.Y. GRIFFIN & CO.

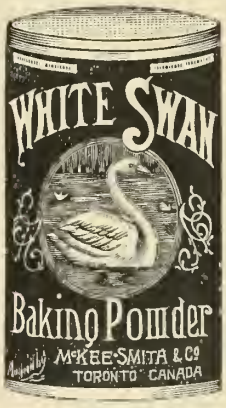
Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,
P. O. BOX 28. **Vancouver.**



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is the standard
Baking Powder
for Strength, Purity and Wholesomeness.
Sold by all wholesale dealers.

SMITH & SCOTT
Mfrs.
6 & 8 Bay St., Toronto.

ASK FOR
MOTT'S

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.
GUELPH, ONT.

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CAPITAL - $25,000

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TORONTO, ONT.

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA

SPECIAL AGENTS
In labelled Tins.
14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Brooms
Brushes
Baskets

Wooden Ware

Paper Bags
TWINE, PAPER
Butter Tubs

WALTER WOODS & CO.,
HAMILTON.

Southwell's Orange Marmalade
Southwell's Whole Fruit Jams
Southwell's Confectionery

A 1 LINES, and all stocked by the Best Grocers in Canada.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., St. 16 John St. MONTREAL

Current Market Quotations for Proprietary Articles

Jan. 26, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO.

1 lb. tins, 2 doz. in case...per doz.	1 20
½ lb. tins, 3 " " ..... "	....
¼ lb. tins, 4 " " ..... "	....

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case..... per doz.	$ 75
½ " 3 " ..... "	1 20
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes ..... per lb.	16
35 lb. pails..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case..... per doz...	0 80
½ " 3 " ..... "	1 20
1 " 3 " ..... "	2 00
5 " 1 " ..... "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs...	$4 00
" 6, ¼ " ..	4 50
" 8, ¼ " ..	7 25
" 10, ¼ " ...	8 25
" 10, Jet Enamel..	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases..	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00

Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00

United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

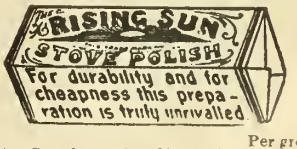
BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	
Sun Paste, 10c. size, ¼ gross boxes	
Sun Paste, 5c. size, ¼ gross boxes	

DON'T CONFUSE Benson's Enamel Starch

with other brands of Cold Water Starch. It is not to be classed with others, for "Benson's" has a goodness all its own.

Remember, Benson's Enamel and other so-called cold water starches are quite different. Try them together and watch them work.

Benson's is the kind that sells and makes a profit for the dealer.

Manufactured by

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75

SILVERINE

	Per gross.
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ g o , 2 ½ o . ¼ 5) 4) .

CORN BROOMS

BOECKH BROS & COMPANY.

Carpet Brooms—	per doz.
"Imperial," extra fine, 8, 4 strings	$3 50
" " 7, 4 strings	3 30
" " 6, 3 strings	3 10
"Victoria," fine, No. 8, 4 strings	3 10
" " 7, 4 strings	2 90
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 85
" " 7, 4 strings	2 70
" " 6, 3 strings	2 55
" " 5, 3 strings	2 40
" " 4, 3 strings	2 20

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
¼ " " " "	0 28
½ " " 5 "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00; White's Phonography, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

---

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONTO

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea in lead packets

and **"Clubhouse"** in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

Woodenware IN

PAILS, TUBS, KEELERS,

CLOTHESPINS, WASHBOARDS.

Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company

Sole Agents, TORONTO, ONT.

WM. CANE & SONS, LIMITED, Mfrs., Newmarket,

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.

We make our goods known by mailing the Cow Brand Cook Book to every housekeeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.

Manufacturers

MONTREAL TORONTO WINNIPEG

We don't want a cent... unless we can convince you we can put two in your pocket.

Do you handle Cheese—**FOREIGN CHEESE?**

All in stock.
Prices right.

ROQUEFORT, GRUYERE, GORGONZOLA.
AMERICAN PINEAPPLE.
PHILADELPHIA CREAM.
BAYLIE'S DEVILLED CHEESE.

THE FOREIGN CHEESE AND IMPORTING CO., 9 St. Peter St., **Montreal.**

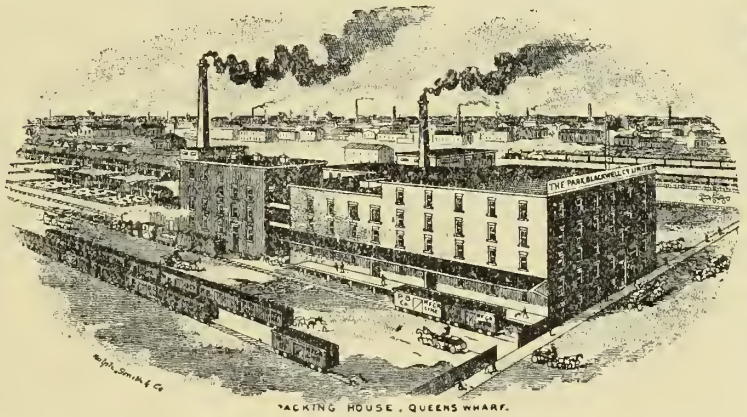
During the year 1898

The Monsoon Tea Co. increased their output over 600%.
This fact speaks volumes for the excellent quality of these goods.

MONSOON

INDO-CEYLON.

7 Wellington St. West. Toronto.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents **RICES**

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own "	0 30
Jersey "	0 28
Laguaya "	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java... 0 30 0 32	0

CLOTHES PINS.

ROECKH BROS. & CO

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packsges (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	..	1 30
" "	6-lb. "	..	2 60
Flexman "	3-lb. "	..	1 30
" "	6-lb. "	..	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Disb	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kernelline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

FRENCH MUSTARD

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross.
Pony size... $7 50	Beer Mug..	16 20
Small Med. 7 50	Tumbler ..	11 50
Medium.... 10 80	Cream Jug	21 00
Large..... 12 00	Sugar Bowl	22 00
Spoon..... 18 00	Caddy.....	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durbam Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA.—COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

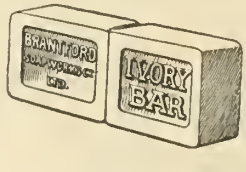
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

box and less than 5 ..... $1 00
oxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors, per grs., $12.00.
Maypole Soap, black, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin canisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. cbromo package	0 07½
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No.1 wbite, 1-lb.cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH.

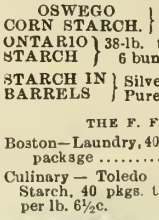
SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes, 1-lb. pack	0 07½
"	48-lb. " 16 3-lb. boxes	0 07

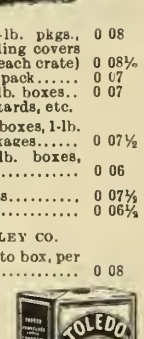
For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

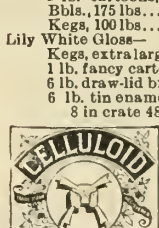
Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	





THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼



Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs.....07¾

Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—per case..... 3 50

Culinary Starch—Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs..... 0 05¼
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs..... 0 06¼

TEAS.

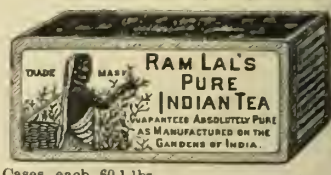
SALADA CEYLON.

Brown Label, 1's & ½'s....wholesale 20c., retail 25c.

	Wholesale	Retail
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packet black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1's AND ½'S PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 49
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Empire, slide box	2 25	2 35
Safety, Capital		2 75
Flamers, slide box	2 25	
" wax stems	3 20	
Parlor, Eagle, slide box		1
" Victoria "		2
" Little Comet, slide box		2 00
Tiger	2 65	2 85

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F.o.b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

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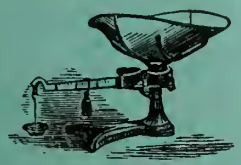
BE UP-TO-DATE !

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**

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Ham & Nott Mfg. Co., Limited.

Formerly Knowles, Ham & Nott Co., Limited

BRANTFORD.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

OAKVILLE, ONT.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN

DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

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Perkins, Ince & Co.
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Toronto.

James Turner & Co., Hamilton, and all first-class houses.

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Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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Your Dollar's worth—100 cents.
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SEE OUR PRICES.

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COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

"Welsh" Label on every chimney.

Lamp Chimneys

are sometimes very costly, even at a low price. Our "Welsh" Label Lime Flint Chimney is a good, honest, well-made, common chimney. As good as the best and better than most.

It costs a little more than ordinary goods, but is worth a good deal more. You will keep your customers if you supply them with this brand.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

Perfection

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CONDENSED MINCE MEAT

IS ATTAINED BY

J. H. WETHEY

Sole Manufacturer of the famous "Wethey" Brand.

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PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

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MONTREAL

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, FEBRUARY 3, 1899. NO. 5.

COLMAN'S MUSTARD

BEST ON EARTH

Gold Dust Corn Meal

is as ever—the one Corn Meal that never varies from the high standard of general excellence that has made it famous. Kiln-dried to ensure its keeping sweet and fresh—clean, down to the last pound in the barrel—evenly cut grains—a golden yellow color, **always.**

You won't confuse it with Corn Flour because there is very little bran in it—it is a **finely granulated meal.** It is always **meal** and never **flour.** Let us send you samples of it.

The Tillson Company, Limited

FROM MANUFACTURER TO RETAILER DIRECT.

Tilsonburg, Ont.

PEEK FREAN & Co's

"We hold a vaster assortment than has been."

Here are some. "There are others."

Perhaps you are looking for

PLAIN BISCUITS

If so,

Atlantic, 190 to lb.
Hotel - 200 to lb.

Are sure to please you. Cannot be excelled.

A Dainty of Dainties . .

CELERY BISCUITS

Pleasant to the taste.

MEDICINAL

Plain and real Celery Flavor.

REMEMBER! It only Costs Two Cents to answer questions.

Charles Gyde

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MONTREAL

WE MUST, AND WHEN WE MUST WE WILL.

We feel it our duty to keep you constantly in touch with our modern methods of Merchandising.

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The Money Weight System is the only safeguard against careless weighing and handling of Merchandise. Keep this in mind, and when you come to invoice and find disappointing results for the year, ask yourself the trouble, and if you can't solve the mystery, write to us. We are good correspondents and like to answer letters.

Scales sold on easy monthly payments, without interest.

Yours, for Success,

The Computing Scale Co.

DAYTON, OHIO.

or

Mills & Hastings, 700 and 701 Garden City Block, Chicago, Ill.

or

L. A. Davidson, Canada Life Bldg., Toronto, Can.

Profit with Honor

is the goal of all our ambition.

To attain the one without sacrificing the other is often difficult.

It is only after long and careful study of qualities and values that this is obtained.

We here offer you three lines that can be both honorably and profitably handled :

"Good goods always sell." They are the best advertisement for your store.

Lazenby's Soup Squares

"are the best experience and money can produce."

"Once used, always used."

Eve's Fair Daughters like something bright and new for Easter.

To do this economically often means using Dyes, and the best Dyes, too.

Maypole Soap Dyes

are the most economical. They both wash and dye—do not fade—and come in all colors.

Be sure your assortment is complete—you are sure to be asked for them.

Some people do not care what name is on the goods they buy. Others do.

But they all like to see

Codou

stamped on their Maccaroni. They know then they are getting the best. Made from Russian wheat—white, tender, will not break when boiled.

No stock complete without it.

For sale by all wholesalers.

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Montreal and Toronto.

F. H. Tippet & Co.
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A GRAND COMBINATION

Flavor, Aroma, Cleanliness, Purity and Popularity

All found in the world famous

JAPANESE TEAS

Every pound is officially inspected, before being exported, by experts, appointed by the Imperial Japanese Goverment. This guarantees uniformity in quality.

Care should be taken in preparing them for the table, to see that the infusion does not consume more than three minutes, the leaves being very delicate and tender.

Remember that over two-thirds of the tea consumed in America comes from Japan.

Sure
Cigar Profits.

The question of steady profit to a grocer from the sale of Cigars has been answered—a thousand progressive grocers in Canada say they couldn't do without it.

But, to induce your customers to keep on buying of **you alone**, look carefully into quality and reputation before you order. Low prices catch customers but quality keeps them. You can depend on **Sure Cigar Profits** with

Payne's Cigars

The "Pharaoh" for a 10c. line.

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J. Bruce Payne, Mfr.
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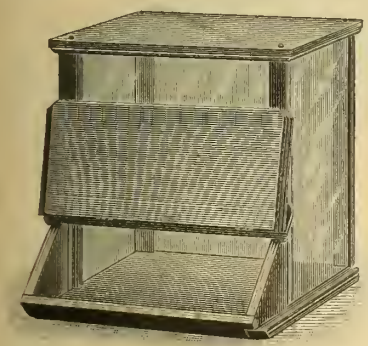
First, Last and Always
CROWN FLAVORING EXTRACTS

Manufactured by

Greig Manufacturing Co.
456 St. Paul Street
. . . **MONTREAL**

500 of these cases to be sold at a great sacrifice.



The Celebrated Bryan Candy or Fruit Case.

We sold several hundred dozen at **$17.00 per dozen.** We offer the present stock to **clear out at $12.00 per dozen** to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be $17.00 per dozen.

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Wholesale Grocers, - - LONDON, ONT.

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Rose & Laflamme Selling Agents Montreal

CONTINUING FROM LAST WEEK—OUR

"SNOW DRIFT"
"BRANT" ..... "MOHAWK"
and "No. 6"

ARE BLENDS OF COFFEE THAT HAVE STOOD THE TEST FOR THE PAST FIFTEEN YEARS—MORE ABOUT COFFEE LATER ON.

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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

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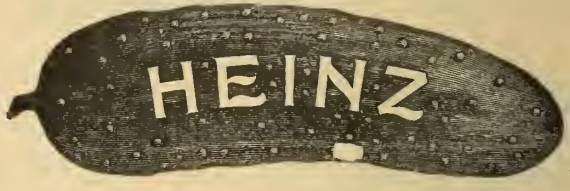
The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



Sweet Pickles

are packed in two varieties, gherkins and mixed pickles. The gherkins are small, uniform size, crisp and tender. The mixed pickles are a choice selection of vegetables. More healthful than sour pickles, because they contain pure sugar which every healthy person requires.

For sale by
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PARIS
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The GENUINE always bear this Keystone trade-mark.

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IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak... } Smoking

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EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

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If an article has not a respectable demand and ever-growing sale, let the retailer religiously shun it.

None of us can afford to fritter away time and money on an article not successful.

When your customers buy any particular brand of goods, and keep buying it, you may rest assured they are good goods—good for the buyer and good for the seller.

We ask for your business on one ground, and one ground only, because it will pay you to handle our goods.

Just what other dealers charge for their goods is no concern of ours—they may charge you one or five cents a pound more than we do, this is a matter of indifference to us.

It is, however, our business to offer you teas at the lowest possible price—a fixed price to every dealer.

We grow all our own teas, and can therefore give you first-class goods to supply your trade always.

Monsoon Indo-Ceylon Tea is guaranteed to please, or you can send it back at our expense.

The Monsoon Tea Co., Toronto.

MONSOON

4 TIMES THIS YEAR

Have we directed your attention to the extent and variety of our **TEA** stock---We have great pleasure in offering **TEAS** of exceptional values---You would find pleasure in handling them---It is only occasionally you can get such lines as we are offering.

MEN WHO KNOW TEAS are really astonished at the attractive **TEAS** we are sending out---**THIS WEEK** we devote special attention to **ASSAMS**---We can suit you, if others fail.

W. H. Gillard & Co., Hamilton, Ont.

Tea Importers and Wholesale Grocers.

JOHN MOUAT, Northwest Representative, WINNIPEG.

A Great Combination

PATERSON'S Worster Sauce.

PATERSON'S Eureka Pickles.

PATERSON'S Camp Coffee Essence.

Rose & Laflamme

Agents

MONTREAL

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, FEBRUARY 3, 1899. NO. 5

AN INTERESTING PURE FOOD DECISION.

(Reported by Peers Davidson, Esq., of the Montreal Bar, for MacLean's Trade Journals.)

IN view of the recent agitation in this city (Montreal) in favor of pure milk, and, on account of several seizures having been made, the following judgment of the Chief Justice of England, Lord Russell, of Killowen, is of interest, as showing the extent to which they go in England in this respect.

THE ENGLISH LAW.

The English law provides that: "No person shall sell to the prejudice of the purchaser, any article of food or any drug which is not of the nature, substance and quality of the article demanded by said purchaser," under a penalty. A further Act provides that any inspector of milk may procure any sample of milk at the place of delivery or sale and have the same analyzed, and proceedings taken, and penalties enforced, under the above provision of the law. In the case in question, defendant entered into a contract with the Metropolitan and Suburban Milk Supply Association for the delivery of milk, prepaid, to them at Paddington Terminus, London, and in express terms it was provided by this contract that only the amount of pure milk received was to be paid for. The purchaser took delivery of the milk at Paddington Station only. It was put on the railway at a station some distance from London, and the freight was paid by defendant. The defendant did not, and practically could not exercise any control over the churns while on the railway to London. It was proved that when the churn from which the sample was taken was handed to the railway company, the milk contained in it was pure, and that the water, subsequently found by the analysis to have been added, was so added unlawfully by some person a stranger to the defendant, during the transit to Paddington, without the knowledge or authority of defendant, or any servant of the defendant, or any person employed by him in his general business of a dealer in milk. The method of adding the water, therefore, remained a mystery, as far as the proof was concerned. In rendering the judgment of the court, Lord Russell, in part, said :

MORAL INNOCENCE OF THE DEFENDANT.

"Taking it that the defendant was morally innocent of the offence, that he was no party to the adulteration, and admitting that he had not even the means of protecting himself, ought the law to be construed in such a way as to protect him? I am of opinion that any such construction would open a wide door for its total evasion. And when it is considered that an innocent vendor is liable in such a case as this for the act of his servant—see Brown vs. Foot—the moral innocence of the defendant in the present case can make no difference. To go one step further : In the face of this stringent provision, there can be no material difference whether the adulteration has been committed by the servants of the innocent vendor or by strangers ; for in neither case could he have prevented it. On the whole, therefore, I am of opinion that, looking at the policy of the Legislature, and considering the object of the statute, there can be no doubt that an offence has been committed by the defendant, for, in the course of carrying out his contract for sale, the milk has been adulterated. At the same time, I think, that upon facts coming to the knowledge of the magistrate, which go to extenuate the offence in cases of this kind, it is right and proper that the penalty should be mitigated in the degree which appears to him to meet the exigencies of the particular case, or he may act under the provisions of section 4 of the Summary Jurisdiction Act, 1879. Full effect must be given to the object the Legislature had in view in passing the statute. The case will be remitted to the magistrate to convict."

INTENDED TO BE DRASTIC.

Mr. Justice Wills also said : "I am of the same opinion. I was party in the judgment in Brown vs. Foot, and see no reason to doubt that it was correct. The Act was intended to be drastic, and I can see no real distinction between the case of a sale by a morally innocent vendor of an article which has been fraudulently adulterated without his knowledge, by his servants, and a similar one where the article has been adulterated fraudulently and without his knowledge, by strangers. I entirely agree with what has fallen from my lord as to the mitigation of the penalty where it appears to the magistrate that an innocent vendor is the victim of a fraud practised by a stranger, but I also agree that full effect must be given to the Act, and that there must be a conviction."

This decision goes pretty far, but it exhibits a laudable determination on the part of both legislators and judges to have pure milk at any cost. (Parker vs. Alder, 66, L.J., Q.B.D., page 7.)

A FORTUNATE INVESTMENT.

A reader of THE GROCER who is receiving numerous congratulations just now is Mr. Cummings, of James Johnston & Co. He bought War Eagle shares at 80, and to-day they are worth 320, and he has, besides, been getting an 18 per cent. dividend. Just how much he has invested no one knows, for Mr. Cummings is a very canny Scotchman. Some say $10,000, but Mr. Cummings says it was only a few dollars, and not worth making any fuss about. The $10,000 is probably not far out. There are few men with so many friends who will feel just as pleased as he is himself in his fortunate investment.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

INDIAN TEA PLANTERS AND THEIR SYSTEM.

IN an article on "Indian Tea Planters and Their System," The Produce Markets' Review says:

"The various kinds of tea, apparently supplied from one estate at one time, are really grown on the same plants at the same time; Pekoes, Pekoe Souchongs, Souchongs, Congous, dust, and so on, are simply different sized leaves sifted out by the coolies after they have been roasted, with the result of a considerable addition to cost. The Pekoes and so on, of course, fetch more than the larger leaves, but the lower price of the residual dust created by the siftings must go far to neutralize this gain. The separate sizes continue to be so badly mixed that they have to be compulsorily reblended in the London public tea warehouses. The cost of this operation is ¼d. per pound, and in addition to this the tea can never be improved in the operation, and is often materially injured. Finally, all the various Pekoes so elaborated, sifted out, and at such great cost are, as the lawyers say, brought into hotchpot, and once more mixed together either by wholesale or retail blenders, showing, in any case, how little the tea trade appreciate all these careful and expensive divisions. So far as the planters are concerned the original sifting and the reblending here must one way or another cost them ½d. per pound, a charge of about £300,000 a year on 140,000,000 pounds of tea.

"Quite apart from the cost of the sifting process, it forms the main reason of the small breaks which go far to prevent the rational sale of tea in Mincing Lane. The present system of separate sized leaves is certainly a lamentable one, and accounts to some extent for the most unsatisfactory position. The question arises whether, if the Indian planters do not adopt a more sensible system, some very drastic remedy will not have to be found as the trade increases, to enable the parcels offered to be sampled and valued. No doubt when the produce of the various estates is being blended at the public warehouses here, it would be a simple and effectual cure to forcibly blend all the different sizes together again, in order to produce decent sized lots, but it would, of course, be far better if this were done on the estates, and in addition that the blending there should be so conducted as not to call for reblending here prior to the sales. It surely ought to be a simple matter on all the larger estates to make, say, 200 chests at a time of an even quality, and not differing from chest to chest as is often now the case. If the Chinese can, and do, properly blend 500, or even a 1,000 chests in a single 'chop,' where is the difficulty in India with much smaller lots? The difficulty of the irregular size of chests, which necessitates the turning out of each chest for taring, is simply a proof of imperfect appliances. Tea chests can surely be cut to scale as they are in China, or if not the ready-made iron chests can be substituted, or some of the new light patent packages now being made and freely used in this country.

"The small breaks are not only a source of expense and loss to the planters, but they prevent a considerable number of buyers from properly tasting and valuing the sales—for it requires a large staff to taste hundreds of samples a day. This is an injury both to the producer and to the home trade. The small breaks also inflict immense cost and inconvenience on the wholesale houses, which mainly distribute their tea through travelers, and the cost of supplying them with samples of trivial lots is just the same as if the parcel consisted of hundreds of chests. Then, both they and their travelers, as well as the retail buyer, have to do at least five times the amount of tasting and valuing as used to be the case for a similar weight of China tea. Large breaks would, therefore, be most advantageous for these reasons both to the producer and to the distributer, and we pointed out last week how the present system discourages the larger buyers and tends to bring prices to a dead level, to the injury of all concerned."

ADVERTISING CEYLON TEA IN GERMANY.

John Hagenbeck, whose recent pushing of Ceylon tea in Germany was such a pronounced success, is forwarding to the Thirty Commitee some specimens of the advertisements that he lately employed in his Berlin campaign. They are all original and are well worthy of imitation. One advertisement is a sheet of plate glass, framed in tin, and bearing a representation of a mahout with an elephant laden with chests of various brands of Ceylon tea. The advertisement gives the Berlin prices of the different teas Mr. Hagenbeck sells, and, as our planting readers may be interested therein, we quote them as follows:

Selected Pekoe, 1 lb	3 mks.	50 pfgs.
Orange Pekoe, 1 lb.....	3 "	
Pekoe, 1 lb	2 "	50 pfgs.

Besides this panel, Mr. Hagenbeck has shown us, and is sending to the Thirty Committee, some very choice tin cases in which he sells his tea by the lb., the ½-lb., and the ¼-lb., to German tea-drinkers. They are not mere packages, but each one is a veritable tea-caddy, of the good old grandmother's sort, fitted with a hinged lid and bearing painted on its four sides, first, Mr. Hagenbeck's own design of the mahout and elephant; secondly, a Tamil boy serving the hospitable cup on a tray; thirdly, a Tamil cooly-woman plucking a tea bush, and, fourthly, a Sinhalese bullock cart, with driver. Each tin also has in printed characters on the lid, the words "Unter den Protectorat der Planters' Association, Kandy, Ceylon," while on the face of each are instructions in German for brewing the tea. The caddies are curiosities that many a Ceylon planter would be glad to keep by him, either in his bungalow or in his English home.—Times of Ceylon.

Supply and Demand "IT GOVERNS"

Anticipating higher prices in **TEAS**, we bought some time ago several invoices of Indian, Ceylon and Young Hysons, and this enables us to give our customers the benefit of the advance.

WE HAVE "KIJI" JAPAN—In bulk, in 5-lb. packets, in 1-lb. packets.

LUCAS, STEELE & BRISTOL,

Wholesale Grocers Hamilton.

JAPAN TEAS

We have splendid values from the lowest grades up.

JAPAN SIFTINGS Pound Packages

in medium and pale drawing Teas at selling prices.

Japan Teas are scarce and hard to get hold of. See the values offering by our travelers.

James Turner & Co.

HAMILTON

LOWER PRICES

We have reduced our prices, but are keeping up the quality of "Reindeer" Brand Condensed goods to their old standard.

The Truro Condensed Milk and Canning Co.

Fresh Arrivals

Shell Brand Castile Soap, Bars
Shell Brand Castile Soap, Cakes
Pearl Sago
Pearl Tapioca

Aylmer Canned Chicken
Aylmer Canned Turkey
Aylmer Canned Duck

T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

"THE SIRDAR'S MOCHA."

THE ACME SPICE MILLS have done a very large business during the past season in seeded raisins. After a series of extensive experiments they have succeeded in discovering a process whereby this fruit is preserved with the original flavor and conditions, thus producing a most useful and presentable form of the fruit for domestic use. The main difficulty they have had to contend with has been preventing raisins from "candying" after the skins have been broken. This they claim they have now completely overcome.

Their raisins are packed in tasty 1-lb. cartons, packed in 24 and 50 lb. cases. They seed both Mediterranean and Californian fruits with equal results. Besides seeding raisins they also do an extensive business in cleaning and cleaned currants. They have the best and most improved machinery procurable at present, and are constantly looking for the newest appliances. The currants are packed in similar cartons to the raisins, and are put up in 50-lb. cases, or can be had loose in 50-lb. boxes.

They are also now putting on the market an extra fine brand of Mocha coffee, called "The Sirdar's Mocha." This is made of the finest grade of Mocha. The coffee is packed in one-pound tins, and, already, they have a good demand for it. Considering the short time this brand has been on the market, the sales are very encouraging.

DRIED FRUIT IN ENGLAND.

In their annual review of the dried fruit market in England, J. C. Houghton & Co. say of figs: "It is many years since so great a scarcity in the Smyrna crop was known, and this has caused an exceptionally eventful season in our markets. The total supplies fall far short of an average year, even giving due consideration to the considerable quantities of Spanish and Portuguese growths, which, in part, compensated for the shortage in Smyrna fruit. But these substitutes could only be set off against the dearth of 'natural' figs, and did not, of course, make less appreciable the want of fine layers. Small quantities of Smyrna layers first arrived on September 12, but, as not infrequently happens with the earliest supplies, they were defective in condition. Good, sound fruit followed shortly afterwards, and was firmly held for high prices, which traders felt no inclination to pay, and only by considerable firmness on the part of importers were they finally secured and maintained almost to the end. The following figures embrace the quotations generally ruling throughout the season: Smyrna layers, common fruit, 45 to 50s.; fair to good, 55 to 70s.; fine, 75 to 90s.; out of condition fruit, 25 to 40s.; Loucoums, 80 to 130s. Whatever 'naturals' and 'pulled' came in evidence were so completely inferior in quality that prices result merely nominal. Such fruit would not in an ordinary season have been packed for these markets A great deal of inconvenience was caused by the unsound condition of many parcels of Malaga figs, the want of keeping quality in Valencia and other descriptions also rendered these substitutes unmunerative to our traders here.

TORONTO GROCERS TO DANCE.

A special general meeting of the Toronto Retail Grocers' Association was held on Monday evening, this week, to receive a report from the executive committee regarding the annual entertainment.

The committee reported in favor of a conversazione, to be held in St. George's hall, Elm street, on Tuesday evening, the 21st inst. The programme they suggested s similar to that of last year, except that, instead of the light lunch provided then, a good supper will be given this year.

RETIRING FROM BUSINESS.

H. W. Wright, grocer, Alliston, Ont., has been succeeded in his business by John Scheifle. Mr. Wright has for some time been agent for several important fire and life assurance companies, The Canadian Express Co., etc., and is issuer of marriage licenses for Alliston, and this work has so grown that, in order to give proper attention to it, he has sold out his grocery business.

AS PURE
AS IT IS GOOD

We need say no more.

ALL OUR TEAS ARE LEADERS

and are selected especially for **FINE STYLE AND DRAW.**

"ANCHOR" JAPAN

CEYLON
and
INDIAN

PEKOE SOUCHONGS
BROKEN PEKOES
PEKOES

SPECIALLY CLOSE
QUOTATIONS

Fancy Air-Tight Tins, 30-lb., 50-lb., 90-lb., net.

A SNAP

IN

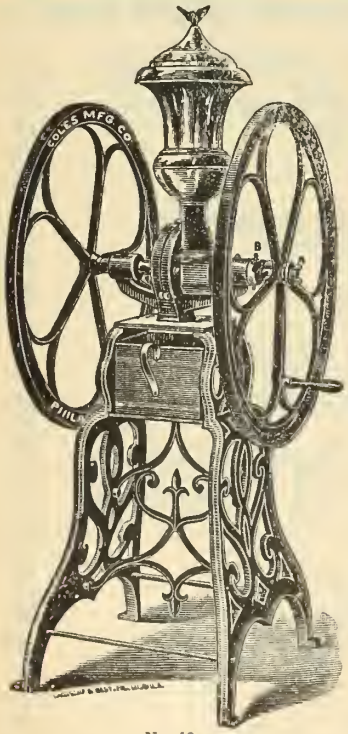
YOUNG HYSONS

WRITE FOR
SAMPLES AND
PRICES

THE EBY, BLAIN Co. LIMITED

WHOLESALE GROCERS
MANUFACTURERS AND TEA IMPORTERS

...TORONTO



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE DEADLOCK IN CHEESE.

THE battle between holders of cheese in Canada and buyers in Great Britain is still a drawn one, though in some isolated cases the latter have been compelled to concede what the former demanded. That this state of affairs can continue much longer is doubtful, for one side or the other will have to give way, and since the middle of last week indications have been more favorable to sellers.

Notable in this connection has been the demand for underpriced goods, for buyers, when they found that finest quality was held too firm, turned their attention to the former, and bought seconds pretty freely both in Montreal and New York, paying 9¼ to 9½c. In fact, the quantity of these goods now available is extremely limited. This being so, shippers will either have to buy finest to supply their customers with, or let them do without, for it is certain that holders are determined to carry their goods until March in preference to accepting a decline.

They feel confident that before that time shippers who paid 9¼c. for seconds, will concede that finest fall makes are worth 1 to 1¼c. per lb. more.

Within the past day or so private cable advices, while they have not led to any appreciable movement of cheese, have afforded more encouragement. They, one and all, indicate that the tone is stiffening in Great Britain, and, in contrast to those of a fortnight ago, exhibit anxiety to find out what holders will accept.

Already some trading has been done this week at 10¼c. for finest fall colored, which shows an advance of the fraction on what was possible a week ago.

Stocks are small at distributing centres, both on this side and in Great Britain, and men in the trade, who have the means of securing the information, state that there is a still stronger influence at work, viz., that retailers in Great Britain have restricted themselves to actual requirements throughout the entire fall. If this is correct, they will want a steady supply of cheese, which the movement from this continent since January 1 does not afford.

During December, the weekly exports from Montreal and New York were quite heavy, but since the first of the year they have averaged about 10,000 a week from Montreal and less than 8,000 from New York, or 70,000 boxes in the aggregate. This quantity represents about one month's consumption in the Liverpool market alone.

It would seem, therefore, with small stocks in Great Britain, that fresh supplies would be wanted in the near future to meet the actual daily demand, and holders argue that the better inquiry experienced since the middle of last week is an indication that will develop into a positive demand before the ensuing month is ended.

If they are right, it will not take long to exhaust the available supplies in Canada and the United States.

Estimates vary regarding this quantity, but the most extreme do not place it above 200,000 in Canada and 60,000 in New York, and allowance has to be made out of the latter for the home demand there.

Taking the imports into the United Kingdom for five years, the weekly consumption of colonial and foreign cheese was considerably over 70,000 boxes per week, so that, if the stocks are as light as they are represented to be, it will only be a matter of weeks before the supply in North America is exhausted, always providing prices do not appreciate to such an abnormal extent as to kill the demand.

DECIDED ADVANCE IN BUTTER.

A DECIDED advance has been established in finest, late-made creamery butter during the past ten days.

During the first half of January exporters were out of the market, the poor demand from Great Britain being due to rainy, unfavorable weather; and the extreme price that they would concede was 19c.

Since the beginning of last week, however, they have been keen competitors for finest creamery, and it has been established that there has been practically no accumulation at all in Montreal since the first of the year.

While exporters were talking 19c., the home demand was steadily absorbing the daily receipts in small lots at ½ to ¾c. per pound above what the former would pay.

As a result, the latter have been compelled to advance their bids a full cent per pound, and, even at 20c., have found it difficult to procure any large quantity of stock, as receivers in Montreal can work off their receipts in jobbing parcels at higher prices, and are doing so.

Exporters, also, want 56-lb. boxes, and there are few of them coming in, so that if the demand continues in its present volume, still higher prices are inevitable.

Dairy butter, too, has been more inquired for by exporters, who are bidding 14½c. per pound for it quite freely in the Montreal market.

It is worthy of remark in connection with the small accumulation, that receipts of all sorts of butter at Montreal, since the close of navigation, have been 10,000 packages in excess of these for the corresponding period last year. This, however, has been more than counteracted by an increase of fully fifty per cent. in the exports to Great Britain as compared with 1898.

ADVANCE IN TAPIOCA.

Quite an advance has developed in tapioca, and, according to a recent cable received in Toronto, it would cost something like $3.30 to import. This means an appreciation of about ¾c. per lb.

When it is realized that tapioca has been selling on the local market as low as 3.25c., the significance of to-day's values in the primary market is evident.

LOWER THE DUTY ON PICKLES.

THE avowed purpose of a protective tariff is the upbuilding of home industries. This was the doctrine laid down when, 20 years ago, the Dominion of Canada adopted what was popularly known as the National Policy.

Some industries to which protection was applied have failed to thrive, and it is worthy of note that among those which failed to thrive were those which were the most highly protected. These were of two kinds: (1) Those whose promoters were lacking in skill or enterprise; and (2) those which were so unnatural to the country that all the tariff encouragement in the world would not make them grow and multiply.

All this has been learned after 20 years' experience.

Pickle-making is one of the industries that has not thrived in Canada. There does not appear to be any sound reason why it should not. THE CANADIAN GROCER has, time and again, pointed out that the country was capable of producing the vegetables. But there is one thing the country is not producing, and that is men with sufficient skill and enterprise to make the industry anything more than a poor weakling and as unpopular as if it were illegitimate.

The fact of the matter is: The pickle-makers in Canada have got into a rut. The majority of them do not appear to care either what the quality of the vegetables or of the vinegar is that they put into their bottles.

In spite of the lessons that have been taught them, they still seem to think that the highway to success is to be opened by cheap pickles.

Cheap goods may establish a cheap name, but they will never create a reputation for first-class goods, which is the foundation upon which all successful business superstructures must be built.

Were there no market for good pickles in Canada, the manufacturers in this country might, with some semblance to reason, persist in their policy of putting up cheap, poor-quality goods. But experience teaches that there is. If there was not, people would not so persistently reject Canadian-made pickles and select those imported.

Lying before us at the moment is a letter from S. J. Mathewson, of J. A. Mathewson & Co., the well-known wholesale grocers and importers, of Montreal. This letter reads:

> Editor CANADIAN GROCER: I cannot refrain from thanking you for your editorial remarks re Canadian pickles.
>
> As a Canadian buyer, I have for years tried to get hold of a satisfactory Canadian-made pickle in bottles to compete with English goods, and, so far, without success. It is not to be believed that they cannot be made here, but, I think, the experience of many merchants is like my own, viz., that, so far, they have not, and, at present, do not, seem likely to be made, though quality, with reasonable price, can be largely sold.
>
> Yours, etc.,
> S. J. MATHEWSON,
> Of J. A. Mathewson & Co.

Judging from the temper of the manufacturers, it does not seem likely that first-class pickles are to be put up in this country. Why, then, should the present high duty on imported goods be maintained?

Since 1890, and up to June 30, 1897, there were imported into the Dominion $559,370 worth of pickles, upon which duty to the amount of $205,520.36, or 36.73 per cent. was paid. And the importation is increasing, as the following table shows:

	Value of Imports.	Duty Collected.
1890	$ 68,332	$ 28,366.89
1891	67,514	26,624 08
1892	67,436	24,831.50
1803	68,208	24,896.36
1894	74,058	26,622.22
1895	65,001	22,768.71
1896	68,569	23,999.65
1897	80,252	27,430 95
	$559,370	$205,520 36

These figures show that the people of Canada have in eight years been taxed $205,000 in order that an industry might be developed that will not develop.

In fairness to the people of this country, therefore, it seems to us that the Government has no other alternative than either to remove the duty altogether, or, if it is required for revenue purposes, to place it upon that basis. On a protective basis it has signally failed to accomplish its purpose, viz., to build up a home industry.

THE SUGAR SITUATION.

For a week or more the sugar market has been steadily developing a healthier tone, and the effects of the blow which the increased estimates of the beet crop administered seems to have about disappeared.

The cables from day to day note a favorable market in Europe, while the visible supply of raw sugar in the United States is, this week, less than 750 tons, an abnormally small quantity. The refiners are, therefore, at the moment, practically dependent upon supplies afloat. The peculiarity about this is that it deprives the refiners of an argument to persuade holders of raws to make concessions in price.

Mr. Licht's new estimate of the European beet sugar crop shows only an increase of 70,000 tons, and this has doubtless had its influence in imparting a better tone to the market.

The world's sugar crop is estimated to be about 7,900,000 tons, taking Licht's estimate of beets at 4,860,000 tons and Willett & Gray's estimate of cane at 3,049,260 tons.

A FIRMER TEA MARKET.

Teas, generally, are developing a stronger tone. Spot teas of Indian and Ceylon growth on the Canadian market are pratically exhausted, and brokers are, in some instances, asking a cent per pound more than they were a week ago.

The exhaustion of the stocks of these teas is alone sufficient to give the local market a firmer tone, as prices here have, for some time, ruled much lower than in London, Eng. But the tendency of the outside markets is still upward.

Advices from London, under date of January 20, stated that prices were then fully ½d. per lb. higher than three weeks before for Indian teas below 7d., and ¾d. to 1d. dearer on the better grades. In Ceylon teas, good liquoring descriptions, as well as some of the lower grades, showed higher prices.

China green teas, which have been firm for some time, are also dearer, holders refusing to accept less than an advance of one cent per pound, over the figures at which they were sellers a fortnight ago.

Local jobbers are also firmer in regard to Japan teas, and an advance of ½c. per pound is demanded in some instances.

SIXTEEN-SHILLING TEA.

A small consignment of tea was received the other day by J. Wilson, Toronto, representative of the Indian and Ceylon Tea Co., the counterpart of which was recently sold at auction in London, England, at 16s. per lb. It is an Indian golden-tipped pekoe. It is a decidedly pretty tea.

NECESSITY FOR AN INSOLVENCY LAW.

A RECENT press despatch stated that it was the purpose of the Government to introduce an insolvency law at the ensuing session of Parliament. It has neither been confirmed or denied, and until one or the other is done a good many will fear it is too good to be true.

The business men of this country asked time and again for an insolvency law, but while no refusal was ever made, neither was the desideratum forthcoming. Successive Governments have merely played with business men in this respect, or, to use a slang phrase, have "jollied" them.

When the deputation of British exporters waited upon Finance Minister Fielding in London, and pointed out the disabilities under which they labored in doing business with Canada, the hopes of those in the Dominion who were advocating an insolvency law were somewhat elevated, only subsequently to be dashed to the ground.

We have, therefore, the importing class in Canada and the exporting class in Great Britain asking for the desired law and yet it has not, so far, been enacted.

It is all very well for the argument to be advanced that if people did not give credit there would be no need of an insolvency law, but people do give credit, and a greater part of the world's business is done on credit and so it will continue to be.

Credit is a transgression of no law. It is the abuse of it that is a transgression, and it is because it has been so much abused that a great many retailers have wisely adopted the cash system. But the application of the cash system, while possible to the retail trade, is not possible to the wholesale trade or to the exporting trade. Some time must elapse between the time the goods leave the warehouse or factory before the money is received in payment therefor.

This being so, efficient laws for the protection of those engaged in business, either of a wholesale or exporting character, are decidedly necessary. Their absence entails a restraint upon trade.

The Provinces have power to enact laws governing assignments, and, while there has been an improvement in the measures of this nature of late years, yet, they are far from perfect, to say nothing of their lack of uniformity.

The power to enact bankruptcy legislation is reposed in the Dominion Parliament, and it is to be hoped that, at the ensuing session, the Government will take upon itself the responsibility of introducing and passing the desired measure, and particularly one which will do away with the iniquitous system of preferences.

The business men's organizations should take the matter up, and again impress upon the Government the necessity for the measure.

A YEAR OF CEYLON TEA SALES.

The weekly tea sales in Colombo, Ceylon, last year, aggregated 27,197,810 lb., out of 36,175,644 offered.

The yearly totals of tea sold in Colombo since 1890, according to a table published in the Times of Ceylon, were as follows :

	Lb.
1890	5,961,902
1891	9,599,024
1892	11,425,251
1893	14,246,440
1894	15,788,343
1895	19 668,116
1896	25,412,624
1897	26,512 099
1898	27,197,810

An increase of over 356 per cent. in eight years is most extraordinary.

A London, Eng., tea circular to hand shows that the exports of Ceylon tea from Great Britain increased over previous years. In 1895, the quantity of Ceylon tea exported from Great Britain was 7,147,086 lb.; 1896, 8,496,663 lb.; 1897, 10,683,885 lb.; 1898, 11,522,434 lb.

ORANGE FLAVORED TEA.

A couple of years ago, tea brokers in Canada were annoyed a great deal by the samples they received from London being flavored with oranges.

Representations were made to the postal authorities in England, with the result that greater care was promised in the future. Up to quite recently this promise was carried out. Now, however, the same trouble has again cropped up.

The contamination is caused by the mail bags containing the samples of tea being put in proximity to the shipments of oranges in the holds of steamers crossing the Atlantic.

The matter will again be brought to the attention of the proper authorities in England ; but, in the meantime, the brokers will have to await new samples of tea before they can do business, which means loss of money as well as loss of time.

DROPS FROM THE EDITOR'S PEN.

Do not borrow trouble ; it may run you into debt.

He who knows it all has not yet mastered the alphabet.

A business that will not stand being pushed must be tottering toward the grave.

Customers will not have confidence in the merchant until he has confidence in himself.

He who is as watchful for the interests of his employer as he is for his own is on the high road to success.

Lies are after all poor, impotent things, but some people seem to think they are mightier than the truth.

DRESSED HOGS CHEAPER.

Within the last four weeks the price of light dressed hogs has fallen 25 to 40c., being now quoted at $4.75 to $5.

The cause of this decline is the remarkable increase in the receipts and offerings. Buyers of live hogs throughout the Province have recently been unwilling to pay the prices they had been quoting, and this caused many to dress their hogs. This, added to the natural increase in offerings, due to the increased production of hogs in the country, has so stocked the market that packers are able to secure all they want at the reduction noted.

HOW TO KEEP CURED HAMS.

A Berlin, Ont., subscriber writes : "Can you find out for me the best way for keeping cured hams for the summer trade, so that they will not shrink so much in weight nor mould? We used to pack them in rock salt, but it seems to me they draw some salt."

[Remarks : Inquiries have been made among the pork-packers, and the general opinion is that cold storage is the best way, while a dry, cool place will fairly well serve the purpose. If our readers can supply any information in regard to the matter it will be most thankfully received. — Editor THE CANADIAN GROCER.]

Not the adulterated, coloured, nerve-disturbing teas of Japan—but—nutritious
... and delicious ...

"SALADA"

CEYLON TEA

The best customer-making and customer-retaining tea in the world. Do you keep it on your front counter ?

32 Yonge St. TORONTO St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of ti l the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Feb. 2, 1899.

GROCERIES.

FOR this time of the year a good wholesale trade is being done. It is the general opinion that the volume of business during the past month has exceeded that of the corresponding month of last year, and a general confident tone as to the future is in evidence. There has been no change in prices during the week, values ruling much as before. Whatever tendency there is to changes is in the direction of a higher range of values. Canned goods remain firm at last month's quotations, and there is a fairly good business being done. Coffees are firmer, and in good demand from the retailers. There has been a readjustment of the price of four grades of yellow sugars, a reduction of 10c. having taken place, but this was not due to any influence of the market, being simply to put prices on a better parity. The strongest feature of the market at the moment appears to be tea, all kinds being firm, while Japan and Ceylon growths are quoted higher. Pepper and ginger are also firmer in the primary market. In foreign dried fruits, the demand is generally for prunes, which are firm, and in some instances quotations are higher to the retail trade than they were a week ago. In other lines of dried fruits nothing particularly new is to be noted.

CANNED GOODS.

Nothing partlcularly striking has developed on the canned goods market during the past week. While there has been no further change in quotations on vegetables, the confidence has increased rather than decreased, and it is now looked upon as being a matter of time before higher prices will rule on tomatoes, peas, and corn; 85 to 95c. is still the ruling price for tomatoes; 90c. to $1 for corn, and 75c. upwards for peas. The demand for canned salmon is just moderate, and prices remain much as before. The prevailing idea as to cohoes is from $1.05 to $1.15, according to quality, although even slightly lower prices than the minimum figure noted can be obtained. Brokers report an improvement in the demand for lobsters, and they look for a better business next month. Prices rule firm. During the past week wholesalers have been experiencing a moderate business in canned fruits, particularly such lines as plums, pears and peaches. Quite a little canned poultry has been picked up on Klondyke account. Already a good deal has been taken. and the scarcity which was experienced for at least some packs last year, threatens to be repeated again this season.

COFFEES.

The coffee market is stronger, and there has been a little business done for importation. Quotations for Rio coffee on the outside market are now at about their highest point. Wholesalers report a good demand for the better grades of Rio coffee at from 8 to 10c. per lb. There is also some business being done in Santos coffee at 10 to 10½c., and in Maracaibo coffee at from 12 to 14c. per lb.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The feature of the local market is a decline of 10c. per 100 lb. in the prices of Phœnix, Cream, Extra Bright, Bright Coffee yellow sugars. Phœnix and Cream are now quoted at $4.33; Extra Bright at $4.23, and Bright Coffee at $4.13. This change is not due to any weakness in the market, but is made in order to readjust the prices on a better parity with granulated sugar, Phœnix and Cream sugars being quoted at the same price as Acadia granulated. Refiners are experiencing a little more inquiry than they were a week ago, and wholesalers report business fairly good for this time of the year.

The outside sugar markets have continued to develop more strength. It is believed that the invisible supply in the United States is small, while importers state that it is abnormally light, being less than 750 tons, which prevents the refineries beating down the price, as they are now practically dependent on sugar afloat. There is a feeling that there will not be any further increase in the estimate of the European beet sugar crop, and the general opinion is that the worst has now been seen. The open weather which has prevailed on the European continent has caused deliveries of sugar to be pretty free, thereby making the situation easier.

RICE AND TAPIOCA.

The improvement noted last week in the demand for rice has been maintained, although the volume of business does not amount to a great deal. The tapioca market is decidedly strong, and, according to cables received in Toronto this week, it would cost $3.30 to lay down foreign supplies of this commodity. What effect this must have upon the future of the market is obvious. The advance is about equal to ¾c. per lb.

SYRUPS AND MOLASSES.

The syrup market is strong, in sympathy with an advance of 2c. per lb. in the United States. While there is not a great deal of business being done in syrups at the moment wholesalers are looking for a good business in this line shortly. Advices from New Orleans state that the market is firm for desirable grades of molasses, but easier for the poorer grades. It appears that offerings of strictly desirable molasses are light.

SPICES.

The pepper market is firm at last week's prices. Advices from the primary market state that prices have advanced for Cochin ginger, owing to a reported shortage in the crop. Advices from London state that it is believed a turning point has been reached in regard to nutmegs, and higher prices are consequently looked for.

TEAS.

The market is fairly active for Ceylon and Indian teas. The London, Eng., market is still above the parity of values on spot in Canada. Consequently, most of the business being done by brokers now is in the latter goods. Only an occasional transaction for importation from London is being reported. A cable from Ceylon states that, as long as the present strong condition of the market prevails, there are not likely to be any shipments made. Local brokers are asking as high as 1c. per lb. more for both Indian and Ceylon teas than they were a week ago. During the week, there have been some inquiries from Chicago

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grade Indian teas. Samples have been forwarded, but whether any business will result therefrom has yet to be determined. Local brokers report that the demand for Ceylon teas from wholesale houses is still chiefly for those ranging in prices from 16 to 17c. There has been a decidedly strong feeling in regard to Japan teas, and some of the brokers are asking ½c. per lb. more than a week ago. Desirable teas are scarce in Canada, and jobbers are holding for firm prices. There is still an inquiry for Japan teas at from 15 to 16c., and some business has been done at these prices. There has been some business done during the week in China green teas for importation and in spot goods. The feeling is decidedly stronger, and holders have refused to accept less than 1c. per lb. advance on the figures which they were willing to take a fortnight ago. China blacks have also been inquired after, the demand particularly being for low grades. No transactions are, however, taking place, as better prices can be obtained in the United States than in Canada.

FOREIGN DRIED FRUITS.

CURRANTS—The currant market remains much the same as it did a week ago. There is not a great deal of business being done, either for importation or on retail account. The demand for currants is almost altogether for the cleaned description, it being estimated that for one box of uncleaned sold, fifty boxes of cleaned are sent out.

VALENCIA RAISINS—The market is dull and featureless, with quotations purely nominal.

PRUNES—A cable received in Toronto on Monday, noted an advance of 1s. 3d. in Turkish prunes. The prune market generally is strong, and in some lines local wholesale houses have advanced their prices ¼c. per lb. The demand for prunes is just fair. A shipment of "Anchor" brand prunes reached the Toronto market this week.

DATES—The market is quiet and the ruling quotations are 5½c. for Hallowee dates and 5c. for Sairs.

GREEN FRUITS.

The cold snap has created quite a lull in the fruit trade, but yet the demand, considering the weather and the time of the year, is better than usual. Stocks of Mexican and Jamaica oranges are becoming well cleaned up. Californian navels are still plentiful, but have advanced 25 to 50c. in the last week, and are now selling at $3.50 to $3.75. Lemons are moving steadily at stiffening prices. Cranberries are quiet. A reduction of $1 brings the price quoted to $6.50 to $7.50. There is a good demand for onions. Valencias in 160-lb. cases are 25c. dearer, and are now worth $2.75 to $3. There is no change in the price of apples, bananas, or Almeria grapes, which are all moving quietly but steadily.

COUNTRY PRODUCE.

EGGS — Notwithstanding the colder weather the receipts of eggs are increasing. Strictly fresh eggs are in good demand at 22 to 23c. Stocks of limed eggs are moderate, and will likely be well cleared up before the season is over. They are steady at 15 to 16c.

POTATOES—The situation is unchanged. Offerings are liberal, but are still held firmly at 58 to 60c. f. o. b. cars at Toronto. The street market is steady at 60 to 70c.

POULTRY—There is a good demand for bright, fresh-killed stock. Chickens are steady at 35 to 70c.; ducks at 40 to 80c.; fresh-killed geese have advanced 1c., and are now worth 6 to 7c.; bright-looking turkeys are 2c. dearer, now being quoted at 10 to 11c. Dark frozen stock is not wanted at 3 to 4c. less than this.

DRIED AND EVAPORATED APPLES — A fair jobbing trade is doing in dried stock at 5½ to 6c. The movement at outside points is moderate, with the old price, 5¼ to 5½c., still holding good. There is a good demand for evaporated apples at 8¼ to 8½c. outside, and 8½ to 9½c. in a jobbing way locally.

VEGETABLES — A fairly good trade is reported at unchanged prices. We quote as follows: Rhubarb $1 to $1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; pumpkins, $1 to $1.50; Hubbard squash, $2.50 to $3; red cabbage, 40 to 50c.

BUTTER AND CHEESE.

BUTTER—A good, healthy tone is reported. Choice dairy prints and rolls are in excellent demand, but inferior stuff is

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New Process

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FRESH EGGS.

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70 and 72 Front St. East, **TORONTO**

dull. An advance of ½c. brings the price of choice large rolls to 14 to 15c. Choice pound prints are worth 15 to 16c., and some fancy lots have been sold at 17c. Creamery butter is firm, especially prints and squares, which are quoted at 20 to 22c. in Toronto. Tubs are worth 19c. in factories.

GHEESE—A good jobbing trade is noted. The lightness of stocks is causing a steadily growing firmness in tone. Choice early makes are quoted at 9½ to 10c., choice late makes at 10½c. A couple of cars of early cheese are offered at 8¾c., but the general opinion is that they are not up to the standard.

PROVISIONS.

The steady increase in the receipts has resulted in a further decline in the price of dressed hogs this week. The general figure quoted is $4.85 to $5, but some cars have been sold at $4.75. An excellent demand is reported for all meats, the prices of which are unchanged throughout.

FISH.

There is no change. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, $2 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks. 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.20 to $1.30 per gallon, or $6.25 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The situation is practically unchanged. Red and white are steady at 71 to 72c. at middle freight stations. The street market is active. Goose wheat,

Direct shipment of (**Choice Pea Beans**)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

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CALIFORNIA'S, in 50/60's, 70/80's, 90/100's in 25 and 50-lb.

SPHINX PRUNES, the Best. A's and U's 55-lb.

MARMALADE ORANGES, 200's—240's Size Boxes.

CLEMES BROS., *Wholesale Fruit, 51 Front Street East,* ***Toronto***

barley, and oats, are coming in in large quantities. No change is noted. We quote: Wheat, white, 73c.; red, 72½c.; goose, 71c.; peas, 62 to 66c.; oats, 34c.; barley, 47 to 48c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR.—There is no change. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.80 to $3 90; straight roller, $3.25 to $3.35, Toronto freights.

BREAKFAST FOODS—A good business is reported. Cornmeal has declined 10c. We quote: Standard oatmeal and rolled oats, $3 90 in bags and $4 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—A slightly weaker feeling is noted, but no change in prices has yet ensued. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—The market is firm for sheepskins and lambskins at 85c.

WOOL—No change. Market weak. We quote fleece at 15c. and unwashed at 10c.

SEEDS.

The market is demoralized. Alsike is uneasy at a decline of 50c., which brings the price to $2.50 to $3.50. Good to choice red clover has also declined 25c., and is now quoted at $3 to $3.50. Scarcely any timothy is offered, except an occasional lot of machine-threshed, which is quoted at $1 to $1.25. No flail-threshed is offering, but bright unhulled stock is worth $1.60 to $1.75.

SALT.

No change. The demand is good; prices firm. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 50c. English salt is quoted at 48¾c. per sack of 154 lb.

MARKET NOTES.

Cornmeal is 10c. dearer.

Tapioca is cabled ¾c. per lb. dearer.

Dressed hogs have advanced 10 to 25c.

Alsike has declined 50c.; red clover is 50c. cheaper.

Choice dairy rolls have advanced ½c., choice prints, 1c.

A cable notes an advance of 1s. 3d. in the price of Turkish prunes.

China green teas, and some grades of Ceylon teas, are held 1c. per lb. higher by shippers.

Fresh-killed turkeys have advanced 2c., geese, 1c. per lb.; frozen stock is in poor demand.

Californian navels have advanced 25 to 50c. Lemons are 25c. dearer. Valencia onions are 25c. dearer.

A private letter received from London by the "Salada" Tea Co. states that after March or April next there will probably be a much better supply of flavory Ceylon teas, which are now so scarce.

"Phœnix," "Cream," "Extra Bright," and "Bright Coffee" yellow sugars are all quoted 10c. per 100 lb. lower.

QUEBEC MARKETS.

MONTREAL, Feb. 2, 1899.

GROCERIES

THE general grocery market exhibits a satisfactory degree of activity for the season. Sugars, with the exception of the brighter grades of yellows, which are slightly lower, rule firm, and there has been a good turnover in them. Syrups are firm, with a rather better inquiry than last week, while wholesale grocers are now asking more money for jobbing parcels of Barbadoes molasses. Canned goods are firm in all staple lines. Dried fruit has shown more life, and prices generally are firm in their tendency. Spices are strong as last noted, and there would be a freer movement in tea if buyers and sellers could only come together in regard to prices.

SUGAR.

The refined sugar market here has, with one exception, ruled firm, the only change of importance this week being a slight modification in the price of the better grades of yellow sugars. Demand during the week has been good, a large turnover being reported of both yellows and granulated. In New York, also, the refined market has been firm, and the stiffness has been accentuated by the position of the raw article, which has ruled strong at 3¾c. for fair refining and 4¼c. for 96 test centrifugal. London advices also state that the raw market was firmer and improving slowly for cane, with Java quoted at 11s. 3d., and fair refining at 9s. 9d. Beet sugar was firmer in tone, but not quotably higher, present and next month's delivery being quoted at 9s. 7½d.

SYRUPS.

The demand for these has been fair during the week, and supplies in first hands continue limited. In the wood, Canadian sells steady at 1¾ to 2¼c.

MOLASSES.

The wholesale grocers have at last marked up prices on Barbadoes molasses, as a result of steadily diminishing supplies, and, now, no single puncheons are obtainable under 32c. Offerings of Porto Rico are made at 28½c. Reports from Barbadoes with regard to the new crop state that it will be late, as planters do not expect to be able to cut their cane before March. Inquiries for round lots have been more numerous here, and 200 puncheon lots have changed hands at 31c. The bulls predict that stocks in first hands here will be nil before there are any new crop offerings.

CANNED GOODS.

This market has ruled rather quiet, but values generally are fully maintained. Salmon has been moved in 150 case lots during the week at $3.75 f.o.b. Coast, and more is offering at the same figure. A fair inquiry is experienced for corn, with supplies small, and $1 per dozen has been freely bid f.o.b. at the factory within the past eight days. Peas are quiet at 75 to 85c., and tomatoes 90c., these figures, of course, being for straight wholesale lots.

RICE.

The rice market is quiet at present, but more business is expected with the opening of Lent. Prices are steady, and at the mills quotations are: B Standard, $3.40 to $3.50; Patras, $4 12½ to $4.75; Japans, $4.50 to $5, and Carolina, $6 to $7.

DRIED FRUIT.

There has been a fair demand for Valencia raisins lately. Holders of round lots of 12,000 packages off-stalk and fine sold out lately to jobbers at full figures. Advices from Denia continue firm.

Californian raisins continue steady, as last quoted, and demand has been better this week.

Currants are quiet and without change, but prices are firmly held.

Prunes have met a fair inquiry, and values generally are steady, both on Californian and European sorts.

Figs and dates continue as last reported.

SPICES.

The firm feeling in spices is strongly maintained, and pepper points to still higher prices.

COFFEE.

While not active, a fair business has been transacted in green bean coffee on this market. Maracaibo has been in most request at 9 to 10½c., while some Santos and Rios have been moved at 7 to 9c.

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TEA.

Inquiry for all grades of teas, but particularly Japans, has been active during the past week, but the fact that buyers and sellers are apart interferes with the volume of trade, to a certain extent. The latter now demand an advance of 1½c. per lb. on Japan teas in large lots, and though it has not yet been realized they expect to get it before this week is out. A feature has been the demand from Chicago houses for pingsueys, but no business has as yet resulted on this account. In blocks, Ceylons have moved at 17½c. for fine, and medium at 15c. These prices are not, of course, for jobbing parcels, but for wholesale lots.

GREEN FRUIT.

There has been little change in the green fruit market since last report. Large varieties of Valencia oranges are offering at $3.75 to $5.50, as to size, while Jamaicas are steady at $2.50 to $3 per box, and $4.50 to $5.50 per bbl. Californians and Floridas continue much the same. Florida tangerines in limited quantities have sold at $6.25, and Japanese ditto at $3.50 to $4 per box. There is a fair trade in lemons, and prices are steady. Cranberries are only meeting a slow sale. Almeria grapes are still scarce, and prices are firm at $5 to $7 per keg, as to quality. Pineapples meet a very slow demand at 23 to 35c. each. Supplies of bananas are small, but more than equal to the demand, and prices are easy at $2 per bunch. There is only a limited inquiry for grape fruit at $4.50 to $5.50 per box.

APPLES.

The improvement in apples continues, but prices remain unchanged at $2.50 to $4 per bbl.

FISH.

There has been no change in fresh fish, though the cold weather has been more favorable for holders, and demand is better. We quote as follows: Haddock and cod at 3 to 3¼c.; salmon, 9 to 10c.; Manitoba whitefish, 6 to 6¼c.; dore, 5½ to 5¾c.; pike, 3¾; smelts, 3 to 6c. per lb.; tommy cods, $1 to $1.25 per bbl., and herring, $1.60 to $1.65 per 100.

Pickled and salt fish are distinctly firm in tone, though there has been no quotable change. We quote as follows: No. 1 N.S. herring, $4.50 to $4.75 per bbl. and $2.25 per ½-bbl.; No. 1 green cod, $5.75; do. large, $5.75 to $6; No. 2 ditto, $4.25; No. 1 haddock, $4.25; No. 3 mackerel, $18 and B.C. salmon $12.50 to $13 per bbl.

Prepared and smoked fish continue steady. We quote: Haddies firm at 6½ to 7c.; bay bloaters at 85c. per box, and smoked herring 9½ to 10c. per box. Dried codfish, $3.65 to $3.75 per 100 lb.; boneless, 5 to 5½c., and dressed boneless cod, $4.25 per 100.

COUNTRY PRODUCE.

EGGS—A fairly active trade was done in eggs to-day, there being a good demand for small lots at firm prices. We quote: No. 1 candled, 17c.; No. 2 do., 14c.; Montreal limed, 16c.; western limed, 14 to 15c.; western cold storage, 13 to 14c., and culls, 10 to 11c. per doz.

POULTRY—There was no change in the situation of the poultry market. Supplies of fresh killed and good frozen stock are not large, for which the demand is chiefly for at quotations. We quote: Fresh killed turkeys, 10¼ to 10½c.; frozen, 9½ to 10c.; assorted, choice, fresh killed chickens, 9c.; western frozen, mixed stock, 5½ to 6c.; ducks, 7 to 8c., and geese, 4½ to 6c. per lb.

HONEY—In honey, business was quiet and prices unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

BEANS — The demand for beans in a jobbing way was fair. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

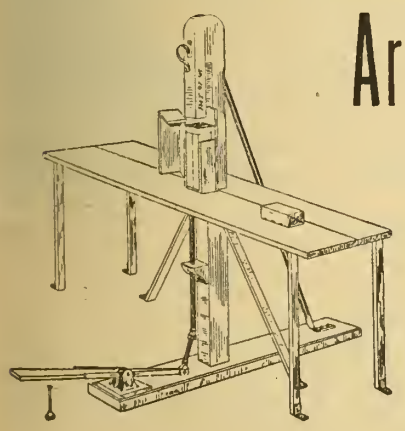
POTATOES—The tone of the market for potatoes is firm and prices are fully maintained. The demand is good and any choice stock offering meets with a ready sale at 55 to 57c. per bag in car lots.

ONIONS—The active demand in this market from Ontario buyers has continued, but holders are less anxious to sell and business has been smaller. We quote $1.75 to $2.25 per bbl.

DRESSED HOGS AND PROVISIONS.

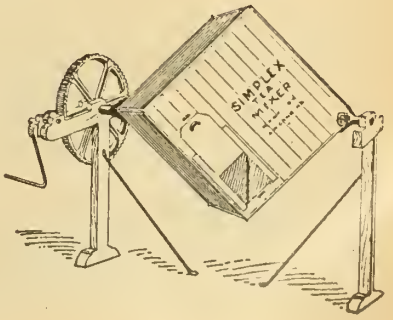
The provision market was featureless. Trade continues quiet and of a small jobbing character, at easy prices. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Receipts of dressed hogs are not heavy, but the market was quiet and easy, the outside figure for car lots now being $4.75.



Armeda Tea Packer and Simplex Mixer

Mr. Hellyer, of the firm of Hellyer & Co., Hiogo, Japan, called to see the Armeda Tea Packer, and at once ordered one shipped to Japan. Mr. Hellyer was delighted with it.



A. H. Canning & Co.
Wholesale Agents,
57 Front Street East, TORONTO, ONT.

The demand for small lots was fair, and sales were made at $5.25 to $5.50 for lightweights and at $5 to $5.15 for heavy, per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—The feature of the grain trade today was the weakness in Manitoba wheat, and prices show a decline of 1½c. per bushel since Saturday, No. 1 hard being quoted at 73c., January delivery, afloat, Fort William. Business in coarse grains on spot was quiet, there being little demand from shippers. Oats in store sold at 32¾ to 33c.

FLOUR—There was a good demand from local and country buyers for Manitoba grades of flour to-day, and the market was more active with a large volume of business doing. The tone is firm, but values show no actual change yet. We quote: Winter wheat patents, $3.85 to $4.10; straight rollers, $3.60 to $3.70; in bags, $1.80; Manitoba patents, $4.10 to $4.20; strong bakers', $3.75 to $4.

MEAL—A fair amount of trade is doing in rolled oats, in a jobbing way, and prices are unchanged at $3.70 to $3.75 per barrel, and at $1.80 per bag.

FEED—The demand for bran and shorts continues good, of which supplies are limited, and prices in consequence firmly held. Ontario white wheat bran, in bulk, sold at $15 to $15.25, and shorts at $15.50 to $16 per ton. Manitoba bran, $16; shorts, $18, and mouille, $20 per ton, including bags.

HAY—In baled hay trade was quiet, and the market is featureless. We quote: No. 1, $6 to $6.50; No. 2 extra, $4.50 to $5; No. 2, clover mixture, $4 to $4.50; clover, $3.50 to $4.

CHEESE AND BUTTER.

CHEESE—There has been more inquiry for this product than last week, but the firm attitude of holders tends to restrict business. As a result, only a moderate quantity of seconds have been moved at 9¼ to 9½c., and a few isolated lots of finest at 10¼c., and it will take very little movement to entail an advance on these prices.

BUTTER—Has advanced as a result of an active competition between domestic jobbers and exporters for the small quantity of finest late-made creamery offering here. At this writing 20c. is being freely bid for it, and, before the week is out, still higher prices are predicted. This price is for 56-lb. boxes, 70-lb. tubs being obtainable at slightly less money. Western dairy has been more inquired for also, and exporters have bought several good-sized lines at 14½c. Offerings of it up to the present have been light.

MONTREAL NOTES.

Demand from Chicago for green teas has been one of the features of the week in this market.

Creamery butter has advanced over 1c. per lb. in an export way and points stil. higher.

Wholesale grocers here are asking more money this week for Barbadoes molasses in jobbing parcels.

Refiners have reduced their prices on cream and bright coffee grades of yellow sugars. Others are all firm.

Advices from Barbadoes state that no reaping is expected until March, which will make new molasses later than last year.

Do You Sell Candles?

The **APOLLO** brand Stearine Candles are the best. Warranted not to **run.** Will not glow nor smoke when extinguished. Are extra hard, and burn longer than any other. Manufactured in Schiedam, Holland, and sold extensively to British Admiralty.

The Foreign Cheese and Importing Co. 9 St. Peter St., **Montreal.**

SIRDAR'S

REGISTERED

MOCHA

Prepared by special process as in Egypt. The finest flavoured and strongest Coffee on the market. Packed in 1 and 2-lb tins only by

The Acme Mills Co., 126-128 Queen St., MONTREAL.

For Sale by all Wholesale Grocers.

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON, 34, Chabollez Square, MONTREAL.

Used in all the "Happy Homes of England."

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS
All sizes, and finest quality fruit.

HUGH WALKER & SON
Wholesale Fruit and Commission Merchants
GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

. . . PRICES ALWAYS RIGHT . . .

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

Tartan Tea

Rich Aroma
Refined Flavor
Potent Strength
Uniform Quality
Attractive Appearance
It sells readily and gives satisfaction.

BALFOUR & CO. Wholesale Agents HAMILTON

Three Things Right

QUALITY, STYLE and PRICE

of **Clark's Ready Lunch Beef.**

The Great Hit of the fruit season is the

"MAPLE LEAF" BRAND

Ask your wholesale house for them.

SEEDED RAISINS.

$5 per Case, 64 Packages

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT ST. TORONTO.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 1, 1899.

LIMITED business is about the best that can be said, as far as movement in groceries during the past week is concerned. In tea, receipts are quite large. Dealers are not over-enthusiastic in their expectation of a duty. The drygoodsmen have made January a much more busy month than formerly by pushing white goods. Consumers now buy largely for their year's needs in these lines at this time. The result has been most satisfactory. In bicarb. soda, two size kegs are now quoted, which explains some of the low prices that are given.

OIL — Business is active. Burning oil moves freely, and sales of lubricating are large for future shipment. The new order of things is now in good working shape, and competition, at least as far as a Canadian company and an American company is concerned, is at an end. The latter have full control. While there is no change in price, the market is firm, and an advance not unexpected.

SALT—Imports continue large, chiefly English coarse. There is a large sale, little, if any, being stored here. That arriving is promptly shipped from steamer side to point of consumption. Prices are low, so this is the time to buy. It is difficult to think of anything cheaper than salt. One would look for the freight to be more than the salt is selling for. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is a steady sale, largely of vegetables. Prices show no change, but are firmly held. Corn is the most likely to advance, stocks being not as large in proportion to sale as in tomatoes, and local price has never been as high as that noted by western holders. Salmon are firm, but supply is equal to demand. Lobsters are still held firm in this market. Fruits have but a limited sale. Oysters are firmer, and higher prices are looked for. Canadian packers are actively pushing canned meats.

GREEN FRUITS—Oranges move freely, and dealers find the demand is for good grades. Californian navels are selling more freely, and prices tend lower, though still quite firmly held. They are gradually taking the place of Jamaicas. Floridas are selling, but lightly. Valencias have the large sale, and prices hold low. Lemons are rather firmer, with steady sale. Apples show a range in prices, but for best stock full prices are asked, and values tend higher. Except in a retail way little else is offering.

DRIED FRUIT—Prunes have chief attention, while local demand is not large, season being early. Prices at point of shipment, both for French and Californian, are higher and tending upward. This has caused our wholesale men to buy quite freely. Californians are preferred. In raisins, there is but light sale. A car of ungraded Californian arrived this week, but though stock was good and price low, there was limited sale. Currants are light stock with prices unchanged. A few Californian figs in pound bricks are to hand. Evaporated apples are scarce and high. Dried are also higher, and but in limited supply. Evaporated apricots and peaches are high, and sale is much below last year. Dates hold firm with light demand.

SUGARS—There is but little to say. The market shows little change. Local demand is light and low prices rule. There is, however, a firmer feeling.

MOLASSES — Prices, while firm, are no higher. Some Demerara arriving by last West India steamer was sold quite low, and was of good quality. Dealers do not desire large stocks, as each week brings us nearer new goods. Barbadoes would sell at a price, but dealers would not give big figures. New Orleans, of a particularly nice quality, is now offered in small packages, and there is a good demand.

PRODUCE—In eggs, prices are tending easier, though there is no change. In fact, our next report may be the reverse of the above. Butter, for best, is rather firmer, but there is little change in price. Cheese is scarce, but, as yet, prices have shown but slight advance.

FISH—There have been rather better arrivals of fresh fish during the week. In cod, haddock and herring, prices keep high, which affects the demand. Dry fish hold high, with but fair stocks held. Pickled fish have a steady sale, at full figures, and are very firm. Smoked herring do not improve. Shad move slowly, and prices are easy. Smelt are still a large catch. Finnan haddies keep high. In lobsters, local receipts are light, though catch is fair. They, like the smelt, go to Boston and New York. We quote as follows: Large cod, $3.60 to $3.65; medium, $3.50 to $3.60; pollock, $1.75 to $1.80; Grand Manan pickled herring, $1.85 to $1.90; ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall do., $4.75 to $5; ½-bbl.; alewives, $3 per bbl.; bloaters, 50 to 60c.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.40 to $3.50 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, $1 per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 16 to 18c.

PROVISIONS—There is but a limited sale. Pork holds its price. Packers are finding that dealers demand a good barrel as well as good pork. Beef tends easier. Lard shows quite a range in price. There is a good sale.

FLOUR, FEED AND MEAL—Flour has been a matter of interest, and, while dealers have bought quite freely, they have but little more than supplies needs. Feeling in reference to higher prices is somewhat divided; while Ontario millers are higher, there is as yet no change in Manitoba. Beans tend lower; demand and stocks both light. Packers show a range in price. Oats and oatmeal are again firmer. The price of oatmeal is about the same as that of Ontario flour. Cornmeal is firm but our prices are well below western millers. Barley and split peas are high. We quote as follows: Manitoba flour, $4.65 to $4 85, best Ontario, $4 to $4.25; medium, $3.75 to $3.85; oatmeal, $3.80 to $3.95; cornmeal, $2.20; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.10 to $1.20; prime, 95 to $1; yellow eye beans, $1.75; split peas, $3.80 to $4; round, $3.25 to $3.40; pot barley, $3.75 to $4; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Halifax will have another big exhibition next fall.

A cargo of potatoes cleared from Canard, N.S., for Havana this week. Price paid was $1.20 per bbl.

Edward Kennedy has bought the retail grocery business formerly conducted under the name of Scott Bros.

THE GROCER returns thanks for a handsome pocket rule, received from The Pure Gold Manufacturing Co. The rule, like the goods of this house, is first-class.

THE GROCER learns that G. W. Cooke, of Dunlap, Cooke & Co., furriers, Amherst, N.S., is in Victoria, B.C., buying sealskins, anticipating higher prices because of the expected withdrawal of Canadian fishermen from the business.

THE GROCER had the pleasure of a call this week from W. B. Rankin, of Erb & Rankin, brokers, Halifax. Mr. Rankin is an old St. John boy. The firm of which he is a member is one of the most successful in their line in Halifax.

W. Clark, the well-known meat canner, of Montreal, was in the city during the week, and, with the local agent, W. S. Clawson, called on the trade. The St. John business is a large and growing one. Mr. Clark sells only to the wholesale trade.

Halifax is much pleased with the Customs regulations which take effect in Porto Rico Feb. 1, as there will be no preference given to American products. The importance of this is seen when it is remembered that Nova Scotia ships rather over $1,000,000 worth of fish there annually, and a quality it would be rather difficult to find another market for. The fact, however, that these schooners will not be allowed to take return cargoes to American ports, as formerly, will very much affect the profit of the business.

NEW FIRMS COMMENCING.

A. W. Russell has started business as confectioner in Ottawa.

Mrs. Ira A. Byce is opening a general store in Kars, Ont.

H. V. B. Farnsworth has opened up a general store in Aylesford, N S.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

FOR SALE.

A GROCERY BUSINESS IN A WESTERN city, turn-over about thirty thousand. All cash, no credit. For further particulars, apply to BOX L, CANADIAN GROCER, Toronto. (5)

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label Tomato ..Ketchup

rids digestion of all ills, appetite of fickleness. Prepared with skill from finest red ripe tomatoes, seasoned to a turn, put up in bottles made pure by sterilizing.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

WHY buy foreign made goods, when, by supporting your own manufacturers in Canada, you can get the best goods made on earth from them.

Tiger Stove Polish

In two sizes, 5 and 10c. boxes.

The largest box, and 50% better than any other Stove Paste sold in Canada. Sold to the trade in 10 cent boxes at $7.20 per gross, and 5 cent boxes at $4.50 per gross. Put up in quarter gross boxes. Send for a sample order to

The F. F. DALLEY CO., Limited

Toronto and Hamilton, Canada.

MANITOBA MARKETS.

WINNIPEG, Jan. 28, 1899.

TRADE of all kinds is dull, and as the weather has been very severe with a heavy blizzard in the middle of the week it is not much to be wondered at. Manitoba has not experienced such continued cold in five years at least.

The wheat market has been a little more active during the past week owing to the rise in the Chicago market. As high as 62c. has been paid on standard rate of freight (that is 17½c. per 100 lb.). The receipts, however, have been extremely light, owing a good deal to the weather. Little hauling can be done while the cold is so extreme and the roads heavily drifted. A great deal of damp and tough wheat has gone forward to Port Arthur. In fact, the yards there are crowded with cars, and they have as much as they can possibly handle at the dryers. The amount of grain in elevators is not so large in proportion to the amount in the farmers' granaries. Farmers are holding very tenaciously in the hope of high figures in the spring. The drying of the wheat is very satisfactory, and the samples in the possession of the grain exchange are very fine.

The Ogilvies are putting up a very attractive package of rolled oats. The price of rolled oats has advanced slightly, being now quoted at $1.80 to $1.85 for 80's.

BUTTER AND CHEESE—The market is dull. Little dairy is being received just at present, but the feeling of the market is still easy. In creamery, little movement has taken place, and prices from wholesale jobber to retailer are still 21 to 22c. per lb. The output of the Government dairy school is finding a ready market in the city, at a uniform price of 30c. per lb. Other creamery retails at 25c. Cheese is not moving.

EGGS — Are very quiet. Receipts are almost nil, and will be so until the present cold snap lets up.

CURED MEATS—Market slow and steady with no change in price. Hams, smoked, 11c.; breakfast bellies, 11½c.; ditto backs, 11c.; shoulders, 8½c.; long clear, 9½c.; dry salt, long clear, 8½c.; shoulders, 8¼c.; short clear, 8c.; backs, 9c.

FISH—The market is liberally supplied with all kinds of frozen fish. Large loads of whitefish, pickerel and pike are always a feature of the market at this season.

SUGAR—Market is without change for the week. Granulated, 5c.; German granulated, 4⅞c.; bright yellow, 4½ to 4⅝c.

EVAPORATED FRUITS—Market is firm and price high. Peeled peaches, 17 to 18c.; unpeeled, 13 to 14c.; apricots, 16½ to 17c.; dried apples, 7½ to 8c.; evaporated, 11c.

GREEN FRUIT—Apples are firmer. Really good apples are scarce. Spies are held at $5 per barrel, and may go higher. Bananas are arriving more freely at $3 to $3.50. Oranges are slightly lower, running from $3.25 to $4 per case, according to variety. Lemons, $4.50.

A. & W. Johnston, general merchants, Orangeville, Ont., intend retiring from business in the near future.

MAKING MATCHES.

The E. B. Eddy Co., Limited, Hull, Que., has now got its new match factory in thorough working order. This factory is equipped with the latest and most modern type of match-making machinery, and the company is now devoting extra time and attention to this particular line of its business, with a view to not only increasing the output, but also of putting on the market new brands and new styles in sulphur, parlor, safety, wax and advertising matches. And all this is going on while the paper mills of the company are running full time, with more orders than they can well handle.

AFTER 40 YEARS IN BUSINESS.

James Craig, Brock street, Kingston, has sold out his stock to James Waugh, of Hillsdale, Ont. Mr. Craig has had a business experience of over 40 years, both wholesale and retail. His store had the reputation of being one of the finest and most attractive in the trade. His many friends in Kingston express their regret that he has decided to retire from business.

SOAP ADULTERANTS.

Soap is adulterated with a much longer list of articles of a varying nature than the average consumer of this useful commodity imagines, according to an exchange. Many insoluble mineral matters are added to hard soap of poor quality. Among the soluble vegetable matters used in adulterating both hard and soft soap may be mentioned glucose, when it is not too expensive.

CURRENT MARKET QUOTATIONS

February 2, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Moutreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vaucouver and Victoria. The prices are solicited for publication, and are of such quauntities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtaluable at lower prices.

All quotatious for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, Loudou, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	14	15	12	14	.....	.....
" " pound prints	.....	.....	15	16	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, secoud grade	.....	.....	11	12	14	16	.....	.....
Creamery, tubs	19½	20	19	20	18	20	.....	.....
" prints	21	22	20	22	20	22	.....	.....
Cheese	10	10¼	9	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	70	95	90	95	.....	90
Corn, 2's	.....	1 00	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	80	85	75	80	80	90	.....	90
" silted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peacbes, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkius, 3's	75	85	70	80	90	1 00	.....	1 00
" gallou	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 55	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmeu, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" otber brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	...	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$3 75	4 00	4 50	3 50	4 00	.....	.....
" " 420's, large	.....	4 00	4 50	5 00	4 75	5 00	.....	.....
" " ordinary	.....		3 50	3 75	3 25	3 50	.....	.....
" Mexican, per box	2 75	3 25	2 25	2 75	.....	.....	.....	.....
" Jamaica, per bbl	4 50	5 50	4 50	5 00	5 50	6 00	.....	.....
" California Navels	3 50	4 00	3 50	3 75	.....	4 00	.....	.....
" Jap. Tangariues	.....	.....	1 25	1 75	.....	.....	.....	.....
" Sorrentos	.....	.....	1 50	2 00	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 25	2 75	3 50	.....	.....
Bananas, per bunch	2 25	2 75	1 40	1 75	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 00	3 50	2 50	3 50	.....	.....
Cranberries, per bbl	7 00	8 00	6 50	7 50	8 00	10 00	.....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	7 50	10 00	6 00	7 00	.....	.....
Pears, late varieties, per bbl	.....	.....	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	1 00	1 10	.....	.....	.....	.....
Valencia onions, 160-lb. case	.....	.....	2 75	3 00	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	2 75	3 00	.....	.....	.....	.....
Grape Fruit	5 50	6 00	.....	.....	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 35	.....	$4 48	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 43	.....	4½	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 35	.....	.....	.....	7
Powdered, bbls	....	4 80	5 12½	5 25	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 2⁰	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba	
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Houey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	33	35	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	23	25	38	42	32	34	.....	40
Antigna	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. caus	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. caus	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 80	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. cau	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 25	2 80	2 95	.....	3 25	....	

COUNTRY PRODUCE

Eggs, boiling stock	23	24	22	23	18	19	.....	15
" fresh gathered	.....	.....	17	18	20	24	.....	.....
" held	15	16½	15	16	15	16	.....	.....
Poultry—chickens, dressed	*5	8	35	70	25	50	.....	.....
Geese, per lb	.....	.....	6	7	50	70	.....	.....
Ducks, per pair	*8½	9	40	80	40	60	.....	.....
Turkeys, per lb	.....	.....	7	11	10	14	.....	...
Honcy, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	.....
" light color, 60-lb tins	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	5	6	3	4	5	6	...	.....

* per pound.

FRUITS

Forelgn—								
Currants, Proviucials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5	5½	5	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Tapnels, per lb	.....	.....	4	4¼	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, Californiia, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....		.....	.....
" " D	.....	.....	.....	6	.....		.....	.....
" " U	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4⅜	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" Califoruia 3-crown	.....	6¾	7¼	7½	7	7⅜	7	7½
" " 4-crown	.....	7½	8	8½	8	8¼	8	8½
" Malaga, London layers	.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " Black baskets	.....	.....	2 20	2 30	.....	.....	.....	.....
" " Blue baskets	.....	.....	3 10	3 25	.....	.....	.....	.....
" " Con. Clusters	.....	.....	2 30	2 40	.....	.....	.....	.....
" " Choice "	.....	.....	2 50	2 60	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	3 25	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	3 60	3 70	.....	.....	.....	.....
" " " Clusters	.....	.....	4 25	4 50	.....	.....	.....	.....
" " Finest Elite	.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried	6	6½	5½	6	5½	6	.....	7
" " evaporated	9	9½	8½	9	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.....	18	16	18	.....	.....

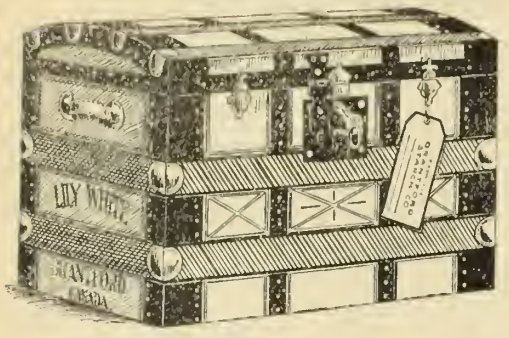
PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8½	9½	10	.....	10½
Hams	10½	13	10	10½	10½	12	.....	11½
Shoulder hams	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	10	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadlan heavy mess	16 50	17 00	14 00	14 50	14 50	15 00	16 00	17 00
" short cut	16 00	16 50	15 00	15 50	15 00	15 25	16 50	17 50
Clear shoulder mess	.....	.....	13 00	13 50	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 00	13 50	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	6¾	7	9	9½
Tubs	.....	8½	6¾	7	7	7¼	.....	.....
Palls	8¾	9¾	7	7¼	7¼	7½	.....	9
Compound, Palls	.....	1 10	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	...	.....	4 75	5 00	.....	.....	.....	.....

Our New Package!



Have you seen it in the flesh ?

LILY WHITE GLOSS STARCH

is now put up in 6-lb. Toy Trunks (package registered). You can have them with or without lock and key. There has been no such seller on the market in years.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Hallfax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	5	4¾	5	5	6	.....	.....
Japan	6	6¼	5½	6	5	6	.....	5⅜
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	3½	4½	5	6	.....	4
Tapioca	4	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	.....	15
" in 5-lb. cans	15	16	14	15	15	16	.....	.....
" whole	11	13	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	.....	35
" " 5-lb. cans	20	22	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kalsow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Sonchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Sonchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

CADBURY'S

NO CHEMICALS USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers :—" It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply **FRANK MAGOR & CO.,** 16 St. John St., **MONTREAL**

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, **MONTREAL**

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Our stock comprises choice selections of

JAVAS
MOCHAS
JAMAICAS
BOLIVARS
SANTOS
RIOS
Etc., Etc.

GREEN or ROASTED

PRICES AWAY DOWN.

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Canadian Agents for HONDI Ceylon Tea.
HEAD OFFICE, VANCOUVER, B.C.

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CEYLON TEA

Dissatisfied customers a thing of the past
BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

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BRANTFORD, ONT.

RICE
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A direct shipment from Hiogo, per SS. "Tartar."

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.
Importers, Manufacturers
TORONTO

A scene on Yonge Street, Toronto, last Friday, two carloads of "Salada" tea being shipped.

NEW GOODS IN STOCK OR ARRIVING.

H. P. ECKARDT & CO. are offering fine quality salmon at $1.05 per doz. in 5-case lots.

Balfour & Co. are offering a line of Californian peaches in bags.

H. P. Eckardt & Co. are offering good value in evaporated peaches.

Special values in brooms are offered by The Eby, Blain Co., Limited.

Horse radish at 90c. per dozen is being offered by Lucas, Steele & Bristol.

Flaked rice, the new breakfast food, is in stock with Balfour & Co., Hamilton.

Rose & Laflamme have received another car of Santa Clara prunes, "Castle" brand.

S. H. Young & Sons are offering special values in Congou, Young Hyson and Japan teas.

The Davidson & Hay, Limited, have a car of salt herring and codfish to hand this week.

W. H. Gillard & Co. have at present a large assortment of fish: Pure cod, 1 and 2-lb. bricks; boneless fish, 1 and 2 lb. bricks, and 25 and 40-lb. boxes of strips, boned and skinned in cases, and Labrador No. 1 split herrings.

Rose & Laflamme are offering a consignment of Glasgow Fish Curing Co.'s fresh herring in tins.

The Dawson Commission Co., Limited, expect a car of Californian navel oranges on Saturday or Monday.

A. P. Tippett & Co. have just received another consignment of "Maypole" soap for Easter.

The Eby, Blain Co., Limited, offer extra value in "Empire" syrup, imported heavy pure sugar goods in 2-lb. tins.

Two invoices of fine Darjeeling teas have arrived this week, and Lucas, Steele and Bristol offer them at old prices in chests and halves.

The Davidson & Hay, Limited, are quoting special prices on beans in tomato sauce and Boston baked beans, 1-lb., 2-lb., and 3-lb. tins.

Frank Magor & Co. are offering a fine line of French plums, in Choice, Superior, Extra and Excelsior grades, made by J. Nolett & Co., Bourdeaux.

The Eby, Blain Co., Limited, have a full range of canned goods, in all the leading brands, which they quote at specially close figures for round lots.

Batger's "Seville" orange marmalade and Stower's "Peptonized Lime Fruit Sauce"—a delicious relish—are quoted at low prices by The Eby, Blain Co., Limited.

Some fine 1897 Valencia raisins can be had from Laporte, Martin & Cie., they are guaranteed to be in splendid condition and can compare with many of 1898 crop.

If you want some fine Mayette Grenoble nuts, now is the time to buy, Laporte, Martin & Cie. have received their holiday supply too late and are making a special price for five-bale lots.

Lucas, Steele & Bristol are offering attractive wire barrel covers, flat or oval. They are inexpensive, and grocers displaying apples, onions, sweet potatoes, etc., should not be without them.

Mr. De Lacourt, manager of The Foreign Cheese Importing Co., has just returned from a successful business trip to Quebec.

Ceylon ..and.. Indian Tea

is a wholesome, unadulterated tea, prepared for the market by modern machinery methods instead of the primitive and less sanitary hand methods still used in other countries.

Substitute it for coffee. A rich breakfast beverage. Wholesome, delicious, economical and profitable.

J. J. ROBERTS.

J. J. ROBERTS, of the advertising firm of Roberts & Co., Winnipeg, is one of the two new men on the present school board, and somewhat of the esteem in which he is held by his fellow members is seen in the fact that although a new man he has been elected to a position on the school management committee—the most important and largest of the board's committees. He is an old countryman by birth, but a thorough Canadian in spirit, and takes the deepest interest in matters pertaining to the education of our youth. Being a man of large experience gained by travel in Europe and Africa, his breadth of view on any subject is a most noticeable feature. Mr. Roberts was born in Corwen, South Wales, his father being a member of a real estate firm. He was educated in a private school and then in the national schools of the country, afterwards attending the University of Edinburgh. He thus became familiar with the school systems of the three countries.

After leaving the university, Mr. Roberts entered the Merchant Trading Service of West Africa, where he had the advantages of much travel. His health failing, he came to Manitoba 15 years ago and traveled over the different parts of the Province, serving in the militia forces in the Rebellion of 1885, under Col. Irvine. During most of the time he had charge of the hospital at Fort Carlton, for it must be remembered that Mr. Roberts is an undergraduate in medicine. He is prominently known in fraternal societies, being the grand high priest in the I.O.O.F., and secretary of St. John's Lodge A.F. and A.M. From his prominence in The Waghorn Guide he is known to many as Mr. Waghorn. He was appointed for three years by the Provincial Government as immigration agent to Wales, during which time he traveled much and delivered many addresses in the interest of his adopted land. He is a representative of ward two, Winnipeg, has no pet schemes to advocate, but being a man in touch with the people will always consider their views and interests first. He believes fully in adapting our system to the needs and requirements of the various classes that form our population, while a strong hand is kept on the extravagant tendencies of those entrusted with this great work.

Mr. Roberts was prominently connected with the inception of Manitoba's new magazine, The Great West, and is the western representative of the MacLean trade journals.

JAPAN TEA IN CANADA.

Editor GROCER: I notice an advertisement in your paper which states that the sale of Japan tea is growing less. The following figures prove the contrary:

THE TOTAL EXPORT FROM JAPAN TO CANADA.

To December 15, 1897	8,334 693 lb.
" 15, 1898	11,283,948 lb.
Increase	2,949,255 lb.

Yours faithfully,
C. M. BERNARD.

Toronto, Jan. 27, 1899.

TEA DEMONSTRATIONS.

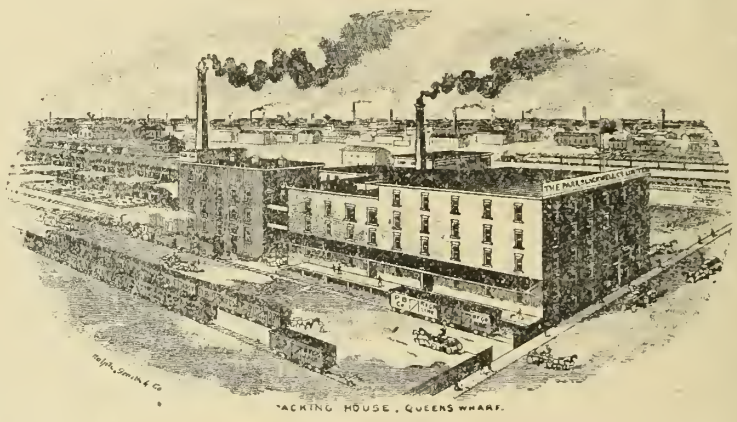
J. A. Leslie, representing The Cowan Ramsay Co., is starting on a trip through the townships, giving free demonstrations and samples of Walla Galla Red Cross tea. He reports business good and demand for their teas increasing. "Club House," in particular, is taking well.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .
Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

The London Coffee and Spice Co. LIMITED
LONDON, ONTARIO
Our travellers are now on the road with full lines of COFFEE, SPICES, MUSTARDS, EXTRACTS, FRENCH MUSTARD, Etc. A trial order solicited.


PACKING HOUSE, QUEENS WHARF.

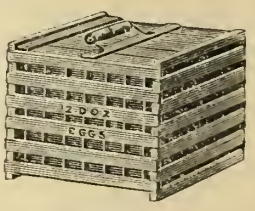
Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

The Daddy of them all.

The Best always the Cheapest.
These are both Cheapest and Best.

Humpty Dumpty Egg Crates



The newest, cheapest and best method of bringing eggs to market.

Every farmer needs them, and must have them.

Cost Trifling.
Saving Enormous.

When not in use folds flat.

Will outlast a dozen baskets and all annoyance of miscounts and breakage is avoided.

SEND FOR PRICES

The DOWSWELL MANUFACTURING CO., Limited

W. L. HALDIMAND & SON
32 and 34 St Dizier St., Montreal, Eastern Agents.

HAMILTON, CANADA.

Eddy's Matches

The attention of the . . .

RETAIL TRADE

is called to the advantage of purchasing from the Wholesale and Jobbing Trade in FIVE-CASE LOTS, thus getting the advantage of quick and free delivery at lowest price.

THE advantages to all concerned are obvious, for the Retail Trade gets small lots, with free delivery, at the lowest cost, and the Wholesale and Jobbing Trade does not have to touch or to handle the goods in making sales.

The Wholesale Grocery and Jobbing Trade

are respectfully urged to keep their customers fully stocked with EDDY'S MATCHES and to kindly push sales of

FIVE-CASE LOTS.

The E. B. EDDY CO., Limited

HULL, CANADA.

BRANCHES and AGENCIES: TORONTO, KINGSTON, MONTREAL, ST. JOHN, VANCOUVER, QUEBEC, HALIFAX, ST. JOHN'S, NFLD., HAMILTON, WINNIPEG, LONDON, VICTORIA

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

D. E. MORIN & CO., general merchants, Notre Dame du Lac, Que., have assigned, and Paradis & Jobin have been appointed provisional guardians.

A. A. Hunter, general merchant, Brome, Que., has assigned.

T. Roux, general merchant, Plessisville, Que., has assigned.

B. Hallonquist, general merchant, Napinka, Man., has assigned.

Joseph Moreau, grocer, Levis, Que., is offering 30c. on the dollar.

Thos. Wilson, general merchant, Trail, B.C., has assigned to Edward Bailie.

C. Gelinais & Frere, general merchants, etc., St. Paulin, Que., have assigned.

The sheriff is in possession of The Halifax Grocery Co., grocers, Halifax, N.S.

J. C. Sutherland, grocer, etc., Wallaceburg, Ont., has assigned to Robert Kerr.

Francois X. Lagrand, general merchant, St. Christine, Que., has compromised at 40c. on the dollar.

Richard Hayden, fish dealer, etc., Conception Bay, Newfoundland, has applied for insolvency declaration.

N. Daunais, proprietor of the Star Canadian Tobacco Co., Montreal, has compromised at 40c. on the dollar.

Pierce Bros., general merchants, Warren and Oxbow, N.W.T., and Baie des Peres, Que., have assigned to J. M. McNamara.

Wm. McEwan, jr., grocer, Hull, Que., has assigned to Thos. H. Birk, and a meeting of his creditors will be held on Feb. 6.

J. M. Nichols, general merchant, Gamebridge, Ont., has assigned to M. H. Roach, Beaverton, and a meeting of his creditors will be held on the 6th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Gravel Freres, grocers, Montreal, have dissolved.

G. Simard & Co., grocers, etc., Laprairie, Que., have dissolved.

Stewart & Burr, grocers, and boot and shoe dealers, Allenford, Ont., have dissolved.

Sigler & Cristall, general merchants, Edmonton, N.W.T., have dissolved, H. Sigler continuing.

Henry Walsh and Wm. T. Walsh have registered as proprietors of Walsh & Son, flour dealers, Quebec.

J. K. McCargar & Co., cheese exporters, Belleville, Ont., have dissolved, and have been succeeded by F. W. Benton & Son.

SALES MADE AND PENDING.

A. J. Pallister, general merchant, Kars, Ont., has sold out.

N. Tessier & Co., grocers, Quebec, are offering their business for sale.

Lucy J. Corbitt, grocer, etc., Palmerston, Ont., is advertising her stock for sale.

Mary E. Trench, grocer, etc., East Toronto, is advertising her business for sale.

The assets of J. D. Caron, general merchant, Hull, Que., are to be sold on the 4th inst.

The assets of F. Parent, general merchant, Rimouski, Que., are advertised for sale on the 7th inst.

The assets of George Stewart, confectioner, Ottawa, Ont., have been sold at 50c. on the dollar.

Duquette & Co., general merchants, Whitewood, Man., are advertising their business for sale.

J. W. Tremblay, general merchant, Les Eboulements, Que., has sold his stock at 51c. on the dollar.

The assets of J. A. Laurent, general merchant, Father Point, Que., are advertised for sale on the 7th inst.

E. Hipwell & Co., general merchants, Westbourne, Man., are advertising their stock for sale by auction.

The stock, etc., of the estate of H. C. Dahl, general merchant, Erin, Ont., is advertised for sale by auction on Feb. 8.

CHANGES.

James Manning, grocer, Vancouver, has been succeeded by B. E. Armstrong.

G. D. Scott & Co., general merchants, Nanaimo, B.C., have been incorporated.

E. A. Peddie, general merchant, Wingham, Ont., is removing to Seaforth, Ont.

A. B. George, confectioner, etc., Listowel, Ont., has sold out to Henry George & Co.

Chas. J. McKinnon, grocer, New Glasgow, N.S., has sold out to Jessie I. McKay.

The Oxford Creamery Co. have been incorporated, with headquarters at Windsor, Ont.

Hood & Co., general merchants, Teeswater, Ont., have been succeeded by Rogers & Co.

W. F. Osborne, grocer, etc., Plum Coulee, Man., is adding a stock of tinware, etc., to his business.

Maria Cusson, wife of Victor Cadorette, has registered as proprietor of V. Cadorette & Cie., grocers, St. Hyacinthe, Que.

The Scotten Tobacco Co. of Ontario, Limited, has been incorporated. Windsor, Ont., will be the headquarters of the firm.

FIRES.

Vincent Ockley & Sons, grocers, etc., Kingston, Ont., have been burned out; insured.

E. S. Haines, general merchant, St. Mary's, N.B., has been partially burned out; insured.

DEATHS.

Wm. Wilson, grocer, St. John's, Nfld., is dead.

H. C. Barnaby, of H. C. Barnaby & Son, Bridgewater, N.S., is dead.

Good In Any Climate Wherever There Are Flies. **Tanglefoot** SEALED STICKY FLY PAPER. Ask Your Jobber.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Rigaud Mountain Maple Syrup...

Every tin is **sealed in the bush,** with a lead seal, stamped . . . .

R. M. M. S.

Made from the largest bush in Canada, by latest improved process.

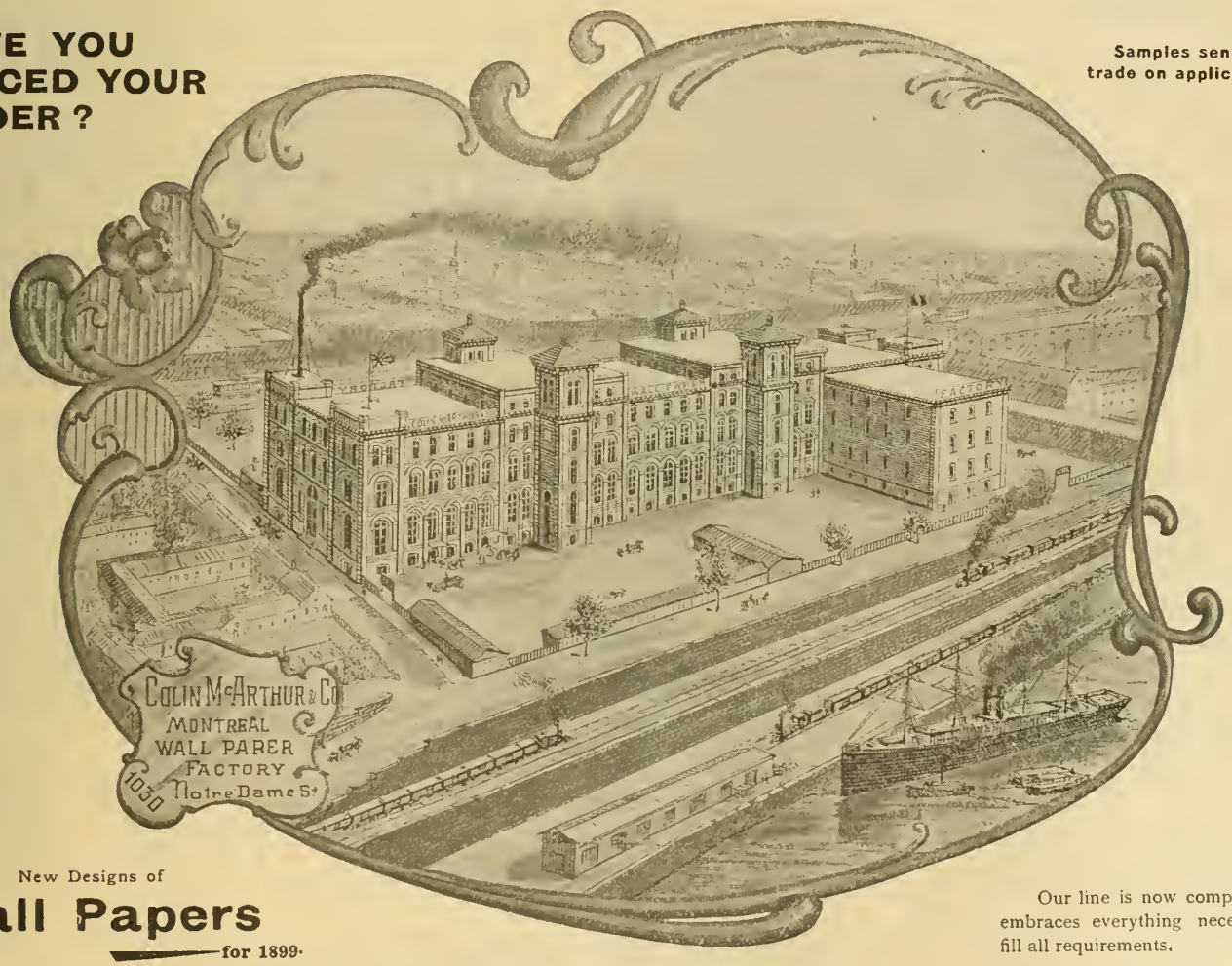
Thus IMPARTING confidence to customers.

ORDER EARLY... Shipments according to dates of orders.

DeLERY MACDONALD,
RIGAUD, QUE.
(6)

HAVE YOU PLACED YOUR ORDER?

Samples sent to the trade on application.



New Designs of
Wall Papers
for 1899.

Our line is now complete, and embraces everything necessary to fill all requirements.

COLIN McARTHUR & CO., Manufacturers 1030 Notre Dame Street, MONTREAL.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
THE COWAN CO., LIMITED, TORONTO

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade
Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas
Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade
and how avoided. Three comprehensive prize essays reprinted from HARDWARE AND METAL.

Necessary Books for a Retailer
By a practical accountant. This treatise deals with systems of book keeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

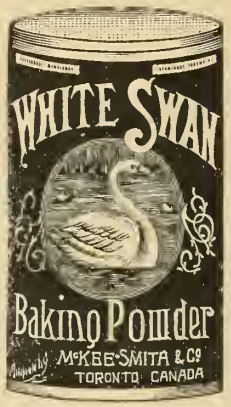
Any one of the above mailed for . . . 10 cents

Credits, Collections and their Management
a most complete and comprehensive work of great importance to any business man.—**$1.50.**

Address
The MacLean Publishing Co. Limited
TORONTO and MONTREAL

The Bugle Brand
OLD SCOTCH WHISKY
is having a big sale.
TRY IT The price is right.
J. & R. McLEA
MONTREAL Agents

J.Y. GRIFFIN & CO.
Wholesale Produce
Griffin Brand Hams, Bacon and Lard.
LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.
CORRESPONDENCE SOLICITED.
121 and 123 Water Street, P. O. BOX 28. Vancouver.



WHITE SWAN
is the standard
Baking Powder
for Strength, Purity and Wholesomeness.
Sold by all wholesale dealers.
SMITH & SCOTT
Mfrs.
6 & 8 Bay St., Toronto.

ASK FOR
MOTT'S

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada
THE HOME CAKE CO.
GUELPH, ONT.

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Limited
CAPITAL - $25,000

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General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

The Toronto Patent Agency
Limited
TORONTO, ONT.

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
SPECIAL AGENTS
In labelled Tins.
14 lb. Boxes.
For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Brooms
Brushes
Baskets
Wooden Ware
Paper Bags
TWINE, PAPER
Butter Tubs
WALTER WOODS & CO.,
HAMILTON

We have all read the De Rougemont Fake, and some of us believe him.

When we state that——

Keen's D.S.F. Mustard

is **the** popular brand in Canada---we are only saying what hundreds and thousands know and believe.

Current Market Quotations for Proprietary Articles

Feb. 2, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
½ oz. tins, 3 " "	2 40
½ oz. tins, 4 " "	1 10
1 lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case.....per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
35 lb. pails..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case.....per doz...	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs...	$4 00
" 6, ½ " ..	4 50
" 8, ¼ " ..	7 25
" 10, ⅞ " ...	8 25
" 10, Jet Enamel..	8 25

THE F. F. DALLEY CO.

	per doz.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blaoking, 1 doz. oases, liquld	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 50
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quiokshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil...	9 00
Alpha Chemical Co. Refined Sweet Oil...	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

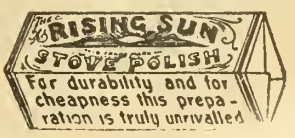
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.	per lb
Per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

BENSON'S CANADA PREPARED CORN

Highest Awards Wherever Exhibited.

Over 40 years on the market and quality still unsurpassed.

NO ADULTERATION.

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

	Per gross.
No. 4.—5c. size	$3 85
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Carpet Brooms—	per doz.
"Imperial," extra fine, 8, 4 strings	$3 50
" " 7, 4 strings	3 30
" " 6, 3 strings	3 10
"Victoria," fine, No. 8, 4 strings	3 10
" " 7, 4 strings	2 90
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 85
" " 7, 4 strings	2 70
" " 6, 3 strings	2 55
" " 5, 3 strings	2 40
" " 4, 3 strings	2 20

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa esseuce, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
¼ " " " "	0 28
¼ " " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅓ " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, ¼ lbs.		29
" ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per c.
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.

We make our goods known by mailing the Cow Brand Cook Book to every housekeeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.
Manufacturers
MONTREAL TORONTO WINNIPEG

BELLEVILLE BUSINESS COLLEGE.

ESTABLISHED 1889.

Students have a **larger earning power** who acquire the following lines of preparation under our efficient **system** of **training. It has no superior.**

1. Bookkeeping,
2. Shorthand,
3. Typewriting,
4. Telegraphy, Commercial and Railway Work,
5. Civil Service Options.

Students may commence Telegraphing on the 1st of each month, and the other departments at **any** time.

Address: **Belleville, Ont**
J. Frith Jeffers, M.A. **Principal.**

COX'S GELATINE **Always Trustworthy.**
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

HORSE HAIR.
Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and **"Clubhouse"**
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

WINDOW SCREENS AND DOORS . .
Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

Boeckh Bros. & Company
Selling Agents, **Toronto, Ont.**

Manufactured by
WM. CANE & SONS CO.,
Newmarket.

COFFEE.

JAMES TURNER & CO. per lb

Mecca	....	0 32
Damascus	....	0 28
Cairn	....	0 20
Sirdar	....	0 17
Old Dutch Rio	....	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsinr Blend	....	0 32
Bourbon "	....	0 30
Jersey "	....	0 28
Laguaya "	....	0 24
Rajah "	....	0 20
Marscaibo	0 18	0 22
Santos	0 15	0 16
Rio, choice	....	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Paucake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	..	1 30
" "	6-lb. "	..	2 60
Flexman "	3-lb. "	..	1 30
" "	6-lb. "	..	2 60

GELATINES.

COX'S

2's	....	1 10
4's	....	1 20
8 Quart size,	....	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S OOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams " "	1 55	1 90
Red Currant Jelly	....	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, va illa, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1 25 per doz.

Lemon, white, pink, canary and Kernccline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. oans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

OOLMAN'S OR KEEN'S.

	per doz
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENOH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

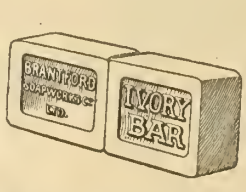
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

box and less than 5 ..... $1 00
oxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors, per grs., $12.00. black, per grs., $18.00. 10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	0 08½	
"	48-lb. " 16 3-lb. boxes	0 07
For puddings, custards, etc.		
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08

Culinary — Toledo Corn Starch. 40 pkgs. to box, per lb. 6½c.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs. 07¾

Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs 0 09

Canadian Electric Starch— 40 packages in case 3 90

Celluloid Starch— per case 3 50

Culinary Starch—Challenge Prep. Corn—

1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

SALADA CEYLON.

Brown Label, 1's & ½'s.... wholesale 20c., retail 25c.

	Wholesale	Retail.
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packet black or mixed.

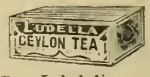
Black Label, 1-lb., retail at 25c	0 1[illegible]
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 4[illegible]
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 37	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Na row 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 3's, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Empire, slide box	2 25	2 35
Safety. Capital	....	2 75
Flamers, slide box	2 25	....
" wax stems	3 20	....
Parlor, Eagle, slide box	....	1 30
" Victoria "	....	2 50
" Little Comet, slide box	....	2 00
Tiger	2 65	2 85

BOECKH BROS. & COMPANY. Per doz

Washbosards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F.o.b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

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Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than $1. Prompt returns. Report to you monthly. References given. Try us.

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ROYAL
JAPAN GLACÉ
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IMPERIAL SEETA
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MOUNT ROYAL MILLS

D. W. ROSS CO.
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RICES

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

THE PRESS CLIPPING BUREAU....

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

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THERE IS MONEY IN IT.

"Silverine" pays you a better profit than any other stove polish. It is put up in attractive packages, and in popular sizes. The quality is guaranteed.

If there is anything more you want let us know.

SEE OUR PRICES IN PRICES CURRENT.

SILVERINE MANFG. CO., MONTREAL

BM&Co.
TRADE MARK.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

PUREST THAT CAN BE MADE

BRUNNER, MOND & CO.'S

Bicarbonate of Soda
Soda Crystals
Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

BEST IN THE MARKET

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

"Welsh" Label on every chimney.

Lamp Chimneys

are sometimes very costly, even at a low price. Our "Welsh" Label Lime Flint Chimney is a good, honest, well-made, common chimney. As good as the best and better than most.

It costs a little more than ordinary goods, but is worth a good deal more. You will keep your customers if you supply them with this brand.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

Do you want Customers?

Then try as a leader

It's a success everywhere.

J. H. WETHEY

Sole Manufacturer of the famous "Wethey" Brand.

St. Catharines

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

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E. B. Osler, M.P., Vice-President. | Edward Leadley. | Wilmot D. Matthews. | A. W. Austin.

Head Office · TORONTO

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Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

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Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

Toronto Offices—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XIII TORONTO AND MONTREAL, FEBRUARY 10, 1899. NO. 6.

SELL ONLY THE BEST!

In Competition with the World we have received the

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These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

It Won't Turn Sour

"Gold Dust" Corn Meal will keep sweet always—even under the most trying conditions of the weather, it won't turn sour. This is so, because we do what it is unusual for Millers to do because of the expense—Kiln-Dry it. Few Millers have the facilities for this kind of work—necessary but expensive. We leave no stone unturned to produce the best. It pays us to depend upon quality to build business.

"Gold Dust" is the Corn Meal of highest quality. Golden yellow, clean, evenly cut grains. "It keeps sweet always."

Gold Dust Corn Meal.

The Tillson Company, Limited,

Tilsonburg, Ont.

PEEK FREAN & Co's

"We hold a vaster assortment than has been."

Here are some. "There are others."

Perhaps you are looking for

PLAIN BISCUITS

If so,

Atlantic, 190 to lb.
Hotel - 200 to lb.

Are sure to please you. Cannot be excelled.

A Dainty of Dainties . .

CELERY BISCUITS

Pleasant to the taste.

MEDICINAL

Plain and real Celery Flavor.

REMEMBER! It only Costs Two Cents to answer questions.

Charles Gyde

20 and 22 St. Francois Xavier Street

MONTREAL

The Salt that doesn't Cake

The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sunlight—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

Windsor Salt

Leading Wholesalers sell it.

The Windsor Salt Co., Limited, Windsor, Ont.

Profit with Honor

is the goal of all our ambition.

To attain the one without sacrificing the other is often difficult.

It is only after long and careful study of qualities and values that this is obtained.

We here offer you three lines that can be both honorably and profitably handled :

"Good goods always sell." They are the best advertisement for your store.

Lazenby's Soup Squares

"are the best experience and money can produce."

"Once used, always used."

Eve's Fair Daughters like something bright and new for Easter.

To do this economically often means using Dyes, and the best Dyes, too.

Maypole Soap Dyes

are the most economical. They both wash and dye—do not fade—and come in all colors.

Be sure your assortment is complete—you are sure to be asked for them.

As the name

"Codou"

typifies highest quality of

French Maccaroni

so the name

" Garofalo "

stamped on the package, means

Best Italian.

An Italian traveller upon seeing some Maccaroni in this country stamped Garofalo, said :

"Ah ! That's the Maccaroni."

Your customers will say the same.

For sale by all wholesalers.

AGENTS :

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

JAPAN TEAS

The best that money can buy.

No better can be found anywhere on God's green earth. It is the pure tea, unadulterated, with positively no artificial coloring or flavoring matter.

They have the largest sale of any teas in the world, barring none, a sure indication of their sterling worth and popularity.

Success.

My Cigars have passed the experimental stage—their success as steady sellers has been proved by the most progressive grocers in all Canada. I put the best stock into each grade of cigars that my experience and money will buy, for that particular grade.

All I try to secure is a small profit on each sale I make. My success as a manufacturer has depended entirely upon the **quality** of my cigars. I would like to send you a sample of

Payne's Cigars.

J. Bruce Payne, Mfr.
Granby, Que.

The "Pharaoh" for a 10c. line.

The "Pebble" for a 5c. line.

First, Last and Always

CROWN FLAVORING EXTRACTS

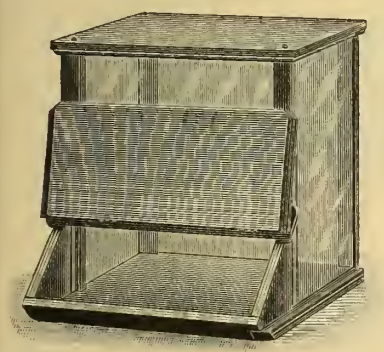
Manufactured by

Greig Manufacturing Co.

456 St. Paul Street

. . . **MONTREAL**

500 of these cases to be sold at a great sacrifice.



The Celebrated Bryan Candy or Fruit Case.

We sold several hundred dozen at **$17.00 per dozen.** We offer the present stock to **clear out at $12.00 per dozen** to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be $17.00 per dozen.

T. B. ESCOTT & CO.

Wholesale Grocers, - - LONDON, ONT.

Sell

Rose & Laflamme Selling Agents Montreal

CONTINUING FROM LAST WEEK—OUR

"SNOW DRIFT"
"BRANT" ..... "MOHAWK"
and "No. 6"

ARE BLENDS OF COFFEE THAT HAVE STOOD THE TEST FOR THE PAST FIFTEEN YEARS—MORE ABOUT COFFEE LATER ON.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.

Sweet Midgets

are the smallest variety of gherkins. They are of but a few hours growth, and take on a finer flavor than larger pickles. They are a dainty condiment for banquets, teas, etc.

For Sale by

H. P. ECKARDT & CO., Toronto.
HUDON, HEBERT & CIE., Montreal.

A Little Problem for Calculating Grocers.

CONSUMPTION OF TEA IN NORTH AMERICA.

GROWTH. Ceylon and India Tea.*		DECAY. Japan and China Tea.†	
1895-96. - -	7,192,185 lbs.	1895-96. - -	105,300,581 lbs.
1896-97. - -	9,474,019 lbs.	1896-97. - -	93,551,353 lbs.
1897-98. - -	11,361,840 lbs.	1897-98. - -	87,711,780 lbs.
*GOW, WILSON & STANTON'S FIGURES.		†JAS. & JNO. R. MONTGOMERY'S FIGURES.	

PROBLEM: Take the average of the above years as the normal consumption of tea in North America; deduce from the statistics given the number of years from 1898 within which the positions of Machine-made, and Hand-rolled tea will be reversed.

The name of those successfully solving this problem will be published on this page.

Our Tea Sales

During January have been most gratifying. We anticipated as much with our grand assortment of high and medium grades in all lines, representing values that must appeal to the judgment of the aggressive, up-to-date merchant. In

Ceylons, Assams and Japans

we are particularly strong. Examine our travellers' samples, or write us direct.

Aurora Ceylon...

RICH, CREAMY DELICIOUS.

Handsomest package on the market. 1-lb. and ½-lb. 35, 40 and 50c. per lb.

W. H. Gillard & Co.

Tea Importers
Wholesale Grocers

Hamilton, Canada.

A Great Combination

PATERSON'S Worster Sauce.
PATERSON'S Eureka Pickles.
PATERSON'S Camp Coffee Essence.

Rose & Laflamme

Agents

MONTREAL

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, FEBRUARY 10, 1899. NO. 6

RETAILERS' VIEWS ON CANADIAN PICKLES.

THE fact that the discussion regarding Canadian pickles is exciting interest and attention was manifested the other day when a representative of THE CANADIAN GROCER found W. H. Marmion, the retiring president of the Toronto Grocers' Association, talking over the matter with a commercial traveler. "THE CANADIAN GROCER," said Mr. Marmion, "has done the Canadian pickle manufacturers a good turn in advocating that they should produce a higher quality of goods. It has aroused them, too, and one, at least, of them is now putting on the market the best Canadian article ever put there." In speaking to THE CANADIAN GROCER regarding the matter, Mr. Marmion said there was still room for improvement in the Canadian product. Though one Canadian brand is a fair pickle, it can be improved a great deal. "And many of the brands cannot fail to improve, as they are not likely to be much worse," he concluded.

A. R. Williamson, Esther street, was of the opinion that THE CANADIAN GROCER'S first article on the subject was too strong, for, as he put it, "the Canadian manufacturers are placing on the market as good a pickle as the public demands from them."

"But," he was asked, "don't you think they should reach for the best trade the public demands from anyone?"

WOULD REACH FOR THE BEST TRADE.

"Well," I do in my own business, and I think I would in theirs. They would get the trade of some they now miss, if they put up better pickles. But, remember, they do now put up a good pickle, better than they used to—at least, one or two firms do."

A FAIR CRITICISM.

W. H. Morgan, of The Morgan Supply Co., Queen street east, had followed the articles regarding Canadian pickles closely and considered they had been quite fair. "They," said he, "seemed to me to be suggestions given to the Canadian manufacturers in a friendly way, and, if the suggestions were heeded, would undoubtedly do them good. Any person or firm should be able to take a friendly criticism in a friendly way."

At Michie & Co.'s branch store, Spadina avenue, domestic pickles are just beginning to find a place. Where one bottle was sold a few years ago, many are sold now. But there are not yet nearly as many of the Canadian sold as there are of foreign, as they are not up to the standard of the latter. Domestic pickles have yet to be greatly improved.

BAD VINEGAR.

D. Bell, Yonge street, considered that Canadian pickles, as a class, were inferior to the imported article, but, during the last two summers, one Canadian brand had so improved that he thought it would compare favorably with the best on his shelves. The trouble with most of them seemed to be that they did not use good vinegar, for they were generally soft and did not keep well.

J. W. Sanderson, Dundas street, stated that the sale of Canadian pickles was about up to that of the imported article. "But," said he, "the best trade ask for the foreign goods in preference to the Canadian. There seems to be something the matter with the vinegar in which the latter are put up in, for they do not keep well; and until very recently their vegetables have been larger and rougher than the best imported. But they are improving, and I expect will, some day, hold their own with the best of them."

SUPERIORITY OF IMPORTED PICKLES.

R. Barron, Yonge street, said his sale of Canadian was not anything like as large as his sale of foreign. The reason he assigned for this was that the imported pickles were of superior quality to the domestic, and his customers knew it, and would have nothing but the best.

Henry Swan, of Swan Bros., was visited on a Saturday, and, though very busy, found time to express an opinion on the pickle question. "It is difficult to judge accurately how the quantity of Canadian pickles sold compares with the amount of foreign, but there is no question but that the best trade asks for the imported article. There is really no comparison between the two as to quality. Though the domestic pickle (or, at least, some brands) are improving, there is still great room for improvement. If, as you suggested in your last issue, the

DUTY ON THE IMPORTED PICKLE

was lowered, there would soon be few, very few Canadian pickles sold."

W. Binnie, Adelaide street west, stated that his sales of Canadian pickles exceeded that of his sales of all others. The reason he gave for this was his customers were nearly all in moderate circumstances, and they could not afford to pay a higher price for their goods if they could get a fairly good article at a moderate price. The Canadian pickles seemed to be put up for just such customers as his, and there was

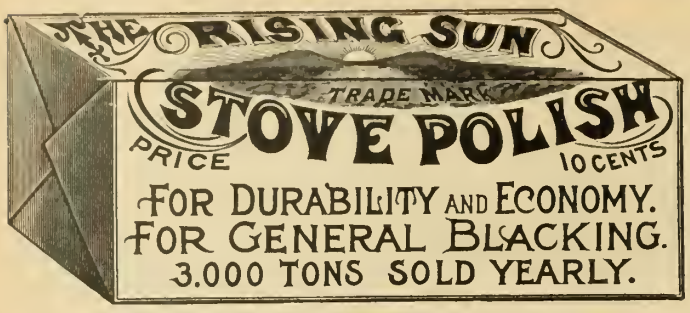
GREAT COMPETITION

between the different makers to see who could sell the cheapest.

A. White, College street, has a good family trade, which, he states, calls for the foreign pickle in preference to the domestic. "The foreign pickles must be better," he reasons, "or my customers would not want them, for they have no prejudice in favor of a foreign article which would not be overcome by Canadian goods of similar quality at the same price."

W. J. Coutts, Sackville street, has long been thinking about the merits of Canadian pickles. "For years," said he, "I have

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

been at the Canadian houses, especially ——'s, in Toronto, to put up better goods, and charge more for them if they need to. But they have said that they cannot get the Canadian market gardeners to grow good enough vegetables. They

HAVE NOT ENERGY OR ENTERPRISE

enough to carry out the suggestion I have made, that they start a farm and grow their own vegetables, like the Heinz people do. No; they would rather import their vegetables than go to such trouble. They have improved, but will never be as good as their competitors till they produce their own vegetables. I rank the British pickles as best. There are several lines which are superior to any others we get. Then, one or two United States brands come before the best Canadian. Some of the Canadian stuff is not worthy of the name of pickles."

UNCLEAN FACTORIES.

"How about their factories?"

"Well, I am afraid that if the Health Inspector visited them, he would be very apt to put more than one of them out of business."

"And, remember," concluded Mr. Coutts, "I want to see Canadian pickles the best on the market. If I didn't I would say nothing, and let them continue in the old groove. There is no reason I can think of why they should not make the best pickle on the market."

CANADIAN PRODUCTS WANTED.

Alex. Gibb, manufacturers' agent, 22 St. John street, Montreal, has received a letter from Jens-Koefoed & Co., agents for Canadian products, Anvers, Brussels, in which he states that there are openings for Canadian products in their market.

The writer says: "The goods which would suit our market are 'farina,' of which we can place large quantities. Dyewood extracts, cotton seed oil, corn oil and other oils, degerminated corn flour, pure grape juice (a new product) are also interesting for our market."

A MANITOBA GROCER'S OPINION.

W. F. Hartwell, grocer and confectioner, Wawanesa, Man., writes as follows: "You will observe that I am in the grocery business, and as a subscriber to THE CANADIAN GROCER I deem it a pillar in my business. As I have always found the abundant information it contains reliable, I was pleased, as many more of your subscribers will be, at the stand you take in the pickle and vinegar question. I cannot understand why a firm such as T. A. Lytle & Co. should take the stand they do if their goods have reached that point of perfection that a most healthful, unbiased, broad, general good to mankind criticism which has appeared in your paper could injure them, but rather ought to double sales if goods are as represented. I write this to show that at least some one is mindful of your interest in fair trade, and right will stand if poor pickles and adulterated vinegar go down."

THE SUCCESSFUL BUYER.

The successful buyer is one who is conversant with his business and who is likewise a man of resolute character. He is one who keeps close tab on his stock and who can tell you in a moment just what amount of stock he has on hand of every grade. He is one who studies his trade and the requirements of his customers. As a result, he knows what novelties he can sell and to what extent. He is always in position to regulate his purchase and thereby keep his stock in proper condition. He is always wide-awake and well-informed on what is being offered in the market. Does he read? Yes. He carefully scans every trade journal that is issued touching the line of goods that he buys, and thereby he attains new ideas and very frequently secures most valuable information. In a word, he is a thoroughly posted man.

More failures can be attributed to overbuying than to any one cause, with perhaps the exception of incompetency and lack of capital. Overbuying is to be avoided only by close application, constant vigilance, and all-round information. To disregard possible overstocking is to invite embarrassment. The judicious purchasing of goods, in quantity as well as in kind, is one of the corner stones of success.—F. C. Brunhouse.

SALMON CANNERIES CLOSED DOWN.

A press despatch from Vancouver, B.C., says: It is stated that the banks have shut down on 28 canneries in British Columbia owing to their inability to carry on business under the present Dominion regulations. Three bank managers are quoted as saying that, with the present regulations, canners cannot can, and all the smaller concerns must go to the wall. It means a loss to the Province of $4,000,000 and a loss to Vancouver alone of $500,000. G. I. Wilson, the largest individual canner on the Frazer, said: "I have sold two of my canneries in Canada, and am looking for a site in the United States. About twenty of the fifty canneries will move to the United States, should the blundering Canadian Government insist on enforcing the regulations with the idea of barring American fish and fishermen. The rest will go out of business."

THEY DIDN'T ADVERTISE.

Since Christmas there have been ten failures reported of concerns that made a specialty of goods intended for holiday presents. Some of these concerns carried large stocks, and were entitled to the designation "big." In one or two instances the stocks were valued at more than $250,000. The noticeable thing about each of the collapsed concerns is that it did not advertise in the newspapers.

The stores that did advertise were crowded with customers from the commencement of the holiday season to the hour of closing the night before Christmas. They all report the greatest holiday business in years.—New York Sun.

TEA

For the generous orders received the past month, we say to the trade "thank you." January was one of our largest months. Values are moving up, but we offer our entire stock at usual cut figures. The large lines we buy and **our prices** make trade.

If not in immediate want secure some of our snaps for future shipment. **Please your customers** by giving them the best goods money can buy.

LUCAS, STEELE & BRISTOL,

Wholesale Grocers Hamilton.

J. TADDY & CO.

The leading tobacco manufacturers of London, England, have appointed James Turner & Co., Hamilton, their Sole Agents for Canada.

Premier Navy Cut (Medium), tins, quarters.
Premier Navy Cut (Medium), tins, halves.
Orbit brand Flaked Gold Leaf, tins, quarters.
Orbit brand Flaked Gold Leaf, tins, halves.

One trial will satisfy your most fastidious customer that Taddy's is the best.

JAMES TURNER & CO., Hamilton

A Pretty Calendar.

If you care for one, ask your wholesaler for this year's

"REINDEER" BRAND.

Crown Blend Tea Black and Mixed

25 cts. 40 cts. 50 cts.

Also 1-lb. packages JAPAN to retail at 25 cts.

We are the Agents for Canada.

Cooney's Square Blue
" Bag Blue
" Black Lead
" Shoe Blacking
5 and 10-ct. Tins.

These goods are in steady demand, and show 50 per cent. profit.

THOS. KINNEAR & CO. WHOLESALE GROCERS ***Toronto, Ont.***

THE PRODUCTION OF PORK.

IN 1892, according to Prof. Robertson's report, it was estimated that there were 102,172,224 hogs in the world. Of that number Canada was credited with 1,706,785. If such methods of breeding, rearing, feeding and fattening Canadian hogs can be followed as will make the bacon from them acceptable as first-class to the British consumers, the number can be doubled or quadrupled without much, if any, fall in the price. A large proportion of the hogs are raised and fed in such a way that they are salable in October and November only. These are the months at which hogs usually will sell for the highest prices. It is important that there should be a steady supply of hogs, marketable at all seasons of the year. That can only only be done when farmers cease regarding the keeping of a few swine as of no consequence in farm management, and instead, rear and fatten hogs systematically. It is not desirable that many farmers in Canada should become specialists in hog breeding; but it is desirable that most of them should keep more swine, and thus find a profitable market for grains, for skim-milk, butter-milk and whey. Swine breeding is a paying investment as an adjunct to or a branch of dairy farming.

The imports of bacon, hams and lard into Great Britain, in 1896, amounted to $53,487,607, of which only $5,163,849 worth was obtained from Canada. To meet the requirements of the British markets, hogs with plenty of fleshy not lardy meat are wanted. Larger numbers of them should be fed, fattened and marketed during the summer months, and, as a rule, they should be sold alive by the farmer or feeder in order that they may be slaughtered at packing-houses, where the carcases can be cut and cured in the manner to suit the preferences of the different markets. When Canadian bacon and hams become better known in Great Britain, they will be sought after at relatively higher prices.

CANADIAN OATMEAL.

The value of the oatmeal imported into Great Britain in 1896 was $1,610,701. Of that Canada contributed to the amount of $267,569. With the soil and climate admirably adapted for the growing of large crops of oats of fine quality, from Prince Edward Island to Vancouver Island, it seems that Canada should have a larger share of that trade. From personal examination, I am able to certify that oatmeal from Canadian oats is quite equal in quality to the best. The fault I have noticed most, and which is a serious one from the standpoint of the consumer, in the British Islands, is the presence in some makes of oatmeal of a considerable quantity of seeds or hulls. Better machinery or better workmanship, or both, are required, although I have found some samples of Canadian oatmeal quite faultless in that respect. Since my return, I have been able to give information to several oatmeal millers concerning a possible outlet in Great Britain, and trial shipments are being arranged for.—Prof. Robertson.

A REGINA MERCHANT HERE.

Mr. E. McCarthy, of E. McCarthy & Co., Regina, N.W.T., has been visiting Montreal and Toronto, on a business trip. Mr. McCarthy has one of the largest and most thriving stores in the west. It is in size 75 feet by 68 feet, and is divided into three, one portion devoted to groceries, one to boots and shoes, the other to dry goods (including furnishings and clothing). The establishment is lighted with acetylene gas, and the cash system, which works well, prevails.

"Regina," said Mr. McCarthy to THE CANADIAN GROCER, "is building up well, having made great progress this past year. October was a quiet month, but November and December more than made up for it, and a good fall and holiday trade resulted." Mr. McCarthy said the vacant lands around western towns, held mostly for a rise in value, constituted a problem which ought to be dealt with. "All we want in the west," he said emphatically, "is population."

You have all heard of **"SPIERS & POND"**

Their weekly list of cheese reads as follows : LONDON, ENG.

MacLaren's IMPERIAL Canadian Cheese, in opal jars, each	1/- and 1/10
English Cheddar, per lb.,	-/9½
" **Cheshire,** "	-/10
" **Cream Stilton, rich and blue**	1/2
Canadian, pale or colored	-/6½

PRUNES

Californian and Austrian Fruit. Best brands. All sizes. 25 and 50-lb. boxes.

GET OUR PRICES

We can sell you

FISH

Labrador and No. 1 Split Herring, Boneless Fish and Pure Cod, Scaled Herring, etc., etc.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

CLEANLINESS—IN AND OUT.

IT is a good thing to be cleanly if one wants to succeed in any branch of the food distributing business, notwithstanding that the appearance of some grocers' clerks would lead one to a different conclusion if one did not know better, says Merchants' Review. But a clean outside is of mighty little good unless the inside corresponds--unless the heart is free from trickery and chicanery, and the conscience unblackened by desperate deeds done in pursuit of the almighty dollar.

Some remarks on the subject, delivered at a recent salesmen's dinner by one of the traveling men, come very pat just here. We quote: "Gentlemen, there has been a great deal said at this convention about being clean. Can a salesman sampling table delicacies use narcotics, sedatives or essences in business hours and be able to detect to a nicety the defects in his opponents' goods or tell with certainty the finer qualities of his own? I leave this question with you, gentlemen. Mr. Heinz has said that on employing a man the first question with him is this: Is the man clean? The next is ability. Clean! what magnetism there is in it! Gentlemen, there is a power in it that will open the very gates of heaven. To be clean is heaven; to be unclean is hell. To be clean is light; to be unclean is darkness. To be clean is to be the light and salvation of the world. Your body is a house in which you can receive and entertain whom and what you please, and just so sure as you receive and entertain the unclean so sure will you be unclean, and as sure as you receive and entertain the clean the unclean will retire for lack of affinity."

Clean hearts, clean bodies, clean souls—they are all needed in the grocery business.

DUTY OR NO DUTY

Buy Your Teas NOW.

WE PURCHASED some EXTRA VALUES before the recent advance, and offer EXCEPTIONAL Bargains in

Ceylons, Assams, Young Hysons, Congous, Gunpowders, Scented Orange Pekoes and Capers.

SEND FOR SAMPLES AND QUOTATIONS.

TWO SNAPS. **Ceylon Blend.** Black and Green Mixed; Chests **11c.**

JAPAN. Sweet, Strong Draw; H/C. **12½c.**

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE GROCERS
MANUFACTURERS, IMPORTERS OF TEAS

...TORONTO

CREDIT LEAKS.

THE other day the collector of a local store returned to his place of business in the evening without having collected a cent, says an exchange. That man had spent a day, from 9 o'clock a.m. till eight, faithfully trying to make collections from people most of whom were personally known to and friendly with the proprietor. That collector had the debtor's excuse on every bill—which was in itself a good feature—and in most cases an appointment when to call again.

"I shall open no more accounts in 1899 unless I know absolutely where the pay is coming from and when," said the proprietor. It is a good resolution for any store giving credit. This loss on credit advanced is a leak that may be stopped by carefulness; a study of the case; a level head; the ability to say "No" gracefully and the wit to ask leading questions without giving offence. Of course, it were better to give no credit, at least in a general way; but conditions do not always favor it.

No stranger is likely to ask for credit. If he does, and unless he can give an absolutely good account of himself and a satisfactory reason for seeking credit, it is safest to refuse. If you doubt him, don't trust him. Don't undertake to place him under unusual conditions because your suspicions are aroused; if you suspect him have nothing to do with him. If he is slippery he will outwit you in spite of your extraordinary safeguards.

The kind of man to let entirely alone is the one from whom you desire an extra guarantee. If you are right in your suspicions, he will allay your fears, eventually, and "do" you in the long run. Prove any suspicion you may have and trust no man whose name on your book may cause you uneasiness.

Be frank, fearless, straightforward and to the point. Honest men will not take offence. Rogues may pretend to, but in their heart of hearts they, too, will respect you. The honest man seldom goes boasting of his honesty and that of his father before him. Men thus afflicted with enlargement of the mouth are never too good.

Deal with honest men. Let rogues flock by themselves. Many a well-meaning man is kept insolvent by an expensive family. Many a man who might pay doesn't, because he keeps himself poor in purse by his pampering personal habits. If he drives too much, blows too much good money across the bar, or lives above his means in other particulars, somebody besides himself must foot the bills; see to it that you are not that somebody.

Every community is full of these social parasites that strive to suck a living from the labors of their fellow men. Every one of them may be known—at least, in small communities—if merchants will but half try. Letter after letter comes to us, asking what to do with such people. Don't trust them! That's the only way to keep even with them.

IT PLEASED OUR CONTEMPORARY.

American Grocer: It is seldom that we cross the border and note the ads. of the Canadian grocer, but this week we present the following from Chatham, Ont.:

COME IN AND GET A SAMPLE

of our Japan Tea. We get these teas direct from Japan, buy them for cash, and sell them on a small margin. Within the week, Japan teas have advanced 2c. per lb. There is strong probability they will go higher. Now is the best time to buy. Come in and get a sample, anyway.

We have just five of those 10-lb. caddies that were packed in Japan. Do you want one at $3.50? The regular price was $4. Don't wait too long to decide.

* * *

OUR PURE SOAP
Will wash your clothes perfectly. Nothing in our soap to injure the hands or the clothes—5c. a bar.

OUR BAKING POWDER
Is absolutely pure. Your cake will not dry out if you use our "Pure Cream of Tartar" kind—25c. per lb.

ROLLED OATS
Our rolled oats have the sweet, nutty flavor that perfect oats should have—3c. per lb.

GOOD STARCH
In large pieces, fine quality and plenty of strength. No use paying fancy prices—4 lb. for 25c.

SELECTED RAISINS
Each raisin good. No stems nor stones. You're sure of high quality here—3 lb. for 25c.

CLEANED CURRANTS
Thoroughly cleaned by our new mill. No dirt, no stems, all perfect fruit — 3 lb. for 25c.

* * *

Your pickles will be just right if you use our fine vinegars and pure spices.

H. MALCOLMSON, GROCER.

NOVA SCOTIAN POTATO EXPORTS.

The change of authority in Cuba is having one satisfactory result. The abolition of the Spanish Customs tariff, which gave a preference to Spanish products, has resulted in a large increase in the export of Nova Scotian potatoes to Havana and other ports from Halifax.

The potato exporting industry is now on a satisfactory basis in Nova Scotia. The farmers are receiving at the rate of at least 45c. per bushel for potatoes in their cellars. The indications are, too, that the industry will grow to be a source of even greater profit to Nova Scotians than at present. During the last three months of 1898, 140,298 bushels were exported from Halifax to the following countries:

United States	886
Colombia	390
Newfoundland	22
St. Pierre	2,646
British West Indies	25,765
Spanish West Indies	98,683
Danish West Indies	1,699
British Guiana	10,207
Total	140,298

It will be thus seen that the West Indies and British Guiana take nearly the whole quantity exported.

PEACH STONES FOR ALMONDS.

A New Haven fruit dealer and grocer, according to an exchange, has shipped back to New York two bags of nuts which he purchased from a New York house supposing they were almonds. The almonds were ordered some time ago and in due time they were received. When opened the nuts appeared to be all right. They looked fine on first sight, but later events proved that the New Yorkers have learned some of the traits of the Connecticut Yankee who made himself and the State famous by dealing in wooden nutmegs. The merchant who made the purchase of the supposed almonds sold some to several customers. When the customers tried to use them they found that the almonds were either of a very poor quality or else they were something else. The latter surmise proved to be the correct one. When they complained to the grocer who made the sale it was found that the alleged almonds were nothing more or less than peach stones, which had been put through some process in order to make them appear like the real article. The imitation is good enough to fool the most experienced person at the first glance and in fact, unless there was reason for suspicion, it is doubtful if any one would detect the difference without tasting one of the nuts. Before shipping the peach stones back to New York the storekeeper removed several handfuls from the bags and is passing them around to his friends as souvenirs. As far as is known this is the first time that this trick has been practised on New Haven dealers. One grocer said that the peach stone trick was far and away ahead of the old wooden nutmeg game as it could be worked cheaper and with some chance of being successful.

A LARGE SOAP COMBINE.

A Chicago despatch states that New York promoters are interesting eastern capitalists in a plan which contemplates the formation of a gigantic combination to control the American soap output. With $90,000,000 capital, of which $40,000,000 will be in preferred stock and $50,000,000 in common stock, negotiations are pending for the amalgamation of all the important factories in the United States. Chicago houses whose names figure in the proposed consolidation are said to include James S. Kirk & Co., N. K. Fairbank & Co., Armour Soap Works, Swift & Co., Nelson, Morris & Co. and Allen B. Weysley Company.

WANT EGGS AT 8c. PER DOZEN.

A London, Eng., syndicate, which has gone extensively into the business of desiccating eggs, is now looking for an opening in Canada to establish a branch factory. They would like to find a locality where eggs could be purchased wholesale at 8c. per dozen, but Prof. Robertson, of the Experimental Farm, Ottawa, has informed their representative that 10c. per dozen is the lowest figure that eggs can be produced at a profit, and then only during the summer season.

THEY SELL ALL DAY EVERY DAY.

Something Good / Royal Oak . . . } Smoking

Free Trade . . . / Currency . . . . . } Chewing

EMPIRE TOBACCO CO., *Limited*

Granby, Que.

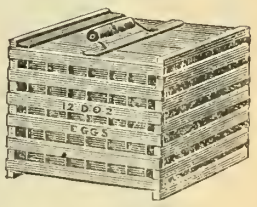
See Prices Current.

WOOD TUBS
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

ALWAYS GET THE BEST

Humpty Dumpty Folding . . . Egg Crates.



FARMER JOHN.—"Isn't it annoying, after bringing these eggs so far, to find them in this condition?"

MERCHANT.—"True, it is, but you can avoid both the disappointment and loss by using the new Egg Crate; they call it the Humpty Dumpty, and it is the finest thing I have seen for carrying eggs. You never lose any, and you always know exactly how many you have."

FARMER JOHN.—"It does look like a good thing, but times have been rather bad lately and baskets are cheaper."

MERCHANT.—"That's where you are mistaken, 'a penny saved is a penny gained,' and you are out just about the value of one crate on this damaged lot; take my advice and use them in future."

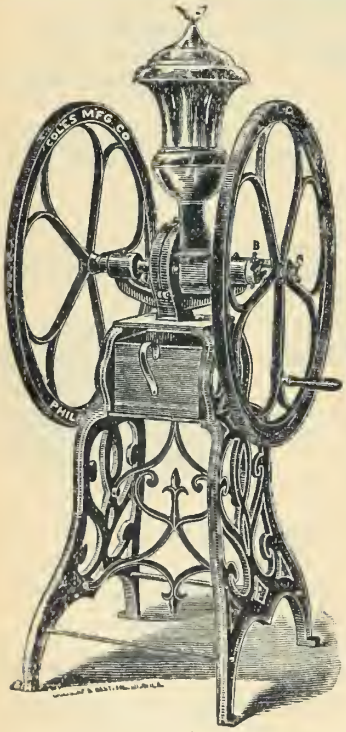
- Nothing to equal them for farmers' use.
- Light and Durable.
- Breakages and miscounts out of the question.
- Handy for carrying anything when fillers are removed.

Made Exclusively by . . . .

The DOWSWELL MANUFACTURING CO., Limited

HAMILTON, CANADA.

W. L. HALDIMAND & SON
32 and 34 St Dizier St., Montreal, Eastern Agents.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Health Soap

TRADE MARK REGISTERED 1896.

"My mama used wool soap." "I wish mine had."

Don't let your skin take chances, better use pure white, odorless, clean Wool Soap—your skin likes it.

Swift & Co., Makers
Chicago.

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Treasurer, HUGH C. MacLEAN Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

WHAT IS THE CHEESE STOCK?

THE deadlock between buyers and sellers of cheese is causing a lot of discussion, and various estimates are being made as to what the available quantity of cheese for export in Canada will be.

In previous years, interested parties have supplied estimates that future events proved to be erroneous ; as, for instance, last year, when they made the stock in Canada on January 1, 300,000 boxes.

As the United Kingdom, between January 1 and April 30, 1898, imported the equivalent of 600,000 boxes, it is not surprising that buyers across the water receive estimates of stocks from this side with doubt, and it is just possible that this is the attitude they are adopting at the present time, and explains the low demand.

This season, however, the indications are in favor of the stock in Canada being rather under than overestimated, so they run a good chance of being badly deceived.

On the first of January, this year, the stock in Montreal was placed at 300,000 boxes, and figures to hand make it clear that this was an outside estimate.

Since January 1 the exports have been 75,000 boxes, against 110,000 in 1898, and 220,000 in 1897. Therefore, if the official Montreal stocks, which were declared as 190,000 boxes in round figures on February 1, are correct, it leaves about about 40,000 boxes to be accounted for in the country.

There may be 50,000 to 60,000 boxes back in the country, but even though we have this visible, it falls short of the annual importations into the United Kingdom for the first four months of the year by 175,000 boxes, including the United States, where the exportable surplus may be set down as practically nil.

Reports agree also that stocks in Great Britain are lighter than usual, and especially so in retailers' hands, so that, with a weekly consumption there of 70,000 boxes, it does seem as though holders of cheese in Canada had good property.

LARGE ORDERS FOR B.C. LUMBER

The lumber industry in British Columbia, which has been in an unsatisfactory condition for some time, is improving.

A despatch from Vancouver states that an order for 160,000,000 feet of lumber has been placed in the mills there for the Chinese railway. It will take six years to complete the order. Australia is also placing large orders for British Columbian lumber.

The exports of the products of the forest from Canada in 1897 to China were $104,387, and to Australia, $193,000. These figures, of course, are twenty months old, but they are the latest with which the Dominion Government has furnished us.

OUR EXPORTS OF BUTTER AND CHEESE.

Returns received at the Department of Trade and Commerce show that though the shipments of cheese from Canada last year did not equal the record-breaking export of the previous year, they were still larger than former years.

In 1896 we sent to Great Britain 1,234,297 cwt.; in 1897, 1,526,664 cwt., and in 1898, 1,432,181 cwt. What little decrease is noted in cheese shipments is counterbalanced by the increase in our exports of butter, which have almost doubled in two years. In 1896 Canada sent to the Mother Country 88,357 cwt. of butter ; in 1897 we sent 100,402 cwt., and in 1898, 158,865 cwt.

MOLASSES STIFFENING.

THE time is approaching when importers begin to consider the subject of spring supplies of new Barbadoes molasses, and advices to hand so far tend to create the impression that the new season will be late in opening. Estimates cabled from the Islands state that the yield of the new season is expected to be an average one, viz., from 35,000 to 50,000 puncheons, but that planters do not expect to commence harvesting their cane until well on into March, as the weather has been unfavorable, and the recent storm has delayed the progress of growth very materially.

This is interesting information to speculators in molasses, who have been holding their lots for extreme prices, and they are now more confident of realizing their own figures, especially as the jobbing-houses in Montreal, which stubbornly refused to advance prices ever since the close of navigation—filling orders at the same level as speculators were asking for round lots—recently advanced prices for jobbing lots 1c. per gallon.

There has been more inquiry for round lots lately, but buyers, so far, have tried to fill wants at 31c., and the larger holders refuse to talk business except at 32c.

Quebec holders have made offers in Montreal during the past ten days, but, as they also are asking 32c. delivered in Montreal, no trading has resulted from their offers.

On the whole, the situation is strong, and indications are that stocks in first hands will be pretty well worked off, if not entirely exhausted before any new crop reaches Montreal.

In fact, consumers of Barbadoes molasses in Quebec, where the bulk of it goes, can thank the Montreal wholesalers for the comparatively low prices at which they have been supplied with the product this winter.

The jobbers have kept their prices low to prevent any outside lots from being attracted to their territory, and, as a result, consumers have obtained molasses up to the present time from 1 to 2c. per gallon cheaper than they otherwise would.

Cheap and unreliable goods are as unsatisfactory foundations for business-building as quicksands are for bridge-building.

THE CANNED GOODS EXPORT TRADE.

AN inquiry has been received at the Canadian High Commissioner's office from a broker who desires to be placed in communication with firms in Canada who pack apples in tins, and also with exporters of dried apples.

As the High Commissioner's office in England has, doubtless, by this time learned that goods of the kind mentioned are to be had in the country, it is to be expected that it will not repeat the mistake it did a year or two ago in regard to raspberries, stating that, as Canada imported raspberry jam, certainly raspberries could not be obtained in the country.

In the official trade returns, canned apples are not classified at all, but the export trade in this line is large, Europe being the chief market for the Canadian pack, apples and all other canned fruits being placed under the classification, "Fruits, canned or preserved."

The total exports under this classification in 1897 were $141,934, of which $67,199 went to Great Britain and $41,360 to Germany.

Of the pack of 1898, it is the general opinion that large quantities of cannned apples have been exported.

Dried apples are classified. And of these Canada, in 1897, exported 5,548,385 lb., valued at $179,504. Germany took 60 per cent. of the total, the exports to that country aggregating 3,678,312 lb. Great Britain took a little over 600,000 lb.

Germany is a large importer of dried apples, they being used there in the print manufacturing mills for dyeing purposes.

Canada's export trade in canned fruit and vegetables combined is only about $150,000, according to the latest returns, an obviously insignificant amount when the possibilities are taken into consideration.

To push Canadian canned goods upon the British market will doubtless require effort, but business, either at home or abroad, is not, as a rule, acquired without effort. And the canned goods industry in Canada will not assume anything like the proportions its possibilities warrant until there has been a material expansion in the export trade in this line.

At the last meeting of The Canadian Packers' Association, President Ferguson deprecated any increase in the number of canning factories in Canada, intimating that there are already too many.

Certainly there is a full complement if the home market alone is to be considered; but surely no one will deign to say that the factories now in existence are sufficient to turn out canned goods commensurate with the possibilities of the country as an exporter of canned goods.

If Canada can raise anything of first-class quality, it is fruits and vegetables, and surely we are not going to grovel in the dust of the home market for all time?

What would our dairy industry be, what would our agricultural industry be, what would our lumber industry be, what would our canned salmon industry be, if it were not for the export trade?

Each and everyone of them would be like the foot of a Chinese lady of fashion—cramped and narrow.

THE TUMBLE IN EGGS.

IT is safe to say that a large proportion of the outside merchants who sent new-laid eggs to the Toronto market late last week and early this week, in the hope of receiving for them the prices ruling a few days before, namely, 22 to 23c. per doz., were grieviously disappointed when they received their returns.

For two weeks receipts have been steadily increasing, but until last week the increase was not sufficient to seriously affect prices in Toronto, where the stocks of held eggs were not greater than was thought necessary. The high prices ruling, however, attracted shipments from every quarter, some coming from as far west as Essex county.

The result was that as many as fifty cases were received in one day by some of the commission houses. Such large receipts created a suspicion that held eggs had been mixed with the new, and buyers were very cautious. On Saturday last it was entirely impossible to keep receipts cleaned out, and the accumulation was left over till Monday.

The natural result of this condition of affairs was that prices should come down, and they did, in jumps, till a temporary basis, 3c. below last week's figure, was reached. This price, 19 to 20c. per doz., has been maintained till the present, but, as receipts increase, these figures will not hold good.

Whether the receipts will soon increase beyond their present amount is a question in which the weather is such a factor that none can speak with authority.

WHEN SHIPPING DAIRY BUTTER.

MANY are the complaints heard in the commission houses just now regarding the manner in which dairy butter is being sent to market.

Though there are other reasons for complaint, the principal ones are that merchants frequently send inferior stuff mixed with their best; they do not always pack it neatly, and last, but not least, tub butter is cut up, and sent in as rolls and prints.

All of these complaints should seldom, if ever, be heard, for it is about time that it was known that nothing is gained by shipping butter in this way.

When choice butter is sent in mixed with inferior qualities, the commission house finds it necessary, in many cases, to sell all at the value of the poorest. In very few cases is it sold at the price of the best, and, when it is, complaints generally follow, and the shipper is henceforth remembered with suspicion.

It is much the same when tub butter is cut into prints or rolls, for, when a shipment of rolls includes a dozen or so chunks from a tub, the grocer who buys from the commission man is almost sure to detect the fact, and straightway wants to buy the whole shipment at a considerably reduced figure.

Though choice butter is acceptable in any style of package, there is no question, but that butter nicely packed in a basket, or a box prepared for the purpose, is worth at least 1c. per lb. more than goods of the same quality thrown in a barrel or a packing-box.

The way to get the best results from shipments of any produce, especially butter, is to send it in while fresh; to have the choice goods distinctly separated from the medium or low-grade stuff, and to see that it is sent packed in the neatest and most attractive way possible. The shipper who ships thus will seldom lose, and will soon gain a reputation that will greatly help to make his goods command the best prices.

PUT PICKLES ON THE FREE LIST.

WITHOUT by any means desiring to cast reflection upon protection as a principle, it can be said to have utterly failed to build up a pickle industry in Canada worthy of the name.

The onus in this particular instance cannot, however, be cast upon protection. Protect an industry to such an extent that no foreign competitor can scale the walls, and yet it by no means follows that that industry will thrive.

A protectionist tariff cannot but tend to help to develop an industry, but it cannot do everything. It cannot do that which is outside its sphere. It cannot do for the industry what the industry should do for itself.

A protective duty helps those who help themselves.

A duty of 35 per cent. has, for several years, been steadily trying to help the pickle manufacturers of Canada. So has Nature by producing good vegetables. But it has been all to no purpose: The manufacturers, as a rule, will not help themselves.

Most of the pickles put up in this country are bad. Positively bad.

The trouble is that the manufacturers, with rare exceptions, concentrate their efforts upon producing the lowest-priced pickle they can, and, in order to do this, they make their vinegar from wood acetic acid, a most injurious article, and, in the selection of their vegetables, appear to exercise no discretion.

As a result, there is a decided aversion on the part of Canadians to use factory-made pickles, and, as a rule, they turn their attention to the imported article.

During the past calendar year, there was an increase of about 26 per cent. in the importation of pickles and sauces into Canada.

The situation has, therefore, resolved itself into this: A high tax has been put upon the imported pickle, in order to build up the home pickle industry. But the industry persistently refuses to employ methods that will build itself up.

In the meantime, the people of Canada are made pay the piper. And it is time the Dominion Parliament gave them some relief.

Were the duty removed, it is possible we should not experience a reduction in price equal to the duty. But there would, undoubtedly, be a reduction, and a change in the duty whereby this could be done would be popular with the wholesale and retail grocery trade, as well as with the consumers.

Let the duty, by all means, be removed.

HURT BOTH JOBBERS AND THE CUSTOMS.

FOR some time a system has been in vogue among certain exporters in foreign countries—Germany and the United States particularly—whereby not only the Canadian Customs were deprived of revenue, but the Canadian jobbing houses of customers.

Briefly, the system was this: Exporting houses abroad, who had no regular representatives in Canada, would send travelers to this country to call upon the merchants in their respective lines, retailers, as a rule, being their customers.

When the orders taken were shipped from Germany or from the United States, as the case might be, each order was wrapped up separately, but all would be placed in one package and addressed to a broker in Toronto, Montreal, or some other commercial centre.

Instead, however, of the invoices for the different orders being sent for presentation at the Customs port where the entry was being made, one invoice covering the whole lot would be sent to the broker, the price thereon being the cost in Germany or the United States, just as the case might be. The object of this was to persuade the Customs authorities that the goods were merely sent on consignment.

By this means the Government was naturally defrauded of revenue, and the persons who were the gainers thereby were not the importers, but the exporters in foreign countries who resorted to the practice.

In order to put a stop to the practice, the Customs Department, a short time ago, issued regulations compelling foreign owners of goods already sold, and consigned to brokers in Toronto, Montreal, or elsewhere, to show the prices at which these goods had been sold.

Although only in operation a short time, these regulations are having the desired effect, giving, as they do, the appraisers material assistance in determining the value of goods for duty.

TORONTO BOARD OF TRADE WAKING UP.

THE members of the Toronto Board of Trade are showing commendable industry in taking up the matters outlined in President Kemp's inaugural address, particularly in regard to the short line railway from Georgian Bay to Lake Ontario.

For the business interests of Toronto an air line between the points named would in all probability be a good thing. At any rate, the board of trade believes that it would be. And when it is believed that the acquisition of a certain thing is desirable it is well for those who conceive the idea to set out at once to secure the desideratum, whether those who desire it are few or many or whether its attainment may require a long period of labor.

A motionless wheel soon gets rusty. So does a motionless board of trade. The Toronto Board of Trade, during the last five years, has practically had no influence with the transportation companies, who were side-tracking the city, or with the politicians, who ignored its bidding, simply because they knew it was too rusty to roll upon and crush them.

A new era now seems to have dawned. New blood is being infused into the organization, and an honest desire is being made, from the president down, to remove the rust and make the Toronto Board of Trade what it should be—a power for the commercial good of the "Queen City."

A live institution always attracts, and as the Toronto Board of Trade manifests life and energy, its membership will be augmented and its influence for good will be increased.

POOR CISCOES OFFERING.

The quality of many of the ciscoes on the market is not up to the standard this year. The flesh of the good ciscoes is firm and strong; the flesh of the ciscoe offered this winter is often so soft as to fall to pieces.

A fish dealer from the seaboard is authority for the statement that the cause for this is that after the fish had been caught and killed, they were left dead too long in the water. Dealers finding complaints among their customers can console them that they are not the only sufferers—the trouble is general—and they can lay the blame on the fisherman.

Not the adulterated, coloured, nerve-disturbing teas of Japan—but—nutritious
... and delicious ...

"SALADA"

CEYLON TEA

The best customer-making and customer-retaining tea in the world. Do you keep it on your front counter ?

32 Yonge St. TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

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1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

Tbis well known and reliable brand is tbe best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from tbe Atlantic to tbe Pacific keep it for sale, because it pays to do so, tbere being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is tbe BEST and every can is warranted good, or money returned ; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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BUTTER, CHEESE, EGGS, GAME and POULTRY,
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Sold on Commission.

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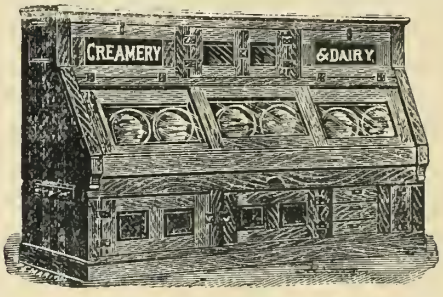

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EXCELS ALL OTHERS in QUALITY and PRICE

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Plain and Impregnated.

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FAR SUPERIOR TO ANY OTHER

REMYLINA
THE NEW CORN FLOUR.

REMY'S
HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

Please address all Communications to **H. BECKER,** 8 Lower Thames Street, **London, E.C.**

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Feb. 9, 1899.

GROCERIES.

THE wholesale grocery trade this week does not present any particularly striking feature. There have been no quotable changes in prices, and the volume of business is not large. In fact, generally speaking, there does not appear to be as much activity as there was a week ago. Brokers have scarcely anything to do these days. The most active article on the list is tea, and for this both brokers and wholesalers are experiencing a good demand. The tea market is still characterized by a great deal of strength, and prices are rather higher than lower. In canned goods the situation is much the same as it was a week ago, the demand being light and prices strong. The sugar market is steady, with the demand a little better than it was. Coffees are in fair demand on retail account, with prices steady. In syrups and molasses, business is just fair. Foreign dried fruits are still only meeting with a light demand, with, perhaps, the single exception of prunes. As far as can be learned, January trade turned out better than that for the same month a year ago.

CANNED GOODS.

Nothing new has developed in canned goods during the past week. As is natural, at this time of the year, the volume of business is light, being between seasons. At the same time, for this season of the year, there is a fair business being done in tomatoes, peas and corn at firm and unchanged prices. In canned fruits there is a little demand, particularly for peaches and plums. There seems to be a slightly improved demand for canned salmon, the best brands of sockeye selling at $1.50 per doz. Cohoes are meeting with some demand, but there is quite a range in prices, the best grades selling at $1.15 to $1.20, while second grades can be obtained at from $1 to $1.10.

COFFEES.

There is some fluctuation to be noted in the coffee market, but, on the whole, prices remain much as they were a week ago. Locally, the demand is fair with prices as previously quoted.

SUGARS.

The raw beet sugar market during the past week has exhibited some fluctuation, but, on the whole, it is in a fairly satisfactory condition. Prices had advanced about 9d. per cwt. from the lowest point, but since then there have been some slight reductions. Stocks are still abnormally light in the United States, and the refiners there are practically dependent on the supply afloat. The production in Cuba is light, there not being as many factories grinding as there were a year ago at this time. In New York, since last week, sugars have advanced ⅛c. per lb., centrifugals being quoted at 4⅜c., and muscovados at 3⅝c. per lb. Cane sugars have advanced since our last report about 3d. per cwt. in Europe. Monday's cables, however, noted a decline of ¼d. in beet sugar. On the Canadian market, there has been no change whatever in price, but there has been a rather better distribution during the past week, and the feeling is one of confidence.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

RICE AND TAPIOCA.

Rice is moving fairly well, and one of the features of the trade in this line is quite a demand for Patna rice at 5½c. per lb. on account of city retail trade. Tapioca is quiet and unchanged.

SYRUPS AND MOLASSES.

There is a little demand for syrups of medium grades, but there are practically none to be had. Corn syrup is having a good sale at the following prices: Barrels, 2½c. per lb.; half-barrels, 2⅝c. per lb.; kegs, 2¾c. per lb.; three gallon pails, $1.20 each; two gallon pails, 90c. each. Molasses is quiet with the market fairly steady.

SPICES.

Nothing particularly new has developed on the spice market. Pepper continues firm, although the markets are quiet. Ginger is also firm, and nutmegs rule steady.

TEAS.

There is a good inquiry for Indian and Ceylon teas, particularly those that are well "pointed." Teas on spot are showing good value, and, as stocks are gradually becoming smaller here, it is only a question of time before our importers will have to buy in London, which will mean that they will have to pay a great deal higher prices than they have been obtaining spot goods at lately. There is quite an inquiry for low-grade Japan tea this week, and some good round lots have changed hands. We hear of one carload selling at an advance of 1c. per lb. over the figures asked a month ago. There has been some inquiry for low-grade Congo teas, and there have been sales at an advance of 1c. per lb. over sales made from the same block in November last. There have been transactions in low-grade and medium China green teas at 1½c. per lb. above the figures which ruled three weeks ago.

FOREIGN DRIED FRUITS.

CURRANTS—There is not much business being done. The little business that is passing is chiefly in high-grade, clean fruit, while in uncleaned fruit the demand is for high-grade goods.

VALENCIA RAISINS—are quiet and devoid of any special feature.

PRUNES—The demand for prunes seems to have improved during the past week. For the cheap kind of prunes, the demand is chiefly for those of European growth, but when it comes to the better class of goods, it is the Californian prunes that are the best sellers. The reason for this is the better value that the latter are showing.

CALIFORNIAN FRUITS—The few apricots and peaches that are on this market are only meeting with a very light demand, on account of the high prices ruling, and the figures asked by wholesalers for fair to good stock from 18 to 19c. per lb. for both kinds of fruits.

GREEN FRUITS.

Business, generally speaking, is good. The demand for oranges is large, as prices are ruling very moderate. Valencias, Mexicans, tangarines, and navels are 25 to 50c. cheaper this week. There is a fairly good demand for lemons. The stocks now in the city are light, but are expected to fully meet the demand until the new arrivals of Sicilian, which are expected shortly to arrive. An advance of 25c. is noted. A healthy demand for apples is reported. The stocks in storage are being well cleaned up, and prices are firm. Parties holding any cooking apples are advised to clear them off

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before the cold weather is over, for, as soon as rhubarb is offered, prices of all apples, but good table varieties, will come down somewhat. The stock of cranberries is light, but sufficient for the consumption. Prices are steady and unchanged. Late varieties of pears are done. Almeria grapes will also soon be cleared out. The movement of onions is unusually large, and advances of 25c. is noted for both Valencias, in case, and Danvers, in barrel.

COUNTRY PRODUCE.

EGGS—Receipts have continued, during the past week, to increase so rapidly that a tumble of fully 3c. is noted for new-laid. The commission men here have been at great disadvantage in handling their consignments. The increasing receipts, combined with a suspicion on the part of local retailers that the eggs were mixed stock, resulted in an accumulation of stock which brought prices down in a hurry to their present figure. A short spell of fine weather will cause further declines. Limed eggs keep fairly steady at 14 to 15c. Held or cold stored are quoted at 13 to 16c., according to condition.

POTATOES—The feeling is rather firmer. A fair business is being done at 58 to 65c. f.o.b. cars at Toronto. The street market is steady at 65 to 70c.

POULTRY—There is an excellent demand for fresh-killed poultry. Dressed chickens are bought readily at 35 to 60c. Geese and turkeys are coming in fairly well, and bright stock is quickly absorbed at 6 to 7c. for geese and 10 to 11c. for turkeys. In the absence of bright-looking stock, frozen turkeys have sold frequently at 9 to 10c.

DRIED AND EVAPORATED APPLES — A fair jobbing trade is doing in dried stock at 5½ to 6c. The movement at outside points is moderate, with the old price, 5¼ to 5½c., still holding good. Evaporated apples are showing great firmness. At outside points, 8½ to 9c. is now quoted for choice No. 1 stock, which is jobbing locally at 9½ to 10c., the latter being the most frequent figure.

VEGETABLES—A fair business is reported. We quote: Rhubarb, $1 to $1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; pumpkins, $1 to $1.50; Hubbard squash, $2.50 to $3; red cabbage, 40 to 50c.

BUTTER AND CHEESE.

BUTTER—An excellent demand for dairy large rolls at 14 to 15c., and pound prints at 15 to 16c. is noted. Dairy tubs are quiet. Creamery is locally quiet, but a shipping demand has stiffened the price of some brands, causing an advance of 1c. for tubs and boxes. The export inquiry is small, as prices in Britain have fallen somewhat, owing to large receipts from Australia. Prints are scarce and are unchanged at 20 to 22c., Toronto. Tubs are worth 19 to 19½c. in factories.

CHEESE—The local demand is good and prices are firm, owing to the light stocks held. Choice early makes are quoted at 9½ to 10c.; choice late makes at 10¼ to 10½c.

PROVISIONS.

Dressed hogs keep arriving in large quantities, but prices have been well maintained, and an advance of 10c is noted. Short cut barrel pork is 50c. cheaper. No other changes are reported. The demand for all lines is excellent.

FISH.

Steak cod at 6c., flounders at 4c., and St. John herring at $1.35 to $1.40 are quoted this week. Halifax herring have declined 25 to 40c. Oysters are steady at $1.25. We quote as follows: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; trout, 8c. lb.; fresh perch, 4c. per lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax

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herring, $1.60 to $1.75 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.25 per gallon, or $6.25 per large pail.

HIDES, SKINS AND WOOL.

HIDES—A weak feeling is still noted. Prices are still unchanged. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — An advance of 5 to 15c. is noted for sheepskins and lambskins, which are now quoted at 90c. to $1.

WOOL—No change. Market still unsteady at 15c. for fleece and 10c. for unwashed.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is about 1c. cheaper than a week ago, 70 to 71c. now being quoted for red and white at middle freight stations. The street market is active, large quantities of goose wheat, barley, and oats, coming in. We quote: Wheat, white, 72 to 72½c.; red, 71 to 72c.; goose, 68 to 69c.; peas, 62 to 66c.; oats, 35 to 35½c.; barley, 49 to 51 c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR — No change is noted. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.80

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to $3 90; straight roller, $3.25 to $3.35, Toronto freights.

BREAKFAST FOODS — Standard oatmeal and rolled oats are 10c. cheaper. We quote as follows: Standard oatmeal and rolled oats, $3 80 in bags and $3.90 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40; split peas, $4; pot barley, $4.

SEEDS.

The market is flat. Dealers quote the price of red clover at $3 to $3.50 outside; alsike is 25c. higher than a week ago, now being quoted at $2.50 to $3.75 outside. Scarcely any timothy is offered, except an occasional lot of machine-threshed, which is quoted at $1 to $1.25. No flail-threshed is offering, but bright unhulled stock is worth $1.60 to $1.75.

SALT.

No change. Demand keeps good; prices are firm. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 50c. English salt is quoted at 48¾c. per sack of 154 lb.

MARKET NOTES.

Potatoes are worth 5c. per bag more in carload lots.

Dressed hogs are 10c. dearer. Short cut mess pork is 50c. cheaper.

Evaporated apples have advanced ½c., and are now quoted at 9½ to 10c.

Valencia, navel, Mexican and tangarine oranges are 25 to 50c. cheaper. Messina lemons are 25c. dearer. Valencia and Danver onions have advanced 25c.

New laid eggs have declined 3c. per doz., and are now selling at 19 to 20. Held or cold stored are 1 to 2c. cheaper, the quotation now ruling being 14 to 16c. Limed are 1c. cheaper, and are now worth 14 to 15c.

Steak cod at 6c.; flounders at 4c.; and St. John herring at $1.35 to $1.40 per 100, are now on the market. Halifax herring are now selling at $1.60 to $1.75, as compared with $2 last week.

QUEBEC MARKETS.

MONTREAL, Feb. 9, 1899.

GROCERIES.

THE movement in groceries has been quite satisfactory for the season, and reflects an expanding volume if anything. All staple articles exhibit steadiness, no further change being noted in refined sugar, while a better movement is reported both by refiners and jobbers. Molasses and syrups are firm in tone, and higher prices are predicted in the case of the former in the near future. Staple lines of canned goods, such as corn and tomatoes, are steady, in fact, stiff, with an upward tendency and a fair inquiry. Rice rules firm, and the same applies to spices, while, in dried fruit, the week's movement is larger if anything, and prices on all lines are steady. Teas and coffees exhibit a fair degree of activity and reflect a distinctly steady tone.

SUGAR.

There has been no further change in refined sugar here since last week, demand being fairly active, and a good movement being reported both from refiners' and jobbers' hands. The outside markets have not reflected any radical change, except in beet at London, which is ¾d. lower than it was a day or so ago, with demand rather dull at 9s. 9d. for present and next month's delivery. Cane sugar, on the other hand, is 3d. to 6d. dearer than it was, though there is little doing at 10s. 3d. for fair refining and 11s. 6d. for Java. Raw in New York continues firm, fair refining, 3⅞c.; centrifugal, 96 test, 4⅜c., and molasses sugar, 3⅝c.

SYRUPS.

The syrup market continues quiet, demand being restricted to small lots to fill immediate requirements, values ranging from 1¾ to 2¼c. per lb., as to quality, at the refinery.

MOLASSES.

This staple exhibits no radical change, trading being fair for Barbadoes from jobbers' hands, 32c. now being the general asking price for single puncheons. Offers by outside jobbers in this market did not result in any sales, as they would not meet the price which local jobbers were asking. Stocks generally are light, and firm values are looked for, for the balance of the season.

CANNED GOODS.

The firm feeling in all staple lines of canned goods is fully retained, a leading feature being the scarcity of special brands, which has led to sales in this market between jobbers, especially in tomatoes and corn. The latter is in very light supply indeed, and, as jobbers cannot replace stocks under $1 f.o.b. at the factory, they are disposed to ask more money. The same is the case with tomatoes, and the extreme inside price at which existing supplies could be replaced is 85c., and not many at that, so that jobbers are firm in their views as to value. Round lots of peas have also changed hands at full figures, 85c. being realized for these goods, so that with this cost in view, prices to retailers are held firm. Offers of canned salmon are made at $3.75 per case f.o.b. Coast.

RICE.

Rather more business has been doing in rice from first hands, and it is expected to expand with the advance of the Lenten season. There has been no change in values.

DRIED FRUIT.

Business has been of fair volume in Valencia raisins, and prices are steady. Some low grades are obtainable here pretty low, but a fair average jobbing price for good off-stalk fruit is 4c. per lb. Layers and selected are not plentiful here.

Californian raisins are steady and unchanged, and the same can be said of currants.

There have been some arrivals of Bosnia prunes, via New York, here, but the fact has not affected the jobbing range in any way. Advices state that prices at primary markets are 1s. dearer than ten days ago. French prunes are also 1s. 6d. to 2s. higher, and no small sizes at all are obtainable. Californian prunes are steady.

Figs and dates continue steady, and primary advices on the latter state that values are 1s. to 1s. 6d. higher.

SPICES.

Outside markets continue active, with large trading in pepper for immediate and summer delivery. Short crops of Cochin and African gingers have stiffened that article, and values bid fair to advance for all grades. Cloves are without feature.

The jobbing market here is moderately brisk, and, naturally, all values are firmly held.

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COFFEE.

There is a fair business, in a small way, in coffee, and values are steadily held. Maracaibos and Santos at 8 to 12c., according to grade, have been the only sorts moving here.

TEAS.

There has been a fair volume of business in teas, and, in several cases, buyers have advanced their bids, which is a fair indication of the position of the market. Japans at 16 to 19c. have been moved to the extent of 1,000 packages or so, and some small lots of low grades have also changed hands at 14½c.

GREEN FRUITS.

The green fruit market has presented no notable change during the past week. Oranges are still in ample supply for all sorts, and prices remain much as they were last quoted. The same is the case with lemons, while Almeria grapes continue scarce and firm.

APPLES.

The apple market has ruled steady, and values remain as last quoted.

FISH.

Trade has been fair in all lines of fish, and, with continued seasonable weather, a well maintained inquiry is anticipated. Prices on fresh fish are rather firmer, as follows: Haddock and cod at 3 to 3½c.; steak cod, 3¾c.; salmon, 9 to 10c.; Manitoba whitefish, 6¼ to 6½c.; dore, 5½ to 5¾c.; pike, 3¾ to 4c.; smelts, 4 to 6c. per lb.; tommy cods, $1 to $1.50 per bbl., and herring, $1.60 to $1.65 per 100.

Pickled and salt fish rule firm also: No. 1 N.S. herring, $4.50 to $4.75 per bbl. and $2.25 per ½-bbl.; No. 1 green cod, $5.75; do. large, $5.75 to $6; No. 2 ditto, $4.25; No. 1 haddock, $4.25; No. 3 mackerel, $18 and B.C. salmon $12.50 to $13 per bbl.

Increased supplies of smoked and other prepared fish have lead to a rather easier feeling. We quote: Haddies firm at 6 to 6½c.; bay bloaters at 85c. per box, and smoked herring 9 to 9½c. per box. Dried codfish, $3 65 to $3.75 per 100 lb.; boneless, 5 to 5½c., and dressed boneless cod, $4.25 per 100.

COUNTRY PRODUCE.

EGGS—A fairly active trade was done in eggs to-day, there being a good demand for small lots at steady prices. We quote: No. 1 candled, 16 to 17c.; No. 2 do., 12 13c.; Montreal limed, 16c.; western limed, 14½ to 16c.; western cold storage, 12½ to 13½c., and culls, 10 to 11c. per doz.

POULTRY—Trade in poultry was quiet, and, as the offerings were small, prices are maintained. We quote: Fresh killed turkeys, 10½c.; frozen, 9 to 9½c.; choice killed chickens, 8½ to 9c.; western frozen, mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

HONEY—The market for honey continues quiet and without any new feature. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

BEANS — The demand for beans was chiefly for small lots, and values rule steady. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—The tone of the market for potatoes is firm, owing to the small offerings and good demand. Sales of car lots were made at 57 to 58c. per bag.

ONIONS—The firm disposition is retained under light stocks, and we quote $1.75 to $2.25 per bbl.

DRESSED HOGS AND PROVISIONS.

Trade in provisions is quiet, the demand being principally for small lots to fill actual wants, and values show no material change. We quote: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

There was no important change in the situation of the dressed hog market. The demand was slow and trade was quiet.

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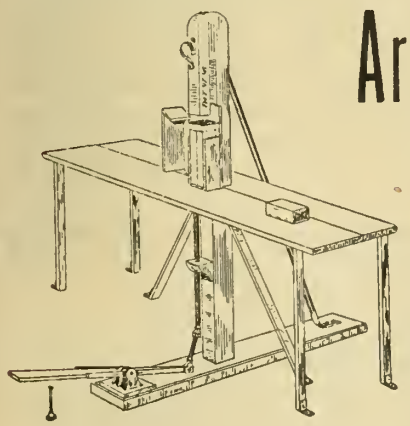

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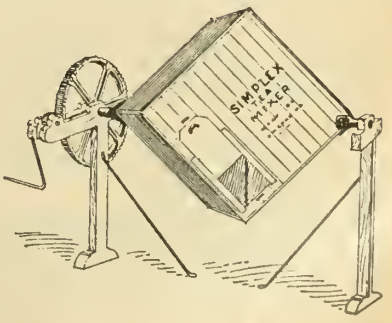

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Receipts have fallen off considerably of late, but stocks on spot are large; in consequence, the feeling is easy. Light-weights in small lots are quoted at $5.25 to $5.50, and heavy at $5 to $5.15 per 100 lb. Car lots are offering at $4.75 per 100 lb., and meeting with a slow sale.

FLOUR, GRAIN, ETC.

GRAIN—Business in grain on spot is exceedingly quiet, and the market is without any change of note. Cables were quiet and easier, and, until the demand from abroad improves, little activity is looked for here. In Manitoba wheat one or two fair-sized lots changed hands on local account at 81c. for No. 1 hard and at 78c. for No. 1 northern. Oats were quiet and steady at 32½c. ex store, and buckwheat sold at 48c. on the C.P.R. and at 49c. on the G.T.R. Manitoba No. 1 hard wheat afloat Fort William was quoted at 68½c. February, and at 70½c. May delivery.

FLOUR—A fair amount of business was done in flour, there being a good demand from local and country buyers for small lots at about steady prices. We quote: Winter wheat patents, $3.85 to $4.10; straight rollers, $3.60 to $3.70; in bags, $1.75 to $1.80; Manitoba patents, $4.10 to $4.20; strong bakers', $3.75 to $4.

MEAL—There was no change in the meal market. Rolled oats are selling at $3.70 to $3.75 per bbl., and at $1.80 per bag.

FEED—The demand for feed is still good, and, as supplies continue light, prices are maintained. Ontario white wheat bran, in bulk, sold at $15 to $15.25; and shorts at $15.50 to $16 per ton; Manitoba bran, $16; shorts, $18, and mouille, $20 per ton, including bags.

HAY—Business in baled hay on spot is slow, but shipments abroad are being made on a large scale. We quote: No. 1, $5.50 to $6; No. 2 extra, $4.25 to $4.75; No. 2, clover mixture, $4; clover, $3.50 to $3.75.

CHEESE AND BUTTER.

Business in cheese has been quiet, for the reason that shippers reluctantly meet holders' views, and trading is limited. The latter demand 10¼c. for finest Ontario and 10c. for gnest eastern makes, with undergrades, which are limited, at figures ranging from 9½ to 9¾c., according to quality and condition.

Receipts of butter continue light, and all are promptly absorbed at full figures. For late made creamery in 5-lb. boxes, shippers have paid 20c., and as local dealers concede 20¼c., they are getting the pick of the offerings. Tubs are quotable at 19½c., and held creamery at 18 to 19c., as to quality. Dairy butter rules steady at 14½c.

MONTREAL NOTES.

Dates have been cabled 1s. to 1s. 6d. higher than they were eight days ago.

Coffees have been moved in a small way and values are generally steadily held.

Cables from Bosnia quote prunes 1s. higher, and small sizes of French prunes are said to be practically exhausted.

Increased arrivals of smoked and prepared fish have led to some modification in their price, but pickled and fresh continue steady.

Full prices are asked for round lots of canned corn and tomatoes, and, as stock cannot be replaced except at an advance, jobbers are firm holders.

Vanstone's grocery store in Brantford, Ont., was broken into the other night, and $12 in cash was taken from the till.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Feb. 7, 1899.

WHILE, as is the rule at this season, business is quiet, many say they are doing much better than last year. The easy feeling in the flour market has had considerable effect, and sales have, in consequence, been lighter than usual at this season. Tea brokers report quite active sales. Arrivals of direct China shipments continue large. In brooms there is a further advance, and prices are very firm. Spices tend higher, particularly pepper. Soda is quoted lower than ever before, and some round lots have been sold. Borax is rather higher, and a further advance is expected. Grippe is prevalent, not only in the city but throughout the Province. Politics are having more attention than business in our Province just at present.

OIL—There is an active demand. Burning oils are somewhat giving place to lubricating; paint oils have more attention, Burning oils, however, move freely, and prices are firmly held. Cod oil is dull.

SALT—This is the active season for Liverpool coarse salt. Each weekly steamer brings quite a quantity, and demand is fair, the bulk arriving being at once shipped away. English factory filled and Canadian fine move but slowly at present, but are beginning to have more attention. Prices show no change. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS
All sizes, and finest quality fruit.

HUGH WALKER & SON
Wholesale Fruit and Commission Merchants
GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

. . . PRICES ALWAYS RIGHT . . .

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.
Ar sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in
5 lb. 12 lb. 27 lb. and 60 lb. PAILS
Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

It's the people you are after. **Tartan Tea** possesses the qualities that please the most people.
BALFOUR & CO. Wholesale Agents HAMILTON

Clark's Meats

A Full Line
Full of Good Things
Full of Good Prices
Full of Satisfaction

They're Good and YOU KNOW IT!

WANTED DRIED APPLES

in large or small quantities. Highest market price paid.
Walter Northrup, 66 Esplanade West, Toronto.

$5 per Case, 64 Packages.

HAVE YOU TRIED
"BEE" STARCH
...FOR...
Collars and Cuffs?
Will not injure finest fabric. Requires no Cooking.
BEE STARCH CO.
Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address
Globe Automatic Selling Co.
13 Jarvis St., Toronto, Ont.

G. F. & J. GALT — 42 SCOTT St. TORONTO — PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—In vegetables, prices tend firmer from week to week, and, while the advance is slow, it can be noted. Corn is the lightest stock and most likely to advance. Holders of tomatoes are looking for nice profits. Salmon, in spite of the high figures, has a good steady demand. Lobsters are quiet. There is an active demand for gallon apples at firm prices. The outlook is for a better sale than for some years. Fruit sells but in limited quantities, and, outside of gallon apples, the demand is chiefly for peaches. Plums are a very light sale. Oysters are firm.

GREEN FRUIT—The weather has a great deal to do with the output. January proved a good month. Apples are rather higher, with stock light. Oranges sell more largely, Valencias being low and of good quality. This, it is thought, will largely affect the sale of Californians this season. These tend rather easier, and are arriving more freely. There are still some nice Jamaicas offered. Floridas are about out of the market. Cranberries are rather easier, being quite low for this season. Lemons are rather higher, and move freely. There are no grapes selling in a wholesale way.

DRIED FRUITS — Business is quiet. Prunes are, perhaps, the most active line, though sales are not large. Raisins are dull. Currants have a fair demand. There is some inquiry for evaporated peaches and apricots, but the price affects the sale. Dried apples are light stock, and sell quite freely at higher figures. There are few evaporated held, and sale is affected by the high price. Dates are firm, but show light business. Figs are dull. Onions are higher, and firmly held; stock light and in few hands. Arrivals from Montreal showed a wide range in quality during the season. Peanuts have again advanced, prices being nearly 50 per cent. above those quoted at point of production last fall.

SUGAR—The local market keeps low, but western refineries are not inclined to meet the competition, holding their price very very firm. While foreign sugars are offered, there are but light sales. Orders are largely given to keep up the competition. In this way dealers are enabled to force the hand of the local refinery. The sale is not likely to increase. The American granulated is much liked, but this is only an occasional business.

MOLASSES—While prices are firmly held, there is but little change. Dealers would buy a cheap molasses if good, but this is not offered, and they are allowing their small stocks to grow still smaller. Demand at this season is quiet. There is considerable call for small packages, which is being met by importations of New Orleans, of which some splendid values are offered. Price is firmly held, which somewhat restricts sale.

PRODUCE—In eggs, there is a rather firmer feeling. Stocks are lighter and arrivals small. Some held eggs that were here helped to keep prices down, but this stock is about exhausted. Strictly fresh are high. Butter shows little change. There seems to be considerable in the country to come forward. Creamery keeps low. Cheese is firmer, but, as yet, there is little change in prices.

FISH—Fresh are still scarce and high. Smokers of haddies have imported some haddock from Boston, where small fish have been low. Frozen herring are so scarce that there is practically no business. Dry fish keep firm, and stocks light. Boneless fish have shown a good demand at full figures. Hake tend higher, there being an improved West Indian demand. Pickled herring is scarce and higher. Of alewives, market is bare; season showed a fair profit. Smoked herring is dull. No bloaters are offering. Lobsters hold their price. We quote as follows · Large cod, $3.65 to $3.75; medium, $3.60 to $3.65; pollock, $1.75 to $1.80; Grand Manan pickled herring, $2 to $2.10; ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.75 to $4 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, 90c. per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 10 to 12c.

PROVISIONS—There is but limited business. Prices are firm. In hogs, there are fair receipts. A good many Prince Edward Island pigs are arriving, but the price is well maintained, ranging from 5½ to 6c. Lard keeps lower.

FLOUR, FEED AND MEAL — Manitobas were not advanced during the flurry, which did much to check buying in all grades. Many Ontario millers have gone back to old prices. In local markets an easier feeling prevails. Oast are high, and oatmeal is firmly held at the advance. Our market is still quite well supplied at the lower figures. Cornmeal holds its advance, and feed is very high. In beans, there is a rather easier tendency. Stocks of barley and split peas light, but buyers are very slow to pay the prices asked. Seeds begin to have atttention. We quote as follows: Manitoba flour, $4.75 to $4.85, best Ontario, $4 to $4.20; medium, $3.75 to $3.85; oatmeal, $3.85 to $3.90; cornmeal, $2.20; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.10 to $1.15; prime, 95 to $1; yellow eye beans, $1.75; split peas, $3.80 to $4; round, $3.25 to $3.40; pot barley, $3.80 to $4; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

The first tank steamer with oil arrived in Halifax during the week.

Exports of frozen smelt from Richibucto so far this season have amounted to 430 tons.

Some 50 tons crushed coke were lately shipped from Halifax to Havana as an experiment.

Mr. D. Creig, representing D. McDougall & Co., pipe manufacturers, Glasgow, called on the wholesale trade during the week. From this Province Mr. Creig goes to the United States, where his house has a large connection.

Customs receipts for January were $2,932.73 below that for last year, the figures this year being $46,823.36.

Halifax importers are offering late arrivals of Porto Rico molasses at fair figures. These arrivals were somewhat unexpected.

Syda & Cousins, of Digby, have been importing fresh haddock by the carload from Boston for smoking. This is very much out of the ordinary.

Coal mining in Cape Breton is having a great boom. The Dominion Coal Co. alone expects to raise 175,000 tons per month, large quantities being shipped to the United States.

The Merchants Bank of Halifax is to open a branch at Havana. It will be under a joint management, a resident of that city being associated with the agent sent there. The late agent at Fredericton is named for the position.

The interest in flour mills through these lower Provinces continues to increase. The last year has seen much more flour manufactured than for years, both western and local wheat being used. The mill at New Glasgow used some 20,000 bushels of Nova Scotia and Prince Edward Island wheat. This mill has a capacity of 400 barrels per day. A new mill, fitted with the latest machinery, has just been started at Petit Rocher. A large mill is building in St. John, and the Halifax Board of Trade is moving in the matter in that city.

THE NAPOLEON OF SCALES.

When Napoleon was elected Emperor of the French, one of his officers is said to have remarked: "The Emperor's robes will hardly fit the Little Corporal." Napoleon heard it, and said quietly, "Tell him not to be uneasy. The robes may not fit me but I will fit them."

There are many grocers who are fearful that their store cannot afford a computing scale. Their trade won't justify such an investment, they cannot afford it, it's too expensive, etc. This is absurd. You can afford it. The scale will fit your store, your trade and your pocketbook. You can make it fit. Look at the situation like a Napoleon. In three months' time you won't know but what you always owned a computing scale. It will pay for itself.

"Our Money Weight Computing scales are money savers," say the Computing Scale Co., of Dayton, Ohio. "Try this system of handling your merchandise, and be a Napoleon. Scales sold on monthly payments, without interest."

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label Tomato ..Ketchup

is prepared from ripe tomatoes of surpassing flavor, combined with spices that lend life. Put up in sterilized bottles, assuring safety and purity to the consumer.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

AMONG TORONTO RETAILERS.

A Trade Worth Keeping.

There is a canny Scotchman doing business on a residential street, between Spadina and Bathurst, who, if he was not so desirous of keeping his name out of print, could give some valuable pointers to his brethren.

In the first place, he has learned to close up at 7 o'clock every night except Saturday evenings, when a couple of hours more are given his customers to secure their supplies. He has been closing at this hour for some years now, and says that he has lost nothing by so doing. "But," said he, "I have gained something. Life is not a drudgery any more. We have the evenings to ourselves, and, now that we know what they are worth to us, we could not be persuaded to go back into the old system."

"But don't you lose any trade by being closed before some of the stores around you?"

"Possibly a little, but very little, and whoever gets it is welcome to it. By our way of doing business very little of our trade is left for the late closers. We have our customers divided into different sections, making the divisions according to their direction from the shop. We visit these customers regularly twice a week, and, as we have their confidence and know just about what they want, there is little left for the other fellow when we get through with them.

"Another good result of our system," concluded he, "is that there is no necessity for cutting. When we take an order we fill it at a rate of profit which is as fair to ourselves as it is to them, and, as we always supply the best qualities of goods, we seldom have a complaint and rarely lose a customer."

This system of doing business may entail more real work on the grocer's part, for he has to get out and work for his trade, but there is more satisfaction in working reasonably hard for ten hours and having the rest free, than in twelve or thirteen hours' easier work, with little time for anything else but eating and sleeping.

Good Orange Displays.

Michie & Co., King street, have been for some time devoting their window to oranges. and two of the displays they have made of this fruit have attracted much attention. The first of these two was very simply arranged. An empty sugar barrel was stood on end in the middle of the window, and was filled heaping over with oranges. A great pile of oranges filled the whole window to about three-quarters the height of the barrel, there being a gradual sloping towards the window. The bright-colored oranges, filling the whole window, created such a striking effect that persons passing could not fail to notice the display. The other display, which is yet in the window, is even more simple than the preceding one. In this, two rows of well-filled marmalade orange boxes are placed, one behind and above the other, in a slanting position. Four cards, all bearing the simple phrase "Finest Marmalade Oranges," were attached to the boxes. In the space in front of these boxes, about 18 inches, was arranged a display of fancy imported and domestic marmalades. It can be classed as one of the best of the kind seen for some time.

THE RAMBLER.

A SIGN OF PROSPERITY.

A local member of The Toronto Board of Trade this week received a printed notice of a meeting, the envelope containing which carried a two and a five-cent stamp.

"I suppose it is a sign of prosperity," remarked the recipient, as he held up the envelope.

"Or a desire to increase the revenue of the Post Office Department," remarked another.

CURRENT MARKET QUOTATIONS

February 9, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	14	15	12	14	.....	.....
" " pound prints	.....	.....	15	16	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	11	12	14	16	.....	.....
Creamery, tubs and boxes	19½	20¼	20	21	18	20	.....	.....
" prints	21	22	20	22	20	22	.....	.....
Cheese	10	10¼	9	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	.....	1 05	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	85	90	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	.....	1 15
" 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 75	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 55	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$3 75	4 00	4 25	3 50	4 00	.....	.....
" " 420's, large	.....	4 00	4 25	4 50	4 75	5 00	.....	.....
" " ordinary	.....	.....	3 50	3 75	3 25	3 50	.....	.....
" Mexican, per box	2 75	3 25	2 25	2 50	.....	.....	.....	.....
" Jamaica, per bbl	4 50	5 50	4 50	5 00	5 50	6 00	.....	.....
" Californa Navels	3 50	4 00	3 00	3 75	.....	4 00	.....	.....
" Jap. Tangarines	.....	.....	1 25	1 75	.....	.....	.....	.....
" Sorreutos	.....	.....	1 50	2 00	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 50	3 00	3 50	.....	.....
Bananas, per bunch	2 25	2 75	1 40	1 75	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 00	3 50	2 50	4 00	.....	.....
Cranberries, per bbl	7 00	8 00	6 50	7 50	8 00	9 00	....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	7 50	10 00	6 00	7 00	....	.....
Pears, late varieties, per bbl	.....	.....	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	1 00	1 35	.....	.....	.....	.....
Valencia onions, 160-lb. case	.....	.....	3 00	3 25	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	2 75	3 00	2 50	2 75	.....	.....
Grape Fruit	5 50	6 00	...	.....	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 35	.....	$4 48	4¼	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 43	.....	4¼	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 25	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	... ..	... .
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Brigbt	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	28	35	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	.....	23	25	38	42	32	34	.....	40
Antigua	.....	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	.....	27	28	.....	.. .

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 25	2 80	2 95	.....	3 25	....	. .

COUNTRY PRODUCE

Eggs, new laid	.....	23	24	19	20	18	19	.....	15
" limed	.....	.....	.....	14	15	20	24	.....	.....
" held or cold stored	.....	15	16½	13	16	15	16	.....	.....
Poultry—chickens, dressed	.....	*9½	10	35	60	25	50	.....	.....
Geese, per lb.	.....	6	7	6	7	50	70	.....	.....
Ducks, per palr	.....	*8	9	40	80	40	60	.....	.....
Turkeys, per lb	.....	.....	11	9	11	10	14	.....	. ..
Honey, comb, per doz	.....	.....	.....	80	1 35	1 50	1 75	.....	....
" ligbt color, 60-lb tins	.....	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	.....	7	8	10	.....	...
" buckwheat	.....	5	6	3	4	5	6	...	.....

* per pound.

FRUITS

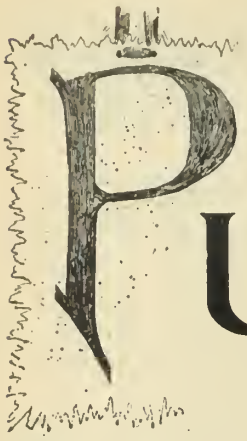
Foreign—								
Currants, Provincials, bbls	.....	.....	4⅛	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	.....	5½	6½	6	7	7	8	7½	8
Dates, boxes	.....	5¾	6	5	5½	5	6	6	7
Figs, 10-lb. boxes, per lb	.....	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	.....	28	.....	. ...	.....	.....
" Tapnets, per lb	.....	.....	.....	4	4¼	.....	.....	.....	.....
" Naturals, per lb	.....	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	.....	12	.....	.....	.....	.....
Prunes, Californuia, 40's	.....	.....	11	10	11	10	12	.....	.....
" " 50's	.....	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	.....	6½	.....	.	.....	.....
" " D	.....	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	.....	11	13	10	15	10	12	10	12
" California 3-crown	.....	.....	6¾	7¼	7½	7	7¾	7	7½
" " 4-crown	.....	.....	7½	8	8½	8	8¼	8	8½
" Malaga, London layers	.....	.....	1 50	1 80	2 00	.....	1 75	.....	.....
" " Black baskets	.....	.....	.....	2 20	2 30	.....	.....	.....	.....
" " Blue baskets	.....	.....	.....	3 10	3 25	.....	.....	.....	.....
" " Con. Clusters	.....	.....	.....	2 30	2 40	.....	.....	.....	.....
" " Choice "	.....	.....	.....	2 50	2 60	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	.....	3 25	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	.....	3 60	3 70	.....	.....	.....	.....
" " " Clusters	.....	.....	.....	4 25	4 50	.....	.....	.....	.....
" " Finest Elite	.....	.....	.....	6 00	6 25	.....	.....	.....	.....
Domestic—Apples, dried	.....	6	6½	6	6½	5½	6	.....	7
" " evaporated	.....	9	9½	9½	10	9½	10	11	12
Cal. Evaporated Fruits—									
Apricots, 25-lb. boxes	.....	.....	.....	18	19	16	18	.....	.....
Peaches	.....	.....	.....	18	19	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	7½	8	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	.....	9	8	8½	9½	10	.....	10½
Hams	.....	10½	13	10	10½	10½	12	.....	11½
Shoulder hams	.....	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	.....	10	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	16 50	17 00	14 00	14 50	14 50	15 00	16 00	17 00
" short cut	16 00	16 50	.....	15 00	15 00	15 25	16 50	17 50
Clear shoulder mess	.....	.....	13 00	13 50	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 00	13 50	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	6¾	7	9	9½
Tubs	.....	8½	6¾	7	7	7¼	.....	.....
Pails	8¾	9¾	7	7¼	7¼	7½	.....	9
Compound, Pails	.....	1 10	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	...	.....	4 75	5 10	.....	.....	.....	.....



PURE FOOD

BRANTFORD PREPARED CORN

is manufactured from **White Indian Corn,** and refined with **Pure Spring Water,** and is guaranteed to be absolutely free of any impurity or adulteration.

DELICIOUS, HEALTHFUL, PURE.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Hailfax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	5	4¾	5	5	6	.....	.....
Japan	6	6¼	5½	6	5	6	.....	5⅜
Imperial Seeta	5	6	4⅛	5⅛	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	3½	4½	5	6	.....	4
Tapioca	4	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	12	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	.....	35
" " 5-lb. cans	20	22	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	16	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Soucbong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
Cbina Greens—								
Gunpowder-Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" tbirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-cbests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

HUNDREDS

OF GROCERS

Are not quite persuaded which brand of Coffee will give the best results.

You are not among them.

You know either by experience or observation that

SEAL BRAND COFFEE

Will not only get trade but hold it.
That is what you want.

CHASE & SANBORN
MONTREAL

NEW GOODS IN STOCK OR ARRIVING.

A SHIPMENT of cane syrup in 3-lb. tins and New Orleans molasses in 3-lb. tins, is in store with T. Kinnear & Co.

Warren Bros. & Co. are offering a cheap line of Bosnia prunes.

Clemes Bros. received into stock a car of fancy evaporated apples this week.

Fine and choice evaporated peaches, 70-lb. bags, are offered by H. P. Eckardt & Co.

The Dawson Commission Co., Limited, has received a car of Tapnet figs this week.

T. Kinnear & Co. have a shipment of both "Pearl" and "Seed" tapioca to hand.

The Dawson Commission Co., Limited, received a car of red Danver onions this week.

"Meadow Sweet" cheese, put up in 7-lb. packages, is being handled by W. H. Gillard & Co.

The announcement of The Eby, Blain Co., Limited, in this issue is of special interest to tea buyers.

T. Kinnear & Co. have a line of 3 and 4-crown Californian raisins which they are offering at special prices.

"Cow" brand sal soda, granulated and put up in nice 60 lb. boxes. is being offered by Lucas, Steele & Bristol.

Just at hand with W. H. Gillard & Co. "Sphinx" Austrian prunes, "U" and "D" brands, of superior quality.

W. H. Gillard & Co. have still left a considerable quantity of Comadre figs, in taps, which they are offering at a low price.

Buyers looking for extra fine Young Hyson can procure the same from Lucas, Steele & Bristol, the firm having just received an extra choice lot.

A large importation of Morton's fresh herring, kippered herring, herrings in tomato sauce, and bloaters and bloater paste, has been passed into stock by The Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, have a large stock of baked beans, including Red Cross 3's and 1½'s, Clark's ½'s, Miller's 1's flat, Mrs. Jones' 3's and 2's, and Waldorf 2's, which are selling fairly.

"Diamond" baking powder, which is manufactured by W. H. Gillard & Co., is having an unusual sale this season, several large shipments having been made outside of the Province, where the merits of this powder are becoming favorably known.

D. Gunn, Bros. & Co. state that the quality of butter coming forward this winter shows considerable improvement over past years. A great deal of it is shipped by country merchants in more suitable packages. This, say D. Gunn, Bros. & Co., is a great advantage to the shippers, as it facilitates prompt sales and insures better returns.

WHY LATIN IS USED BY PHYSICIANS.

"I DON'T SEE," said the man who was leaning against the drug store corner, "why a doctor can't write his prescription in English, instead of Latin."

The druggist said: "You think, I suppose, that the doctor writes his prescription in Latin so it can't be read so easily—so the layman can't steal his trade and learn what he is giving him. But that's all wrong. In the first place, Latin is a more exact and concise language than English, and, being a dead language, does not change, as all living languages do.

"Then, again, since a very large part of all the drugs in use are botanical, they have in the pharmacopœia the same names that they have in botany—the scientific names. Two-thirds of such drugs haven't any English names, and so couldn't be written in English.

"But suppose a doctor did write a prescription in English for an uneducated patient. The patient reads it, thinks he remembers it, and so tries to get it filled from memory the second time. Suppose, for instance, it calls for iodide of potassium, and he gets it confused with cyanide of potassium. He could safely take 10 grains of the first, but one grain of the second would kill him as dead as a mackerel. That's an exaggerated case, but it will serve for an illustration. Don't you see how the Latin is a protection and a safeguard to the patient? Prescriptions in Latin he can't read, and, consequently, doesn't try to remember.

"Now, for a final reason. Latin is a language that is used by scientific men the world over, and no other language is. You can get Latin perscriptions filled in any country on the face of the earth where there is a drug store. We had a prescription come in here the other day which we had put up originally, and which had since been stamped by druggists in London, Paris, Berlin, Constantinople, Cairo and Calcutta. What good would an English prescription be in St. Petersburg?"—New York Herald.

All soda products are firm in tone, and Winn & Holland, Montreal, note a good inquiry for Brunner, Mond & Co.'s preparations of bicarb. soda, soda crystals, concentrated sal soda, bleaching powder, etc.

TRADE CHAT.

THE Royal Canning Co.'s property on the Skeena river was sold at auction one day last week to S. S. D. Schultz, representing eastern and local parties. The price was $27,500.

A. & W. Johnston, general merchants, Orangeville, Ont., intend retiring from business in the near future.

The production of soap in England is about 45,000 tons per week, of which between 3,000 and 4,000 tons are made in London.

There is a possibility that the Dunchurch, Ont., cheese factory will not be operated next season, as the supply of milk is not as large as wanted.

A letter received by a member of THE CANADIAN GROCER staff in Toronto on Friday, February 3, was posted in Mhow, Central India, on January 5. The letter, therefore, traveled the distance, almost exactly half "around the world" in 29 days.

The Toronto Grocery Drivers and Clerks' Association has been reorganized with the following officers: President, J. W. Paul; vice-president, E. H. Doward; treasurer, R. H. Hudson; recording secretary, A. E. Smith; corresponding secretary, A. E. Covell.

Henry Smythe, grocer, London, Ont., was burned out the other day. His stock, which was valued at $400, was completely destroyed, and the housefurnishings were damaged to the extent of $100. The stock was insured for $150, and the furniture for nearly the same amount.

Though the feelings between Great Britain and the United States are far from being "strained" at present, there are yet a few people in the United States who boast their ability to lick the entire British Empire. And they can do it for 2c.—thanks to Mulock's new Imperial stamp.

The Mazawattee Tea Co., Limited, London, Eng., made profits last year of $267,760, and are paying a dividend at the rate of 8 per cent. and placing about $67,000 to the credit of the reserve fund. This company sometime ago opened an office in Toronto, pushed their packet tea for a year, but finally abandoned the attempt to establish a Toronto business.

PERSONAL MENTION.

Mr. Theo. O. Leonard, Detroit, representing Kingsford's Oswego starch, was in Toronto this week in the interests of his firm.

Mr. R. Smailes, of Rendell & Co., general merchants, Greenwood City, B.C., called on the Montreal office of THE CANADIAN GROCER a few days ago.

Why buy foreign made goods, when, by supporting your own manufacturers in Canada, you can get the best goods made on earth from them.

Tiger Stove Polish

In two sizes, 5 and 10c. boxes.

The largest box, and 50% better than any other Stove Paste sold in Canada. Sold to the trade in 10 cent boxes at $7.20 per gross, and 5 cent boxes at $4.50 per gross. Put up in quarter gross boxes. Send for a sample order to

The F. F. DALLEY CO., Limited, Toronto and Hamilton, Canada.

Rigaud Mountain Maple Syrup...

Every tin is **sealed in the bush,** with a lead seal, stamped . . . .

R. M. M. S.

Made from the largest bush in Canada, by latest improved process.

Thus IMPARTING confidence to customers.

ORDER EARLY... Shipments according to dates of orders.

DeLERY MACDONALD,
RIGAUD, QUE.
(6)

COFFEES

Our stock comprises choice selections of

JAVAS
MOCHAS
JAMAICAS
BOLIVARS
SANTOS
RIOS
Etc., Etc.

GREEN or ROASTED

PRICES AWAY DOWN.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in
Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.
HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS
secured by selling
THE FRAGRANT . . .

"MAGNOLIA"
CEYLON TEA

Dissatisfied customers a thing of the past
BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

RICE
JAPAN

A direct shipment from Hiogo, per SS. "Tartar."

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.
Importers, Manufacturers
TORONTO

MANITOBA MARKETS.

WINNIPEG, Feb. 6, 1899.

THE market has been extremely dull all week. Wheat is weak, and more money has been paid at country points than is warranted by outside markets. Deliveries are light, but will increase next week if the weather moderates. Price on Saturday was 54c. on Brandon rate of freight for No. 1 hard.

TOBACCOS—There has been a drop of from 2 to 4c. per lb. on all lines. No reason is assigned for this drop.

SUGARS — In sympathy with outside markets there has been a drop of ⅛c. on these goods and granulated is quoted at 4⅞c. and yellows at 4⅜c.

No other line has changed during the week.

OTTAWA VALLEY LUMBER CUT.

A statement of the lumber cut of the firms in the Ottawa district last season, according to The Mail and Empire's correspondent, shows that the output reached a total of nearly 600,000,000 feet. On the Parry Sound railway, the Gilmours, at Canoe lake, cut 40,000,000 feet, while the St. Anthony Lumber Company, at Whitney, cut 45,000,000 feet. The following is a statement of the cut of the Ottawa valley firms :

	Feet.
Pembroke Lumber Co	17,000,000
A. and P. White, Pembroke	15.000,000
Gillies Brothers	25,000,000
McLaughlin Brothers	65,000,000
J. R. Booth	118,000,000
Bronsons & Weston	12,000,000
Hull Lumber Co	53,000,000
Gilmour & Hughson	35,000,000
W. C. Edwards & Co., Rockland	60,000,000
W. C. Edwards & Co. New Edinburgh	15,000,000
Hawkesbury Lumber Co	52,000,000
A. Fraser, Dechene	7,000,000
Ross Bros., Buckingham	10,000,000
McLaren & McLaurin	7,000,000
McLaren Bros	15,000,000

or a total for the Ottawa valley of 508,000,000 feet.

OYSTERS SCARCE IN BALTIMORE.

There is a possibility that oysters may be dearer before long. The American Packer, Baltimore, United States, states that "the scarcity of oysters is causing packers and dealers much concern, especially as it exists at a time when there is an unusually heavy demand from the west. For the first time the oyster beds of the Chesapeake are failing to supply the legitimate demand. There has been since Thanksgiving an unprecedented demand for oysters from the west, and at the same time oysters were never so scarce in Baltimore. The result is that packers in the latter city are unable to fill their orders, or to buy in sufficient quantities. Prices have been run up because of these conditions to a point 20 per cent. higher than at this time last year." This scarcity and the resulting high prices have not yet affected the Canadian market, as prices are ruling at about the same figures as a year ago.

A PERMANENT WHITEWASH.

Important discoveries are often made by accident. A correspondent of a German paper says that a few years ago, it was decided to whitewash the walls and ceiling of a small cellar to make it lighter. For this purpose a suitable quantity of lime was slacked. A workman, who had to carry a vessel of common salt for some other purpose, stumbled over the lime cask and spilled some of his salt into it. To conceal all traces of his mishap, he stirred in the salt as quickly as possible. The circumstance came out afterwards, and this unintentional addition of salt to the lime excited curiosity, for the whitewash was not only blameless, but hard as cement, and would not wash off. After this experience, the writer employed a mixture of milk of lime and salt (about three parts of stone lime to one part of salt) for a court or light wall. To save the trouble and expense of a scaffold to work on, he had it applied with a garden syringe to the opposite walls. The results were most satisfactory. For four years the weather has had no effect upon it, and he has, he says, obtained a good and cheap means of lighting the court in this way.

MAPLE PRODUCT TALES.

This sign adorns the window of a Nassau street establishment, whose proprietor is better known for piety than for any sense of humor :

PURE VERMONT MAPLE SYRUP.

Made on the Premises.

—New York Sun.

This reminds THE CANADIAN GROCER of an experience in a certain town a few years ago. A passer-by, early in the winter, saw in a store window the sign : "Maple Sugar for Sale Here." A boy behind the counter stated, in reply to a question, that they were "out just now, but would have some in a little while."

"I suppose you are making it in the cellar," seriously asked the would-be customer.

"Yes, sir, mother is at it now," innocently replied the boy.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.

James Turner & Co., Hamilton, and all first-class houses.

Good Brushes.

Many housekeepers are "finicky" about their brushes—please that class of women on **quality**, and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance just what to expect when you sell Boeckhs' Brushes and Brooms—satisfied customers.

We also depend upon obtaining YOUR Good-will.
Illustrated Catalogue—148 pages. Send for it.

Boeckh Bros. & Company

Mfrs.

Toronto.

Montreal Branch : 1 and 3 De Bresoles Street.
Agencies at Winnipeg, Vancouver,
St. John's, Nfld., Glasgow, Scot.

Eddy's Matches

The attention of the . . .

RETAIL TRADE

is called to the advantage of purchasing from the Wholesale and Jobbing Trade in FIVE-CASE LOTS, thus getting the advantage of quick and free delivery at lowest price.

THE advantages to all concerned are obvious, for the Retail Trade gets small lots, with free delivery, at the lowest cost, and the Wholesale and Jobbing Trade does not have to touch or to handle the goods in making sales.

The Wholesale Grocery and Jobbing Trade

are respectfully urged to keep their customers fully stocked with EDDY'S MATCHES and to kindly push sales of

FIVE-CASE LOTS.

The E. B. EDDY CO., Limited

HULL, CANADA.

BRANCHES and AGENCIES } TORONTO, KINGSTON, MONTREAL, ST. JOHN, VANCOUVER, QUEBEC, HALIFAX, ST. JOHN'S, NFLD., HAMILTON, WINNIPEG, LONDON, VICTORIA

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

F. C. HIRSCH, wholesale and retail grocer, Montreal, has assigned to H. Ward, and is offering 35c. on the dollar.

N. Chouinard, grocer, Quebec, has assigned.

J. A. Poulin, grocer, St. George East, Que., has assigned.

Paradis & Jobin have been appointed curators of Leon Rondeau, grocer, Quebec.

Assignment has been demanded of T. H. Massicotte, general merchant, St. Thecle, Que.

Crete Euchariste, general merchant, Grand Piles, Que., has assigned to Lamarche & Benoit.

Isaac G. Hutchinson, general merchant, Brighton, N.S., is offering 25c. on the dollar, unsecured.

A meeting of the creditors of the estate of Burns Bros., general merchants, Northport, N.S., has been called for Feb. 10.

Lamarche & Benoit have been appointed curators of Valiquet & Larivee, general merchants, Ste. Adele, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

The Cash Grocery Store Co., Montreal, has dissolved.

Viens & Blais, grocers, Granby, Que., have dissolved.

Witzel & Schmidt, grain dealers, Toronto, have dissolved, each continuing in his own name.

Wright & Murray, grocers, Truro, N.S., have dissolved, John D. Murray, continuing.

John C. Richardson and Thos. L. Toye have registered partnership as grocers in Victoria, B.C.

George J. and Joseph T. O'Dowd have registered as proprietors of O'Dowd Bros., grocers, Montreal.

A. P. Manson, general merchant, Sintaluta and Wolseley, Man., has admitted Donald and Robert Manson under the style of Manson Bros.

Low Ah Gam and Low Pim have registered partnership under the style of Ying Tai & Co., general merchants and contractors, New Westminister, B.C.

L. Chaput, Fils & Cie., wholesale grocers and liquor dealers, Montreal, have admitted Armand Chaput as partner under the old style.

C. E. Plain & Co., wholesale fruit dealers, Ottawa, Ont., have dissolved, C. E. Plain continuing.

A. Snelgrove, grocer, etc., Fort William, Ont., has admitted R. J. Snelgrove under the style of Snelgrove Bros.

SALES MADE AND PENDING.

Thos. R. Scott, grocer, Billing's Bridge, Ont., has sold out.

The assets of Jos. Moreau, grocer, Levis, Que., are to be sold.

A. N. Ellis & Co., grocers, Carberry, Man., are selling out.

Mrs. Hellyer, grocer, Toronto, has sold out to Mary A. Dobson.

The stock of C. B. Lee, grocer, Guelph, Ont., has been sold by sheriff.

The Halifax Grocery Co., grocers, Halifax, N.S., have been sold out by sheriff.

The assets of W. Morgan & Sons, pork-packers, St. Henri de Montreal, have been sold.

The assets of Girard & Laforest, general merchants, Grand Mere, Que., have been sold.

The stock of E. Lacoste, grocer, St. Henri de Montreal, has been sold at 52c. on the dollar.

J. D. Thompson, general merchant, Buckingham, Que., has sold his stock at 68½c. on the dollar.

Kane Bros., general merchants, Erie and Craigtown, B.C., have sold their Craigtown branch to E. McGaughey.

The assets of Alph. Gaumond, general merchant, St. Jean des Chaillons, Que., are advertised for sale on the 14th inst.

CHANGES.

W. Gibson, baker, Coleman, Ont., has sold out to C. Perkins.

Frank Hawkins, grocer, Elora, Ont., has sold out to J. S. Thompson.

M. A. Evans, confectioner, Boissevain, Man., has sold out to J. A. Munro.

James W. Robertson, grocer, Tilsonburg, Ont., has sold out to Frank Ulman.

G. F. Boutillier, feed dealer, etc., Halifax, N.S., has sold out to Murray & Co.

King Bros., fruit dealers, etc., Vancouver, B.C., have sold out to C. W. Ford.

Picard & Co., general merchants, Fraserville, Que., have been succeeded by Pineau & Co.

Ramsay & Morlock, general merchants, Durham, Ont., have been succeeded by S. F. Morlock.

P. E. Ruttan & Co., general merchants, Manitou, Man., have sold out to C. R. Gordon.

The business of Leonce Dumas, general merchant, Village de Aulnais, Que., is being closed up.

Duncan Cameron, general merchant, Glenlyon, Man., has sold out to S. Mitchell, Gilbert Plains, Man.

The Beaubien Produce and Milling Co., Limited, St. Louis de Mile End, Que., has applied for incorporation.

Wm. E. Hagar has registered as proprietor of E. Hagar & Co., wholesale and retail crockery dealers, Montreal.

Mrs. Delina Gravel, wife of Prospere L. Massicotte, has registered as proprietress of P. L. Massicotte & Cie, general merchants, St. Hyacinthe, Que.

George H. Burkett, general merchant, Bridgewater, N.S., has registered consent for his wife, Agnes L. Burkett, to do business in her own name.

FIRES.

James Vair, grocer, Barrie, Ont., has been partially burned out.

E. H. Williams, grocer, etc., Barrie, Ont., has suffered damage by fire.

H. G. Moore, fruit and tobacco dealer Vancouver, B.C., has been burned out.

C. P. Wright, grocer and hardware dealer, Aylmer, Que., has been burned out; partially insured.

DEATHS.

Wm. Enright, grocer, York Mills, Ont., is dead.

T. S. McIntee, general merchant, Burford, Ont., is dead,

NEW FIRMS COMMENCING.

Leduc Rene has started business as grocer in Quebec.

Edward Kennedy has opened out as grocer in St. John, N.B.

James McCann has oponed a grocery store in Billings Bridge, Ont.

Wm. Kennell & Co. are opening out a general store in Tuelon, Man.

Agatha V. Smith is starting a grocery business in Bridgewater, N.S.

Thos. Freeman has commenced a grocery business in Weymouth, N S.

W. Meredith has started up as flour and feed dealer in Ochre River, Man.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

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ESTABLISHED 1889.

Students have a **larger earning power** who acquire the following lines of preparation under our efficient **system** of **training. It has no superior.**

1. Bookkeeping,
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Students may commence Telegraphing on the 1st of each month, and the other departments at any time.

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Send us Post Card, and a copy of the latest issue of HARDWARE AND METAL, the leading authority on these trades, will be sent to you free by next mail. Address:
The MacLEAN PUBLISHING CO., Limited
Board of Trade, MONTREAL.
26 Front St. West, TORONTO.
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The Bugle Brand
OLD SCOTCH WHISKY
is having a big sale.
TRY IT The price is right.
J. & R. McLEA
MONTREAL Agents

J.Y. GRIFFIN & CO.
Wholesale Produce
Griffin Brand Hams, Bacon and Lard.
LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.
CORRESPONDENCE SOLICITED.
121 and 123 Water Street, P. O. BOX 28. Vancouver.

In Baking Powder
THREE STANDARDS ARE:
WHITE SWAN 1-lb. Tin, 25c.
ROYAL CANADIAN 1-lb. Tin, 15c.
QUEEN'S FAVORITE 1-lb. Tin, 10c.
Supplied through the trade.
SMITH & SCOTT, Mfrs.
TORONTO

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST
ASK FOR
MOTT'S

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada
THE HOME CAKE CO.
GUELPH, ONT.

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THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.
For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

Brooms
Brushes
Baskets
Wooden Ware
Paper Bags
TWINE, PAPER
Butter Tubs
WALTER WOODS & CO.,
HAMILTON

Enameline

The Modern STOVE POLISH

PASTE.

CAKE.

LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize house-keepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., NEW YORK.

MONTREAL GROCERS' ASSOCIATION

THE regular monthly meeting of The Montreal Retail Grocers' Association was held in Monument National, 220 St. Lawrence street, on February 2. Present—John Scanlan, president, in the chair; V. Raby, J. P. Dixon, S. Demers, J. E. Manning, A. D. Fraser, Jos. Picard, M. DeRepentigny, P. B. Mesnard, Ald. Turner, Joel Lanctot, H. Poirier, J. B. Deschamps, N. Lapointe, Jos. Pepin and others.

Moved by J. P. Dixon, seconded by A. D. Fraser, "That the rules be suspended and that the following grocers, who have signed the membership roll and paid their dues in advance, be admitted members of the association at this meeting:

J. N. Archambault, J. U. Archambault, Gedeon Benoit, Jos. Beaulieu, Jos. Brossard, Eusebe Beaudoin, R. Beauchamp, P. H. Brophy, Wm. Brumbray, Thos. Blais, Louis Bergevin, A. E. Blanchard, F. X. Boudrian, John Brown, H. Besset, W. Biltcliffe, J. E. Beaudry, Chas. Beauchesne, Joel Blais, A. E. Bastien, P. Bruneau, C. Creely, N. Charbonneau, J. Collins, T. Carroll, T. R. Conn, N. Coursal, A. B. Collins, Thos. Coggins, A. J. Clement, E. Desjardins, F. X. Doucet, D. Dunbury, J. Dore, J. Dion, Jos. Dugal, P. Desormier, Ewan Bros., Alex. Galarneau, Wilfrid Gagnon, G. Guibord, J. A. Guest, H. Girouard, J. Z. Goulet, John M. Halloran, F. C. Hirch, D. Hadden, Jules Jardin, M. Lafortune, Arthur Laniel, C. F. Lacroix, Avila Larendeau, Legault Freres, A. P. Lalonde, W. Ladouceur, U. Legault, H. Lalonde, C. Lalonde, Albert Lacroix, John Muldoon, Wm. Murphy, Alfred Moreau, P. Murray, F. Martell, Elzear Marchand, Jos. Marcotte, M. McNamara, J. McGlaughlin, R. Martell, Jos. Normandeau, Adelard Ouimet, J. E. O'Brien, Theo. Paquette, Cleophas Parent, Adolphe Pilon, B. Prezeau, J. Poutre, E. Piquette, T. Power, Jos. Pinsonneault, A. B. Paquette, Theo. Pigeon, Ed. Quain, P. J. Ryan, Ross Bros., James Reid, D. Rousse, Aug. St. Germain, P. St. Pierre, Thos. K. Stone, H. St. Marie, P. O. Sicard, C. Spector, Nap. Sequin, Ed. Tessier, H. Trudeau, John Turner, T. M. Taylor, O. G. Trudeau, N. Viau, Wylie & Rice.

The motion was carried unanimously.

Moved by A. D. Fraser, seconded by N. Lapointe, "That the officers of this association be appointed a committee, with power to add to their number, to make the expenditure that they may deem necessary, in the interests of this association, in assisting Mr. Gouin with our amendment to the Pharmacy Act, now before the Legislature at Quebec." Carried.

Moved by Ald. Turner, seconded by P. B. Mesnard and E. W. Farrell, "That the action of our president and treasurer in sending a copy of Pharmacy Act, now in force, to each member of the Quebec Grocers' Association, and asking them to cooperate with us in our amendment to the said Act, now before the Legislature, be fully indorsed by this association." Carried.

Moved by J. P. Dixon, seconded by V. Raby and N. Lapointe, "That the secretary write the president of the Wholesale Grocers' Association inviting them to send a delegation from their association to Quebec jointly with our delegates concerning our amendment to Pharmacy Act." Carried.

Moved by J. P. Dixon, seconded by A. D. Fraser, N. Lapointe, and V. Raby, "That the members of this association have learned with regret of the death of George Graham, jr., son of our esteemed past president, George Graham, and that the members of this association tender their sympathies to the family of deceased in their sad bereavement, and that a copy of this resolution be forwarded to the family of deceased." Carried.

Moved by A. D. Fraser, seconded by V. Raby, "That the sum of $25 each be voted to the Montreal General Hospital and to the Notre Dame Hospital." Carried.

A letter was read from Mr. Massicotte, president of the Wholesale Grocery Travelers' Association, asking the members of this association to attend their annual banquet, to be held at Bout de Lisle on Wednesday, Feb. 8.

The secretary was instructed to acknowledge letter, and state that as many as possible of the members would attend.

Moved by S. Demers, seconded by J. P. Dixon, "That a copy of our minutes of each meeting be sent in future to our two official journals, Le Prix Courant and THE CANADIAN GROCER." Carried.

The meeting then adjourned.

P. GANNON, Sec.,
469 Laval avenue, Montreal.

PRIZES WITH TEA.

Some of the gift schemes of English tea companies are calculated to produce a degree of "h'admiration amounting to h'awe," as Mr. Boffin said, in the breasts of unsophisticated dealers on this side of the Atlantic, remarks Merchants' Review. One concern advertising in a London grocers' paper, offers to give a nickel lever clock with one pound of tea, an oil stove with two pounds of tea, and a printed chamber service or a tea service with three pounds. A bristle stove or shoe brush, or a set of drip tins, goes with a quarter-pound of the leaf. The imagination falters at the thought of what extremes would be reached if any customer should take an entire chest of tea at one time.

Good In Any Climate Wherever There Are Flies. **Tanglefoot** SEALED STICKY FLY PAPER. Ask Your Jobber.

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

We Always Carry a Full Stock of

Bayle's Devilled Cheese in half-pound jars. **Bayle's Horse Radish Mustard** in pound jars. **Bayle's Celebrated Quaker Relish and Chili Chopped Pickles.** Without exception these are the best goods in the world. Also in stock: **Hazard's Perfection English Worcester Sauce and Apollo Stearine Candles** of all sizes. Packed in 1-lb. packages, 25 to the case, warranted not to run, smokeless, and burn longer than any other brand. **A full stock of Imported Cheese kept.**

The Foreign Cheese and Importing Co. 9 St. Peter St., **Montreal.**

SIRDAR'S

REGISTERED

MOCHA

Prepared by special process as in Egypt. The finest flavoured and strongest Coffee on the market. Packed in 1 and 2-lb tins only by

The Acme Mills Co., 126-128 Queen St., MONTREAL.

For Sale by all Wholesale Grocers.

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The North American Chemical Co. Limited

GODERICH, ONT.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent BM&Co TRADE MARK. Brand

ENGLISH
BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXHORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. 1-LB. DOES THE WORK OF 2-LBS. OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST.

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.
IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

BUSINESS IS GOOD

Times are better and Luxuries are in demand.

Southwell's

Jams, Jellies and Marmalades

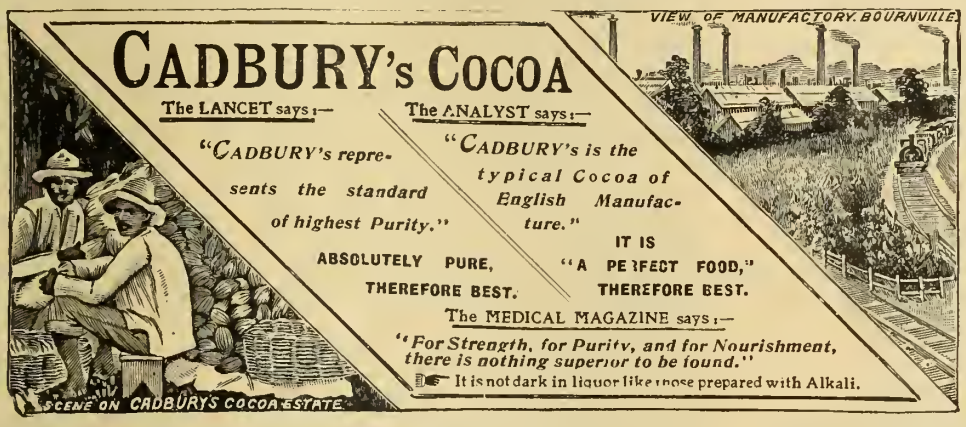
have taken the public fancy.

Write us for price list (all new season's goods).

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.



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(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Feb. 9, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " " "	1 20
1 " 3 " " "	2 00
5 " 1 " " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ¼ " "	7 25
" 10, ½ " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

Englisb Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00

Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	$ 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

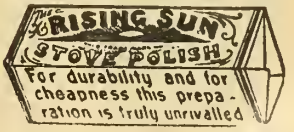
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

HIGHEST GRADE

Edwardsburg Silver Gloss Starch.

Made from the best selected corn by the most skilled workmen, who are paid to do things right. Over 40 years' experience in manufacturing enables us to produce a superior article for the laundry.

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75

SILVERINE.

	Per gross.
No. 4.—5c. size	$3 35
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Carpet Brooms—	per doz
"Imperial," extra fine, 8, 4 strings	$3 50
" " 7, 4 strings	3 30
" " 6, 3 strings	3 10
"Victoria," fine, No. 8, 4 strings	3 10
" " 7, 4 strings	2 90
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 85
" " 7, 4 strings	2 70
" " 6, 3 strings	2 55
" " 5, 3 strings	2 40
" " 4, 3 strings	2 20

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 snd 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamoud," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
¼ " " " "	0 28
¼ " " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Ind vidual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.

We make our goods known by mailing the Cow Brand Cook Book to every housekeeper whose post office address we can get

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.
Manufacturers
MONTREAL **TORONTO** **WINNIPEG**

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea
in lead packets

and **"Clubhouse"**
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.
See that you get them.

WINDOW SCREENS AND DOORS . .

Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

Boeckh Bros. & Company
Selling Agents, **Toronto, Ont.**

Manufactured by
WM. CANE & SONS CO.,
Newmarket,

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Bourbon "	0 30
Jersey "	0 28
Laguaya "	0 24
Rajah "	0 20
Maracaibo	0 18
Santos	0 15
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz.	Bottle,	per doz. 0 90
2	"	"	" 1 50
2½	"	"	" 2 00
4	"	"	" 3 00
8	"	Bottle	" 6 00
4	"	Glass Stop'r	" 4 00
8	"	"	" 6 00

P. G. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIO SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	..	1 30
" "	6-lb. "	..	2 60
Flexman "	3-lb. "	..	1 30
" "	6-lb. "	..	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kernccline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25

	per doz
F. D.. ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

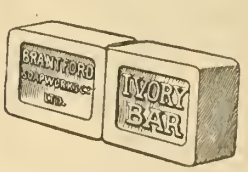
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors, per grs., $12.00.
Maypole Soap, black per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

THE BRANTFORD STAROH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Celluloid Starch— per case	3 50
Culinary Starch—Challenge Prep. Corn— 1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

SALADA CEYLON.

Brown Label, 1's & ½'s....wholesale 20c., retail 25c.

	Wholesale	Retail
Green Label, 1s and ½s	0 22	0 "
Blue Label, 1s and ½s and ¼s	0 30	0 ..
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs. / 30 1-lbs.		0 35
" " 120 ½-lbs		0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packe black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1s AND ½s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz bars, spaced 8s, (12 to the lb.)	0 44
Snow-hoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 1xs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Empire, slide box	2 25	2 35
Safety. Capital		2 75
Flamers, slide box	2 25	
" wax stems	3 20	
Parlor, Eagle, slide box		1 30
" Victoria "		2 50
" Little Comet, slide box		2 00
Tiger	2 65	2 85

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F.o.b. Toronto.

Matches. Diamond Jubilee, per case (10 gross in case) 2 75

GROCERS, MAKE MONEY !

BE UP-TO-DATE !

WILSON'S MONEY WEIGHT SCALES

Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

THE MODERN GROCER

Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.

Formerly Knowles, Ham & Nott Co., Limited

BRANTFORD.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

OAKVILLE, ONT.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00; White's Phonography, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
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TORONTO . . . . . MONTREAL

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

"Welsh" Label on every chimney.

Lamp Chimneys

are sometimes very costly, even at a low price. Our "Welsh" Label Lime Flint Chimney is a good, honest, well-made, common chimney. As good as the best and better than most.

It costs a little more than ordinary goods, but is worth a good deal more. You will keep your customers if you supply them with this brand.

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Sole Manufacturer of the famous "Wethey" Brand.

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PICKLES, SAUCES, MALT VINEGAR
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KIPPERED HERRINGS in Tomato or Shrimp Sauce.

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The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, FEBRUARY 17, 1899. NO. 7.

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
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Colman's Mustard

To Protect You.

When you buy "Gold Dust" Corn Meal, you get exactly what you pay for in weight as well as in quality—all our barrels are lined with stout paper to prevent the meal from sifting through. And, too, packed in this way, you get "Gold Dust" absolutely free from dirt.

It won't turn sour or decay because it has been Kiln-Dried—intense heat removes this danger that the ordinary corn meal of commerce is always exposed to. A shipment of "Gold Dust" Corn Meal (meal, **not** flour) with its golden yellow color, its cleanliness, its evenly cut grains, will arrive at your store in exactly the same condition in which it leaves our mills—Corn Meal perfection.

Gold Dust Corn Meal

THE TILLSON COMPANY, LIMITED
From Manufacturer to Dealer Direct. *Tilsonburg, Ontario.*

PEEK FREAN & Co's

Just Arrived this Week: **Metropolitan Mixed.**

All favors—114 to the pound—a splendid mixture.
40-lb. Casks—Casks Free.

Here are three lines you should have in stock:

Cafe Noir
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Your customers will appreciate them.

All ladies like Delicate Pastry.
The Wafer is the nicest of all.

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in five flavors

Cigarette
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BUTTER TUBS
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SCOOPS

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Sold and highly recommended by all leading grocers. . . . . .

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The H. A. NELSON & SONS CO., Limited

Sample room
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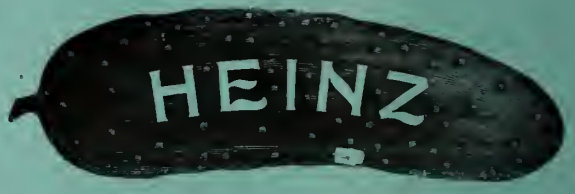

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is a delightful relish for meats of all kinds. Made of Muscatine Island tomatoes, which possess a rich flavor unequalled by those of any other section.

For Sale by

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Profit with Honor

is the goal of all our ambition.

To attain the one without sacrificing the other is often difficult.

It is only after long and careful study of qualities and values that this is obtained.

We here offer you three lines that can be both honorably and profitably handled :

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"are the best experience and money can produce."

"Once used, always used."

Eve's Fair Daughters like something bright and new for Easter.

To do this economically often means using Dyes, and the best Dyes, too.

Maypole Soap Dyes

are the most economical. They both wash and dye—do not fade—and come in all colors.

Be sure your assortment is complete—you are sure to be asked for them.

As the name

"Codou"

typifies highest quality of

French Maccaroni

so the name

" Garofalo "

stamped on the package, means

Best Italian.

An Italian traveller upon seeing some Maccaroni in this country stamped Garofalo, said :

"Ah ! That's the Maccaroni."

Your customers will say the same.

For sale by all wholesalers.

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You can't get a good trade without good teas. If you keep a tight rein on quality, and never relax your vigilance in seeing that this most important line always "toes the mark," the good trade follows as a matter of course.

Now, it is a well-known every day fact that

Japan

supplies the purest, the cleanest, and in every way the best tea the world produces. Draw your own conclusions. It is easily seen what is the best to stock with. The sure road to success lies through

Japan Teas

Payne's Pharaoh Cigar

The first profit you make from the sale of the Pharaoh Cigar is simply the stepping stone which leads to other profits—the Pharaoh has never yet failed to satisfy the most critical smoker. It has a clear Havana filler (each cigar is the same clear Havana) and the choicest Sumatra wrapper that money will buy. It burns freely and is sweet down to the last whiff.

The customer who is once a buyer of the Pharaoh pays you a steady profit because, after that, he will buy no other.

It pays to sell the "Pharaoh."

J. Bruce Payne Mfr. Granby, Que.

Retails for 10c.

You Will Always Get Your Money's Worth

IF YOU BUY

Crown Flavoring Extracts

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

Write for Quotations.

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NO CHEMICALS USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply **FRANK MAGOR & CO.,** 16 St. John St., **MONTREAL**

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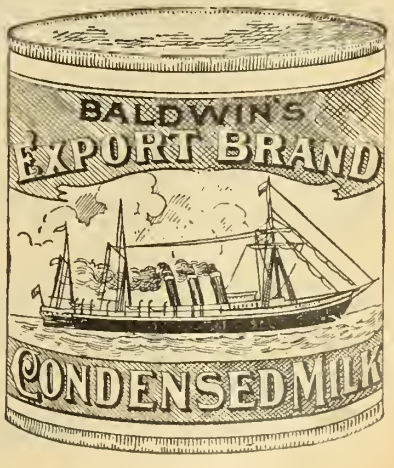

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CONTINUING FROM LAST WEEK—OUR

"SNOW DRIFT"
"BRANT" ..... "MOHAWK"
and "No. 6"

ARE BLENDS OF COFFEE THAT HAVE STOOD THE TEST FOR THE PAST FIFTEEN YEARS—MORE ABOUT COFFEE LATER ON.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

Established 1845.

YOUNG & SMYLIE
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USE THE BEST!

Canada Manufacturing Co.

Manufacturers of
"STAR SELF-RAISING FLOUR."
An old favorite,
"FLEXMAN SELF-RAISING FLOUR,"
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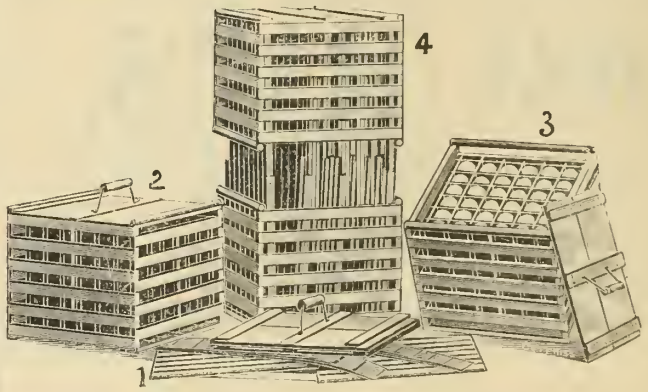

Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufactuing Co., Limited,
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J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

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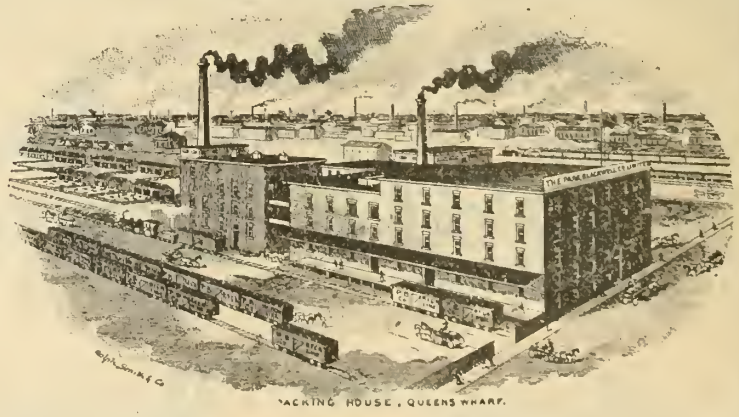


Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

A GROUP OF SINGALESE TEA PICKERS AT EASE.

Every possible care is taken in the cultivation, in the picking, and in the preparing and the packing of

Ceylon and Indian Teas

for the market. This is one reason why they are so pure, cleanly, appetizing and healthful.

Thousands of dollars are being spent to thoroughly advertise them throughout the country. Grocers should try and reap their share of the benefit.

Six Weeks More!

And the Tea Question will be solved—duty or no duty? The impression prevails amongst those who are best posted that there will be a duty.

IN THE FACE OF THIS—Is it wise to be without a supply for your requirements for some time to come? Months ago we anticipated a duty, and made our purchases accordingly—at the lowest point of the market—and now have a grand assortment of all growths—high and medium grades

IN

Ceylons, Assams, Japans,
Young Hysons, China Congous, etc.

EVERY LINE STERLING VALUE. EVERY LINE A TRADE WINNER.

REMEMBER—Only six weeks, and the opportunity for buying, with the anticipation of a duty, will be gone.

KINDLY EXAMINE TRAVELLERS' SAMPLES. WRITE US DIRECT.

W. H. GILLARD & CO. Wholesale Grocers and Tea Importers Hamilton

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY
R. PATERSON & SONS, GLASGOW.
Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."
Agents:—
ROSE & LAFLAMME, MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, FEBRUARY 17, 1899. NO. 7

LEGAL DECISIONS OF TRADE INTEREST.

(Reported by Peers Davidson, Esq., of the Montreal Bar, for MacLean's Trade Journals.)

AT its last session, the Court of Appeals at Montreal rendered judgment in the now celebrated case of Mr. T. E. Vasey against The Montreal Gas Company, which has been pending in the courts since 1892.

On December 15, 1886, these parties entered into a contract by which the company agreed to deliver to Mr. Vasey all the ammoniacal liquor manufactured at the company's works, in Griffintown and at Hochelaga, and also the company's spent oxide of iron, for the purpose of enabling him to manufacture sulphate of ammonia. The contract was made for a term of five years from May 1, 1887. Mr. Vasey, during the negotiations, asked that the contract should be for a term of ten years, and subsequently reduced his proposal to seven years. The company refused to make the contract for more than five years, but on December 20, 1896, the president of the company wrote on its behalf to Mr. Vasey the following letter :

"Referring to the contract made with you on the 15th inst, for the sale of ammoniacal liquor, I may say that if we are satisfied with you as a customer, we would favorably consider an application from you at the expiration of the term for the renewal of the same, for another period."

On May 1, 1887, Mr. Vasey entered upon his work under the contract, during the continuance of which he had a considerable amount of trouble with the company in reference to the strength of the liquor they furnished, and other details. On the expiry of the five years, namely, on May 1, 1892, the company refused to renew the contract. Mr. Vasey sued for $32,280 damages, partially for failure of the company to comply with all the terms of the contract, in reference to the strength of the liquor, and so on, and partly for $20,000 damages, which he alleged to have been caused to him by the company's refusal to renew the contract. The former grounds of damages are technical and scientific questions, and have no great interest for the purposes of this report. The main interest of the case for outsiders is in connection with the interpretation of the letter of the president of The Montreal Gas Company, above quoted.

Mr. Justice Mattiew, in the Superior Court, held that Mr. Vasey was a satisfactory customer, that the company was bound to renew the contract, and condemned it to pay Mr. Vasey $10,000 damages for its failure to do so. The majority of the Court of Appeals, the Honorable the Chief Justice dissenting, confirmed this judgment, and the various opinions delivered as to the real meaning and intent of the company's letter are most interesting. Mr. Justice Wurtele, in delivering the judgment of the Court, said :

"Mr. Vasey asked for a contract for a term of 10 years, and then reduced his proposal to a term at least of seven years. The company, however, on December 15, 1887, signed a specific contract for five years, but, on December 20, gave Mr. Vasey the letter by which it stated that if it was satisfied with him as a customer it would favorably consider an application for a renewal of his contract for another period. We have to apply to this letter the ordinary rules of interpretation, and, under Art. 1014 C.C., it must be held that the letter was intended to have some effect, and certainly the effect to be given would be a renewal of the contract for a period of two years, which was the term which was mentioned during the negotiations between the parties for the contract, provided the company was satisfied with Mr. Vasey as a customer. There must have been some object in giving this letter, and that object could only be a renewal of the contract. From its very terms, the parties could not have any other object or intention in view. We have now to consider if the company could contend that it was not satisfied with Mr. Vasey as a customer, and, therefore, that it was not bound to renew his contract. Sometime before the expiry of the term of five years, the company advertised for tenders for the sale of the ammoniacal liquor which it produced, and it requested Mr. Vasey to make a tender, and even prolonged the term for the production of tenders in order to allow him to amend the tender which he had made. Now, if the company had not been satisfied with Mr. Vasey as a customer, it certainly would not have requested him to make a tender for the purchase of its ammoniacal liquor. If it had been dissatisfied with him, instead of asking for a tender from him, it would have declined to accept any unsolicited tender which he might have made. This circumstance clearly shows that the company was satisfied with Mr. Vasey's conduct during the time he held the contract for five years, and it cannot, therefore, now pretend that it was not obliged to renew the contract, in conformity with the obligation assumed by it under the letter of December 20, 1887. Then, the company brought witnesses to show that his conduct and the way in which he managed his business rendered him an undesirable customer, but it failed to establish this pretension. The majority of this Court are of opinion that a valid obligation was incurred by the company, under the terms of the letter in question, and that no reason has been established why it should escape from its responsibility."

The Honorable the Chief Justice dissented from this opinion, as follows : "My learned colleagues see in this letter an obligation to renew the contract on its expiry, if it had been well filled by Vasey, and, arriving at this conclusion, they confirm that part of the

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

judgment which has granted to Vasey $10,000 damages, resulting from the refusal of the company to renew. They consider this letter as forming part of the contract, and as being one of its conditions. I cannot concur in this opinion. The letter was given in the sense mentioned by Vasey in his evidence. If we are satisfied with you as a customer, we will take into favorable consideration a request on your part to renew. One can see that the satisfaction which the customer gives to the merchant does not only consist in the accomplishment of the obligations which he has contracted, but also in the interest which the merchant has to transact with him, and in the profit which he makes. 'If we are satisfied with you as a customer' is not the equivalent of 'if you carry out your contract well.' In any event, 'to take into favorable consideration' the request to renew a contract is not to contract to renew it. To take into consideration supposes a deliberation, and if the company has reserved for itself the right to deliberate, even in the case where it would be satisfied with Vasey, it has reserved to itself the right to use its discretion and to consult its own interests at the time of the request to renew. It seems to me that a much more formal expression would be necessary than this which one finds in the letter, to force us to conclude that the president of the company wished, five years in advance, to bind the discretion of the directors, and oblige them to renew the contract, even to the detriment of the company."

Mr. Justice Hall, in supporting the remarks of Mr. Justice Wurtele on this point, says :

"The Chief Justice's interpretation of the letter of the December 20 applies the word 'satisfactory' to the contract, rather than to respondent's execution of it.

"It appears to me, first, that if that had been the intention, the word contract would have been used, and not the word customer, and, secondly, that a letter in that sense would have been meaningless, as, naturally, the Gas Company could have been relied on to renew a contract which gave them satisfaction. It should be noted that, in so far as the financial result of the contract was concerned, the gas company could appraise its satisfactoriness as well at its beginning as at its end. They were not assuming one dollar of expense, and only giving to Vasey the use of waste products, to be worked up at his own expense, and only giving to Vasey the use of waste products, to be worked up at his own risk and expense, and every pound sterling which his process secured for them was a pound of clear profit; but, then, former experience, both in dealing with these products themselves and in farming them out to contractors, had been unsatisfactory, principally for the reason that the methods of manufacture previously in use had proved noxious to the health of people residing in the vicinity, and had consequently provoked the interference and complaint of the municipal authorities. Vasey assured them an exemption from this inconvenience, under his improved methods of manufacture, and was so confident in this respect that, although insisting at first upon a contract for ten, or, at least, eight years, he finally consented to a formal contract for five years only, with the company's assurance that, if he proved satisfactory as a customer, his application for a renewal of the contract would be favorably entertained. It appears to me that both the contracting parties took the same view of the letter when it was written, and that it is only the discovery that more can now be realized from these by-products that has induced the gas company to endeavor to give to the letter an interpretation at variance both with its natural import and their own original understanding of it."

Thus judges disagree. The case has been taken to the Privy Council. Its decision will be awaited with considerable interest.

SACREDNESS OF APPOINTMENTS.

THERE is one thing that is almost as sacred as the marriage relation—that is, an appointment. A man who fails to meet his appointment, unless he has a good reason, is practically a liar, and the world treats him as such.

"I give it as my deliberate and solemn conviction," said Dr. Fitch, "that the individual who is tardy in meeting an appointment will never be respected or successful in life."

"If a man has no regard for the time of other men," said Horace Greely, "why should he have for their money? What is the difference between taking a man's hour and taking his five dollars? There are many men to whom each hour of the business day is worth more than five dollars."

When President Washington dined at four, new members of Congress invited to dine at the White House would sometimes arrive late, and be mortified to fine the President eating. "My cook," Washington would say, "never asks if the visitors have arrived, but if the hour has arrived."

When his secretary excused the lateness of his attendance by saying that his watch was too slow, Washington replied: "Then you must get another watch, or I another secretary."

Franklin said to a servant who was always late, but always ready with an excuse: "I have generally found that the man who is good at an excuse is good for nothing else."

On the eve of Nelson's departure on a famous cruise, his coachman said that the carriage would be at the door punctually at six o'clock. "A quarter before," said the admiral. "I have always been a quarter of an hour before my time, and it has made a man of me."

Napoleon once invited his marshals to dine with him, but as they did not arrive at the moment appointed, he began to eat without them. "Gentlemen," said he, "it is now past dinner, and we will immediately proceed to business."—Farm and Fireside.

Seely's Flavoring Extracts.

All Sizes.
All Flavors.

For 38 years the standard goods of America.
They excel for Purity, Strength and Rich Flavor.
The most attractive line in the market.

Fac Simile of 2½ oz.

For Sale by

LUCAS, STEELE & BRISTOL,

Wholesale Grocers Hamilton.

J. TADDY & CO.

The leading tobacco manufacturers of London, England, have appointed James Turner & Co., Hamilton, their Sole Agents for Canada.

Premier Navy Cut (Medium), tins, quarters.
Premier Navy Cut (Medium), tins, halves.
Orbit brand Flaked Gold Leaf, tins, quarters.
Orbit brand Flaked Gold Leaf, tins, halves.

One trial will satisfy your most fastidious customer that Taddy's is the best.

JAMES TURNER & CO., Hamilton

Larger profits to the Retail Merchant

By reducing the price of "**REINDEER**" **BRAND** goods, the profits to the Merchant have been increased, while we are still maintaining the quality of the goods.

The Truro Condensed Milk and Canning Co.

Crown Blend Tea Black and Mixed

25 cts. 40 cts. 50 cts.

Also 1-lb. packages JAPAN to retail at 25 cts.

We are the Agents for Canada.

Cooney's Square Blue
" Bag Blue
" Black Lead
" Shoe Blacking
5 and 10-ct. Tins.

These goods are in steady demand, and show 50 per cent. profit.

THOS. KINNEAR & CO. *WHOLESALE GROCERS* ***Toronto, Ont.***

LOOKING BACKWARDS.

JUST 30 years ago Salem had its birth and christening, the little Salem on the western border of civilization, Salem, where two crooked trails met. Yes, Salem because we named that cross roads, Salem. Wern't we proud of it? How I remember we all pitched in and built the first house. Then followed John Fellow's store; and how I remember John, a big, good-souled fellow. But John's heart was bigger than his whole stock of groceries and supplies, but that was Salem of the sixties and not Salem of to-day.

We had to have a post office, and, as John's store was the only store, of course John Fellows was made postmaster, and this honor carried with it the duty of a sixty-mile ride each week for mail. We had to have a school teacher, and, as John's store was the most central point, we just had to make John the master of the rising generations; and then you know John had the best education, and we all felt John knew more law than any of us, for he knew Blackstone backwards and forwards, and then he could make up more good law than was ever found in law books, so we made him Justice.

Salem began to grow, and holding office for glory hadn't made John Fellows rich by any means. For generations the Fellows had been merchants, and the inborn taste for merchandising, more than the bright prospect of hoarding a fortune from the little following of this new colony, gave Salem its first general store and made John Fellows our first merchant. That was thirty years ago, gentlemen.

Last summer, business called me west and Salem found me a visitor. There, on that same corner, almost as I had left him, save the gray hair and wrinkles, John Fellows was running the same general store, some of the same old goods were on the shelf and that old wood stove hadn't seen its feet for tobacco filth in all these long years. The disappointment of this scene was almost as great as if I had found all the old landmarks removed.

To think that thriving John Fellows, the brightest fellow in Salem of 30 years ago, had drifted into a positive channel of degeneracy set me to thinking, and I asked myself the cause of it. The next morning, while paying my farewells to all my friends, and especially John, I happened upon a salesman representing an eastern manufacturing concern. His talk seemed trained on system, and I felt, as I glanced around John's store, that the salesman had a hard problem. "Fifty thousand of them in use to-day in every State in the Union," I could hear him say. "It saves every ounce, absolutely no errors, a system, a system, this is the great money weight system." Then I knew what John was up against, and, gentlemen, I'll promise you I missed my train helping this fellow whip John into harness.

I was back at Salem again this summer, and the improvement in John's store amazed me almost as much as its deplorable condition of the year before. The money weight system did it. He had systematized his business, gotten rid of all his old stock, and had freshened up everything, and, best of all, was getting his just profits on all his merchandise for the first time in 30 years. Naturally, I am an advocate of Computing Scales. I have seen its good effects, and I cheerfully recommend the money weight system to any man in business who does not want to fall into the habits of my friend, John Fellows, of Salem. The Money Weight Computing scales are made by The Computing Scale Co., Dayton, Ohio.

L. I. Matts, general merchant, Buckingham, Que., has been burned out. J. Lang & Co. and David Jackson, fruit dealers, of the same place, were partially burned out.

CHOICE CANADIAN STILTONS.

WHITE OR COLORED. WEIGHT, FROM 8 TO 10 LBS.
SPECIALLY MANUFACTURED FOR KLONDIKE TRADE.
THE CHEESE WILL KEEP PERFECTLY FOR A YEAR.
QUOTATIONS AND FULL PARTICULARS ON APPLICATION.

A. F. MacLAREN & CO., Toronto and Stratford, Can.

PRUNES

Californian and Austrian Fruit. Best brands. All sizes. 25 and 50-lb. boxes.

GET OUR PRICES

We can sell you

FISH

Labrador and No. 1 Split Herring, Boneless Fish and Pure Cod, Scaled Herring, etc , etc.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

JAPAN TEA IN CANADA.

Editor CANADIAN GROCER,—We read with a very great deal of interest the letter of Mr. C. M. Bernard, re the increasing imports of Japan tea. He, no doubt, wishes your readers to infer that the consumption of Japan tea is increasing in Canada because the imports are increasing. But Mr. Bernard is quite well aware that the increased imports do not mean increased consumption. But as some of your readers may not be aware of this we would like to explain it to them. In the first place, there is 10c. per lb. duty on all tea going into the United States, and, secondly, there is no system of bonded warehouses in the United States as we have in Canada. In other words, a man has to pay the duty of 10c. per lb. on every pound of tea that he imports as soon as it lands in the United States. Consequently, many of the American importers are importing their tea and storing it in Canada, in other words, making Canada their bonded warehouse. As soon as the tea is sold by sample in New York, Chicago or other cities, it is ordered on from Smith's Falls, where it is stored, and the duty is practically not paid one hour before the tea is needed. In this way the American importer saves an outlay of capital for six or eight months, and also the interest on the capital, both of which items are a very important consideration. This accounts for the extra imports into Canada, which are not at all intended for Canadian consumption. Practically every wholesale and retail dealer and every commercial traveler knows that the consumption of Japan tea is quickly falling off in Canada, and that Ceylon and Indian tea is fast increasing.

THE "SALADA" TEA CO.

Toronto, Feb. 8, 1899.

"IT'S THE BEST"

Tea That Satisfies

In its **SIX** grades, each THE BEST at the price.

RETAILS AT
25c.
30c.
40c.
50c.
60c.
80c.

"KOLONA"

Pure Ceylon Tea

Offers THE BEST possible value to the Consumer at a PAYING PROFIT to the Grocer.

IT MAKES ITS OWN TRADE.

Have YOU given it an opportunity to do so?

THE EBY, BLAIN Co. LIMITED

IMPORTERS, BLENDERS AND PACKERS

...TORONTO

TRADE SHOULD BE GOOD IN MARCH.

We want yours in the following lines :

COCOANUT, BAKING POWDERS, TEAS, COFFEES, SPICES, EXTRACTS, BROOMS.

OUR LEADING LINES—Jersey Cream Baking Powder, Standard TEAS, Feather Strip and Cream Cocoanut, Maravalla Coffee.

OUR OFFER for MARCH—For all mail orders accompanied with cash we will prepay freight. Prices on all lines guaranteed right.

Our 10c. Roasted Jamaica Coffee is selling fast. A line of fine Green Rio, 7½c.

LUMSDEN BROS.

Factory and Warehouse—HAMILTON—84 McNab St. Warehouse—TORONTO—45 Colborne St.

N.B.—Not members of the Wholesale Grocers' Guild.

PROFIT IN SMALL ENTERPRISES.

THE world has become so used to seeing success as the result of immense aggregation of capital, that it has seemed to many as if this were the only way in which in modern times success can be achieved, says Boston Budget. It has also seemed that the progress of accummulating of capital continued long enough would absorb all the world's wealth, leaving it in comparatively few hands, while the mass of mankind are reduced to the most extreme poverty and destitution. That there are facts that appear to confirm this theory is true, but if we look closely we shall see that these are only isolated cases, and that the great wealth accumulated by one generation is much oftener scattered than preserved by the generations which follow.

It is carelessly supposed by many that the greater facilities which large capital gives for cheaper production will continue to enable them not only to crush out smaller enterprises of the same kind, but also help pile up more capital indefinitely to repeat the process. That the small establishment can be crushed out by this ruinous competition is unquestionably and unfortunately true. But even the laws of trade have their compensations. There are limitations beyond which the great enterprise cannot pass without becoming unwieldy and resulting in losses rather than profits. Sooner or later, most of the great trusts which have swallowed up numerous smaller enterprises are themselves forced to the wall.

The law of competition is a destructive one, and ultimately the great trust becomes its victim. It is not possible for any man, however great his executive ability, to conduct all parts of an immense business with the care and economy that it is possible to use in a small business. The large capital can buy material more cheaply than the small capital can do. It may secure improved machinery, which the small capital cannot afford. In this is its great advantage, and in some kinds of business it is a controlling one. But in proportion as labor is thus made more effective, it must also be paid better wages, or if it is not it will soon become so much less effective that something of the gain from use of abundant capital will be lost.

There are comparatively few men who can successfully conduct very large enterprises. Even if they do, sickness and ultimate death will remove them from their supervision. Still fewer of the children of the very wealthy who have gained large fortunes have the ability to keep what their parents have earned. Most of the managers of the world's great enterprises to-day were poor boys in their youth. It is probable that their grandchildren or great-grandchildren will return to something like the poverty from which their ancestors escaped. It will probably always be so. There is always a tendency, while a man continues to enjoy great success, for him to push his enterprises farther and farther each year, until they finally become greater than he can manage, and, in his failure, all, and often more than all, he has gained, is lost. When the individual has thus failed, all the advantage of his great enterprise has been to the public and to the world rather than to himself.

Some years ago the accumulation of large landed estates in few hands was popularly regarded as a source of danger to the happiness of the great majority of the people. Most of these landed estates in the country have been broken up because it was unprofitable to keep them. No man can either successfully manage thousands of acres of farming land, nor can he hire it done so as to make even a third of what the same money could earn. To farm exclusively by hired help, be the farm large or small, is the surest way to poverty. It is still true, as Franklin long ago put into Poor Richard's Almanac :

> "He who by the plow would thrive,
> Himself must either hold, or drive."

The great bonanza farm, cultivated by steam, and whose crop was harvested by machinery, steadily grew poorer every year until its fertility decreased beyond the point where it could be profitably cultivated. It was no real benefit to the country, for the temporary glut in the wheat market reduced prices so that no farmer could grow wheat with profit, and this has led to the general stagnation of markets of all agricultural products that has resulted in injury to every kind of business. It is a good thing for the country that the era of bonanza farming has passed away, probably never to return. The only farming which can be in the long run successful, must be in small farms under the close management of their owners.

This is, we believe, true in much greater degree than is commonly supposed of other kinds of business than farming. The man who has a great amount of capital can make a large show, and while his money lasts he may think he is making money. In a very large business a slight amount of difference between cost and selling price may turn to loss what was expected to be profit. In manufacturing this is constantly happening. Old machinery has to be replaced by new, and often at an expense that is impossible to those whose capital has been impaired. It is hardly less ruinous to those who invest in it. There are new improvements constantly being made which all mean increasing expense in buying improved machinery, which, in its turn, is likely to be superseded, after a year or two, by something else.

The economy of nature is, in the long run, against monopolies of every kind. There have been in all ages wealthy men who at the time seemed to draw all the world's wealth to themselves. But in two or three generations their wealth has disappeared. The business of the world always has been, and, we believe, always will be mainly conducted by men who have neither the ability nor the capital to manage large enterprises, but who have the kinds of business that they can keep well in hand, and at the same time devote most of their energies to the improvement of their own characters and to the care and rearing of their children, who, after all, are the best hope of the country and the world. It is from homes made by men of comparatively moderate means that the greatest benefactors of the world have always come, and this will probably always be the fact. -Boston Budget.

This is a Peach

you'll say when you read that we have reduced almost by half the price of 325 boxes of Bevan Malaga fine table raisins—they have come in late and must be sold. Get your share.

We have—48 boxes Vineyard Clusters
14 " Connoisseurs " } 3 crowns.
Both the same except in name.

93 boxes Extra Dessert Clusters
19 " Tiger " } 4 crowns.
Both the same except in name.

47 boxes Royal Buckingham Clusters
11 " Lion "
39 " Cupid, fancy " } 5 crowns.
All alike except in name

52 boxes Palace Clusters, 6 crowns.
Same as Russian Clusters.

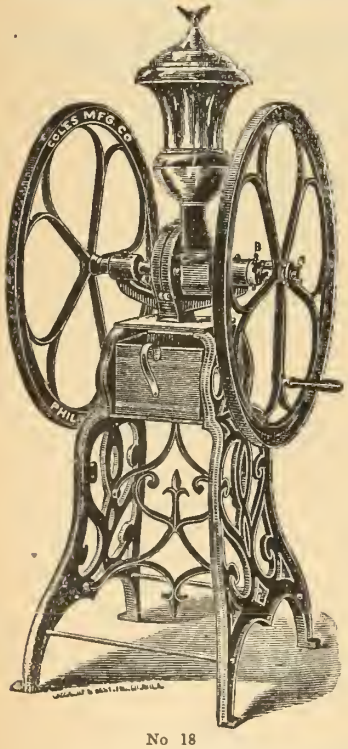
Jobbers, Attention!

550 puncheons choice Barbadoes molasses, DaCosta and Musson

Special prices in round lots.

L. CHAPUT, FILS & CIE., Montreal.

WANTED---One Carload of Dried Apples.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Safe Soap

Wool Soap is safe soap, safe for your skin, safe for baby's skin, safe for woolens. It's chemically pure and white.

Swift & Co., Makers, Chicago.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

WHY THE PICKLE DUTY SHOULD BE CHANGED.

IN advocating the removal of, or at least a reduction in, the duty on pickles, THE CANADIAN GROCER is not actuated by any desire to prevent the establishment of the pickle industry in Canada. On the contrary, its whole purpose is to see the industry cultivated.

But the pickle industry as it stands today in this country has not prospered. The protection which the 35 per cent. tariff affords appears to have knocked all aspirations out of the average pickle manufacturer.

For the low-grade pickles which thev make, the Canadian manufacturers have the field largely to themselves, and only one here and there essays to even attempt to put up what may be termed an article of fair quality.

The thing to be desired is an awakening of them up to an ambition to put up a pickle as good as the best imported. And we have concluded that the best way to do this is to partly or altogether remove the duty. Then the price of the imported article will be reduced, and the few people who buy the cheap, low grade-Canadian pickle will be less disposed to do so. Consequently, there will be less encouragement to make them.

Then, like some individuals when left to their resources, the pickle manufacturers may develop more laudable ambition.

Canada can produce excellent vegetables, and, if she can do this, skilled and enterprising men ought to be able to successfully manufacture first-class pickles.

In the meantime, we are not putting up first-class pickles, while the majority of consumers are using what are first-class pickles, but of British and foreign make.

With this condition of affairs obtaining year after year, why should the duty of 35 per cent. be maintained for the purpose of protecting an industry noted, not for the goodness, but for the poorness of its products ?

BUYING GREEN TEAS FOR THE UNITED STATES.

Buyers from the United States have been on the Toronto market during the past week in search of China green teas, and they are understood to have secured about 600 half chests.

This has helped to appreciate the value of these teas in the "Queen City," and descriptions which were, three weeks ago, selling at 11 to 12c., are now firm at 13 to 14c. per pound.

China green teas are decidedly scarce in the United States, and shipments to the North American continent, this season, are only 12,000,000 pounds, compared with 20,000,000 pounds last season.

STRONG POSITION OF SULTANAS.

Sultana raisins are occupying an undoubtedly strong position. Prices have advanced materially lately in Smyrna, where stocks have been reduced to 1,100 tons. Last year, at the same time, the quantity was 4,000 tons.

Stocks elsewhere are also light. In London, England, they are estimated to be 1,100 tons less than a year ago, while in Germany the quantity is limited. Some weeks ago, the stocks in New York were estimated to be only about 1,800 boxes. The high prices ruling are being freely paid in England and Germany.

Stocks of Sultana raisins in Canada are practically nil, but the demand is likewise.

REMEDY FOR TRADING STAMPS.

RECOURSE to the Legislature against the trading stamp companies is being taken by some of the States in the American Union, and in Canada there is a disposition to imitate.

Unsound in business principles the trading stamp scheme undoubtedly is. Anything which encourages people to expect something for nothing is bad ; and this is what the trading stamp and other similar schemes do if they do anything.

Then, the retail merchant not only acts as salesman for the goods of the promoters of such schemes, but, what is more, he pays for them.

We have thus the unique spectacle of a salesman paying for the privilege of selling goods instead of he himself being paid for doing so.

What a splendid thing it would be if the retailers could induce their clerks and wholesalers their travelers to work upon the same principle !

It is just a question, however, as to whether Legislative interference is possible. If our memory serves us right, in one or more States of the American Union, legislation of this character has been declared unconstitutional. At any rate it is doubtful whether the Legislature could be induced to enact such a measure.

What is wanted more than legal interference is a determination on the part of merchants to have nothing to do with trading stamps, street car coupons, or other similar devices for ensnaring the retail merchant.

Let two or three merchants in a locality agree in the matter and others will soon follow. There is a general dissatisfaction with the system, and it only requires a few determined, strong-willed men to lead to induce a stampede.

To resort to law is an admission on the part of merchants that they do not possess the necessary will power to keep from doing that which they know they should not do, and that therefore they must appeal to the Legislature to have laws enacted which shall prevent their being tempted.

He who would rise in the world should do his own elevating.

UNION OF CANADA AND NEWFOUNDLAND AS A BUSINESS PROPOSITION.

THE question of the union of the Dominion of Canada and Newfoundland is again being mooted. Since the question was last seriously considered, four years ago, it has been in a comatose condition. It can scarcely, however, be a dead one until at least one of two things take place, namely, the consummation of the political union with Canada—or annexation to the United States. To continue as it is at present, cut off politically from the rest of the Dominion, is unnatural. The latter alternative, however, is one to which Canada could not consent.

The obstacle which caused the negotiations of 1895 to fail was chiefly, if not altogether, the difference of opinion between the Commissioners representing the two countries in regard to the amount of the debt of Newfoundland which the Dominion of Canada should assume. This difference in the amount was $5,000,000, the Dominion being willing to assume $10,000,000, while the Newfoundlanders stood for $15,000,000.

Fifteen million dollars for an island which was at that time in an unhealthy condition financially, to say nothing of the perplexing French shore fishing question unsolved seemed exhorbitant. For territorial aggrandizement, too, it was a high price to pay.

But judged from a purely business standpoint it did not appear to THE CANADIAN GROCER then, nor does it now, as an exorbitant sum.

Newfoundland is not a dreary island which has been blown into the mouth of the St. Lawrence by boisterous Atlantic waves, with a fringe of fishing huts around its coast.

Newfoundland is rich in minerals and rich in lumber, to say nothing of the richness of its fisheries. Its iron ores promise to become as famous as those of the Mesaba range of Lake Superior. Then, as a transfer station between the American and European continents, the island seems destined to become of considerable importance.

The import trade aggregates about $7,000,000 annually, and its exports are not far below that figure. The flour imports of the island are getting on to $1,500,000, of which Canada does not contribute one-third.

The figures for the last fiscal year are not yet to be had, but during the last five years Canada's trade with Newfoundland has been steadily declining in both exports and imports.

In 1897 the exports to Newfoundland were $1,692,798. In 1893 they were $2,594,633, and in 1894, $2,818,592. The imports from Newfoundland were $459,906 in 1897, while in 1894 they reached nearly $900,000.

But, with the two countries one and no tariff walls to interfere, there would undoubtedly be an expansion, and a material one at that, in the trade between Newfoundland and the Dominion.

The interest on $15,000,000, supposing that to be the amount of the public debt which Canada assumed, would be less than $500,000. This, the value of the flour alone exported to Newfoundland would pay.

Last year the value of the flour exported was $440,197, but that was an exceptionally light amount. In 1894 nearly $1,000,000 worth of flour was shipped to the island from Canada.

Of course, the interest on the debt is not the only item of expenditure the Dominion would necessarily incur on coming into possession of Newfoundland. There would be the salary of the governor and other officials. But that is not sufficient to prevent the acquisition of Newfoundland being undertaken as a sound proposition.

RASPBERRY PULP IN GREAT BRITAIN.

THE Ontario Department of Agriculture has issued a special bulletin regarding the demand for fruit pulp in Great Britain and the possibility of opening up a market for Canadian fruits.

After THE CANADIAN GROCER had brought the matter before the public and shipments of raspberry pulp had been made, the Ontario Agricultural Department made inquiries, and have received information of value from Mr. H. Watson, curator of the Canadian section of the Imperial Institute, London.

Mr. Watson writes that the demand for raspberry pulp varies considerably from year to year. The price, at present, is in the neighborhood of $200 per long ton (2,240 lb.), but $125 per long ton is about the average figure.

W. H. Idrins, of John Idrins & Sons, Evesham, Worcestershire, one of the largest jam-making firms in England, was anxious to secure supplies from Canada, and would not only give full information and buy if samples and prices were satisfactory, but, should there appear to be possibilities of a considerable trade, would visit Canada next summer.

There is always a good demand for black currants in the whole fruit. Some pulp has sold at $200 per ton, but $125 is the average figure.

There is a certain demand for strawberries in the whole fruit, packed in tins and jars. They are worth about $110 per ton.

The bulletin issued by the Agricultural Department can be secured on application.

VALENCIA RAISIN SITUATION.

A CABLE from Trenor & Co., Denia, quotes selected Valencia raisins at 18s. 6d. per cwt. It is interesting to note that this figure is only slightly below the prices at which business was done during the holiday season, and represents a laid down cost as high as the goods are selling at in this country.

Some other shippers of good repute are quoting lower prices, but a letter from the above-mentioned house explains that the fruit now in Spain is not keeping well, and that, consequently, they are compelled to ask prices above current quotations for fruit that has not "candied."

Very little business is being done in Canada for importation, and wholesalers who are short of stock are buying from their neighbors who are better supplied.

A feature of the business this season, although it is only different in degree from that of other seasons, has been that the best fruit, which naturally costs the highest price, has sold the most readily, whilst the bulk of the goods remaining in first hands consists of the poorer qualities.

It is, however, sometimes difficult for buyers to avoid taking advantage of the low offers of shippers not well known, and while, when the season is in full swing, a large quantity of this fruit is distributed, it does not appear to be as easy to dispose of it during the quiet periods.

GOWANS, KENT & CO.'S FIRE.

THOUGH the fire which burned to the ground the large premises of Gowans, Kent & Co., wholesale crockery dealers, etc., Toronto, was one of the fiercest and largest that has visited that city for some time, the loss caused by it has been overestimated by the daily press. A representative of THE CANADIAN GROCER was informed by the firm that the loss would not be over $150,000. The insurance amounted to about $104,000. The loss to the building, which belonged to the Kent estate, amounted to between $15,000 and $16,000. On it $7,000 insurance was carried. As soon as weather permits, the construction of a new warehouse will be commenced.

In the meantime, the firm has opened up at 25 Wellington street west, where they hope to soon have displayed a large stock of goods which had been received by the firm from abroad. but which, fortunately, had been stored outside because of lack of room in the Front street warehouse.

Though 20,000 cases of goods were in store outside and on the way to the city, a large number of repeat orders were sent out on the evening of the fire, on Friday last. As manufacturers have, in many cases, given these orders priority, the firm will very shortly have a complete stock of goods of the latest styles in warehouse.

Nearly all the firm's books were saved from the fire, being in the vaults, so it is expected that nearly all orders will be filled in their entirety on the day of shipment.

The trouble and inconvenience necessitated by the removal of such a large business at this season of the year is such, however, that it is but fair that the trade should bear with any small delays in the shipments of orders.

VISITOR FROM GREENWOOD, B.C.

MR. R. SMAILES, of the firm of Rendell & Co., Greenwood, B.C., has been in Toronto during the last few days. He is in the east in the interest of his firm, and has already visited Montreal.

Greenwood is in the Boundary Creek district, which attracted so much attention at the last session of the Dominion Parliament, when C.P.R. influence succeeded in denying a charter to Corbin's proposed road. "But I think," said Mr. Smailes, "that the charter will be obtained at the next session of Parliament." Greenwood is a rapidly growing town. In an air line it is about 50 miles from Rossland and about 150 by road.

"Three years ago when I passed through Greenwood, there was nothing there," explained Mr. Smailes. "To-day there are seven hotels and four under construction when I came out the other day. There are several stores in the town, and the population is about 800."

"Van Horne," continued Mr. Smailes, "says that Greenwood is the centre of the richest gold-mining country in America. One peculiar feature about the mines in our district is this: Every claim in Boundary Creek which has been worked with machinery has improved with depth. And another thing, we have not yet been cursed with wild-cat schemes."

Then Mr. Smailes began to moralize. "I cannot understand," he said, "how merchants in the east, merchants who are far-seeing and clever business men, can be trapped into allowing their names to become associated with wild-cat mining schemes. To my mind, they should decline to have anything to do with companies upon whose properties no development whatever had been done."

Do not defer doing what you should do because you have not time to do it.

SERIES OF ARTICLES ON COFFEE.

Coffee and its various stages of growth and manufacture is an interesting topic to grocerymen generally. Next week, the first of a series of articles contributed to THE CANADIAN GROCER by Chase & Sanborn, the well-known coffee firm, will appear, and it and the articles which follow will treat of the fragrant bean from all phases.

Stick to business, but do not allow it to stick to you after business hours.

A BROKER'S NEW OFFICES.

F. W. Hudson & Co., brokers and commission merchants, have removed from Church street to No. 48 Wellington street east, Toronto. The offices, which have been fitted up especially for the firm, are bright and attractive. In the front are the sample-room and general office, nicely furnished and decorated. Then comes Mr. Hudson's private office, with decorated ceiling, walls papered in green and gold with Japanese dado paneling, while a bright red carpet covers the floor. In the rear is a warehouse about 60 feet long, running to a lane, in which the firm is carrying stock.

A dollar in the hand is often worth two on the books.

A UNIQUE BUSINESS DEVICE.

A cable from London England says; "Curious disclosures were heard in the case of Ehrmann Brothers, wine merchants, against an army officer, Capt. Macfarlane, whom they engaged to introduce their wines to the royalty and nobility. The present claim arose from wine which was sent to a nobleman about to be married. Macfarlane defended the case in person, and read a statement that he had introduced the wine to royalty and the nobility, but afterward his connection with the plaintiffs ceased. The plaintiffs then sued to obtain his letters from members of the Royal family, to be used as testimonials, but they lost. It was understood, he said, that the wines now sued for were a gift. On the death of a certain member of the Royal family, he said, they had sued for payment for wines which they had sent with a view to getting a testimonial. Macfarlane added that they surreptitiously obtained his father's crest and coat of arms and had them copied for a label on goods named 'Macfarlane whiskey.' The judge non-suited the plaintiffs."

PERSONAL MENTION.

Mr. Wm. Merser, grocer, Bluevale, Ont., was in Toronto on business this week.

Mr. Hugh Ryan, who died in Toronto on Monday, was a brother of the late Wm. Ryan, and a shareholder in The Wm. Ryan Co., Limited, commission merchants, etc., Toronto.

Mr. J. C. Horner, who has been on the road for The "Salada" Tea Co. for the last five years, has severed his connection with this firm, having secured the agency for The N. K. Fairbank Co., of Chicago. On retiring from the firm he was presented with a seal ring as a mark of the regard and kindly feeling that has existed for the term of his engagement with "Salada."

"Under the Settled Conviction" that there is nothing like "quality and value" as a lasting foundation for any business

"SALADA"

CEYLON TEA

Has paid no heed to the claims of noisy competitors, but kept on the main line and "Succeeded."
Seven Thousand grocers sell "Salada" with pleasure and profit.

32 Yonge St. TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
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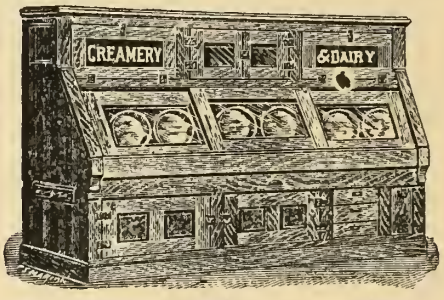

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Feb. 16, 1899.

GROCERIES.

BUSINESS during the past week has not been of a very active nature. At the same time, however, for the month of February, a fair business is being done. February is usually one of the quiet months in the year, but there seems to be no doubt that the volume of business so far this year exceeds that of 1898 for the same period. The feature of the wholesale trade during the past week has been the strength of the tea market, prices generally ruling higher than at the time of our last review. Tea is also the most active line of the wholesale grocery list. Nothing new has developed in the canned goods situation, the volume of business and prices remaining much about the same as a week ago. Wholesalers are doing a good business in green coffees, but they are not, at the moment, buying a great deal, and the outside markets have taken an easier turn again. The sugar market is, on the whole, dull, although wholesalers are doing a fair business for this time of the year. The outside markets have again taken a slightly easier turn. White pepper has again advanced in the primary markets. Currants are slightly easier in the primary market, but Valencia raisins, on the other hand, are firmer, and Sultana raisins have advanced considerably. The prune market is firm, and local wholesalers report that business is fairly good in this line, although other descriptions of foreign dried fruits are quiet.

CANNED GOODS.

The situation in canned goods remains practically the same as a week ago. There has been a little more inquiry from wholesalers for canned fruits, but the prices which they are willing to pay are below the views of the holders, and few, if any, transactions have taken place in consequence. At any rate, the canned fruit trade is of very little importance on this market. The inquiry from the wholesalers for canned fruits is explained by the fact that the wholesalers themselves have been receiving more inquiries, particularly for pears, peaches, plums and strawberries. There has also been some inquiry from retailers for canned vegetables, and there has been a little business done. A good deal more, however, could be done if wholesalers would modify their figures, but this they refuse to do. Tomatoes are held firm at 85 to 90c. per dozen, corn at 90c. to $1, and peas at 75c. up. In the sales of canned vegetables which are being made, the orders are principally of a sorting-up nature. Canned salmon is quiet and unchanged. Advices from England show that the ruling price there for Fraser River talls is 21s., and for flats 25s. This is equal to $4.65 for talls and $5.50 for flats, f.o.b. the Coast.

COFFEES.

Fresh shipments of green coffees have arrived during the week, and a good many samples appear to be offering. The outside markets have again taken a little easier turn, but there is no change locally. The volume of business here is still good.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The outside markets are again a little easier in regard to beet sugar, but cane is steady and unchanged. The statistical position of the sugar market, however, continues strong. Stocks in Europe and America at the end of last week were 2,544,639 tons, against 2,710,454 tons last year. The local market is unchanged, but there is not much business doing, although the volume is probably not smaller than usual at this time of the year.

RICE AND TAPIOCA.

Rice is still in fair demand at unchanged prices. Tapioca is strong, and prices on the outside markets are higher than those ruling here. One local jobber has recently sold to a New York house a shipment which he was bringing on for home trade, obtaining a better price than he could have here. The ruling price here to retailers is 3½c. for unbroken packages, and 4c. for broken. Sago is scarce.

SYRUPS AND MOLASSES.

On account of the scarcity of medium and low grade syrups there is little business being done. There are a few gallons of molasses selling, principally at 25 to 28c. per gal.

SPICES.

The most interesting feature in the spice market is the firmness of pepper. A cable order for white pepper submitted at the prices ruling at last mail advices was refused and ¼c. per lb. more demanded. Black peppers are firm.

TEAS.

The feeling in regard to teas continues to gather strength. There have, this week, been some buyers of China green teas on the market from the United States and they have taken, it is understood, about 600 half-chests. Sales have also been made on local account at an advance of 1c. per lb. over the price asked a week ago. For instance, teas that were selling a week ago at from 11 to 12c. are now being held at from 13 to 14c. per lb. There is a fairly good trade being done in spot teas of Indian and Ceylon growth, and a little business is being done for importation, although the high price ruling in the outside markets, compared with those on the local market, preclude much business being done. There have been a few inquiries for China black teas, and a few sales have been made at full prices. The Japan tea market is firm. Inquiries have been heard during the week for teas at about 16c. These are practically not to be had. Consequently, the volume of business in Japan teas is light.

FOREIGN DRIED FRUITS.

CURRANTS—There is very little doing either for importation or on local account, and advices from the primary market note a rather easier feeling in regard to price, although the opinion is that this is only a temporary affair.

VALENCIA RAISINS—A cable from Trenor & Co. quotes selected Valencia raisins at 18s. 6d. per cwt. This figure is only slightly below the price at which business was done during the holiday season, and represents a laid-down cost as high as the goods are selling here. Locally, there is very little business being done in Valencia raisins.

SULTANA RAISINS—Mail advices from Smyrna state that the Sultana raisin market has advanced considerably and that the present stock is only 1,100 tons, against 4,000 tons a year ago, while that at all com-

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mercial centres is light. In Canada, stocks are practically nil, but, owing to the high price, there is practically no demand.

PRUNES—The market continues firm. Prices in France have advanced 1c. per lb. from the lowest point, and Bosnia prunes are again fractionally higher. Californian prunes rule steady. The steamer William Storrs, which arrived last week, had on board 5,000 boxes of "Anchor" brand prunes for Canada. Wholesalers are not yet doing a great deal of business in prunes, but they look for a good sale shortly, particularly in view of the high price of dried and evaporated apples and of Californian evaporated.

CALIFORNIAN FRUITS — Although the price at which local wholesalers are quoting Californian apricots and peaches is lower than these goods can be laid down for now, yet the figure is too great to allow of much business being done. We quote peaches as high as 19c. for fancy grades. The idea as to price for Californian peaches is 10½c. per lb.

GREEN FRUITS.

The weather has for so long been too cold for handling fruits that an accumulation of orders is expected to cause a brisk trade when the first warm spell comes. Hardly a lemon could be bought early in the week, but a few cars, whch were stored in Buffalo, have been sent forward. There is an excellent demand for lemons and oranges. A decidedly firm feeling is noted in the orange market, especially in California, where an advance of 50c. is noted. The price of Valencias is 25c. higher this week. Apples are stiffening in value and are moving steadily at all the way from $2.50 to $4.50. Cranberries are quiet in movement, but firm in price, an advance of 50c. to $1 being noted. Onions are in excellent demand.

COUNTRY PRODUCE.

EGGS—The continued zero weather has decreased shipments of eggs, so that the demand fully absorbs the supply. An advance of 1c. brings the price to from 20 to 22c. for new-laid. Limed are steady at 15c., and held or cold-stored at 14 to 16c.

POTATOES—A steady feeling is noted. Offerings are liberal at 58 to 65c. f.o.b. cars at Toronto. The street market is unchanged, deliveries being fair at 65 to 70c.

POULTRY—There is a good demand for all bright stock. Geese and turkeys are coming in nicely at an advance of 1c. for turkeys. Chickens and ducks are 5c. dearer.

DRIED AND EVAPORATED APPLES — A fair jobbing trade is being done in dried apples at 6 to 6½c. for No. 1 stock. A moderate movement is reported at 5¼ to 5½c. at outside points. Evaporated apples are firmly held. Some transactions are noted at 8½c. for round lots delivered in Toronto. No. 1 stock is jobbing locally at 9½ to 10½c.

VEGETABLES—Cauliflower and pumpkins are done. Celery and cabbage have advanced 25c. Otherwise there is no change. We quote: Rhubarb, $1 to $1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2.50 to $3; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—The demand for dairy large rolls and prints is improving. Tubs are still quiet. The export demand for creamery is excellent, sufficient to absorb all offering. Prices are firm. Prints and squares are steady at 21 to 22c., Toronto. Tubs are worth 19 to 19½c. in factories.

CHEESE—There continues to be a strong feeling. Choice early makes are held firmly, at 9½c. and late makes at 10 to 10½c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is steady at 70 to 71c. for red and white at middle freight stations. The street market is fairly busy, with prices unchanged. We quote as follows: Wheat, white, 72 to 72½c.; red, 71 to 72c.; goose, 68 to 69c.; peas, 62 to 66c.; oats, 35 to 35½c.; barley, 49 to 51 c.; rye, 54 to 55c. No. 1

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New Process

THISTLE BRAND TOMATOES **GARDEN GROWN**

Excellent Reasons, are they not?
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FRESH EGGS.

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The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

hard Manitoba is steady at 80c., Toronto freights.

FLOUR — No change is noted. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.80 to $3.90; straight roller, $3.25 to $3.35, Toronto freights.

BREAKFAST FOODS — Trade is brisk, with prices unaltered. We quote as follows: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—The market is weak, but no change in prices is noted. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — Lambskins and sheepskins are steady at 90c. to $1.

WOOL—No change. Fleece is unsteady at 15c., and unwashed easy at 10c.

FISH.

The feature this week is the advance in oysters which are 25 to 35c. dearer than a week ago. This advance is due to the cold weather on the Atlantic seaboard, which is interfering with the fishing, causing a scarcity. No other change is reported. We quote as follows: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; trout, 8c. lb.; fresh perch, 4c. per lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c.

Direct shipment of (Choice Pea Beans).
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SPECIALS FOR LA GRIPPE

CAR DOMESTIC RED ONIONS
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CLEMES BROS., *Wholesale Fruit, 51 East Front Street,* ***Toronto***

per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, $1.60 to $1.75 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.50 to $1.60 per gallon, or $7.50 to $9 per large pail.

SALT.

A good business is reported. Prices are steady. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 50c. English salt is quoted at 48¾c. per sack of 154 lb.

SEEDS.

There is little doing. Red clover is worth $3 to $3.50, and alsike $2.50 to $3.75, outside. Little timothy is offered, but for bright, unhulled lots coming forward $1.60 to $1.75 is paid. Machine-threshed is quoted at $1 to $1.25.

MARKET NOTES.

Danvers onions are 25c. dearer.

Cranberries are 50c. to $1 dearer.

White pepper is cabled ¼d. per lb. dearer.

Dairy large rolls and prints are 1c. dearer.

French prunes are 1c. above the lowest price.

Pratt's astral petroleum has advanced 1c. per gallon.

Stocks of Sultana raisins are reduced to 1,100 tons in Smyrna.

Valencia oranges in 714s and large 420 boxes have advanced 25c.

Buyers from the United States have been on the Toronto market the past week picking up China green teas.

QUEBEC MARKETS.

MONTREAL, Feb. 16, 1899.

GROCERIES.

THERE has been a fairly satisfactory volume of trade in general groceries during the week, and values generally are steady. Raw sugar has shown some fluctuation, but the price of the refined article has not altered. Syrups and molasses are firmly held, with a fair demand, while staple lines of canned goods, such as corn and tomatoes, are quite stiff. Dried fruits continue quiet, while spices, tea and coffee all exhibit a firm tendency.

SUGAR.

There has been a fair trade in refined sugar during the past week, and prices are unchanged, as last quoted. Both yellows granulated have shared in the inquiry. The raw market has recorded considerable fluctuation, beet being cabled lower on Monday, being easy and declining slowly, 1½d. down to 9s. 4½d. for February, and ¾d. lower for March at 9s. 5½d. Cane sugars were quiet but firm, refining at 10s. 3d. In New York raw was steady.

SYRUPS.

Canadian syrup in the wood is steady, with stocks light.

MOLASSES.

There is no change in the situation of the molasses market. Demand for round lots is moderate, but prices are firmly held, ow-

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invest in Tobaccos manufactured by

Empire Tobacco Co.
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THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
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How is Your Stock of Spices?

Now is a good time to sort up. But before doing so drop us a card and get **our** quotations. **It will be money in your pocket.** Our stock in the following lines is complete:

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Samples and Quotations sent upon application.

S. H. EWING & SONS — MONTREAL

ing to exceptionally light supplies. Advices from the island in regard to new crop state that prices on Barbadoes are expected to open about the same as last season.

CANNED GOODS.

Inquiry for canned goods continues good, and the general tone is firm. Corn f.o.b. at the factory is firmly held at $1 per dozen, while tomatoes have changed hands during the week at 85 to 90c. in round lots, and peas 85c. Canned salmon rules steady, and a few thousand cases were closed out this week at $3.75 f.o.b. Coast.

RICE.

The demand for rice is steadily improving, and prices are steadily held.

DRIED FRUIT.

There have been few features in this branch. Demand is moderate for Valencias, and values are steady.

Californian raisins are unchanged also, with a fair inquiry.

Advices from Smyrna state that Sultana raisins have an advancing tendency, owing to small supplies.

Currants remain quiet and steady, and figs and dates are firmly held.

SPICES.

The firm feeling all round in spices is strongly maintained, especially for black pepper, round lots of Singapore and Penang changing hands at full prices last week. Nutmegs, cassia and Jamaica ginger also exhibit a marked firmness.

COFFEE.

Inquiry for coffee is fair, and quite a few fair-sized lots of Rio and Santos have changed hands during the week at 9 to 12c. These prices are, of course, for straight lots between first and second hands.

TEAS.

The market retains its strong tone, a free movement being noted in Japans from 14 to 17c. Greens, at 11 to 16c., have also been much inquired for, and black tea, at 14 to 18c., has passed from first to second hands to a fair extent. Ceylon teas have ruled rather quiet, but are steady.

GREEN FRUITS.

There have been few changes in the green fruit market. Oranges are in fair demand and steady, while lemons are firm. Almeria grapes are stiff and rather higher.

APPLES.

This market is stiff and rather better prices have been realized, sales being made this week up to $4.50 per bbl.

FISH.

In pickled fish, choice No. 1 N.S. herrings have advanced 25c. per bbl. to $4.75 to $5. B.C. salmon are firmer at $12.50 to $13, while hake and green cod are easier at $3.50 to $4.

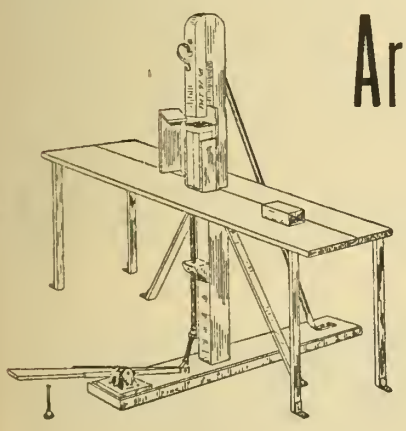
The market is fairly brisk for fresh fish. Haddock and cod are ½c. per lb. higher at 3½ to 4c., and steak cod is ¼c. dearer at 4c. Manitoba pickerel and dore are easier at 5¼ to 5½c.. Tommy cods are stiffer at $1.25 per bbl., and fresh herrings are steady at $1.60 per 100 fish.

In smoked or prepared fish, haddies move at 6½ to 7c., and bay bloaters, 90c. to $1 per box.

COUNTRY PRODUCE.

EGGS—Business in eggs was quiet. Receipts of fresh were not large, but they were in excess of requirements, and the feeling for such is easy. Selected stock was offering at 22c., and as they run at 18 to 19c. per dozen. Stocks of Montreal limed are light, and within the next two weeks the market will likely be bare of such; in consequence, prices rule firm. Western limed and cold storage stock is offering in fair sized quantities, but meeting with a slow sale. We quote: No. 1 candled, 16 to 17c.; No. 2 do., 12 to 13c.; Montreal limed, 14½ to 16c.; western limed, 13½ to 14c.; western cold storage, 12½ to13½c., and culls, 10 to 11c. per doz.

POULTRY—Receipts of poultry are exceedingly light, and stocks on spot are also small; in consequence, trade is dull and values



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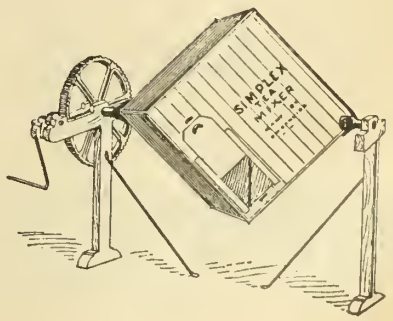

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"Anchor" —13-oz. plug—11 cuts to the lb., @ 39c.
"Club" —5's and 10's to the lb., @ 41c.
"Atlas" —8's and 12's " " @ 44c.
(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

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F. W. HUDSON & CO., Ontario Agents, TORONTO.

unchanged. We quote: Fresh killed turkeys, 11c.; frozen, 9 to 9½c.; choice fresh killed chickens, 9½ to 10c.; western frozen, mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

HONEY — Business in honey was quiet and the market was without feature. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

BEANS—There was no change in beans, sales being only in small lots to fill actual wants. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS—Canadian onions are still booming, from $2.25 to $2.50 per bbl. having been realized.

DRESSED HOGS AND PROVISIONS.

There was no change in the situation of the provision market. The demand for pork and lard was limited, but a fair trade was done in smoked meats. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Receipts of dressed hogs to-day were 839. Owing to the favorable weather of late, buyers have shown more disposition to operate, and a fair trade has been done. Receipts have been small, but supplies on spot are ample to fill all requirements. The tone of the market is firm with no change in prices to note. Carload lots of mixed weights are selling at $5 per 100 lb., and in a jobbing way light weights bring $5.50 to $5.65, and heavy, $5.25 to $5.40 per 100 lb.

CHEESE AND BUTTER.

CHEESE—Cheese was without special feature to-day, but the firm tone already noted is fully maintained, and holders, as a result of late transactions, are disposed to hold out for more money. A fair range is 9¾ to 10¼c., as to grade.

BUTTER—The butter market was firm, and holders of fancy late-made creamery are disposed to ask a fraction more than 20c., though we do not hear of its being realized.

FLOUR, GRAIN, ETC.

GRAIN—In the absence of American advices the local market was again very quiet and without any new feature to note. The demand for all lines of grain, both here and at country points, was slow and little business of importance was done. Round lots of oats were offered at points west of Toronto at 29c., and refused. On spot they were quoted at 32 to 32¼c. ex store.

FLOUR—There was no special phase to note in the flour market. The tone is steady and millers state that the demand from local and country buyers continues good for small lots to fill actual wants, but Ontario dealers report business quiet and of a small jobbing character. We quote: Winter wheat patents, $3.85 to $4.10; straight rollers, $3.60 to $3.70; in bags, $1.75 to $1.80; Manitoba patents, $4.10 to $4.20; strong bakers', $3.75 to $4.

MEAL—The meal market is in a somewhat unsettled condition. Some representatives of large Ontario mills claim they are making sales of fair-sized lots of rolled oats at $3.70 to $3.75 per bbl. and at $1.80 per bag, while others state that sales are slow, and quote $3.60 per bbl. and $1.75 per bag.

FEED—A fairly active business was done in feed. The demand is good, especially for bran, of which the offerings are not large, and prices are fully maintained. Ontario white wheat bran, in bulk, sold at $15 to $15.25, and shorts at $15.50 to $16 per ton; Manitoba bran, $16; shorts, $18, and mouille, $20 per ton, including bags.

HAY—There is nothing new in the baled hay market to note. Trade on spot is very quiet, but the movement is considerable on export account. We quote: No. 1, $5.50 to $6; No. 2 extra, $4.25 to $4.75; No. 2, clover mixture, $4; clover, $3.50 to $3.75.

MONTREAL NOTES.

Raw beet sugar is cabled much easier, but refined is unchanged locally.

Smyrna advices state that Sultana raisins have an advancing tendency.

Both pickled and fresh fish have shown an advancing tendency this week.

Lemons and Almeria grapes have advanced a point still higher under light stocks.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Feb. 14, 1899.

ANOTHER quiet week has passed, but the lack of activity in business is being offset by that in politics. Great interest is being taken in the Provincial election to be held this week. In markets, there is little to note, as it takes active movement to change values, particularly in an upward way. The easy position of flour has much to do with the general feeling. Spices rule higher. For St. John trade, New York is an active competitor with English shippers for the business, while, in pepper and some other lines, direct importations are made. Tea continues to arrive freely, and brokers find a fairly active demand, low-priced goods being particularly sought after. Japans have a very light sale here. Fish continue high and scarce, but, as the season of active demand will soon be over, little change in price is expected.

OILS—There is a fair movement in burning oil. Prices show no change. As the

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son
Fruit and Commission Merchants . . . . . **GUELPH, ONT.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

It's the Quality that does it. The sales of . . . .

Tartan Tea

Keep right on . . increasing all because of the superior quality.

BALFOUR & CO. Wholesale Agents HAMILTON

Live Retailers handle **Clark's Meats.**

WHY ? because they SELL.

DRIED APPLES WANTED

in large and small quantities. Highest prices paid. Drop a card with particulars at once to

Walter Northrup, 66 Esplanade West, **Toronto.**

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch : Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT ST. TORONTO.

time for the House to meet approaches there is talk of a change in duty, that is, a further reduction. In lubricating oils, contracts are being made for spring delivery. Prices are lower than last season and a very large business is expected. Wax is higher in price, which, of course, affects the price of candles. Axle grease shows no change in value. Paint oils are firm.

SALT—There is active business, while the imports of English coarse salt continue to increase. The business is in few hands, there being little or no profit to handle it in a small way. Prices are very low. In Canadian salt a better demand is to be noted. Prices this season show no change, and different shippers quote same price. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Prices continue to be more firmly held, particularly corn, but there is likely to be still higher prices. In canned oysters there is an improved demand. Prices are firmer. Grated pineapple also shows a better demand. The sale is, however, limited. For eyeless and coreless, there is little sale. Peaches have a fair sale at steady prices. Apples show improved sale, and for gallon apples higher prices are expected. Canned fish is firmly held at the advance. The spring demand for canned meats has been largely supplied, though goods are not yet to hand. Prices are lower than last fall, but higher than this season last year. Still higher prices are looked for.

GREEN FRUITS—The weather is against business, being too cold, but otherwise there is a good sale, particularly for Valencia oranges, which keep low, and continue to improve in quality. The best oranges are still Jamaicas, which are choice. Californians have but light sale. Lemons sell freely, with rather higher prices expected. Cranberries are low for the season, but do not move freely. Apples keep high, but have a good, steady sale. Stocks held are light.

DRIED FRUITS—Prunes have the chief attention. There is a general feeling that prices will advance. Though some New York shippers are still quoting low figures, advices from the Coast favor an advance. Raisins are dull. There is but little demand and fair stocks are held. Prices are easy, though for best stock no change is expected. Seeded have a fair demand. Currants have but light sale, but price shows no change. Cleaned have what little demand there is. In figs, sale is light. Prices are hardly maintained. Dates are firm. Onions are higher, and stock is light. Peanuts are again advanced, while price in local market shows little change. The tendency is upward.

EVAPORATED APPLES—Are but in limited supply; price is rather higher. Dried show no change, and stock not large, but local sale very quiet.

SUGARS—There is but light sale in all lines. Western refineries are not competing for business, but offerings of foreign sugars, while few sales are effected, make enough competition to keep prices down. There is considerable American granulated still on the market.

MOLASSES — The market shows little change. Stocks never were smaller at this season, and new will arrive on an almost bare market, owing to but limited sale. Prices show no further advance. Some outside lots of Porto Rico continue to be offered. There is quite a good demand for New Orleans, but after all it is not a business, some two cars arriving so far. Quality is particularly good.

PRODUCE—Eggs are quoted rather higher, arrivals being light. There is, however, also, rather less demand. Buyers are particular about quality. Butter is firmer, that is, for good stock, but poor grades, of which considerable is held, move slow. Creamery has but limited sale. Cheese, while firmer, show little change.

FISH—Stock is very scarce, and price, are firmly held. Little change is, howevers expected, as season of chief demand is about over. Business in frozen fish has been very light, with prices high, particularly herring, receipts of which have been almost nothing. The weak spot is smoked herring, which show no change. Pickled shad are also low, and but a light business, while pickled herring are higher and very scarce. Dry fish hold their price. Smelt is scarce. The open season has been extended. We quote as follows: Large cod, $3.65 to $3.75; medium, $3.60 to $3.65; pollock, $1.75 to $1.80; Grand Manan pickled herring, $1.95 to $2; ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, 90c. per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 10 to 12c.

PROVISIONS — There is a very light business doing. Prices keep firm. Pork has the larger sale. In lard, low prices are still quoted, but sales are light.

FLOUR, FEED AND MEAL—In flour, there is a fair steady sale, but the feeling does not favor higher figures and prevents large business. Our buyers demand good flour. In meal there are rather higher prices quoted. Local figures and those quoted by millers continue to be about the same. Oats are high. Feed is difficult to get in any quantity, and prices are high. Beans show rather more movement, with quite a range in shippers' prices, but the tendency seems upward. The continued high price asked for barley and split peas has caused stock to become low. Sales at the full advance are reported. Hay is still very low. Cornmeal is firm and moving freely. We quote as follows: Manitoba flour, $4.75 to $4.85, best Ontario, $4 to $4.20; medium, $3.75 to $3.85; oatmeal, $3.85 to $3.90; cornmeal, $2.20; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.10 to $1.15; prime, 95 to $1; yellow eye beans, $1.75; split peas, $3.80 to $4; round, $3.25 to $3.40; pot barley, $3.80 to $4; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Bridgetown, N.S., is to be incorporated.

Mr. C. H. Peters, of Baird & Peters, is spending a short holiday in New York.

Puddington & Merritt, retail grocers, had, last week, the first strawberries of the season.

Mr. Brock, of Nicholson & Brock, Toronto, called on the wholesale trade during the week.

Owing to the fact that smelt fishermen were unable, because of the weather, to begin fishing as early as usual, the time for net fishing has been extended to February 25.

The Fredericton Board of Trade are moving in the matter of what they consider a discrimination in freight rates, favoring The Standard Oil Co.

Mr. Harold C. Charters, of the Bank of Nova Scotia staff, Jamaica, has been transferred to Boston, where they have just opened a branch.

Nicholson & Brock's pepsin condensed mince meat, so largely sold in the west, is now on our market, Dearborn & Co. having received a shipment.

Schofield Bros., local agents for the E. B. Eddy Co., have bought a very fine new warehouse, which is splendidly adapted for their rapidly extending business.

The Queen biscuit factory, which has been closed for sometime, is to be reopened under the name of the St. John Biscuit Factory, this time to be run by St. John capital.

Mr. F. J. Sherman, who is to go from Fredericton, where he has been acting manager for the Merchants Bank of Halifax, to Havana to act in the same position, was tendered a banquet by the citizens of that city on the evening of February 6.

Shipments of apples were first made from Nova Scotia to England in 1862. It was some years before any quantity was shipped. In these early years freight was about $1.25 per bbl. It is now from 80 to 90c. So far this year 164,500 bbl. have been shipped to London alone. Of course, this is the big end, but there is a large quantity shipped besides. This is more than twice as many as last year for the whole season. It is expected Annapolis Valley farmers will get upward of $750,000 for last year's crop.

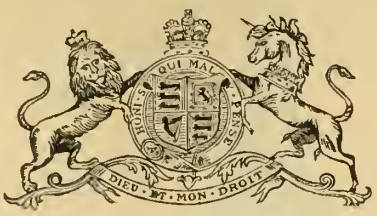
A BAD ACCIDENT.

Mr. J. Humphrey Parker, the Canadian agent for Hudson's soap, met with a serious accident last week which will confine him to his room for several days. He was calling on his customers in a closed sleigh, when, by some reason, the horse became frightened and ran away, upsetting the sleigh. The glass was broken and a piece of it cut Mr. Parker badly in the hip.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label Tomato ..Ketchup

is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

"The Big Two" Trade Winners

Grand Mogul Tea

Grand Mogul Baking Powder

will win you back the trade you have lost by selling other brands. No mistake about this. Scores of merchants tell us so, and we believe them, so will you.

T. B. Escott & Co.

Sole Agents — London, Ont.

MANITOBA MARKETS.

WINNIPEG, Feb. 13, 1899.

WHOLESALE houses have had a good many visitors during the past week, and considerable buying has been done. Several houses report quite an active week. A good many merchants from outside points, who did not actually buy, called to talk over business matters, probable future prices and generally freshen up their ideas.

The extreme cold is still retarding the delivery of wheat, and reported deliveries for the week are light indeed.

Some lines of fruit and vegetables have been scarce, and will remain so until the thermometer goes a little higher. It has been too cold to handle fruit in safety even in heated cars. Lemons have been quite short during the week. Almeria grapes are out of market, and bananas cannot be handled until the weather is warmer. Potatoes also are growing scarce, as farmers will not attempt to deliver them at present. Native onions are reported short for the same reason.

TOBACCOS—The drop reported last week continues, and some think it may go even lower.

CURED MEATS—Market is without change and slow.

POULTRY—Is very scarce, and buyers are offering from 9 to 10c. per lb. and find it difficult to get a supply at these figures.

EGGS—Strictly fresh laid in dozen lots are selling at 45c. per dozen. Fresh gathered are very scarce, hardly any new stocks coming in, nominal price 23c.; limed eggs, 17c.

BUTTER—Dairy market is pretty steady. Round lots of fresh dairy, 14 to 14½c., choice rolls, 15 to 16c. First-class fresh prints, 18c. Creamery butter is without change, and business is steady at 23c.

CANNED GOODS — Market is without change as to price, and sales have been light during the past month.

EVAPORATED FRUITS—Unpeeled peaches have dropped ½c., and are now quoted at 12½c. Apricots are 16½ to 17c., with little or no demand at these figures. Dried apples, 8c., with few sales reported; evaporated apples, 11c.

SUGARS—Unchanged.

ROQUEFORT CHEESE.

"Roquefort cheese, the delight of modern epicures, is made of a mixture of goat and sheep milk." says The Philadelphia Evening Telegraph. "The reputation of this cheese extends back into dim antiquity, and Pliny mentioned it in his writings.

"It is made chiefly from the milk of Larzad goats and sheep, and in the records in France it is stated that, in the year 1866, 250,000 sheep and goats, out of a flock of 400,000, gave enough milk for the making of 7,150,000 pounds of cheese.

"In the manufacture of Roquefort cheese the sheep and goats are milked in the evening, after their return from the pastures, and after they have been allowed to rest for an hour or so.

"The evening's milk is heated almost to the boiling point, and then is set aside. In the morning it is skimmed, heated to 98 degrees and mixed with the morning's milk for coagulation. The curd is well kneaded with the hands and pressed in layers into molds with perforated bottoms. A thin layer of moldy bread is put between each layer of curd.

"The object of this is to hasten the 'ripening' of the cheese by supplying the germs of the green mold peculiar to cheese. The bread used for this purpose is made before the preceding Christmas of about equal parts of summer and winter barley, with plenty of sour dough and some vinegar.

"When moldy enough, it is ground and sifted, moistened with water, and kept from the air until used in making cheese.

"The curd remains in the molds for three or four days. Then they are taken to the market in Roquefort where they are sold to different makers of Roquefort cheese.

"These manufacturers continue the ripening of the cheeses by placing them in the very damp caves which abound in the precipitous walls of the limestone hills which almost completely surround the village.

"The cheeses are left in the caves sometimes more than a month, during which time salt and brine are rubbed into them, and they are pricked frequently with long needles to let the salt penetrate into them and also to accelerate the process of moldering."

CURRENT MARKET QUOTATIONS

February 16, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	15	16	12	14	.....	.....
" " pound prints	.....	.....	16	17	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	11	12	14	16	.....	.....
Creamery, tubs and boxes	19½	20¼	20	21	18	20	.....	.....
" prints	21	22	21	22	20	22	.....	.....
Cheese	10	10¼	9	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	.....	1 05	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	85	90	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damsou, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Coboes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$3 75	4 00	4 50	3 50	4 00	.....	.....
" " 420's, large	.....	4 00	4 25	4 75	4 75	5 00	.....	.....
" " ordinary	.....		3 50	3 75	3 25	3 50	.....	.....
" Mexican, per box	2 75	3 25	2 25	2 50	.....	.....	.....	.....
" Jamaica, per bbl	4 50	5 50	.....	.....	5 50	6 00	.....	.....
" California Navels	3 50	4 00	3 00	3 75	.....	4 00	.....	.....
" Jap. Tangarines	.....	.....	1 25	1 75	.....	.....	.....	.....
" Marmalade	.....	.....	3 00	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 50	3 50	3 75	.....	.....
Bananas, per bunch	2 25	2 75	1 40	1 75	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 50	4 50	2 50	4 00	.....	.....
Cranberries, per bbl	7 00	8 00	7 50	8 00	8 00	9 00	.....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	7 50	10 00	6 00	7 00	.....	.....
Pears, late varieties, per bbl	.....	.....	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	.....	1 35	.....	.....	.....	.....
Valencia onions, 160-lb. case	.....	.....	3 00	3 25	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	3 00	3 25	.....	2 50	.....	.....
Grape Fruit	5 50	6 00	.....	.....	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 35	.....	$4 48	4¼	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 43	.....	4¼	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 25	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	.....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba	
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. palls	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. palls	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	28	35	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	23	25	38	42	32	34	.....	40
Antigua	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Bouil., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 25	2 80	2 95	.....	3 25	....	.

COUNTRY PRODUCE

Eggs, new laid	23	24	20	21	18	19	.....	15
" limed	.....	.....	.....	15	20	24	.....	.....
" held or cold stored	15	16½	14	16	15	16	.....	.....
Poultry—chickens, dressed	*9½	10	40	65	25	50	.....	.....
Geese, per lb	6	7	6	7	50	70	.....	.....
Ducks, per pair	*8	9	50	80	40	60	.....	.....
Turkeys, per lb	.....	11	10	11	10	14	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	5	6	3	4	5	6	...	.....

* per pound.

FRUITS

Forelgn—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" " ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5	5½	5	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Tapnets, per lb	.....	.....	4	4¼	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	5½	6½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
" Malaga, London layers	.....	1 50	.....	.....	.....	1 75	.....	.....
" " Black baskets	.....	.....	.....	.....	.....	.....	.....	.....
" " Blue baskets	.....	.....	.....	.....	.....	.....	.....	.....
" " Con. Clusters	.....	.....	.....	.....	.....	.....	.....	.....
" " Choice	.....	.....	.....	.....	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	.....	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	.....	.....	.....	.....	.....	.....
" " " Clusters	.....	.....	.....	.....	.....	.....	.....	.....
" " Finest Elite	.....	.....	.....	.....	.....	.....	.....	.....
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	18	19	16	18	.....	.....
Peaches	.....	.....	10½	15	.....	.....	.....	.....

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8½	9½	10	.....	10½
Hams	10½	13	10	10½	10½	12	.....	11½
Shoulder hams	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	10	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	16 50	17 00	14 00	14 50	14 50	15 00	16 00	17 00
" short cut	16 00	16 50	.....	15 00	15 00	15 25	16 50	17 50
Clear shoulder mess	.....	.....	13 00	13 50	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 00	13 50	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	6¾	7	9	9½
Tubs	.....	8½	6¾	7	7	7¼	.....	.....
Pails	8¾	9¾	7	7¼	7¼	7½	.....	9
Compound, Palls	.....	1 10	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	...	.....	4 75	5 15	.....	.....	.....	.....

Reaching Out for Trade

is useless unless you keep your eyes open.

CELLULOID STARCH

is more in demand than ever before.
You cannot do quite as much business without it.

Do you keep a stock?

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 75	3 90	3¾	3⅞	3 62½	3 75	.....	4⅜
Patna, per lb	.....	5	4¾	5	5	6	.....	.....
Japan	6	6¼	5½	6	5	6	.....	5⅜
Imperial Seeta	5	6	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	6½	7	6	6½	6	7	.....	.....
Sago	3½	4	3½	4½	5	6	.....	4
Tapioca	4	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	12	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	26	18	24	24	26	.....	35
" " 5-lb. cans	20	22	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves	15	20	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	13	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	17	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra firsts	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square.
MONTREAL.

Used in all the "Happy Homes of England."

Why buy foreign made goods, when, by supporting your own manufacturers in Canada, you can get the best goods made on earth from them. . . . .

Tiger Stove Polish

IN TWO SIZES, 5 and 10c., BOXES.

The largest box, and 50% better than any other Stove Paste sold in Canada Sold to the trade in 10 cent boxes at $7.20 per gross, and 5 cent boxes at $4.50 per gross. Put up in quarter gross boxes.

Send for a Sample Order to

The F. F. DALLEY CO., Limited

Toronto and Hamilton, Canada.

COOK'S Flaked Rice

THE NEW FOOD.
A GREAT SELLER.

Wholesale by

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

THE B. C. PROVISION HOUSE

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Wholesale Dealers in

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Canadian Agents for HONDI Ceylon Tea.

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NEW CUSTOMERS

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THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

RICE

JAPAN

A direct shipment from **Hiogo**, per SS. "Tartar."

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

LAPORTE, MARTIN & CIE.

have in stock a large supply of

Fish and Dried Fruits for LENTEN TIME.

Following at the right prices:

GREEN COD, No. 1 Large.
GREEN COD, No. 1 Medium.
GREEN COD, No. 2 Small.
HERRINGS, Nova Scotia, in barrels and ½-barrels.
HERRINGS, Labrador, in barrels and ½-barrels.
SALMON TROUT, in ½-barrels.
SALMON, Labrador, in barrels and ½-barrels.
EELS, etc., etc.
Canned SALMON, 1-lb. tins, leading brands.
Canned LOBSTERS, 1-lb. tins, leading brands.
Canned SARDINES, ¼-tins, ½-tins, ¾-tins.
Canned OYSTERS, 1-lb. tins and 2-lb. tins.
Canned CLAMS, 1-lb. tins.
Canned HERRINGS in Tomato Sauce.
Canned HERRINGS in Anchovy Sauce.
Canned HERRINGS in Shrimp Sauce.

which have to be sold:

Choice Valencia Raisins, in 1-lb. boxes.
Choice Fine Off-Stalk Selected Valencias.
Choice 4-crowns Layers Valencias.
California Loose Muscatel Raisins.
California 2-crowns Raisins.
California 3-crowns Raisins.
California 4-crowns Raisins.
Choicest Malaga Raisins.
Prunes, French, "A. DUFOUR'S" Brand.
Prunes, French, "DADELZEN" Brand.
Prunes, "CALIFORNIA," **30/40, 40/50, 60/70, 90/100, 80/90.**
Prunes, "BOSNIA," Ostrich Brand.

If you want to buy cheap and have good goods, buy from us.

Ask our quotations and compare with others.

LAPORTE, MARTIN & CIE., Wholesale Grocers, **Montreal.**

TORONTO RETAIL GROCERS' ASSOCIATION.

SOME important business was transacted at the regular meeting of the Toronto Retail Grocers' Association, on Monday evening.

In the presence of a good representation of the members, the following officers were installed for the ensuing year :

President—F. W. Johnson
Vice-President—D. J. Kelly.
Secretary—Ed. Hawes.
Treasurer—D. Bell
Inside Guard—R. Davies.
Executive Committee—T. Holmes, B. Panter, J. Nolan and J. A. Johnson.

Speeches were called for from the retiring president, W. H. Marmion, the new president, vice-president and treasurer, Messrs. Johnson, Kelly and Bell.

Mr. Marmion, in a brief speech, thanked the members for the uniform kindness and the generous help he had received during his term of office. The past year had been a good one for the association as a whole, the picnic and the entertainments had been successful, and the treasury contained about $300 more than was in it a year ago. They had not secured from the Dominion Government the legislation they sought regarding civil servants' salaries, nor had the Toronto City Council raised the peddlers' licenses as they had desired, but Mr. Marmion still hoped to see the fruit of the efforts they had expended to attain these ends.

Mr. Johnson, after thanking the members for the honor bestowed on him, spoke of the advantage of such a body to its members.

"The grocery business," said Mr. Johnson, "has not to fear any outside influences. In the fifteen or sixteen years he had been in business many changes had taken place in the commercial world. Cooperative stores, departmental stores, fake schemes of many descriptions, have all had a try at securing the grocers' profits, but the grocer is as much a necessity to-day as he was twenty years ago. A good, strong association, however, could help a great deal to make the grocer's life a more enjoyable one and keep his business on a better basis.

"There are two ways which we, as an association, might improve things," continued Mr. Johnson. "The first of these is early closing, which I believe we can do a good deal towards securing ; the other is the condition of affairs existing between the wholesale trade and the retailers. The wholesale men are a lot of fine fellows personally, but sometimes I think they take us by the throat—in a business sense I mean, of course. They have put a fixed price on sugar, rice, starch, and a number of other articles, and they would, if they could, keep us from buying from certain firms which are not 'in line' with them. If we, as a body, unite to fight this condition of things, there will be no doubt as to the result." Mr. Johnson concluded with the expression of the hope that the coming year should be as good a one in the history of the association as the past had been.

That some work will be done during the coming year was made plain by D. J. Kelly, the vice-president elect, who, though one of the youngest members of the association, is admittedly one of its most active and able workers. The first subject the new executive intends dealing with will be early closing, and as this would be taken hold of actively, they asked the association to back them up in everything they did. If mistakes were made, Mr. Kelly promised they would be the result of insufficient knowledge or ability, not from lack of care or thought, for they would do all they could to have things right.

Mr. Bell's speech was brief. He would make but one promise in accepting his office—simply that he would do his duty to the best of his ability.

The committee appointed to make the preparations for the "At Home," to be held next Tuesday, the 21st inst., at St. George's Hall, reported that the arrangements have been satisfactorily made, and that an entertainment, first-class in every particular, might be expected.

The matter of early closing was then brought up, and discussion brought out the opinion that the present law is inadequate to meet the situation, and it was decided instead of seeking to amend it or put the present law in force, to use moral suasion, and funds were voted to carry on a lively early-closing campaign, and Messrs. Hawes, White, Kelly, and Holmes were appointed a committee to prepare a circular and proceed at once to get it printed and a copy mailed to every grocer in the city. The sum of $25 was granted the committee to carry on their work.

One Feast—One House—One Mutual Happiness
E. C. HAZARD'S CELEBRATED ENGLISH WORCESTER SAUCE.
A paying investment for you. Good Profit—Thorough Satisfaction.
CHEESE—CHEESE—CHEESE
Roquefort—Gruyere—Gorgonzola—and all foreign cheese in stock.
Quotations freely given.
THE FOREIGN CHEESE AND IMPORTING CO. 9 St. Peter Street MONTREAL.

Yes, it's all right!
You need not be afraid to push Silverine. We guarantee the quality, and then you know your profit is larger than on other brands. Attractive packages, popular sizes.
SILVERINE MFG. CO., - MONTREAL.

MONSOON
INDO-CEYLON TEA.
(WE BELIEVE you want to sell more tea.)
(WE BELIEVE you want to have a reputation for selling the Best and Most Reliable Tea.)
(WE BELIEVE that such a reputation is worth a good deal to any grocer.)
(WE BELIEVE that many people judge a grocer by the tea he sells; that is, they think if his tea is good, his groceries are good.)
(WE BELIEVE that a grocer should handle only one or two good brands of tea which are good sellers.)
(WE KNOW that it is always satisfactory.)
(WE KNOW that it pleases the women. They tell us so. They are so delighted with it that they tell their neighbors. That means more sales.)
(WE WANT you to sell "Monsoon.")
(WE WANT you to sell lots of it. We authorize you to guarantee it. Tell your customers that if it is not entirely satisfactory they can have their money back.)
(WE WILL help you all we can. Send your orders, large or small to,)
(THE MONSOON TEA CO.,)
(TORONTO) (MONTREAL) (HALIFAX)
MONSOON
INDO-CEYLON TEA.

Eddy's Matches

The attention of the . . .

RETAIL TRADE

is called to the advantage of purchasing from the Wholesale and Jobbing Trade in FIVE-CASE LOTS, thus getting the advantage of quick and free delivery at lowest price.

THE advantages to all concerned are obvious, for the Retail Trade gets small lots, with free delivery, at the lowest cost, and the Wholesale and Jobbing Trade does not have to touch or to handle the goods in making sales.

The Wholesale Grocery and Jobbing Trade

are respectfully urged to keep their customers fully stocked with EDDY'S MATCHES and to kindly push sales of

FIVE-CASE LOTS.

The E. B. EDDY CO., Limited

HULL, CANADA.

BRANCHES and AGENCIES } TORONTO, KINGSTON, MONTREAL, ST. JOHN, VANCOUVER, QUEBEC, HALIFAX, ST. JOHN'S, NFLD., HAMILTON, WINNIPEG, LONDON, VICTORIA

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

NOVA SCOTIA APPLE SHIPMENTS.

UP to last week when the steamer St. John City sailed, the shipment of apples from the port of Halifax for the London market amounted to 164,500 barrels. It is estimated that there are still 85,000 barrels to go forward. Apples have netted to shippers in the Annapolis Valley from $2.50 to $2.75 per barrel. Taking the net profit at the lower figure, it means that the horticulturists there have received this season $410,000 or more. If the prices keep up, as they doubtless will, they will get $212,000 for the balance of their crop, a total of $622,000 for the season. This is for the London market alone, so that Mr. Mitchell's estimate, made in the House of Assembly yesterday, of three-quarters of a million dollars for the Annapolis Valley apple-growers, is not beyond the mark.

Last year the total export to London was only 77,000 barrels, compared with the 259,500, which will be shown at the end of the season. The prices last year were about the same as are prevailing this season. In 1896 when the export to London reached 370,000 barrels, the producers netted less than $1 per barrel.

The following table, showing our export of apples to London for the past twelve years, and the quantity forwarded so far this season, will be of interest to others than the exporters :

Year.	Barrels.
1886-7	113,000
1887-8	57,000
1888-9	102,000
1889-90	120,000
1890-1	92,200
1891-2	83,750
1892-3	175,500
1893-4	36,000
1894-5	252,100
1895-6	140,500
1896-7	370,000
1897-8	77,000
1898-9 (so far)	164,500

The first Nova Scotia apples sent across the ocean, for exhibition purposes, was in 1862. Later they were exported in I. H. Mathers' deal vessels. Then sailing vessels were loaded for London direct. After this the Anchor Line boats, running fortnightly between Boston and London, took over apples, freights being about $1.25 per barrel. To-day the freight is 90 cents. A part of last year it was 90 cents, but dropped to 80. —Herald, Halifax, Feb. 4.

TRAVELERS FEAST AND DANCE.

THAT the Montreal wholesale grocery travelers are the best and the jolliest set of fellows alive was the unanimous verdict of those who were fortunate enough to be present at the fourth annual banquet and ball of the association held at Bout de L'Isle on Wednesday, February 8.

The arrangements were perfect, and everything which could tend to make the guests enjoy themselves had been done. Special cars left the city at 8.30 p.m. and reached Bout de L'Isle after an hour's drive in the bracing wintry air. Dinner was served almost immediately and the party began the discussion of a delicious repast which reflected credit upon the banquet committee and on the hotel cuisine.

The toast list was short and the speeches were bright and amusing. Hon. President Laporte, in proposing the health of the association, referred to President Massicotte's untiring efforts on its behalf. He thought the association was doing a great work in making the travelers better known to each other and in inspiring them with the spirit of mutual help and fellowship which tends to make life happier and better for all. He concluded a spirited speech by pointing out the necessity of young men insuring their lives in order to leave their wives and families properly provided for.

Mr. E. Massicotte and Mr. Wilfrid Larose responded in able speeches.

Mr. J. O. Levesque proposed the ever-popular toast of " The Ladies " in a happy speech, to which Dr. Pleouffe, the medical officer of the association, replied.

The ball which followed the dinner was a success also. The programme consisted of 19 dances and three extras. The grocery travelers and their wives or fiancees appeared to be indefatigable dancers, and it was an early hour in the morning before a start for home was made. Montreal's grocery hustlers have given their friends many a jolly evening, but those who know say that they surpassed all their previous efforts this year. The officers of the association are :

Hon President—H. Laporte.
President—E Massicotte.
1st Vice-President—A. E. Landry.
2nd Vice-President—W. F. Leclerc.
Secretary—E. A. Cardinal.
Treasurer—J. N. Crepeau.
Auditor—W. E. Sullivan.

CANNED SALMON PACKERS UNITE.

According to a telegram received at the office of Delafield, McGovern & Co., New York, the organization of the Columbia River Packers' Association has been completed. The association has a capital of $2,000,000. The officers elected were : A. B. Hammond, president ; J. O. Hanthorne, vice-president ; Mr. George, secretary, and Mr. Josslein, treasurer. Mr. Hammond is the president of the Astoria & Columbia River R.R., and is actively interested in developing the industries of the section of the Pacific Coast tributary to that road. Mr. Josslein, the treasurer, is understood to be the private secretary of Mr. Hammond. Mr. Hanthorne, the vice-president, is the head of the large packing-house of J. O. Hanthorne & Co., while Mr. George is the senior member of the firm of George & Barker, also large packers. No agent to handle the product of the association in the east has yet been appointed. The telegram states that the association controls about 75 per cent. of the salmon canning establishments on the Columbia river.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

Representatives Wanted in Quebec, Ontario and Manitoba

for Denia and California raisin-shippers.

For particulars address, "Valencia" care CANADIAN GROCER, Montreal, Que.

8)

The Bugle Brand

OLD SCOTCH WHISKY

is having a big sale.
TRY IT The price is right.

J. & R. McLEA

MONTREAL Agents

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR MOTT'S

Good morning, sir, and what is this,
Inquired once a knowing Miss,
Is this the famous Dayton scale
Which saves where all the others fail?

If you will let me demonstrate
This System called the "Money-Weight"
I'll show you since you ask advice
The secrets of this strange device.

In olden times, just let me state,
They measured everything by weight:
They added on, would then divide,
To find the sum—they multiplied.

They never knew when they were through
Who was the gainer, they or you,
But by this System which you see
We set the price poise, say at three.

This indicates the price per pound,
The selling price is quickly found
By moving out the value poise,
What little labor it employs!

You have, you see by actual test,
Figured mechanically which is best,
The actual money value weight
By a system strictly up-to-date.

No loss by calculations wrong,
No guess work as you go along,
Every grain is worth so much
For the scale responds to the slightest touch.

For detailed information send for catalague.
We manufacture 23 different patterns of Money-Weight Scales.
All scales sold on easy payments.

THE COMPUTING SCALE CO.

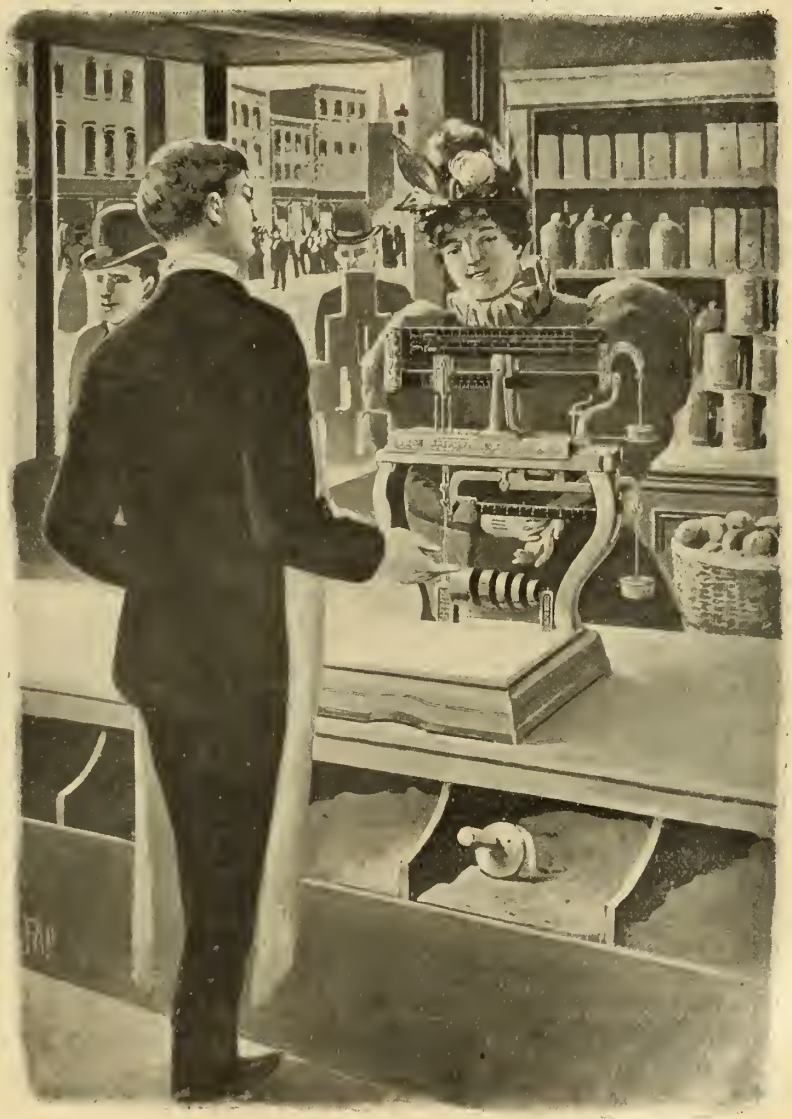
Dayton, Ohio.

or

Mills & Hastings, Chicago, Ill., 700 and 701 Garden City Block, General Selling Agents.

or

L. A. Davidson, Toronto, Can., Canada Life Building.



BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. W. WADDELL, general merchant, Port Lambton, Ont., is calling a meeting of his creditors.

Deborah A. Boutiller, fruit dealer, Halifax, has assigned.

J. C. Leuty, grocer, Cobourg, Ont., has assigned to W. J. Maher.

Nelson Keefer, grocer, Burlington, Ont., has assigned to Wm. Kerns.

Peter Campbell, general merchant, Arichat, N.S., has assigned.

Frederic Loranger, grocer, etc., Cap Magdelaine, Que., has assigned.

J. R. Stewart, general merchant, Souris, Man., has assigned to S. A. D. Bertrand.

T. H. Birks has been appointed curator of Wm. McEwan, jr., grocer, Hull, Que., who is offering 20c. cash on the dollar.

Assignment has been demanded of Paul Neven & Co., grocers, etc., Lachine, Que., and a meeting of his creditors will be held on the 17th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Racette & Co., grocers, Three Rivers, Que., have dissolved.

J. A. Landry & Co., tobacco dealers, etc., Montreal, have dissolved.

Miller & Wark, grocers, Hamilton, Ont., have dissolved, M. Miller continuing.

St. Pierre & Pineau, wholesale flour dealers, etc., Fraserville, Que., are about dissolving.

Corbett, Crispo & Co., general merchants, Harbor au Bouche, N.S., have dissolved, Michael Crispo continuing.

Leon L. Octave Larue and Armand Larue have registered as proprietors of L. Larue & Fils, tobacco manufacturers, Montreal.

F. J. Castle, wholesale tea merchant, Ottawa, has admitted C. H. Cochrane, under the style of Cochrane, Castle & Co.

St. Jean B. Trahan and Eusebe Lamy have registered partnership under the style of Lamy & Trahan, general merchants, Montreal.

Wm. Thompson, general merchant, Thurso, Que., has admitted his son, W. H. Thompson, under the style of Wm. Thompson & Co.

Dame J. A. Brown and L. N. Benoit have registered under the style of L. N. Benoit & Cie, general merchants, Sherbrooke, Que.

SALES MADE AND PENDING.

John Tracy, grocer, Victoria, B.C., is selling out,

W. J. Dwyer, grocer, Victoria, has sold out by auction.

Veith & Boreland, general merchants, 150-Mile House, B.C., have sold out.

The assets of L. Rondeau, grocer, Quebec, are advertised for sale on February 18.

A. Rinfret, grocer, Montreal, has sold out.

J. D. Caron, grocer, Hull, Que., has sold his stock at 70c. on the dollar.

N. Chouinard, grocer, Quebec, has sold his stock at 50c. on the dollar.

A. Parent, grocer, Quebec, has sold his stock at 65¼c. on the dollar.

The stock of the estate of H. C. Dahl, general merchant, Erin, Ont., has been sold.

Thomas Kelly, crockery dealer, etc., Ottawa, has sold his stock at 39c. on the dollar.

The assets of Mrs. W. T. Bridgman, crockery dealer, Ottawa, are to be sold by tender.

Ferdinand Perrault, general merchant, Rimouski, Que., has sold his stock at 61½c. on the dollar.

The stock of J. A. St. Laurent, grocer, Father Point, Que., has been sold at 68¼c. on the dollar.

Alp. Bernier, general merchant, etc., Cap St. Ignace, Que., has sold his stock at 39c. on the dollar.

The assets of Baily & Claveau, general merchants, Chicoutimi, Que., are advertised for sale on February 18.

The stock of The Royal Canadian Packing Co., Limited, canners, etc., Claxton, B.C., has been sold by auction for $27,500.

Wm. Meadows, fruit dealer, etc., Whitewater, B.C., is selling out, with the intention of removing to Boundary, B.C.

Burke Bros., general merchants, Winnipeg, have sold their stock and fixtures at 63c. on the dollar to Mrs. C. C. Coutier, and their book accounts at 19½c. to G. H. Monkhouse.

CHANGES.

Wm. Peacock, grocer, Toronto, has beeu succeeded by P. L. Whyte.

James Manning, grocer, Vancouver, has sold out to B. E. Armstrong.

Guillet Bros. have bought out John C. Leuty, grocer, Cobourg, Ont.

Annie Jones, grocer, Mitchell, Ont., has been succeeded by J. C. Jones.

E. Anderson, grocer, etc., Markham, Ont., has sold out to Jacob Lehman.

C. Hilker, baker and confectioner, Oak River, Man., has sold out to R. Davis.

S. Smiley & Co. have bought out C. B. Purvis, general merchant, Otterville, Ont.

Isaac Crosby is giving up business as general merchant in Richmond Hill, Ont.

W. & L. Nightingale, grocers, Vancouver, have sold their stock to B. S. McDonald.

Robert Sadlier, general merchant, Edy's Mills, Ont., has been succeeded by Frank Rae.

R. Howell & Co., grocers, 279 College street, Toronto, have sold out to H. Brett & Co.

Alfred Lindsay, baker and grocer, Bic, Que., has been succeeded by Joseph St. Pierre.

Mary E. Spence, general merchant, Uffington, Ont., has sold out to Butler & Crosier.

H. N. Coursier, general merchant, Revelstoke, B.C., has been succeeded by Morris & Steed.

Norman S. Croker has registered as proprietor of the Pacific and Eastern Tea Co., Montreal.

J. R. Fisher, general merchant, Newcastle and Callendar, Ont., has sold his Callendar branch to Robert A. Fisher.

Wilson & McNaughton, grocers and butchers, Seaforth, Ont., have been succeeded by Dennison & McNaughton.

FIRES.

Mrs. Griffin, grocer, London, Ont., has been burned out.

Jas. Merette, grocer, Quebec, has been burned out ; insured.

J. L. Simpson, grocer, Chatham, Ont., has been burned out.

F. C. Hirsch, grocer, Montreal, has been burned out ; insured.

John H. Birch, grocer, Belmont, Ont., has suffered damage by fire.

The building of Higgins & Webster, general merchants, Roland, Ont., has been burned.

Oscar Larivie, general merchant, St Luce Station, Que., has been burned out ; partially insured.

Gowans, Kent & Co., wholesale crockery and glassware dealers, Toronto, have been burned out ; insured.

John A. McAllister and Bradley E. De Bow, grocers, St. John, N.B., have suffered damage by fire ; both insured.

The hotel of Thomas Flannigan, general merchant, and hotelkeeper, Chatham, N.B., has been burned ; insurance, $5,000.

E. Turner and P. W. Martin, general merchants, and James Osborne, confectioner, etc., McGregor, Man., have been burned out.

DEATHS.

Walter Fitzpatrick, grocer, Cornwall, is dead.

George Creed, general merchant, Rawdon, N.S., is dead.

WHY HE WROTE GOOD ADS.

The young fellow who was cudgeling his brains over a love letter and asked his sister what she liked to have from her best beau, had the right idea. He was a great success, both in love and business. He was not satisfied with saying what sounded well to himself; he wanted to be sure the girl would be pleased.

When this little affair had all been settled by mutual friends and state and church, he employed the same method in business. He probably asked his wife, and his sisters, and his cousins, and his aunts for opinions on ways of telling the news of his store. Consequently, he wrote ads. that sold goods.—Charles Austin Bates.

The Consumption

OF COFFEE

in Canada is not what it should be.

Why ?

Because too often the public is imposed upon by inferior coffee and compounds, thus limiting consumption.

You cannot build a lasting trade on low grade cheap coffee.

Give the public **Good Coffee,** the best procurable, and the inevitable result will be an increased demand for good pure coffee.

If you agree with us, and we think you will, give them

SEAL BRAND COFFEE

IN 1 AND 2-LB. TINS.

THERE IS NONE BETTER.

CHASE & SANBORN

MONTREAL

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

A SUCCESSFUL FINANCIAL INSTITUTION.

NORTH AMERICAN LIFE.

THE annual meeting of this company was held in the company's building, Toronto, on Thursday, February 2, 1899, when Mr. John L. Blaikie was appointed chairman and Mr. William McCabe secretary.

The directors' report presented at the meeting showed continued and marked proof of the great progress and solid prosperity of the company in every branch of its business.

Summary of the financial statement and balance sheet for the year ended December 31, 1898:

Cash income	$ 785,130 81
Expenditure (including death claims, endowments, matured investment policies, profits and all other payments to policyholders)	442,019 07
Assets	3,137,828 61
Reserve fund	2,586,947 00
Net surplus for policyholders	474,029 08

Audited and found correct.

JAS. CARLYLE, M.D., Auditor. WM. McCABE, Managing-Director.

Some of the leading features of the year's business, as mentioned by the president, were the following:

1. Looking at the company from every standpoint, the report submitted shows financial strength, productive assets, solid growth, and large relative surplus, which is the supreme point to policyholders, and it is from this source alone that satisfactory returns can be made to them.

2. The new business for the year exceeded that of any previous year.

3. Another marked feature of this company is the relatively large amount of its net surplus to liabilities, when contrasted with that of its leading competitors. The president showed that this ratio was one of the best tests by which to judge of the relative merits of the different companies.

4. The following marked increases were made during the year:

	Per Cent.
In premium income	11.56
In interest income	13.11
In insurance in force	13.15
In assets	10.01
In net surplus	10.73
In insurance reserve	15.18

The president stated that gentlemen representing the United States Insurance Department had been in the city during part of last month, and had made a thorough and most searching investigation into the affairs of the company, with a view to its admission to do business in their respective States, and that those experts were extremely well satisfied with the soundness of the company, and expressed themselves gratified with every aspect of affairs.

The Hon. Mr. Allan, in seconding the adoption of the report, called special attention to the excellent character of the investments of the company; of these over 37 per cent. are in first mortgage securities, nearly 20 per cent. in debentures, nearly 14 per cent. in stocks and bonds, loans on policies about 6½ per cent., the balance consisting of cash in banks, interest accrued, etc.

He also called special attention to the fact that, although the assets had increased very largely, the outstanding and accrued interest had been very materially decreased, which is a proof of the excellent character of the investments of the company, and the promptness with which the interest thereon has been paid.

James Thorburn, M.D., medical director, presented a full and interesting report of the mortality experience of the company from its organization, which showed that great care had been exercised in the selection of the company's business.

The consulting actuary reported that he had made an independent examination of the affairs of the company as at December 31, 1898, having examined the books, accounts, and balance sheet, also a detailed copy of the annual report to the Insurance Department, and stated that he was very much gratified with the result of such examination, also with the thorough system of the work of every department throughout the office. He commended the company for closing its books promptly at the end of the year, as had been its custom from organization, and stated that, notwithstanding the large amount paid to policyholders during the year, another substantial gain had been made in the net surplus, now amounting to $474,029 08, or, if made up on the same basis as that generally used, viz., by adding the difference between the cost and market value of debentures, etc., owned by the company, such surplus would be $522,664.83 He referred to the great difficulty which has been experienced of late years in securing satisfactory investments, and pointed out the great decline in the rate of interest which gilt-edge securities yielded. In view of this, he stated that the settlement of the company's investment policies should be highly satisfactory to the holders thereof, as they compare favorably with those of the leading and best managed companies on the continent.

A special vote of thanks was unanimously tendered to the company's provincial managers, inspectors and agency staff for their splendid work of the past year, during which the largest business ever done by the company had been secured, largely exceeding that of any other home company at the same age in its history.

After the usual vote of thanks had been passed, the election of directors took place, whereupon the newly-elected board met, and Mr. John L. Blaikie was unanimously reelected president, and the honorable G. W. Allan and Sir Frank Smith, vice-presidents.

NEW FIRMS COMMENCING.

A. Dupras has opened a grocery store in Montreal.

Bernard & Doplace are opening out as bakers in Magog, Que.

John D. McGregor has commenced business as wholesale fruit dealer in Ottawa.

Good in Any Climate Wherever There Are Flies.

Tanglefoot

SEALED STICKY FLY PAPER.

Ask Your Jobber.

KEEN'S . .

MUSTARD

was first made in 1742, and now in **1899** we can look back on 3 Jubilees of wonderful success.

The **open door** of trade in Mustard.

Current Market Quotations for Proprietary Articles

Feb. 16, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
8 oz. tins, 3 " "	2 40
4 oz. tins, 4 " "	1 10
1 lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

¼ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

	per doz
¼ lb. tins, 4 doz. in case	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

	per doz
¼ lb. tins, 3 doz. in case	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

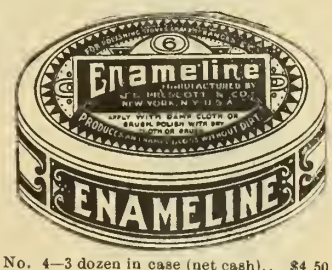
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

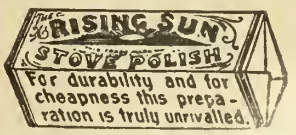
KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

STOVE POLISH.



No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Edwardsburg Silver Gloss Laundry Starch

for general use in all laundry work.

AVOID IMITATIONS.

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Pound Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
½ " " " " "	0 28
¼ " " 5 " "	0 29
¼ " " 10 " "	0 29
⅛, ¼ & ½ " "	0 29
⅛ " " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

The Ontario Mercantile Agency
(Limited)
18 Wellington Street East, TORONTO.
Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than $1. Prompt returns. Report to you monthly. References given. Try us.

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada
THE HOME CAKE CO.
GUELPH, ONT.

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
In labelled Tins.
14 lb. Boxes.
SPECIAL AGENTS
For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

HORSE HAIR.
Have you any? We buy it.
GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.
These brands are registered, and the quality guaranteed by us.
All orders promptly attended to.

Brooms
Brushes
Baskets
Wooden Ware
Paper Bags
TWINE, PAPER
Butter Tubs
WALTER WOODS & CO.,
HAMILTON

WINDOW SCREENS AND DOORS . .
Plain or Fancy
All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.
Boeckh Bros. & Company
Selling Agents, **Toronto, Ont.**
Manufactured by
WM. CANE & SONS CO.,
Newmarket,

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Bourbon "	0 30
Jersey "	0 28
Laguaya "	0 24
Rajah "	0 20
Marscaibo	0 18
Santos	0 15
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Panoake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottnms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55 1 90
Red Currant Jelly	2 75

All the above to 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, $1 25 per doz.

Lemon, white, pink, canary and Kernoline, 2 doz. cases $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & Co., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D.. ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross.	
Pony size..	$ 7 50	Beer Mug..	16 20
Small Med.	7 50	Tumbler ..	11 50
Medium....	10 80	Cream Jug	21 00
Large.....	12 00	Sugar Bowl	22 00
Spoon.....	18 00	Caddy.....	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA —COW BRAND.

Case of 1 lbs (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

box and less than 5 ..... $4 00
oxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS
colors, black,
Maypole Soap, per grs., $12.00.
Maypole Soap, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromn package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes, 1-lb. pack	0 07½
"	48-lb. " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

THE STANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Celluloid Starch— per case	3 50
Culinary Starch—Challenge Prep. Corn— 1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 06¼

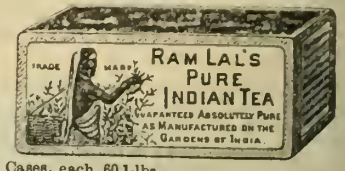
TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / 30 1-lbs.	0 35
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead pack black or mixed.

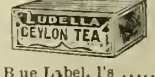
Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. nff 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Greeo Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½ 0 25
Blue Label, ½'s	0 19 0 25
Orange Label, 1's and ½'s	0 21 0 30
Brown Label, 1s and ½'s	0 28 0 40
Brown Label, ¼'s	0 30 0 40
Green Label, 1's and ½'s	0 35 0 50
Red Label, ½'s	0 40 0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3. Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6. Navy 5s	0 41
Old Fox, Navy row 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz bars, spaced 8s, (12 to the lb)	0 44
Snow-hoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.	per doz
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Empire, slide box	2 25	2 35
Safety, Capital	....	2 75
Flamers, slide box	2 25	....
" wax stems	3 20	....
Parlor, Eagle, slide box	....	1 30
" Victoria "	....	2 50
" Little Comet, slide box	....	2 00
Tiger	2 65	2 85

BOECKH BROS. & COMPANY.	Per doz
Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F.o b. Toronto.

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, FEBRUARY 24, 1899. NO. 8.

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The Four Savoury Varieties are delicious sandwiched with butter.
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Ices, Custards, Whipped Cream, etc.

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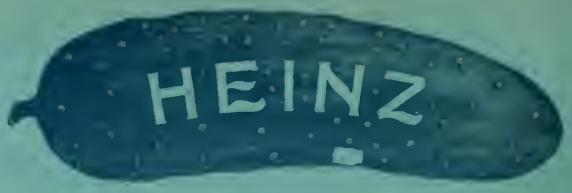

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The Salt that is made by the Vacuum Process is the salt that doesn't "cake" — Windsor Salt. See how each separate crystal sparkles—hold it to the sunlight—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

Windsor Salt

Leading Wholesalers sell it.

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To attain the one without sacrificing the other is often difficult.

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To do this economically often means using Dyes, and the best Dyes, too.

Maypole Soap Dyes

are the most economical. They both wash and dye—do not fade—and come in all colors.

Be sure your assortment is complete—you are sure to be asked for them.

As the name

"Codou"

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French Maccaroni

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" Garofalo "

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Best Italian.

An Italian traveller upon seeing some Maccaroni in this country stamped Garofalo, said :

"Ah ! That's the Maccaroni."

Your customers will say the same.

For sale by all wholesalers.

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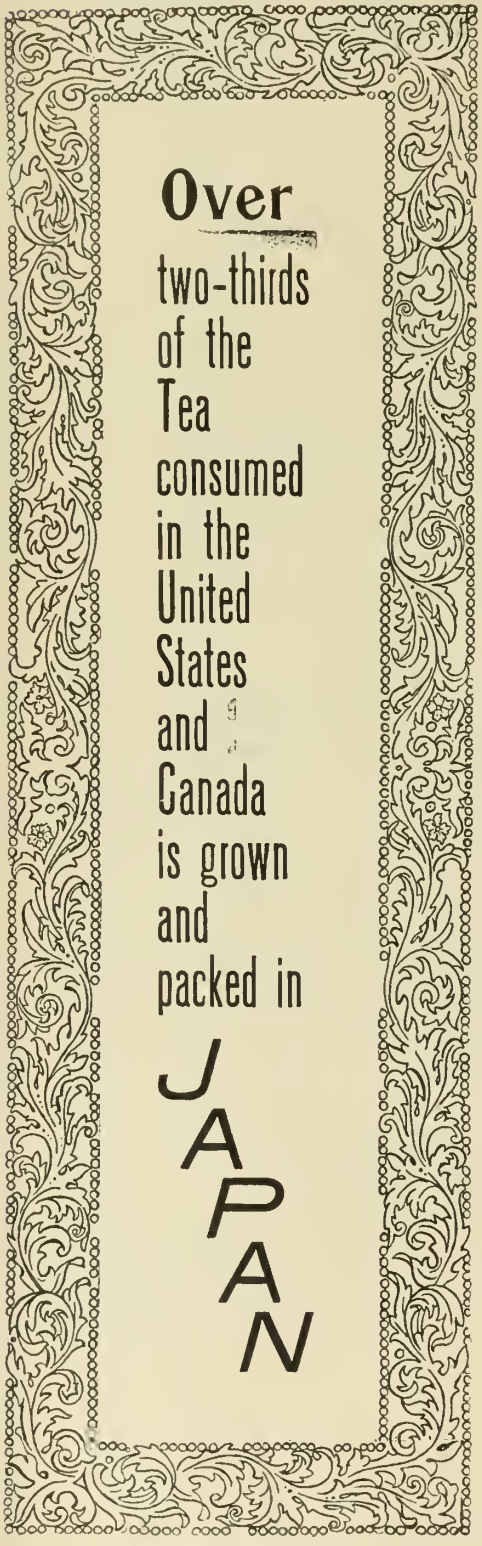

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versus OTHERS.

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They have the rich, smooth flavor and all that delicate, indescribable tea quality which delights and holds.

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I believe that my "Pharaoh" cigar is the best ten cent cigar it is possible to make. The Havana tobacco that I use in the filler, I select myself, personally, in Cuba—the binder is the pick of the Connecticut crop—the wrapper is the choicest that money will buy. My ambition is to make the words

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The "Pharaoh" for a ten cent line. The "Pebble" for a five cent line.

There is no comparison between a good essence at a high price, and a poor one at any price, therefore, always buy

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They are **PURE** and **STRONG—THE BEST**—and though a little higher in price than some other brands—

They are the cheapest in the end.

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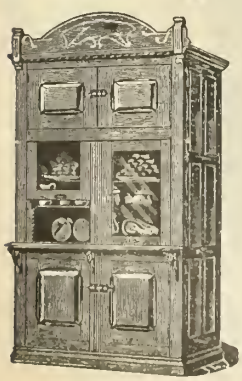

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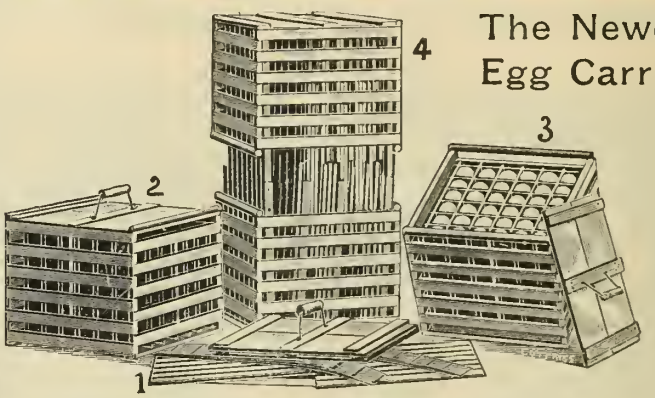

Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig 4. Shows ½-doz. crates packed for shipment.

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The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

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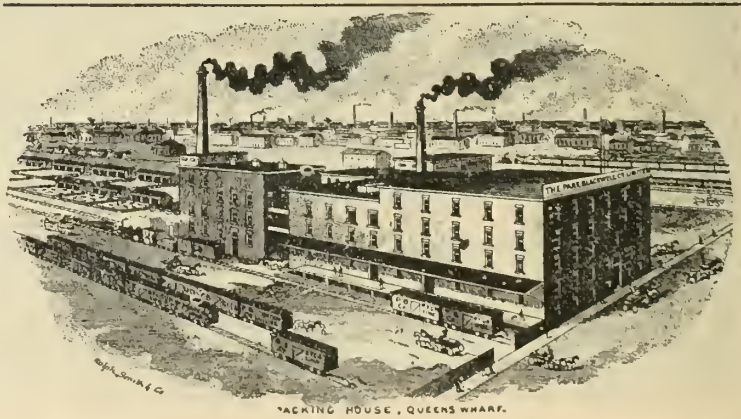

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Cheese, D. Apples

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(MACHINE-MADE)

TEAS.

In 1890, 14,000,000 pounds were consumed in Canada and the United States, while in 1898 the consumption in the same countries was over 61,000,000 pounds, showing the enormous increase of over 47,000,000 pounds.

This marvelous and universal appreciation is due to merit alone, as it is an established fact that these are the purest, cleanest, tastiest and most economical teas the world produces.

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Our friends are daily reaping the benefit of our grand assortment in all growths. Our sales for the past week are larger than the preceding one, and we still anticipate an increase. Our well varied range of all lines---high and medium grades---present unusual opportunities to the hustling, wide-awake merchant to get superior values.

We ask the Privilege of submitting samples. Examine travellers' standards. Write us direct.

No Matter what the Line, we have it, and believe we can suit you

IN

Ceylons, Assams, Japans,
Young Hysons, China Congous, etc.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers **Hamilton, Ont.**

A Unique Combination

Paterson's Eureka Chutnee Pickles

AGENTS

Rose & Laflamme, Montreal

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ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

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THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, FEBRUARY 24, 1899. NO. 8

TEA AND TEA DRINKING.

HAVE good tea to begin with; then be sure that you have freshly drawn water with which to make the beverage, remarks an exchange. The water must not have been standing for hours exposed to the weather, nor simmering on the range. It must be fresh; and then, if you have a brisk fire or the hot flame of a spirit lamp, bring it quickly to the boil. A flat-bottomed kettle is to be preferred, as it has a broad surface to expose to the heat, and the boiling is soon accomplished. Water is boiling when it bubbles and the steam comes in white puffs from the spout of the kettle. It does not boil when it begins to simmer and sing—that is only the sign that it is near boiling. You must make your tea when the water has just boiled. A kettle which has been standing on the back of a stove all day, filled up now and then, will not make good tea. You must boil the water on purpose.

Dr. Goodfellow, in the course of an instructive lecture on tea, delivered at the Grocers' Exhibition, declared in favor of earthenware pots. He said: "The earthenware teapots should be put in front of the fire, or on the hob, to get them thoroughly warm. Good tea can seldom be made in a cold or wet teapot. When the water has come to the boil the tea should be placed in one of the hot teapots, and allowed to remain with the cover on for about half a minute. Boiling water should then be poured in as quickly as possible to the amount required, and the pot allowed to stand under a cosy for four minutes, or from three to five minutes, according to the kind of tea used. In the case of the more highly cultivated Chinese teas, 10 or 15 minutes might be allowed. For the cruder Indian and Ceylon varieties, three to four minutes will be sufficient. After this period has elapsed, the infusion should be used at once; or, if required to stand for a little while, should be poured off into the second hot tea-pot. On no account is the second brew permissible if the tea prepared is to be non-injurious; and, although this method may appear wasteful, yet it is not so when conducted in a proper manner.

"When tea is properly prepared," continued the analyst, "and not taken in excess, it is practically non-injurious, and in these days of high pressure and quick living, it is a question whether some such form of harmless stimulation is not a necessity in order to meet the condition of modern life. When tea is badly prepared, its use may become injurious, for it then contains an excess of tannic acid, and this body acts most injuriously upon the digestive system. Many attacks of indigestion are brought on by drinking 'strong' tea at meal times. Tea-drinking, when carried to excess, may also produce, in those who are predisposed to nervous complaints, palpitation of the heart, hyper-excitability, sleeplessness, and nervousness; and those who are naturally of an excitable nature, and suffer from nervous complaints, should be careful not to carry tea-drinking too far. I would formulate one or two golden rules with regard to tea-drinking: (1) Always use good tea. (2) Use water which has just got to the boil. (3) Infuse about four minutes for cheap teas; ten or fifteen minutes for good tea. (4) Do not allow the leaves to stand in the infusion. (5) Avoid second brews and use tea-leaves. (6) Don't take tea at the principal meal. (7) If suffering from heart or nervous complaints, only use the very finest qualities of teas. If this cannot be afforded give up tea altogether."

Another authority gives us the following hints in tea-making: Such articles as coffee, fruit, cheese, vegetables, meat, tobacco, etc., will affect tea within ten minutes, and render it useless for drinking. Tea will also absorb moisture from the atmosphere; therefore the first hint is to empty the tea (from the paper bag as soon as it arrives home) into the caddy, which ought to be air-tight, and keep in a warm dry place. Use a China or delf ware pot; let it be made very hot with boiling water, and then rubbed dry; then let the tea be put in, and the pot set near the fire for several minutes while waiting for the fresh cold water in the kettle to come to the boiling point—by this time the tea in the pot has become warm and crisp, and the pot itself is warm; now pour in the boiling, bubbling stream. Next, the heat must be maintained for ten or fifteen minutes for good teas, by means of a cosy, a hot oven, or placing the pot near the fire; but it must not be allowed to boil.

To make a really good cup of tea, the water must always be used at its boiling point—neither before nor after will do.

It is of equal importance that the water for the hot water-jug be freshly boiled and not overboiled.

It is also important that after using the teapot, it should be thoroughly cleaned from all the dark discoloration, which is the harmful tannin. The spout, too, must be carefully cleaned out with feathers or pipe brushes. A foul teapot is as bad as a foul pipe, and as full of danger to the system. A mere rinsing out of the teapot is not sufficient. Those whose system is vitiated with excessive tea-drinking, should try the addition of boiled milk with their tea. Pour out into the cup a dessertspoonful of tea, less rather than more, and fill up with boiling milk. If the milk is not liked, which often happens, halve the quantity of milk and use boiling water. Boiled milk is one of the best cures for excessive indigestion, nervousness, and all the other ills which spring from excessive tea-drinking. It is important to remember that the milk must be boiled.

Sir Richard Thorne Thorne, K. C. B., in

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the course of a recent lecture in London on the spread of consumption, stated that he did not recommend, as some had done, the removal of every tubercular cow from our dairies and cowsheds, for this, at the lowest estimate, would mean the removal at once of over half a million cows from our milk supply ; but all cows with advanced tuberculosis in any part of the body, and all cows with suspicious udder disease, should be at once seized and slaughtered. The elimination will be a gradual one, he asserted.

Systematic inspection, he declared, was often more necessary in country than in town cowsheds, because the latter were often much more under control than the former.

Finally, he said that the British were almost the only civilized people in the world who habitually consumed uncooked milk, and he urged that they should be educated to acquire the habit of cooking milk before use, and showed that if milk were boiled for a single instant the danger of tuberculosis would be gone, and a cause of thousands of deaths every year among children and adults would be removed.

WHOLESALE GROCERY HOUSE FAILS.

Davidson Bros., wholesale grocers, Halifax, have suspended payment. The liabilities direct are about $40,000. They have a stock of about $22,000 and book debts of $17,000, also some real estate subject to encumbrance, besides gold mining property which cannot be realized upon at the present time. It is thought the intention of the firm is to offer a compromise of 40 cents in three, six and nine months.

TEA CONSUMPTION IN CANADA.

The "Salada" Tea Company state that a recent statistical report received from the Government at Ottawa shows that the total consumption of tea in Canada between the dates of June 30, '97, and June 30, '98, amounted to 18,281,630 pounds. They also state that when they are doing the same quantity of trade per head of population throughout Canada that they are now doing in Montreal and Toronto, their trade will amount to 4,480,000 pounds, and they hope some day to do this, which will amount to, roughly speaking, one-quarter of the tea trade in Canada.

JAPAN TEA IN CANADA.

Editor CANADIAN GROCER,—On looking over your edition of February 17, I was much astonished at a statement printed over the signature of The "Salada" Tea Co., dated February 8, in which it is stated that there is no system of bonded warehouses in the United States, and that, consequently, United States tea importers had to store teas in Canada. The statement is such a gross misstatement of facts that I trust you will give the following as much prominence as that of The "Salada" Tea Co.

Up to the time teas were declared free by the United States Government, there was a perfect system of bonded warehouses at all ports of entry in the United States, and this system still continues, as there is a large import to the United States of dutiable goods, which, on arrival, is entered in bond and held in bond until the importers desire to pay the duty.

Some years ago, when a tea inspector was appointed, all teas arriving in the United States had to be stored in certain designated bonded warehouses, and there remain until branded by the tea inspector.

When the duty was imposed last June, and up to date, the United States tea importers had the same privilege as other importers of dutiable goods. They can either pay duty on arrival or warehouse in bond and withdraw the teas by paying the duty as desired, and they are not compelled to pay the duty on the entire lot, but in quantities to suit their sales.

To show how absurd the statement of The "Salada" Tea Co. is : They don't seem to know that teas are not the only dutiable goods imported into the United States. If there is no bonded system in the United States, why is it that the American importers of silks, spices, sugars, dry goods, etc., do not warehouse in bond in Canada and distribute their goods in the United States from Canada ?

I know nothing about the storing of Japans at Smith's Falls for distribution in the United States, except that the loss, in paying additional freight, the loss in interest caused by delays in delivering would make it rather an expensive method of doing business.

As to the falling-off in the consumption of Japan teas, the figures show additional imports into Canada. Now, let The "Salada" Tea Co. give us the figures of what has gone to the United States and the balance will speak for itself.

WM. DALLAS.

New York, Feb. 17, 1899.

BRUNNER MOND'S SODA PRODUCTS

Special attention is drawn to Winn & Holland's advertisement of Brunner, Mond's products of soda. The latter are said to be the largest makers of soda in the world, and their goods have long had a world-wide reputation for color, strength, purity, and cheapness. Having had extensive experience in the trade for these products, they have long since reached that highest goal, perfection, but "B.M." soda has become such a by-word in all grocery stores, that no special mention is needed as to its excellent quality. With such a record and constantly increasing sales, we are sure the agents, Winn & Holland, will continue to enjoy the confidence and support of the trade.

Seely's Flavoring Extracts.

Fac Simile of 2½ oz.

All Sizes.
All Flavors.

For 38 years the standard goods of America.
They excel for Purity, Strength and Rich Flavor.
The most attractive line in the market.

For Sale by

LUCAS, STEELE & BRISTOL,

Wholesale Grocers Hamilton.

J. TADDY & CO.

The leading tobacco manufacturers of London, England, have appointed James Turner & Co., Hamilton, their Sole Agents for Canada.

Premier Navy Cut (Medium), tins, quarters.
Premier Navy Cut (Medium), tins, halves.
Orbit brand Flaked Gold Leaf, tins, quarters.
Orbit brand Flaked Gold Leaf, tins, halves.

One trial will satisfy your most fastidious customer that Taddy's is the best.

JAMES TURNER & CO., Hamilton

Larger profits to the Retail Merchant

By reducing the price of "REINDEER" BRAND goods, the profits to the Merchant have been increased, while we are still maintaining the quality of the goods.

The Truro Condensed Milk and Canning Co.

Crown Blend Tea Black and Mixed

25 cts. 40 cts. 50 cts.

Also 1-lb. packages JAPAN to retail at 25 cts.

We are the Agents for Canada.

Cooney's Square Blue
" Bag Blue
" Black Lead
" Shoe Blacking
5 and 10-ct. Tins.

These goods are in steady demand, and show 50 per cent. profit.

THOS. KINNEAR & CO. *WHOLESALE GROCERS* ***Toronto, Ont.***

NEW GOODS IN STOCK AND TO ARRIVE.

THOS. KINNEAR & CO. have received into stock large shipments of both Marshall's & Morton's fresh herrings and kippered herrings in tomato sauce.

H. P. Eckardt & Co. are offering pickles in bottles to retail at 10c.

S. H. Ewing & Son have a large shipment of Rio coffee nearly due.

H. P. Eckardt & Co. are offering evaporated peaches in 70-b. bags.

S. H. Ewing & Son have a large shipment of Ceylon tea to arrive about March 1.

Clemes Bros. expect a car of fancy Jamaica bananas in a few days.

H. P. Eckardt & Co. are offering special prices on all kinds of canned meats.

Rose & Laflamme report large orders for Baldwin's "Export" brand condensed milk.

A full line of Seely's extracts have been received by H. P. Eckardt & Co.

The Davidson & Hay, Limited, are offering Californian prunes in 40-50's, 25-lb. boxes.

A. F. MacLaren & Co., cheese manufacturers, are receiving orders for their specially made Stiltons, weighing about 8 lb. each, for the Klondike trade. The Stiltons are packed six to the case and are manufactured specially as good keepers. Quotations etc. on application,

The Eby, Blain Co., Limited, offer selected Valencia raisins in 14-lb. boxes at low figures.

Further invoices from Calcutta give Lucas, Steele & Bristol a large assortment of Indians, ranging from 15 to 18c.

A carload of bright "Amber" syrups is at hand with The Eby, Blain Co., Limited.

C. E. Colson & Son report that the sales of Epps's cocoa for 1898 reached the aggregate of 45,000 lb.

A full line of Seely's extracts is carried by Lucas, Steele & Bristol. "We control the Hamilton trade," writes the firm.

Fall caught trout and full lines of codfish, boneless fish, and Labrador, are in stock with The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, have received a car of "Squirrel and Palm Tree" brand, Arlington Heights, navels.

A shipment of shredded wheat biscuit, granulated wheat shred and wheat shred drink, arrived for W. H. Gillard & Co.

Messrs. A. P. Tippet & Co., have received another shipment of Moir, Wilson & Co.'s kippered herring and herring in tomato sauce.

Jubillee tub stands, a combination stand and clothesrack, a novel and very useful article, is in stock with W. H. Gillard & Co.

"Golden Tipped" Ceylon tea, packed on the estate, can be procured from Lucas, Steele & Bristol in bulk, 20-lb. cads, or cases of ½ and 1-lb. packets.

A shipment of Santa Clara Valley ruby prunes 70-80, "Harvest" brand, and Oregon Mountain prunes 40-50, and "Harvest" brand apricots is in store with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report arrival this week of a large importation of Assam teas, pekoes and pekoe souchongs, which they offer below to-day's cost. These two were bought some time ago, before the advance.

CREAMERY BUTTER WANTED.

A subscriber writes: "Open for car finest September creamery; large and small tubs and boxes."

Will readers of THE CANADIAN GROCER who know where such can be obtained kindly address this office?

"The Twin City Travelers' Club" is the name of a social club organized by the commercial travelers of Berlin, Ont., last week.

We have just received large shipments of

English Stiltons, Gorgonzolas, Roqueforts,

All of the very finest quality. Particulars and quotations on application.

A. F. MacLAREN & CO. - 51 Colborne St., Toronto.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO.
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

STOP THE LEAKS.

that, we would like to add that a small daily profit will go a long way towards offsetting a small daily expense. Four cents a day amounts to twelve dollars and forty-eight cents in the course of a year, and the sale of one good ten-cent cigar every business day, for that period, will yield a larger profit than that.

Suppose you sell half a dozen cigars a day and average that through the year—do you know of any easier or safer or less expensive way of making seventy-five dollars? But perhaps your particular class of trade calls for five-cent cigars, as well as ten-cent cigars, in which case you will agree that there is no more work involved in the one case than in the other to gain a correspondingly large profit.

There is no waste in selling cigars—you can't give over-weight or over-measure, consequently your profits can be figured down to the finest of fine points.

The necessity of satisfying smokers with brands which do not vary in their quality must be apparent to all grocers who wish to hold their trade. A man is as particular about the quality of his cigar, as a woman

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On Saturday last they revoked this decision, and Montreal jobbers are now free sellers of single puncheon lots at 30c.

This sudden reaction is the result of a determination on the part of the Montreal jobbers to keep speculators and other outsiders from interfering with their customers.

They admit that the situation justifies a rather better price than 30c., but, as this advance led to offers from holders in Quebec and other eastern points, the Montreal firms took prompt action to keep these outside lots off the local market.

When prices were advanced some of the leading houses in Montreal predicted that it would lead to outside offers, and were averse to an advance for this season. They consented, however, to submit to the will of the majority and work up prices.

Results have proved that they were right, and the action taken by the Montreal Whole-

"IT'S THE BEST"

SELL "KOLONA" AND PROFIT BY THE RESULT.

We Want Your Trade
— IN TEAS —

Ask for Samples and Prices of our EXTRA VALUES in

Ceylons, Assams, Congous.
Young Hysons, Gunpowders.
Japans and Japan Siftings.

THE EBY, BLAIN Co. LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

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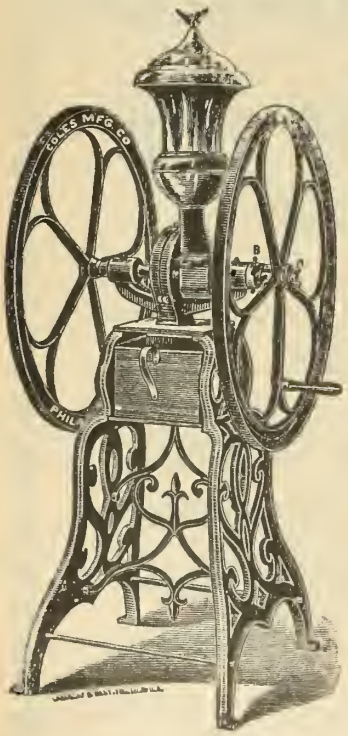
The Davidson & Hay Limited, report



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

WOOL SOAP PURITY

It's safe to use Wool Soap—it keeps the skin well and the woolens from shrinking.

Swift & Co., Makers
Chicago.

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STOP THE LEAKS.

IT is the little expenses that eat up the profits. It has been truly said that "a small leak will sink a big ship." We believe that too many grocers either fail in using the pruning-knife to cut down expenses or else cut down the expenses at too great a consequent loss of profits. There is a happy medium which consists in "stopping the leaks" and absolutely preventing the loss of profit by handling an article which entails no expense whatever in the handling. A line of good cigars will do this for a grocer, because the expense is reduced to a minimum and when we say that, we mean that it entails no persuasion on the part of a grocer to sell an article which is universally demanded at all times, by the man of the house.

A smoker can do without his cigar no better than a cook can do without her flour, history proves this, and, while we don't purpose to go back to the dark ages for testimonies to back up this statement, we believe that any grocer who takes up the subject in earnest will convince himself of the merit of our assertions.

If, as we have already said, "a small leak will sink a big ship," then, as against that, we would like to add that a small daily profit will go a long way towards offsetting a small daily expense. Four cents a day amounts to twelve dollars and forty-eight cents in the course of a year, and the sale of one good ten-cent cigar every business day, for that period, will yield a larger profit than that.

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The necessity of satisfying smokers with brands which do not vary in their quality must be apparent to all grocers who wish to hold their trade. A man is as particular about the quality of his cigar, as a woman is about the quality of her flour, and once a man is thoroughly satisfied with a particular brand of cigar, it is pretty hard to switch him over to another track. Not all cigar manufacturers seem to realize the value of this one point to their business, hence we think it would be wisdom on the part of the grocer, before he buys, to thoroughly satisfy himself regarding the standing and the general reputation of the manufacturer. Large businesses are usually built up with "quality" as the foundation-stone. Personal reputation, or, in other words, character, can make or unmake any man's business.

The manufacturer who does not "hide his light under a bushel" but comes forth boldly and tells the people who he is and what he has for sale is usually a trustworthy man to deal with—confidence begets success.

ADVANCE IN WASHBOARDS.

An advance of 15 to 20c. per dozen in the price of washboards is announced.

The cause of the advance is the appreciation in the price of zinc, which has been marked the last month or two.

A SHUFFLE IN MOLASSES.

TEN days ago Montreal wholesalers met, and decided to advance the jobbing basis of Barbadoes molasses 1c. per gallon—the base price 31c. and single puncheons 32c.

On Saturday last they revoked this decision, and Montreal jobbers are now free sellers of single puncheon lots at 30c.

This sudden reaction is the result of a determination on the part of the Montreal jobbers to keep speculators and other outsiders from interfering with their customers.

They admit that the situation justifies a rather better price than 30c., but, as this advance led to offers from holders in Quebec and other eastern points, the Montreal firms took prompt action to keep these outside lots off the local market.

When prices were advanced some of the leading houses in Montreal predicted that it would lead to outside offers, and were averse to an advance for this season. They consented, however, to submit to the will of the majority and work up prices.

Results have proved that they were right, and the action taken by the Montreal Wholesale Guild, on Saturday last, is the best justification that they could have asked for.

It may be interesting to note in this connection that cables from the Island quote the opening figures there rather lower than they opened at last spring. Cables this week quoted 12c., and $4 for puncheons, exclusive of other charges. This is about 2c. under the basis at which the market opened last year, but these early offers are hardly a fair criterion to go by, as they are purely speculative. Offerings at the Islands are said to be very light.

TAPIOCA HIGHER.

Cable advices this week have been strong on tapioca, recent offers being at 16s. 3d. This is equivalent to a cost of 4¾c. per lb. laid down in Montreal.

A glance at the market reports and prices current will show that the article is being jobbed out for less money than this.

It seems natural to suppose, therefore, that if this strength is maintained, and there is every reason to expect that it will be, prices on tapioca will have to be marked up. Jobbers, in fact, are asking slightly more this week, but are still below what it would cost to lay down fresh supplies.

THE ABORTIVE COMMISSION.

IT was, from the very outset, expected by the majority of people in Canada, that the conference between the representatives of this country, Great Britain and the United States would prove abortive. The expected has happened, and, naturally, there is no disappointment ; or, at any rate, none of any moment.

But, while there is little or no disappointment, it is to be regretted that the conference ended as it did. There are questions of an international character which should be settled, and which will eventually have to be settled in some way and at some time. As long as they are not settled they will be a source of irritation.

They have been the cause of a great deal of irritation in the past and there is no guarantee they will be anything different in the future. We have reference to the Alaskan boundary, the sealing, and the fishery questions.

The cross road at which the commissioners eventually separated was the boundary question. The position taken by Canada in regard to this question may or may not be correct. That is to be determined. The commissioners believed themselves to be right, and they had, and have, the country at their back.

The United States commissioners, on the other hand, no doubt believed their own view was the correct one. But the mutilated form in which they desired to submit this particular question to arbitration was anything but fair. Their proposition was not much of an improvement upon that which is sometimes put: "Heads I win; tails you lose."

Putting it another way, it is like a man who has come into possession of a farm in a questionable way offering to submit the question as to ownership of the swamps to arbitration, but declaring that the richest of the land must be exempt from consideration by the arbitrators.

The question of reciprocity was not of as great importance as some of the others. But it was important. THE CANADIAN GROCER has favored a reciprocity treaty if it could be obtained on fair conditions.

Restrictions cannot help international trade any more than lead can lend aid to a floating body. And certainly there are restrictions in regard to trade between Canada and the United States. This is particularly so in the tariff of the United States, for it was constructed in some particulars specifically with a view to keeping out Canadian products.

Desirable as reciprocity may be, Canada can afford to wait for it. The export trade is growing quite nicely, particularly with Great Britain.

Compared with the year when the McKinley bill went into operation, the export trade of the Dominion is 65 per cent. larger, notwithstanding that our shipments to the United States are less than $1,000,000 worth more than they were in 1890.

Away back in July last, The New York Journal of Commerce, the leading commercial daily of the United States, asserted that the "commercial sentiment in the United States is strongly in favor of reciprocity." And the fact that over 50 commercial bodies in the United States have during the past twelve months declared themselves in favor of reciprocity with Canada, is a corroboration of that statement. But, unfortunately, it is not the commercial class that rules in the United States; it is the political. And business between the two great English-speaking nations upon this continent has to suffer as a result thereof.

The New York Commercial Advertiser, another influential commercial daily, declared only a few weeks ago: "Interest plainly prompts us to examine whether the principle of give and take has not a more practical aspect now in our relations to Canada than ever before * * * The number of people in the Dominion is no measure of the value of her natural resources to us * * * Canada may be worth more to us as a market to buy in than as a market to sell in."

The New York Times, too, has come out in favor of reciprocity with Canada, and, in its issue of February 5, declared that it should be the earnest purpose and effort of the business men of New York to defeat the selfish schemes of the coal and lumber interests. The New York Tribune also exerted its influence on the side of those in the United States who were in favor of a treaty with Canada.

However, had a treaty been agreed upon, it is unlikely that it would ever have received the assent of the United States Senate. A body that refused to ratify the treaty of arbitration between Great Britain and the United States is scarcely likely to have endorsed a treaty such as that which the commissioners were recently trying to draft in Washington. The knowledge of this fact, no doubt, exerted its influence upon the United States commissioners. There was a sort of "the bogey man will catch you, if you don't look out" ringing in their ears, and they knew that the bogey man—the politician—was no myth.

While the Canadian Parliament is not in the habit of rejecting treaties which its commissioners negotiate, yet the Dominion Government might have prevented the possibility of its doing so, had it accepted the suggestion of this paper and done as President McKinley did, namely, appoint as one of the commissioners a gentleman from the Opposition benches. Had Sir Charles Tupper or some other man from the Conservative ranks been appointed, not only would it have prevented the possibility of the treaty being rejected by Parliament, had such a document been drafted, but it would have kept the matter out of politics, treaty or no treaty, for it is not justice that politicians are usually actuated by in their attacks ; it is party exigencies.

A great many people are disposed to blame the Dominion Government for consenting to a conference with the United States. We cannot agree with them. Aside altogether from the reciprocity question there were international matters, as we have already pointed out, which, on account of their irritating nature, were standing menaces to the peace between the two countries. And there does not appear to be any doubt that the whole proceedings were instituted by the Imperial Government, who is anxious that even that which threatens to create unpleasant relations between the two countries shall be removed.

The duty that now lies before Canada is to "paddle her own canoe" more vigorously than ever. While closer trade relations with the United States is eventually likely, in view of the interest the commercial bodies across the border have taken in the matter, there is no prospect that it will be realized for several years yet. In the meantime, therefore, the energies of the Dominion should be devoted to cultivating its export trade in soil more congenial than is to be found at the moment in the United States.

CANADA'S TRADE WITH BRITISH AFRICA.

A LETTER has been received at this office from Mr. Thos. Moffat, commercial representative at Cape Town, South Africa, for the Dominion Government, in which he states that he is devoting the whole of his time to the Canadian trade and has a building in which he keeps Canadian goods on exhibition.

It is to be hoped Mr. Moffat's efforts will bear fruit, and much fruit.

Just what Canada exports to the colony of South Africa we have no means of ascertaining. All exports to the British possessions in Africa are grouped under the heading "British Africa"; and British Africa includes rather more than a dozen colonies with an aggregate import trade of £25,652,000, and an export trade of £23,883,000. South Africa, of course, takes by far the greater portion of the small quantity of Canadian goods exported to British Africa, but it would be much more satisfactory to know just exactly the amount that was sent there. The publication in the South African returns of the figures appertaining to the goods imported from this country would be valuable to Canada as an advertisement.

In the November issue of the Department of Trade and Commerce was a report from the commercial agent in South Africa, in which he pointed out that even the returns of that colony failed to show that one cent's worth of goods had been imported from Canada.

Of course, goods were received from Canada, and Mr. Moffat's explanation of the failure of the returns to reveal the fact is that the goods were shipped via New York, and were included in the figures credited to the United States.

The figures credited to the United States in 1897 were $13,735,670, an increase of $1,735,670.

In his report of some months ago to the Dominion Government, Mr. Moffat points out that just as the United States has become a rival in Africa to Great Britain, so Canada in turn can become a rival to the United States. "To do this," he says, "there are a great many methods which can be adopted, but it would be well to ascertain, study and follow out the plans adopted by others. Manufacturers cannot expect foreign trade unless they are prepared to pay for it, and they are too prone to wait, and expect the Government of the day to bring the foreign buyer 10,000 miles to their very doors, or, failing that, sell their goods for them, instead of themselves grasping what is well within their reach."

What Mr. Moffat says is perfectly true.

The chief articles of import into South Africa, to which it is possible for Canada to contribute, are: Cotton manufactures, $5,619,430; wheat, $3,223,245; apparel and slops, $4,315,650; carriages (carts and wheeled vehicles), $1,506,430; coal, $922,910; flour, $336,480; furniture and cabinetware, $2,036,805; meats, salted and preserved, $902,790; machinery of all kinds, $7,043,395; provisions, $2,895,620; wood, unmanufactured, $1,114,495; wood, planed or grooved, $848,705; wood, manufactured, other than furniture, $651,105; butter (including margarine), $983,795; oats, $121,925; spirits, all sorts, $1,183,265; drugs and chemicals, $1,441,055; dynamite, blasting compound and powder, $1,559,830; saddlery and harness, $567,790; leather, and boots and shoes, $3,266,785.

According to the 1897 issue of the Dominion trade returns, among the articles Canada exported to British Africa in that year were the following:

Cottons,	$2,723	Harness and Saddlery,	$ 576
Agricultural Implements,	$11,819	Whisky	$ 90
Carriages,	$4,075	Metals, other than Iron and Steel	$ 310
Carts,	$4,872	Pianos	$ 163
Wagons,	$1,250	Cigars and Cigarettes	$ 150
Bicycles	$7,323	Wall Paper	$ 815
Parts of Bicycles,	$ 460	Household Furniture	$8,099
Other Vehicles,	$3,760	Doors, Sashes and Blinds	$6,312
Clothing and wearing apparel,	$ 50	Woolens	$ 601
Drugs and Chemicals	$2,545	Dry Salted Cod	$ 140
Explosives and fulminates of all kinds	$ 58	Deals, Spruce and other Lumber	$7,457
Stoves,	$ 56	Planks and boards	42,054
Iron Castings	$3,560	All other lumber, n. e. s.	$1,669
Machinery,	$ 388	Dried Apples	$1,873
Steel and manufactures of	$ 672	Beans	$ 258
Leather, sole and upper,	$1,057	Peas, whole	$ 160
Boots and Shoes	$ 740	Peas, split	$3,153
		Oatmeal	$ 865

Canada has got her toe into the trade of British Africa, and where she has got her toe, ought to be able, like Mickey Free's father, to get her head in.

ELECT BUSINESS MEN ALWAYS.

The management of Montreal city water department has for some time been a subject of strong comment by the daily press of the city. One of the strongest advocates of reform in the department was Ald. H Laporte, the head of the Montreal wholesale grocery firm of Laporte, Martin & Cie.

THE CANADIAN GROCER notes with gratification that the Montreal City Council has practically acknowledged the force of Ald. Laporte's arguments by naming him to the chairmanship of this important department.

This appointment is in line with what has been urged in these columns, that not only in municipal but provincial and national politics the best representatives can be had from the ranks of our keen, wide-awake business men.

Such men can apply in their public work the methods of economical management that they put into force in the direction of their own business.

SULTANA RAISINS.

The position of the Sultana raisin market keeps firm. Stocks in the primary market, according to the latest mail advices, are low, while the demand, especially from the continent, is active.

Dealers in Smyrna are confident they will have no trouble in disposing of their holdings at even present high rates.

The figures now named in the quotations are, on an average, fully 5s. per cwt. above those at which the fall importations were made.

Some of the wholesale houses in Canada have fair stocks, and those thus supplied have in their possession excellent value.

A SCARCITY OF TEA.

There appears to be quite a scarcity of cheap China black teas for a price on the Canadian market. The scarcity is particularly pronounced in the Eastern Provinces, and Toronto has been pretty well cleaned out of these teas for shipment to Montreal.

As a result, there has been quite an appreciation in prices, teas that were selling at 8½c. being now held at 10½ to 11c. in Montreal.

A scarcity also prevails in Japan teas at 12½c. per lb. downward.

There has been quite a little buying in both Toronto and Montreal of Japan tea dust. It is presumed that it is on speculative account.

Every department of the "Salada" business is managed by responsible men, who know no position but the "Top"!

"SALADA"

CEYLON TEA

IS THE "ACME" OF GOODNESS AND AS STAPLE AS WHEAT.

32 Yonge St. TORONTO

St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co. Limited

KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

F. E. JODERY & CO.

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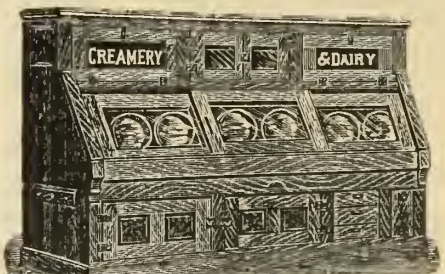

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Feb. 23, 1899.

GROCERIES.

THE past week has not been a particularly striking one in the local wholesale grocery trade. The volume of business is probably fair compared with the same month in other years, but there is by no means an active trade being done. The canned goods market is without any new feature, there still being very little business doing, although prices remain as before, firm. The coffee market shows some irregularity, although the changes in prices in the primary markets have not been material. The sugar market, locally, is unchanged, with business quiet. There is a steady demand for rice, and prices are firm. There is a little movement in tapioca. Wholesalers report the continuance of a good demand for bright corn syrups. There is also a fair movement in molasses. The tea market continues strong, with a fairly good business being done. The dried fruit market is without any new features.

CANNED GOODS.

There has been no material change in the canned goods market during the past week. Perhaps, on account of the slowness of the demand, some are beginning to express less confidence in the market as far as canned tomatoes are concerned. At the same time, however, there is not yet any perceptible weakening in prices, and if a demand were to spring up it would certainly tend to strengthen the position. Prices still rule from 85 to 90c. for tomatoes. The corn market is still strong, at from 90c. to $1, and the demand is good, as a rule. Peas are quiet, at from 75c. per doz. up. One of the features of the canned goods market is the growing scarcity of wax beans, the brokers practically having none left. They are in good demand at from 80 to 85c. per doz. Green beans are quiet and quoted at 75c., as a rule. Canned fruits are quiet. Although the Lenten season is now upon us, it does not appear to have yet influenced the demand for canned salmon and other kinds of canned fish. Advices from the Coast state that there is very little sockeye held there, and what is obtainable is quoted at $5 f.o.b. Coast, while cohoes are held at $3.95 to $4 f.o.b. in carload lots.

COFFEES.

The local wholesalers are still experiencing a good demand for Rio coffees. The outside markets have shown some irregularity, although the change in prices has not been much. European cables have shown some weakness during the week, and the crop movement of Brazil coffees has been fair.

SUGARS.

Cables this week showed fractional advances in beet sugar, but, while the European market is strong, the cutting of

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

prices which is going on between the Trust and the independent refineries in the United States is causing an unsettled feeling in regard to the price of refined sugars on this side of the Atlantic. One of the independent factories in New York on Monday reduced the price of granulated sugars 1-16c. per lb., which seems to have been a surprise to the trade. Although the other refineries, up to the time of writing, had not followed this decline, yet yellow sugars are being shaded 1-16c. In Canada, there has been no change in prices, but the continued importation of American sugar is causing some uneasiness, particularly to the refineries. Total stocks of sugars in Europe and America at the end of last week were 2,461,198 tons, against 2,544,639 tons the week before, and 2,690,875 tons a year ago.

RICE AND TAPIOCA.

Japan rice of good appearance is scarce on this market, and there is a steady demand. Patna rice has been selling more freely lately on account of the better value which they are showing. There has been quite a little tapioca moving within the past few days, at prices ranging from 3½ to 3¾c. The market is firm.

SYRUPS AND MOLASSES.

Some of the refineries are offering a few medium-grade syrups, but they report that there is no demand for them at the price at which they are held. Some American syrups are offering, but they also seem to be out of the idea of the local importer. Wholesalers report a good demand for bright corn syrups at the following prices: Barrels, 2½c. per lb.; half-barrels, 2⅝c. per lb.; kegs, 2¾c. per lb.; 3 gallon pails, $1.20 each; 2 gallon pails, 90c. There is a fair movement in molasses. The low-grade article is scarce. Advices from New Orleans report a firm market and stocks light.

SPICES.

The principal feature of the spice market is cloves, which are cabled dearer. Pepper continues in a firm position.

TEAS.

The market for Indian and Ceylon teas keeps its strength. Mail advices from London, England, under date of Febuary 11, state that the market was again higher for the lower grades of Indian teas, while medium grades were firm. In Ceylons the demand for tea under 9c. was still being maintained and prices higher. Spot teas on the Canadian market are being firmly held, and those of Indian and Ceylon growth below 13 to 13½c. have been practically cleaned out of first hands. Flavory Ceylons at from 17 to 18c. are in good demand and scarce. Most of the business that is being done by brokers is still in spot teas, the London market being on an average of from 1 to 2c. per lb. above the figures which teas held here can be purchased at. Some samples of Indian teas, which were received here this week, are costing from 1 to 2c. per lb. more than about six weeks ago. The market in Calcutta, as already announced in a previous issue, is closed. Japan teas are quiet and firm. Some Japan dust has been picked up upon this market during the past week, presumably on speculative account. China black teas are scarce, and the same may be said of Japan teas at from 12½c. down. Tea is still the most active article in the wholesale grocery trade, retailers being fairly free purchasers.

NUTS.

Jordan and Sicily shelled almonds are cabled lower. Tarragona almonds are strong. Not only are prices much above the figures which ruled last fall, but materially above those at which subsequent purchases were made.

Surprise Soap is made from the best selected materials, according to the most modern methods and by skilled workmen. . . . . .

The result is a pure hard soap, **the most economical for household use.** You can recommend **SURPRISE.**

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TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashely.
VANCOUVER: 430 Cordova St.
ST. JOHN'S NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

FOREIGN DRIED FRUITS.

CURRANTS — The currant market keeps quiet, and there is no special feature to note. Currants are easier in New York.

VALENCIA RAISINS—The market is quiet and prices unchanged.

PRUNES — There has been no further change in the situation, prices remaining firm, while business is not yet active.

DATES—The market is unchanged at 5 to 5½c. for Sairs and 5½ to 6c. for Halowee. A shipment of 4,000 boxes is due in New York.

CALIFORNIAN FRUITS—Within the last week or ten days Californian peaches and silver prunes have advanced about 1c. per lb. Apricots are firm, and would cost something like 18c. to lay down here at the present figure ruling at the Coast. Peaches here are quoted at 10½c. per lb. and apricots at 18 to 19c.

GREEN FRUITS.

The market is in a much more satisfactory condition this week. The mild weather has encouraged shipments of all kinds of fruit. There has been a literal famine in lemons for the reason that steamers could not get to their docks in New York to unload on account of the extreme cold on the Atlantic seaboard. For some time a good box could not be secured at anything like the regular price. Shipments are expected to relieve this famine in a few days. Oranges are firm. The Californian crop seems to be very light, and advices from some sections quote an advance of $1. The crop of Valencias is heavy, but the price of this variety is likely to hold firm. On account of the receipts this week of a better quality of large 420's than had been carried an advance of $1 to $1.25 is noted for this size. Japanese Tangarines are done; Mexicans will also soon be exhausted. Some choice Jamaica bananas are expected this week. They are expected to sell as high as $2.25. Some old stock is still offering. There is a good, steady movement in onions. Supplies are difficult to get, and some sales have been made at as high as $3.50. The prices of last week, however, hold good for this. Apples are moving nicely at steady prices.

COUNTRY PRODUCE.

EGGS—The recurrence of mild weather has again increased shipments of new laid, and the price has dropped a couple of cents. The reduction in price has, of course, increased the consumption, which absorbs present receipts. These are expected to further increase soon, and this will bring prices down to a still lower figure than the present. The stocks of held eggs are being nicely cleared up, being about exhausted already. Limed are also getting toward their finish. New-laid are quoted at 18½ to 19½c.; limed, 14 to 14½c., and held or cold-stored at 13 to 13½c.

POTATOES—A steady feeling is noted. Offerings are liberal at 58 to 65c. f.o.b. cars at Toronto. The street market is unchanged, deliveries being fair at 65 to 70c.

POULTRY—The demand, though limited, has been brisk enough to bring the price of bright, fresh-killed turkeys up 1c. this week. From 10 to 12c. is now quoted. Other poultry are in good demand at unchanged prices.

DRIED AND EVAPORATED APPLES—The market is dead. Advices received this week quote the New York market very unsettled at 6½c. The demand at outside points is, therefore, light at 5½ to 5¾c. There is a quiet jobbing trade at 6c. for No. 1 stock. Evaporated apples are easy at 8¼c. at outside points for No. 1 stock, which is jobbing locally at 9½ to 10½c.

VEGETABLES—No change is noted. We quote: Rhubarb, $1 to $1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to $1 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to $1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2.50 to $3; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—There is a steady demand for dairy large rolls. Receipts are increasing. Prices are firm. Tubs are quiet, and are likely to continue so. The offerings of creamery prints are liberal, but a good local demand readily absorbs them. What tubs and boxes come in are readily sold for export. An inquiry for a car of creamery on British Columbia account was received on Wednesday, but the stock could not be found. Prices are firm at unaltered figures. Tubs are worth 19 to 20c. at factories.

CHEESE—The market is quiet, though a fair local trade is being done. Choice early makes are held firmly at 9½c., and late makes at 10 to 10½c.

FISH.

The oyster bays on the Atlantic coast, which were frozen over during the recent cold weather, are again open, and fishing has been carried on all this week. Supplies have been received, and the price has fallen

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THISTLE BRAND TOMATOES New Process GARDEN GROWN

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
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McLauchlans' Cream Sodas.

Biscuit Manufacturers **J. McLAUCHLAN & SONS,** OWEN SOUND.

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Manufacturers and Shippers who are not represented in

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124 Princess Street, **Winnipeg, Man.**
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Wholesale Commission Merchants and Brokers.
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ESTABLISHED 1725.

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TORONTO, ONT.

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

to the normal figure. No other change in prices is noted. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; trout, 8c. lb.; fresh perch, 4c. per lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, $1.60 to $1.75 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.25 to $1.35 per gallon, or $7.50 to $8 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat has declined 1c., and is now quoted at 69 to 70c. for red and white wheat at middle freight stations. The street market is quiet with prices of all grains unchanged except oats, which are 1c. cheaper. We quote: Wheat, white, 72 to 72½c.; red, 71 to 72c.; goose, 68 to 69c.; peas, 62 to 66c.; oats, 34c.; barley, 49 to 51 c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 79c., Toronto freights.

FLOUR—Ontario grades have declined 10c. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.70 to $3.80; straight roller, $3.15 to $3.25, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats have declined 10c. Other foods are unaltered. We quote as follows: Standard oatmeal and rolled oats, $3.70 in bags and $3.80 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—The market is weak, but no change in prices is noted. We quote cow

Direct shipment of (Choice Pea Beans).
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

Toronto Salt Works

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Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

Our extensive
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gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs
CONSIGNMENTS SOLICITED
QUICK RETURNS.

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76-78-80 Front St. E. - - **TORONTO.**

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Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**

LENT

HADDIES
CISCOES
SEA HERRING
CODFISH
DIGBY HERRING
OYSTERS
SPLIT HERRING

SPECIALS FOR LA GRIPPE

CAR DOMESTIC RED ONIONS
YELLOW DANVERS and VALENCIA ONIONS
MESSINA LEMONS (BETTER THAN DRUGS)

REMEMBER! We are headquarters for:
FANCY EVAPORATED APPLES
FANCY EVAPORATED APRICOTS
FANCY EVAPORATED PEACHES

CLEMES BROS., *Wholesale Fruit, 51 East Front Street,* ***Toronto***

hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL—There is no change. Fleece is unsteady at 15c., and unwashed easy at 10c.

SEEDS.

There is little doing. Red clover is worth $3 to $3.50, and alsike $2.50 to $4, outside. So little timothy is offered that shipments are being brought in from western United States markets. Bright, unhulled lots are nominally worth $1.60 to $1.75; machine-threshed, $1 to $1.25.

SALT

A good trade is reported. Prices are steady. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48¾c. per sack of 154 lb.

MARKET NOTES.

Ontario grades of flour are 10c. cheaper.

Standard oatmeal and rolled oats have declined 10c.

Oysters have declined to the regular price —$1.25 to $1.35 per gal.

New-laid eggs have declined 2c. per doz.; limed are held 1c. cheaper.

Large Valencias have advanced $1 to $1.25. Bananas are 50c. dearer.

QUEBEC MARKETS.

MONTREAL, Feb. 23, 1899.

GROCERIES.

TRADE in general groceries has been of smaller volume during the past week, but there is still a fair amount of business passing. Few changes of importance are to report. Sugar is quiet, while the local wholesale guild, to keep out outside sellers, have cut their price of molasses to 30 to 31c. for jobbing lots. Canned goods are steady, while advices on tapioca are much stronger. Dried fruits are without new feature, and the strength in all sorts of spices is fully maintained. Coffee and tea are steady, and other branches furnish nothing noteworthy.

SUGAR.

There has been a fair business in sugar during the past week, but demand is less active than it was. Both yellows and granulated have shared in the inquiry and values are unchanged. Advices from New York state that the refined market is unsettled, but the raw article is steady. In London, both raw beet and cane have been firm according to recent cables. On Monday the former was quoted at 9s. 7½d. for present, and 9s. 8¼d. over recent quotations, with an increased demand. Offerings of cane stock were light and values were unchanged at 10s. 3d. for fair refining.

SYRUPS.

The syrup market is without change, and trading is light at 1¾ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

As a result of outside offers, the wholesale guild have reduced prices again to 30 to 31c. in jobbing quantities. Local jobbers are determined to keep outside firms out of the local market. The consequence is that retailers and consumers are obtaining Barbadoes molasses much cheaper than they otherwise would. Cables state that prices at the Islands have opened at 12c., and $4 for puncheons first cost exclusive of charges. Offerings are reported to be very light.

CANNED GOODS.

Trade in canned goods has been quiet since last report, and values generally are firmly held. Holders of tomatoes are asking 95c. per dozen in a jobbing way, but round lots can be had at 90c. The offerings of corn are small, and prices are firm at 95c to $1 per dozen. Peas are quoted at 80 to 85c. There is little doing in salmon, as jobbers here are well stocked up. On the Coast, canners are not urgent sellers sellers, and are asking $3.75 for cohoes, which is equal to $4.50 laid down in Montreal.

RICE.

The rice market is steady, while tapioca and sago are very firm. Cables on tapioca this week asked a figure that was equivalent to 4¼c. laid down here, bare cost. Demand is not particularly brisk.

DRIED FRUITS.

There is nothing new to report in dried fruits, as buyers are pretty well supplied. Valencia raisins are steady, as previously quoted, and the same can be said for Californian stock. Sultanas continue steady also. In prunes, demand is fair and advices strong from primary markets. Jobbers here are pretty well stocked up, however, with all sorts, and there is no change in prices to report. Demand runs largely to Californian and Bosnia fruits, as the offerings of French prunes are light. Figs and dates are unchanged.

SPICES.

All kinds of pepper are firm, also cloves and Jamaica ginger; in fact, sellers hardly know what price to ask for the latter.

COFFEE.

The coffee market is steady, with only a moderate business doing, but prices are held steady. In unground coffee, we hear of business in Santos and Rio at 8 to 9c. for straight unbroken lots.

TEAS.

The tea market is firm all round, the demand being fair for all sorts, chiefly for China greens, at 11 to 16c., which have been bought by Americans. Japans rule firm, but trading is light, and largely in goods ranging from 14½ to 16c. for mediums to good mediums. In low grades little new business is reported beyond a few odd lots at 13½c., but the same stock cannot be had now under 13½ to 14c. China blacks continue quiet and steady, and the same remarks apply to Ceylons and Indians.

GREEN FRUITS.

There has been little change in the green fruit market during the past week. Oranges have exhibited a fair degree of activity at unchanged prices. Lemons continue firm, and the inside figure is rather higher than it was last week. Cranberries are moving in a quiet way at former prices, and grapes are scarce and firm. Pineapples are in limited demand, and there has been no change in bananas.

APPLES.

Apples continue firm at the recent rise, and stocks here are extremely light.

FISH.

The demand, both for pickled and fresh fish, has been checked by the very mild weather that we have been having, but, as stocks are light, the fact has not had any very appreciable effect.

Ice-packed fish values rule as follows: No. 1 N.S. herrings, $4.75 to $5; B.C. salmon, $12.50 to $13; hake and green cod, $3.50 to $4.

Fresh fish fairly steady: Haddock and cod, 3½ to 4c.; steak cod, 4c.; Manitoba pickerel and dore, 5¼ to 5½c.; tommy cods, $1.25 per bbl., and fresh herrings, $1.60 per 100 fish.

Smoked and prepared stock are as follows: Haddies, 6½ to 7c., and bay bloaters, 90c. to $1 per box.

COUNTRY PRODUCE.

EGGS—There was no material change in the situation of the egg market. The demand was fair for small lots; the offerings of new-laid were not excessive. We quote as follows: No. 1 candled, 16 to 17c. No. 2 do., 12 to 13c.; Montreal limed, 14½ to 16c.; western limed, 13½ to 14c.; western cold storage, 12½ to 13½c., and culls, 10 to 11c. per doz.

POULTRY—Trade in poultry was very quiet. The offerings were small and prices show no change. We quote: Fresh killed turkeys, 11c.; frozen, 9 to 9½c.; choice fresh killed chickens, 9½ to 10c.; western frozen, mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

HONEY — Business in honey was slow, and prices were nominal. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

BEANS—A small jobbing trade continues to be done in beans at steady prices. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS — Domestic onions show another advance of 25 to 50c. per bbl., and are scarce at $2.75 to $3.

PROVISIONS AND DRESSED HOGS.

There was no improvement in the demand for provisions, in consequence the market continues quiet and featureless. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined

(Continued on page 21.)

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

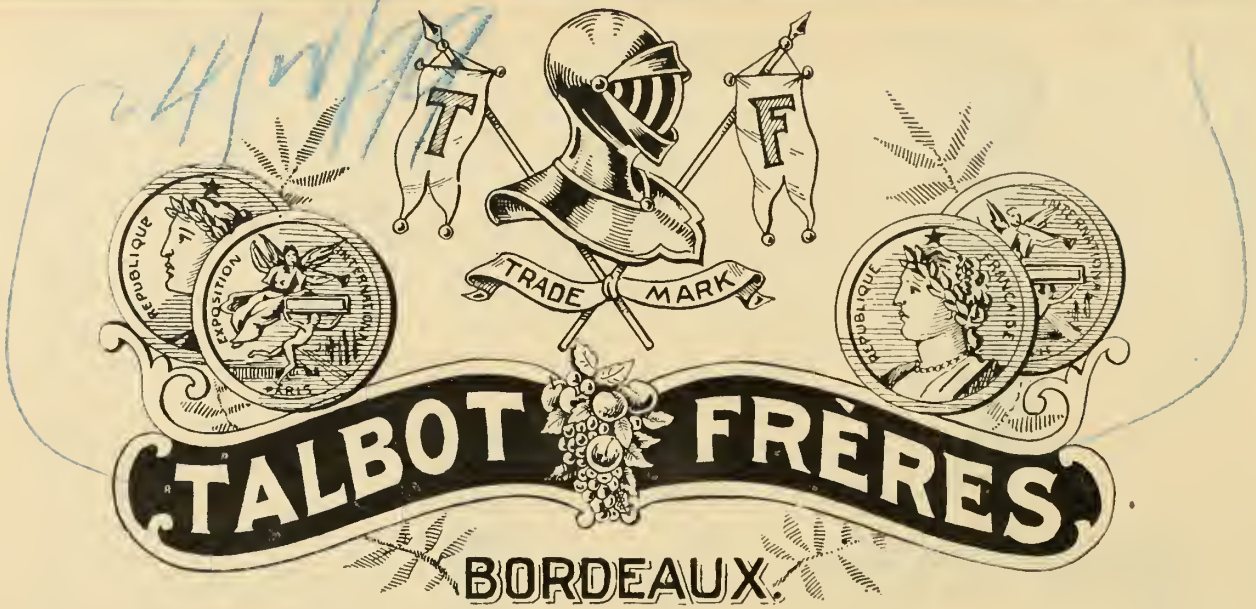
GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.



Genuine French Pastes

POUND PACKAGES AND BULK

2,000 BOXES OF 25--LBS.

Macaroni, Vermicelli, Spaghetti, Nouilles, Alphabets, Letters and Figures, Animals, Assorted small pastes.

Talbot's Mammoth Queen Olives.

64-oz. bottles, cases ½ doz.	$13.00 per doz.
36-oz. bottles, cases 1 doz.	8.00 "

Talbot's Choice Queen Olives.

64-oz. bottles, cases ½ doz	$10.00 per doz.
36-oz. bottles, cases 1 doz.	6 00 "
20-oz. bottles, cases 1 doz.	4.50 "
[illegible] bottles, cases 2 doz.	2.50 "

Talbot's Pates de Foie gras Truffe.

⅛-tins, cases 1 doz.	$5 00 per doz.
¼-tins, cases 1 doz.	10 00 "
½-tins, cases 1 doz.	15.00 "

Talbot's Puree de Foie gras Truffe.

⅛ oval tins, cases 1 doz.	$3.40 per doz.

TALBOT FRERES'

Anchovies in Salt	in bottles
Anchovies in Oil	in bottles
Boneless Anchovies in Oil	in bottles
Artichokes Bottoms	in tins
Brussels Sprouts	in tins
Lima Beans	in tins
Mixed Vegetables	in tins
Mushrooms	in tins and in bottles
Olive Oils	in tins and in bottles
French Peas	in tins and in bottles
Brushed Truffles	in tins
Hors d'Oeuvre, "Bon Appetit"	in tins
Capers	in bottles
String Beans	in bottles
Tunny Fish in Oil	in tins
French Mustard	in bottles
Royans aux Truffes et aux Achards	in tins

Agents for Canada:

HUDON, HEBERT & CIE.

MONTREAL.

THE **KING**
OF COFFEES.

The Properties of Coffee.

Coffee as a beverage is too well known to require an extended notice. It is the principal table beverage of almost every nation in the world. This is specially so in the United States, where nearly one-half of the world's production is consumed.

A few years ago coffee was considered a luxury only indulged in by the rich. At the present time we find it in the home of the poor as well as the rich; no breakfast table is considered complete without it, and how often you hear the very significent remark, "I make my breakfast off a cup of coffee."

Coffee contains valuable medicinal properties, among others, that of being an antidote in cases of narcotic poisoning.

Coffee has frequently been found the best form of stimulant for administration to persons rescued from starvation or perishing by cold, and this is the more noteworthy, as ardent spirits given under the same conditions often prove fatal.

Captain Parry, when on his Arctic expedition, put his starboard watch on coffee and the port watch on rum, the result being that, in the course of time, the coffee watch was found to possess a vigor of health entirely lacking in the other.

As late as 1835, during a terrible epidemic, the physicians of New York signed a public manifesto, urging the public to abstain from beer and intoxicating liquors and drink pure coffee in order to keep the system healthy and render it less liable to disease, and in our own day it is well known that coffee was the principal beverage of Nansen and his crew during his last voyage to the Arctic. From all quarters testimony without limit might be accumulated to the same effect.

As a disinfectant, roasted coffee is invaluable; it is useful to purify any place having an offensive smell or bad air. The coffee beans should be roasted in the vicinity of the room to be fumigated, and when brown and while hot placed in the centre. By the time the coffee is cooled the room will be rendered thoroughly pure and sweet.

A short history of coffee will be commenced on this page in the next issue of The Grocer.

CHASE & SANBORN

MONTREAL

How is Your Stock of Spices?

Now is a good time to sort up. But before doing so drop us a card and get **our** quotations. **It will be money in your pocket.** Our stock in the following lines is complete:

COFFEE, SPICES, CREAM TARTAR, PEPPER, CLOVES, Etc.

Samples and Quotations sent upon application.

S. H. EWING & SONS — MONTREAL.

at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Owing to the continued mild weather the demand for dressed hogs has fallen off considerably; in consequence the market is quiet and easy, but no actual change in prices has taken place yet. In a jobbing way light weights are quoted at $5.50 to $5.65; heavy at $5.25 to $5.40, and carload lots at $4.90 to $5 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—There was a little improvement in the grain market, in point of activity. There was some demand from shippers for buckwheat, and a sale of about 10,000 bushels was made at 52½c., with storage paid up to May 15. At points east of Toronto, holders of oats were asking 31c., and west, 29½ to 29¾c., which figures are an advance of ¼ to ½c. per bushel. On spot, there was also a firmer feeling, and higher prices were asked, but no sales were reported.

FLOUR—In flour, business was quiet, owing to the bad state of the country and city roads. The demand was only for small lots to fill actual wants, and prices show no change. We quote as follows: Winter wheat patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4 to $4.25; strong bakers', $3.70 to $3.90.

MEAL—There was no change in the situation of the meal market. The demand is chiefly for small lots and prices rule irregular. Rolled oats, in some cases, are quoted $3.70 to $3.75 per bbl., and at $1.80 per bag, while another dealer quotes barrels at $3.60, and bags at $1.75.

FEED—In feed a fairly active trade was done and prices show no change. Ontario white wheat bran, in bulk, sold at $15 to $15.25, and shorts $15.50 to $16 per ton; Manitoba bran, $16; shorts, $18, and mouille, $20 per ton, including bags.

HAY—The demand for baled hay on spot continues slow, but the movement is still fair for export account. We quote: No. 1, $5.50 to $6; No. 2 extra, $4.25 to $4.75; No. 2, clover mixture, $4; clover, $3.50 to $3.75.

CHEESE AND BUTTER.

CHEESE—Cheese remains about the same, there being no movement of any great volume. Recent shopping around the local market, however, has demonstrated the fact that the quality of strictly finest cheese available is very limited. As pointed out some time ago, over 70 per cent. of the stock here is held on English account. The balance, which is controlled by local operators, has been pretty well picked over for bargains since the end of January, and the result is as above stated, a very light supply of strictly finest. Prices are normal at 9¾ to 10¼c.

BUTTER—Continues steady to firm under a good local demand, which fully equals the supply. Trading in finest creamery was done with local jobbers at 20 to 20¼c., and no difficulty is experienced in realizing this range. Dairy butter also, when it is strictly fine, has a fair sale. Western fresh rolls are selling at 15 to 16c., and tub dairy at 14 to 14½c. Exporters are out of the butter market for all sorts at present. Receipts to-day were 639 packages.

MONTREAL NOTES.

Spices continue firm, especially pepper, at primary markets, and jobbers are asking more money.

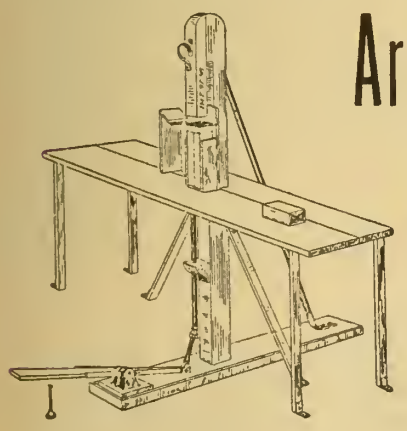
Americans have bought considerable quantities of China teas in this market in the past ten days.

The guild have marked down the price of Barbadoes molasses to prevent outsiders from encroaching on the Montreal market.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Feb. 21, 1899.

BUSINESS continues quiet. Through the Province, politics have, even more than in the city, put business in the background; but, now that the election is over and March almost here, more active movement is expected. In markets, there is little of interest, but prices are firmly held. In fish, the market is much more bare than usual at this season. Much complaint is heard regarding the delay in receiving freight from the west. The railway rushes the through freight for export and allows local freight to get sidetracked. Brooms hold their advance. Our local manufacturer finds a large demand. In cream of tartar, rather higher prices rule, but soda never was quoted lower. In pay-



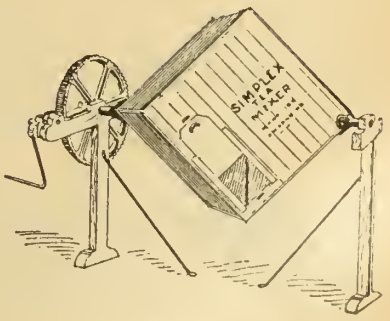
Armeda Tea Packer and Simplex Mixer

T. B. Escott & Co., Wholesale Grocers, London, Ont.
Elliott, Marr & Co, " " "
J. Garvey " " "
M. Masurett & Co. " " "
A. M. Smyth & Co. " " "

The above enterprising business firms use the "Armeda" Tea Packing Machine, and all are perfectly satisfied. "You want one."

Write

A. H. Canning & Co.
57 Front Street East, TORONTO, ONT.



TOBACCO

If you handle Tobaccos at all why not sell those that pay you a **Good Profit?**

LOOK AT THESE:

"Anchor"—13-oz. plug—11 cuts to the lb., @ 39c.
"Club" —5's and 10's to the lb., @ 41c.
"Atlas" —8's and 12's " " @ 44c.

(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order Through Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P.Q.

F. W. HUDSON & CO., Ontario Agents, TORONTO.

ments, this is a backward month, but paper is fairly well met.

OIL—There is no change in the price of burning oil, and demand is falling off. Lubricating oil has the attention of dealers, but there is little movement. Orders taken. however, point to large business with the opening of spring. Linseed oil tends higher, and turpentine holds its high figure.

SALT—Steamers continue to bring fair shipments each trip. The quantity of Liverpool coarse salt landed here so far this season is much less than last year up to this time; in fact, about one-third less. From this out larger quantities will continue to arrive. Stock held here is light. In factory-filled there is the usual business. Canadian salt begins to show rather better demand. We quote as follows: Liverpool coarse, 38 to 40c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Rather better demand rules, and prices have taken a further step upward. There is some inquiry from the wholesale trade for tomatoes, and quite a block changed hands at 90c. during the week. Corn still lags behind western figures, while peas are steady. Lobster are scarce, but demand is light owing to the price. Salmon sells more freely, and higher prices are expected. Some American fish are offered, but where price is such that business might result, quality is not satisfactory. Fruits are quiet. Oysters tend higher. Scallops have a good local demand. This is a line that only needs to be better known to show a large business. Canned haddies are scarce.

GREEN FRUIT—Oranges have the market. Valencias are arriving in good condition, and, while price in local market keeps low, Liverpool prices are higher, and a change here must follow if the advance holds. About this time last season prices advanced. Californians have but a fair sale. Price shows no change. Jamaicas and so-called Floridas are stronger. In lemons the stock held is light; some quite large shipments have been received from New York. Demand has been large and prices are firm. Apples are higher and firmly held, and but fair sale, oranges taking their place. Cranberries move but slowly, and bananas in but a retail way.

DRIED FRUITS—Business is quiet. Prunes have a good demand with a tendency to higher prices. Some few apricots and peaches in packages are moving, but the trade, owing to the high prices, will fall away behind that of last year. Raisins are particularly quiet. Currants move slowly at even prices. Dates are firmly held, and show improved sale. Evaporated apples, while firmly held, are rather more freely offered. The price limits the sale. There is a fair stock of dried apples held at a high figure. Peanuts are high. Figs are easier as the season advances.

SUGAR—There is but an even demand. Prices show no change. Refiners are, however, quite firm, and not inclined to shade prices to temp business. Sale is chiefly in granulated.

MOLASSES—As the time for new goods draws near, sales tend to be but from hand to mouth. Stocks here were never smaller; but at prices asked there is enough for present demand. Porto Rico is chiefly held. New Orleans has an improved sale, and fair quality is offered at low figures. Barbadoes is scarce.

PRODUCE—Eggs are scarce this week, and are quoted higher. There is a good steady demand. Butter holds its price, and there is good sale for beet grades which are scarce. There is lots of poor to fair. It is difficult to move creamery at full figures. Cheese are but limited supply, and while there is no change in price it is chiefly owing to light sale.

FISH—It is but seldom fish are so scarce in St. John. This is true of every line, except, perhaps, smoked herring, which, under no condition, seem to improve. Pickled herring are particularly limited in supply. Prices are higher, and but little business is doing. Pollock have freer sale than usual, owing to codfish being scarce and high. Prices are fully maintained. Hake are bringing a good price in the West Indies. Finnan haddies are still high, fresh haddock being scarce. Codfish are a very light stock; full prices asked. Shad show no change. There is but a light business in frozen fish; just supplying local demand. Lobsters are scarce and full figures asked. We quote as follows· Large cod, $3.65 to $3.75; medium, $3.60 to $3.65; pollock, $1.75 to $1.80; Grand Manan pickled herring, $1.95 to $2; ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, 90c. per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 10 to 12c.

PROVISIONS—While pork holds its price, some packers are inclined to shade figures on barrelled beef. Some Canadian is being brought here. Sale, however, is light. Lard shows little change. There is a fair demand.

FLOUR, FEED AND MEAL—In flour, there is little doing. Prices are easy, with quite a range between millers. In Manitobas, while the Ontario mills keep prices below those of western millers, the big orders largely go west. Feed is high, and business is light. Oats and oatmeal hold their high figures. Cornmeal, though cheaper than in the west, is firmly held. There is improved demand for beans, but no large business. Packers show a range in prices, and dealers are buying at rather lower figures. Barley, split peas and blue peas are high, and, for barley, still higher figures are looked for. We quote as follows: Manitoba flour, $4.75 to $4.85; best Ontario, $4 to $4.20; medium, $3.85 to $3.95; oatmeal, $3.85 to $3.90; cornmeal, $2.20; middlings,

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . **GUELPH, ONT.**

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in
5 lb. 12 lb. 27 lb. and 60 lb. PAILS
Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman
HAMILTON

It's the Quality that does it. The sales of . . . .

Tartan Tea

Keep right on . . increasing all because of the superior quality.

BALFOUR & CO. Wholesale Agents HAMILTON

Live Retailers handle **Clark's Meats.**

WHY ? because they SELL.

WANTED

in large and small quantities

DRIED APPLES

Best prices paid.

Walter Northrup, 66 Esplanade West, Toronto.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.
Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.
13 Jarvis St., Toronto, Ont.

G. F. & J. GALT PACKERS OF THE BLUE RIBBON TEAS
42 SCOTT St. TORONTO. CELEBRATED

$19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.10 to $1.15; prime, 95 to $1; yellow eye beans, $1.75; split peas, $3.80 to $4; round, $3.25 to $3.40; pot barley, $3.80 to $4; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Davidson Bros., wholesale grocers, of Halifax, are reported in financial difficulties.

John Sealey received the first shipment of Bermuda onions this week to arrive this season.

The second lot of Doukhobors passed through St. John last week for the west, and the third contingent are on their way out.

The West Indian steamer this week had but a small cargo, including some 30 bbls. sweet potatoes, 80 packages oranges, 50 bags of cocoanut, 150 bags of cocoa, and 30 crates Bermuda onions. She took away a full cargo.

A recent ruling at Washington is of interest to Canadians, and is as follows: A Canadian vessel cannot secure United States charters to engage in the Cuban and Porto Rican coasting trade, unless by special Act of Congress.

The sardine combine, to include the factories in and around Lubec and Eastport, is, it is said, about completed. The owners get rather more than the value of their plant in cash, and an equal amount in stock in the new company, while the larger number are retained as managers on large salaries. At least this is the report. Nearly all of the sardines packed in these factories are caught in Canadian waters.

A DEBT-COLLECTING FIRM.

J. Jones and W. F. Holland have opened up a mercantile and commercial agency in the Janes Building at Toronto. They take up all matters of a strictly confidential nature, including collections, commercial and professional; private reports, both legal and insurance; incendiary investigations, and cases needing tact and privacy, which they treat with the utmost professional skill. They court the fullest investigation as to their bona fides. Mr. Holland was one of the men who captured Charles Peace, the notorious murderer, in 1882, at Blackheath, England; William Whistler and Charles Russell, the famous Hatton Garden bank burglars, at the Marylebone church, London, England, 1886, when $500,000 worth of diamonds were stolen, which were recovered. He was shot through the right thigh, and also lost the calf of his right leg, for which injuries he receives a permanent pension from the Scotland Yard authorities. He was presented with a gold medal for his meritorious conduct from H.R.H. the Prince of Wales, and also received from Sir James Ingram, Bow Street magistrate, the highest reward (one hundred guineas) ever given to a police officer for gallant conduct, and holds testimonials from Sir Charles Warren, chief of the London police, and other persons in official circles. Mr. Jones, the manager, was formerly a well-known commercial man in Toronto, and is well qualified to fill the position.

LEGAL DECISIONS OF TRADE INTEREST.

(Reported by Peers Davidson, Esq., of the Montreal Bar, for MacLean's Trade Journals.)

IS a statement by a trader that goods of his manufacture are superior to those manufactured by another rival trader, although untrue and made maliciously, actionable as a defamatory libel; and does such a statement afford ground for an action for disparagement of goods, even if the plaintiff is damaged by it, and avers special damage?

These two questions have lately been answered in the negative by the English Court of Appeals, in a case of some interest to the trade. The plaintiffs were a limited company, and they and their predecessors had carried on business as wholesale oil merchants and paint manufacturers for upwards of 125 years. The defendants carried on a similar business and were a company similarly incorporated. The plaintiffs complained that they had been libeled and damaged by the defendants who had published to the trade the report of experts comparing "The Bell Brand Genuine White Zinc," manufactured and sold by defendants, with "Hubbuck's Patent White Zinc," manufactured by plaintiffs. The report stated the test in detail, and, in conclusion, stated that it was quite clear that defendants' zinc had a slight advantage over plaintiffs' zinc, but that for all practical purposes, they could be regarded as being, in every respect, equal.

Plaintiffs complained in detail that the report insinuated that defendants' white zinc was genuine, and plaintiffs' zinc was adulterated and not genuine, and that defendants' zinc was superior to plaintiffs', both of which statements plaintiffs declared to be untrue and made maliciously.

The remarks of the Master of the Rolls, Lord Lindley, in rendering the judgment for defendants, are interesting. He said, in part: "The truth is that the defendants' circular, when attentively read, comes to no more than a statement that the defendants' white zinc is equal to and, indeed, somewhat better than the plaintiffs'. Such a statement, even if untrue and the cause of loss to the plaintiffs, is not a cause of action. Moreover, an allegation that the statement was made maliciously is not enough to convert what is prima facie a lawful into a prima facie unlawful statement. It is not unlawful to say that one's own goods are better than other people's, and Allen vs. Flood (1897) shows that malice, in such a case, is immaterial. The fact that the defendants call their white zinc "genuine," and contrast it with the plaintiffs' white zinc, which is not called "genuine," is relied upon by the plaintiffs as showing that the circular is, or may be, fairly regarded as a defamatory libel on the plaintiffs—that is, a libel on them in the way of their trade. But, when the whole circular is looked at, and it is found that the defendants state that for all practical purposes the two contrasted paints are in every respect equal, it is impossible to treat the circular as anything more than a disparagement of the white zinc paint made and sold by the plaintiffs. No ingenuity can convert the circular into a defamatory libel on the plaintiff company, and, if the action went to trial, it would be the duty of the judge to tell the jury that no question of libel on the plaintiffs had to be considered.

"We will now consider the circular in its other aspect, namely, as a disparagement of the plaintiffs' goods. From this point of view, the case is undistinguishable from Evans vs. Harlow, and Young vs. Macrae, (1862), where malice, falsehood and damage were all alleged, and yet, it was held that what the defendant there published was not actionable. The ground of the decisions in both cases was that for a person in trade to puff his own wares and to proclaim their superiority over those of his rivals is not actionable. The principle laid down in these cases has never been questioned, and it has been emphatically approved in White vs. Mellin."

(Hubbuck vs. Wilkinson, 68 L.J., Q.B.D., p. 34.)

A case similar to the above does not appear to have yet arisen in the Province of Quebec.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

BUY
Star Brand
COTTON CLOTHES LINES
—AND—
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers. See that you get them.

RETAILERS . . .

YOU can save from $2.25 upwards by buying Eddy's Matches in 5-case lots and get Free Delivery.
Give your orders to the Wholesale Grocery Travellers.

Blue Label
Tomato
..Ketchup

is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Gilt Edge Orange Marmalade

Made from the finest Seville Oranges and Pure Granulated Sugar from an old and reliable recipe.

Put up in 1-lb. glass jars and 7-lb. wood pails.

Also Pure Fruit Jams and Jellies.

Sold by all wholesale grocers.

HENRY WRIGHT & CO.
Selling Agents, Toronto

Manufactured exclusively by

Thos. Upton & Co., Hamilton

PERSISTENCY.

A PROVERB which should be taken to heart and mind more often is that one which intimates that persistency triumphs against well-nigh insuperable obstacles, says Portland Tradesman. There should be a feeling nourished that all improvement and progress must necessarily be gradual in order to be permanent. A sudden spurt, which may serve on the race track to bring a horse under the wire a head or so before the favorite, steadily pegging away, will not serve in the ethics of business without the cooperation of many favorable conditions which usually exist only for the favorite few.

At the beginning of a career or the commencement of a business venture no one can safely predict what its outcome will be. Many men who have started in life under the most auspicious circumstances have been known to fail from a lack of foresight at some critical moment, or an imprudent step which they have found impossible to retrieve. Such instances are plentiful enough to make one perceive that such failures are partly due to a feeling of superiority which is too frequently cherished by those whose progress has been facilitated by inherited wealth, or the prestige of a good name descended from ancestors, or the opportunity to step into a thriving business of a predecessor. Men who are so advantageously situated believe themselves favored sons of the gods and are prone to imagine that they can prosper without effort on their own part. In truth, their opinion of themselves may grow to such gigantic proportions that they feel their talents may be exercised without much application or serious thought. Their elation over their present success blinds them to the proceedings of others ; they think that the momentum which their business has attained will carry it on by itself.

The deterioration which occurs most inevitably is caused by the lack of persistency and perseverance which are requisite to maintain a position after it is once gained. It is absolutely essential to the healthy growth of a business that almost an equal amount of vigilance be exercised after the height is attained as was necessary when the struggling was undergone to secure a permanent footing.

There are in contrast to those who have been shown a partiality by Dame Fortune a goodly number who have risen without any assistance whatever except that obtained by their own natural ability. United to this were persistency and an unerring judgment which made the most of every opportunity, and even created the latter where it did not occur. Moreover, wise men frequently take advantage of competitors' shortcomings to rise on the strength of merit which is always recognized wherever it appears. There is always an opening for genuine ability to display itself if it exists ; therefore every preparation should be made to step into breaches which are left open in the enemy's defenses.

A REPLY FROM MR. BERNARD.

EDITOR CANADIAN GROCER, — I was rather surprised at the discourteous tone of the "Salada's" letter in reply to my statement re the increasing imports of Japan tea in Canada. I merely stated facts which there is no getting away from, notwithstanding their broad assertions to the contrary. The only point of importance which they raise is that of having to pay a duty of 10c. per pound on every pound of tea a man imports as soon as it lands in the United States, which I feel is my duty to contradict, and in doing so I will again state simple facts.

A well-known firm of New York write me that all their teas are sold in bond. They never think of paying duty except in some extreme cases, and up to within the last four weeks they have had thousands of packages of tea in bonded warehouses in U. S. on which no duty has yet been paid.

As this completely upsets the "Salada's" theory, further comments are unnecessary.

C. M. BERNARD.

Toronto, Feb. 24.

CURRENT MARKET QUOTATIONS

February 23, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba	
Dairy, choice, large rolls, per lb	.....	15	15	16	12	14	.....	.....
" " pound prints	.....	.....	16	17	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	11	12	14	16	.....	.....
Creamery, tubs and boxes	19½	20¼	20	21	18	20	.....	.....
" prints	21	22	21	22	20	22	.....	.....
Cheese	10	10¼	9	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	.....	1 05	90	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	85	90	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe talls	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover flats	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf talls	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$3 75	4 00	4 50	3 50	4 00	.....	.....
" " 420's, large	.....	4 00	5 50	6 00	4 75	5 00	.....	.....
" " ordinary	.....	.....	3 50	3 75	3 50	3 75	.....	.....
" Mexican, per box	2 75	3 25	2 25	2 50	.....	.....	.....	.....
" Jamaica, per bbl	4 50	5 50	.....	.....	5 50	6 00	.....	.....
" California Navels	3 50	4 00	3 00	3 75	3 75	4 00	.....	.....
" Jap. Tangarines	.....	.....	.....	.....	.....	.....	.....	.....
" Marmalade	.....	.....	2 75	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 50	3 50	4 00	.....	.....
Bananas, per bunch	2 25	2 75	1 40	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 50	4 50	2 50	4 00	.....	.....
Cranberries, per bbl	7 00	8 00	7 50	8 00	8 00	9 00	.....	.....
Sweet Potatoes, bbl.	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	7 50	10 00	6 00	7 00	.....	.....
Pears, late varieties, per bbl	.....	.....	2 50	4 00	.....	.....	.....	.....
Spanish onions, per crate	75	80	.....	1 35	.....	.....	.....	.....
Valencia onions, 160-lb. case	.....	.....	3 00	3 25	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	3 00	3 25	.....	2 50	.....	.....
Grape Fruit	5 50	6 00	...	.....	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 35	.....	$4 48	4¼	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 43	.....	4¼	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 25	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 2)	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	31	24	45	28	35	35	45
Barbadoes	.....	32	.....	.....	29	31	48	50
Porto Rico	23	25	38	42	32	34	.....	40
Antigua	22	23	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 80	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Bouil., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 25	2 80	2 95	.....	3 25	....	.. .

COUNTRY PRODUCE

Eggs, new laid	23	24	19	20	18	20	.....	15
" limed	.....	.....	.....	15	16	18	.....	.....
" held or cold stored	15	16½	14	16	16	18	.....	.....
Poultry—chickens, dressed	*9½	10	40	65	25	50	....	.....
Geese, per lb.	6	7	6	7	50	70	.....	.....
Ducks, per pair	*8	9	50	80	40	60	.....	.....
Turkeys, per lb	.....	11	10	12	10	14	.....	. ..
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	7	7½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	5	6	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5	5½	5½	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ...	.....	.....
" Tapnets, per lb	.....	.....	4	4¼	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. ....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
" Malaga, London layers	.....	1 50	.....	.....	.....	1 75	.....	.....
" " Black baskets	.....	.....	.....	.....	.....	.....	.....	.....
" " Blue baskets	.....	.....	.....	.....	.....	.....	.....	.....
" " Con. Clusters	.....	.....	.....	.....	.....	.....	.....	.....
" " Choice "	.....	.....	.....	.....	.....	.....	.....	.....
" " Ex. Dessert	.....	.....	.....	.....	.....	.....	.....	.....
" " Royal Buck'm	.....	.....	.....	.....	.....	.....	.....	.....
" " " Clusters	.....	.....	.....	.....	.....	.....	.....	.....
" " Finest Elite	.....	.....	.....	.....	.....	.....	.....	.....
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	18	19	16	18	.....	.....
Peaches	.....	.....	10½	15	.....	.....	.	... ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8½	9½	10	.....	10½
Hams	10½	13	10	10½	10½	12	.....	11½
Shoulder hams	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	10	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	16 50	17 00	14 00	14 50	14 50	15 00	16 00	17 00
" short cut	16 00	16 50	.....	15 00	15 00	15 25	16 50	17 50
Clear shoulder mess	.....	.....	13 00	13 50	13 00	14 00	.....	.....
Plate beef	12 50	18 00	11 00	11 50	13 06	13 50	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	6¾	7	9	9½
Tubs	.....	8½	6¾	7	7	7¼	.....	.....
Pails	8¾	9¾	7	7¼	7¼	7½	.....	9
Compound, Pails	.....	1 10	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	...	.....	4 75	5 15	.....	.....	.....	.....

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BRANTFORD PREPARED CORN

refined in Pure Spring Water is Pure, Healthful, Delicious.

Our Tissue Wrapper keeps your labels always fresh and bright.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Guatemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅜
Patna, per lb	.....	.....	4¼	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4	3½	4½	5	6	.....	4
Tapioca	3¾	4	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	12	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves, whole	12	15	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	80	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15½	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	17	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kalsow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sneys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

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Grand Mogul Baking Powder

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TORONTO.

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"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

RICE

JAPAN

A direct shipment from Hiogo, per SS. "Tartar."

NOW IN STORE.

PERKINS, INCE & CO.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa Chocolate Coffee Spices Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

THE TORONTO RETAIL GROCERS "AT HOME."

THE event of the season in Toronto retail grocery circles is over. On Tuesday the annual "At Home" of the Toronto Retail Grocers' Association was held in St. George's hall, Elm street.

For some time an energetic committee, under the chairmanship of vice-president D. J. Kelley, had been spending much time and thought in the preparation of an entertainment which should excel all previous efforts of a like nature. That it succeeded in these good intentions was the unanimous verdict of the many retailers, travelers and representatives of wholesale houses present. The attendance was just about the same as last vear, about 270 guests assembling.

Among the guests were: Messrs. Percy Eby, Geo. Grant and D. Casey, from The Eby, Blain Co., Limited; C. E. Edmonds, John Edmonds, Jas. Mortimer, T. Holman, James Norris and Frank Choate, from Christie, Brown & Co.; George Sloan and J. W. Wrinker, from John Sloan & Co.; Robert Maxwell and C. Hayes, from Perkins, Ince & Co.; C. Bolton and G. Fleming, from T. Kinnear & Co.; W. A. Strowger and J. Anderson, of The Ireland National Food Co., Limited; Wm. J. Marshall and Alex. Paxton, from Rutherford, Marshall & Co.; W. H. Clemes, E. Oak and J. Torrance, from Clemes Bros.; L. L. Kemp and A. Moffatt, from D. Gunn, Bros. & Co.; R. Donald, F. Gallow, and James Litster, from The Pure Gold Manufacturing Co., Limited; Charles Dawson, C. Thauburn, and F. Gooderham, from The Dawson Commission Co., Limited; F. W. Humphrey and W. Kindree, from F. W. Humphrey; A. M. Piper and D. Farwell, from A. M. Piper & Co.; Wm. J. Parkes and G. Manning, from Dalton Bros.; John Wright and Isaac H. Brelsford, from The Toronto Biscuit and Confectionery Co.; H. W. Thorpe and Wm. B. Stringer, from McWilliam & Everist; Henry Wright, of Henry Wright & Co.; D. J. Warren, of Warren Bros. & Co.; James Lumbers, of James Lumbers & Co.; C. Fairbairn, of Fairbairn & Robertson; D. Morton, of Morton & Son; Joseph P. Thompson and F. C. Thompson, of Thompson & Thompson; Walter Collins, from M. McLaughlin & Co.; Jerry Burns, from Todhunter, Mitchell & Co.; Charles Coutts, from John Taylor & Co.; H. More, from Pugsley, Dingman & Co.; A. H. Canning, of A. H. Canning & Co.; C. H. Collins and S. A. McNeil, from G. F. & J. Galt; A. I. Irving, from P. C. Larkin & Co; C. W Brown, from The Monsoon Tea Co.; G. F. Campbell, from T. B. Escott & Co., London, Ont.

The entertainment consisted of a concert, card-playing, dancing, and a supper. The first event was the concert. The musical committee, of which David Bell was chairman, won for itself a great reputation, because of the excellence of the entertainment provided. The performers were strictly first class, and the programme was nicely balanced between the artistic and the amusing.

Miss Lola Ronan and the Sherlock Male Quartette, always favorite singers in Toronto, treated the audience with some of the best selections. "Jimmie" Fax appeared some half dozen times and never failed to cause a roar of laughter and applause. Miss Florence and Master James Gardiner, expert young dancers of the Highland fling, etc., pleased the audience even as thoroughly as the older participants in the programme. The concert was considered by all the best the association has yet provided.

At the close of the concert, the president-elect mounted the platform to address the guests. Frank is popular with "the boys" and they gave him such a warm reception that he blushingly confined his speech to a very few, well-expressed remarks.

Then the floor was cleared off, and, to music provided by Maitland's orchestra, a merry crowd was soon tripping off waltzes, etc. At the same time, in an adjoining room, some dozen or so tables were devoted to pedro and euchre. These were well patronized, and many an exciting game was played by the many experts present.

About midnight supper was served, and, as the capacity of the tables was limited to about a hundred, they were almost filled three times by hungry guests, who did full justice to the repast provided by Caterer Wheeler. The supper was in keeping with the rest of the entertainment—strictly first-class. Many members of the association expressed pleasure at the action of The Pure Gold Manufacturing Co., in providing, gratis, the tables with jellies made by that firm.

A WINNIPEG GROCER.

Mr. D. W. McLean, of Winnipeg, has been paying a visit to Montreal during the past week. He came east with the Winnipeg hockey boys, and as it was his first visit to Montreal, he took full advantage of his spare time to see all he possibly could of the city.

Mr. McLean has been for several years one of Winnipeg's foremost grocers, and says business in the west is good and the prospects for the future bright indeed.

"ZELLER" WAFERS.

"Through the kindness of Peek, Frean & Co.," writes Mr. McKim, of THE GROCER'S London Office, "I had an opportunity of sampling several varieties of their 'Zeller' wafers, a new dainty which they have but recently added to their already large list of biscuits.

"'Zeller' wafers have been well known in England for many years and have enjoyed the distinction of being patronized largely by the Royal Family, and the nobility for several successive seasons, but it is only within a comparatively short time that Peek, Frean & Co., have acquired the plant and recipes from the original maker, so they are entirely new to this firm's customers, in Canada at least.

"There are at present ten varieties, four savoury, 'Anchovy,' 'Celery,' 'Cheese,' and 'Oriental Cheese,' and six sweet, 'Regina,' 'Cigarette Ice,' 'Cigarette Vanilla,' 'Imperial,' and 'Cone.' The first four varieties are simply delicious when sandwiched with butter, and the six sweet are pecularly suited to accompany ices, whipped cream, etc. A delightful way of serving the 'Cone' wafers, is to fill them with cream, custard, or ice. This makes a light and delicious dessert.

"All these varieties are remarkable for their delicacy and daintiness. They are extremely thin, crisp, of delightful flavor, and a novel shape. For high-class trade they are sure to be greatly in demand, and dealers who wish to add a specially attractive line to their stock of biscuits should ask Charles Gyde, 20 & 22 St. Francois Xavier street, Montreal, who is their Canadian agent, for a sample shipment, and they will be freely sent."

SPICE WORKS DAMAGED BY FIRE.

On Monday morning, about 2 o'clock, fire broke out in Todhunter, Mitchell & Co.'s spice works. As it was, however, discovered early, it was confined to one flat, where some whole spices were stored.

All the coffee and the bulk of the spices were, fortunately, stored in another warehouse.

No damage worth mentioning was done to the coffee and spice machinery, and they were running as usual the day of the fire. The execution of orders will, therefore, be in no way interfered with.

The insurance adjuster visited the premises early this week, and a settlement has been reached between the firm and the insurance companies regarding the loss.

CHAT WITH A DENIA FRUIT MAN.

MR. Herbert Coe, one of the partners of the firm of J. Mayans, Grustan & Co., shippers of Valencia raisins, shelled almonds and Spanish onions, Denia, Spain, is in Canada this week, having arrived at New York by the Etruria, the boat which was nearly run down by the United States man-of-war Marblehead, the other day. "It was a very narrow escape," said Mr. Coe, "as the boats came alongside of each other."

This is Mr. Coe's first visit to Canada. He is an Englishman by birth, although he has been a resident of Spain for some fifteen years. He is visiting the trade, accompanied by Mr. Geo. Lightbound, the Canadian representative. Referring to the Valencia raisin situation, Mr. Coe said: "The situation looks strong, as the stocks in the several countries are less than usual, notwithstanding that the crop last year was larger than in the preceding year. France increased her consumption of Denia fruit considerably, and lately there has been an increased consumption in Norway, Sweden and Denmark. Shipments to the United States have dwindled to almost nothing."

"Of course, the production of raisins has fallen off in Spain," I remarked.

"Yes," said Mr. Coe, "in some districts, such as Grandia, which formerly produced large quantities of raisins, they have substituted the cultivation of tomatoes and other vegetables, which are shipped to England and France. The orange crop in the Valencia district is estimated this year at 4,000,000 cases, which is an unusually large crop."

Mr. Coe reports that his firm is much gratified with the business it did in Canada last year.

STORE FIXTURES.

THE Scriptural parable regarding the putting of new wine into old bottles sometimes occurs to the writer at the sight of fine stocks of groceries in stores with antiquated and dingy fixtures, says Merchants' Review.

Nothing can counteract the impression produced by very inferior goods, not even low prices, yet goods of average quality are more apt to impress the public favorably than goods of a little better grade, if the former have the help of modern counters, elaborately ornamented canisters, immaculate and showy caddies, plate glass windows, marble-top butter counters, imposing refrigerators, etc., etc., and if the better goods are shown in a store with old and plain fixtures.

But we would not recommend a trial of the experiment, for the public has been so generally educated by the best class of grocers in the use of the best goods, sold in palatial establishments, that those dealers who would like to stick to a different system, have no option in the matter, if they desire to remain in the business and make good profits.

A generation ago good goods and cleanliness might cover a multitude of business sins and the dealer still give satisfaction, but in the interval a wondrous change has taken place and the public has grown much more fastidious.

The irresistible force of competition, the result of the introduction of new methods of distribution, is responsible for the change, and the dealer must go with the current or take the risk of being cast high and dry upon some of the rocks that line the stream of trade.

THE VALUE OF SUGAR.

Children all over the world, and all the keepers of "sweetstuff" shops, ought to join in a testimonial to the learned though anonymous scientist who publishes in The Allgemeine Zeitung an enthusiastic glorification of sugar. Not only as a "genussmittel," but much more as a "nahrungsmittel" sugar is almost the most valuable thing which enters the mouth of man, woman, or child. There is scarcely any other equally important feeder of muscle power. The laborer can do nothing better than keep a few lumps of sugar in his pocket. The negroes in sugar plantations renew and quicken their weary bodies by sucking the sugar canes. Sugar is a fine restorative for soldiers. A Dutch army surgeon asserts that during an expedition in Sumatra he found that the best means to maintain the soldiers in vigor and freshness, not only during the march, but during the fight, was a generous allowance of sugar. Each man was served with a handful at a time. The Swiss chamois hunters bear similar evidence to its marvellous powers of sustenance and of recuperation after exhausting fatigue.

The writer gives an account of successful experiments made with sugar as food for athletes by several of the Dutch rowing clubs, by pedestrians, by cyclists, and others whose bodily powers need "a rapid, portable and innocent stimulant." Sugar is coming more and more into use in Holland in the course of "training" for contests, and it is as good for beasts as it is for men. The poor hardly realize as yet, or only realize unconsciously, what a treasure they possess in cheap sugar. Its value in fever has been emphasized by Hupeland and others. That which is supposed to injure the teeth in the consumption of "goodies" is not the sugar, but the so-called "fruit acids" which are introduced to flavor the sugar. Negroes who devour sugar in so huge a quantity, have the best teeth in the world.—Kuhlow's.

TRADE CHAT.

THE Nova Scotia Pork Packing Co., with headquarters at Middleton, N.S., will be established this fall. The capital stock, $33,000, has all been taken up.

Canada exported 118,398 cwt. of butter to Great Britain from September 1 to January 31, as compared with 83,461 cwt. in the same period a year ago.

The Dominion Statistician states that there are about 14,000,000 hens in Canada. These produce about 80,000,000 dozen eggs per year.

The Frontenac Milling Co.'s grist mill at Kingston, which has just been completed, is 64 x 65 feet and 65 feet high. The manufacturing capacity of the mill will be 300 barrels of flour and 100 barrels of cornmeal every 24 hours, in addition to feed products.

BROOM CORN AGAIN ADVANCES.

News reached The Grocery World last week that the broom-corn market had advanced again, and that this probably meant another advance in brooms, the recent sharp upward fluctuations in which were told when they occurred. At the present writing, the broom-corn market rules at $120 per ton, which is an advance, from the lowest point, of $40. The cause is a small crop, due to the fact that broom corn has been one of the farmers' least profitable crops.

Broom prices have already advanced slightly in first hands on account of the jump in broom corn, but jobbing prices have not yet been affected. Everything points to further advances as soon as the spring trade opens.

WHAT MAY HAPPEN.

There is a story, says an exchange, of two thieves fighting over a donkey. The altercation originated in discussing the disposition to be made of the animal—whether or not it should be sold. While they were contending together, a third robber came up and rode the donkey away. Such a tale might apply very well to hot-headed concerns which are so bent on keenly competing with one another that they are oblivious to the fact that someone else is carrying off the business, a turn of affairs which is by no means impossible.

PERSONAL MENTION.

A. P. Tippet, of A. P. Tippet & Co., has returned from a business trip to Great Britain, feeling much better after his trip. He says he found business booming. Mr. Tippet came out on the Canada, and speaks in glowing terms of the accommodation. "It is in every respect A1, in fact, I never enjoyed a trip more in my life."

MANITOBA MARKETS.

WINNIPEG, Feb. 20, 1899.

WEATHER has been fine and very mild all week. Business shows a noticeable improvement, especially in orders by mail. Wholesale houses report that they are quite busy filling orders, and as the indications are in favor of an early spring, this activity is likely to continue and increase.

There are no changes in price of any note. In fact, it is a long time since prices remained so stationary as they have done this winter.

WHEAT—Deliveries have increased at country points, owing to the mild weather, but prices are weak and market is not satisfactory.

FLOUR—The flour market is much more active than at the beginning of the month, and trade is now fairly brisk. Prices have not changed. Quotations are: Patent, $1.95; strong bakers', $1,75; XXXX., $1.15.

CEREALS—Shipments of rolled oats have been received from the American side, which have tended to depress prices. Millers complain that there are not enough oats in the country, of the right quality, to supply their demand.

CANNED GOODS—Are without change, although tomatoes show indications of lower prices. Some sales have been effected at $2.15. Other lines are without change and sales are somewhat slow.

CURED MEATS—This market is very dead at the present time; there is absolutely nothing doing. No change in price has taken place for weeks and none are anticipated at present.

EGGS—Supply of fresh-gathered eggs limited. With the milder weather, shipments will, no doubt, increase. Fresh gathered, 19 to 20c. per doz.; strictly fresh laid are retailing at 40c.

BUTTER—Nominal market, 22 to 23c. per lb. Dairy receipts are fairly heavy. Jobbers are asking 15 to 16c. for lb. prints.

POTATOES—Are still rather scarce and readily fetch 40 to 45c. per bushel.

GREEN FRUIT—Messina lemons are arriving in carload lots and are very fine, at $4 to $4.50 per case. Apples grow very scarce for really first-class stock. Spies are quoted at $5.50 to $6; Ben Davis, $4 to $4.50. Supplies of bananas are very irregular, but the mild weather will increase supply, and will also tend to increase shipments of all classes of goods. The severe weather practically paralyzed the country fruit trade while it lasted.

BOOKLETS, CATALOGUES, ETC.

A THRONE OF STARCH.

The Edwardsburg Starch Co., Cardinal, are sending their friends a calendar, which, in point of artistic design, excellence of color, and general get up, is one of the handsomest that has reached THE GROCER office in many a long day. The picture represents "The Starch Queen," a dainty, white-clad, little lady, sitting on a throne composed of Edwardsburg starch boxes. Anyone who has not received one of these pretty souvenirs should drop the company a post card asking for one.

The——
DETECTIVE AND CONFIDENTIAL AGENCY.
Room 12, Janes Building,
75 Yonge Street - - TORONTO
Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

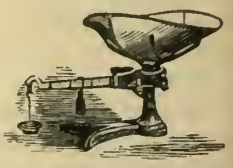
CAPITAL CITY BUSINESS COLLEGE.
A. M. Grimes, M. A., Principal.
Shorthand, Bookkeeping, Penmanship Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00, White's Phonography, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

White,
Mountain Spruce
Butter TUBS
We are now booking orders for May delivery, and will be pleased to quote you prices,
WALTER WOODS & CO.,
HAMILTON

WINDOW SCREENS AND DOORS . .
Plain or Fancy
All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.
Boeckh Bros. & Company
Selling Agents, Toronto, Ont.
Manufactured by
WM. CANE & SONS CO.,
Newmarket.

HORSE HAIR.
Have you any? We buy it.
GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada.
THE HOME CAKE CO.
GUELPH, ONT.

GROCERS, MAKE MONEY!
BE UP-TO-DATE
WILSON'S MONEY WEIGHT SCALES

Show you in figures the weight of the purchase, also the price and the amount paid.
Handsomely Finished. AGATE BEARINGS
Send for Catalogue
C. WILSON & SON
69 Esplanade St. E., TORONTO, ONT.

Yes! They're Good!
Bayle's Chow Chow
Bayle's Quaker Relish
Bayle's Picalilli
Bayle's Sweet Chopped Pickles
Bayle's Chili Chop Pickles
} ½-lb. Jars
Bayle's Horse Radish Mustard, ½ and 1-lb. Jars.
Bayle's Extra Fine Devilled Cheese
Foreign Cheese and Importing Co.
9 St. Peter St., Montreal

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.
For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

Yes, it's all right!
You need not be afraid to push Silverine. We guarantee the quality, and then you know your profit is larger than on other brands. Attractive packages, popular sizes.
SILVERINE MFG. CO., - MONTREAL.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

Representatives Wanted in Quebec, Ontario and Manitoba for Denia and California raisin-shippers.

For particulars address, "Valencia" care CANADIAN GROCER, Montreal, Que.

(8)

The Bugle Brand

OLD SCOTCH WHISKY

is having a big sale.
TRY IT The price is right.

J. & R. McLEA
MONTREAL Agents

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1849. IS THE BEST.

ASK FOR
MOTT'S

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

Cow Brand Granulated Sal Soda

A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your customers will appreciate it.

MONTREAL **JOHN DWIGHT & CO.** TORONTO

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

The wise **Sell**

Rose & Laflamme Selling Agents **Montreal**

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. H. BRODEUR, general merchant, Varennes, Que., is endeavoring to effect a settlement.

Mercier & Wake, grocers, Montreal, have assigned.

J. A. Plamondon, general merchant, Wotton, Que., has assigned.

Assignment has been demanded of Thos. Kearns & Co., grocers, Montreal.

John Evans, cheesemaker, St. Thomas, Ont., has assigned to W. T. Nugent.

Wm. McEwan, jr., grocer, Hull, Que., has compromised at 20c. on the dollar.

J. T. Pouliot, general merchant, L'Islet, Que., has compromised at 50c. on the dollar, cash.

Davidson Bros., wholesale grocers, Halifax, N.S., have suspended and are offering 40c. on the dollar.

Ed. Tremblay, general merchant, St. Paul's Bay, Que., has compromised at 15c. on the dollar, cash.

PARTNERSHIPS FORMED AND DISSOLVED.

A Cusson & Co., wholesale grocers, Montreal, have dissolved.

J. B. Boursier & Co., grocers, Ste. Cunegonde, Que , have dissolved.

Joseph Molina and Borger Wilberg have registered partnership as cigar manufacturers, New Westminster, B.C.

Sims Bros., general merchants, Little Current, Ont., have dissolved, and have been succeeded by Thos. Sims & Co.

Joseph T. Lalonde and Arthur Desroches have registered partnership under the style of Lalonde & Desroches, grocers, Montreal.

Samuel J. Kendall and Walter E. Solomon have registered as partners under the style of Kendall & Solomon, general merchants, Lawrenceville, Que.

SALES MADE AND PENDING.

D. W. Watson, grocer, etc., Beeton, Ont., has sold out.

The assets of T. W. Bridgeman, crockery d a'e·, Ottawa, been have sold.

The stock of Joseph Moreau, grocer, Levis, Que., has been sold at 52c. on the dollar.

Baily & Claveau, general merchants, Chicoutimi, Que., have sold their stock at 57c. on the dollar.

The stock, etc., of Alphonse Gaumond, general merchant, St. Jean des Chaillons, Que., have been sold at 64½c. on the dollar.

The stock of Leon Rondeau, grocer, Quebec, has been sold at 55¼c. on the dollar. G. H. Turcotte, Quebec, was the purchaser.

The stock, etc., of Pigot & Bryan, wholesale and retail crockery dealers, etc., London, Ont., are advertised for sale by auction on March 1.

CHANGES.

Wm. Salter, grocer, Carleton Place, Ont., has sold out to E. A. Beach.

R. A. Dutton, grocer, Barrie, Ont., has been succeeded by R. M. Ness.

Jacob Schumacher, grocer, Chesley, Ont., has removed to Markdale, Ont.

L. Parkinson, grocer, Trout Creek, Ont., has sold out and retired from business.

The Huyck Mercantile Co., grocers, Colborne, Ont., has sold out to Milton Pebbles.

T. F. Robinson, general merchant, Leamington, Ont., has sold out to Skinner Bros.

The Grand Forks Mercantile Co., general merchants, Grand Forks, B.C., has sold out to Hunter Bros.

W. W. Melburn, general merchant, Moira, Ont., is removing to Tamworth, Ont.

W. F. Yates & Co., grocers, Oil Springs, Ont. has been succeeded by W. B. Russel.

Strome, White & Co., general merchants, Brandon, Man., is opening a branch at Wolseley, N.W.T.

Geo. Owen Bouthilier has registered as proprietor of Bouthilier & Co., wholesale fish dealers, Montreal.

P. E. Beaulieu & Fils, general merchants, St. Flavie Station, Que., are removing to Salmon Lake, Que.

R. J. Palmer, grocer, Ottawa East, is opening a branch in Ottawa, where he will sell dairy produce.

Mansell & Bostock, coffee and spice dealers, Victoria, B.C., have been succeeded by Mansell & Morley.

Amelia Caron, wife of J. A. Landry, has registered as proprietress of J. A. Landry & Co., tobacco dealers, Montreal.

FIRES.

J. McDonald & Co., grocers, Cornwall, Ont., have been burned out.

J. G. O'Donnell, grocer, etc., O'Donnell's Siding, Que., has been burned out; partially insured.

G. I. Lettens & Bro., and G. F. Stone, general merchants, Digby, N.S., have been burned out.

The building of Higgins & Webster, general merchants, Roland, Man., has been destroyed by fire; stock saved.

H. G. Moore, fruit dealer, etc., Vancouver, B.C., has been burned out. The loss is estimated at $10,000; insurance, $5,500.

Temple & Bolton, general merchants, Napinka, Man., have been burned out. The loss is estimated at $7,500; the insurance at $4,300.

DEATHS.

A. Garland, grocer, Hintonburg, Ont., is dead.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak... } Smoking

Free Trade...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

MONSOON

The statement "that it is a good trade-maker, etc.," is very easy to make. But it is also a **good** sound principle to keep always before you, that selling an article that is giving the public and, therefore, the grocers, satisfaction, is the trade which results in profit for you.

We guarantee Monsoon to please your customers, or you can return it at our expense.

THE MONSOON TEA CO.,
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Good Brushes.

Many housekeepers are "finicky" about their brushes—please that class of women on **quality**, and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance just what to expect when you sell Boeckhs' Brushes and Brooms—satisfied customers.

We also depend upon obtaining YOUR Good-will.
Illustrated Catalogue—148 pages. Send for it.

Boeckh Bros. & Company
Mfrs.
Toronto.

Montreal Branch: 1 and 3 De Bresoles Street.
Agencies at Winnipeg, Vancouver, St. John's, Nfld., Glasgow, Scot.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent

Brand

ENGLISH
BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. **1-LB.** DOES THE WORK OF **2-LBS.** OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST.

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

HOW IS YOUR STOCK OF

SOUTHWELL'S MARMALADE?

We can send you any quantity handsomely packed in 1-lb. Glass Jars, also in 7-lb. Jars and 7-lb. Tins.

Low in price, but excellent in quality.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

The LANCET says:— "CADBURY's represents the standard of highest Purity." ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:— "CADBURY's is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found." It is not dark in liquor like those prepared with Alkali.

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Feb. 13, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers equest it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, to 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. to case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. to case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ " "	4 50
" 8, ¾ " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

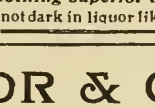
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vynan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satio Glass, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's ½ gross case	4 25
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4



Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

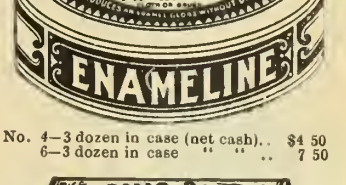
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

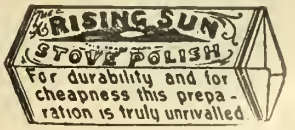
KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 lb lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

STOVE POLISH.



No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Benson's Enamel Starch

A perfect cold water starch for Shirt Bosoms, Collars and Cuffs and wherever a specially stiff finish or gloss is required.

THE EDWARDSBURG STARCH CO., Limited
CARDINAL, ONT.

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

	Per gross.
No. 4.—5c. size	$3 25
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tuttl Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 C0
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathio, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-1b. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases:	0 27
¼ & ½ lb. " " " "	0 27½
⅛ " " " "	0 28
¼ " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18 21
Cream shredded	17 20
Standard	15 18
Macaroon	15 17
Dessicated	14 16
Shavings, in packages	16 18
Cream shredded, ¼ lbs.	29
" " ½ lbs.	28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The **North American Chemical Co.** Limited

GODERICH, ONT.

COFFEE.

JAMES TURNER & CO. per lb

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Bourbon "	0 30
Jersey "	0 28
Laguaya "	0 24
Rajah "	0 20
Maracaibo	0 18 0 22
Santos	0 15 0 16
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. O. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz, " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs. 3 doz. case	1 20
Paucake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

" Star" Self-Raising Flour,	3-lb. pkgs		1 30
" "	6-lb. "		2 60
Flexman "	3-lb. "		1 30
" "	6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pine-apple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. O. ICINGS.

Chocolate 2 doz. cases, $1 25 per doz.

Lemon, white, pink, canary and Kernoline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Colnr, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box. $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box. $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $1 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors, box and less than 5 per grs., $12.00. ..... $1 00

Maypole Soap, black, per grs., $18.00. over and upward. 4 00

10 per cent. discount on gross lots. Freight prepaid on 5 box lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

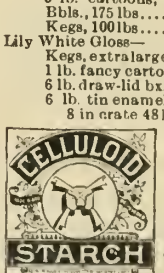
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¾



Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 90
Celluloid Starch— per case	3 50
Culinary Starch—Chal' Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs.	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.

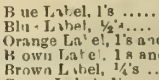
Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

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EMPIRE TOBACCO CO.

Foreign—		
Royal Oak, 2 x 3. Solace, 8s		0 52
Something Good, rough and ready, 7s		0 53
Louise, 2 x 3 14s		0 54
Domestic Chewing		
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)		0 39
Patriot, 2 x 6. Navy 5s		0 41
Old Fox, Narrow 12s		0 44
Free Trade, 8s		0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb.)		0 44
Snowshoe, pound bars, spaced 6s		0 44
Cut Smoking—		
Leader, 9's, in 5 lb. boxes (10 1-lbs. in case)		0 32

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THE E. B. EDDY CO. per doz

Washboards, Planet	1 80
" XX	1 60
" X	1 40
" Special Globe	1 70

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Empire, slide box	2 25	2 35
Safety. Capital		2 75
Flamers, slide box	2 25	
" wax stems	3 20	
Parlor, Eagle, slide box		1 30
" Victoria "		2 50
" Little Comet, slide box		2 00
Tiger	2 65	2 85

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

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Matches. Diamond Jubilee, per case (10 gross in case) 2 75

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VOL. XIII. TORONTO AND MONTREAL, MARCH 3, 1899. NO. 9.

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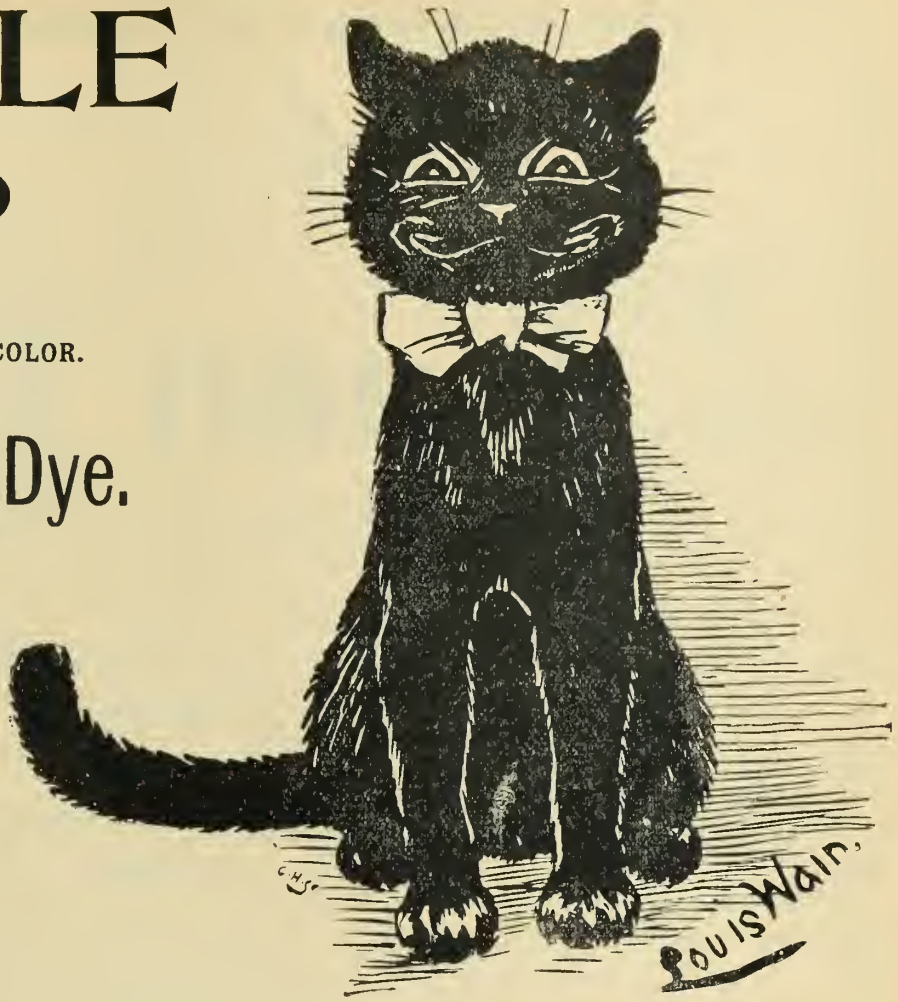

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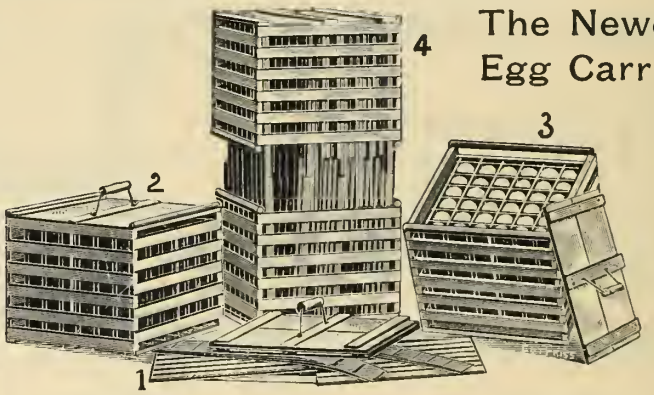

Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

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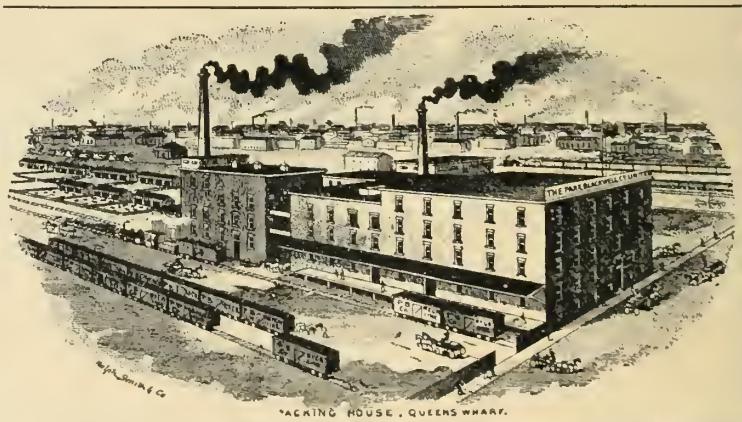

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 3, 1899. NO. 9

SIMPLIFICATION OF THE COLLECTION OF DEBTS.*

By W. E. Raney, Toronto.

CHEAP law means encouragement to the people to vindicate their rights. Dear law means discouragement to the people to vindicate their rights. If a man is discouraged from pursuing his legal rights he will in no long time lose the feeling of legal right. Hampden battled against the payment of an unjust tax because for centuries he and his forefathers had battled sturdily for their private rights. National sentiment rises no higher than its foundation head—the individuals composing the nation. Had the Roundheads not had the sense of legal right strongly developed, the Stuarts would probably still be absolute monarchs of Great Britain. A German writer declares with exact truth that in the shilling for which the Englishman stubbornly struggles the political development of England lies. The people who bravely assert their rights in the smallest matters will rest secure in their highest possessions.

Whenever justice is denied or unduly delayed, an injury is committed to the individual's feeling of legal right, and thus indirectly to the national strength, and the community accustomed to such denials and delays will, in time, come to look with complacence, if not with actual sympathy, upon the violator of the law as being like itself arrayed against the state power, the natural enemy of both. That the denials and delays may not be intentional on the part of the Government but only the result of a cumbrsome and antiquated system of procedure will make little difference in the result. The general public is not over nice in discriminating between a system and its administrators.

This much in general vindication of the struggle for law procedure reform. The subject is a large one, but to-night we shall be concerned only with that branch of it having to do with procedure in the inferior civil courts.

Ontario has three distinct court systems for the trial of actions. Two of these are inferior courts, that is to say, their jurisdiction is limited. They have to do with the collection of claims up to $200, and, where the amount is ascertained by the signature of the defendant, up to $600. They are the courts, therefore, in which the great mass of the people have most interest.

The first question that naturally suggests itself is, why two inferior court systems? The same judges who preside in the County Courts also preside in the Division Courts within their respective jurisdictions. But not only is the procedure in the Division Courts entirely different from that in the County Court, but a plaintiff's success in recovering his claim may depend upon whether it is below or above the line dividing the two jurisdictions.

In the Division Court a plaintiff may sue for damage up to $60; on an open account up to $100, and on a promissory note up to $200. If his claim be above these figures he must go to the County Court. The line dividing the jurisdiction of the one court from that of the other is thus purely arbitrary. There is no reason whatever for it beyond the fact of its existence.

THE COUNTY COURTS.

I have said that the procedure in the County Court is different from that in the Division Court. The County Court is in fact the high court in miniature. The same rules govern procedure in both and the lower court has nearly all the frills known at Osgoode Hall. It is therefore unnecessary to say that the procedure in the County Court is even quite as cumbersome as that in the high court, and a glance at the reports of the Inspector of Legal Offices discloses the fact that relatively to the importance of the matters dealt with, the County Courts enjoy the distinction of being the most costly courts in the Province. Thus the total amount of the judgments recovered after trial in the County Courts in 1896 was a little less than $24,000; the solicitors' costs taxed against the unsuccessful litigants under those judgments were a little less than $20,000. The total amount of similar judgments in 1897 was less than $25,000 and the total amount of the like costs allowed, a little more than $24,000. These figures only, of course, include one set of solicitors' costs, and as in practice both sides in the County Court are always represented by solicitors, it is fair to assume that the costs for which the defeated litigants became liable to their own solicitors, were not less than those which they were ordered to pay to the other side. Thus the rather astonishing result is reached that every dollar for which judgment is recovered in the County Court after trial costs nearly $2.00 in solicitors' fees and disbursements.

Some specific instances disclosed in the report of the Inspector of Legal Offices for 1897 are worth noting. In the County Court of the county of Bruce it appears that eight cases were entered for trial. In three of these judgments were entered up after trial. The total amount recovered by the successful parties (assuming that the judgments were paid) was $315.52. The total amount of costs taxed was $821.16 and the total amount of disbursements allowed $434.33.

In the County Court of the county of Elgin ten cases were entered for trial. In seven of these judgments were entered up after trial. The total amount recovered by the successful parties was $478.06. The total amount of costs taxed was $1,233.15

*Paper read at the annual meeting of the Retail Merchants' Association, Toronto.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and the total amount of disbursements allowed $696.74.

In the County Court of the county of Oxford eight cases were entered for trial. In five of these judgments were entered up after trial. The total amount recovered by the successful parties was $330.86. The total amount of costs taxed was $585.53 and the total amount of disbursements $245.81.

In the County Court of the county of Peterborough four cases were entered for trial. Judgments were entered up in these four cases after trial. The total amount recovered by the successful parties was $119.83. The total amount of costs taxed was $364.47 and the total amount of disbursements allowed $166.85.

In the County Court of the county of York one hundred and five cases were entered for trial. In fifty-four of these judgments were entered up after trial. The total amount recovered by the successful parties was $6,580.38. The total amount of costs taxed was $5,274.91 and the total amount of disbursements allowed $1,570,05.

Of course in many cases the costs were in much lower ratio, but the above examples will indicate what is possible under the present County Court system, and if the County Court is not a popular court no other explanation of the fact than these figures will be necessary,

In 1896, 2,286 cases were entered in the County Courts of the Province, of which, however, only 357 went to trial; 101 cases were entered for trial in the Toronto County Court leaving only 256 cases for the 42 other County Courts of the Province, or an average of six cases for each County Court outside of Toronto.

In 1897, 2,266 cases were entered and 410 of these went to trial. Of that number 105 were entered for trial in Toronto leaving an average of seven for each of the other County Courts. In the same year in 16 of the County Courts four cases or less were entered for trial, and in almost every county in the Province outside of Toronto it frequently happens that not more than one case is set down at a sittings to be tried by a jury. The result is that a full jury panel has to be summoned to the county town for no other purpose, in case there should happen to be no criminal business, than the trial of that one civil case which might equally as well and much more economically have been tried before the same judge sitting as he now does in the Division Court in the neighborhood where the cause of action arose, where probably the parties and the witnesses reside, with the assistance of a jury of five men summoned under the provisions of the Division Courts' Act.

THE DIVISION COURTS.

As between the County Courts and the Division Courts the latter are undoubtedly the popular courts. The reason is not far to find. They are comparatively speaking cheap, they are local and their procedure is expeditious. The costs in a Division Court case do not usually exceed $5.00 or $10.00, even for claims up to the limit of the jurisdiction of the court. The sittings of the Court are held where the parties reside or the cause of action arose, and if trial by jury is desired it is to be had at a trifling expense by a jury of five men. The circuit of the Division Courts in each county is required to be made at least once in two months so that parties do not have to wait long for the determination of their causes. In one respect, however, the procedure in the County Court has the advantage over that in the Division Courts. In the County Court a plaintiff may by paying sixty cents issue his writ against any number of defendants. He may then serve the writ himself or through his solicitors without permission from anyone. In the Division Court on the other hand he can only (except in cases involving $10 or less) set the legal machinery in motion by paying a deposit of several dollars to cover the clerk's and bailiff's fees. He is not permitted to serve the summons himself, or, if as a special concession he is, he must pay the bailiff's charges just as though the work had actually been done by the bailiff. In other respects too the Division Court, particularly in cases involving small amounts, say $50 or less, is too costly. By a late amendment to the Act the costs other than bailiff's charges in cases where $10 or less is claimed, were limited to $1.25. This was a step, though a very short one, in the right direction.

THE ENGLISH COUNTY COURT.

England has only one inferior court system. The country is divided into about 500 districts for County Court purposes. There are 57 County Court Judges, each of whom presides over from one to a dozen districts. Sittings are held in each district once a month and every action must be brought within the district where the defendant resides or carries on business, unless leave of the court to commence it elsewhere is obtained. On payment of one shilling in the pound of his claim, a plaintiff may issue a summons endorsed with a short statement of his cause of action. He may enter his claim with the clerk of the court either personally or through the post and in cases involving not more than two pounds there are no solicitors' costs. The weakness of the English County Court system, like our own County Court system, is that it too much affects high court procedure. It has a complete and elaborate system of pleading and proceedings for obtaining discovery, etc., and costs, except in the petty cases last referred to, are ascertained by taxation, that is to say by putting a premium on circumlocution.

A NEW INFERIOR COURT.

With the Ontario County Court and Division Court Acts and the English County Court Act to draw upon, it would be an easy matter to frame a new inferior court system for this Province that would answer all the requirements of the case.

To start with, Ontario only needs one inferior court. That court should be called

CEYLON and INDIA TEAS are a special feature in our business. Our experience of many years enables us to make our prices always favorable to buyers, considering quality and market at all times.

EMPIRE GOLDEN TIPS and EMPIRE PEKOE, can be procured in bulk and packets.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, HAMILTON

JAMES TURNER & CO., Hamilton

Our Coffees once placed always lead to repeat orders.

"MECCA" . . . The best blended Coffee the world produces.

"DAMASCUS" A high-grade, rich, full-flavored Coffee, with plenty of body.

"CAIRO" . . . . Heavy bodied, thick drinking Coffee, fair flavor, suitable for hotels, boarding houses, etc.

"SIRDAR" . . . A fair, pure Coffee, not rank, can be retailed at 25 cents.

"Old Dutch Rio" . . . Roasted from high grade Rios, always pleases those who like Rio Coffees.

Evaporated Cream.

Is a delicious household article, preserved without sugar or chemicals.

"REINDEER" Brand.
The old reliable.

Specials for Lent

Codfish, in Quintals.
Codfish, in ½-Quintals.
Labrador Herrings, in Bbls.
Labrador Herrings, in Kegs.
No. 1. Split, in Kegs.
Smoked Herrings
Boneless Cod, 1-lb. Blocks.
Quail on Toast, 1-lb. Blocks.
Fresh Herrings, in Tins.
Kippered Herrings, in Tins.
Herrings, in Tomato Sauce.
Finnan Haddies, Flat Tins.
Finnan Haddies, Round Tins.
Kippered Chickens.
Shrimps, in Round Tins.

ALL AT ROCK-BOTTOM PRICES.

T. KINNEAR & CO. *49 Front Street E.* **Toronto.**

the County Court, but, like the English County Court, and like our own Division Court, its sittings should be local. In other words, the County Court judges should try all cases up to the limit of the County Court jurisdiction in the immediate locality where the cause of action arose or the parties reside.

The English system, under which the creditor can commence his action by simply taking or sending a memorandum of his claim to the court and paying a shilling in the pound deposit to cover court costs, is a great improvement over the practice in both our inferior courts. If that plan were adopted here, a man with a claim of, say, $20, would pay on entering his claim, $1, and then would be quit of court expenses, except witness fees in case there should be a contest.

High court procedure ought to be abolished from the inferior court. The theory is, that under the present elaborate system of pleading and rules for obtaining discovery, each side comes to trial with notice of the case the other side is seeking to make. The fact is that pleading and discovery in nine cases out of ten are the purest farces, and are productive of nothing but solicitors' costs. The court ought to have power, on the application of either party, to order pleadings or discovery of documents, but unless costs were given on such applications, it is safe to say, they would not be very frequent.

And that suggests the question of costs. At present, there are no costs in the Division Court, except that, in cases involving above $100 which go to trial, the judge may, in his discretion, allow a counsel fee up to $10. Something is to be said in favor of the indemnification of a party, whom another's default or wrongful conduct has compelled to seek redress in the courts, from the costs often necessary of employing a solicitor. If it were provided that, in every case in which a defence was entered and judgment subsequently delivered for, say, $20 or more, the judge might, in his discretion, allow, in addition, up to 10 per cent. of the amount recovered, or, in the event of the claim being disallowed, 10 per cent. of the amount of the claim, as an indemnity against solicitor's costs, substantial justice would probably be done. By this plan, the costs would be strictly limited, and, at the same time, some relief would be secured to the person who had been forced into court for the vindication of his rights or to answer the unfounded claim of another.

The garnishment clauses of the Division Court Act, under which debts due the defendant may be attached either before or after judgment has been recovered, work well, and should be a feature of the new court.

So ought the judgment summons process, under which a creditor may ascertain what means his debtor has of paying his claim, and may get an order for periodical payments, according to the debtor's ability to pay. This feature of the law might, with advantage, be modified so as to provide, as is done in the English Act, that the plaintiff may, in his summons, ask for payment in instalments, so as to avoid the necessity for the expense of a second court proceeding by way of judgment summons, with its attendant expense.

The present Division Court jury system works well, and would be equally effective in cases up to the present limit of the County Court jurisdiction.

What would be the advantages of the reform system?

1. Uniformity. We would have one inferior court, with one system of procedure, instead of two inferior courts, with two systems of procedure.

2. Simplicity. The new rules would be

"PERFECT" is a strong word, but it is the only word in the English language that properly describes MacLaren's **IMPERIAL CHEESE,** and it is the only cheese to which this word can be applied.

No Waste. No Cutting. No Shrinkage.

A Post Card will bring our samples. . . .

TEAS

For "style" and "liquor" our teas are unequalled.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

designed to meet the demands for business methods in the courts and not to exemplify the great doctrine of how-not-to-do-it.

3. Expedition. In Toronto there are four sittings of the County Court for the trial of jury cases and two sittings for the trial of non-jury cases each year; the Division Courts sit every week. The proposal is that the new court should sit as frequently as the present Division Court.

4. Convenience. Parties, witnesses and jurors would not be compelled to go to the county town often at the expense of traveling a long distance and of several days' time to attend upon County Court cases.

5. Cheapness. Under the new system, cases which must now be tried in the County Court would be disposed of at about one-tenth of the present cost to the parties. And, as to cases within the present Division Court jurisdiction, there would be no good reason why a creditor up to the amount of, say, $50, should not get judgment at an expense, so far as court fees are concerned, of $1. If he were allowed to serve the summons himself that would be the entire cost of recovering judgment outside of witness fees. From $1 the court fees might be graduated up to $4 or $5, according to the amount of the claim, these fees to cover all court charges down to and including judgment except bailiff's charges, and plaintiffs to be at liberty to serve the summonses themselves if they wish. The greatly increased volume of business which would be certain to result from a tariff of fixed and moderate charges would more than compensate the officials concerned for any reduction in fees.

And to the municipalities the saving in expense would be very considerable. In each of the 43 County County districts full jury panels are summoned to the county town twice each year to try criminal and County Court cases. Each juryman is entitled to be paid mileage and $2 per day while in attendance and while going to and returning from court. It is not an uncommon thing for jurors to be summoned from points 50 miles from the county town. In Toronto there are always criminal cases to be disposed of, but in the outer counties it frequently happens at a sitting of the court that there are no criminal cases. When this state of things exists the summoning of the jury might be dispensed with if there were no civil jury cases, but if there should be one jury case a full jury panel must be summoned, and the county thus put to an expense of several hundred dollars to try one case, which, under the new system, would be tried without any expense to the county at the sittings of the court nearest where the parties reside.

The foregoing is necessarily a very brief outline of the proposed reform. It will be easy to suggest points that have not been touched, or improvements upon some of the suggestions I have ventured to make. But my purpose will have been served if, on the one hand, I have succeeded in pointing out the glaring defects of the present system, and, on the other hand, in suggesting in outline the salient features of a new and improved system. With the present court system before him as a guide, the practical lawmaker will have little difficulty in selecting the details necessary to fill in the outline.

It is safe to say that the general public and the municipalities will welcome any reform that will cheapen and simplify, without impairing, the administration of justice. But what about the County Court judges and officials and the legal profession, and, lastly, what about the Legislature?

As to the judges and court officials, they are the servants of the public, and it is to be assumed that they will readily fall in with any scheme that is for the general good. There are 63 County Court judges in Ontario, as against 57 County Court judges in England, with its population and wealth many times greater than ours. The 60 judges outside of Toronto each try an average of four or five County Court cases a year. In addition to this, they go on Division Court circuit and perform certain High Court, Surrogate Court and municipal duties, which are, however, for the most part more formidable in the enumeration than in the performance. Few of the judges will, I venture to think, be heard to complain if the sphere of their activity is somewhat widened.

As to the members of the legal profession, there is among many of them, undoubtedly, a prejudice against change in legal procedure. But the time has come when the profession ought to see that, in its own interests, procedure, especially in the inferior courts, must be simplified and cheapened. The feeling that a lawsuit anywhere outside the Division Court may mean ruin to both parties is both widespread and well founded. In fact, it has come to this, that the only fearless clients are corporations and insolvents—the former possibly because they have no consciences, and the latter because they have nothing to lose.

In the Legislature, the proposed reform will, I believe, have nothing to fear. It is not a party question. The responsibility of the Attorney-General and of the leader of the Opposition in the matter are equal. It only needs that it shall be pressed forcibly upon the attention of the House. Legislative reforms come always from the people. Parliaments, as a rule, move as they are impelled from without. Laws are only memoranda of public sentiment. It follows that the lawmakers must follow public sentiment, not lead it. They are justified in making radical changes in the law when such changes are demanded by the people, not before.

The N. S. Pork-Packing Co., Limited, Middleton, N.S., is now satisfactorily established, and a number of its promoters have decided to send G. B. McGill, of Ontario, to secure at least 100 of the best bacon hogs, to be distributed at cost among the farmers for breeding purposes, the object being to improve the bacon hogs of Western Nova Scotia.

LONDON GROCERS DISCUSS TRADE TERMS.

A MEETING of London retail grocers was held on Tuesday evening Feb. 21. The president, Mr. R. A. Jones opened the meeting by stating that it had been called for the purpose of discussing some very important trade questions. The first and perhaps most important one on the list, was, "Are the present rates of discounts and terms of payments given by the wholesale trade satisfactory to the retail trade ?"

In order to bring out both sides of the question it was arranged that it take the form of a debate, the president taking the affirmative and the vice-president the negative.

The president remarked that he hoped that those he had chosen to speak in favor of the present terms given by the wholesale trade would try and forget for the time being that they were retail grocers and bring out the points in favor of the present terms.

He could at least advance one point in favor of short dates for payments. It would make the retail grocer look sharp after his collections, particularly if his capital is limited. He could not allow his customers to run long accounts if he wished to obtain the best discounts, and the nearer we get to a cash system of doing business, the better.

The vice-president, Mr. R. H. Cullis, said he felt that the wholesale grocers were rather hard on the retail trade. They not only shortened the time, but cut the discounts down too. Some lines were hardly in stock until they had to be paid for. Take sugars and tobaccos. The time is so short and discounts cut down, until there is no time to turn the goods over, and little inducement to pay cash. Canned vegetables have to be bought while the vegetables are still growing in the field or pay a big advance later on.

Mr. W. H. Ferguson said that although not now a grocer he still took an interest in the trade and the Retail Grocers' Association. He maintained that the present terms are in the interest of the retail grocer. It was perhaps necessary in the early days when the country was new and facilities for transportation slow and in some cases goods could only be moved in certain seasons, to have long time for payments, but in these days when goods can be obtained almost at a moment's notice, it is not necessary to stock heavily. Therefore, there was not the necessity for long terms of credit. He believed the shorter the credit the better, as it would have a tendency to bring about the strictly cash business, the only correct basis for conducting business. If the retail trade have not the courage to adopt the cash system the wholesale trade should teach them to do so.

Mr. W. H. Branton took the stand that the retail trade are not being fairly dealt with by the wholesale guild. "It is all very well to talk about a strictly cash business, but it would be very difficult for many of the old-established retail grocers to adopt it. They have many good customers who find it a great convenience to run weekly or monthly accounts, and pay at the end of the week or month as the case may be, and it would be hard to say to them they must pay cash. The wholesale trade have not only shortened the time, but they have cut down the discounts. Some lines have to be paid for almost before they are in the store."

Several speakers followed both for and against the present terms. The majority, however, appeared to feel that it was hardly just to the retail trade to shorten the time and cut the discounts down too. The retailer, it was concluded, should have 30 days to turn over his goods.

One speaker remarked that he had generally found the wholesale grocers and their representatives a pretty jolly, good-natured lot of fellows, and he thought that if the greviences of the retail trade were properly laid before them they would give due attention to them.

It was moved and seconded that other associations be communicated with informing them of the question under discussion by the association and ascertain their views in regard thereto.

Trading stamps was taken up for discussion, and, while some one or two advocated the use of them as a means of bringing about a cash system, the majority were very much opposed to any such system of doing business. It had a tendency to cut prices, as only one dealer in a line of business is supposed to handle them for a certain locality. Consequently it was a sort of cut throat business, for his neighbors would meet him with some other inducements in order to hold his customers.

Early closing was also discussed for a short time, and while some thought it would be rather difficult to close at as early an hour as suggested others claimed it could be done, but as it was getting too late in the evening to fully discuss this question it was decided to lay these questions over for further discussion at the next meeting.

The American Cereal Co. has been incorporated at Trenton, N. J., with an authorized capital of $33,000,000. The company is empowered to buy, sell and grind, and otherwise manufacture oats, grain and cereals of all kinds, as well as to buy, build and operate elevators, mills and structures. The capital stock is divided into $15,000,000 preferred stock, with 7 per cent. non-cumulative dividends, and $18,000,000 common stock.

THE COMFORT OF BUSINESS PREMISES.

I HAPPENED to meet Mr. C. P. Hebert the other day as I was coming out of Hudon, Hebert & Cie's. I had not seen him for a long time, and I was delighted to find him looking better than for many years. He is now getting on in life—in fact, I might safely call him the father of the wholesale grocery trade in Canada—but he still takes an active and intelligent interest in his business, which is now undoubtedly one of the largest of any wholesale in Canada. Their offices and warehouse, I think, are not surpassed by any in the Dominion and none that I know of in the United States, and this is why I am writing these lines, for I had quite a chat with Mr. Hebert about business establishments generally. He suggested an idea to me that we, active men, in this very busy age, are apt to overlook, that is, our business surroundings. Some of us have very attractive establishments, but we make them so, not with an idea of our own comfort, but as a good advertisement of our business.

Mr. Hebert told me that he carried on business for many years in a cold, damp, badly-ventilated establishment, just as hundreds of other very successful men are doing to-day, without giving a thought to his surroundings. After working this way for years and injuring his health, he gave the matter some thought. He reasoned that a business man spends eight, ten or twelve hours a day of the best part of his life in his office or warehouse. It is the place in which he gets his enjoyment, for men, successful men, enjoy their business. It is the pleasure they get out of life. That being the case, why should we not make our offices as attractive and comfortable as we make our homes? Though we spend but little time in our homes outside of our sleeping hours, we are lavish in our expenditure in the decorating, ventilating, heating and everything that will make them comfortable. Why should we not then devote more attention to making our business places pleasant, and comfortable in every way ?

We are all so busy that few, if any of us, have ever given thought to this idea as suggested by Mr. Hebert. It is a subject worthy of very serious consideration by every business man.

NEW FIRMS COMMENCING.

Dominique Blanchette is commencing business as general merchant in Little Cascapedia, Que.

Geo. Giles is opening a grocery store in St. Thomas, Ont.

Walsh & Keith have started up as grocers in Elgin, N. B.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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TORONTO - - - - - - 26 Front Street West. Telephone 2148.
LONDON, ENG. - - - - 109 Fleet Street, E.C., J. M. McKim.
MANCHESTER, ENG. - - - 18 St Ann Street, H. S. Ashburner.
NEW YORK - - - - - - - 14 Irving Place, M. J. Henry.
WINNIPEG - - - - Western Canada Block, J. J. Roberts.
ST. JOHN, N. B. - - - No. 3 Market Wharf, J. Hunter White.

Subscription Canada, $2.00 Great Britain, $3.00
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

tive : they do a strictly cash trade ; do not enter a dollar upon their books. Others, again, have solved it, but in a sort of compromise way. They do what they call a cash business, but they have a few particular customers to whom they still give credit.

What is one merchant's meat in the way of the cash system may be another merchant's poison. In other words, while one merchant may thrive under a cash system another may starve. At any rate it is claimed that the conditions in all towns and villages are not the same, and, therefore, a strictly cash trade is not possible in all alike. "Subscriber," for instance, claims he cannot do a strictly cash trade.

The why and the wherefore of these conditions are matters upon which not only "Subscriber," but a good many other retailers throughout the country, are seeking light.

Give us your views or your experiences in time for the next issue of THE CANADIAN GROCER.

FARMERS AND TOBACCO-MAKING.

THE farmers in a certain section of the Ontario tobacco-growing districts are seriously proposing to start a factory to turn their raw material into the manufactured article.

It is to be hoped, for the sake of the native industry, that the proposal will not develop into a reality.

The manufacture of tobacco requries skill and a thorough knowledge of the different branches of the work. It also requires large capital and the most careful management. The Canadian tobacco business is only in its infancy. The general public is only beginning to appreciate its good qualities, and, with care on the part of our manufacturers, the ground already attained can be held and materially increased. But should inexperienced hands start in this business and turn out large quantities of inferior goods, the industry will certainly suffer.

The present factories, and those soon to be started by qualified men, are ample to supply all that will be required for years to come. Others will only increase the supply and cause overproduction with its attendant

DEMAND FOR CANADIAN WINES

HINTS TO BUYERS.

THE demand for the handsome map calendar issued by The Eby, Blain Co., Limited, from all parts of the Dominion, has been so heavy that a second issue has been found necessary, which the company are now distributing.

T. Kinnear & Co. have in stock a shipment of red kidney beans.

W. H. Gillard & Co. report they are offering special value in prunes.

Choice sugar syrup may now be procured from Lucas, Steele & Bristol in half-barrels.

Perkins, Ince & Co. have in stock shipments of Grenoble walnuts and Tarragona almonds.

Lucas, Steele & Bristol offer Codou maccaroni, half-boxes, in letters, figures, animals, etc.

A shipment of Dixon's carburet of iron stove polish, just to hand with W. H. Gillard & Co.

T. Kinnear & Co. have in stock selected Valencia raisins in Trenor's, Arguimbau's and Roger's brands.

The Dawson Commission Co., Limited, expect another car of lemons this week ; also a car of Earl fruit navel oranges.

"Gilt Edge" and "Seville" marmalades, in 1-lb. glass and 7-lb. pails, are in stock with The Eby, Blain Co., Limited.

W. H. Gillard & Co. are just in receipt of a carload of hand-picked white beans, which they are offering in sacks of 220 lb. at a low figure.

T. and P. bulk pickles, mixed and chow, can be procured from Lucas, Steele & Bristol, who control the Hamilton trade. The firm also offer bottles to retail at 10c.

CEYLON TEA IN NEW ZEALAND.

In a trade review for 1898, The Melbourne Argus has the following : "Business in the tea trade has been conducted with much regularity, and, owing to more attention being given to the adjustment of supply to demand, better results than usual have been achieved. Importers from China have generally done pretty well, but China tea now occupies only the third place as regards quantity consumed, Ceylon standing first and India second. Exporters from both Calcutta and Colombo are in closer touch with the nature and current of our local requirements than formerly."

About the middle of this month a new grocery store will be opened in Galt by A. M. and P. Patterson.

THEY DIE HARD.

"That ad. is dead," said the foreman. "Throw it in."

But it was not dead. It could not die until the last copy of the paper containing it had been destroyed. Even then the advertisement might be kept alive by word of mouth. The advertiser who lets all his contracts expire is wrong if he imagines that his advertisements have ceased to "pull." They may, indeed, have failed to bring in business enough to pay the gas bill, but they are far from dead.

Fourteen or fifteen years ago, a bright young man opened a bookstore in Harlem. He put a small advertisement in a magazine. To this day, he sometimes hears from the advertisement, although he ran it only a few times and has been out of the book business since 1892.

The Scranton (Pa.) Republican tells of a medicine man who advertises to cure certain diseases. One day a woman came to him for treatment, and got $150 worth of it. The doctor asked her how she had heard of him, and she said her husband, when taking up an old carpet in Buffalo, had found beneath it an old newspaper in which he saw the doctor's ad.

There is no telling now long an advertisement will live —National Advertiser.

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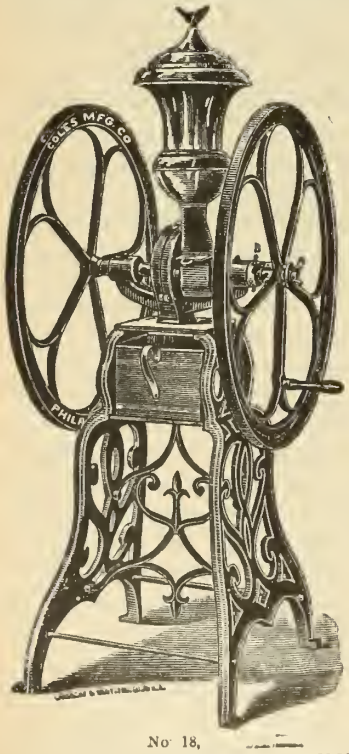

No 18,

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Scentless Soap Sense

Verily soap-scent covers a multitude of impurities — beware of the soap that smells —the perfume is cheating you —better use Wool Soap—pure, white, clean, odorless—all purity —adapted to the skin of all people.

Swift & Co., Makers, Chicago.

The only soap that won't shrink woolens.

THE CANADIAN GROCER

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Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

WHO HAS A STRICTLY CASH BUSINESS ?

"SUBSCRIBER" writes : "I am much interested to know if any of your readers can say they do a strictly cash business. Will you kindly ask in your next issue? The reason I ask is this : I am a thorough advocate of cash. My business is generally known as a cash store, as I have taken repeated stands each New Year to sell for cash, yet I could not carry it out to the letter, and fully believe it is not possible."

THE CANADIAN GROCER places its columns with pleasure at the disposal of "Subscriber" in question, and also at the disposal of those who are in a position to furnish him with the desired information.

It is to be hoped there will be a ready response.

The cash question is one that is receiving a great deal of attention from the retail trade. There is, probably, none that is occupying more. And particularly that phase of it touched upon by the letter quoted above.

Can a merchant do a strictly cash business? Some have solved it in the affirmative : they do a strictly cash trade ; do not enter a dollar upon their books. Others, again, have solved it, but in a sort of compromise way. They do what they call a cash business, but they have a few particular customers to whom they still give credit.

What is one merchant's meat in the way of the cash system may be another merchant's poison. In other words, while one merchant may thrive under a cash system another may starve. At any rate it is claimed that the conditions in all towns and villages are not the same, and, therefore, a strictly cash trade is not possible in all alike. "Subscriber," for instance, claims he cannot do a strictly cash trade.

The why and the wherefore of these conditions are matters upon which not only "Subscriber," but a good many other retailers throughout the country, are seeking light.

Give us your views or your experiences in time for the next issue of THE CANADIAN GROCER.

DEMAND FOR CANADIAN WINES.

A leading firm in Montreal, selling to the wholesale and leading retail grocers and wine and spirit merchants, are open to take an agency for a native wine manufacturer. Should any of our readers not be represented here now, we shall be glad to put them in communication with this firm.

This inquiry is a very satisfactory evidence of the fact that we are now producing a wine from Canadian-grown grapes that is proving palatable. It is replacing the Tarragona and the cheaper Spanish wines. In the Province of Quebec, which is the largest wine consuming district in America, jobbing-houses which would not a few years ago handle the native production are now selling five to ten carloads of Canadian wines every year.

There is room for much improvement, however, in the domestic product, as some abominable stuff made of mixtures is sent out under the name of native wine. Anyone with ordinary digestion taking a glass of this as a sample of what can be made here would ever after condemn our wine. The inspection of native wines should be taken up by the Inland Revenue Department.

FARMERS AND TOBACCO-MAKING.

THE farmers in a certain section of the Ontario tobacco-growing districts are seriously proposing to start a factory to turn their raw material into the manufactured article.

It is to be hoped, for the sake of the native industry, that the proposal will not develop into a reality.

The manufacture of tobacco requries skill and a thorough knowledge of the different branches of the work. It also requires large capital and the most careful management. The Canadian tobacco business is only in its infancy. The general public is only beginning to appreciate its good qualities, and, with care on the part of our manufacturers, the ground already attained can be held and materially increased. But should inexperienced hands start in this business and turn out large quantities of inferior goods, the industry will certainly suffer.

The present factories, and those soon to be started by qualified men, are ample to supply all that will be required for years to come. Others will only increase the supply and cause overproduction with its attendant evils.

The farmers will be wiser to sell their leaf to the manufacturers and devote their time and capital to the growth of better qualities of leaf.

The office of the farmer is to grow tobacco leaf, not to turn it into the manufactured article.

CANNED GOODS FOR THE NAVY.

When it was announced that the British Admiralty were prepared to receive tenders for canned goods from packers in the Dominion, the London, England, representative of THE CANADIAN GROCER was instructed to obtain, from the proper authorities, information in regard to specifications, etc., for the guidance of those in Canada who desired to tender for the goods required.

A letter has just been received at this office from the director of navy contracts, under date of February 16, which, in part, reads as follows :

I regret to inform you that copies of the specifications for canned goods cannot be furnished. They are often under revision, as changes are from time to time adopted. Tenders for tinned provisions are not advertised for.

SHOULD CANADA RETALIATE?

NATURALLY, as a result of the failure of the negotiations between Canada and the United States, some consideration is being given to the question as to what the attitude of this country should be towards the neighboring republic.

The conference was never popular, so far as this country was concerned, and had a plebiscite been taken it would probably have decided against the sending of commissioners. Consequently at no time was there really any concern as to what the outcome of the negotiations might be. And the irritability which is now being manifested is not on account of the failure of the negotiations, but on account of the causes which brought them about.

As far as reciprocity in trade was concerned, that was a business proposition. The United States commissioners were at the conference to drive as close a bargain as they could. The representatives of the Dominion were there for the same purpose. And, while we have good reason to feel that the commissioners representing the other side tried at times to drive too close a bargain, yet that is the spirit of business transactions to-day between nations as well as individuals, particularly on the other side of the boundary line. It may not be right, according to the standard of morality; but custom has allowed a great deal to be designated as business which, according to moral standards, ought to come under some other classification. "Deal justly" has now become "Deal sharply." So what is "business" it would, perhaps, not be wise to take offence at.

But as for the position of the United States commissioners regarding the boundary question, by no possible means can it be justified. In every proposition they made they were obviously determined that, no matter how unjust to Canada the United States had been in arbitrarily defining its Alaskan boundary, full recompense should not be made.

Canada has described a boundary line which she believes to be correct; but she may be mistaken. So may the United States in the line which they have laid down. Both cannot be correct. That is certain. But it is none the less incorrect for the United States to pick out the plums of the question in dispute and arbitrarily declare they shall not be a subject for arbitration.

It is what might be expected from a horde of buccaneers, without respect for laws either human or divine; but from a great nation, and especially from a great nation which boasts of possessing a superior quality of civilization it is unworthy if not unexpected.

The United States are evidently quite willing to take; but they are evidently equally determined not to give.

But while we as Canadians naturally feel annoyed at the unreasonable position assumed by the United States, our duty does not lie in the direction of retaliation.

Let all legislation of a tariff or other character be with an eye to the welfare of the Dominion, not to the injury of our neighbor.

Tariffs launched to injure others frequently hurt the makers of them as well as those for whose harm they are specially designed. Certain items in the McKinley and Dingley tariffs are proofs of this. Wars in which tariffs are the weapons have in some particulars the same characteristics as wars in which guns and swords are the weapons.

In spite of adverse tariffs and short-sighted politicians Canada and the United States will continue to do business with each other. But as long as the political conditions in the United States remain as they are the Dominion, even were it disposed to do so, might as well look for a needle in a hay stack as expect to look for anything approaching a fair commercial treaty with that country.

And the United States will have to show an unmistakable change of heart before any Government in this country will dare negotiate one. The trade question is comatose, and must remain so for a long time. The international questions must be left to diplomacy for solution.

The duty of Canadians is to mind their own business; to get into Parliament as many men of business common sense, irrespective of political faith, as possible, to the exclusion of those who are poor in the opposite quality; to devote their energies to developing our great natural resources, and to the development of our export trade with Great Britain in particular, and with countries in general whose tariffs are not specially designed to shut out Canadian products.

These things do not mean retaliation; they do mean dependence upon our own energies.

ROBBING CANADIANS OF SEAL SACQUES.

Several ladies of New Brunswick have lately been caused to suffer through the operations of the United States sealskin law.

Our St. John, N.B., correspondent advises us that several ladies, crossing the boundary at Vanceboro', have had their seal sacques taken from them by United States officials, and, in some instances, ladies have been compelled to continue their journeys without outside garments.

The spectacle of United States Customs officials stripping seal sacques from the backs of Canadian ladies is most elevating. The nation may be large, but some of its laws are decidedly small.

THE PRICE OF EGGS.

The month of March opened this year with eggs at a figure much above that of former years. New-laid are now quoted at 20 to 21c., as compared with 16 to 17c. at the same time last year, 17 to 18c. in 1897, and 16 to 17c. in 1896.

The principal cause of this unusual state of affairs has been the unfavorable weather. There have been so many damp, cold days in almost every section of Ontario that the hens of the Province have hesitated to commence operations. The stocks of limed and cold-stored eggs, too, are cleaned up earlier than usual, a fact which materially helps to keep prices up.

Receipts are, however, continually increasing, and a few warm days will result in a tumble in prices.

ECKARDT'S MEN WERE THERE.

By some mischance the names of Messrs M. J. Muldrew and F. J. Blackburn, representing H. P. Eckardt & Co., Toronto, were left out of the list of guests at the "At Home" of the Toronto Retail Grocers' Association. This is really too bad, for both of these travellers were present, as, in fact, they always are when the Toronto grocers are receiving their friends.

THE DUTY MUST BE REMOVED.

IT is difficult to see how the Government can refuse the relief from the machinations of the Standard Oil Trust asked by the manufacturers in Canada who use oil as fuel.

The Standard Oil Trust has secured a greater control of the petroleum production in Canada than it even has in the United States.

It first displayed its despotic character and power by demanding that the Canadian Pacific and Grand Trunk Railway Companies discriminate in their freight rates against imported oil in favor of that produced at its own refineries in Canada. The demands were audacious. No highwayman's could scarcely be more so; but the two powerful railways complied with their demands. It was somewhat refreshing to witness the extraordinary feat of one corporation forcing the two railways to obey its dictates. But, when it was the commercial interests of the country which had to pay for the music to which the railways were compelled to dance, the spectacle became enervating instead of refreshing.

The next exploit of the Trust is that which drew together a number of manufacturers a few days ago in Toronto for mutual protection, namely, the reducing of the oil supplied by the Trust as fuel, the increasing of the cost of same, and, in some instances, cutting off the supply altogether.

This high-handed action on the part of the Standard Oil Trust is a serious thing for manufacturers who use fuel oil.

Special plants are, of course, necessary for fuel oil, and many manufacturers have gone to a great deal of expense in putting these in, only to find that the Trust now proposes to practically cut off their supply of oil.

An abundance of fuel oil can be obtained from the independent oil refineries in the United States—and even the Standard Oil Trust does not attempt to do with the manufacturers in the United States what it is doing with those in Canada—but the duty of 2½c. per gallon, which is equal to 100 per cent. ad valorem, is almost prohibitive.

In consequence of the serious position in which they have been placed by the Trust, the manufacturers have decided to memorialize the Dominion Government to place fuel oil on the free list.

The meeting which decided upon taking this action could scarcely have been a more representative one of the manufacturing interests. Several of the largest manufacturing companies in the Dominion were represented, so that it was important as well as representative.

The meeting was non-political. It was composed of Conservatives and Reformers, and the exigencies which compelled them to act in concert were commercial and not political.

The plea of the Trust is that there is a scarcity of oil, while the consumption of fuel oil is on the increase. This is all the more reason for the removal of the duty on fuel oil. And the Government of this country will be doing an injustice to the manufacturers if it does not remove it.

AN EXCITED TEA MARKET.

The position of the Indian and Ceylon tea market is an unusually striking one. A private letter from London, under date of February 18, states that 6¾d. is the lowest price for common Indian and Ceylon leaf and that it was expected that within a few days this same tea would be selling at 7½ to 8d. per lb.

This letter states that there is a regular boom on in England and that it looked as if a panic was developing on the market. Another letter from England states the market has not been in such a position since 1879.

One of the facts which tends to give such strength to the market for Ceylon teas is that both the China and Indian tea markets are closed, and that, consequently, the Ceylon market is the only one where supplies of black teas are available.

The effect of this strong market in England has not been without its influence on the Canadian market, teas on spot being held at higher figures than a week ago. It will be remembered that for some time spot teas have been considerably lower than those on the English market. A cable received on Tuesday from London noted a further advance of ¼c. per lb. in the price of Indian teas, and a local importer who desired to order teas from Colombo found that his cable was refused, notwithstanding that the figure he submitted was higher than previous quotations.

MOLASSES PRICES UNSETTLED.

IT was the general expectation, last fall, that there would be a strong wind-up as regards values on Barbadoes molasses this spring. The conditions warranted it, as supplies were not excessive either in first or second hands, but the course of the market has disappointed these expectations.

Last week, a cut by The Montreal Wholesale Guild was noted. Since that was written, there has been a further break in prices, and at present it is difficult to quote any fixed price.

The unsettled position is due to the competition between speculators outside of the regular wholesale grocery trade and the latter.

The former, annoyed by the action of the Guild, broke prices 1 to 1½c., and, it is said, have offered 100-puncheon lots at 27½c., and have accepted 28c. for 50-puncheon lots.

The regular jobbers have promptly met this cut, and, while 30c. is still the nominal asking price for single puncheons, it is no secret that jobbers will not let a customer go elsewhere for a puncheon of molasses because of a difference of opinion on the question of figures.

On the other hand, advices in regard to new crop stock are of a steady character. A circular states that showers have fallen almost every day, the total rainfall for the month being small and more desirable for that reason. Three estates have commenced operations; but, as we have already said, reaping will not be general for some weeks. In the Leeward districts the crop is likely to be very short, but in other parts of the island average crops are expected.

The canned beef which exploded the other day in the presence of the Court of Inquiry at Washington possessed, at any rate, the merit of strength, for it not only burst the tins, but drove everyone out of the room.

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Every consumer sbould use it because it is tbe BEST and every can is warranted good, or money returned; so take no otber, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

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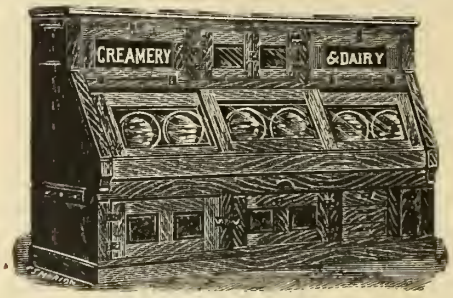

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotation on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, March 2, 1899.

GROCERIES.

THE wholesale grocery trade this week shows more life than it has for some time, and there is a general feeling of confidence in the future. The canned goods market is receiving a little more attention, and the feeling is that before long a further advance will take place in prices, particularly in canned tomatoes. Corn this week is, if anything, a little firmer, some of the wholesalers who were willing to take 90c. now demanding 5c. per doz. more. The canned goods business generally is fairly brisk. Coffees are dull, and a little unsettled. There is not a great deal being done in sugars, but business is better than it was a week ago. Prices are unchanged. There has been a material advance in the primary market in the price of tapioca, and spices generally are strong. The tea market is somewhat excited on account of the strong advices from the British market, where low-grade teas are higher. Some shipments of Tarragona almonds have arrived on this market this week. The demand for prunes is fairly good, but in other lines of foreign dried fruits there is not much being done. Advices from the primary market show an advance of 1s. 9d. per cwt. in the price of selected Valencia raisins.

CANNED GOODS.

Quotations for next season's lobsters, delivery in June, are this week in the hands of the brokers. Figures are about 50c. per case above those of last year. No business, however, has yet been done, as far as can be ascertained. There have been a few inquiries again this week for canned vegetables for shipment to Manitoba and British Columbia. This has had the effect of strengthening the confidence in canned goods. Tomatoes, however, are still quoted at 85 to 90c. and peas at 75c. up, but corn is now more uniformly quoted at 95c. to $1, wholesalers who had hitherto been willing to accept 90c. having advanced their prices 5c. per dozen. When the demand for canned vegetables really becomes active, we may safely expect to see higher figures ruling than are now quoted. Canned salmon and canned fish generally are in fair demand at unchanged prices. There is a little business being done in canned fruits.

COFFEES.

The coffee market during the past week has been somewhat irregular, both in the United States and Europe. At the same time, however, the figures which are being submitted to Toronto importers are not many points lower than they were a week ago. The crop movement in Brazil is moderate. The local demand by wholesalers seems to be still good for green Rio coffee, and there is a fair business being done in good roasting Maracaibo and Santos coffees. Local quotations are unchanged.

SUGARS.

The sugar market has not been characterized by any striking features during the past week. The outside markets have, on the whole, been strong for raw sugars, although cables from Europe on Monday noted a rather easier feeling in regard to beet sugar. Cane sugars, however, remain unchanged in Canada. The disturbing element is still refined sugars from the United States, which, on account of the cutting of prices over there, are being sold in this country in competition with the product of the home refineries. At the same time, however, there is a belief that the amount of business being done in imported refined sugar is exaggerated. Notwithstanding the competition of foreign sugar, both the refineries and the wholesalers appear to be, this week doing a little better business than a week ago, although the volume of business is not large. Prices are unchanged. Standard granulated is quoted at $4.55 for the Montreal product and $4.43 for the Acadian. There have been some transactions for importation of raw sugar during the past week at rather firm prices. A good Porto Rico raw sugar is being sold by wholesale houses at 3 5/8 to 3 3/4 c. per lb.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

RICE AND TAPIOCA.

Mail advices report an advance of 1s. per cwt. in new crop Japan rice. The price of tapioca for future shipment is advised much dearer.

SPICES.

Cloves are about ½d. per lb. dearer, and the common sorts of ginger have advanced in the primary market, while the demand is good. Nutmegs have an upward tendency. Peppers are all dearer. Pimento is a shade easier.

SYRUPS AND MOLASSES.

The syrup market continues in about much the same position as a week ago, namely, quiet. The molasses market is still in a healthy condition, advices from New Orleans stating that practically no supplies are coming upon the market. Bright corn syrup is still quoted at the following prices by local jobbers: Barrels, 2½c. per lb.; half barrels, 2⅝c. per lb.; kegs, 2¾c. per lb.; three gallon pails, $1.20 each; two gallon pails, 90c. each.

TEAS.

The feature of the market is a development of a stronger market in Indian and Ceylon teas. Advices from England are of a very bullish character, particularly for low-grade teas under 9d. It is said that the market there has not been in such an excited condition since 1879. The local market is also somewhat excited in sympathy, and prices for spot teas are dearer than they were a week ago. A local firm cabled to a shipper in Colombo, Ceylon, naming higher figures than previous quotation, but it was not entertained. What makes the market so strong for low-grade Ceylon teas, is the fact that the Indian and China markets are closed and therefore the Ceylon market is the only one from whence supplies can be obtained. On the local market brokers report that they have been receiving bids for much larger quantities of Congo teas than is usual. Buyers, however, do not seem willing to pay as high a figure as holders demand. China green teas are also held firm, but buyers do not seem to understand the stiffness and are not inclined to come to the prices asked by holders. In New York, Philadelphia and Chicago, there is a shortness of Indian and China green teas, Oolongs, low-grade Congous and Pingsuey teas. Shipments of tea from China to this continent are about 5,000 lb. short of last year. Representatives of shipping-houses report a good demand for Japan teas at from 16 to 17c. per lb., bnt there are very few of these to be had at all, consequently there have not been many transactions. The

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ST. STEPHEN, N.B.

market keeps firm. The wholesale trade still reports an active demand for teas of all descriptions.

NUTS.

Some fresh shipments of Tarragona almonds and Grenoble walnuts have been received on this market during the week. The quality of these nuts is reported to be rather better than the average of previous shipments. The shipment of Tarragona almonds had been expected for some time, and a number of buyers were getting anxious for their goods, on account of the lowness of their stocks.

FOREIGN DRIED FRUITS.

CURRANTS—Although the market is not what might be termed strong, yet prices are being pretty well sustained in the primary market. There have been during the past week a few transactions for importation, but only for small quantities. The demand from the retail trade is reported by wholesalers to be only moderate.

VALENCIA RAISINS—Wm. Rogers & Co, Denia, Spain, under date of Feb. 11, advise their agents here that their previous cable quotation of 17s. 3d. for selected Valencia raisins could not now be executed under 19s. per cwt. "Our market," they say, "is very firm, with stocks low and suitable raisins scarce." Local wholesalers report that there has been a little better movement during the past week in selected and fine off-stalk raisins.

PRUNES—A few orders have been cabled during the week for Turkish prunes. The prune market generally continues firm. There is a good demand from the retail trade, particularly for the cheaper grades of European prunes.

DATES—The local market is unchanged at 5 to 5½c. for Sairs and 5½ to 6c. for Hallowee dates, but advices from New York state that there has been an advance of ⅛c. per lb. on all grades of Persian dates.

GREEN FRUITS.

Generally speaking, trade is satisfactory. The supplies of all fruits are now sufficient to meet the demand, which is growing as the warm weather advances. Oranges are firm, with an increase of 25c. in the price of ordinary Valencia 420's. Mexicans are out of the market. The quality of the lemons which arrived last week to relieve the famine in this fruit was splendid, and they were quickly picked up. Prices have declined 25c. this week. The movement of apples is large. The local demand is active. Some are also reported for delivery in the United States. Bananas are in good demand. All grades of quality are offered. Spanish and Valencia onions are done. Danvers and red Weathersfields are firm in price, and are selling very well.

COUNTRY PRODUCE.

EGGS—A few days of rough weather has resulted in another stiffening of egg values, and an advance of 1c. is noted for new-laid stock. This, of course, cannot be depended on to last any time, as receipts will increase rapidly with a few warm days. New-laid are to-day quoted at 20 to 21c. The stocks of limed and cold stored are well cleared up. For what few are offering from 14 to 15c. is paid.

POTATOES—The price of this staple has fluctuated considerably within the past week. The cold, damp days made it very difficult to handle shipments, and some cars arriving were frost-bitten. The price is now firm at about where it was a week ago, 58 to 65c. f.o.b. cars at Toronto. The street market is steady at 65 to 70c.

BEANS—The difficulty of shipping potatoes has caused quite a movement of beans to northern Ontario. Prices have kept steady at 90c. to $1 for medium grades and $1.10 for hand-picked.

POULTRY—Receipts are moderate; the demand excellent. Prices are steady and unchanged.

DRIED AND EVAPORATED APPLES — In dried apples, a decidedly easy tone is still manifested. No. 1 stock is jobbing locally at 6c. At outside points, 5½ to 5¾c. is being paid. The evaporated apple market is also unsteady at about 8¼c. outside, and 9½ to 10c. in a jobbing way for No. 1 stock.

VEGETABLES — Rhubarb has declined 25c.; radishes, 10 to 20c.; spinach, 25 to 50c. Parsley has advanced 10 to 12½c.; cabbage, 25c.; parsnips, 40 to 45c.; Hubbard squash, 50c. We quote as follows: Rhubarb, $1 to $1.25; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.50 per bush.;

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BRIGHTON Canning Co.

New Process

THISTLE BRAND TOMATOES GARDEN GROWN

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
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SARNIA **Water White Lamp Oil. . .**

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White***. Wholesale only by

The QUEEN CITY OIL CO., Limited.
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We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

green onions, 10 to 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2 to $2.50; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER — Dairy large rolls and pound prints are in excellent demand at steady prices. Very few tubs of good dairy are offering. There is, however, a surplus of poor and medium grade, and the price of such qualities has fallen 1c. Creamery butter is in excellent demand both for local and shipping trade. Prices are unchanged.

CHEESE—There is a good local demand. Prices are steady at last week's quotations. Choice early makes are held firmly at 9½c., and late makes at 10 to 10½c.

PROVISIONS.

The demand is, as usual at this time of the year, rather quiet. Prices of all provisions are steady. Dressed hogs continue to arrive freely. Prices are 5c. lower, ranging all the way from $4.75 to $5.10.

FISH.

A good Lenten trade is reported. No change in values is noted. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; trout, 8c. lb.; fresh perch, 4c. per lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c.

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

Our extensive
City and Shipping Trade
gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED
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Provision and Commission Merchants
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Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

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Attention

Special Values
Evaporated Fruits

Prunes
Apricots
Peaches
Apples

Do You Handle NUTS?

ALMONDS
WALNUTS
PEANUTS
PECANS
} In Shell and Shelled

ALSO—Oranges Lemons Bananas
White Beans Onions Tapnet Figs

IT MAY PAY YOU TO CORRESPOND WITH,

CLEMES BROS. - - Toronto

per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 10 to 11c. per box; Halifax herring, $1.60 to $1.75 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.25 to $1.35 per gallon, or $7.50 to $8 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat has recovered from the decline of 1c. noted last week, and is now selling at former figures, 70 to 71c., for both red and white wheat at middle freight stations. The street market has been fairly active. Wheat, rye, and peas have advanced 1c. Barley is 2c., oats are 2c. cheaper. We quote: Wheat, white, 73½ to 74c.; red, 73 to 73½c.; goose, 68 to 70c.; peas, 64 to 66c.; oats, 33 to 34c.; barley, 47 to 48c.; rye, 55 to 56c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR — No change is noted in prices. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.70 to $3.80; straight roller, $3.15 to $3.25, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats, which were reduced 10c. in price last week, have advanced again to the old prices. We quote as follows: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.60 in 100-lb. bbls.; cornmeal, $2.40; split peas, $4; pot barley, $4.

SEEDS.

There is a liberal offering of samples, but holders seem reluctant to sell at present prices. There is no change in prices. Red clover is quoted at $3 to $3.50, and alsike at $2.50 to $4, at outside points. Slightly more than this would be paid for extra fancy lots. The price of timothy is 10 to 25c. higher. Very little Canadian is offering. For what is coming in, $1.75 to $2 is paid for bright, unhulled lots, and $1.10 to $1.35 for machine-threshed.

HIDES, SKINS AND WOOL.

HIDES — The market continues weak. Green hides are unchanged. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; Steer hides are worth ½c. more. Cured hides have declined ¼c., now being quoted at 9c.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL—No change is noted. Fleece is unsteady at 15c., and unwashed easy at 10c.

SALT.

No change in price noted. The demand is good. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48¾c. per sack of 154 lb.

MARKET NOTES.

Dressed hogs have declined 5c.

Cream of tartar is again cabled dearer.

New-laid eggs advanced 1c. this week.

New crop Japan rice is advised 1s. per cwt. dearer.

Ceylon teas under 9d. are cabled dearer from London.

Quotations for next season's lobsters are in the hands of brokers.

Mail advices from London note an advance of ½d. in cloves.

Selected Valencia raisins are quoted 1s. 9d. above previous quotations.

Ordinary Valencia 420's have advanced 25c.; Mexicans are done. Lemons are 25c. cheaper.

Spanish and Valencia onions are done. Danvers are 25c. dearer. Weathersfields are now on the market at $3 to $3.25.

QUEBEC MARKETS.

MONTREAL, Mach 3, 1899.

GROCERIES.

THE week has been rather quiet in general groceries, and, with the exception of a highly unsettled situation as regards the selling price here of Barbadoes molasses, values are as they were last quoted. While raw sugar has ruled rather strong, the unsettled tendency on refined in New York has counteracted any tendency that the fact might have on the value of Canadian refined. Syrups are dull but firm, and values in canned goods, especially staple vegetables, continue strongly held. Advices on rice note great firmness abroad, the same being the case with pepper, and the inquiry for both articles has been rather active. There has been more doing in coffee, and in tea a moderate volume of trading is reported.

SUGAR.

The sugar market exhibits considerable irregularity at the moment. In the first place, while the tendency of the raw article has favored steadiness, the action of New York refiners, who have been offering refined sugars for ridiculously low prices for export, has caused Canadian refiners some uneasiness, though it has not yet led to any actual change in spot values. Demand also is slow, and the volume of business moving from the refineries here light. In London, raw cane sugar is firm and 3d. dearer—Java, 11s, 9d. and fair refining 10s. 6d. Beet has been dull and rather easier, with present month quoted 3d. lower at 9s. 6¼d., and next month unchanged at 9s. 9d. In New York, also, raw pursues an opposite course to refined, fair refining being firm at 3⅞c.; centrifugal, 96 test, 4⅝c., and molasses sugar, 3 11-16c.

SYRUPS.

Business in syrups continues exceedingly quiet, demand being almost nil. Prices are unchanged at 1¾ to 2½c. at the refinery.

MOLASSES.

As a result of the competition between regular jobbers and speculators in molasses, values on this staple have been, and are, very unsettled. As already noted the Wholesale Guild put down the price 1c. to 30c., but toward the end of last week a leading speculator offered molasses in any quantity at 28 to 29c., the outside for single puncheons and the inside for car lots. Since then it is reported that even less money has been accepted, so that it is impossible to quote any fixed price.

CANNED GOODS.

This branch of trade has been without any new feature, prices being well maintained in all lines. Inquiry for corn has been fairly active, and business has been checked simply because of the fact that offerings are light. If recent advices are correct, lobsters, this year, are to be scarcer than they were last, and the cost high. There is no change in salmon, a few small lots of cohoes being still offered to the trade here at $3.50 f.o.b. Coast.

RICE.

The great strength in outside markets for rice continues, the grain steadily advancing both in India and Burmah, prices advancing in both cases to such an extent that values of new crop are practically on a level with the old. Locally, inquiry is fairly active and values firmly held.

DRIED FRUITS.

There have been no striking features in this market during the past week. Demand generally is of a quiet character for all sorts of stock.

SPICES.

The strength in black pepper is fully maintained; in fact, the entire list is firm and demand is good.

COFFEE.

There has been more business doing in coffees, and inquiry for Maracaibos at 9 to 12c. has been quite active, while Santos and Rios at 7 to 9c. have also received con-

Our stock of **TEAS** is complete and includes the following:

Japans, Congous, Indian Ceylons, Pingsuey Gunpowders, Young Hysons.

Right Prices, Extra Quality. *Are you interested?*

Samples and prices on application.

S. H. EWING & SONS, *Wholesale . . only,* ***MONTREAL.***

siderable attention. These remarks, of course, apply to the unground bean in the original bags.

TEAS.

There has been rather more business accomplished in teas during the week, though the market is far from what can be called an active one. Demand has been principally for Japans, ranging from 16 to 18½c., some 700 packages changing hands. United States buyers have also been in this market for pingsuey gunpowders, ranging from 12 to 15c. Blacks have met some demand for goods worth from 12½ to 13½c., but this class of tea is difficult to obtain on this market. Ceylons have moved quietly at 18½ to 20c., according to quality.

GREEN FRUITS.

There has been no great change in the green fruit market, except in oranges, of which the supply is in excess of the demand, and prices generally lower. Lemons are steady, and all other descriptions of frnit, except cranberries, which have declined, are quotably unchanged.

APPLES.

Stocks of apples are down to extremely slim proportions and values are very firmly held.

FISH.

There is little new to report in fresh fish, except that supplies of all kinds are scarce, with the exception of Manitoba stock, which are in fair supply. Fresh caught haddock are selling at 4½c., while fresh frozen haddock are out of the market. Fresh herring sell at $1.65 to $1.75 per 100; tommy cods, $1.15 to $1.75 per bbl.; smelts, 4 to 6c. per lb.; whitefish, 6½c.; dore, 5c.; pike, 3¾ to 4c.; halibut, 10c., and salmon, 10c. per lb.

Pickled fish are also scarce. A few No. 1 herring are moving at $4.75 to $5; per bbl. and $2.50 per half-bbl. No. 1 green cod are stiff at $6 with few to be had. No. 1 lake trout, $4.50 per bbl., and B.C. salmon, $12.50 to $13 per bbl.

There are very few smoked fish offering. Haddies are held at 7 to 7½c.; large dressed cod, 4¼c., and small, 4c.

COUNTRY PRODUCE.

EGGS—Owing to the breaking up of the country roads receipts of new laid eggs have been very small of late, and, as stocks on spot of other grades are light, a stronger feeling has prevailed in the market and prices are higher, but as soon as receipts increase a sharp reaction may be expected. The demand to-day was good and all offerings of fresh stock were cleaned up at 23 to 24c. Montreal limed sold at 15½ to 16½c.; cold storage stock at 14 to 15c., and culls, at 10 to 12c. per doz.

POULTRY — Receipts of poultry are exceedingly small, and the season is considered about over. An odd lot now and again comes in, which meets with a ready sale at full prices, if choice. We quote: Fresh killed turkeys, 11c.; frozen, 9 to 9½c.; choice fresh killed chickens, 9½ to 10c.; western frozen, mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

MAPLE PRODUCT—A few small lots of last season's maple syrup have been received, which met with a fair demand at 55 to 60c. per small tin. Old sugar is selling at 6 to 6½c. per lb.

HONEY — Business in honey was quiet, and the market shows no change. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

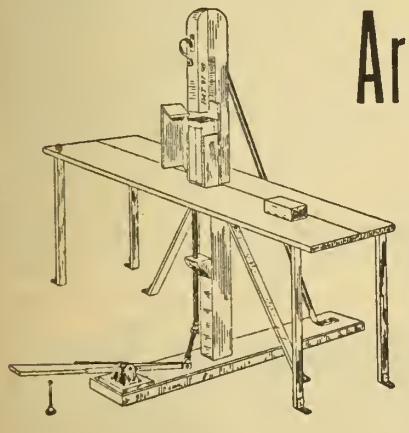
POTATOES — Receipts of potatoes have been more liberal of late, and the market is easy. Demand is fair for choice stock at 55 to 56c. per bag.

BEANS—A small jobbing trade continues to be done in beans at steady prices. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS—Onions are still on the boom, with sales ranging from $2.75 to $3 per bbl. Western buyers have been operating here this week.

PROVISIONS AND DRESSED HOGS.

There was no improvement in the demand for provisions, in consequence the market



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Elliott, Marr & Co., " " "
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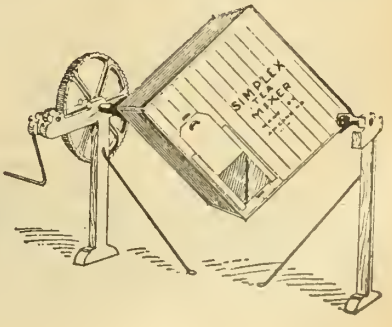

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If you handle Tobaccos at all why not sell those that pay you a **Good Profit?**

LOOK AT THESE:

"Anchor"—13-oz. plug—11 cuts to the lb, @ 39c
"Club" —5's and 10's to the lb., @ 41c
"Atlas" —8's and 12's " " @ 44c.

(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order Through Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P.Q.

F. W. HUDSON & CO., Ontario Agents, TORONTO.

remains quiet and featureless. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Owing to the continued mild weather the demand for dressed hogs from butchers for small lots was somewhat limited, and the market is quiet and easy. Fresh killed stock sold at $5.50 to $5.65, and held at $5 to $5.25 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—There was a very firm feeling in the grain market for all lines. There was a good demand from shippers for immediate and future wants; in consequence, a fairly active business was done. At points west of Toronto round lots of oats sold at 30 to 30¼c, and for May delivery they are held at 35½c. afloat here. For buckwheat the demand is good for May delivery, and some round lots have been placed, and more was offered to-day at 58c. afloat. In peas, some business has been done at 75c. afloat May, but holders are now asking more money.

FLOUR — The flour market was without any new feature. In Manitoba grades a fair amount of business is reported, but Ontario dealers say there is little doing. We quote as follows: Winter wheat patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4 to $4.25; strong bakers', $3.70 to $3.90.

MEAL—The meal market is quiet, the demand being chiefly for small lots. Rolled oats are selling at $3.60 per bbl., and $1.75 per bag.

FEED — In feed, trade continues fairly active, there being a good demand from local and country buyers at firm prices. Ontario white wheat bran, in bulk, sold at $15 to $15.25, and shorts $15.50 to $16 per ton; Manitoba bran, $16; shorts, $18, and mouille, $20 per ton, including bags.

HAY—Business in baled hay on spot remains quiet, and the market shows no important change. We quote: No. 1, $5.50 to $6; No. 2 extra, $4.25 to $4.75; No. 2, clover mixture, $4; clover, $3.50 to $3.75.

CHEESE AND BUTTER.

CHEESE—A movement in cheese one way or the other is inevitable soon. Holders here are not urging sales, and a nominal range is 9¾ to 10c., according to grade.

BUTTER — Continues steady, finest late made creamery 20 to 20¼c., and Western rolls, 15½ to 16c. Tub dairy ranges from 14 to 14½c.

MONTREAL NOTES.

Packers state that lobsters are going to be as scarce and as costly this season as last year.

Western buyers have been operating rather freely in this market for onions during the week.

As a result of competition between the regular jobbing firms and speculators, values on molasses are very unsettled.

United States buyers have continued to be purchasers of cheap green teas in this market during the past week.

The maple sugar makers of Vermont, have organized an association for protection against spurious maple syrup and sugar which is put on the market in that State. They have established depots in the principal eastern cities, and have adopted a distinguishing form of label which is a guarantee of the purity of the product.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 28, 1899.

THE second month of the year is gone. It was a fairly busy month. While it is, perhaps, the quietest month of the year in the wholesale grocery business, sales were rather better than the average for the season, and payments were quite good. This is the season of buying on the part of the wholesale trade for woodenware. Goods are largely bought from two houses, and, as the same prices are quoted, much depends on the feeling of the trade toward the agents and the way in which they keep after the trade. In brooms, the high prices continue, and a further advance is looked for. In cream of tartar prices are rather firmer. In chemicals there is much competition, and prices rule low, particularly soda. Borax, however, tends firmer. In hops the demand is very quiet, with prices firmly held.

OIL—The branch of The Imperial Oil Co. here has a large business. The manager for the Maritime Provinces has his headquarters here. There is no change in prices. Lubricating has chief attention, and that chiefly contracts for future shipment.

SALT—There is quite an active sale for English coarse salt, that being the only coarse salt coming to these Provinces, freight being too high to allow Canadian to compete, though in fine salt it gets the big end of the track. Arrivals are all by regular weekly steamers. Sailing vessels, which a few years ago brought it all, are bringing very little except to some outside points. Prices are low, though quite firm. Arrivals are rather larger, and are promptly forwarded to point of consumption. We quote: Liverpool coarse, 38 to 40c.; English

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
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CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

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Mercantile Broker,
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Wholesale trade only.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the Market a very fine line of English Mince Meat, put up in

5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of Spices only are used in these goods, and we can confidently recommend them to our numerous customers.

F. W. Fearman

HAMILTON

It's the Quality that does it. The sales of . . . .

Tartan Tea

Keep right on . . increasing all because of the superior quality.

BALFOUR & CO. Wholesale Agents HAMILTON

The Quality of CLARK'S MEATS

Satisfies consumers everywhere.

YOU NEED THEM!

Now is the time to get the best prices on . . .

Dried Apples

If you send them to the right address—

66 ESPLANADE WEST.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

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Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

G. F. & J. GALT

42 SCOTT ST. TORONTO.

PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—With the spring so near to hand, a better demand is expected. Prices of vegetables are firm, but show no change. Some tomatoes are being offered low, but full figures are asked for best-known brands. Canned meats have little sale. Prices are firmly held. Gallon apples are stronger in price, and have quite an active sale. In oysters, higher prices are looked for. Salmon is also tending higher, with stocks quite low, with the season for best demand to come. Other lines of canned fish are also light stock.

GREEN FRUITS—The mild weather of the past two weeks has resulted in an active sale. Oranges continue to be the chief feature, and Valencias have the demand. Neither the large nor small sizes are much sold here. Prices are rather higher. Californians show no change. They have limited demand. Lemons maintain their higher prices, and have free sale. Apples are high and scarce, with a steady sale. Retailers did not lay in as large a supply in the fall as usual, and this increased the sale of stock held in wholesale hands. A few cranberries are offered, but price is high.

DRIED FRUITS—Business is quiet. There is a fairly steady sale for prunes. Coast prices for best stock are firm, and higher figures are expected. Some New York packers continue to offer at quite low figures. A few evaporated fruits in package are offered, but prices are very high. Raisins are quiet, and prices easy. Currants are dull. In dates, package goods grow in favor. Prices are firm. In figs, package goods are also offered. There is quite a large stock of cooking figs here, and prices are rather easier. Evaporated apples are a light stock. Prices are firm, and western holders are not inclined to shade. Dried are quiet. In peanuts, the higher figures hold, and a further advance is not unexpected.

SUGARS—Some yellows continue to arrive in bags, and, except for the package, give good satisfaction. There also continues to be some light arrivals of American granulated. This keeps the competition up. There has been little change in price for some weeks. Western Canadian refineries are largely out of the market. There is a steady sale.

MOLASSES—While stocks are in small compass, season is too late to see higher figures. Holders would be pleased to see every cask cleaned out of warehouse, and not for years has that been so near the case. Importers now have their credits at the Islands of Barbadoes and Porto Rico. The former grade will likely come into the market early in April and Porto Rico about the same time. Sales in other grades are light in this market. New Orleans has had a good sale during the past few weeks, but not a large business. Quality was good.

PRODUCE — Butter shows little change. Best grade is always in demand, but figures are not high. There is a fair sale for creamery. Eggs are somewhat easier, and arrivals are more free. In cheese, the price remains steady. Local business is light.

FISH—Very scarce is the word. In frozen herring, which a few years ago was a large business, nothing has been done this winter, and now the season is about over. Some Newfoundland fish have been expected. During the week quite a few fresh cod and haddock were received, but not enough to supply the demand. Dry cod are marked higher. Pollock show no change. Pickled herring show no change from the high figures. The market is about bare. In smoked herring, the low price rules, and shad are easy. Finnan haddies keep scarce and high. We quote as follows: Large cod, $3.75 to $3.85; medium, $3.70 to $3.85; pollock, $1.75 to $1.80; Grand Manan pickled herring, $1.95 to $2; ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2½ to 3c.; frozen haddock, 2½ to 3c.; frozen herring, 90c. per 100; lobsters, small, 3½ to 4c.; do., large, 10 to 12c.

PROVISIONS—These are still quiet. There is a fair inquiry for mess pork at full prices. Local packed is being largely sold to supply local market. In the effort to get low prices some cheap clear is offered. Canadian beef has an increasing demand. Lard is easier, but shows little change.

FLOUR, FEED AND MEAL—There is little change in flour. Millers quote a firm market. Sales are not large. Oatmeal holds firm with oats strong. Cornmeal is firm, but it is still the lowest thing in the line. Beans are easy, though western holders show quite a range in prices. Barley is quoted higher, late arrivals costing more than that which has been held in stock. This is true of both round and blue peas. Seeds are beginning to arrive, some dealers already having quite large stocks on hand. American timothy and Canadian clover is the rule. We quote as follows: Manitoba flour, $4.75 to $4.85; best Ontario, $4 to $4.20; medium, $3.85 to $3.95; oatmeal, $3.85 to $3.90; cornmeal, $2.20; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.10 to $1.15; prime, 95 to $1; yellow eye beans, $1.75; split peas, $3.80 to $4; round, $3.25 to $3.40; pot barley, $3.80 to $4; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Carrier Sons & Co., of Levis, Quebec, are to open a branch in St. John this spring, which means increased competition in hardware.

N. D. Hooper, the local representative of the Brantford Starch Co., is busy pushing sales. The new trunk package is proving a seller.

That a good thing is appreciated is easily seen by the increased stock of Brock's best bird seed arriving for local wholesale dealers.

Sixteen days out from Pictou, N.S., to Georgetown, P.E.I., is a record. Such was the experience of the steamer Stanley on a late trip, owing to the heavy sea.

It is expected the Str. City of Monticello, for many years running between St. John and Digby, will this spring run on the south coast of Nova Scotia from Yarmouth to Halifax.

The St. John Board of Trade is doing some hard work trying to introduce a better system of tax assessment here. A satisfactory system would be something worth attaining.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

OLD ESTABLISHED
ENGLISH VINEGAR MAKERS
are desirous of appointing first-class agents for Eastern Provinces of Canada.
Apply to MALT, 109 Fleet St., E.C.
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THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
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"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.
These brands are registered, and the quality guaranteed by us.
All orders promptly attended to.

SECTION OF GENERAL OFFICES—CHASE & SANBORN, MONTREAL.

HISTORY OF COFFEE.

ALTHOUGH everyone is familiar with coffee as a beverage, comparatively few know the history of its origin, where it was first grown, when introduced, how cultivated and cured. Accounts differ as to when, where, and by whom, coffee was first introduced to civilization.

An eastern legend ascribes the discovery of the berry to a Dervish, who, in the year 1285, being driven out of Mocha, was induced in the extremity of hunger to roast the berries which grew near his hiding place. He ate them, and, steeping the roasted berries in water to quench his thirst, discovered their agreeable qualities. But a more authentic account states that it was introduced into Arabia from Southern Abyssinia by a Mohammedan high priest about the year 1500.

We are indebted to the Persians for the discovery of the roasting process, and, as the merits of coffee as a beverage would have remained unknown without that, some authorities allow them the credit of being the introducers.

It continued its career through Syria, and, in the year 1554, we learn it became the favorite drink at Constantinople, and the Oriental coffee houses were thronged night and day. The lower classes actually begged money with which to buy coffee, and it is stated that the refusing to supply a wife with coffee was admitted in law as a valid excuse for divorce.

Europeans are indebted to the Dutch for their first acquaintance with the coffee plant. This was brought about in the following manner: Some berries which had been procured were carried to the Island of Java and there planted. A specimen plant was sent home to Amsterdam in 1690 by Governor Wilson. This plant bore fruit, from which many young trees were propagated, and from this original most of the gardens of Europe and the East Indies are supposed to have been furnished.

Continued on this page in next issue of The Grocer.

CHASE & SANBORN

MONTREAL

Blue Label Tomato ..Ketchup

is incomparable; made from fresh, red ripe tomatoes, spiced "just right" and put up attractively in sterilized bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

T. UPTON & CO.

Hamilton.

ORANGE MARMALADE

JAMS and JELLIES

ORANGE MARMALADE

Gilt Edge —1-lb. Glass Jars,	2 dozen in case.
Gilt Edge —7-lb. Pails,	6 pails in crate.
Silver Pan—1-lb. Fancy Glass Jars,	2 dozen in case.

PURE FRUIT JAMS

Gilt Edge—Raspberry, Strawberry, Peach, Plum, Apricot, Red Currant, Black Currant, Gooseberry.

PURE FRUIT JELLIES

Gilt Edge—Raspberry, Strawberry, Red Currant, Pine Apple.

Jams and Jellies packed as follows:

1-lb. Glass Jars,	2 dozen in case.
5-lb. Tin Pails,	8 pails in crate.
7-lb. Wood Pails,	6 pails in crate.
14-lb. Wood Pails.	
30-lb. Wood Pails.	

Packed in assorted cases and crates if desired.
All wholesalers sell them.

Henry Wright & Co., Selling Agents, Toronto.

MANITOBA MARKETS.

Winnipeg, Feb. 27, 1899.

WHOLESALE houses report that the volume of trade continues to increase, and is heavier than at the same date last year.

Mr. E. B. Nixon, buyer for the grocery department of the Hudson Bay, has left for an eastern trip, and will be absent for some four or five weeks. He will visit Chicago, Toronto, Montreal, and other points.

The Codville Co. find their present quarters too small and have contracted with J. H. Ashdown for the erection of a new warehouse on Bannatyne street east. The building will be 50 x 135, four storeys and basement; native stone foundation and white brick superstructure, and will be heated throughout with steam and have all modern improvements. A special feature will be the tea-packing room. The premises are to be ready for occupation by August 1.

The war among local dealers which lead to the drop in price of tobacco is just about settled, and prices are likely to return to their former figures before long.

There have been no changes in prices during the week, and probably will not be many until navigation opens.

Cured Meat—Market is slow, positively nothing doing. Smoked hams, 11c.; breakfast bacon, 11½c.; backs, ditto, 11c.; shoulders, 8½c.; long clear, 9½c.; dry salt long clear, 8½c.; shoulders, 8½c.; short clear, 8c.; shoulders, 9c.

Fish—There has been almost an oyster famine this week. This is attributed to the severe coast storms, and has temporarily increased the price. Standards are now quoted at $2 and selects at $2.50. Dried fish are rather more plentiful, with the exception of haddies, which are still short.

Poultry—Chickens are scarcer than they have been for years, and buyers are offering 10 and 12c.

Potatoes—Are more plentiful since the weather has moderated, and the price is settled at 40c.

Butter—Market is easier with regard to dairy butter, and 14 to 15c. are being offered. No new creamery is offering; nominal market price, 22 to 23c.

Canned Goods — Are entirely without change.

Evaporated Fruits—No actual change in price is announced, but, as prunes are going higher elsewhere, a change is anticipated here in the near future. Apricots continue at 16½ to 17c., and sales in these ines are all very slow.

Green Fruits—This market is visibly improving. Bitter oranges are selling readily at $6 per case. Bananas are still scarce, and fancy bunches, by express, are worth $3 straight. Apples, northern spies, and, in fact, any choice stock, are very scarce. Spies are $5.50 to $6, and inferior lines $4.50 to $5. Californian celery, $1 per doz.; this is extra fancy stock, shipped as an experiment. Messina lemons, $4 to $4.50. Oranges, navels, $4 to $4.50.

B. C. WHOLESALE GROCERS.

IT is expected that the proposition to form an association of wholesale grocers to include the Victoria and Vancouver firms will shortly assume some definite form. So far all that has been done has been the appointment of a committee to draft a constitution and until that is complete it is impossible to say whether the scheme will be a success. One of the leading Victoria wholesalers said recently that the idea had arisen in Vancouver and was the result of a realization of the fact that prices in some lines had been forced down so low that it was impossible to make a profit. Tobacco was one of the articles and if the association was formed the prices of this would be raised immediately. It was proposed that each member of the association should deposit a certified check for $1,000, as a guarantee that they would live up to any agreements of the association.

CURRENT MARKET QUOTATIONS

March 2, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	15½	16	15	16	12	14	.....	.....
" " pound prints	.....	.....	16	17	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	10	12	14	16	.....	.....
Creamery, tubs and boxes	20	20¼	20	21	18	20	.....	.....
" prints	21	22	21	22	20	22	.....	.....
Cheese	10	10¼	9	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	.....	1 05	95	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	85	90	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$3 75	4 00	4 50	3 50	4 00	.....	.....
" " 420's, large	3 25	3 50	5 50	6 00	3 75	4 00	.....	.....
" ordinary	.....	..	3 50	4 00	3 50	3 75	.....	.....
" Mexican, per box	2 75	3 25	.....	...	.....	.....	.....	.....
" Jamaica, per bbl	4 25	4 50	.....	.....	5 50	6 00	.....	.....
" California Navels	3 25	3 50	3 00	3 75	3 50	4 00	.....	.....
" Marmalade	.....	.....	2 75	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 25	3 50	4 00	.....	.....
Bananas, per bunch	2 25	2 75	1 40	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 50	4 50	2 50	4 00	.....	.....
Cranberries, per bbl	5 50	7 00	7 50	8 00	9 00	10 00	...	.....
Sweet Potatoes, bbl	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	7 50	10 00	6 00	7 00	....	.....
Spanish onions, per crate	75	80	.....	1 35	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	3 00	3 50	2 75	3 00	.....	.....
Red Weathersfield onions, bbl	.....	.....	3 00	3 25	.....	.....	.....	.....
Cocoanuts, per 100	.....	.....	.....	4 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 35	.....	$4 48	4¼	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 43	.....	4¼	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 25	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Brigbt	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	30	24	45	28	35	35	45
Barbadoes	.....	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 25	2 80	2 95	.....	3 25	....	

COUNTRY PRODUCE

Eggs, new laid	23	24	20	21	20	24	.....	15
" limed	15½	16	.....	14	16	18	.....	.....
" held or cold stored	.....	.....	14	15	18	19	.....	.....
Poultry—chickens, dressed	.....	*10	40	65	25	50	.....	.....
Geese, per lb.	6	7	6	7	50	70	.....	.....
Ducks, per pair	*8	9	50	80	40	60	.....	.....
Turkeys, per lb	.....	11	10	12½	10	14	.....	...
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	8	8½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—							
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4¾	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5	5½	5½	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Tapnets, per lb	.....	.....	4	4¼	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	...	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	18	19	16	18	.....	.....
Peaches	.....	.....	10½	15	.....	.	...	..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8½	9½	10	.....	10½
Hams	10½	13	10	10½	10½	12	.....	11½
Shoulder hams	.....	10	7¾	8	8	9	.....	9½
Backs	.....	.....	10	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 50	16 50	14 00	14 50	14 50	15 00	16 00	17 00
" short cut	.....	.....	.....	15 00	14 75	15 75	16 50	17 50
Clear shoulder mess	.....	.....	13 00	13 50	13 00	14 00	.....	.....
Plate beef	.....	.....	11 00	11 50	13 00	14 00	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	6¾	7	9	9½
Tubs	7	7½	.....	6¾	7	7¼	.....	.....
Palls	.....	.....	.....	7	7¼	7½	.....	9
Compound, Pails	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tnbs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	5 00	5 65	4 75	5 10	.....	.....	.....	...

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 05	.....	2 15	.....	.....	.....	.....
Cut nails, base	.....	1 75	.....	1 75	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 30	.....	2 30	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	50	.....	50	.....	.....	.....	.....
boiled	.....	53	.....	53	.....	.....	.....	.....
Turpentine	.....	68	.....	67	.....	.....	.....	.....

YOU TAKE NO RISK

of quality when you order

BRANTFORD STARCHES

We believe they are as good as the best, and better than a good many.

HOW DO YOU FIND THEM?

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Goverument Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almouds	28	30	28	30	.....	.....	25	30
Tarragona almouds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4	3½	4½	5	6	.....	4
Tapioca	3¾	4	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 25	2 30	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	12	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves, whole	12	15	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hysou-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good commou	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S** and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

"The Big Two" Trade Winners

Grand Mogul Tea

Grand Mogul Baking Powder

will win you back the trade you have lost by selling other brands. No mistake about this. Scores of merchants tell us so, and we believe them, so will you.

T. B. Escott & Co.

Sole Agents — London, Ont.

Fish.

Boneless and Dried COD.

Labrador No. 1 Split F. Water } HERRINGS

Warren Bros. & Co.

TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

CHOICE
GRENOBLE

WALNUTS

A direct shipment just to hand.

PERKINS, INCE & CO.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

THE JAPAN TEA CONTROVERSY.

EDITOR CANADIAN GROCER, — We have read with much interest Mr. Bernard's and Mr. Dallas's replies to our explanation of why the imports of Japan tea may have increased in Canada, notwithstanding the fact that the consumption is decreasing. We have noticed also that neither of the gentlemen have denied the fact that there are very large quantities of Japan tea consigned to Canada which are afterwards reshipped to the United States. This is the only question at issue between us. In his letter Mr. Dallas states that we said "there were no bonded warehouses in the United States." Evidently he did not read our letter, but instead rushes into print and says rude things which are not argumentative. What we said was: "There is no system of bonded warehouses in the United States as we have in Canada"; therefore Mr. Dallas goes to the trouble of denying something that had never been asserted. There is a system of bonded warehouses in the United States, but, we repeat, not similar to that in Canada, where, practically, every merchant, wholesaler or retailer, can have a bonded warehouse in his own building. There are public bonded warehouses in the United States, but their charges are exorbitant and the American importer avoids all these by shipping his teas via Smith's Falls, which is as direct a line, by boat and rail, as there is. He then stores them there at very little expense, and has his choice of markets (Canada or the United States). The teas are then sold on sample and shipped to wherever they have been sold, whether it be in Chicago, St. Paul, Boston, New York, or any place else. If this is not a fact would Mr. Bernard or Mr. Dallas come out flat-footed, and say that the Japan firms they represent have not had teas which were consigned to Smith's Falls, shipped from there to the United States?

According to the Canadian Government's returns there were 1,695,172 lb. of tea exported from Canada to the United States between July 1, 1897, and July 1, 1898. A very small fraction of this was China green and black teas, and the balance was Japan tea. In other words, those teas were consigned to Canada and shipped to the United States when sold.

The imports of Ceylon and Indian teas into Canada and the United States during the year ending December 31, last, were 13,608,000 lb., against 11,360,000 lb. in 1897. Can any man, in the face of these figures, say that Japan or China teas are holding their own? Every grocer, every grocery clerk and every commercial traveler, knows that they are not, and every man in the business knows that Ceylon tea was scarcely known here eight years ago, and to-day there is not a grocery without it. Query.—What has it displaced?

"SALADA" TEA CO.

TORONTO, March 1, 1899.

BROOMS STILL ADVANCING.

BROOMS still continue to advance in price, a price list of one of the large manufacturers in Canada to hand this week showing an appreciation of 10 per cent. on previous quotations.

Broom corn, which, in November last, was selling at $60 per ton in the United States, is now held at $130 to $150, an advance of about 117 to 133 per cent.

The crop is 15,000 to 20,000 tons short, and the fact that it has been cornered by Chicago and western dealers, and a few of the larger broom manufacturers, give additional strength to the market.

One of the best authorites in Illinois is credited with saying that the crop is the shortest in 20 years, and that the price will eventually touch $200.

A meeting of The Broom Makers' Association has been called for March 7, in Chicago, and, unless a further advance takes place in brooms after this meeting, many manufacturers will have to close down, as they cannot afford to pay the price demanded for broom corn and compete with the larger manufacturers.

COMMERCIAL POLICY BETTER THAN WAR POLICY.

A New York paper of a recent date contains the following paragraph: "When we stop to consider that we paid only $15,000,000 for the peaceful acquisition of the Louisiana territory, out of which we have made twelve great States—Minnesota, Iowa, North Dakota, South Dakota, Kansas, Nebraska, Missouri, Arkansas, Louisiana, Wyoming, Colorado and Montana—the sum offered for the Philippines looks amazingly large. There is every likelihood that it will cost us at least $20,000,000 annually for the next fifty years to "civilize" the half-savage inhabitants. The policy of imperialism will cost us an enormous outlay of treasure and blood, and it will not gain anything for us that a liberal tariff and commercial policy would not secure for the country without a cent of expense."

REDUCTION IN COTTONS.

It is reported that The Dominion Cotton Co. put into force, on March 1, a reduction in the price of grey cottons on goods costing over 4c. per yard. Several numbers are affected by the change, which means a drop of from ¼ to ⅝c. per yard.

Buyers of canned fruit will do well to communicate with H. P. Eckardt & Co.

TRADE CHAT.

R. W. Burrell & Son, general merchants, Lockton, Ont., are shipping large quantities of grain and potatoes this season.

R. M. Little, general merchant, Lisle, Ont., has commenced to handle grain and to do a merchant milling business.

Mr. William Breeze, for many years a wholesale and retail grocer and wine merchant in St. John, N.B., died recently in England.

Duck & Hutton, two gentlemen who have been connected with the grocery trade of Windsor, Ont., have opened up a grocery store in that city.

One hundred tons sulphur lately arrived for the new pulp mill at Mispec, which will begin running early in April. A second mill near St. John is about to be built.

PERSONAL MENTION.

Thos. N. Hobley, grocer, Barrie, Ont., is just recovering from a bad attack of la grippe.

S. L. Squire, general merchant, Waterford, Ont., spent some days in Toronto on business this week.

Mr. J. A. Stewart, general merchant, Exeter, is in Toronto this week attending the millinery openings.

Mr. Percy Eby, sample room manager of the Eby, Blain Co., Limited., Toronto, leaves the latter part of this week on a trip to Manitoba. He will be away a month or two and will combine business with pleasure.

Mr. Stephen Hustwith, representative in Manitoba and the Northwest for T. B. Greening & Co., Hamilton, who has been in Toronto for several weeks, is on his way back to his business territory. Mr. Hustwitt is looking for a good business this spring.

PICKLES FOR THE NORTHWEST.

Mr. J. M. Cameron, representing T. A. Lytle & Co., Toronto, left last week for Manitoba and the Northwest and British Columbia. His samples are more than usually complete, he having eleven different styles of "Sterling" brand pickles to show the trade. Five of the styles are new, comprising a 34-ounce oblong bottle, a 32-ounce round, a 52-ounce oblong, an 18 ounce octagon, and a 10-ounce oblong. The firm is giving more attention than usual to its "Sterling" brand of pickles.

H. P. Eckardt & Co. still have a few barrels and half-barrels of Labrador herring to offer.

We have just received a full line of the celebrated goods put up by The F. F. Dalley Co., Limited, of Hamilton, at our warehouse, No 10 St. John Street, Montreal.

W. J. WOODBURN & SON,
Selling Agents.

COURTESY IN BUSINESS.

IT is a great mistake to suppose that politeness costs nothing, says a contemporary. It seems to cost some people a tremendous effort whenever they happen to be guilty of any business courtesy. They have the idea that a bullying, insolent manner lends dignity to them and that an abrupt style of speech is what people most admire in a business man.

And yet, these very men will wonder why they don't get on better in business. In spite of the genuine bargains they offer they are surprised that people keep away from their store. They do not see that their repellant manner has anything to do with it; they would, perhaps, be astonished to learn that sensitive people—and they are numerous—would sooner pay more money where they are courteously treated than be bullied or frowned upon at a genuine bargain counter.

An affable manner is a good advertisement in itself—a gruff and surly demeanor is a permanently bad one. Have not business men common sense enough to see this? If they are at all observant they can find plenty of evidences of it daily. Bad temper and a frowning face should have no place at all in a business house. Their only effect is to keep on killing trade.

However much at fault, it is not wise to reprimand an employe sharply in front of customers. Whatever the offense, curb your temper, at least until customers are out of sight and hearing. One can be firm and even severe without a display of temper. Frequently the customer would feel such an outburst as keenly as the employe who called it forth.

Sauve, polite manners in the proprietors, managers and salespeople are in themselves great attractions to a store or place of business. It becomes a positive pleasure to trade where you are sure of kind and courteous treatment. And, on the other hand, one is apt to dread going into a store where harsh tones, bickerings and fault-findings are the rule.

It is impossible to succeed in business nowadays unless you show a polite bearing toward those from whom you expect custom, and a well-managed house will see to it that all help are carefully trained in the one important point of good manners. Soft words and smiling faces bring back as many customers as low prices and attractive newspaper advertising, and the sooner merchants recognize this fact the better will it be for their business.

DECLINE IN INTEREST RATES.

As has been remarked in these columns before, says Bradstreets, the New York City Merchants' Association is strenuously objecting to the passage of a bill now pending at Albany which proposes reducing the rate of interest on loans in New York State from 6 to 5 per cent. The association has issued considerable literature defining the reasons for its opposition to the passage of the bill, its latest production being an interesting pamphlet containing information bearing on the amount of money on loan in New York and the number and character of borrowers and lenders. It is pointed out by the pamphlet in question, which is compiled in part from the census of 1890, as will be recognized, that there are 422,658 lot owners in New York State who have borrowed $1,400,000,000 on bond and mortgage, 156,814 farm owners who have borrowed $220 000,000 and 80,000 business firms whose loans aggregate $320,000,000. The total interest paid in a year is about $107,000,000. The average farm loan is $1,403, and the average business and lot loan is $3,440. The lenders include 1,736,968 savings bank depositors and an unstated number of life insurance policy holders and widows' and orphans' trust funds. These three classes of lenders have $1,500,000,000 out in loans. The loans of the banks of discount and deposit amount to $400,000,000. Trust funds and savings banks earn from three to four per cent. on their loans. The earnings of banks of discount and deposit have declined from 8.65 per cent. in 1890 to 4.99 per cent. in 1897. The average rate of interest on farm loans in 1890 was 5.66 per cent. and on lot loans 5.38 per cent., the present rate on mortgage security being 4½ to 5 per cent. This reduction is due to the fact that since 1890 savings bank deposits have increased about 30 per cent., trust company funds have increased about 20 per cent., life insurance funds have swelled greatly and the total capital seeking secured loans has about doubled. Competition among lenders for sale loans has caused the interest rate to decline. On the other hand, the interest rate on ordinary mercantile loans has not declined because of the greater risk.

PLUCKING CEYLON TEA.

A letter in the Times of Ceylon of January 19, reads: "There seems to be no room for doubt that better teas were made in 1898 than in 1897, finer and more careful plucking being the rule. Has this paid? Do we get a corresponding increase in value for enhanced quality? I think not. Therefore why advocate better quality? Why cast pearls before those who pay only the price of pebbles for them! A lessened quantity and fair quality should now be the cry, rather than better quality. Let us save our bacon by keeping our pearls."

ORANGES FROM JAPAN.

A feature of the orange trade last week is the receipt of several carloads of oranges from Japan, which arrived by way of San Francisco and Seattle. These oranges are of the tangerine variety, packed in small boxes, of about 25 lb. net, and generally came in good condition. The fruit was of handsome appearance, high color and sweet. It brought $1.30 a box, a fairly satisfactory price, remembering that the fruit reached here too late for the holiday demand, something which will be remedied next season.—Grocery World.

Five hundred thousand pounds of tea were destroyed in a fire at Melbourne, Australia, on Friday last.

BAKING POWDER MERIT.

IT is a puzzle to many manufacturers who put baking powder on the market to know why they cannot compete successfully with the big producers of the best known established brands, says Spice Mill. There are to-day practically no secrets about good commercial formulas for any style of baking powder; and yet a few leading brands are sold in enormous quantities at big prices, in spite of abundant offerings of cheaper powders which contain just as good materials. It can hardly be claimed that advertising alone is sufficient to account for this. Talk does a great deal in selling goods, but it is permanently effective only when it goes with merit. And we do not think the leading baking powders could hold their own as they do if more of the cheaper, honest powders were really "just as good."

The trouble is that most of the small manufacturers think that all there is to the baking powder problem is to adopt a correct formula and purchase pure materials. These are certainly essentials, but they are of no avail unless accompanied by methods of manufacture which insure a perfectly uniform product, no matter in how small a package it may be shipped. This matter of absolute uniformity is of great importance in all sorts of package goods which carry with them always the name of the producer and his reputation. But when the article is a mixed compound, like a baking powder, it can readily be seen that uniformity in its production is a consideration that outweighs all else.

The entire value of the package of baking powder—it may be but a quarter-pound—depends upon the correct proportion of ingredients which it contains. If this proportion varies, the work of the powder is uneven, and the brand is condemned. Poor materials, uniformly mixed, may make a good baking powder reputation, for the work of such a compound may be depended on. But the finest ingredients obtainable, put into packages with any uncertainty about the proportion in each package, can never bring any lasting, growing success.

CREDIT—A GOOD SERVANT.

It is a pleasant thing to give credit to a deserving person whom one is certain will meet the obligation if he is able, says Merchants' Review. It is also pleasant to be given credit when one is short of ready cash and needs the accommodation. Thus credit in itself may be declared a good thing, yet nevertheless there are many people who hate the very sound of the word. They have been induced at some time both to give and to accept too much of the good thing, and their experiences have been such that they will never forget them.

Truly one of the best friends of the retailer is the stern, systematic and impassive credit clerk who refuses to exceed certain limits in the granting of credit, for the easy-going credit man lures the retailer into accepting too long credit and also into giving it.

No doubt the wholesalers are responsible for many of the losses due to the credit system, simply through the bad example they set their customers. The latter, finding that they can get plenty of time themselves, are too ready to give it to others, and soon march on to their ruin.

PROTECTING AN OYSTER BED 250 YEARS AGO.

Here is a curious reply to a petition presented to the Committee of the British Admiralty in 1646, asking for the preservation of a natural oyster bed:

"Major Boys.—A petition hath been presented to this committee in the name and under the hands of divers the fishermen and inhabitants of Folkstone, in the county of Kent, showing that they have lately discovered a shelf of oysters against that town, near unto the low water mark, which, if preserved, will not only satisfy their charge of discovery, but also be a great relief to their own poor, and to their neighbors of Hythe. They further set forth that divers great boats do frequently come from Essex, Rochester, Milford and other places, to fish there with intent to destroy the said shelf, which they say will be effected unless suddenly prevented. We thought fit, therefore, to recommend especially to your care that all fit means be used for the purpose of preserving the said shelf from destruction and spoil, and that in order thereunto it be so regulated that it may be continued of use for the public good, and not subjected to ruin for advancing of particular interests. And if you shall hereafter find that any boats are sent thither with intent to destroy the same, as is alleged, we would have you take notice of the persons offending therein, and return their names to this committee, that order may be taken for their punishment, and for restraining the like proceeding in time to come, we consider it very equitable, that as the petitioners have been instrumental in the discovery thereof, so they and their neighbors should be continued in a capacity of receiving some special advantage thereby. So commending you to God, we rest—Your loving friends, Warwick, Nath, Fiennes, Henry Marlen, and Henry Mildmay.

"From the Committee of Lords and Commons for the Admiralty and Cinque Ports, sitting at Westminster this 7th of October, 1647. Subscribed to our very loving friend, Major John Boys, Lieutenant of Dover Castle."

LATE MR. JOS. HUDON.

Mr. Joseph Hudon, junior, of Hudon, Hebert & Company, wholesale grocers and wine importers, Montreal, residing at 115 Champ de Mars street, was found dead in his office by Watchman Moussette, at four o'clock Monday morning.

Mr. Hudon was apparently in the best of health and had not yet attained his twenty-ninth year. He was inclined to corpulency, and the medical authorities called, found that death was caused by fatty degeneration of the heart.

The deceased gentleman attended service Sunday morning at a quarter to seven o'clock, in the Notre Dame des Anges church, near the corner of Chenneville and Lagauchetiere streets. It was a meeting for men only and Mr. Hudon directed the singing as usual. He came home to 115 Champ de Mars street, and ate a hearty dinner, discussing at the same time the morning's service of song. The family thought him in the best of health.

The last time they saw him alive was at half-past five o'clock, when he left his home to go down to the business premises to have the fires attended to. This was his custom every Sunday afternoon.

When last seen alive, he was sitting at his desk with his hands spread out in front of him. At four o'clock this morning the firm's watchman noticed a light burning in the office. Soon afterwards he noticed Mr. Hudon's overcoat hanging up. This gave him the impression that Mr. Hudon was in the building. Repeated calls secured no response and finally the watchman entered the office and found his employer stretched dead upon the floor. His position seemed to show that while writing death had come to him and he had just fallen back sideways from his chair to the floor. The body was quite cold when found by the watchman. Dr. Cormier was called, but there was no need of his services.

The family of the deceased think that Mr. Hudon died between half-past six and eight o'clock on Sunday evening. He was left alive at his desk about six o'clock and he had an engagement to sing at about a quarter to nine o'clock in St. Louis de France church on Roy street, near Laval avenue. It is presumed that death overtook him before it was time to keep this engagement. His watch had stopped at half-past ten o'clock.

Mr. Hudon was a former student at the St. Laurent College, and intended at one time studying for the priesthood. He possessed a good baritone voice and was also an accomplished instrumentalist. He will be much missed by the trade and a large social and musical circle.

RETAILERS . . .

YOU can save from $2.25 upwards by buying Eddy's Matches in 5-case lots and get Free Delivery in the Provinces of Quebec and Ontario, east of Sudbury. Give your orders to the Wholesale Grocery Travellers.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

E. H. Crandell, grocer, etc., Brampton, Ont., has assigned.

L. N. Nye, cigar dealer etc., Ottawa, has assigned to Alfred Ardley.

Casey & Co., grocers, Seaforth, Ont., have assigned to Wm. Pickard.

O. E. Larose & Co., grocers and liquor dealers, Quebec, have assigned.

M. S. Taylor & Co., general merchants, Mansonville, Que., have assigned.

E. Crete, general merchant, Grand Piles, Que., is offering 25c. on the dollar.

J. P. Anderson, general merchant, Elmvale, Ont., has assigned to John McEachren.

J. A. Poulin, general merchant, St. George, East, Que., is offering 25c. on the dollar.

Telesphore Roux, general merchant, Plessisville, Que., is offering 40c. on the dollar.

Isaac G. Hutchinson, general merchant, Brighton, N. S., is offering 25c. on the dollar.

Hughes & Crawford, merchants, Niagara, B. C., have assigned to Chas. F. Gallion.

Octave Beaudet, dry goods dealers and grocer, St. Pierre Les Bequets, Que., has assigned.

P. F. James, general merchant, Spaniard's Bay, Nfld., has applied for declaration of insolvency.

McKenzie, Petch & Co., grocers, etc., Watford, Ont, have assigned to Wm. C. Armstrong.

J. H. Brodeur, general merchant, Varennes, Que., has compromised at 25c. on the dollar, cash.

J. A. Woodward, general merchant, St. Williams, Ont., has assigned to C. B. Armstrong, London.

Assignment has been demanded of John Bowles, grocer, Windsor Mills, Que. A meeting of the creditors will be held on the 6th, inst.

John W. Lamb, grocer, Teeswater, Ont., has assigned to John Farquharson, Teeswater, and a meeting of his creditors will be held on the 3rd inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Villette & Co., general merchants, South Durham, Que., have dissolved.

C. L. Ford, grocer, Winnipeg, has admitted Chas. K. Stewart, under the style of Ford & Stewart.

Taylor, Smith & Co., grocers, Nanaimo, B. C., have dissolved, E. E. Taylor continuing under the old style.

Joseph A. Decelles and Joseph H. Cordeau, have registered partnership as general merchants in Farnham, Que.

Frnest Burnham and A. H. Houldsworth have formed a partnership to succeed Ed. Burnham & Son, flour dealers, Digby, N.S.

Hopkins & Pack, general merchants, Hartney, Man., have dissolved, E. W. Pack purchasing the interest of W. Hopkins.

Simon Phaneuf and Louis A. Bourdon have registered as partners under the style of Phaneuf & Bourdon, general merchants, Farnham, Que.

R. E. Nelson and Ira Drysdale have registered co-partnership under the style of R. E. Nelson & Co., general merchants, Wallace, N. S.

SALES MADE AND PENDING.

Daniel Cosgriff, fruit and tobacco dealer, Kaslo, B. C., has sold his tobacco business to T. Poque.

H. G. Moore, fruit and tobacco dealer, Vancouver, B. C., has sold his stock of tobacco to S. Fader.

The assets of Valiquette & Larivee, general merchants, St. Adele, Que., are to be sold on the 8th inst.

The stock of J. & W. Johnston, general merchants, Orangeville, Ont., is advertised for sale on the 8th inst.

Geo. E. Corbitt, wholesale and retail grocer, etc., Annapolis, N S., is advertising his business for sale.

W. J. Spettigue & Co., manufacturers of condensed milk, Norwich, Ont., are advertising their plant for sale.

The stock of R. J. Stewart, general merchant, Souris, Man., has been sold to Burley Crawford at 62¾c. on the dollar.

The stock of Hallonquist & Co., general merchants, Napinka, Man,, has been sold to A. B. Graham, Rat Portage, Ont., at 45c. on the dollar, cash.

CHANGES.

A. J. Rogers, grocer, etc., Watford, Ont., has sold out to N. B. Howden.

John Shortreed, fruit dealer, etc., Vancouver, is retiring from business.

Empey Bros., grocers, Rossland, B. C., are opening a branch at Greenwood.

G. W. Ray, general merchant, Newdale, Man., is reported as giving up business.

W. H. Otto, general merchant, Sebringville, Ont., has been succeeded by Solder Bros.

W. W. Melburn, general merchant, Moira, Ont., has been succeeded by Willis Hugdins.

Gaine & Roy, general merchants, Fernie and Cascade City, B. C., are discontinuing at Fernie.

T. M. Kirkwood, wholesale and retail grocer, Sudbury, Ont., has been succeeded by Robt. Kirkwood.

G. I. Letteney & Bro., general merchants, Digby, N. S., have been succeeded by F. M. Letteney & Co.

Gould & Elliot, general merchants, Pierson, Man., have sold out their coal and wood business to E. Campbell.

Alona Langlois, daughter of Octave Langlois, has registered as proprietress of O. Langlois & Co., general merchants, Que.

Solomon Darbyson, grocer, North Sydney, N. S., has registered consent for his wife, Matilda Darbyson, to do business in her own name.

The Hunter, Kendrick Co., general merchants, Grand Forks, B. C., are seeking incorporation, and are opening a branch at Greenwood, B. C.

FIRES.

R. Diprose & Co., grocers, Toronto, have suffered some damage by fire.

Sampson, McCuaig & Co., wholesale tea merchants, Toronto, have suffered slight damage by fire.

DEATHS.

Donald McLeod, grocer, Ottawa, is dead.

Wm. Morrison, grocer, St. John, N. B., is dead.

Wm. H. McDonald, of Dunlop Bros. & Co., general merchants, Amherst, N. S., is dead.

CANNED SALMON IN LIVERPOOL.

THERE is some indefiniteness about the spot stocks of salmon, which were supposed by some to be unusually heavy on the 31st December, but the January figures, in comparison with those of the preceding year, will reveal a different state of affairs; for in January, 1898, there was the heavy arrival of upwards of 100,000 cases by the Tekon while in the same month of this year the arrivals have been only a few thousands, and shipments are admitted on all hands to be nearly 400,000 cases short of last year. The deficiency is chiefly in Fraser River packs, and holders of this kind are firm at considerably above to-day's spot value, especially for talls, and this is bringing the choice packs of Alaska into greater notice, with the result that holders of these grades are asking and obtaining a further advance in price. The bulk of the Alaska pack of red fish may be described in an ordinary season as "good useful," the only drawback being a slight irregularity in packing, but there are several canneries in Alaska that ship salmon equal in style of packing to anything from any of the other fishing centres, and it will pay buyers in this season to find out under which brands their goods are put on the market.—Produce Markets' Review.

The Consolidated Tobacco Co., of Cuba, is said to have secured control of 70 per cent. of the output of Havana tobacco. It has secured options on 23 factories and plants, with the tobacco farms belonging to them. These factories include all the important ones in Cuba, except six already held by an English company.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak... } Smoking

Free Trade...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The
DETECTIVE AND CONFIDENTIAL AGENCY.
Room 12, Janes Building,
75 Yonge Street - - TORONTO
Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

White,
Mountain Spruce

Butter TUBS

We are now booking orders for May delivery, and will be pleased to quote you prices.

WALTER WOODS & CO.,
HAMILTON

We want you for a Customer
and as an inducement offer you

HAZARD'S English Worcester Sauce
BAYLE'S Pickles
BAYLE'S Devilled Cheese
ANTOINE SOLARE'S Eleme Figs
1-lb. Boxes.
All unrivalled in their class.

THE
Foreign Cheese and Importing Co.
9 St. Peter St., **Montreal**

WESTERN
Incorporated 1851.
ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

MONSOON

When a customer makes a purchase of Monsoon Indo-Ceylon Tea, you can always feel satisfied that she will continue buying her tea from your store, because she has bought the best tea it is possible to sell her for the money. One reason of this is, that there is no middleman's profits, no brokerage commission, etc.

It is direct from the growers to the retailers.
Guaranteed to please, or your money back.

THE MONSOON TEA CO.,
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

A BUCKWHEAT AND SYRUP DISPLAY.

I'm going to talk this week about an idea either for use in a window or inside the store, says a writer in Grocery World. It is as old as the hills, yet I can't recollect that I ever saw any small grocer using it. The idea is intended to advertise buckwheat flour and maple syrup—either one or both—and in a nutshell is simply baking little cakes in your window, dropping a few drops of maple syrup on them and giving them away. I don't want to brag, but I'll bet I could get up such a boom in buckwheat and syrup in almost every grocer's store, especially in the country, that would tickle him to death.

Before I begin I want to say that this buckwheat demonstration should be advertised very freely. I should have little dodgers, say 4x6 inches, printed in red ink: "Free hot buckwheat cakes and maple syrup at——. Given away to advertise the buckwheat and the syrup." The newspapers may well be used to advertise the display also.

It is a great deal better to devote your window to this demonstration, and you need not have a large one, either. If your window is too small and it becomes necessary to have it inside, take everything out of the window and open the back, placing the cake baker right by the window inside so that he or she can be seen from the outside. Then clean the window out and fill it with neatly arranged piles of buckwheat and bottles or cans of syrup.

By all means, however, let the demonstrator get in the window if you can. Any clean-looking girl can act as demonstrator, as there is no science in baking buckwheat cakes. Even the smallest gas stove will serve to bake cakes on.

A sign should be placed on the front of the window reading something like this:

> **EAT A CAKE WITH US.**
>
> Please step inside and try a cake made of our — — — Buckwheat, and flavored with our delicious — — — — Maple Syrup.
>
> Buckwheat, per package, 10c.
> Maple Syrup per bottle, 15c.

Some of the leading package buckwheat manufacturers have attractive signs and placards. If you can get these, make a frame of them around the outer edge of your window.

Anybody who sees the crowds of women round the booths at the food shows and country fairs will no longer doubt the popularity of such demonstrations, and for buckwheat there seems to be an especial popularity for some reason. The cakes should be small and each one served on a small square of paper, with just a drop or two of maple syrup.

Make this display carefully and thoroughly and see where your sales of buckwheat and syrup will go to.

OYSTERS IN BRITISH COLUMBIA.

In 1896 an attempt was made to transplant oysters from their home on the Atlantic Coast in the coast waters of the Pacific. Eight barrels were shipped across the continent, and arrived in splendid condition. A despatch from Vancouver says that a couple of extensive beds of fine, large oysters have been discovered in Burrard Inlet, about nine miles from Vancouver. These are the first results of the attempt to introduce them to the waters of the Pacific.

OBJECTIONABLE TEA SCHEMES.

The city grocers are puzzled over the recently-launched scheme of an out-of-town tea merchant. One of the letters contained in the name of the tea is supposed to be enclosed in each package. To anyone holding all the letters of the name, a prize will be given. The point has been raised whether this scheme is a breach of the criminal code, which prohibits the "in any way disposing of any property by lots, cards, tickets or any mode of chance whatsoever." If the disposal of these prizes rests upon "a mode of chance," then the scheme is illegal. There is no certainty that a purchaser can ever succeed in getting all the letters of the name. No skill in selecting packages will help him. He might buy 1,000 packages and get but two letters of the name. Then, again, he might buy 12 and get all the letters. It is all chance.—Canadian, Parry Sound.

STRONG POSITION OF CANNED SALMON.

The position of canned salmon is a strong one, according to advices from the Pacific Coast.

There is very little sockeye salmon held on the Coast, and the little that is held is quoted at $5 f.o.b. or equal to $5.60 delivered.

Of cohoes there is said to be only about 7,000 cases held, and the f. o. b. figure for these is $3.95 to $4.00, or equal to $4.50 delivered in carload lots.

The canners in British Columbia are uncertain as to what their future operations will be, the Dominion Government having failed to rescind the obnoxious new regulations which they claim will compel them to close down their factories.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

The Bugle Brand

OLD SCOTCH WHISKY
is having a big sale.
TRY IT The price is right.

J. & R. McLEA
MONTREAL Agents

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.
For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

WINDOW SCREENS AND DOORS . .
Plain or Fancy
All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.
Boeckh Bros. & Company
Selling Agents, Toronto, Ont.
Manufactured by
WM. CANE & SONS CO.,
Newmarket.

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada.
THE HOME CAKE CO.
GUELPH, ONT.

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.
THE COWAN CO., LIMITED, TORONTO

"The Grocery Man's Burden"
is very much lightened by handling SILVERINE
We guarantee the quality. It pays a good profit.
Your customers are satisfied. It is attractive and convenient.
SILVERINE MFG. CO., - MONTREAL.

SLEE, SLEE & CO., Limited
Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.
Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

COW BRAND GRANULATED SAL SODA . . .
A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.
All wholesale merchants handle it. Your customers will appreciate it.
JOHN DWIGHT & CO.
MONTREAL. TORONTO.

HORSE HAIR.
Have you any? We buy it.
GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

In Baking Powder
THREE STANDARDS ARE:
WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
SMITH & SCOTT, Mfrs.
TORONTO

ASK FOR
MOTT'S

Crosse & Blackwell, Limited

SOHO SWEET PICKLES.

IN HALF-PINT AND PINT LEVER BOTTLES.

C. E. COLSON & SON, MONTREAL

The wise

Sell

Rose & Laflamme Selling Agents Montreal

Colin McArthur & Co., Montreal, Que.

MANUFACTURERS OF ARTISTIC WALL PAPERS.

This cut represents one of our popular

High Grade Friezes

But it is not by any means our best one.

The Season in which our goods are in such great demand is now almost upon us. If you have not already placed you order, **A POST CARD IS SUFFICIENT** to bring a nice selection of patterns right to your post office.

OFFICE, 1030 NOTRE DAME STREET. **FACTORY, 11-21 VOLTIGEURS STREET.**

A word on

Laundry Blue

Your customers want a well-known article, a fair priced article, an article that will cause no grumbling below stairs.

.... When you sell them ....

KEEN'S Oxford Blue

everyone is satisfied, and every customer is retained.

Current Market Quotations for Proprietary Articles

Mar. 2, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
2 oz. tins, 3 " "	2 40
4 oz. tins, 4 " "	1 10
1 lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50

	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vunan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

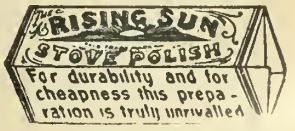
BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½ gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Benson's Enamel Starch

A perfect cold water starch for Shirt Bosoms, Collars and Cuffs and wherever a specially stiff finish or gloss is required.

THE EDWARDSBURG STARCH CO., Limited
CARDINAL, ONT.

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 [illegible]
Boston Brunswick Black, 8 oz. bot's.	1 [illegible]

SILVERINE.

	Per gross.
No. 4.—5c. size	$3 [illegible]
No. 6.—8c. size	5 [illegible]
No. 8.—10c. size	6 60

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.

	per
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher)365c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	
Mexicao Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½ s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s; 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½ s, 5 lb. bxs.	0 42
Fry's "Diamond," ¼ s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½ s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼ s, 14lb. boxes	
½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
½ lb. Packages,	15 or 30 lb. cases				0 27
¼ & ⅛ lb. "	"	"	"	"	0 27½
¼ "	"	"	"	"	0 28
¼ "	"	5	"	"	0 29
⅛, ¼ & ½ "	"	10	"	"	0 29
⅛ "	"	5	10	15 "	0 30
Bulk—					Brls
White Moss,	10, 15 or 20 lb.				0 18
Feather Strip,	" " "				0 20
Ribbon,	" " "				0 18
Special Shred,	" " "				0 16
Macaroon,	" " "				0 16
Crown Desic'd,	12, 20 25				0 16
Special,	" " "				0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per [illegible]
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

CADBURY'S

NO CHEMICALS USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply FRANK MAGOR & CO., 16 St. John St., MONTREAL

Good morning, sir, and what is this,
Inquired once a knowing Miss,
Is this the famous Dayton scale
Which saves where all the others fail?

If you will let me demonstrate
This System called the "Money-Weight"
I'll show you since you ask advice
The secrets of this strange device.

In olden times, just let me state,
They measured everything by weight:
They added on, would then divide,
To find the sum—they multiplied.

They never knew when they were through
Who was the gainer, they or you,
But by this System which you see
We set the price poise, say at three.

This indicates the price per pound,
The selling price is quickly found
By moving out the value poise,
What little labor it employs!

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By a system strictly up-to-date.

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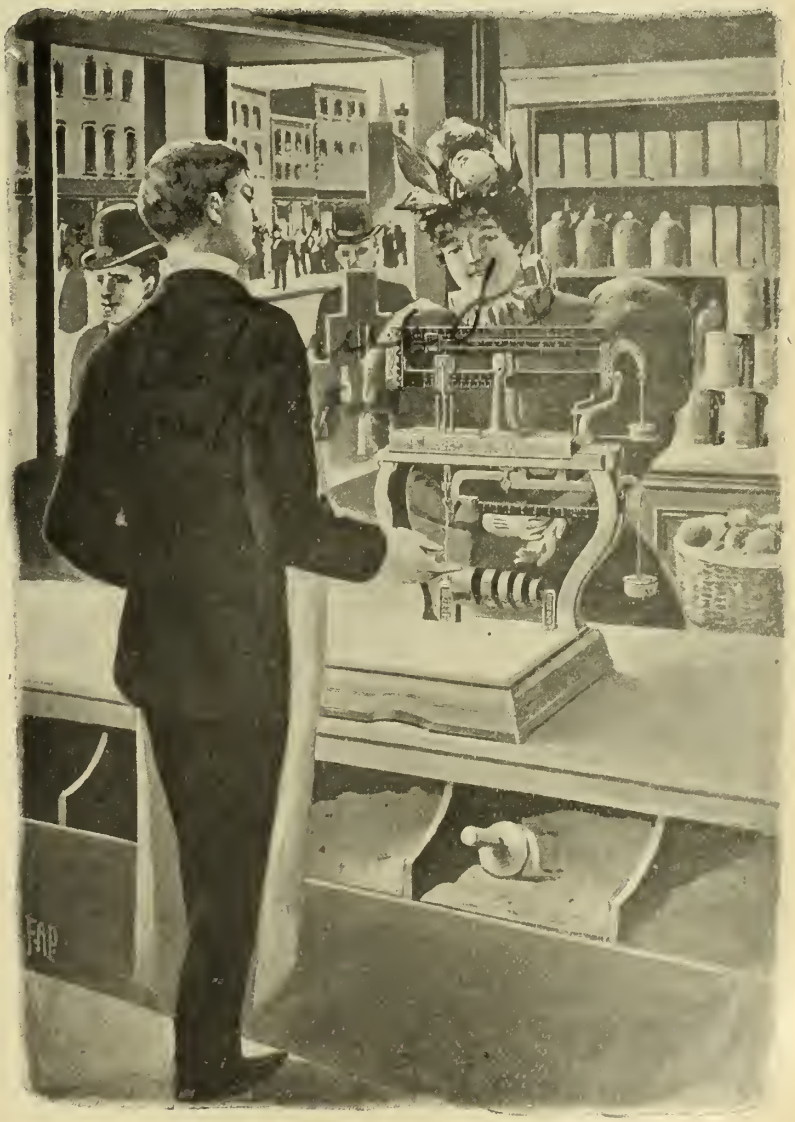
No guess work as you go along.
Every grain is worth so much
For the scale responds to the slightest touch.



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All scales sold on easy payments.

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or

L. A. Davidson, Toronto, Can., Canada Life Building.

COFFEE.

JAMES TURNER & CO. — per lb

Mecca	....	0 32
Damascus	....	0 28
Cairo	....	0 20
Sirdar	....	0 17
Old Dutch Rio	....	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 32
Bourbon "	....	0 30
Jersey "	....	0 28
Laguaya "	....	0 24
Rajah "	....	0 20
Maracaibo	0 18	0 22
Santos	0 15	0 16
Rio, choice	....	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

per do

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. O. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS. — per doz.

Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING

FLOURS.	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Grabam Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	1 30
" "	6-lb. "	2 60
Flexman "	3-lb. "	1 30
" "	6-lb. "	2 60

GELATINES.

COX'S

2's	....	1 10
4's	....	1 20
8 Quart size,	....	2 12

INDURATED FIBRE WARE.

HE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. — per doz

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams, W. F	1 55	1 90
Red Currant Jelly	....	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetlley's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. htls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA.—COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1bs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors 1 box and less than 5 per grs., $12.00. ..... $4 00

Maypole Soap, black, boxes and upward. 4 00 per grs., $18.00.

10 per cent. discount on gross lots.

Freight prepaid on 5 box lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. cbromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch— W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch— Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 / 0 08½
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches— Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss— Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 20
Celluloid Starch— per case	3 50
Culinary Starch—Cbal-Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 06¼

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retai
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1's AND ½'s PKGS.

B'ue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign— Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s	0 54
Domestic Chewing Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Na row 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking— Leader, 9's, in 5 lb. boxes (10 lxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. — per doz.

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegrapb	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (elide box)	2 25	2 35
Safety. Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. — Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F. o b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 10, 1899. NO. 10.

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
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Are our latest novelty. They are really "wafers," thin, dainty, and most delicately flavored. They are delicious for afternoon tea or dessert, and are likely to satisfy your most particular customer. We make ten varieties, including "Cone" and "Cigarette" wafers, which, being rolled, can be filled with cream, custard, etc.

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BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

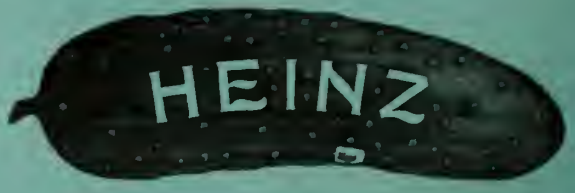
The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

If the name **HEINZ** is on the label the condiment is fit for the table.

Storekeepers find it profitable to sell



and Pure Food Products.

They make new customers, induce more sales, give more satisfaction.

Supplied to the Canadian trade by

H. P. Eckardt & Co., Toronto. **Hudon, Hebert & Cie., Montreal.**

The Salt that doesn't Cake

The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sunlight—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

Windsor Salt

Leading Wholesalers sell it.

The Windsor Salt Co., Limited, Windsor, Ont.

Free

on . . . Application.

With the object of bringing under the direct notice of all the leading dealers, who are subscribers to this paper, that singularly choice household Dye

Maypole Soap

we will send a full-sized cake, any color, to any dealer, or the wife of any dealer, who applies to us, and who has not seen or used the article.

Arthur P. Tippet & Co.

MANAGERS and Agents for Canada. 8 Place Royale, MONTREAL.

When ordering remember--

Stephens' Pickles.

Good, sure profits in handling them, because they always sell for what they are when you first buy them—they do not lose their sharp, piquant flavor, because the Stephens' Vinegar they are pickled in is absolutely pure Malt Vinegar of the highest grade there is, or can be.

Stower's Lime Juice.

"The Lime Juice that draws trade." "No musty flavor to it"—no free acid taste. Acknowledged to be 20 per cent. stronger than any other, because concentrated—purified and re-purified. It sells.

Lazenby's Soup Squares---Jelly Tablets.

Ready-to-use luxuries at the price of the necessities. The Soup Squares for quick, rich, nutritious soup making—the Jelly Tablets for delicately flavored table jellies. Made in England. Used by the nobility there and by economical women **everywhere.**

Arthur P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

Just Listen to This.

The climate and soil of Japan are especially adapted for the growing and cultivation of teas. This, combined with the latest and most improved methods of preparing it for the market, produce the finest teas in the world.

The leaves are so delicate and tender that care should be taken when preparing for drinking that the infusion does not consume more than three minutes.

Over 2/3 of the tea consumed in America comes from Japan.

Cigar Advertising

is like every other kind of advertising—it pays only when you back it up with *quality* in the cigars you sell. It would be foolish for me to misrepresent the quality of my "Pharaoh" and my "Pebble" Cigars. I am not throwing away my money for the purpose of misleading anyone who reads my advertisements.

In my "Pharaoh" cigar (which retails for 10c.) I can give you quality and workmanship that the most critical smoker in Canada cannot find fault with. In my "Pebble" cigar (which retails for 5c.) you will find that the quality never varies from the one standard that has made it famous—the sample cigar which I would like to send you represents this standard.

J. Bruce Payne, Mfr.
Granby, Que.

Want More Business?

. . Then sell . .

Crown Flavoring Extracts

Quality considered

They are the Cheapest.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

A Cook is Safe

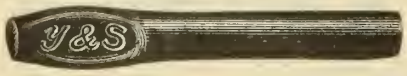
with that peer of all Corn Meals---"Gold Dust." A corn meal that decays or turns sour will spoil the baking and the temper of the best cook that lives---it pays to keep on the right side of the cook. A good word from **her** about the corn meal she uses is worth dollars and cents to **you.** Gold Dust Corn Meal cannot decay, and it cannot turn sour---you know the reason why, we have told you many times. Kiln Drying prevents it absolutely. Had it no other virtues, this point alone should induce you to try it. "A cook is safe" with

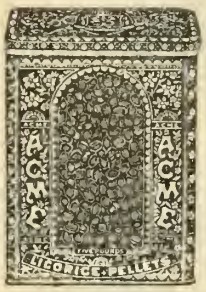
Gold Dust Corn Meal.

The Tillson Company, Limited, Tilsonburg, Ont.

NEXT WEEK

WE MAKE A NEW DEPARTURE IN **COFFEE** OUR MEN WILL SHOW YOU OUR NEW PACKAGE, IT IS A "BEAT ALL" HANDY--HANDSOME--GOOD--CHEAP.





LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,
P. O. BOX 28.

Vancouver.

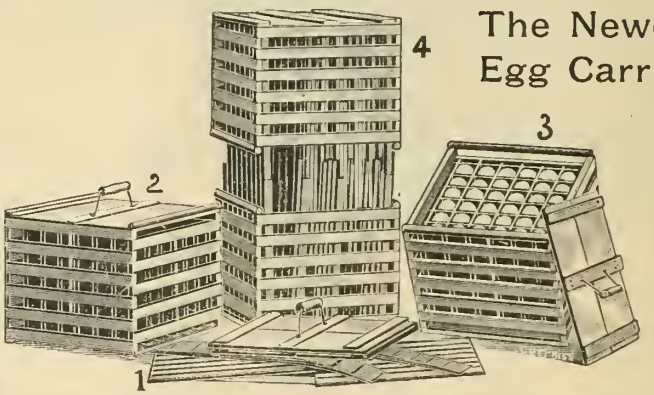


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

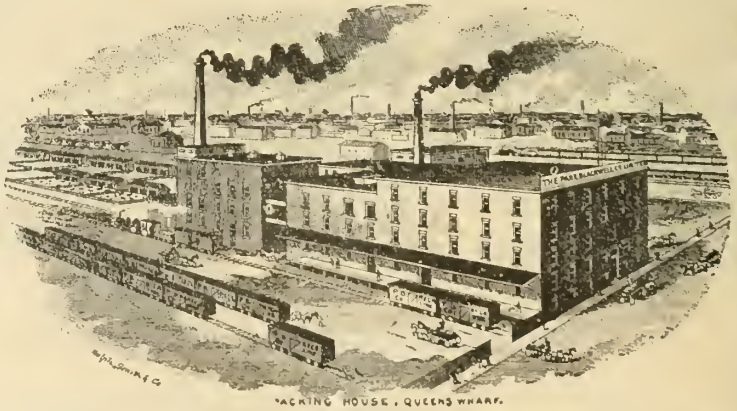
Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

THE MODERN GROCER

Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.
Formerly Knowles, Ham & Nott Co., Limited
BRANTFORD.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

CEYLON AND INDIAN TEA SALES

Growing Higher and Higher

Ceylon and Indian Teas have quickly come to the top. Ever since their first introduction they have kept steadily climbing. All others have to make way for them. Everywhere, East, West, North and South their sales are growing higher and higher, until to-day they can safely claim first place.

QUALITY alone is responsible for this. It is an established fact that these are the purest, cleanliest, tastiest, and most economical and popular teas the world produces.

They are the only ones with their natural flavor, aroma and color.

TEAS. . . .

We have yet an exceptional range of all growths and grades of tea—well worthy the attention of the wide-awake, progressive merchant. We ask the privilege of submitting samples and await your decision :

OUR STOCK COMPRISES OVER 500 LINES

In ASSAMS, CEYLONS, JAPANS, YOUNG HYSONS, CHINA CONGOUS, Etc., Etc.

IN VIEW OF THE POSSIBILITY of a duty being placed on tea when the Budget comes down, it will pay you to keep your tea stock complete with the best values going.

BEANS—A carload of choice, cleaned, hand-picked beans, now in stock. Special prices ; 220-lb. sacks (bags free). A splendid substitute for potatoes.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers **Hamilton, Ont.**

The Camping Season Is Coming . . .

ESSENCE OF COFFEE

IS A REQUISITE.

See that you get

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 10, 1899. NO. 10

CHICORY: ITS MANUFACTURE AND ADULTERATION

By A. Ruffin.

THE substance known in commerce as chicory is produced by roasting the roots of cichorium intybus, a plant belonging to the natural order of Compositæ. The plant is generally sown between the middle of April and the middle of May, and the roots are harvested in the autumn.

MANUFACTURE.

The manufacture of chicory requires several very distinct operations : (1) Washing, followed by drying by heat. (2) The division of the cossettes according to their size. (3) The roasting and breaking up, the sifting, the coloring, and the packing. The washing was formerly carried out in a very summary manner, either in great vats or in running water in the neighborhood of the drying places. Now, however, numerous plans of drying apparatus are in existence, and they are identical with those employed in sugar refineries. They are provided with arrangements for separating the roots from stones and other foreign bodies. After washing, the roots are cut up by hand, in the case of the finest qualities, but by machines in other cases. The pieces thus produced are about an inch and a half long, and are placed in the kiln on a large surface of perforated sheet iron. Here the

CHOPPED-UP ROOTS

are spread out in layers eight or nine inches thick, or thinner if the product is to be of extra fine quality. The kiln is then heated, usually by means of coke, and the removal of dried roots and substitution of fresh ones is constantly going on. After this first preparation the roots are known as cossettes. They are sorted out according to their size by means of a bolting arrangement armed with a ventilator which acts upon the cossettes as they are projected on to the iron network of the apparatus. This process is indispensable for obtaining cossettes which are suitable in all respects for roasting, and while awaiting that operation they should be kept in a dry place and as sheltered as possible from light and currents of air. If the drying has not been properly done the cossettes lose their colour, and change rapidly at the end of a few months. It is a sign that they have been properly prepared if they produce a clear, sonorous noise when stirred. The roasting of the cossettes is done in large coffee roasters, placed under chimneys with a strong draught and moved mechanically, except in some of the oldest-fashioned works, where they are still worked by hand.

NUMEROUS TYPES OF ROASTERS

are employed. They are made of sheet iron and are about a yard in diameter. They turn over a fire of coal or coke, usually the latter. As soon as the cossettes are sufficiently roasted, two per cent. of their weight of butter is added, in order to make them shiny and to make them look like roast coffee. Then after a few turns of the roaster they are shot out, either on to the ground or into large iron vessels, to get cold. They are sometimes allowed to cool in the roaster, after its removal from the fire, another roaster full of cossettes fresh from the kiln taking its place. It is essential in order that the product may be of good quality and easily broken up that the roasting should be stopped at the proper moment, and

AN EXPERIENCED WORKMAN

recognizes the exact point by certain indications, such as the color of the smoke and nature of the smell proceeding from the cossettes. After roasting the cossettes are put into cylinders armed inside with teeth, which break them up. The stuff from the cylinders is bolted, and thereby separated into powder and grains of different sizes. Everything which does not pass through the sifters is returned to the cylinders to be broken up smaller. After this, for certain qualities of chicory, the coloring or blondissage is effected by mixing the grains with an impalpable powder obtained by the use of very heavy mills. The final process of packing is done either mechanically or by hand.

HISTORY.

The Dutch were the first, more than a century ago, to use roasted chicory in preparing an imitation of coffee, of which they retained the monopoly up to 1801, in which year the process was introduced into Liege by M. d'Orban, and into Onnaing by M. Giraud. After this it spread over France, and at the present time there are about two hundred chicory works in that country. The introduction of chicory was furthered in France especially by the wars at the beginning of the century, when attempts were made to replace coffee entirely or partially by indigenous or acclimatized plants.

ALTERATIONS AND ADULTERATIONS.

Properly roasted chicory is of a fine blackish brown color. When badly made or badly stored it changes rapidly. It swells up by absorbing moisture from the air, thereby bursting the packet in which it is contained, and soon becomes covered with mould, consisting principally of Peicillium galucum and Aspergillus glaucus. In this state it is evidently unfit for food. In spite of its cheapness, chicory has been extensively adulterated ever since it first came into use. In 1818, a sample was found to be largely composed of sand and powdered red brick, and these frauds became so prevalent that, in 1853, and again in 1854, Ministerial intervention took place, and the maximum ash allowable was fixed first at 6 and then at 12 per cent. To facilitate the study of the falsification of roasted chicory,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the most rational method is probably to begin by seeing what are the analytical determinations to be made and what variations can be admitted in those analytical results, as shown by analyses of specimens known to be pure. It is, of course, necessary that these variations should be known, inasmuch as the composition of genuine chicory is by no means invariable, depending, as it does, on the nature of the soil in which it is grown and on the way in which the root has been prepared. In testing a sample of chicory, five determinations should be made:

1. Of the substances soluble in hot distilled water.

2. Of the loss of volatile constituents in a current of air at 100° C.

3. Of the ash or mineral ingredients.

4. Of the proportion of ash soluble in water.

5. Of the proportion of ash insoluble in hydrochloric acid.

The chemical examination should be followed by a microscopical one. To determine what percentage of the

CHICORY IS SOLUBLE

in water 15 grammes of it are dried at 100° C., and then ground up in a mortar with water, adding the solvent a little at a time. The whole contents of the mortar are then transferred to a flask fitted with a condenser, and boiled in it for half an hour. The contents of the flask are then allowed to cool, and transferred to a weighed filter. The insoluble matters retained by the filter are washed thereon with boiling water until the filtrate ceases to give any residue on evaporation. The filter and its contents are then dried and weighed; the difference between the weight obtained and tare of the filter gives, of course, the weight of insoluble matter in the 15 grammes of chicory.

The second determination is done by keeping twenty grammes of chicory in an air current of the indicated temperature until the substance ceases to lose weight. To determine the ash, ten grammes of dried chicory are

BURNT IN A MUFFLE FURNACE

at a dull red heat. In addition to weighing the ash its color should be noted. This may vary from white to red, according to the quality of the cossettes. The ash is then exhausted with boiling distilled water, and the insoluble portion is dried, ignited and weighed. The proportion of ash soluble in water is then readily obtained by difference. Lastly, the insoluble ash is made into a thick paste with pure hydrochloric acid, and dried at 100° C. The dried mass is then treated with 10 per cent. hydrochloric acid. What remains insoluble is washed, dried, and weighed. The following results have been obtained by these means with pure chicory.

1. Percentage of soluble matter: Maximum, 69.9; minimum, 62.25; mean, 6.54.

2. Percentage of matters volatile at 100° C.: Maximum, 13; minimum, 5.1; mean, 11.4.

3. Percentage of total ash: Maximum, 13.76; minimum, 4; mean, 11.4.

4. Percentage of ash insoluble in water: Maximum, 11.25; minimum, 1.92; mean, 5.8.

5. Percentage of ash insoluble in hydrochloric acid: Maximum, 10.12; minimum, 0.83; mean, 4.93.

All these figures are percentages of the weight of the chicory dried at 100° C.

The author has not succeeded in meeting with several of the adulterations mentioned in most of the special treatises on the subject, such as old coffee grounds, roasted bread, animal charcoal, colored vermicelli, semolina powder, earth, fragments of beetroot, turf, sifted coal ashes, etc., and his results have led him to doubt that commercial chicory is ever sophisticated with inert substances. The presence of silica and earth simply point to insufficient washing of the roots. This operation is made difficult by the more or less irregular and furrowed surface of the roots, especially when the plant has grown in a clay soil.

THE REAL ADULTERATIONS

of chicory are with leguminous seeds or roasted acorns, and such falsifications are by no means uncommon, especially as they are things which are sold by themselves as substitutes for chicory. In 133 samples bought at hazard four were found to be mouldy. Of the remainder, 47 gave a mean total ash of 9.45, the minimum being 5.8 and the maximum 10.9. Of the remaining 82, 45 gave more than 12 per cent. of total ash, the maximum being 43.2 and the minimum 20.5. In all these cases the total ash indicated that the roots had been badly washed. Seven samples were shown by microscopical examination to be slightly adulterated with coffee grounds, 18 were found by the same means to have been mixed with roasted leguminous seeds, nine were seen under the microscope to contain both coffee grounds and leguminous seeds, while three had been adulterated with roast acorns, which revealed themselves to the microscope and also by causing the infusion of the chicory to contain tannin.—Bulletin de la Societe Industrielle du Nord de la France.

NEW TEA STANDARDS.

The new tea standards as agreed upon by this year's board have been sent to Washington for the approval of authorities there, and samples were displayed yesterday to the trade in this city. It was learned by a representative of this journal that the comparison with the present standards was as follows: North China Congou, same; South China Congou, a trifle lower; Foo Chow, about the same, but an extra grade of Foo Chow was made which is lighter drawing; country greens, higher; basket-fired Japans, slightly higher; pan-fired Japan, slightly lower; Japan dust, lower; no standard for sun-dried Japan; Formosas, slightly higher; Ping Suey, slightly lower, and India and Ceylon, about the same. The standard for Amoy will be selected later. The local trade appears fairly well satisfied with the selections, which show little change from present standards.—N. Y. Journal of Commerce.

We have Advised } Tea buying in Young Hysons, Indians and Ceylons. Our knowledge of **supply** and **demand** urged us. We advocated "facts" not "theories." The advance has come, but we are in a position to give you some **Bargains** if you look our way--someone will have them, as we are selling, in many cases, less than we can buy. Don't take our word for it, compare our values with others.

LUCAS, STEELE & BRISTOL, HAMILTON

JAMES TURNER & CO., Hamilton

Our Coffees once placed always lead to repeat orders.

"MECCA" . . . The best blended Coffee the world produces.

"DAMASCUS" A high-grade, rich, full-flavored Coffee, with plenty of body.

"CAIRO" . . . . Heavy bodied, thick drinking Coffee, fair flavor, suitable for hotels, boarding houses, etc.

"SIRDAR" . . . A fair, pure Coffee, not rank, can be retailed at 25 cents.

"Old Dutch Rio" . . . Roasted from high grade Rios, always pleases those who like Rio Coffees.

To Port Arthur, Fort William,

and all Railway Points East, in Ontario

FREIGHT PREPAID on 5-case lots

"REINDEER BRAND"

CONDENSED GOODS.

Specials for Lent

Codfish, in Quintals.
Codfish, in ½-Quintals.
Labrador Herrings, in Bbls.
Labrador Herrings, in Kegs.
No. 1. Split, in Kegs.
Smoked Herrings.
Boneless Cod, 1-lb. Blocks.
Quail on Toast, 1-lb. Blocks.
Fresh Herrings, in Tins.
Kippered Herrings, in Tins.
Herrings, in Tomato Sauce.
Finnan Haddies, Flat Tins.
Finnan Haddies, Round Tins.
Kippered Chickens.
Shrimps, in Round Tins.

ALL AT ROCK-BOTTOM PRICES.

T. KINNEAR & CO. *49 Front Street E.* **Toronto.**

OTTAWA RETAIL MERCHANTS.

THE Retail Merchants' Association of Ottawa, on Friday night, March 3, passed a resolution favoring the $30,000 grant to the Central Canada Fair. The resolution read as follows :

"Resolved that the retail merchants of Ottawa are in favor of a $30,000 grant to the fair, and view with alarm any agitation that would tend to mislead the outside public regarding the management of the same. We are in favor of any reasonable expenditure that will keep the association up to the high water mark that it has attained.

"The association regards the fair as the best advertisement that the retail merchants of Ottawa have, and they are strongly in favor of an up-to-date progressive exhibition, and have every confidence in the present management."

The resolution passed unanimously there being no discussion.

The trading stamp question also came up for consideration. The association passed a resolution approving of the efforts of Ald. Lang to have a by-law passed taxing trading stamp companies. It was also suggested that some effort be made to have the merchants themselves control the stamp business, so that the money expended in them will at least be left in the city. Steps were outlined, but the matter will be taken up at another meeting.

The association also favors the amending of the early-closing by-law so that merchants will have the privilege of keeping open at night from December 15 to 31, and also during exhibition time, providing that it will in no way interfere with the validity of the by-law.

President Lang presided at the meeting, and there was a fair attendance, there being about 11 members present.

WINNIPEG CITY TRAVELERS DINE.

The Winnipeg City Travelers' Association held their fifth annual "At Home" in Unity Hall on 27th ult. The reunion was a very enjoyable event, bringing together about fifty of the most energetic commercial men of the prairie city.

Mr. J. H. Dickie presided as chairman, while Mr. J. Mouat acted as vice-chairman.

The company was seated at nine o'clock at a bountifully laden board, and it was well into the morning before "Auld Lang Syne" concluded one of the best evenings the association ever enjoyed.

At the conclusion of chairman's remarks the toast to "The Queen" was proposed in the customary loyal manner; Mr. Jno. Horne leading in "God Save the Queen," and "Rule Britannia."

The chairman proposed the toast "The City of Winnipeg," which was ably responded to by Ald. J. W. Horne and Mr. Jno. Mouat.

"The Grocery Trade" was proposed by Mr. D. M. Horne, and replied to in fitting terms by Mr. J. A. McKercher.

Mr. W. H. Stone proposed the health of "The Drummers" to which Messrs A. Pratt and W. R. Watson suitably replied.

The time honored toast "The Ladies," was handsomely responded to by six of the smartest young men in the crowd.

Before the gathering broke up, one and all agreed that the meeting was one long to be remembered.

GUELPH GROCERS ORGANIZE.

The grocers of Guelph have organized a society, viz.: The Guelph Retail Grocers' Association. The following officers were installed the other evening :

President, W. H. Millman.
Vice-president, J. A. McCrae.
Secretary, J. Howard Simpson.
Treasurer, Robt. Mitchell.

300 **English Stiltons**
Prime Condition—8 lb each.

1,500 **Canadian Stiltons**
White or Colored—8 lb. each.

Perfect in every respect. **Do you want any ?**

A. F. MacLaren & Co. - Toronto, Canada.

A Post Card will bring our samples. . . .

TEAS

For "style" and "liquor" our teas are unequalled.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

AMONG TORONTO RETAILERS.

Outside Displays.

"The March winds are with us, stirring up the dust in great shape," remarked a city grocer the other day, and then added, in a sarcastic tone: "I suppose some of the grocers are worrying themselves because they have not fresh fruit to catch some of it. The quality of the dust now to be caught is better and richer than the summer article, and there is more of it. It must make some of them angry to know they have no fruit to catch some of it for their customers. Fish makes a good substitute, but there is nothing to equal fresh strawberries or raspberries for catching and keeping a good supply of dust."

The sarcasm of the foregoing is so apparent that all must realize the opinions of the speaker.

As with nearly all "abuses" of the trade, there are two sides to the question of displaying fresh fruit, fish, etc., outside of the shop, where they are exposed to the dirt of the street.

There are two ways of reaching the pockets of either man or woman—one by selling goods cheaply, the other by having the best quality of goods to be had. In other words, either quality or quantity is requisite.

It is safe to say that the only trade attracted by dusty fruit is that which seeks quantity. A woman sees fruit displayed in front of a store she is passing; she looks or asks for the price, and if she considers it good value, she may order one, two, or a dozen boxes. The display attracts her attention—the value of the fruit caused the sale. Sales effected in this way have come so frequently under my observation that I am compelled to admit the outside display has held its place in Toronto because it has been of some value at least.

The customer who wants quality, however, does not want berries that have been exposed to the sun and rain for hours.

Is it possible to meet both classes of customers? I think so—in the city anyway. The customer who seeks quality generally patronizes one grocer; she calls him her "family grocer." The customer who seeks quantity buys in the "cheapest" market; hers is "catch trade."

In nine, if not ten, cases out of ten the best trade to keep is the family trade, and it is a safe rule to lay down that not a box of fruit should be sent to any regular customer which has been exposed outside. And regular customers should be made to know that they were given fresh, well-kept stock.

As for catch trade, in the majority of cases the buyers so caught are generally after the lowest-priced articles to be had, so it would be good policy to always have price tickets showing that the goods displayed are the "cheapest to be had."

When such displays are made it is best to have them, of course, so arranged that as little dust, etc., as possible shall find its way to them. The best I remember having seen was very simple. It was partly in the window, partly outside, but could all be seen excellently from the street. The plate glass window front was composed of two parts—top and bottom. The bottom part was attached with sash weights, so that when desired it could be raised. In front of the window was a low table or stand running the full width of the window and reaching to the window floor. From the outside of this stand to the back of the window space there was a gradual slope. This made an excellent display stand for fruit and vegetables.

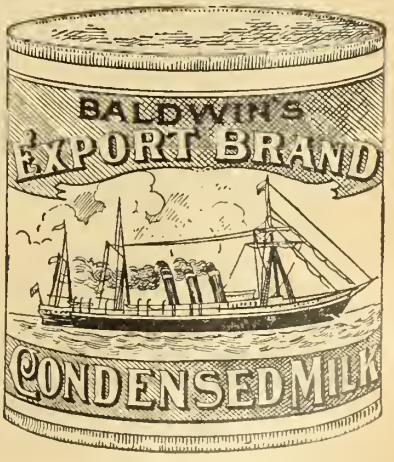
The dealer who thus left his window open kept his store bright and clean-looking by hanging in front of his shelving, almost from floor to ceiling, red mosquito netting.

There are dealers, however, and in their number are included a big share of the most successful grocers in the city, who scorn the idea of putting their goods "out in the dust," as one of them put it, "to catch trade." They appeal to their customers' desire for purity and cleanliness in all respects, and have as a result secured a class of regular customers who are willing to pay the price asked, because they feel confidence in the quality they will receive.

THE RAMBLER.

The wise Sell

Rose & Laflamme Selling Agents Montreal



A NEW PRESERVING PROCESS.

CONSUL-GENERAL STOWE, writing to the State Department, at Washington, from South Africa, describes the Industrial and Art Exhibition at Grahamsburg last December, and says :

"Fruits as well as meat, fish, &c., are being preserved in an antiseptic fluid which is colorless, odorless and tasteless. In this tropical country, where fruits must be kept sweet until preserved with sugar, this preparation is necessary. I saw a piece of meat that had been simply washed with the fluid which was sweet three days after being killed, while the balance of the animal had to be eaten the day after it was killed.

"I saw fish and fruit of all kinds immersed in open jars, unsealed, that had been there for months, and were as sweet and plump as the day they were caught or picked. In preparing eggs, the following solution is used : One ounce of iodate of calcium to one gallon of water. The eggs are dipped in the solution and allowed to dry ; but they show no coating or discoloration and can be kept sweet for six months, and, if placed in lime and salt of equal proportions, can be kept over a year. I mention this preservative for eggs as it may benefit shippers of the United States."

LOW-YIELDING CEYLON TEA.

A CORRESPONDENT of The Ceylon Times writes that journal as follows: "Every little helps at a time like the present, when many estates are existing on a bare margin of profit, and some even working at a loss. My suggestion, which would relieve the market of a certain amount of low-class tea, has, no doubt, been considered by the greater number of estate inspectors, and the obstacle to carrying it into effect is probably the disinclination of the companies to propose to their shareholders a reduction of acreage, and, perhaps, the feeling of private owners that to cut off acreage is to lessen the amount to be obtained by a possible sale ; but, if this be the case, it is more or less a delusion, as purchasers nowadays have the figures pretty closely looked into by experts before they venture their capital. My suggestion is not applicable to the high-lying and young coffee districts, but to the old districts, where I know for a fact that there are many hundreds of acres producing only 200 lb. per acre, and under. Such acreage should, I hold, be abandoned forthwith ; it cannot hope to make a profit with the most scientific manuring. The method of calculation can be applied to each individual estate, and a study of the sale lists will show that there are a very large number of estates whose average price is below 35c. per lb. net, at which I have made my calculations. Every million pounds of tea taken off the market at the present time probably adds a cent to the value of the remainder, and it is the low-grade teas which want most relief, and will, I think, most quickly find it in any lessening of the quantity. Reduction of quantity by working for quality does not pay below 3,000 feet ; but, at the same time, lessening the quantity in many cases means more room for withering, and, therefore, the best quality obtainable. I take, as a typical example, an estate of 350 acres, in which it is supposed that 50 acres give only 200 lb., and the remainder 400 lb. per acre, and, by abandoning the 50 acres, it is seen that the profits are not lessened, and will probably be increased by the rise in the market, and the better wither :

	350 acres 130,000 lb.	300 acres 120,000 lb.	Decreased Exp'ture
	R	R	R
Superintendence at R10 per acre and a conductor.....	4,220	3,720	500
Allowances	240	240	....
Weeding at R1 per acre.....	4,200	3,600	600
General transport.....	50	50	....
Contingencies	600	550	50
Roads and drains.....	350	300	50
Bungalow, lines etc., upkeep.	500	500	....
Factory and machinery at ½c. per lb.....	650	600	50
Tools and baskets, etc.....	150	150	....
Pruning at R6.....	2,100	1,800	300
Plucking	12,500	10,800	1,700
Manufacture at 2½c.....	3,250	3,000	250
Packages at 2⅗o.....	2,600	2,400	200
Carriage at 1c.....	1,300	1,200	100
Sundry expenses, insurance, etc.....	500	500	....
Charges in Colombo at 1c.....	1,300	1,200	100
Visiting	500	500	....
	35,010	31,110	3,900

350 acres produce 130,000 lb. at 35c. net =R45,500. Profit R10,490.

300 acres produce 120,000 lb. at 35c. net =R42,000. Profit R10,890.

"It costs in fact 39c. per lb. to produce the 200 lb. per acre, which is sold at 35c."

PERSONAL MENTION.

Mr. W. B. Hogarth, of Tilsonburg, Ont., was in Toronto on business.

Mr. Wm. Spence, general merchant, Niagara Falls South, is making arrangements with a view of going out of business.

Mr. W. Miller, Lucas, Steele & Bristol's city traveler, has joined the Lawry & Son Packing Co., and is succeeded by Mr. Roelosson, of Galt, who served quite an apprenticeship there with that good grocer, Mr. John Sloan, and afterwards with T. J. Doak, Stratford. Mr. Miller had many nice things said of him when leaving, both by the firm and his fellow employes.

A COMMISSION FIRM MOVES.

White & Co., who have for about eight years conducted a commission business in fruits, potatoes, produce etc., in Toronto, have been compelled by the expansion of their business to move from their warehouse at 70 Colborne street, to more commodious premises at 64 Front street east,

HINTS TO BUYERS.

PERKINS, INCE & CO. are, this week, in receipt of shipments of Ceylon and Darjeeling tea.

A. P. Tippett & Co. report a satisfactory increase in the demand for "Maypole" soap.

W. H. Gillard & Co. have just received a shipment of "Ice Castle" oval kippered herrings.

A. P. Tippett & Co. report satisfactory orders for Stower's preparations, already coming in.

D. Gunn, Bros. & Co. report that they have a good stock of hams and eggs for the Lenten season.

An active demand is reported by W. H. Gillard & Co. for their "Aurora" tea in lb. and ½ lb. packages.

The Bee Starch Co. are now sampling Pembroke, Renfrew and the Ottawa Valley districts with their "Bee" brand of starch.

The Eby, Blain Co., Limited, have just passed into stock a car of 3-crown syrup—pure sugar goods—which they quote at close prices.

The Dawson Commission Co., Limited, have received a car of "Yosemite" and "Excelsior" brand navels and two cars of lemons.

Lucas, Steele & Bristol advise that they do not contemplate making an advance for the present in the price of their "Circle" brand tea.

"G. & S." prunes, all sizes, are in store with The Eby, Blain Co., Limited, which, with lines arriving, renders their stock complete.

T. Kinnear & Co. have received shipments of Upton's marmalade in 1-lb. glass pots and 7-lb. pails; also jam in 1-lb. glass pots and 5-lb. tins.

The Foreign Cheese and Importing Co. have just received a consignment of Roquefort cheese direct from France, and are offering it at close prices.

The handsome canister sent out with L. S. & B. coffee is being much admired. This line has been a good advertisement for Lucas, Steele & Bristol.

California ruby prunes, 50-60's ; "Harvest" brand prunes, 40-50's; "Monarch" prunes, 40-80's ; Oregon prunes, 40-50's, and "Harvest" apricots, are being passed into stock by The Eby, Blain Co., Limited.

The Silverine Manufacturing Co. are putting up a line of writing inks. They are in all sized bottles, both stone and glass. Anyone wishing a sample can procure one by writing the company and mentioning THE CANADIAN GROCER.

"IT'S THE BEST"

SELL
"KOLONA"
AND
PROFIT BY THE RESULT.

Canned Goods.

ALL LEADING BRANDS.

COMPLETE ASSORTMENT.

Close Prices.

Special Quotations
for round lots, f.o.b. factory.

THE EBY, BLAIN Co. LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

Williams Bros. & Charbonneau's

PICKLES AND CONDIMENTS

Fancy Sweet Mixed
Fancy Sweet Gherkins
Fancy Sour Mixed
Fancy Pearl Onions
Fancy Chow Chow
East India Pickles

Waldorf Catsup
Waldorf B. Beans
French Mustard
Horse Radish Mustard
Arlington Sauce
Tomato Soup
Mince Meat, etc., etc.

Are the best value in high-grade goods on the market.

A TRIAL WILL CONVINCE.

A. E. RICHARDS & CO., Selling Agents, *HAMILTON*

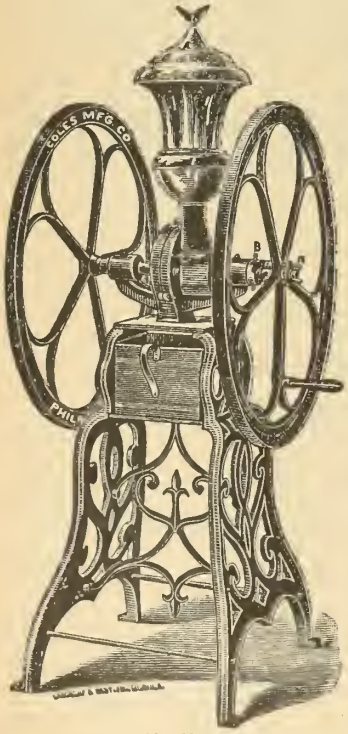
A Few of Our Specials

which will increase trade.

LUDELLA Ceylon Tea

Seely's Extracts **Kangaroo Toilet Soap**
Webb's Perfect Starch **Diamond Crystal Salt**
Heinz's Beans, Pickles, Sauces, etc.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Your skin likes Wool Soap

because it is good to the skin —it simply cleanses, that is all—that's enough—Swift & Co, Chicago, make it, everybody sells it.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CHEESE ADVANCING.

THE long and anxiously-awaited improvement in the export cheese trade has materialized. Since January, holders of cheese have been reluctant sellers at a level which they considered was less than the goods were worth. But the dealers in Great Britain stubbornly refused to advance their limits, and, as they were successful in shaking out sufficient stock to keep them going, there was no necessity of their doing so. All along, however, there were dealers who refused to sell at what they considered a sacrifice, and, as they controlled what remained for sale in Montreal, matters were at a deadlock until Saturday last, when more inquiry was experienced and cable limits advanced.

A leading circumstance in bringing about this change was the discovery of a fact pointed out a month ago by THE CANADIAN GROCER, namely, that there was a shortage of cheese in the States.

Within the past week this shortage has been made more evident by large purchases of States cheese carried since last fall in bond at Montreal. These goods were wanted in New York, and sold at 10¼c. in the warehouse at Montreal, which is from ¼ to ½ more than British buyers were bidding for Canadian cheese.

But New Yorkers did not confine their efforts to Montreal. They cabled to Liverpool and London and bid from sixpence to one shilling more than the Englishmen were offering on this side.

It was then discovered that while the latter might talk the market down for their own purposes, yet they were unwilling to back up their words when offered a good price for goods that they already had over there.

This made it clear to holders in Montreal that they might get more money, and results since Saturday have made it evident that the British people at last realize that what cheese remains in Canada is going to cost a good deal more than previous purchases this season.

CIVIC HOLIDAYS AND BUSINESS.

ALTHOUGH the month when civic holidays are held in Ontario is some distance away yet, the time when the different municipalities select the date for the holiday is not so very far distant.

As our readers are well aware, a great deal of dissatisfaction exists among merchants and commercial travelers on account of the different dates which different towns and cities set apart for the holiday in question.

Some have advanced the argument that the Ontario Government should take the matter up and secure legislation giving it the power to fix a date uniform all over the Province. But a holiday so fixed would cease to be civic ; it would be provincial.

The difficulty could, however, be overcome if the municipalities, within a certain radius at any rate, would consult with each other and agree upon a certain date for the holiday. The idea might both improve and expand with practice until uniformity in dates is realized.

THE CANADIAN GROCER introduces the subject at this time in order that an expression of opinion might be obtained in regard thereto from merchants and commercial travelers. What is courted is pointed and brief letters, and it is to be hoped a number will be received in time for the next issue of this paper.

DISCUSSING POLITICS WHILE CUSTOMERS WAIT.

WHEN merchants keep customers waiting while they discuss politics or some other pet subject they are riding for a fall.

Some customers may be disposed to be interested in the discussion, but a great many have neither the inclination nor the time to do so.

This article is inspired by a concrete example.

All the clerks in a certain store were at lunch. The proprietor was behind the counter. His hands were deep down in his pockets. There were several customers in the store waiting to be served. But they waited. The proprietor was discussing politics.

After waiting fully fifteen minutes, one of the customers quietly glided towards the door. Just as his hand touched the door latch, the proprietor, without moving from his position, cried : "Is there anything I can do for you to-day?"

"Oh ! I'll see you again," replied the customer as he shut the door. Jumping into his sleigh he drove off.

Even this hint was not sufficient to turn the attention of the storekeeper to the remaining customers in his store, and he was only eventually drawn away from the political discussion by an impatient customer summoning up courage to call him away from politics to business.

That same merchant has been grumbling a great deal lately about the dulness of trade in general, and the evil of departmental stores in particular. Is it any wonder?

THE COST OF SELECTED RAISINS.

Advices from Denia received this week are interesting. They state that, at the prices ruling, it will cost over 5½c. per lb. to lay down selected Valencia raisins in Canada.

When it is remembered that the wholesalers here are selling selected raisins at 5⅛ to 5¼c. per lb., not only is an idea of the strength of the primary market obtained, but there is also exhibited the foolishness of importers selling below what they could replenish their stocks of this particular fruit at, which has for some time been in light supply on this market.

CUSTOMS FRAUDS AND METHODS OF TRYING THEM

HON. W. PATERSON, Minister of Customs, a few days ago imposed a fine of $2,600 upon a manufacturing firm in Toronto for alleged attempt to defraud the Customs.

The case was, no doubt, proved to the Minister's satisfaction. If it had not he would scarcely have levied the fine he did.

But is it the proper thing for the Minister of Customs to be the judge in such cases? We think not.

When the Minister of Customs adjudicates upon such cases he is adjudicating upon cases in which his Department is the plaintiff. In other words, cases in which the Department is both prosecutor and judge. This is contrary to what is the accepted sense of British justice.

But that is not the only basis for objection against the present system. The other is the secrecy with which the present system is carried on. An importer is charged with defrauding the Customs. His case comes for review before the Minister, who gives his decision, for or against the importer, but it is a rare thing indeed that publicity is given to the matter. It is not, perhaps, that the Department takes particular pains to keep the affair from the press; but it certainly does not make any effort in the other direction.

Cases in which persons are charged with defrauding the Government—whether by fraudulent invoices, fraudulent entries or smuggling—should be ventilated, not before the head of the Department, but before a regular court of justice. This would not only do away with Star Chamber decisions, but would result in publicity being given to such cases, which could not be otherwise than wholesome.

Publicly ventilated cases of Customs frauds would be a strong deterrent to attempts at such practices, for there are a great many men who would dread publicity far more than they would a fine of even a few thousand dollars. But trial before a judge would entail, on the case being proven, the punishment of a fine as well as the penalty of publicity.

DRIED APPLE MARKET DEAD.

The demand for dried apples has been satisfied, and, as was anticipated in these columns, this week ends the abnormal prices which have been ruling this season.

Toronto jobbers are refusing to buy till the market is placed on a basis which may be expected to hold till the opening of next season's business. It is anticipated that prices will eventually settle down at about 4½c. outside. But for the present there is absolutely no life in the market.

THE SUGAR SITUATION.

THE present situation in refined sugar is undoubtedly a trying one to Canadian refiners, as they have to suffer through no fault of their own, owing to the cutting that is being indulged in at New York.

Owing to the fact that the United States Government allows a rebate of the full duty on the imported raw article when exported as refined, the Canadian refiners are compelled to keep their prices down, or the Canadian market would be made a dumping ground by the sugar Trust and the independent refineries. In fact, it is understood that quite a lot of United States refined sugar has already been sold in Canada, in order to further the illegitimate fight now in progress between the United States refiners.

Raw sugars are higher, and this makes the present position of affairs all the more unsatisfactory to the Canadian refineries. Some round transactions in raw sugar have been recently reported from New York, a lot of 25,000 tons Cuban molasses sugar changing hands at $2.25 cost and freight, basis 88 degrees. There is a decided scarcity of this grade in the market. In addition to the above the Trust announced that it is proposed to pay as much for molasses sugar over No. 10 Dutch standard in color, as it would for Muscovado. Centrifugals have also changed hands in round lots at 4⅜c, yet refined is being sold for less money than the figure named for this class of raw sugar.

CANADIAN PRODUCTS FOR FRANCE.

The Paris Exhibition opens April 15, 1900, and closes November 5 following. Canadians who propose exhibiting must return forms of application for space to the secretary of the Canadian Commission, Ottawa, not later than June 1, 1899.

It is to be hoped that there will be a good exhibit of the natural products of the Dominion at this exhibition.

Canada's exports to France are increasing, but still, according to the returns of 1897, they have not yet reached in value the sum of $700,000, in spite of the commercial treaty.

Our chief exports to France for the fiscal year 1897 were: Animals, $125,014; fish and fish products, $295,974; lumber and manufactures of wood, $152,019. It is obvious, therefore, that it is the natural products of the country which a particular effort on the part of Canada should be made to bring before the French people and the people of other nations who will visit the exhibition.

Canadian wines should not be overlooked for the exhibition. While France is a large producer of wines, it is also an importer. Lately it has been importing from Australia, and Canada, in 1897, sent $1,210 worth of wines and spirits.

CANADIAN PACKERS AND THE RAILWAYS.

THE executive committee of the Canadian Packers' Association met in Toronto on Tuesday and Wednesday, prior to holding a conference with the Traffic Association regarding freight rates.

At present the packers find themselves often much inconvenienced by the freight rates and conditions imposed by the railway companies, and particularly during the winter season.

It is to be hoped that the packers will obtain some satisfaction from their conference with the railway men.

With, perhaps, the exception of the Standard Oil Trust, there does not appear to be any industry in Canada that is without a grievance of some kind against the railways, and the result is injury to both the home and the export trade.

Very little satisfaction is ever obtained from waiting upon the railway men. And, what is more, it should not be necessary for the canners or those engaged in any other industry, to take their grievances to them. There should be a railway commission, empowered to not only listen to grievances, but clothed with the authority to compel their removal.

WHEAT UNUSUALLY STEADY.

THOUGH at intervals there have been slight fluctuations in the price of wheat, this article has continued, in Toronto, from August last to the present date, within a range of 7oc., the price never falling below 67c., or rising above 74c. in the intervening seven months.

The grain dealer who remembers an instance of steadiness in wheat similar to this must be a veteran, for such another has not come within the experience of one of the oldest millers in Toronto.

The cause assigned for this state of affairs is that there is very little speculative tendency on the part of the general public, and the wheat manipulators of Chicago, New York, etc., have been unable to create a "boom" as has been done nearly every fall or winter.

The collapse of the Leiter boom in Chicago last summer has been a big factor in causing this result. Young Mr. Leiter's fate has, naturally, made the general public fearful of speculating in wheat. It is to be hoped that the lesson will not be forgotten for years to come, and that the price of wheat will be ruled by the laws of supply and demand rather than the dictums of bears or bulls on the wheat exchange.

EXPORT TRADE IN WOOD BOARD.

It is quite possible that an export trade in wood board may be developed.

One factory in Canada, the other day, received an inquiry from a large soap manufacturing firm in England for 2,000 tons, but, through press of business at home, it was unable to fill the order.

It is to be regretted in a way, that this firm could not fill the order, but perhaps there are others who are not so busy with the home trade that they can.

Perhaps the High Commissioner's office in London can be induced to ascertain what the possibilities for doing an export trade in wood board are. Then, no doubt, the factories in Canada will make the necessary provisions for catering for this as well as for the home trade.

THE CURRANT SITUATION.

Advices from Patras, under date of February 20, state that there has been a considerable fall in the price of currants since the beginning of the year, and that prices on that date were 1s. per cwt. lower than previous figures.

Shipments of currants from Greece to the various consuming countries were, up to the end of January, as follows:

	1898.	1897.	Total net tons 1897-98.
London....	27,100	25,500	30,000
Liverpool ..	22,100	21,300	23,000
Out ports..	7,500	5,000	5,000
New York..	11,200	10,700	12,500
Canada	1,900	1,400	1,600
Australia...	3,900	2,600	3,300
Continent ..	28,000	19,500	25,000
France	1,700	1,000	2,300
Trieste, etc.	2,600	2,700	3,300
	106,000	89,700	106,000

EVAPORATED APPLES FOR ENGLAND.

Mr. Harrison Watson, the curator of the Canadian section of the Imperial Institute, London, England, has been in communication with Anderson & Coltman, Limited, 75 Philpot Lane, London, E.C., who inform him that they have decided to push the evaporated apple trade, and would like to hear from Canadian producers of these goods with a view to taking up agencies.

It is to be hoped that those interested in the matter will correspond with Anderson & Coltman.

Mr. Watson, in a letter to the editor of THE CANADIAN GROCER, ventures the opinion that Canada could do more business with Great Britain in this line, and this paper quite agrees with him.

Just what we send to Great Britain in evaporated apples, the trade returns do not show, both dried and evaporated being placed under one classification, namely, "dried apples," and our total shipments under that classification in 1897 were 638,565 lb., valued at $27,127. Germany, that same year, took 3,678,312 lb., valued at $118,042, and Holland 699,034 lb., valued at $23,251. Our exports to all countries were 5,548,385 lb., valued at $179,504.

FINEST GRADE VALENCIA ALMONDS EXHAUSTED.

It was recently stated that by the end of March stocks of Valencia shelled almonds of the finest grades would be exhausted. Advices received in Toronto this week indicate that these expectations have already been realized, for they state the finest grades are exhausted, while only limited quantities of the other grades remain.

INDIAN AND CEYLON TEA CONSUMPTION.

The total consumption of Indian and Ceylon tea in 1898 was 33,000,000 lb. more than in 1896, 20,000,000 lb. of this being taken by new markets. The production during that period only increased 18,000,000 lb. This means high prices for Ceylon teas.

Ceylon teas in London last week under 8d. rose in value to the extent of a ½d. per lb.

The average price for Ceylon teas in London last week was 8.66d. as against 7.23d. in the same week last year.

EGGS TAKE A TUMBLE.

Last week, note was made of the unusual high price of eggs, and a tumble in quotations was predicted.

The prediction has been abundantly verified, as, since our last issue, there has been a decline of 5c. per dozen, the price to retailers now being 14½ to 16c.

The prices now ruling are, however, not sufficiently low to permit of the clearing out daily receipts, so it is likely there will be a further decline of a few cents. On March 11th, last year, eggs were selling at 13c.

TORONTO'S EXPORTS INCREASING.

February was a record breaker in the exporting trade of Toronto. The total exports from this city reached almost a million dollars, and are said to be the heaviest in the history of the Customs House. In fact they came within some $20,000 of doubling the figures of February of last year. The total value of the exports from Toronto last month was $910,216, against $465,248 for February of 1898, an increase of $444,968. The most remarkable increase was shown in the exports of animals and their produce, which were $316,753 greater, the exports in these two lines being almost three times what they were in February of last year. Exports of manufactured articles more than doubled, the increase last month being $123,254.

HIS SILVER WEDDING.

Mr. George McWilliam, of McWilliam & Everist, Toronto, celebrated, on Monday evening, his silver wedding, by giving a supper to a number of his friends. Mr. McWilliam is receiving many congratulations from the trade on the conclusion of his 25th year of married life.

"Do you give due Weight to the Fact" that it is better business policy to give "marked" value to your patrons at a fair profit than commonplace value at an unfair profit?

"SALADA"

CEYLON TEA

leaves a fair but not an exorbitant profit, but it is **So Good** that it **Sells** day in and day out.

32 Yonge St. TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1 lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

OLD ESTABLISHED
ENGLISH VINEGAR MAKERS

are desirous of appointing first-class agents for Eastern Provinces of Canada.

Apply to **MALT, 109 Fleet St., E.C.**
Care CANADIAN GROCER. (13) **LONDON, ENG.**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**
Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.
Commission Merchants

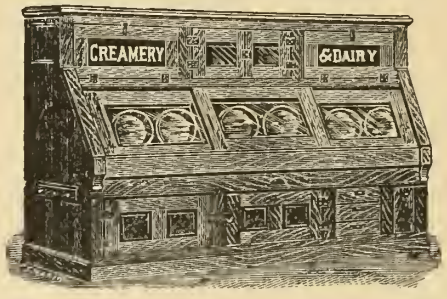
BUTTER, CHEESE, EGGS, GAME and POULTRY,
and all kinds of
COUNTRY PRODUCE
Sold on Commission.

Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

Aubin's Patent Refrigerator



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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, March 9, 1899.

GROCERIES.

THE wholesale grocery trade of the past week has been a fairly satisfactory one for this time of year. The volume of business is rather better than the average, and the general tone of prices is healthy. There is little more inquiry for canned vegetables, and the price of tomatoes and crrn is held slightly higher than a week ago; some of the dealers who had been quoting lower than their fellows have advanced their prices 5c. on these lines, and 95c. to $1 now represents the price for corn, while 90c. is the ruling figure for tomatoes. There is a fair demand for canned salmon and other descriptions of canned fish. The tea market continues to be a strong feature, there having been a further advance in Indian and Ceylon teas in Great Britain, while scarcely any spot teas of this description are to be had upon this market. Japan teas are steady, and China green strong. The sugar market is in a most satisfactory condition, there being a better trade doing, while prices are stronger, although no actual changes have taken place in quotations on the Canadian market. There have, however, been advances in the outside markets. The foreign dried fruit trade is quiet, with prices, as a rule, steady. Coffees are still somewhat irregular in the outside markets, but there is no change here, and a fair business is being done. In spices, a firmer feeling in pepper is to be noted. Prices on tapicoa and rice continue with an upward tendency.

CANNED GOODS.

The inquiry for canned goods is a little better than it was a week ago. During the week a holder of canned tomatoes was offered 87½c. for 500 cases, but refused, his price being 90c. There have, however, been some transactions in round lots at 85c., but as a rule holders do not seem willing to accept this figure. Wholesalers who were last week quoting as low as 85c. have advanced their figures to 90c. and are now firm at that price. This is now the ruling figure to retailers. There has been an increased demand for tomatoes during the past week. The ruling price for corn this week to the retailers is now 95c. to $1 per dozen, those who were last week willing to accept as low as 90c. having advanced prices 5c. per dozen. The feeling in regard to corn is even stronger than in regard to tomatoes, and there have been some transactions during the past week or ten days in car lots at 90c. f.o.b. factory. The general opinion appears to be that corn is more likely to maintain its price than tomatoes. Peas are meeting with a moderate demand and are unchanged at 75c. per dozen upwards. An increase in trade is to be noted in canned fruits, particularly for peaches, pears and strawberries. There is quite a range in the price of both strawberries and raspberries, the former being quoted at $1.50 to $1.75, the latter at $1.50 to $1.65 per dozen. This, of course, is due to the character of the syrup in which fruit is put up. There is a good demand for canned salmon for this season and there is

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

a fair movement in such lines as canned haddies, kippered herrings, lobsters and sardines. There is a little business being done in canned beans at 75 to 80c, and some round lots are reported to have changed hands at 75c. There is a little business being done in gallon apples at quotations. There have been some sales at $1.90 to $2 f.o.b. factory and at 70c. f.o.b. factory for 3's.

COFFEES.

Although the market has been somewhat easier, cables received here state that the market for Rio coffees is a little stronger on the basis of 6c. for No. 7's. The wholesale trade reports a good business for green coffees at former prices.

SUGARS.

There has been a decidedly better feeling in regard to the sugar market during the past week. London cables on Saturday noted an advance of 1½d. in beet, and on Monday there was a further advance of ¾d. In New York, on Monday, granulated advanced ⅛c. per lb. All this has, naturally, imparted increased strength to the Canadian market, although no changes have taken place. The demand, while it has improved somewhat, is still not satisfactory to either refiners or wholesalers. This is probably, to some extent, due to the competition of American refined sugars, which are still coming into this market. The local price for granulated sugar is still $4.48 for granulated, the product of the Montreal refineries, and $4.43 for the Acadia. Yellow sugars are quoted at from $3.93 upwards. There is a nice, bright Demerara crystal raw sugar on the market, which is quoted at 5½c. per lb. Porto Rico raw sugar is quoted at 3⅝ to 3¾c. per lb.

SYRUPS AND MOLASSES.

Syrups are moving fairly well, and the demand is chiefly for bright table descriptions. A fairly good portion of the demand is for corn syrup, which is selling as follows: Bbls., 2½c. per lb.; half-bbls., 2⅝c. per lb.; kegs, 2¾c. per lb.; 3-gal. pails, $1.20 each; 2-gal. pails, 90c. each. Molasses are moving fairly well, and the New Orleans description is from 1 to 2c. per gal. dearer in the primary market, while local dealers are quoting slightly higher figures also. New Orleans advices report offerings light for prompt shipment.

RICE AND TAPIOCA.

Advices from London just to hand state that the market is very firm for Japan rice, which is scarce. The price of tapioca continues to advance, and there is some speculation being done in this line. Local quotations for both rice and tapioca remain much the same as a week ago.

TEAS.

There is a decidedly strong tone to the tea market. The London market continues to advance, particularly in low-grade Indian and Ceylon teas. Mail advices state that teas which were a year ago being bought at 8d. are now selling at 9¼d. The average price at the auction sales of Ceylon teas for the week ending February 23 was 8¾d., against 7½d. for the same week last year. The official estimate of the Ceylon tea crop for 1899 is 125,000,000 lb., against 119,500,000 lb. last year, but the quantity available for the United Kingdom will be but 93,000,000 lb., against 96,000,000 lb. last year. Importers in Canada cannot yet buy on the English market, on account of the relatively high prices ruling there, but local stocks are now practically cleaned up. Consequently, it is likely they will be compelled to go there before long.

There has been a little movement in

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Japan teas during the past week at 15½ to 16c., but the Japan tea trade at the moment is not receiving much attention.

There is a fair demand for China green teas at from 15 to 16c., but holders are not inclined to show samples as they feel sure they will get higher prices shortly for these teas, particularly as there are still some of these descriptions being shipped from this market to the United States. A few hundred packages of China black teas have been shipped during the past week from this market to Nova Scotia. The price obtained is said to be about 1c. per lb. more than could be obtained here.

FOREIGN DRIED FRUITS.

CURRANTS — A little business has been done during the past week for importation at prices which would indicate that the market in Greece is steady. The volume of business, however, for importation has not been large. Wholesalers report a fairly good business in currants, most of the orders received containing some requests for this fruit.

VALENCIA RAISINS — The volume of business is still insignificant and the market is without feature.

PRUNES — Trade is fairly brisk. The demand is chiefly for cheap Bosnia prunes at from 4½ to 5c. per lb.

DATES—There is not much business being done, and we quote 5½c. for Sairs and 6c. for Hallowee.

FIGS—Mat figs are going out fairly well at 3½ to 3¾c. per lb. Natural figs are quoted at 4½ to 4¾c.

GREEN FRUITS.

There has been a good general demand. Oranges, lemons, bananas, apples and onions are selling actively at firm prices. Californian navels and large 420 Valencias have advanced 25 to 75c. this week. There are no 714 Valencias and very few 420 Valencias offering. Spanish onions are done. Cranberries are in poor demand, and, as stocks are fairly large, a decline of $1 is noted. Almeria grapes are about done, and, as there is still a demand for them, the price has gone up $1.

COUNTRY PRODUCE.

EGGS—Since Friday last week the receipts of eggs have continued to increase so steadily that a drop of 5c. in the price of fresh stock has been noted in as many days, and 14½ to 16c. is now quoted. Limed and cold stored are cleared out.

POTATOES— The market is decidedly firm. Some car lots have been sold at from 62 to 68c., f.o.b. Toronto, an advance of from 3 to 4c. The street market is firm at 70 to 75c. per bag.

BEANS—There is a good movement, with prices steady at 90c. to $1 for medium grades, and $1.10 for hand-picked.

POULTRY—Receipts are light, but sufficient to supply the demand. Prices are unchanged.

DRIED APPLES—The market is dead. The buyers state they have quit operations for the season, at the old figures, anyway. Unless some unexpected and improbable demand arises, it is considered that no more business will be done above 4½c. for No. 1 dried stock, which means a drop of 1¼ to 1½c. The evaporated apple market is likewise dull, with prices uncertain.

VEGETABLES —There is no change, except that rhubarb is 25c. dearer, as the hothouse crop is consumed, and the outside crop has not yet come in. We quote as follows: Rhubarb, $1 to $1.50; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.50 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 50 to 75c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2 to $2.50; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—There is an excellent demand for dairy large rolls and pound prints. Receipts of large rolls are plentiful, but the market can easily absorb more pound prints. These are wanted fresh, however, and stock which has been stored for some time is fully 2c. cheaper than the fresh-made article. The latter is quoted at 17 to 18c. in Toronto, an advance of 1c. over last week. A good local trade is done in creamery, but a de-

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POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

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cline of ½c. has taken place, owing largely to lower prices for export.

CHEESE—The English market has advanced considerably, and, as stocks are light in Canada, the feeling is very stiff. An advance of ½ to 1c. per lb. is noted. The idea for late makes is 10 to 10½c. per lb. A carload changed hands at 10c. per lb.

FISH.

The receipts of frozen fish from Manitoba are greatly short of the demand, which is excellent, largely on Lenten account. Whitefish, pike, and trout are ½c. dearer. Fresh perch are done. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 7c.; Man. perch, 5c.; Man. pike, 5½c.; Man. pickerel, 6c.; fresh whitefish, 8c.; trout, 8½c. lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 10 to 11c. per box; Halifax herring, $1.60 to $1.75 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.25 to $1.35 per gallon, or $7.50 to $8 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is 2c. cheaper than last week, and is now quoted at 68 to 68½c. for both red and white at middle freight stations. A good business is being done on the local street market. We quote: Wheat, white, 73 to 73½c.; red, 73c.; goose, 68 to 68½c.;

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

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Attention

Special Values
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Prunes
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Do You Handle NUTS?

ALMONDS
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PEANUTS
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} In Shell and Shelled

ALSO—Oranges Lemons Bananas
White Beans Onions Tapnet Figs

IT MAY PAY YOU TO CORRESPOND WITH,

CLEMES BROS. - - Toronto

peas, 64 to 66c.; oats, 35c.; barley, 46 to 47c.; rye, 57c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—There is no change. We quote as follows: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.70 to $3.80; straight roller, $3.15 to $3.25, Toronto freights.

BREAKFAST FOODS—Rolled wheat is 10c. cheaper; cornmeal, 10c. dearer. There is no other change. A good business is reported. We quote: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES Thee is no change in prices, but the feeling is decidedly weak. We quote cowhides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; Steer hides are worth ½c. more. Cured hides have declined ¼c., now being quoted at 9c.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL—There is no change. Fleece is unsteady at 15c., and unwashed easy at 10c.

SEEDS.

The market for both alsike and red clover is easier, 25c. decline being noted for both. Red clover is now quoted at $3 to $3.25, and alsike at $2.50 to $3.75, at outside points, though 25c. more might be had for extra choice lots.

SALT.

No change in price is to be noted. The demand is good. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48¾c. per sack of 154 lb.

MARKET NOTES.

Cheese is ½ to 1c. dearer.

Whitefish, trout, and pike are ½c. dearer.

Potatoes have advanced 3 to 4c. per bag.

Alsike and red clover have declined 25c.

Rolled wheat has declined 10c.; cornmeal is 10c. dearer.

New laid eggs have declined 5c. Held stock is cleared up.

Ceylon and Indian teas continue to advance in London.

Dried apples are not wanted at 1½c. below last week's figures.

The "Salada" Tea Company shipped a carload of tea to Buffalo on Monday.

Cal. Navels and large 420 Valencia oranges have advanced 25 to 75c. per case. There are no 714 Valencias left, and ordinary 420 are about done. Almeria grapes are $1.00 per keg dearer. Cranberries are $1.00 to $1.50 dearer.

The Dawson Commission Co., Limited, want to buy a few carloads of turnips and potatoes.

Some of the wholesale houses in Toronto are this week quoting canned tomatoes and peas 5c. per doz. dearer.

QUEBEC MARKETS.

MONTREAL, Mach 9, 1899.

GROCERIES.

THERE has been a fair trade doing in groceries during the week, the movement being improved as compared with last week. Sugar continues much the same, though the unsettled feeling outside is bothering local refiners. Syrups and molasses furnish no particularly striking feature. In canned goods, corn is rather easier than it was. Rice is firm, as last noted, and foreign advices indicate continued strength. The same remarks apply to spices. There has been more inquiry for coffee, and quite a fair degree of activity is noted in the tea market.

SUGAR.

There has been little change in the situation of the outside raw sugar markets since last report, prices being about the same as they were a week ago. Private cables from London report the market for cane quiet but firm, and beet steady with an upward tendency. Raws are active in New York also. The local market for the refined article is without any new feature. Demand is still slow, but refiners report that their advices from the west indicate that stocks are very low, and for this reason they anticipate a better trade during the course of the present month. The tone of the market is steady and prices show no change.

SYRUPS.

There is nothing new to note in the syrup market. Business is still very quiet, and prices rule about steady at 1¾ to 2¼c. per lb., as to quality at the factory.

MOLASSES.

There is little to relate in regard to molasses. Business during the past week has been exceedingly quiet, and, in the absence of transactions, it is somewhat difficult to quote prices, for round lots, after the cutting which has been indulged in during the past two weeks. Late advices from Porto Rico report the market higher, and it is said the crop will show a shortage of, at least, 40 per cent. in high grades. The yield in the English islands is also estimated to be lower, some reports placing the shortage at 25 per cent. for medium grades. A private cable from Antigua the other day quoted molasses at 20c., cost and freight net land and guage.

CANNED GOODS.

An easier feeling has prevailed in the canned goods market lately. This is especially the case with corn, and some large sales between houses of 500 case lots have taken place at 90c. per doz., and the range may be quoted at 90 to 95c. according to the size of the lot. Tomatoes have been quiet, with no quotable change, and the same can be said of peas. There has been little doing in salmon, offers still being made of cohoes at $3.75 f.o.b. Coast

RICE.

In sympathy with the continuous strong advices from abroad, the rice market is very firm, and prices have a distinct upward tendency, though no active change has yet taken place. Mail reports from Bremen note a strong market, and state that estimates of the export surplus of the Burmah crop have been further reduced 75,000 tons, and that present indications were that the total shortage would reach at least 400,000 tons. Offerings of Patna and Siam rices are light, with extreme prices asked. Demand here is quite brisk.

DRIED FRUITS.

There has been little change in dried fruits, and the market is largely a nominal one, in the absence of any movement in business.

SPICES.

The spice market continues firm, and pepper, ginger and cloves have been active with an upward tendency. Tapioca has also ruled strong at the advance recently noted. A late cable quotes this article at 16s. 3d. landed here c.i.f.

COFFEE.

There has been a better demand for coffee, and a fair amount of business is reported. Sales of small lots of Maracaibo have taken place at 12c., and several 100-bag lots of low-grade Santos at 8c. These prices are, of course, for unground bag coffee in straight lots.

TEAS.

The market for Japan teas is very firm, and values on new crop teas are expected to open higher. A round lot of medium Japans, which was offered at 14c. about 10

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Our stock of **TEAS** is complete and includes the following:

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Right Prices, Extra Quality. *Are you interested?*

Samples and prices on application.

S. H. EWING & SONS, Wholesale . . only, *MONTREAL.*

days ago, was placed lately at 14½c., with more inquiry for the same class of goods at that price. Medium grades have sold quite freely also, at 15½ to 18½c. There is still an inquiry for Pingsuey gunpowder at from 10½ to 14c., and several sales have taken place within that range. In blacks, quite a few cheap Congous have changed hands, but business in this class of goods is restricted by the fact that stocks are in small compass. Ceylons continue steady.

GREEN FRUITS.

There has been a fair trade in green fruits during the week. Oranges show some change, Valencias having advanced about 25c. per box, while Californian navels are also 25c. per box higher. All varieties of oranges are in fair demand. Lemons range within the limits of prices last quoted, but for future delivery, an easier feeling is noted, owing to supplies near at hand. Cranberries are in light demand, and Almeria grapes are very scarce. A few lots of pineapples are selling at 20 to 30c. each.

APPLES.

There has been no change in the apple market, prices ruling firm at $3 to $4.50 per barrel.

FISH.

The fresh fish market continues steady with a good inquiry for all sorts. Fresh caught haddock are selling at 4½c., while fresh herring sell from $1.65 to $1.75; tommy cods, smelts, and dore are unchanged.

Pickled fish are scarce and firmly held. No. 1 herring range from $4.75 to $5 per bbl. and $2.50 per half-bbl. No. 1 green cod are higher at $6.25, and stocks are light. B.C. salmon, are quoted at $12.50 to $13 per bbl. and No. 1 lake trout, $4.50.

There is no change in smoked or prepared fish. Haddies are strong at 7 to 7½c.; and dressed cod, 7 to 7½ for large, and 4c. for small.

COUNTRY PRODUCE.

EGGS—There was a weak feeling in the egg market to-day owing to the liberal receipts, and prices broke 3c. per dozen. The demand was only fair, and chiefly for small lots, at 18c. per dozen. The stock of limed and cold storage eggs is now well cleaned up, and quotations are withdrawn. In regard to fresh, the prospects are, if the present fine weather continues, prices will go still lower.

POULTRY—In dressed poultry, trade was again quiet. A few small lots were received, which met with a slow sale, but prices show no change. We quote: Fresh killed turkeys, 11c.; frozen, 9 to 9½c.; choice fresh killed chickens, 9½ to 10c.; western frozen, mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

MAPLE PRODUCTS — The demand for small lots of maple product is fair, of which the offerings are ample, and sales of syrup in small tins were made at 55 to 60c., and sugar at 6 to 6½c. per lb. No new maple syrup or sugar have been received yet, but some is expected in a few days. The crop this year is not likely to be large, owing to the little snow during the winter.

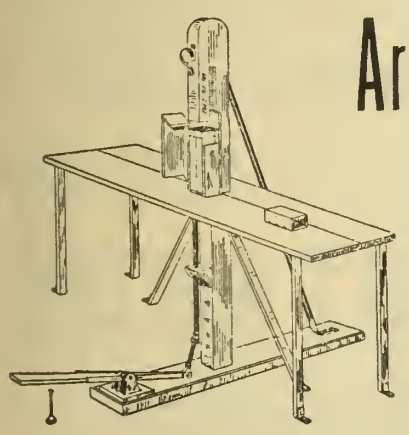
HONEY— In honey, trade was quiet, and the market featureless. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—There was nothing new in beans. The demand is slow and only for small lots to fill actual wants. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS — Continue in good demand with prices firmly held at $2.75 to $3 per bbl.

PROVISIONS AND DRESSED HOGS.

The demand for provisions continues to be of a limited character; in consequence, the market remains quiet and without any new feature to note. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined



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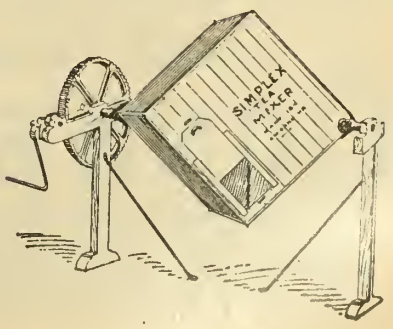
Mr. Halford, proprietor of the "Social" Ceylon Tea, uses the Armeda Packer and Simplex Mixer and says they are complete in every particular.



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"Anchor"—13-oz. plug—11 cuts to the lb, @ 39c.
"Club" —5's and 10's to the lb., @ 41c.
"Atlas" —8's and 12's " " @ 44c.
(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order Through Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P.Q.
F. W. HUDSON & CO., Ontario Agents, TORONTO.

at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

There was a fair demand for small lots of nice bright dressed hogs, and sales of such were made at $5.50 to $5.60, but held stock met with a slow sale at $5 to $5.25 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN.—The grain market was again quiet to-day and without any new feature of note. The demand from shippers was slow, owing, no doubt, to the soft tone of cable advices and little business was done. At western and eastern points of Toronto the feeling in coarse grains was easier, but no actual change in prices can be recorded. Oats on spot ex store, are quoted at 34¼c. to 34½c.; buckwheat at 57c. to 57½c.; peas at 73c., with holders asking 77c. afloat here May.

FLOUR.—There was nothing new in the situation of the flour market. The demand is of a hand to mouth character and prices rule about steady. We quote: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4 to $4.25; strong bakers', $3.70 to $3.90.

MEAL—Business in rolled oats in a small way was fair, and prices rule firm at $3.75 to $3.80 per bbl.

FEED—A fairly active trade continues to be done in feed, and, as supplies are not excessive, prices are sustained. Ontario white wheat bran, in bulk, sold at $15 to $15.25, and shorts $15.50 to $16 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—The tone of the market for baled hay is steady, but trade at present is dull. We quote: No. 1, $5.50 to $6; No. 2 extra, $4.25 to $4.75; No. 2, clover mixture, $4; clover, $3.50 to $3.75.

CHEESE AND BUTTER.

CHEESE—More activity has been noted in cheese since Saturday, and in addition to inquiry for United States goods, there was quite a lot of business transacted in Canadian negotiations that were opened Saturday being closed Monday for a line of 3,000 boxes eastern makes at 9¾c. up, the bulk of the lot realizing 9⅞ to 10c. As a consequence of this change in tone, holders are asking more money, and bids of 10c. have been refused for western makes, holders naming their figure at 10¼c., in fact, some holders are not in the market at all at present, as they firmly believe that the market is going still higher. The public cable was unchanged at 49s., but that it was no criterion was evident from the news received from New York, that more money had been bid in Liverpool on United States goods for reshipment across to this side and refused.

BUTTER—Remains quiet and steady, with a good local demand quite sufficient to keep prices steady at 20 to 20¼c. for creamery; 15½ to 16c. for western dairy rolls, and 14 to 14½c. for tub dairy.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 7, 1899.

ALREADY, there is a noticeable improvement in business, and all are looking forward to a good spring and summer. The weather is mild, which favors early business. New Porto Rico molasses has been on the market for some time, and seeds were landed this year earlier than usual. Our friends across the line are already pushing sales for fall. In hardware and in dry goods early buying has been the rule for some years, and competition is pushing the same rule into groceries. Brooms hold firm at the advance spoken of in our report last week, and even higher prices are anticipated. Cream of tartar is much higher, having made a sudden move this week.

OIL—There is a fair business at even prices. There is so much business to be done, and it is difficult to increase it. This is particularly the case in burning oil, but lubricating and paint oils give promise of a better demand this spring than usual, in-

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son
Fruit and Commission Merchants . . . . . **GUELPH, ONT.**

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE. DERBY

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.

Telephone 645.

MOST people think there is no Bacon like our **FAMOUS ENGLISH BREAKFAST BACON,** and they are right. But we have another line, the **SELECT BREAKFAST BACON.** If it is a matter of price with you, try it, and your customers will ask for it again.

F. W. FEARMAN COMPANY

Limited

HAMILTON, ONT.

TARTAN TEA

The finest Ceylon and Indian Teas in the handsomest packages on the market. Selling well, and always increasing. You should have some of this business.

BALFOUR & CO. Wholesale Agents HAMILTON

The Quality of CLARK'S MEATS

Satisfies consumers everywhere.

YOU NEED THEM!

Now is the time to get the best prices on . . .

Dried Apples

If you send them to the right address—

66 ESPLANADE WEST.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.

13 Jarvis St., Toronto, Ont.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT ST. TORONTO.

creased manufacturing through the Province affecting the demand.

SALT—English coarse salt continues to arrive freely, each weekly steamer bringing 6,000 or 7,000 bags, besides that which is shipped through to the west. Little as yet has been stored here by importers, but outside points have been well stocked, and many local holders have been supplied. The quality of the Liverpool factory-filled, or at least some brands, is very fine, and is arriving in splendid condition. Outside dealers should be sure and have their orders in before the steamers stop running early next month, as prices will tend higher. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—As the season advances some wholesalers are looking for stock, particularly tomatoes, though some hold good stocks. Corn is also inquired for. Peas show no change. Salmon is firmly held. Stock is not large, and there is every prospect of higher prices. Lobsters are scarce, but the high price has affected sales. Fruits begin to move more freely. Peaches are held firm. While meats are lower than last fall they are firm at present quotations, and it is expected somewhat the same conditions as last year will rule. In kippered herring and finnan haddies, stocks are light and prices firm. Domestic sardines have a fair movement. Stocks of scallops are light.

GREEN FRUITS—With the warmer weather business is more active and market is firm. Valencia oranges have a large sale, and price tends rather higher. In Californians, there is but limited sale and the price is easy. There are very few Jamaicas or Floridas offered. Lemons, which continue to have a large sale, are low. In apples, very few are held, and even for poor stock high prices are obtained, and there is a fair sale. Cranberries have but light sale; chiefly offered in bushel boxes. Bananas tend to move more freely.

DRIED FRUITS—Prunes still have the chief sale. The 25-lb. box Californians are prefered. Some good French and Bosnia are offered at low prices. In raisins little is doing, and prices are easy. Demand is for loose muscatels, and seeded currants have a fair sale at even prices. In figs, there is very light movement. Dates are firm. In evaporated apples stock is light and firmly held. There is but a fair sale. Dried are dull, though quite firmly held. In onions, stock is small and full prices are asked. Dealers begin to look forward to the arrival of Spanish. In peanuts high prices still rule.

SUGAR — There is a very steady sale at even prices. Dealers have small stocks both of American granulated and foreign yellows, but the big end of the trade is in the sugars refined by the Maritime refinery. There is quite a firm feeling with increased demand expected.

MOLASSES — For the past two weeks new Porto Rico has been offered. Arrivals so far are light; quality is good and prices quite high and firmly held. Little change expected until direct importations arrive. In Barbadoes, the market is about bare, and little if any new is expected within a month. New Orleans is firmly held. Late importations have been of particularly good quality. Syrup has little sale, and very little stock is held.

PRODUCE—Eggs, this week, have again turned higher, and are scarce. There is a good sale. Arrivals are now of good quality. Butter is firmer, particularly for best stock, but there is little advance, and it is very difficult to get prices up, even for late-made creamery. In cheese, there is light sale at even prices, and prices continue below those quoted west.

FISH—The season for frozen fish is about over. Sales are active, but the stock cannot be got. There have never been as light arrivals of frozen herring during a winter. Fresh cod and haddock keep scarce, so finnan haddies are about out of the market. The stock of dried fish is light, and prices, particularly for codfish, are firm. Pickled herrings are scarce and high. Smoked are quiet. Boneless move more slowly. There is no large business in any line. A few gaspereaux have been caught, but the price is still high. Few are packed until later, the early catch being either sold for bait or sold fresh or smoked. They are a large catch here; as a rule, over 20,000 bbls. are caught. But few lobsters are sent here. We quote as follows: Large cod, $3.75 to $3.80; medium, $3.70 to $3.75; pollock, $1.75 to $1.80; Grand Manan pickled herring, $1.95 to $2 ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5½ to 5¾c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; frozen smelt, 5½ to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¾ to 3c.; frozen haddock, 2¾ to 3c.: gaspereaux, $2 to $3 per 100; lobsters, small, 3½ to 4c.; do., large, 10 to 12c.

PROVISIONS—There is but a fair demand for barreled meats. Pork and beef are firmly held. Eastern competition tends to drive the western out of the market, and in beef, Canadian has increased sale. Lard is easy, with quite a range in price.

FLOUR, FEED, AND MEAL. — Flour in local market tends easier, and there is but fair sale. Oatmeal is rather higher, with oats firm. In cornmeal, the price is lower, and sale is large. Feed continues hard to get. Hay is low. Beans are lower in this market; fair stocks held. Barley and split peas are higher here; there is a fair stock. Blue peas have an improved sale. Dealers are giving particular attention to seeds, and already there have been quite large arrivals. Prices rule lower than last year. A large quantity is handled here. In timothy seed,

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

TENDERS.

SEALED TENDERS, marked "For Mounted Police Provisions and Light Supplies, Yukon Territory," and addressed to the undersigned, will be received up to noon on Wednesday, 5th April.

Printed forms of tender, containing full information as to the articles and quantities required, may be had on application to Superintendent A. B. Perry, N.W. Mounted Police, Vancouver, B.C., or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque or draft for an amount equal to five per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted, the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller N.W.M. Police

Ottawa, 21st February, 1899. (11)

The
DETECTIVE AND CONFIDENTIAL AGENCY.
Room 12, Janes Building,
75 Yonge Street - - TORONTO
Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and **"Clubhouse"**
in 50 and 100 lb. tins.
These brands are registered, and the quality guaranteed by us.
All orders promptly attended to.

SECTION OF GENERAL OFFICES AND SAMPLE ROOM—CHASE & SANBORN, MONTREAL.

HISTORY OF COFFEE (CONTINUED)

IN 1714 a plant was presented by the magistrates of Amsterdam to the French King Louis XIV.

This plant was carefully nursed, and from this source plants were forwarded some years later to the French West Indies, and from these all the coffee found in the Western Hemisphere derives its origin.

The Parisians immediately adopted the drink, and it became the fashionable beverage of Paris. It could only be indulged in by the wealthy few, as the price was exorbitant. It is stated that a sum equivalent to $15,000 per year was expended for supplying the daughters of Louis XV. with the beverage.

The English owe to Mr. Edwards, a Turkish merchant, their knowledge of coffee. This gentleman about the year 1650 brought to England a Greek youth who used to prepare the drink for his master ; the latter, however, finding that the novelty began to attract too many visitors to his home, gave the boy his liberty, and enabled him to open a coffee house of his own.

At first it met with violent opposition ; it was denounced as a "vile drink," "poison," etc. A heavy tax was imposed upon it by the Legislature, but, notwithstanding all opposition, the beverage constantly gained ground, and coffee houses were as plentiful in London as at Constantinople.

Across the water the custom jumped, and the infant United States commenced to nourish its strength from the coffee-pot ; and in no place in the world probably are the influences more healthful, the effects more happily displayed than in that country, especially at the "Old French Market" in New Orleans. The coffee vendors are distributed throughout the market place and streets, and are kept as busy as bees supplying cups of coffee to the European, Creole, New Englander, the Westerner, who, standing side by side in the open street, forget caste, and sip the nectar.

The coffee houses of New York are intimately associated with the history of the city. Here were gathered the leading literary, professional and business men who discussed the leading topics of the day while sipping their cups of coffee.

But the coffee house is a thing of the past. The more pretentious club house has taken its place, and the lovers of coffee are forced to the restaurant for their favorite drink.

Continued on this page in next issue of The Grocer.

CHASE & SANBORN

Proprietors; "Seal Brand" Coffee. **MONTREAL**

Blue Label Tomato ..Ketchup

is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

UPTON'S ORANGE MARMALADE

In purity,
it has no equal.

In flavor,
it cannot be excelled.

Sold in 1-lb. glass jars and
7-lb. wood pails.

HENRY WRIGHT & CO.

Selling Agents,

Toronto, Can.

the bulk is American, as it is lowest in price. The Canadian is the best quality. Clover seeds are largely Canadian. We quote as follows : Manitoba flour, $4.65 to $4.75 ; best Ontario, $4 to $4.10 ; medium, $3.75 to $3.85 ; oatmeal, $3.90 to $3.95; cornmeal, $2.25; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 90 to 95c.; yellow eye beans, $1.75; split peas, $3.90 to $4.10 ; round, $3.25 to $3.40 ; pot barley, $3.90 to $4.10; hay, $7 to $8 ; timothy seed, American, $1.60 to $1.75; do., Canadian, $1.80 to $1.90; mammoth clover, 7 to 8c.; alsike, 7¼ to 8½c.; red, 6½ to 8c.

ST. JOHN NOTES.

Baird & Peters are offering new Porto Rico molasses.

Mr. A. P. Simpson of Foochow, China, called on the tea trade this week.

C. & E. Macmichael received this week a shipment of Paterson's worster sauce.

C. D. Trueman has received a shipment of "Prairie Rose" Santa Clara Coast packed prunes.

Customs receipts for Febuary show an increase of $3,606.46 over the same month last year.

Brock's Bird Treat, displayed on an attractive stand with their bird seed in its handsome packages, sets off the windows of many of the retail drug stores of the city.

Editor Stewart of the Maritime Merchant is very ill. It is to be hoped that he will have a speedy recovery.

A. T. Randolph & Sons, Fredericton, received a carload of extra choice New Orleans molasses this week.

The smelt season is over. About 500 tons were shipped from Richibucto, the fishermen getting about 3c. per lb.

A pork curing and packing company has been formed at Summerside, P. E. I., with A. C. Rogers, Pres., and J. W. Clark, Secy.

THE GROCER regrets to report the death of W. A. Short, Richibucto, who for many years has kept a drug and grocery store there.

Tippet & Co. landed a large shipment of Fry's cocoa and chocolate and Codou's French maccaroni ex steamer from London last week.

Robert Fair, perhaps the best known grocer of Fairville, has sold his business to his two sons. who will continue under the style of Fair Bros.

St. John and Halifax regret that Mr. Preston, Canadian immigrant agent, should have sailed to England via Boston rather than a Canadian port.

The new I.C.R. elevator, to hold 500,000 bushels, is to be completed by October 1, and will be modern in every particular. The C.P.R. are expecting to very much increase their wharf accommodation.

It is expected this summer very low rates will rule to allow tourists to take the sail up the St. John river, and spend a day in Fredericton, returning by train. A more pleasant trip cannot be taken.

THE GIFT SCHEME OUTDONE.

Tea and spice dealers will have to take a back seat in the matter of gift "schemes" ; for their most attractive offers of merchandise "on the side" do not compare with the trading inducements held out by certain rival towns in Kansas bidding for the farmers' grain. According to a local dispatch, the towns of Lacrosse and Larned are in a big fight for the wheat shipment from the Arkansas valley. Larned grain buyers offered a free dinner to every farmer who would bring to that town twenty-five or more bushels of wheat. Lacrosse now goes one better and offers hotel accommodations over night to farmers in Larned territory, besides a good time at the opera house or elsewhere. This rivalry is attracting the attention of the whole wheat region. —Ohio Merchant.

A carload of hand-picked white beans just in store with W. H. Gillard & Co.

CURRENT MARKET QUOTATIONS

March 9, 1899.

Tbis list is corrected every Tbursday, and tbe quotations bereln given are for tbe cities of Moutreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. Tbe prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on tbe usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under tbe direct control of tbe Editors who call daily upon all tbe leading bouses in tbe principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	15½	16	15	16	12	14	.....	.....
" " pound prints	.....	.....	16	18	17	18	.....	.....
" " tubs, best	.....	.....	13½	14	16	18	.....	.....
" " tubs, second grade	.....	.....	10	12	14	16	.....	.....
Creamery, tubs and boxes	20	20¼	19½	20½	18	20	.....	.....
" prints	21	22	21	22	20	22	.....	.....
Cheese	10	10¼	10	10½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	.....	1 05	95	1 00	85	95	.....	80
Cberries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	85	90	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	.....	1 70
Succotasb, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	95	1 00	....	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horsesboe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Coboes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	11½	12	.....	12½	.....	12	.....	.....
" " ½'s	19	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" otber brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$3 75	.....	.....	3 50	4 00	.....	.....
" " 420's, large	3 25	3 50	6 75	7 00	3 75	4 00	.....	.....
" " ordinary	.....	...	3 50	4 00	3 50	4 00	.....	.....
" Mexican, per box	2 75	3 25	.....	...	.....	.....	....	.....
" Jamaica, per bbl	4 25	4 50	.....	.....	5 50	6 00	.....	.....
" California Navels	3 25	3 50	3 75	4 00	3 50	4 00	.....	.....
" Marmalade	.....	.....	2 75	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 25	3 50	4 00	.....	....
Bananas, per bunch	2 25	2 75	1 65	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 00	2 50	4 50	3 00	4 00	.....	.....
Cranberries, per bbl	5 50	7 00	6 00	7 00	9 00	10 00	....	.....
Sweet Potatoes, bbl.	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	5 50	7 50	10 00	11 00	6 00	7 00	....	.....
Spanisb onions, per crate	75	80	.....	1 35	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	3 00	3 50	2 75	3 00	.....	.....
Red Weathersfield onions, bbl.	.....	.....	3 00	3 25	.....	.....		.....
Cocoanuts, per 100	.....	.....	.....	4 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 35	.....	$4 48	4¼	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 43	.....	4¾	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 48	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 58	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 35	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 25	5¾	6	.....	6¾
Pbœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra brigbt	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Brigbt coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3½	3¼	... ..	... .
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Brigbt	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. palls	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	30	26	45	28	35	35	45
Barbadoes	.....	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Luncb tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
Englisb brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 25	2 80	2 95	.....	3 25	....	. .

COUNTRY PRODUCE

Eggs, new laid	23	24	14½	16	23	25	.....	15
" limed	15½	16	.....	.....	16	18	.....	.....
" beld or cold stored	.....	.....	.....	.....	18	20	.....	.....
Poultry—cbickens, dressed	.....	*10	40	65	25	50	.....	.....
Geese, per lb.	6	7	6	7	50	70	.....	.....
Ducks, per palr	*8	9	50	80	40	60	.....	.....
Turkeys, per lb	.....	11	10	12½	10	14	.....	. ..
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" ligbt color, 60-lb tins	8	8½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	....	.....	7	8	10	.....	...
" buckwbeat	6½	7	3	4	5	6	...	.....

* per pound.

FRUITS

Forelgn—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Fillatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. ...	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	18	19	16	18	.....	.....
Peaches	.....	.....	10½	15	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	.....	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	10¾	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	13	10	10¼	10½	12	.....	11½
Sbculder bams	.....	10	7½	7¾	8	9	.....	9½
Backs	...	...	10	10¾	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian beavy mess	15 50	16 50	.....	14 00	14 50	15 00	16 00	17 00
" sbort cut	.....	.....	.....	14 50	14 75	15 75	16 50	17 50
Clear sboulder mess	.....	.....	.....	13 00	13 00	14 00	.....	.....
Plate beef	.....	.....	.....	11 00	13 00	14 00	.....	.....
Lard, tierces, per lb	.....	8¼	.....	6½	6¾	7	9	9½
Tubs	7	7½	.....	6¾	7	7¼	.....	.....
Palls	.....	.....	.....	7	7¼	7½	.....	9
Compound, Palls	5	5½	5½	6	6½	7	.....	7
Sbortening, in 60-lb. tubs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	5 00	5 65	4 75	5 10	.....	.....	.....	....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 35	.....	2 40	.....	.....	.....	.....
Cut nails, base	.....	1 75	.....	1 75	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 55	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	50	.....	50	.....	.....	.....	.....
boiled	.....	53	.....	53	.....	.....	.....	....
Turpentine	.....	68	.....	67	.....	.....	.....	.....

A Grocer's Reputation

can be injured by the handling of indifferent goods.

BRANTFORD STARCHES

Culinary and Laundry, can always be relied on.

PUREST and SUREST.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	24	28	22	25	24	28	.....	.....
Gautemala	24	26	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almouds	28	30	28	30	.....	.....	25	30
Tarragona almouds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japau	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4	3½	4½	5	6	.....	4
Tapioca	3¾	4	3¾	4	5	6	.....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 00	2 25	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	12	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves, whole	12	15	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kalsow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Plug Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 50
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	6 50	6 00

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

"The Big Two"
Trade Winners
Grand Mogul Tea
Grand Mogul Baking Powder

will win you back the trade you have lost by selling other brands. No mistake about this. Scores of merchants tell us so, and we believe them, so will you.

T. B. Escott & Co.

Sole Agents — London, Ont.

Ceylon and Indian Teas

Shipments arriving daily, bought before the advance.

Get our prices before buying.

Warren Bros. & Co.

TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,
BRANTFORD, ONT.

CHOICE
GRENOBLE

WALNUTS

A direct shipment just to hand.

PERKINS, INCE & CO.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

WINDOW DRESSING.

THAT there has been a great deal of preaching done upon the subject of window dressing, I know full well, writes Edith R. Gerry in Printers' Ink, but it would seem that even those who thoroughly realize the power of advertising have not accorded just importance to this valuable branch of publicity. Window dressing is just as important as newspaper advertising. In fact, it is almost an indispensable part of advertising, playing the part of the poster much better than the poster does itself. It should have as careful attention as the newspaper advertising. It should be in the hands of a man just as capable as the advertising manager; and, moreover, one who fully appreciates the fact that advertising is the steam which propels the engine of business. In one way window dressing is certainly more valuable than newspaper advertising may ever hope to be, because, although it has not so much certain "circulation," its display is much more prominent, and it places the real article right in one's eye, and we all know how much quicker pictures tell a story than type, even if the type is read, and very many people will look in windows who will not read advertisements. In many of the large stores there is a capable man in charge of this branch, but he is usually treated as an alien. He has to fight to hold his own, and is looked upon in the light of an usurper who is trying to "do" everybody, and must be promptly squelched.

The windows of a store are like the index to a book—they tell what is within. If they are judiciously and artistically arranged, so that the effect is attractive and interesting, the impression is one which will be pleasantly remembered, even if it is not acted upon at once. We are most of us influenced by effect. It is only the artistic or scientific mind that tends to dissection, and because a window is attractively dressed it does not follow that a window must be richly dressed.

Very many people before deciding just what they want to buy, and where they want to buy it, "look in the windows." especially is this true of the class who have not the time to do their gazing by daylight, but must gaze at night after the stores are closed. All merchants concede that the real profit lies with these people, and certainly every endeavor should be made to make it as easy as possible for them to part with their money. The shades should be up at night and the lights bright. This will always attract the attention of those who pass, even if they are not thinking of such things, and will prove very effective advertising. These passers-by will purchase sometime, and then it is pretty sure to be at the store whose window display has attracted and pleased them most, notwithstanding the fact that the other stores may have advertised the same goods in the newspaper columns.

And window arrangements should be frequently changed. Make a woman think she will see something different in the windows every time she passes your store. She will learn to look for them and greet them as old friends. If I were building a store, I would have it situated in an open space and surrounded with glass from top to bottom. In every available space I would have merchandise artistically displayed, and the whole brilliantly lighted.

Please don't squelch your window-dresser. Respect him, and treat him as liberally as you do the all-conquering advertising manager. If you yourself are divided into proprietor, advertising manager, window-dresser, etc., be sure that the window-dresser part of you is as large and as active as the others. It will pay.

THE NEW TEA REGULATIONS.

A circular has been issued to collectors of Customs containing consolidated instructions regarding adulterated teas, part of which reads as follows:

The following instructions respecting the prohibition of adulterated teas are issued for the guidance of Customs officers, in the place of Memo. No. 954 B. and Memo. No. 998 B., which are hereby cancelled:

1. All teas or goods described as tea in respect of which samples are to be taken for examination or test or which are suspected to be prohibited, shall not be released from Customs control until it is decided that such teas are not prohibited under the Customs laws.

Decision as to the quality of tea presented for entry at the Customs will be rendered by the Department with all practicable despatch.

2. Samples of the following classes of imported teas, when entered for consumption, shall be sent to the Department of Customs at Ottawa to be tested, before such teas shall be released by the collectors, viz:

(a) All teas from the United States not accompanied by Customs certificates of fitness for consumption in the United States.

(b) All tea dust.

(c) All China green teas costing, when landed in Canada, 14c. per lb. or less.

(d) All other teas costing, when landed in Canada, 12c. per lb. or less.

Note.—The cost of "consigned teas" is to be estimated at the export price abroad (f.o.b.), with transportation charges added. In the absence of bills of charges, 2c. per lb. may be estimated for freight and charges from the country of growth to Canada.

H. P. Eckardt & Co. are quoting prices on canned beans which will interest live buyers.

A SCIENTIFIC AND ARTISTIC INVENTION.

If there is one thing a woman yearns for it is change, but it is not everyone who can afford the luxury of bran new dresses, blouses ribbons, laces, etc., etc., and, therefore, it came about that Maypole Soap was invented. With a few cakes of this wonderful soap, what transformations can be effected, and the dainty results to be obtained with literally no trouble, would be absolutely astounding were we not to take into consideration the giant strides which Science has taken during the 19th century: Science and Art having once joined hands there is small wonder that their combined efforts have met with such marvellous success. Up to a short time ago the process of dyeing was a positive torture to the thrifty housewife who recognized that cleanliness was not only a virtue next in value to godliness, but it was also an essential from an economical point of view. To obtain a pure and even tint, and a dye which can be used on all materials alike, whether they be silk, satin, cotton, wool or mixtures, the ideal is that prepared with soap. Maypole Soap is the only home-dye which fills the requirements demanded by all modern and up to-date women, it insures absolute cleanliness and equality of colour. Maypole Soap is easy, quick, fast and effective. No other dye can equal it and therefore none can beat it.

The Canadian depot of the Maypole Co. is at 8 Place Royale, Montreal, and the well known firm of A. P. Tippet & Co. are managers.

THE E. B. EDDY CO., LIMITED.

At the annual meeting of The E. B. Eddy Company, Limited, in Hull, satisfactory reports were read and adopted, and the following officers reelected for the current year: President, E. B. Eddy; vice-president, S. S. Cushman; secretary-treasurer, W. H. Rowley. During the year ended 31st December last the turnover was $1,800,000.

John Cunningham, grocer, Pembroke, Ont., is retiring from business.

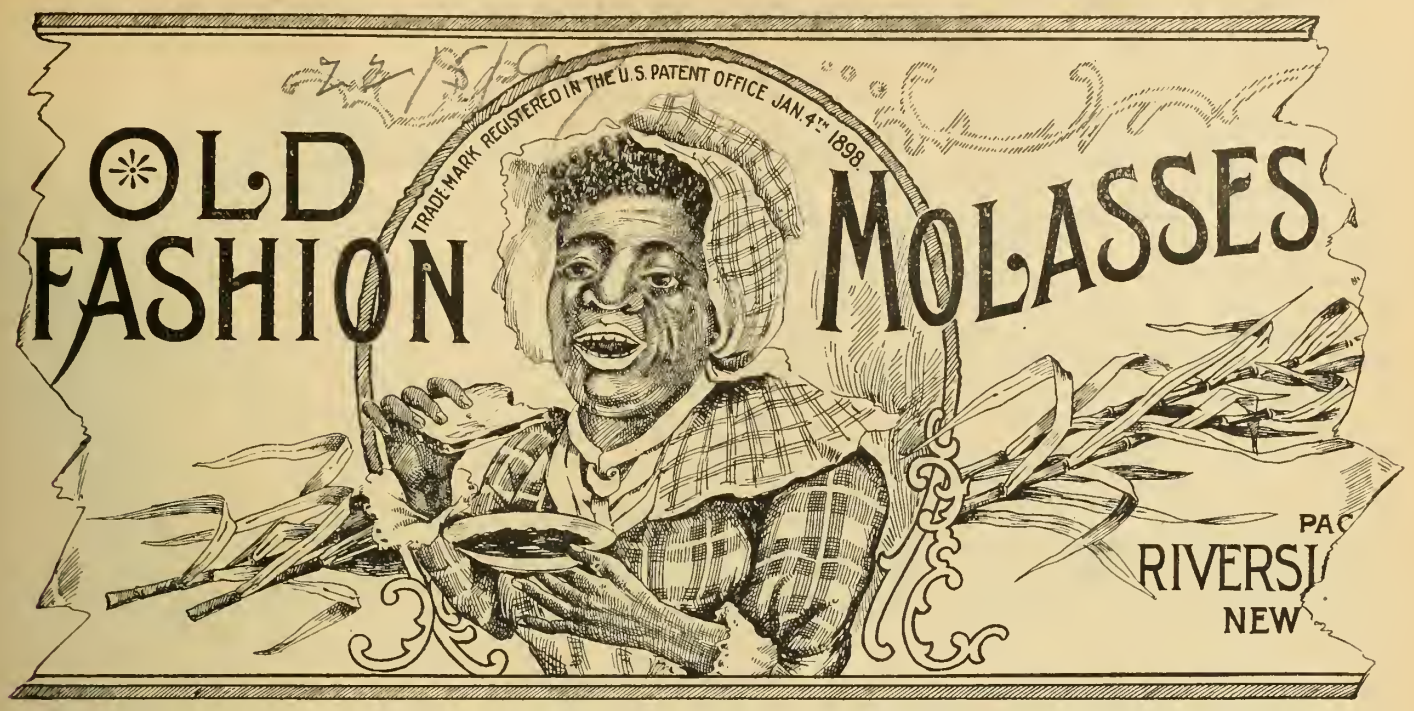
The C. P. R. land sales for the month of February aggregated 2,000 acres, for which $14,000 were realized.

It is reported that John Hoskins intends opening up a grocery and general notion store in Sutton, Ont.

Two starch factories are to be opened at St. Luce, Que., this spring, the centre of the potato growing district.

H. P. Eckardt & Co. report a shipment of light sugar syrup, barrels and half-barrels.

Special values in Young Hyson teas are being offered by H. P. Eckardt & Co.



From NEW ORLEANS

NO FERMENTATION
NO LEAKAGE
NO LOSS OF TIME
NO LOANING OF JUG

Up-to-date Package.

2-lb. tins, 3 doz. per case, ONE DOLLAR per doz.

Dunbar's Choice Open Kettle Louisiana Molasses.

½ Gallon tins, Cases of 1 doz., $4.50 per doz.
1 Gallon tins, Cases of ½ doz., $8.00 per doz.

Dunbar's Figs in Cordial.

Pint Glass Jars. 1 doz. per case, $9.00 per doz.

Dunbar's Preserved Figs, in heavy syrup.

½ Pint Glass Jars. 2 doz. per case, $4.50 per doz.
1½ lb. tins, 2 doz. per case, $3.75 per doz.
¾ lb. tins, 2 doz. per case, $2.25 per doz.

Dunbar's Fresh Dwarf Okra.

2-lb. tins, Cases of 2 doz., $1.40 per doz.
3-lb. tins, Cases of 2 doz., $2.00 per doz.

Dunbar's Louisiana Cove Oysters.

1-lb. tins, Cases of 4 doz., $1.00 per doz.
2-lb. tins, Cases of 2 doz., $2.00 per doz.

Dunbar's Shrimps and Tomatoes.

¾-lb. tins, Cases of 4 doz., $1.80 per doz.

Dunbar's Barataria Shrimps, dry packed.

1-lb. tins, Cases of 4 doz., $1.40 per doz.
1½-lb. tins, Cases of 2 doz., $2.50 per doz,

G. W. DUNBAR'S SONS

Packers of Canned Goods and Table Luxuries

NEW ORLEANS, LOUISIANA.

Hudon, Hebert & Cie., Agents, Montreal

THE JAPAN TEA CONTROVERSY.

Editor CANADIAN GROCER,—I am sorry to have again to trouble you upon the question of the increased imports of Japan tea, but the "Salada's" last statement leaves no alternative, as they challenge me to come out "flatfooted" and say that the firm I represent has not had teas consigned to Smith's Falls and shipped from thence to the United States, but on this point they are also entirely wrong.

The firm I represent has shipped no teas to the United States from Smith's Falls or any other Canadian point. All the teas we have shipped to Canada have gone into jobbers' hands and are mostly consumed, as large repeat orders have been refused, stocks in Japan being exhausted. It may also interest your correspondent to know that our firm has sold more tea in Canada during the past season than in any previous one. The shipments referred to, viz., Canada to the United States, during 1897-98 were very largely increased by a quantity sent into the United States by jobbers and others to take advantage of the United States duty.

The consumption of Ceylon and Indian teas has increased of late years, but investigation would prove that these teas have taken the place of China blacks and greens, and that there has been no decrease in Japans where they have been principally consumed heretofore.

The following tea market advices just to hand show still further increase: "Total to January 31, 1898, 8,766,861 lb.; total to January 31, 1899, 12,011,691 lb. Increase this season, 3,244,830 lb. Market closed."

C. M. BERNARD.

Toronto, March 6, 1899.

A MEDAL FOR MUSTARD.

J. & J. Colman, Limited, are keeping up to the standard of excellence they long ago set themselves. At Grahamstown, in Cape Colony, an exhibition was held recently, and writing of their exhibit, a correspondent advises us that it was the best in the show from a commercial point, and that the giant mustard tins and cardboard boxes of starch came in for much admiration. Our Grahamstown contemporary, The Journal, in its issue of July 5, writes: "Messrs J. and J. Colman, Limited, London, have a first-class and interesting exhibit of their famous mustard, starch, and blue, which is displayed in a very tasty manner, and the mammoth tins are so constructed as to come in for a variety of uses after they are emptied of their contents." By later advices we learn that the firm have been awarded the gold medal. There is no slackness here or depending on the reputation acquired in the past, and we are glad of it.—Commerce, London, Eng.

BUREAU OF BUSINESS INFORMATION.

PROPERTIES FOR SALE OR WANTED.

WANTED—A $3,000 TO $5,000 STOCK OF general store goods in exchange for unencumbered village property in Ontario; balance, if any, cash; all correspondence confidential. Box 270, Globe Office, Toronto.

GROCERY STOCK FOR SALE—A SNAP. Address Box 23, Sarnia, Ont.

GENERAL STORE BUSINESS—STOCK ten thousand; large turnover; good town; rare chance for quick mover; good reasons for selling. Apply Box 590, Globe, Toronto.

WANTED — PROVISION MERCHANTS. An old established English firm of provision merchants of 70 years' standing, doing a large business with the wholesale merchants and cooperative societies at Liverpool, Manchester, Birmingham and the North of England; would be willing to accept an agency from a first-class Canadian firm for saleable goods in the provision trade; bankers or any other reference or security can be given Address Mark Fentem & Co., Wholesale Provision Merchants, Stalybridge, Manchester, Engiand.

FOR SALE—GROCERY BUSINESS—IN town of Waterloo; reasonable terms. Address Box 463, Waterloo, Ont.

WANTED FOR CASH—CORNER GROcery; between Spadina and Shaw streets, south of College. Box 759, Telegram, Toronto.

FOR SALE—SMALL, FRESH GROCERY stock, with lease; immediate possession. 425 Wellington, corner Farm street. Apply S. C. Marson, 13 Temple, 185 St. James street, Montreal.

FOR SALE—AT A BARGAIN—IN THE city of Brantford, a two-storey brick grocery store, butcher shop and dwelling. For particulars address 58 Richmond street, Brantford.

GENERAL BUSINESS FOR SALE—FOR three thousand dollars, including store, storehouse, dwelling, etc.; business worth one thousand a year; also stock complete. Box 458, Mail and Empire, Toronto.

TO LET—IN THE CENTRE OF THE village of Tara, first-class photograph gallery and grocery store. T. R. Foster.

GROCERY BUSINESS FOR SALE—FIRST-class locality; good trade worked up; stock all new; none but cash customer need apply. Box 757, Telegram, Toronto.

WANTED TO BUY—A GROCERY BUSIness; in any good locality; will pay cash. Address Box 30, Herald Office, Hamilton.

SITUATIONS VACANT AND WANTED.

TRAVELER WANTED IMMEDIATELY—reliable; for cigar business; territory west to Toronto. Give fullest particulars and references. E., 2883, Star Office, Montreal.

WANTED—A LAD IN A MERCHANT'S office; must write well and be correct at figures. Apply, in own handwriting, with references, B, 2776, Star Office, Montreal.

BOY WANTED—ONE USED TO LABELling canned goods. Apply The Wm. Davies Co., Limited., Beachall and Front streets, Toronto.

BOY FOR GROCERY STORE WANTED—some experience. 161 Sorauren avenue, Toronto.

GROCERY TRAVELER—GOOD CONNECtion; west of Toronto; A1 side line. C. H. Burnham & Co., 77 Victoria street, Toronto.

A TRAVELLER FOR TORONTO—TO SELL spices, baking powder and grocers' sundries; must know the trade; up-to-date; be thoroughly experienced and furnish references. Box 503, Telegram, Toronto.

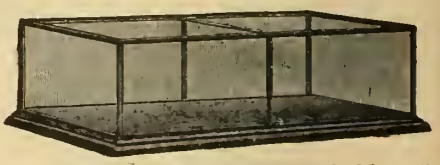
TRAVELLERS—SIDE LINE SAMPLES—weighs 2 lb.; good commission; Ontario and Northwest Territories. Box 92, Mail and Empire, Toronto.

CITY TRAVELER WANTED — FOR wholesale grocery, on salary; also wanted, male stenographer. Dominion Agency, 35 Richmond west, Toronto.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00, White's Phonography, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.



ESTABLISHED 1874.—M. FROST & CO., Belleville, Ont., manufacturers of Show Cases of every description; Store, Bank, Office Fittings; Wood Grills and Automatic Turnings. Catalogues and drawings furnished.

BUY

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

White,
Mountain Spruce

Butter TUBS

We are now booking orders for May delivery, and will be pleased to quote you prices.

WALTER WOODS & CO.,

HAMILTON.

RETAILERS . . .

YOU can save from $2.25 upwards by buying Eddy's Matches in 5-case lots and get Free Delivery in the Provinces of Quebec and Ontario, east of Sudbury. Give your orders to the Wholesale Grocery Travellers.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

We have just received a full line of the celebrated goods put up by The F. F. Dalley Co., Limited, of Hamilton, at our warehouse, No 10 St. John Street, Montreal.

W. J. WOODBURN & SON,
Selling Agents.

LUXFER PRISMS

CARRY DAYLIGHT
with wonderful success.

All progressive business men recognize their value.

"The most useful, and the most profitable improvement you can put into commercial premises."

EATON'S—WITH PRISMS

EATON'S—WITHOUT PRISMS.

Send for Descriptive Booklet to. . . .

The Luxfer Prism Company Limited

58 Yonge Street

Toronto.

Installation at premises of The T. Eaton Co., Limited } A STORY WITHOUT WORDS.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

BARBADOES MOLASSES

Extra choice quality. Write us for quotations before purchasing.

J. & R. McLEA
Importers MONTREAL

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.
For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

WINDOW SCREENS AND DOORS . .

Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

Boeckh Bros. & Company
Selling Agents, **Toronto, Ont.**

Manufactured by
WM. CANE & SONS CO.,
Newmarket.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

"The Grocery Man's Burden"
is very much lightened by handling **SILVERINE**

We guarantee the quality. It pays a good profit.
Your customers are satisfied. It is attractive and convenient.

SILVERINE MFG. CO., - MONTREAL.

SLEE, SLEE & CO., Limited
Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.
Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

COW BRAND GRANULATED SAL SODA . . .

A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your customers will appreciate it.

JOHN DWIGHT & CO.
MONTREAL. TORONTO.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

In Baking Powder

THREE STANDARDS ARE:
WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.

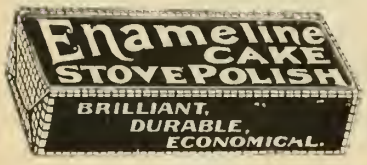
SMITH & SCOTT, Mfrs.
TORONTO

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. LEBLANC, general merchant, St. Jean l' Evangeliste, Que., has assigned.

T. Roux, general merchant, Plessisville, Que., has effected a compromise.

Rudolph Pettit, grocer, Chatham, Ont., has assigned to Geo. W. Sulman.

Geo. Lavoie, grocer, St. Octave de Metis, Que., has effected a compromise.

J. A. Poulin, general merchant, St. George East, Que., has effected a compromise.

Elisha Furry, general merchant, Humberstone, Ont., is offering 33c. cash on the dollar.

Charity Smith, general merchant, Port Colborne, Ont., has assigned to R. Mathews, of the same place.

Lapointe & Co., general merchants, The Brook, Ont., have compromised at 40c. cash on the dollar.

H. L. Morphy & Co., general merchants, Forest, Ont., have assigned to J. C. Burt, and a meeting of the creditors will be held on the 14th inst.

Osborne St. V. Ross, general merchant, Mission City, B.C., has assigned to Fred J. L. Tytler, and a meeting of his creditors has been called for the 15th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Gravel Freres, grocers, Montreal, have registered a new partnership.

Cowan & Son, grocers, Ottawa, have dissolved, Alfred E. Cowan, continuing.

Smith & Duck, grocers, Windsor, Ont., have been succeeded by Duck & Hutton.

Leonard Bros., wholesale fish dealers, Montreal, have dissolved, and W. F. Leonard has registered as proprietor.

SALES MADE AND PENDING.

The assets of Mercier & Wake, grocers, Montreal, have been sold.

The stock of the estate of Casey & Co., grocers, Seaforth, Ont., is advertised for sale by tender.

Begg & Co., general merchants, Blind River, Ont., have been succeeded by McGauley & Co.

The stock of the estate of J. A. Woodward, general merchant, St. Williams, Ont., has been sold.

The assets of D. E. Morin & Co., general merchant, Notre Dame du Lac, Que., are advertised for sale on the 16th inst.

Snively & Sauvey, general merchants, Alvinston, Ont., have sold their grocery and boot and shoe stock to J. H. Young.

Geo. Paterson, general merchant, Wakefield, Que., has sold out his branch at St. Cecile de Masham.

CHANGES.

Peter McSween has opened a general store in Amherst, N.S.

H. Bolan has started up a general store in St. Cecile de Masham, Que.

D. W. Hammond, grocer, Hamilton, has been succeeded by John Rogers.

W. H Parnell, grocer, Leamington, Ont., has been succeeded by P. Phillips.

J. K. Lennan, general merchant, Minnedosa, Man., is giving up business.

J. H. Simpson, grocer, Guelph, Ont., has been succeeded by Thomas Irving.

Alexis Doutre, grocer, Beauharnois, Que., intends moving to Montreal on May 1.

Agnes Tully, grocer, Bridgenorth, Ont., has been succeeded by Alex. Morrison.

E. E. Turner, general merchant, McGregor, Man., has sold out to H. Holmes.

George Hutchinson, grocer, Armstrong, B.C., has been succeeded by John Hutchinson.

P. W. Martin, general merchant, McGregor, Man., has sold out to S. and W. Little.

W. A. Clark, dealer in teas and coffees, Vancouver, B.C., has sold out to W. A. Lawson.

The Anglo-Canadian Salmon Packing Co., Vancouver, B.C., has been incorporated.

B. M. Frederick, general merchant, Campbellford, Ont., has been succeeded by White Bros.

Helena Thomson has registered as proprietress of The English Provision Store, Westmount, Que.

Frank Le Costo, tobacco dealer, etc., New Denver, B.C., has opened a branch at Greenwood City, B.C.

Roberg & Landry intend commencing business as general merchants in Thetford Mines, Que., on May 1.

The George Matthews Co., Limited, porkpackers, Ottawa, are removing their wholesale business to Hull, Que.

W. H. Ryckman & Co., grocers, Hamilton and St. Thomas, Ont., have sold their St. Thomas branch to A. Reeks.

The Dominion Fish Co., wholesale and retail fish dealers, Vancouver, B.C., are discontinuing their Cambie street store.

Elica A. Meagher, wife of David Hebert, has registered as proprietress of S. Hebert, general merchant, Drummondville, Que.

Philomene Gauthier, widow of Francois X. Payne, has registered as grocer under the style of Dame F. X. Payne, Montreal.

FIRES.

Joy & Perry, groceries and provisions, Napanee, Ont., have suffered damage by fire.

DEATHS.

Reynolds McCarthy, grocer, St. John, N.B., is dead.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency ..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

Boeckhs' Brooms

are manufactured in five-storey brick and stone buildings which cover an area of over 50,000 square feet. The output reaches several hundred dozens per day. All of the raw materials are imported direct from the producers. Their employees have grown up in the service of the house—hence their skill and long experience. The great volume of business handled reduces the cost of manufacturing to the minimum—quality is never sacrificed for price. Briefly speaking, Boeckhs' Brooms

Hold Trade

Boeckh Bros. & Company, Mfrs.
Toronto, Ont.

Montreal Branch, 1 and 3 De Bresoles St.
Agencies at Vancouver, Winnipeg, Halifax, Glasgow.

MONSOON

Have you ever thought of the waste there is in selling bulk teas? Not only waste of the leaves, but the going off in flavor, and consequently the loss of many customers in a year, possibly not only for their tea, but all other groceries There is no possibility of serving your trade as well with a loose tea as with a packet. The loose tea gets stale and flat—the packet is air-tight.

If MONSOON does not please better than any tea you have ever handled, return it and get your money back.

THE MONSOON TEA CO.,
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent BM&Co TRADE MARK. Brand

ENGLISH
BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. **1-LB.** DOES THE WORK OF **2-LBS.** OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

MARMALADE for the Breakfast Table.
PURE JAMS for the Tea Table.

Your customers want the Best, therefore give them

THE QUALITY IS NEVER QUESTIONED.

SOUTHWELL'S

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

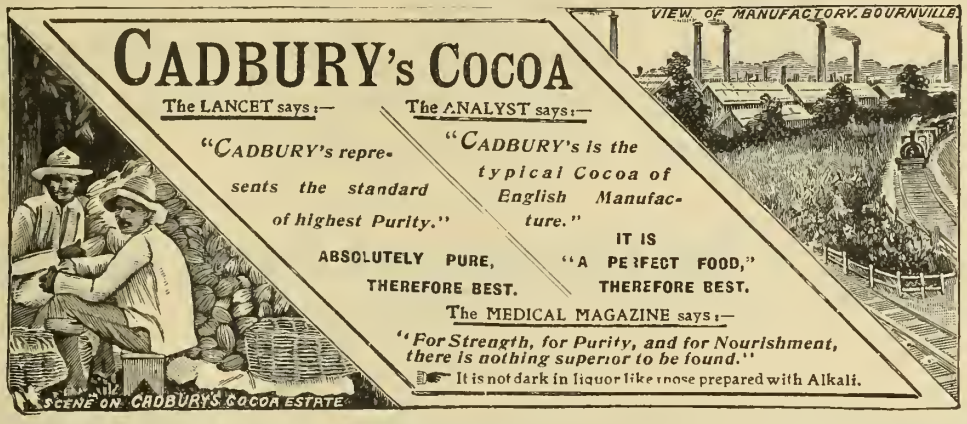
CADBURY'S COCOA

The LANCET says:— "CADBURY'S represents the standard of highest Purity." ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:— "CADBURY'S is the typical Cocoa of English Manufacture." IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:— "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.



CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

Current Market Quotations for Proprietary Articles

Mar. 9, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
½ " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. C. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ½ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish, ¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00

Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases. Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.

	per
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrapers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

This man is elated over the success he has attained with our Laundry and Cooking Starches. He sent in a sample order just to see how they'd go. He was more than satisfied. Henceforth he will never be without them, therefore he will always have pleased customers, in this line anyway.

The Edwardsburgh Starch Co., Limited

CARDINAL.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 snd 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0
Mott's Sweet Chocolate Liquors	0 19 0

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—						
½ lb. Packages, 15 or 30 lb. cases						0 27
¼ & ½ lb. " " " "						0 27½
¼ " " " "						0 28
¼ " " 5 "						0 29
⅛, ¼ & ½ " 10 "						0 29
⅛ " 5 10 15 "						0 30
Bulk—						Brls
White Moss, 10, 15 or 20 lb.						0 18
Feather Strip, " " "						0 20
Ribbon, " " "						0 18
Special Shred, " " "						0 16
Macaroon, " " "						0 16
Crown Desic'd, 12, 20 25						0 16
Special, " " "						0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Ind vidual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		0 33
Bourbon "		0 31
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Marscaibo	0 18	0 22
West In ia	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.		0 90
2	" " "		1 50
2½	" " "		2 00
4	" " "		3 00
8	" Bottle "		6 00
4	" Glass Stop'r "		4 00
8	" " "		6 00

P. O. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING.

FLOURS.	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs			1 30
" "	6-lb.	"	2 60
Flexman "	3-lb.	"	1 30
" "	6-lb.	"	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The **North American Chemical Co.** Limited

GODERICH, ONT.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crowu Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-10 to 1 lb. and 1 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

Surprise Soap, colors 1 box and less than 5 boxes, $1 00 per gro. $12.00, black, 4 00 per gro. $16.00 Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors 10 per cent. discount on gross lots

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

KINOSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes, 1-lb. pack 48-lb. " 16 3-lb. boxes	0 07 0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06¾

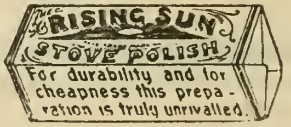
THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Celluloid Starch— per case	3 50
Culinary Starch—Chal-Prep. Corn— 1 lb. pkgs., boxes 40 lbs	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06¼

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 10
" " 6 oz. bottles	1 75
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE. Per gross.

No. 4.—5c. size	$3 75
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs	0 35
" " 60 ½-lbs. } " " 30 1-lbs. }	0 35
" " 120 ⅛-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.

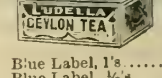
Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'S PEOS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshne, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pouod bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.

	per do
Washboards, X	1
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" 100s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improoved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F. o. b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

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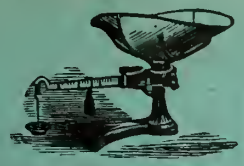

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MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

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ARE YOU A BUYER of

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JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

EVERYTHING IN CHEESE.

Roquefort—Gruyere—Gorgonzola—

Cream Cheese, American Pineapple Cheese, Neufchatel (Cow Brand), Fromage de Brie and Philadelphia Cream Cheese.

Delicious German Lunch and American Swiss Cheese, at lowest prices. Prices the Very Lowest.

THE FOREIGN CHEESE AND IMPORTING COMPANY.

9 St. Peter Street - - MONTREAL

GRIMBLE'S VINEGAR

English Malt

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

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The Press Clipping Bureau, Board of Trade, Montreal

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

FIRE

We are pleased to say that our travellers are again on the road with a very complete line of New Goods for Spring trade.

Quick despatch by manufacturers, and prompt action in placing in store, gives us to-day, practically, a complete stock. We solicit your orders.

GOWANS, KENT & CO.

TEMPORARY PREMISES

27 Wellington St. W. - TORONTO.

Wethey's Condensed Mince Meat

All housewives want it because it makes the daintiest dessert. No trouble at all. It is always ready to put in the pie.

It is acknowledged by all dealers to be absolutely without a rival.

If your jobber cannot supply you, let me know about it.

J. H. WETHEY

Sole Manufacturer. St. Catharines

Crosse & Blackwell, Limited

SOHO SWEET PICKLES

IN HALF-PINT AND PINT LEVER BOTTLES.

C. E. COLSON & SON, MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

Hon. Sir Frank Smith, President. | W. Ince. W. R. Brock.
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Head Office - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whithy	Winnipeg
	Huntsville	Montreal	

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

CHARLES F. CLARK, President. J. CHITTENDEN, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

Toronto Offices—McKinnon Building
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 17, 1899. NO. 11.

COLMAN'S MUSTARD

BEST ON EARTH

BRITISH ROYALTY

has for many years patronized

ZELLER WAFERS.

The Four Savoury Varieties are delicious sandwiched with butter.
The Six Sweet Varieties are the right accompaniment for
Ices, Custards, Whipped Cream, etc.

Manufactured by

PEEK, FREAN & CO., LONDON.

Canadian Trade Supplied by Chas. Gyde, Montreal, Que.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

ONCE UPON A TIME

—only 30 years ago—

Heinz Pickles were known only in Pittsburg, U.S.A. Now Heinz Pure Food Products may be bought anywhere in the civilized world.

The Canadian trade is among the most appreciated. Canadians want the very best, and it is wisdom for grocers to carry a full line of Heinz condiments.

H. P. Eckardt & Co., Toronto. Hudon, Hebert & Cie., Montreal.

An Awful Habit

And a mighty dangerous one.

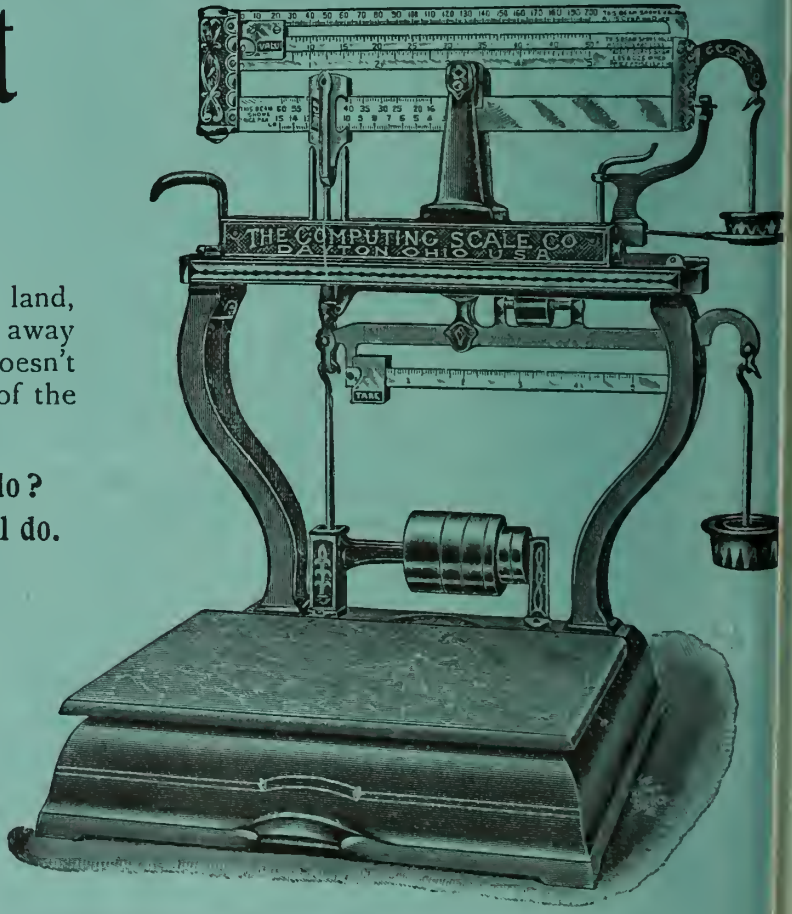
You can't tell where you are going to land, for it's mighty uncertain business, this giving away your profits. You may argue that this doesn't strike you, but it does unless you are a user of the Money-Weight System.

What does the Money-Weight System do?
It saves the pennies, that's what it will do.

Write to us about it.

THE COMPUTING SCALE CO.
DAYTON, OHIO.
Scales sold on monthly payments, without interest.

or MONEY-WEIGHT SCALE CO., Sole Distributors, 47 State St., Masonic Temple, Chicago, Ill.
or L. A. DAVIDSON, Canada Life Building, Toronto



WHAT a few PEOPLE SAY who sell it.

"Maypole Soap" is almost magical in its effects, and must supersede every other dye for Home use. ..... Truro, N.S.

"Maypole Soap" is a truly wonderful article and has become a staple with us. ..... Montreal.

"Maypole Soap" I find **more** satisfactory and **far less trouble** than any others. ..... Toronto.

"Maypole Soap" is a good seller and gives great satisfaction ..... Sherbrooke, P.Q.

"Maypole Soap" gives good satisfaction. ..... Kingston.

"Maypole Soap" is increasing in sales all the time, and all users are pleased. ..... Quebec.

And scores of others from Newfoundland to far off British Columbia.

THERE is no doubt that this DYE is the greatest discovery of the century, and MUST supersede all others just as electric light is superseding other light.

All wholesale dealers sell it.

Sole makers—

THE MAYPOLE CO., Limited,
97 and 98 High Holborn, London.

CANADIAN DEPOT:
8 Place Royal, Montreal.

LAZENBY'S

SOUP SQUARES

Each square contains the soluble parts of **1½ lb. of Beef,** with flavoring, etc., sufficient to make 1½ pints of strong, nutritious Soup.

THE MOST PERFECT AND PORTABLE FORM OF CONCENTRATED SOUP EVER OFFERED.

For Family use, for Hospital use, for Camp use, there is nothing equal. Packed in boxes containing 12 squares, weighing less than 2½ pounds.

Arthur P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

JAPAN TEA

is by long odds the nicest, purest and altogether the most delicious tea in the world.

It is extensively advertised and has decided merit in both flavor and aroma.

You owe it to yourself and your customers to have a full supply on hand.

Housewives want it because they know it is the purest, cleanliest, best flavored and most economical of any and all teas the world produces.

Always follow carefully the following:

OFFICIAL RECIPE. . . . .

Use a small, dry, and thoroughly clean porcelain or porcelain-lined tea-pot. Put in one teaspoonful of tea-leaves for each cup desired. Pour on required quantity of freshly boiled water, and let stand for two or three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture.

"Stop the Leaks."

I wish that every grocer in Canada could find time to read the article that appeared in this journal (THE CANADIAN GROCER) on Feb. 24th, under the heading "Stop the Leaks." I believe that it shows a practical side to cigar selling by grocers, that will appeal strongly to the grocer who is not selling cigars to-day.

I agree with the writer of that article that it does not pay for a cigar manufacturer to "hide his light under a bushel." I advertise my cigars persistently over my own name. I back up every statement that I make regarding them in the most convincing way that I know of, namely, "your money back," cheerfully, if you do not find them exactly as represented. Send for my price list and samples of

Payne's Cigars.

J. Bruce Payne, Mfr.
Granby, Quebec.

The "Pharaoh" for a 10c. line.

The "Pebble" for a 5c. line.

Crown Flavoring Extracts

for
Purity
Strength
and Flavor

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Flake Barley Profits.

Tillson's Flake Barley as it is now put up (in very attractive wooden kegs holding 25 pounds each) pays you a double profit—one profit from the sale of the Flake Barley, and another from the sale of the empty wooden keg that house-keepers find so useful. There is no time like the Spring for introducing Flake Barley to folks who do not know it.

Tillson's Flake Barley

is an ideal substitute for oat meal for the breakfast porridge. It is rich and delicate and very wholesome—but above all it nourishes without heating the blood. And, too, it makes a pudding that the most cross-grained dyspeptic can eat without fear—it digests so easily. Better yet, there are "two profits" in it for you—let us send you samples and prices.

The Tillson Company, Limited

From Manufacturer to Retailer Direct.

Tilsonburg, Ont.

NEXT WEEK

WE MAKE A NEW DEPARTURE IN
COFFEE OUR MEN WILL SHOW YOU OUR
NEW PACKAGE, IT IS A "BEAT ALL"
HANDY--HANDSOME--GOOD--CHEAP.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28. **Vancouver.**

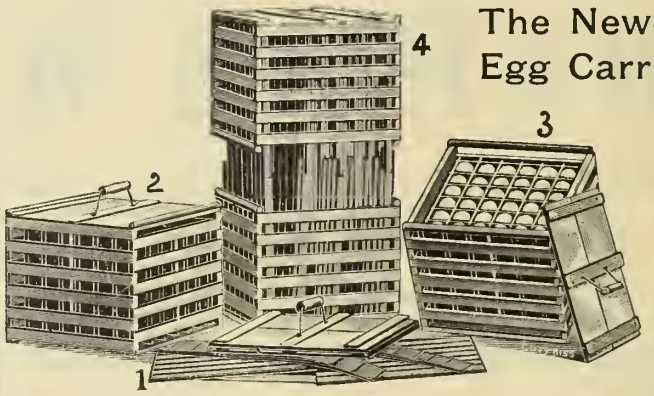


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The **Humpty-Dumpty**

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

USE THE BEST!

Canada Manufacturing Co.

Manufacturers of

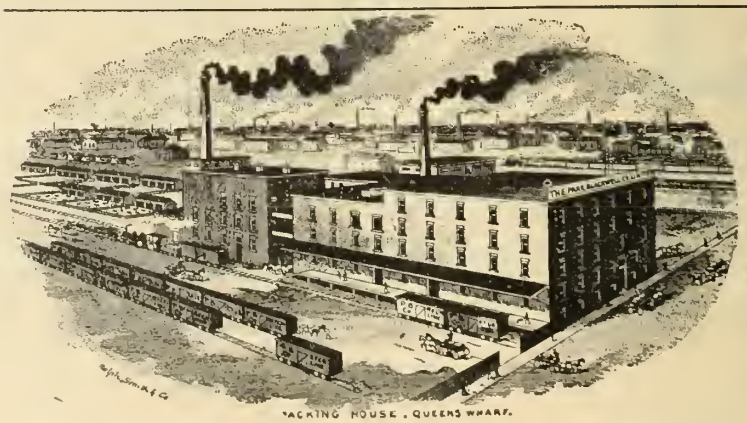
"STAR SELF-RAISING FLOUR."
An old favorite,
"FLEXMAN SELF-RAISING FLOUR,"
"QUEEN BAKING POWDER,"

Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors: **AULD MUCILAGE CO.**
Telephone Main 2476.
Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage, in Bottles and in Bulk. Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.

AULD MUCILAGE CO.
Telephone Main 2476. 17 Bleury St., Montreal



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED. Pork and Beef Packers, **TORONTO**

Evidences

are plenty, and multiplying daily, that

CEYLON and INDIAN

(MACHINE-MADE)

TEAS

are the most popular teas on earth. Sales keep going up and up and up. Nothing can stop them. Every tea-drinker, after once trying these teas, sticks to them for life. No more adulterated, wishy-washy stuff for them. They want the pure, cleanly, wholesome teas of

Ceylon and India

THIS WEEK

Your particular attention is directed to the values we are offering in

JAPANS---To sell at 25 and 40c.

AND ASSAMS---To sell at 25c.

WE HAVE EXCEPTIONAL BARGAINS in these grades, which are well worth the attention of the live merchant desiring the best **TEAS** with which to increase his Trade and Profits at the same time.

OUR WHOLE RANGE OF TEAS is one of "special values." It is a pleasure to submit samples at all times.

A few weeks more and the Budget comes down. Would it not be well to have a fair supply of Tea, just to guard against the possibility of a duty?

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers **Hamilton, Ont.**

The Camping Season Is Coming . . .

ESSENCE OF COFFEE

IS A REQUISITE.

See that you get

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 17, 1899. NO. 11

SUCCESSFUL METHODS IN BUSINESS.*

By J. G. CANNON.

THE spirit which pervades the business world at the end of this nineteenth century is loftier in tone than ever before in the history of this country.

Manufacturers are beginning to realize that the production and sale of dishonest and spurious articles is no longer profitable. A merchant's statements with regard to his goods are accepted as true until they are proven false. An article, to be worth advertising to-day, must have merit, and advertising, to be remunerative, must be restricted to truthful statements. Dishonest goods, like a depreciated currency, are not popular with business men. They are regarded as counterfeit goods and can be disposed of only by resorting to methods analogous to the "shoving of the queer." To restrain the dishonest merchant, who adopts such methods, a law was passed at the last session of the New York State Legislature against what is ordinarily termed "fake advertising," and the National Association of Credit Men gave this measure its hearty support, and was largely instrumental in securing the enactment of this salutary law.

"Claimers" are coming more and more to be marked men in commercial transactions, and this question is receiving a great deal of consideration in passing upon credit risks. Men who try to overreach in their dealings with others, and who seek to get the better of a bargain by resorting to methods, which are as petty as they are contemptible, are being excluded from the class of favored and trusted customers.

The saying, "cheat other men or they will cheat you," is fast losing its pertinence in business matters and a vast stride has been made towards popularizing the golden rule. The adhesive bond in the business structure of the day is a stronger faith in one's fellow men. Distrust disintegrates, mutual confidence builds up and cements together the business community.

Honesty and fair dealing are now the rule rather than the exception in business enterprises. The commercial world seems to have realized at last that honesty is really the best policy, and that there is now manifested a stronger disposition to consider a man honest until he proves himself the contrary, and when a man has once shown a lack of integrity he is cast out from business circles. There is also a growing disposition among merchants to consider character as among the strongest assets a man can have, and the time is not far distant when a man who makes a dishonest failure will find it difficult to rehabilitate himself in business, as the mercantile community is growing less and less anxious to sell merchandise to this class of men. We can all remember the time when it was easy for a dishonest man to fail and immediately to commence business under another name, and to obtain credit from the very merchants who were swindled by the first operation.

The enactment of a national bankruptcy law is a great step forward and demonstrates the fact that a large majority of business men desire equity, justice and fairness in dealing with their debtors, and do not wish to take an undue advantage of other creditors. While improper use may be made of this law by some evil-minded persons, I venture the prediction that the number of fraudulent failures will be far less during the next ten years than ever before, and that the placing of all creditors upon the same basis in the distribution of the assets of an insolvent debtor will not only directly work a great benefit to all, but will indirectly exercise a salutary influence over credits generally.

While the spirit of competition is keener to-day than ever before, I think there is less and less malice and harsh feeling between competitors in similar trades as time goes on. This is evidenced by the growth of organizations among merchants and manufacturers in the same line of business, such as national and local associations of hardwaremen, clothiers and other similar associations which are formed for cooperation and protection of mutual interests. One of the members of our association has expressed in concrete form the difference between competition and opposition, and there is so much truth and force in his remarks that I take the liberty of quoting them :

"Competition is the life of trade." The merchant who promotes a healthy rivalry and honorable competition will find it so.

Opposition is rank poison to legitimate business. The merchant who wastes his time clubbing his neighbors and digging pitfalls for them will find it so ; he will eventually fall in his own trap.

Competition and opposition are easily confounded.

Competition is an honest man's means.

Opposition is a two-edged sword, likely to draw blood on the luckless handler.

Competition, be it ever so sharp, is tempered with fair play.

Opposition arouses passion, puts a premium on trickery and degrades business.

Competition brings improvement and activity.

Opposition suggests any old scheme to injure an opponent.

Competition makes friends.

Opposition destroys friendships and makes enemies.

Competition nourishes profits.

Opposition kills them.

Competition means friendly rivalry, with honor and mutual success.

*Address before the Credit Men's Association.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Opposition means unfriendly strife and hostility, without success to either party.

The benefits of competition are world-wide.

The evils of opposition are just as widely distributed.

A well-known writer has said that "mistakes and failures do not occur chiefly for want of knowledge of right principles. The trouble is that the principles are not kept fresh by frequent thought of them." The National Association of Credit Men has sought, by all the means in its power, to keep correct principles constantly before its members.

Another writer has said that "a journey through life is like a journey along the trackway of a retreating army. Here a valuable ammunition wagon is abandoned because a careless smith left a flaw in the tire; there a cannon is deserted because a tug was improperly stitched; yonder a brave soldier lies dying in the thicket where he fell because excited men forgot the use of an ambulance." Our association has constantly tried to demonstrate the necessity for carefulness in all details pertaining to the conduct of business. If the association had not accomplished anything beyond the fact of the adoption of its uniform statement blank, which is being generally used throughout the country and which is becoming more and more a factor in the mercantile world, this achievement alone would have justified its existence. It has, however, taken another step in advance by the agitation of the question of proper methods of accounting, in the small retail houses as well as in the larger establishments. To-day the woes of the credit man are magnified because it is impossible, strange as it may appear, to induce some merchants to keep any books whatever. The reason for their lack of this very essential feature lies in the fact that they do not understand how to keep a proper record of their affairs, and because they have never been brought to realize the benefit and profit to be derived therefrom. Others keep books, but their methods make it practically impossible to secure from the same the intimate knowledge of their financial condition which is so necessary for the intelligent extension of credit. No business man is properly equipped for the handling of his affairs who is not thoroughly familiar with the condition of his assets and liabilities, and frequently furnished with figures showing the results of his transactions.

I am thoroughly convinced, from my contact with merchants and other business men, that a vast proportion of the failures which take place would not occur if the managers of business houses and corporations were thoroughly and constantly familiar with their condition and intelligent results of their transactions frequently laid before them. The lack of this very essential information is not always due to the fact that books of account, intended to show such results, are not kept, but rather because the methods in use are complicated, slow and imperfect. Many bookkeepers get into what may be called a rut, and follow customs which have long since become obsolete. This is very apt to be the case with a bookkeeper whose duties confine him strictly to his office, and who, therefore, has no time to familiarize himself with unknown methods and with other and ready ways of obtaining results. He frequently has no knowledge of any but the system which he has followed for years. The heads of the house have their entire time and attention occupied with the buying and selling of merchandise and the management of the business, which renders them unable to improve the accounting system, even granting that they had the ability to do so. These slow and obsolete methods may be, and sometimes are, the result of prejudice upon the part of managers who have become wedded to a given system and are reluctant to try a new system with which they are not familiar, and which may require study and investigation upon their part. I have known of large institutions and business houses, which, at one period of their existence, have found it impossible to secure a statement of their condition, or of the results of business done, except at very long intervals, and then only after tedious and annoying delays. But, later, by the introduction of improved and more direct methods, the same institutions and business houses have been able at any time to secure a true statement of their assets and liabilities and of the results of their monthly transactions within a few days after the first of any given month; provided, of course, that everything had been kept up and there was no waiting to adjust matters which had been neglected, the only natural delay being that required for receipt by mail of invoices and reports up to the given time. Their lack of information was not due to the want of desire or ability upon the part of their bookkeepers and clerks, but rather to the slow and cumbersome manner in which their books of accounts were kept.

The improvement of existing methods and the introduction of new systems is work for which the professional accountant has fitted himself, and he is rapidly assuming the relation to office work that the architect bears to the erection of buildings. The ideal way of handling business records, so as to get the most satisfactory results, would be to have the accountant provide for each particular business diagrams and written instructions, to correspond with the plans and specifications furnished by the architect. This, if properly done, would enable the business man to intelligently criticize the proposed arrangement before its introduction. It would also do away with the necessity of having an outsider in the office for an indefinite period to get the system under way, and the bookkeeping force would have at all times the diagrams and written instructions for reference and guidance. Of course, this may be too elaborate for the ordinary business man. We recognize the fact that there is a great diversity in the character of business, and that no one set form of bookkeeping is practicable for all, but we believe there is a certain uniformity in accounting which may be adopted in most lines of trade.

A FEW REASONS why you should buy

TEAS from us :

Because we anticipated advance in Young Hysons, Indians and Ceylons, and can sell you below cost of importation. Because we have not shipped our "Bargains" to the London market, where bigger prices rule, but have reserved them for our Canadian trade—Because we are keeping up the quality of **Circle Tea** and selling at old prices. . . . . .

THESE ARE FACTS NOT THEORIES. . .

LUCAS, STEELE & BRISTOL
HAMILTON.

JAMES TURNER & CO., Hamilton

Have great bargains in quarter-dollar Green Teas, closing out preparatory to taking stock 1st April. The lines are small, comprising Points and first Young Hysons---all Moyunes, at prices that cannot be repeated. . . . . .

To Port Arthur, Fort William,

and all Railway Points East, in Ontario

FREIGHT PREPAID on 5-case lots

"REINDEER BRAND"

CONDENSED GOODS.

Specials for Lent

Codfish, in Quintals.
Codfish, in ½-Quintals.
Labrador Herrings, in Bbls.
Labrador Herrings, in Kegs.
No. 1. Split, in Kegs.
Smoked Herrings.
Boneless Cod, 1-lb. Blocks.
Quail on Toast, 1-lb. Blocks.
Fresh Herrings, in Tins.
Kippered Herrings, in Tins.
Herrings, in Tomato Sauce.
Finnan Haddies, Flat Tins.
Finnan Haddies, Round Tins.
Kippered Chickens.
Shrimps, in Round Tins.

ALL AT ROCK-BOTTOM PRICES.

T. KINNEAR & CO. 49 Front Street E. **Toronto.**

A "SUGGESTION BOX" FOR GROCERS.

A GROCER deals in so many commodities and sees his trade so frequently—has such a close touch with them, if he desires—that the chance for increasing his trade on profitable lines is almost limitless, writes R. B. Chipman in the Grocery World.

In the large department store the proprietor is known by name, is seen occasionally, but never waits on trade, and has little opportunity for social contact with the personnel of his large trade.

The retail grocer in the country town, however, has a world of opportunity if he will but utilize it.

He can see that every lady customer gets just what she wants, and as his clerks increase he can make it his business to observe the aptitude with which each clerk takes hold of the business entrusted to his care.

He can so arrange his charge and cash sales as to exhibit just how much merchandise is sold by each clerk and fix his recompense accordingly.

A suggestion box should be in every larger retail grocery. In this suggestions from the clerks should be placed, passing upon the merits of what will please trade and complaining of any method or commodity, which, in the maker's opinion, is against the best interests of the store to continue or foster.

The proprietor should have these signed suggestions come to him personally, and he should give a dollar or two at intervals to the clerk who has contributed a valuable idea.

By thus paying for and stimulating employes' brains to work out the salvation of his business, he will have more leisure and opportunity to become acquainted with his trade.

He might also ask his lady customers to drop a word or two in the suggestion box, and state that any practical idea would probably be adopted as soon as practicable.

And on a neat card some day he might put up a sign reading :

> This dozen of jelly was given to one of our lady customers who suggested this neat way of putting up our preserves.

Many practical suggestions are floating in people's minds if they are only politely asked to express themselves, and particularly if they think they will possibly receive some reward the impetus to this expression of thought and suggestion will become more pronounced.

CEYLON COFFEE ADULTERATION.

The Times, of Ceylon, says : "The days have long gone by when local planters' associations took an interest in the question of coffee adulteration, though the time was when it was a burning question out here, and the Home Government was approached on the subject. But, at the late Mr. Gladstone's instigation, protection for Ceylon coffee-growers was refused in the sacred name of Free Trade. Our South Indian friends are traveling the old journey, however, for we see that at Ooty, on the 27th ultimo, the Nilgiri planters resolved to ask the United Planters' Association to petition the Home Government for more stringent legislation against the adulteration of coffee, and to endeavor to unite the coffee-producing countries of the world in support of the movement, and in pressing it upon their respective Governments."

CALIFORNIA'S ORANGE CROP.

Edwin T. Earl, who is thoroughly familiar with the Californian fruit trade, says: "The yield of oranges in the southern part of the State this season is about 3,000,000 boxes. Of this number about four-fifths are being sent to eastern cities. The financial returns to the orange-growers of the crop will be between $3,000,000 and $4,000,000."

In days of old
Your grandfather sold
Any cheese at all

In modern days
It always pays
To sell **"IM-PER-I-AL"**

2548
CHESTS
—and—
HF-CHESTS.

Since February 27th last to date (March 14th), we sold

2548 CHESTS AND HF-CHESTS TEA.

Principally Indians, Ceylons and Y. Hysons.

We have still some good values left.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

GROCERY WINDOW SCENE.

THE Emporium grocery display was entirely of soap the other day. It was also, like many of their grocery trims of late, marked by a simple but artistic roughness that is quite pleasing. Cakes of soap were lined up the wall on either side. Large steps were formed from the front to the rear of the window, by means of white Castile bars, and which took the whole display with the exception of a break right down the centre, of washboards, which looked like a sort of slide and upon which cakes of soap were displayed.

A ten-minute wait in the store of Phillips & Malic, the Powell street grocers, did more towards making us believe in large displays of single articles than anything we have seen for a long time. The firm had a windowfull of bottled pickles, with one large 10c. sign. The bottles were displayed by means of steps of boxes, the tops of which corresponded with the height of the bottles. One row of bottles lay flat while the next slanted up against the sides of the boxes. During our ten minutes call the number of bottles sold by means of this display was really wonderful.—San Francisco Grocer.

CORRUPT PRACTICES IN TRADE.

Lord Russell, of Killowen, has submitted to the Associated Chambers of Commerce for consideration a bill to check corruption in trade. It is understood that the bill has been prepared by Sir Edward Fry, and that Lord Russell will introduce it into the House of Lords. The bill will make it a punishable offence to make, offer, receive, or solicit a corrupt payment ; and if any person shall give to any factor, agent, clerk, or servant any receipt, account, or other document in respect of which the principal, master, or employer is interested which shall omit to state explicitly and fully any discount, rebate, gratuity, or reduction made, given, or allowed, or in which there shall be any omission of any fact in relation to the transaction to which the said receipt, account, or document relates, and which it shall be for the interest of the principal, master, or employer to know, shall be guilty of a misdemeanor, and in Scotland of an offence punishable by fine and imprisonment. The executive committee of the Association of Chambers of Commerce of the United Kingdom has considered the bill, and the resolution passed by the committee is in terms of cordial approval of its objects. It reads : "The Council have duly considered the draft bill, and, without committing themselves to all its details, desire to express their cordial approval of its general scope and object. They are glad to observe that Parliamentary attention will thus be effectively directed to the growing and reprehensible practice of giving illicit commissions—a practice which is greatly injurious to business, and is to be seriously deprecated in the interests of commercial morality."

A GROCERS' MATCH.

A very exciting curling match was played in the Caledonia rink, Montreal, the other night, between rinks from the St. Lawrence and Caledonia clubs, composed of gentlemen in the grocery business. The purveyors whose habitat is Burnside Place were victorious, as will be seen from the score:—

Caledonia.	St. Lawrence.
A. W. Osgood	J. C. Rose
W. Currie	J. Howard
J. H. Robertson	J. Johnston
Jno. Robertson (skip)—14.	D. Guthrie (skip)—8.

After the match was finished the visitors took their opponents in and did for them, according to the usual hospitality of the Caledonia Curling Club.

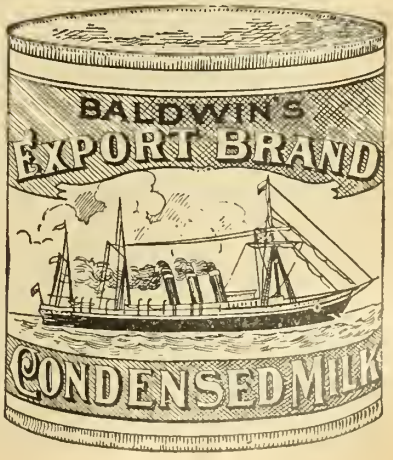
Hay is unusually abundant and unusually cheap in Fredericton, N. B., just now, the best quality fetching only $6 a ton.

The total exportation of Californian wines to Europe in 1898 amouted to 557,671 gallons, valued at $193,583. The bulk of this went to Great Britain and Germany, though France, Denmark, Switzerland and Italy received a portion of the product. The indications are that the exportations this year will exceed those of last season.

The wise

Sell

Rose & Laflamme Selling Agents Montreal



SEASON'S ORANGE SUPPLIES.

THE recent abnormal weather conditions throughout the orange-growing section of the south have caused handlers and receivers of this fruit to investigate the situation carefully in order to determine, if possible, the probabilities of the next season's crop. It was thought that the trees had recovered sufficiently from the damage done in 1895 to be an important factor again in the market, but the freezing weather of a few weeks ago blighted these hopes, and the present conditions appear unfavorable for a realization of this expectation.

A prominent receiver, when questioned by The New York Journal of Commerce with regard to the orange situation, said: "The present position of the orange market is a very strange one. The fact of the matter is that the only available fruit is from California. Last week 68 carloads were auctioned here at higher prices than have been obtained so far this season. All the best navels of desirable sizes brought from $3.75 to $4 per box, while smaller sizes of the best fruit sold at $3.25 to $3.50. Sales last week just about equalled those of the week previous, but it is expected that transactions this week will be smaller in volume, as the accumulation of cars in Jersey City has diminished.

"It is true that during the maintenence of these high prices one would naturally expect that consumption would decrease, but it is evident that the limit has not been reached as yet, and in all probability higher prices will be obtained at each succeeding auction. There have been no arrivals of Valencia oranges for several weeks, and the small quantity lately sold has come from the storehouses. It is also learned that there are none on the way from England, as prices in that country equal a cost of over $5 per case of regular sizes. The market for this fruit at present is from $4.25 to $4.50 per box. Valencia fruit is not to be compared with Californian, and is not, as a rule, taken by the same class of buyers. Owing to the advance in the market some shipments have been made from the Mediterranean, and it is reported that 15,000 boxes are at present on their way to New York and Boston from Sicily, with doubtless more to follow. This fruit from the Mediterranean has been in small supply here, principally because of the high duty of 1c. per lb., but a ready market has been found for it, principally at Hamburg, where it has sold at most satisfactory prices, as there is no duty at that port.

"As far as Florida oranges are concerned, it is useless to expect any more fruit of consequence this season, the late freezing weather having ruined the fruit, with the exception of the trees in the most southern part of the State. There has been considerable damage to the young trees, but the zero weather did not ruin them absolutely. A letter dated at Leesburg on the 4th inst. says: 'I am glad to inform you that the orange groves in this region have been little injured, except in the case of one and two-year-old trees and one-year-old buds on older stock. All the old trees, especially those not frozen to the ground in the freeze of February, 1895, have dropped their leaves and have started a thick, heavy, new growth all over the limbs. The actual damage was to young trees (three year-olds and less), to last year's budding on old roots and to the bloom wood that was well out at the time of the freeze.'

"Notwithstanding the higher prices for Californian fruit, it would seem that they must necessarily go higher, owing to the exaggerated ideas of the owners of the remaining fruit on the Coast, where they are at present asking $3 per box f.o.b., in carload lots, for navels, and $1.75 for Mediterranean sweets and seedlings. It is necessary to add $1 per box for freight and selling expenses, and, when it is remembered that this means a variety of sizes, some desirable and some otherwise, these f.o.b. prices are above those ruling here. However, it is simply a question of supply and demand, and, from all appearances, the former is decidedly small."

CANNED SALMON SITUATION.

In its review of the canned salmon situation, the San Francisco Trade Journal, in its issue of March 4, says: "In future, we hear of sales for new season delivery of Sacramento and Columbia river and also Puget Sound sockeyes, but no figures are named so far as we can learn. Sales are reported subject to prices later on. While some of the Columbia river canners talk five cent fish and canned chinook on a $1.25 basis for talls, yet there are two or three who claim that the latter price will be too high for marketing the fish advantageously, for distributors will go more than ever to Alaska, where the conditions are more favorable to canners, and these fish may not show much if any advance on prices now current. It looks now as if the run of fish in the Sacramento river, Columbia river, Fraser river, and in Alaska will be larger than last year, which will cause a larger output, even if cold storage men should be free buyers on the Columbia river and Puget Sound. The fish will be solid and good color, for the water promises to be colder than at the corresponding time in 1898. A report is current in this city that the Columbia River Packers' Association is negotiating for two or three more plants. It is only a question of dollars and cents whether purchases will be made."

TRADE CHAT.

THE paper that has 500 bona fide subscribers is worth more to the advertiser than is the house organ that sends out 20 times that number to the patrons of one house.—New England Grocer.

Louis Kieffer has opened a general store in Hesson, Ont.

By 194 to 33 Palmerston carried a by-law to give $25,000 bonus to a cooperative pork factory.

Geo. E. Corbitt, wholesale and retail grocer and coal dealer, Annapolis, N.S., is advertising his business for sale.

Thos. Cornett has sold the Shelburne, Ont., cheese factory to Messrs. Smith & Russell, of Alton, Ont., who will turn it into a creamery.

The city boiler inspector, Montreal, states that The Canada Sugar Refining Co., which is about to increase its trade, is putting in four new large boilers.

A movement is on foot to have a creamery started on some point on the Pontiac Pacific Junction railway. The farmers of Breckenridge township, Pontiac, Que., have been interested in the scheme.

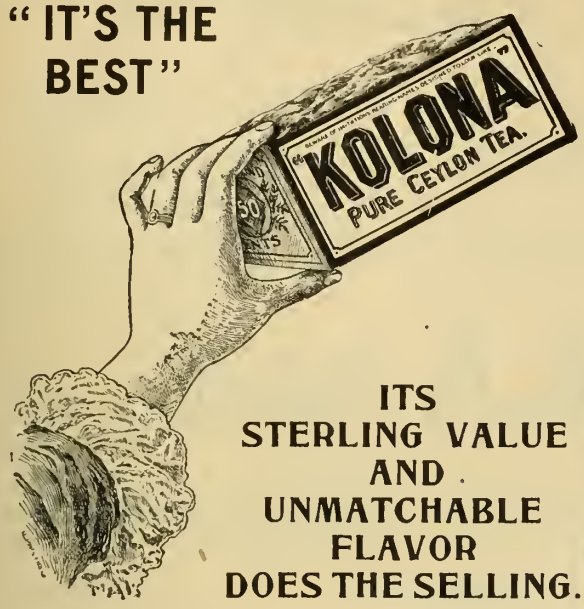
A new firm has commenced operatious in Palermo for the manufacture of barrel cranes. These cranes are quite a unique invention, and are for use in grocery stores, to swing barrels of sugar or salt, as the case may be, in or out from under the counter.

It is proposed to organize a company to be known as The Farmers' Cooperative Pork Packing Association of Listowel, Ont., with a capital stock of $37,500, divided into 1,500 shares of $25 each; that the stock be allotted to farmers only, and that no one person be allowed to hold more than 10 shares.

A USEFUL SCHEME.

Merchants everywhere know the annoyances caused by demands to advertise in all sorts of programmes, says an exchange. Such advertising does not pay. Only advertising in legitimate publications is worth paying good money for. The advantages of organization can be utilized to shield grocers and other business men from such annoyances. The Williamsport Merchants' Association has adopted a shrewd plan by which the members may save annoyance from importuning solicitors for advertising in programmes of all kinds, church and other directories. The association adopted a resolution against all such plans of advertising, and each merchant is furnished a card which indicates his obligation, as a member, to stand by the organization's action.

"IT'S THE BEST"



ITS STERLING VALUE AND UNMATCHABLE FLAVOR DOES THE SELLING.

Our Quotations for

Gem Jars

ARE VERY CLOSE, AND MAY INTEREST YOU.

WRITE US,
OR SEE OUR TRAVELLERS.

THE EBY, BLAIN Co. LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

IMPORTATIONS OF SUGAR INTO THE UNITED STATES.

A special despatch from Washington to the Journal of Commerce says: "The importations of sugar are beginning to be an important factor in the revenue of the Government. The duties paid in February were $4,280,146, which would afford an average of $50,000,000 per year. The sugar importations were restricted for a time after the passage of the Dingley law, and there was another period of restriction in the payment of duties when the Spanish war was threatened a year ago. Much of the sugar then imported was left in bonded warehouses, and was only withdrawn for consumption as it was actually needed. The imports entered and the withdrawals from warehouse were wide apart for several months as the result of the financial uncertainty. They have now returned to nearly the same figures. The general imports during February were 271,345,504 lb., valued at $5,591,206, and the withdrawals for consumption were 261,120,298 lb., valued at $5,363,078. These were dutiable imports, exclusive of 31,529,451 lb., valued at $1,190,048, which were imported free of duty from the Hawaiian Islands. The withdrawals from warehouse at New York were 171,054,608 lb., valued at $3,444,601, and the duties paid were $2,836,653. The withdrawals at Philadelphia were 65,699,025 lb., valued at $1,372,724, and the duties paid were $1,006,748. The withdrawals at Boston were 21,596,590 lb., valued at $473,970. and the duties paid were $385,709."

A PICKLE FOR BEEF.

Put the beef into a deep earthenware pan that will just nicely hold it, and cover it entirely with a pickle made in the following proportions: One lb. of bay salt, 6 oz. of common salt, an oz. of saltpetre, 2 oz of salt prunella, half a lb. of brown sugar and one gallon of water. Boil these ingredients for 20 minutes, then skim carefully, strain and use when cold. This pickle can be used over and over again if, after each time of using it, it is reboiled with the addition of a little more salt.—National Provisioner.

THE TOO BUSY GROCER.

"Too busy to read a trade paper," is an excuse which, for the grocer's sake, we wish more often had some truth in it. Fact is, the time required to absorb the contents of the bulkiest trade organ is too small to be worth considering.—Merchants' Review.

DON'T WASH EGGS.

We have lately seen some lots of eggs which have evidently been dirty when collected, which the packers have washed as clean as possible with the hope of increasing their value. For the most part they arrived in bad order and mostly rotten. When an egg is soaked in water sufficiently to enable one to remove the dirt from it, the gelatinous substance which ordinarily fills the pores, in the lime of which the shell is mostly composed, becomes dissolved, subjecting the inside of the egg to the destructive effects of the air. In warm weather wet eggs soon decay, and some of these washed eggs lately received here have been almost worthless, while sound candled dirties are worth a good price.—New York Produce Review.

The Ottawa Creamery Supply Co. expect to have their works in order in a few days. When in working order, the plant will have a capacity of 5,000 lb. per day. It will be operated by both electricity and steam. The company have arranged with all the railways to ship cream into the city from within a radius of 100 miles. The butter, after being manufactured here, will, some of it, be shipped to England, hermetically sealed in tins. A large trade is confidently expected.

YOUR TEA TRADE

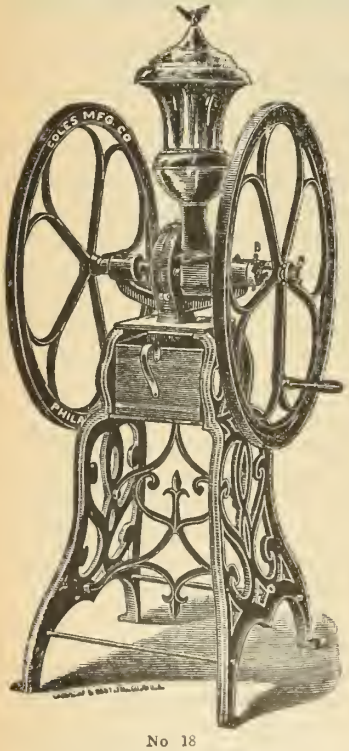
is a good subject to study—are you selling as much as you should? Could you sell more if you had the right tea? It takes some time to know what tea to select, and to be sure of its drinking quality. Why not get the benefit of our experience by using

LUDELLA Ceylon

It is noted for its superior drinking qualities. Success guaranteed.

LEAD PACKAGES, 25, 30, 40, 50 AND 60C.

H. P. ECKARDT & CO., TORONTO.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap Sense

saves cents and dollars, too, by keeping the skin healthy, and the flannels from skrinking —positively pure, odorless, clean, white safe soap, for toilet, bath, and woolens.

Swift & Co., Makers, Chicago.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CASH DISCOUNTS INSTEAD OF TRADING STAMPS.

A RETAIL firm of grocers, which, after an eight months' trial, has discontinued the use of trading stamps, has decided instead to give a discount of 3 per cent. for cash.

As under the trading stamp and coupon systems, when a customer purchases goods to a certain value, the firm gives him a check, and when $5 worth of these checks have been collected, the customer is entitled to 15c. worth of groceries.

This is a far more businesslike way than the trading stamp scheme, for whatever advantage accrues from doing a cash business will be enjoyed by the merchant himself.

Under the trading stamp scheme the merchant is first of all the salesman, without remuneration, of the promoters of the scheme. He sells their goods, and, what is more, he pays for them.

Then, under the trading stamp system, such stamps as are not used by the person to whom they are given redound to the advantage of the company which originally issued them, but, by giving a discount for cash, such as the grocer in question proposes, the benefit derived from the unredeemed checks accrues to the merchant, to say nothing of the satisfaction of knowing that he is conducting his own business without the interference of a third party.

Manœuvre to catch every favorable breeze, even if you are doing pretty well in the business race.

THE TEA SITUATION.

The tea market, particularly in regard to Ceylons, continues to gather strength, and the fact is becoming more and more emphasized that, not since 1879, has it been in such an interesting condition.

Mail advices up to the beginning of the month stated that there was no low-grade Ceylon tea in London under 7d., and, according to a cable received in Toronto this week, the lowest priced there is now 7½d. This, with freight and other charges, means about 18c. per lb. laid down here.

No material change in the present condition of affairs is anticipated until July next, when the first shipments of Indian teas arrive. If, then, a big crop is promised it may be expected to have a more or less depressing effect upon the market. If, however, anything should happen whereby only a light crop was likely to be realized, nothing much short of a panic may be looked for.

With low-grade teas costing what they are to-day, profit in the 25c. packet tea must be getting to an unsatisfactory point indeed.

One advertisement does not create an army of customers any more than one recruit makes a battalion.

COCOA BEANS ADVANCING.

Cocoa, like many other articles appertaining to the grocery trade, is developing a great deal of strength.

Mail advices received in Toronto state that the price of cocoa beans is 2s. to 3s. higher than it was a few weeks ago, while the total advance from the lowest point, according to another authority, is about $2.50 per 100 lb.

Unfavorable weather appears to be the chief cause of the appreciation in value.

MAKING FODDER CHEESE.

THE advance in the cheese market, while it is decidedly welcome, is leading to one development that the more conservative members of the trade neither desire or consider good for the welfare of the trade as a whole. This is the manufacture of early fodder cheese.

Producers in the central section of New York State have already commenced operations, and in several instances this week Canadian factorymen announce their determination of starting as soon as they can get a sufficient supply of milk, and have made good these intentions by placing orders for factory supplies, such as rennet, etc.

An advance in prices just previous to the beginning of a new season invariably has this effect, for producers are human, and with old cheese selling over 10¼c. the temptation is great to make fodder cheese. But, ultimately, in the event of a large make of these spring goods, a great proportion of which are certain to be undesirable, as they do not possess the requisite keeping qualities, factorymen will find their fodder cheese unprofitable.

Such goods come into competition with the more desirable summer cheese, made from grass-fed cattle, and the usual result is a lower price on the latter than they would otherwise realize. For this reason, previous experience has frequently demonstrated that a large make of fodder goods does not pay, and that dairymen would do well not to commence cheese making until the natural climatic conditions warrant them in doing so.

If they are tempted this year, by high prices, into a large output of fodder goods, it will take well on into June before such goods are absorbed, even if they are then, and they will prove, as they almost invariably have, a regular wet blanket on the market.

THE PECAN CROP.

Another short crop of pecan nuts in Texas is anticipated. During the recent cold snap the thermometer registered 14 degrees below zero in that State. This was the coldest on record, and a great deal of damage has been done to the fruit trees.

THE SALE OF LEAF TOBACCO.

THE manufacturers of the Canadian tobaccos are agitating for a change in the law regulating the sale of leaf tobaccos. Their aim is to completely stop the free sale of raw leaf on the open market.

In all other tobacco growing countries the leaf is only allowed to be sold to licensed manufacturers and shippers. In this way the Government receive the full benefit of the duties and manufacturers are protected against unjust competition.

It is estimated that in the Province of Quebec alone over 1,000,000 lb. of leaf tobacco are sold annually without paying one cent of duty. This is in excess of the amount used by growers themselves.

This amount, if properly taxed, would add from $50,000 to $75,000 to the revenue of the Government, and, at the same time, add a large increase to the output of manufactured goods.

The manufacturers of cut and plug smoking tobaccos feel this competition the most. As one prominent manufacturer said the other day: "We not only lose the sale of this amount of manufactured goods, but our goods have to be sold in competition with untaxed leaf. Ten per cent. of all leaf tobacco taken into our factory, through breakage and other causes, becomes useless. The Government will not allow us to sell it without paying the duty, and it would not be worth the duty after being manufactured. Consequently, we have to destroy it. But the grower can sell his best leaf anywhere without one cent of duty. This we consider unfair, and is injuring the grower as well as the manufacturer, as we cannot possibly pay as much for leaf as we might if this competition was stopped."

The growers in the west are mostly in favor of the change, but in the Quebec districts the general sentiment is against any change. This will have to be overcome before anything definite can be done. The Quebec growers have for so long enjoyed the privilege of selling their goods as they wished, that they look upon this as a sort of sacred privilege, and any hasty action would probably be resented by them as interfering with established rights.

The Government should give this question careful consideration, and by devoting part of the increased revenue to establishing model farms throughout the different tobacco sections and exploiting outside markets, they would soon convince growers that their interests were being promoted. As it is now this privilege brings them very little profit. In many cases leaf is sold for less money on the open market than it would bring in tobacco centres. This has a depressing effect upon outside markets.

One thing must not be lost sight of by growers and dealers generally, that is, the changed condition of this industry within the past few years.

The time was when the only market for leaf was in the raw state. All this is changed. The demand for manufacturing is equal to the supply, and the farmer who grows the proper qualities and cures them properly need not worry much about securing a market for them. Good leaf is always in demand, and the larger the quantities that can be bought in one lot the better for all.

Already petitions are being prepared for signature by growers asking for changes, and it is to be hoped they will be extensively signed.

The Tobacco Growers' Association should take this matter up. They are the proper parties to attend to this part of the business, and we feel sure if they go about it in the right way they will be successful. As far as the business community is concerned, it will undoubtedly be in favor of the change.

WILL OGILVIE'S MILLS GO?

Urban municipalities have a penchant for creating conditions which make it unpleasant for manufacturers to stay in their midst.

Toronto, some years ago, developed a most pronounced mania in this respect, and now, after having driven out many industries and kept others out, she is awakening to the fact that it was a blunder.

Montreal has got a new charter, and one of its purposes is to levy a tax on machinery. This has, naturally, caused some alarm, and Mr. W. W. Ogilvie, who operates three mills in that city, declares that when the tax goes on, his mills will go out, and would be located in some other place where the taxation was less onerous.

The great difficulty is that a tax placed on Mr. Ogilvie's machinery would handicap him in his competition with mills elsewhere that not only are free from taxation, but are enjoying bonuses as well.

Montreal should think twice before she finally decides upon taking a course that will result in driving from her confines an industry which gives employment to 300 hands.

A PECULIARITY OF THE RICH.

IN the discussion on the coupon system, at the meeting of the Toronto Retail Grocers' Association, on Monday evening, one of the speakers stated that his experience was that it was the rich, the well-to-do, rather than his poor customers who always asked for the coupons.

The speaker said this in tones calculated to throw reproach on the rich man to the praise of his poorer neighbor. But should a business man look at the matter in that light?

We all know the adage that "a penny saved is a penny gained," and it is safe to state that every successful merchant has proved the truthfulness of the adage.

The coupon, or discount for cash, is the same to the consumer that the cash discount from the wholesaler is to the retailer. And what retailer is there who would, after paying cash for his goods (no matter how small the bill), fail to ask for all the discount offered by the firm from whom he purchases?

The merchant who has succeeded is generally the merchant who made it a point to obtain every cent of discount or rebate that is going. This is one of the essentials of good buying, and "a thing well bought is half sold."

There is, of course, with the consumer, as well as with the retailer, the "mean" customer, one who will leave a credit account standing in one house so that she may buy for cash, to get trading stamps or coupons, in another. That "meanness" is dishonesty, and such a customer is not worth keeping. But the customer who wants coupons for her smallest purchases, when her grocer is in the habit of giving them, is doing a wise, a businesslike thing, and should be treated with respect.

STILL COURTING CANADIAN TRADE.

THE New York Chamber of Commerce has passed another resolution in regard to trade with Canada, the last paragraph of which reads :

Resolved, That the Committee on Foreign Commerce and Revenue Laws of the Chamber of Commerce of the State of New York be authorized to take such steps as it may deem proper and called for for the promotion of better trade relations between the United States and the Dominion of Canada.

It is gratifying to know that the New York Chamber still recognizes the value of Canadian trade and is still engaged in trying to secure it.

It shows that the business men of New York are wiser in their generation than the politicians who rule the country.

The Chamber of Commerce is an influential body ; but it is not influential enough to bring about what it evidently so much desires. In fact, all the chambers of commerce in the United States combined are not influential enough, just at present, at any rate.

Last year, the chambers of commerce in about 50 different cities and towns in the United States, including those in Boston, New York, St. Louis, and Chicago, passed resolutions in favor of closer trade relations with the Dominion of Canada, but what effect had they upon the politicians who make and unmake the laws of the country ? One only needs to be reminded of the recent abortive international convention in order to give an intelligent answer.

As we have already said, about 50 chambers of commerce across the line passed resolutions last year in favor of closer trade relations with Canada ; but who was it that had the ear of the commissioners during the conference ? It was not the business men of the United States : It was the politicians of that country.

Before those who desire closer trade relations with Canada can hope to attain their object it will be necessary for them to exercise as much influence over the Federal Senate as they now do over the chambers of commerce. Until then their resolutions will only have value as educators, which, of course, is not to be despised.

In the meantime, the business men of the United States may propose, but it is the politicians who dispose. And we in Canada are in much the same position.

COUNTRY PRODUCE FOR A YEAR.

THOUGH the market for country produce does not boast the unique features noted this time last year, the spring opens with the principal commodities at a price which must be satisfactory to the producers.

At this time last year Ontario wheat was in the neighborhood of 90c., a condition largely due so the Leiter boom. This year the price has kept unusually steady in proximity to 70c., a figure fairly remunerative to the farmer. The demand for peas has grown with the pork-packing industry, and this year the price is exceptionally high. Oats have also been in good demand for over a year, and now a fairly good price, 35c. a bushel, is quoted.

The course of the cheese market has been satisfactory to Canadian holders this year, the price steadily rising from 9c. last fall till now the best qualities are held at 11c. Last spring the market was overloaded, and 8¾c. was the top figure.

Dairy butter at this time last year was in a unique and satisfactory position. There were very few inferior dairy prints and rolls and no low-grade tubs. Consequently the demand was excellent, and sales were freely made at 20c. This year the usual quantity of medium and low grades is still in stock, and prices of choice are easy at the same figure as that noted two years ago, 16c. per lb. Creamery butter, however, keeps steady. The make is rapidly increasing in Canada, but the export demand increases sufficiently to absorb all not locally required, and to keep prices firm. The price in the three years compared below has only shown a change of 1c., that an advance.

The egg market has amply illustrated the capacity this product has for breaking in price. Two weeks ago 20c. was freely paid for cases, now 12c. is the general figure. This figure is 3c. below that of a year ago this week.

Two years ago the price of potatoes, 28c., was unusually low ; last year the price, 60c., was considered high, but this year it is 15c. higher, 75c. now being paid for carload lots. And higher prices are looked for in the near future.

The same conditions apply to apples. Two years ago, holders were content to sell at $1.50 ; last year they asked $3.50, this year they want $4.50 for the best ; and are getting it easily.

Prime beans, too, rose from 50c. in 1897 to 85c. last year, and are now selling freely at $1 per bushel. They have been sold in many cases this year for delivery in the lumbering districts of Northern Ontario when it was too cold to ship potatoes.

The rapid growth of pork-packing is known to all dealers. This has had the effect of raising the price of dressed hogs to a price which is more than satisfactory to the breeder. Last year the price was away up, $6 being paid for light weights. This year the large receipts and the big proportion of heavies sent in has caused the price to fall below the figures of 1897, when $5.25 was paid.

The past winter has been a dull one in the calfskin and sheepskin market. The price of sheepskins is now 35c. below that of last year, and 20c. below that of the previous year. Calfskins are 10c. as compared with 12c. last year and 8c. in 1897. Hides have been fairly steady, and are now 8¼c. against 8c. a year ago and 7c. two years ago. The following list may prove of interest :

	1897	1898	1899
Wheat, red, per bush....	0 75	0 93	0 71
Wheat, white "	0 77	0 84	0 71½
Wheat, goose "	0 63	0 87	0 67
Peas, per bush.....	0 41	0 51	0 65
Oats " "	0 22½	0 36	0 35
Hides, No. 1, per lb.....	0 07	0 08	0 08¼
Calfskins, per lb.....	0 08	0 12	0 10
Sheepskins	1 20	1 35	1 00
Butter, dairy, per lb....	0 16	0 20	0 16
Butter, creamery, per lb.	0 21	0 22	0 22
Cheese, per lb	0 12	0 08¾	0 11
Eggs, per doz.....	0 11½	0 15	0 12
Potatoes, per bush.....	0 28	0 60	0 75
Hogs, light, per cwt.....	5 25	6 00	5 25
Barrel pork, per lb.....	13 00	17 00	14 00
Lard, per lb	0 06¾	0 08	0 07¼
Beans, prime, per bush...	0 50	0 85	1 00
Apples, fancy spies, a bbl	1 50	3 50	4 50
Dried apples, per lb....	0 03	0 06	0 05
Evaporated apples, per lb	0 04	0 10	0 10

BI-CARBONATE SODA FIRM.

THE CANADIAN GROCER understands that an advance in the price of bi-carbonate of soda is expected. In view of this, it would be well for dealers to see that their stocks are kept well assorted.

"Progressive Business Men" All sell "SALADA" Ceylon Tea and are glad to do so.

"SALADA"

CEYLON TEA

Shall we tell you why? We should like to have a little friendly correspondence with you, anyway. Address "Salada" Tea Co.,

32 Yonge St. TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars.
3-lb. bars.
} 60 bars in box.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co. Limited

KENTVILLE, NOVA SCOTIA

OLD ESTABLISHED

ENGLISH VINEGAR MAKERS

are desirous of appointing first-class agents for Eastern Provinces of Canada.

Apply to **MALT, 109 Fleet St., E.C.**
Care CANADIAN GROCER. (13) **LONDON, ENG.**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
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Tees & Persse, Winnipeg, for Manitoba and N.W.T.

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.

Commission Merchants

BUTTER, CHEESE, EGGS, GAME and POULTRY, and all kinds of COUNTRY PRODUCE

Sold on Commission

Reference—Merchants Bank of Canada.

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All enquiries by letter or telegram promptly answered.

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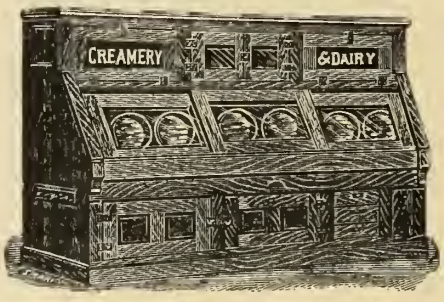

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This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

EXCELS ALL OTHERS in QUALITY and PRICE

REMY'S STARCH

REMY'S MATCHES

Plain and Impregnated.

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FAR SUPERIOR TO ANY OTHER

REMYLINA

THE NEW CORN FLOUR.

REMY'S

HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

Please address all Communications to **H. BECKER,** 8 Lower Thames Street, **London, E.C.**

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, March 16, 1899.

GROCERIES.

THE feature of the wholesale trade during the past week is the advance of 5c. per 100 lb. in granulated sugar, and 15c. in Paris lump. Yellow sugars are unchanged. The volume of business in the wholesale trade during the past week has been fairly satisfactory for this time of the year, particularly in teas, which are going out rapidly, both brokers and wholesalers doing a good trade. The canned goods market remains firm, although there have been no changes during the past week. Coffees are firm and in fairly good demand. Syrups and molasses are quiet and steady. There is a fair business doing in rice and tapioca. In foreign dried fruits there is very little to be noted, about the only feature being an advance of 1s. in the price of Bosnia prunes in the primary market.

CANNED GOODS.

The market continues strong in regard to canned vegetables. There have been sales of round lots of tomatoes at 85c. delivered. There has been some talk of transactions at much lower figures than this, but they do not appear to have foundation in fact. The price to retailers is from 87½ to 90c. with the outside figure most frequently quoted. The feeling in regard to corn is still decidedly strong, and it is said that wholesalers would readily pay 90c., but there appear to have been no transactions at as low a figure as that. There have been some transactions in round lots at 92½ to 95c., Toronto. Peas are steady at 75c. up. for good brands. It is said that there are over 9,000 cases of tomatoes and corn awaiting the opening of navigaton for shipment to British Columbia, bought by two large concerns whose representatives have recently been in the east. Canned salmon is firm, with the demand fair. There is a moderate demand for canned fruits at unchanged prices.

COFFEES.

The coffee market took a firmer turn on Tuesday. A telegram received that day from New York stated that Rio and Santos coffees were excited. Europe advanced ¼d., and on the New York exchange prices advanced 15 points. On the local market, although brokers are not doing much business, the wholesalers are still experiencing a good demand, particularly for Rio coffee.

NUTS.

The local market is without much interest. The advices form the primary market report an advance in filberts, and the New York market is reported firm in sympathy.

SUGARS.

The price of granulated sugar has been advanced 5c. per 100 lb., and Paris lump 15c. per 100 lb., the price of the former now being $4.53 for Montreal and $4.48 for Acadia, and, for the latter, $5.63 in 100 lb. boxes and $5.73 in 50 lb. boxes. Yellow sugars are unchanged, No. 2 being quoted at $3.93 per 100lb. There is a fair volume of business, and the opinion seems to be

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

that trade is improving, although but slowly. The outside markets, on Tuesday last, took an easier turn, cables from Europe reporting a dull market for beets, with prices ¼ to 1½d. lower. Up to that day, however, the outside markets had experienced several advances. Refined sugars advanced ⅛c. in New York last week, and raws 1-32c.

SYRUPS AND MOLASSES.

There are few, if any, syrups offering, and the business being done by the wholesale trade is just moderate. Medium syrups are quoted from 30 to 32c., and bright from 35 to 37c. Corn syrup is quoted as follows: Barrels, 2½c. per lb.; half-barrels, 2⅝c. per lb.: kegs, 2¾c. per lb.; three-gallon pails, $1.20 each; two-gallon pails, 90c. each. The volume of business in molasses is just moderate and the prices rule steady at the recent advances.

RICE AND TAPIOCA.

The position of the tapioca market is still one of considerable strength, and prices on the local market are practically below what it would cost to import. The rice market rules steady, with a moderate business being done.

TEAS.

The tea market is still the most interesting feature of the grocery trade. Advices from London, England, under date of March 3, state that the late advance for all Indian teas up to 7½d. was well maintained, but that above this price some weakness was noticeable, except for choice descriptions. The advices of the same date state in regard to Ceylon tea, that there had been a further advance in teas up to 7½d., with very strong competition, while medium and good teas showed a somewhat firmer market. A cable received in Toronto on Tuesday stated that there had been a further advance of ½d. per lb. in Ceylon teas. This would mean a laid down cost of about 18c. Toronto. This gives a pretty good idea of the strong condition of the market. Brokers on the local market report a good demand for Indian and Ceylon teas. There are only a few teas on spot, and these are being held at high prices, and the teas on the way are, as a rule, already sold. A cable sent by a Toronto firm to Ceylon asking to have an order for 500 packages repeated, brought a reply that the teas could not be obtained at less than an advance of 1c. per lb., and these were teas at from 9d. to 9¼d.

There is still some inquiry for Japan teas of good medium grades, but, as noted last week, they are scarce. Consequently, very little business is being done in this description of teas.

The China green tea market is quiet but firm. Advices from the primary market, under date of February 11, state that the arrivals of the past fortnight had been confined to 212 half-chests of local pack, while stocks of country green teas, which are, of course, the kind which generally come to this market, are practically nil. Pingsueys have ruled unchanged, the prices being the same as those which ruled in January last. The quantity of green tea shipped from China to Canada from the beginning of the year was shown to be only 7,508 lb., or only about 100 half-chests, a remarkably small quantity.

FOREIGN DRIED FRUITS.

CURRANTS—The local market remains quiet but unchanged. There does not seem to be any import business being done at present.

VALENCIA RAISINS—The market is without interest this week, and prices are unchanged.

PRUNES—A cable received in Toronto

Surprise Soap is made from the best selected materials, according to the most modern methods and by skilled workmen. . . . . .

The result is a pure hard soap, **the most economical for household use.** You can recommend **SURPRISE.**

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MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashely.
VANCOUVER: 430 Cordova St.
ST. JOHN'S NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

this week announced a further advance of 1s. per cwt. in the price of Bosnia prunes. Locally, there are no features to report, trade being moderate and quotations unchanged. Advices from New York state that Californian prunes are very firm as far as goods are concerned, but that prices are prevented from moving upwards on account of the small lots on spot which are being offered. Competition on the Toronto market is pretty keen, and Bosnia prunes have sold down as low as 4c. per lb.

FIGS—Mat figs are still in fair demand at 3½ to 3¾c. per lb.

GREEN FRUITS.

A good demand is still reported. Oranges are stiffening in value. An advance in Europe in Valencias has caused a rise of 50c. to $1 per case here. Some 714's are now on the market. Lemons are moving nicely at a decline of 25c. Some bananas are offering at 15c. below last week's figures. Almeria grapes are done. Danvers onions are 25c. cheaper. Spanish onions are off the market. Cocoanuts are 50c. per hundred dearer. A good movement of apples is noted at steady prices. Cranberries are dull at unchanged figures.

COUNTRY PRODUCE.

EGGS—Receipts continue to increase; prices continue to decline. At time of writing 11½ to 12½c. is quoted, but another decline is expected to bring the price ½ to 1c. below these figures before the end of the week.

POTATOES—The market is decidedly firm. The strong demand has brought about an advance of 7c. this week, and now 70 to 75c. for cars on track at Toronto is the general quotation. The street market is also firm at 75 to 80c. per bag.

BEANS — A strong feeling is noted. Medium grades are steady at 90c. to $1, and hand-picked have advanced 5c., and are now selling at $1.10 to $1.15.

DRIED AND EVAPORATED APPLES—The weak feeling in dried apples is still manifested. A few sales are reported at outside points at between 4½ and 5c. Evaporated apples are easy. Jobbers are quoting 9½ to 10c.

VEGETABLES—Carrots are 15c. per bag cheaper. No other change is noted. We quote: Rhubarb, $1 to $1.50; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.50 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 50 to 80c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2 to $2.50; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy large rolls and pound prints are increasing, and a great deal of the stuff coming forward is somewhat off quality. For selected qualities of large rolls 15 to 15½c., and, in some cases, 16c., is asked, but, for the general run of goods arriving, 14½ to 15c. is accepted. Dairy prints are easy at 15½ to 17c. Creamery is steady at unchanged figures, but, as the summer creameries are beginning to open, it would be unwise to allow creamery stocks to accumulate.

CHEESE—The firm feeling has caused another ½c. advance this week, and now early makes are jobbing freely at 10 to 10½c. and late makes 10½ to 11c.

PROVISIONS.

The demand is improving. Prices of smoked meats are steady. Long clear bacon is ¼c. cheaper; barrel pork is 50c. dearer. There is a good demand for light weight dressed hogs, but heavies are not wanted. From $5 to $5.25 is being paid, which is an advance of 25c. per cwt.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — A decline of 1c. is noted in wheat, which is now selling at 67 to 67½c. for both red and white at middle freight stations. On the street market a decline of 5c. in rye; 2c. in wheat, and 1c. in peas, is noted. We quote: Wheat, white, 71 to 71½c.; red, 71c.; goose, 67c.; peas, 63 to 65c.; oats, 35c.; barley, 46 to 47c.; rye, 52c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—There is no change. We quote as follows: Manitoba patents, $4; Manitoba

CORONA
—GOLDEN—
FIGS

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and SELL from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents. 59-63 FRONT ST. EAST, TORONTO

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

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C. E COLSON & SON, Montreal.
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SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

For EASTER TRADE you require our SPECIAL CURE HAMS and BACON.

ORDER AT ONCE.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, TORONTO

strong bakers', $3.70; Ontario patents, $3.70 to $3.80; straight roller, $3.15 to $3.25, Toronto freights.

BREAKFAST FOODS—A good business is being done at steady, unchanged prices. We quote: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES Prices have declined ¼c., and the market is weak, with a further decline anticipated. We quote cowhides as follows: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL—The market is weak. A decline of 1c. is noted. Fleece is now quoted at 14 to 15c., and unwashed at 9c.

FISH.

Oysters are 10c. per gal. cheaper. Halifax herring are about done, and are clearing off at 10c. below former quotations. No other change is noted. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 7c.; Man. perch, 5c.; Man. pike, 5½c.; Man. pickerel, 6c.; fresh whitefish, 8c.; trout, 8½c. lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 10 to 11c. per box; Halifax herring, $1.50 to $1.65 per 100; split herring, $5 per bbl. and $2.75 per

Direct shipment of (Choice Pea Beans.)
CURRANTS from PATRAS
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

Toronto Salt Works
TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

For Easter Trade

Allow us to suggest that it is now time to place your Easter order for SMOKED MEATS, LARD, etc. The MAPLE LEAF Brand is unsurpassed in cut, cure and general excellence.
Write us for sample order.

D. GUNN, BROTHERS & CO.
PORK PACKERS
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand, Registered.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
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Attention

Special Values
Evaporated Fruits

Prunes
Apricots
Peaches
Apples

Do You Handle NUTS?

ALMONDS
WALNUTS
PEANUTS
PECANS
} In Shell and Shelled

ALSO—Oranges Lemons Bananas
White Beans Onions Tapnet Figs

IT MAY PAY YOU TO CORRESPOND WITH,

CLEMES BROS. - - Toronto

half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 7 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.15 to $1.25 per gallon, or $6.75 to $7 per large pail.

SALT.

English salt is ¼c. per sack cheaper. Canadian is unchanged. The demand is good. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

SEEDS.

The market is dull. Red clover is still quoted at $3 to $3.25, at outside points. Alsike has declined 25c., dealers now refusing to pay more than from $2.50 to $3.50, except for exceptionally choice samples.

MARKET NOTES.

Bosnia prunes are cabled 1s. dearer.

Dairy butter is ½ to 1c. cheaper. Cheese is ½c. dearer.

Potatoes are 7c. per bag dearer. Beans have advanced 5c.

Hides have declined ¼c., and wool is reduced 1c. in price.

Eggs are selling at 11½ to 12½c., a decline this week of 3 to 3½c.

Granulated sugar has been advanced 5c. per 100 lb., and lump sugar is 15c. per 100 lb. dearer.

Long clear bacon is ¼c. cheaper. Barrel pork has declined 50c. Dressed hogs are 25c. dearer.

Valencia oranges have advanced $1 per case. Messina lemons and Danvers onions are 25c. cheaper. Almeria grapes and Spanish onions are done. Cocoanuts are 50c. dearer.

QUEBEC MARKETS.

MONTREAL, March 16, 1899.

GROCERIES.

THERE has been a fairly satisfactory trade in general groceries during the past week, and the volume of trade is increased if anything. The price of granulated sugar has been marked up 5c., and inquiry for the staple is quite active. Syrups and molasses are quiet, a rather steadier tendency as to value being noted in the latter. Canned goods move along quietly, and dried fruits have not contributed anything special. Rice is firm in tone, and the same remarks apply to spices, both lines of goods pointing upwards. Teas have been fairly active, and values are firm both on Japans and blacks, while supplies of cheap greens are almost exhausted here. Green fruits of all sorts are active, and oranges, especially, have established themselves at a higher level of values.

SUGAR.

The sugar market exhibits a better feeling as a result of the greater steadiness in the raw article, and sellers are asking 5c. more this week for granulated as a consequence of this fact, though the refiners are still quoting the same rates for large quantities, as they fear the competition of American refined, which is still coming in. In New York, the raw article, on the other hand, is strong, fair refining being quoted recently 3⅞c., centrifugal, 4 13-32c., and molasses sugar, 3¾c. In London, also, cane has continued steady, with only light offerings Java 12s. 1d. and fair refining 10s. 9d. Beet, on the other hand, has been cabled dull and lower this week, with present month 9s. 11¼d. and next month 10s. Demand locally for refined sugar is quite active, and, though the refiners hesitate to advance their prices materially, owing to fears of American competition, they consider that they may be compelled to do so in the near future by the absolute force of circumstances. Granulated is now quoted $4.35 in round lots at the refineries and $4.40 in smaller quantities, with yellows unchanged.

SYRUPS.

In syrups, business still continues exceedingly quiet, and the market is featureless, prices being unchanged at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

Demand for molasses has been rather slow, but a more settled feeling prevails as regards values, which have stiffened a trifle, as no round lots are now obtainable under 29c., bids of 28½c. having been refused within the past day or so. Latest cables report the market steady at Barbadoes at 12c., first price, and Antigua advices stated that it was impossible to buy under 20c., cost and freight, net land and guage.

CANNED GOODS.

Few special features have transpired in this market during the past week. Some business in corn between houses is reported at 90 to 95c. per dozen, as to quality, and tomatoes have changed hands in round lots at 85 to 90c., and peas at 75 to 85c. per dozen. Mail advices from the Coast state that it is difficult to forecast the future in regard to salmon. The jobbing inquiry for staple lines of vegetables, salmon, and fruit is quite fair for the season.

DRIED FRUITS.

The only new feature in dried fruits was the withdrawal of 1,500 boxes of Valencia raisins which were put up at auction last week, but the price bid was so low that the seller was disgusted. Values in all lines of dried fruits are steady, with a moderate jobbing call.

RICE.

There has been no change in values in rice, but the market is in a very firm temper, in sympathy with foreign advices, and a rise in spot prices is quite probable at any moment. Demand is active for the time.

SPICES.

There is a very firm feeling in pepper, and full values have been paid for both black and white, and rather higher prices are being asked for whole goods, as will be noted from our prices current. Other kinds of spice are also quite firm in tone.

COFFEE.

A fair business has been transacted in coffee in a small way between first and second hands. Maracaibos have sold at 12c.; low grade Santos, 8 to 8½c.; Jamaica, 8 to 8½c., and Rio, 8 to 9c. These prices, of course, are for the whole unroasted bean in straight lots.

TEAS.

The market for Japan teas keeps very firm, with more doing in some quarters, business between first and second hands this week aggregating 1,000 to 1,500 packages at values ranging from 14½ to 17c., as to grade. In black, demand for Congous from 14½ to 18c. has been noted, while low-priced greens, although well inquired for, are very difficult to obtain.

GREEN FRUITS.

There has been a firm feeling in green fruits, business ruling fair for the season of the year. Oranges are in good demand, and prices are higher than last week for Valencia fruit, as importers have had to pay 1 to 2s. advance over previous prices for future delivery. Sales here range from $3.75 to $4 per box, whereas, to arrive, $4 to $4.25 is asked. Californian navel oranges are higher also, at $3.50 to $4, while Jamaicas range from $6 to $6.50 per bbl., Floridas $4.75 to $5 per box, and bitter oranges $2.50 to $3. There has been no change in the lemon market, values being quoted at $2.50 to $3 per box. Cranberries are in limited demand at $8 to $9 per bbl. for sound stock. Supplies of Almeria grapes are light, and prices are stiff at $8 to $9 per bbl. Pineapples are selling at 20 to 30c. each.

APPLES.

The apple market continues firm at $3 to $4.50 per bbl.

FISH.

Demand for fish this week has been light, but so are stocks, for all kinds of fish are

This Man

paid no attention to the buying of his goods. Had he written us and got **our prices,** he would have been in a different position to-day.

Write us for quotations on

RIO, SANTOS, MARACAIBO, JAVA and JAMAICA

COFFEE

We always carry a full stock, and never refuse to send samples and quotations when asked.

S. H. Ewing & Sons - Montreal.

scarce, but particularly fresh fish. Fresh caught B.C. salmon and Atlantic Coast haddock are now arriving. Fresh haddock sell at 4½c. per lb., and herring $1.60 per 100, B.C. salmon at 13½ to 14c. per lb., and frozen ditto, 10c. per lb. Manitoba pike are the only western fresh-water fish offering here, and are selling at 3¾ to 4c. per lb. Demand for pickled and preserved fish is small, but prices are steady, as a rule, as stocks are light. No. 1 N.S. herring are held at $4.50 per bbl., half-bbls., $2.40 to $2.50, while choice new finnan haddies are scarce, and firmly held at 7½c. per lb. These are about the only kinds of pickled or prepared fish that it is possible to quote, as the market is bare of all other lines.

COUNTRY PRODUCE.

EGGS—There was a weak feeling in the egg market on account of the large offerings, and prices scored another decline. The demand was fair for small lots, and sales were made at 14c., and in fair sized lots at 13c., but at the close, holders would not have refused 12½c. for a round lot.

POULTRY—The market for dressed poultry was quiet. Receipts are almost nil; in consequence, the season may be considered over. We quote as follows: Fresh killed turkeys, 11c.; frozen, 9 to 9½c.; choice chickens, 7½ to 8c.; frozen stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 5½ to 6½c. per lb.

MAPLE PRODUCT—The feature in the market for maple product has been the arrival of some small lots of new syrup, which sold readily at 60c. per small tin. Old stock is selling at 50 to 55c. per small tin. Sugar is in fair demand at 6 to 6½c. per lb.

HONEY — The market for honey was dull and featureless. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—A small trade continues to be done in beans at unchanged prices. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS—Both red and yellow are firm, with a good inquiry at $2.75 to $3 per bbl.

PROVISIONS AND DRESSED HOGS.

In the provision market, a weaker feeling has developed in pure lard, and prices show a decline of ½c. per lb. A leading packer is offering hams for the Easter trade, ranging from 8 to 25 lb. each, at 9½ to 10½c. In pork, the feeling is steady, and prices show no change. Trade is yet quiet, but an improvement is looked for in the near future. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Dressed hogs are quiet, and the feeling easy. The demand for small lots was slow at $5.25 to $5.50 for choice, per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN.—There was a steadier feeling in the grain market to-day, but business, on the whole, was quiet. There was some demand for oats and purchases west of Toronto were made at 29½c., including one lot of 25,000 bushels. On spot prices were quoted at 32½ to 33c. For peas at points west of Toronto holders asked 66 to 66½c., and on spot 72c. Buckwheat was neglected and prices are difficult to quote.

FLOUR.—There was some demand for Manitoba grades of flour from foreign

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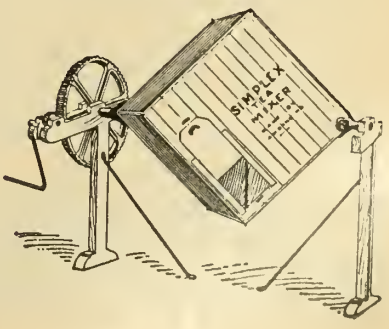
Mr. Halford, proprietor of the "Social" Ceylon Tea, uses the Armeda Packer and Simplex Mixer and says they are complete in every particular.



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LOOK AT THESE:

"Anchor"—13-oz. plug—11 cuts to the lb., @ 39c.
"Club" —5's and 10's to the lb., @ 41c.
"Atlas" —8's and 12's " " @ 44c.
(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order Through Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P.Q.
F. W. HUDSON & CO., Ontario Agents, TORONTO.

buyers to-day, and sales aggregating 2,000 sacks were made for prompt shipment. A slight improvement was also noticeable in the local and country demand. And; on the whole, a fair trade was done. We quote: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4 to $4.25; strong bakers', $3.70 to $3.90.

MEAL—The demand for meal was quiet and the market was without any new feature. Rolled oats sold at $3.80 to $3.85 per bbl.

FEED—There continues to be a steady demand for feed, and prices are fully maintained. Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY — In baled hay trade continues quiet, and the market is featureless. We quote: No. 1, $5.50 to $6; No. 2 extra, $4.25 to $4.75; No. 2, clover mixture, $4; clover, $3.50 to $3.75.

CHEESE AND BUTTER.

CHEESE—The cheese market continues firm, and the balance remaining for sale here is so reduced that sellers want an advance on every new transaction that they negotiate. In fact, while 10½c. may not actually have been made, yet holders feel that finest cheese are worth the money, and are inclined to hold out for the price named, and we quote finest western makes 10⅜ to 10½c., and choice eastern 10 to 10¼c. Stocks in London on March 1 were 100,000 boxes, giving a shrinkage of 14,000 during February. Stocks in Bristol were estimated at 65,000 boxes, showing a shrinkage of 30,000 boxes in February. These, with the supply in Liverpool, would give a total of 236,000 boxes in the three cities.

BUTTER—Is firm, under continued light receipts, the domestic consumption being more than equal to the supply. Accordingly, prices are firmly held on creamery at 20 to 20⅜c, as to grade; western dairy rolls, 15½ to 16c., and tub dairy, 14 to 14½c.

MONTREAL NOTES.

Refiners have marked up the price of granulated sugars 5c. per 100 lb.

An advance of 1s. to 2s. is asked on future importations of Valencia oranges, and all oranges are firmer here.

A round lot of Valencia raisins put up at auction here last week were withdrawn, as the price bid was too low.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., March 16, 1899.

IT cannot be said that spring demand is as active as many would wish; in fact, business seems a little backward. Still there is a fair steady trade doing. Market show little change, but prices are, on the whole, firmly held. Flour is perhaps the weak spot. Tea is firmly held, particularly the finer grades. Our trade is not at all satisfied with the new tea regulations. It is most strongly held that there is nothing in the tea business nor in the grades imported to cause it to be put under special regulations which are not required of other food products, and further, that the present Government test is not a fair one, working against China tea and favoring Indian and Ceylon.

OILS—In burning oil, there is a marked decline in the demand, but there is still a good trade doing. Lubricating oils have particular attention, and prices are firmly held. Paint oil also finds increased demand and prices are higher. Turpentine is again marked up.

SALT—Outside demand is getting pretty well filled, but stocks of English coarse arriving still find a demand from vessel's side. Importers are pushing sales. Imports for the year are still behind last season. The English factory-filled, at least some brands landing, is a particularly nice salt, in fact, equal to some of the fancy English brands, and sold much lower. Canadian has a fair sale; in fact, there is more being used each season. We quote as follows: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is but a steady demand. Prices tend higher and the later spring must see an advance, at least, in corn and tomatoes, particularly the former. Retail prices keep low; in fact, corn is offered by one dealer as low as four tins for 25c. Other lines move slowly. Baked beans have had a larger trade during the winter, but prices have been cut close, as packers have been pushing sales. Salmon are not a large stock and prices tend upwards. Lobsters are not likely to rule lower. The high prices have, however, affected the sale. In clams there is little business, but in haddies, kippered herring and sardines, sale has been large and stock well cleaned up.

GREEN FRUITS—Sales increase with the coming of warmer weather. Oranges sell largely, Valencias being rather higher. For best trade Californians are sold, but, while prices are not high, the others sell so much lower that the relative sale is small and chiefly for the better grades. Lemons tend easier, and demand is not quite as good. Apples are very firmly held, and stock is light with demand fair. Bananas are more freely imported, and will soon be a feature of the trade. Rhubarb is seen, and pineapples are on the market.

DRIED FRUITS — There is more inquiry for raisins, but prices are easy and market a dull one. In Californian raisins, and in

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CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
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CIGARETTES
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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
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MOST people think there is no Bacon like our FAMOUS ENGLISH BREAKFAST BACON, and they are right. But we have another line, the SELECT BREAKFAST BACON. If it is a matter of price with you, try it, and your customers will ask for it again.

F. W. FEARMAN COMPANY
Limited
HAMILTON, ONT.

TARTAN TEA

The finest Ceylon and Indian Teas in the handsomest packages on the market. Selling well, and always increasing. You should have some of this business.

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ST. JOHN, N.B. Etc., Etc.
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Thousands of Retailers are handling

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and say they're a most satisfactory line.

$5 per Case, 64 Packages.

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Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

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Globe Automatic Selling Co.

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EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO.

Malaga loose, there are still some of last year's stock. The fact that in Californian raisins grades not up to standard are offered affects the prices of the better stock. Prunes tend firmer, and have better sale; there is quite a large trade in this market. Currants are but a limited sale. Dates have some demand at full prices. Figs move but slowly. Evaporated apples are but a light stock and prices keep high. Dried have but little sale. Onions scarce and high.

SUGARS — Prices have tended firmer during the week, and there has been rather more interest in this line. A fair trade is doing. Buyers are not taking particular interest in the advance, but refineries have made quite free sales.

MOLASSES—The fact that both Porto Rico and Barbadoes markets have opened higher than usual has strengthened the feeling here, but it will be some weeks before any quantity is offered by the trade. Stocks are light. New Orleans has sold more freely, but the trade hold to the West India goods, though there is a growing feeling favoring New Orleans. The difficulty in the past has been the importing of too low grades.

PRODUCE—Butter, while tending firmer for best stock, advances slowly. There is quite an improvement noticed in the demand. The arrival of western at quite a low figure affects the tone of the market. It is difficult to get full price for creamery. Eggs are lower. Arrivals are much freer, and still lower prices are expected, with a probable reaction before Easter. Cheese is dull, with prices unchanged. Local business is light.

FISH—Stock continues very scarce, but demand is not as active. Dry cod shows no change. There have been fair receipts during the week. Pollock is very scarce and rather higher. A few Grand Manan pickled herring continue to arrive, but stock is very light and price keeps high. There are no extra large fish offered. Shad is dull, and there is no change in smoked herring. Boneless fish show a lighter demand, but price is unchanged. Finnan haddies are very hard to get, as haddock are so scarce. There is a good demand. There is only a light supply of fresh cod. Some few Gaspereaux are offered, but catch is, as yet, very light. Fresh halibut is offered, but price is still high. Lobsters are scarce. We quote as follows · Large cod, $3.75 to $3.80 ; medium, $3.70 to $3.75 ; pollock, $1.85 to $2.00 ; Grand Manan pickled herring, $1.95 to $2 ½-bbl. ; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5½ to 5¾c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl. ; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¾ to 3c.; frozen haddock, 2¾ to 3c.; lobsters, small, 3½ to 4c.; do., large, 10 to 12c.

PROVISIONS—Barreled meats have but limited sale at rather easier figures. The presence of Canadian plate beef tends to easier prices. Lard is still low. Smoked meats are firmly held.

FLOUR, FEED AND MEAL—Flour is rather easier, some mills tending to cut figures to push sales. Manitoba is holding rather firmer than Ontario grades. In oatmeal full prices are asked by millers and local prices are higher. Cornmeal shows no change. Feed is difficult to get. Hay is still low. Beans are easy, some shippers shading prices. There is a demand for yellow eyed. Barley is again marked higher, stock light. Split peas are firmly held, and blue peas are rather higher. Seeds are beginning to move freely. Prices are rather lower than last season. More alsike clover is sold each year. We quote as follows : Manitoba flour, $4.65 to $4.75 ; best Ontario, $3.85 to $4 ; medium, $3.65 to $3.75 ; oatmeal, $3.90 to $3.95; cornmeal, $2.15; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 90 to 95c.; yellow eye beans, $1.75; split peas, $4 to $4.10 ; round, $3.25 to $3.40 ; pot barley, $4.10 to $4.25; hay, $7 to $8 ; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Some 500 bags foreign granulated sugar arrived this week via New York.

The West Indian steamer brought only about 50 casks new Barbadoes this trip.

J. S. Trites, a successful general store keeper in Sussex, has gone to Moncton to enter into partnership with Geo. R. Jones there.

The effect of the winter port business is noticed in the fact that for February the deposits in the savings bank largely exceeded the withdrawals.

J. Finley, one of our larger wholesale grocers, has gone to the West Indies this week via New York and Bermuda. His friends hope to see him return improved in health.

The retail hardware clerks of St. John, N.B., are pushing for the Saturday half-holiday, and the dealers have decided to close if the retail dry goods trade would do so. The clerks should have the holiday, and we hope the matter will not drop here.

Fred R. Titus, formerly of the late wholesale grocery house of White & Titus, and for some years with J. Harvey Brown, tea importer, is about to go with J. J. Bostwick. Mr. Bostwick, who is making special efforts to extend his business, is to be congratulated on securing a gentleman well-known to the trade of these Provinces.

Travelers will learn with pleasure that the tax on commercial travelers selling goods in Woodstock, N.B., has been reduced to the nominal sum of 5c. per day, 10c. per week, 15c. per month and 25c. per year. Those selling direct to consumer will be taxed $2 per day, $4 per week $6 per month and $8 per year. It is expected the former tax be done away with as soon as legislation can be obtained.

MANITOBA MARKETS.

WINNIPEG, March 13, 1899.

TRADE is very fair indeed for the time of year, and shows a steady increase from day to day. The market in all lines is steady, and very little change can be reported as to prices.

Mr. R. A. Rogers, of the Parsons Produce Company, has returned from an extended visit to the Coast, where he has been arranging matters for increased cold storage and more efficient handling of the perishable products in which the company deal.

Pork-packers have at last issued a new price list, though the changes from the one issued four months ago are very slight.

There is a slightly increased demand for canned and evaporated goods, which is usual at this season.

BUTTER—The easier feeling in regard to dairy butter continues, and is likely to increase as the season advances. Jobbers are asking 17c. for choice round lots of prints and rolls ; tubs are worth almost as much. Choice pound prints bring about 18 to 18½c. Creamery butter is merely a nominal market, as practically none is moving. Price quoted is 22 to 23c. per lb.

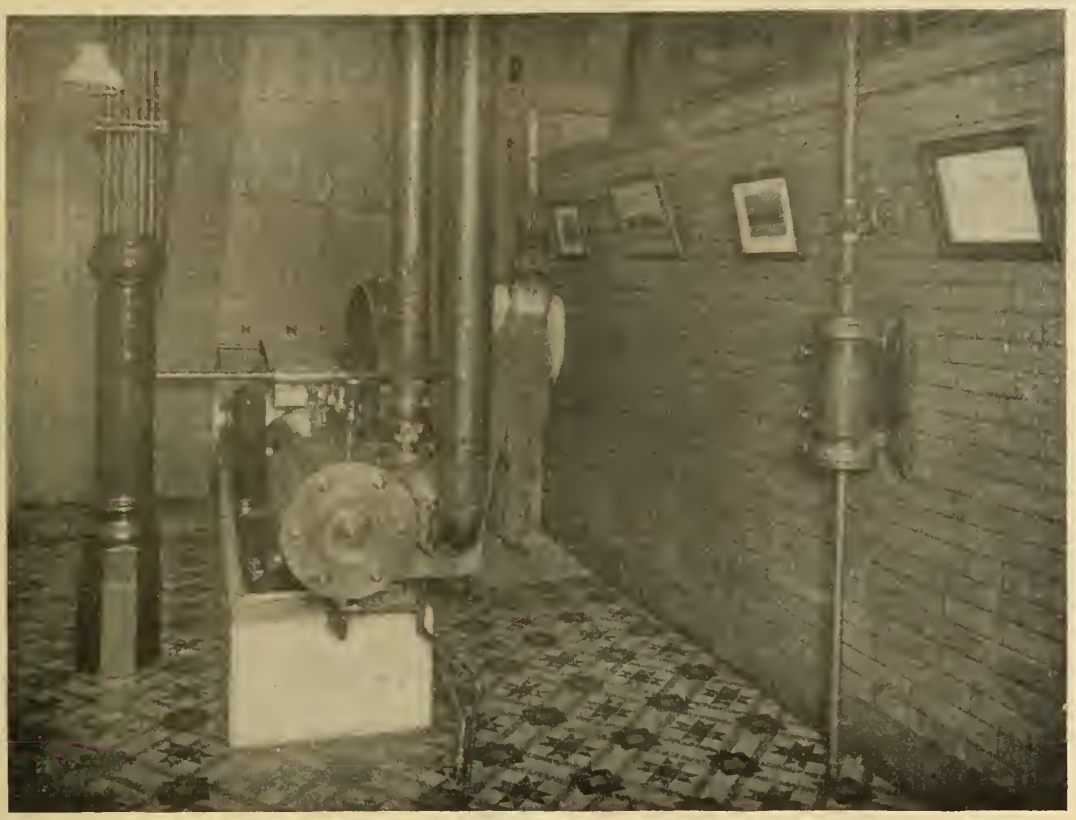
CHEESE—None moving. Nominal price 9½c. for large and 10c. for small.

EGGS—Market shows very slight improvement as to quantity received. Limed or pickled eggs are worth about 16c. Fresh candled stock bring 22c. Strictly new laid eggs are 25c., with supply far in arrears of the demand.

VEGETABLES—Really good potatoes are very scarce on this market. Price, 40 to 45c. per bush. Native celery is in good demand, at 50 to 75c. per doz., according to size.

OATMEAL—The Ogilvie package oatmeal is now on the market here, and the package

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.



BOILER AND ENGINE ROOM—CHASE & SANBORN, MONTREAL.

HISTORY OF COFFEE (CONTINUED)

THE United States has been for many years the largest coffee using country in the world, for the past eight years the average value of imports being $90,000,000 per year. The imports for 1898 exceeded all previous records, being nearly 900,000,000 lbs., which is about 20 per cent. more than in 1897. The latest estimates place the world's production at 1,600,000,000 pounds a year. The United States, therefore, takes practically half the coffee grown in the world. Of the total coffee production, about two-thirds is grown in Brazil. The other third, grown outside of Brazil, is scattered around the world in the belt extending to the 30th degree north and south of the equator.

The steadily increasing popularity of coffee as a drink in the United States, and the steadily decreasing popularity of tea, have led to some revival of the controversy as to the relative merits of these beverages, upon which scientists are not yet agreed.

The partiality for tea or coffee shown by the people of different countries cannot be traced to any particular cause. The English, the Canadians and the Russians, as a rule, come under the head of tea drinkers, while the Dutch, Scandinavians, Germans and Belgians come under the head of coffee drinkers, but why this is so has never yet been made clear. The position of the United States in this matter is somewhat unique, the average consumption of tea per capita having remained stationary for twenty-five years, while the popularity of coffee as a drink has been steadily increasing ; the consumption last year being larger per capita than ever before, and was exceeded only by two countries, Holland and Denmark—the consumption of coffee per capita in Holland being 23 pounds, and in Denmark 15 pounds, while that of the United States was 11 pounds. That of France was 3½ pounds, Great Britain a little less than 1 pound and Canada about the same as the latter.

"The Plant, and its Cultivation," will be the subject in a future number of The Grocer. Watch this page.

CHASE & SANBORN

Proprietors, "Seal Brand" Coffee. **MONTREAL**

Blue Label Tomato ..Ketchup

is incomparable; made from fresh, red ripe tomatoes, spiced "just right," and put up attractively in sterilized bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

UPTON'S MARMALADE

In 1-lb Glass Jars, 2 doz. to the case, and 7-lb. Wood Pails, 6 to the case.

AS GOOD AS ANY MARMALADE MADE and BETTER THAN 9/10

Send for Sample and particulars to

HENRY WRIGHT & CO.

Selling Agents,

Toronto, Can.

is certainly attractive. General price has advanced 5c. per sack. Three cars of meal have reached the city from the American side during the last 10 days. Quotations: $1.85 to $1.90 per sack; split peas, $2.50; pot barley, $2.65; pearl barley, $4.50; beans, hand-picked, $1.40; corn meal, $1.25.

Evaporated Fruits—Dried apples grow steadily scarcer. Latest quotations, 8 to 8½c. Choice evaporated are hard to obtain; price 10½ to 11c. Prunes unchanged at 5¾ to 11c., according to crown.

Canned Goods—Though sales are good no change of price is recorded in any line for the week.

Cured Meats Etc. — Smoked hams, 10½c.; ditto bellies, 11c.; backs, 10½c.; ditto shoulders, 8½c.; spiced rolls, 9c.; skinned backs, 11c.; dry salt long clear bacon, 8½c.; extra short clear, 8c.; backs, 9c.; shoulders, 8¼c.: lard, pure, 20-lb. pails, $1.65; in cases, 3, 5, 10-lb., $5.50,

Coffee—Market is very slow and dull. Green Rios, 9½ to 10c.

Sago—Shows an advance of ½c., and is quoted at 4½ to 5c.

Tapioca—Has also advanced slightly, and is quoted at 5 to 5½c.

Rice—Is without change in any line.

Green Fruits—This market is becoming more active, though there are no new lines quoted as yet. Mexican oranges are now quoted at $2.50, navels, $3.85 to $4, and bitter oranges, $5.50. Bananas are still short, and are worth $3. Other lines are without change.

NOVA SCOTIAN CHEESE FOR LIVERPOOL.

THE proprietor of one of the most enthusiastic cheese factories in Nova Scotia, Mr. Archibald, of Antigonish, shipped 400 cheese to Liverpool this week by the steamer Scotsman. The price in the home market is from 10 to 10½c. It is to be hoped that Mr. Archibald will make money by his venture. There is some encouragement just now. For almost the first time in three months, there is a strong buoyant feeling in the market. Cables have been passing freely, since Monday, between Liverpool and Montreal, and the inquiries were not of the kind which have been going on of late, but of a kind which mean business. On Saturday, New York bought 1,000 boxes of United States goods, held in Montreal in bond by local buyers, and 10¼c. was paid for them. There is more American cheese in Montreal, and there has been an attempt made to buy it also on New York account. The holders, however, have advanced prices, and are holding for 10½c., and they expect to get it.

Nova Scotian cheesemakers seem to commit a mistake in regard to the early makes. These rule at about 7 and 7½c., a price at which the factorymen say it does not pay to sell. They therefore hold their stock. The result is that cheese is imported. This means that there is more cheese brought into the Province than there would be if our own product were on the market. Later on these early makes are sold to the dealers, but it is at the expense of the higher quality of September cheese. Dealers have the early makes on hand, which they dispose of to the retail trade. It is not the quality that people require, and the next thing we see is a falling off in consumption. Factorymen are compelled to sell their low makes at a lower figure than otherwise they would. In a sentence the evil of holding early makes is this, that the market becomes overstocked and consumption is decreased.—Herald, Halifax.

CALIFORNIAN PRUNES.

Concerning prunes, The California Fruit Grower, of March 4, says: "It is estimated that the stocks in the State amount to upwards of 500 cars. New crop prunes will not be available for six months at least, and, at the rate of four cars a day, the stock on hand here would go out clean before August 1."

CURRENT MARKET QUOTATIONS

March 16, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Moutreal, Toronto, Hamilton, London, St. John, N.B., Hallfax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	15½	16	14½	15½	12	14	.....	.....
" " pound prints	.....	.....	15½	17	17	18	.....	.....
" " tubs, best	.....	.....	12	13	16	18	.....	.....
" " tubs, second grade	.....	.....	10	12	14	16	.....	.....
Creamery, tubs and boxes	20	20½	.....	20½	19	20	.....	.....
" prints and squares	21	22	21	22	20	22	.....	.....
Cheese	10	10¼	10	11	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	76	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	.....	1 00	95	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	85	90	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 60	1 70	1 80	.....	1 16
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineappie, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	6 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 76	2 26	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 65	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 60	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 50	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	.....	1 60	1 50	1 70	1 66	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 16	1 10	1 15	.....	.....
Tomatoes, 3's	.....	95	87½	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 60	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	...	12	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	26	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		6	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	..	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$.....	$4 00	6 00	6 50	3 50	4 00	.....	.....
" " 420's, large	.....	3 75	7 00	7 50	4 75	6 00	.....	.....
" " ordinary	.....	.....	5 00	5 50	4 00	4 50	.....	.....
" Mexican, per box	.....	.....	.....	.....	.....	.....	.....	.....
" Jamaica, per bbl	6 00	6 50	.....	.....	5 50	6 00	.....	.....
" California Navels	3 50	4 00	3 75	4 00	4 00	4 25	.....	.....
" Marmalade	.....	.....	2 75	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	2 75	3 25	3 50	4 00	.....	.....
Bananas, per bunch	2 25	2 75	1 50	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 50	2 50	4 50	3 00	4 00	.....	.....
Cranberries, per bbl.	8 00	9 00	6 00	7 00	9 00	10 00	...	.....
Sweet Potatoes, bbl.	3 50	4 00	.....	.....	.....	.....	.....	.....
Almeria Grapes, per keg	8 00	9 00	.....	.....	6 00	7 00	....	.....
Spanish onions, per crate	.....	.....	.....	.....	.....	.....	.....	.....
Danvers onions, per bbl	.....	.....	3 00	3 25	2 75	3 00	.....	.....
Red Wethersfield onions, bbl.	.....	.....	3 00	3 25	.....	.....		.....
Cocoanuts, per 100	.....	.....	4 00	4 50	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 40	.....	$4 53	4¼	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 48	.....	4¼	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 63	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 73	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 40	.....	.....	.....	7
Powdered, bbls	.....	4 80	6 12½	5 30	6¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	... ..	... ..
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3¼	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. palls	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	30	26	45	28	35	36	45
Barbadoes	.....	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	26	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 60	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 76	9 25	.....	.....
" " 14-lb. cans	.....	18 65	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	6 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 76	2 80	.....	2 76
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 60		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 26	2 80	2 95	.....	3 25	...	

COUNTRY PRODUCE

Eggs, new laid	.....	12½	15	11½	12½	18	20	.....	16
" limed	.....	.....	... .	.....	.....	14	16	.....	.....
" held or cold stored	.....	.....	.....	.....	.....	16	18	.....	.....
Poultry—chickens, dressed	.....	.....	.....	50	75	25	50	.....	.....
Geese, per lb.	.....	.....	.....	7	8	50	70	.....	.....
Ducks, per pair	.....	.....	.....	60	90	40	60	.....	.....
Turkeys, per lb	.....	.....	.....	12½	14	10	14	.....	. ..
Honey, comb, per doz	.....	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	8	8½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	6	5¼	6	5¾	6	.....	.....
Vostizzas, cases	6½	6½	6	7	7	8	7½	8
Dates, boxes	6¾	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	...	.....	.....
" Mats, per lb	.....	.....	8½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 60's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. . .	.	.....	.....
" " D	.....	.....	.....	6	.	.	.....	.....
" " U	.....	.....	5½	6½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	6	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	6	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	18	19	16	18	.....	.....
Peaches	.....	.....	10½	15	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	7½	8	6¾	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	10¾	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	13	10	10¼	10½	12	.....	11½
Shoulder hams	.....	10	7½	7¾	8	9	.....	9½
Backs	.....	.....	10	10¾	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 50	16 50	13 50	14 00	13 50	14 00	16 00	17 00
" short cut	.....	.....	14 00	14 50	14 75	15 50	16 50	17 60
Clear shoulder mess	.....	.....	12 50	13 00	13 00	13 50	.....	.....
Plate beef	.....	.....	11 00	13 00	12 00	13 00	.....	.....
Lard, tierces, per lb	.....	6½	6½	6¾	6¾	7	9	9½
Tubs	6¾	7¼	6¾	7	7	7¼	.....	.....
Pails	.....	.....	7	7¼	7¼	7½	.....	9
Compound, Pails	5	5½	6½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7	.....	7¼	.....	.....
Dressed Hogs	5 00	5 25	5 00	5 25	.....	.....	.....	...

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 35	.....	2 40	.....	.....	.....	.....
Cut nails, base	.....	1 75	.....	1 75	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 55	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	50	.....	51	.....	.....	.....	.....
boiled	.....	53	.....	64	.....	.....	.....	...
Turpentine	.....	68	.....	68	.....	.....	.....	.....

A Grocer's Reputation

can be injured by the handling of indifferent goods.

BRANTFORD STARCHES

Culinary and Laundry, can always be relied on.

PUREST and SUREST.

THE BRANTFORD STARCH CO., LIMITED

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	..	..	22	25	24	28	.....	... ..
Gautemala	..	..	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅜
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japau	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.... .	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 00	2 25	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	13	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	20	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves, whole	12	15	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	...
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	...
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	...
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	...
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	...
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	...
Half-chests, seconds	17	19	17	19	.....	.....	.....	...
" thirds	15	17	15	17	.....	.....	.....	...
" common	13	14	13	14	.....	.....	.....	...
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	..
" seconds	16	19	16	19	.....	.....	.....	...
Half-boxes, firsts	28	32	28	32	.....	.....	.....	...
" seconds	16	19	16	19	.....	.....	.....	...
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	...
Choice	32	36	32	36	.....	.....	.....	...
Finest	28	30	28	30	.....	.....	.....	...
Fine	25	27	25	27	.....	.....	.....	...
Good medium	22	24	22	24	.....	.....	.....	...
Medium	19	20	19	20	.....	.....	.....	...
Good common	16	18	16	18	.....	.....	.....	...
Common	13	15	13½	15	.....	.....	.....	...
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	...
" " Oolong	14	15	14	15	.....	.....	.....	...
" " Gunpowder	16	19	16	19	.....	.....	.....	...
" " Siftings	7½	11	7½	11	.....	.....	.....	...

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	...
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	...
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	...
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	...
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
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Used in all the "Happy Homes of England."

Ceylon and Indian Tea has advanced nearly three cents per pound.

"Grand Mogul"

Tea will not be advanced until our heavy purchases of teas are exhausted. Its high standard of excellence will be maintained under all circumstances.

"Grand Mogul" Baking Powder equal to the best in the world at less than half the price.

T. B. Escott & Co.

Sole Agents — London, Ont.

CEYLOYA.

When sand's as good as sugar,
And chalk's as good as milk ;
When thirty inches make a yard,
And cotton equals silk ;
When fourteen ounces make a pound
(And that you'll not allow)—
Then other teas may be as good
As **CEYLOYA** Tea is now.

THE B. C. PROVISION HOUSE

VANCOUVER, VICTORIA, NELSON, REVELSTOKE.

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CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

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Wholesale Grocers,
BRANTFORD, ONT.

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ARGO
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in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

GELATINE IS NOW USED IN THE MANUFACTURE OF SILK.

ACCORDING to Consul Frankenthal at Berne, Switzerland, gelatine is utilized in the manufacture of a new artificial silk. It is the invention of Prof. Hummel, of Yorkshire College, in Leeds, England. A reservoir containing gelatine is kept heated at a certain temperature, to keep the gelatine in liquid form continuously. The top of the reservoir contains numberless small openings through which the gelatine oozes in very fine streams. An endless chain of a strip of linen cloth running over pulleys receives this liquid ; and before the chain has traveled far, it is dry and presents a fine thread of uniform thickness and brilliant surface, ready to be wound upon spools.

The whole apparatus requires little attention ; the only thing to be looked after is to change the fully wound spools for empty ones. A single workman can oversee 10 apparatuses as described, which will produce about 470,000 yards of threads per day—equal to a silk production of 24,000 cocoons. To make the gelatine threads proof against being dissolved in warm water, they are lightly wound on drums and submitted to the fumes of formaldehyde in a closed room for several hours. The result is not only their power of resistance to water, but also to any other solution.

The coloring, if wanted, is added to the liquid gelatine at the beginning. It obsorbs dye readily and the brilliancy of the thread is not affected. The proportion of dyestuff is stated to be 15 oz. in 330 lb. of liquid gelatine, if a bright color is wanted ; but for the present fashionable pale colors, the 15 oz. would do in 6,600 lb. of liquid. A drawback against the usefulness of the gelatine silk would be its low degree of firmness in the thread, but in a mixture with real silk or fine linen or cotton thread, a durable tissue could be produced. It is estimated that the gelatine silk could be produced at about $1.15 per lb. Collodion silk costs at present from $2.25 to $2.85 per lb., while natural silk reaches $6.25 per lb. Professor Hummel has produced gelatine silk threads, and has submitted his products to Swiss silk manufacturers for their judgment.

BUTTER AND ORANGES.

A most delicious fragrance attaches to the butter which is kept in an ice chest in company with one, two or half a dozen oranges. This was discovered accidentally, according to the Holstein-Friesian Register. The butter absorbed the "zest" of the orange, i. e., the oily moist that is thrown off in the atmosphere when an orange is squeezed or cut, and which is even more delicious than the taste of the food itself. If there be anything more delicious than best butter, it is the little tub-shaped bundles which have absorbed the citrus flavor of the oranges.

The fact of the butter proving so sensitive is enough to make one credit the warnings against allowing butter to remain shut up with meat, fish and other foods capable of exhaling any aroma.

RETAILERS AND CREDIT.

The giving of credit and the payment of grocery bills is ever a fairly live subject for a trade paper, so, I think I can be excused for reverting again to it this week, writes "The Hustler," in San Francisco Grocer. In spite of all the hue and cry about the cash system, credit still remains, and is likely to remain—king. Every once in a while some credit grocer decides to change his style of doing business from credit to cash. When this is done, we all hear about it, and the beauty of the cash system is made very plain ; but when the same dealer, after giving the new system a thorough trial (or, perhaps I should say, after attempting to get the customers to give it a trial), quietly drops back to the old credit business, do we hear anything then ? No. Still, I know instances where this has occurred. If grocers could all become faith healers or Christian Science teachers and could successfully demonstrate after the methods of these worthies upon their customers, then I have no doubt the great question of "Cash vs. Credit" could be solved. As it is, however, the public, having become used to being trusted, rather like the idea, and do not seem to realize that when a dealer decides to change his style of business they should do so too.

Talking about credit brings up in my mind a little conversation I had once with a grocer in a portion of the city of Los Angeles, in which the population consisted largely of negroes. "Yes," said the dealer, "my trade is nearly all with niggers, and they make good customers, too, if they are handled right. The way to handle them is not to trust them too much. You've got to learn by experience just at what point they get dishonest, and then you are all right. Most any of my customers are good for one or two dollars. Some of them even go as high as three and four, but I've got to see the nigger that's good for five."

Now, while I am charitable enough to believe this grocer's talk to be a base libel upon our colored brethren, still I believe the principle upon which he runs his business is an excellent one. I think that if some grocers whose customers have whiter faces, would more carefully gauge the limit where temptation overcomes them, that they would have less cause to regret the blackness of their hearts.

HOW IT MIGHT WORK.

A correspondent of a contemporary suggests that merchants try the plan of offering prizes to customers for useful suggestions as to the packing of goods, display of the stock, etc. The idea is hardly practicable, for the average grocer gets all the suggestions, in the shape of complaints from customers, that he cares to handle. Nine out of ten customers may be depended upon to offer the opinion, free of charge, with a few strong adjectives thrown in, that the grocer is overcharging them. On the other hand, there is a class of consumers of a bashful disposition, whom a prize scheme might bring to the front with suggestions, long delayed, regarding the conduct of the grocer's clerks. They might suggest some reforms so closely personal, and even affecting the grocer himself, that he might soon come to the conclusion that in fishing for hints he had been fooling with a buzz-saw. Imagine a batch of suggestions like the following handed in for competition for the prizes : "Tell your red-headed clerk to wash his face occasionally." "The young man who serves at the butter counter doesn't know enough to keep his nose clean—and you are nearly as bad." "Don't try to skin your customers with short weight so often." "Your butter is as strong as your coffee is weak." This is about what the general tenor of the "suggestions" would probably be, and while they might be chastening to the spirit, their value in a business sense would hardly warrant the grocer in offering prizes for them.—Merchants' Review.

WOODENWARE HAS ADVANCED.

On account of the great advances in the prices of hooping, lead, paints, oils and the other materials which enter into the manufacture of woodenware, the price of these goods has been advanced. The change went into effect on Wednesday.

THE LAST CALL

for Dried Apples

is open until March 25. Send your shipments to

Walter Northrop, 66 Esplanade W., Toronto.

We have just received a full line of the celebrated goods put up by The F. F. Dalley Co., Limited, of Hamilton, at our warehouse, No. 10 St. John Street, Montreal.

W. J. WOODBURN & CO.
Selling Agents.

AMONG TORONTO RETAILERS.

What Goods To Display.

I heard a conversation between two city grocers the other evening that is worth noting. The subject was a fellow-dealer, who has for some time been talking of selling out his present stand.

"I would not like to pay very high for his stock as he now has it," said one, and the other added :

"No. His system of displaying his goods is not a good one. He keeps fancy goods and lines not well known in the back shelves, where they are not readily seen, and fills his shelves with package teas or other articles, which people don't need to see to want."

There was more said to the same effect, and to the effect that the system in question had left the grocer with a lot of old stock on hand, with the result that I have made a few notes about the system of displaying stock followed by the most progressive dealers. Almost without exception, the most prominent articles to be seen in the best stores are the goods not generally known to the public. And this is reasonable and right, for, unless a woman sees or hears of an article, she will most certainly never buy it, and, on the other hand, if a woman sees an article which she has not previously heard of, as a general rule, her curiosity will create a desire for it. The staples--sugar, teas (bulk or package), coffee, etc.—should be kept in the background, unless one is making a specialty of a private blend of teas. In such a case, they should be pushed and displayed all the time. A retailer should always remember he is in business to make money for himself. He is not the agent of one manufacturer or another, and, if the goods of one house will not sell on their merits, those of another house will. It is not a grocer's duty to sell any particular line of goods. His business is to please his customers, that his aggregate sales may be large. Therefore, he should not use his shelves or windows to advertise well-known proprietary goods, but should use them to display goods which are likely to increase his total sales and his net profit. To fill the most prominent shelves of a store with package teas, or soap might help to advertise the particular brands shown, but would not increase the aggregate sales as would be the case if the shelves were filled with a good variety of canned vegetables, fruits, fish and meats, or bottled pickles, marmalades, jellies and jams. The latter are not included among the necessities of life, so are frequently bought up by a housekeeper on the impulse of a moment, so they should always be kept in a prominent position. Staples, however, should not be left out of sight altogether. A good plan is to devote one shelf-space to one line, teas for example. Into this space one or two sample packages of every blend of tea carried should be grouped so as to show the large range handled rather than to advertise any lines. A space at one of the top corners about three by five inches might be left vacant, and a neat card could be printed calling attention to the range of package teas carried, and stating that a good assortment of bulk teas is also kept in stock. Similar displays could be made of soap, baking powders, salt and starches.

Grocers handling stove polish, shoe blacking and other goods handled by hardware or other dealers, should keep these goods in a prominent place. It is always well, too, to put these goods together. A few boxes of polish do not draw much attention, but a number of them combine so that one glancing about rarely fails to notice them.

Breakfast foods are worth pushing. They are not used as much as they might be, so a prominent display of the various lines is calculated to increase their sale.

When green fruits are carried, it is always well to let the public see what is in stock, so these should be kept always where they can readily be seen. One of the best methods of displaying fruits or candies is to have a table in a prominent position on the floor devoted entirely to the goods. A stand is often built to slant upwards from the floor to the table, and this, too, is devoted to the fruit display.

Farm produce and provisions do not need much displaying. The best way to keep them is in a refrigerator at the back of the shop. The average woman is even more particular to have her butter and her provisions fresh and clean than she is about other articles, so she prefers buying these goods where she knows they are well kept, than where she can see them lying exposed on a counter. The accepted method of keeping cheese is in a glass case on a counter. This keeps it clean, yet leaves it where it is seen by many, if not all, entering the store. The display of one's stock may seem a simple matter, but thought and time spent to have it arranged to best advantage will not fail to yield good results.

THE RAMBLER.

PERSONAL MENTION.

Mr. W. E Walsh has been appointed Canadian agent for Menier's chocolate, who are making arrangements to thoroughly introduce their unsweetened chocolate on the Canadian market.

Mr. Charles H. Hyde, representing Joy Morton & Co., Chicago, dealers in salt, sal soda, cereals and starch, accompanied by Mr. A. E. Richards, Hamilton, called on THE CANADIAN GROCER last week. This was Mr. Hyde's first trip to Canada, and he stated that the outlook for trade in their goods here is favorable indeed. Some idea of the business done by Joy Morton & Co. might be gained from the fact that their warehouses and docks at Chicago cover about six acres, and they have large factories at Nebraska City, where their cereals and starches are manufactured. A. E. Richards & Co., Hamilton, are the selling agents for this firm in Canada.

Plans are being prepared for the erection of another cold storage building in Ottawa. John Ferguson is the promoter.

HOME-MADE MACARONI.

MOST, if not quite all, of the macaroni sold in the stores of New York is a domestic article put up in 1-lb. packages under a French label, a wholesale grocer told me, says a writer in N.E. Grocer. "The real imported Italian article seldom reaches the American customer. About 500,000 boxes are annually imported, and most of it comes to this port for distribution. It is eagerly bought up by the Italians here, and so the American who desires the simon-pure article is often forced to go without. But for your consolation I may add that the domestic macaroni is about as good as the Italian, and I am positive is a great deal cleaner, more wholesome and nutritious, and manufactured under far better sanitary conditions.

"In the trade, macaroni is known as 'Naples paste,' taking its name from Naples, the principal shipping port of Italy. Dozens of factories are in the neighborhood of the Bay of Naples, and the macaroni is packed for the American market in boxes of eleven kilos each. The French also turn out a great deal of macaroni, and both Italian and French manufacturers use semoule, which is obtained from a certain grade of Russian wheat especially adapted to this purpose.

"Semoule differs from flour only in that it is a trifle granulated. The hard, red wheat grown in the northwestern section of the United States is the solitary variety which will produce a satisfactory grade of semoule, and our own manufacturers of macaroni depend upon it for their supply.

"Macaroni is not a dish of general consumption in Italy. The poorer classes cannot afford it, and it is confined almost exclusively to the tables of persons in comfortable circumstances. It is only on rare occasions or festivals that the poor obtain macaroni."

GROCER IS THANKFUL.

A Haverhill grocer received a letter through the mail addressed with his name and private, says N. E. Grocer. On opening he found a five-dollar bill and the following note: "On figuring up my bill I find that I owe you the enclosed amount. In order to avoid trouble with clerks I withhold my name." This is one case in perhaps 50, and Mr. Coddaire is very thankful to his friend, whoever he may be.

HONEST ADVERTISING.

People used to say: "Oh, I never pay any attention to advertisements; they never tell the truth." Now, it's different; people do read advertisements, and they believe them. Advertisers are becoming more careful and more scrupulously truthful every day. I know a firm of advertising agents who also own a medicated soap. I said: "Is it really such a wonderful thing, and do you take the care you say you do in making it?" The answer was: "Of course it is a good thing. We have seen too much of advertising to be fools enough to spend money pushing a poor article." Most all advertisers understand this nowadays, and that is why it pays better than it used to.—Charles Austin Bates.

TWO PLACES NAMED JINKSVILLE.

Merchant—I wish to transport some goods to Jinksville, and——

Railroad official (irascibly)—Well, why in thunder don't you go to the freight department?

Merchant—It's a large quantity of goods, and I wish to inquire about rates.

Official—Go to the freight department, I say. Whatever the rates are you'll pay 'em, or keep your goods at home. No reduction to you or anybody else. Hear that? Clear out now.

Merchant—The Jinksville I mean is not in this State, but the Jinksville over the line. There is a rival road running there, you know, and I can easily——

Official—Sit down, my dear sir, sit down and let's talk it over. James, bring the gentleman a cigar. Henry, bring the gentleman a glass of champagne. George, tell the president one of our most valued patrons is here.—N. Y. Weekly.

IT MADE HIS HAIR RISE.

A merchant's wife, smarting from experience, one morning handed her husband a sealed letter as he was going to his office, begging him not to open it until he had reached his place of business.

With some solicitude he broke the seal at the proper time, and read:

"I am forced to tell you something that I know will trouble you, but it is my duty to do so. I am determined you shall know it, let the result be what it may. I have known for a week that it was coming, and kept it to myself until to-day, when it has reached a crisis, and I cannot keep it any longer.

"You must not censure me too harshly, for you must reap the results as well as myself. I do hope it will not crush you."

Here he turned the page, his hair slowly rising.

"The flour is out. Please send me some this afternoon. I thought that by this means you would not forget it."

The flour was sent.

THE GROCER KNEW HIS BUSINESS.

Once in a while, one comes across a retail grocer who seems to actually study his business, remarks a writer in Grocery World. His whole soul is obviously in it. He isn't a drudge, in the store simply to live the long day through, but he is an enthusiastic believer in the importance and the dignity of his own business, and, so believing, studies it just as a physician studies anatomy and pathology.

The other day, the writer stepped into a Philadelphia grocery store to buy some certain goods. While there, the grocer called attention, in a very courteous way, to a brand of table water he was selling. The water was a mild variety of medicinal water, and contained a percentage of that well-recognized medical agent—lithia.

That grocer knew all about that water, and as there was no reason why that should have been an exception, he probably knew all about everything in his store. He knew just how much lithia the water contained to the gallon, what lithia was for, what proportions were contained in other competing waters, and so on. Then he took a siphon of the water from the refrigerator and insisted on the writer tasting it. While he did not succeed in selling any of the water, he aroused an admiration as a grocer who knew his business, which feeling will probably carry more or less trade with it.

CATALOGUES, BOOKLETS, ETC.

WHOLESALE GROCERS AND CANNERS OF THE UNITED STATES.

To those who desire to keep in touch with the wholesale grocers, canners, or brokers of the United States there is issued in Minneapolis, Minn., a work of inestimable value. This work is the fifth annual edition of Austin Q. Millar's official directory of the wholesale grocers and canners of the United States. This directory, which is strongly bound in cloth, also contains a large list of the brokers of the Republic. The publishers' price is $2.

"Does your husband worry about the grocery bill?" asked the thin faced lady.

"Why, no!" said the lady with the silk skirt and patent shoes; "we let the grocer do all that."

Housekeeper—I ordered a dozen oranges to-day and you only sent me 11. How's as that?

Grocer—Well, ma'am, one of them was bad and I didn't think you'd want it.

Page Bros. & Desrosiers, general merchants, Sandwich and Ojibwa, Ont., have dissolved partnership. O. Desrosiers will continue the Sandwich and Leo Page the Ojibwa business.

RETAILERS . . .

YOU can save from $2.25 upwards by buying Eddy's Matches in 5-case lots and get Free Delivery in the Provinces of Quebec and Ontario, east of Sudbury. Give your orders to the Wholesale Grocery Travellers.

MEETINGS OF RETAIL GROCERS' ASSOCIATIONS.

MONTREAL ASSOCIATION.

REGULAR monthly meeting of the Montreal Grocers' Association, held in Monument National Hall, 220 St. Lawrence street, Thursday evening, March 9, at 8 o'clock.

Present, John Scanlan, president, in the chair, V. Raby, J. P. Dixon, N. Lapointe, S. Demers, Jos. Picard, N. Chartrand, E. W. Farrell, T. B. Deschamps, P. B. Mesnard, P. Fillion, H. Poirier, Eug. Bernier, A. D. Fraser, M. P. Laverty, ex-Ald. Connaughton, and others.

Moved by S. Demers, seconded by N. Lapointe, that the rules be suspended and the following grocers who have paid their dues in advance and signed the membership roll be admitted members of this association: T. Poupart, Oct. Chabot, C. H. Pitt, J. C. Wark, Mrs. B. Daragon, A. Rolland, L. G. Clapin, J. Purcell. Carried unanimously.

The treasurer read his report, showing that the sum of $1,100 had been spent in obtaining the amendment of the Pharmacy Act, which leaves the association with a deficit of $800, and he requested the meeting to suggest means of raising this amount.

The president, Mr. John Scanlan, said that the best means of raising this sum would be to solicit subscriptions from the wholesale trade, and forego the picnic this summer.

After considerable discussion, the following motion was declared carried: Moved by E. W. Farrell, seconded by S. Demers and J. B. Deschamps, that a committee, composed of the officers of this association, be authorized at this meeting to effect a loan to cover the deficit incurred in obtaining the amendment to the Pharmacy Act.

Moved by V. Raby, seconded by J. B. Deschamps, that the secretary notify the standing committees, in the different districts of the city, of the amount of our deficit, and request them to renew their efforts and solicit donations from grocers in general in their respective districts towards liquidating this debt. Carried.

A letter was read, from The London Grocers' Association, requesting our association to join with them in asking for longer terms and better discounts from the wholesale guild. The secretary was instructed to reply stating that our association is in full sympathy with their movement.

Moved by J. P. Dixon, seconded by N. Lapointe, that the secretary write Mr. Lomer Gouin a letter of thanks for the successful manner in which he obtained our amendment to the Pharmacy Act. Carried.

Moved by V. Raby, seconded by A. D. Fraser, that a vote of thanks be tendered the delegates who went to Quebec in the interests of grocers in general re amendment to Pharmacy Act, particularly Mr. S. Demers and Mr. J. P. Dixon Carried unanimously.

Moved by J. P. Dixon, seconded by J. B. Deschamps, that a vote of thanks be tendered to the Hon. Mr. Flynn, Hon. F. G. Marchand, Hon. H. Archambault, and Mr. E. Robitaille, for the courteous manner in which they assisted us with our amendment to the Pharmacy Act, and that a copy of this resolution be sent to each of those gentlemen. Carried unanimously.

Moved by S. Demers, seconded by A. D. Fraser, that a vote of thanks be tendered The Prix Courant, Mr. Beaudin and Mr. Lemieux, for their valuable assistance to our amendment to Pharmacy Act. Carried unanimously.

The meeting then adjourned.

TORONTO ASSOCIATION.

The regular meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, on Monday evening. The president, F. W. Johnson, occupied the chair. A larger attendance than usual was present.

The report of the "At Home" committee was received. It showed that in all respects the concert this year was better than in previous years. Even the deficit was greater than usual, $21.35 being the net loss from the "At Home" this year.

The early-closing committee reported that a circular had been sent to each grocer in the city, asking cooperation in the efforts towards early closing. Many favorable replies have been received, and many grocers in Parkdale, North Toronto, and on College and McCaul streets have agreed to commence closing early this summer. The committee also stated that they intend to continue their efforts towards the end sought.

A letter was received from the London Retail Grocers' Association regarding wholesale grocers' terms. It was decided to bring the matter up for consideration at the next meeting.

A letter was also received from H. J. Hill, manager of the Toronto Industrial Exhibition, stating that owing to the large number of societies that were asking representation on the exhibition board, it had been decided to grant none of the requests this year.

A discussion on trading stamps was started by D. J. Kelly, who reported that after eight months' trial, he and his brother had decided to discontinue having anything to do with trading stamps. They had given them a good, square trial, and found that they were not a paying investment. They had reached the conclusion that it was a bad policy to allow any third party to step in between the dealer and the consumer. As was generally the case the third party benefited greatly, the consumer little and the dealer less. They believed, however, in giving a discount for cash, so were adopting a discount system of their own. They intended giving 3 per cent. discount on all cash purchases. Checks would be given, and when $5 worth of checks are collected, 15c. worth of groceries will be given free to the customer. Mr. Kelly considered that the saving effected by a cash business was such that the discount given was but justice to cash customers.

Abraham White expressed his opinion that there was no necessity for giving any discount whatever. The grocer has a right to a cash business, and his customers benefit from it as much as he does. Personally speaking, his experience was that if the wholesale houses had given him less credit than they had, he would have been a richer man. Receiving on credit tended toward selling on credit, with the result that many a dollar was lost in bad debts.

A. G. Booth stated that he was a victim of the coupon evil. He had taken them on trial, with the intention of keeping them if he liked them, or stopping them if he did not. He had found out that he did not like them, but also found it very difficult to drop them. The people who asked for them were not the poor people who might benefit from the saving thus afforded, but the rich, who needed little, but wanted all they could get.

David Bell had commenced to give trading stamps to his customers about the same time Mr. Kelly did, but he found his mistake sooner than the latter did, and had dropped them quicker. He, at first, did gain some trade through them, but it was nothing like enough to make up for the cost of the stamps, as he had to pay out from $12.50 per week for them. He had dropped them, and dropped them for good, and was giving nothing in the shape of discounts in their stead.

T. Holmes had a similar experience about four years ago. He had been persuaded to give the coupon system a trial, but found it unsatisfactory, and had given it up as a failure.

R. Paterson, Little York, stated that the trading stamp people had threatened that if they did not use the stamps their competitors would get them. The Little York grocers, however, came together, and the trading stamp people are still looking for grocers to use their stamps in that suburb of the city.

The discussion was continued by the various members of the association, and culminated in a resolution by Messrs. Holmes and White that a committee be appointed to confer with other deputations that may be appointed, and to wait on the Ontario Government and ask that the giving of trading stamps, coupons, etc., be declared illegal. Messrs. Gibson, Clark, Booth, Holmes, White, and Kelly were appointed the committee.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

BARBADOES MOLASSES

Extra choice quality. Write us for quotations before purchasing.

J. & R. McLEA
Importers MONTREAL

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
SPECIAL AGENTS 14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba, **Buchanan & Gordon, Winnipeg.**

WINDOW SCREENS AND DOORS . .

Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

Boeckh Bros. & Company
Selling Agents, **Toronto, Ont.**

Manufactured by
WM. CANE & SONS CO.,
Newmarket.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

ASK FOR

MOTT'S

THREE ATTRIBUTES! PROFITABLE, RELIABLE, ATTRACTIVE.

SILVERINE

THE MODERN STOVE POLISH

SILVERINE MFG. CO., - - MONTREAL.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

COW BRAND GRANULATED SAL SODA . . .

A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your customers will appreciate it.

JOHN DWIGHT & CO.
MONTREAL. TORONTO.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ASSIGNMENT has been demanded of Henri Roberge, general merchant, St. Evariste Station, Que.

G. E. Harvey, grocer, Point a Pic, Que., has assigned.

A. W. Parker, grocer, Rock Island, Que., is offering 25c. on the dollar.

C. A. Ouellet, general merchant, Cap St. Ignace, Que., has assigned.

H. J. Clare, general merchant, Solsgirth, Man., has assigned to A. E. Scott.

V. V. Fiset, general merchant, Ancienne Lorette, Que., is offering 25c. on the dollar.

Thomas H. Alton, fruit grower, Burlington, Ont., has assigned to Geo. A. Watson.

Joseph A. Merrick, general merchant, Virden, Man., has compromised at 65c. on the dollar.

Sadlier Bros., general merchants, Wiarton, Ont., have assigned to C. B. Armstrong, London.

PARTNERSHIPS FORMED AND DISSOLVED.

G. Gladu & Fils, bakers, etc., St. Hyacinthe, Que., have dissolved.

Z. Cotu, Fils & Co., general merchants, Chambly Canton, Que., have dissolved.

Cameron & Chisholm, general merchants, Port Elgin, Ont., have dissolved, John H. Chisholm continuing.

W. H. Kinniston & Co., bakers and fruit dealers, Calgary, N.W.T., have admitted J. T. Macdonald into partnership.

Joseph Desjardins and Phillippe Thivierge have registered as partners under the style of The Delmonico Fruit Co., Montreal.

Enoch and Henry R. Buzzell have registered partnership under the style of Buzzell Bros., general merchants, Cowansville, Que.

SALES MADE AND PENDING.

Eustache Carriere, grocer, Hull, Que., has sold out.

W. J. Micks, grocer, Toronto, has been sold out by the bailiff.

The assets of Mercier & Wake, grocers, Montreal, have been sold.

The assets of E. Mignault, grocer, New Rocklands, Que., are to be sold.

Henry Forde & Co., produce dealers, etc., Nelson, B.C., have sold sold out.

The stock of O. E. Laroz & Co., grocers, Que., has been sold at 67½c. on the dollar.

The assets of E. Crete, general merchant, Grande Piles, Que., are to be sold on the 17th inst.

The assets of P. Neven & Co., general merchants, Lachine, Que., are to be sold on the 22nd inst.

The stock of Valiquette & Larive, general merchants, Ste. Adele, Que., has been sold at 53c. on the dollar.

CHANGES.

Jules Belanger has started a grocery store in Hull, Que.

O. S. Moore is opening a general store in Olds, N. W. T.

J. J. A. Robitalle has opened a grocery store in Quebec.

Hugh Gillespie, grocer, Hamilton, Ont., is giving up business.

J. J. Owens, grocer, Vancouver, has sold out to J. J. Lawrence.

Alp. Giguere has opened a general store in Robertson Station, Que.

J. Udow, grocer, Moosomin, Man., is reported giving up business.

C. H. Patterson, confectioner, Neepawa, Man., has sold out to J. Smale.

John Hill, grocer, Wellesley, Ont., has been succeeded by H. E. Ratz.

Alister Thompson, baker, Kamloops, B.C., has sold out to John Barber.

Wm. J. Burns, general merchant, Lyndhurst, Ont., is retiring from business.

Pigeon & Co., general merchants, Plantagenet, Ont., are removing to Ottawa.

S. G Vance, general merchant, Nithburg, Ont., has removed to Rockford, Ont.

D. K. Chungranes has bought out T. I. Worthington, fruit dealer, etc., Victoria, B.C.

James Thomson, general merchant, Papineauville, Que., has removed to Buckingham.

M. F. Godfrey, flour and feed dealer, Owen Sound, Ont., has retired from business.

David Reddaway, baker and confectioner, Russell, Man., has sold out to David Harris.

Matheson & Glover are advertised to open a general store in Lyndhurst, Ont., this week.

Napoleon Dussault, general merchant, L'Islet, Que., has purchased F. Gagon's stock.

M. Richardson & Co., general merchants, Flesherton, Ont., are opening a branch at Dundalk, Ont.

Stoneman Bros., general merchants, Kirkton, Ont., have been succeeded by Walkum & Chappel.

P. McConnell & Co., flour and feed dealers, Deloraine, Man., have sold out to C. E. Gutteridge.

Hermenie Clough has registered as trading under the style of James J. Clough, cigar manufacturer, Montreal.

R. O. Hoffman, general merchant, Quinn, Ont., has sold out to John Kelly, who takes possession on April 1.

Joseph H. Trudel has registered as proprietor of J. F. Trottier & Cie., general merchants, Grand Mere, Que.

Alvin Cote, wife of Hyacinthe Malo, has registered as proprietress of H. Malo & Cie., tobacco dealers, etc., Montreal.

FIRES.

J. H. Knapton & Co., general merchants, Bedford, Ont., have been burned out.

Shelters & McNamara, grocers, etc., Bedford, Ont., have been burned out.

A Bean & Co., general merchants, Manchester, Ont., have been burned out.

WORLD'S PRODUCTION OF COFFEE

This table, taken from a British consular report, relates to the world's production of coffee and the price obtained for the quantity named at Havre, France, during each of the periods set forth :

PRODUCTION OF COFFEE.

Crop.	Bags of 60 kilos (132 lb.) Brazil.	Other countries.	Totals.	Price of "good average" per 50 kilos. Francs.
1874-75	3,813,600	4,295,400	8,139,000	103
1875-76	3,505,800	3,679,200	7,185,000	106
1876-77	3,294,000	4,520,000	7,814,000	101
1877-78	3,498,200	4,017,830	7,516,000	96
1878-79	4,718,000	4,200,000	8,918,000	76
1879-80	3,172,000	5,413,000	8,585,000	84
1880-81	5,553,000	4,205,000	9,758,000	75
1881-82	5,562,000	4,829,000	10,391,000	57
1882-83	6,711,000	5,369,000	11,080,000	50
1883-84	5,056,000	4,711,000	9,767,000	62
1884-85	6,211,000	5,229,000	11,440,000	52
1885-86	5,532,000	3,956,000	9,488,000	48
1886-87	6,129,000	4,183,000	10,312,000	81
1887-88	3,006,000	4,071,000	7,077,000	94
1888-89	6,735,000	3,863,200	10,598,000	97
1889-90	4,220,000	4,438,230	8,658,200	103
1890-91	5,308,000	3,989,000	9,297,000	109
1891-92	7,376,000	4,482,000	11,858,200	91
1892-93	6,193,000	5,090,000	11,283,000	97
1893-94	4,307,000	4,895,000	9,202,000	103
1894-95	6,689,000	4,947,000	11,636,000	94
1895-96	6,250,000	3,944,000	10,194,000	90
1896-97	8,680,000	3,928,000	12,608,000	61
1897-98	11,110,000	4,600,000	15,710,000	39

ORANGES IN CALIFORNIA.

A Californian fruit journal of recent date says: "The general estimates of entire amount of oranges remaining in the State vary from 3,000 carloads to 4,200 cars. It seems that the estimates continue to run short in about the same ratio that they ran over last year. Under the excitement of the occasion, however, we assume that current figures are plenty small enough, although from careful investigation we do not expect to see them exceeded.

"In the f.o.b. trading extra fancy navels have the call. Fancy navels command proper attention but seedlings do not seem to be called for. This is explained by the presence of so many small-sized navels offered virtually at seedling prices.

"If there be further advances in the market for navels it is natural to look for a sympathetic advance in seedlings, and at present prices seedlings might be genuine bargains The only thing in the way of seedlings seems to be the reports of heavy operations in Valencia (Spain) oranges, of which there are about 6,000,000 cases left to market."

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and **"Clubhouse"**
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

White,
Mountain Spruce

Butter TUBS

We are now booking orders for May delivery, and will be pleased to quote you prices.

WALTER WOODS & CO.,
HAMILTON.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

TENDERS.

SEALED TENDERS, marked "For Mounted Police Provisions and Light Supplies, Yukon Territory," and addressed to the undersigned, will be received up to noon on Wednesday, 5th April

Printed forms of tender, containing full information as to the articles and quantities required, may be had on application to Superintendent A. B. Perry, N.W. Mounted Police, Vancouver, B.C., or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque or draft for an amount equal to five per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted, the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED WHITE,
Comptroller N.W.M. Police

Ottawa, 21st February, 1899. (11)

The
DETECTIVE AND CONFIDENTIAL AGENCY.
Room 12, Janes Building,
75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

MONSOON
INDO-CEYLON TEA

The all-important point for the modern grocer to concern himself with is to provide for his customers the most attractive assortment of goods. If this essential feature is attended to properly success will certainly crown your efforts. Buy goods you can ship back if they do not please your trade.

We guarantee Monsoon to give satisfaction or you can return it at our expense.

THE MONSOON TEA CO.,
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

AN EARLY-CLOSING APPEAL.

THE committee of The Toronto Retail Grocers' Association, having in charge the movement for early closing, have issued the following appeal :

At the last general meeting of The Toronto Retail Grocers' Association, it was unanimously agreed that an effort should be made to try and induce the retail grocers to close at an earlier and more regular hour, and they have decided to spend some of the funds of the association in an endeavor to show you the advantages of early closing. We enter upon the work feeling convinced that we have the sympathy and good wishes of all classes of trade, as well as the public. It is, however, with the grocery trade that our association intend to direct their endeavors. The Provincial Statutes make it possible, after getting two-thirds of the members of any trade to agree upon an hour of closing, to compel the balance to do so. This law was tried some years ago, but with poor success, as the different localities of the city demand different conditions—therefore, we have decided to appeal to the grocers and the public to support us in our plans.

We believe that the present law is all that we can ask from the Legislature, and that the reason of its failure was that both the grocer and the public were not prepared for early closing at that date ; we believe the time is coming, and will soon arrive, when public sentiment will demand early closing from all dealers. At the present time, the down-town grocery stores are closing at 6 p.m., a still larger number are closing at 7, while 8 o'clock seems to be a popular hour with a still larger number. If you are, fortunately, among the number of those who close at either of the above hours, we ask for your support in this movement ; if you close later than 8 o'clock, we would ask you to consider our reasons for trying to get a uniform closing hour.

If the other grocers in your immediate neighborhood do not close early, ask them to join you in an experiment of closing one hour earlier than you have been doing, and close promptly upon the hour agreed upon. If they refuse, try it yourself, and explain it to your customers and they will uphold you in the matter, and it will not be long before your neighbors will fall in line. This has been the experience of grocers in several parts of the city, who have tried early closing and have found no financial loss by it, but have found it to be a benefit to them in many ways.

The early-closing movement is growing in favor in all progressive cities in America, and we trust that Toronto (the "Premier City") will not be behind in this branch of progressive movements.

Below, we give you a few of the many reasons why we consider it to your advantage to close early :

1. There no financial loss by closing early, because, as the movement becomes general, the same amount of business will be done in shorter hours.
2. You will get brighter and more energetic clerks ; the long hours are the means of driving the bright boys away from the grocery trade. A clerk or master can be bright, courteous and obliging for 10 hours in the day, but not for 15.
3. The public appreciate healthy, intelligent and quick service. Can you give it to them if you do not get your proper hours for rest and study ?
4. The Creator, in His wisdom, proportioned the day into three equal parts, viz.: Sleep, work, recreation. Without these, you cannot have perfect health, which is more to be desired than riches.
5. You owe a duty to your family and to society ; you can spend many profitable hours in their company, which will fit you for the duties of your occupation. In almost every other line of business, the persons engaging in it have the evening for themselves, and there are no good reasons why the grocer should not enjoy the privileges of domestic and social life in the same manner.

There are hundreds of other reasons why you should close early, and you will hear from us again. Give it a fair trial ; don't wait for neighbor to start, because he is waiting for you.

Drop a post card to our secretary, Mr. E. Hawes, 163 St. Clarence avenue, and he will bring you an early-closing card to hang up in your store.

We also wish to impress upon the minds of the grocers the advisability of joining the Grocers' Association. We would like to double our membership by May 1, and, as the more members attend the meetings, the more profitable they will be to each other, and we would have very much pleasure in receiving your application through any member of the association. We are doing a good work, and would like to have your cooperation.

BEET SUGAR CENTENARY.

The statement that beet sugar has been an article of commerce for 100 years will be news to most people. It is a fact, however, for in January, 1799, Franz Karl Achard, director of the Royal Prussian Academy of Science, laid a memorandum before his sovereign, Frederick William III., showing how sugar might be made from beetroot, hitherto used only for fodder, and also submitting samples of the new article. Four days later, the king replied, by ordering experiments to be made in all the Provinces on a large scale, and awarding Achard a grant of money for the continuation of his studies on the subject. Sugar at that time, and for a short time afterwards, cost 200 to 300 thalers per cwt. retail, and the consumption of sugar in all Europe at the end of the last century was between 200,000 and 250,000 tons. To-day 4,500,000 tons of beetroot sugar are produced in Europe alone, besides 3,000,000 tons of cane sugar. Achard, who refused a bribe of 200,000 thalers offered him by the cane sugar interest if he would publish a statement that he had made a mistake and that beetroot was not adapted for the purposes he proposed, died a poor man, although he was the first practical beet sugar producer in the world.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

A word on

Laundry Blue

Your customers want a well-known article, a fair priced article, an article that will cause no grumbling below stairs.

.... When you sell them ....

KEEN'S Oxford Blue

everyone is satisfied, and every customer is retained.

Current Market Quotations for Proprietary Articles

Mar. 16, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 3, in 6 "	70
" 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO	
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P.G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ½ "	4 50
" 8, ½ "	7 25
" 10, ⅞ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glyoerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish	
¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00

Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 0
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.

	per
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrapoers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

Benson's Enamel Starch

A perfect cold water starch for Shirt Bosoms, Collars and Cuffs and wherever a specially stiff finish or gloss is required.

THE EDWARDSBURG STARCH CO., Limited
CARDINAL, ONT.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½ s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½ s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0
Mott's Sweet Chocolate Liquors.	0 19	0

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
½ lb. Packages,	15 or 30 lb. cases				0 27
¼ & ½ lb.	"	"	"	"	0 27½
¼ "	"	"	"	"	0 28
⅛ "	"	5	"	"	0 29
⅛, ¼ & ½	"	10	"	"	0 29
⅛ "	"	5	10	15 "	0 30
Bulk—					Brls
White Moss,	10, 15 or 20 lb.				0 18
Feather Strip,	"	"	"		0 20
Ribbon,	"	"	"		0 18
Special Shred,	"	"	"		0 16
Macaroon,	"	"	"		0 16
Crown Desic'd,	12, 20	25			0 16
Special,	"	"	"		0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.

MacLaren's Imperial—	Per doz
Larg size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperia Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 33
Bourbon "	0 31
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 30
Maracaibo	0 22
West India	0 18
Rio, choice	0 12

CLOTHES PINS

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle,	per doz.		0 90
2	"	"	"	1 50
2½	"	"	"	2 00
4	"	"	"	3 00
8	" Bottle	"		6 00
4	" Glass Stop'r	"		4 00
8	"	"	"	6 00

P. O. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs		30
"	6-lb. "		2 60
Flexman	3-lb. "		1 30
"	6-lb. "		2 60

GELATINES.

COX'S

2's	....	1 10
4's	....	1 20
8 Quart size,	....	2 12

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

LUXFER PRISMS

CARRY DAYLIGHT
with wonderful success.

All progressive business men recognize their value.

"The most useful, and the most profitable improvement you can put into commercial premises."

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58 Yonge Street

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Installation at premises of The T. Eaton Co., Limited } A STORY WITHOUT WORDS.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg Co.)

per gross.		per gross.
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (coutaining 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $1 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 4 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

SURPRISE colors 1 box and less than 5 ..... $4 00
Boxes and upward, 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors 1 box and less than 5 ..... $4 00
per grs., $12.00. Maypole Soap, black, boxes and upward, 4 00
Maypole Soap, per grs., $18.00. Freight prepaid on
10 per cent. discount on gross lots

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 08

Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08¼
PURE	40-lb. boxes, 1-lb. pack	0 07
	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07¼
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
1bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 07¾

Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 05

Canadian Electric Starch—
40 packages in case 3 00

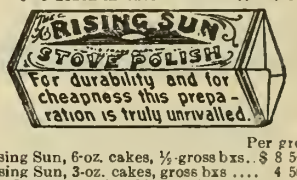
Celluloid Starch—
per case 3 50

Culinary Starch—Chal-Prep. Corn—
1 lb. pkgs., boxes 40 lbs 0 05¼

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs 0 06¼

STOVE POLISH

No. 4—3 dozen in case (net cash) . $4 50
6—3 dozen in case " " .. 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½ gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE. Per gross.
No. 4—5c. size $3 85
No. 6—8c. size 5 50
No. 8—10c. size 6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black nr mixed.

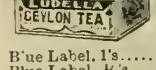
Black Label,	1-lb., retail at 25c	0 19
" "	½-lb., " " "	0 20
Blue Label, retail at 30c		0 22
Green Label "	40c	0 28
Red Label "	50c	0 35
Orange Label, retail at 60c		0 42
Gold Label, "	80c	0 55

Terms, 3 per cent. off 30 days

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3. Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.	per doz
Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 95
Parlor, Eagle, 200's	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F. o. b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

DO THESE PRICES INTEREST YOU?

Hazard's English Worcester Sauce, ½-pts., 3 doz. to case, in gross lots, 73c. per doz.
Hazard's English Worcester Sauce, pints, 2 doz. to case, in gross lots, $1.20 per doz.
Hazard's Arlington Ketchup, ½-pints (clear glass) 6 doz. in case, gross lots, 73c. per doz.

Remember we keep a full line of Imported Cheese.
American Pineapple Cheese at close prices.

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RICES

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch
Can be had from . . . .

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COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many ***new lines*** of

Toilet Ware
Dinner Ware
Tea Ware

and ***miscellaneous products*** of the ***English Potteries*** are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

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We solicit a call or a letter of enquiry.

Temporary premises: 27 Wellington Street West.

Pure Wholesome Delicious

Only the purest and best ingredients are used, while the utmost care is taken in the manufacture and packing to guarantee purity and cleanliness.

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Sole Manufacturer. St. Catharines

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IN HALF-PINT AND PINT LEVER BOTTLES.

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Reserve Fund..... 1,500,000

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Are just the thing for particular people.

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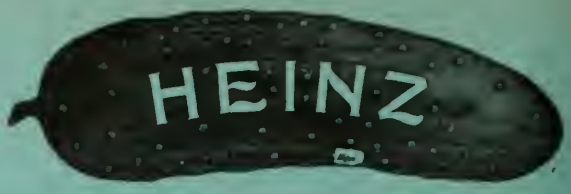

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HEINZ TOMATO SOUP

is not only the most appetizing, but for the grocer a great trade bringer,

Because—

If the lady of the house once tries it, she buys also

Heinz Baked Beans with Tomato Sauce
Heinz India Relish, Ketchup,
and the other
Heinz Pure Food Products.

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The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sunlight—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

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Leading Wholesalers sell it.

The Windsor Salt Co., Limited, Windsor, Ont.

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"Maypole Soap" is almost magical in its effects, and must supersede every other dye for Home use. ..... Truro, N.S.

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"Maypole Soap" gives good satisfaction. ..... Kingston.

"Maypole Soap" is increasing in sales all the time, and all users are pleased. ..... Quebec.

And scores of others from Newfoundland to far off British Columbia.

THERE is no doubt that this DYE is the greatest discovery of the century, and MUST supersede all others just as electric light is superseding other light.

All wholesale dealers sell it.

Sole makers—

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SOUP SQUARES

Each square contains the soluble parts of **1½ lb. of Beef,** with flavoring, etc., sufficient to make 1½ pints of strong, nutritious Soup.

THE MOST PERFECT AND PORTABLE FORM OF CONCENTRATED SOUP EVER OFFERED.

For Family use, for Hospital use, for Camp use, there is nothing equal. Packed in boxes containing 12 squares, weighing less than 2½ pounds.

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owe their undeniable superiority and distinguishing popularity to three strong features :

Certain Peculiarities of Soil, Wonderful Climate for Tea, Traditional Care in Culture.

Care should be taken in preparing them for the table, to see that the infusion does not consume more than three minutes, the leaves being very delicate and tender.

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can be made more "springy" and you can put more vim, vigor, life into it with my cigars. I know that this is so because every year at this time, the most successful grocers in Canada double the size of their orders to me.

I refer more particularly to two of my best known brands, namely, the "Pharaoh" which retails at 10c. and the "Pebble" at 5c. Through my constant advertising of these two cigars their sales have reached very large figures. I select the tobacco that I use, personally—I employ only the highest class of skilled labor—I do not believe it is possible to produce a better cigar for the money than the two brands I speak of. I would like to send you samples and prices of

My Cigars.

J. Bruce Payne, Mfr.,

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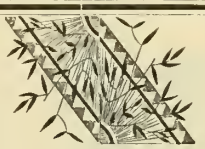
It will Pay You to Handle Them.



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456 St. Paul St., MONTREAL.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Now!

The successful man is always "on time"—that's why he is successful. Perhaps we realize this more fully than you do, because just at this time every year, those grocers who order the largest amounts of Tillson's Flake Barley begin to order for their Spring and Summer business—they are always **ON TIME.**

Tillson's Flake Barley

is an ideal Spring and Summer cereal food. It is light and wholesome, and it doesn't heat the blood like oat-meal. It is packed in attractive wooden kegs holding 25 pounds each (the kegs themselves sell readily to house-keepers after you have sold the Flake Barley). If you buy it **NOW** perhaps you will get ahead of your competitor just across the street.

The Tillson Company, Limited, Tilsonburg, Ont.

From Manufacturer to Retailer Direct.

NEXT WEEK

WE MAKE A NEW DEPARTURE IN **COFFEE** OUR MEN WILL SHOW YOU OUR NEW PACKAGE, IT IS A "BEAT ALL" HANDY--HANDSOME--GOOD--CHEAP.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28. **Vancouver.**

THE MODERN GROCER

Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.

Formerly Knowles, Ham & Nott Co., Limited
BRANTFORD.

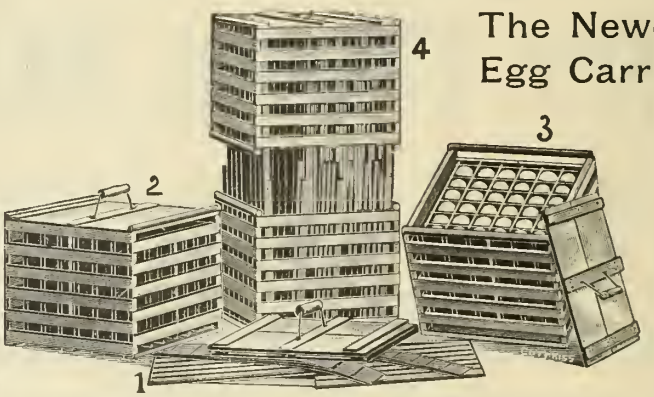


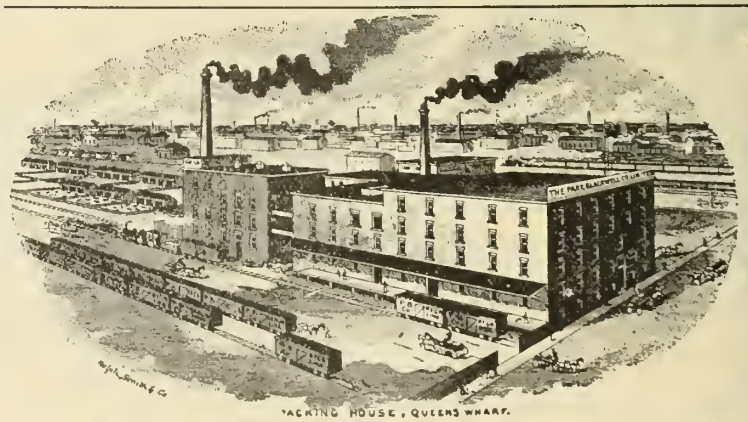
Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The **Humpty-Dumpty**

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apple

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

The Tea Position.

Markets are hardening.

Purchases are being made in New York and Chicago for reshipment to England.

Buy fresh, fragrant Ceylons and Indians before London raises prices in Canada, by sending orders here.

The world now must have the pure machine-rolled

Ceylons and Indians

Japan Teas... *To sell at 25 and 40 cts.*

Assam Teas... *To sell at 40 cts.*

All progressive, up-to-date merchants should have an opportunity of testing these lines. Write for samples and quotations, or ask our travellers for particulars.

THESE ARE BUT TWO of the many bargains we are offering in : CEYLONS, ASSAMS, JAPANS, YOUNG HYSONS, CHINA CONGOUS, ETC.

AURORA CEYLON TEA is a perfect blend of the choicest growths from the best known gardens in Ceylon. Black and Mixed —1 lb. and ½-lb. packages. Packages the most healthful and attractive on the market. **Retails at 35, 40, 50 and 60 cents.**

W. H. Gillard & Co.

Wholesale Grocers and Tea Importers

Hamilton, Ont.

The Camping Season Is Coming . . .

ESSENCE OF COFFEE

IS A REQUISITE.

See that you get

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 24, 1899. NO. 12

COFFEE CULTURE.

SOME interesting facts about coffee are printed in the second number of a little magazine called The Brazilian Bulletin, the organ of Mackenzie College in Brazil. The writer of the article was able to learn little of the early history of coffee, although it has been in use at least 1,000 years. The very origin of the name by which the little berry is known is obscure. It has been said that the word came from the Arabic kahwah, but this is a doubtful conclusion, as coffee did not originate in Arabia. A somewhat better explanation is that it took its name from Kaffa, in Abyssinia, where it is found growing in a wild state.

The coffee plant belongs to the genus Coffea, and is an evergreen. It usually grows from a single shaft, although sometimes six or eight slender trunks form the plant. Its leaves are smooth and dark green and the flowers of the plant are fragrant and white. The berries themselves, the essential part of the plant, are formed in clusters of from three to twelve in number, and have very short stems or none at all. In size the berries are, when ripe, about as large as the ordinary cranberry, and they resemble that fruit rather closely also in shape and color. In each berry are two little seeds, each a little irregular half-sphere, surrounded by a yellowish, sweet pulp that must be removed by one process or another. The berries must be polished to put them in shape for the market.

Those familiar with the produce market may remember seeing the expression male berry, or pea berry. Sometimes the berry contains only one seed, which is almost round, and this seed has taken the name "male." Much of the Mocha coffee is of that sort, and it is found in several places to some extent.

In the several varieties of coffee there is no very great difference, and what there is may be the result of differences in climate and other conditions that affect fruits in general. The Coffea Arabica, as it is known in science, is a shrub from four to eight feet high with leaves a little broader than those of the common Brazilian native plant. The Coffea Liberica is a tree in size and appearance and often reaches the height of thirty feet. The plant can be grown anywhere beyond the reach of frost, and where there is not excessive dryness or moisture. It It thrives best on the steep slopes of mountains, about 1,000 above the sea-level. It has thrived, on the other hand, on the Brazilian plains and other lands that are properly drained for the purpose.

The planter has to wait from three to five years before his young trees begin to bear to any extent. The richness of the ground in which the plant is placed is an important factor as to this. The trees if properly cared for, will bear good crops for twenty or thirty years, and even longer in many places. In many of the coffee-producing countries the average tree yields only a little more than a pound to a crop. In Brazil the average yield of a tree is anywhere from three to six lb. The advantage of the Brazilian growers, if this statement is accepted, is evident. The comparison made by the writer is given here :

"The rapid decline of coffee planting in the West Indies," says the article, "and its total failure in Ceylon and many other parts of the east, leave Brazil with but few strong competitors. Brazil now produces two-thirds of all the coffee in the world."

When one reads of coffee and its market, one finds many confusing names used to designate the different kinds of the berry. These names refer to the place from which the berry is shipped. Practically, all the coffee in the market belongs either to the Liberian or the Arabian class. The Brazilian Government has spent much time and money in the effort to introduce into that country the best plants, and there are now large plantations in Brazil where nothing is grown but pure Java coffee, from imported seeds, and others where nothing but the pure Bourbon or the pure Mocha is produced.

Adulteration of coffee is a common practice among merchants. An almost endless variety of ingredients, none of a harmful nature, are used to cheat the buyer. Among the ingredients used are chicory (which is the best known), carrots, dandelion root, barley, buckwheat and corn. These ingredients do not contain the caffeine, or theine, the particular chemical part of the berry that is pleasing and beneficial ; they are found, too, only in the ground coffee, although some disciple of the wooden nutmeg way of doing business did actually counterfeit the green berry, during the recent reign of high prices, by molding a mass of some unknown ingredients into the shape of the coffee berry and then flavoring it with extract of the real article. Low prices, however, do away with adulteration.

The writer gives high praise to the healthful qualities of coffee. This is what he says : "As a beverage, coffee is valuable for its stimulating influence upon the system ; it produces a buoyancy of feeling with no unpleasant reaction, lessens the sense of fatigue and sustains the body under prolonged muscular strain. Coffee contains less tannic acid than tea, and does not disturb digestion ; it refreshes and stimulates, while it retards tissue. If the seed is roasted to a reddish brown it loses 16 per cent. in weight and gains in bulk 30 per cent. If the roasting is carried on until the berry is a dark brown it loses about 20 per cent. in weight and gains 50 per cent. in bulk. In roasting the percentage of caffeine is lessened and the aroma increases. This aroma is a

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

fleeting quality of the coffee, for it fades away quickly if the berry is kept long after being roasted, and to preserve this quality the roasted coffee of trade is covered with some substance, such as the white of eggs."

In Brazil, the host tenders to a visitor the cup of coffee, as in Japan and the East the cup of tea is offered. This coffee is ground and roasted on the spot every time it is served. The Brazilians know how to prepare the drink, too. Instead of steeping it or boiling it, they pack the finely ground berries in a conical bag, and pour two draughts of boiling hot water through the mass. That makes a real cup of coffee.

The writer observes that the Brazilian coffee-growers, in many instances, have been addicted to furnishing quantity rather than quality to the consumers, and also, that the expense of production has been against them as compared with planters in other countries. This, it is hoped, will change in time, for coffee is a crop that the small farmer, who has not appeared to any great extent in Brazil, can more easily raise. One farmer can easily take care of from 2,000 to 10,000 coffee trees while he is cultivating his corn, rice, beans, and other products, and caring for his cattle. While the price of coffee was high, the Brazilian planters almost invariably raised that crop exclusively, and thus lessened their income; when the price of coffee went down, the Brazilian planters were left in the lurch, and could not get their coffee to market without a loss.

When the coffee area in Brazil was somewhat limited, the crop was open to the dangers of excessive and sudden changes of the climatic conditions. Now, the area devoted to coffee is so large that no purely local accident or mishap can ruin the crop entirely, and the range of latitude in the area is so great that, when the coffee plants are blossoming in one part of Brazil, the ripe fruit is gathered in another. Thus, the market is supplied throughout the year.

"It is a singular fact," the author says, "that while English and German capital has been attracted to the coffee industry of Brazil, and large sums have been invested, American capital and enterprise have not seen this fine opening, which is particularly attractive to the small farmer, but have been looking up the same thing in the Sandwich Islands and Mexico, where the conditions are less favorable."

The inducements offered to the small farmer of coffee are attractive. The process of laying out a coffee orchard is described as very simple. The farmer first cleans the virgin forest by cutting down the trees in his way. When the trees are dry they are burned and the land is divided off into squares. This can be done, it is said, at an expense of from $37 to $54 an acre. The holes for the plants are dug from eight to twelve feet apart, and from six to eight inches deep. The process of planting is varied by the planters, some preferring to plant young trees that have been started in nurseries, others to plant the seeds in the orchard. Two or three seeds are put into each hole, which is covered with a roof of bark or chips, and this is kept on until the plant can bear the hot sun. Corn and beans can be planted between these holes for the first two years. The coffee tree at bearing age has cost the small farmer from about 27 to 54c. The small farmer can give to his coffee a degree of attention not possible in a large estate.

B. C. GROCERS ORGANIZE.

The first meeting of the Vancouver members of the Wholesale Grocers' Exchange, which was organized last Saturday, was held in the offices of W. H. Malkin & Co. There was a good attendance of representative business men and a question of vital importance to the trade, that of freight rates to the Kootenay, was vigorously discussed.

The meeting arrived at the conclusion very speedily that the C. P. R. should not discriminate in favor of Winnipeg in the matter of freight rates, and the views expressed were put in shape and forwarded to the exchange there. A joint meeting of Vancouver and Victoria representatives of the organization will probably be held shortly to further discuss the matter, and press strongly for an immediate change in the existing freight rates to Kootenay.—Vancouver Province, March 14.

A BICYCLE FOR CLERKS.

The National Association of Grocers' Assistants, founded in Great Britain last year, seems to be meeting with favor and success. The objects of the association are to promote the welfare and protect the interests of those employed in the grocery and allied trades; to reduce the daily hours of labor, and to bring about the establishment of a national weekly half holiday. Through its employment bureau it assists its members in securing employment, and by other means seeks to further the social and political advancement of grocery employes.

The president of the association is Joseph Edge; the secretary, J. Aubrey Rees.

In order to encourage the members of the association to seek new members, the president, Mr. Edge, has offered a bicycle to the assistant who "introduces the largest number of new members during the present year."

FIFTY DOLLARS REWARD.

A reward of $50 is offered for the capture and conviction of the person using the name of J. L. Prescott & Co., and signing same to drafts, without authority.

J. L. Prescott & Co., manufacturers of "Enameline" stove polish, have been annoyed by a certain person, who represents himself as their salesman, and pretends to take orders for "Enameline," and then makes a small purchase, offering a draft for a larger amount, receiving the balance in cash.

When remitting to their salesmen, J. L. Prescott & Co. send their lithographed cheque, as they never allow their representatives to make drafts on them.

A Few More Facts.

Not including the United Kingdom, 62,000,000 lbs. of Indian and Ceylon Tea were absorbed last year, an increase of 11,000,000 lbs. over '97. The total consumption was 33,000,000 lbs. more than in '96, 20,000,000 lbs. being taken by new markets. The average importing cost of these teas to-day, say under 17c., is fully 4c. higher than last season, and consumption increasing. Ceylon '99 crop is estimated at 125,000,000 lbs. against 120,000,000 lbs. last year, but only about 93,000,000 lbs. are available for United Kingdom, against 96,000,000 lbs. in '98. These figures are **startling** when one considers consumption is steadily increasing in Great Britain. These figures show no prospect of decline in prices. **For reasons given last week we are in a position to sell you below market value.**

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, **HAMILTON.**

JAMES TURNER & CO., Hamilton

Have great bargains in quarter-dollar Green Teas, closing out preparatory to taking stock 1st April. The lines are small, comprising Points and first Young Hysons---all Moyunes, at prices that cannot be repeated. . . . . .

GOOD MILK

at all times

"Reindeer" Brand Condensed Milk.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commissioner, says :

"The Truro Condensed Milk, 'Reindeer' Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products."

Specials for Lent

Codfish, in Quintals.
Codfish, in ½-Quintals.
Labrador Herrings, in Bbls.
Labrador Herrings, in Kegs.
No. 1. Split, in Kegs.
Smoked Herrings.
Boneless Cod, 1-lb Blocks.
Quail on Toast, 1-lb. Blocks.
Fresh Herrings, in Tins.
Kippered Herrings, in Tins.
Herrings, in Tomato Sauce.
Finnan Haddies, Flat Tins.
Finnan Haddies, Round Tins.
Kippered Chickens.
Shrimps, in Round Tins.

ALL AT ROCK-BOTTOM PRICES.

T. KINNEAR & CO. 49 Front Street E. **Toronto.**

TRADE CHAT.

AN explosion in the store of Merner Bros., general merchants, Zurich, Ont., last week, did considerable damage.

Thomas Driscoll and F. J. Hansby have opened a grocery store on Queen street, Charlottetown, P.E.I.

Two skimming stations will be added to the supply of the Milton, Ont., creamery, one at Stewarttown and the other at Lisgar.

W. S. Ferguson, who recently commenced business in Beeton, Ont., carries, besides a good stock of groceries, a large quantity of seeds.

Mrs. Murray—Give me tin cints wort' av ham.

Grocer—Sugar-cured, madam ?

Mrs. Murray—No ! I want some thot has niver bin disazed.—Judge.

It is reported that the Dominion Department of Agriculture proposes to establish two chicken fattening stations in each of the Maritime Provinces during the coming summer and make trial shipments of poultry to England.

It is stated that all the salt wells in the Warsaw field have been bought up by the Standard Oil Company. The salt companies have the option of taking all cash or part cash and part stock of the oil company in payment for their properties.

Though Perth, Ont., is one of the chief centres of the cheese industry of Ontario, this product has been so well sold that the following peculiar condition of affairs is reported by The Perth Expositor : "Cheese appears to be rather scarce in town this winter, and for some time past none could be procured except at one store in town, Mrs. Laurie's."

The promoters who are endeavoring to organize a cooperative pork-packing factory in Brantford are meeting with success, farmers and others taking active interest and subscribing freely to the new company's stock. The principal officers elected at the meeting of organization were Thos. Lloyd-Jones, president ; Wm. Roddick, treasurer, and George Ballachey, secretary.

The trade returns of the Dominion for the eight months ending February 28 last, show an increase in the aggregate trade of the country of $11,641,441, as compared with the same period of last year. The aggregate trade of the current fiscal year is $215,070,642, as against, $203,431,201 for 1897-98. The increase is made up entirely from imports, there being a decrease in the exports of $4,951,564, and an increase in the imports of $16,592,005. The duty increased $2,277,013, or from $14,150,115 in 1897 98 to $16,427,128 in 1898-99.

A. A. McClaskey & Sons, St. John, N.B., have given up the retail confectionery business, and will devote their attention entirely to manufacturing and wholesale. Mr. E. Littler, who was manager of their retail department, has opened a very fine confectionery store on Charlotte street, in the premises formerly occupied by Hastings & Pineo. He will utilize the second storey of the building as an ice cream parlor.

NEW FIRMS COMMENCING.

T. J. Elliott has opened a grocery store in Chesley, Ont.

Samuel F. Marsden has opened a grocery store in Sarnia, Ont.

T. A. Wood & Co. have started a grocery business in Montreal.

Dignard & Benoit have started business as grocers in Montreal.

Daniel Reid has opened a general business at Cariboo Mines, N.S.

St. Denis & Co. have started a business as general merchants and feed dealers in Ottawa.

F. R. Stewart & Co., wholesale produce dealers, etc., Vancouver and Victoria, have opened a branch at Nelson.

THERE'S NEVER A DOUBT

as to your profit on Imperial Cheese.

IT IS A CERTAINTY.

And, like the quality of the cheese itself, it never varies, for there's never any loss from waste or shrinkage.

A. F. MacLAREN & CO.

TORONTO, CANADA.

Canned
SALMON
We offer choice of best brands in
Sock Eye, Fraser River and Cohoes Fish.
Our cheap Salmon is good sound fish.
Special figures on round lots.
THE DAVIDSON & HAY, LIMITED
Wholesale Grocers TORONTO

ULTIMATE SUCCESS.

MUCH theorizing has been indulged in upon the subject of success in life, and lessons, as varied as the intellects which have wrestled with the question, have been drawn and served, remarks Mercantile Review. That the successful, in point of worldly prosperity, are few, compared with the vast majority of those who do not get on, no one denies. A Philadelphia judge has stated that, out of 23,000 persons who died in that city last year, 19,166 did not leave any property for their heirs, while many of the estates bequeathed ranged from $50 to $1,000. This, of course, proves little, as it is not stated how many of the 23,000 were infants, and others who would naturally leave no estates, at least, of their own producing.

Success in accumulating property is not given to every one. Some can make, but cannot save. Some make and save, but are overtaken by untoward misfortune, causing loss. Some have no ability to get ahead at all. But there are others who are finally defeated simply from lack of staying power. One reverse means total annihilation for them ; whereas it is a proven fact that victory is most often born of failure. The lessons learned from bitter experience sink deepest and produce most lasting benefit. An exchange, commenting upon this subject, says :

Bradstreet's, in summing up the business of the year, pointed out that to the 1,168,343 concerns having an established place of business in 1897, there were admitted 241,542 new names during the year, and that 223,332 names were erased. What could be more striking testimony as to the proportion of new blood injected into the business world annually and as to the number which fall by the way ? Over and beyond these there were 86,991 changes in firm, style, or nature of business. Deducting 15,008 who failed, unable to pay what they owed, and there is still left 208,324 who merely failed to succeed. Of these 200,000 unfortunates most will, no doubt, again engage in business, and it is a fortunate fact that such a large percentage of those who take up the battle anew make a success of it the second time. All there is needed is firm determination and to utilize the experience gained from the former errors. There are few successes which are not built upon former failures. Only those who lose hope and give up the battle are vanquished. Victory is just beyond for all the rest.

A NOVEL EGG CASE.

Mr. George Doering, the local produce dealer, the other day received a box containing five dozen eggs from Mr. Jos. Matz, of Letowitz, Austria. The eggs were packed in a newly patented "Elerbehalten." It consists of an ordinary wooden case in which are five perforated wooden decks, holding a dozen eggs each. The decks are kept separated by little pegs on the bottom of each, allowing a free circulation of the air. The inventor claims his case will preserve ordinary fresh eggs in good condition for more than a year. The eggs Mr. Doering received were beauties, being of good size and color, and when tested on the table, he says, proved of extra good quality. The inventor is only asking $200,000 for the right of patent in America. — Waterloo Chronicle.

WHERE QUALITY TELLS.

It is unfair to fix the rate of a newspaper solely by its circulation. There are a great many more important things to be considered than mere numbers. If a paper is the only one in its community, certainly one copy of it is worth more than it would be if it had half a dozen competitors. An advertisement in the only paper that a man reads is worth more than an ad. in one of half a dozen papers which he reads. Newspaper publishers generally find that their space is worth all they can get for it, and that this is about the only way to find out what it is worth. I should think that probably 5c. an inch per issue would be about all that a paper of 800 circulation could get unless the advertisement was changed frequently, thereby making it necessary to charge more in order to get payment for composition. I should think that a local advertiser who changed his ad. every week ought to pay at least 10c. an inch. The rate of 5c. an inch figures out half a cent per agate line per 1,000 circulation. This is more than the large weeklies and dailies can get for their space, but it is probably about what the average small weekly gets. I should say that a small weekly paper ought to be worth more to the local advertiser than to the general advertiser—perhaps twice as much.—Charles Austin Bates.

CHEAP BEEF AT DAWSON.

The prices of beef have gone down until they are very little above those in Coast cities. The great beef trust which sold beef for $1.50 per lb. during the winter and spring of 1898 is almost forgotten. The market has been smashed and all the dealers in beef are selling at a loss.

"The prices have fallen to 15 and 25c.," said J. D. Trenholm, manager of The Dawson Electric Light Co. Mr. Trenholm is one of the last persons to come out of the Klondike country. "The poorest beef sells at 15c. and the best at 25c. per lb. by the quarter. Of course this means loss to the butchers, but they must sell and thus prices are low.

"One thing which has forced down the prices is the order that all beef which is not kept in refrigerators by May 1, will be condemned and must be thrown away. As there are no refrigerators in Dawson and none in course of construction, it will be destroyed. I don't know how much beef there is on the Yukon, but there is certainly enough to last beyond the summer. Prices may go down even lower."

It is said that the cost of getting beef into Dawson last summer and fall was 35c. per lb.; much of it was sold to dealers for 50 and 60c. per lb. Then there is the cost of keeping it for months which made the total cost much higher. So it may be seen that the butchers are losing considerable money at 15 and 25c. per lb.—Province, Vancouver.

HINTS TO BUYERS.

WARREN BROS. & CO. are in receipt of a shipment of new season's Japan rice. The sample is a fine one.

T. Kinnear & Co. have a shipment of Japan rice to hand.

A. P. Tippett & Co. report good demand for Lazenby's tablet jellies.

H. P. Eckardt & Co., are quoting special prices on all kind of canned fruits.

A domestic pickle to retail at 10c. is offered by The Eby, Blain Co., Limited.

Several good lines of green Rio coffees are in stock with H. P. Eckardt & Co.

Mr. Chas. Gyde reports numerous inquiries for Peek, Frean's "Zeller" wafers.

S. H. Ewing & Sons report a shipment of Ceylon teas to arrive in about one week.

H. P. Eckardt & Co., are showing fine samples of Indian and Ceylon teas at prices.

S. H. Ewing & Sons have a shipment of Rio and Jamaica coffee due in a day or two.

California and Bosnia prunes are being offered by H. P. Eckardt & Co., at low prices.

Red kidney beans, 2-lb. tins, two dozen in a case, are in stock with W. H. Gillard & Co.

Clemes Bros. received into stock an unusually good shipment of Valencia oranges this week.

W. H. Gillard & Co. are still offering a fine quality of white hand-picked beans in sacks of 220 lb.

The Foreign Cheese and Importing Co., is offering close prices on Hazard's English Worcester sauce.

A carload of New Orleans molasses is being offered at close figures by The Eby, Blain Co., Limited.

"Bargain" molasses is again in stock with Lucas, Steele & Bristol, and all back orders are being filled.

Polished Patna and Japan rice are offered at low quotations, as to quality, by The Eby, Blain Co., Limited.

Californian prunes are quoted at close prices—irrespective of recent advance—by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol report that they are showing good value in Indian and Ceylon teas at from 15 to 23c. per lb.

T. B. Escott & Co. have received a shipment of tapioca, which, they report, they are offering to buyers at special inducements.

T. B. Escott & Co. report they are in receipt of a carload of Cochin China ginger, bought before the advance.

Lucas, Steele & Bristol are agents for "Argo" starch, packed in 1, 2, and 5-lb. packets, also 50-lb. boxes, bulk. The corn starch is in the usual 1-lb. packet.

PORK-PACKING IN ST. JOHN., N.B.

A meeting of those interested in the establishment of a pork-packing factory in St. John, N.B., was held in the board of trade rooms in that city last week.

Among those present were Premier Emmerson and other members of the Provincial Government. Hon. Mr. Emmerson stated that the Government was in sympathy with the movement, and might aid it by importing into the Province some good breeds of stock.

The general opinion was that a well-managed factory could be made to pay in New Brunswick, and Hon. Wm. Pugsley and Messrs. George Robertson, M.P.P., James Pender, P. L. Hay and F. L. Potts were appointed a committee to confer with the Government as to the establishment of a pork-packing factory at some convenient point within the Province.

ENLARGING THEIR PREMISES.

The Wm. Ryan Co., Limited, are making alterations in their premises on Front street east so as to take in the warehouse to their right.

By this change the firm adds a building three storeys high by 120 x 25 feet, to its warehouse capacity. Electric motors will be installed to give quick elevator service. With these facilities added the firm will be in a position to increase their business. An expert eggman has been engaged, and it is probable this house will soon be included among the egg exporters of Toronto. They are now figuring on a cold storage plant.

Mr. James T. Madden, manager of the firm, is having a private office fitted-up for himself in the addition.

COLD STORAGE IN CREEMORE, ONT.

Earle & McKinnon, general merchants, produce dealers, etc., Creemore, Ont., have dissolved partnership. The general store business will be continued by N. D. McKinnon. Alexander Earle, the retiring partner, intends devoting all his time to the exportation of apples and poultry, a business that has been already developed largely by his efforts. He now contemplates the erection of a cold storage building in Creemore.

COOPERATIVE STORE IN TORONTO

Chas. S. Botsford, dry goods merchant, 524-526 Queen street west, Toronto, has decided to turn his business into a limited stock company. The new concern will be capitalized at $75,000, of which Mr. Botsford holds $20,000. The firm name will be The Cooperative Store Co., Limited. Grocery and butcher departments are to be opened.

PERSONAL MENTION.

Mr. J. L. Watt, of Watt & Scott, Toronto, sails for Europe on the 29th inst.

Mr. Geo. Mann, Montreal, eastern manager for "Salada" has just returned from a flying trip to the Maritime Provinces. He says he saw signs of a general improvement in trade there.

Mr. John Magor, of Frank Magor & Co., arrived home last Friday, looking much better for his trip abroad. He was too busy to talk much, but said he had had both a pleasant and profitable trip.

Mr. Phillips, of The Alaska Trading Company, is in Montreal this week looking after their spring supplies, and Messrs. Nelson, of The Alaska Commercial Co., and Healy, of The Northwest Trading, Transportation and Developing Co., are expected to arrive in a few days. Between the three, Montreal wholesalers should do a good business.

Mr. C. H. Colson, of C. E. Colson & Son, Montreal, has just returned from a business trip to the west, and is much pleased with the courtesy extended his firm. C. E. Colson & Son are now showing samples of "Soho" sweet pickles, put up by Crosse & Blackwell. These goods are packed in patent lever-top bottles, and have a new and attractive label. These goods were only put on the market at the end of last season, and already they are proving a good seller in the west.

SALMON REGULATIONS MODIFIED.

As a result of the conference between British Columbia members and Sir Louis Davies, it has been decided to modify the salmon fishing regulations in such a way as will remove the obstacles in the way of the Indians obtaining licenses. The necessity of producing a tax receipt before receiving a license will be done away with, and the time for registration will be extended until June 30.

ADVANCE IN ACADIA YELLOWS.

The Halifax Herald of March 18 says: "The Acadia sugar refinery, a couple of days ago, advanced the price of their second line of yellows 5c. per 100 lb. The demand is good, yet, some merchants look for a renewed weakness, and are holding off in the meantime. Quotations per 100 lb. are $4.35 for granulated; $3.75 to $4.15 for yellows, according to quality, at the factory."

In stock with W. H. Gillard & Co. a good supply of "Sphinx" D and U Austrian prunes of fine quality.

"Favorite" table salt, nicely put up in cases of 48 2-lb. cartons, is being shipped from the Diamond Crystal Salt Works, free with 5-bbl. lots, by Lucas, Steele & Bristol.

"IT'S THE BEST"

BECAUSE IT IS BLENDED FOR QUALITY NOT FOR PRICE.

SALT

We invite enquiries from buyers of Carload quantities of Table, Dairy, Cheese, Factory Filled, and Ordinary Coarse or Fine Salt for quotations.

THE EBY, BLAIN Co. LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

W. B. & C.

Pickles Sell

WHY? Because they are the best value in high-grade goods on the market.

They retail at 15, 20, and 25c., sweet or sour, and furnish the grocer a good profit. . . . .

W. B. & C. French Mustard and
Horse Radish Mustard need only to be tried to assure a sale.

W. B. & C. Waldorf Catsup and
Waldorf B. Beans always give satisfaction.

It's True.

A. E. RICHARDS & CO.

Selling Agents

HAMILTON.

THIS WEEK

We call your attention to the following lines we are offering at prices which will interest all buyers :

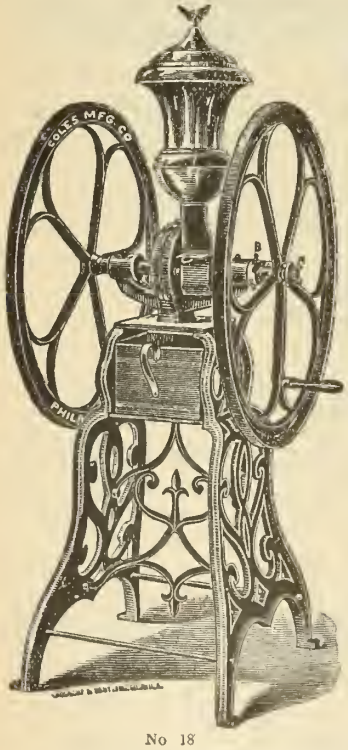
Canned Apples
" Blueberries
" Cherries
" Peaches
" Pears
" Plums
" Raspberries
" Strawberries

Bosnia Prunes, 55-lb. Boxes
French Plums, 55-lb. Boxes
California Prunes, 25 and 50 lb. Boxes
All sizes
Oregon Prunes, 25 and 50-lb. Boxes
Sizes, 40/50 and 50/60

White Beans in 130-lb. Sacks

Write us or see our travellers.

H. P. ECKARDT & CO., TORONTO.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

TRADE MARK REGISTERED 1896.

"My mama used wool soap." "I wish mine had."

There's no disagreeable stickyness, no permeating scent, no irritation from Wool Soap using —it gives the skin the clean freshness of a "dip in purity."

Swift & Co., Makers, Chicago.

The only soap that won't shrink woolens.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
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THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

A TONIC FOR SPRING BUSINESS.

EVEN the most fertile ground claims the farmer's attention in spring time. Nature alone won't produce big crops. And so the farmer turns the sod, and plants his seed and cultivates it. Even Nature herself requires a "tonic" after the long, dark days of winter. The little help that the farmer gives she couldn't do without.

Perhaps the grocer who builds up his business from year to year realizes more fully the necessity of stimulating it a little in the spring, and, like the farmer, he plants fresh seed and cultivates it carefully. He breaks away from the old chains of habit—he adopts the modern method of adding new lines to attract buyers. He increases the interest of the public in him and his store at just the time when the public are in a mood to buy, namely, in the spring, when everybody feels hopeful, and right at this time he lays in a stock of cigars to gain the good-will of the man of the house.

We believe that cigars are an invaluable tonic to help a grocer to do more business—especially in the spring when men smoke cigars out of doors so much. We are not theorizing when we say that now is the time of all times when a grocer can receive the most direct benefit from the sale of cigars as a side line, because if one will take the trouble to glance through the daily newspapers he cannot fail to be impressed with the greater extension of the advertising of the various Canadian brands that have become so firmly ensconced in the hearts of all lovers of good cigars. When a smoker takes an electric car or "a day off" he is lost without his cigars, as the increased consumption of them during the spring and summer months proves conclusively.

Here's a "tonic" then for "spring business" that, in the quickness with which it yields results, cannot be outclassed by any side line which a grocer can carry in stock. But, aside from the profit part of it, there is that vital point to be considered of the establishing of closer relations between the family and the store. The husband who buys his cigars of the grocer who has the family's trade pays his bills more promptly than does the man who never goes inside the grocer's store. A man who pays his bills keeps on trading at that store—this is a link in the chain of the successful grocer's business, and a strong link too.

It will not pay a grocer to experiment with untried brands, but rather had he better confine his first purchase to a line of cigars which has become tolerably well known, and which have skill, experience and money back of them. There are so many "mushroom" cigar manufacturers who trade entirely upon the credulity of the public that it will pay a grocer to investigate carefully the standing and the reputation of the manufacturer from whom he thinks of buying, and he had better do this before he buys than afterwards, because "a bird in the hand is worth two in the bush." As a rule, a manufacturer who is not afraid to advertise his cigars over his own name is a pretty safe man to trade with.

As an excellent tonic for spring business, we advise grocers to carry a good assortment of 5 and 10c. cigars.

If you do not get the pendulum swinging in the right direction when you begin business, the sheriff is likely to do the final winding up, not to make the concern go, but to officially make it stop.

CLERKS AS PARTNERS.

A GREAT many men become competitors of their employers because the latter do not hold out any inducement for capable and ambitious young men in their employ to be anything else.

Every young man who embarks upon a business career should aim to be a merchant some day.

All clerks will not become merchants, but all clerks who aim to be such, and who year in and year out keep their eye on the goal and patiently plod toward it will ultimately attain their object.

There are in most stores, among the clerks, material from which successful merchants are made. There are others, who, while they may aim to go into business for themselves some day, are too effete to ever work hard for it, and, even if they did by some strange change eventually possess a store of their own, would not be aggressive enough to prove dangerous competitors.

It seems to us that the policy every wise merchant should pursue is to hold out the possibility of a partnership to the young man in his employ whose qualifications warrant such a consummation.

Once you have decided to do this, take him into your confidence. Counsel him to save money and to master the details of the business. Give him a practical evidence of your sincerity by allowing him, as a start, a small percentage on the sales he makes.

If he is the right kind of a young man, and the proposition should be made to no other, it will stimulate his energy to the obvious advantage of the business.

The promotion of a capable clerk to a partnership is not only a good thing for the business, but it is also a just reward for faithful services.

ORANGES ARE DEARER.

In the past three weeks there have been advances in the price of every variety of oranges on the Toronto market.

The cause is not local, either, for the crop of Californian navels is short, and supplies of these goods are said to be becoming exhausted.

The crop of Valencias was a good one, but a great many of them are "wasty." An advice received by a Toronto house this week stated that in a shipment of 7,000 cases received in Liverpool recently, only 200 were fit to export.

UNITED STATES SUGAR COMPETITION IN CANADA.

THE competition of United States refined sugar has assumed large proportions lately, and, as intimated in these columns two weeks ago, the matter is engaging the serious attention of the Canadian refiners.

The Canadian market is small enough as it stands, for the two refineries in Montreal and those in Halifax, without having to meet the competition of bounty-aided sugar from the enormous establishments across the line.

The latter, of late, have manifested a tendency to extend, rather than restrict, their campaign in Canadian territory, and are offering refined sugar entirely regardless of the ratio of cost between the raw and the refined article.

On this account, the market for Canadian refined sugar is in an unenviable position, and it is asserted, by those close to the management of the Canadian refineries, that they are contemplating the advisability of shutting down their works, if the authorities at Ottawa refuse to give the matter consideration.

In the event of such a refusal, they consider that the present conditions would be prolonged, making it very difficult for them to do business on a legitimate basis.

As long as the fight in sugar was restricted to United States territory, it was no business of ours, but, now that the reckless battle between the conflicting sugar interests has been extended to Canada, it is clearly the duty of our Government to take some steps in the matter. They are either bound to afford the Canadian refiners protection from what is practically a bounty-fed sugar, or to abolish the existing Canadian duty on raw sugar, so as to place the domestic refiners on the same basis as their competitors in the United States.

The latter alternative is, no doubt, hardly practical, as it entails a loss of revenue, but, in the event of this illegitimate American competition causing our refiners to shut down, the revenue now derived from raw sugar would be wanting anyway.

IT LIBELLED CANADIAN PRODUCE.

A couple of months ago, a London, England, firm made some extraordinary charges in the columns of The Canadian Gazette, published in that city, in regard to Canadian butter and eggs.

For instance, it said that "in Canada the butter is made at a number of different farms, collected, mixed, and then exported." "Canadian eggs," it declared, "are a distinct failure in the British market."

Of course, the firm was badly informed, but the trouble is that untruth, as well as truth, sometimes passes currency. Consequently, a great deal of injury is sometimes done.

Prof. James W. Robertson, Commissioner of Agriculture for the Dominion, took the matter up, and in The Canadian Gazette of March 9 there is a letter from that gentleman.

He shows that the butter exported from Canada, instead of being collected from a number of different farms, is the product of the creameries, who collect, not butter, but milk, from the farmers.

"Healthy cows kept on fine feed, the pure air, and the cleanly habits and skill of the people in Canada, are all factors in the production of a quality of butter which is unsurpassed by that made anywhere else," he declares. "The cold storage accommodation at the various creameries, together with the refrigerator cars on the railways and the cold storage chambers on the steamships, make it quite possible to deliver that butter in Great Britain in a first-class condition. The trade is growing and bound to grow, as Canada can produce butter not only of the very best quality, but at a less cost for production than European countries, whose farmers have now to import a large proportion of the feed consumed by their dairy herds."

As to Canadian eggs, Prof. Robertson points out that they are distinctly gaining in favor in nearly all the markets in Great Britain. "The eggs, he says, "are of uniformly large size, are carefully selected, and are reported to be landed in good condition as to freshness, cleanness, fulness and central position of the yolk. The Canadian egg case, with its cardboard compartments, is also preferred to the egg cases from other countries. Nearly all the eggs exported from Canada go to Great Britain. In 1896 the quantity of eggs exported from Canada to Great Britain was over five millions of dozens (5,585,725), and in 1898 that had risen to over ten millions of dozens (10,280,466)."

When next the spirit moves it to write letters in regard to Canadian farm and dairy produce, the firm in question will probably wait until it has the facts as well.

NEW MAPLE SYRUP.

THE first week of March did not promise well for a good production of maple sugar and syrup, but, lately, the climatic conditions have shown material improvement, and reports from leading sections of the Eastern Townships, show that it is now bearing fruit in a better flow of sap.

Cold, raw weather with no snow is highly unfavorable to maple sugar making, and it looked very much, until last week, as though we were going to have no snow this spring, and, consequently, a smaller output of maple product than usual. The recent heavy snowfall, however, has changed this.

It may have caused some inconvenience, but it is just what the sugar groves wanted. Besides, the days have been clear and bright and the nights cold and frosty for the past eight days, and this is exactly the kind of weather that promises a good run of sap untainted by any flavor.

Dark, gloomy weather is apt to impart an undesirable taste to the sugar or syrup, besides curtailing the flow of sap. On the whole, therefore, the expectations this week appear confident of a good flow of sap and an average output of sugar and syrup, if the weather conditions continue as they are at present.

New syrup has already commenced to arrive in Montreal, and has sold in small tins at 60 to 65c., while larger tins have realized 85c. to 90c., as to quality. Old syrup flavored with a proportion of new is also offering in considerable quantities at 50 to 55c., in small tins, and is easily known from its darker color, and less delicate flavor.

No undeniably new sugar has yet been offered here, what has been sold as such being old sugar reboiled with a proportion of new sap to give it a fresh flavor.

Of course, as the receipts increase with the advance of the season, the above prices on syrup will be shaded.

COMBATING DEPARTMENTAL STORES.

THE clause in the Montreal charter bill, which the Legislative Assembly of the Province of Quebec eliminated by such a large majority, read as follows:

An additional special tax, not exceeding 10 per cent. of the annual assessed value of the entire premises in which departmental stores are maintained and carried on, may also be imposed upon such persons, companies or corporations, for each separate and distinct branch of trade and business maintained and carried on in such departmental stores.

When this clause was drafted, HARDWARE AND METAL expressed the opinion that it would not become law. No matter how righteous it might have been, experience teaches that legislation of this kind is seldom obtainable, the opposition from the rural members of the Legislatures usually being strong enough to defeat it.

But, is legislation of this kind righteous? There is no law—divine, moral or commercial—which denies a merchant the right to carry in stock as many lines as he chooses, as long, of course, as none of them are of an immoral nature or are dangerous in character. This particular clause did not limit the number of branches of business a departmental store should conduct. But its purpose was obvious. If the departmental store, why not the dry goods, the grocery, the hardware and other stores? The clause, therefore, was an invidious one.

The departmental stores have wrought much evil to the legitimate dealer. There is no question about that. And, furthermore, they, undoubtedly, like nearly all large concerns, do not contribute their proper share of taxes towards the support of the municipalities in which they are situated.

There are legitimate ways in which these evils can be corrected, and it is to the procurement of these, business men should apply themselves.

As far as taxation is concerned, get laws that will secure equitable, and not invidious taxation as is now the case, and as would have been the case in Montreal had the special tax on departmental stores sought been secured.

In Chicago, only last week, one of the judges of the Supreme Court declared that a departmental storekeeper in that city was not guilty of violating any law in selling meats, fruits, vegetables, etc., under the same roof with dry goods, jewelry, etc.

It seems to us that the proper basis for taxation is the turnover.

A bill which has been introduced in the Pennsylvania Legislature appears to be a step in the right direction. It proposes to tax each merchant according to the business he does. The rate to be one mill on the dollar. Each merchant to furnish sworn returns.

Under this, of course, a merchant that only does $1,000 worth of business only pays $1 in taxes, while he who does $1,000,000 worth contributes $1,000. Compared with the law now existing in the State of Pennsylvania this proposed law would lighten the taxes on all businesses up to $10,000 and increase it on those in excess thereof. The tax on a $10,000 business would, of course, be $10. Under the present law it is $12.50.

A law punishing merchants for issuing lying advertisements would also be in order, for we have departmental stores which continually advertise what they have not got, and misrepresent that which they have.

But, while exerting their influence for securing the enactment of better laws, merchants should not neglect to devise schemes for the improvement of their own business, for the most perfect and salutary laws are not able to do for the business what the merchant can do himself.

There must be judicious advertising, careful buying and careful selling, quick turnover of goods and short terms of credit, if any credit at all, bright stores, well-dressed windows, etc.

Against stores of this character departmental stores make little or no headway.

Well-directed energy is the ammunition with which life's battles are won.

BEET SUGAR IN ESSEX COUNTY.

A movement is on foot to start a beet sugar factory in Essex county, Ont. William McGregor, M.P., is interesting himself in the matter and will bring it before the Dominion Government with a view to securing a bonus.

It is to be hoped this particular movement to start a beet sugar industry in Canada will meet with better success than those which have preceded it.

Canada can, beyond all question, grow sugar beets of good quality.

The analysis made by Prof. Shuttleworth, of the Ontario Agricultural College, of beets grown in the neighborhood of Owen Sound showed that the average of the forty samples tested was 14.40 per cent. of sugar. One sample showed the unusual percentage of 17.

The beet sugar industry in the United States is well upon its feet. Probably we shall some day be able to say the same thing about the industry in Canada, for our neighbors, like us, were a long time starting.

DROPS FROM THE EDITOR'S PEN.

Worry is a potent factor for helping a man not to overcome a difficulty.

Work may tire, but it is idleness that incapacitates men for business.

Man's success in business is in proportion to the faith he has in himself.

He who lacks independence is usually overburdened with incapacity.

Advertising tends to prevent merchants being advertised as insolvents.

Concern for employer is a powerful lever for raising self into a better position.

Look at a thing from a political standpoint and you are almost sure to squint.

Honesty wins in the long run, although it may at times appear to be hopelessly in the rear.

The race for business is keen, and he who enters upon it should be well and carefully trained.

While the "bulls" are tossing prices, it is to be hoped the merchants are catching dollars.

A man may be getting his experience cheap, even when he thinks he is paying dear for it.

Business was never built up by Chance, and those who wait for Chance will be overtaken by Failure.

"PROTECTION" is always accorded the trade, inasmuch as the "Salada" corporation refuses to sell pedlars or Departmental Stores, and thus prevents the cutting of prices.

"SALADA"

CEYLON TEA

increased its output last year to an enormous extent. Does not this prove its popularity?

32 Yonge St. TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co. Limited

KENTVILLE, NOVA SCOTIA

OLD ESTABLISHED

ENGLISH VINEGAR MAKERS

are desirous of appointing first-class agents for Eastern Provinces of Canada.

Apply to **MALT, 109 Fleet St., E.C.**
Care CANADIAN GROCER. (13) **LONDON, ENG.**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.

Commission Merchants

BUTTER, CHEESE, EGGS, GAME and POULTRY, and all kinds of COUNTRY PRODUCE

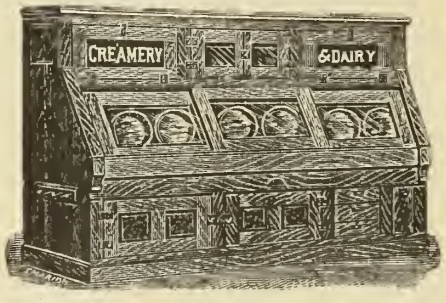
Sold on Commission

Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

EXCELS ALL OTHERS In QUALITY and PRICE

REMY'S STARCH

REMY'S MATCHES

Plain and Impregnated.

&

FAR SUPERIOR TO ANY OTHER

REMYLINA

THE NEW CORN FLOUR.

REMY'S

HUNGARIAN-GRADE WHEAT FLOUR

In 5-lb. bags, 1-doz. cases, and in 140 and 280-lb. sacks.

Please address all Communications to **H. BECKER,** 8 Lower Thames Street, **London, E.C.**

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, March 23, 1899.

GROCERIES.

THE feature of the wholesale grocery trade is still in the strong position of the tea market, prices being even stronger than they were a week ago. The demand for tea continues active. Some business has been done in canned goods, but the demand is not yet active. Prices in this line are, on the whole, firm and unchanged. Some sales of canned goods are reported to have been made this week for shipment west. The spice market is quiet and steady as to price. A fairly good business is being done in molasses, but in syrups there is very little doing. Rice is in fairly good demand, and the market rules firm. Currants were cabled slightly higher and Californian and Oregon prunes are one half-cent per lb. dearer. In Valencia raisins very little is being done.

CANNED GOODS.

Several sales of canned goods for shipment to the Northwest are reported to have been made during the past week. One wholesale house alone states that it has sold 800 cases. The purchases consist chiefly of tomatoes and corn. Beans have been receiving more attention, and stocks of them are reported to be getting light; 75c is reported to have been paid in one instance for shipment to the Coast, and some of the local jobbers have marked their prices up to 80c. per dozen, although for larger quantities they would still accept 75c. Corn is decidedly strong and from 90c. to $1. Tomatoes are steady at 85 to 90c. We understand that round lots of tomatoes and corn could be obtained at 87½c. from holders. It appears that there are some holders who will not sell corn unless tomatoes are taken as well, and this, as far as can be learned, is the price they ask for the two jointly. There is a little better demand for canned fruits, particularly peaches and plums, for shipment to points in the country. Although quotations are still being made for canned lobster for future delivery, we do not hear of any transactions. Canned salmon is meeting with a moderate demand only.

COFFEES.

Local wholesalers report a continuance of a fairly steady demand for Rio green coffees. There is a little doing in Maracaibo and Santos. Advices from Rio report a reaction in the rate for sterling exchange of ⅛ to 6⅞c. The movement of the crop showed a slight falling off. Cables are fairly steady. The outside markets generally appear to be quiet.

SUGARS.

Wholesalers report that they have experienced during the past week an improvement in the demand for sugars, some reporting that trade in this particular line has, during the past week, been the best they have experienced since the opening of the new year. Cable advices show a better undertone to the market, and, although the raw market is strong, the refiners in the United States are still cutting prices, and

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

early this week a reduction was made in the price of certain grades of refined soft sugars of 1-16 to ⅛c. per lb. There was some talk a few days ago of an understanding between the Trust and the independent refineries, but it appears to be nothing more than a rumor, for the reductions that have been made in prices took place after this report was circulated. Wholesalers in Toronto still quote $4.53 for Montreal refined and $4.48 for Acadia. Yellows range from $3 93 upwards.

SYRUPS AND MOLASSES.

There is not much doing in sugar syrups, and there are nothing but high-grade descriptions to be obtained. There is, however, a large quantity of corn syrup going out, as there has been, in fact, during the past six months. Bright medium sugar syrups are quoted from 30 to 32c. and bright from 35 to 37c. Corn syrup is quoted: Bbls., 2½c.; half-bbls, 2⅝c.; kegs, 2¾c. per lb.; 3-gal. pails, $1.20 each; 2-gal. pails, 90c. each. In molasses a pretty good trade is being done in the low-grade New Orleans description at about 25 to 28c. per lb. in barrels and half-barrels respectively.

RICE AND TAPIOCA.

The demand for rice is fair, and the first shipment of new season's Japan rice is on the market this week. Further shipments of last season's crop are also arriving. The rice market is firm, and a cable received in Toronto this week quotes Patna rice ¼ to ½c. per lb. dearer. As most of the wholesalers have already placed their orders, there is not much business being done for importation. Tapioca continues firm.

SPICES.

Pepper for April and May shipment is cabled a little easier this week. Cloves were a little easier, but now appear to be steady again. Ginger is fairly firm on the outside markets at slightly advanced prices.

TEAS.

The strength of the Indian and Ceylon market is still the feature of the grocery trade. Some consignments have been stopped in transit and ordered to be forwarded to London, Eng., where they have been sold to much better advantage than they could have been here. This has, of course, added strength to the local market. It is understood that shipments consigned to the United States have also been stopped in transit and forwarded to London. Local brokers report an active demand for Indian and Ceylon teas on spot at about 14c. There are very few of these to be had, and, although quite a lot of these teas were sold during the past week at this figure, those who now have any are holding them over at less than ½c. per lb. more. Some pekoe souchongs on spot, which sold here a month ago at from 12½ to 13c., are now held at about 15c. The advices received here from Calcutta and Colombo indicate a very strong condition of affairs there also. A private letter received in Toronto, this week, stated that the writer was afraid that they would not for some time be able to get good teas to sell at less than 20c.

Japan teas are for the time being neglected, and prices are nominally firm.

On account of the high price of Indian and Ceylon teas there is quite a demand for China black teas. The teas wanted are chiefly from 10 to 11c. per lb., but, as there are not many of these teas offering, there have not been many transactions.

China green teas appear to be as firm as ever, and holders fully expect that the market will rule even higher than it is now. In consequence of this belief they are not offering. A few sales were made during the past week, but business would not be repeated unless higher figures could be obtained.

Surprise Soap is made from the best selected materials, according to the most modern methods and by skilled workmen. . . . . .

The result is a pure hard soap, **the most economical for household use.** You can recommend **SURPRISE.**

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VANCOUVER: 430 Cordova St.
ST. JOHN'S NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

NUTS.

Advices from the primary market are of an easier nature in regard to shelled almonds. Grenoble walnuts, on the other hand, are firm and advancing.

FOREIGN DRIED FRUITS.

CURRANTS—Advices received in Toronto this week announce a slight advance in the price of currants in Greece. There is not much business being done for importation, but wholesalers report a fair business at unchanged prices. Advices from New York state that currants are firmer there on reduced stocks, and that there is an increased inquiry from cleaners, while the consumptive demand has improved.

VALENCIA RAISINS—Prices, according to the latest advices received here, are firm. There is nothing being done for importation, and the wholesale trade report that business with them in this line is dull.

PRUNES—There has been an advance this week in the primary market in both Californian and Oregon prunes of ½c. per lb. Advices state that there are now only about 300 cars left in first and second hands. Bosnia prunes appear to be firm at the recent advance. Wholesalers report a fairly good demand for prunes.

GREEN FRUITS.

The stormy weather this week has affected the fruit business considerably, yet there is an excellent demand for oranges, lemons and bananas. The feeling regarding oranges is decidedly firm. Californian navels are said to be becoming scarce. Valencias are held firm with an advance of 50c. for ordinary 420's. Californian Mediterranean sweets are offering for the first time this season. They are worth $3 to $3.25. The feeling regarding lemons is easier, a decline of 25c. being noted. A limited quantity of sweet potatoes is offered at $4 to $4.50 per bbl. Though the price of bananas is unchanged, there will be a decline as soon as the weather becomes warmer. Some cars are now waiting on tracks here, the dealers fearing to open them because of the unfavorable weather.

COUNTRY PRODUCE.

EGGS—The unfavorable weather and the bad roads have materially reduced receipts. Consequently the feeling is somewhat firmer, and an advance of ½c. makes 12 to 13c. the prices now ruling.

POTATOES—The firm tone and the high prices, 70 to 75c. for cars on track, Toronto, is well maintained. The street market has gone up with a bound, and now 90c. to $1 per bag is the current quotation.

BEANS—A strong feeling still prevails, with prices unchanged. Medium grades are steady at 90c. to $1, and hand-picked at $1.10 to $1.15.

DRIED AND EVAPORATED APPLES—The market in Europe is dull. The local demand is fairly active, and the stocks are light. Prices are unchanged at about 5c. outside. There is a good jobbing trade in evaporated apples at 9½ to 10c.

VEGETABLES—Rhubarb is 25c. cheaper. There is no other change. We quote as follows: Rhubarb, $1 to $1.25; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.50 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 50 to 80c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2 to $2.50; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—The receipts of dairy pound prints have been so large lately as to cause accumulations. There is a fairly steady movement of large rolls. Prices are unchanged. Few second grade and hardly any best grade dairy tubs are offering. An advance of 1c. is noted for the best grade, but the common stuff is not wanted, although the price is 1c. below last week's figures. Receipts of creamery prints are increasing, and though prices are maintained, a decline is likely, as neither the export nor the shipping demand is active. A quantity of inferior creamery is offering at 20c., which is 1 to 2c. below the ruling price.

CHEESE — The feeling continues firm. Though 10½c. is the ruling price, the

CORONA
—GOLDEN—
FIGS

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz cakes.

Cost you 7½c. and SELL from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents. 59-63 FRONT ST. EAST, TORONTO

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON
124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

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SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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For EASTER TRADE you require our SPECIAL CURE HAMS and BACON.
ORDER AT ONCE.

The Wm. Ryan Co. Limited
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majority of dealers express determination to sell none of the best grades under 11c.

FISH.

Manitoba pike and pickerel are done. Salmon trout, whitefish and steak cod have all advanced 1 to 1½c. The demand for these fish is much greater than the supply. We quote: Frozen salmon trout, 8½ to 9c.; Manitoba whitefish, 8½c.; Manitoba perch, 5c.; Manitoba fresh whitefish, 9c.; trout, 8½c. lb.; steak cod, 7½c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 10 to 11c. per box; Halifax herring, $1.50 to $1.65 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 7 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, $1.15 to $1.25 per gallon, or $6.75 to $7 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There have been fluctuations of 1 to 2c. this week, but the price is now within ½c. of last week's figures. From 66 to 67c, is now paid for both red and white at middle freight stations. The unfavorable roads are reducing the receipts on the local street market, where the following prices are quoted: Wheat, white, 70c.; red, 70c.; goose, 66c.; peas, 63 to 65c.; oats, 35c.; barley, 45c.; rye, 52c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—A decline is noted for all grades.

Direct shipment of (Choice Pea Beans.)
CURRANTS from PATRAS
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

Toronto Salt Works
TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

For Easter Trade

Allow us to suggest that it is now time to place your Easter order for SMOKED MEATS, LARD, etc. The MAPLE LEAF Brand is unsurpassed in cut, cure and general excellence.
Write us for sample order.

D. GUNN, BROTHERS & CO.
PORK PACKERS
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand, Registered.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.
We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.
Rutherford, Marshall & Co.
68 Front Street East, Toronto.

Easter Fruits.

Valencia Oranges
California Navel Oranges
California Mediterranean Sweets

Fancy and Choice
PALERMO and MESSINA LEMONS
JAMAICA BANANAS
SWEET POTATOES
FLORIDA TOMATOES
Quality and Price the Best.

CLEMES BROS., TORONTO.

We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.60 to $3.70; straight roller, $3.05 to $3.15, Toronto freights.

BREAKFAST FOODS—There is no change. A good business is reported. We quote as follows: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES Prices are easy but unchanged. We quote cowhides as follows: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL—A dull market has followed the decline of 1c. noted last week. Fleece is now quoted at 14 to 15c., and unwashed at 9c.

SALT.

There is no change. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

SEEDS.

The market is dull. Red clover is still quoted at $3 to $3.25 outside, and alsike is worth $2.50 to $3.50. About 25c. more than this is paid for exceptionally choice samples.

MARKET NOTES.

Currants are cabled slightly dearer.

All grades of flour are 10c. cheaper.

Potatoes have advanced 15c. on the local street market.

Californian and Oregon prunes are ½c. per lb. dearer.

Cream of tartar is practically easier in the primary market.

A shipment of new season's Japan rice arrived this week.

Salmon trout, whitefish, and steak cod are 1 to 1½c. dearer.

The market for Indian and Ceylon tea continues to advance.

Lemons are 25c. cheaper. Ordinary 420 Valencians are 50c. dearer. The first California Mediterraneann sweets of the season are now offered at $3 to $3.25.

Walter H. Northrop, dried fruit cleaner and dealer in dried fruits, has removed from the Esplanade to No. 9 Jarvis street, where he has secured more convenient premises.

QUEBEC MARKETS.

MONTREAL, March 23, 1899.

GROCERIES.

THE week has been a fairly satisfactory one in general grocery staples, and, as a rule, prices are steady. In sugar, the competition of American refined is causing some dissatisfaction among sellers, but it has not affected the price of the domestic refined article beyond preventing any response to the movement in the raw market. Syrups rule quiet, and offers of new crop molasses for spring importation do not lead to business, because buyers think that prices will be modified later. Canned goods present no noteworthy change, though prices in some cases have been shaded for round lots of vegetables. Rice, spices and coffee are steady, and the tea market is very firm in tone, with a good movement.

SUGAR.

The refined sugar market has not exhibited any further change since that noted last week, nor is it expected to while the competition of American refined continues, even should the position of the raw sugar market warrant a change in values. Demand is fairly active for all grades of sugar, but local refiners complain that the volume of their sales is seriously curtailed by large importations of American refined sugar. In raw, beet sugar has been offered for spring importation to the local refiners at 10s. 6d. cost and freight Montreal, but no trading of importance has resulted. The cane market was steady in London, although little business was doing. Java, on Monday, was quoted at 12s., and fair refining at 10s. 9d. Beet has ruled steady lately, with an upward tendency, March, 9s. 10½d., and April, 9s. 11¼d.

SYRUPS.

There has been no change in syrups, demand being slow and business light. Values rule steady at 1¾ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

There has been no new feature in the molasses market since last report. Demand is slow on spot and little business of importance can be noted. In a jobbing way Barbadoes is selling at 30c., and for round lots 29c. would be accepted. Cables from the Island report the market steady at 12c., first cost. The figure is considered high, and importers here are holding off. Mail advices state: "Showery weather continues, and the canes are not yet fully ripe. Some estates have commenced grinding, but molasses in any quantity is not yet obtainable—we expect reaping will be general the middle of next month. Small sales of molasses have been made at 12c. per gallon and $4 for pun."

CANNED GOODS.

There is a firm undertone to this market, especially for vegetables, and quite a fair lot of business has been done in staple lines between houses. There is very little corn held in first hands here, outside of one round lot, for which the holder is firm at $1 per dozen, but sales of small lots between houses have been made at 90 to 95c. Round lots of tomatoes have changed hands at 87½c., while small lots are moving at 90c. Peas are quiet at 80 to 85c. per dozen, as to quality. There is nothing new to report in canned salmon.

DRIED FRUITS.

No new developments are reported in this market, and what trading there is passing is of a small, pedling character.

RICE.

With continued strength abroad this market retains all its firmness, but there is no change in prices to report. Demand continues active.

SPICES.

With a good demand prices are strongly held, especially as advices are all stiff as regards values. Black and white pepper are stiff and the same can be said of Jamaica ginger and Zanzibar cloves.

COFFEE.

There has been a good demand for coffee and prices are inclined to be firmer with an upward tendency.

TEAS.

As a result of the news from the States, that standards on low-grade teas are to be lowered, a much firmer disposition is manifested in regard to such stock, and holders look for a material advance in prices. Black teas have met a fair inquiry, demand being brisk for Congous from 12½ to 13c., but this kind of tea is very scarce here. Medium Japans have been quite active at 15½ to 16c., and Pingsuey gunpowders and Young Hysons have been pretty well cleared off this market by American buyers. Ceylons and Indian teas are extremely firm, with nothing offering under 14½c., while latest advices from London indicate a further advance, the lowest price for leaf teas now being 7½d.

GREEN FRUITS.

Business continues fair for this season of the year. There has been a good demand for all varieties of oranges. As predicted Valencia oranges have sold higher at $4 to $4.50 per box. Californian navels are also firm at last week's advance. Liberal receipts of lemons have not affected values in the best grades, though some cheap varieties are offering at $2.25 to $3.25 per box

This Man

paid no attention to the buying of his goods. Had he written us and got **our prices,** he would have been in a different position to-day.

Write us for quotations on

RIO, SANTOS,
MARACAIBO,
JAVA and JAMAICA

COFFEE

We always carry a full stock, and never refuse to send samples and quotations when asked.

S. H. Ewing & Sons - Montreal.

Cranberries are in limited demand at $8 to $9 per bbl. Almeria grapes are in light supply at $8 to $9 per keg. Pineapples range from 20 to 30c. each.

APPLES.

Apples are firm at $3 to $4.50 per bbl.

FISH.

There has been nothing striking to report in the fish market. Nearly all kinds are exhausted except one or two lots of pickled herrings. Fresh cod is now arriving daily in small quantities and selling at fair prices. Fresh haddock sell at 4½c., while halibut bring 11c., and salmon 10c. per lb.; herring, $1.65 per 100; fresh caught salmon are steady at 14c. In pickled fish No. 1 B.C. salmon range from $12.50 to $13 per bbl., and No. 1 herring, $4.25 to $4.50 per bbl., which is 25c. per bbl. decline.

COUNTRY PRODUCE.

EGGS—The demand was good for small lots, and, as the supply was not excessive, the tone of the market ruled firm at the recent advance in prices. The prospects are, if the present weather continues for a few days longer, prices will likely go higher. Sales to-day were made at 12½ to 13½c. per dozen.

MAPLE PRODUCT—A fair trade was done in maple product, and, as supplies are not large, prices are steady. Receipts of new syrup have been small up to the present, owing to the cold weather, and prices rule firm at 55 to 60c. per small tin, and old at 45 to 50c. Sugar is quiet, at 6 to 6½c. per lb.

HONEY — There was nothing new in honey, the demand being slow. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—In beans, trade is chiefly of a jobbing character, at steady prices. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS—Onions are firm, at $2.75 to $3 per bbl., and demand from the west is still active.

PROVISIONS AND DRESSED HOGS.

There was no improvement in the provision market. The demand for all lines is limited, and the volume of business doing is small, at about steady prices. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Dressed hogs quiet, and prices somewhat irregular. Carload lots of frozen stock are quoted at $4.75 to $5, as to quality, and car lots of fresh killed light weights at $5.25 per 100 lb.

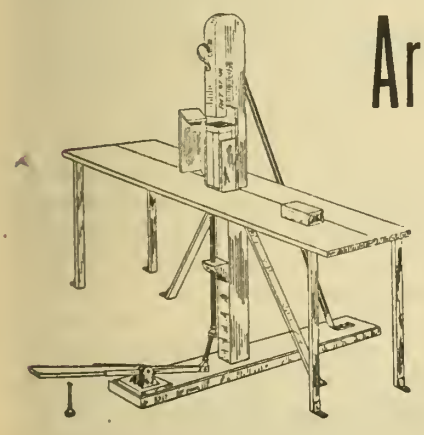
FLOUR, GRAIN, ETC.

GRAIN.—The grain market was dull and without any new feature whatever to note. Manitoba No. 1 hard wheat was quoted at 68c. afloat Fort William, with buyers bidding 67½c. At points west of Toronto No. 2 white oats were held at 29½c., with buyers at 29c. On spot they were nominally quoted at 32½c. ex store, and peas at 72c.

FLOUR.—In flour, trade was chiefly of a jobbing character, and the market was quiet with no change in values to note. We quote: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4 to $4.25; strong bakers', $3.70 to $3.90.

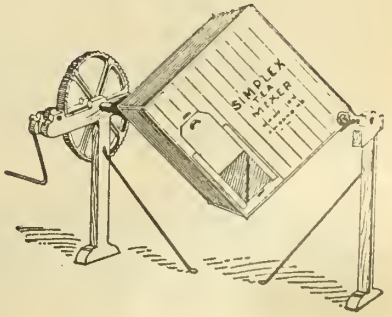
MEAL—There was no change in meal, business being very quiet at $3.70 to $3.75 per bbl. for rolled oats.

FEED—A fair trade continues to be done



Armeda Tea Packer and Simplex Mixer

Mr. Halford, proprietor of the "Social" Ceylon Tea, uses the Armeda Packer and Simplex Mixer and says they are complete in every particular.



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A. H. Canning & Co.

57 Front Street East, TORONTO, CAN.

TOBACCO

If you handle Tobaccos at all why not sell those that pay you a **Good Profit?**

LOOK AT THESE:

"Anchor"—13-oz. plug—11 cuts to the lb., @ 39c.
"Club" —5's and 10's to the lb., @ 41c.
"Atlas" —8's and 12's " " @ 44c.
(All made from choicest Burley Leaf.)

NOTE—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order Through Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P.Q.
F. W. HUDSON & CO., Ontario Agents, TORONTO.

in feed, and prices are maintained. Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—The market for baled hay was dull and featureless. We quote: No. 1, $5.50 to $6; No. 2 extra, $4.25 to $4.75; No. 2, clover mixture, $4; clover, $3.50 to $3.75.

CHEESE AND BUTTER.

CHEESE—Cheese was quiet, but firm, and, if the attitude of the few holders here is any fair criterion, no purchases can now be made under 10⅞ to 11c., and few at the inside figure. The other day, it is understood, 10½c. was accepted for a fair quantity, but now nothing under 10⅞c. will be listened to. Advices from England are firm, and the cable has advanced to 52s.; but it may be remarked that cheese has been selling above that for the past eight days.

BUTTER—The butter market maintains its firm position, but trading now passing is of a small jobbing nature, for there is not a sufficient quantity offering to allow of any heavy transactions. Accordingly, with light receipts, it is a seller market, and the goods are quickly taken by local grocers in small jobbing parcels at full figures. Creamery is firm, at 20½ to 21c.; western dairy, 15¾ to 16¼c., as to quantity and quality, and tub dairy, 14¾ to 15c.

MONTREAL NOTES.

As predicted, there has been an advance in Valencia oranges.

Sugar continues unchanged, but local refiners complain of American competition.

American buyers have practically cleared the market of Pingsuey and Young Hyson teas.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 21, 1899.

THE weeek has been a quiet one. The weather has turned cold again, and there has been considerable snow. Roads are bad through the country. Prices are quite firmly held, except in flour and provisions. The flour market has been somewhat of a disappointment. Brooms are held firm at the advance, and higher prices are expected. In tobaccos, there are an increased number of grades offered; the fact that the manufacturerer of these grades best known in this market in the past years holds to such odd terms, particularly not increasing the number of his customers, has gone far towards aiding the other manufacturers in getting a foothold. In cream of tartar, prices are higher. Baking soda never was as low.

OIL—In this line there is no change. The season of best demand for burning oil is over, and the fact that there is but one company to sell tends to even prices. Lubricating finds active demand. Buyers would do well not to force prices down, as it means an inferior quality, which will prove in the end a loss. Paint oils sell freely. Prices are high. Cod oil is scarce.

SALT—There is quite a steady sale, chiefly English coarse. The fact that fish are scarce somewhat affects demand. Parties in need will find this the best time to buy. In English factory filled there is a better sale, it costing lower than the Canadian. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is little change in local prices. Corn is getting scarce and higher figures will soon rule. Peas are plentiful and show no change. Tomatoes hardly show the strength expected owing to western holdings offering. Salmon, while very firm, was bought in a round lot by a wholesale dealer at quite a low figure, still it was a special grade. Alaska salmon have been offered at quite low figures, but the quality does not suit our trade. Oysters are quoted higher by American packers. Peaches tend higher and stock not large. In kippered herring and finnan haddies, stock is light and prices for the coming season will rule higher than last year.

GREEN FRUITS—Oranges move freely. Valencias are quoted higher. Other grades show no change. Some very fine Javas are offered, but prices are too high for large business. Californians show no change in prices, and have the demand where best stock is required. Lemons are quoted as last week, but the demand has somewhat fallen off. Apples are very high and move but slowly. The stock held here is small. A few Cape Cod cranberries are being received in bushel boxes. A few sweet potatoes are offered from the West Indies. It is still early for bananas, but a few are offered, and with warmer weather will soon come to the front.

DRIED FRUITS—Californian prunes still have first place in the interests of dealers. The trade in the last few years has become a large one. Prices are moving up. There is but a fair stock held. Some splendid fruit has been received. There is some inquiry for Californian raisins, but, on the whole, raisins are inclined to be dull. Currants are firm. Demand is largely confined to package goods. Evaporated apricots and peaches, owing to price, have little sale, and package goods, which last season were quite popular, are about out of the market. Evaporated apples are scarce, and higher prices are asked. Two cars arrived this week. There is little demand for dried. Onions are firm at the advance.

SUGAR—The market is a firm one. There

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

EASTER.

Your customers will want the finest

Hams and Bacon

FOR EASTER

Send us your orders now for the reliable "Star Brand," the finest on this or any other market.

F. W. FEARMAN COMPANY
Limited
HAMILTON, ONT.

TARTAN TEA

pays you well, and it satisfies your customers because of

Its rich aroma.	Its refined flavor.	Its potent strength.	Its uniform quality.	Its attractive appearance.

BALFOUR & CO. Wholesale Agents HAMILTON

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Have only the Best

They will do you the Most Good.

Clark's Meats

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

Free

Send for particulars regarding free Automatic Selling Machine for the sale of Adams' Tutti-Frutti Gum.

Address

Globe Automatic Selling Co.
13 Jarvis St., Toronto, Ont.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

G. F. & J. GALT
42 SCOTT St. TORONTO.

PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

is quite a little foreign granulated offered. It arrived in a good time as prices are rather higher. It was a long time getting here, and buyers would likely have refused it had the market gone against them. It was bought through a New York house. It is sold rather under standard prices. Foreign yellows are also lower than Canadian.

MOLASSES—New goods continue to arrive. The last steamer brought a small quantity of Barbadoes. The steamer now on the way here has quite a quantity on board. Prices are high. In Porto Rico the new crop so far to hand has come via Halifax in small quantities at high figures. At least two cargoes are due, but the price will show little change. As stock of old goods was very light, new goods move freely, and the outlook at present points to a firm market; but it is a little early. In New Orleans there is light business, the arrival of West Indian goods effecting the demand.

PRODUCE—Eggs are again lower, but, with the cold weather, and Easter near to hand, little change is expected. There have been fair arrivals. In butter, price is as last week. Best stock finds a fair sale, but will not bring big figures. Prices remain too low for much creamery to move. Cheese is still quiet, with nothing in this market to cause a change.

FISH—No stock is the word. There is an active demand, particularly for fresh fish, but arrivals are light. A few halibut are to hand, and prices are high. No gaspereaux are being caught, owing to the weather. Dry fish are in limited supply, and price is firm, being about as high as this line will stand. Pickled herring have small sale, and it is as well, as there are very few here. The fact is, the herring are being destroyed, and the catch is lighter each year. Finnan haddie are scarce and high. Haddock are being brought from Boston to be smoked. Hake are scarce. The demand is better than for some time. Very few lobsters are coming to hand. We quote · Large cod, $3.75 to $3.80; medium, $3.70 to $3.75; pollock, $1.85 to $2.00; Grand Manan pickled herring, $1.95 to $2 ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5½ to 6c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¾ to 3c.; frozen haddock, 2¾ to 3c.; lobsters, small, 3½ to 4c.; do., large, 10 to 12c.; halibut, 10 to 12c.

PROVISIONS—Prices are rather lower, particularly in barreled beef, which, from Boston, is being offered very low. Pork is also lower, but does not show as much change. Local packers are receiving western pigs In lard, prices are very low. Fair sale.

FLOUR, FEED, AND MEAL.—Flour is weaker, and dealers are somewhat surprised. Some brands of Ontario flour were offered low, and, while the larger Manitoba millers hold quite firm, others have cut their prices. Oatmeal is high and firmly held; sales are light. Feed is almost impossible to get. Cornmeal shows no change. It has a large sale, and is all local ground. Beans are quiet at easy figures. There is a demand for yellow eyes, but only for limited quantity. Barley, and split peas and blue peas are high and firm. Seeds move more freely and at firm figures. We quote as follows: Manitoba flour, $4.65 to $4.75; best Ontario, $3.85 to $4; medium, $3.65 to $3.75; oatmeal, $3.90 to $4.00; cornmeal, $2.15; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 90 to 95c.; yellow eye beans, $1.75; split peas, $4 to $4.10; round, $3.25 to $3.40; pot barley, $4.10 to $4.25; hay, $7 to $8; timothy seed, American, $1.75 to $2.15; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

The Bank of Montreal will open a branch in Fredericton early in April.

J. M. Archibald, Beachville, whose oatmeal is so well known through the west, is now represented here by Robt. Jardine.

J. Hunter White received this week a shipment of "Corona" golden figs. These are choice goods in 1-lb. cakes, wrapped, and 4 doz. in package.

C. & E. MacMichael are now offering "Thistle" brand tomatoes packed by The Brighton Canning Co. This is the first time these goods have been offered here.

Mr. A. C. Jardine, late of Jardine & Co., was in the city during the week. Mr. Jardine, while only in the west a short time, has been most successful, due to a sharp advance in the stock of a gold mine in which he is interested. His many friends congratulate him.

THE GROCER had a very pleasant chat with our local broom and brush manufacturer, F. S. Simms, who has just returned from British Columbia where he has been looking after the business of his company. He has a growing trade in that far Province as well as all along the line. In Chicago and other points Mr. Simms secured a choice stock of broom corn.

MANITOBA MARKETS.

WINNIPEG, March 20, 1899.

BUSINESS continues to improve slowly and a few changes are to be recorded in the price list of the week. Wholesale men complain that payments are a little slow, but that, on the whole, business is larger and more satisfactory than at the same date last year. Some apprehension is felt in regard to damp wheat still held in store, but so far the weather has not been warm enough to do any damage. Indeed, the weather continues cold with sharp, biting winds.

Owing to the shortage in broom corn, and in sympathy with eastern and southern markets, brooms have advanced very sharply, the difference being from 50 to 75c. per dozen. Quotations are now $2 to $3.50, according to quality.

EVAPORATED AND DRIED FRUITS—Dried apples have dropped slightly during the week. This is, no doubt, the result of holders finding the former figures prohibitive. All lines of evaporated fruit are in good demand, as is usual at this time of year. Apricots have experienced another advance, and are quoted at 17 to 17½c. Prunes and figs and the cheaper grades of dried fruits generally are in greater demand than usual owing to the high price of dried apples.

Jams and jellies are also in greater demand for the same reason.

CANNED GOODS—No changes are quoted for the week. There is the usually increased demand for canned fruits at this season. Standard prices are: Cherries, red, pitted, $1.85 to $2 per doz.; Pears, 2's, $1.75 per doz.; pears, Cal., 2½'s, $2.40 per doz.; pears, Bartletts', 3's, $2.50 per doz.; pineapples, 2's, $2.50 per doz.; pineapples, 2's, imported, $3 per doz.; peaches, 2's, $1.90 per doz.; peaches, Cal., 2½'s, $2.50 per doz.; peaches, Canadian, 3's, $3 per doz; plums, 2's, $1.50 to $1.75 per doz.; plums, Cal., 2½'s, $2 to $2.25; raspberries, 2's, $1.65 per doz.; strawberries, 2's, $1.55 to $1.65.

FISH—There is the usual Lenten demand for both frozen and smoked fish. All lines of smoked are now more plentiful. Quotations are unchanged: Haddies, 8 to 9c. for first-class stock; bloaters, $1.50 per box; boneless hake, 5 to 5½c. per lb.; codfish, whole cases of 100 lb., $6; codfish, pure, 7 to 7½c.; herring, half-bbl., $3.65.

BUTTER—Dairy is more plentiful in supply, but slower in movement. Dealers are paying 12½c. for round lots of good fresh dairy, at country points. Creamery is unchanged, and nominal quotations are 22 to 23c. per lb., jobbers to retailers.

CHEESE — Is very quiet. Practically nothing is being done. Price, 10 to 10½c for small, and 9½ to 10c. for large.

EGGS—Are a little more plentiful and slightly cheaper. Fresh-laid eggs, guaranteed, 30c. per dozen, retail; freshly-candled 20c.

GREEN FRUITS—Oranges are advancing and prospect is that they will be very high There is already an advance of 50 to 75c. in the Minneapolis market. Navels, fancy stock, $4 to $4.50; seedlings, $3.25 to $3.50 Mexicans, $2.50; bitter oranges, $5.50 to $6. These prices will advance early in the week. Lemons, Messina, $4; Californian $4. Two carloads of inferior Spies have been placed on this market and tend to lower the prices. First-class Spies are

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

We have just received a full line of the celebrated goods put up by The F. F. Dalley Co., Limited, of Hamilton, at our warehouse, No 10 St. John Street, Montreal.

W. J. WOODBURN & SON,
Selling Agents.

Worshipped by Troopers.

RETURNED CAVALRYMEN REFRESHED WITH

SEAL BRAND COFFEE.

CHASE & SANBORN, the well known coffee importers and jobbers, were simply worshipped by 1,200 soldiers and 500 women last Saturday when the 1st Cavalry, Illinois Volunteers, the crack cavalry regiment of Illinois, returned from the pest-hole camp at Chickamauga.

It was at Fort Sheridan that the Chicago branch of Chase & Sanborn served 330 gallons of Seal Brand Coffee, from three o'clock, a. m., to four o'clock, p. m., with "real cream and sugar," as the boys expressed it. It was a great treat after the villainous stuff which was served at the front by the Government.

Eight expert coffee-makers were kept busy preparing the delicious beverage.

As the company passed by the soldiers halted and with hats off gave three cheers for Chase & Sanborn.—N. E. Grocer, Sept. 2, 1898.

Blue Label Tomato ..Ketchup

and the quality never varies—the best that good materials, attention to detail and care in preparation can make it. Put up in half-pint, pint, and quart bottles—sterilized before filling.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Upton's Marmalade

THE FINEST IN THE LAND

It is pure and wholesome, and challenges comparison with the best imported goods.

1-lb. Glass Jars, $1 a doz.
7-lb. Wood Pails, 7½c. a lb.

HENRY WRIGHT & CO.

Selling Agents,

Toronto, Can.

quoted at $5.50. Russets are the best value in common varieties of apples and are really very fine, $4.50 per bbl. Choice Washington boxed apples $2 per box of 50 lb. Bananas are more plentiful, are coming forward in heated cars and can be sold now for $2.50 to $3 for fancy stock. Californian pie plant is arriving in good condition and selling at 10c. per lb. A very good sample of yellow Danvers onions has been received this week; they are quoted at 3½ to 4c. per lb. Very choice Californian cabbage has been received and sells for 7c. per lb. Californian celery, fancy trimmed bunches, $1 per dozen. Cranberries, unfrozen $8, frozen $5.50 to $6.

NUTS—New shelled walnuts, 24c. per lb.; new Grenoble walnuts, 14c.; Tarragona almonds, 16c.; new Rautan cocoanuts, $1 per doz.

DRIED FRUITS—New dates are down to 7c.; figs, 10-lb. boxes, $1.90.

MAPLE PRODUCT—New maple syrup will arrive this week, and quotations will be ½-gallons, 60c.; gallon tins, $1; maple sugar 11c.

Balfour & Co., Hamilton, report a full stock of evaporated quarter and whole apples in 50-lb. boxes, which are selling well on account of the scarcity of evaporated slices.

INCREASING THE TEA-PACKING PLANT.

T. B. Escott & Co., London, Ont., write: "The increased sales for 'Grand Mogul' tea during 1898 were equal to the total sales for 1897. The sales for this year (1899), so far, are equal to the total sales for 1898. We are doubling our facilities, and wish to state to the trade that we shall be able to make prompt shipments of all orders in about two weeks. The demand has been so much greater than we anticipated that we have been unable to fill orders promptly. Therefore, we ask the indulgence of our friends, and can assure all purchasers that, after the completion of our additional packing plant, we will be able to fill all orders the day they are received. During April, we shall send with each case of tea a very handsome hanger (copy from a valuable old painting)."

A MARMALADE FIRM.

Thos. Upton & Co., manufacturers of jams, jellies, marmalade, etc., Hamilton, have found it necessary, during the past year, to build large new premises to meet the increased demand for these goods.

Thos. Upton & Co. have, during the last few months, established a well-merited reputation, particularly for their marmalade. In the manufacture of marmalade, they use only Seville oranges and standard granulated sugar. The firm's advertisement appears in another column. Henry Wright & Co. are the firm's selling agents.

TRAVELERS TO BE TAXED NO MORE.

Mr. H. W. Wadsworth, secretary-treasurer of The Dominion Commercial Travelers' Association, Montreal, received an interesting letter from Woodstock, N.B., on Tuesday. It was from Mr. John A. Robertson, traveler for a Montreal firm, and pointed out that the town council of Woodstock had, by general consent, allowed the tax on commercial travelers visiting that place to become a dead letter.

Travelers hope now to complete the measure of abolition of the tax by an Act which will be brought to the notice of the Legislature of New Brunswick at its next session. Woodstock was said to be the only town in Canada that had held out against the travelers, and the latter seem to think this a great victory.

The tax amounted to from $3 to $5 gauged by the amount of business done in the place, and a number of Toronto and Montreal houses will be glad to hear of the change.

CURRENT MARKET QUOTATIONS

March 23, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	16	14½	15½	12	14	.....	.....
" " pound prints	.....	.....	15½	17	17	18	.....	.....
" " tubs, best	.....	.....	13	14	16	18	.....	.....
" " tubs, second grade	.....	.....	10	11	14	16	.....	.....
Creamery, tubs and boxes	20½	21	20	21	19	20	.....	.....
" prints and squares	21	22	20	22	20	22	.....	.....
Cheese	10	10¼	10½	11	9½	10	....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	. ..	90
Corn, 2's	90	95	95	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	80	85	75	›0	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 50	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	.....	1 50	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	. ...	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover flats	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Coboes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	...	12	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.. ...
Haddies	.....	.....	1 00	1 15	1 00	1 10	.. ...	...
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	..	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$.....	.....	6 50	4 50	6 00	.....	.....
" " 420's, large	4 00	4 50	.....	7 50	4 00	5 00	.....	.....
" " ordinary	.....	....	5 50	6 00	4 00	4 50	.....	.....
" Jamaica, per bbl	6 00	6 50	.....	.....	5 50	6 00	.....	.....
" California Navels	3 50	4 00	3 75	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 00	3 25	.....	.....	.....	.....
" Marmalade	.....	.....	2 75	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	2 50	3 00	3 50	4 00	.....	.....
Bananas, per bunch	2 25	2 75	1 50	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 50	2 50	4 50	3 00	5 00	.....	.....
Cranberries, per bbl.	8 00	9 00	6 00	7 00	9 00	10 00	.....	.....
Sweet Potatoes, bbl.	3 50	4 00	4 00	4 50	.....	.....	....	.....
Almeria Grapes, per keg	8 00	9 00	.....	.....	6 00	7 00	.....	.....
Potatoes onions, per bbl	.....	.....	3 00	3 25	2 75	3 00	.. ...	.....
Red Weatbersfield onions, bbl.	.....	.....	3 00	3 25	.....	.....	.....	.....
Cocoanuts, per 100	.....	.....	4 00	4 50	....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 40	.....	$4 53	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 48	.....	4⅜	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 63	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 73	.....	.....	.....	.....
Extra Ground Icing, bbls.	.....	5 05	.....	5 40	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 30	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	....	3 90	.....	4 03	3⅛	3¼	... ..	... .
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Brigbt	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	30	26	45	28	35	35	45
Barbadoes	.....	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 25	2 80	2 95	.....	3 25	....	. .

COUNTRY PRODUCE

Eggs, new laid	13	13½	12	13	16	18	.....	15
" limed	.....	.... .	.....	.....	14	15	.....	.....
" held or cold stored	.....	.....	.....	.....	14	15	.....	.....
Poultry—chickens, dressed	.....	.....	50	75	25	50	.....	.....
Geese, per lb.	.....	.....	7	8	50	70	.....	.....
Ducks, per pair	.....	.....	60	90	40	60	.....	.....
Turkeys, per lb	.....	.....	10	14	10	14	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" ligbt color, 60-lb tins	8	8½	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	....	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" " ½-bbls	.....	4¾	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	.....	5½	6½	6	7	8	7½	8
Datcs, boxes	.....	5¾	6	5½	6	5½	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. ...	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	19	20	16	18	.....	.....
Peaches	.....	.....	12	15	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	7½	8	6¾	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	10¾	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	13	10	10¼	10½	12	.....	11½
Shoulder hams	.....	10	7½	7¾	8	9	.....	9½
Backs	.....	.....	10	10¾	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian beavy mess	15 50	16 50	13 50	14 00	13 50	14 00	16 00	17 00
" short cut	.....	.....	14 00	14 50	14 75	15 50	16 50	17 50
Clear shoulder mess	...	.....	12 50	13 00	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 06	13 00	.....	.....
Lard, tierces, per lb	.....	6½	6½	6¾	6¾	7	9	9½
Tubs	6¾	7¼	6¾	7	7	7¼	.....	.....
Pails	.....	.....	7	7¼	7¼	7½	.....	9
Compound, Pails	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7¼	.....	7¼	.....	.....
Dressed Hogs	5 00	5 25	5 00	5 25	.....	.....	.....	...

HARDWARE, PAINTS AND OILS

Wire nails, basc	.....	2 35	.....	2 40	.....	.....	.....	.....
Cut nails, basc	.....	1 75	.....	1 75	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 55	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	...
Linseed oil, raw	.....	50	.....	51	.....	.....	.....	.....
" boiled	.....	53	.....	54	.....	.....	.....	.....
Turpentine	.....	68	.....	68	.....	.....	.....	.....

WHEN YOU BUY

First Quality White Laundry Starch

in kegs
see that you get

BRANTFORD STARCH.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	...	...	22	25	24	28	.....	... ...
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	.....	4⅜	5	5	6	.....	.....
Japau	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	2 10	2 25	1 50	1 75
Sal soda, per bbl	70	75	70	80	65	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

epper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
' In 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	13	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	20	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves, whole	12	15	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greeus—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordiuary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, secouds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1	.....	.....	.....	$1 45	$1 45	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 60	.....	1 60	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
" 3-hoop, " "	.....	.....	.....	1 55	.....	1 55	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 40	.....	1 40	.....	.....
Tubs, No. 0	.....	.....	.....	8 00	.....	8 00	9 50	10 00
" " 1	.....	.....	.....	6 50	.....	6 50	8 50	9 50
" " 2	.....	.....	.....	5 50	.....	5 50	6 50	7 00
" " 3	.....	.....	.....	4 50	.....	4 50	5 50	6 00

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

Ceylon and Indian Tea has advanced nearly three cents per pound.

"Grand Mogul"

Tea will not be advanced until our heavy purchases of teas are exhausted. Its high standard of excellence will be maintained under all circumstances.

"Grand Mogul" Baking Powder equal to the best in the world at less than half the price.

T. B. Escott & Co.

Sole Agents — London, Ont.

JAPAN RICE

Shipment new crop fancy rice now in store.

WARREN BROS. & CO.

TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, VICTORIA, NELSON, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. **BEST PROFIT.**

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

Our Brands.

We do not control many lines of goods, but what we do are the very best values offered. To be in a position to judge of their qualities and worth, ask for samples and prices. We are always pleased to answer correspondents.

FOR CANADA

Gonzalez, Staub & Co.,
Cognac, France, Brandies (in wood and cases).

Boulestin & Cie.,
Cognac, France, Brandies.

Comte Dervos,
Cognac, France, Brandies.

P. Hoppe,
Amsterdam and
Schiedam, Holland, "Night Cap" Gin.

R. Beziers,
Douarnenez, France,
High-class Alimentary Preserves.
Sardines in oil,
with bone, and boneless.
Royans (Sardines), with spices.
Sardines in tomatoes.
Mackerels, extra small, in oil.
Tunny Fish in Paillerine oil.
French Peas, moyens, fins,
extra fins, sur-extra fins.

United Alkali Co., Limited
St. Helens, Eng.,
Greenbank Lye, Soapmaker brand solid double Concentrated Soda.
Red Heart brand Concentrated Soda or pure 98% Powdered Caustic.
Chloride of Lime ; Caustic Potash, 10, 20-lb. tins and 600-lb. drums.

L. CHAPUT, FILS &

The Beaver

(REGISTERED)

Choicest leaf of early picked Japan tea.

The Owl

(REGISTERED)

The leading brand of Japan tea in this country

including the celebrated No. 100. Of this we have just received 690 packages, balance of our early purchases, part of which is already sold.

If your stock is not sufficient to last you until the new crop, do not delay in securing your wants.

You know the Owl No. 100 cannot be matched for the money.

The Bee Brand

Ceylon tea in sack packets.

For the **PROVINCE OF QUEBEC**

WILLIAMS BROS. & CHARBONNEAU'S GOODS

Pickles, sour and sweet
in bottles and 5-gallon kegs.

Catsups, Sauces, Mince Meat, Mustard

Baked Beans, plain and in tomato sauce.

Weather being now milder, all pickles and sauces can be shipped by freight.

All the above goods are well known. Some of them we have sold for years, and they have given general satisfaction. They make friends for the retailer as well as for us. They give you a good margin of profit and help to build up and keep the best trade.

IE., MONTREAL.

THE FRUIT STEAMERS.

The early spring fruit steamers for Montreal interest many merchants all over the continent. R. Reford & Co., agents for the Thomson line in Montreal, have issued an interesting circular, incident of this fruit trade. It reads that a cable has been received from William Thomson & Sons, that they will have three steamers loading in the Mediterranean this spring. The probable ports of call will be Marseilles, France; Messina, Catania, Marsala, Palermo, Sorrento and Leghorn, Italy; Patras, Greece; Taragona, Valencia, Cadiz, Spain; and at other ports where sufficient cargo is offered.

The circular points out that the ss. Fremona commenced loading at Messina on March 10. She will complete cargo at Sorrento, and it is the intention to have her arrive in Montreal, as soon as possible after the opening of navigation. The ss. St. Marnock, commenced to load at Marseilles on March 8, and will complete loading at Messina, about March 15.

The ss. Bellona, will commence loading at Patras about March 15, provided there is enough cargo offering there; if not she will load at Sicilian ports.

In connection with this company's Charente and Bourdeaux trade the ss. Escalona, is scheduled to load at Bordeaux, for Montreal, about April 10.

THEN AND NOW.

"Do you see that old man out there? Thirty-two years ago that old man came to Columbus with one suspender and a sore toe. He also had a basket of apples, which a farmer outside of the city had given him. He peddled the apples on High street, and netted 18 cents the first day. How much do you suppose he's worth now?"

"Oh, $1,500,000!" said one.

"Two millions!" cried another.

"Six millions three hundred thousand!" was the estimate of a third.

"I give it up," remarked the fourth listener.

"Not a single cent, and he still owes for the basket."—Ohio State Journal.

WITHDRAWALS OF TEA.

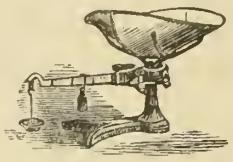
A Washington despatch says: "The withdrawals of tea from the Customs House have increased materially since it has become generally understood that the present duty is not likely to be modified for a long time to come. The general imports of February last were 6,606,516 lb., valued at $782,076, as compared with imports of 4,862,715 lb., valued at $656,928, in February of last year. The withdrawals for consumption during February last were 4,686,088 lb., valued at $632,897, and the duties collected were $468,608. The largest withdrawals for consumption were at New York and Chicago. The amount in the former city was 3,062,409 lb., and in the latter 1,100,659 lb. The next ranking port was San Francisco, where the withdrawals were 283,368 lb., and the next was the district of Minnesota, where a tea examiner was recently appointed, and where the withdrawals were 137,238 lb."

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

GROCERS, MAKE MONEY!

BE UP-TO-DATE

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

The

DETECTIVE AND CONFIDENTIAL AGENCY.

Room 12, Janes Building,

75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4.00. White's Phonography, per month, $8.00. Telegraphy, per month, $8.00. Bookkeeping and Business Practice, per course, $35.00. Bookkeeping and Business Practice, per month $5.00. Penmanship, per month $3.00. Night School, per month, $3.00. Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa

REMOVAL NOTICE!

In future my address will be . . . .

9 Jarvis Street

Walter H. Northrop - Toronto.

Brooms that Pay.

There are two ways of looking at it when you sell a broom—a big profit and a dissatisfied customer, or a fair profit and a customer that will keep on buying brooms at your store. We believe that it pays to keep on the right side of every customer that buys our brooms.

Our business grows constantly—we believe that we satisfy ninety-nine people out of one hundred who buy our brooms. The percentage of 1 per cent. loss of customers can be directly traced to those who retire from business. We are constantly after new customers—we like to be progressive. And, too, we believe that we shall get it with "brooms that pay."

Boeckhs' Brooms.

Boeckh Bros. & Company, Mfrs., Toronto, Ont.

RETAILERS . . .

YOU can save from $2.25 upwards by buying Eddy's Matches in 5-case lots and get Free Delivery in the Provinces of Quebec and Ontario, east of Sudbury. Give your orders to the Wholesale Grocery Travellers.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE stock, etc., of the estate of Saddlier Bros., general merchants, Wiarton, Ont., are advertised to be sold by auction on March 27.

J. Edmond Labrecque, grocer, Montreal, has assigned.

W. S. Bigelow, Wales, Ont., has assigned to Joseph Kerr.

John M. Hamlin, Port Albert, Ont., has assigned to Chas. V. Shannon.

Louis Turcotte, tobacconist, St. Hyacinthe, Que., has assigned.

Henry Roberge, general merchant, St. Evariste Station, Que., has assigned.

The creditors of G. H. Lajoie, grocer, St. Hyacinthe, Que., have been notified to file their claims.

The bailiff is in possession of the business of Kippen & Botsford, confectioners, etc., Victoria, B.C.

Assignment has been demanded of F. X. Simard, general merchant, St. Anne de la Pocatiere, Que.

A meeting of the creditors of Eusebe Pelletier, general merchant, Etchemin, Que., has been called.

A meeting of the creditors of J. E. Labrecque, grocer, Montreal, has been called for March 24.

PARTNERSHIPS FORMED AND DISSOLVED.

Partnership has been registered by the Windsor Cigar Store, Montreal.

W. F. Shores & Co., commission produce dealers, Montreal, have dissolved.

A. Lessier & Co., general merchants, St. Casimir; Portneuf, Que., have dissolved.

Hunter & Weldon, grocers, Winnipeg, have dissolved, Weldon & Co. continuing.

Irwin & Brooks, general merchants, Low, Que., have dissolved, Irwin Bros. succeeding.

Goldie & Fisher, general merchants, Huntsville, Que., have dissolved, J. E. Fisher continuing.

W. H. Morgan, proprietor of The Morgan Supply Co., grocers, Toronto, has admitted Albert G. Robinson ; style unchanged.

Alphonse and Aleandre Delorme have registered partnership under the style of A. Delorme & Co., tea merchants, Montreal.

James Mansall and Alfred J. Morley have registered partnership under the style of The Victoria Coffee and Spice Mills, Victoria.

Charles Cassidy and Joseph Charlebois have registered partnership under the style of Cassidy & Charlebois, fruit dealers, Montreal.

Hugh Henry and Duncan E. MacKenzie have registered as partners under the style of MacKenzie Bros., grocers, etc., New Westminster, B.C.

Courcelles & Candlish, bakers, Montreal, have dissolved, and Mrs. Edourd Courcelles has registered as proprietress under the style of E. Courcelles & Co.

SALES MADE AND PENDING.

Joseph A. Richard, grocer, Montreal, has sold out.

Gould & Elliot, general merchants, Pierson, Man., are advertising their business for sale.

Lang & Co., dry goods dealers and grocers, Ottawa, have sold out their grocery stock.

The assets of C. A. Ouellet, general merchant, Cap St. Ignace, Que., are to be sold on March 27.

The stock of E. Crete, general merchant, Grand Piles, Que., has been sold at 69¾c. on the dollar.

The stock of the estate of McDonnell & Darragh, general merchants, Lancaster, Ont., has been sold.

The stock of D. E. Morin & Co., general merchants, Notre Dame Du Lac, Que., has been sold at 68c. on the dollar.

The stock, etc., of the estate of H. L. Morphy & Co., Forest, Ont., are advertised for sale by auction on the 29th inst.

The property of George R. Ross, late general merchant, Glenelg, N.S., is advertised for sale by sheriff on April 15, 1899.

The stock of the late J. C. Carveth, general merchant, Lakefield, Ont., is advertised for sale by auction on the 28th inst.

CHANGES.

R. Diprose & Co., grocers, Toronto, have sold out to Geo. Leaver.

J. F. Siegrist, grocer, Wiarton, Ont., has sold out to John Robertson.

John Roux, general merchant, Stanfold, Que., has removed to St. Malachi.

T. J. Medland, grocer, Picton, Ont., has been succeeded by James S. Carr.

James Kelly, confectioner, Sarnia, Ont., is about selling out to Mackenzie Bros.

D. S. Weber, general merchant, Wiarton, Ont., has been succeeded by E. Weber.

Duncan McRae, general merchant, South Finch, Ont., has sold out to W. H. Ault.

Telesphore Roux, general merchant, Plessisville, Que., has removed to Stanfold.

A Cranston, general merchant, Peabody, Ont., has been succeeded by A. R. Bowie.

Mrs. W. J. Groome, baker, confectioner, etc., Dunnville, Ont., has sold out to Joseph Ewing.

R. Cruise, grocer and baker, Dauphin, Man., has sold out to J. McKinnon and F. Davis.

R. J. Whitten has purchased the stock and fixtures of the estate of D. J. Boutillier, confectioner, Halifax.

Simon Petersky, fruit dealer, etc., Vancouver and Stevenson, B.C., has sold his Vancouver business to Dora Baer.

J. C. Mossington, general merchant, Allan Park, Ont., has sold out to G. Lorenz.

Grant, McGillivray & Co., general merchants, Drumbo, Ont., are giving up business.

Wm. Laidlaw, general merchant, Durham, has opened a branch at Allan Park, Ont.

J. O. Trotter, general merchant, Gobles, Ont., has been succeeded by James B. Broderick.

Banghart Bros., general merchants, Palmyra, Ont., have been succeeded by Lorenza Banghart.

H. Dodge, baker and grocer, Milford, Ont., has sold his grocery stock to E. J. Lobb & Co.

John Koehler, general merchant, Altona, Man., has sold out to J. Hiebert, Pilot Mound, at 90c. on the dollar.

John H. Fielding, grocer and grain dealer, Wiarton, Ont., has sold his grocery business to A. E. Jones, who takes possession May 1.

B. F. Miller has registered consent for his wife, Dolly Miller, to do business as general merchant in Middleboro', N.S., under her own name.

FIRES.

E. C. Warner, general merchant, Whitewood, N.W.T., has been burned out.

DEATHS.

Mary McLaggan, grocer, Hepworth, Ont., is dead.

Albert G. Coggins, of Coggins & Peters, general merchant, Westport, N.S., is dead.

THE CARTON.

"Knowledge comes, but wisdom lingers" —too true. Yet we are learning some things at a fair rate of speed, the result of which cannot but add to our stock of wisdom. The grocers, for example, are learning that the carton, or small package, is not only labor-saving and ornamental, as well as economical, but is a preserver of goods, preventing the destruction of color, flavor, etc., which is liable to ensue when bulk goods are uncovered in the somewhat frowsy atmosphere of the smaller class of grocery stores, which outnumber the big stores two to one.

"God bless the man who invented sleep," cried honest Sancho Panza, and the grocers might well echo the invocation with a blessing on the inventor of the carton —Merchants' Review, New York.

W. A. Lawson, formerly of Toronto, who bought out W. A. Clark, Vancouver, has won considerable praise from the Vancouver local press for his energetic method of advertising.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

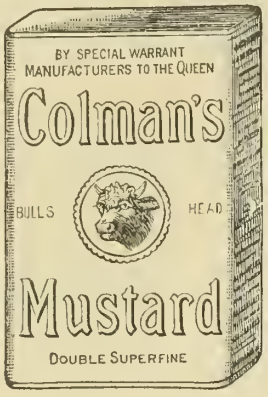
MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S



MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

AMONG TORONTO RETAILERS.

Advertising Schemes.

I had a talk the other day with a grocer who had recently moved from Spadina avenue to College street. The question of advertising was brought up, and the merchant told me that he had tried two methods of reaching the public. Advertisements were inserted for a month in a well-known advertising sheet which is distributed by its publisher free to the houses in the neighborhood that was sought to reach, and circulars were distributed from door to door. The results from both of these systems were found to be satisfactory at first, but after the old friends and patrons had been made aware of the change of stand the results were moderate. The distribution of circulars has been discontinued, and as soon as the advertising contract, which was made for one month, expires this will also be stopped.

It was a natural thing that the results from the first advertisements and the first distributions of circulars were apparent. The chief characteristic of a good "ad." is that it has a message ; another essential is that it reaches the people the message is to be sent to. These mediums both reached the housekeeper, the person the grocer should always try to talk to ; and the message borne, that of the change of stand, would be "news" to many of them.

After this news had been been learned by the readers of the circulars and the advertising medium, the results would depend on what the merchant had to offer and how it was said.

The fact remains, whatever were these results, that the combination of mediums used by the grocer in question was a good one—they reached the buying public.

In a country town, where a grocers' patronage extends over many miles, the cost of distribution of circulars would be so high compared with the cost of a quarter-column advertisement in the local papers, that the latter is much the best medium through which to make known one's business to the housekeepers of the neighborhood.

In the country, as well as in the city, the buying public are the residents, not the visitors, of the neighborhood.

Notwithstanding this fact, there are constantly cropping up "schemes" which promise great things in the way of results, though they do not reach the homes at all.

A sample scheme is reported by an exchange thus :

"A number of Kingston merchants subscribed to a scheme for advertisements upon a music box to be placed in a hotel for a year. The box and printing cost $25. About $80 was subscribed by merchants. The box was placed in a hotel, the canvasser left the town forthwith, and the box and advertisements did not remain on view for public use longer than a fortnight. Any kind of outside scheme, The Whig says, catches merchants. All that is required is a blank stranger and a new idea."

Though the "blank stranger" that worked this "scheme" undoubtedly was able to show how a merchant's money would be doubled if spent in advertisements upon this music box, one who has made any kind of a study of advertising would be hard to convince.

An advertisement that does not reach the home is rarely worth the trouble of writing.

THE BUSINESS MAN.

The business man's life is full of crosses and temptations, says an exchange. He comes into the world without his consent, goes out against his will, and the trip between the two extremities is exceedingly rocky. The rule of contraries is one of the important features of the trip. When he is little the big girls kiss him and when he is big the little girls kiss him. If he raises a large family he is a chump, but if he raises a small check he is a thief and a fraud, and he is shunned like a Chinaman with the seven-year itch. If he is poor, he is a bad manager ; if he is rich, he's dishonest ; if he's in politics, its for pie ; if he's out of politics, you can't tell where to place him ; and he's no good to his country ; if he don't give for charity, he's a stingy cuss and lives for himself ; if he dies young, there was a a great future in front of him ; if he lives to an old age, he has missed his calling. He is introduced to this world by a doctor, and to the next world by the same process. The road is rocky but man likes to follow it.

FISH STOCKS IN HALIFAX LIGHT.

It was estimated that the stocks of dry fish in Halifax were last week between 40,000 and 50,000 quintals, nearly half of which is said to be in the hands of one firm. An ordinary total stock at this time of the year would not be very heavy at 100,000 quintals. A cargo of bank fish is now discharging and another will be here next week, which will about complete the receipts for the season. Ex-vessel a fair price now is $4.25 per quintal. There are practically no mackerel in stock in Nova Scotia. The catch was very light and what little there was is gone.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO

BARBADOES MOLASSES

Extra choice quality. Write us for quotations before purchasing.

J. & R. McLEA
Importers MONTREAL

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
SPECIAL AGENTS
In labelled Tins.
14 lb. Boxes.
For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

WINDOW SCREENS AND DOORS . .
Plain or Fancy
All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.
Boeckh Bros. & Company
Selling Agents, Toronto, Ont.
Manufactured by
WM. CANE & SONS CO.,
Newmarket,

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada.
THE HOME CAKE CO.
GUELPH, ONT.

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.
THE COWAN CO., LIMITED, TORONTO

HORSE HAIR.
Have you any? We buy it.
GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

In Baking Powder
THREE STANDARDS ARE:
WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
SMITH & SCOTT, Mfrs.
TORONTO

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

A Paying Investment
The extra profit on the few gross of stove polish is worth looking after. SILVERINE is profitable, attractive packages, quality guaranteed.
SILVERINE MFG. CO., - - MONTREAL.

SLEE, SLEE & CO., Limited
Tower Bridge Works, - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.
Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, TORONTO, ONT

COW BRAND GRANULATED SAL SODA . . .
A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.
All wholesale merchants handle it. Your customers will appreciate it.
JOHN DWIGHT & CO.
MONTREAL. TORONTO.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency ..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and **"Clubhouse"**
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

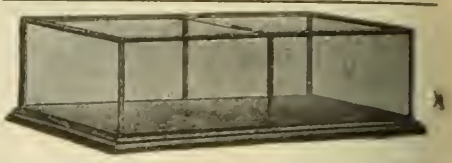
White,
Mountain Spruce

Butter TUBS

We are now booking orders for May delivery, and will be pleased to quote you prices.

WALTER WOODS & CO.,
HAMILTON.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.



ESTABLISHED 1874. — M. FROST & CO., Belleville, Ont., manufacturers of Show Cases of every description; Store, Bank, Office Fittings; Wood Grills and Automatic Turnings. Catalogues and drawings furnished.

BUY

Star Brand

COTTON CLOTHES LINES
— AND —
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

WE have often heard retailers and wholesalers remark that a man was foolish to sell package goods, and point to so-and-so that never did, and got rich.

But the man who got rich had not the meritorious articles to contend for his trade that confront the retailer of to-day, and, then, he was a man who knew a little more about his business than his neighbor.

Conditions have changed wonderfully in the past ten or twenty years, and it is the man who handles package goods of all kinds who makes money to-day—not necessarily to take in all package stuff that is offered him, but keep that in stock for which there is a reasonable demand, and have a special line of the different goods put up in packages which he knows is safe to recommend, being sure to please. The foundation of all business rests upon the satisfying of your customers, as this is the only source from which permanent profit can result.

Do you please your customers better by giving them package goods? Why certainly you must, as package goods are prepared by specialists, and surely a specialist is in a position to better satisfy the people whom he caters to than the man who has only a superficial knowledge.

Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

MARMALADE for the Breakfast Table.
PURE JAMS for the Tea Table.

Your customers want the Best, therefore give them

THE QUALITY IS NEVER QUESTIONED.

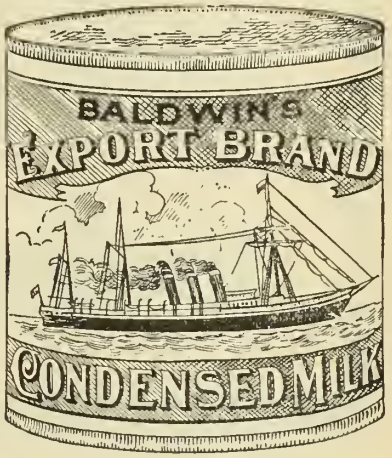
SOUTHWELL'S

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

The wise

Sell

Rose & Laflamme Selling Agents Montreal



Current Market Quotations for Proprietary Articles

Mar. 23, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE COLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

	per doz.
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1 lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ½ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50

	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glyoerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00

Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00

Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 0
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 lox lots or case	0 16
Reckitt s Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.

	per
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrapers) 115 1c pieces	
Flirtatiou Gum (English or French wrappers) 115 1c pieces	

For Over 40 Years

we have been manufacturing culinary and laundry starches. What we didn't know about starches when we started we've since learned. In fact, we've been learning every day, until now we have the very latest and best ideas in every department of our factory.

Our goods have stood the test all these years and never once been found wanting They hold the same position in trade now as they did in the first year of our existence, namely, first place. Always on top—and we intend to stay there too.

Everyone acknowledges our Starch to be the BEST.

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " " "	0 30
Bulk in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caracas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½ s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼ s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Brouna per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0
Mott's Sweet Chocolate Liquors. 0 19	0

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexicao Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " " "	0 27
¼ " " " " "	0 28
¼ " " 5 " "	0 29
⅛, ¼ & ½ " " 10 " "	0 29
⅛ " " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

	Per doz
MacLareo's Imperial—	
Larg size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperia Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		0
Bourbon "		0 31
Jersey "		0 29
Rajah "		0 20
Old Goveromcot Java	0 28	0 0
Maracaibo	0 18	0 22
West Indian	0 16	0 18
Rio, choice		0 12

CLOTHES PINS

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle,	per doz.	0 90
2	" "	"	1 50
2½	" "	"	2 00
4	" "	"	3 00
8	" Bottle	"	6 00
4	" Glass Stop'r	"	4 00
8	" "	"	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 40

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RIS.

FLOURS. per doz

Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs			1 30
" " 6-lb. "			2 60
Flexmau " 3-lb. "			1 30
" " 6-lb. "			2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 10

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The **North American Chemical Co.** Limited

GODERICH, ONT.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline, 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. oans, per oan	2 00
Lloorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crowu Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durbam Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA.—COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 4 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

Surprise, colors 1 box and esstban 5 ..... $4 00
Surprise, 5 box lots and upward, 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors 1 box and esstban 5 per grs. $12.00. ..... $4 00
Maypole Soap, black, per grs., $18.00. 4 00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08¼
PURE	40-lb. boxes, 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes, cases 36 lbs. 07¾

Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

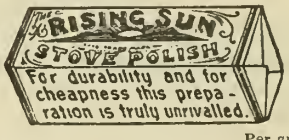
Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
per case 3 50

Culinary Starch—Chal-Prep. Corn—
1 lb. pkgs., boxes 40 lbs 0 05¼
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs 0 06¼

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish. ¼ gross boxes, large, per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 2[illegible]
Boston Brunswick Black, 8 oz. bot's.	1 [illegible]5

SILVERINE.

	Per gross.
No. 4—5c. size	$3 75
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each	60 1-lbs	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ¼'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1's AND ½'s PEGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—		
Royal Oak, 2 x 3, Solace, 8s		0 52
Something Good, rough and ready, 7s		0 53
Louise, 2 x 3, 14s		0 54
Domestic Chewing		
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)		0 39
Patriot, 2 x 6, Navy 5s		0 41
Old Fox, Narrow 12s		0 44
Free Trade, 8s		0 41
Snowshoe, 10¾ oz. bars, spaced 8s, (12 to the lb)		0 44
Snowshoe, pound bars, spaced 6s		0 44
Cut Smoking—		
Leader, 9's, in 5 lb. boxes (10 lbs. in case)		0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 8[illegible]
Empire, (slide box)	2 25	2 3[illegible]
Safety. Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F.o b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

DO THESE PRICES INTEREST YOU?

Hazard's English Worcester Sauce, ½-pts., 3 doz. to case, in gross lots, 73c. per doz.
Hazard's English Worcester Sauce, pints, doz. to case, in gross lots, $1.20 per doz.
Hazard's Arlington Ketchup, ½-pints (clear glass) 6 doz. in case, gross lots, 73c. per doz.

Remember we keep a full line of Imported Cheese.
American Pineapple Cheese at close prices.

All goods kept in stock.

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1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

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COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

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Goods cabled for from England are now arriving daily, and many ***new lines*** of

Toilet Ware
Dinner Ware
Tea Ware

and ***miscellaneous products*** of the ***English Potteries*** are being placed on our sample tables.

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J. H. WETHEY

Sole Manufacturer. St. Catharines

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IN HALF-PINT AND PINT LEVER BOTTLES.

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Reserve Fund..... 1,500,000

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

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JOHN FORMAN, 650 Craig Stre
MONTREAL

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 31, 1899. NO. 13.

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

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STRONG POINT
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Colman's Mustard

ZELLER WAFERS

Are our latest novelty. They are really "wafers," thin, dainty, and most delicately flavored. They are delicious for afternoon tea or dessert, and are likely to satisfy your most particular customer. We make ten varieties, including "Cone" and "Cigarette" wafers, which, being rolled, can be filled with cream, custard, etc.

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MONTREAL.

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BUTTER PLATES
BUTTER TUBS
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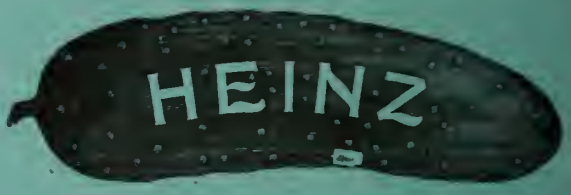
Tomato Ketchup
Tomato Chutney

Are most Delicious Table Delicacies

The name of



is a guarantee of the very best.
Ask for them of :

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

An Awful Habit

And a mighty dangerous one.

You can't tell where you are going to land, for it's mighty uncertain business, this giving away your profits. You may argue that this doesn't strike you, but it does unless you are a user of the Money-Weight System.

What does the Money-Weight System do?
It saves the pennies, that's what it will do.

Write to us about it.

THE COMPUTING SCALE CO.
DAYTON, OHIO.
Scales sold on monthly payments, without interest.

or MONEY-WEIGHT SCALE CO., Sole Distributors,
47 State St., Masonic Temple, Chicago, Ill.
or L. A. DAVIDSON,
Canada Life Building, Toronto

WHAT a few PEOPLE SAY who sell it.

"Maypole Soap" is almost magical in its effects, and must supersede every other dye for Home use. ..... Truro, N.S.

"Maypole Soap" is a truly wonderful article and has become a staple with us. ..... Montreal.

"Maypole Soap" I find **more** satisfactory and **far less trouble** than any others. ..... Toronto.

"Maypole Soap" is a good seller and gives great satisfaction ..... Sherbrooke, P.Q.

"Maypole Soap" gives good satisfaction. ..... Kingston.

"Maypole Soap" is increasing in sales all the time, and all users are pleased. ..... Quebec.

And scores of others from Newfoundland to far off British Columbia.

THERE is no doubt that this DYE is the greatest discovery of the century, and MUST supersede all others just as electric light is superseding other light.

All wholesale dealers sell it.

Sole makers—

THE MAYPOLE CO., Limited,
97 and 98 High Holborn, London.

CANADIAN DEPOT:
8 Place Royal, Montreal.

LAZENBY'S

SOUP SQUARES

Each square contains the soluble parts of **1½ lb. of Beef,** with flavoring, etc., sufficient to make 1½ pints of strong, nutritious Soup.

THE MOST PERFECT AND PORTABLE FORM OF CONCENTRATED SOUP EVER OFFERED.

For Family use, for Hospital use, for Camp use, there is nothing equal. Packed in boxes containing 12 squares, weighing less than 2½ pounds.

Arthur P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

JAPAN TEAS

Natural Uncolored Leaf

Its Perfection Appeals to the Best Tastes.

Every pound is

OFFICIALLY INSPECTED

before it is allowed to leave Japan.

Possesses

Invigorating Strength
Delicacy of Flavor
Delightful Aroma

"Invigorates in the morning, refreshes at night"--good any time.

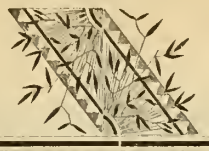
Cigar Profits.

From the way new orders are coming in this Spring, I am more than ever convinced that the successful grocer is the one who takes advantage of his opportunities. The increase in the amount of the individual orders I am getting over a year ago this time, and the character of the business done by the grocers who are ordering **NOW**, proves to me that I am right in my convictions.

Payne's "Pharaoh"

cigar is successfully retailed for 10c., because it is the best 10c. cigar that ten cents will buy. It is advertised entirely on its merits. Critical smokers are the largest consumers of the "Pharaoh." There is nothing in the filler but the choicest Havana tobacco—the wrapper is carefully selected Sumatra leaf—the binder is the pick of the Connecticut crop. I should be glad to send samples and my price list.

J. Bruce Payne, Mfr.,
Granby, Quebec.



THE HIGHEST STANDARD IS ALWAYS MAINTAINED IN

Crown Flavoring Extracts

It will Pay You to Handle Them.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

A Post Card

may be the means of increasing your profits and increasing them largely this coming Spring and Summer. Will you spend one cent in sending the post card to us for samples and prices of

Tillson's Flake Barley?

It is a quick seller—by the pound. It is a warm-weather cereal breakfast food that doesn't heat the blood. It nourishes like Rolled Oats do, but folks of weak digestion can't eat Rolled Oats in warm weather. Will you drop us a post card for samples?

It is packed in attractive wooden kegs holding 25 pounds each.
The kegs are very useful after the Flake Barley is sold.

THE TILLSON COMPANY, Limited,
Tilsonburg, Ont.

From Manufacturer to Retailer Direct.

NEXT WEEK

WE MAKE A NEW DEPARTURE IN **COFFEE** OUR MEN WILL SHOW YOU OUR NEW PACKAGE, IT IS A "BEAT ALL" HANDY--HANDSOME--GOOD--CHEAP.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

J.Y. GRIFFIN & CO.

Wholesale Produce

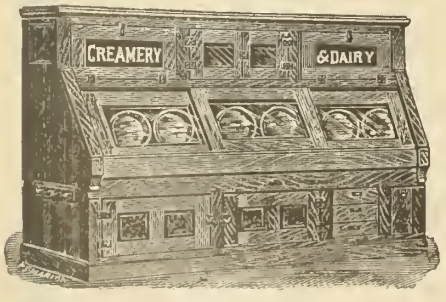
Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28. **Vancouver.**

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

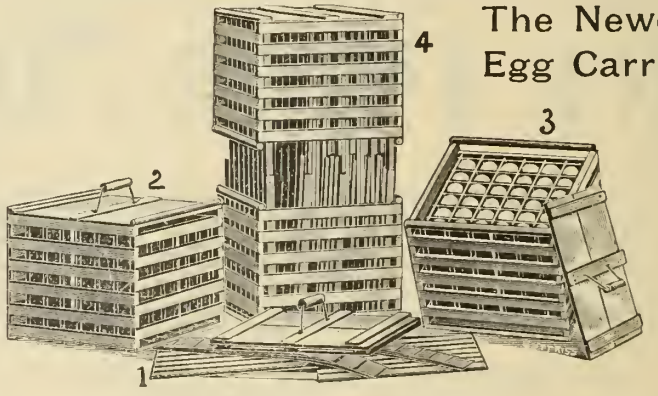


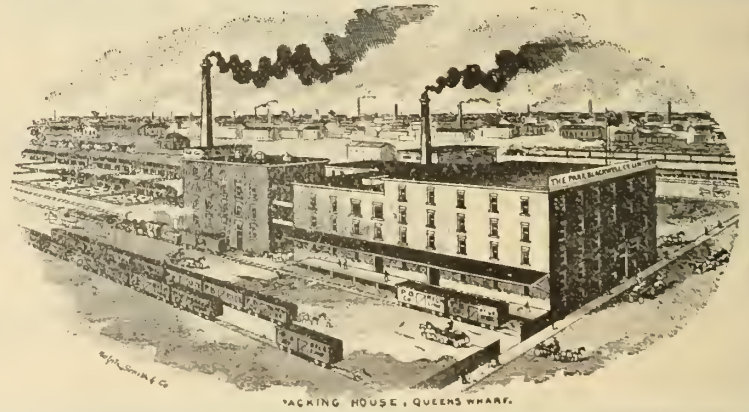
Fig. 1. Folded Flat. Fig. 2. Set up, closed. Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The **Humpty-Dumpty**

Has no equal for Farmers' use
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by The . . . Dowswell Manufacturing Co., Limited, HAMILTON, CANADA



Mild Cured Ham
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apple

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

CEYLON AND

Ceylon and Indian Teas are so good they sell day in and day out---continuous performance as it were. As long as you have them on hand you can sell them, and the beauty of it is you never hear a complaint of them. Everyone is of the same opinion---that they are the purest, the cleanliest, the tastiest, and in every way the best teas grown. How satisfying to be able to say you have the very best there is to be had.

There is not a grocer in Canada who wouldn't find a good steady profit in selling them. They are known from one end of the world to the other, as they are used in enormous quantities in every country in the universe.

INDIAN TEAS

Japan Teas... *To sell at 25 and 40 cts.*

Assam Teas... *To sell at 40 cts.*

All progressive, up-to-date merchants should have an opportunity of testing these lines. Write for samples and quotations, or ask our travellers for particulars.

THESE ARE BUT TWO of the many bargains we are offering in : CEYLONS, ASSAMS, JAPANS, YOUNG HYSONS, CHINA CONGOUS, ETC.

AURORA CEYLON TEA is a perfect blend of the choicest growths from the best known gardens in Ceylon. Black and Mixed —1 lb. and ½-lb. packages. Packages the most healthful and attractive on the market. **Retails at 35, 40, 50 and 60 cents.**

W. H. Gillard & Co.

Wholesale Grocers and Tea Importers

Hamilton, Ont.

The Camping Season Is Coming . . .

ESSENCE OF COFFEE

IS A REQUISITE.

See that you get

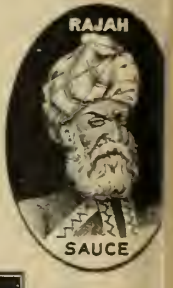
Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, MARCH 31, 1899. NO. 13

CLERKS AS COMMERCIAL TRAVELERS.

AN INTERVIEW BY OMAR.

DURING a conversation I had the other day with a traveler, who, although yet comparatively young, has had several years' experience, I ventured to ask him what, in his opinion, constituted a good commercial traveler.

"You might put it this way," he said, "What inducement is there for a young man to go on the road?"

"Just as you say," I meekly observed, "I'm not particular how the question is put, as long as you give me an answer."

"Well," he continued, "I would say that the greatest inducement for a young man to go on the road is the financial one. More money is made in traveling than in any other department of business. The next, I would say, is the round of experience he gets. The different business methods with which he comes in contact, the different kinds of people he has to handle are of great value to a man who purposes following a mercantile career.

"A man to be adapted to the road, must be capable and able to fully appreciate the position in which he will from time to time be necessarily placed. He must have such a grasp of prices that he will be able to take advantage of them on the smallest notice.

"He must have a thorough knowledge of human nature, in order that he may be in a position at all times to cope with the peculiarities of his various customers.

"He must be a man of tireless energy, and honest and straightforward, in order that he may gain and retain the confidence of the people upon whom he calls. It is of great advantage to a traveler, I can tell you, when his customers place implicit confidence in his opinions and suggestions in regard to the goods he carries."

"What advice would you tender to a young man who desires to become a commercial traveler?" I ventured.

"Before starting out I would advise him to become thoroughly posted in the business in which he is engaged. In other words, let him acquire a knowledge of the goods, their character and their mode of manufacture. When the young traveler starts out, I would advise him, when showing his wares, to keep his eyes and ears open and his mouth shut as tight as possible, for the average retailer coming into closer contact with the consumer, as a rule, knows best what will take on the market. Then, by listening to the opinions of the various customers, he will be in a better position to arrive at an intelligent conclusion himself, particularly in regard to improvements in this or that article in his samples whereby it may be made more saleable."

"Would you advise clerks in retail stores to aim to become travelers?"

"Certainly. Clerks in retail stores make better travelers than clerks in wholesale houses, because clerks in retail stores come into contact with consumers, and, consequently, acquire a knowledge of their wants, as well as those of the retailer. The traveler who has a knowledge of the retail business can, it stands to reason, be of more assistance to a retail merchant in making selections of goods than he whose experience has been wholly in the wholesale house.

"Again, he who has been a clerk in a retail store, and subsequently puts in some years as a successful traveler, is better qualified ultimately to become a successful business man than he who has had no experience as a traveler. Furthermore, the most valuable man, and the man most difficult to replace around a wholesale warehouse, is, as a rule, a good traveler."

"You have been talking about the advantages which accrue to the traveler. What about the disadvantages?"

"Well, a man who goes upon the road is compelled to sacrifice home comforts. Then he has to break all social ties outside of the passing acquaintances which he forms on the road and the friendships he creates through business engagements. He has no other friends. He suffers all kinds of hardships, experiences the greatest changes in climate, travels in freight cars as well as in palace cars, drives in rain as well as in sunshine. Then the variety of food which he partakes of ranges from the sublime to the ridiculous. Between the wholesaler and the retailer he is the go-between, and has to take abuse from both."

"How do you think a traveler should be paid?" I queried. "Should he have a salary or commission or both?"

"That is a vexed question," he replied, as he meditatively scratched his head. "Bear this in mind, travelers are paid according to the amount of their sales. If they were paid for the work they do their salaries would require to be double what they are now. What they do in missionary work, in looking for business and keeping it takes up a great deal more of their time than the actual selling of goods. To pay them all by commission on both personally solicited sales and letter orders is generally the most profitable to the traveler. But sometimes salary and commission are paid. Either all salary or all commission is the method of remuneration most desirable."

"What should the attitude of the retailer toward the traveler be?"

"Well, I know this: It pays the retailer to court the friendship of the traveler at all times. Let him treat him as a friend, and accord him as good treatment as he would the most profitable customer. A traveler appreciates kindness as quickly, if not more quickly, than any man in business, for the

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

simple reason that he gets only a very moderate share of it."

"There is no one who learns to read a merchant or becomes acquainted with his peculiarities more quickly than a traveler, and where once it is known that a merchant's 'No' is final very little difficulty is experienced in disposing of travelers, for travelers are no more willing to waste time than anybody else. Of course, the novice, in his eagerness to do business, sometimes makes himself obnoxious, but he either soon learns his lesson or his place is filled by another.

"Merchants, as a general rule, are to blame for the time lost in interviewing travelers. Were they, for instance, to adopt some system whereby they could tell in a moment what goods they require, they would not only effect a great saving in their own time, but in that of the traveler as well. I have a few customers who have got their system so complete that my business with them is, as a rule, done in a minute or two. And they are not, by any means, small customers, either. It is a pleasure to do business with such men.

"There are some dealers who, on seeing a traveler come in at the front, will dodge out of the back door, or, by pleading they are too busy, will endeavor to sidetrack the traveler. This is a silly practice, and wastes the time of the merchant as well as that of the traveler.

"It is to the advantage of the merchant to treat the traveler properly, as he who does so is the first to hear of any snaps that may be going, and he is likewise the first to whom any new ideas are suggested. Furthermore, in the event of financial difficulty, the manner in which the traveler has been treated often determines the proportion of leniency that may be meted out to the merchant seeking it."

It evidently dawned upon the traveler that he was giving me too much of his time, for he suddenly stopped talking, looked at his watch, and, with a "good-bye," hurriedly took his departure.

TEA FOR WIDOWS.

PARTICULARS of an interesting pension scheme for widows, started by an enterprising Lincolnshire firm of tea merchants, has been sent to a daily contemporary, from which it would appear that every married woman who purchases half-a-pound of their tea weekly for five consecutive weeks is entitled to a pension of 10s. a week in the event of her husband dying, provided he was in good health when she commenced buying the tea; such pension to continue so long as she remains a widow. A reserve fund of a penny on every pound of tea sold has been formed, and is held in trust for the benefit of the widows by a solicitor. The circular sent does not, it would seem, give the present amount of this fund, but on it is printed an "estimated yearly balance sheet of 1,000 branches," and here provision is made for 10,000 widows! The tea, it should be added, costs 2s. a pound. On the circular the names and addresses of over one hundred widows are given, who are said to be in receipt of pensions provided by this firm. This is certainly a very pretty idea, quite catching indeed, and we should like very much to receive copies of the circular referred to. One or two queries suggest themselves. Ladies must of course go on buying their half-pounds of tea weekly, not for five consecutive weeks only, but until their husbands die. Will the pension fail if they omit to buy their half-pound regularly?—Grocers' Journal.

THE STORY OF A LETTER.

The National Advertiser tells a story of an old bachelor who bought a pair of socks, and found attached to one of them a slip of paper, with these words: "I am a young lady of 20, and would like to correspond with a bachelor with a view to matrimony." Name and address were given.

The bachelor wrote, and in a few days got this letter: "Mamma was married 20 years ago. The merchant you bought those socks from evidently did not advertise, or he would have sold them long ago. Mamma handed me your letter, and said possibly I might suit you. I am 18 years old."

STRONG MARKET FOR SALMON.

Although it is rather early yet to look for much business in canned salmon, according to reports from the different commission holders, there has been a decided increase in the demand from jobbers during the past week. The inquiry seems to run chiefly to the cheaper grades, and in these it is understood that a considerable business has been done of late at full prices. Stocks of these are reported to be small. Recently, prices have been advanced, owing partly to the increased demand and partly to the stronger reports from the primary markets.

Late advices from San Francisco indicate that preparations are being made for a much larger pack than usual of all kinds of salmon, based upon the expected increase in consumption this year. Whether the output will be larger or not depends upon the run of fish. Reports are current to the effect that a number of contracts in Columbia river, Puget Sound, and Fraser river salmon have been made subject to prices to be made later. Some advices are to the effect that Puget Sound fish of the coming season's pack have been made at $1 to $1.25 but this has not been confirmed.

Letters just received from San Francisco state that market is cleaned up of everything except Alaska red and pink, and at the rate the latter was going out at 67½c. f.o.b. it would not be long before the supply would be exhausted. The movement in Alaska red was also reported to be free at $1 f.o.b and doubts were expressed that there would be enough to carry the trade over the spring season. The general impression seemed to be that the opening price of red Alaska would not be above $1. Further sales of Columbia river and Sacramento for future were reported by the last mail from San Francisco at prices to be made later.

Are You Afraid

we shall make money out of **Teas** we sell you? "We certainly will," **but** the **Indian, Ceylon** and **Young Hyson** Teas we offer you at 17 to 18 cents will insure a good profit to you for the remainder of this year.

Don't miss our
Circle Teas —19c —28c. —35c.
PRICE and QUALITY same as formerly.

Lucas, Steele & Bristol
HAMILTON.

JAMES TURNER & CO., Hamilton

Have great bargains in quarter-dollar Green Teas, closing out preparatory to taking stock 1st April. The lines are small, comprising Points and first Young Hysons---all Moyunes, at prices that cannot be repeated. . . . . .

GOOD MILK

at all times

"Reindeer" Brand Condensed Milk.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commissioner, says:

"The Truro Condensed Milk, 'Reindeer' Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products."

Crown Brand Baking Powder.

Please your customers and increase your profits by handling this powder.
Put up in . . . . . .

1-lb. Round Tins to retail at . . . 15 cts.
½-lb. " " " . . . 10 cts.
¼-lb. " " " . . . 5 cts.

Since placing this powder on the market we have with difficulty been able to supply the demand.
Our guarantee goes with every tin.

T. KINNEAR & CO. *49 Front Street E.* **Toronto.**

HINTS TO BUYERS.

H. P. Eckardt & Co. report a shipment of fine fancy Japan rice.

The Dawson Commission Co., Limited, have received three cars of lemons within the last week.

Canned beans are being offered by H. P. Eckardt & Co. at low prices.

Laporte, Martin & Cie. are publishing a full list of canned fruits they have in stock on pages 30 and 31.

Postum cereal drink and grape nut food are being placed on the market by The Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of green Java coffee which is of unusually good quality.

The Eby, Blain Co., Limited, are selling agents for "Wool" soap, manufactured by Swift & Co., Chicago.

A line of choice Turkey figs, in 35-lb. boxes, is quoted by The Eby, Blain Co., Limited, at less than import prices.

Valencia raisins, fine off-stalk, selected and layers, are offered at specially close prices by The Eby, Blain Co., Limited.

T. Kinnear & Co. are in receipt of a shipment of fine Filiatra and Amalia currants. Both are in cases and half-cases.

Chas. Gyde, the Canadian agent for Peek, Frean & Co., says: "From inquiries which we have received, it would seem that 'Zeller' wafers will soon be a standard article."

"We are open for offers for a few bags of real Mayette Grenoble nuts, before sending them into cold storage," write Laporte, Martin & Cie.

W. H. Gillard & Co are offering a fine article in fig jam, made from nothing but the best tap figs and granulated sugar, put up in 7-lb. pails, 6 to a crate.

S. H. Ewing & Sons are offering a fine line of Jamaica coffees, both green and roasted, at close prices, and will be pleased to send samples to any inquirers.

Laporte, Martin & Cie. report that they have only the very highest grades of Valencia raisins at present, but that they are offering them at the price of the cheap goods.

PERSONAL MENTION.

Mr. George Williams, retail grocer, Guelph, was in Toronto on business this week.

Mr. John Sloan, one of Galt's well-known grocers, was in Toronto this week. Mr. Sloan reports business fairly good.

Mr. L. J. Levy, representing Boeckh Bros. & Company, Toronto, returned on Monday from a three months' trip through the Maritime Provinces. Mr. Levy reports that the business outlook is much brighter in that part of the Dominion than it was a short time ago.

Mr. T. Upton, of Hamilton, whose marmalade is becoming so popular upon the Canadian market, was in Toronto on Tuesday.

TO PAY CASH FOR BANANAS.

It has long been the custom of the large fruit houses to receive their oranges, lemons, bananas, etc., on commission, and to sell them either by auction or private sale.

During the past winter, however, all the wholesale fruit dealers who wanted the "Arlington Heights" navels were compelled to pay cash down for the goods.

Now, the same conditions are being introduced into the banana trade. This trade has come under the control of large companies or trusts in the United States, which have decreed that the dealer who orders a car of bananas must pay cash for them, for they will not be sent on commission.

ONIONS WANTED FOR PICKLING.

A company which is going into the manufacture of pickles desires to be placed in communication with persons who will, next fall, be able to supply them with onions suitable for pickling purposes. Any information received at this office will be forwarded to the company in question.

YOU ARE NEVER SAFE

in recommending any cheese to a customer but **IMPERIAL.** Different people like different cheese; no two have the same taste. But everyone who tries it, likes Imperial, and will thank you for recommending it.

A. F. MacLAREN & CO.
TORONTO, CANADA.

Canned
SALMON

We offer choice of best brands in
Sock Eye, Fraser River and Cohoes Fish.

Our cheap Salmon is good sound fish.
Special figures on round lots.

THE DAVIDSON & HAY, LIMITED
Wholesale Grocers TORONTO

INQUIRIES FOR CANADIAN GOODS.

The following were among the inquiries relating to Canadian trade received at the High Commissioner's office, London, Eng., during the week ending March 11 : Becker, Deitz & Co., 21 Birch lane, Cannon street, London, a London firm, besides desiring to be be placed in communication with exporters of canned and evaporated apples, wish to correspond with a few Canadian exporters of dried plums and kindred fruits.

Macandrew, Moreland & Co., Bancroft Buildings, Old Hall street, Liverpool, a firm in Liverpool, is desirous of being brought into touch with exporters of tinned goods, such as vegetables, fruits, meats, salmon, etc.

Wylie, Hill & Co., Buchanan street, Glasgow, one of the largest importers of American notions in Scotland, will be glad to be placed in communication with manufacturers of corn brooms, wooden pails, and other household utensils.

Max Philipon, 7 Savage Gardens, Crutched Friars, London, a London merchant and agent, will be glad to hear from Canadian houses in want of a buying agent for drugs and chemicals (heavy or fine). He is also open to undertake selling agencies.

MOVEMENT OF RAISINS.

The overland movement of raisins from California for the 12 months ending December 31, 1898, was 4,729 10-ton cars, and by sea 60 cars, or a total of 95,780,000 lb. Of this quantity 84,710,200 lb. were shipped from the Fresno district. These figures do not take into consideration the local movement nor home consumption.—New York Journal of Commerce.

BONDED TEA IN LONDON.

The London bonded stock of tea on February 28 was as follows :

	1899. Pounds.	1898. Pounds.	1897. Pounds.
China	15,449,000	18,039,000	20,880,000
India	59,460,000	64,080,000	55,425,000
Ceylon	17,226,000	18,296,000	19,079,000
Other	830,000	662,000	777,000
Total..	92,965,000	101,077,000	96,161,000

"IT'S THE BEST"

BECAUSE IT IS BLENDED FOR VALUE NOT FOR PRICE.

Finest In The Market

OUR "ANCHOR" BRAND
REGISTERED

Fraser River Fancy Sockeye
Canned Salmon

EVERY TIN GUARANTEED.

THE EBY, BLAIN Co. LIMITED
WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.
...TORONTO

Always Ahead

is our position in business. We can only hope to keep there by furnishing such good value that we will get your future business.

LUDELLA Ceylon Tea is so good that it is making new customers and friends every day. It pays to handle it.

Lead Packages.
Sells at 25, 30, 40, 50 and 60c.

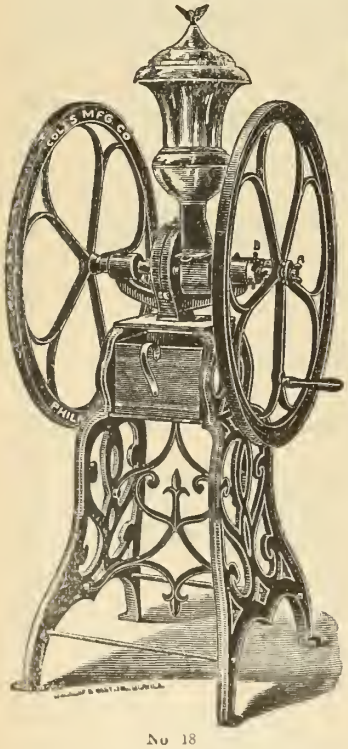
Our Coffee Business

is increasing. It is not by chance, but by hard work and careful attention to the smallest details. We have made Molucca Brand Coffee the best quality for the lowest possible price.

It's a favorite.

Roasted or Ground. 25-lb. tins.

H. P. ECKARDT & CO., TORONTO.



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REJECTED TEAS.

AN interesting report, dealing with the teas inspected, passed and rejected at the chief entry ports of the United States during 1898, has just been issued by the Treasury Department at Washington.

Of the teas inspected at New York, 40,036,751 lb. were passed and 1,476,200 rejected. No less than 550,000 lb., or nearly one-third, of the rejected teas were of the Pingsuey description. And it is worthy of note that not one pound of either Indian or Ceylon tea was, according to the published report, rejected, although 3,000,651 lb., compared with 2,810,750 lb. of Pingsuey teas, were passed. The largest quantity of any description of tea rejected, next to that already named, was Foochow Oolong, the figures being 250,000 lb.

At Chicago, 7,202,782 lb. of Japan tea were passed and 9,080 lb. rejected. In green teas the figures were 1,349,984 and 7,275 lb. respectively. All the Oolongs, Congous and Indian teas inspected were passed. At Chicago, there were also inspected teas which had been entered at other ports. Of these, 3,953,110 lb. were passed and 33,906 rejected. The latter consisted of green tea 29,996 lb., and Japan tea 3,910. Oolongs, Congous and Indian teas again passed without rejection.

San Francisco passed 9,555,387 lb. of tea and rejected 173,384 lb. The largest quantity of tea rejected was of Canton Oolong description, there being 74,611 lb. against 41,348 lb. of scented Canton, 38,630 lb. of Japan, 18,298 lb. of Amoy Oolong. There were no Indian or Ceylon teas rejected and even the Pingsueys passed.

Taking the less important ports we find that 27,992 lb. of China tea were rejected at St. Paul. At both Boston and Baltimore, the only rejections by each were 200 lb. of China tea. At Philadelphia, the only rejections were 200 lb. of Oolongs and 400 lb. of unclassified tea. At Port Townsend, 3,160 lb. of China and 118,567 lb. of Japan tea were rejected. Portland, Oregon, rejected 2,800 lb. of China tea and 5,009 lb. of Japan tea.

The total quantity of tea rejected, according to the report, was 1,857,973 lb., and it is significant that in this quantity was not one pound of either Indian or Ceylon growth.

EXTENSION OF ELECTRIC ROADS.

Electric railway systems running into the country out of Toronto are likely in the near future to be materially extended if the efforts of the Toronto Railway Co. do not prove abortive.

At present an electric road runs from the western part of the city to Long Branch, a summer residential resort, seven or eight miles distant. This road it is proposed to extend to Oakville, making the total length of the line over 22 miles.

Running from the eastern part of the city there is an electric road of only four or five miles in length. This it is proposed to extend to Oshawa, 34 miles distant.

If these schemes are carried out it will mean the building of between 40 and 50 additional miles of electric railway.

Next to building the roads, the chief thing now to be done is the securing of right-of-way through the different municipalities in the line of the proposed routes. No difficulty, however, may be anticipated in that respect.

A POINT IN COMMERCIAL PROCEDURE.

A TORONTO broker recently had an interesting experience in commercial procedure.

A firm in another city wrote him quoting a certain price for a certain article, the offer to be good till a certain hour two days later. Certain weights were also prescribed.

The broker sold the goods at the price named, but the purchaser desiring weights other than those named in the offer, the former telegraphed the holders saying he had sold the goods, but asked if they would not accept the weights named by the purchaser. An answer was received by wire not only rejecting the offer but withdrawing the original one as well, notwithstanding that it did not expire by time limit for nearly 24 hours.

Having sold the goods the broker felt somewhat annoyed, but, on seeking legal advice, he was informed that having made a counter offer, differing so little as it did from that made by the holders of the goods, that the original offer no longer had effect.

It was pointed out to him by his legal adviser that if A offers B, say, 200 lb. of a certain article at a certain price, that the offer would no longer hold good if B advised that he would take at the price named even 1 lb. less than the total quantity described in the original offer.

MIXED MAPLE SYRUP.

LAST week, in a reference to the question of maple product, it was stated that offers of alleged new syrup and sugar had been made.

Each spring, at the opening of the season, complaints of this mixed material are numerous. Luckily, however, the difference between pure new syrup and sugar and stock that has been mixed with reboiled old stock is easily detected by anyone accustomed to handle this delicacy.

So far, a lot of the offerings that have been made this year for new are really syrup made from last year's held over stock of sugar, mixed with a certain small portion of new sap to give it flavor. The trade need, therefore, to be on the lookout for this mixed article, for they have only themselves to blame if they get any of it unloaded upon them.

A YEAR OF GROCERY IMPORTS.

IMPORTS of groceries into Canada during the fiscal year ending June 30 last, according to the Trade and Navigation Returns just issued, show an increase in 54 and a decrease in 21 enumerated lines, as will be observed from the following table :

DUTIABLE GOODS.	1898	1897
Almonds, shelled	$40,651	$31,802
" not shelled	24,586	27,904
Brazil nuts	5,030	4,816
Pecans, not shelled, and shelled peanuts	11,240	11,647
Walnuts, not shelled	57,359	45,723
All other nuts, n.o.p., not shelled	77,959	61,986
All other, shelled	25,124	15,491
Blacking	19,342	24,885
Blueing	19,176	20,550
Biscuits of all kinds, not sweetened	19,710	18,845
Biscuits of all kinds, sweetened	19,986	23,032
Macaroni and Vermicelli	22,812	18,984
Rice, cleaned	245,610	145,355
" uncleaned	87,095	58,032
Tapioca	34,530	26,735
Oatmeal	36,473	4,881
Cornmeal	146,337	33,713
Candles, all kinds	84,815	59,982
Chicory	5,207	4,240
Cocoanuts	27,976	22,342
Cocoa (including paste, shells, chocolate, etc.)	166,823	142,354
Coffee (green)	33,069	22,119
Coffee (roasted or ground) not imported direct	42,469	39,912
Gelatine	38,445	34,504
Licorice Paste	92,210	78,651
Licorice in rolls and sticks	20,902	16,582
Mustard (ground)	61,282	66,396
Mustard (French, liquid)	3,727	2,835
Eggs	36,074	46,111
Fish and produce of	387,837	385,873
Dried apples	22,043	2,486
Currants	224,473	128,786
Dates	32,054	23,376
Figs	55,577	51,005
Prunes	105,762	57,952
Raisins	404,937	327,509
Oranges and Lemons	688,176	592,301
Fruit in cans and packages	38,937	29,832
Honey	3,920	2,852
Jellies, jams and preserves	37,455	33,985
Milk (condensed)	58,579	49,723
Black lead	19,683	17,863
Olive oil	23,519	19,869
Pickles	96,695	80,252
Lime juice and fruit juice	15,546	11,641
Butter	73,960	61,573
Cheese	19,406	20,664
Lard	78,023	36,966
Lard compound	1,077	15,999
Bacon, hams, shoulders, etc.	688,861	186,807
Canned meats, canned poultry and game	87,487	82,783
Pork, barrelled, in brine	299,011	107,703
Salt	32,792	33,470
Sauces and catsups, in bottles.	51,638	42,102
Soap	288,022	262,129
Spices	194,544	154,444
Starch, including farina, corn starch, etc	75,262	66,591
Sugar, above No. 16 D.S.	573,448	173,538
" not above 16 D.S.	4,295,508	7,330,671
Molasses	559,732	796,761
Glucose	50,856	29,603
Tea, black	28,771	22,654
" green and Japan	32,219	19,336
Tobacco, and manufactures of	683,791	282,679
Vinegar	13,167	10,333
FREE GOODS.		
Salt, from U.K. or any British possession	293,410	312,117
Fish, and products of	499,013	366,538
Bananas	460,450	402,121
Pineapples	47,197	73,046
Coffee, green, imported direct.	442,873	655,693
Tea, black, imported direct or purchased in bond in U.K.	1,423,141	1,996,113
Tea, green, imported direct or purchased in bond in U.K.	1,237,058	1,272,255
Cocoa beans, not roasted, crushed or ground	63,822	58,795
Sugar, not above 14 D.S.	....	134,916

The returns are particularly interesting in view of the fact that they are for the first fiscal year under the tariff of 1897.

The first striking increase in the above table is in rice, and particularly in the cleaned description, the gain being about 70 per cent. Ontario and Quebec between them took over 2,000,000 lb. more than they did in 1897. But a still more striking fact is that, while British Columbia imported nearly 1,800,000 lb. more of paddy or uncleaned rice, the quantity entered in the Province of Quebec was nearly 5,000,000 lb. less.

It will be remembered that last year, on account of the shortage in the oat crop of Manitoba, and the consequent high price ruling, that the millers of that Province were unable to compete with the oatmeal turned out by mills in the United States. This explains the increase of over $32,000 in the importation of oatmeal into Canada last year, the quantity entered in Manitoba alone showing a gain of nearly $29,000.

All dutiable coffees imported show an increase, but, when it comes to reckoning with the free importations, which are the direct and consequently the most important, the conditions are the very opposite, there being a decrease of over $212,000 in the value of the quantity imported. Purchases were, however, pretty free the previous year, and the irregularly of the market during the past one was not conducive to liberal buying. But, anyhow, Canada is a tea-drinking and not a coffee-drinking country.

The increase in the importation of dried apples may fairly be traceable to the demand for the Klondyke trade, 277,037 lb. having entered British Columbia, compared with 44,704 lb. in 1897.

As might be expected, in view of the active campaign carried on by the manufacturers in the United States, there was quite an increase in the importation of pickles from that country. In 1897, the value of the pickles imported from the United States in bottles and jars was $18,229; last year it was $29,565. Importations from Great Britian also increased, the figures for the two years being $53,350 and $58,860, respectively.

The effect of the Klondyke trade upon the importation of provisions is made quite obvious by the returns. The total increase in the importation of bacon, hams, shoulders and sides, was over $500,000, and more than 50 per cent. of this was contributed by the receipts in British Columbia, and Manitoba also took $90,629, compared with $10,133 the year before, and Ontario $155,767, compared with $7,263. In addition to the Klondyke trade, however, another cause of the increased importation was the shortage of the heavy hogs in Canada, which necessitated the importation by packers themselves of both sides or long clear bacon and of barrelled pork.

The increase of about $400,000 in the value of refined sugars reflects the competition of the European bounty-fed article, and, although this particular kind is not now coming in—at least, to any extent—the competition of the United States rebate-fed product is in evidence to trouble the Canadian refiners.

The importations of raw sugar during the fiscal year 1897 were abnormally large, owing to the anticipation of a duty being placed thereon, the quantity imported in that year being nearly 1,000,000 lb. more than in 1896. At the same time, however, the importation during the last fiscal year is nearly 19,000,000 lb. less than in 1896, while the importation of the refined article was more in 1898 than in 1896 by 19,500,000 lb. In 1896, it will be remembered, the duty on refined sugar was 64c. per 100 lb., with raw free, while, in 1897, the duty on the former was $1 per 100 lb., and on the latter 50c. per 100 lb. At present, the duty is $1.08 per 100 lb. on refined testing not more than 88 deg., with 1½c. per 100 lb for each additional degree. On raw sugar not testing more than 75 deg., the duty is 40c. per 100 lb., with 1½c. per 100 lb for each additional degree.

NEW PACK LOBSTERS HIGHER.

Buyers in Hamilton, London and Brantford, according to commission agents in Montreal, have been active operators in the market for canned lobsters for future delivery, and quite a lot of trade has been put through on account of firms at all three places at an advance of fully 75c. on last year's figures, and, at this writing, the market looks as though it was going higher.

At present, talls are quoted at $10 to $10.50; halves, $12.25 to $12.50, and 1-lb flats, $10.75 to $11.30.

A BLOW AT TRADING STAMPS.

LEGISLATION having for its object the regulation of trading stamp and coupon companies is advancing nicely in the Ontario Legislature, a bill with this object in view having been almost unanimously adopted by the Municipal Committee of the Legislature on Tuesday last.

The bill is described as a bill "for regulating and licensing persons exercising the calling or engaged in the business of selling or otherwise disposing of trading stamps, or coupons, or dealing in gift schemes," and empowers municipalities to fix certain maximum sums which these shall pay for a license in order to carry on business therein.

In cities having a population over 50,000, a tax of $1,000 may be imposed; in cities having a population of 50,000 or under, $500, and towns having a population of 5,000 or over, $250.

Before the bill was finally adopted by the committee, this clause was added: "This is not to apply to or prevent merchants or others from making gifts to their customers or others purchasing from them as a condition of their purchasing goods up to a certain value."

Before the bill becomes law it will, of course, have to pass the Legislature.

THE ACTIVITY IN TEA.

As noted in our market reports, there has been considerable excitement in the tea market since last Wednesday, and quite a large volume of trade has been put through. All kinds, blacks, greens and Ceylons, are very scarce, and values have an advancing tendency.

This is particularly the case in regard to the last-named description of goods, of which the Canadian consumption is undoubtedly increasing each year. In fact, it is difficult for buyers to procure Ceylons at present, and the inside price on them is about 15c.

Prices on them have advanced 2d. during the month, owing to a large increase in the English demand and limited stocks out of which to supply it.

But, in addition to Canadian and British demand, the importation of Ceylon and Indian tea into the United States is on the increase, thousands of packages being taken where only hundreds were taken in years gone by. Indeed, the competition on this continent between Japan teas and these teas from the British possessions is becoming keener each year, and, though the former are expected to retain their advantage, tea dealers state that they will be harder put to it to retain it each year.

When a man falls heir to a competence, he is foolish if he falls into indolence.

THE EARLY CLOSING MOVEMENT.

THE early closing movement inaugurated by the Toronto Retail Grocers' Association is meeting with gratifying success, a number of merchants in different parts of the "Queen City" having consented to close their places of business at 8 o'clock, except on Saturday night.

Certain ones are withholding their consent to fall into line on the plea that their neighbors have not yet done so; but the testimony of those who have for some years been closing early is that they have lost nothing thereby, in spite of the action of their neighbors.

But whatever may be the financial aspect of the matter, he who loses a few cents through closing an hour or two earlier, gains 60 to 120 minutes thereby. And life is made up of minutes, not of dollars.

One of the largest retail grocers, who has decided to join the early closing army, informed THE CANADIAN GROCER that the best year he ever had in business was the year that he closed at 7 o'clock instead of 10 o'clock, as he has been doing for some years.

The more a merchant develops his energy the more his business expands.

THE SUGAR WAR.

A comparison of the present price of refined sugars and of raw sugars with that ruling a year ago, shows how keenly the war between the Trust and the independent refineries in the United States is being waged.

Compared with a year ago, the price of raw sugar is now about ⅜c. per lb. dearer, while the refined article is being sold at about the same figure it was then, obviously leaving little or no margin for profit.

The situation in Canada has been further aggravated by the presence in Toronto of travelers for Buffalo wholesale houses soliciting orders for sugar.

THE COUNTERVAILING SUGAR BOUNTIES.

THE cables announced a few days ago that the Legislative Council of India had adopted countervailing duties against bounty-fed sugars.

The system adopted appears to be based upon that in vogue in the United States, the countervailing duty to be equal to the amount of the bounty given by the country of production.

India is styled the native home of the sugar cane, but, during the year 1896 97, the acreage fell off 8½ per cent., the total number of acres under cultivation being 2,789,000. The year before that the importation of foreign sugar aggregated 14,400 tons, but so keen has become the competition of German bounty-fed sugar, that during the season 1897-98 the importation reached over 107,000 tons.

This has naturally caused the sugar producers in that country some uneasiness, particularly in view of the experience of the British West Indies, whose deplorable condition was last year dealt with in the report of the Royal Commissioner appointed by the British Government.

India now produces about 3,000,000 tons of sugar per year, but a great deal of it is of very poor quality, and is said by some to be more like mud than sugar. The refineries there, while still in a very crude condition when compared with modern refineries, are still, however, making some progress in the way of better machinery. It is still, however, contended by some that there is not yet a single modern factory where good crystals are made direct from the cane.

Now that the Government has placed the countervailing duty against bounty-fed sugars, owners of the sugar factories in the country ought to devote their energies to equipping their factories with more modern machinery. The price of labor is very cheap in India, and, with the countervailing duties in force and better machinery in the factories, the country ought to be well fortified to compete with the sugar produced in Germany or any other country where bounties obtain.

In order to obtain the freedom of office, one must be the willing slave of party.

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"SALADA"

CEYLON TEA

The Tea that makes trade.

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Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars.
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} 60 bars in box.

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12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

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These brands are registered, and the quality guaranteed by us.

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GRATEFUL
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Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

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Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, March 30, 1899.

GROCERIES.

NO striking features have developed on the local market during the past week. Being the last week in the month, the volume of business is naturally light. The tea market is still the most interesting feature of the wholesale grocery trade, the strength which was noted heretofore still obtaining. The volume of business is not so heavy as it was, but it is largely due to the fact that neither brokers nor wholesalers will do business at the prices which ruled a few weeks ago. Coffees are fairly steady both in regard to demand and price. While one or two houses are doing a fairly good business in canned goods, the demand, generally speaking, is light. A little more business is, if anything, being experienced in regard to foreign dried fruits. Sugars are quiet and unchanged locally, although in the European beet market prices are fractionally lower.

CANNED GOODS.

There has been some talk of an easier feeling on the market in regard to canned tomatoes, but it has not resulted in any actual change in price. It appears to have had its origin in the fact that an odd speculative holder or so of a few hundred cases became less confident as to the future, and, in consequence, became sellers. This feeling is not, however, shared in by the great majority of those in the trade, and THE CANADIAN GROCER shares with them the belief that, when the demand sets in, a stronger market will be the result. The ruling price is 90c. per dozen, although the range is from 85 to 90c. Corn appears to be as strong as ever. Some of the wholesale houses are cleaned out, and they have, during the week, purchased from other wholesalers who are better off in this respect, paying 92½c. per dozen, but it is doubtful if they could buy any more at that figure. The price to retailers is from 95c. to $1 per dozen. Some of the wholesalers have secured fairly good orders for peas. Beans are meeting with a fair demand at 80c. Canned fish of all kinds is only in moderate demand.

COFFEES.

Wholesalers report a steady trade in Rio coffees at from 7½c. up. Rio coffees at 7½c. per lb. are rather scarce on spot. The outside coffee markets rule steady.

SUGARS.

The condition of the local sugar market has become rather more aggravated on account of the presence here of travelers representing Buffalo wholesale houses. These travelers are selling to the retailers. Representatives of the refineries report the demand light, but they look for a better inquiry with the advent of April. The backward nature of the weather is, doubtless, interfering with the sugar trade.

Since our last review the European beet sugar market has declined ¾d. per cwt. Cane, however, is unchanged. Receipts of raw sugar in New York, while rather heavy, are nearly all coming to the refineries direct, and the refineries are quite willing to purchase at current quotations. Holders of raws are quite independent. The Trust and the independent refineries are still at war, the Arbuckles having again reduced their prices on package sugars.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

SYRUPS AND MOLASSES.

Sugar syrups are quiet, with few if any offering. Corn syrups are in fair demand. Corn syrup is quoted: Bbls., 2½c.; half-bbls., 2⅝c.; kegs, 2¾c. per lb.; 3-gal. pails, $1.20 each; 2-gal. pails, 90c. each. The molasses market continues firm in New Orleans, and cable advices from Barbadoes note a firm market there.

SPICES.

This week's cables indicate a still firmer market for Singapore pepper. Cloves, on the other hand, appear to be dull and are easy.

TEAS.

The market continues in a very strong position in regard to Indian and Ceylon teas. Business being done between jobbers and wholesalers is confined to spot teas, values in London still being above the parity of this market. This, of course, applies to Indian and Ceylon teas. Shipments of Indian and Ceylon teas for this continent are still being ordered back to London on arrival in New York on account of the better prices which can be obtained there. On spot, almost any tea of Ceylon growth could be sold at 14c. But there is little, if any, to be obtained at as low a figure as that. Advices from London, Eng., under date of March 17, state that Indian teas under 8d. were again keenly competed for, although for this figure the tendency was rather easier. The average price at which teas were sold during the week, according to these same advices, was 9.27d., compared with 8.20d. last year. In Ceylon teas, those under about 8d. were again a trifle dearer, but other grades were irregular, and frequently ½d. per lb. lower. Fine liquoring orange and broken Pekoes were reported to be comparatively cheap, having fallen considerably from the highest point. The average price for the week ending March 17 was 8.60d., against 7.05d. the same week last year.

There is still an inquiry from the United States for Japan teas at from 16 to 17c, but, as these are teas which are scarce, and are wanted here, there does not appear to be any business being done on this account.

China green teas for shipment to the United States are still wanted, but only a very few appear to be obtainable, as the teas wanted are scarce here.

China black teas of low grade are still being wanted to take the place of Indian and Ceylon teas, owing to the high price of the latter, but there is very little business being done, on account of the scarcity of the teas wanted.

Wholesalers, while still doing a good business, report that the demand is not as brisk as it was, retailers not being disposed to pay the higher prices which are being asked.

FOREIGN DRIED FRUITS.

CURRANTS—Cable advices early this week note an advance of 6d. in currants in Patras. Locally there is no change in values, although a good business is being done. Some of the houses have received fresh shipments during the week.

VALENCIA RAISINS—Although there is not much being done, business, however, seems to be a little better than it was a week ago.

SULTANA RAISINS—Mail advices received this week from Smyrna state that there are very few Sultana raisins left in that market, and those that are still there are held at steady prices.

FULL OF HONOR AND YEARS

For many years "SURPRISE" Soap has been on the market. It has been standard, due to merit. It is made on a formula that has stood the test of time. The best proof of its excellence.

It pays to push "SURPRISE" Soap. Look over the profit again.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S NEWFOUNDLAND.

MADE BY
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

PRUNES—Business in this line appears to be steadily increasing, and prices are firm and unchanged.

FIGS—Tapnet figs are getting scarce on spot. They are, as a rule, selling at from 3¾ to 4c. per lb., although that figure is being shaded by some houses. Eleme figs are also pretty well cleaned out.

GREEN FRUITS.

There has been a healthy and steadily improving demand for lemons, bananas and native onions. The supply is abundant. Prices are unchanged, though the top figure quoted for bananas should only be paid for choice large bunches. The demand for navel oranges is moderate, but there is a brisk movement of Valencias. Mediterranean sweets are selling quietly at an advance of 25c. There are very few marmalade left, which are held at unchanged figures. Sweet potatoes are offering in moderate quantities at $4 per bbl., a decline of 50c. There are also a few barrels of new potatoes from Bermuda at $6.50; also some Catawba grapes at $4 per case, and some grape fruit at $4.50 to $5 per case. Very few pineapples are arriving. Cranberries are about done, but there are still left sufficient for anticipated requirements.

COUNTRY PRODUCE.

EGGS—A firm feeling is noted. Receipts are moderate, but it is the general opinion that there are lots of eggs in the country. An advance of ½c. makes the present price 12½ to 13c.

POTATOES — The feeling continues to stiffen, an advance of 5 to 7c. brings the price to 80 to 82c. for cars, on track, Toronto. The street mnrket is steady at last week's price, 90c. to $1 per bag.

BEANS—A strong feeling continues, without change in prices. Medium grades are steady at 90c. to $1, and hand-picked at $1.10 to $1.15.

DRIED AND EVAPORATED APPLES—The export demand is dead, but there is a demand from the Northwest which is expected to absorb all holdings. Prices are now firm at 5c. at outside points. There is a good jobbing demand at 5½ to 6c. Evaporated apples are steady at 9½ to 10c. for jobbing.

VEGETABLES—There is no change. We quote: Rhubarb, $1 to $1.25; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.50 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 50 to 80c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2 to $2.50; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—There is a tendency towards an accumulation of dairy large rolls and some houses are quoting a decline of ½c. Prints are easy in sympathy. There is not much doing in tubs. Creamery tubs and boxes are easy at 19 to 20c., a decline of 1c. Prints and squares are unchanged, though some dealers hold that they should be ½c. lower.

CHEESE—The feeling has so strengthened that 11c. is now the ruling price. Some dealers predict a shortage before the new make is marketable.

FISH.

There is a decided scarcity of all fresh fish. Black bass are on the market at 8 to 9c. Haddies are 1 to 1½c., and haddock 1c. dearer. We quote: Frozen salmon trout, 8½ to 9c.; Manitoba whitefish, 8½c.; Manitoba perch, 5c.; Manitoba fresh whitefish, 9c.; trout, 8½c. lb.; black bass, 8 to 9c.; steak cod, 7½c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 10 to 11c. per box; Halifax herring, $1.50 to $1.65 per 100; split herring, $5 per bbl. and $2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; fresh haddock, 7c. per lb.; oysters, $1.15 to $1.25 per gallon, or $6.75 to $7 per large pail.

PROVISIONS.

Receipts of dressed hogs continue greater than in former years. The increase in the price of beef has improved the sale of all

CORONA
—GOLDEN— FIGS

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz cakes.

Cost you 7½c. and SELL from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents. 59-63 FRONT ST. EAST, TORONTO

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725

Agents for Canada:
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SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by

The **QUEEN CITY OIL CO.**, Limited.
TORONTO, ONT.

For EASTER TRADE you require our SPECIAL CURE HAMS and BACON.

ORDER AT ONCE.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

smoked meats. There has been an excellent demand this season for green sides. These factors have resulted in a firm feeling regarding all provisions, especially breakfast bacon, which has advanced ¼c. this week, and which, it is feared, may be short before long. Short cut barrel pork is also stiff, with an advance of 50c. anticipated.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is still unchanged at 66 to 67c. for both red and white at middle freight stations. There is not much doing on the street market. Peas are 4 to 6c. cheaper; rye is 3c. dearer. We quote: Wheat, white, 70c.; red, 70c.; goose, 66c.; peas, 59c.; oats, 35c.; barley, 45c.; rye, 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—There is no change. We quote: Manitoba patents, $3.90; Manitoba strong bakers', $3.60; Ontario patents, $3.60 to $3.70; straight roller, $3.05 to $3.15, Toronto freights.

BREAKFAST FOODS—A good demand is noted. Prices are unchanged. We quote as follows: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

SALT.

There is no change. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

SEEDS.

The indications seem to be that the season

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

For Easter Trade

Allow us to suggest that it is now time to place your Easter order for SMOKED MEATS, LARD, etc. The MAPLE LEAF Brand is unsurpassed in cut, cure and general excellence.
Write us for sample order.

D. GUNN, BROTHERS & CO.
PORK PACKERS
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand, Registered.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, Toronto.

Easter Fruits.

Valencia Oranges
California Navel Oranges
California Mediterranean Sweets

Fancy and Choice
PALERMO and MESSINA LEMONS
JAMAICA BANANAS
SWEET POTATOES
FLORIDA TOMATOES
Quality and Price the Best.

CLEMES BROS., TORONTO.

for deliveries of alsike is about over. From $2.50 to $4 has been paid at outside points for choice to fancy lots. Red clover is coming in more freely, at $3 to $3.25 at outside points. From 15 to 25c. more than these figures is paid for extra choice to fancy lots.

HIDES, SKINS AND WOOL.

HIDES Prices are easy throughout. Cured hides are ¼c. cheaper. We quote cowhides as follows: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL—A further decline is noted this week for both fleece and unwashed. Fleece is now quoted at 14c. and unwashed at 8 to 8½c.

MARKET NOTES.

Cheese is ½c. dearer.

Peas are 4 to 6c. cheaper; rye, is 3c. dearer.

Tapnet figs are getting scarce on the local market.

Breakfast bacon has advanced ¼c.; eggs are ½c. dearer.

Chickens have advanced 5 to 10c.; ducks are up 10 to 15c.

Potatoes are 5c. per bag dearer in carload lots, on track, Toronto.

Low-grade Indian and Ceylon teas continue to advance in price.

Mediterranean sweets are 25c. dearer. Cranberries and sweet potatoes are 50c. cheaper.

A. F. MacLaren & Co. have this week received some nice orders for "Imperial" cheese for shipment to the Klondyke.

QUEBEC MARKETS.

MONTREAL, March 30, 1899.

GROCERIES.

THE general grocery market has been a fairly brisk one during the past week, and a good seasonable trade is doing. In the more staple lines the greatest activity has been displayed by the tea market, in which some large transactions are noted. Sugar has shown little change, ruling steady, while no new development is noted this week in the molasses market. Canned goods have been active, and some good business for forward delivery has been noted for vegetables and lobsters, while salmon are reported steady from the Coast. Spices are firm with a continued upward tendency, and a firmer tendency is also noted in the coffee market.

SUGAR.

There has been little change in the sugar situation during the past week. The foreign market for the raw article continues fairly active and steady, and cables from London quoted cane steady: Java, 12s.; fair refining 10s. 9d. Beet rather weak and lower; March, 9s. 10½d., and April, 9s. 11¼d. The local market is fairly active and firm, with a good demand, and prices unchanged, despite the competition of the American refined article.

SYRUPS.

Business in syrups is still quiet, and the market is without new feature. Prices are unchanged at the refinery at a range of 1¾ to 2¼c., as to grade.

MOLASSES.

There have been no further cables from Barbadoes in regard to molasses, and, as a consequence, there is still nothing about the import situation to report. On spot, business is quiet, sales in a wholesale way being made at 28c., and in smaller lots at 29 to 30c.

CANNED GOODS.

A fairly active trade has been done in canned goods, a good demand being noted for small lots. In corn, 200 case lots have changed hands at 90c., and we quote 90 to 95c. Tomatoes have ruled quiet and firm at 90c., and peas at 85c. On the whole, the sentiment in regard to these vegetables is steady, and, if anything, prices are expected to rule firmer before the next crop is marketed. Canned salmon are quiet and prices are firm. Advices from the Coast state that preparations have been made for a large pack. In canned lobsters, quite a lot of business for forward delivery in new pack has been done at 75c. advance on last year's level. Buyers in Hamilton, London and Brantford have been the chief purchasers of these goods. For talls, $10 to $10.50 are quoted; halves, $12.25 to $12.50, and 1-lb. flats, $10.75 to $11.30.

DRIED FRUITS.

There has been nothing special to report on the spot market for dried fruit as business is of the smallest character, and there is little or nothing doing in any line. Values all round are nominally unchanged.

RICE.

There has been no change in the rice market. Demand is fair and prices are firmly held as last quoted.

SPICES.

Business in spices has been quieter of late, but the firm tone is retained. Cable advices from Singapore offer black pepper for April or June shipment at 11c., and cloves are quoted higher for March and April shipment. Pimento and nutmegs are also very firmly held.

COFFEE.

A stronger tone prevails in this market. Demand has been fair, and good-sized sales of Santos in 50-bag lots at 8½ to 9c., and Maracaibo at 11½ to 12c. have been noted, while Jamaica and Rio coffees are quoted at 7½ to 9c., as to grade, all the above figures being for straight lots in bags, unroasted.

TEAS.

The improvement in tea noted last week has been maintained, and a considerable business has been accomplished. Advices from abroad continue strong, and advances in price recently noted are maintained. In this market, Ceylon leaf teas are becoming scarce, and none are now obtainable under 15 to 15½c. Recent sales comprise 200 packages Japan at 15c., 400 Young Hyson and Congo at 13c., 100 Panyung at 11c., 100 pakling Congo at 13c., 125 chests Ceylons at 16c., 35 Ceylons at 14c., 35 Ceylons at 13½c., 110 Moning Congo at 12½c., 50 Young Hyson at 15c., 35 Ceylons at 14c., 100 Japans at 15c. and 225 Ceylons at prices ranging from 15c. up.

GREEN FRUITS.

An active business has been transacted in all kinds of green fruits during the week. Oranges of all sorts have been in good demand. Valencias show another advance of 25c., and are now selling at $4.75 to $5 per box. Jamaicas are about finished; a few barrels are moving at $5.50 to $6. Floridas are steady at $4.75 to $5, and Californian navels in good demand at $3.50 to $4 per box. Fancy bloods fetch $4 to $4.50, while bitter oranges realize $2.50 to $3 per box. Lemons are in good supply at $2.75 to $3.25, and bananas are moving at $1.20 to $1.75, with receipts much heavier than they were. Pineapples are in small supply, and steady, at 20 to 30c. each, and cranberries, owing to the great difference in quality, have a wide range at $5 to $7 per bbl. There is only a small supply of Almeria grapes here, and prices range from $8 to $9 per keg.

APPLES.

Apples are firm at $3 to $4.50 per bbl., and there is very little doing.

FISH.

There is nothing particularly new to note in the fish trade, owing to the fact that the market is pretty bare of all lines; in consequence, prices are firmly held, with the exception of pickled herrings, which have declined 25c. per bbl., and are now offering at $4.25 to $4.50 per bbl. B.C. salmon are unchanged at $12.50 to $13 per bbl.

There continues to be a good demand for fresh fish, and all lots coming forward meet with a ready sale at full prices. There is considerable fresh cod arriving daily, which are selling at fair prices. Fresh haddock move freely at 4½c. per lb., fresh salmon at

This Man

paid no attention to the buying of his goods. Had he written us and got **our prices,** he would have been in a different position to-day.

Write us for quotations on

RIO, SANTOS,
MARACAIBO,
JAVA and JAMAICA

COFFEE

We always carry a full stock, and never refuse to send samples and quotations when asked.

S. H. Ewing & Sons - Montreal.

14c., frozen at 10c.; fresh white halibut at 11c., and frozen herrings at $1.65 per 100.

The demand for haddies is good, and prices are firm at 7½c. per lb.

COUNTRY PRODUCE.

EGGS—Steady. The demand continues for small lots to fill actual wants, and prices are unchanged at 12½ to 13c. per dozen.

MAPLE PRODUCT—Receipts of maple product are ample to fill all requirements, and prices rule steady. Syrup in small tins sold at 55c. and sugar at 7c.

HONEY—The market for honey was quiet and prices unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—The demand for beans was slow. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS—Continue firm at $2.75 to $3 per barrel.

PROVISIONS AND DRESSED HOGS.

Business in provisions was again very light, and the market was featureless, prices being steady in all lines. We quote as follows: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

GRAIN—There was a better feeling in the grain market this morning and buyers showed more disposition to operate, but the volume of business transacted was not large, owing to the limited quantities of grain offering at present prices. The market for oats was strong and prices advanced ½ to 1c. per bushel, No. 2 white in store being quoted at 33½ to 34c., and a sale of 20,000 bushels was made at 35c. per bushel afloat May delivery, and this figure was bid for other round lots, but refused. Buyers late last night were bidding 69⅝c. for No. 1 hard Manitoba wheat, prompt delivery afloat Fort William, and holders to-day asked 70c. and 71½c. for May. Millers are paying 67½c. for Ontario red at points west of Toronto, but exporters here state that they could not pay more than 67c. In peas and buckwheat, business was dull and prices nominal.

FLOUR — The flour market was without any new feature. Trade was quiet and prices unchanged. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $3.90 to $4.05; strong bakers', $3.70 to $3.80.

MEAL—The meal market was quiet and steady, rolled oats being quoted at $3.70 to $3.75 per bbl.

FEED—A fairly active trade was done in feed, and prices rule firm. Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—There was no change in baled hay. The demand is still slow and trade quiet. We quote: No. 1, $6 to $6.50; No. 2 extra, $5 to $5.50; clover and clover mixture, $4 to $4.75 per ton.

CHEESE AND BUTTER.

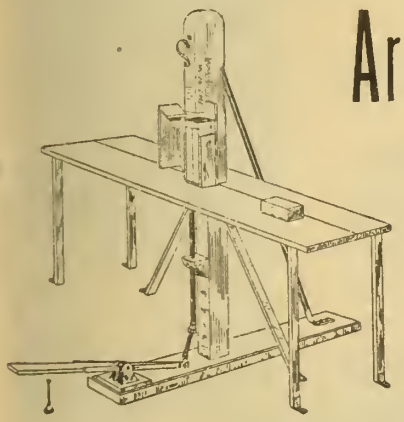
CHEESE—Is gradually stiffening in price, for, in addition to the business at 10⅞c., another lot of 500 changed hands at the same price. Bids of 11c. were also refused to-day, and holders of the remaining 10,000 boxes or so, are evidently determined to hold out for more money.

BUTTER — Continues firm. Late-made creamery is steady at 20½ to 21c.; western dairy rolls, 15½ to 16¼c., and tub dairy, 14½ to 15¼c.

MONTREAL NOTES.

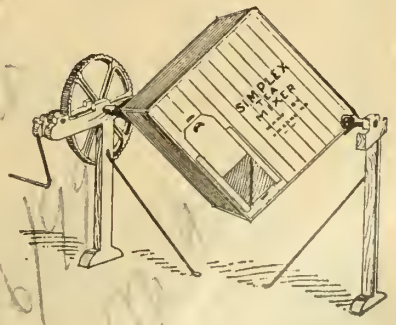
Bids of 11c. have been refused here for cheese for export.

Buyers in Ontario have been operating



Armeda Tea Packer and Simplex Mixer

Mr. Halford, proprietor of the "Social" Ceylon Tea, uses the Armeda Packer and Simplex Mixer and says they are complete in every particular.



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A. H. Canning & Co.

57 Front Street East, TORONTO, CAN.

TOBACCO

If you handle Tobaccos at all why not sell those that pay you a **Good Profit?**

LOOK AT THESE:

"Anchor"—13-oz. plug—11 cuts to the lb, @ 39c.
"Club" —5's and 10's to the lb, @ 41c.
"Atlas" —8's and 12's " " @ 44c.
(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order Through Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P. Q.
F. W. HUDSON & CO., Ontario Agents, TORONTO.

pretty freely lately in canned lobsters, as will be noted elsewhere.

Valencia oranges have been marked up another 25c. per package.

The tea market has shown quite a lot of excitement lately.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 28, 1899.

MARCH has proved a quiet month, and the last week has been no exception. One reason has, perhaps, been the very backward and stormy weather. Up bay schooners have found it impossible to get anywhere owing to the ice, there being more in the bay than for any spring during the last fifteen years. In markets there has been little change during the week. Molasses has had particular attention, chiefly Porto Rico, a number of schooners being on the way and Halifax offering freely. Fresh fish continue scarce. A number of wholesale grocers went to Yarmouth to attend the auction sale of goods saved from the steamer Castilian. These goods will affect prices somewhat for a time. The remarks in a late number of THE GROCER, referring to trading stamps were much appreciated by many here. They were republished by one of the local dailies.

OIL—There is no change in values. The chief business is the booking of orders for later shipment in lubricating oils. Paint oils are high in price and firm. While burning oil has been brought to Halifax in a tank steamer, it is doubtful if this style of shipping is likely to be used in reference to this port, as rail freight is so low and is preferred by receivers.

SALT—There is a steady demand, a large number of cars being shipped to outside points. The demand from fishermen, which is supplied through schooners which load direct from steamer's side, has been nearly filled. Prices incline to be firmer. In factory-filled, there is but limited sale. In table salt, the demand is filled with Canadian, and arrivals have been quite large. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Lobsters have considerable attention, and buyers for English and American houses are actively looking for supplies. The latter are somewhat outbidding the former, particularly on 1-lb. tall tins, the demand for which, in England, has fallen off owing to the price, dealers preferring the smaller tin, either the ½-lb. tall or flat, of which the shipments to England chiefly consist, the pound talls going to the American buyers. In vegetables, figures are very firm, but particularly in corn, which is still below outside market values. It is thought higher figures must rule. In gallon apples, there is but fair sale. Peaches are firm with slight demand. Blueberries are scarce. The high price of salmon tends to the selling of second-grade goods. There is an improved business in meats, but season is still early. Prices are firmly held. In oysters, there has been quite a sharp advance, owing both to short pack and to the large advance in tin. Sale here is not large.

GREEN FRUITS--Business continues active. Oranges have the big sale, chiefly Valencias, in which values are higher. Californians have fair demand at even figures, but the sale has been affected by receipts of extra fine Jaffa fruit. In lemons, prices are rather easier. There have been quite free arrivals, and but fair sale. Bananas show rather more movement. In apples, there is but a light stock, and prices are high. A few Cape Cod cranberries, in bushel boxes, are offered.

DRIED FRUITS—The sharp advance and the prospect of higher prices has resulted in quite free buying of Californian prunes, some

ORANGES and SUGAR—

THAT IS ALL.

But it makes that most delicious of marmalades—**UPTON'S.**

Of course, the oranges are the very finest, and the sugar, pure granulated.

There is positively nothing else used in its manufacture.

HENRY WRIGHT & CO., SELLING AGENTS, TORONTO, CANADA.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

EASTER.

Your customers will want the finest

Hams and Bacon

FOR EASTER

Send us your orders now for the reliable "Star Brand," the finest on this or any other market.

F. W. FEARMAN COMPANY
Limited
HAMILTON, ONT.

TARTAN TEA

pays you well, and it satisfies your customers because of

Its rich aroma.	Its refined flavor.	Its potent strength.	Its uniform quality.	Its attractive appearance.

BALFOUR & CO. Wholesale Agents HAMILTON

Have only the Best

They will do you the Most Good.

Clark's Meats

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

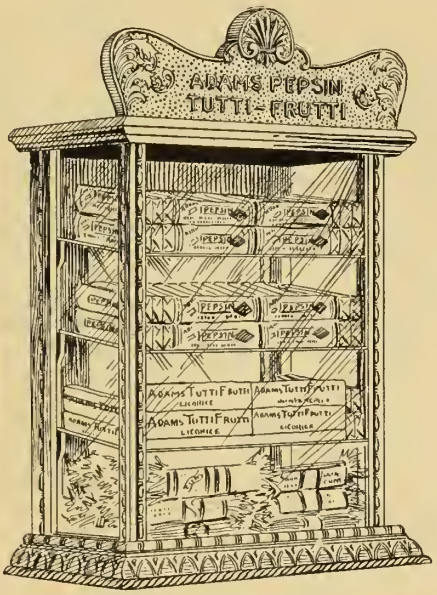
...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.



(Size 17½ x 12 inches.)

This Beautiful

Oak Show Case

with mirror in back is given with the following assortment of gums, viz.:

2 Boxes Tutti Frutti	$ 3 60
2 Boxes Pepsin Tutti Frutti	2 30
2 Boxes Globe Fruit	3 60
1 Box Globe Pepsin	1 00
	10 50
Oak Show Case	4 00
	$14 50

Price, Complete, $7.50.

Send for free advertising matter.

ADAMS & SONS CO.

(Toronto Factory) 11 and 13 Jarvis St.,
Toronto, Ont.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

G. F. & J. GALT 42 SCOTT St. TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

New York shippers having advanced prices fully a half cent. The chief demand is for 90 to 100's. Smaller goods have very little, in fact, no sale. Raisins are quiet, and but little is doing in currants. In our market it is difficult to place other than first-class goods, the more at this season, when there is but little sale. In evaporated apples, a fair stock is held, and prices are held firm at the full figures. Little is doing in dried. Figs have but light sale, even at reduced figures. The sale of cooking figs is never large. Dates are firm, with light business. Onions are very light stock, and for best full figures are asked.

SUGARS—There is no change in prices, and but fair sales. The local refinery is doing the big end of the business, with some little stock of foreign offered. Dealers have still American granulated, bought some time ago.

MOLASSES—The effect of the Americans owning Porto Rico and not allowing English vessels to carry freight between there and other American ports is resulting in increased arrivals at St John and Halifax and but light arrivals at American points. There have been direct cargoes received at both the above Canadian ports, and there is quite a quantity due. Goods are costing quite high, but have met a ready sale. At the Island, prices are firmly held. It is not, however, an impossible thing that rather lower values might rule in the local market, owing to free arrivals. In Barbadoes, the steamer shortly due will have quite a full cargo, but at quite full figures, though well under Porto Rico. Barbadoes is expected to rule quite firm.

RRODUCE—Eggs still tend easy, owing to free receipts, though, compared with past years, good prices have been maintained. Easter being so early has tended to this result. In butter, best stock is quite scarce, and rather better figures are being received, but the price is kept down by the poor stock offered. Cheese, in the local market, is quiet and price shows no change.

FISH—There is really no change, and will not be until there are freer receipts. There is a good demand for dried at full figures. In pickled fish, except shad, there is no stock. Fresh fish has a good sale, but there is very little offered. Haddies, smoked, are scarce, and price is high. The season of big demand is about over. Halibut is in fair supply; price stiff, quite high. Smoked herring show no change. No lobsters are being received. With warmer weather, gaspereaux would begin to come in freely.

PROVISIONS—In barreled goods prices are easy, with but a fair sale. In beef, Boston is getting the bulk of the trade, while some is being received from Ontario and Quebec. Lard is low, and buyers have fair stocks.

FLOUR, FEED, AND MEAL—In flour, the feeling is still easy, and, particularly in Manitoba, buyers look for lower figures. Demand has been light. There is a demand for feed, but it is impossible to get it at a price that will lead to business. Oatmeal shows no further advance. Sale is light. Cornmeal moves freely at the old figures. Beans are but a light sale. Barley, split peas and blue peas are high. In seeds, there are quite free arrivals, and business is beginning to look up. Prices show no change. We quote as follows: Manitoba flour, $4.65 to $4.75; best Ontario, $3.85 to $4; medium, $3.65 to $3.75; oatmeal, $3.90 to $4.00; cornmeal, $2.15; middlings, $19 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 90 to 95c.; yellow eye beans, $1.75; split peas, $4 to $4.10; round, $3.25 to $3.40; pot barley, $4.10 to $4.25; hay, $7 to $8; timothy seed, American, $1.65 to $2.00; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Potatoes are very low and very good here this spring.

Digby, N.S., will tax Jewish traders $20 per week.

Geo. L. Barbour is expecting a cargo of choice Porto Rico molasses.

James Paterson, wholesale fish merchant, is now receiving fresh halibut almost daily.

I. C. Bowman, who represents The Laing Packing Company here, reports business good.

J. Sutton Clark, who has a large sardine factory at St. George, has gone to England on business.

The first cargo of Porto Rico molasses for the season arrived here during the past week for Merritt Bros. & Co.

Pure Gold Manufacturing Co. has just placed a yeast cake on the market here in a particularly handsome package.

New Brunswick is to have a Klondyke. In one day, 600 claims were taken out, owing to the reported find of gold at Cross Creek, near Fredericton.

Last year, 1,540,418 lb. of cheese were made in New Brunswick, one county, Kings, manufacturing 834,405 lb. A much larger output is expected this year.

The wholesale millinery openings were held during the past week, and were very largely attended by buyers from New Brunswick, Nova Scotia and Prince Edward Island.

Smith & Tilton have been pushing during the week for tea orders, and, together with Thos. Fairhurst, of Fairhurst & Co., of Foochow, have called upon the trade. The Maritime business of this house, which is in their hands, has shown a most satisfactory increase during the last few years.

MANITOBA MARKETS.

WINNIPEG, March 27, 1899.

THE weather still continues very cold for the time of year, but there are plenty of signs of preparation for Easter in the store windows, in the shape of chocolate eggs, dyes for Easter eggs, and the like. The city retail trade in groceries is increasing, and wholesale men report the demand steady in almost all lines. No changes in the price of staple groceries are reported for the week. There are some changes in produce, however, that are worthy of note. Flour has fallen in price. This cut is said to be due to the fact that some milling concerns are anxious to get rid of the flour made from machine-dried wheat. It is not lowered on account of want of demand, as the market is very brisk, and has been for the past 10 days. Quotations are: Patent, $1.80; strong bakers', $1.60; Algoma, $1.25; XXXX, $1. The demand for feed is also large. Bran is selling at $11 and shorts at $13 per ton. Oats are very scarce, and are worth from 35 to 40c. per bushel.

BUTTER—The supply of dairy is increasing quite rapidly and prices are easier. 12½ to 13c. point of shipment, is quoted for round lots of good fresh dairy. Prints bring 16 to 17c. according to quality. Creamery is without change and is quoted at the nominal figure of 23 to 24c. per lb. The Government creamery school will close on the 31st. The classes have been held for three months and all butter manufactured has found a ready sale at 30c. per lb. The Commissioner states that they could readily have sold 100 lb. per day at that figure.

EGGS—The continued cold weather has retarded the usual influx of eggs at this season, and dealers are sending out urgent requests to country points for large shipments during the coming week to meet the Easter demand. Prices are easier just now, but, unless the supply is rapidly increased, will be likely to take a jump before the end of the week. Fifteen cents is being paid at country points, and the price from jobbers to retailers in Winnipeg is 16c.

FISH—The season for dried and smoked fish is about over, there being always a noticeable falling off in purchases immediately after Lent.

GREEN FRUITS—Several of our wholesale fruitmen are visiting St. Paul this week to pick up novelties for the Easter trade. In all staple lines the market is well supplied and trade is brisk. Bananas are arriving plentifully now, but are slightly higher than last week, being quoted at $2.75 to $3. Oranges have not gone any higher, though a further advance was anticipated. It would now seem that the Californian crop is not so short as first anticipated. We quote: Navels, $4 to $4.50; seedlings, $3.25 to $3.50; lemons, Messina, $4; Californian, $4. Apples are a doubtful possession, and most of the first-class stock is now in the hands of the retailers. Box apples from Washington are arriving in limited quantities and are worth $2. Californian pie plant is also arriving quite freely. The quotations are 10c. per lb. for 50-lb. boxes.

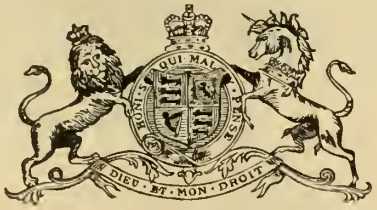
BEANS FOR SALE. FINE HAND-PICKED.
J. C. ADAMS, Broker, Etc.,
(13) 45 Queen St. East, Toronto

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label
Tomato
..Ketchup

is right—made from finest, ripest tomatoes—just enough spice to give it snap. Put up in bottles sterilized before filling. . . .

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

ENGLISH ARMY BLACKING

STANDS ALONE.

It has no equal for a lasting polish.
It is a trade winner.

Sold by all wholesale dealers and

The F. F. DALLEY CO. LIMITED

HAMILTON, CANADA.

LUXFER PRISMS

CARRY DAYLIGHT
with wonderful success.

All progressive business men recognize their value.

"The most useful, and the most profitable improvement you can put into commercial premises."

EATON'S—WITH PRISMS

EATON'S—WITHOUT PRISMS

Send for Descriptive Booklet to . . . .

The Luxfer Prism Company
Limited

58 Yonge Street

Toronto

Installation at premises of The T. Eaton Co., Limited } A STORY WITHOUT WORI

CURRENT MARKET QUOTATIONS

March 30, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Moutreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are sollcited for publicatiou, and are of such quantitles and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are geuerally obtainable at lower prices.

All quotatious for staple products are under the direct coutrol of the Editors who call daily upou all the leading houses iu the principal centres.

BUTTER AND CHEESE

	Moutreal, Quebec.		Toronto, Hamilton.		St. Johu, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	16	14½	15½	12	14	.....	.....
" " pound prints	.....	.....	15½	17	17	18	.....	.....
" " tubs, best	.....	.....	13	14	16	18	.....	.....
" " tubs, secoud grade	.....	.....	10	11	14	16	.....	.....
Creamery, tubs and boxes	20½	21	19	20	19	20	.....	.....
" prints aud squares	21	22	20	22	20	22	.....	.....
Cheese	10	10¼	.....	11	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	90	95	95	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	80	85	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	.....	1 40
" Damsou, blue	1 10	1 30	1 00	1 40	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 50	1 50	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	.....	1 50	1 50	1 70	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 35	1 45	1 20	1 60	..	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$.....	$.....	.....	.....	5 50	6 00	.....	.....
" " 420's, large	4 00	4 50	.....	7 50	5 00	6 00	.....	.....
" " ordinary	.....		5 50	6 00	4 50	5 00	.....	.....
" Jamaica, per bbl	6 00	6 50	.....	.....	5 50	6 00	.....	.....
" California Navels	3 50	4 00	3 50	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 00	3 50	.....	.....	.....	.....
" Marmalade	.....	.....	2 75	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	3 00	2 50	3 00	3 25	4 00	.....	.....
Bananas, per bunch	2 25	2 75	1 50	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 00	4 50	2 50	4 50	3 00	5 00	.....	.....
Cranberries, per bbl	8 00	9 00	6 50	7 00	9 00	10 00	....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	4 00	.....	.....	.....	.....
Almeria Grapes, per keg	8 00	9 00	.....	.....	6 00	7 00	....	.....
Danvers onions, per bbl	.....	.....	3 00	3 25	2 75	3 00	.....	.....
Red Weathersfield onions, bbl.	.....	.....	3 00	3 25	.....	.....		.....
Cocoanuts, per 100	.....	.....	4 00	4 50	.....	3 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 40	.....	$4 53	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 48	.....	4⅜	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 63	5¾	6	.....	.....
" In 50-lb. boxes	.....	5 55	.....	5 73	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 40	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 30	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	...	.. .
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	30	26	45	28	35	35	45
Barbadoes	.....	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. caus	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
Euglish brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 25	2 80	2 95	.....	3 25	....	.

COUNTRY PRODUCE

Eggs, new laid	.....	13	13½	12½	13	14	15	.....	15
" limed	.....	.....	.....	.....	.....	.....	.....	.....	.....
" held or cold stored	.....	.....	.....	.....	.....	.....	.....	.....	.....
Poultry—chickens, dressed	.....	.....	60	80	45	70	.....	.....	.....
Geese, per lb	.....	.....	7	8	50	70	.....	.....	.....
Ducks, per pair	.....	.....	75	1 00	50	60	.....	.....	.....
Turkeys, per lb	.....	.....	10	14	10	14	.....	.....	..
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	.....	...
" ligbt color, 60-lb tins	8	8½	6	6½	7	8	.....	.....	...
" " 5 and 10-lb. tins	.....	....	.....	7	8	10	.....	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....	

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	7	7¼
" " ½-bbls	.....	4¾	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ..	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, Californiia, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	... .	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	19	20	16	18	.....	.....
Peaches	.....	.....	12	15	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	7½	8	6¾	7	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	.....	12	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	13	10	10¼	10½	12	.....	11½
Shoulder hams	.....	10	7½	7¾	8	9	.....	9½
Backs	.....	.....	10	10¾	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 50	16 50	13 50	14 00	13 50	14 00	16 00	17 00
" short cut	.....	.....	14 00	14 50	14 75	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 50	13 00	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 00	13 00	.....	.....
Lard, tierces, per lb	.....	6½	6½	6¾	6½	6¾	9	9½
Tubs	6¾	7¼	6¾	7	6¾	7	.....	.....
Pails	.....	.....	7	7¼	7	7¼	.....	9
Compound, Pails	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7¼	.....	7¾	.....	.....
Dressed Hogs	5 00	5 25	5 00	5 25	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 35	.....	2 40	.....	.....	.....	.....
Cut nails, base	.....	1 75	.....	1 75	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 55	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	50	.....	51	.....	.....	.....	.....
boiled	.....	53	.....	54	.....	.....	.....	.....
Turpentine	.....	68	.....	68	.....	.....	.....	.....

WHEN YOU BUY

First Quality White Laundry Starch

in kegs
see that you get

BRANTFORD STARCH.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Goverumeut Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantatiou Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	...	...	22	25	24	28	.....	... ..
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almouds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble waluuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅜
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.... .	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 90	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	....	.....

SPICES

epper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	13	14	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. caus	21	23	20	26	20	22	....	.....
" " whole	20	25	19	25	20	22	.....	.....
Ginger, Jamaica	20	25	18	25	20	25	.....	.....
Cloves, whole	12	15	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadlan	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	28	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 50	.....	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 70	.....	1 70	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 50	.....	1 50	.....	.....
" 3-hoop, " "	.....	.....	.....	1 65	.....	1 65	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 50	.....	1 50	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	9 50	10 50
" " 1	.....	.....	.....	7 00	.....	7 00	8 50	9 50
" " 2	.....	.....	.....	6 00	.....	6 00	6 50	7 00
" " 3	.....	.....	.....	5 00	....	5 00	5 50	6 00

THE PLANT AND ITS CULTIVATION.

Having in our last article traced the history of coffee from the year 1500 up to the present time, we shall now endeavor to describe the nature of the plant and the method of cultivation.

The coffee plant is more the nature of a shrub, growing to the height of twelve to fifteen feet in its wild state, but under cultivation is kept down to six or eight feet by careful pruning and cutting, which increases the quality and quantity of its product, and lessens the labor of picking the berries.

The tree grows erect, with a single stem opening out at the upper part in long drooping branches, which seldom grow to any great thickness. Its leaves, in general appearance, resemble those of the common laurel, although not so hard or dry, being oval and sharp-pointed. The engraving at the top gives a perfect idea of the leaves, flowers and fruit of a coffee plant.

The flowering of the plant frequently occurs in a single night and lasts but a few days, although in some countries the plant flowers and bears fruit the entire year.

The berries which succeed the blossom resemble a cherry in size, are at first dark green, but soon change their hue, first to yellow, then to red, until finally they become a dark crimson. When this stage is reached they are ripe and ready to be gathered.

CHASE & SANBORN

Proprietors of "Seal Brand" Coffee,

MONTREAL

CONTINUED on this page in next issue of The Grocer.

CANNED FRUITS

are in great favor during EASTER HOLIDAYS. We are giving below a list of the different lines we now have in stock :

APPLES "Ice Castle" brand, 3-lb. cans
APPLES "Ice Castle" brand, 1-gal. cans
APPLES "Schenk," 1-gal. cans
BLUEBERRIES, "Ice Castle" brand, 1-lb. cans
CHERRIES (pitted) "Bowlby," 2-lb. cans.
CHERRIES " white "Bowlby," 2-lb. cans
PEARS (Bartlett) "Ice Castle" brand, 2-lb. cans
PEARS " "Log Cabin" 2-lb. cans
PEARS " "Ice Castle" brand, 3-lb. cans
PEARS " "Simcoe" 2-lb. cans
PEARS (Flemish Beauty) "Ice Castle" brand, 3-lb. cans
PLUMS (Lombard) "Ice Castle" brand, 3-lb. cans
PLUMS " "Schenk" 3-lb. cans
PLUMS " "Bowlby" 2-lb. cans
PLUMS " "Garden City" 2-lb. cans
PLUMS (Blue) "Ice Castle" brand, 2-lb. cans
PLUMS (Greengages) "Ice Castle" brand, 2-lb. cans
PLUMS (Damson) "Lawry" 2-lb. cans
PLUMS " "Ice Castle" brand, 3-lb. cans

PEACHES "Bowlby" " 2-lb. cans
PEACHES (Yellow) "Simcoe" brand, 2-lb. cans
PEACHES (California) "Ice Castle" brand, 3-lb. cans
PEACHES (Canadian) "Ice Castle" brand, 2-lb. cans

PINEAPPLES "Morton's," 3-lb. cans

RASPBERRIES (Red) "Log Cabin" brand, 3-lb. cans
RASPBERRIES " "Little Chief" 3-lb. cans
RASPBERRIES (Black) "Bowlby" 2-lb. cans
RASPBERRIES " "Ice Castle" brand, 2-lb. cans

STRAWBERRIES "Log Cabin" brand, 3-lb. cans
STRAWBERRIES "Log Cabin" brand, 2-lb cans
STRAWBERRIES "Simcoe" brand, 2-lb. cans

SQUASH (Hubbard) "Pure Food" brand, 3-lb. cans

EVERY CAN OF THE ABOVE FRUITS IS GUARANTEED.

We are offering a few bags of real Mayette Grenoble Nuts at sacrifice in order to save the trouble of putting them in Cold Storage. There is a genuine bargain in this offer.

We have no common Valencia Raisins in stock; the brands we have are of the very highest merit, and our prices have been put down to the right figure.

TRY A FEW BOXES.

LAPORTE, MARTIN & CIE., Wholesale Grocers, 72 St. Peter St., Montreal

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ACHILLE SPENALD, general merchant, St. Jean des Chaillons, Que., has assigned.

A. R. Murray, grocer, Pictou, N.S., has assigned.

Eusebe Pelletier, general merchant, Etchemin, Man., has assigned.

D. Reddaway, general merchant, Russell, Man., has assigned to A. J. Creighton.

Z. Paquet, general merchant, Roberval, Que., is offering 40c., cash, on the dollar.

Assignment has been demanded of Kidd & Beattie, general merchants, Asbestos, Que.

Alex. McCullough, general merchant, Parrsboro', N.S., is offering 50c. on the dollar.

Michael Scanlan, grocer, Montreal, has consented to assign, and his premises have been closed.

P. Richard, general merchant, St. Valerede Bulstrode, Que., has assigned to Tamarche & Benoit.

The estate of James Laird, general merchant, New Glasgow Bridge, P.E.I., is offering 75c. on the dollar.

K. R. McKenzie, grocer, North Sydney, N.S., has assigned, and is offering 25c. on the dollar, payable in three, six and nine months, unsecured.

PARTNERSHIPS FORMED AND DISSOLVED.

The Delmonico Fruit Co., Montreal, Que., has dissolved.

Perrault & Lebreche, vinegar manufacturers, Montreal, have dissolved.

John Hill, grocer, Wingham, Ont., has been succeeded by Hill & Kennedy.

New partnership has been registered by the Pacific and Eastern Tea Co., Montreal.

Smith & McLaren, general merchants, Brussels, Ont., have dissolved, A. R. Smith continuing.

A. Forbes & Co., general merchants, Rathwell, Man., have dissolved, A. Forbes continuing.

Adams & Firth, general merchants, Campbellton, N.B., have dissolved, A. G. Adams continuing.

Alcine Dignard and J. Olivier Benoit have registered partnership under the style of Dignard & Benoit, grocers, Montreal.

Cross & Carson, general merchants, Killarney, Man., have dissolved, W. J. Carson selling out his interest to A. McQueen.

Hemenway & Lawson, general merchants, Carman, Man., have admitted H. Smiley under the style of Hemenway, Lawson & Smiley.

Partnership has been registered by Dame Marie E. Deguise, Jean B. Deguise, Joseph Viau, Louis Deguise and Joseph L. Coutlee as executors of the estate of Charles T. Viau, of Viau & Frere, wholesale biscuit and confectionery manufacturers, Montreal.

C. S. Worth & Co., grocers, Windsor, Ont., have dissolved, and copartnership has been registered by C. S. Worth and F. A. Worth under the style of C. & F. Worth.

SALES MADE AND PENDING.

The assets of P. Neven & Co., grocers, Lachine, Que., have been sold.

The stock of the estate of "Pettits," grocer, Chatham, Ont., has been sold.

The assets of J. A. Plamondon, general merchant, Wotton, Que., have been sold.

The stock of G. F. Fallis, general merchant, Revelstoke, B.C., is advertised for sale by assignee.

Edwin Redpath, general merchant, Niagara Falls, South, Ont., is advertising his business for sale.

The stock of John Bowles, general merchant, Windsor Mills, Que., has been sold at 72½c. on the dollar.

The stock of G. A. Ouellet, general merchant, Cap St. Ignace, Que., has been sold at 71¾c. on the dollar.

The stock of V. U. Fiset, general merchant, Ancienne Lorette, Que., has been sold at 36c. on the dollar.

The item in last week's issue, stating that the stock of McDonnell & Darragh, general merchants, Lancaster, Ont., had been sold, was in error.

CHANGES.

Thomas Bletsoe, grocer, Toronto, has sold out to H. N. Gross.

Samuel A. Tye, grocer, etc., Thamesville, Ont., has sold out to E. W. Smith.

E. Kalbfleisch, general merchant, Atwood, Ont., has sold out to C. H. Holmes.

M. Markeson, grocer and baker, Slocan City, B.C., has removed to Nelson, B.C.

Edgar Tidey, has bought out Charles E. Horning, general merchant, Rymal, Ont.

Joseph Loranger, general merchant, Yamachiche, Que., has removed to Berthier, Que.

Thomas Kestle, general merchant, Ballymote, Ont., has been succeeded by Stanley Bros.

H. L. Cunningham has succeeded Clayton Cunningham, grocer, etc., Antigonish, N.S.

S. M. Carey, general merchant, Corbetton, Ont., has been succeeded by Endacott & Co.

J. A. Warner, general merchant, Fletwode, N.W.T., has sold out to A. T. Davis.

Agnew & Co., general merchants, Dominion City, Man., have sold out to Bell & McCaul.

Robert L. Tweedy, general merchant, Richard's Landing, Ont., has sold out to Erwin Dean.

A. E. Fremlin, general merchant, Killarney, Man., has sold out to R. Rollins, who takes possession on August 1.

FIRES.

The stock of F. T. Harrison, wholesale grocer and warehouseman, St. John, N.B., has been damaged by fire and water; insured.

DEATHS.

John McLearn, general merchant, Rawdon, N.S., is dead.

P. E. Bourgie, grocer, etc., Cairnside, Que., is dead, and his estate is to be wound up.

THE RAISIN TRUST.

Mail advices from Fresno, Cal., state that at a meeting of the raisin growers on March 15, at which 900 growers were present, the report of the bankers' committee appointed to adjust the differences between the directors of the California Raisin Growers' Association and packers was read, showing that it had been eminently successful in its mission. After a lengthy discussion the committee was discharged and the consummation of the contract was left with the directors. A committee on reorganization of the association was appointed. All packers will be required to give bonds, whether they are commercial or cooperative packers. In a lengthy address President Kearney set forth the details of the arrangement with the packers and also gave reasons why the organization should be reincorporated in another State. He remarked that the danger to the organization lay in the efforts of certain individuals to acomplish their personal ends and ambitions for their own profit. That had to be guarded against. The raisin growers' organization, he said, afforded an opportunity to some people to get at the salary list. They might make efforts to secure those positions that might not be to the interest of the growers. Under the incorporation laws of California cumulative voting was permitted. He considered it an unjust principle and dangerous to the association. He thought all raisin growers who signed the contract should have one vote each for each director.

BISCUITS INSTEAD OF BREAD.

Instead of bread to accompany soup at dinner, Peek, Frean & Co.'s dinner biscuits are now being largely used. They are small, crisp, and of such convenient size that they scarcely require to be broken when used. In taste, they closely resemble well toasted bread, and, though intended for use with dinner's first course, they adapt themselves to a variety of uses.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

THE FAMOUS

Matches

THESE MATCHES,

known as the best made in the country, are famous for their

CERTAINTY IN PRODUCING A LIGHT

ABSENCE OF BAD ODORS . . . . .

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE

See that you are well stocked with all of the above brands.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

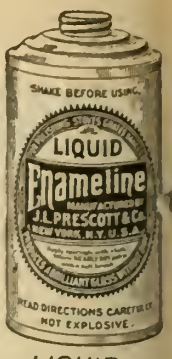
HULL **MONTREAL** **TORONTO**

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancover, Victoria, St John's, Nfld.

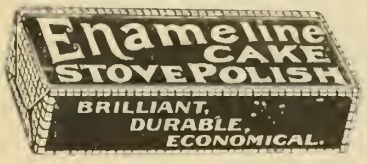
Enameline

The Modern STOVE POLISH

PASTE.



LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

ALLEGED BANKRUPT SALES.

A form of unfair competition which runs riot in almost every branch of trade is the illicit and illegitimate advertising and exploiting of so-called bankrupt sales, says Stoves and Hardware Reporter. This has been done so frequently that gradually it is defeating its own ends by arousing suspicion in all clear-headed persons' minds of the authenticity of the statements made in the newspapers. People are rather inclined to become suspicious of such frequent repetition of the same assertions and naturally begin to marvel how so many bankruptcies occur or how an average sized stock of such goods could be universally disseminated over the community in such immense quantities as the advertiser always represents them to be. In nine cases out of ten there is no truth whatever in the statements thus made. A well-known instance of this was cited recently where a store claimed to have purchased the stocks of two stores that had failed. The advertiser asserted that he was selling the goods at 33 cents on the dollar. The advertisement went so far as to give names of bankrupt companies and illustrations of their stores. However, it soon transpired that, though the stores mentioned had failed, this store had not, in reality, purchased anything from them. Such a shameless disregard of truth and honesty cannot be too openly condemned. So severe a case needs a radical cure in the form of thorough punishment.

JAMAICA FRUIT TRADE.

A press despatch from Kingston, Ja., says: "The plan to divert the main stream of the Jamaica fruit trade from the United States to Great Britain has now reached a definite development. In a short time a direct line of specially equipped 16-knot steamers will commence plying between this colony and the Mother Country, and arrangements are being made locally to secure the monopoly of the fruit product of the island outside of that immediately and directly already controlled by The Boston Fruit Company. Strangely enough, and contrary to all precedent, the enterprise, although principally financed in England, is of local origin."

A BROKER'S RETURN.

Mr. H. M. Childs has just returned from a business trip to Europe, visiting in turn London, Glasgow, Edinburgh and Bordeaux, France. Mr. Childs says he found an active interest in Canadian affairs by everyone with whom he came in contact. Englishmen especially are awakening to the fact that Canada is a country worth looking after. The preferential tariff is popular and has done a lot towards bringing Canada to the notice of English manufacturers.

Mr. Childs has been appointed Canadian agent for the following houses: Thos. Woods, "Kentish Farm House" pickles, jams, etc.; Jamieson & Co., Glasgow, Loch Fyne herring; Alexis Godillot Jenne, Bordeaux, packers of French vegetables, olives, sardines, etc.

A full range of samples of all these goods now on view at his office, No. 22 St. Francois Xavier street, Montreal.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT

SEALED STICKY FLY PAPER.

Ask Your Jobber.

The wise

Sell

Rose & Laflamme Selling Agents Montreal

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

Ceylon and Indian Tea has advanced nearly three cents per pound.

"Grand Mogul"

Tea will not be advanced until our heavy purchases of teas are exhausted. Its high standard of excellence will be maintained under all circumstances.

"Grand Mogul" Baking Powder equal to the best in the world at less than half the price.

T. B. Escott & Co.

Sole Agents — London, Ont.

JAPAN RICE

Shipment new crop fancy rice now in store.

WARREN BROS. & CO.

TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. **BEST PROFIT.**

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

IN

Cocoa
Chocolate
Coffee
Spices
Baking Powder

TODHUNTER, MITCHELL & CO.

Importers, Manufacturers

TORONTO

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONT

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONT

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

YOU WANT IT IN YOUR BUSINESS AND WOMEN WANT IT IN THEIR HOMES.

SILVERINE

Profitable, Attractive, Guaranteed.

SILVERINE MFG. CO., - - MONTREAL

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, En

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT**

COW BRAND GRANULATE SAL SODA . . .

A new grade of Sal Soda, granulated, ea lump in size like marbles. Very convenient put up for retailing. Quality superior to t ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Yo customers will appreciate it.

JOHN DWIGHT & CO.
MONTREAL. TORONTO

A word on

Laundry Blue

Your customers want a well-known article, a fair priced article, an article that will cause no grumbling below stairs.

.... When you sell them ....

KEEN'S Oxford Blue

everyone is satisfied, and every customer is retained.

Current Market Quotations for Proprietary Articles

Mar. 30, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE COLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case..... per doz	$ 75
½ " 3 " ..... "	1 20
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes ..... per lb.	16
35 lb. pails ..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case..... per doz...	0 80
½ " 3 " ..... "	1 20
1 " 3 " ..... "	2 00
5 " 1 " ..... "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins.....	2 15

BLACKING.

P. C. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs..	$4 00
" 6, ¼ " ..	4 50
" 8, ¼ " ..	7 25
" 10, ⅓ " ...	8 25
" 10, Jet Enamel..	8 25

THE F. F. DALLEY CO.

	per doz.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satio Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases unlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead 3's	4 25
½ gross case Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases,	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00

Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 0
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 101 ox lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO. per

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

HERE'S A STARCH WE'RE PROUD OF

It's "Benson's Enamel"

A perfect cold water starch for shirt bosoms and collars and cuffs, or wherever a specially stiff finish or gloss is required.

It's just as good a seller as it is a starch, and that's saying a good deal. Ask any grocer who has been in business for years what he thinks of it. That's a good way to get at the true selling qualities.

THE EDWARDSBURG STARCH CO., Limited

CARDINAL, ONT.

Mexican Fruit, 36 5o bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0
Mott's Sweet Chocolate Liquors. 0 19	0

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—						
½ lb. Packages,	15 or 30 lb. cases					0 27
¼ & ½ lb.	"	"	"	"		0 37
¼	"	"	"	"	"	0 28
¼	"	"	5	"	"	0 29
⅛, ¼ & ½	"	10	"		"	0 29
⅛	"	5	10	15	"	0 30
Bulk—						Brls
White Moss,	10, 15 or 20 lb.					0 18
Feather Strip,	"	"	"			0 20
Ribbon,	"	"	"			0 18
Special Shred,	"	"	"			0 16
Macaroon,	"	"	"			0 16
Crown Desic'd,	12,	20	25			0 16
Special,	"	"	"			0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼1 lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

	per
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		0
Bourbon "		0 31
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 22
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.		0 90
2	" "	"	1 50
2½	" "	"	2 00
4	" "	"	3 00
8	" Bottle	"	6 00
4	" Glass Stop'r	"	4 00
8	" "	"	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs			1 30
" "	6-lb.	"	2 60
Fleixman "	3-lb.	"	1 30
" "	6-lb.	"	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size	2 12

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

The
DETECTIVE AND CONFIDENTIAL AGENCY.
Room 12, Janes Building,
75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

Clothes Pins

Selected and full count, in packages of 4 dozen, 6 dozen —12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes.

Ask for quotations.

Boeckh Bros. & Company
TORONTO.

Manufactured by
The WM. CANE & SONS CO., Limited
NEWMARKET.

MONSOON
INDO-CEYLON TEA.

You can buy no tea—loose or packet—that will give your customers the same satisfaction as Monsoon.

This is a bold assertion, but we are willing to stand by it.

Try Monsoon at your own table, next meal try another brand—any you like—and if the verdict is not in favor of Monsoon ship it back to us and we will pay all expense.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

	per doz.
D. S. F., ¼ lb. tins	$1 40
" ½ lb. tins	2 50
" 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

Surprise Soap, colors 1 box and less than 5 boxes, $1 00
Surprise Soap, colors 5 boxes and upward, 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., $12.00, black, Maypole Soap, per grs., $18.00. 10 per cent. discount on gross lots

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07½
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE—40-lb. boxes 1-lb. pack		0 07
" 48-lb. " 16 3-lb. boxes		0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	0-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs. 07¾

Brantford Cold Water Rice Starch— 1 lb. fancy boxes. cases 28 lbs 0 09

Canadian Electric Starch— 40 packages in case 3 20

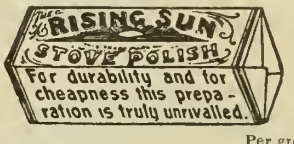
Celluloid Starch— per case 3 50

Culinary Starch—Chal Pren. Corn— 1 lb. pkgs., boxes 40 lbs. 0 05¼

No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs. 0 06¼

STOVE POLISH

No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ¼-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish ¼ gross boxes, large, per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE. Per gross.

No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.		0 36
" " 60 ½-lbs.		0 35
" " 30 1-lbs.		0 35
" " 120 ½-lbs.		0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.

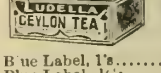
Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'S PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Dupl x	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" " 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem	1 25
" Crown	1 30

F. o. b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, APRIL 7, 1899. NO. 14.

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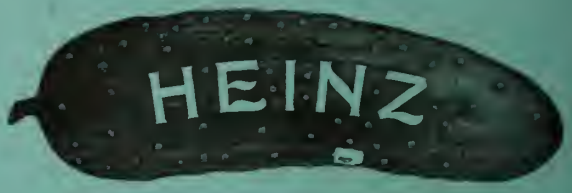
in Congress assembled, said :

" One factory in Pittsburg sells enough pickles annually to give one to every man, woman and child on earth."

He referred to



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REAL Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

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Pure, rich. Absolutely pure and very rich.

All above sold by leading wholesalers.

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The absorbing qualities are—their wholesomeness, their delightful flavor, their purity, their nutritive properties, the entire absence of artificial coloring or flavoring matter, their delicious aroma, and their general all-round goodness.

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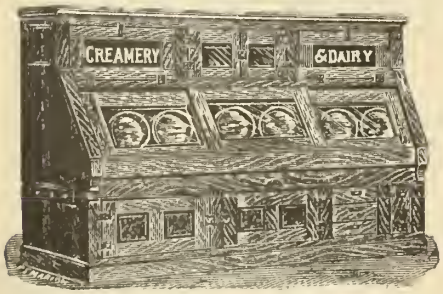

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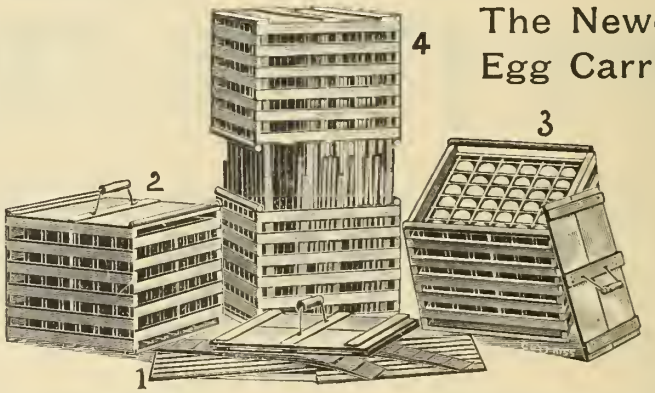

Fig. 1. Folded Flat. Fig. 2. Set up, closed. Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

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Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

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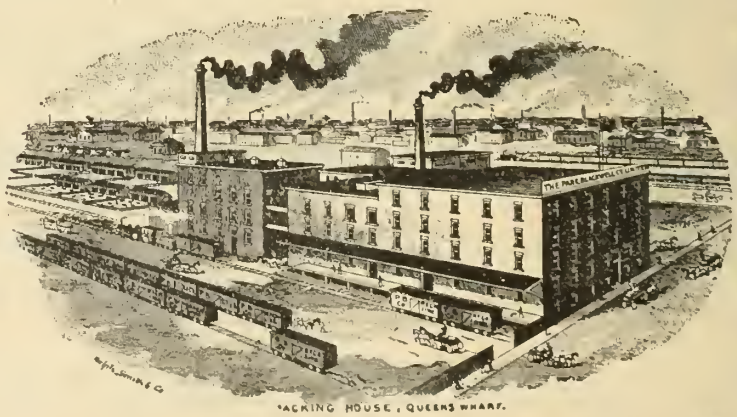

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Cheese, D. Apple

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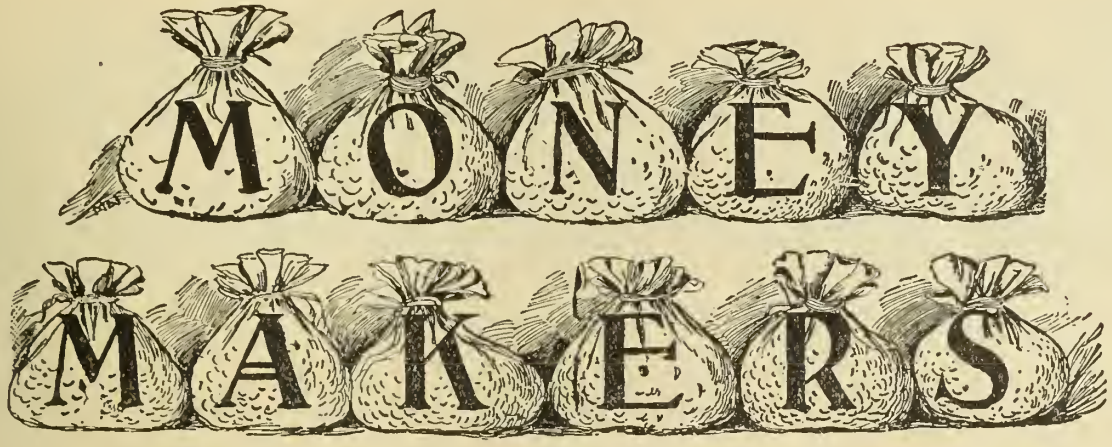

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Remember—They are the purest, cleanest and most popular teas the world produces.

We are Headquarters for

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Don't take our word for it—write us for samples of the exceptional bargains we are offering in : ASSAMS, CEYLONS, JAPANS, YOUNG HYSONS, CHINA CONGOUS, ETC., and get quotations.

IF YOU ARE IN BUSINESS to make money it will pay you.

W. H. GILLARD & CO.

Wholesale Grocers and Tea Importers,

HAMILTON.

The Camping Season Is Coming . . .

ESSENCE OF COFFEE

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See that you get

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Agents MONTREAL.

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PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, APRIL 7, 1899. NO. 14

ACCOUNT KEEPING IN A SMALL BUSINESS.

THE bookkeeping even in small business enterprises is an important feature, and one which should be looked after with care and minuteness. Nothing excites the suspicion of customers or is more annoying than inaccurate accounts and mistakes, especially if they are against the customer, and, while mistakes will now and then be made, even by the best accountants, the number may be greatly minimized by care and watchfulness and painstaking on the part of those who have this part of a business to look after. The work of bookkeepers, like that of civil engineers, is of little value if it is not accurate.

It is taken for granted that the proprietor of a business, say a retail store, has some knowledge of keeping accounts. Nearly everyone that can write, no matter how small or simple the business in which he is engaged, has to keep accounts in some form or other, so that those who have not studied the art at school or gained a knowledge of it by experience and practice should try to master at least the primary principles of account keeping as an essential to success in business.

As to the particular system of bookkeeping best adapted to a retail business, there are differences of opinion. Accounts may be kept, even in an extensive business, by the single entry system, but I think the double entry system much the better, not only for larger business concerns, but also for smaller ones. Practically, there is as much double entering and writing in single entry as there is in double entry.

In a small retail business, the double entry system can be modified and simplified so that it is easier to understand and to practice than single entry. About the only books needed in a small business are the day book, journal and ledger. The invoice book, sales book and cash book may be dispensed with, and all necessary accounts can be kept in the ledger. If necessary or desired, a small book can be used, in which to record cash sales, and the aggregate amount for each day can be entered in the day book thus :

Cash Acct. Cash sales this day——

The original bills of goods bought should be filed, and need not be entered in detail in any book, but are as available in this form as a record as if entered in an invoice book. The cash account can be kept as well in the ledger as in a separate book. In this way we practically dispense with at least three books and avoid a great deal of unnecessary writing. Not only so, but we have on the day book a sufficiently complete record of the day's business to furnish all necessary data for the ledger. It is true we might dispense with the journal, and post directly from the day book to the ledger as per single entry, and thus still further simplify our method, but there would be greater likelihood of errors and omissions in posting in this way. Consequently, it is better to post everything from the day book to the journal, in which the items are entered in orderly arrangement, rendering posting to the ledger less difficult, and also guarding against errors which are readily detected by a failure of the debits and credits to exactly balance, both as regards individual groups of items and the total footings.

Journalizing to those who have not studied double entry may be a little difficult at first, but it will pay anyone not familiar with the process to learn it. It is hardly possible in an article like this to give the necessary information in detail, but with a view of giving those whose knowledge of bookkeeping is limited, and who may not have a work on the subject at hand, a general idea of this particular feature of the double entry system, I will mention a few points that should be observed. First, there must be a credit for every debit and vice versa. The thing received is debtor to the thing delivered. You sell or deliver goods to John Day. If he pays cash for them, the cash account must be debited and the merchandise account credited for the amount. If the goods are sold to him on account (on credit, as we say) then John Day's account is debited and merchandise is credited with the amount. If several persons on the same day buy goods from you on credit, you charge each of them with what they bought, on the day book. At the close of business for the day, you also enter on the day book the amount sold for cash that day. The aggregate of the credit and cash sales must be credited to the merchandise account, and the form of entering them on the journal will be thus :

JONESBURG, June 1, 189 .

Sundries to Mdse		$28.00
John Day	$10.00	
Sam'l Wray	5.00	
Peter Cart	3.00	
Cash acct. Sales	10.00	

The amount opposite the entry, Sunds. to Mdse., is found by adding together the amounts charged to John Day and the others and the cash sales. This puts the several accounts in convenient shape for posting to the ledger.

In the same way, suppose several customers have paid money on account, which you have entered on the daybook thus :

John Day, by cash on acct	$5.00
Jamnel Wray, by cash	3.00

In the journal it will be entered thus :

Cash acct. Dr. to Sunds	$8.00	
John Day		$5.00
Sam'l Wray		3.00

The above examples give a general idea of simple journalizing and the principles involved may be applied to almost any class of entries.—Trade Magazine.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

DEATH OF MR. CADBURY.

ONE of the great unostentations philanthropists of the present period, Mr. Richard Cadbury, senior partner in the firm of Cadbury Brothers, the well-known cocoa manufacturers, died at Jerusalem a couple of weeks ago.

Mr. Cadbury left England last month to travel in the east, accompanied by his wife and their daughter and son-in-law, Mr. and Mrs. Butler, and the three grandchildren. According to a telegram received at Birmingham by his brother, Mr. Richard Cadbury was taken ill soon after arrival at Jerusalem, and suddenly expired.

It is a curious fact that nearly all the great cocoa firms have been established by members of the Society of Friends—the Rowntrees, the Frys, the Cadburys, and the Thorns. They allied their ardent zeal for the principles of temperance with the highest forms of industrialism, and instead of merely preaching the gospel of total abstinence, they contended with intoxicating liquors by providing as a substitute a beverage of the best quality, and have developed their commercial enterprises to a magnitude which extorts admiration from the Chancellor of the Exchequer.

The firm of Cadbury was founded on a very modest scale by the late Mr. John Cadbury. He had two sons, Richard (whose death is just announced, at the age of sixty-three), and George, who still survives. George served his apprenticeship at Messrs. Rowntree's; Richard started life in his father's establishment, which, even then—less than half a century ago—was a small place with about seventeen hands.

Now, the employes number close upon 2,000. This great development has been due to the initiative, energy, and philanthropy of the two brothers, after their father retired and committed the fortunes of the firm to them. They have solved many social problems for their workpeople, like several other munificent and high-minded employers in Great Britain and Ireland, who are little heard of in the world of politics.

The two brothers began by purchasing a few acres of land at Bournville, outside Birmingham, and there the model factory stands in the midst of a flourishing model village, where the Messrs. Cadbury have provided everything for the health, and comfort and happiness of their workpeople which broad-mindedness and munificence could bestow.

The most recent act of generosity by the deceased was the erection of a hall for meetings at a cost of £30,000. Mr. Cadbury often mentioned with pride that such a disaster as a strike had never been known at the factory; and he also derived satisfaction from the fact that a larger proportion of the girls married later and more advantageously than in most other factories. Nearly the whole of the work done in the establishment is on the piecework system; consequently the maximum output has always been secured.

In addition to cooking, dining, and recreation-rooms, there are pretty retiring arbors in the gardens connected with the works, and apartments to which the girls may retire for reading or pleasant gossip.

On the arrival in the morning at 9 o'clock, the workpeople assemble in the women's dining-room and unite with their employers in listening to a chapter of the Bible, followed by a few words of practical Christian counsel.

Mr. Cadbury was a great advocate of sport, and was president of several gymnastic associations; the athletic and cricket ground he constructed at Bournville cost £10,000.

A CURIOUS TEA STORY.

A correspondent writes to a contemporary: "I read a strange story some little time ago, which ran somewhat as follows: 'Many years ago, a case of butterflies was sent from Assam to England. A professor on entomology on examining them pronounced some to have come from China but was told that such was not the case, a all had come from Assam in India. On r receiving this reply, he remarked, "If tha be so, there must be tea in Assam, as suc and such butterflies feed only on the te plant.' This extraordinary statement bein reported to the Court of Directors, the ordered inquiries, with the result that th wild tea forests of Assam were discovere Can any of your readers inform me how th yarn could ever have arisen? I can find trace of it in any book on tea." It wou be interesting to know where the story fi appeared.

THE INDIAN RICE CROP.

The final official memorandum on the c rent rice crop shows an extraordinarily go yield. The total outturn for India is e mated at 26,000,000 tons, being 5½ cent. more than last year which was ag 20 per cent. above the average. The c in Burma threshed out somewhat ligh than anticipated, but this is more than m up elsewhere. The increase in Beng where the outturn of winter rice is largest on record since 1891, is explained partly due to the substitution of paddy jute.—M. Mail, Calcutta, February 24.

THE COLOMBO TEA MARKET.

This has been a remarkable week in history of the local tea market. On W nesday, all the teas offered were in g demand, as already stated, and we assu that it was largely due to the Australian mand consequent on the recent big fir Melbourne; but, to-day, we hear brokers are seeking out the buyers at W nesday's sale, and offering an advanc from 3 to 5c. per lb. on the tea purch then, they having orders to meet for Ru and desiring to forward the same by Russian steamer leaving to-night or o morrow. The class of teas in request a common teas — pekoes and pekoe chongs.—The Times of Ceylon, February 4

Our Jams, Jellies and Marmalades

are just what housekeepers want, so we are not surprised at the increase in our sales. Apples and dried fruit being high it will be a great season for above goods. The same remark applies to all canned goods.

LUCAS, STEELE & BRISTOL, HAMILTON.

Be prepared for the House-cleaning Trade by buying our Hand-Made Brooms. (No sloppy stock), but every broom carefully made and examined before being packed up. . . . . .

Standard Brand Brooms.
Signal Brand Brooms.
Bamboo (Light Handled) Brooms.

Here are the best lines for polishing stoves, etc. :

James Dome Lead. Nixey's Dome Lead.
Royal Dome Lead. Reckitt's 5 and 10c.
Rising Sun 5 and 10c. Enameline 5 and 10c.
Climax Liquid Stove Polish.

JAMES TURNER & CO., WHOLESALE GROCERS, ... HAMILTON

Spring Shipments

"REINDEER" BRAND

Condensed Milk, Condensed Coffees, Condensed Cocoa, Evaporated Cream.

There is always an active demand at this Season.
It will pay you to keep a well assorted stock of "Reindeer" Goods.

Crown Brand Baking Powder.

Please your customers and increase your profits by handling this powder.
Put up in . . . . . .

1-lb. Round Tins to retail at . . . 15 cts.
½-lb. " " " . . . 10 cts.
¼-lb. " " " . . . 5 cts.

Since placing this powder on the market we have with difficulty been able to supply the demand.
Our guarantee goes with every tin.

T. KINNEAR & CO. 49 Front Street E. **Toronto.**

TRADE CHAT.

LEVER BROS., LIMITED, manufacturers of Sunlight soap, have offered to erect soap and glycerine manufacturing works on the banks of the Don at Toronto, to cost about $150,000, if the city council will make certain improvements and will fix their assessment for ten years at about the value of the land they would use.

The Standard Bank of Canada has opened a branch in Ailsa Craig, Ont.

The Victoria Cooperative Store Co., Limited, Victoria Mines, B.C., has declared a dividend of 25 per cent.

A. A. McDonald & Bros., of Georgetown, P.E.I., are building a refrigerator warehouse for the cold storage of all kinds of perishable goods.

T. S. Martin's grocery store in Ottawa was broken into by theives a few nights ago, and $60 worth of canned goods and groceries were stolen.

George Patterson, of George Patterson & Sons, liquor dealers and grocers, St. Patrick street, Toronto, died at his home on Sunday. He was in his 82nd year.

The United Fruit Company, with a capital of $20,000,000, is the latest trust to be incorporated at Trenton, N.J. This company intends to do a general business as merchants, planters and farmers, and to grow, manufacture and deal in produce, merchandise and property of all kinds.

J. T. Peardon is removing to the Welsh and Owen building on Lower Water street, Charlottetown, P.E.I., where he will carry on the wholesale grocery business.

A writ has been issued on behalf of Wm. Harper, Hamilton, against The Hamilton Retail Grocers' Association and W. R. Harvey, its secretary, claiming $3,000 damages for alleged libels; also for an injunction to restrain the defendants from publishing his name on the "black list."

The number of business failures in Canada for the first three months of 1899 was 399, with liabilities of $2,976,229 and assets of $1,221,213, as compared with 516 failures, with liabilities of $3,840,496 and assets $1,758,851 in the corresponding period last year. This shows a decrease of 23 per cent. in the number of failures, which are only about half as many as in 1896.

The annual meeting of The St. Lawrence Sugar Refinery was held at noon on Wednesday of last week. The old board of directors was reelected, as were also the old officers. They are as follows: Mr. A. Beaumgarten, president; Mr. Theo. Labatt, vice-president; Messrs. Robert Hamson, James Crathern, J. M. Douglas, all of Montreal, and Mr. R. A. Reincke, of New York, were elected directors. Mr. B. McNally was reappointed secretary-treasurer.

The Quebec Provincial Government has offered a bonus of $200 to cheese factories building curing-rooms with a floor space of over 1,000 square feet; $150 when they have between 700 and 1,000 square feet, and $100 when they have between 400 and 700 square feet.

The summer freight rates on the G.T.R. and C.P.R. went into effect on Saturday. The rates are almost the same as last year, one exception being a reduction in the rate per hundred from Montreal to Toronto from 40 cents to 38 cents, and other rates to eastern points in proportion. There was no change in western rates.

NEW FIRMS COMMENCING.

I. Dietrich has opened a general store in Agatha, Ont.

G. Johannes Blair has started a general store in Blair, Ont.

Dickson & Wright have opened a grocery store in Truro, N.S.

Elizabeth Bushfield is opening a grocery store in Mitchell, Ont.

J. and W. Trimble are starting a grocery store in Leduc, N.W.T.

ROYAL SOVEREIGN ENGLISH STILTONS

We have an exceptionally fine lot of these delicious cheese in stock at present, and will be pleased to furnish you with quotations and particulars on application.

A. F. MacLaren & Co., Toronto, Can.

Canned
SALMON
We offer choice of best brands in
Sock Eye, Fraser River and Cohoes Fish.
Our cheap Salmon is good sound fish.
Special figures on round lots.
THE DAVIDSON & HAY, LIMITED
Wholesale Grocers TORONTO

AMONG TORONTO RETAILERS.

Maple Syrup Displays.

In a few weeks the maple syrup season will be at its height, and general interest can be excited and attention called in a most emphatic way, to the maple products for sale, by a window display representing a scene in a sugar bush. I made mention last spring of the unique window scene by which J. W. Sanderson, Dundas street, attracted great attention to his maple syrup and sugar. This year, small crowds were constantly gathering about Michie & Co.'s branch store on Spadina avenue, to see the sugar-making display in their windows. The background of the window was of slabs, put up so as to look much like the side of a shanty. The floor was covered with dried leaves, with here and there a sprinkling of coarse salt to represent snow. At the back right-hand corner a young maple was yielding a nice little run of sap, which ran through a spout into a wooden bucket. In the front, and towards the left of the window, a tripod, made of stout sticks, held a big pot over a fire. The fire was composed of an incandescent lamp shining through layers of red gelatine. Around this were burnt sticks, knots and ashes. A coat hanging up on the shanty wall, an axe sticking in a thick knot, an old clay pipe stuck in the fork of a tree gave to the scene a sense of reality that was pleasing and attractive.

Easter Displays.

Many of the grocers of Toronto make good use of the Easter season. Some of those who have what might be termed a fancy trade make a specialty of fine candy and chocolate Easter eggs. The majority, however, confine their efforts to the natural product of the hen, and make a good display out of them too.

H. J. Burtch & Co., Queen street west, had the floor of one of his windows filled three or four layers deep with eggs, all the space being covered except about 24 x 16 inches which was made into a nest of straw. In this nest a hen of large proportions sat in contentment. The inside of the hen was wadding, the outside cotton, pencilled with black crayon, with a wattle and comb of red cloth. As it closely resembled the "real thing" in shape, its large size attracted a good deal of attention.

In another store, the window was filled with eggs, backed by a big pile of cases. A large sign stated that the proprietor had purchased 1,000 dozen eggs at the lowest market price, so they were being sold at the lowest figure.

In a Spadina avenue window was a display of eggs, hams, bacon and cheese. A space about two feet square in the centre of the floor near the front was piled up with eggs. On the top of the pile was a small chocolate hen. Back of the eggs three or four hams were set in straw. On both sides of the window were three Canadian cheese, the first on the floor, the second raised about three inches, the third about six inches. On the top of the first and second cheese samples of breakfast bacon and backs were shown with the cut edge to the front. On the back cheese, the different package cheese kept were shown.

House-Cleaning Time.

Though the weather still retains a touch of winter, the almanac is authority for the statement that it is house-cleaning time. This season may present, to the average man, visions of domestic turmoil and discomfort, but to the energetic grocer it means sales of woodenware, scouring soap, brooms, brushes, etc.

It is a common practice in Toronto to have this class of goods displayed on the street in front of the store. Some show them on benches or tables, others merely pile them on the ground, making display-stands of the tubs and pails. There are many, however, who have strong objections to putting a display of any kind outside their doors.

Two of the large grocery stores near St. Lawrence market are devoting one of their windows to house-cleaning supplies. In one of these, a comparatively small window, tubs were piled about six feet high at the back corner next the wall, each alternate tub being turned upside down, thus showing all of them to advantage. Along the back and the wall side of the window, brooms were stood, handles down. Around the tubs, washboards were piled two feet high. On the centre of the floor, a small tub was canted so as to show the contents—washing compounds, soaps, etc., at either the front or side window. On either side of this tub, a couple of pails were shown, and the remaining floor space was devoted to brushes, etc.

The window in the other store I noticed was a large one. Brooms were piled the full width of the back. Leaning against them was a row of washboards. In the centre of the space in front of these was a wash tub, on either side of which was a pail. Two mops were shown in the pails. Beside the pails were clothes pins. The floor space in the front was devoted to stove brushes, boot brushes, scrubbing brushes, kalsomine brushes, soaps, washing powders, etc. Either of these windows should prove trade-winners.

THE RAMBLER.

CATALOGUES, BOOKLETS, ETC.

"THE CONNOISSEUR."

Messrs. Keen, Robinson & Co., London, Eng., the manufacturers of Keen's mustard, "Oxford" blue, Robinson's barley and groats, etc., have recently issued a handsome new show-card entitled "The Connoisseur." The Canadian agents, Frank Magor & Co., 16 St. John street, Montreal, will forward a copy by mail to all grocers applying during the next two weeks.

WELL NAMED.—Customer: "I want some tramp cider." Grocer: "What do you mean?" Customer: "Cider that hasn't worked, of course."—Exchange.

TRADE WINNERS

Jersey Cream Baking Powder
Lumsden's Pure Cream Tartar Baking Powder
Standard Baking Powder
Mothers' and Purity Baking Powders.

Standard Teas in one pound tins, all grades.
40c. tea 20c., 50c. tea 28c, less 5% 30 days.

Maravalla Coffee (Albert Brand) in one-pound tins, 20c. per pound, less 5% 30 days.

Standard Teas and Maravalla Coffee, freight prepaid in 100 pound lots to any place in Ontario.

COCOANUT—our brands. Desiccated, Standard, Cream, Feather Strips, Macaroon, Shavings—finest Cocoanut in America.

The above goods are all of our own manufacture. Every pound guaranteed, and show the merchant a handsome profit. We try to maintain the grocers' profit.

LUMSDEN BROS., 45 Colborne Street, TORONTO. 82 McNab Street North, HAMILTON.

HINTS TO BUYERS.

T. KINNEAR & Co. are in receipt of a carload of New Orleans molasses in barrels and half-barrels.

Fancy Japan rice is in stock with H. P. Eckardt & Co.

Lucas, Steele & Bristol report they are offering "Circle" brand tea at low figures.

Perkins, Ince & Co. have arriving from Colombo, Ceylon, a shipment of tea ex ss. Comeric.

H. P. Eckardt & Co. have a full stock of green Rio coffees.

Another invoice of Indian teas, direct from Calcutta, is to hand with Lucas, Steele & Bristol this week.

Canned fruits of all kinds are being offered by H. P. Eckardt & Co.

A car of choice handpicked white beans has recently been received by The Eby, Blain Co., Limited.

Warren Bros. & Co. have just taken into stock a shipment of Carracas coffee, which is showing good value.

"Monarch" Californian prunes, 30/40's and 30/50's, boxes 25 lb., are in store with The Eby, Blain Co., Limited.

The Wm. Ryan Co., Limited, expect a shipment of new cheese in a few days. They intend selling it at 11c.

Japan rice has been a scarce commodity on the market. Lucas, Steele & Bristol have just received a good supply.

A shipment of Darjeelings—good, thick liquoring teas—has been passed into stock by The Eby, Blain Co., Limited.

Californian ruby prunes, 50/60's and 60/70's, boxes 25 lb., are quoted at close prices by The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, have received two cars of bananas in the past week, and have another car due before Saturday.

The Foreign Cheese and Importing Co. have just received, direct from France, a consignment of camambert, fromage-de-brie and limburger cheese, packed in tins and pots, specially for hot weather.

S. H. Ewing & Sons have made arrangements with Indian and Ceylon tea houses whereby they will have monthly shipments of teas, and will always be pleased to send samples to anyone asking for them.

PERSONAL MENTION.

J. F. Kirby, of Arthur, Ontario, was in Toronto this week and paid a visit to THE CANADIAN GROCER.

Mr. P. C. Larkin, of the "Salada" Tea Co., Toronto, accompanied by his family, sails for Great Britain and the continent next week.

Mr. Williams, manager of the Montreal branch of Hunt & Co., accompanied by Mr. Hunt, jr., Chicago, was in Toronto this week.

Mr. Ruddy, manager of The Brantford Starch Co., Brantford, Ont., was in Toronto this week. He reported business fairly good, although the season has not yet opened up.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, was in Toronto and the west this week, taking spring orders for the different firms he represents. He reports business good.

Mr. Robert Greig has resigned as managing-director of The Robt. Greig Manufacturing Co., and Mr. James R. Greig, formerly secretary-treasurer of the company, has been appointed to the managing-directorate, also filling the position of secretary-treasurer.

Mr. McGuanne, manager of The "Salada" Tea Co. in Boston, has been spending Easter in Toronto. He speaks most enthusiastically of the future of "Salada" in the United States, particularly in New England, where the sale has increased phenomenally during the past few months. Mr. McGuanne is well known in every town and village in Canada, from the Atlantic to the Pacific, and his many friends will be glad to hear of his success in Boston.

THE FLORIDA ORANGE CROP A FAILURE.

"The outlook is exceedingly dark just now in the fruit-growing districts of Florida, the frost having completely destroyed the orange groves." This statement was made on Saturday by Mr. James Gordon, of the firm of cattle dealers, Gordon & Ironsides. Mr. Gordon, whose headquarters are in Winnipeg, has lately spent a few weeks in Florida, and, being met on 'Change Saturday morning, he made the statement quoted above. Where a few weeks before everything seemed so promising, the entire fruit districts appear to have succumbed to the baneful influence of Jack Frost. Of course, added Mr. Gordon, districts as far south as Tampa, have still orange groves, where the fruit will mature, but in the northern portions of the State everything in the fruit line has been destroyed.

"This," he added, "means that it will be three or four years before these stricken groves will again be sufficiently developed to grow oranges, consequently there will be a great deal of depression throughout the State."

Mr. Gordon gave an instance of the extent of the loss in the fact that in the district he visited orders had been received for 500 cars of tomatoes alone, all of which had to be cancelled on account of the ravages of frost.

RAISINS CLEANED UP.

A telegram received in New York on Monday from Fresno, Cal., states that the stocks of loose raisins on the Coast have been closely cleaned up by recent purchases. Two crowns were said to be almost unobtainable, and there were few three or four crowns left. The same telegram advises sellers to stand firm. This telegram, says the N. Y. Journal of Commerce, is said to come from one of the members of the committee of growers, and is taken to mean that the packers have finally agreed with the growers to organize the business for the coming year on the plans previously proposed.

"IT'S THE BEST"

NO SHELF-WARMER THIS.

Canned Fruits.

Our range is complete.

All standard packs.

Quotations low.

WRITE US.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

W. B. & C.

Pickles Sell

WHY? Because they are the best value in high-grade goods on the market.

They retail at 15, 20, and 25c., sweet or sour, and furnish the grocer a good profit. . . . .

W. B. & C. French Mustard and
Horse Radish Mustard need only to be tried to assure a sale.

W. B. & C. Waldorf Catsup and
Waldorf B. Beans always give satisfaction.

It's True.

A. E. RICHARDS & CO.

Selling Agents

HAMILTON.

Are You Interested?

Special Offer in

Canned Beans

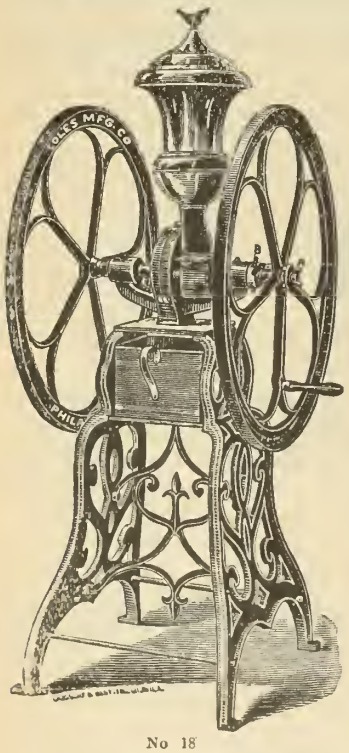
Refugee and Golden Wax.

Prunes

California, French and Austrian.

WRITE FOR PRICES.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Soap Safety

TRADE MARK REGISTERED 1896.

"My mama used wool soap." "I wish mine had."

Wool Soap is safe because it is pure, clean, white, and made for skin-use.

Swift & Co., Makers Chicago.

The only soap that won't shrink woolens.

Canadian Representatives:

W. T. Strong & Co., London.
Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa.
A. E. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

PRODUCE PRODUCED BY INDIANS.

CANADA'S Indian population is gradually conforming itself to the industrial habits of the white man. The report of the Department of Indian Affairs, just issued, shows this.

For example, last year, the 100,093 Indians within the Dominion produced 1,120,900 bushels of cereals, roots, and vegetables, 74,658 tons of hay and other fodder, being an increase of 101,500 bushels and 2,164 tons respectively. Besides these, there were poultry and live stock.

The quantity of wheat alone produced was 173,087 bushels. The Indians of British Columbia headed the list in the quantity of wheat produced. British Columbia also possesses the band, the Nkamplex, which raised the largest quantity. The number of bushels produced by this band was 44,963.

Ontario comes next, with 59,376 bushels of wheat, and the Six Nation Indians, probably the most advanced in civilization in the Dominion, produced the largest quantity of any one band in the Province, namely, 25,401 bushels.

The Indians of the Northwest Territories produced 21,271 bushels of wheat, and "Carry the Kettle" carried off the honor of harvesting the largest quantity, namely, 2,750 bushels.

Next in order come the Indians of Manitoba, with 16,086 bushels of wheat; Quebec, with 1,472 bushels; New Brunswick, 495 bushels; Prince Edward Island, 245 bushels, and Nova Scotia, 47 bushels.

The amount of money earned by the Indians in the Dominion, from agriculture, rent, wages, fishing, hunting and other avocations, was in the neighborhood of $2,800,000, an increase of $200,000 compared with 1897.

The more independent of the Government the Indians become, the more valuable will they become to the storekeepers of the country.

A TAX FOR LARGE STORES.

The new system of taxation which is being considered in Germany, whereby large stores will be made to contribute a larger proportion of revenue than the smaller ones, has three factors which are to determine the taxation.

The first is the number of branches of business—drapery, grocery, etc.—conducted in a certain establishment. Secondly, the number of employes; and, thirdly, the rent and taxes paid for the premises.

The law will recognize five groups of branches as follows:

1. Articles of food, drugs and perfumery.
2. Clothing, weapons, hunting gear.
3. Furniture and household utensils.
4. Glass and porcelain.
5. Jewellery and bijouteries.

Establishments trading in two or more than two of these groups, and employing more than 25 persons, will come under the new law. Establishments engaged in two branches will pay 10 per cent. of their profits in taxation, those engaged in three branches 15 per cent., in four 20 per cent., in five 25 per cent. Shops trading in three branches or less, and which employ more than 25 persons, will pay an annual tax of 20 marks for each employe, and for each additional branch an additional 10 marks per employe. Business houses with branch establishments will be treated as though all the establishments were under one roof. Cooperative stores will not be taxed under the new law.

POTATOES BOOMING.

THERE has been a most pronounced boom in potatoes in Montreal and the east, as a result of demand from buyers in Ontario and across the line.

The consequence has been a material decrease in the receipts at Montreal during the past ten days, the better prices bid in the country by buyers from the two sections above mentioned diverting supplies from Montreal in other directions.

The ordinary weekly receipts at Montreal run from five to eight carloads, but during the past ten days only two carloads arrived, and they were also sold ahead.

Under these circumstances prices have advanced quite sharply at the eastern metropolis, for, whereas 65c. was easily an extreme price last week, to-day holders are asking 70c. on stock to arrive, and western men, who shipped stock east during the past month, were in the Montreal market as buyers this week.

At points on the south shore, all along the line of the Grand Trunk from Richmond down to St. Flavie, Que., on the Intercolonial, 300 miles below Quebec, buyers have been picking up all the car lots they can lay their hands on for shipment to the United States and Ontario.

Reports state that car lots shipped to Toronto have sold at 70 to 74c. per bag of 90 lb., while in New York potatoes are realizing $2.25 to $2.50 per 180 lb., or $1.12 to $1.25 per bag.

UNRELIABLE REPORTS.

Advices in the daily press lately have been of rather a sensational character respecting the failure of the maple product crop in the Province of Quebec.

All reports so far are purely conjectural, and the outlook is not nearly as blue as some of the bulls would have buyers believe.

Of course, the climatic conditions this season have been rather disappointing, but the heavy snowfall throughout the entire Province of Quebec during March will be certain to have a beneficial effect. In fact, reports from reliable producers in some of the leading sections of the Eastern Townships state that the run of sap, though it may not be a big one, will not be much under the average.

This is in line with the prediction made by THE CANADIAN GROCER some weeks ago.

THE CANNED TOMATO SITUATION.

CANNED tomatoes are the subject of a good deal of consideration at the moment. The pack was an unusually large one, the largest, in fact, in the history of the country, and this, together with the fact that at least some holders of corn were not disposed to sell unless the purchaser took tomatoes, has induced uncertainty in the minds of some as to the future of the market. It is possible that this may lead to a slight reduction in price. But, should this reduction take place, it is likely to be only temporary, and to take place at all it must be before the usual spring demand sets in.

As far as THE CANADIAN GROCER can gather, there is not much need for alarm at the prices now ruling for tomatoes.

The pack undoubtedly was large ; but it must be remembered that it came upon a market unusually bare. Then, there was the price at which it was marketed. The wholesalers bought the bulk of their supply at 65c., and the retailers obtained most of their requirements at an advance of from 2½ to 5c. per dozen on that figure.

These low prices, aided by the scarcity of green vegetables, greatly stimulated consumption, every retailer who THE CANADIAN GROCER has come into contact with having sold a great deal more than last year up to the same time.

Then, as to stocks of tomatoes in the hands of packers and wholesalers, they are undoubtedly, as a rule, moderate, while the sorting-up orders which are steadily coming in from retailers, indicate the condition of stocks in the hands of a good many of them.

The price of tomatoes in first and second hands appears to be from 82½ to 85c. per dozen, and there have been transactions during the past week or two in a few hundred case lots at the minimum figure. Wholesalers are, as a rule, asking 90c., although 85c. is also being quoted.

As to the future, it must be remembered that there is still a consumptive period of five months, and a by no means unimportant period to be taken into consideration.

Prices may not go any higher than they are now. But we believe that a month or two hence, they will be higher rather than lower than they are now, for, between this and then, there will be the opening of navigation and a movement of canned goods generally to the Northwest.

Although the first of the new pack will not be on the market for five or six months, a couple of the factories have been offering tomatoes during the past week for future delivery. There is a wide range in the prices reported to be asked, namely, 65, 67½ and 75c. per dozen. As, owing to the increased cost of tins and tomatoes, it will cost about 7c. per dozen more to put tomatoes up than in 1898, the minimum figure, at any rate, seems incredible.

Last year the first offers were, it will be remembered, 65c., and we would think that, after the experience of the past six or seven months, there would be no one with courage enough to offer tomatoes this early in the campaign at any such figure.

CANADA'S IMPORTATION OF BACON

There was an increase of nearly 269 per cent. last year in the importation of meats under the classification of "bacon, hams, shoulders, and sides."

The influx of people to the Klondyke was, no doubt, a contributory cause, but it was not the chief one. The chief cause was the scarcity of fat hogs in Canada which caused such a dearth of hog meat for sides and barrel pork that the packers themselves were compelled to import from the United States.

This state of affairs is not likely to obtain this season, however, for there is a large increase in the number of fat hogs which are being marketed. In fact, the complaint of the drovers is that there are too many.

CHINA GREEN TEA IMPORTS.

Quite a few orders for China green teas of next season's crop have been placed during the past week. A good many of these orders have been given by the makers of package teas, and it is asserted that there is in Canada an increase in the use of China green teas for use in package teas as well as for blending purposes.

Until last year, the imports of China green teas were classified with those of Japan teas in the Dominion trade returns. In consequence of this, it is not possible to make a comparison of the imports of China green teas with those of other years. Last year the imports were 1,343,328 lb., valued at $150,004.

DAMAGE TO CURRANTS.

ADVICES from Greece report damage to the crop of currants, but just what the damage is the reports do not state, although it is doubtless the want of rain.

This, together with purchases on English and German account, has had a hardening tendency upon the market.

It appears that the quantity going forward to these countries is about 5,000 tons, while the stock available in Greece for shipment is placed at 28,000 tons.

The Produce Markets' Review, of March 25, in referring to the condition of the currant market said : "The wisdom of keeping the reserve stock of Provincial fruit in Greece, where it is more readily available for general requirements, and where it can be kept at a minimum of expense, has this year been more than ever realized by holders or else this course has been forced upon them by circumstances. In any case, the result to the English market is the same, and for the immediate future it will probably be necessary for English buyers to provide for their requirements of Provincial fruit by contracting for it before arrival, rather than by relying on landed supplies. In this connection it must be mentioned that prices in Greece, after having been forced down by "bear" sellers, have now recovered to the full parity of the English market. Since the stock still remaining in Greece is probably sufficient for all requirements during the present season, this change must be attributed to a great extent to the view, which is rapidly gaining ground, that the crop of 1899 is likely to be a small one. The reason for this anticipation is the great deficiency of rainfall which has been experienced during the winter months, when the supply for the year generally falls. Actual statistics this respect are, unfortunately, not forthcoming, but the general testimony strongly supports the view that the deficiency is considerable all through the country."

HOW THE TRADING STAMP CLAUSE WAS KILLED.

THE fate of the trading stamp and coupon clause in the municipal amendment bill, which was before the Ontario Legislature, is another illustration of the old saying that "there is many a slip between the cup and the lip."

The clause came before the municipal committee, which comprises some seventy members of the House, and was adopted with only one dissentient, but, in the closing hours of the closing session, one of the members arose and moved the expunction of the clause, and the motion was agreed to without a voice being raised in protest.

This took place during the famous all-night session, which ended on Friday morning last at 7 o'clock.

But an interesting fact has come to light as to the modus operandi whereby the mover of the resolution was induced to take the steps he did.

It appears that sometime during the day, one of the lawyers acting for those opposed to the legislation regarding trading stamps approached a member of the House, who also happened to be a lawyer, and asked him his views in regard thereto. The latter remarked that he was not much interested, but did not know that he favored the proposed tax on trading stamps and coupons. The lawyer acting for those opposed to the proposition then asked him to move the expunction of the clause when it came before the House. He promised to do so. The result has been already stated.

The members of the House were no doubt in a hurry to get through business in order that the Legislature might be prorogued, but this did not warrant their allowing a clause, which had received the almost unanimous support of the Municipal Committee two days before, to be smothered in such an unceremonious manner.

If only one member had protested, it is possible enough energy would have been stirred up in the indifferent or sleepy members to have prevented the mover succeeding in his object ; but it appears there was not even one with energy enough to do this.

When business men want legislation in their interest, it is evident they must keep their eyes on the legislators.

The lawyers are, in this respect, wiser in their generation than the business men. They know the legislators require watching, and, consequently, they are always on hand to do so when matters in which they are interested are before the House.

THE COST OF TELEPHONES.

NEW YORK is wrestling with the telephone question. Legislation has been attempted to regulate the telephone charge, but the influences against this have been so great that the two bills which were recently introduced were defeated. The rate in New York at present is $240 a year, and one of the bills purposed making the maximum amount $125.

New York must be pretty deeply in the grasp of the telephone companies when the people are compelled to pay such a fabulous rate. In Chicago, the rate for business houses is $85, and for private residences $50, so it is evident that even Chicago is better able to regulate the telephone companies than even her sister city.

Judged by the rates obtaining even in Chicago, the business men of Toronto and Montreal and other Canadian cities are getting a moderately cheap service. But that is no guarantee, however, that the telephone companies are not reaping a good profit. At any rate, there are cities in the United States which are getting their services a great deal cheaper than we are in this country.

In Kansas, for instance, business houses pay $24 and private residences $12, and there is no limit to the number of times which the telephone may be used. In spite of what seems so low a rate, the investment pays 25 per cent. to the owners. At one time, the Government at Washington had to pay $75 per year for the telephone system used between the different Departments, the system being equal to that necessary for a population of 15,000 people. This being considered so high, a private system was put in, with the result that the annual expense of each telephone is $10.25, and this includes all charges, such as interest, depreciation and labor. This would corroborate the experience already referred to in Kansas City, where a good profit is obtained by the owners of the system there. In certain parts of Europe, the telephone rates run from $8.25 to $15.50 per year.

It is possible that under some of the systems in vogue it is impossible for the companies to furnish a cheaper rate than they are now doing, but there are systems whereby the desired low rates can be secured, and the companies which are sticking to what may be out-of-date systems should be compelled to lower their rates, which, of course, would mean the compelling of them to put in more modern systems.

In Great Britain, the telephone system is to become the property of the Government, and a credit of $10,000,000 has been given the Post Office Department for its development.

SALMON SALES IN ENGLAND.

The demand for canned salmon in England has been below the average, but, in spite of this fact, prices have been fairly well maintained, for, while there have been slight reductions in some sizes in others there has been a slight appreciation, particularly in half-pound tins.

The cold weather experienced a couple of weeks ago stimulated the demand a little.

A couple of vessels belonging to the salmon fleet arrived in Liverpool a few weeks ago and the remainder of the fleet is near at hand, so that the market in England may be expected to soon settle down to a more definite basis.

INDIAN TEA CROPS IN FIVE YEARS

The figures issued by the Indian Tea Association show that the total out-turn of the Indian crop for the season of 1898 was 152,900,233 lb., an increase of 4,647,825 lb., as compared with 1897, when the out-turn was 148,252,408.

The out-turn in 1896 was 148,217,416 lb.; in 1895, 135,479,062 lb.; in 1894, 127,127,215 lb. Thus the increase in the five years was 25,873,018 lb., an average increase of 5,174,603 lb.

SCARCITY OF ROQUEFORT CHEESE

For some time there has been a pronounced scarcity in Roquefort cheese, and the cost of importation so high that importers have been selling at a very slight margin indeed, above the laid-down price.

During the last week or two the new make of Roquefort has been arriving, but it is merely curd and is not desirable for this market.

Importers are quoting both old and new Roquefort at 34 to 35c. per lb.

2,750,000. Two million, seven hundred and fifty thousand LABELS for

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CEYLON TEA

was our last order to our lithographers. This tells a tale. Are you interested in the best customer-making tea on earth? If so, drop us a card.

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Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

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Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, April 6, 1899.

GROCERIES.

THE wholesale grocery trade, during the past week, has been more than usually lacking in features that might be called interesting. The volume of business is by no means small, but there is not what might be termed activity. With the opening of navigation, however, an active business may be confidently looked for. The trade, therefore, may be stated to be in a waiting condition. As far as can be learned there have been no changes whatever in quotations. In canned goods, corn continues to be the strong feature of the market, and this article cannot be obtained from some houses at less than $1, while 95c. is the lowest quotation heard anywhere. In regard to tomatoes, there is yet some uncertainty as to the future, but at the same time conditions favor a firm, rather than an easier market. There has been quite a good demand during the past week for canned fruits, particularly strawberries and plums. Canned salmon is also in a little better demand. In coffees, the market is steady, and Rio descriptions are getting scarce on spot. Sugars are in a little better demand, and the conditions of the outside raw markets are favorable for an advance in price. In syrups and molasses, there is not much doing. The tea market is as strong as ever, and, while there is a good deal being done, business is not as active as it was a short time ago, which is to be expected, in view of the large purchases made. The foreign dried fruit market is without feature.

CANNED GOODS.

Although there are at least five months before the new pack of tomatoes will be on the market, there are two or three factories who are this week offering futures. The prices which they are asking seem to have a wide range, according to talk on the street. From what THE CANADIAN GROCER considers to be one of the most reliable sources, the figure asked was 75c., but other figures heard were 65 and 67½c. In view of the fact that both the tins and the tomatoes are costing brokers more than last year, the lowest figure named, at any rate, can scarcely be credited. One factory is reported to be offering corn for future delivery, but at what price this paper has been unable to ascertain. For present pack, the market remains in much the same position as a week ago, although, if anything, corn may be counted rather firmer, some wholesalers being strong at $1, although as low as 95c. is quoted here and there. In tomatoes, there is a little uncertainty as to the future, but there does not appear to be anything in the situation to warrant believing there will be at least any permanent reduction in prices. In fact, the conditions are, on the whole, for a firm market. Stocks in the hands of either brokers or jobbers are not large, and the retail trade throughout the country have undoubtedly had a large trade, while the fact that a good many of them are sending in sorting up orders is an evidence that their stocks are in a satisfactory condition.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

There has been a little more activity during the week in canned fruits, particularly in strawberries and plums, and the brokers, as well as the wholesalers, have been doing more business than for some time. Strawberries in good thick syrup are selling at $1.50, but where the quality is not so good, $1.25 is quoted. For plums, $1 to $1.10 are the ruling figures. Raspberries are quoted at $1.65 for red and $1.45 for black. There has been a little more movement in canned salmon during the week. Prices remain as before.

COFFEES.

The market has been a little steadier during the past week, and advices received in Toronto state that it is estimated that, owing to the increased consumption of Rio coffee, the stock this season will be rather short. On the Toronto market at the moment, green Rio coffees are scarce and wholesale houses are experiencing a good demand. At the same time, however, brokers report very few operations for importation.

SUGARS.

Both refiners and wholesalers this week report increased business in sugar. As the outside raw markets have ruled strong and the tendency of prices is upwards, this increased demand is quite natural. One of the features of the local sugar market is the relatively large demand for dark yellow sugar, which, as one wholesaler facetiously remarked, is possibly wanted for aiding in the manufacture of maple syrup. The American refineries have, within the past week, purchased 40,000 tons of raw sugar at full quotations, at 1-16c. advance, and are still prepared to purchase all valuable lots at the advance. Their purchases were principally Java sugars. It appears that stocks of sugars in the United States unsold are so light that holders retain their supplies with considerable confidence. The outlook for the sugar market at the moment is, no doubt, steady.

SYRUPS AND MOLASSES.

Sugar syrups are still quiet, and there are few, if any, offering. In corn syrups there is still a fair demand at quotations, namely: Barrels, 2½c. per lb.; half-barrels, 2⅝c.; kegs, 2¾c.; three-gallon pails, $1.20 each; two-gallon pails, 90c. each. There is a steady trade being done in molasses, and advices from New Orleans indicate a continuance of steady prices.

TEAS.

The market for Indian and Ceylon descriptions continues to gather strength rather than lose it. In consequence of the gradual reduction in stocks held by brokers, the local market is stronger, and teas that only a short time ago were offered at 13 to 13½c. could not now be obtained under 16c., and there is nothing in London that could be laid down on this market at less than 8½d. per lb. The demand for teas, the brokers report, is not as brisk as it was, but there is still, however, quite a little business being done in spot teas, and a little in London teas at from 18 to 25c. The chief demand, however, is for teas which can be obtained at about 15c., but teas at this price are practically unobtainable. There are some teas in second hands which can be obtained at 16 to 17½c., according to quality.

Brokers have been experiencing a few sorting-up orders, chiefly in teas at about 16½ to 17c., but there is not much business being done, although some nice teas are being shown.

In Young Hyson teas, orders are being booked for next season's crop, and some of the brokers appear to have done a fairly good business. The prices, of course, are open. Some good values are being shown

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from London in Young Hyson teas, but there is not much business being done. The teas of this description chiefly wanted, are good liquoring teas.

NUTS.

Advices from France state that the almond crop has been seriously damaged by frost. Similar news is reported in regard to the Tarragona crop.

FOREIGN DRIED FRUITS.

CURRANTS—Advices from Greece are of a stronger nature, and in New York there is a firmer market in sympathy. Locally, however, there is very little business being done, and no interest is being taken in the outside market, because no business for importation is being done.

RAISINS—The market is quiet and featureless with all kinds of raisins.

PRUNES—The business in prunes continues to improve, and wholesalers anticipate that the volume of business during the next six weeks will be larger than that of the past three months.

GREEN FRUITS.

There has been a moderate movement in oranges, lemons and bananas, but it is expected that a few days of warm weather will bring a rush of orders for these fruits. Californian navels are about done, and stocks of Mediterranean sweets and marmalade oranges are small. There are lots of Valencias, however. These have advanced 50c. this week. Cocoanuts are plentiful, and are 50c. cheaper. Liberal quantities of pineapples are expected to arrive shortly. They will sell at about 20c.

COUNTRY PRODUCE.

EGGS—The cold weather and the bad roads in the first few days after Easter have so reduced receipts that an advance of 2 to 2½c. has been noted, eggs now being worth 15c. here.

POTATOES—There has been no advance this week, prices keeping steady at 80 to 82c. for cars, on track, Toronto. The street market is firm at 90c. to $1 per bag.

BEANS—A strong feeling continues, without change in price. Medium grades are steady at 90c. to $1, and hand-picked at $1.10 to $1.15.

DRIED AND EVAPORATED APPLES—The export demand is dead; the local trade in dried apples is dull on account of arrival of rhubarb on market, so the only movement is on Northwest account. Prices are steady at 5c. at outside points. The jobbing price is nominally 5½ to 6c. There is a moderate jobbing trade doing in evaporated apples at 9½ to 10c.

VEGETABLES — Rhubarb has declined 25c.; onions are 5c. dearer. Otherwise there is no change. We quote as follows: Rhubarb, $1 to $1.25; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.50 per bush.; green onions, 15c. per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 50 to 80c. per bag; onions, Danvers, $1.25 to $1.50 per bag; butter squash, $2 to $2.50; Hubbard squash, $2 to $2.50; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER — Dairy large rolls and pound prints continue to accumulate, resulting in an easy feeling. Tubs are quiet and unchanged. Creamery is moving well locally, but the export and shipping demand is limited. Prices are unaltered; the feeling is steady.

CHEESE — Local stocks are light, and, as the demand keeps good, prices are steady at 11 to 11½c., an advance of ½c. A shipment of new cheese is expected in a few days. It will be sold at 11c.

FISH.

The supplies of frozen fish are practically exhausted, and, as the lakes and rivers have not opened, the usual supply of fresh fish is not yet to hand, so there is a general scarcity of fresh-water fish. There are sufficient salt-water fish to meet the demand for them. Digby herring are 1c. cheaper, and split herring have declined 50c. per half-bbl. We quote as follows: Frozen salmon trout, 8½ to 9c.; Manitoba whitefish, 8½c.; Manitoba perch, 5c.; Manitoba fresh whitefish, 9c.; trout, 8½c. lb.; black bass, 8 to 9c.; steak cod, 7½c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-

CORONA
—GOLDEN— FIGS

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz cakes.

Cost you 7½c. and SELL from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; split herring, $4.50 per bbl. and $2.25 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; fresh haddock, 7c. per lb.; oysters, $1.15 to $1.25 per gallon, or $6.75 to $7 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN.—Wheat has advanced 1c., both red and white being quoted at 67 to 68c. at middle freight stations. The street market is moderately active, red and goose wheat and oats coming in. Red and white wheat is 1c. and goose wheat ½c. dearer. Rye has declined 4 to 5c. and barley 1 to 2c. We quote: Wheat, white, 70 to 71c.; red, 70 to 71c.; goose, 66½c.; peas, 60c.; oats, 35c.; barley, 43 to 44c.; rye, 50 to 51c. No. 1 hard Manitoba has advanced 2c., and is now firm at 82c., Toronto freights.

FLOUR.—Manitoba grades have advanced 10c. Ontario straight roller is 5c. dearer. We quote: Manitoba patents, $4; Manitoba strong bakers', $3.70; Ontario patents, $3.60 to $3.70; straight roller, $3.10 to $3.20, Toronto freights.

BREAKFAST FOODS.—The demand is quieting down. Prices are unchanged. We quote: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES.—No change. The feeling is easy.

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

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Write us for **SALT** of any kind.
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CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**

Easter Fruits.

Valencia Oranges
California Navel Oranges
California Mediterranean Sweets

Fancy and Choice
PALERMO and MESSINA LEMONS
JAMAICA BANANAS
SWEET POTATOES
FLORIDA TOMATOES
Quality and Price the Best.

CLEMES BROS., TORONTO.

We quote cowhides as follows: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

SKINS—Calfskins are coming in in large numbers. Prices are unchanged. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL— The market is easy and unchanged. Fleece is now quoted at 14c. and unwashed at 8 to 8½c.

SEEDS.

Red clover is offering freely at $3 to $3.50, on board at outside points. Alsike is dull at $2.50 to $4. From 15 to 25c. more than these prices is paid for extra choice lots.

SALT.

There is no change. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Dressed hogs are worth 5c. more this week.

The Indian and Ceylon tea market continues strong.

Eggs are 2 to 2½c. dearer, now being quoted at 15c.

Valencia oranges are 50c. dearer. Cocoanuts are 50c. cheaper.

A good many orders for next season's Young Hyson tea are being booked.

Manitoba grades of flour are 10c. dearer, and Ontario straight roller has advanced 5c.

One or two of the canning factories are already offering tomatoes for future delivery.

Cheese is ½c. higher. New cheese is expected to arrive in a few days. It will be sold at 11c.

Ontario wheat has advanced 1c.; Manitoba No. 1 hard is 2c. dearer. Rye is 4 to 5c. and barley 1 to 2c. cheaper than a week ago.

QUEBEC MARKETS.

MONTREAL, April 6, 1899.

GROCERIES.

THE grocery market has not contributed any striking features during the past week unless it be that dissatisfaction is increasing in regard to the unsettled position of the refined sugar market. It is almost impossible to market domestic refined in certain sections owing to low offers of bounty-fed American which is being sold at slaughter prices. Molasses and syrups are steady, and there have been no developments of importance in the canned goods market. Spices are firmly held all round and the same can be said of rice, while coffee has exhibited a seasonable degree of activity. Teas, of all sorts, have been quite lively and the market here has been swept almost bare of low-grade Japans and green teas, very few cheap goods now being obtainable. The weather has been highly unsatisfactory to the green fruit trade, who have done the poorest Easter business in years.

SUGAR.

The trade in Canadian refined sugar is very dull, for the reason that free importations of United States bounty-fed stock, sold at slaughter prices, has made it almost impossible to do any business at certain points in Ontario. As a consequence, what business there is moving has been confined to the local city trade and adjacent territory, which have not been so materially affected by the competition of the American refined article. Prices, accordingly, are largely nominal on the home refined article, being quotably unchanged. There have been few cables lately from London in regard to raw, owing to the Easter holidays, but the most recent quoted cane steady, with demand quiet, at 12s. for Java and 10s. 9d. for fair refining. Beet was reported firm and rather dearer, with present month unchanged at 9s. 11¼d., and next month 10s. The visible supply of beet is estimated at 2,550,000 tons. In New York, raw was strong and tending upward also.

SYRUPS.

There is only a small business doing in syrups, while prices are nominally unchanged at 1¾ to 2½c. as to grade.

MOLASSES.

Advices with regard to new crop molasses from the Islands are quite firm in tone, sellers there being stiff on the basis of 12c. first cost. Here, the market remains quiet at 29 to 30c. in small lots and 28 to 28½c. in larger quantities.

CANNED GOODS.

There has been little to report here in canned goods during the past week. No further business is spoken of in lobsters, but prices are firmly held. There has been no business of importance put through in vegetables, and the same can be said of canned salmon. Prices all round continue as last quoted.

DRIED FRUITS.

There has been little life in dried fruits here. Advices on currants have been firmer, but the fact attracts little or no attention here, as jobbers have all the goods they want on hand. Trading is almost nil in Valencia raisins, and the same can be said of Californian and Sultana, the stocks of the latter being exhausted. Prunes are steady, with a moderate inquiry both for European and Pacific Coast goods, while figs, dates and evaporated fruits present nothing of a striking nature.

RICE.

There has been a fair amount of business transacted in rice for the season, and the firm disposition of values is fully maintained.

SPICES.

The local spice market has been fairly active. Demand from grinders for the general list is steady, but speculative trading has been limited. No cable information of particular interest is forthcoming. The prediction is confidently made that values on pepper, cloves and nutmegs will be held around their present level during 1899.

COFFEE.

The market has ruled quiet, the only business of any importance being in Maracaibo at a range of 9½ to 14c., as to quality. A few Santos and Rios have also changed hands at 7 to 10c., as to grade. The transactions here referred to were, of course, for the green bean in the original bags.

TEAS.

The firmness generally noted in the tea market last week is quiet marked this week. Japan stocks have been moving quite freely at a wide range of prices, owing to the difference in quality. Business in these teas has been transacted all the way from 6 up to 18c., and now cheap grades are difficult to obtain in any quantity. The same can be said of low grade Pingsueys, and, according to all accounts, Pingsueys of all sorts promise to be even scarcer during the coming season, as many exporters are absolutely disgusted with their experience of the season of 1898. Congous have been moving at 15c., while the advancing tendency of Ceylon and Indian teas continues, further gains of ½ to ¾d. being reported lately from Great Britain, or a total advance of nearly 3d within the past month, 8d. being now the inside asking price.

GREEN FRUITS.

The weather lately has not been favorable to trade in green fruit as it has been the reverse of springlike, so that the Easter demand, as a whole, was a decided disappointment. Oranges have met a fair inquiry and Valencias under decreased supplies show another advance of 25c. per box, sales this week ranging from $5 to $5.50. Florida oranges are very firm at $4.75 to $5 for russets and $5 to $5.25 for brights. Californian navels are stronger at $4 to $4.25. Supplies of lemons are heavy and values in consequence are lower a

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL.

How is your Stock of Teas?

Now is a good time to stock up. We are offering good values in **Congous, Young Hysons, Japans.**

Write us for quotations and samples if you are interested.

S. H. EWING & SONS, - MONTREAL.

$2 to $3 per box. Receipts of bananas are steadily increasing and prices are declining each day, the fruit being quoted at the present writing at $1.25 to $2 per bunch. Pineapples are scarce and firm at 25 to 40c. each, and cranberries are selling at $7 to $8 per bbl. Almeria grapes have made another advance, being quoted $9 to $10 per keg.

APPLES.

The apple market is firm at $3 to $4.50 per bbl.

COUNTRY PRODUCE.

EGGS—The egg market was quiet to-day, owing to the fact that buyers, in most cases, had ample supplies on hand; in consequence, the feeling was weaker, and prices opened 2c. per dozen lower, with sales at 18c., but during the day they scored a further decline of 2c., and sales were made at 16c. per dozen. The market closed weak, and still lower figures are anticipated later in the week.

MAPLE PRODUCT—The first receipts of genuine maple sugar and syrup came to hand this week, and, of course, are selling at fancy prices that are sure to be modified as receipts increase. New syrup in small tins sold at 70 to 75c., and new sugar at 10c.

HONEY—The demand for honey was slow, and the market ruled quiet, with no change in prices. We quote as follows: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—Business in beans was slow and of a small jobbing character. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—There has been a good demand for potatoes of late at country points from Ontario and American buyers, and, in consequence, receipts have been small here and a stronger feeling has prevailed, with sales of car lots at 65 to 75c. per bag.

ONIONS—Canadian onions continue firm at $2.75 to $3 per barrel.

PROVISIONS AND DRESSED HOGS.

Provisions continue quiet, with demand for all lines slow, and likely to continue so until buyers work off present stocks. We quote: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Dressed hogs are slow, and the market is quiet and easy at $5 to $5.25 for frozen stock, and at $5.75 to $6 for fresh-killed per 100 lb., in a jobbing way.

FLOUR, GRAIN, ETC.

GRAIN—The grain market was fairly active. Buckwheat continues strong and prices show a further advance of 1c. per bush., with sales in store at 57½ to 58c. Oats were also stronger, with sales on spot at 34½c., and at 36c. afloat May delivery. Peas were dull, and held at 75c. afloat May. There was a good demand for No. 1 hard Manitoba wheat, and sales were made at 71½c. spot afloat Fort William, which is an advance of 1c. per bush.

FLOUR—Owing to the fact that Ontario millers are now paying 70c. for wheat, they are asking an advance of 10c. per bbl. for flour, but this has had no effect in this market, as dealers state business is quiet and chiefly of a jobbing character at the old range of prices. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $3.90 to $4.05; strong bakers', $3.70 to $3.80.

MEAL—The demand for meal continues slow, and the market is quiet at $3.70 to $3.75 per bbl. for rolled oats.

FEED—A fairly active trade was done in feed, and, as supplies are not excessive, prices rule firm. Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—There was no change in baled hay. The demand is still limited and trade quiet. We quote: No. 1, $6 to $6.50; No. 2 extra, $5 to $5.50; clover and clover mixture, $4 to $4.75 per ton.

American Sugars.

Absolute Purity
Test 100% Pure Sugar

American sugars cost more delivered on this market than the Canadian sugars cost The Wholesale Grocers Guild. Yet we are selling **Standard Granulated for $4.35 per hundred** f.o.b. Toronto, while the Guild are drawing the long price of $4.53 per hundred from you. Why support combines when you can get sugar that tests 100% pure sugar for less money?

A. H. CANNING & CO., 57 Front St. West, TORONTO.

Ex-members Toronto Wholesale Grocers Guild.

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.

CHEESE AND BUTTER.

CHEESE—The cheese market is firm, but spot prices are nominal as holders refuse to consider bids at 11c., and there have been refusals even of 11¼ in some cases. In the country, the speculator has already begun his injurious work, if reports are to be believed, for it is stated that offers have been made in the Brockville district of 10c. for all the cheese that are made between now and the first of May. Whether this action is in the nature of a bluff or not is hard to say.

BUTTER — Continues firm with a good demand and light receipts. Choice, fresh-made creamery easily commands 21c., and western roll dairy ranges from 15½ to 16¼c., with tub dairy 14½ to 15¼c.

MONTREAL NOTES.

Heavy receipts of bananas have led to a sharp decline in this fruit.

The unseasonable weather has resulted in a bad Easter fruit trade with large stocks unsold.

Valencia oranges have scored another advance of 25c. per box under decreasing stocks.

It is confidently predicted that no material variation from the present level of values on pepper, cloves and nutmegs need be expected during 1899.

First receipts of genuine maple syrup and sugar came to hand this week, and, of course, netted fancy prices.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., April 6, 1899.

THERE is an improvement noticed in business and dealers are very hopeful. In the flour market, which is an index to trade, the stronger feeling has tended to a better demand. The pulp industry is about to become quite a factor in New Brunswick, and particularly in and near St. John. We have one large mill about completed near the city, and another large one just about to be built, besides others through the Province. English papermen are interested in them, not only in regard to the capital invested, but, in some cases, undertaking to use a large part of the output. It is said the failure of the older sources of supply is the cause of their seeking new sources. Prices are, in general, firmly held, and markets rather favor the wholesale trade. Teas continue active.

SALT—The season of the largest receipts is about over as regards English coarse salt; and to get best prices buyers should not delay in placing orders. English factory-filled is low. In Canadian salt there is a large sale. Owing to its being the salt chiefly used in the manufacture of cheese and butter this is the time when receipts are the largest. There is no change in price, though there is increased competition. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is a good steady sale, and prices tend higher. Salmon is firm in our market, and the stock is a small one. Owing to the low prices which have ruled, and the fact that the demand is chiefly in the spring, together with the fact that for some seasons this line has been offered as low as during the fall before, our buyers failed to appreciate the stronger tendency in time. There has also been, during the last few years, a somewhat lighter demand from consumers. The situa-

THE PURITY of

many articles is sacrificed for the purpose of making more profit for the manufacturer, and to this end they are adulterated by adding cheaper material.

An article that has gained a well-deserved reputation for honesty and purity, is

UPTON'S MARMALADE

In 1-lb. glass jars, $1.00 per doz.
In 7-lb. wood pails, 7½c. per lb.

Henry Wright & Co.
TORONTO Agents.

For sale by Wholesale Grocers.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

YOU know how much time is wasted, and how your temper is tried in putting up a pound of Lard out of a pail or tub, beside the loss in weight. Why not avoid all this, and let the selling of a pound of "Star Brand" Lard in our 1-lb. carton be as pleasant as selling a pound of package tea. Try it and you will want no other.

F. W. FEARMAN COMPANY
Limited
HAMILTON, ONT.

TARTAN TEA

pays you well, and it satisfies your customers because of

Its rich aroma.	Its refined flavor.	Its potent strength.	Its uniform quality.	Its attractive appearance.

BALFOUR & CO. Wholesale Agents HAMILTON

Have only the Best

Clark's Meats

They will do you the Most Good.

$5 per Case, 64 Packages.

HAVE YOU TRIED

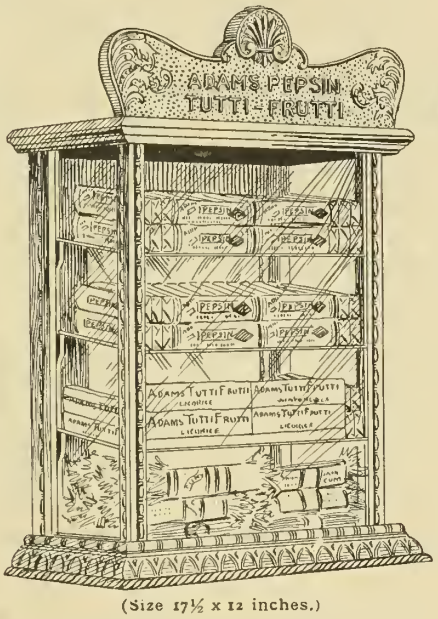
"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.
Canadian Branch: Stanstead, Que.



(Size 17½ x 12 inches.)

This Beautiful

Oak Show Case

with mirror in back is given with the following assortment of gums, viz.:

2 Boxes Tutti Frutti	$ 3 60
2 Boxes Pepsin Tutti Frutti	2 30
2 Boxes Globe Fruit	3 60
1 Box Globe Pepsin	1 00
	10 50
Oak Show Case	4 00
	$14 50

Price, Complete, $7.50.

Send for free advertising matter.

ADAMS & SONS CO.
(Toronto Factory) 11 and 13 Jarvis St.,
Toronto, Ont.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

G. F. & J. GALT 42 SCOTT St. TORONTO. PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

tion has not been helped by the wholesalemen buying second grades of fish rather than pay full figures, so that the goods have not given the satisfaction they should. Oysters are quoted higher. Pineapple is quite scarce and tending upward. In condensed milk, the demand in this market tends to fall off.

GREEN FRUITS—Oranges continue to have first place. In Valencias, the sale is large, and rather higher prices rule. Californians show no change in value, but are dull in demand. A few Javas sold where something very nice is required. Lemons are lower, and show but a fair sale. The smaller fruit is preferred. Prices are quoted lower this week. Apples are a little more plentiful, owing to some coming here from the wrecked steamer at Yarmouth, but there is little change in price. Bananas show a better sale, and will continue to push to the front. Prices remain even. A few cranberries are offered.

DRIED FRUITS—In evaporated apples, the stock is very light and higher prices rule. There is a fair demand. The supply seems to have been very short. Dried will not take their place, though they are higher in price than for some time. Californian prunes are rather higher, and a very firm market is expected. The best selling sizes are getting scarce. In raisins, our market is a dull one. There are quite large supplies for the season, and limited sale. Reports from outside point to higher figures. Seeded have a fair demand, but stock is not large. Currants move slowly at even figures. Figs are dull. Dates have a fair sale, and are firmly held. Onions are easy. Held stock is giving out in quality. Spanish ouions are to hand. They are some three weeks earlier than usual. They find a good sale.

SUGAR—This seems to be a matter of increased interest in the United States, as many houses, who have not before handled it, are now active dealers. The drawback received for export is enabling them to offer in Canada, and they are making increased efforts to get a hold on our market. So far, sales have not been large, and they are almost entirely granulated. Though some foreign yellows have been received through American shippers, prices show very little change. Our refineries are not inclined to lose any business.

MOLASSES—There has been quite a quantity of Porto Rico already received, and, owing to a bare market, has gone freely into consumption at full figures. There is quite a quantity afloat here, and the success of the importations depends, of course, on the firmness of the market at the Island. Considering the high price that has ruled there, naturally, there is some risk. In Barbadoes, there is now a fair supply of new owing to the arrival of the West India steamer. Prices are firmly held, but well under the figures asked for Porto Rico. There is still some demand for New Orleans. Syrup is very quiet.

PRODUCE—Eggs did not drop as low as usual this season before Easter, owing, no doubt, to it being so early. They gained in strength just before the day, but reacted right after. Butter is rather firmer, particularly for best stock. Off grades are low and dull. Both in cheese and creamery butter, some arrived on our market from the west, but affected prices little. Cheese has been low here and dull.

FISH—With the close of Lent there is a quieter market. In pickled fish rather easier figures are noted, but stock is very small. In dry fish, particularly cod, if there is any change, values are higher. Receipts are light. Fresh fish are scarce. Haddock continue to be imported from Boston to supply the demand for finnan haddie. Hake holds firm. Smoked herring continue to be the dull feature. Halibut have had a good sale at full figures. We quote: Large cod, $3.85 to $4; medium, $3.75 to $3.85; pollock, $1.90 to $2; Grand Manan pickled herring, $1.80 to $1.90 ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5½ to 6c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; lobsters, small, 3½ to 4c.; do., large, 10 to 12c.; halibut, 10 to 12c.

PROVISIONS—In barreled meats but a fair business is being done. Packers show a large range in prices. Beef, which has been offered very low, is higher. The very low prices of lard have led to free buying on the part of our trade.

FLOUR, FEED, AND MEAL—In flour, there has been more movement during the week. Stocks had become very low, and the strength being in the market, led to quite free buying. As compared with last year, values have been low. The outlook is towards higher prices. In feed, our dealers find it hard to get supplies, and figures are high. Oats and oatmeal are firm, with but fair sale. Cornmeal sells freely at the prices quoted last week. Beans are dull at easy prices. Barley, etc., keeps high. Hay is still dull and very low. Seeds are having a freer sale. In clovers and Canadian timothy, values are rather firmer. We quote as follows: Manitoba flour, $4.65 to $4.75; best Ontario, $3.80 to $4; medium, $3.65 to $3.75; oatmeal, $3.90 to $4.00; cornmeal, $2.15; middlings, $20 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 90 to 95c.; yellow eye beans, $1.75; split peas, $4 to $4.10; round, $3.25 to $3.40; pot barley, $4.10 to $4.25; hay, $7 to $8; timothy seed, American, $1.65 to $2.00; do., Canadian, $2 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Parrsboro, N.S., is to have a board of trade.

Some cars of potatoes for Toronto passed through St. John during the past week.

A. F. Randolph & Sons recived another car of New Orleans molasses this week. This is their third within a short time.

J. F. Estabrooks & Son received a shipment of Spanish onions this week. They are much earlier than usual this season.

THE GROCER is pleased to report that Mr. J. C. Stewart, of The Maritime Merchant, who has been very ill, is much better.

Mr. A. S. Bowman, who manages the brokerage business for his father, I. C. Bowman, made a flying visit to Montreal and Ottawa this week.

Geo. Ellis, formerly of St. John, is continuing the milling business of the late A. L. Calhoun, at Wolfville. The principal output is cornmeal.

Hall & Fairweather, tea importers, shipped, this past week by steamer Halifax City, to London, some China teas to fill an order received from there. This is a new departure caused by the scarcity of low grades in that market.

Said Mr. Joseph Tilton, of Smith & Tilton, the Maritime agents for the Windsor salt people: "We are finding, in spite of increased competition, a larger demand than ever for our salt."

Smoked herring continue so dull that the fishermen of Grand Manan and other points are looking for a more profitable way of curing these herring, and this spring will see a number of new factories for preparing sardines and kippers.

The late decision of the Treasury Department at Washington that the destination of all goods in bond must be stipulated in the bond, has called out a protest from the Boston Chamber of Commerce. Large quantities of Canadian goods pass through Boston for export, and it is the fear that this trade would go to St. John and other Canadian ports, that has lead to the protest, as shippers find it necessary to often change the name of the point of destination.

Ask Your Wholesale House for

FIGS AND DATES

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP, 7 Jarvis Street, TORONTO.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label Tomato ..Ketchup

Made from selected, well ripened tomatoes, spiced to a nicety to suit most delicate of palates, and put up in sterilized bottles. . . .

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Pure Gold Goods Pay You.

Take **BLACK DIAMOND COFFEE** for instance. The prices are:

Pure, Whole or Ground, 20c. per lb.
With Chicory, 18c. "
½-lb. Tins, $1.40 per doz.

It retails for **30c.** per lb. and satisfies every customer. A trial can will satisfy you, too.

Pure Gold Co., Toronto

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

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W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

ENGLISH ARMY BLACKING

STANDS ALONE.

It has no equal for a lasting polish. It is a trade winner.

Sold by all wholesale dealers and

The F. F. DALLEY CO. LIMITED

HAMILTON, CANADA.

CURRENT MARKET QUOTATIONS

April 7, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	16	14½	15½	12	14	.....	.....
" " pound prints	.....	.....	15½	17	17	18	.....	.....
" " tubs, best	.....	.....	13	14	16	18	.....	.....
" " tubs, second grade	.....	.....	10	11	14	16	.....	.....
Creamery, tubs and boxes	20½	21	19	20	19	20	.....	.....
" prints and squares	.....	21	20	22	20	22	.....	.....
Cheese	10	10¼	.....	11	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	90	95	95	1 00	85	95	.....	80
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	80	85	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 00	1 10	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	90	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 50	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	.....	1 50	1 25	1 50	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 30	1 45	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 20	1 25	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	1 20	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	1 45	.....	1 60	1 15	1 25	.....	.....
" Cohoes	95	1 00	1 05	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	10¼	11	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	16	18	18½	23	10	11	.....	.....
" other brands	23	35	16	17	16	17	.....	.....
" P. & C., ¼'s	23	25	23	25	23	25	.....	.....
" " ½'s	33	36	33	36	33	36	.....	.....
" American, ¼'s	4	5		5	4	5	.....	.....
" " ½'s	9	11		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 85	1 45	1 20	1 60	...	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$.....	$.....	.....	.....	6 00	6 50	.....	.....
" " 420's, large	5 00	5 50	.....	8 00	6 00	6 50	.....	.....
" ordinary	.....	.....	5 50	6 50	5 00	5 50	.....	.....
" Jamaica, per bbl	.....	.....	.....	.....	5 50	6 00	.....	.....
" California Navels	4 00	4 25	3 50	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 25	3 50	.....	.....	.....	.....
" Marmalade	.....	.....	3 00	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 00	3 00	2 50	3 00	3 00	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 50	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	4 50	3 00	5 00	.....	.....
Cranberries, per bbl	7 00	8 00	6 50	7 00	9 00	10 00	....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	4 00	...	.....	.....	.....
Almeria Grapes, per keg	9 00	10 00	.....	.....	6 00	7 00	....	.....
Danvers onions, per bbl	.....	.....	3 00	3 25	2 25	2 50	.....	.....
Red Weathersfield onions, bbl.	.....	.....	3 00	3 25	.....	.....	.....	.....
Cocoanuts, per 100	.....	.....	4 00	4 50	.....	3 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	.....	$4 40	.....	$4 53	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 35	.....	4 48	.....	4⅗	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 45	.....	5 63	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 55	.....	5 73	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 05	.....	5 40	.....	.....	.....	7
Powdered, bbls	.....	4 80	5 12½	5 30	5¾	6	.....	6¾
Phœnix	.....	4 20	.....	4 33	.....	.....	.....	.....
Cream	.....	4 20	.....	4 33	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 23	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 10	....	4 13	3¼	3½	.....	.....
No. 3 yellow	.....	3 90	.....	4 03	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 80	.....	3 93	.....	.....	.....	.....
Trinidad	.....	3¼	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Brigbt	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	30	26	45	28	35	35	45
Barbadoes	.....	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....		.....	.....	25	28	.....	....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 30	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 25	2 80	2 95	.....	3 25	....	. .

COUNTRY PRODUCE

Eggs, new laid	....	16		15	13	14	.....	15
" limed	.....	.....	.....	.....	10	12	.....	.....
" held or cold stored	.....	.....	.....	.....	10	12	.....	.....
Poultry—chickens, dressed	.....	.....	60	80	45	70	.....	.....
Geese, per lb.	.....	.....	7	8	50	70	.....	.....
Ducks, per pair	.....	.....	75	1 00	50	60	.....	.....
Turkeys, per lb	.....	.....	10	14	10	14	.....	. ..
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	.....	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	15	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6½	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	... .	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	13	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7½	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	19	20	16	18	.....	.....
Peaches	.....	.....	12	15	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	....	....	6¾	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	10½	11	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	10	10¼	10½	12	.....	11½
Shoulder hams	.....	10	7½	7¾	8	9	.....	9½
Backs	.....	.....	10	10¾	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	13 50	14 00	13 50	14 00	16 00	17 00
" short cut	.....	.....	14 00	14 50	14 75	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 50	13 00	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 00	13 00	.....	.....
Lard, tierces, per lb	....	6½	6½	6¾	6½	6¾	9	9½
Tubs	6¾	7	6¾	7	6¾	7	.....	.....
Palls	.....	.....	7	7¼	7	7¼	.....	9
Compound, Palls	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7¼	.....	7¼	.....	.....
Dressed Hogs	5 00	5 25	5 00	5 30	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 35	.....	2 40	.....	.....	.....	.....
Cut nails, base	.....	1 75	.....	1 75	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 55	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	....
Linseed oil, raw	.....	50	.....	51	.....	.....	.....	.....
boiled	.....	53	.....	54	.....	.....	.....	.....
Turpentine	.....	68	.....	68	.....	.....	.....	.....

AS POPULAR AS EVER!

Celluloid Starch

for fine Laundry Work, has no equal.

Do You Handle It?

Controlled by

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	...	...	22	25	24	28	.....	... ..
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux waluuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.... .	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 90	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.. ...
Sal soda, per keg	95	1 00	95	1 00	95	1 00	. ....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Pakiug	$0 12	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	14	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17	35	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 50	.....	$1 50	$1 50	$1 60
" 3-hoop, " "	.....	.....	.....	1 70	.....	1 70	.....	.....
" 2-hoop, " No. 2	.....	.....	.....	1 50	.....	1 50	.....	.....
" 3-hoop, " "	.....	.....	.....	1 65	.....	1 65	.....	.....
" 3-hoop, painted, No. 2	.....	.....	.....	1 50	.....	1 50	.....	.. ...
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	9 50	10 50
" " 1	.....	.....	.....	7 00	.....	7 00	8 50	9 50
" " 2	.....	.....	.....	6 00	.....	6 00	6 50	7 00
" " 3	.....	.....	.....	5 00	....	5 00	5 50	6 00

SHIPPING ROOM—CHASE & SANBORN, MONTREAL.

The Plant and its Cultivation

(CONTINUED)

IN selecting a spot to locate a coffee plantation, the same general rules are observed throughout the coffee-growing districts of the world, viz.:—equable climate and a rich virgin soil where the forest has been growing thick and heavy.

The Planter selects moderately gentle slopes or hill sides, protected from the wind, which is sure death to the plants, with running streams for irrigation purposes, as a constant even moisture is necessary for the full development of the plant. Land being selected, his next move is to secure his plants. These are sometimes obtained by taking root shoots from the old fields. But, in the cultivation of coffee, the same relative improvements have been made that exist in other industries, and the modern method is to select young and thriving plants from the nurseries. These are set out in holes in order to secure a constant supply of water, and are arranged in rows from eight to ten feet apart.

By pursuing this more recent method, the planter secures not only a healthier lot of trees, but obtains a crop about a year in advance.

At the end of three years the plants commence bearing a small crop, but do not fully mature in less than six years, when the crops are usually very large, a single tree frequently bearing from three to four pounds of berries. The limit of productiveness for a coffee plant is about thirty years, after that age, if any fruit forms it is almost worthless.

CHASE & SANBORN

Proprietors of "Seal Brand" Coffee,

MONTREAL

MANITOBA MARKETS.

WINNIPEG, April 3, 1899.

EASTER has brought warmer weather, and consequently a more active movement in business of all kinds. The wheat market is in a very excited condition, owing to the alarming reports as to the damage to the winter wheat crop of the United States. The reports from Nebraska and the Missouri districts are very bad indeed. The market varies with each fresh report received, so that it is impossible to quote prices. The opinion of experienced grain men is that the damage is heavy, though the extent of it cannot be known for a week or ten days yet. They think, however, that it is sufficient in any case to considerably increase the price of wheat in this market. The deliveries at elevators are very small and will not increase until after seeding. The roads in the country are breaking up, and in many districts sleighing has disappeared.

The Manitoba Health Food Co. have established themselves in new quarters in the very centre of the city. They handle the health foods from Battle Creek, Mich., and also manufacture meatosse and nut butter.

E. B. Nixon, of The Hudson's Bay Company, arrived home last week. He reports the tone of business more active and healthy in Eastern Canada than in the various cities of the United States which he visited.

Tea sellers are all visiting our city just now. So far as ascertained, no actual orders have been given, but limits will likely go forward in a few days. The China market looks as if it would be very strong.

CANNED GOODS—Corn and tomatoes are particularly firm and there is no likelihood of decline until new packs are in. Tomatoes are quoted at $2.20 to $2.25 per case. Peas are in fair demand and the stocks on the market are sufficient for requirements, this week's quotations are $1.90 to $2.20, according to grade. Beans (string and wax) are not plentiful and prices are firmer than for several months. $2 is the present quotation. Fruits are scarce with the exception of strawberries, of which there was some surplus stock from last year. There is no change of prices in these lines.

Coffee market is dull and unchanged, except in the case of fancy old Government Javas, which are high and not likely to decline. No. 5 Rios are quoted at 9½c., fancy old Government Java 33c., and fancy Aden Mocha at 30c.

Cereal market is unchanged. Rolled oats are being principally purchased from the Ogilvies' new mills aud the quotations are $1.90 to $1.95 for 80's. Beans are very firm and rather scarce, fancy hand-picked are worth to-day $1.35.

New maple syrup has not arrived as soon as expected, and, in fact, will not reach here for another couple of weeks, owing to the late season in the Province of Quebec.

Tapioca and sago have experienced quite a sharp advance within the last two months, and, as stocks are low and direct shipments will not arrive for at least three months, there is likely to be something of a dearth in this article. Price, 5¼ to 5½c. per lb.

DRIED FRUITS — Show little change; raisins none, though currants are very cheap. Whether they will prove good property at present prices remains to be seen. Latest quotation is 5⅜c.

EVAPORATED FRUITS — Apricots still remain at 16 to 17c., and the price is so high that sales are very small. Peaches are also dear and slow. Pitted cherries are out of the market altogether. Evaporated and dried apples are both high and scarce. Dried are hard to obtain from the east, and are worth 7 to 7½c. per lb. Fancy table figs are cleaned out, and dealers have not renewed their stocks, as prices were too high. Cooking figs are plenty and cheap, but very slow sellers. Prices range from 4½ to 6½c. per lb.

PRODUCE—Shows no changes for the week.

GREEN FRUITS—A further sharp advance in oranges is still looked for.

THE MAN AT THE SCALES.

Unless an exact man, the user of the store scales can inflict immeasurable and untraceable losses that do not show until the semi-annual or annual inventory is taken, says The American Grocer. Down-weight, or overweight, is the ruthless foe of profits. It strikes at the vitals of the business, and, as, drop by drop, water wears away a stone, so the steady, careless weighing of helpers eats into capital.

A pound of butter reweighed by a customer turned the scale at 18 instead of 16 ounces, and demonstrated that the careless salesman had given away 3c. besides the cost of the service. If, in the store where that happened, two tubs of butter are cut up every day in like fashion, not less than $1.50 to $2.00 goes to waste, or over $600 per annum. If coffee is carelessly weighed and each buyer gets from one-half to one ounce overweight, another big loss is sustained. And if general carelessness in weighing is the rule, then the entire business becomes unprofitable, and the proprietor is ready to affirm that "there is no money in the grocery business."

The man at the scales must be exact, or else he is a menace to the business. Exact weighing demands accurate scales.

NO REJECTED BRITISH TEAS.

During the month of March, 105,668 packages, comprising 4,937,789 lb. of tea, were passed by the examiner at New York, and 2,644 packages, comprising 174,948 lb., were rejected.

Of the tea rejected, 4,500 lb. were Foochow Oolong, 4,782 lb. country green, 24,300 lb. Pingsuey, 121,986 lb. Japan, 18,180 lb. Japan dust and 1,200 lb. Canton tea.

In Indian and Ceylon teas, 185,753 lb. were passed and not one pound rejected. This, it will be remembered, was the experience of the imports of these teas during the whole of 1898.

THE RETAIL MERCHANT OF 1900.

What changes may we look for within the next few years? This is the query on which all retailers with small capital may well ponder. Already the thoughtful merchant has recognized the necessity for the adoption of safeguards to prevent the loss of capital. It may be said that hard times have made people the more careful of their dimes, or that the great department stores in the cities, with their peculiar methods, have made a hole in the small merchant's profit, or that it is the ever-extending trolley line or the frequent cheap excursions to the large centres. It may be said that it is the mail-order houses supplying the consumer. But, say what you will, there is no denying the fact that changes have come and that changes are still going on. Let every merchant, therefore, fortify his business by adopting the soundest rules. Let him collect his accounts promptly; let him sell more nearly for cash; let him meet competition rationally; let him push profitable goods energetically and restrict his buying to what he can sell, and sell quickly. The necessity of the hour is to make the business pay, whatever it is, or else the retailer must prepare to join the wage-workers of the world with whatever grace he can command.—John T. Plummer.

TORONTO PRODUCE FIRM SELL OUT.

H. P. Gould & Co., produce and commission dealers, Church street, Toronto, have sold out their business to F. W. Auston, of Brighton, Ont., and M. J. Gillard, Spadina avenue, Toronto, who will continue the business under the style of F. W. Auston & Co.

Mr. Alex. Wills, Montreal, spent a few days in Toronto this week. Mr. Wills has a good many friends in the trade in the "Queen City."

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

Ceylon and Indian Tea has advanced nearly three cents per pound.

"Grand Mogul"

Tea will not be advanced until our heavy purchases of teas are exhausted. Its high standard of excellence will be maintained under all circumstances.

"Grand Mogul" Baking Powder equal to the best in the world at less than half the price.

T. B. Escott & Co.

Sole Agents — London, Ont.

Coffee

Shipments received this week :

Caracas,
Mexican,
Private Growth Java.

All magnificent roasters.

WARREN BROS. & CO.

TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in

Butter, Eggs, Cheese, Dried and Fresh Fruits, etc.

Canadian Agents for **HONDI** Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. **BEST PROFIT.**

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

The Why of it.

There has been very little change in the value of genuine high-grade Java and Ceylon Coffees, notwithstanding the fact that there is such a large surplus of cheap, medium and low-grade South Americans offering under different names.

Well posted dealers know this, and that is why so many pay a premium for EXCELSIOR BLEND over other so-called best Brands. They know they are getting value for each cent in EXCELSIOR.

It is a perfect Blend of highest grades. There is

only one Excelsior.

Todhunter, Mitchell & Co.

Importers Highest Grade Coffees,

TORONTO.

Don't Pay Freight on Water!

Obtained Gold Medals:
COLOGNE, Jan. 1889.
CHICAGO, ILL. (World's Fair), 1893.
STOCKHOLM, SWEDEN, 1894.
BERLIN, GERMANY, 1896.

FLORENCE, ITALY.
Silver Star and Green Ribbon of the Royal Academy of Science.

BUY CONCENTRATED GRAPE WINE VINEGAR and make your own vinegar.

You get a better article than the ordinary so-called "White Wine" Vinegars, which do not contain one drop of "WINE," but are made from spirits, second grade alcohol, beer (slops), cider, and IMPURE dilute ACETIC ACID.

(See Revenue Act relating to production of Vinegars.)

GROCERS

Have you ever looked into your vinegar business closely? If you have, you must have noticed several things. Have you not noticed how murky and scummy your vinegar gets if kept a long time; the objectionable vinegar eels "or mother" that are created? Have you never thought of saving yourself **FREIGHT ON WATER, FREIGHT ON HEAVY BARRELS,** bother of taking down, reshipping and getting returns for barrels, etc.? **THINK A MINUTE,** and you will see the advantage in buying Concentrated Grape **WINE VINEGAR. UNSCRUPULOUS** travellers, no doubt induced by their principals, are decrying Concentrated Grape Wine Vinegar. Do you know why? Our vinegar is getting in with all live, wide-awake, progressive grocers and pickle manufacturers, and the loss of trade is hurting the **VINEGAR COMBINATION.** If our vinegar wasn't a **GOOD** article, and wasn't pinching them, do you think they would bother about it? **NOT A BIT.**

You don't like COMBINES, do you?

You want pure, healthful goods for your customers. If you want the purest Vinegar that can be made—that has received the highest awards for purity at all the Health Exhibitions (where shown)—that has the endorsation of the highest medical authorities of the world—**BUY CONCENTRATED GRAPE WINE VINEGAR**—imported direct from the celebrated Rhine Wine District of Germany.

Don't let **COMBINE VINEGAR TRAVELLERS** run your business—investigate for yourself.

FOR SALE BY

The Eby, Blain Co., Limited,	Toronto	Jas. Turner & Co.,	Hamilton
Perkins, Ince & Co.,	"	C. E. Jarvis & Co.,	Vancouver, B. C.
The Davidson & Hay, Limited,	"	T. H. Cairns,	Winnipeg, Man.
John Sloan & Co.,	"	A. M. Smith & Co.,	London
Warren Bros. & Co.,	"	Ed. Adams & Co.,	"
Lucas, Steele & Bristol,	Hamilton	Watt, Scott & Goodacre,	Montreal
W. H Gillard & Co.,	"	H. N. Bate & Sons,	Ottawa
Balfour & Co.,	"	Spratt & Macaulay,	Victoria, B. C.

Sole Importers, **W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO, CANADA

Samples, Circulars and References mailed on application.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent BM&Co TRADE MARK. Brand

ENGLISH
BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. **1-LB.** DOES THE WORK OF **2-LBS.** OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST.

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. SPENARD, general merchant, St. Jean de Chaillons, Que., is offering 60c. on the dollar.

Michael Scanlan, grocer, Montreal, has assigned.

W. H. Payzant, grocer, Windsor, N.S., has assigned.

Wm. Holden, grocer, Sturling, Ont., is offering 60c. on the dollar.

P. Bougie, tobacco dealer, etc., Montreal, is offering 35c. on the dollar.

Louis Rainville, general merchant, South Casselman, Ont., has assigned.

Henri Roberge, general merchant, St. Evariste Station, Que., is offering 40c. on the dollar.

E. A. Dool, general merchant, Easton's Corners, Ont., has assigned to James T. Tennant.

PARTNERSHIPS FORMED AND DISSOLVED.

Turner & Ralstar, grocers, Kaslo, B.C., have dissolved.

Vincelette & Robin, general merchants, Ely, Que., have dissolved.

M. J. McLeod, general merchant, Lacombe, Man., has admitted A. Gilmour.

Newman Bros., grocers, Castleton, Ont., have dissolved, W. S. Newman continuing.

Sivart & Anderson, grocers, Vancouver, B.C., have admitted W. G. Bell and — Smythe as partners.

Edgar A. Wright and Jules Gosselin have registered partnership under the style of Wright, Gosselin & Co., Montreal.

Norman S. Croker and Albert V. Boucher have registered partnership under the style of Croker & Boucher, tea dealers, Montreal.

Joseph O. Bouchard and A. Jas. Turcotte have registered partnership under the style of Bouchard & Turcotte, general merchants, Magog, Que.

Turnbull & Co., grocers, etc., Digby, N.S., have dissolved, H. T. Warne retiring and Arthur Turner admitted a partner under the old style.

E. & E. Shaffner, grocers, etc., Digby, N.S., have dissolved, J. E. Shaffner retiring, Edgar Shaffner continuing under the style of E. Shaffner & Co.

Lewis Winestein and Macks Winestein have registered partnership under the style of L. Winestein & Son, general merchants, Drummondville, Que.

Schantz & Thamer, late of New Dundee, have dissolved partnership, and J. G. Wing continues in Mr. Schantz's place, with the firm name of Wing & Thamer.

F. Bentham and Edwin Brown, who have been conducting business under the style of F. Bentham & Co., grocers, etc., Merritton, Ont., have dissolved, F. Bentham continuing under the old style.

SALES MADE AND PENDING.

Stanislas Demers, grocer, Montreal, has sold out.

Edward Koorey, grocer, Springhill, N.S., is selling out.

The assets of G. E. Harvey, grocer, Point a Pic, Que., are to be sold on April 12.

Hartman & Co., produce dealers, etc., Victoria, B.C., are selling out by auction.

Hay & Phillips, general merchants, Badjeros, Ont., advertise their business for sale.

The stock of the estate of Sadlier Bros., general merchants, Wiarton, Ont., has been sold.

The stock of J. E. Lebrecque, grocer, Montreal, has been sold at 72½c. on the dollar.

The stock, etc., of O.S.V. Ross, general merchant, Mission City, B.C., are to be advertised for sale.

The stock of B. M. Harlow, general merchant, Caledonia Corner, N.S., has been sold by the sheriff.

CHANGES.

G. W. Cann, general merchant, Fulton, Ont., has sold out to D. Gowland.

A. Gale, general merchant, Alma, Ont., has been succeeded by Reid Bros.

Stirritt & Co., general merchants, Petrolia, Ont., are giving up business in that place.

Shepard & Beacon, grocers, Clinton, Ont., have been succeeded by Beasom Bros.

F. Bedard, general merchant, St. Samuel de Gayhurst, Que., has retired from business.

Manuel & Ruttan, general merchants, Donald, B.C., are contemplating giving up business.

A. L. Brown has registered as proprietor of A. L. Brown & Co., grocers, Lennoxville, Que.

Oscar Ducharme has registered as proprietor of O. Ducharme & Co., grocers, Magog, Que.

Campbell & Co., general merchants, Williamstown, Ont., have removed to Richmond, Que.

Hillborn Bros., Baden, have sold out to I. R. Schantz, late of Schantz & Thamer, New Dundee.

Joseph Lacomb has registered as proprietor of Lacomb, Anterne & Co., general merchants, Montreal.

Polmire Daze, wife of Zephirin Boismenu, has registered as proprietress under the style of Z. Boismenu & Co., grocers, Montreal.

FIRES.

The stock of A. E. Morris, tobacco dealer, etc., Montreal, has been damaged by smoke and water; insured.

DEATHS.

Frank Hyde, grocer, Dartmouth, N.S., is dead.

H. Guilbault, general merchant, Fannystelle, Man., is dead.

Norman McInnes, general merchant, Tiverton, Ont., is dead.

Thomas Green, grocer, Middle Musquodoboit, N.S., is dead.

A COSTLY BARGAIN.

By Tom Swalwell.

"YES," said Mrs. Jacqueth, a lawyer's wife, of the town of Rochdale, "I got that rocking-chair you are sitting on from a departmental store for $3 98. Don't you think it is a bargain?"

"No, I really don't," said her friend, Mrs. Stapleton, the doctor's wife. "If you only knew how much it really did cost, you wouldn't think so either."

"Why, whatever do you mean? That was all I really paid for it, except 40c. express charges."

"But that was not all it cost you, my dear Mrs. Jacqueth."

"Why, I can show you the bill, Mrs. Stapleton, if you doubt it."

"Let me explain, my dear. You know Mr. Douglass, the furniture and carpet man, on Main street? Well, he happened to be in the express office and saw this chair with your name attached, along with the name of the people you got it from. You are probably not aware that Mr. Douglass bought the Chisholm property? Up to the day he saw this chair in the express office, your husband had always done his legal business. He at once went off to Mr. Marshall, the other lawyer, and engaged him to search the titles and draw out the papers in connection with the transfer of the property The doctor told me that Douglass gave Marshall a cheque for $35 for his work. You know that Mr. Marshall's motto is 'that it is only just, right and proper to spend his money among the people where he makes his living,' so you see, my dear, this chair cost you really about $25, allowing for Mr. Marshall's time doing the work."

When Jacqueth came home that evening to dinner, his wife told him about the mean way he had been treated by Douglass.

Mr. Jacqueth was a level-headed fellow, and saw through the whole thing at once. Said he: "Why a lot of people want to rush off and spend their money away from home, I cannot tell. Do you know, that blessed chair of yours has cost over $25 already, and how much more it will cost when it gets abroad that I am sending away money to buy a lot of trumpery we don't want, I cannot tell. From this out, spend your money where I have to make my living."

The $3.98 rocker was the last importation into the Jacqueth household.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancouver, Victoria, St John's, Nfld. Quebec.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

A PROTEST AGAINST THE SUGAR DUTY.

EDITOR CANADIAN GROCER,—I see by a report in the daily papers that the Canadian sugar refiners purpose asking increased protection from the Government against foreign sugars. I should like to know if it is possible for the retailer and the general public to get any protection against the abominable stinking stuff that these same refiners are sending out to the trade as fit for human food!

If the Canadian public are to be duped with glucose or some other rank substitute for pure sugar, the sooner the bars are taken down the better, and let us have the best sugar the world produces, free of duty, until our refiners have learned to protect themselves by making such a class of sugars as will preclude the importation of foreign goods. The sugar magnates, like the pickle lords, have been so babied with protection that they appear to think that any kind of goods will do for Canadians, if only the price is low enough. I believe, sir, that there are enough British blood and principle in us to cheerfully pay the best price for the best article.

As a probable cure for the evil practice of foisting inferior manufactures upon our citizens, I humbly suggest that we retailers and wholesalers petition the Minister of Finance to insert a clause in the tariff bill this session, empowering the Governor-General-in-Council to suspend the operation of the Customs tariff upon any article enumerated in the tariff list, when it is shown that the quality of such article, as manufactured in Canada, has deteriorated from a fair and reasonable standard, until such standard has been reestablished. This would be double protection, protecting the public from the imposition of inferior goods, and compelling the manufacturers to protect themselves from outside competition by keeping up the standard of quality. I believe, sir, that your agitation of the pickle question has tended to improve and sweeten that branch of trade, and if the sugar magnates do not take a hint and give us better soft sugars, I trust that you will assist us in putting them in a pickle.

SWEET PICKLE J.

CEYLON TEA SHIPMENTS.

The shipments of Ceylon tea to the United Kingdom for the month just ended will approximate 7,000,000 lb. Compared with the same period last year they stand thus:

	Feb. 1898. lb.	Feb. 1899. lb.
To United Kingdom.....	6,726,001	7,000,000

The estimated shipments to the United Kingdom for March are 8 to 8½ million lb., that is to say, this amount will be available, but whether it will go forward is another matter, as tonnage is likely to be scarce, owing to the plague in Calcutta, as we have already explained. — Times of Ceylon, February 28.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT

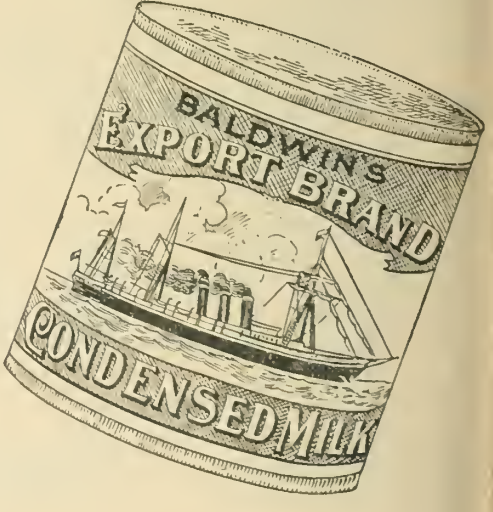
SEALED STICKY FLY PAPER.

Ask Your Jobber.

The Dominion Analyst places Baldwin's

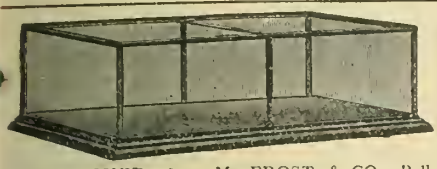
EXPORT

Brand Condensed Milk at the head of the list in competition with all other brands on the market.



ROSE & LAFLAMME, Selling Agents, Montreal.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.



ESTABLISHED 1874—M. FROST & CO., Belleville, Ont., manufacturers of Show Cases of every description; Store, Bank, Office Fittings; Wood Grills and Automatic Turnings. Catalogues and drawings furnished.

BUY
Star Brand

COTTON CLOTHES LINES
—AND—
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

Your Interests

and ours are identical, and because we appreciate this fact we strive to retain your good-will. Corn has more than doubled in price of late, but we have advanced our prices on Brooms only 10% so far. This is one of the advantages that we can offer you because of the strong position we occupy in our ability to carry at all times a very large stock of the raw materials in our warehouses.

The advance in the price did not find us unprepared—we did not have to go into the open market and buy our raw materials at high prices. NOW, we share our good fortune with YOU, but upon strict business principles we cannot accept orders for future delivery. By buying NOW you will save money—our present stock will not last long. We shall have to advance prices further as soon as it is gone.

Boeckh Bros & Company,
Mfrs.,
Toronto, Ont.

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The North American Chemical Co. Limited

GODERICH, ONT.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak . . . } Smoking

Free Trade . . .
Currency . . . . . } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

HORSE HAIR.

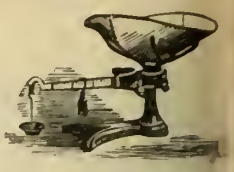
Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

GROCERS, MAKE MONEY!

BE UP-TO-DATE

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON
69 Esplanade St. E., TORONTO, ONT.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED. TORONTO

ASK FOR
MOTT'S

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

COW BRAND GRANULATED SAL SODA . . .

A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your customers will appreciate it.

JOHN DWIGHT & CO.
MONTREAL. TORONTO.

MARMALADE for the Breakfast Table.
PURE JAMS for the Tea Table.

Your customers want the Best, therefore give them

THE QUALITY IS NEVER QUESTIONED.

SOUTHWELL'S

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

Crosse & Blackwell, Limited

SOHO SWEET PICKLES

IN HALF-PINT AND PINT LEVER BOTTLES.

C. E. COLSON & SON, MONTREAL

Current Market Quotations for Proprietary Articles

April 6, 1899.

Quotations for proprietary articles, brands &c., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
lb. cans, 1 doz. in case	14 40
lb. cans, 1 doz. in case	18 00

Cook's Friend—

ize 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
ound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

lb. tins, 2 doz. in case, per doz.	2 00
lb. tins, 3 " "	1 25
lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

iver Cream, ¼ lb. tins, 4 to 6 doz. cases, per doz.	$0 75
nglish Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
itchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. C. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ¾ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins	12 00
Alpha Metal Polish No. 2	9 00

Shoe Dressing— in ¼ gross cases.

French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size: ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 20

CHEWING GUM.

ADAMS & SONS CO. per

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

HERE'S A STARCH WE'RE PROUD OF

It's "Benson's Enamel"

A perfect cold water starch for shirt bosoms and collars and cuffs, or wherever a specially stiff finish or gloss is required.

It's just as good a seller as it is a starch, and that's saying a good deal. Ask any grocer who has been in business for years what he thinks of it. That's a good way to get at the true selling qualities.

THE EDWARDSBURG STARCH CO., Limited

CARDINAL, ONT.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼ s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO. S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0
Mott's Sweet Chocolate Liquors. 0 19	0

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—							
½ lb. Packages, 15 or 30 lb. cases							0 27
¼ & ⅛ lb. " " " " "							0 17
¼ " " " " "							0 28
⅛ " " 5 " "							0 29
⅛, ¼ & ½ " 10 " "							0 29
⅛ " 5 10 15 "							0 30
Bulk—							Brls
White Moss, 10, 15 or 20 lb.							0 18
Feather Strip, " " "							0 20
Ribbon, " " "							0 18
Special Shred, " " "							0 16
Macaroon, " " "							0 16
Crown Desic'd, 12, 20 25							0 16
Special, " " "							0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream sh edded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 22
West In ia	0 16	0 18
Rio choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.			0 90
2	" " "			1 50
2½	" " "			2 00
4	" " "			3 00
8	" Bottle "			6 00
4	" Glass Stop'r "			4 00
8	" " "			6 00

P. O. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz.
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs			1 30
" " 6-lb. "			2 60
Flexman " 3-lb. "			1 30
" " 6-lb. "			2 60

GELATINES.

COX'S

1's		1 10
2's		1 20
3 Quart size,		2 12

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

The——
DETECTIVE AND CONFIDENTIAL AGENCY.
Room 12, Janes Building,
75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

Clothes Pins

Selected and full count, in packages of 4 dozen, 6 dozen —12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes.

Ask for quotations.

Boeckh Bros. & Company
TORONTO.

Manufactured by
The WM. CANE & SONS CO., Limited
NEWMARKET.

MONSOON
INDO-CEYLON TEA.

If you are not serving your customers with Monsoon, it will not be hard to serve them better than you now are, notwithstanding the fact that you are now serving them better than you used to.

We guarantee Monsoon to please your trade or you can return it at our expense.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pin apple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb tin pails 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07¼
Silver Pail 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $1 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $1 00
5 boxes and upward, 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs., $12.00
Maypole Soap, black, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin canisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

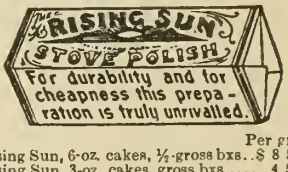
THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—1 lb. fancy boxes, cases 36 lbs.	07¾
Brantford Cold Water Rice Starch—1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—40 packages in case	3 00
Celluloid Starch—per case	3 50
Culinary Starch—Chal' Prep. Corn—1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn—1 lb. pkgs., boxes 40 lbs.	0 06¼

STOVE POLISH.

No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



Per gross

Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

THE F. F. DALLEY CO.

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

	Per gross.
No. 4—5c. size	$3 55
No. 6—8c. size	5 55
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each	60 1-lbs.	0 35
" "	60 ½-lbs. / 30 1-lbs.	0 35
" "	120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

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EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshine, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 81
" Electric Dupl. x	2 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Imp oved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Diamond Jubilee, per case (10 gross in case) 2 75

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but when you buy the following goods you do not lose much.

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, APRIL 14, 1899. NO. 15.

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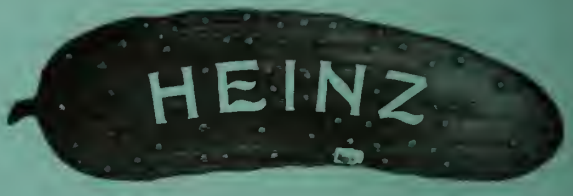
" One factory in Pittsburg sells enough pickles annually to give one to every man, woman and child on earth."

He referred to



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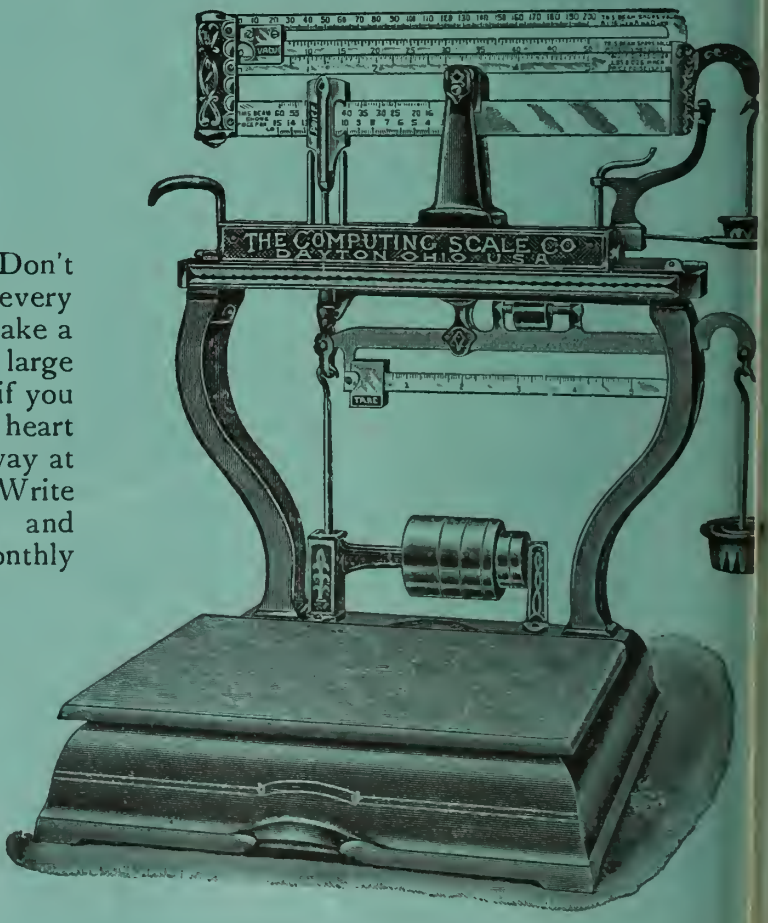

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a second time must of necessity please the grocer and his customers too—that is exactly what my "Pharaoh" 10c. cigar and my "Pebble" 5c. cigar are doing. There is a steady increase in my sales to grocers right along on these two brands. I believe that one reason why this is so is because I give my own personal attention to the selection of the tobacco I use in both of these brands.

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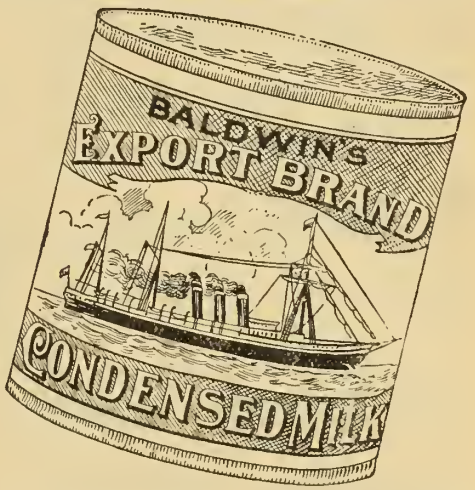

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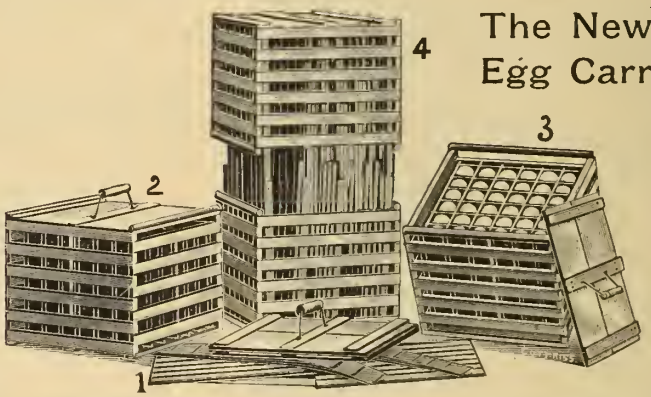

Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

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Has no equal for Farmers' us
Light and durable.
Breakages and miscounts out the question.
Handy for carrying anythi with fillers removed.

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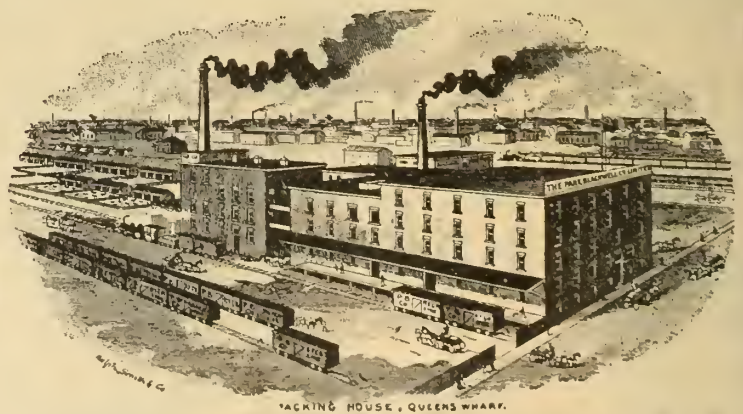

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Pure Lard
Plate Beef
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Dairy Butter
Cheese, D. Appl

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Good Tea.

Good tea is the vital spark of a grocer's business. If your tea isn't good you are wasting time and labor.

The best trade in the world can be spoiled by a poor tea, or a poor trade can be greatly bettered by an extremely fine tea such as comes from Ceylon and India.

These teas, grown under the British flag, and manufactured and packed entirely by machinery, are the purest, cleanest and healthiest in existence.

It takes a long time to convince some merchants of the superiority of them, but once convinced always convinced.

Buy them. Try them.

New York Ginger Ale

Manufactured by the most modern and improved machinery — on strictly scientific principles— from only the purest ingredients.

THE RESULT—

A DELIGHTFUL--
REFRESHING--
INVIGORATING--
HEALTHFUL--

SUMMER DRINK

Packed one dozen in case—5-case lots delivered as far East as Belleville, and as far North as Sundridge—80cts. per dozen. Points beyond these are 10cts. per dozen higher.

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W. H. Gillard & Co., Wholesale Grocers and Tea Importers, Hamilton

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Costs You

$2.40 per doz.

Cases 2 doz. each.

Retails for a Quarter.

Rose & Laflamme

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Batty & Co.

ESTABLISHED 1824.

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OLIVES AND PURE OLIVE OILS.

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Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

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THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, APRIL 14, 1899. NO. 15

CAN RETAILERS DO A CASH TRADE?

THE VIEWS OF THREE RETAILERS.

A FEW weeks ago, a communication regarding the possibility of doing a cash trade, together with an editorial dealing with the same, appeared in the columns of THE CANADIAN GROCER. The writer of the communication questioned whether a strictly cash trade was possible. A few letters have been received at this office in reply to this communication. Three of these are herewith reproduced :

THE CASH SYSTEM FAILED.

Editor CANADIAN GROCER,—Your article in last week's issue, "Who Does a Strictly Cash Business?" was noted with much interest, a response to which I look forward to with even greater. It is a matter which I believe has kept me thinking fully as much as the inquirer of this question, considering the time I am in business ; and I have also finally come to the same conclusion, that it is an impossibility in the grocery business.

I started in groceries and crockery in 1886, and, during said time, I have also attempted repeatedly to do a strictly cash business, but failed to succeed. As far as the crockery department is concerned, I find it would be an easy matter for me to carry it out to the letter, but, as the grocery business is so different, owing to most peculiar circumstances popping up from time to time, that it very often appeared to me to be poor policy to refuse to grant credit.

One of the worst obstacles in the way of a successful cash grocery business is the telephone, notwithstanding that the delivery man was furnished every morning with a certain amount of change to meet all emergencies, yet what was policy to do when goods were delivered, when it happened that the lady of the house was entertaining company, upstairs with the family, this or that. You certainly should not refuse leaving the goods there and disappoint a good customer of one thing or another in said order which perhaps they most particularly needed for the coming meal. In fact, there were scores of objections to telephone orders, so much so that, in course of another year, when another attempt at cash was made, I had my telephone taken out, but only to have it put in again in course of about six months, customers complaining of the inconvenience. Yet, I had thought what I might lose in the sale of goods which would be furnished by my brother grocer (who had telephone connection) when an order was needed in a hurry, convenience or otherwise, I would fully be able to make up by selling them more goods at any time when said customers would come to the store, by being able to show them specialties, new lines, etc., which one finds impossible to do by telephone. But there, again, it proved to me that I was giving a steadfast customer an opportunity of going where the telephone proved such a convenience, that, in calling to pay for the goods received, the customer could hardly be expected to avoid showing appreciation by making more or less further purchases.

Then there is the fruit season when you have daily shipments coming forward. I have no doubt all merchants have seen themselves overstocked, who handle the same extensively ; most particularly grocers in smaller towns. The smaller the town the worse it is owing to the traffic being limited ; while in the city you generally have an opportunity of clearing out the old stock at some price or other for cash, while in the country it is impossible at times, no matter how cheap you offer. It is then policy to sell whether on cash or credit, even if the latter is far from gilt-edge, in order to have a chance to realize something. Then you find many customers who are quite willing to pay monthly or weekly as their pay may be forthcoming, who could not be induced to adopt the strictly cash business, owing to inability or otherwise, which seemed poor policy to see their accounts go elsewhere.

After failing to succeed in the cash I made another attempt, by giving credit in cases of emergency or convenience only until the following fourteenth, as our factories, who pay only once a month, pay on said date. Every bill that went out was stamped thus: Immediately after the fourteenth statements were rendered to parties not having complied with our terms thus : This is positively the nearest I have suggested to coming to a cash business, notwithstanding that many statements require to be rendered many times, and perhaps finally fail even at that in bringing them too ; yet, on the whole, I find it answers my business better than strictly cash, or pay up by New Years, as most of our general stores in our vicinity are doing.

> This bill is due on the following 14th, when kindly remit for same, and oblige,
> Respectfully yours,
> GEO. HASENFLUG.

> This small amount no doubt has escaped your notice, as it was due on the 14th inst. Kindly remit.
> GEO. HASENFLUG.

G. HASENFLUG.

Waterloo, Ont.

NOT PRACTICABLE IN HIS TOWN.

Editor CANADIAN GROCER,—The question, "Can a merchant do a strictly cash business?" interests me intensely. I am afraid not here. Our people are conservative. It is an exclusively agricultural section. They depend on their, say August to October, sale of butter and cattle to pay their bills. We usually get the former at 2 to 3c. a lb. above what we can net out of it, to pay store accounts that have been running a year, often longer. If a customer

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

can't pay any or all of his account, he would feel hurt if asked to sign a note for the balance. Some have told me they never gave a note in their life.

The cattle sold usually go to pay taxes, and some of it, it is true, to the departmental stores—it would be interesting to know how much.

We cannot buy their butter for cash, sell it and live. It is dairy.

What are we to do? If we do not buy their produce someone else will get the trade. Our credit—if we must give it—is for too long. I am afraid the volume of business for cash is not sufficient, but then there are no losses.

S. STEVENSON, JR.

Kinnear's Mills, Que.

In answer to "Subscriber," who asks, "Who does a strictly cash business?" I, as a subscriber to THE CANADIAN GROCER, take the opportunity to throw some light on the subject of the cash basis of business in a general store in a country village. I have been doing business on the cash basis for two and a half years. The first two years I did fairly well, but there was always someone who had forgotten his pocketbook and six miles from home. Are we as business men going to let him go home without his goods, he being a responsible farmer, perhaps worth $6,000 or $7,000? No. I say give him the goods by all means, for if you don't your competitor will sell to him ever after. "Well," says one, "that is a very rare case." But it is not so rare as you would imagine.

For instance, a customer wants a pair of boots for his little boy and does not know the size. Wants to take two pairs and return one. What are you going to do, as possibly the price of the two pairs of boots differs 50c. per pair? Why, you must enter them on your book, providing he or she does pay for one pair and also enter price paid for other pair.

Then a good farmer wants some goods, and he has not the money to advance till, probably, the cheese factory starts. Again, you cannot afford to let him go across the street and get credit, and then buy ever after.

I am doing a cash business, but have to put some names on my book every day. Some pay every day. If they don't pay in one month I ask them, and this is the way I have to deal. I sold $14,000 in two years and only had $40 on my book when the end of the year came. Possibly I will lose it. I had about $1,000 on my books in the whole two years, but claim that the $40, if lost, is not really lost, for, if I had not sold the goods, that is $1,000 worth, I would have been minus of profits on same, and besides holding my customer, so that when he has the cash he would leave it with me.

In some places I believe a purely cash business would be all right, but not here. I think a merchant should study his customers, and he, only, knows whether a cash business would flourish or not.

I would advise to keep it before the peoples' minds that you are doing a cash business and work away till you are rich, then drop out and live a retired life and give some one else a chance.

Lansdowne, Ont. A SUBSCRIBER,

[It is to be hoped other retailers will express their views.—THE EDITOR.]

A SPECIAL OFFER.

W. P. Downey, the Canadian agent for Hires & Co., manufacturers of rootbeer, etc., has just returned from a business trip to New York, in the interest of his several firms. Mr. Downey says they were well satisfied with their business last year, but think the market for this summer beverage could be considerably extended, and. to thoroughly introduce their goods among the retailers, are now prepared to make the following offer: They will give one case of Hires' carbonated rootbeer containing twenty-four bottles, to anyone ordering one gross of Hires' rootbeer. These goods are kept by all wholesalers, and anyone sendin an order as above will be supplied by then with the extra case.

HE PAYS THE RENT.

We hear of one of the greatest retai grocery concerns in this city as doin exactly what their less extensive brethen are sometimes criticized for doing, viz. keeping out of a conspicuous place such goods as give no profit, owing to th negligence of the makers thereof.

Well, why not? The grocer's store, bi or little, is his place, and, as he pays the rent wherefore should he not use its best place for such displays as will best help him pa that rent?

It is reasonable and just that he shoul strive for his own well-being, and that o those dependent on him. He knows, also that goods always bear good margins fo those who make them, and as he has t bear the results of injudicious selling t those whose sole ability to get business lie in cutting prices, whom should he look t but to the man who does this injudiciou selling?

And he pays the rent, helps the poor, an besides stands all the losses which ignorance or vice bring upon families.—Grocers Advocate.

CANED BY HIS FRIENDS.

A pleasing event took place at the ware rooms of T. Kinnear & Co., 49 Front stree east, Toronto, on Saturday afternoon, whe Mr. Charles Patterson, who has been con nected with the firm for a number of years was presented with a handsome gold-heade cane, on the occasion of his severing hi connection with the firm to join the firm o West & Patterson, importers and manufac turers' agents. The presentation was mad by Messrs. A. E. Cutler and F. B. Mason who, in a few well-chosen words, expresse their sorrow at his retirement, and wishe him success in his new enterprise. Th recipient feelingly responded.

Teas Dearer . . .

Months ago we "anticipated" an advance in **Indian** and **Ceylon** Teas and bought heavily. Our "anticipations" are, to-day, **facts,** the market on some grades being 4 to 5 cents dearer. Our stock being large, we can cater to any buyer. We believe that Indian, Ceylon and Young Hyson Teas will be higher for next six months. If you are going to buy within that time, **buy now, don't wait.** Our samples are bringing orders every day.

Circle Tea *AT OLD PRICES.*

Lucas, Steele & Bristol
Wholesale Grocers HAMILTON

Be prepared for the House-cleaning Trade by buying our Hand-Made Brooms. (No sloppy stock), but every broom carefully made and examined before being packed up. . . . . .

Standard Brand Brooms.
Signal Brand Brooms.
Bamboo (Light Handled) Brooms.

Here are the best lines for polishing stoves, etc. :

James Dome Lead. Nixey's Dome Lead.
Royal Dome Lead. Reckitt's 5 and 10c.
Rising Sun 5 and 10c. Enameline 5 and 10c.
Climax Liquid Stove Polish.

JAMES TURNER & CO.,

WHOLESALE GROCERS,
. . . HAMILTON

Spring Shipments

"REINDEER" BRAND

Condensed Milk, Condensed Coffees, Condensed Cocoa, Evaporated Cream.

There is always an active demand at this Season.
It will pay you to keep a well assorted stock of "Reindeer" Goods.

Crown Brand Baking Powder.

Please your customers and increase your profits by handling this powder.
Put up in . . . . . .

1-lb. Round Tins to retail at . . . 15 cts.
½-lb. " " " . . . 10 cts.
¼-lb. " " " . . . 5 cts.

Since placing this powder on the market we have with difficulty been able to supply the demand.
Our guarantee goes with every tin.

T. KINNEAR & CO. 49 Front Street E. **Toronto.**

TRAVELED 40 YEARS WITH BISCUITS.

FORTY-ONE years is a large part of one's life to be spent as a commercial traveler, but to spend all that time in the interests of one firm is perhaps a record-breaker and speaks volumes for both house and traveler.

To Mr. Edward Petter, the general agent for Peek, Frean & Co., biscuit manufacturers, who is now in Montreal on his annual visit, belongs the credit of traveling for this long time in the interests of one firm, and in that time he has covered the whole world with the exception of the continent of Europe.

Asia, Africa, Australia, America, and "The Isles of the Sea," have all been visited by him, and needless to say, in all these places he has done business, so that no matter where you go to-day, if you find Europeans there, you will find Peek, Frean's biscuits also.

In speaking of the world-wide trade and the many markets they now have, he thought Africa was perhaps the best. "South Africa has always been a large buyer of our goods," he said, "but the opening up of the Soudan has thrown open a large market, and we are getting our full share. In fact, so great is our trade there, particularly in one line, 'Metropolitan Mixed,' that we are experiencing great difficulty in getting casks in which to pack them. Australia and India are, and have always been good markets, as well as China and Japan.

"The United States, too, is a good market, much better than you would imagine. Our trade is growing very rapidly there, especially in high-grade goods, so great, indeed, that a few years ago we were compelled to open a depot in New York, through which to supply our American customers.

"Our Canadian trade is very satisfactory, but if your Government would grant us free entry we would do an enormous business here. As it is, the demand for our higher quality of goods is constantly increasing. Especially is this the case with such fine goods as 'Zeller' wafers. These goods are made from the very best materials and are the highest standard it is possible to attain, and we are pleased to see you Canadians appreciate the pains we are taking in this matter. We are also doing a good trade in the cheaper lines, in fact, much more than we expected, all of which goes to show that good goods, rightly put up and properly put before customers, are bound to sell."

Mr. Petter will spend a day or two in Montreal, when he goes to Toronto, London, and Hamilton. He then crosses over to United States territory, and visits some of the larger centres between here and San Francisco. He there takes steamer for New Zealand and Australia, visiting by the way Honolulu and Samoa. After leaving Australia, he visits Tasmania and other islands. Thence he goes to South Africa and other African centres, and from there on home. The round trip will occupy about twelve months.

Mr. Petter says the secret of his success has been that in all his life he has been an enthusiast in his work, and always put the welfare of his employers before everything else. "Another thing," he said, "is, I never allow anything to discourage me. No matter how hard a blow I receive, I always come up smiling. I am on the road to do business. I like my work and have always been used like a prince by my firm. This is the reason why, at my age, I am leaving home and friends to take this long journey. My ambition is to serve my firm to the last—to die in harness."

DOWN BY THE SEA.

The Annapolis valley has grown famous for its apples and their splendid qualities, which obtain better figures after all other crops have been disposed of, especially on the English market. The Western apple dealers recognize this fact and send their representatives on a buying expedition.

The stores are handsomely fitted-up in this district, and one of special mention is that of G. E. Corbett, Annapolis town, who has all the latest improvements in store fittings and fixtures. A number of "Boeckh's" adjustable show tables are used for displaying goods on, and add greatly to the general appearance of this handsome store, which would be a credit to any street in Toronto or Montreal.

Leading brands of Valencia raisins, f.o.s., selected and layer, are quoted at low prices by The Eby, Blain Co., Limited.

THE PUSH that carried IMPERIAL CHEESE

to the front has not slackened. It is still pushing forward with increasing energy, and the merchant who seeks to reach the best trade and best results, must include Imperial in his stock, as every housewife knows it to be the best that science can produce; and every epicure, as the most palatable that the world possesses.

PRUNES

California and Austrian Fruit

SIZES :

30/40 — 110/120

We can sell you.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

HINTS TO BUYERS.

THE travelers of T. A. Lytle & Co. report a large demand for their "Sterling" brand pickles in all parts of the Dominion. Very special attention is being given to the manufacture of this particular brand of pickles.

Gallon apples are being offered by H. P. Eckardt & Co.

The Eby, Blain Co., Limited, offer French red kidney beans at close prices.

Very fine values in all lines of teas are being offered by W. H. Gillard & Co.

The T. & P. pickles, in bulk and glass, may be purchased from Lucas, Steele & Bristol, sole agents in Hamilton.

T. B. Escott & Co. report that they are offering splendid value in prunes, Californian, of the different sizes, Bosnia and French plums.

A complete range of canned fruits is in store with The Eby, Blain Co., Limited.

THE LATE JOHN MAGOR.

Following upon the death of his son, which took place within the last month, THE CANADIAN GROCER is now called upon to record the death of Mr. John Magor, which took place at his residence, Lachine, on Sunday last. Mr. Magor had an attack of pneumonia in February, but recovered sufficiently to move about the house, though he was not well enough to go down to business. On Sunday he was suddenly attacked with heart failure, and died about midnight after only an hour's suffering. Mr. Magor was born in 1835, at Newton Abbot, Devonshire, England, and emigrated to Newfoundland when about 15 years of age. He came to Quebec in 1862 in connection with the firm of James Ross & Co., and to Montreal in 1865, as a member of the firm of James Lord & Co., doing business almost entirely with Newfoundland and in Newfoundland products. In 1880 the firm of Magor Bros. & Co. was formed, and in 1891 the same business was continued under the style of John Magor & Son. Mr. Magor was married in Newfoundland, and leaves a widow and nine children, four sons and five daughters. The family will have the sympathy of a large circle of friends, whose respect and admiration were secured by Mr. Magor's high character and affable disposition.

PICKLES AND RELISHES

Manufactured by **WILLIAMS BROS. & CHARBONNEAU, DETROIT**

Combine HIGH QUALITY
with
LOWNESS IN PRICE.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

To hold your Trade

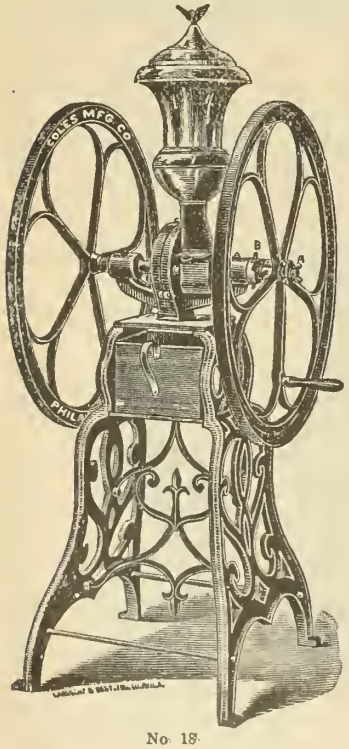
You must please The Public.

LUDELLA Ceylon TEA

always pleases, once tried is wanted again. It has quality, excellent flavor, and is sure to increase your Business.

Lead Packages — 25, 30, 40, 50 and 60c.

H. P. ECKARDT & CO., - TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Pure Wool Soap

Made for the skin of all people—for bath, for toilet—safe, clean, positively pure—the only soap that won't shrink woolens.

Swift & Co., Makers, Chicago.

Canadian Representatives:
W. T. Strong & Co., London.
Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa.
A. E. Richards & Co., Hamilton,

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

AN EXAMPLE OF UNSELFISHNESS.

IN practically every dispute between capital and labor, selfishness is at the root of it. If it is not the employer who is selfish it is the employe, and vice versa.

Through the death of Mr. Richard Cadbury, the senior member of the well-known English cocoa manufacturing firm of Cadbury Bros., the world has learned that there is at least one firm in whom there is no appearance of the quality in question.

For the convenience of its nearly two thousand employes, Cadbury Bros. erected buildings for use as cooking, recreation and dining-rooms, while in the gardens which surrounded the works were placed pretty little arbors where the girls connected with the works could retire in their spare moments to read or gossip.

Not only, however, does the firm take an interest in the present welfare of its employes, but it proposes to look after their future when old age and incapacity for work are upon them, having, with that end in view, in the course of erection 38 dwellings or almshouses, which, exclusive of the site, will cost about $350,000.

The practice of assembling the employes every morning after their arrival at the works at 9 o'clock and reading to them a portion of Scripture may be accounted sentimental nonsense by certain people, but, whether we look at it in that way or not, the motive is obviously the welfare of the working people, while, what is equally obvious, the firm does not begrudge the time which its factory is kept idle in the meantime.

As might be expected harmony prevails among employer and employe, and it is the proud boast of the firm that a labor dispute of any kind has never developed in its works. This, in a land where strikes and labor disputes abound, is significant.

Manufacturers in Canada and the United States often boast of the superior equipment of their factories compared with those of their confreres in Great Britain, but in treatment of their employes they have, as a rule, much to learn from such British firms as that of Cadbury Bros. and others, for there are others.

MILLIONS OF DOLLARS LOST.

When ships go out to sea they not only risk the lives of those on board but the dollars as well of the marine insurance companies.

So far this year the losses have been heavy. Inside of two months the wrecks of the Labrador, the Castilian, the Moravia, and the Scottish King alone have entailed a loss to the insurance people of at least $3,000,000.

Then, there sailed from this side of the Atlantic between January 25 and 29, such vessels as the Arona, Croft, and Port Melbourne, besides others, which must have met with and foundered in the storms which swept the Atlantic after they sailed, for they have not been heard of since.

The loss of the Arona, Croft, and Port Melbourne, meant the loss of another $3,000,000, besides about 300 lives. Taking the several vessels named it is estimated there was a total loss of about $6,000,000 to the marine insurance companies, and there are many many vessels besides these that either foundered or went to pieces upon the rocks.

JAPAN TEA FOR A YEAR.

THE Japan tea market during the past year has been an interesting one on account of its peculiarities.

It was a year ago, all but two weeks, since it opened. The actual date of the opening was April 28. Until May 8, a steady business was done, although at gradually declining prices. On that date, however, heavy buying commenced, with the result that all grades below "finest" advanced.

A month later, cable advices to the effect that the United States intended putting a duty of 10c. per lb. on tea caused a falling off in business and a depreciation in values. And when it was known that the duty was an accomplished fact, the prices suddenly dropped 4 to 5 yen per picul. A yen, it may be noted, is equal to 49 8-10c. in gold, and a picul is equal to 133.3 lb. With the drop in prices, however, came a good demand, especially for the low grades, but this continued only for a few days, as buyers were eager to secure the early second crop leaf, and prices advanced to what they were before the duty excitement developed. For some days the prices paid were higher than those paid for first leaf.

The end of July saw the market again taking a "bearish" turn, and it continued to decline until the third crop began to arrive, and this being particularly good quality, both in leaf and liquor, prices again appreciated. In October, the market became slightly easier, sellers being more willing to meet the views of buyers, but, since then, the market there has ruled steady, and, it is worthy of note, most of the purchases since then have been on Canadian account. The total amount of settlements in Japan up to March 24 last was 214,000 piculs, against 218,000 the same time last year.

Up to December 15 last, according to a statement published in THE CANADIAN GROCER some weeks ago, the quantity of tea shipped from Japan to Canada was 11,283,948 lb., against 8,334,693 lb. to the same date in 1897.

In spite of the ups and downs of the market the range of values in Japan the past season has been considerably higher than it was the previous season. The quality of the leaf and crop has also been better, particularly the third crop, which is said to be the finest ever known in Japan.

IMPORT BUSINESS IN MOLASSES.

IMPORT business in new crop molasses this spring has been exceedingly light so far, and the tenor of recent advices from primary sources is calculated to confuse rather than induce buyers to hurry.

As is customary every year, the early advices, which were rather bullish in their character, have been considerably modified. The earlier reports stated that the quantity of stock being marketed in Barbadoes was very small, that all that was offered was being taken to fill up Newfoundland vessels that were waiting for cargo at the Islands, and that if the price was 15c. no more could come forward. It was also said that the production would fall far short of what was anticipated, that the first canes ground up yielded only about half what was expected, and that rains had retarded the grinding.

All this was three weeks or a month ago, during which period the asking price, first cost at the Islands, was firmly held at 12c.

Apparently, however, the gentlemen who circulated these views did so without careful investigation. This, at least, is the inference to be drawn from the fact that prices have suddenly declined 1c. at primary points, and that, lately, there have been firm offers to importers, both in the Maritime Provinces and in Montreal, at 11c.

It is understood that business has been placed at this figure, but not for any large quantity of stock as yet.

Based on this price, the early importations this spring will cost a good deal more laid down in Montreal than the first purchases last year. These latter were made at 8c., so that prices this year are fully 3c. higher than last season, and this difference in cost will naturally mean considerable to the consumer if the same ratio of increase in cost is maintained between the two years throughout the current season.

CURRANTS VERY BULLISH.

D. Pasqua's letter from Patras in regard to currants states: "Market has been exceedingly active for the last 8 to 10 days, and prices have advanced 1 to 2s., according to quality. Fine grades for the English markets have been in great demand, and fully 2s. more have been obtained. The lower grades of provincials have advanced 1s.

"The reason for this advance is the extraordinary consumption of fruit this year in the United Kingdom and colonies. Although our shipments this season to England to the end of February have attained the quantity shipped last season until the end of August, the stocks in England, on March 1, were lighter than ever, over 10,000 tons will be required for the supply to the new season. On the other hand, the continued drought in Greece puts the condition of the new crop in a most unsafe position, and should this dry weather continue for another fortnight, one-third the crop may be safely considered as lost.

"Besides, actual prices are so low that speculation is certain to be tempted, and those who can hold do not even think of bringing their fruit on the market."

A GRATUITOUS INSULT.

THE member for North Ontario in the Ontario Legislature, Mr. W. H. Hoyle, is a business man, and as such he has seen enough to convince him that the division courts of the Province are not conducted, as a rule, in a business-like way. In his own county, for example, he held that one judge was sufficient, and accordingly brought in a bill providing for such.

Among those opposed to the bill was the Premier, and, during a speech thereon, he suggested that Mr. Hoyle in future devote himself to funeral reform instead of to law reform. Mr. Hoyle, it may be stated, is a furniture dealer and an undertaker.

This was a gratuitous insult, not only to Mr. Hoyle, but, indirectly, to every business man in the House.

It is the business men of the country who are the greatest sufferers from the effects of defective laws, and particularly those relating to the division courts. Such being the case, who then has a greater right than a business man to try and bring about the desired reforms? No one.

Mr. Hoyle's bill may not have been the best panacea for the particular evil it was designed to remedy, but, whether it was or was not, it was decidedly improper for Mr. Hardy to speak as he did.

As an intelligent man, as a man thoroughly conversant with the defects in the law system of the Province, he should encourage, rather than discourage, business men in the House to lend their aid in remedying these defects.

CHAT WITH A SCOTCH DISTILLER.

A TALL, broad-shouldered gentleman, with a dark, pointed beard and a mellow, pleasant voice, is Mr. Thomas R. Dewar, one of the partners in the celebrated Scotch whiskey firm of John Dewar & Sons, Limited, of Perth.

Mr. Dewar arrived in Montreal last week on his way home to London from a trip around this troubled little sphere of ours. He left London last November, and, during his tour, has visited Ceylon, India, the Straits Settlement, China, Japan, arriving in America via San Francisco, and coming across the continent by way of Vancouver and the Canadian Pacific railway, regarding the accommodations of which road he cannot speak too highly.

Mr. Dewar spoke entertainingly of his tour around the globe, remarking, among other things, that our Yankee cousins were making great strides in the Oriental trade, "but," he added, "old England is still to the fore, as she controls full 50 per cent. of the Chinese foreign trade. The Americans, however, are determined to give her a close run for the money, and British manufacturers cannot afford to ignore the fact."

Discussing the enticing liquid which he and other Scotch distillers tempt the palate with, Mr. Dewar explained that the consumption per capita among Europeans in the Orient, was in his opinion greater than in the more temperate climate. The enervating effects of the climate almost made stimulants of some sort an essential in the tropics, and good pure Scotch whiskey in moderation, of course, answered the purpose far better than other decoctions that were on the market.

The introduction of the firm's famous blend of whiskey had been uphill work at first, but once its merits were recognized, the export business of the firm increased by leaps and bounds. Twelve years ago Mr. Dewar decided to make his headquarters at London; leaving the scientific and technical direction of the distillery to his brother, Mr. John A. Dewar, at Perth.

The Dewar whiskey was comparatively unknown in England when Mr. Dewar first arrived in London, but now, in addition to a large home trade, the firm export to South Africa alone, their best market, no fewer than 50,000 dozen bottles a year, and now

they are doing the largest trade of any whiskey merchant or distiller in the United Kingdom.

This success Mr. Dewar attributes to the attention that his brother in Perth has given to the art and science of blending, so that he has produced one that is second to none in the world. "People frequently ask," said Mr. Dewar, "how it is that, with our increasing business, we can keep up the quality and age. It is very simple. There are now something like 300 distilleries in Scotland; most of them cannot get out their make except through the hands of blenders, so we buy large stocks, keep them for 10 or 12 years, and so are always in a position to supply the public with a high-class article. Although the prominent names known to the public are all large distillers, these are even more interested as blenders, and as such they have the production of 158 distilleries to select from, and will soon have many more, which, indeed, are in course of erection. I may also point out that the reserve stock in Scotland last year was over 89,000,000 gallons, whereas ten years ago it was only 43,000,000 gallons. There are being made in the same country every year 12,500,000 gallons more than are consumed, or 50 per cent. overproduction, equal to 18 months' supply. You will see, therefore, that we can always have our stocks mellow and well matured before we offer them to the public with this large reserve to draw upon."

In addition to being a keen, wide-awake business man, Mr. Dewar takes great interest in all kinds of sport. He has a shooting box in Kent, has about a dozen racers in training at Newmarket, one of them, Fifeshire, being a competitor in this year's Derby, and is an ardent whip, running the "Rocket" coach to Box Hill.

Mr. Dewar is a bachelor, and makes his home at the Hotel Cecil in London, has been a member of the London County Council, High Sheriff of London, and has recently been placed upon the Commission of Lieutenancy of the City of London.

THE FRUIT STEAMERS.

Advices in regard to the direct fruit cargoes for Montreal have been received.

Individual particulars are not given, but it is stated that there are 108,000 boxes of lemons and 29,000 boxes of oranges on the three steamers.

There is another steamer, but it is not expected she will carry much fruit.

TORONTO RETAIL GROCERS' ASSOCIATION.

THE regular meeting of the Toronto Retail Grocers' Association, which was held in St. George's hall, Elm street, on Monday evening, was a record-breaker, both in point of numbers and in the interest taken in the proceedings. F. W. Johnson, the president, was in the chair.

Two new members, R. H. Stewart, corner Gerrard and Sackville streets, and W. J. Beam, 602 Queen street west, were admitted.

A deputation from the Fruit Commission House Association, consisting of Matthew Clemes, of Clemes Bros.; Harry Dawson, of The Dawson Commission Co., Limited; H. W. Thorpe, of McWilliam & Everist; Cameron Husband, of Husband Bros.; W. H. Smith, Thos. Cleghorn, Chas. Kimpton, S. K. Moyer, and Thos. Vance, were received. All of the members of the deputation addressed the meeting, asking the co-operation of the association in their endeavors to have fruit brought to the city on the early morning trains and boats during the coming season.

In past seasons fruit has been brought in by boat and train at all hours of the day. The result has been that the retailers often spent the most of the morning or afternoon on the fruit market in order to buy at the lowest figure. This so delayed sales that the fruitmen did not get their books straightened out until late at night--compelling them to frequently spend 14 to 16 hours out of the 24 on the market or in their warehouses. They state that by having the fruit all brought in on the early morning trains the market price for the day would be readily fixed, and the retailers would be able to make their purchases quickly, and give the commission men an opportunity to straighten up their accounts by six o'clock.

The railroad and steamboat companies are willing to bring the fruit in early if the growers and commission men agree. The magnitude of the fruit trade has for some time made it necessary to generally run two fruit trains a day. This has frequently compelled the growers to send their fruit to the station in the heat of the day, with the result that time is lost from picking, and the heat and hurry of shipping depreciates the value of the fruit.

The fruitmen desire a system by which cars shall wait at the various points of shipment, so that in the evening the growers may take to them the picking of the day, and that these cars shall be collected during the night, and be in Toronto before the market opens at 7 o'clock. The advantages of this are claimed to extend to all parties concerned. The grower need not interrupt his picking to take the fruit to the station and his fruit will arrive in Toronto in better condition. The railway companies will be enabled to do all the carrying by one train instead of two. The retailer will have a steadier market, of better-looking fruit, and will save time in buying, and the working hours of the commission men will be reduced to a reasonable limit.

Many of the retailers expressed their opinion regarding the matter, all being in favor of the system suggested by the fruitmen. Messrs. Johnson, Kelly, White, Clark and Sykes were appointed a committee to confer with the Fruit Commission House Association and to draft a resolution to be forwarded to the growers.

The report of the early-closing committee was received, showing that the movement is meeting with much success. Fully 100 grocers have commenced closing at 8 o'clock since the association started the agitation in real earnest.

As an invitation had been extended to the grocers of the city to attend this meeting, a number other than the association members took part in the discussion of the report. Among them were Emanuel Cork, Dovercourt road; Alfred Snuggs, Gerrard street east; W. L. Brown, Church street; W. J. McBryen, Parliament street, and John Coutts, Parliament and Gerrard streets, who expressed themselves in sympathy with the work of the association, and promised their support to the work.

It was decided to instruct the committee to continue the agitation and to devise new schemes to persuade all the grocers to adopt early closing. One scheme was suggested by Mr. Benj. Panter, Davenport road, who advised that, where there were a group of competing grocers in one section, an agreement be printed to hang on the door, which would show that the movement was a strong one, and would help each grocer in the section to live up to the agreement.

The report of the trading stamp committee was given. The committee spent considerable time in seeing various members of the Legislature regarding the Trading Stamp Bill, and, from the promises of many of the members and from the fact that the bill had almost unanimously passed its third reading in committee of the whole House, the committee had become confident that the bill would become law. The way in which the bill was killed in the all-night session of the House was thought by the committee to be astonishing, to say the least.

Mr. D. W. Clark gave notice of motion that he would move that the secretary's salary be increased $100 per annum, because of the faithful and valuable services he has rendered the association. Several members expressed themselves in accord with the motion. It was after eleven when adjournment was reached.

"20 Years Ago" The consumption in England of Ceylon and Indian Teas was 74,401,000 Pounds less than it is to-day.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, April 13, 1899.

GROCERIES.

THE most important feature on the local market during the past week was the advance of 10c. per 100 lb. in the price of all refined sugars, making the price of Montreal and Lower Provinces granulated $4.63 and $4.58, respectively. The demand for sugar is good. No new features have developed during the past week in regard to canned goods, the volume of business in which is fair. The improved demand noted for canned fruits is still in evidence. Coffees are meeting with a fair demand locally, but the outside markets are, as a rule, quiet, although firm as far as prices are concerned. Syrups and molasses both rule quiet. The tea market has lost none of its strength; on the contrary, it is stronger than it was a week ago. Wholesalers are still doing a good business, but, as their stocks are in a good condition, they are somewhat slow in placing orders at present prices, hoping that the high range of values on low-grade teas now ruling will not be maintained. Cables received here this week show that at the sale in London on Monday last the lowest prices obtained for low-grade Indian and Ceylon teas were 8¼ to 8½d. In foreign dried fruits, business is quiet and without special feature.

CANNED GOODS.

There appears to have been no material change in the situation since last week. Wholesalers are doing a fairly good business in canned vegetables at quotations, namely, 85 to 90c. for tomatoes; 95c. to $1 for corn, and 75c. up for peas. In sympathy with corn and tomatoes there is a disposition to try and get a little better price for peas, and some houses have advanced their minimum figures to 80c. There are still some tomatoes for future delivery being offered, and we hear of a transaction of a good-sized round lot at 70c. As noted last week, there are still some who are asking 75c. Tomatoes and corn of the last season's pack have been offered during the week at 85 and 95c. respectively, but we hear of no transactions at these prices.

The demand noted last week for canned fruits shows a further increase, particularly the cheaper kinds, to retail at 10c. per tin. Plums seem to be the kind most in demand, and there is quite a range in the quotations given by the different houses, even for the same brands. For instance, one house quotes as low as 95c., while others quote all the way up to $1.15, and even higher; $1.25 to $1.35 may be taken as a ruling quotation for the best packs of greengages.

For canned salmon and other kinds of canned fish the demand is just moderate and without any special feature.

COFFEES.

The local wholesalers are meeting with a good demand for Rio coffee at from 7½c. upwards. The outside markets are quiet and steady as to price. European advices, as we go to press, are of an encouraging nature, there being slight advances at the European coffee centres, while the Brazil market is reported to be on a higher basis.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The price of refined sugar has been advanced 10c. per 100 lb. by the Canadian refineries, and for Montreal granulated the quotation to retailers is now $4.63 per 100 lb., and for Acadia, $4.58 per 100 lb. Yellow sugars are from $4.03 per 100 lb. upwards. This advance is in sympathy with the outside market. On Friday last, beet sugar, to the surprise of everyone, advanced 3d. in Europe, and the refiners in New York on the same day advanced their quotations 1-16 to ⅛c. per lb., and on Monday of this week there was another advance of 1-16c. there in refined sugars. The refineries over there have been quite willing during the past week to pay 4½c. for 96 test centrifugals, but sellers would not accept less than 4 9-16c., And while the Trust has not yet come up to this latter figure, some of the independent refineries on Monday paid the price asked.

SYRUPS AND MOLASSES.

While sugar syrups continue quiet, a fair business is still being done in corn syrups at 2½c. per lb. in bbls., 2⅝c. in ½-bbls., 2¾c. in kegs, $1.20 each for 3-gallon pails, and 90c. each for 2-gallon pails. Molasses is meeting with a moderate demand. Advices from New Orleans state that the offerings of low-grade molasses are liberal, but that buyers are not willing to pay the price asked. Cable advices from Barbadoes state that the offerings are light and prices unchanged.

TEAS.

Mail advices from London, under date of March 30, state that there was a further rise in the price of Indian teas, anything up to 9d. showing an appreciation of fully ½d. per lb. upon the previous week's rates. These same advice state, in regard to Ceylon teas, that hardly anything was obtainable in whole leaf under 8d., the market having advanced fully ½d. on all teas at nearly 10d. per lb. Medium brokens were also participating in the improved demand. The average price obtained for the week's sales were 9.66d. for Indian teas, against 7.50d. last year, and for Ceylon tea 9.30d., against 7.15d. same week in 1898. A cable received in Toronto this week states that the lowest price at which low-grade Indian and Ceylon teas were sold on the London market on Monday was 8¼d. to 8½d. These cable advices immediately imparted a stronger tone to the stocks held on spot. During the past week there has not, however, been as many transactions between brokers and wholesalers as there was from the fact that stocks held by the latter are now fairly large, and in view of this, together with the hope they have that the present high range of values on low-grade teas will not exist for a great while longer, has caused them to be less eager buyers. A letter, however, received from Colombo, states that there are no prospects of a fall in prices for some months to come. "With the prevailing drought," states this letter, "planters find difficulty in making up estimates, and, unless we get some rain, some experts predict another shortage this year." On the local market, there have been, during the past week, transactions in low-grade Indian and Ceylon teas at 16c. which cost 12½c. within the last month. At the prices prevailing in London it would cost something like 19 to 20c. to lay down the lowest-priced teas which are now selling on that market.

There is very little being done in Japan teas, either from spot stocks or for future delivery. Orders to duplicate business at 16½c. could not be entertained by shippers in Japan, on account of the latter being un-

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able to buy leaf from which to make the tea. Advices from Yokohama, under date of March 24, state that the total settlements from the commencement of the season to date were 214,000 piculs, against 218,000 for the same period last year.

There has been a little business done in China green teas on spot during the past week, but it does not amount to much. Seconds sold at from 14½ to 15c. and thirds at 11½ to 12c.

FOREIGN DRIED FRUITS.

CURRANTS — Advices from the primary market show a continuance of an upward tendency in values. Locally, business is fair and prices unchanged. The New York market is advancing in sympathy with the advices from Greece.

VALENCIA RAISINS—The market is quiet and prices are nominally unchanged.

PRUNES—There is a good demand for this time of the year. Advices from the outside market report a continuance of the firmness which has been noted from time to time during the last few weeks.

GREEN FRUITS.

A general improvement in business is noted. The supply of Californian navels and Valencia oranges is being rapidly diminished, and these varieties are likely to continue scarce, as the navel crop is about exhausted and Valencias are arriving in Liverpool in a very wasty condition. An advance of 50c. is noted in large 420 Valencias. Navels are 25c. dearer. The orange now selling is the Californian Mediterranean sweet, which is arriving freely at moderate prices. Lemons are firm, and are moving excellently at unchanged prices. Danvers and red Weathersfield onions are practically done. New Egyptians are arriving in liberal quantities at $3 to $3.50 per sack. Pineapples are now offering in sufficient quantity to meet the demand at 15 to 20c. each ; the quality is very good. Cocoanuts are easy at $4 to $4.50. Bananas are coming in abundantly, with prices 25c. lower than last quotation. Stocks of winter apples are being steadily reduced at firm prices. Sweet potatoes are offered liberally. Cranberries are about done, and are in poor demand.

COUNTRY PRODUCE.

EGGS—The bad roads caused a remarkable jump in the price of eggs on Friday and Saturday. Receipts were so light that on Saturday as high as 21c. was received. News of this caused a rush of supplies early this week, and stocks so accumulated that the price fell to 13c., which is the present value.

POTATOES—A firm feeling is still manifested. We quote : 80 to 82c. for cars on track, Toronto. The street market is firm at 90c. to $1 per bag.

BEANS — Medium grades are steady at 90c. to $1, and hand-picked are firm at $1.10 to $1.15.

DRIED AND EVAPORATED APPLES — There is little doing. Stocks are well cleaned up. Prices for dried are steady at 5c. at outside points. The jobbing price is nominally 5½ to 6c. A quiet jobbing trade in evaporated apples is noted at 9½ to 10c.

VEGETABLES—Spinach is 25c. cheaper. Winter radishes are done. Turnips have advanced 10 to 20c. Stocks of all small vegetables are coming in abundantly. We quote : Rhubarb, $1 to $1.25 ; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.25 per bush.; green onions, 15c. per doz. ; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches ; cabbage, per doz; $1 to $1.25 ; parsley, 20 to 25c. per doz. bunches ; turnips, 35 to 50c. per bag ; beets, 50 to 60c. per bag ; parsnips, $1 to $1.20 per bag; carrots, 50 to 80c. per bag; onions, Danvers, $1.25 to $1.40 per bag; butter squash, $2 to $2.25 ; Hubbard squash, $2 to $2.25 ; red cabbage, 50 to 60c.

BUTTER AND CHEESE.

BUTTER—Receipts of both dairy and creamery are increasing so materially that a decidedly easy feeling is manifested, and the price of all grades has fallen 1 to 2c. Creamery seems to be the most affected.

CHEESE—The market keeps firm at 11 to 11½c. The new cheese which arrived on the market last week was rapidly cleared off at 11c., and further shipments are expected this week. Several factories are already beginning to manufacture, so, receipts of new cheese may be expected to increase steadily from this out.

FISH.

All Manitoba fish, but a few whitefish, are done, as are also flounders, Trout is ½c. dearer. What whitefish come in are selling at 10c., an advance of 1c. We quote as follows : Manitoba fresh whitefish, 10c.; trout,

CORONA
—GOLDEN—
FIGS

are choice eating and cooking Figs. Put up in 1-LB. CAKES—each wrapped and packed in special Caddies, containing 4-doz cakes.

Cost you 7½c. and SELL from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

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Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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ROLL BUTTER
FRESH EGGS.

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9c.; black bass, 8 to 9c.; steak cod, 7½c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; split herring, $4.50 per bbl. and $2.25 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; fresh haddock, 7c. per lb.; oysters, $1.15 to $1.25 per gallon, or $6.75 to $7 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is slightly easier, the price of red and white at middle freight stations being 67c. straight. The street market is fairly active, but no rye or buckwheat is offering. We quote: Wheat, white, 70 to 71c.; red, 70 to 71c.; goose, 66½c.; peas, 60 to 70c.; oats, 35 to 36c.; barley, 43c. No. 1 hard Manitoba is now offered at 80c., Toronto and west.

FLOUR—Manitoba and Ontario patents have both declined 10c. We quote as follows: Manitoba patents, $3.90; Manitoba strong bakers', $3.70; Ontario patents, $3.60; straight roller, $3.10 to $3.20, Toronto freights.

BREAKFAST FOODS—A moderate movement is reported. Prices are unchanged. We quote: Standard oatmeal and rolled oats, $3.80 in bags and $3.90 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES The feeling continues easy.

Direct shipment of (Choice Pea Beans.)
CURRANTS from PATRAS
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

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Write us for SALT of any kind.
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PORK PACKERS
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Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, Toronto.

WE ARE OFFERING

All Kinds Seasonable Fruit in Stock.

Fancy November Cut Lemons

For May Delivery

Write for prices.

51 Front St. East. CLEMES BROS.

We quote cowhides as follows: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

SKINS—Receipts continue heavy. Prices are unchanged. We quote as follows: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to $1.

WOOL—The market is easy, with a decline of 1c. in the price of fleece which is now quoted at 13 to 14c. and unwashed at 8 to 8½c.

SEEDS.

Receipts of both red clover and alsike are diminishing. Red clover is steady at $3 to $3.50, on board at outside points. Alsike is dull at $2.50 to $4. From 15 to 25c. more than these prices is paid for extra choice lots.

SALT

There is no change. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Canadian refined sugars are 10c. per 100 lb. dearer.

The currant market in Greece continues to appreciate.

All grades of butter have declined 1 to 2c. in the past week.

Eggs sold as high as 21c. on Saturday, but are again down to 13c.

Canadian short cut barrel pork is firm at $15, an advance of 50c. to $1.

Ontario and Manitoba patents flour have declined 10c.; No. 1 hard Manitoba wheat is 2c. cheaper.

On the London, England, market on Monday the lowest price at which low-grade Indian and Ceylon teas sold was 8¼ to 8½d.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., April 13, 1899.

THERE is a continued improvement in business. The finer weather was just what was wanted to start things. Markets continue favorable to business, though there are few changes to report. In tea there is an active demand, with cheaper grades scarce. The demand for Oolong is on the increase, and some direct business with Formosa has been done. In general business, blends hold the trade, each retailer having a private brand, which, with the many general brands, make a great and puzzling variety. Coffees show little change. This is but a fair market, though the imports of green coffees are on the increase. All grades of spice are firmly held. Ginger is, perhaps, a fraction easier. Tapioca is high. The lumber business, which is a most important feature of St. John trade, will soon be in full swing, and a good season is expected.

OIL—With the lumber mills soon to start on their season's work, there is increased activity in lubricating oils. The large bulk of the orders have already been booked, and shipping has begun, but will not be general till after the opening of navigation. Paint oils continue firm with active demand, this being the season of sale. Burning oils show but a quiet business with no change in price.

SALT—There is a steady business doing. Imports of coarse continue behind those of last season up to this time, that is in Liverpool coarse. This leaves stocks in importers' hands quite light. As a rule, shipments have arrived in good condition, but there is a risk, and it, in most cases, is such that insurance will not cover it, and one or two shipments have shown a loss in this way. Receipts of Canadian salt are good. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 to $2.60 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—While one or two packers are prepared to quote for fall delivery, the larger number are holding off. They look for a firm market. The stock will be well cleaned up and the far western demand will be large, the buyers being already in the field, so that packers feel they will lose nothing by waiting. In fruits, there is a better demand, as that put up by the housekeepers is getting exhausted. Prices are firm, particulary in peaches. There is an improved sale for meats. Tongues are high, and all lines tend upwards. The best retail trade sell largely American goods. In oysters, the outlook is for high prices, and the advance has tended to create a demand for the 8-oz. tin. In shredded codfish, the tins had begun to take the place of cartons, but the Customs have increased the duty and in other ways interfered with that style of package, so that the trade has gone back to the carton.

GREEN FRUITS—The sale is active. Oranges are firm, and in increased variety, bloods being added to the list. Valencias still have the big end of the demand. Lemons, owing to large arrivals at receiving points and a rather quiet demand, are somewhat lower. Apples are getting out of season, and while best stock will bring big figures, there is lower-priced fruit to be had. Bananas arrive more freely, but the increased demand keeps the price about even. A few cranberries are still offered. The West India boat brings a few pines and tomatoes.

DRIED FRUITS—The demand for Californian prunes is fair and prices are higher. At western points, figures continue to advance. The popular size, 90-100, are reported scarce. Some nice evaporated apricots and peaches are offered, but at high figures. Evaporated apples are a light stock with fair sale. Stocks in the west are very light and are quoted higher. In raisins, the sale is very dull. There are fair stocks held. Prices are lower than quotations received from holders of Californian raisins in the American cities warrant. Seeded have a fair sale with the demand for best grades. Currants show no change in price, and have but light sale. Figs are dull. Dates are firmly held. New Brazil nuts are quoted, and for first quotations are offered low. In onions, market is now supplied with Egyptian and there have been some arrivals

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Commission Man

with good connection with grocery trade throughout Canada is open for additional agencies. Satisfactory references on addressing THE CANADIAN GROCER, Montreal. (18)

WINDOW DRESSING
FOR GROCERS

A new book, just out, arranged by professional window dressers, including Harry Harman, of Chicago. Fifty-two designs, a weekly display for one year—all simple and practical. Sent to any address, postpaid, on receipt of price, $1.00.

Address, S. W. CARSON
45 Hillside Avenue
Sole Agent for Canada. Victoria, B.C.

Ask Your Wholesale House for

FIGS AND DATES

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP, 7 Jarvis Street, TORONTO.

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

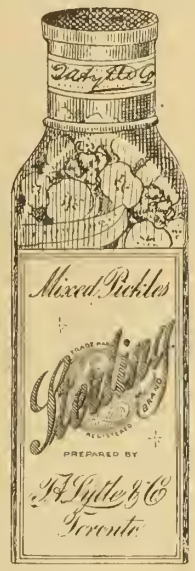
Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

"IT PAYS TO SELL GOOD GOODS."

"Sterling" Brand Pickles

are the Good Kind.

This is no idle statement. They are to be found on the luncheon and dinner table of Canada's best citizens from ocean to ocean. A Canadian-made pickle, made of best selected Canadian vegetables, by Canadian skilled workpeople, bearing the brand of Canada's leading pickle manufacturers. They'll stand comparison with the best pickles made at home or abroad—equalled really by few, and excelled by none.

The stock of no grocer, who aims at a first-class trade, is complete without "Sterling" brand pickles always in stock.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

Prunes

S. CLARA, California
OREGON
FRENCH
BOSNIA

PRICES RIGHT.

WARREN BROS. & CO.

TORONTO.

B. C.

First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH

ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

The Why of it.

There has been very little change in the value of genuine high-grade Java and Ceylon Coffees, notwithstanding the fact that there is such a large surplus of cheap, medium and low-grade South Americans offering under different names.

Well posted dealers know this, and that is why so many pay a premium for EXCELSIOR BLEND over other so-called best Brands. They know they are getting value for each cent in EXCELSIOR.

It is a perfect Blend of highest grades. There is

only one Excelsior.

Todhunter, Mitchell & Co.

Importers Highest Grade Coffees,

TORONTO.

How is your Stock of Teas?

Now is a good time to stock up. We are offering good values in **Congous, Young Hysons, Japans.**

Write us for quotations and samples if you are interested.

S. H. EWING & SONS, - MONTREAL.

of Bermudas. The latter have a ready sale.

SUGARS—The sale is large, but only in a general way, as market has not favored any big business other than regular trading. While there are both European and American sugars offered, and often at prices under standard grades as offered by local refinery, the latter continue to hold the business. Increased efforts are being made to place imported sugars. But it is uphill work, as everything favors the local product.

MOLASSES—There is a good steady business; market is well supplied with new goods in both Barbadoes and Porto Rico, though prices are still quite high. It is early to tell much about the ruling for the season, but in Porto Rico there is a feeling that values may be low, as the tendency is to increase the receipts in Canada, as Canadian vessels which take fish, etc., to the Island, and which used to take return cargoes to American ports, are not now allowed to do so. This causes them to bring return cargoes to Canadian ports, as they cannot afford to come back light, and the vessel owners, rather than lose the freight, would be satisfied with no other profit. In Barbadoes, prices are expected to hold quite firm. There have been further arrivals of New Orleans during the week. The quality was such that a ready sale was found. There is no sale for syrup.

PRODUCE—Dealers notice that buyers are demanding better butter, and shippers would do well to take note of this. Price is firm, with a little new beginning to be received. For off grades there is no sale. There is continued loss, owing to receipts of poor butter. In eggs, receipts have been light, and prices have held better than was expected. There is a steady sale. In cheese, the market shows no change. Factories are thinking now of the coming season. We are considerably later than those in Ontario.

FISH—This continues a very strong line. It is seldom prices rule as high for so long a time, and now that the season for the largest sale is over, lower values might be expected, but receipts have been so light prices are maintained. The only weak point is smoked herring. Pickled shad do not more than hold their own. It is difficult to push the sale. Fresh fish are scarce. A few halibut are still received. Next to salmon, they are considered the best fish we get. Haddies are high, but, with the warmer weather, there is less sale. But very few lobsters are received. We quote as follows: Large cod, $3.85 to $4; medium, $3.75 to $3.85; pollock, $1.90 to $2; Grand Manan pickled herring, $1.80 to $1.90 ½-bbl.; Canso, pickled, $5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5½ to 6c.; smoked herring, 6 to 7c.; spring shad, $3.75 to $4 ½-bbl.; fall shad, $4.75 to $5 ½-bbl.; Shelburne, $3.75 per bbl.; Grand Manan herring, $3.70 to $3.80 per bbl.; quoddy, $3.50 per ½-bbl.; gaspereaux, $2 to $3 per 100; lobsters, small, 3½ to 4c.; do., large, 10 to 12c.; halibut, 10 to 12c.

PROVISIONS — There is but a fair sale for barrelled meats, and with the warmer weather smoked meats find less sale. Prices show little change. Beef tends higher. Lard keeps low.

FLOUR, FEED AND MEAL — In flour, though there is a stronger feeling, prices as yet show no change; there is but a fair business doing. Feed is high, and but very few millers are offering. In oats and oatmeal, firm prices are held. Local prices have not advanced in proportion to millers' figures. Cornmeal is active sale at even figures. Barley is small stock, dealers being slow to pay the high prices asked by western holders. Split peas and blue peas have a light sale at full figures. Seeds are a fair sale, but as yet demand is less active than last season. We quote: Manitoba flour, $4.65 to $4.75; best Ontario, $3.80 to $4; medium, $3.65 to $3.75; oatmeal, $3.90 to $4.00; cornmeal, $2.15; middlings, $20 to $21; bran, $17 to $18; oats, 38 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 90 to 95c.; yellow eye beans, $1.75; split peas, $4 to $4.10; round, $3.25 to $3.40; pot

American Sugars.

Absolute Purity
Test 100% Sugar

Get quotations on car lots, freight paid.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.

Telephone 645.

YOU know how much time is wasted, and how your temper is tried in putting up a pound of Lard out of a pail or tub, beside the loss in weight. Why not avoid all this, and let the selling of a pound of "Star Brand" Lard in our 1-lb. carton be as pleasant as selling a pound of package tea. Try it and you will want no other.

F. W. FEARMAN COMPANY Limited

HAMILTON, ONT.

TARTAN TEA

pays you well, and it satisfies your customers because of

Its rich aroma.	Its refined flavor.	Its potent strength.	Its uniform quality.	Its attractive appearance.

BALFOUR & CO. Wholesale Agents HAMILTON

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

No Wide-a-wake Grocer

Can afford to buy MEATS without hearing what his Wholesale House has to say about . . . . **Clark's**

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

THE DRESDEN CLOCK

A large and massive Gold Finished.

Packed with an assortment of Adams' Tutti Frutti Gum and other brands, viz.:

72 Bars Tutti Frutti	$ 3 60
36 Packages Pepsin Tutti Frutti	1 50
72 Bars Globe Fruit	3 60
	8 70
The Dresden, Gold Finished	6 50
	$15 20

(Size 14½ x 12 inches.)

Price, Complete, $7.00.

ADAMS & SONS CO.

(Toronto Factory) 11 and 13 Jarvis St.,
Toronto, Ont.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

G. F. & J. GALT 42 SCOTT St. TORONTO. PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

barley, $4.10 to $4.25; hay, $7 to $8; timothy seed, American, $1.60 to $1.80; do., Canadian, $1.80 to $2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

W. C. Godsoe & Co., victuallers, have sold out to Kane & McGrath.

Large shipments of butter have been received in Halifax from Winnipeg.

The wholesale hardware and grocery men received shipments of McDougall's clay pipes via the steamer Alcides from Glasgow this week.

A train of 31 cars of potatoes were shipped from Maine, just a short distance from Woodstock, N.B., to Bangor, during the past week.

The Cape Breton Boot and Shoe Co., of North Sydney, have accepted the bonus of $5,000 offered by Pictou, N.S., and will locate there.

The "Salada" Tea Company, finding an increased demand here for their goods, have found it necessary to appoint a local agent. W. M. P. McLaughlin is the man.

J. Hunter White, mercantile broker, is visiting Boston and New York, combining business with pleasure. His local interests are being looked after in his absence by his father, H. B. White.

MANITOBA MARKETS.

WINNIPEG, April 10, 1899.

TRADE, both retail and wholesale, continues to improve with continued fine weather. The week shows no startling developments in trade. Produce houses are generally getting their places in shape for the early summer rush of business.

The sudden rise in the price of meat has been a surprise to most householders. Last week, 5, 5½ and even 6c. per lb. was paid for good beef, live weight. This week, the retail price of all dressed meat has gone up from 2 to 3c. per lb. Porterhouse steak is now retailed at 18c. It has not been so high for years. Farmers who have fat stock for sale are in capital spirits. The sudden rise is due to a shortage of supply.

A new starch is now being offered on this market, which, after the manner of new things, claims to be better than all that went before. It is manufactured at Stanstead, Que. Some buyers here pronounce it of fine quality and a satisfactory article.

Sugar has risen about 10c. per hundred during the week, and is now quoted at 5¼c. for granulated.

SYRUP AND MOLASSES—Market steady and firm. No. 1 bright, 2¾c. per lb. Molasses is high and likely to remain so until new shipments are received. No. 1 Barbadoes is quoted at 41 and 48c. per gallon, according to package.

CANNED GOODS—Prices are without change. Market steady and very firm in all lines, and there is little likelihood of any ease in prices, and, in fact, they may go even a shade higher.

DRIED FRUITS—Currants are very cheap and are being offered freely, but there are few buyers. Raisins, on the other hand, are higher with a steady demand. Prunes are very firm and prices range from 4⅝c. upwards, according to size.

EVAPORATED FRUITS—Market is quite bare, and the stocks of apricots are light. Buyers do not seem at all disposed to speculate, owing to high prices at the Coast. Cooking figs are very cheap, and the market is dull. Fancy table figs are out of the market almost entirely owing to high prices. Evaporated Pennsylvania red raspberries are a little higher. The demand is not large. Price, 18½c. per lb.

NUTS—Tarragona almonds have advanced, and are now quoted at 14c. This is the highest price reached for some time. Valencias and Jordans are about the same. Valencias, 30c.; Jordans, 40c. Peanuts (green), 8c.; large Brazil nuts, 11½c.; Grenoble walnuts, 12½c.; Sicily filberts, 10c.

ROLLED OATS—A few cars of American goods have been offered, but I do not know of any being purchased. The price was slightly lower than that quoted by the Ogilvies. Ogilvies, $1.90 to $1.95. Pearl and pot barley and beans are held at last week's figures. Split peas are firm at $2.45. Potatoes are very scarce. They are worth 45 to 50c. per bushel in carlots on track and unsacked, and the indications are they will go as high as 75c.

BROOMS—The advance quoted on brooms two weeks ago is maintained, and present indications point to a still further advance. This advance is attributed to combination as well as to shortage in the raw material.

RICE—Japan rice is ⅛c. higher. Crystal Japan is quoted at 5c.. Rangoon, 4½c.; No. 1 China, 5½ to 5⅝c.; ground rice, 8c.

CANDIED PEELS—Citron, 17½c.; lemon, 12½c.; orange, 13½c.

CURED MEATS—Hams are plentiful, but sides and breakfast bacon are short. Hams, medium, 10¾c.; breakfast bellies, 11c.; backs, 10½c.; California hams, 8½c.; short clear, 7½ to 8c.

LARD—Pure lard, $1.50; compound, $1.35.

HONEY—Market is almost bare of comb haney, and the anticipations are higher prices than last year.

TOBACCO—There is considerable speculation as to the future price of tobacco, and the budget is being anxiously looked for those interested.

BUTTER—Practically all stocks of creamery butter are cleared up. There is a good demand for separator-made dairy butter which is quoted, jobbers to retailers, at 2[illegible] For choice fresh dairy, in rolls, tubs and crocks, jobbers get from 15 to 17c., but there is no demand for medium qualities. The British Columbia market is glutted and shipments are going east to Montreal and are netting very low figures indeed. The demand for dairy butter decreases while the demand for creamery constantly increases. The outlook is that dairy butter will run as low as 6 and 7c. this season.

CHEESE—Market very quiet, stocks are small, prices are 9½c. for large, 10c. for small. The outlook would indicate an increased production of cheese in the Province this season.

GREEN FRUITS—This market is quite active. Navel oranges are now $4.[illegible] Lemons remain unchanged at $4. Apples with the exception of Washingtons in boxes are almost out of the market. Very small lots of picked-over stock sell for $5.50 a $6 per barrel. Boxes are quoted at [illegible] Strawberries are in and are quoted at $7 per case of 2 doz. boxes; the consumption is limited. Fresh radishes, onions, lettuce and cress are in constant supply and the demand is good.

A small stock of new maple sugar has arrived from Ohio and is quoted at 12c.

PILOT MOUND OATMEAL MILLS

THE Manitoba correspondent of THE GROCER had the pleasure of visiting the Pilot Mound oatmeal mills last week. They have a capacity of 100 barrels in 24 hours, and turn out a remarkably fine quality of meal. The strictest attention is paid to every detail. In order to insure a full supply of choice oats the owners of the mills, Dow & Curry, have lately brought from Edmonton, Alberta, three carloads of a very fine "White Banner" oats which they are supplying to the farmers of the neighborhood for seed, at the retail price of 45c. per bushel. The mill is operated by a 40 horse-power engine, the firing being done entirely with oat hulls. The kiln is also run in the same way, and the hulls prove very satisfactory fuel.

In addition to rolled oats, standard and granulated oatmeal, this firm manufacture pearl and pot barley, and are now trying to induce the farmers about Pilot Mound to pay more attention to the growing of pure barley for this purpose.

The miller, Mr. Russell, told your correspondent that there was a greatly increased demand for standard oatmeal during the past year. This meal is being used for biscuits and gems, not for porridge.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

EPICURES SAY

Blue Label Tomato ..Ketchup

adds zest and enjoyment to any meal of which it forms a part. Incomparable for use on oysters. Try it and be convinced. . .

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Good Profits are What You're After.

TAKE . . .

PURE GOLD BAKING POWDER

4 oz. costs 95c. per doz., and sells for 10c.
8 oz. " $1.80 " " " 20c.
16 oz. " 3.60 " " " 40c.

IT'S CANADIAN.
IT'S THE BEST and highest grade.
IT'S SATISFYING to the customer.
AND IS LOWER IN PRICE than any other powder of the high-grade class.

A FORTUNE IN GOOD MANNERS.

A POOR curate saw a crowd of rough boys and men laughing and making fun of two aged spinsters dressed in antiquated costume. The ladies were embarrassed and did not dare enter the church. The curate pushed through the crowd, conducted them up the central aisle, and gave them choice seats, amid the titter of the congregation. These old ladies at their death left the gentle curate a large fortune, although strangers to him.

"Why did our friend never succeed in business?" asked a man returning to New York after years of absence. "He had sufficient capital, a thorough knowledge of his business, and exceptional shrewdness and sagacity." "He was sour and morose," was the reply. "He always suspected his employes of cheating him, and was discourteous to his customers. Hence, no man ever put good will or energy into work done for him, and his patrons went to shops where they were sure of civility."

Bad manners often neutralize even honesty, industry, and the greatest energy; while agreeable manners win in spite of other defects. Take two men, possessing equal advantages in every other respect; but let one be gentlemanly, kind, obliging, and conciliating, the other disobliging, rude, harsh, and insolent, and the one will become rich while the other will starve.

"Thank you, my dear; please call again," spoken to a little beggar-girl, who bought a pennyworth of snuff, proved a profitable advertisement and made Lundy Foote a millionaire.

Practice on the stage or lecture platform does not always eradicate shyness. David Garrick, the great actor, was once summoned to testify in court; and, though he had acted for thirty years with marked self-possession, he was so confused and embarrassed that the judge dismissed him. John B. Gough said that he could not rid himself of his early diffidence and shrinking from public notice. He said that he never went on the platform without fear and trembling, and would often be covered with cold perspiration.

There are many worthy people who are brave on the street, and would walk up to a cannon's mouth in battle, but who are cowards in the drawing-room, and dare not express an opinion in the social circle,—Pushing to the Front.

THINKS SUGAR CAN BE IMPROVED

Though the meeting of the Toronto Retail Grocers' Association on Monday evening did not adjourn till after eleven, the members remained for ten minutes or so after adjournment to shake hands and have a friendly talk. Among other topics of interest discussed was the letter which appeared in the last issue of THE CANADIAN GROCER, regarding the quality of low-grade soft sugar. The general censensus of opinion was aptly expressed by one member, an ex-president of the association: "That letter, and a few more like it would do a lot of good. It would have the same effect on the refiners of the sugar that those pickle articles had on some of the pickle men." And that low-grade sugar we are asked to sell can stand a great deal of improving.

NEW FIRMS COMMENCING.

Zenon Robillard is starting up as grocer in Montreal.

Alex. Laporge is opening a grocery store in Windsor.

Wolfe Seidon, general merchant, Rigaud, Que., has opened a branch at Hawkesbury, Ont.

Osias Tardif is starting a general store in Adstock, Que.

Geo. Whiting is commencing as cigar manufacturer in St. Thomas, Ont.

Some choice and extra choice Darjeeling teas are to hand this week, direct from Calcutta, for Lucas, Steele & Bristol.

CURRENT MARKET QUOTATIONS

April 13, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	13	14½	12	14	.....	.....
" " pound prints	.....	.....	14	16	17	18	.....	.....
" " tubs, best	.....	.....	12	13	16	18	.....	.....
" " tubs, second grade	.....	.....	10	11	14	16	.....	.....
Creamery, tubs and boxes	18	18½	18½	19	19	20	.....	.....
" prints and squares	.....	19½	19	21	20	22	.....	.....
Cheese	.....	11	11	11½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 40	2 75	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	80	90	75	85	85	95	90	95
Beans, 2's	70	95	75	95	90	95	.....	90
Corn, 2's	90	95	95	1 00	85	95	.....	.....
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75	1 90
Peas, 2's	80	85	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	1 75	1 90	1 50	1 60	1 65	1 70	.....	1 60
" 3's	2 50	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	1 50	1 55	1 25	1 33	1 30	1 60	.....	1 40
" Lombard	1 30	1 50	1 10	1 25	1 30	1 50	.....	1 40
" Damson, blue	1 10	1 30	90	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	70	80	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	1 50	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	.....	1 50	1 25	1 50	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	.....	3 00	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 35	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 40	1 45	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Coboes	1 00	1 10	1 10	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	.....	12	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	...	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....		5	4	5	.....	.....
" " ½'s	.....	.....		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 80	1 45	1 20	1 60	...	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$ ..	$.....	.....	.....	6 00	6 50	.....	.....
" " 420's, large	5 50	6 50	.....	8 00	6 00	6 50	.....	.....
" ordinary	.....	.....	6 00	6 50	5 00	5 50	.....	.....
" Jamaica, per bbl	.....	.....	.....	.....	5 50	6 00	.....	.....
" California Navels	4 00	4 25	3 75	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 25	3 50	.....	.....	.....	.....
" Marmalade	.....	.....	3 00	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	1 50	2 25	2 50	3 00	3 00	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 50	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	4 50	3 00	5 00	.....	.....
Cranberries, per bbl.	7 00	8 00	6 50	7 00	9 00	10 00	.....	.....
Sweet Potatoes, bbl.	3 50	4 00	.....	4 00	.....	.....	.....	.....
Almeria Grapes, per keg	9 00	10 00	.....	.....	6 00	7 00	.....	.....
Danvers onions, per bbl	.....	.....	3 00	3 25	2 25	2 50	.....	.....
Red Weathersfield onions, bbl.	.....	.....	3 00	3 25	.....	.....	.....	.....
Cocoanuts, per 100	3 25	4 00	4 00	4 50	.....	3 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$4 45	$4 50	.....	$4 63	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 45	.....	4 58	.....	4⅜	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 55	.....	5 73	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 65	.....	5 83	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 15	.....	5 50	.....	.....	.....	7
Powdered, bbls	.....	5 00	5 12½	5 40	5¾	6	.....	6¾
Phœnix	.....	4 50	.....	4 43	.....	.....	.....	.....
Cream	.....	4 50	.....	4 43	.....	.....	.....	.....
Extra bright	.....	4 30	.....	4 33	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 20	....	4 23	3¼	3½	.....	.....
No. 3 yellow	.....	4 00	.....	4 13	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 90	.....	4 03	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	29	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	5 10	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 60	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 55	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 50	3 20	3 25	3 00	3 25	.....	8 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 80	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	2 00	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	3 00	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	2 00	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 25	2 80	2 95	.....	3 25	....	. .

COUNTRY PRODUCE

Eggs, new laid	20	22		13	13	14	.....	15
" limed	.....	.....	.....	.....	10	12	.....	.....
" held or cold stored	.....	.....	.....	.....	10	12	.....	.....
Poultry—chickens, dressed	.....	.....	60	80	45	70	.....	.....
Geese, per lb.	.....	.....	7	8	50	70	.....	.....
Ducks, per pair	.....	.....	75	1 00	50	60	.....	.....
Turkeys, per lb	.....	.....	10	14	10	14	.....	. .
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" ligbt color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—							
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	4¾	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¾	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	.....	20	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	11	10	11	10	12	.....	.....
" " 50's	.....	9¼	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6¼	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	...	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4⅛	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7¾	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	19	20	16	18	.....	.....
Peaches	....	.....	12	15	.....	.	.	..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	6¾	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	10½	11	10½	11	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	10	10¾	10½	12	.....	11½
Shoulder hams	.....	10	7½	7¾	8	9	.....	9½
Backs	.....	.....	10	10¾	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	13 50	14 00	13 50	14 00	16 00	17 00
" short cut	.....	.....	.....	15 00	14 75	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 50	13 00	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 00	13 00	.....	.....
Lard, tierces, per lb	.....	6½	6½	6¾	6½	6¾	9	9½
Tubs	6¾	7	6¾	7	6¾	7	.....	.....
Pails	.....	.....	7	7¼	7	7¼	.....	9
Compound, Pails	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7¼	.....	7¼	.....	.....
Dressed Hogs	5 00	5 25	5 00	5 30	.....	.....	.....	....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 55	.....	2 55	.....	.....	.....	.....
Cut nails, base	.....	1 95	.....	1 95	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 75	.....	2 75	.....	.....	.....	....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	49	.....	52	.....	.....	.....	.....
" boiled	.....	52	.....	55	.....	.....	.....	.....
Turpentine	.....	65	.....	66	.....	.....	.....	.....

Brantford Prepared Corn

IS PURE FOOD.

There need be no hesitation in recommending it as the purest and best food for Invalids, Infants, etc.

IT IS REFINED IN SPRING WATER.

The **Brantford Starch Co.,** Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamiltou, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Governmeut Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	...	...	22	25	24	28	.....	... ..
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble waluuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	...	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	....
Pecaus	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅜
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japau	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 90	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	. ...	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, grouud, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	...

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	....
Caddies Paking, Kalsow	14	40	18	50	15	40	.....	....
Indiau—Darjeelings	35	55	35	55	30	50	.....	....
Assam Pekoes	20	40	20	40	18	40	.....	....
Pekoe Souchong	18	25	18	25	17	24	.....	....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	....
Pekoes	20	30	20	30	20	30	.....	....
Pekoe Souchong	17	35	17	35	17	35	.....	....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	....
Youug Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	....
Half-chests, secouds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	....
" common	13	14	13	14	.....	.....	.....	....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	....
" secouds	16	19	16	19	.....	.....	.....	....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	....
" seconds	16	19	16	19	.....	.....	.....	....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	....
Choice	32	36	32	36	.....	.....	.....	....
Finest	28	30	28	30	.....	.....	.....	...
Fine	25	27	25	27	.....	.....	.....	....
Good medium	22	24	22	24	.....	.....	.....	....
Medium	19	20	19	20	.....	.....	.....	....
Good common	16	18	16	18	.....	.....	.....	....
Common	13	15	13½	15	.....	.....	.....	....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	....
" " Oolong	14	15	14	15	.....	.....	.....	....
" " Gunpowder	16	19	16	19	.....	.....	.....	....
" " Siftings	7½	11	7½	11	.....	.....	.....	....

WOODENWARE

Palls, 2-hoop, clear, No. 1	.....	.....	.....	$1 50	.....	$1 50	$1 50	$1 6
" 3-hoop, " "	.....	.....	.....	1 70	.....	1 70	.....	....
" 2-hoop, " No. 2	.....	.....	.....	1 50	.....	1 50	.....	....
" 3-hoop, " "	.....	.....	.....	1 65	.....	1 65	.....	....
" 3-hoop, painted, No. 2	.....	.....	.....	1 50	.....	1 50	.....	....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	9 50	10 6
" " 1	.....	.....	.....	7 00	.....	7 00	8 50	9 6
" " 2	.....	.....	.....	6 00	.....	6 00	6 50	7 0
" " 3	.....	.....	.....	5 00	....	5 00	5 50	6 0

Where Seal Brand Coffee is Roasted.

WE take it for granted that there is not a retail grocer in Canada but will acknowledge that the present system of roasting coffee by machinery, controlled by skillful workmen, offers superior advantages over the old methods, whether it be the primitive family skillet, or the small portable machines turned by hand, which some retailers use.

Bear in mind this fact, and it is a settled fact, that the most important condition necessary to the securing of a cup of good coffee, is the roasting of the bean properly, as the slightest variation from what is established as the correct roast will completely change the character of the drink.

The latest improved machine consists of a large revolving cylinder (encased in brick work) revolving regularly, and moved by steam power, underneath the cylinder being a coal fire. The entire surface of the cylinder being perforated with small holes allows the smoke and vapor to escape readily. Through the centre runs a right and left sheet-iron screw, which passes the coffee from end to end at same time of revolving.

This is a great improvement over the old-style plain cylinder, as the last improvement renders it impossible to turn out an uneven roast. Affixed to the cylinder is a flue which carries away the smoke and vapor during the roasting process. When sufficiently browned the coffee is immediately run off into a large square sheet-iron box with a wire screen bottom, termed a cooler. At an opening in the end of the cooler is fitted a powerful blower forcing cold air through the heated beans until they assume a condition which allows of their being handled.

The ordinary size of machines used have a holding capacity of 300 lbs., although 200 lbs. is the amount usually roasted at one time in each machine. The entire process of roasting, cooling, and emptying occupies a little less than one hour.

CHASE & SANBORN

Proprietors of "Seal Brand" Coffee,

MONTREAL

Continued on this page in next issue of THE GROCER.

QUEBEC MARKETS.

MONTREAL, April 13, 1899.

GROCERIES

THE wholesale grocery trade has furnished more interesting features this week, and, on the whole, a seasonable trade is doing, though, of course, the break-up in the country roads is interfering with the movement of trade, especially in this Province, in eastern Ontario and the Ottawa Valley. The most interesting fact of the week is the stronger feeling in sugar, refiners having advanced prices 10c. last week, after THE GROCER went to press. Demand has been fair since the rise. Syrups are unchanged, but cable offers of new Barbadoes molasses for import are 1c. lower than they were last week. Canned goods are much the same, the only sales of any magnitude being a few lots of lobsters. Dried fruit generally is featureless, while rice and spices are firmly held. Coffees and teas are steady.

SUGAR.

More activity is noted in sugar, and, since the advance of 10c. in prices by the local refiners on Friday last, the sugar market has exhibited more life, and a good business has been done, as the competition of United States refined sugar is felt less than it was a fortnight ago. In New York, the refiners marked up prices ⅛c. per lb., with the exception of one grade of yellow, while granulated is quoted in that market at $4.96 per 100 lb. net, and the demand is good. On spot, the inside price at the refineries for granulated is now $4.45 to $4.52, and yellows $3.85 to $4.25 per 100 lb. as to quality at factory. The raw markets continue firm all round. In London the market is cabled firmer with an increased demand for cane, Java being 1½d. higher, the quoted price being 12s. 3d., and fair refining ½d. higher at 11s. Beet is active and still advancing, present and next month delivery being quoted at 10s. 7½d. Raw is strong at New York, fair refining, 4 1-16c.; centrifugal 96 test, 4 9-16c., and molasses sugar, 3 5-16c.

SYRUPS.

There has been no change to note in syrups. Business is dull and prices are unaltered at 1¾ to 2¼c. per lb. at the refinery.

MOLASSES.

The chief item of news in the molasses market has been the receipt of offers from the Islands at a decline of 1c., firm offers having been made of 11c. first cost at Barbadoes, and at this figure it is understood that some business was put through for import. In this market there seems to be ample stock to fill all requirements, and values range from 28 to 28½c. in round lots and 29 to 30c. in small quantities.

CANNED GOODS.

This market rules quiet, and no special feature is to report. Corn is quoted at 90 to 95c.; tomatoes, 90c., and peas, 85c, per dozen in good-sized lots. In canned lobsters, some further business is reported at firm prices, talls, $10 to $10.50; halves, $12.25 to $12.50, and flats, $10.75 to $11.35 per case. Salmon is dull and neglected. The only sockeye available here in any quantity are talls, and jobbers still offer them at $1.30 the dozen, while cohoes range from $1 to $1.10.

DRIED FRUITS.

Business is quiet in raisins, and values, as a rule, are unchanged. Supplies of off-stalk in some cases are not well assorted with jobbers, and they are in the market for some.

Advices from Patras in regard to currants are quite firm, and recently values have advanced from 1 to 2s., as to quality. Fine grades for the English market have been in great demand, and fully 2s. more have been obtained, while the lower grades of provincials have advanced 1s.

RICE.

Inquiry for rice is fair for the season, and the market maintains the firm tone already quoted. Prices are steady.

SPICES.

The pepper market continues very firm and most of the staple lines of spices are the same way. Values are firmly held.

COFFEE.

The coffee market continues quiet and without material change in values. Rio and Santos have changed hands, unroasted in round lots at 7 to 10c. as to grade, and inquiry for Maracaibo in 50 bag lots has been noted at 9½ to 10c.

TEAS.

All kinds of low-grade teas, especially Ceylons, Pingsueys and Congous are very firm in tone. Shipments of the latter have been made to New York, at prices ranging from 13 to 15c. In Japans trade has been put through at 12½ to 15½c. as to grade, while Ceylons have changed hands at 16 to 20c. A recent English report says: "Biddings on Tuesday were very excited, and there was very little in leaf to be bought even at 8d. per lb.; in fact, the advance from the previous week was even more pronounced than in the case of Indians, as lowest leaf was a further good ¼d. per lb. up. Just above common, prices ruled reasonable, and with quality better than usual at this time of the year, some of the 9d. per lb. Pekoes did not look any too dear. Broken Pekoes, too, were fairly reasonable, although often too thin for general requirements."

GREEN FRUITS.

The green fruit market has ruled quie lately. Oranges are about the best selling fruit on the market at present, and Valencias have again advanced 50c. per package. The lemon market is a good dea lower, prices having declined over 50c. pe box. Bananas are quiet and unchanged while pineapples are in more liberal suppl and rather easier at 15 to 30c. each.

APPLES.

In this market the local trade is quiet, bu prices are steady at $3.50 to $5 per bbl., a to grade.

COUNTRY PRODUCE.

EGGS—With extremely light receipts th egg market is very firm, and from 4 to 6c per dozen higher than it was last week, and unless the supply increases, still higher pric are expected. We quote values firm to-da at 20 to 22c.

MAPLE PRODUCT—With larger receipt of new syrup and sugar values have bee modified, as they are expected to increas still more, as the weather has been simpl perfect lately for a good flow of sap. A present we quote new syrup 60 to 65c., a to grade, and old stock 50 to 55c. Suga ranges from 7 to 7½c.

HONEY—In honey, business was quie and the market featureless. We quote White clover comb, in 1-lb. sections, 8 t 8½c.; dark, 6½ to 7c.; white extracted, 6 6½c., and dark, 5 to 5½c.

BEANS—The tone of the market for bea was steady and trade quiet. We quot Choice hand-picked, 95c. to $1 per bushel primes, 85 to 90c.

DRIED APPLES—There is little busine doing and prices are unchanged.

HOPS—Trade has been quiet in these, few lots of Ontario hops selling at 19c.

POTATOES—The firm feeling is retain in these, car lots selling at 72 to 75c. p bag, and smaller quantities at an advan of 2 to 5c. per bag on this range.

TALLOW—There has been some deman for tallow at 5 to 5½c. for refined in a sm way.

ONIONS—There is no change in thes good Canadian onions moving at $2.75 $3. New Egyption onions have been r ceived this week via New York, and th are selling at 2½ to 3c. per lb.

DRESSED HOGS—Receipts of these a shrinking. Demand for small lots of froz stock is fair at $5 to $5.25, and fresh-kille $5.75 to $6 per 100 lb.

PROVISIONS.

There was no improvement in the dema for any line of provisions, in consequen the market is quiet and featureless. V

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.

quote: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

GRAIN — The local grain market was featureless, on account of the continued slow demand, but the undertone was steady and prices show no change. Oats, ex store, were quoted at 34 to 34½c., and for May, afloat, at 35½ to 36c.; peas, ex store, at 72c., and May, afloat, 75c.; buckwheat, ex store, 57½ to 58c.

FLOUR—There was no change in the flour market. The demand for small lots was fair to fill actual wants. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $3.90 to $4.05; strong bakers', $3.70 to $3.80.

MEAL—In meal, business was quiet and of a small jobbing character. Rolled oats sold at $3 60 to $3.65 per bbl.

FEED—The demand for feed continues fair and prices show no change. Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—In baled hay, the feeling is steadier and rather more business is doing. We quote: No. 1, $6 to $6.50; No. 2 extra, $5 to $5.50; clover and clover mixture, $4 to $4.75 per ton.

CHEESE AND BUTTER.

There was no change in the cheese market, the only sale recently consisting of a few hundred boxes, which realized full figures. For what remains, holders ask firm prices, and buyers have not yet manifested any willingness to meet their views. Nominally, the range is 11¼ to 11½c.

Butter continues heavy, and, with demand slow and receipts increasing, lower prices are predicted. An extreme bid to-day for fresh creamery was 18½c., and prices range down from that to 18c., according to the grade of the lot under negotiation. Dairy butter is neglected.

MONTREAL NOTES.

Refiners have marked up sugars 10c. per 100 lb. all round.

Lemons, under increased receipts, have declined 50c. per box.

Oranges have again advanced 50c. per package on last week's range.

Maple sugar and syrup have been modified in price, as predicted, under larger receipts.

Advices on currants to hand here this week exhibit a much firmer feeling.

Fresh eggs are very scarce here, and 4 to 6c. higher than last week, with a rising tendency.

PERSONAL MENTION.

Mr. George Morrison, Callendar, Ont., was in Toronto last week.

Mr. R. S. McIndoe, of Toronto, has sailed for Great Britain. He will be back again in about a month.

Mr. P. C. Larkin, of the "Salada" Tea Co., Toronto, sailed from New York on Wednesday for Great Britain. He is accompanied by his family.

Mr. Ernest Hustwitt, who has for some years been with The Eby, Blain Co., Limited, of Toronto, has accepted an engagement with Henry Wright & Co., for whom he will travel, carrying, among others, samples of "Imperial" cheese, Upton's marmalades and jams, and "Surprise" soap.

T. B. Escott & Co. have a good supply of canned vegetables and salmon, and are selling at reasonable prices.

MARMALADE

that IS MARMALADE--not trash.

Upton's Marmalade, Jams and Jellies can be depended upon for purity, richness and flavor. Write for particulars and quotations.

Marmalade is put up in 7-lb. pails and 1-lb. glass jars.
Jams and Jellies are put up in 1-lb. glass jars, 5-lb. tins and 7-lb., 14-lb. and 30-lb. pails

Henry Wright & Co.

No Better Goods at Any Price.

Agents, TORONTO

JAPAN TEAS

Direct from the tea gardens in Japan. The finest teas the world produces.

They have the largest sale of any teas in the world, barring none, a sure indication of their worth and popularity.

Most leading, up-to-date grocers are selling them, pleasing their old customers and making many new ones, as every merchant realizes that handling a standard article such as this, which is so favorably known in every civilized country on earth, cannot fail to bring them trade.

Stick to the Old Reliables and Win Success.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancouver, Victoria, St John's, Nfld. Quebec.

Grand Mogul Baking Powder
Grand Mogul Tea.

Both these lines are selling very fast. The advertising done by our competitors is greatly assisting the sale o both—for which we return thanks.

WHOLESALE GROCERS **T. B. ESCOTT & CO.** **LONDON**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

LEFEVRE & TASCHEREAU have been appointed curators of Eusebe Peltier, general merchant, Etchemin, Que. His assets are to be sold.

Adelard Cusson, grocer, Montreal, has assigned.

Kempton & Canfield, general merchants, Wallace, N.S., have assigned.

George Haley, grocer, Goderich, Ont., has assigned to M. O. Johnston.

Joseph Carbonneau, general merchant, Normandin, Que., has assigned.

Alex. Desmarteau has been appointed curator of M. Scanlon, grocer, Montreal.

Assignment has been demanded of Joseph Carbonneau, general merchant, Normandin, Que.

O. Ricard, general merchant, St. Valere de Bulstrode, Que., is offering 60c. on the dollar.

Temple & Bolton, general merchants, Napinka, Man., have assigned to S. A. D. Bertrand.

C. W. Stone, grocer. Westmount, Que., has assigned, and his assets are to be sold on April, 18.

A meeting of the creditors of estate of John R. Smith, grocer, Oxford, N.S , was held on April 4.

PARTNERSHIPS FORMED AND DISSOLVED.

Straith & Manning, general merchants, Harrow, Ont., have dissolved.

Derousie Bros., grocers, etc., Cornwall, Ont., have dissolved, E. Derousie continuing.

Joseph Leguin & Cie., wholesale and retail produce dealers, Farnham, Que., have dissolved,

Fair & Fife, general merchants, Watson's Corners, Ont., have dissolved, and have been succeeded by Fair & Nairn.

Adelard Fortin and Hyacinthe Gaboury have registered partnership under the style of Fortin & Gaboury, grocers, Que.

Copartnership has been registered by Josephine Johnson only, under the style of Johnson & Co., general merchants, Port Hastings, N.S.

Copartnership has been registered by J. F. Milberry only, under the style of Stone & Milberry, general merchants, Digby, N.S.

SALES MADE AND PENDING.

J. A. Mackasey, jr., grocer, Halifax, has sold out.

John Greer, grocer, St. John, N.B., has sold out.

R. B. Devlin, grocer, Victoria, is selling out by auction.

The stock of A. E. Currie, dealer in pork, etc., Halifax, has been sold.

A. W. Drysdale, general merchant, Waverley, N.S., has sold out.

W. J. Armitage, grocer, Blue Bonnets, Que., is offering his busines for sale.

A. Des Brisay, general merchant, Wolseley, N.W.T., is advertising his business for sale.

The book debts, etc., of the estate of L. E. Hart, general merchant, Guysboro, N.S., are advertised for sale by tender.

The stock of E. F. Gerster, tobacconist, etc., Vancouver, B.C., has been sold by mortgagees to Mrs. E. F. Gerster.

The stock of Oct. Beaudet, general merchant, St. Pierre les Becquets, Que., has been sold at 54¼c. on the dollar.

McArthur & Harper, general merchants, Kamloops and Ashcroft, B.C., are negotiating to sell their Ashcroft business to Dean & Shaw.

Tenders for the business of Emile Leblanc, general merchant, St. Jean L' Evangeliste, Que., have been called for April 15.

CHANGES.

Sadler & Co. have bought out Rose Bros., Grocers, Sarnia.

Mrs. John McKinstry, grocer, Ottawa, has retired from business.

The Greenwood Canning Co., Eburne, B.C., has been incorporated.

The Rock City Tobacco Co., Quebec, have applied for incorporation.

Jos. Lecours, grocer, St. Marie (Beauce), Que., is removing to St. Joseph Que.

Arthur Laframberse has registered a proprietor of the Tiger Tea Co., Montreal

Lactame Levesque general merchant, St Pacome, Que., has closed up his business

A. & W. Johnston, general merchants Orangeville, Ont., have sold out to Claxto & Son.

Hartford & Co., general merchants Neepawa, Man., have been succeeded b R. J. Hooper.

Kirkpatrick & Co., general merchants Lefroy, Ont., have been succeeded by H B. Hill & Co.

Smith & Hunt, general merchant Dorchester Station, have been succeeded b Hicks & Hunt.

Connell Bros. are seeking incorporatio as ironfounders and general merchants i Woodstock, N.B.

FIRES.

G. E. Torrie, confectioner, etc., Wol ville, N.S., has been burned out.

Graham Bros., bakers and confectioner Owen Sound, Ont., have been burned ou

Green, Marshall & Co., general me chants, Orangeville, Ont., has suffered lo by fire and water.

DEATHS.

Wm. M. Forsyth, flour dealer, Bridg town, N.S., is dead.

Robert M. Levine, of Levine & Co general merchants, Fox river, Que., is dea

SUGAR IMPORTS INTO INDIA.

In the British House of Commons March 23, Lord G. Hamilton, in reply to question, stated that the quantity of sug imported into India in 1894-95 was 282,0 cwt., and in 1897-98, 2,182,000 cwt. ' am also," he said, "aware that there was great decrease in the acreage of sugar ca in India between 1895 96 and 1896-97 ; t figures of 1897-98 have not yet reached m Great apprehension has been caused amo sugar growers in the Mauritius by the i creasing importation into India of bount fed sugar, but I do not know that a disastrous results have as yet been pr duced."

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good / Royal Oak ... } Smoking

Free Trade ... / Currency ..... } Chewing

EMPIRE TOBACCO CO., *Limited*

Granby, Que.

See Prices Current.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

A profit-maker for the retailer.
A HAPPY HOME-MAKER for the user.

SILVERINE

PROFITABLE
ATTRACTIVE
GUARANTEED

Should be on your shelves
See our quotations. (It won't stay there long.)

SILVERINE MFG. CO. - - MONTREAL.

COW BRAND GRANULATED SAL SODA . . .

A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your customers will appreciate it.

JOHN DWIGHT & CO.
MONTREAL. TORONTO.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York

THE MERCHANT'S RATING.

By A. O. Kittredge, C.P.A.

THERE are many merchants, both large and small, whose credit ratings are not what they ought to be ; at least, they are not what the merchants think they should be. Investigation, however, shows that, in most cases, if not in all, the fault lies with the merchants themselves. One prime cause for the merchant's failure to secure the rating to which he believes he is entitled is the lack of information furnished with reference to his financial condition. Some merchants refuse all information whatever, upon the assumption, apparently, that their resources are so large as to make them independent of credit ratings. Such a position is extremely foolish. The world is prone to accept a man at its own valuation until such time as it has had the opportunity to demonstrate an error. Silence leaves the world to form its own opinion, and at this date it is very apt to conclude that because no statement is made there must be something to conceal. On the other hand, a statement frankly made and demonstrated to be correct carries opinion to the other extreme, and gives the merchant the full measure of credit to which he is justly entitled.

Several points are considered when ratings are established, in addition to capital for present worth. These include the broad questions of business integrity, of general business methods, and of habits with respect to payments. Of two men, equal in all other respects, one discounting his bills and the other habitually paying slowly, the first will have the better rating as to credit, even though the capital ratings of the two are essentially the same.

Merchants formerly bought their goods in person. They journeyed to the warehouse and factory to make selections, and thus came into direct contact with those of whom they asked credit. Now, purchases are made through intermediaries. The merchant's orders are given to traveling salesmen, or are forwarded by mail or telegraph. The merchant, then, should not overlook the fact that, in the changes which have been made in the methods of conducting business, changes also have necessarily been made in the methods of establishing credit or determining a rating. A signed statement to-day takes the place of the personal interview of a few years ago.

The great commercial agencies that make a business of ratings are only an instrumentality that modern business has found it necessary to employ in order to meet changing conditions. The merchant who does not have the rating to which he thinks he is entitled should commence to remedy the wrong by a careful study of the situation. In the end he will be quite willing to comply with the reasonable requirements of modern jobbers and manufacturers, some of which are here pointed out.

A BUSINESS CHANGE.

Mr. Robt. Kirkwood, of Sudbury, Ont., has recently purchased the stock of Kirkwood & McKinnon. Mr. Robt. Kirkwood is going to give up the dry goods and other branches connected with it and confine himself to wholesale and retail groceries, provisions, flour and feed. His place is well adapted for it. The warehouse is abou 50 x 120 feet. A side track from the rail way runs alongside of his storehouse.

INDIA'S SUGAR IMPORTS.

The subjoined facts and figures relating t exports and imports of Indian sugar hav an interest of their own at present, in vie of the proposed countervailing duty upo bounty-fed sugar entering our eastern d pendency. The imports into India of bee root sugar were quite insignificant up to th year 1889-90. In 1890-1 Germany sent i India 709,195 cwt. ; in 1895-6 and in 1896 the imports of sugar into India fro Germany, after having considerably d creased, were again between 700,000 an 800,000 cwt. From Austria 31,374 cwt. sugar were imported in 1890-1 ; the trad was insignificant in 1893-4 and the tw following years, but in 1896-7 it rose 115,514 cwt.

In the next year (1897-8) there was n doubt an immense development of th trade, and Germany and Auttria togethe sent into India nearly 2,150,000 cwt. ; b 1897-8 was altogether an abnormal yea It is pointed out in the Trade Report of th Government of India that the Indian pr duction of sugar had been affected by th draught, and that though there were e traordinarily large imports of refined sug the price of Indian refined sugar rose durin the year. Evidently it is impossible draw any safe conclusions from the figur of an abnormal year like 1897-8, nor ca sugar refiners reasonably complain of competition which merely prevented a ri of refined sugar to a famine price.- Commerce.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobbe

MUSTARD

You want KEEN'S

We sell KEEN'S

Every grocer in Canada sells KEEN'S

ITS POPULARITY NEVER WANES.

New Show Cards
Just out.
Do You Want One ?

Current Market Quotations for Proprietary Articles

April 13, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, In 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " " "	1 20
1 " 3 " " "	2 00
5 " 1 " " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ¾ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's ½ gross case	4 25
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 4	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " F, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 80

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

GOOD GOODS

that have stood the test for years. That's the kind every up-to-date grocer wants to handle.

Benson's Canada Prepared Corn

makes a good leader. It's been on the market for years, thousands of packets are sold weekly, and always with the same result. Everyone is perfectly satisfied and comes back for more every time.

Manufactured by

THE EDWARDSBURG STARCH CO., Limited

CARDINAL, ONT.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½ s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
½ lb. Packages, 15 or 30 lb. cases					0 27
¼ & ½ lb. " " " "					0 27½
¼ " " " "					0 28
⅛ " " 5 " "					0 29
⅛, ¼ & ½ " 10 " "					0 29
⅛ " 5 10 15 "					0 30
Bulk—					Brls
White Moss,	10, 15 or 20 lb.				0 18
Feather Strip,	" " "				0 20
Ribbon,	" " "				0 18
Special Shred,	" " "				0 16
Macaroon,	" " "				0 16
Crown Desic'd,	12, 20 25				0 16
Special,	" " "				0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.

	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 32
Jersey "	....	0 29
Rajah "	....	0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 22
West India	0 16	0 18
Rio, choice	....	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per d
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 0
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 7
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 2

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 9
2	" " "	1 5
2½	" " "	2 0
4	" " "	3 0
8	" Bottle "	6 0
4	" Glass Stop'r "	4 0
8	" " "	6 0

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6
4 oz. " "	4
8 oz. Plain bottles	5
4 oz. " "	3
2½ oz. Cabinet bottles	2
2 oz. Bottles	1
1 oz. "	1
Per gallon	7
Per pound	1

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per d
Patent Barley, ½ lb. tins	1
" " 1 lb. tins	2
" Groats, ½ lb. tins	1
" " 1 lb. tins	2

DALLEY'S ROYAL HYGIENIC SELF-RISI

FLOURS.	per d
Buckwheat, 2½-lb. pkgs. 3 doz. case	1
Pancake, 2 lb. pkgs, 3 doz. case	1
Tea Biscuit, 2-lb. pkgs, 3 doz case	1
Graham Flour, 2-lb. pkgs, 3 doz. case	1
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1
" 6-lb. "	2
Flexman " 3-lb. "	1
" " 6-lb. "	2

GELATINES.

COX'S

2's	1
4's	1
8 Quart size,	2

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTI

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

HIGHEST

PAILS TUBS

And Wood Packages
FOR
Lard, Candy, Spices, Pickles, Syrup, etc.
Manufactured by
The Wm. Cane & Sons Co., Limited
Newmarket, Ont.
BOECKH BROS. & COMPANY
Sole Agents, Toronto.

QUALITY

MONSOON
INDO-CEYLON TEA.

We never have a week that is not far and away ahead of the corresponding week of last year.

Monsoon has never been introduced where it has failed to "catch on."

Place a small order, and give us a few of your customers' names to send samples and other advertising matter to, telling them Monsoon can be bought from you, etc., then if the tea does not sell you can return it.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06½
7-lb. wood pails, 6 " "	0 06½
14-lb. wood pails, per lb.	0 06¼
30-lb. " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Liocrice and Tolu Wafers, 5 lb. cans, per can	2 00
Liocrice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Duloe, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross.	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

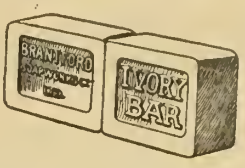
SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 1 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and easthan 5 ..... $4 00

boxes and upward. 4 00

Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $12.00.
Maypole Soap, black, per grs., $18.00.
10 per ncnt. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06¼

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07¼
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07¾

Brantford Cold Water Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

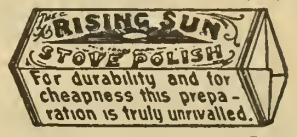
Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—per case 3 50

Culinary Starch—Chal' Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05¼
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06¼

STOVE POLISH.

No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large, per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75

SILVERINE.

Per gross.	
No. 4—5c. size	$3 85
No. 6—80. size	5 50
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ⅛s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 36
" " 120 ½-lbs.	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1s AND ½s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 33

WOODENWARE.

THE E. B. EDDY CO. per do

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per do

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches. Diamond Jubilee, per case (10 gross in case) 2 75

YOU CAN THROW AWAY MUCH MONEY

but when you buy the following goods you do not lose much.

Hazard's English Worcester Sauce

Half-pints, 3 doz. to case; single case lots, 75c. per doz. Pints, 2 doz. to case; single case lots, $1.25 per doz.

Hazard's Mayonnaise

The best on the market.

Bayle's Devilled Cheese

Bayle's Horseradish Mustard

All Foreign Cheese kept in stock.

The Foreign Cheese & Importing Co.

9 St. Peter St., MONTREAL.

The Toronto Patent Agency

Limited

CAPITAL - $25,000

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The Toronto Patent Agency

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TORONTO, ONT.

THE Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

OAKVILLE, ONT.

Buy a Seller—Sell a Winner
Win a Buyer, Stock HIRES'—It's a Seller

PUSH THE GOODS THAT PULL THE TRADE.

All Wholesalers keep it.

W. P. DOWNEY

Sole Canadian Agent

20-22 St. Peter Street, **MONTREAL**

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

s Honest Goods and just he Thing on Which to Make or Extend a Busi-ness.

McLAREN'S
COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many ***new lines*** of

Toilet Ware
Dinner Ware
Tea Ware

and ***miscellaneous products*** of the ***English Potteries*** are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises: 27 Wellington Street West.

Mince Meat

that is made from the pure, fresh meat and fruits and seeded raisins is what you are selling your customers in **Wethey's Condensed Mince Meat.** That's why they always come back for more. It's so good it couldn't be better.

J. H. WETHEY

Sole Manufacturer. St. Catharines.

Crosse & Blackwell, Limited

SOHO SWEET PICKLES

IN HALF-PINT AND PINT LEVER BOTTLES.

C. E. COLSON & SON, MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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Drafts on all parts of the United States, Great Britain and Europe bought and sold.

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MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

Toronto Offices—**McKinnon Building**
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OAKEY'S
'WELLINGTON'
KNIFE POLI

The Original and only Genuine Preparation fo Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery a Glass Cloths and Papers, etc.

Wellington Mills, London, Engl

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Str
MONTREAL

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, APRIL 21, 1899. NO. 16.

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

ZELLER WAFERS

Are our latest novelty. They are really "wafers," thin, dainty, and most delicately flavored. They are delicious for afternoon tea or dessert, and are likely to satisfy your most particular customer. We make ten varieties, including "Cone" and "Cigarette" wafers, which, being rolled, can be filled with cream, custard, etc.

Chas. Gyde,
Canadian Agent,
MONTREAL.

Peek, Frean & Co., LONDON.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

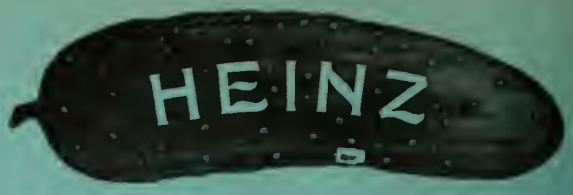
And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . . .

Sovereign Matches

The H. A. NELSON & SONS CO., Limited

Sample room ...MONTREAL, QUE.
56 and 58 Front West, TORONTO.



Heinz Condiments Make Happy Homes

If you always supply your trade with the standard Heinz Pure Food Products you will never regret it.

How is your stock?

Canadian Trade supplied by

H. P. Eckardt & Co., Toronto. Hudon, Hebert & Cie., Montreal.

The Salt that doesn't Cake

The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sunlight—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

Windsor Salt

Leading Wholesalers sell it.

The Windsor Salt Co., Limited, Windsor, Ont.

No argument is needed to sell Lazenby's Goods, Codou's Macaroni and Stephens' Pickles---their names are silent arguments themselves. That is what a **name** will do.

Lazenby's.

A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son." Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties —each one of the very highest quality. "Profitable to use—profitable to handle."

Jelly Tablets.

P. Codou's.

Another name that stands for **all that's good** in Macaroni—P. Codou. With that name on the package no argument is needed to sell it. Made only from real Russian wheat. Delicate, tender Macaroni.

Macaroni.

Stephens'.

Are you quite sure of the **name** when you buy Pickles in bulk? You **may** get them packed in something else besides Pure Malt Vinegar—unless you look for the name "Stephens." When you see **that** you get absolutely safe packing. The pickles are sound, crisp, piquant, always.

Pickles.

All of the above are sold by leading wholesalers.

AGENTS:

A. P. TIPPET & CO., Montreal and Toronto.

F. H. TIPPET & CO., St. John, N.B.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

In 25-lb. Jute Packages.

The Jute we use in our 25-pound packages (to meet the popular demand of the Trade) must be strong, soft and silky to the touch, and closely woven to assure its contents protection from dirt and leakage. But that is not all—each package is neatly printed, making it a very attractive shelf ornament for the store.

We pack our Split Peas, Pot Barley, Wheatlets and Wheat Farina in this way now—to meet the popular demand. And the demand increases right along, particularly among the smaller grocers. We believe in being "up to the times."

THE TILLSON COMPANY, Limited,
From Manufacturer to Retailer direct. TILSONBURG, ONT

Tillsons'
Pot Barley, Wheatlets
Split Peas, Wheat Farina

GILLARD'S NEW PICKLE

Packed 2 dozen in case.

Is undoubtedly the best pickle in the world. Just as good as GILLARD'S is not GILLARD'S.

12 GOLD MEDALS have been awarded for superior excellence.

6,000 leading hotels and restaurants throughout Great Britain use them exclusively.

Note the Prices to the Retail Trade:

25-Case Lots - -	$3.10 per dozen
5-Case Lots - -	3.20 per dozen
Under 5 Cases - -	3.30 per dozen

GILLARD'S NEW SAUCE--

Is unequalled for Gravies, Soups, etc. Repu'd ½ pints, Barrel lots of 12 dozen, $1.40; l's quantity, $1.50 per dozen.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., "The Vintry Works," Sole Manufacturers, **London, Englan(**

Good Cigars— Quick Profits.

Any grocer can make a good, quick profit by selling any kind of cigars *once*, but the common-sense grocer doesn't try to build up a permanent Cigar trade by selling Cigars of inferior quality.

Every grocer who has once bought my Cigars continues to buy them of me, and to increase the size of his orders. I believe that this one fact goes to prove conclusively that my Cigars are all right. Let me send you samples—free.

J. Bruce Payne

Cigar Mfr. **Granby, Que.**

The "Pharaoh" for a 10c. line.

The "Pebble" for a 5c. line.

BE UP-TO-DATE

and always have on hand a stock of

Crown Flavoring Extracts

They will **give** your customer the **best** of **satisfaction every time.**

Write for Prices.

The Greig Manufacturing Co.

MONTREAL.

The Dominion Analyst places Baldwin's

EXPORT

Brand Condensed Milk at the head of the list in competition with all other brands on the market.

ROSE & LAFLAMME, Selling Agents, **MONTREAL.**

Grand Mogul Baking Powder
Grand Mogul Tea.

Both these lines are selling very fast. The advertising done by our competitors is greatly assisting the sale of both—for which we return thanks.

WHOLESALE GROCERS

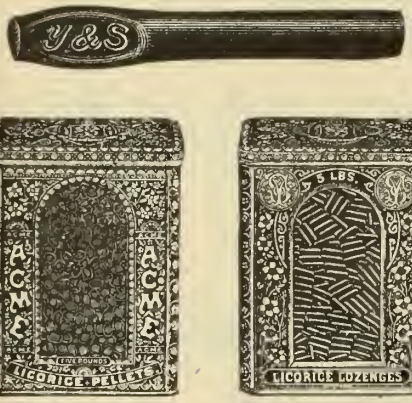
T. B. ESCOTT & CO. LONDON

SNOW DRIFT BLEND

NEVER MORE FRAGRANT THAN TO-DAY

ALWAYS THE SAME
ALWAYS THE BEST
ALWAYS THE FAVORITE

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

YOUNG & SMYLI

Established 1845. BROOKLYN, N.Y.

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

• CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28. Vancouver.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

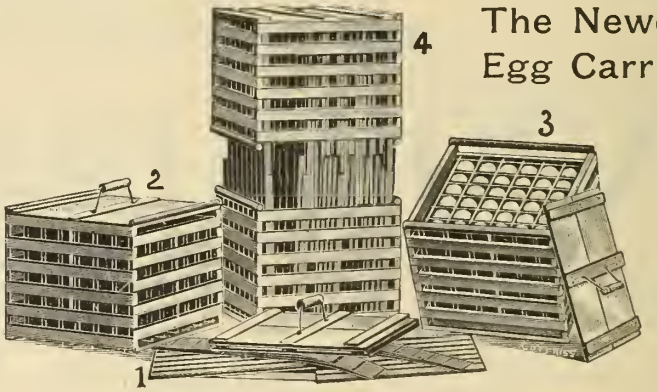


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

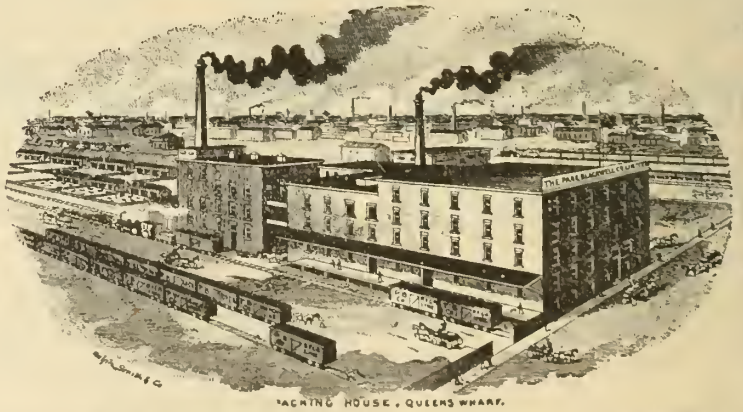
The Newest and Best Egg Carrier Out.

The

Humpty-Dumpt

Has no equal for Farmers'
Light and durable.
Breakages and miscounts o the question.
Handy for carrying anyt with fillers removed.

Made exclusively by
The . . .
Dowswell Manufactur Co., Limited,
HAMILTON, CANA



Mild Cured Ha
Boneless B. Ba
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Ap

THE PARK, BLACKWELL CO., LIMITED. Pork and Beef Packers, TORON

IT IS TO YOUR ADVANTAGE

to let your customers know about

Machine-Made

CEYLON and INDIAN TEAS

Pure and Wholesome

and induce them to try them, because they will naturally come back to you for more.

The strength and flavor of these teas has made them famous the world over and the demand for them is constantly increasing.

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co., 61 Colborne St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—
R. PATERSON & SONS, GLASGOW.
Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."
Agents:—
ROSE & LAFLAMME, MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

THE CANADIAN GROCER

VOL. XIII. TORONTO AND MONTREAL, APRIL 21, 1899. NO. 16

TRAVELING MEN AS COLLECTORS.

(An address by L. T. Ford.)

THE traveling man represents the house to the country customer in all its departments. It may be usually conceded that he only acts as salesman, and all he has to do is to quote prices and take his order, but often there come up matters between the retailer and the jobber, or manufacturer, which need personal attention, and the retailer very naturally makes his complaint to the traveling man, as he is a personal acquaintance. He is called upon by the retailer

TO MAKE GOOD SHORTAGES

and damages, as the traveling man can see the goods in the same place as the retailer, and from his personal acquaintance with his customer, he can settle such complaints to the satisfaction of the employer and customer. Quite often such settlements can be made more satisfactorily by the traveling man, as he can give them a personal investigation, whereas the jobber is usually at a loss to know what allowance would be equitable after reading the retailer's complaint. In many ways the salesman and customer cultivate each other's acquaintance until the customer looks to

THE SALESMAN AS HIS FRIEND

in all matters pertaining to his business with the house. If he gets behind with his account he confides more fully with the salesman, telling him he will buy in smaller quantities until his surplus stock is reduced and his account is reduced to a more satisfactory amount. As the traveling man attends to other matters arising between jobber and retailer, it becomes part of his business to look after the accounts for goods which he has sold. It perhaps requires more tact on the salesman's part to collect for merchandise sold than to make the sale. However, he can educate his trade to his manner of doing business, and in time the collecting becomes so much a

PART OF THE BUSINESS

to be transacted that it becomes an easy task. I have had traveling men tell me of different customers who, after the usual greeting, will say: "Well, Charley, you have my statement with you, let me get that settled; then I will see what I want." Such customers usually confine their trade to a few houses in which they have confidence, and the confidence reposed in the house is due to his favorable acquaintance with the salesman.

I believe it is policy, to bring the salesman into the credit office often and talk over different customers, and many times during such conversations opinions will be expressed by one or the other that will direct the credit man to

HANDLE WITH MORE

care certain customers, or the salesman will take more particular notice of some customer to guard against the account getting in bad shape, for the salesman who endeavors to make a record strives to keep his bad accounts at the minimum.

As business methods change a demand for a different kind of commercial traveler is created, and a "has been" salesman is not usually wanted by the house seeking a new man.

THE TRAVELING MAN

that is demanded to-day is an all-round good business man, and it does not make so much difference whether or not he "stands in" with the boys, but has he the ability to attend to his business and the ambition to be everlastingly at it. Ability, ambition and honesty is what we want in men to represent us to our customers. I believe nearly every jobber in this city could use another man as salesman if they could find just the kind of man they want.

By the salesman attending to these different features of the jobber's business, he will take particular notice of any detrimental change in his customer's affairs that may come to his notice on his customary visits. On his entering his customer's store, he will bear in mind

HIS CREDIT STANDING

and how his account stands, so when buying goods the customer also knowing that the salesman carried his accounts in his pocket, will be cautious that he does not overreach his credit, especially if he is not prepared to pay bill due.

What I have said applies principally to jobbers whose accounts are small and who sell to a class of trade with limited capital. However, it often works well for the salesman to collect from some customers whose credit standing is good but for some reason they

NEGLECT THEIR ACCOUNTS.

To collect and do satisfactory work it is necessary that the salesman and the credit man act in harmony, so that the disposition of the salesman will be to carry out the will of the credit man regarding the collections.

I don't know that I should advocate that salesmen should carry statements and make a business of collecting their accounts for houses whose business is in large accounts; however, if the jobber could get the right kind of a salesman to represent him, it might prove to his advantage at many times.

I have not attempted to cover the subject in these few remarks, but simply gave you a few ideas that came to me.—The Lawyer and Credit Man.

P. F. Curtis, general merchant, Baldur, Man., has sold out to J. W. Waugh.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

EARLY CLOSING IN LONDON.

A MEETING of the Retail Grocers' Association, of London, Ont., was held on the 11th inst., the president, Mr. R. A. Jones, in the chair, and there was a larger attendance of members than usual, due probably to the early closing movement.

After routine business, Mr. T. A. Rowat reported on behalf of the committee on

EARLY CLOSING

that the committee had cards printed and distributed among the grocers who were willing to close. The secretary did the distributing, and he thought the outlook very encouraging for the movement being a success. Some few are reported as not being in favor of closing, but he felt certain that if those in favor of the movement will continue closing their stores for a while, the few who are now keeping open will soon fall into line. On motion, the report was received.

The secretary reported communications from other associations regarding

TRADE DISCOUNTS.

The communications were read and found to be in hearty sympathy with the views of this association, and promising support in any movement towards obtaining better arrangements with the wholesale trade.

The secretary reported that a committee of the Ministerial Association requested that a deputation from their association be permitted to address this meeting on the early closing movement, and on motion the request was granted.

GROCERS' OUTING.

Messrs. J. C. Trebilcock, F. Harley, J. McGlade, President Jones, Vice-President Cullis and T. A. Rowat, were named as a committee to formulate plans for the grocers' outing and report at next meeting of the association.

The secretary was instructed to communicate with other associations, asking them to renew the request from Parliament for an amendment to the Garnishee Act.

The deputation from The Ministerial Association were reported in waiting, and were cordially received.

Rev. Dr. Saunders was introduced, and thanked the association for the privilege extended the deputation. He said he was pleased to note the effort being made for the earlier closing of stores. The

MINISTERS OF THE DIFFERENT CHURCHES

had addressed their congregations on the question at different times, requesting them to, as far as possible, do their purchasing on other days than Saturday, and, if on Saturday, early in the day. The employers of labor had been interviewed and had agreed to pay their employes not later than Friday evening, and many of them propose to make Monday or Thursday pay day. Pamphlets had been placed in the hands of the citizens, requesting coopera- in the early-closing movement, and it was felt by many that some more definite plan should be adopted. It was, therefore, proposed to circulate petitions for signature of the different lines of trade requesting the city council to pass a by-law for a stated hour for closing all places of business on Saturday evenings. He would like to see the members of this association support the movement.

Rev. W. M. Walker said the ministers of the city did not wish to interfere with the business of the merchants, but the early closing movement had been advocated from the pulpit and by the press for several years past, with only partial success. Many of the merchants and very many of the citizens were

HEARTILY IN FAVOR

of the movement, and considerable improvement had been made, but there were always a few who will not fall into line, and it appeared to be a pity that many should be, to a certain extent, deprived of their just privileges by a few, who, on som trifling excuse, will keep their places business open, and thereby cause nearb tradesmen to become unsettled and to begi to keep open a little later each evenin until, in a short time, all were back to th old time again. An early closing by-la would not interfere with those in favor early closing; and, if the large majorit were found to be in favor of closing, th others should be willing to fall into lin Such a by-law was reported to be workin very satisfactorily in other cities, and wh not in this city? He asked the members the Grocers' Association to give the que tion careful consideration, and hoped f their support in the movement.

The deputation retired and the membe discussed the question for some time, bu the hour being late, the question was final laid over until next meeting.

The early closing of grocery store recently started, was reported as being ve generally observed, with the exception an odd store in different parts of the city and a very large majority of the groce being strongly in favor of closing, it is fe that those who are waiting to see how th movement will succeed before they clo will soon fall into line.

The meeting adjourned.

A TEA BRANCH IN VANCOUVEI

J. W. Berry, of the firm of John Tobin Co., West India tea merchants of Halifa N.S., arrived in Vancouver yesterday establish a branch of his firm here. Micha Dwyer, senior member of this house, and director of the Merchants Bank of Halifa visited British Columbia last fall, and w so impressed with the country and its pc sibilities that it was decided to open up connection. Mr. Berry is a tea specialis and for the present, the firm will give pa ticular attention to teas.—Province, Va couver, April 7.

Getting New Customers

People who never bought **Coffee** from us before, are this year tempted by our prices and designs. The handsome stock tin given with our **L. S. & B.** blend, also the sample coffee measures (free) are winners. Our 1-lb. tin of "Cafe Exquisite de Paris" no one can equal, and the **Empire** blend (whole) is the best 25-cent Coffee ever offered.

Lucas, Steele & Bristol, Hamilton.

Our Tea and Coffee Blends, when introduced, always lead to large business.

RANGNUGGER. A Bulk Blend of Ceylon and Indian Tea, the top Blend in Canada (so the trade tell us).

GOLDEN AGE. Package Tea. (1's and ½'s), Ceylon and Indian, a splendid seller, to retail at 40c.

MASCOT. Package Tea. (1's), Ceylon and Indian, to retail at 25c.

"OUR COFFEES"

The MECCA. The finest Coffee grown, to retail at 45c.

DAMASCUS. Equal to any Coffee sold in Canada (other than Mecca) retailing at 40c.

CAIRO. A nice mild Coffee, good body, to retail at 30c.

SIRDAR. Strong and heavy bodied, more strength than flavor (no Rio in the blend), retails at 25c.

OLD DUTCH RIO. Roasted from High-Grade Rios, no quaker beans, retails at 20c.

JAMES TURNER & CO., Importers and Wholesale Grocers ... HAMILTON

Freshness is necessary---in Milk.

"REINDEER BRAND"

CONDENSED MILK

is manufactured from rich new milk, fresh every day.

Crown Brand Baking Powder.

Please your customers and increase your profits by handling this powder.
Put up in . . . . . .

1-lb. Round Tins to retail at . . . 15 cts.
½-lb. " " " . . . 10 cts.
¼-lb. " " " . . . 5 cts.

Since placing this powder on the market we have with difficulty been able to supply the demand.
Our guarantee goes with every tin.

T. KINNEAR & CO. *49 Front Street E.* **Toronto**

TRADE WITH JAPAN.

T NOSSE, consul-general for Japan at Chicago, was in Ottawa this week on business with the Government. Mr. Nosse was formerly Japanese consul at Vancouver, but, about a year ago, he was given a more extended territory, embracing fifteen States of the Union, and all that portion of the Dominion lying east of Winnipeg, with headquarters at Chicago. At present, there is no consul-general resident in Canada, but it is said that when the Japanese Diet meets next November, a sum will be voted for the establishment of a consulate at Montreal, and Mr. Nosse will, most probably, be the first consul-general to Canada from Japan.

Mr. Nosse is very sanguine that the anti-Japanese legislation passed by British Columbia last year will be disallowed, although only two months remain within which the Government can take action. This is one of the subjects that he will discuss with Sir Wilfrid Laurier, Hon. Mr. Mills and others.

In conversation with your correspondent, Mr. Nosse expressed his appreciation of the way in which Canadian newspapers, irrespective of party, have condemned the action of the British Columbia Legislature.

"The interests of two great nations, Great Britain and Japan," he said, "are too closely entwined in the Far East to be jeopardized by the action of a Provincial Government of Canada. I have every reason to know that my country desires to be on the most friendly terms with Great Britain. Japan has done much in recent years to show her anxiety to take her place with the leading nations of the earth. We have sent our young men to England, and to the United States to learn all that you can teach us in the way of government, the development of arts and manufactures, the improvement of our railroads, our steamships, etc., and we pay to your Motherland a compliment offered to no other country, by printing our official publications in English as well as Japanese. I am glad to know that your statesmen realize that the interests of these two great countries are far more important than petty harrassing legislation, which, while it would not particularly benefit British Columbia, is certainly annoying to us."

During the past few years, since the institution of the Canadian Pacific Railway's Empress line, there has been a steady growth of trade between Japan and Canada, and it would be regrettable if this trade were injured in any way.

"Has your visit to Ottawa anything to do with the suggested imposition of a du upon tea?" asked your correspondent.

"Well," replied Mr. Nosse, "I kn nothing of such a contemplated duty exce what I have seen in your newspapers. course, I realize that this is a matter your Government and Parliament, b personally, I should be sorry to see a action taken which might hamper tra between my country and yours. I ha every reason to believe that the agitation favor of a duty on tea is fostered by fir handling Indian and Ceylon teas, as, witl duty placed upon tea, they would get British and colonial preference of 25 per ce They are shrewd enough to see this, and looks very much as if the inspiration of th gentlemen has led to the newspapers taki hold of the matter. In referring to the s ject, the alleged excuse is put forth that teas of China and Japan are impure. So as the China teas are concerned, I h nothing to say; the Chinese can attend their own affairs, but, as regards Japan t I give a most emphatic denial to any re that impure teas leave Japan. The Gove ment of Japan has, after consultation v the great tea associations of my coun instituted a system of inspection before tea is allowed to be exported. So tha any person attempts to adulterate the

SOMETHING NEW

is always appreciated. Our **NEW INDIVIDUAL JAR,** apart from being new, has many other points which merit attention. One of its chief features is the large amount of cheese it contains. One of these jars at 10 cents contains as much real food as 30 cents worth of ordinary cheese.

It's the neatest package on any grocer's counter.

A. F. MacLAREN & CO., - Toronto, Canada.

PICKLES.

SPECIAL--We offer for prompt shipment an exceptionally fine pickle, prime stock, solid packed, in Imperial Quarts. Price very low. Only a limited quantity left. Order early.

THE DAVIDSON AND HAY, LIMITED

Wholesale Grocers TORONTO

duct he is immediately caught. This policy was adopted for the purpose of maintaining the high reputation of Japan tea and it has been most successful.

"I think, however, that this fact is not generally known, and it may, therefore, interest your readers. I may mention that last year in the city of Chicago, which is a large importer of Japan teas, not one single chest of tea was condemned as being impure, this bearing out what I have just said. Reverting for a moment to the suggestion of a duty upon tea by Canada, let me call you attention to this peculiar fact, I understand the principle of taxation in any country is to apply it equitably; it is hardly possible to do this in Canada as regards tea. The Provinces of Ontario and Quebec are large consumers of Japan tea, indeed, these two Provinces take 90 per cent. of the total amount imported into Canada. If, therefore, your Government should unfortunately decide to impose a duty upon tea it will have the effect of making these two Provinces pay 25 per cent. more than the other Provinces, which consume black tea chiefly coming from India and Ceylon. That is a point which is well worthy of consideration by your Parliament."

H. P. Eckardt & Co. are offering special prices on canned salmon.

THE WORLD'S COFFEE TRADE.

Vice-Consul Julian Haugwitz, of Santos, Brazil, in a report to the State Department, says:

"The history of coffee export from Brazil begins at Rio in the year 1817, when 63,986 bags were shipped. In 1832 the figures stood at 478,950 bags; in 1840, 1,000,000 bags was reached; in 1851, the figures exceeded 2,000,000 bags, and kept at that average until 1875, when exports amounted to over 3,000,000 bags. In 1881 the highest mark was attained, at 4,377,418 bags. In later years the number began to decline, owing to the exhaustion of the productive power of the trees in the old districts. At Santos the records go back to 1850, when nearly 100,000 bags left this port. In 1871 the exports had grown to 500,000 bags; in 1877 to 1,000,000 bags; they increased in 1884 to 2,000,000 bags; in 1890 to 3,000,000 bags; in 1894 to 4,000,000 bags; in 1896 to 5,000,000 bags; in 1897-98 to 6,000,000 bags; near which figure production in this district is likely to maintain itself as long as the present economic conditions prevail, although the area available for coffee planting in this State is practically inexhaustible, and no soil more appropriate for the purpose exists in the world.

"For 1898-99 the Rio and Santos crops are estimated at 8,500,000 bags, and the visible supply, meaning the stocks in Rio, Santos, afloat, and in the public warehouses in Europe and the United States, had increased to 6,576,000 bags on January 1, 1899. The enormously heavy deliveries of the last year are, no doubt, to be accounted for by reason of the present low price of coffee, which latter is again a consequence of the extended Brazilian production. In the United States the deliveries of Brazilian coffee were in the following proportions:

Year.	Brazil. Bags.	Other kinds. Bags.	Total. Bags.
1892-93.....	8,392,492	1,006,057	4,398,549
1893-94.....	3,160,717	1,138,128	4,298,845
1894-95.....	3,167,840	1,228,106	4,395,946
1895-96.....	3,142,140	1,196,988	4,339,128
1896-97.....	3,989,057	1,099,537	5,088,594
1897-98.....	5,085,705	1,251,631	6,337,336
1898-99(6 mo.)	2,002,757	430,357	2,433,114

"The leading position of the United States as a coffee-using country—consuming now over 40 per cent. of all the coffee disposed of in the world—should make its commercial friendship a valuable desideratum to all sellers of this product and entitle it to corresponding trade concessions from the latter. This proposition applies with particular force at the present time of overproduction, when the buyer holds the balance of power, and any additional onus in the shape of taxes would have to be borne by the producer."

THERE ARE MANY PEOPLE WHO NEVER EAT

marmalade. But then, they never tasted UPTON'S. It's a combination of purity and rich flavor which will satisfy the most fastidious.

FOR SALE BY ALL WHOLESALE GROCERS,
In 1-lb. Glass Jars, $1 00 per doz.
In 7-lb. Wood Pails, 7¼c. per lb.

HENRY WRIGHT & CO., Agents, TORONTO

CAN RELAILERS DO A CASH TRADE?

ANOTHER LETTER ON THE SUBJECT.

Editor CANADIAN GROCER, — I was pleased to read several letters on the cash system from brother grocers. I feel pleased to think that so deep an interest is being taken by merchants nowadays in matters of vital importance in our trade, which is our means of making a livelihood, a very important matter, I tell you—in these days of close competition.

Kingston grocers, up to two years ago, enjoyed the absence of such things as cutting prices, trading stamps, cash coupons, etc. Good, honest trade was done. Good, honest, pure goods were dispensed ; but, alas ! now, articles that we used to enjoy a good profit on are given away in the crazy desire of some to grab all, and ruin brothers in trade.

It is not the owners of large stores that do the cutting, not men who have been brought up to know what business means, but men who have had little experience. They get a store, and think that by cutting such articles as tobacco, sausages, coffee, cocoa, etc., down to cost price, that they will bring all men unto them.

If merchants would not follow them, but simply ignore them, it would be better, for they would soon come to know that they were simply digging their own graves.

The world has often been visited by plagues, pestilence, and famine, so, the commercial world is suffering from the coupon, trading stamp, and similar schemes.

The merchants are simply robbed of their hard earnings.

Imagine a grocer selling a family flour costing him $1.85 for $2 per cwt., keeping clerks, drivers, and feeding horses to deliver the same ! Imagine how he feels when he puts 5c. into his pocket and hands over the other 10c. to the coupon people, who do not work very hard ! But, like other plagues, it is to be hoped it will soon die out, and be a lasting lesson to merchants.

Your good paper sent out its warning appeals, tried to vaccinate us, but we disobeyed, and we humbly acknowledge we have done wrong.

The Kingston grocers will have to form their association again, for, when it was in existence, good work was accomplished, grocers were friendly to one another, which means better times in the trade.

The merchants here have given the trading stamps, coupons, etc., a good trial, and are heartily sick of them. The trading stamp people have been given, up to this week, nearly $7,000, and they are but a few months here, and the value they have given I need not mention.

Barnum used to say people liked to be humbugged, and they are getting it in fine style.

Yours, etc.,

J. GILBERT.

Kingston, April 14, 1899.

P.S.—I regret saying that I am handling trading stamps, but am anxious for my time to expire. J. G.

DRESS IS NOT BRAINS.

Generally shyness comes from a person thinking too much about himself—which in itself is a breach of good breeding—and wondering what other people think about him.

Beauty in dress is a good thing, rail at it who may ; but it is a lower beauty, for which a higher beauty should not be sacrificed. They love dress too much who give it their first thought, their best time, or all their money ; who for it neglect the culture of the mind or heart, or the claims of others on their services ; who care more for dress than for their character ; who are troubled more by an unfashionable garment than by a neglected duty.

When Ezekiel Whitman, a prominent lawyer and graduate of Harvard, was elected to the Massachusetts Legislature, he came to Boston from his farm in countryman's dress, and went to a hotel in Boston. He went into the parlor and sat down, when he overheard a remark between some ladies and gentlemen. "Ah, here comes a real homespun countryman. Here's fun." They asked him all sorts of queer questions, tending to throw ridicule upon him, when he arose and said : "Ladies and gentlemen, permit me to wish you health and happiness, and may you grow better and wiser in advancing years, bearing in mind that outward appearances are deceitful. You mistook me, from my dress, for a country booby ; while I, from the same superficial cause, thought you were ladies and gentlemen. The mistake has been mutual." Just then Governor Caleb Strong entered and called to Mr. Whitman, who, turning to the dumbfounded company, said : "I wish you a very good evening." Dress, like wealth, is a power, but we must not be its slaves.—Pushing to the Front.

The handsome 2-lb. packet of extra table salt, "Favorite," sold with "Diamond Crystal" goods, by Lucas, Steele & Bristol, is meeting with much favor.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

ENGLISH ARMY BLACKING

STANDS ALONE.

It has no equal for a lasting polish.
It is a trade winner.

Sold by all wholesale dealers and

The F. F. DALLEY CO. LIMITED

HAMILTON, CANADA.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director.

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The North American Chemical Co. Limited

GODERICH, ONT.

THE CURRANT SITUATION.

IN its review of the currant situation, The Produce Markets' Review of April 8, says: "In spite of the Easter holidays there has been a heavy week's business in currants, and a further advance in the price of medium and better qualities. So far as Provincial are concerned the London market remains unchanged, the supply having been supplemented by the arrival of a cargo, the greater portion of which had been already purchased by the trade at prices much lower than those now asked in Greece.

"The higher level of prices in Greece is to be accounted for in two ways. Firstly, the lowest sales made from that country were probably not warranted except by the expectation of holders that a decline would take place from the then existing level. Secondly, these expectations were not verified, on account of a good general demand springing up somewhat suddenly, thus encouraging the pretensions of holders of actual fruit, and at the same time forcing the hands of speculators for the fall. The present prospects of the growing crop also continue to be of such a character as to discourage the expectation of any immediate decline in the price of Provincial fruit, whatever may result from ultimate developments. When the position of the better kinds of fruit comes to be considered, the circumstances are very different. The visible supply of these would seem to be inadequate for requirements; unless, indeed, it can be supplemented from the stock of the finer parcels of Provincial and Amalias, which recent shipments would indicate as still being fairly plentiful in Greece. Contrary to ordinary expectation and experience, there also apparently remains there a certain quantity of Guelph and Vostizza fruit.

"Even taking all these circumstances into consideration, it would appear that some advance on the prices of a week or two ago might be warranted, and, indeed, expected, as the season became further advanced. Whether this tendency is or is not carried too far by the heavy speculative business of the past fortnight only time can show. There has already been a substantial advance, and if the speculators are to realize a profit, as they naturally expect to do, a further rise must, of course, take place. In the healthiest of markets, however, expectations based on speculative operations are often seen to be unfulfilled, and it would probably have been in the long run more satisfactory and profitable for all branches of the trade if this element had remained absent.

"In the present case, there is another circumstance of some importance to chronicle, and that is, that ordinary trade buyers have all along been able to supply their somewhat modest actual requirements at lower prices than the bolder operators, for the wise have shown themselves willing to pay, thus reversing the ordinary commercial experience, in which large buyers generally obtain some concession in price by way of discount on the magnitude of their transactions. If the impression should gain ground in the trade generally that prices have become unduly or too rapidly inflated, a great part of the advantage of a moderate supply and a really sound actual basis for the future may possibly become lost."

THE PRESERVATION OF MILK.

A process now coming into use in London for the better preservation of milk has oxygen and carbonic acid gas for its basis. The milk, as soon as possible after it comes from the cow, is put into self-closing bottles, such as are used for aerated waters, and is subjected for a fraction of a minute, whilst in a special machine, to the action of a mixture of the above gases at a pressure of several atmospheres. In the first instance, the bottles are completely filled, but, on being removed from the machine, they are left with a small space containing gas, whose pressure serves to retain the stoppers in place. This treatment has the effect of preserving the milk fresh for a considerable time, some samples being found to be quite sweet when examined 50 or 60 days after boing bottled. Indeed, the contents of the bottles, after they had been opened, seem to remain sweet for a longer time than ordinary untreated milk. Thus, in one experiment, in which portions of new milk and preserved milk were placed side by side, the former went sour in three days, while the latter was fresh at the end of nine. The milk does not undergo any visible change, and no alteration is apparent in its flavor, though whether any more subtle changes are produced in its character or composition under the influence of the oxygen is a point that does not seem, as yet, to have been definitely determined. The inventor also considers that the treatment probably destroys all harmful bacilli, but that, too, is a proposition which requires some further proof. Neither oxygen nor carbonic acid is fatal to all forms of bacterial life; the bacillus of typhoid fever, for example, has been found to grow in an atmosphere of the latter, as well as in the air, and there are species which will not grow in pure carbonic acid, yet flourish in a mixture of the two gases.—Commerce.

The "Salada" Tea Company state they have now over one thousand grocers selling "Salada" in the city of Pittsburg, and it has been largely brought about by the efforts of Mr. H. W. Bender, who is manager of that branch.

PROPOSED PEANUT TRUST.

THE present scheme to unite the southern peanut factories into a trust, with a capital of $5,000,000, seems very likely to go through, according to The Grocery World. The backers of the Trust have options on most of the Virginia peanut factories until May 15, and are using the interval before that time to examine the books of each concern in order to fix its proper value. The Trust, if it succeeds, will be known as The American Edible Nut Co., and claims to be able, granting that its present plans go through, to control the peanut market of the whole United States. The bulk of the peanuts sold in this country is grown and prepared for market in North Carolina and Virginia, and it is said that the growers of both States are anxious to go into the scheme. Other factories are located in Ohio and Indiana, and options have already been secured on these.

The Peanut Trust has the same object as all such combinations—increasing profit. There has been a great deal of cutting in the price of peanuts for several years, and to stop this, the attempt to form a trust has been made several times. It has always been unsuccessful, however, because of the defection of some of the growers.

A COCOA FIRM'S OFFICES.

The Cowan Co., Limited, owing to its large increase in business was compelled to remove to larger premises, and has taken the ground floor of No. 454 St. Paul street, Montreal. This building has an entrance both from St. Paul and St. Nicholas streets. It has been thoroughly renovated and a bright roomy office built. The company now has sufficient room for a good display of its many lines, and being so centrally situated will undoubtedly find this a great improvement over the old premises. The Montreal branch is under the management of Herbert L. Cowan, who has suceeded in establishing a good trade for the company's goods. Cowan's chocolates and cocoas are fast winning their way to public favor. The company also manufactures a high grade of icing for cakes and pastry, which is always in good demand.

Mr. Cowan is busy just now getting his new premises in order to receive his customers. He informed THE CANADIAN GROCER that business this spring had been good.

ITEMS REGARDING RETAILERS.

A Montreal firm has been advised of an advance of 10s. per ton in the price of soda on the English market.

E. O'Flaherty, grocer, Stratford, has moved into larger premises in the Catholic Association building where he smiles in comfort.

W. Corcoran, for many years salesman in The New York grocery store, London, has located for himself at 495 Richmond street, where he carries a fine stock of groceries and provisions.

Housekeeping Helps

FOR SPRING TRADE.

Blue

Blacklead | Whiting

Brooms | Soap | Starch

Woodenware | Brushes

Homely Goods, forming an important part of the grocer's stock-AND PROFITS -if bought correctly.

WE CAN SELL YOU.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

POPULAR

Because they are **Good**

W. B. & C. Sweet Pickles
Sour Pickles
Waldorf Catsup

W. B. & C. French Mustard
Horse Radish Mustard
Waldorf Baked Beans

Possessing true merit they rapidly gain favor, and it will pay you well to handle a complete line of these goods.

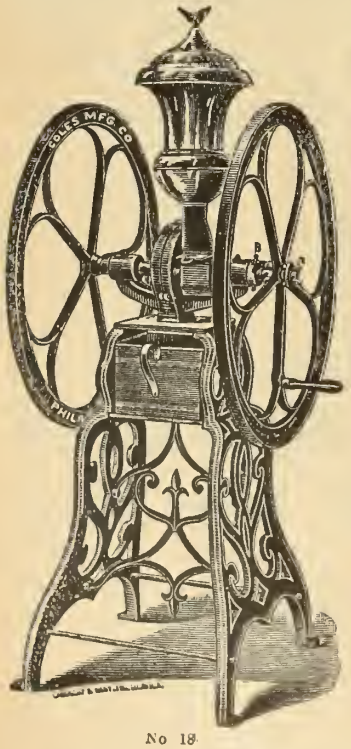
....ASK YOUR WHOLESALER....

A. E. RICHARDS & CO., Selling Agents, **HAMILTON.**

Salmon.

We are quoting Clover Leaf, Lynx R.R.R., Imperial, Sunset, Monogram, Lily and Snowshoe Brands.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Health Soap

TRADE MARK REGISTERED 1896.

"My mama used wool soap." "I wish mine had."

Don't let your skin take chances, better use pure white, odorless, clean Wool Soap—your skin likes it.

Swift & Co., Makers Chicago.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

AN ANTI-TRADING STAMP BILL.

THERE is a bill before the New York State Assembly, at Albany, prohibiting the use of trading stamps, and one day last week the committee to whom the bill has been referred for consideration gave a hearing to those in favor and to those opposed to it.

Among those present in favor of the bill and against trading stamps were the members of the Merchants' Legislative League of the State of New York, which is composed of merchants of Buffalo, Rochester, Syracuse, Utica and other cities.

One of the merchants said he was a member of a big dry goods firm and a representative of 27 firms which have used trading stamps. He also represented merchants from several other towns. All of them had used trading stamps and all of them believed that the trading stamp promoted illegitimate competition in business.

One of the Assemblymen appeared as the champion of the trading stamp companies. The bill in question he declared to be an attempt at class legislation, and averred there was no practical difference between handing out trading stamps and the placing of coupons in soap and other packages.

What the Assemblyman said by way of comparison in regard to trading stamps and soap coupons may be true enough, but that is no argument in favor of trading stamps. Two wrongs can never make a right.

FUTURE OUTLOOK ON TEA.

THOUGH it has not as yet led to any great speculative demand, there is considerable speculation as to the effect on the tea markets of the new United States standards which go in force on May 1 next.

The new standards, according to leading authorities in the trade, will admit a grade of tea into the United States that was barred out by the old standards. For this reason holders of teas running from 15c. down have expectations that there will be a demand for stock of this description now held in first hands in Canada.

As the Canadian reserve consists almost chiefly of teas running from 16c. down to 13c., and is comparitively limited, the prediction is made that if this demand is experienced, the price of these medium and low-grade goods will almost certainly advance. Accordingly, many holders are not disposed to urge business until after May 1, when the exact effect of the change in the American standards can be more accurately gauged.

The tone, therefore, is quite firm for all kinds of low-grade tea, Pingsueys, Congous, Ceylons, and Japans, and it may be remarked that the first named are scarce, indeed and never sold as cheap as they did during the past season. In fact, in a number of instances, sales were made in Montreal, at prices which did not begin to cover the first cost.

Recent shipments to New York from Montreal, have comprised some 2,000 odd packages of Congous.

Another feature in the same connection has been the demand for gunpowders experienced in Montreal from the same market, sales of several good-sized lots, aggregating 1,000 packages, being made at an advance of 3c. per lb. over the price the same goods sold for a short time ago, which was about 14c.

Reports from Ceylon also have been quite bullish lately, recent estimates reducing the Ceylon output for March several million lb., against last year's actual export of 9,500,000 lb., and the consequence has been a rise in Indian and Ceylon leaf of ¼ d. per lb.

More recently, the Ceylon estimate has again been reduced to six and a half million pounds for March on account of bad weather.

With a shortage in China and India, this reduction in the Ceylon possible supply becomes a serious consideration, and is expected to have an important bearing on prices. Possibly, this condition has something to do with the inquiry experienced in Montreal and New York lately from London for Ceylon teas.

FLUCTUATION IN MOLASSES.

THE fluctuation in the molasses market continues, recent advices noting another change at Barbadoes, the alteration this time coming in the shape of an advance of 1¼c. in the first cost, to 12¼c.

Since this intelligence was received, business in a large way at Montreal has been more active, and it is claimed that the bulk of the stock held in first hands at Montreal has been bought up. One lot, consisting of 500 puncheons and 50 tierces Barbadoes, was sold at 28½c., and another lot of 150 puncheons at 28½c.

Owing to the scarcity of low-grade cane sugars in the United States and Canada, sugar refiners are holding down molasses, and a sale of a cargo of 1,000 puncheons Antigua was made recently to one of the Montreal refineries at a price equal to 26c. laid down.

Private cables this week from Barbadoes state that inquiry is increasing faster than the receipts, and that prices are likely to advance, unless offerings become more ample.

Late mail advices from Antigua state that supplies are impossible to get at present, and planters will not sell ahead. A private cable received from Barbadoes says: "Cannot make firm offer, but think might secure a cargo at 21¾c. per gal. f.o.b. Market has advanced. Supplies not equal to the demand." It was reported also that a Montreal speculator recently bought a cargo of Antigua molasses and turned it over at a handsome profit.

A YEAR'S GROCERY IMPORTS FROM GREAT BRITAIN AND THE UNITED STATES.

THE Trade and Navigation Returns for the fiscal year ending June 30, 1898, issued a few weeks ago, enables a comparison to be made of the imports of groceries into Canada during that period from Great Britain and the United States.

On account of the existence of the preferential tariff, giving a rebate of one-eighth of the regular duty, the comparison is all the more interesting. The fact that the figures are some ten months old takes somewhat from the interest that surrounds them, but there is still probably enough interest left to warrant the subject being dealt with. It is unfortunate, however, that the returns are issued so late year after year.

For the purpose of comparison we have selected over 90 different items, and while they do not comprise the whole of the list appertaining to groceries, they do nearly so.

The total imports from Great Britain in the items enumerated were $2,869,271. This was a decrease of $137,283, or 4.56 per cent. compared with the previous year. This was more than accounted for by the decrease in the free imports, the decline in which was $544,360, or 34.54 per cent. The dutiable imports increased by $317,077, or 20.72 per cent.

From the United States the total imports were $2,821,415, or but $47,856 less than those from Great Britain. In 1897 the figures were $2,657,887, or 6.36 per cent. less than in 1898. The increase was altogether due to the enlarged imports of dutiable goods, which gained $185,182, or 7.17 per cent. In free goods there was a decrease of over 28.40 per cent.

The following table shows at a glance the relative totals of the two countries:

		Great Britain.	United States.
Dutiable goods,	1898.....	$1,867,815	$2,766,8
" "	1897.....	1,530,738	2 581,6
Free goods,	1898.....	1,001,456	54.5
" "	1897.....	1,475,816	76,2

It will be noticed that the dutiable imports from the United States were in 189 nearly $900,000 larger than those fro Great Britain, compared with $1,000,000 1897. Another feature is that the free imports from Great Britain in 1897 we slightly in excess of the dutiable imports t same year.

The list in detail is given below.

In the nearly ninety lines enumerated the dutiable list, 57 show an increase

	1898.		1897.	
	Great Britain.	United States.	Great Britain.	United States.
Ale, beer, porter, in bottles	$88,587	$39,560	$76,652	$35,657
Baking powder	154	101,801	676	79,181
Shoe blacking, etc	3,125	15,747	2,179	20,658
Biscuits, not sweetened	1,834	17,699	2,325	16,421
" sweetened	4,844	14,772	5,681	17,046
Macaroni and vermicelli	852	7,699	379	7,679
Rice, cleaned	121,175	4,543	56,836	2,381
" uncleaned	2,418	1,002	4,623	1
Rice and sago flour and sago	3,891	8,338	3,378	7,186
Tapioca and arrowroot	21,636	7,932	22,378	1,997
Candles, tallow	15	4,412	580	26,668
" paraffine wax	608	4,973	323	2,516
" all other	8,329	65,975	9,215	19,491
Chicory, kiln-dried, roasted or ground	2,675	1,147	2,068	359
Cocoanut, desiccated	240	655	148	1,025
Cocoa paste, etc	16,586	49,322	13,627	44,419
Cocoa shells and nibs, chocolate and other preparations of cocoa, n.e.s.	41,761	33,956	35,810	28,796
Coffee, green, n.e.s	202	30,098	328	20,888
Coffee, extract or substitutes	1,375	3,130	1,378	1,629
Coffee, roasted or ground, when not imported direct from country of production	444	42,025	413	39,491
Coffee, roasted or ground, and imitations, and substitutes for, n.o.p.	114	4,419	67	2,639
Coffee, condensed, with milk	226	227	178	16
Gelatine and isinglass	14,491	14,289	13,188	12,094
Liquorice paste	2,060	2,536	3,584	3,513
Liquorice, in rolls and sticks	1,787	18,701	1,351	15,021
Milk food and other similar preparations	1,518	23,595	1,207	13,113
Soda, bicarbonate of	39,671	26,241	45,270	13,275
Anchovies and sardines	30,610	3,390	52,294	5,855
Currants	15,023	40,550	6,174	23,141
Dates	23,201	5,095	16,317	6,815
Figs	3,397	9,540	3,498	5,762
Prunes	209	87,825	273	33,133
Raisins	18,884	104,130	15,819	102,612
Almonds, shelled	261	4,852	525	4,945
Almonds, not shelled	315	4,519	213	5,253
Brazil nuts	226	4,804	254	4,562
Walnuts	401	7,434	298	10,545
All other nuts, n.o.p., not shelled	696	62,166	2,869	51,911
All other nuts, shelled	227	3,471	211	3,426
Oranges, lemons and limes	73,168	439,516	115,335	306,871
Fruits in air-tight cans and packages	3,009	31,473	2,102	26 193
Hops	25,657	46,136	13,871	46,222
Jellies, jams, preserves, n.e.s	31,314	3,538	28,356	2,713
Lime juice, fruit juices and syrups	8,141	6,444	4,737	6,030
Milk, condensed	1,827	54,883	1,095	47,255
Blacklead	7,464	12,219	6,184	11,679
Mustard, ground	48,902	12,325	51,068	15 328
Ginger, preserved	1,047	1,161	899	1,687
Ginger and spices of all kinds, n.e.s., unground	64,136	78,411	61,323	41,(
Ginger and spices of all kinds, ground	5,058	11,253	4,780	9
Nutmegs and mace	13,952	4,572	21,189	2
Brandy	32,988	5,870	29,856	
Cordials and liqueurs, n.e.s	6,326	5,256	4 899	6,4
Gin of all kinds	42,234	43	38,887	
Rum	12,677	105	12,929	
Whiskey	368,794	2,311	321,491	2
Wines, non-sparkling	28,771	20,579	28,157	17,
Wines, champagne and other sparkling wines	11,272	4,602	7,472	11,(
Starch, including corn starch, etc.	19,573	54,909	20,973	44,(
Sugar, refined	101,784	194 226	5,058	6,
Sugar, raw	54,482	356,444	13,478	798
Mustard, French, liquid	14	3,369	30	2,
Castor oil	24,152	2,331	11,103	2,
Olive oil	5,122	5,421	4,737	3,(
Pickles, in bottles, etc	58,860	29,565	53,350	18,
Pickles, in bulk	453	5,734	1,724	4,
Canned meats, canned poultry	5,881	69,426	4,717	67,
Extracts of meats, fluid beef, soups	36,447	27,889	14,875	12,
Salt, coarse, n.e.s	2	8,408	.....	4,
Salt, fine, in bulk	35	3,441	.....	3,
Salt, n.e.s., in packages	70	20,276	370	25,(
Sauces and catsups, in bottles	36,026	14,730	31,728	9,
Soap, common or laundry	100,780	14,600	83,752	9,(
Soap, common, soft or liquid	1,474	8,236	867	3,
Soap, Castile, mottled or white	860	2,434	917	2,
Soap, toilet	17,033	54,499	20,420	51,
Soap powders	316	61,277	226	63,
Molasses and syrups	74	83,333	1,732	92,
Sugar candy, confectionery, candied peel, etc	43,862	51,030	36,098	35
Glucose or grape sugar, glucose and corn syrup, etc	203	50,653	706	28
Tea	2,576	63,308	2,129	20,(
Cigarettes	4,664	375	3,262	1,
Cigars	2,740	3,958	2,078	2,
Tobacco, cut	29,472	7,697	14,362	8,
Tobacco, all other manufactures of, n.e.s	377	16,613	525	15,
Vinegar	6,655	4,898	6,532	2,
Total dutiable goods	$1,867,815	$2,766,847	$1,530,738	$2,581,
FREE IMPORTS.				
Salt	$216,426	$22,557	$241,259	$10,
Cream of tartar, crystals	26,720	11,412	45,261	35,
Saltpetre	10,105	20,599	5,036	30,
Coffee, green, imported direct	82,556	.....	136,499	
Tea, imported direct or purchased in bond in the U. K	665,649	.....	1,047,761	
Total free goods	$1,001,456	$54,568	$1,475,816	$76,

British account and 64 on United States account. Taking, however, the percentage of increase in dutiable goods, those from Great Britain show the largest gain, being, as already pointed out, 20.72 per cent. against 7.17 per cent. for the States.

The chief increases are in rice, refined sugar, raw sugar, whiskey, these items alone accounting for an increase of over $269,363 out of a total of $317,077.

When the preferential tariff was brought down, THE CANADIAN GROCER ventured the opinion that the rebate of one-eighth in the tariff in favor of British goods was not likely to materially assist in the importation of British goods, being too small to exercise much influence. Of course, whatever influence it did exert it naturally was in the direction of assisting British trade; but this paper is of opinion that the advertisement which the preferential tariff gave Canada did more to attract British goods to this country than the rebate in itself did. At any rate, the large increase in the importation of sugar and whiskey could not have been influenced by the rebate, for they were exempt from the operations of the preferential provisions. The reduction in the duty on refined sugar doubtless helped that commodity, but then the United States as well as Great Britain shared in that.

But whatever interest the one-eighth rebate may have had, it must be gratifying to British exporters of groceries that while the dutiable imports from the United States in the articles enumerated increased by 7.17 per cent., those from Great Britain appreciated by 20.72 per cent.

In tea and coffee Great Britain gets an advantage over the United States on the Canadian market which transcends that which accrued, at any rate, from the one-eighth preferential rate, for, while not a dollar's worth came in free from the United States, $748,205 worth came from Great Britain. This is due to the clause in the free list of the tariff which reads:

> Tea and green coffee imported direct from the country of growth and production, and tea and green coffee purchased in bond in the United Kingdom, provided there is satisfactory proof that the tea or coffee so purchased in bond is such as might be entered for home consumption in the United Kingdom.

The rebate of 25 per cent. of the duty went into operation exclusively on British goods, on August 1 last. That should help British goods, but to what extent can only be gathered after the returns for the fiscal year ending June 30 next are issued.

THE BANKS AND THE INSOLVENCY BILL.

A PROPOSED COMPROMISE.

THE chief opposing force during last year to the insolvency bills which have been submitted to Parliament was the banking institutions. And the chief cause of their complaint was that the bills did not allow them to enjoy double liability on negotiable paper in which insolvents were interested.

At the present session of the Dominion Parliament, a bill has again been introduced with a view to giving the country the long needed insolvency law, and with the view of securing the cooperation and not inciting the opposition of the banking fraternity, a compromise proposal will be submitted to the council of the Bankers' Association some time this month, on behalf of the board of trade.

This compromise proposes that where there is a negotiable instrument which has not matured, such as a promissory note, for example, held by the bank and for which the insolvent is only secondarily liable, the bank shall set a value upon the liability of the person primarily liable, who, of course, is the maker, and the difference between such value and the amount of the claim, shall, until the instrument matures, be the amount at which the claims shall be calculated for the purpose of voting at meetings and other purposes, except the payment of dividends thereon. After the maturity of the instrument the claim is to be calculated for all purposes at the full amount.

The proposal strikes us as being a most fair one. Whatever the financial standing of the maker of a negotiable instrument is, it is only fair to all parties concerned, and particularly to the creditors other than the bankers if his financial standing be A1, that his value should be taken into consideration. It is obviously unfair to the other creditors, outside the banks, that he should be accounted as if he were a man of straw in order that the banks may enjoy special and unwarranted privileges.

As it is, the boards of trade have, in their compromise, exhibited a most liberal spirit particularly in allowing the bank holding the negotiable paper to be the valuator of the person primarily liable thereon.

But, to secure an insolvency law, it is worth compromising as long as the concessions demanded are not too unreasonable.

SCEPTICS WITHOUT MUCH CAUSE.

When "Old Probs," as we are accustomed to call the meteorological service when personifying it, makes a miscalculation in his weather forecasts, most of us are ready to deride him and to make sceptical remarks as to his ability to foretell the weather. A table, however, which appears in the recently issued report of the Marine and Fisheries Department of the Dominion shows what little ground we have for being doubting Thomases.

The meteorological service of the Dominion is divided into 11 districts, and the return in question shows that the average percentage of the forecasts verified in all these during the year ending June 30 last, was not less than 82.5.

The district which showed the lowest percentage was Manitoba with 81.1, and that which showed the highest was the Ottawa Valley with 84.8.

It is evident we can put our trust in "Old Probs" with a no small degree of confidence after all.

STARCH IS LOWER.

The manufacturers of starch in Canada this week announce a decline in the price of certain kinds of starch.

Canada laundry starch, silver gloss crystals in kegs, No. 1 white, and rice starch in cartons are ¼c. per lb. lower.

In order to meet American competition, the manufacturers have been putting a special package of corn starch on the market without attaching their names to the same. The price of this has been reduced ½c. per lb.

The reductions are due to the recent competition of a new American starch on this market.

DECLINE IN EGYPTIAN ONIONS.

A cable received in Toronto this week announces a decline of 8d. per bag in the price of Egyptian onions. A good many onions are coming forward that were purchased at the higher prices.

You Need a Sample Case of "Salada" Ceylon Tea to prove its worth and remarkable selling qualities.

"SALADA"

CEYLON TEA

IT CAN'T BECOME "SHELF STOCK," THE QUALITY WON'T ALLOW IT.

Wholesale: 32 Yonge St., TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
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Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.
Commission Merchants

BUTTER, CHEESE, EGGS, GAME and POULTRY, and all kinds of COUNTRY PRODUCE

Sold on Commission

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All enquiries by letter or telegram promptly answered.

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Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

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IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea in lead packets

and "Clubhouse" in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL COMFORTING

COCOA

In labelled Tins. 14 lb. Boxes.

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For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

HORSE HAIR.

Have you any? We buy it

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SALTPETRE
SAL SODA
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Wholesale Quantities Only.

E. FIELDING,

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N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Paci keep it for sale, because it pays to do so, there beir **no old, unsaleable stock in "Horseshc Salmon."**

Every consumer should use it because it is the BES and every can is warranted good, or money returned; take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably kno brands of **Beaver, Columbia and Tiger,** guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
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J. Hunter White, Esq., - St. John N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, April 20, 1899.

GROCERIES.

IN spite of the bad condition of the country roads, the local wholesale trade is fairly good. Orders individually are not very large, but business is really better than might be expected, on account of the adverse conditions already noted. The most active lines are tea, sugar, and canned goods, which are, of course, the three staple lines. The market for canned goods remains much as it was a week ago, unless it be that there is a little easier feeling in regard to corn, which has been offered at a lower figure by some holders. The wholesale price, however, is without change, and it is the general opinion that the slightly easier feeling is only of a temporary nature. Sugars are even stronger than they were a week ago, in sympathy with the outside markets, an advance of 5c. per 100 lb. having been made on Wednesday. The outside markets are, however, higher than they were a week ago. Syrups and molasses are quiet, butfirm. Coffees are also a little firmer. The tea market continues strong, although business in this line is not as brisk as it was. The currant market is cabled dearer in Greece, and Valencia raisins are higher in London, with a little more business being done here for importation. Prunes are also firm and in active demand. The principal change in prices during the week is a decline of ¼c. per lb. in the price of laundry and rice starch and of ½c. per lb. on 2-crown starch, put up to meet American competition, but not listed.

CANNED GOODS.

The feature of the week in this line is a rather easier feeling in regard to canned corn. It seems that one or two holders have been offering at lower figures than they have heretofore been willing to accept. For instance, we know of one holder, not a packer, who has been offering corn at slightly below 95c., for which he would not a short time ago accept less than $1. Corn has also been offered and sold lower in Montreal. Wholesalers, however, are firm in their figures to the retail trade at 95c. to $1 per dozen, and some of them claim to have paid $1 during the past week. It is a well-known fact that some of the wholesale houses are practically cleaned out of canned corn. The general opinion appears to be that the weakness, if such it can be called, is only of a temporary nature. At the same time, however, it is the general opinion that corn, if it goes any higher, will interfere with the consumption. In regard to canned tomatoes there is nothing new to report. The market appears to be steady at present figures, namely, 85 to 90c. to the retail trade. The demand for canned vegetables is steady, most orders coming in wanting an odd case or so.

The improved demand noticed during the past couple of weeks for canned fruits has been maintained. Canned salmon is just in moderate demand at unchanged prices. Of course, the season when the demand

See pages 31 and 32 for Toronto, Montreal, St. John, and Winnipeg prices current.

becomes active has yet to come, but so far the trade in this line has not been up to expectations.

Canned tomatoes are being offered for future delivery at from 70 to 75c. There was a transaction a week or so ago at a lower price than either of these, but there does not appear to be anyone now offering at the figure at which this particular transaction was consummated. Corn for future delivery has been offered to the trade at 70c. and peas at 60c.

COFFEES.

The coffee market during the past week has ruled steady to firm and local representatives of Brazil coffee houses report a little more inquiry for importation, although the inquiries so far do not appear to have led to much business. Stocks of green coffee on the local market are light, and this seems to be somewhat interfering with the business, but shipments are now arriving and prices remain much as before.

SUGARS.

The market during the past week has been a decidedly strong one. Cables from Europe have almost every day shown an advance in prices, and beet sugar is 1s. per cwt. dearer on the London market than it was two weeks ago, while cane during the same time has appreciated 6d. In New York, cane is 1-16 to ⅛c. higher, and refined, ⅛c. higher per lb. On the local market there is a decidedly firmer feeling, in sympathy with the outside markets. All the refineries advanced their prices on Wednesday morning 5c. per 100 lb. The local demand for sugar has rather improved during the past week, and a fairly good trade is being done. Stocks in all hands in Canada are light. One refinery, the St. Lawrence, which was shut down for some time is now only working under light pressure. The wholesale trade is experiencing a fairly good demand for sugar. The ruling price in Toronto for Montreal sugar is $4.63, and for Acadia the same figure is now quoted.

SYRUPS AND MOLASSES.

Sugar syrups are still somewhat neglected, while the demand for corn syrups continues good at the following prices: Barrels, 2½c. per lb.; half-barrels, 2⅝c.; kegs, 2¾c.; 3-gal. pails, $1.20; 2-gal. pails, 90c. The demand for molasses is quiet, but prices are firm. The prices from New Orleans show that receipts are small. The latest advices from Porto Rico report an advancing market, with offerings moderate.

STARCH.

A reduction of ¼c. per lb. is announced this week in the price of certain lines of laundry starches. "Canada Laundry" is now quoted at 4¼c., instead of 4½c.; "Silver Gloss," in kegs, 6c.; No. 1, white, 4½c.; No. 1 white rice starch, in 1-lb. cartons, 9c. There is a ½c. reduction in corn starch put up to compete with American starch, but not listed.

NUTS.

Mail advices state that the stock of Valencia shelled almonds is very much reduced, and that higher grades are out of stock altogether.

TEAS.

The market continues as strong as ever, In fact, on the local market if anything, the situation is stronger than it was a week ago. Stocks in first hands on spot are very light, and, on account of this, together with the fact that the London grade is about 2c. above the parity of this market, the business of the brokers, at the moment, is largely confined to selling lots between one wholesaler and another. The lowest

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has exceptionally good qualities for laundry uses. It is made especially for that purpose. You can guarantee it a pure, hard soap that lasts well and looks well.

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ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

priced Indian and Ceylon tea to be had on this market is about 16 to 16½c., while some holders have nothing below 17½c. The few that hold stocks on the local market are not at all disposed to sell, believing that they will eventually obtain still higher prices than those now ruling. It may be noted that the teas which can be obtained at 16 to 16½c. were, a short time ago, quoted at 13 to 13½c. Prices in low-grade teas on the London market are almost out of reach of the local trade. Spot teas showing good value are eagerly picked up. It is the general opinion among those in a position to speak that the present high range of values will obtain until at least next fall, while others do not look for any decline until December.

There are a few Japan teas offering, but there is not much business being done. Stocks that are being held in the country are being held at prices above buyers' views.

China green teas are somewhat neglected owing to the high price ruling on them. China black teas are strengthening in price, and Congous that cost 12½c. laid down here a short time ago could not now be obtained at less than 15½c.

FOREIGN DRIED FRUITS.

CURRANTS—A cable received in Toronto on Monday reported the market in Greece a little firmer. A fair business is being done by local brokers in currants for importation. It is said that this year there will be no spring steamer with currants via Montreal, calling at Patras. Early shipments are being made via New York. Local wholesalers are doing a fairly good trade in currants.

VALENCIA RAISINS—Mail advices from London state that the market is strong and that supplies are short. The stock there is now given at 345 tons, as against 984 tons last year. It may be noted that the price of Valencia raisins in London has advanced about 2s. since March last, and further advances are expected. On the local market there is some inquiry for spot goods, and a few transactions have taken place. The demand is chiefly for fine off-stalk and selected. On account of the firmness of the outside market, some of the local wholesalers are this week notifying their travelers that they will not accept old figures.

CALIFORNIAN EVAPORATED FRUITS—The market is strong and advancing. There do not appear to be any peaches on the market at less than 17 to 17½c. per lb. These are, however, fancy stock. At the prices now ruling on the Coast, evaporated apricots could not be laid down here at less than 20 to 21c. per lb.

GREEN FRUITS.

The warm weather is causing a large increase in the movement of lemons and bananas. Mediterranean sweets are about the only oranges that are arriving in liberal quantity, and the movement of these is large. The supply of bananas is sufficient for requirements. Lemons are offering so freely that a decline of 50c. is noted. Pineapples of fine quality are now plentiful at 15 to 20c. Sweet potatoes, cocoanuts and apples are plentiful and are moving well at steady prices. The demand for Egyptian and Bermuda onions is unusually large. The supply is abundant. Bermudas are selling at from $2 to $2.25 and the Egyptians at $3 to $3.25. Egyptian onions are cabled 8d. per bag lower.

COUNTRY PRODUCE.

EGGS—The past week has witnessed a steady increase in receipts, and, although the demand is growing, stocks are accumulating, and prices are slow in falling. From 11½ to 12c. is now quoted, as compared with 13c. a week ago. Picklers commenced operations about April 1 last year, with eggs at from 10 to 12c. This year prices have ranged so much higher, until this week, that many have not yet begun to pickle.

POTATOES—A firm feeling continues, with prices unaltered. We quote at 80 to 82c for cars on track, Toronto. The street market is firm at 90c. to $1 per bag.

BEANS — Medium grades are steady at 90c. to $1, and hand-picked are firm at $1.10 to $1.15.

DRIED AND EVAPORATED APPLES—The dried apple market is dull, and, though stocks are light, the feeling is easy at 5c outside. The jobbing price is nominally 5½ to 6c. Evaporated apples are moving at 9¼ to 9½c. Toronto.

MAPLE PRODUCT—New maple syrup is now offering in liberal quantities. The indications point towards a short season, and prices are expected to rule firm. The demand is good. We quote: Imperial gallon tins, 90 to 95c.; do., more than five tins, 85 to 90c. per gal.; wine gallon tins 75 to 80c. Maple sugar is offering freely at 8½ to 9.

VEGETABLES—All stocks are coming in liberally. Green onions are 5c. per dozen cheaper. Carrots have declined 10 to 20c per bag. We quote: Rhubarb, $1 to $1.25; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, $1 to $1.25 per bushel; green onions, 10 to 15c. per doz.; celery 75c. to $1 per doz.; lettuce, 20 to 30c doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz bunches; turnips, 35 to 50c. per bag; beets

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONT**

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
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McLauchlans' Cream Sodas.

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Manufacturers and Shippers who are not represented in

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124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
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SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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TORONTO, ONT.

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, **TORONTO**

50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 40 to 60c. per bag; onions, Danvers, $1.25 to $1.40 per bag; butter squash, $2; Hubbard squash, $2; red cabbage, 50c.

BUTTER AND CHEESE.

BUTTER—A decidedly easy feeling is manifested, and the decline of last week has been followed by another fall of 1½ to 2c. this week. Stocks of all kinds are accumulating.

CHEESE—The market keeps firm. What fodder cheese is coming in is held at 11c. Toronto, but there is not yet much offering. The demand for old cheese, consequently, has not been affected by receipts of the new.

FISH.

Split and fresh-water herring are practically done. The scarcity of fresh-water fish has not yet been relieved. We quote as follows: Manitoba fresh whitefish, 10c.; trout, 9c.; black bass, 8 to 9c.; steak cod, 7½c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; fresh haddock, 7c. per lb.; oysters, $1.15 to $1.25 per gallon, or $6.75 to $7 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is no change in the wheat situation, red and white at middle freight stations being 67c. straight. There is very little doing on the street market. We

Direct shipment of (Choice Pea Beans)
CURRANTS from PATRAS
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

Toronto Salt Works
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Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

Ham and Eggs

SEASONABLE
DELICIOUS
EVERYONE WANTS THEM

"MAPLE LEAF" Brand Sugar Cured Hams are the best.

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PORK PACKERS
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand, Registered.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, **Toronto**.

WE ARE OFFERING

All Kinds Seasonable Fruit in Stock.

Fancy November Cut Lemons
For May Delivery
Write for prices.

51 Front St. East. CLEMES BROS.

quote as follows: Wheat, white, 70 to 71c.; red, 70 to 71c.; goose, 66c.; peas, 61 to 62½c.; oats, 37 to 38c.; barley, 43c. No. 1 hard Manitoba is unchanged at 80c., Toronto and west.

FLOUR—There is no change. The feeling is steady. We quote as follows: Manitoba patents, $3.90; Manitoba strong bakers', $3.70; Ontario patents, $3.60; straight roller, $3.10 to $3.20, Toronto freights.

BREAKFAST FOODS — Standard oatmeal and rolled oats have advanced 20c. Otherwise there is no change. We quote as follows: Standard oatmeal and rolled oats, $4 00 in bags and $4.10 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES The feeling continues easy. We quote cowhides as follows: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

SKINS—There is a good supply of calfskins at steady prices. We quote as follows: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Offerings of sheepskins and lambskins have fallen off, few now coming in. Prices are firm at 90c. to $1.

WOOL — Fleece is easy and unchanged at 13 to 14c., and unwashed at 8 to 8½c.

SEEDS.

Deliveries have been more liberal the past week. The firmness of last week has given way, and a decline of 25c. is noted for red clover, which is now steady at $3 to $3.50, on board at outside points. Alsike is easy at $2.50 to $4 outside. There is considerable jobbing being done at 40 to 50c. advance on the above figures, which advance covers freight, cleaning and handling.

SALT

There is no change. We quote at Toronto: Carload lots, $1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Oatmeal is 20c. dearer.

Lemons are 50c. cheaper.

Red clover seed has declined 25c.

Currants are cabled dearer in Greece.

Evaporated apples have declined ¼ to ½c.

Eggs are 11½ and 12c., a decline of 1 to 1½c.

Fresh water and split herring are out of the market.

Canada laundry starch and rice starch is ¼c. per lb. cheaper.

All grades of dairy and creamery butter are 1½ to 2c. cheaper.

All refined sugars were advanced 5c. per 100 lb. on Wednesday.

Maple syrup is offering at 75 to 80c. per wine gal. Sugar is selling at 8½ to 9c.

Bermuda onions are offering at $2 to $2.25 per case, and Egyptians at $3 to $3.25.

W. G. A. Lambe & Co., Toronto, have been appointed agents for Bodenheimer & Bro, molasses and rice, New Orleans.

QUEBEC MARKETS.

MONTREAL, April 20, 1899.

GROCERIES.

THE unsettled state of the country roads, which has tended to restrict trade, has been modified during the past week, and the actual movement of merchandise has been increased, and the general tone of the grocery market is essentially a healthy one. Owing to the continued strength of raw sugar abroad, the price of the refined article is 5c. per 100 lb. dearer. Cables note a brisk market for tea in Great Britain, and there has been inquiry both here and in New York, on London account, for Ceylons. In green teas, good-sized lots have been withdrawn from this market for shipment to New York, also. In fact, firmness seems to be the general rule in all groceries, at the moment.

SUGAR.

The sugar market, locally, has maintained its firm tone, in sympathy with the strong position of outside markets. Still, the volume of trading has been light, but, within the past few days, demand has been more active, and, as the country roads improve, a better business is looked for. All reports agree that stocks at country points are small. Prices are 5c. per 100 lb. dearer. Cables from London state that the market for cane is steady, at 12s. 6d. for Java and 11s. 3d. for fair refining. Beet has been weaker lately, with business at lower prices, present month's delivery declining 1½d. to 10s. 9¾d., and next month 1¼d. to 10s. 9¾d.. In New York, raw sugar is strong; fair refining, 4⅛c. bid; centrifugal, 96 test, 4 9-16c. bid, and molasses sugar, 4c. bid. Refined is firm there also.

SYRUPS.

Demand for syrups is still slow, and business is very light. Prices are nominally unchanged at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

Aside from demand for importation and some business in this connection, there has been little to report in molasses, so far the jobbing demand is concerned. Cabl from primary sources are rather firmer tone lately, and first cost at the Islands h again advanced. Here, however, pric are unchanged at 28½ to 30c., as to th size of the lot.

CANNED GOODS.

A somewhat easier tendency has be noted in corn here lately, and round lots 500 and 1,000 cases have been offered at 90 per dozen. Tomatoes are quiet and stead figures ranging from 87½ to 90c., and pea 80 to 85c., these prices, of course, being f round lots. There is little or nothing report in salmon, while lobsters have met fair inquiry for future delivery, and ru steady as last quoted.

DRIED FRUITS.

According to mail advices received her a somewhat firmer feeling is noted in Sm tana raisins, and imports into Great Brita are 124,547 packages less than in 1898, the end of March. Currants are fi abroad, and the European demand reported to continue exceptionally bris The tone, accordingly, is firm. A few l of Valencia off stalk raisins have co forward lately and have been promp taken by local jobbers. Prices here a steady. The same remark applies to prun dates and figs.

RICE.

There is nothing new to report in t rice market. A fair inquiry is experienc for the season, and prices show no chang

COFFEE.

Business in coffee has been quiet, and t market is entirely without new featu Some sales of 50-bag lots of Maracaibo a noted at 9½ to 10c., and Santos at 8 10c. Nothing was reported in oth descriptions.

SPICES.

The market continues firm for peppe in fact, for all staple descriptions of spic

TEAS.

There has been some activity noted in t tea market, the demand being principa for gunpowders and Ceylons, and the marl is now pretty well cleaned up of the form and nothing in the latter can now be h under 15½c. A feature of the week h been the demand for gunpowders from N York, specially referred to elsewhere. I quiry for Japan teas has been slow, b prices are firmly held.

GREEN FRUITS.

Trade in green fruits has been rath quiet during the past week. Oranges ha met a fair inquiry, and holders are pushi sales in order to effect a clearance bef the large annual spring sales of direct fru

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which take place early next mouth. Carload lots of navel oranges have sold, during the week, at $1.95 for 216's. Valencias are selling at $5 to $5.50. Lemons are in about the same position as oranges, dealers forcing sales to make room for the large sales. Good sound stock range from $2.25 to $2.75 per box. Bananas are moving better, and, although receipts have been heavy, they have not been more than equal to the demand, firsts, $1.60 to $1.70, and seconds 85c. to $1.

APPLES.

Apples continue quiet, but firm, at $3 to $5 per bbl.

COUNTRY PRODUCE.

EGGS—These has been a regular slump in the egg market owing to heavy offierings of American and increased receipts of domestic. Prices have dropped fully 6c. on the week, and are now easy at 12½ to 13½c. per dozen for fresh eggs.

MAPLE PRODUCT—There was no change in maple product, and business was quiet. Syrup in wood sold at 5 to 5½c. per lb., at 60 to 65c. per tin, with old stock at 50 to 55c. Sugar brought 7 to 7½c. per lb.

HONEY—The honey market was quiet and featureless. We quote as follows: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—In beans business was of a jobbing character and prices rule steady. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

DRIED APPLES—The market is steady at 5 to 6c. for dried, with stocks light, and evaporated, 8½ to 9c.

HOPS—Rule quiet and unchanged. a few lots of Ontario hops, last year's crop, selling at 19c.

POTATOES—Quiet, and rather easier at 68 to 70c. per bag, on track.

TALLOW—Keeps firm at 5 to 5½c. for refined, and 3 to 3½c. for rough.

PROVISIONS.

The demand for all lines of provisions is of a limited character, in consequence, the market was quiet and without new features. We quote: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

GRAIN — The grain market was without any new feature. The demand for all lines was slow, but the undertone was firm, and prices show no change. Sales of No. 1 hard Manitoba wheat were made at 71¼c. afloat Fort William, prompt delivery, but later, higher prices were asked. No. 2 white oats afloat May were quoted at 36 to 36¼c., and at points west of Toronto 31c. was paid. Peas sold in round lots at 74c. afloat May, and at points west 65c. was paid. Buckwheat was quiet at 58½c. ex store.

FLOUR—A few inquiries were received from foreign buyers for Manitoba grades of flour, but no actual business was done. The demand from local and country buyers is up to the average for the season, and prices rule about steady. We quote: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $3.90 to $4.05; strong bakers', $3.70 to $3.80.

MEAL—There was no improvement in the demand for rolled oats, and the market was quiet and steady at $3.60 to $3.65 per bbl.

FEED—In feed business continues active, in fact millers in some cases state the demand is so great that they are behindhand with their orders, in consequence, prices are firmly held. We quote: Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY — A fairly active trade continues to be done in baled hay, and prices are firming up some. We quote: No. 1, $6 to $6.50; No. 2 extra, $5 to $5.50; clover and clover mixture, $4 to $4.75 per ton.

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CHEESE AND BUTTER.

Cheese continues firm in tone, but prices are nominal in the absence of trading. Reports from the country state that more factories are going into operation every day, but so far the output has not been very appreciable. A conservative estimate places the April make in Canada at 10,000 boxes and the great bulk of this will not be made until the last week of the month, so that it will not become a serious factor of business until the second week in May. Bids for the April make reported from the country are 10c., which is an advance on the earlier offers.

The butter market exhibits a rather steadier feeling, but there is no quotable change in values, which we quote at a range of 17 to 17½c. as to grade. Dairy stock is not quotable.

MONTREAL NOTES.

There has been a slump of 6c. per dozen in the price of eggs.

Inquiry from New York for Pingsuey tea has been one of the features of the week.

The first cost price of Barbadoes molasses at the Islands has again fluctuated, this time advancing 1¼c.

Oranges and lemons are being pushed here to effect a clearance before the arrival of the big spring cargoes.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., April 20, 1899.

SO far as the weather is concerned, the season is backward—much more so than the spring of 1898. The last week, however, has made quite a change, and we shall soon have open rivers and better country roads. There is a fair volume of trade in progress. The lumber trade is active, and the mills here are starting up earlier than usual. Traders in all lines of business look forward to a fairly good year.

CANNED GOODS—Oysters have advanced 25c., with 2's quoted at $2.10 to $2.25 and 1's at $1.30 to $1.45. Scallops, which are put up by a Charlotte county packer, and have quite a sale here, are 50c. higher, at $6 per case. New canned lobsters are on the market at $10 per case. Salmon are firm and in light supply at $5 to $5.25. Vegetables are steady at: Corn, 90c.; peas, 80c.; tomatoes, $1.

GREEN FRUITS—Oranges are scarce, and Valencias have advanced to $6 50 to $7. Bloods, at $2.25 to $2.50, are the only others in the market. Lemons are steady, at $2.75 to $3 50. Cranberries are $9 50 to $10. Apples range from $2 to $5. St. John will be represented at the coming fruit auctions in Montreal, and several carloads taken for this market. The trade in bananas is opening up well.

DRIED FRUITS—Trade is quiet and without special feature. Stocks of raisins and currants are ample and demand light. In other lines prices are without change. Stocks of evaporated fruits are light. We quote: Dried apples, 5½ to 6c.; evaporated do., 9½ to 10c.; evaporated peaches, 14 to 15c.; do. apricots, 17 to 18c.; Bosnia prunes, 5 to 5½c.; Californian do., 6 to 10c.; dates, 5 to 6c.; figs, 16 to 22c. New Egyptian onions are easier at 2½ to 2¾c.

SALT—Business is good. There were further receipts from Liverpool this week. The price is higher than at last report. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

SUGARS—Trade is now practically confined to Canadian sugars. American granulated is out, and, though some yellows are still offered, the competition is scarcely felt and will soon be at an end. The market is strong at the recent slight advance, and is strengthened by the very firm position of raws. There is no dark yellow sugar on the market, and the refineries had none to offer last week, but doubtless the deficiency will soon be remedied. We quote: Granulated, $4.50 to $4.55; yellows, $3,80 to $3.95.

MOLASSES—Three small cargoes of Porto Rico have arrived here, and as many more are booked for this market. The steamers have brought some from Barbadoes and St. Croix. The future of the market is a little uncertain, but advices indicate that the Porto Rico crop is not as large as usual, while last week the price at Barbadoes moved up 1c. to 12c. first cost. Quotations here are: Porto Rico, 32 to 33c.; Barbadoes, 29 to 30c.; St. Croix, in bbls., 29 to 31c.

FISH—This market is now entirely bare of pickled herring. Stocks of Canso, Shelburne, and Grand Manan, have all been cleaned up, and orders in these lines cannot be filled. Dry fish are scarce and firm. Fresh fish are scarce, but the catch of gaspereaux in the harbor has begun, and, with warmer weather, will doubtless be large in the next few weeks. We quote: Large and medium dry cod, $4; small, $2.25; pollock, $2 to $2.10; pickled shad, ½-bbl., $3 75 to $5, as to quality; smoked herring, 6 to 7c. per box; haddies, 6c.; fresh haddock, 4 to 5c.; gaspereaux, $1 per 100; halibut, 11 to 12c.; boneless fish, 4 to 5c.; cod, 7 to 7½c.

PROVISIONS—The market is practically without change. Domestic mess pork at $14.50 to $15 is 50c. higher than American mess, and only 25c. lower than American clear. Plate beef is steady at $13 to $13.50, and extra plate at $13.75 to $14. Lard has shown no material change for months past.

FLOUR, FEED AND MEAL—The flour market continues steady and quiet. Oatmeal

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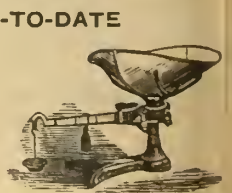

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has quite a wide range, as to quality. Middlings are scarce and higher, and bran is practically out of the market. Cornmeal is in very active demand, and the mills here are rushed with orders. The seed trade is a little more active, and prices have settled down to a definite range. In beans, a scarcity of yellow-eyes has caused an advance. Split peas are also higher, and pot barley very firm. We quote as follows: Manitoba flour, $4.65 to $4.75; best Ontario, $3.90 to $4.05; medium, $3.70 to $3.85; oatmeal, $3.90 to $4.10; cornmeal, $2.15 to $2.20; middlings, $20 to $21; oats, 38 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 90 to 95c.; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.20; round, $3.25 to $3.40; pot barley, $4.14 to $4.25; hay, $7 to $8; timothy seed, American, $1.50 to $2.00; do., Canadian, $1.80 to $2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.

CHEESE AND BUTTER—Stocks of old cheese are pretty well cleaned up. A few new cheese from the Sussex dairy school were brought in last week and sold out of store at 12c. The outlook indicates a further increase in the output of cheese in the Province this year. The break in the Montreal butter market gave a slight shaking-up to the trade here, which has been moving along for months with very little change. Creamery butter had been quoted at 20c. delivered here, but, last week, Montreal undersold that figure by nearly 2c. There is, as usual, an over-supply of poor dairy butter. The amount of annual loss on this stuff would give quite a lift to the creamery business, and a change in methods by our farmers would take a great burden off the country trader, who has to accept everything that is offered him, and his city consignee, who has to work it off on the public.

EGGS—Here, as elsewhere, the price of eggs, which after Easter dropped to 12½c., ran up again to 18c., and sales last Saturday were still at 17c. This week the market is easing off, and low prices are expected to prevail in a few days.

OILS—We are likely to have keen competition in burning oils. The representative of the Cornplanters' Refining Co., of Pennsylvania, has asked the city council to grant him equal privileges with the Imperial Oil Co for the storage of oil, and has promised to erect substantial buildings and be ready for business in two months. R. W. Ambrose, a well-known oil traveler, has been appointed the company's manager here. It is expected the concession asked will be granted, and the new company, to be known here as The Sun Oil Refining Co., Limited, will enter into business, handling American oils. The trade in lubricating oils is quite active. Prices in all lines are without change.

MAPLE PRODUCTS—These are now on the market and are quoted as follows: Maple sugar, 8 to 10c.; candy, 12 to 15c,; syrup, $1 to $1.25 per gallon.

ST. JOHN NOTES.

Since January 1, over 20,000,000 superficial feet of long lumber has been shipped from this port to the United States, besides over 20,000,000 laths and some shingles and piling. Nearly all the sawn lumber was the product of Maine logs, manufactured here. Prices of lumber are notably higher than last year in both the English and American Markets. The winter's cut of logs is below the average.

MANITOBA MARKETS.

WINNIPEG, April 17, 1899.

THE weather is fine and Winnipeg streets are almost dry. Trade is improving and all the merchants are looking forward to the opening of navigation. Already the C. P. R. has large shipments of goods in store at Owen Sound waiting the first boat, and lake and rail rates will be in force next week.

There is a temporary famine in eggs owing to bad country roads, but probably by next week the market will be glutted.

There has been a general advance of 5 per cent. on all lines of woodenware, especially tubs, butter tubs, wire hoop ware and pails.

The "Royal Crown" Soap Co. are putting two new lines of goods on the market this week, household ammonia and liquid glue. There has been a slight increase in the price of medium Ceylon and Indian teas and speculators seem to anticipate a further advance. The demand for staple lines of all kinds, though not unusual, is steady, with little fluctuation in prices.

CANNED GOODS—There is no change here, excepting a very slight additional price for corn, which has not yet affected the prices from jobbers to retailers, and an advance of 25c. per case on Canadian canned peaches. Strawberries are offering very freely, but no large sales have been effected so far.

SUGAR—The advance of last week is maintained, and there is a good deal of uneasiness in the market here. Jobbers seem to anticipate a further advance, which, even with the reduction of the lake and rail rate, will practically keep it at the same figure.

SYRUPS AND MOLASSES—Are very active, though prices have not advanced. Last week's figure of 2¾c. for bright syrup is still maintained.

MAPLE SYRUP—The American goods reported last week are on the market, but no Canadian syrup has been received. The demand here is for the latter rather than the former.

EVAPORATED AND DRIED FRUITS—This market is very active just now, and the price of apricots and peaches being so high there has been an unusual run on prunes, which has led to an advance in this fruit of from ⅛ to ¼c., according to quality. The Coast stocks are running low and even higher prices are looked for. Dried apples are in greater demand, but very scarce and the price high, 7¼ to 7⅜c. being the present quotations.

CEREALS—No change in cereals. Rolled oats are $1.90 for 80's and American goods in car lots have been offered for $1.70, but I cannot locate any sales at these figures. Pot barley has gone a little higher, but not enough to affect the price to the consumer.

COFFEE — Market is fairly active, but prices for Rios are very low, 8¾ to 9½c. being about the quotation.

CURED MEATS—This market shows no change for the week, although sales have been larger. Hams, 10¾c.; breakfast bellies, 11c.; backs, 10½c.; shoulders, 8½c.: short clear, 7½ to 8c.

SODA—Bi-carbonate of soda has advanced very slightly, but consumers' price is not yet affected.

BUTTER—The market here is peculiar. There is an active demand for separator-made dairy butter, but very little is offered. Dealers are quoting 22c. for this line. On the other hand, fresh dairy rolls are only worth from 15 to 16c., tubs even lower. Of course, no fresh creamery is obtainable in this Province yet.

CHEESE—Very quiet, at 10c. for large and 10½c. for small, with really no movement.

GREEN FRUITS—The increasing warm weather is improving the fruit market. Retail dealers are showing fresh wax beans, as well as lettuce, radishes, onions, cress and the like. The fruit market proper is well supplied with staple lines, and bananas have now arrived in car lots, so that the supply is plentiful; the prices range from $2.25 to $2.75, according to size. In oranges, the market is unchanged; the supply is fair, and prices run from $3.50 to $4.50, according to variety. Lemons are slightly lower, and are quoted at $3.75, and the usual spring demand is in full blast. Sweet potatoes, fancy Illinois stock, are $5.50 per bbl. Strawberries are arriving in small quantities, and are quoted at $6 per case of two dozen. Pineapples are quoted to arrive this week; prices are not yet established.

"Crown" and "Monarch" Californian prunes, 30-40's and 40-50's, and "Ruby" prunes, 50 60's and 60-70's, are in stock with The Eby, Blain Co., Limited.

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by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

Blue Label Tomato ..Ketchup

Made from best obtainable materials, prepared in the most cleanly manner; a necessary adjunct for cold meats, and always ready. Try it. Sold only in bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Then take

PURE GOLD JELLY.

Did you ever have a thing which sold easier and gave more general satisfaction?

It costs you 90c. per doz. packed in 1, 3, 12 or 24 doz. cases.

10 flavors and every one pronounced and true.

Retails for 10c. and is in every good grocery store in Canada.

HINTS TO BUYERS.

WARREN BROS. & Co. are putting currants on the market in 1-lb. cartons, under the name of the "Queen" brand.

Gallon apples are in stock with H. P. Eckardt & Co.

Clemes Bros. have a shipment of Egyptian onions arriving this week.

H. P. Eckardt & Co. report a shipment of polished Patna rice.

A. P. Tippett & Co. report good demand for "Maypole" soaps.

H. P. Eckardt & Co. are now booking orders for Montserrat lime juice.

T. Kinnear & Co. are in receipt of a shipment of sugar syrup.

H. P. Eckardt & Co. have a full line of Clark's canned meats in stock.

Clemes Bros. have just taken into stock a shipment of Californian evaporated peaches.

The Eby, Blain Co., Limited, quote close prices on Valencia raisins—fine off-stalk, selected and layers.

Just at hand with W. H. Gillard & Co., Hamilton, a large shipment of Gillard & Co.'s new pickle and new sauce.

Choice Turkey figs, in 35-lb. boxes, are meeting with ready sale with The Eby, Blain Co., Limited.

The 1-lb. fancy tins in which Lucas, Steele & Bristol's cafe exquisite de Paris is put up are strikingly handsome.

A shipment of French red kidney beans, scarce goods, is in stock with The Eby, Blain Co., Limited.

Warren Bros. & Co. have a large shipment of green Rio coffee arriving. There are 19 chops in the shipment.

A further shipment of Cook's flaked rice has been passed into stock by The Eby, Blain Co., Limited.

The Foreign Cheese and Importing Co. have just received a direct shipment of extra choice Gruyere and Edam cheese.

The Foreign Cheese and Importing Co. have just received a shipment of New England "Bunker Hill" pickles.

Freed's tomato catsup (no coloring) is being offered by Lucas, Steele & Bristol at a bargain. The firm bought up his full stock.

A full line of Bryant & May's English safety matches, wax vestas, etc., now carried by Frank Magor & Co., 16 St. John street, Montreal.

A carload of Williams Bros. and Charbonneau's pickles, sauces and table condiments is arriving for The Eby, Blain Co., Limited.

W. H. Gillard & Co. have been appointed wholesale agents for Ontario for New York ginger ale and summer beverages. The same firm has had this agency for some years past, and, on account of the superiority of these beverages, look for a large demand this season.

A. P. Tippett & Co. have just received a consignment of Garafolo's Italian maccaroni, and also report large sales of Codou's French maccaroni.

Thos. Upton & Co. have received several very heavy orders for their marmalade, jams and jellies this week from the Northwest and British Columbia.

W. H. Gillard & Co., Hamilton, report a very active demand for the "Aurora" coffee, in 1-lb. cartons and 25-lb. tins, which they have recently placed on the market.

Messrs. A. F. MacLaren & Co. have just placed a new jar Imperial cheese to sell at 10c. on the market, which is considerably larger than their former 10c. jar, and it also has a glass lid. It is a very attractive package, and should be a ready seller. MacLaren & Co. will be pleased to send a sample to anyone on application.

A few more copies of Keen's new show card the "Connoisseur" still on hand. Owing to the high postage rates in Canada we have hitherto only sent out paper copies, but we are making arrangement with the express companies to send cardboard mounted copies as long as the supply lasts. Frank Magor & Co., 16 St. John street, Montreal, Agents for Keen, Robinson & Co., London, Eng.

CURRENT MARKET QUOTATIONS

April 20, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	12½	13½	12	14	.....	.....
" " pound prints	.....	.....	14	15	17	18	.....	.....
" " tubs, best	.....	.....	12	13	16	18	.....	.....
" " tubs, second grade	.....	.....	10	11	14	16	.....	.....
Creamery, tubs and boxes	18	18½	17½	18½	19	20	.....	.....
" prints and squares	.....	19½	18	19	20	22	.....	.....
Cheese	.....	11	11	11½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 10	2 20	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	.....	.....	75	85	85	95	90	95
Beans, 2's	85	90	75	95	90	95	.....	90
Corn, 2's	90	95	95	1 00	85	95	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	80	85	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	1 45	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	.....	1 45	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	1 45	1 50	1 60	1 65	1 70	.....	1 60
" 3's	.....	.....	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 35	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 25	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	65	75	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 35	1 50	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 25	1 50	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 35	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horsesboe	1 40	1 45	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Coboes	1 00	1 10	1 10	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	.....	12	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....		5	4	5	.....	.....
" " ½'s	.....	.....		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	10 00	11 00	10 00	11 00	.....	.....
Fruit in glass jars	.....	.....	.....	.....	4 25	4 50	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 20	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$	.....	.....	6 00	6 50	.....	.....
" " 420's, large	5 50	6 50	.....	8 00	6 00	6 50	.....	.....
" ordinary	.....	.....	6 00	6 50	5 00	5 50	.....	.....
" Jamaica, per bbl	.....	.....	.....	.....	5 50	6 00	.....	.....
" California Navels	4 00	4 25	3 75	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 25	3 50	.....	.....	.....	.....
" Marmalade	.....	.....	3 00	3 25	.....	.....	.....	.....
Lemons, Messina, new, p. box	1 50	2 25	2 00	2 50	3 00	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 50	2 25	2 00	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	4 50	3 00	5 00	.....	.....
Cranberries, per bbl.	7 00	8 00	6 50	7 00	9 00	10 00	...	.....
Sweet Potatoes, bbl.	3 50	4 00	.....	4 00	.....	.....	.....	.....
Almeria Grapes, per keg	9 00	10 00	.....	.....	6 00	7 00	....	.....
Egyptian Onions, about 100 lb.	.....	.....	3 00	3 25	.....	.....	.....	.....
Bermuda Onions	.....	.....	2 00	2 25	2 25	2 50	.....	.....
Cocoanuts, per 100	3 25	4 00	4 00	4 50	.....	3 50	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$4 50	$4 55	.....	$4 68	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 63	.....	4⅜	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 78	5¾	6	.....	.....
" in 50-lb. boxes	....	5 70	.....	5 88	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	....	5 55	.....	.....	.....	7
Powdered, bbls	....	5 05	5 12½	5 45	5¾	6	.....	6¾
Phœnix	.....	4 40	.....	4 48	.....	.....	.....	.....
Cream	.....	4 40	.....	4 48	.....	.....	.....	.....
Extra bright	.....	4 35	.....	4 38	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 25	....	4 28	3¼	3½	.....	.....
No. 3 yellow	....	4 05	.....	4 18	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 95	.....	4 08	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	29	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	3 20	3 25	3 00	3 25	.....	3 00
" 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
Englisb brawn, 2-lb. can	.....	2 40	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 50	2 80	2 95	.....	3 25	....	. .

COUNTRY PRODUCE

Eggs, new laid	12½	13½	11½	12	13	14	.....	15
" limed	.....	.....	.....	.....	10	12	.....	.....
" beld or cold stored	.....	.....	.....	.....	10	12	.....	.....
Poultry—cbickens, dressed	.....	.....	60	80	45	70	.....	.....
Geese, per lb.	.....	.....	7	8	50	70	.....	.....
Ducks, per pair	.....	.....	75	1 00	50	60	.....	.....
Turkeys, per lb	.....	.....	10	14	10	14	.....	. ..
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" ligbt color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwbeat	6½	7	3	4	5	6	...	.....

* per pound.

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	7	7¼
" " ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¼	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ..	.....	.....
" Mats, per lb	.....	.....	.....	3½	3¾	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	10	11	10	12	.....	.....
" " 50's	.....	.....	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. ....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4½	4	4¼	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	4¾	5	5¼	.....	.....
" Selected	.....	5⅜	5	5½	6	7	.....	.....
" Layers	.....	5¾	5½	6¼	5¾	6	8	8½
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7¾	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	5½	6	5½	6	.....	7
" evaporated	9	9½	9¼	9½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	19	20	16	18	.....	.....
Peaches	.....	.....	12	15	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	6¾	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	10½	11	10½	11	.....	.....	11¼	12
Rolls	.....	9	7¾	8	9½	10	.....	10½
Hams	10½	12	10	10¼	10½	12	.....	11½
Sbculder bams	.....	10	7½	7¾	8	9	.....	9½
Backs	.....	.....	10	10¾	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	13 50	14 00	13 50	14 00	16 00	17 00
" short cut	.....	.....	.....	15 00	14 75	15 50	16 50	17 50
Clear shoulder mess	...	.....	12 50	13 00	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 00	13 00	.....	.....
Lard, tierces, per lb	....	6½	6½	6¾	6½	6¾	9	9½
Tubs	6¾	7	6¾	7	6¾	7	.....	.....
Pails	.....	.....	7	7¼	7	7¼	.....	9
Compound, Palls	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7½	.....	7¼	.....	.....
Dressed Hogs	5 00	5 25	5 00	5 30	.....	.....	.....	....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 55	.....	2 55	.....	.....	.....	.....
Cut nails, base	.....	2 05	.....	2 05	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 75	.....	2 75	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.... .	.....
Linseed oil, raw	.....	49	.....	52	.....	.....	.....	.....
boiled	.....	52	.....	55	.....	.....	.....	.....
Turpentine	.....	65	.....	66	.....	.....	.....	.....

Challenge

Prepared Corn

is known everywhere as

Good, Pure Food.

Why load your shelves with unknown brands, which require time and persuasion to get rid of ?

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	...	...	22	25	24	28	.....	... ..
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....		9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.... .	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 90	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	. ....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitob and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	....
Sarnia water white	12	13	.....	15	16½	17½	.....	....
Carbon safety	.....	17	.....	.....	....	.....	.....	....
American water white	17	17½	.....	16½	18	18½	.....	....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	....

TEAS

Black—								
Congou—Half-chests Kalsow, Mouing, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	....
Caddies Paking, Kalsow	14	40	18	50	15	40	.....	....
Indian—Darjeelings	35	55	35	55	30	50	.....	....
Assam Pekoes	20	40	20	40	18	40	.....	....
Pekoe Souchong	18	25	18	25	17	24	.....	....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	....
Pekoes	20	30	20	30	20	30	.....	....
Pekoe Souchong	17	35	17	35	17	35	.....	....
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	....
Half-chests, seconds	17	19	17	19	.....	.....	.....	....
" thirds	15	17	15	17	.....	.....	.....	....
" common	13	14	13	14	.....	.....	.....	....
Ping Sueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	....
" seconds	16	19	16	19	.....	.....	.....	....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	....
" seconds	16	19	16	19	.....	.....	.....	....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	....
Choice	32	36	32	36	.....	.....	.....	....
Finest	28	30	28	30	.....	.....	.....	....
Fine	25	27	25	27	.....	.....	.....	....
Good medium	22	24	22	24	.....	.....	.....	....
Medium	19	20	19	20	.....	.....	.....	....
Good common	16	18	16	18	.....	.....	.....	....
Common	13	15	13½	15	.....	.....	.....	....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	....
" " Oolong	14	15	14	15	.....	.....	.....	....
" " Gunpowder	16	19	16	19	.....	.....	.....	....
" " Siftings	7½	11	7½	11	.....	.....	.. ..	....

WOODENWARE

Palls, No. 1, 2-hoop	.....	.....	.....	$1 55	.....	$1 55	.....	....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	....
" quarter, jam	.....	.....	0 90	1 08	0 90	1 08	.....	....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	....
" " 3	.....	.....	.....	5 00	....	5 00	.....	....

Where Seal Brand Coffee is Ground.

THE shrinkage of coffee by roasting averages 15 to 16 per cent.; extremely green lots losing 18 per cent., while a very old lot will not lose over 12 or 13 per cent.

The roasting process will develop in every coffee more or less of what is termed in coffee parlance, quakers. Too much importance is attached to these kernels, many supposing that their presence indicates a mixture. Such is not the case: they are simply a bean, which, while on the trees, become sun dried, leaving nothing but a lifeless berry; they roast white and are perfectly tasteless.

Simple as it may seem, the process of grinding the roasted bean is one that requires more attention than what is usually given to it. Coarse ground coffee requires protracted boiling to extract its strength, and much boiling is fatal to a good cup of coffee. While one may grind too finely, the mistake of grinding too coarsely is that most frequently made. Just to what degree of fineness it should be ground, depends somewhat on the manner of making the coffee. There are three distinct methods employed in making coffee, as follows: Boiling, filtering and by infusion. The first method is the most common one, and the coffee used should be ground so that the larger particles would not exceed in size the head of a pin: while, for the other two methods, the coffee should be ground very fine, and we believe that it is of very great importance to the retail grocer that he should discover just what method each consumer uses, and adjust his mill to individual requirements.

CHASE & SANBORN

Proprietors of "Seal Brand" Coffee,

MONTREAL

POSITION OF CHEESE IN ENGLAND.

THERE are still two full months before the new make of cheese, either from home sources or from America and Canada, can begin to be placed on the market, and sellers here now find themselves thrown pretty much on their own resources, which do not appear to be very extensive. Cable offers have ceased to come from Canada, America has practically disappeared from competition, and New Zealand, which was looked upon as a certainty for a considerable addition to this country's wants, turns out to be a broken reed. Thus prices, which had halted long under 50s. for finest September makes, have commenced their ascent towards 60s., having reached 54s., and promising to go higher still as the warm open days come on and increased consumption puts buyers under the necessity of replenishing stocks. As it is, prices are already some 12 to 14s. above those ruling this time last year; a situation which has been arrived at in consequence of the steadily decreasing shipments, culminating in the information sent across the Atlantic to the effect that, save for a few lots held on account of importers here, there are very few parcels to come forward.

It has been matter for some speculation on the other side during the winter, that prices should have so long remained at a comparatively low figure in the face of diminished output; but the fact is, we have heard of that lessened make before, and grown used to seeing reports of it, followed, towards the end of the season, by mysterious consignments of heavy lots which have knocked the bottom out of prices and netted a loss to other holders. Thus, buyers have held off, refusing to believe in scarcity, present or prospective, until now they find themselves, if report be true, pretty well bare. Moreover, they had the New Zealand make to look to. It was expected that this season there would be a fairly large import thence; but it has not come.

It is not clear what the reason for this is. It may be that the colony's milk has been put into butter, supposed to pay better; but it is thought in some quarters that shipments have only been delayed in order that the arrivals should reach us on the top of the rising wave. If this be so, the shippers have gone past themselves, and stand to get left, as a big consignment at the fag end of the season would require some skilful engineering to clear at high figures. The home make has undoubtedly got into very small compass, and all round there is little to be found to come; full cream Dutch being as scarce as American, Canadian, New Zealand, and home varieties competing with them. It is impossible to say how much remains in the hands of the retailers and big buyers, or even in the warehouses of importers, but it is quite evident that there is a scarcity there was not at the beginning of April, 1898, and, should the weather change to settled warmth, allowing an increase of out-of-door work, and, consequently, an addition of some magnitude to the demand for cheese for consumption, stocks would be so much further run upon that prices would go higher still.

Liverpool is more speculative than London, and rushed up the price before Metropolitan dealers did; but a true sign of scarcity is the fact that in the provinces rates went considerably higher without waiting for the London lead. We do not suppose that in any circumstances such a pitch of excitement would be reached that very much higher prices could be expected, as consumption would be instantly checked if a great increase had to be made in the retail price. Still, it might easily go to 60s. for finest September Canadians, which would be a better wind up for the producer than he has seen for years, and would inevitably have its effect in all centres of production.

If the rise must come, it must; and after so cheap a season the public cannot grumble if they have to pay a little more than they have done during the winter. All we fear is that our friends in Canada may get too big a notion of our dependence upon them if we rush up quotations too far, and the new season would open at a height which it could not maintain, and which would cause disaster. Moreover, that wretched product, the fodder cheese, would inevitably come along in increased amount, in haste to catch some of the profit to be made with the market at great height, and this is far from being desirable. Those leathery goods are bad for the seller on both sides—the producing country is prejudiced by them, and the vendor here does not satisfy his customers. We hope there may be few fodders in the coming season, and no "filleds," for they are both an abomination. —Grocers' Journal, April 8.

NEW FIRMS COMMENCING.

A. Charson has started as grocer, in Montreal.

Thomas Roy has opened a grocery store in Westville, N. S.

H. J. Shea has opened a confectionery store in Westmount, Que.

Mederic Daignault has started business as general merchant, in Chambly Basin, Que.

THE QUEER TOMATO MARKET.

THE GROCERY WORLD, of Philadelphia, says: "The canned tomato market can usually be depended on to do some strange things, and it has done a few of them since January 1. The market was rather low about that time, and the entire trade expected prices to advance when the new year began. This was on the theory that a shortage in the spot stock would begin to make itself felt about that time.

"The stock of canned tomatoes is proverbially elastic, and seemed just as plentiful after January 1 as before. Consequently, the price sagged instead of stiffening, and finally declined. At present the market for spot stock is about midway between 60 and 70c. in car lots, which is a decline of about 5c. per dozen since a few weeks ago. Even at the decline, the market is none too strong, and there are those who prophesy it will go even lower. It is scarcely likely to go to the old 60-cent basis, because it would pay to buy and carry over at even a higher price than that, which fact will likely prove a stiffener of the market. A decline of 2½ cents from the present basis, however, is not unlikely, especially if the demand continues as poor as it has been for the last thirty days.

"One reason why the spot stock of tomatoes holds up so well is the fact that last year, retail grocers all over the country largely increased their purchases of futures and this stock is not yet exhausted. This keeps retailers off the market, and, besides constitutes a factor in figuring the available supply."

HARD ON THE SMALL RETAILER

Competition is keen in the grocery trade as between individuals; it is keener as between them and companies and stores and now—as if the strife were not sufficiently bitter—we have restaurateurs entering the arena. A certain big firm, having achieved success in the department of the public supply relating to the satisfaction of human appetite on its walks abroad following this up by securing contracts for feeding society in its merry moods and at its public functions, is now sighing for new worlds to conquer. It seeks to penetrate the household, and to bring home its wares to those who will not call for them. Thus it comes to pass that in certain districts—pioneers only, possibly in a movement destined to encompass the metropolis — householders are receiving presents of bread and tea. If the sample please, they can buy the bread ½d. per quartern under the current rate, and the tea at 1s. 4d. Truly, the small retailer is in a hard case in his fight with the giant of trade.—Grocers' Journal.

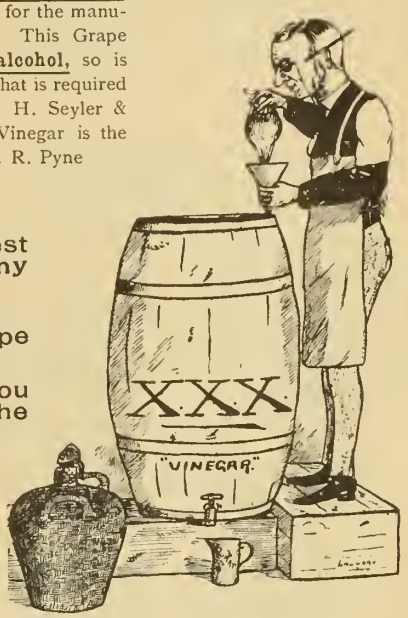
"Don't Pay Freight on Water"

BUY CONCENTRATED GRAPE WINE VINEGAR

(IMPORTED FROM GERMANY)

Absolutely Pure. Highest Awards in Europe and America.

The Canadian Journal of Medicine and Surgery, the recognized authority in Canada on Medical and Health Subjects, in speaking of Seyler's Concentrated Grape Wine Vinegar, says, referring to its purity and cleanliness: "There are too many Vinegars of which this cannot be said, so that when medical men know that an article such as this is pure, **and as represented,** they, of all men, are able to do more for the manufacturer than any other class can. This Grape Wine Vinegar is **quite free from alcohol,** so is specially suitable for the sick. All that is required to prove to the profession that W. H. Seyler & Co.'s Concentrated Grape Wine Vinegar is the best is to quote what Analyst Dr. A. R. Pyne says about it."



GROCERS: Such high authorities, who have no interest whatever in the making of vinegars, are worthy of a hearing.

GROCERS: Save money by buying Concentrated Grape Wine Vinegar.

Why pay more for COMMON Vinegars when you can buy the BEST and PUREST made in the world for less money ?

Why bother with barrels ?

Why bother with carting water from the station to the store ?

STOP AND THINK FOR A MOMENT how much you will save, how much more pleased your trade will be with Concentrated Grape Wine Vinegar ! Don't let others think for you, investigate for yourself.

Sole Importers in Canada :

WM. H. SEYLER & CO.

Ask your wholesaler for it. If he does not keep it, write to us direct.

Room 100 Board of Trade. TORONTO

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL

OF COURSE THIS IS TRUE.

THE first victory over the traveling man was won in this way, and the others same ad libitum in about the same manner, so that the story of one is the story of all of them, says The Minneapolis Commercial Bulletin.

The traveling man wore a carnation in his buttonhole and a smile of greeting when he invaded the retailer's sanctum with his new clothes.

"Want anything to-day?" he inquired in an off-hand jovial way.

"Nope," was the merchant's laconic reply.

"House is offering some real bargains this trip."

Ignoring the statement, the merchant inquired:

"Carry any butter color?"

"Yes, sir."

"What does it cost?"

"Two dollars a case."

"Too high."

The traveling mon leaned confidentially over the counter, as traveling men sometimes do when they are making an effort to secure the trade of a hard customer, and whispered in the merchant's ear:

"Sell it on commission," he continued. "Can't cut under the price. I'll tell you what I will do, though. We will make it $1.90 and give you a 10 per cent. cash rebate, permitting it to be billed to you at $2."

The traveler fished a dime out of his pocket and handed it to the merchant and the order was sent in.

In a few days a reply came back from the jobbing house saying they were out of butter color and would not handle it thereafter.

Two weeks later the traveler reached the town on his rounds again.

"Make the same price on butter color?" asked the merchant.

Will to you," was the reply.

"Send me two cases."

The traveling man gave up 20c., and a few days later the merchant received a letter from the jobbing house similar to the first.

"How is butter color?" asked the merchant the third time the traveler appeared.

"The same."

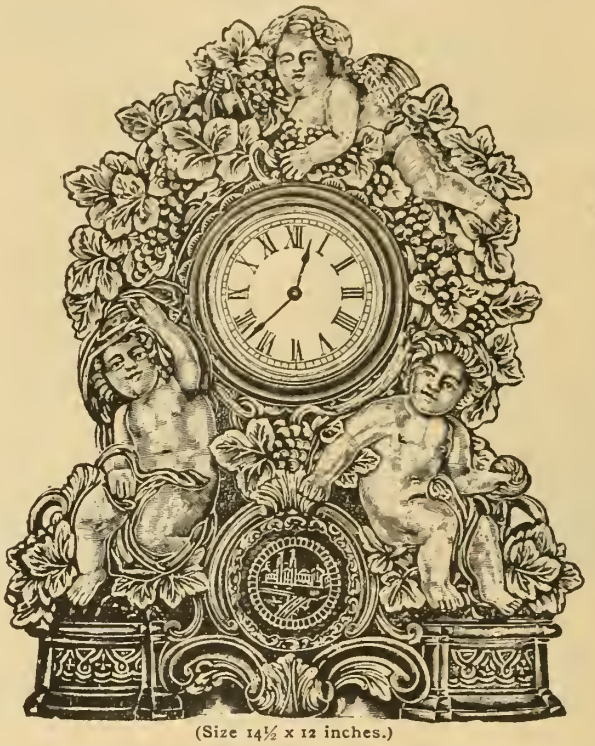
Send me three cases."

The merchant put 30c. down in his pocket, but no butter color came. The customary letter showed up a few days later.

Now, as this thing had been going on for a number of years and the merchant has ordered butter color every time the traveler has called on him, and has received his cash rebate without ever having the order filled, I will leave it to you, gentle reader, isn't he entitled to have chunks of fame thrust upon him? Isn't a man that can fool a traveling man that way a Napoleon or something or other?

Pickles to retail at 10c. per bottle are i stock with H. P. Eckardt & Co.

"Japan and Patna rice, bought at th lowest figures in the market, carload jus arrived, which we are offering at very lo prices," write T. B. Escott & Co.



(Size 14½ x 12 inches.)

THE DRESDEN

A large and massive

CLOCK Gold Finishe

Packed with an assortment of Adams' Tutti Frutti Gum and other brands, viz.:

72 Bars Tutti Frutti.....$ 3
30 Packages Pepsin Tutti Frutti 1
72 Bars Globe Fruit 3
8
The Dresden, Gold Finished... 6
$15

Price, Complete, $7.00.

ADAMS & SONS CO

(Toronto Factory)
11 and 13 Jarvis St.,
Toronto, On

Brushes
Brooms
Woodenware.

There is no haphazard guesswork in the various grades of our Brooms, Brushes and Woodenware.

Each separate article is governed and judged on its quality and workmanship by one standard. If the article fails to reach the excellence of that standard it is cast aside—NO ONE GETS IT.

The reputation of 43 years is not to be lightly tampered with—that's the way we feel about it.

Perhaps you feel the same way about the quality of the household necessities you sell. If you do—write us. We will co-operate together for more business.

Boeckh Bros. & Company

Montreal Branch:
1 and 3 De Bresoles St.
Agencies at Winnipeg,
Vancouver, Glasgow.

Manufacturers

Toronto.

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

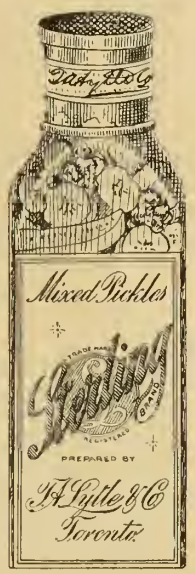
SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chaboillez Square,
MONTREAL.

Used in all the "Happy Homes of England."

"It pays to sell only reliable goods."



The Leading Canadian Pickle

The Famous "Sterling" Brand.

You know the old adage: "A pleased customer is a come-again customer." If you sell your customers the well-known "Sterling" brand pickles they will be pleased and become permanent customers of your store. These pickles are made from purest selected Canadian vegetables, and made in a thoroughly scientific manner by those who are masters of the pickling business—the equal of any pickle, home or foreign, excelled by none.

T. A. LYTLE & CO.

"Canada's Greatest Pickle Manufacturers."

124-128 Richmond St. W., TORONTO, CAN.

"Queen Brand"

CLEANED CURRANTS

— in —

1-LB. CARTOONS

No stems, stones, dirt or germs.

WARREN BROS. & CO.

TORONTO.

B. C.

First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: **Victoria and Nelson.**

Canadian Agents for "HONDI" Pure Ceylon Tea.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. **BEST PROFIT.**

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & Co.

TORONTO.

The Why of it.

There has been very little change in the value of genuine high-grade Java and Ceylon Coffees, notwithstanding the fact that there is such a large surplus of cheap, medium and low-grade South Americans offering under different names.

Well posted dealers know this, and that is why so many pay a premium for EXCELSIOR BLEND over other so-called best Brands. They know they are getting value for each cent in EXCELSIOR.

It is a perfect Blend of highest grades. There is

only one Excelsior.

Todhunter, Mitchell & Co.

Importers Highest Grade Coffees,

TORONTO.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

OPENING PRICES ON SALMON.

NO opening prices have yet been made on Columbia river salmon, but it is expected that they will be published during the next week or ten days. The general impression is that the opening price will be on the basis of $1.25 for talls, though, in view of the fact that no raw fish is to be obtained at less than 4½c. and the indications point to even higher figures on the latter, a still higher price than $1.25 for talls may be established. According to late advices from the Coast the independent packers are waiting for the association to make prices, while the latter is thought to be holding back for a while, until the plan of action of the outsiders is developed.

THE BARBADOES SUGAR CROP.

Clairmonte, Man & Co., in their circular dated Barbodoes, April 1, say: "The reaping of our crop has been much retarded by showery weather and the unripeness of the canes; however, all estates are now working, and as a consequence molasses is being offered more freely by planters and value has declined; sales made on the 30th ult. at 11c. per gallon and $4 for pun. Sales of muscovado sugar are being made at $1 90 per 100 lb. and hhds. $5, basis 89 deg., and bags, $2 per 100 lb; dark crystals, $2.50 per 100 lb."

DRIED FRUITS IN LONDON.

Advices by mail from London make the stock of currants there on April 1, 7,552 tons, against 8,607 tons at the same date last year and 10,697 tons in 1897. Of Valencia and Denia raisns the London stock on April 1 was 345 tons in 1899, 984 tons in 1898 and 637 tons in 1897. Of Smyrna sultana raisins at this date the quantities were: 78 tons in 1899, 49 tons in 1898 and 59 tons in 1897.

SICILY ALMONDS EASIER.

Late cables from Sicily denote an easier feeling in shelled almonds there, as the damage to the crop has not been as great as previous advices made it appear, and a good output is now expected. The reports from France, however, are to the effect that the crop there will prove to be almost an entire failure.

THE COMING FIG CROP.

A New York firm has sent out the following report:

"Our friends in Smyrna write us fully about the future crop, which is promising remarkably well. The severe frosts which occurred in the fig district during February, 1898, killed down to the roots a considerable portion of the trees, but, with ordinary weather during the season of growth, there should have been, during the season of 1898, about one-half an average crop, instead of something less than one-fifth of a crop, as finally resulted; the great depreciation was caused by the exceedingly dry weather of the 1898 summer, the trees which were not killed having very little vitality owing to the frost damage. During the past months the rainfall appears to have been ample, and everything favors the crop of the coming year; and, while it is early to have rellable information, still our friends look forward to a crop of about 40,000 loads, compared with an average crop of 70,000, and with only 13,000 final outturn of the crop of 1898. Should the crop prove as at present expected, we shall doubtless again see reasonable prices for this article during the coming campaign, as the previous crops of 70,000 loads were considered excessive and beyond the wants of consuming countries."

Advices by mail from Baltimore are to the effect that the market has been closely cleaned of stock of 3-lb. standard tomatoes at 65c. net cash, though it was still thought possible that a few small lots might yet be secured at that figure. The majority of the holders, however, were asking 67½c., and were said to show little disposition to sell even at this price. The west is reported to be inquiring for tomatoes in Baltimore, although as yet there have been no sales of consequence to that section.—New York Journal of Commerce.

IS IT TRUE?

The other day, says a writer in Retail Grocers' Advocate, a grocer told me the following—I wonder if it is true?:

"I have been buying goods of a certain house for years, and have always paid them promptly so as to get my discounts.

"We have in our neighborhood another grocer, who sells close, and is reported to be able to give things away if he feels inclined because he is said to have failed as many as four times in the last five years, and never to have paid a cent in settlement.

"The store is open the next day, and is owned by some other member of the family always, who knows nothing of previous transactions.

"Recently, he has been going amongst my customers, and has offered certain canned goods only to be had of this house at a price slightly less than my purchase price.

"Knowing that if there were any advantages to be had in buying, that I should get them, I made it my business to get at the facts.

"What do you think that I was told in explanation of the fact (as I found to be true) that the other fellow was buying cheaper than I was? Simply this: 'He buys all his goods regularly of us, and does not shop about, as you do now and then, and, of course, we can afford to sell him cheaper than we do you.'

"Well, that's a sort of reasoning I do not understand, especially when the 'regular' owed much money to this particular firm had not paid many others, and I, on the contrary, had."

If this is true, and it is so alleged, the conflict has reached a new and interesting phase.

A profit-maker for the retailer.
A HAPPY HOME-MAKER for the user.

SILVERINE

PROFITABLE
ATTRACTIVE
GUARANTEED

Should be on your shelves

See our quotations. (It won't stay there long.)

SILVERINE MFG. CO. - - MONTREAL

Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5 00 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.

TORONTO AND MONTREAL.

THE DISCOVERER OF BEET SUGAR.

THE Berlin correspondent of The Louisiana Planter states that in many papers, German and foreign, it has been noted that on January 11, 1899, the beet sugar industry celebrated its hundredth anniversary, as on that date, one hundred years ago, Achard submitted to King Frederick William III. of Prussia a report of certain successsul experiments made in the production of sugar from beets, which was accompanied by samples of the new kind of sweet, and it is alleged that with this report the feasibility of beet sugar production was, for the first time, practically demonstrated.

This, however, says the correspondent, is not correct. It is a well-known fact that Marggraf in 1747 discovered the sugar in the beet, and that this discovery was laid before the Academy of Science in Berlin in that year; so that the jubilee of the beet sugar industry should have been celebrated in 1847. It is true, however, that about 40 years elapsed before the discovery of Marggraf was developed into practical results. A scholar of the latter scientist, Achard undertook in 1786 experiments in growing beets rich in saccharine matters, and he not only succeeded in this respect, but he also extracted sugar from the roots, of course, only on a small scale. Archard begged the king to grant him a privilege for the manufacture of beet sugar for ten years, and at the same time wished to have given him an estate on which he might continue his experiments and eventually build a factory; but these wishes were not complied with. A royal commission was appointed to examine the experiments of Achard, and consequent to the reports of this commission it was intended to build a small factory; but this plan was never executed. In 1801, when King Frederick Wilhelm condescended to support Achard's aspirations by a loan, the latter was enabled to buy an estate in Silesia and to construct a factory, which, in the month of March, 1802, started work. It was, no doubt, a memorable moment in the history of the sugar industry when Achard presented, in 1797, his report to the king; but for jubilees either the year 1747 or the year 1802 should be taken as departures—the latter because the industry was really started in 1802.

ST. JOHN'S WINTER PORT TRADE.

When the Allan liner Mongolian sails next Sunday, the winter port trade from St. John, N.B., will bo over. Fifty steamers will have taken cargo as follows: Dominion line to Liverpool, 13; Allan line, 9; Beaver line, 2; Donaldson line to Glasgow, 13; Manchester line to Manchester, 6; Head line to Belfast and Dublin, 7. There were also the regular fortnightly sailings of the small Furnace liners to London. This year's total trade shows an increase over that of last year. For example, the value of cargo taken to Glasgow is 40 per cent. greater than that of last season. The proportion of American produce carried was larger this season than last.

The Provincial Legislature has given its endorsation to the scheme to provide a great modern dry dock at St. John. It is hoped to get Federal and Imperial aid.

MONTREAL RETAIL GROCERS.

The monthly meeting of the Montreal Grocers' Association was held last Thursday evening in the Monument National, the president, Mr. J. Scanlan, occupying the chair. The secretary read letters from the Hon. F. G. Marchand and Mr. R. Lemieux, M.P., in which the latter acknowledged the association's thanks for services rendered during the passing of the Pharmaceutical bill.

The treasurer, Mr. Dixon, reported that the $800, which had been contracted, remained good until July. The treasurer said that he hoped that the members would make a strenuous effort to reduce the debt, and that, with a successful picnic, the whole amount could be paid off.

The treasurer also read the bill which is now before Parliament, respecting the inspection of fruits, and he hoped that the association would strongly support it.

With reference to the bill respecting the seizure of salaries of Government employes, the secretary was authorized to write to the promoters of the bill, assuring them that they had the unanimous support of the association.

THE BUTTER MARKET.

Receipts of butter on Toronto market have, in the past week, been so much in excess of the demand, either local or shipping, that accumulation of stock is reported everywhere, and the price is to-day fully 3c. below that of a fortnight ago.

Even at the prices quoted, there is an easy feeling, and a large buyer could get a material reduction. As the stock coming in is fodder butter, it has not the keeping quality or the color of the stock that will arrive in a short time, so commission men would give a cent or so to an extensive buyer.

The indications point towards a large make this spring, notwithstanding the high price and the probability of a big make of cheese, so prices of both creamery and dairy are likely to go still lower than they are at present.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

TRADE CHAT.

COUNTERFEIT 50c. pieces are being circulated in Essex county, Ont. They are reported to be excellently made, but a trifle heavier than the genuine article.

Jas. Alexander, cheese exporter, Montreal, has opened an office in Belleville, with J. A. Ken as manager.

Two of the biggest breweries in Montreal, Eker's brewery and the Canadian Brewery Companies, have been consolidated.

The style of G. T. Somers, banker, Beeton, Ont., has been changed to G. T. Somers & Co., and a branch has been opened at Cookstown, Ont.

W. Gibson & Co., confectioners, Brantford, Ont., intend erecting a modern bakeshop in that place. Besides confectionery, bread will be made in the new shop.

W. C. Crawford, hardware dealer, Tilbury, Ont., is adding drygoods, groceries, boots and shoes, etc., to his business. This has necessitated a large addition to his premises.

The Standard Oil Company will use oak barrels in future in the distribution of coal oil throughout Canada, discarding the elm barrels now in use as speedily as the others can be received.

The annual report of the Marine Department shows that, during the year 1898, the number of wrecks in Canadian waters was 187, representing a total loss of $722,967 in vessels and cargo.

Overland shipments of oranges from Southern California for the week ending April 5 aggregated 387 cars, making the total shipments from the beginning of the season to that date 7,390 cars.

A bill has been introduced into the Pennsylvania Legislature requiring that alum baking powders should have designated on their label their true character by having inserted the words "This baking powder contains alum."

A deputation from Quebec, headed by Rev. Dr. Rose, director of the Agricultural College at L'Assomption, Que., waited on the Minister of Inland Revenue last week asking that the Government should help find a market for Canadian-grown tobacco.

Small Boy (to grocer)—Will you let my mother have a pound of treacle and she'll pay you on Saturday?

Assistant—Tell your mother we don't give credit.

Small Boy—She doesn't want credit; she wants a pound of treacle.—Tit-Bits.

A company with a capital stock of $200,000 is being formed to take over and enlarge the wine business of Ernest Girardat & Co., Windsor, Ont. The present output of the Girardat plant is about 50,000 gallons a year. The new company will increase the capacity to 200,000 gallons a year, and expects to practically control the native wine trade of Canada. The company will also go extensively into the manufacture of vinegar and champagne, and will equip a large cooperage plant.

A Victoria despatch says that at the annual meeting of the British Columbia Salmon Canners' Association, a series of resolutions were passed condemning the new fishery regulations, and asking the Government to establish additional hatcheries, and that spawning beds be conserved. If the revenues will not permit this, the canners are willing to pay a tax of 1 per cent. on every case of fish, the money to be used for the above purpose.

THE SUGAR WAR.

The fierce competition which marks the sugar refining interest never was stronger than at present. It looks now as if the outcome of the trouble would be a complete revolution in methods of distribution. We would not be surprised if eventually refiners were forced to sell sugar direct to consumers, just as milk, soap, and other articles are now sold. The introduction of package sugar was an innovation that is still in its infancy. The 2-lb. paper package has been followed by the 2-lb. and 5-lb. cotton packages, and in time the packages will be made to conform to the wants of consumers in various sections. And then we shall have the dollar package, and soft sugars, as well as hards, in packages of varying weight. And then?—American Grocer.

IMPORTS OF TEA IN THE UNITED STATES.

The imports of tea for the first eight months of the present fiscal year, ending February, were as follows:

From—	1898. Pounds.	1899. Pounds.
China	32,145,071	26,647,600
Japan	19,731,223	27,469,665
United Kingdom	1,491,014	943,533
East Indies	1,469,126	1,069,657
British North America	439,125	596,152
Other Asia and Oceanica	257,778	1,187,253
Other countries	1,911	9,302
Total	55,535,248	57,923,252

CANNED FRUITS FOR ENGLAND.

Mail advices from San Francisco to April 8 state that of the 459,696 cases of Californian canned fruits shipped by sea to England, 401,199 cases have arrived, leaving but 58,497 cases to hear from. Spot stocks on the Coast were reported to be low and are expected to clean up very close before new pack is available.

A BRUSH FIRM'S SAMPLE-ROOM.

BOECKH BROS. & COMPANY., Toronto, have recently remodeled their offices and sample-rooms on an elaborate scale, and they are, without doubt, one of the finest equipped premises in their line in Canada.

The samples of brushes are arranged in long glass-covered cases with sliding tops, where the smallest artist's brush to the largest painter's and kalsomine brushes, may be seen, and it is really surprising to see the variety of this class of goods to select from. Under these glass cases are fitted sliding drawers, containing scrub, shoe, stove, dandy, horse, and clothes brushes; also, various other lines too numerous to mention. Brooms are fitted in a rack along the wall, with whisks placed in between. Underneath are washboards, tubs, pails, churns, and other wooden packages. Above the brooms are bannister brushes, hair brooms, hearth dusters, and other goods of this class. A large assortment of baskets for all purposes is neatly arranged to attract the customer's attention.

On the south side, the offices are divided from the sample-room by a glass partition, fitted with handsome fixtures. Adjoining the general offices are private offices for general manager, secretary, and cashier; also, for buyer and sales department. A vault has been built of substantial size for books, etc.

Separate from this again the numerous traveling salesmen have not been overlooked, having a room fitted up for their use in grand style. Between this and general offices is a typewriter's department for the stenographer and stationery stock. The stationery stock contains no small amount of printed matter of various kinds.

Wash-rooms are in keeping with the other parts, being modern and up-to-date in every respect.

An electric elevator replaced the old Armstrong patent which makes a big saving in time, both to the firm and employes.

Luxfer prisms have been fitted over the front window, which throw abundance of light into the back part of the warerooms.

The building has been fitted throughout with a system of steam heating and is lighted by electricity.

On passing out on to the street again attention was called to the various lines of adjustable show and display tables, which are neatly decorated with brushes, and, as a finishing touch to the artistic appearance of the showrooms, a number of flowers and palms occupy prominent places which add much to the beauty of the place.

The factories of the company are located on Adelaide street west, and goods are sent to warerooms every day for shipment.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancouver, Victoria, St John's, Nfld. Quebec.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE KING BOLT CIGAR CO., cigar manufacturers, London, Ont., are offering 25c. on the dollar.

Pierre Bougie, tobacconist, etc, Montreal, has assigned.

P. E. Hudon, general merchant, Hebertville, Que., has assigned.

E. Peltier, general merchant, Etchemin, Que., is offering 75c. on the dollar.

Assignment has been demanded of Max Winter, general merchant, Grand Mere, Que.

J. F. Therien, general merchant, St. Gregoire, Que., is offering 60c. on the dollar.

Kidd & Beattie, general merchants, Asbestos, Que., have assigned to Lamarche & Benoit.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Edwards & Co., grocers and provision dealers, Truro, N.S., have dissolved.

Alexander Martin, general merchant, Cochrane, N.W.T., has admitted —. Foley.

Allaire & Co., general merchants, Somerset, Man., have dissolved, J. P. Allaire retiring.

Wm. E. O'Brien and S. V. Thayer have registered partnership under the style of W. E. O'Brien & Co., general merchants, Dunham, Que.

Alphonse Malloux has ceased doing business under the style of Martin Freres, cigar manufacturers, Montreal, and Meredic Martin has registered as proprietor.

S. H. White & Co., general merchants, etc., Sussex, N.B., have dissolved, Andrew L. Price retiring and selling his interest to Simeon H. White, who continues with Walter J. Mills under the old style.

Edward Brooks and Kenneth M. Brooks have registered new copartnership under the style of E. Brooks & Son, general merchants, Paradise, N.S., who have bought out S. McClaskey & Co., general merchants, of the same place.

SALES MADE AND PENDING.

Joseph M. Weeks, grocer, Dartmouth, N.S., has sold out.

The assets of Alphonse Dompierre, baker, Ottawa, Ont., have been sold.

The stock of W. S. Bigelow, grocer, Wales, Ont., has been sold at 66c. on the dollar.

The assets of E. A. Dool, general merchant, Easton's Corners, Ont., are to be sold on the 27th inst.

The stock of G. E. Harvey, general merchant, Pointe au Pic, Que., has been sold at 57½c. on the dollar.

The stock-in-trade, book debts, etc., of the estate of K. R. McKenzie, general merchant, North Sydney, N.S., are advertised for sale by tender.

The assets of A. Spenard, general merchant, St. Jean de Chaillons, Que., are to be sold on the 21st inst.

CHANGES.

W. H. Dorland, grocer, Ash, Ont., is retiring.

Joseph R. Decarie, grocer, Montreal, has closed up his business.

G. Ulrich, grocer, Montreal, has removed to Chambly Canton, Que.

F. Sherman & Co., grocers, etc., Montreal, are giving up business.

Daniel Johnson, of D. Johnson & Co., general merchants, Westville, N.S., is away.

S. Rutledge, grocer, etc., Leamington, Ont., has been succeeded by Charles Manery.

John Cunningham, general merchant, Pembroke, Ont., has sold out to R. F. Beamish.

E. H. Betts, baker and grocer, Georgetown, Ont., has been succeeded by L. Kennedy.

The Fraser River Canning Co., North Arm, B.C., has sold out to The Canadian Packing Co.

Dunlop Bros. & Co., general merchants, Amherst, N.S., have been succeeded by George R. Smith.

Wm. Little, general merchant, Burlington, Ont., has sold out to J. J. Fields, who has sold out his Kilbride, Ont., business.

The style of The Hamilton Produce Co., Limited, Hamilton, Ont., has been changed to The L. & S. Rosemary Co., Limited.

McArthur & Harper, general merchants, Kamloops and Ashcroft, B.C., have sold their Ashcroft business to Deans, Shaw & Creelman.

FIRES.

Hemenway & Lawson, general merchants, Carman, Man., have been burned out.

DEATHS.

Auguste Lefrance, grocer, Ste. Flavie, Que., is dead.

TOBACCO CULTURE IN SUMATRA.

The close of the yearly tobacco auctions in Amsterdam gives a very clear idea of the enormous sums which Holland derives from the culture of tobacco in Sumatra. The island yielded 201,800 bales of tobacco, each bale weighing about 200 lb. The whole, when disposed of, amounted to $14,518,000, one-third of which, or about $4,800,000, represents a net gain. Without doubt, there are years when 70 to 80 per cent. dividends are declared in the larger Sumatra tobacco companies. So much for Sumatra alone, without taking into consideration the production of the large tobacco plantations of Holland in Java.

HANDICAPPED BY UNSALABLE GOODS.

FEW retail merchants realize the cor stantly increasing cost of portions c their stock, which is daily, monthl and yearly growing in amount becaus original figures are adhered to for sellin prices, regardless of the fact that certai articles, by lack of popularity, or becaus they already had their day, are worth les than their first cost. The tenacity wit which some merchants hang on to old good year after year, inventoring them at th original cost, instead of present value, i certainly worthy of a better cause.

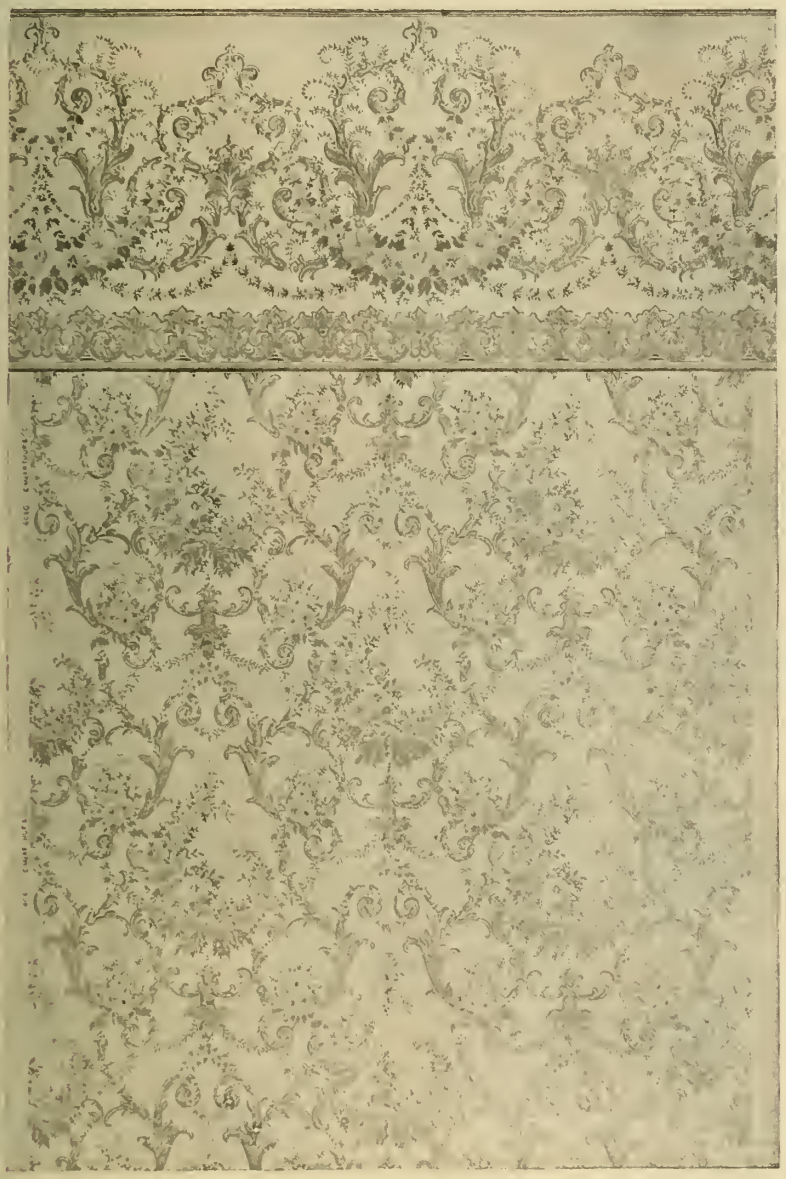
An article costing originally $10, takin the value of money at ordinary intere rates, would stand at the end of the secon year at about $11, at the end of the fift year $13, and so on, each succeeding ye piling up the cost, in that the money repr sented has not been earning an interest a profit elsewhere, and therefore it woul be charged to the goods. Meanwhile, th goods are diminishing in value, compare with original figures, in a more rapid rat than their cost is piling up.

If the merchant had sacrificed the artic the first year for eight dollars, the loss c the transaction at the end of five years, usi the same interest calculation as befor would amount to only $2.75; but the at the usual percentage of profit would ha earned much more than this. By compa son, the oft-quoted saying, "We got o money back anyway," uttered by tho who hold an article for several years a then sell it at its original cost, becom extremely ridiculous.

Carrying a stock of dead or unsalable goo locks up so much capital in trade that t merchant often finds himself unable to ta advantage of the usual cash discounts. Th means that goods otherwise costing him $1 less 7 per cent., for quick money, or $9 net, will stand him $10 net. His reputati of being a close cash buyer is thus lost, a the consequence of a considerable amou of dead stock on the shelves is that t merchant is obliged to pay long prices f all his goods.

Merchants who get into this position a no longer sought after by wholesalers wh there are special bargains to be offered, f at such times only strict cash buyers a approached. This frequently means in given community that the merchant's co petitors can sell certain goods and ma reasonable profits at prices that represe actual cost to him. Putting the knife in the prices of unsalable goods, and getti rid of them, is the only way to conduct successful business. The first loss on u salable articles is always the smallest lo —C. H. Arnold.

Our Goods are Sellers



Pattern No. 706.

We will send a line of Sample Books, express prepaid, to any dealer who desires to replenish his stock.

WRITE QUICKLY.

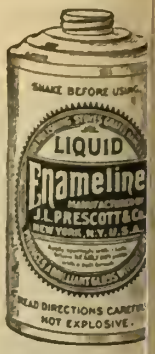
COLIN McARTHUR & CO.

1030 Notre Dame Street, Montreal.

Enameline

The Modern STOVE POLISH

PASTE.



LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York

"A STITCH IN TIME SAVES NINE."

"IT IS surprising how quick the little profits on cigars count up in the course of a week," said a progressive grocer to a representative of this paper one day last week. "If anyone had told me a year ago how many of the small expenses of running my store could be met by selling cigars, I would have put him down for an idiot, because, at that time, I firmly believed that only the very large stores in our large cities could sell cigars and make any money out of them. I think differently now," he added reflectively, "and all that I can say is that I would have been a great many hundred dollars to the good if I had taken the trouble to look into the matter before I did, but I was prejudiced by my own judgment, and I let that prejudice influence me, without investigating in a practical way, as I should have done."

We believe that a great many grocers are to-day in the same position that was occupied by the grocer whom we quote above—that is to say, they are as much in the dark regarding the real benefits to be derived from the selling of cigars as he was a year ago.

We cannot understand why a grocer will allow a prejudice to grow up in his mind without having a practical reason to give why that prejudice exists. There is too much theorizing about the whole matter—conditions in one part of Canada cannot be so materially different from those in another part as to affect the ultimate value of the business of cigar-handling by grocers. Indeed, everything points the other way, namely, to prove that it is a safe and a very profitable business.

The gist of the whole conversation which THE GROCER'S representative had with the gentleman quoted in the opening paragraph above—the very essence of it—was that unless that grocer's business had received some sort of a stimulant at the time he referred to he would have been obliged to have cut off some expenses in the running of his store, but that the little daily profits he made from the selling of cigars amounted, in the aggregate per month, to enough money to liquidate them.

It may be pertinent to say right here that there was one thing in particular that the grocer dwelt upon most persistently in his conversation with our representative, and that was the absolute necessity of handling only such lines of cigars as he could depend upon to run evenly in the grade and to maintain their quality steadfastly.

Asked as to how he determined in order to be sure of not making a false start (as to quality) with his trade, he replied that he wrote to two or three cigar manufacturers whom he knew advertised right along, securing from each one of them a sample cigar and then testing it himself, and thereby deciding, in a general way, the merits. It so happened that he was a smoker himself, but he ventured the remark that, if he had not been, he would have done the next best thing, which was, to his way of thinking, having their quality passed upon by one of his customers.

There is no doubt but that any of our readers (that is, any of them who are retail grocers) could easily secure samples from a manufacturer who is well and favorab known, and it would be well worth such person's time to "take his pen in hand and invest 1c. in a post card, or, perha better still, to send a request in a seal letter to-day.

Remember the old proverb: "Never p off for to-morrow what you can do to-day and also that "A stitch in time sav nine."

TEA IN SHANGHAI.

A Shanghai circular under date of Mar 18, says: "Green teas—Some 600 ha chests of local packed leaf have been put the market during the interval. Settlemen consist of a small chop of 97 packages at tls. and 212 packages at 18 tls. Pingsue —A fair inquiry has existed; teamen ha been, as a rule, willing sellers and pric have ruled rather easier. About 7,0 boxes have been placed on the market di ing the past month, while we understa there is sufficient leaf kept back in t country to pack about 5,000 boxes more case of need. Settlements, including sor small shipments on native account, 3,9 half-chests at prices ranging from 14 to tls. Country tea and local packed, to arrivals, 193,889 half-chests, against 20 575 half-chests in 1897; settlements, 91 059 half-chests, against 209,441 half che in 1897; stock, 830 half-chests, against 1 half-chests in 1897. Pingsuey, total arriva 83,973 half-chests, against 111,395 ha chests in 1897; settlements, 81,823 ha chests, against 90,665 half-chests in 189 stock, 2,150 half-chests, against 20,7 half-chests in 1897.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobbe

Always Uniform.
Always the Best.

SOUTHWELL'S ORANGE MARMALADE

and

SOUTHWELL'S PURE FRUIT JAMS

are recognized throughout Canada as Perfection.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.

Current Market Quotations for Proprietary Articles

April 20, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
lb. cans, 1 doz. in case	14 40
lb. cans, 1 doz. in case	18 00

Cook's Friend—

ize 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
ound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO

lb. tins, 2 doz. in case.....per doz.	2 00
lb. tins, 3 " "	1 25
lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

lver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
nglish Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
lb. tins, 2 to 4 doz. cases	2 00
itchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅓ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case.....per doz	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
1 lb. boxes .....per lb.	16
35 lb. pails..... "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case.....per doz	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. ½	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts.. 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY. doz net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

STARCH — 3 Safe Sellers:

You remember the old motto: "Be sure you're right, then go ahead." When you lock money up in goods of doubtful value, you begin to accumulate "dead stock," and dead stock eats up profits very fast.

There are 3 safe sellers that you can't go wrong with:

Benson's Prepared Corn
Edwardsburg Silver Gloss and
Benson's Enamel Starch

But you must see that the name of the makers (The Edwardsburg Starch Co., Limited) is on every package you get from your wholesaler. "Edwardsburg," for forty years a favorite, makes you absolutely safe.

THE EDWARDSBURG STARCH CO., Limited

CARDINAL, ONT.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—						
½ lb. Packages,	15 or 30 lb. cases					0 27
¼ & ½ lb.	"	"	"	"		0 27½
¼	"	"	"	"	"	0 28
¼	"	"	5	"	"	0 29
⅛, ¼ & ½	"	"	10	"	"	0 29
⅛	"	"	5	10	15 "	0 30
Bulk—						Brls
White Moss,	10, 15 or 20 lb.					0 18
Feather Strip,	"	"	"			0 20
Ribbon,	"	"	"			0 18
Special Shred,	"	"	"			0 16
Macaroon,	"	"	"			0 16
Crown Desic'd,	12, 20 25					0 16
Special,	"	"	"			0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, ¼ lbs.	29	
" " ½ lbs.	28	

CHEESE.

	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 22
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per d
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0
2	" " "	1
2½	" " "	2
4	" " "	3
8	" Bottle "	5
4	" Glass Stop'r "	4
8	" " "	6

P. O. FLAVORINO EXTRACT

8 oz. Glass Stopper bott.	$
4 oz. " "	
8 oz. Plain bottles	
4 oz. " "	
2½ oz. Cabinet bottles	
2 oz. Bottles	
1 oz. "	
Per gallon	
Per pound	

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per d
Patent Barley, ½ lb. tins	
" " 1 lb. tins	
" Groats, ½ lb. tins	
" " 1 lb. tins	

DALLEY'S ROYAL HYGIENIC SELF-RISI

FLOURS. per d

Buckwheat, 2½-lb. pkgs, 3 doz. case	
Pancake, 2 lb. pkgs, 3 doz. case	
Tea Biscuit, 2-lb. pkgs, 3 doz case	
Graham Flour, 2-lb. pkgs, 3 doz. case	
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	
" "	6-lb. "	
Flexman "	3-lb. "	
" "	6-lb. "	

GELATINES.

COX'S

2's	
4's	
8 Quart size,	

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents **RICES**

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

BOECKH BROS. & COMPANY
Sole Agents, Toronto.

QUALITY

MONSOON

INDO-CEYLON TEA.

YOUR STORE IS JUDGED

by your leaders—not by your staples.

What is your leader? What do you give the ladies who want the best tea for their money, and who know what the best is?

If you give them a mediocre tea you get the reputation of runing a poor store—a good place to keep away from. If you give them MONSOON you give them the best and most widely known tea in the country—a tea everybody likes—a tea everybody knows about—a tea that is a staple in the best grocery stores in Canada. If you want the custom of good families give them a good tea—the best.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Eclipse Soap

SELLS ITSELF.

Let your customers compare it with any other for **quality** and **price.**
More soap and better.
Show your customers the merits of **Eclipse Soap.**

JOHN TAYLOR & CO.

MANUFACTURERS

Montreal Branch—
449 St. Paul Street.

TORONTO.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER

Raspberry, strawberry orange. lemon, va illa, pineapple, cherry, calves foot and grape fruit, doz. cases 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink. canary and Kerneline 2 doz. cases $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pin apple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pai s. 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Aome" Pellets, 5 lb. oans, per can	2 00
"Aome" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. oans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Duloe, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross.
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5o. pkgs (containing 96 pkgs), per box, $3.00

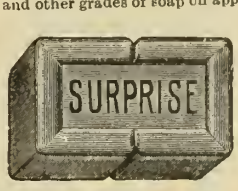
SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per gro., $12.00.
Maypole Soap, black, per gro., $18.00.
10 per cent. discount on 10 gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack " 48-lb. " 16 3-lb. boxes	0 07 0 07

For puddings, oustards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 07½ Pure 0 06½

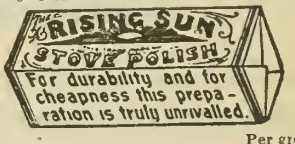
THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes cases 36 lbs.	07¾
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 30
Celluloid Starch— per case	3 50
Culinary Starch—Chal Pren. Corn— 1 lb. pkgs., boxes 40 lbs.	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 06¼

STOVE POLISH.

No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 [illegible]
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE Per gross.

No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ⅛s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ⅛s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 36
" " 120 ½-lbs.	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.

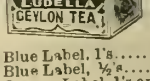
Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 47
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb	0 18	0 25
Green Label, ⅛'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PEGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3. Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6. Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snow-hoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 30
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 60

Do you handle Cheese? Foreign Cheese?

Why not try the following—

GRUYERE
EDAM
ROQUEFORT

They are good sellers. We have them.

Also Hazard's Worcester Sauce.

The Foreign Cheese & Importing Co.

9 St. Peter St., MONTREAL.

The Toronto Patent Agency

Limited

CAPITAL - $25,000

W. H. SHAW, ESQ., President.
JOS. DOUST, ESQ., Vice-President.
J. ARTHUR MCMURTRY, Sec.-Treas.

79, 80, 81, 82 Confederation Life Building
TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented Inventions for sale, mailed to any address free, address

The Toronto Patent Agency
Limited
TORONTO, ONT.

THE
Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

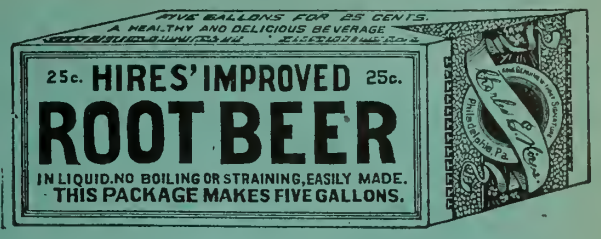
OAKVILLE, ONT.

Buy a Seller—Sell a Winner
Win a Buyer, Stock HIRES'—It's a Seller

PUSH THE GOODS
THAT PULL THE
TRADE.

All Wholesalers keep it.

W. P. DOWNEY
Sole Canadian Agent
20-22 St. Peter Street, MONTREAL



BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy
Perkins, Ince & Co.
R. H. Howard & Co.
Adams & Burns
Toronto.
James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL

THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many *new lines* of

Toilet Ware
Dinner Ware
Tea Ware

and *miscellaneous products* of the *English Potteries* are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises: 27 Wellington Street West.

HERE IT IS

The purest and best Mince Meat ever manufactured. Always carry it in stock. It's a winner everywhere.

J. H. WETHEY

Sole Manufacturer. St. Catharines.

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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Head Office - TORONTO

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Seaforth	Uxbridge	Whitby	Winnipeg
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" Market, corner King and Jarvis street.
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R. D. GAMBLE, General Manager.

THE MODERN GROCER

Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.
Formerly Knowles, Ham & Nott Co., Limited
BRANTFORD.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shortband, per month, $4 00. White's Phonography, per month, $8.00. Telegraphy, per montb, $8 00. Bookkeeping and Business Practice, per course, $35,00. Bookkeeping and Business Practice, per month $5.00. Penmanship, per month. $3.00. Night School, per month, $3.00. Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

CHARLES F. CLARK, President. J. CHITTEN[DEN], Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY

Executive Offices, PROPRIE[TORS]

NOS. 346-348 BROADWAY, NEW YOR[K]

Offices in the principal cities of the United State[s] Canada, the European Continent, Australia a[nd] in London, England.

The Bradstreet Company is the oldest and financia[lly] strongest organization of its kind—working in one [line] and under one management—with wider ramificatio[n] more capital invested in the business, and it expend[s] money every year for the collection and dissemina[tion] information than any similar institution in the world.

Toronto Offices—McKinnon Buildin[g] Cor. Jordan and Melinda Sts.
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OAKEY'S 'WELLINGTON KNIFE POL[ISH]

The Original and only Genuine Preparatio[n] Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITE[D]

Manufacturers of Emery, Black Lead, Emer[y] Glass Cloths and Papers, etc.

Wellington Mills, London, Eng[land]

REPRESENTATIVE IN CANADA

JOHN FORMAN, 650 Craig S[t.] MONTREAL

VOL. XIII. TORONTO AND MONTREAL, APRIL 28, 1899. NO. 17.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

BRITISH ROYALTY

has for many years patronized

ZELLER WAFERS.

The Four Savoury Varieties are delicious sandwiched with butter.
The Six Sweet Varieties are the right accompaniment for
Ices, Custards, Whipped Cream, etc.

Manufactured by

PEEK, FREAN & CO., LONDON.

Canadian Trade Supplied by Chas. Gyde, Montreal, Que.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

* * *

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited

59 to 63 St. Peter Street

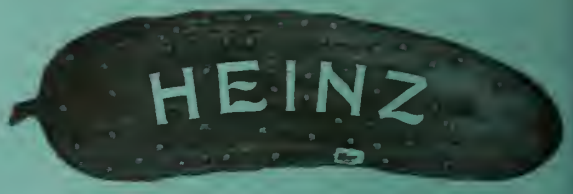
MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

If you want to make a Friend

SUGGEST



Condiments

The man who enjoys good eating always insi on one or more of the 57 HEINZ varieties w each meal.

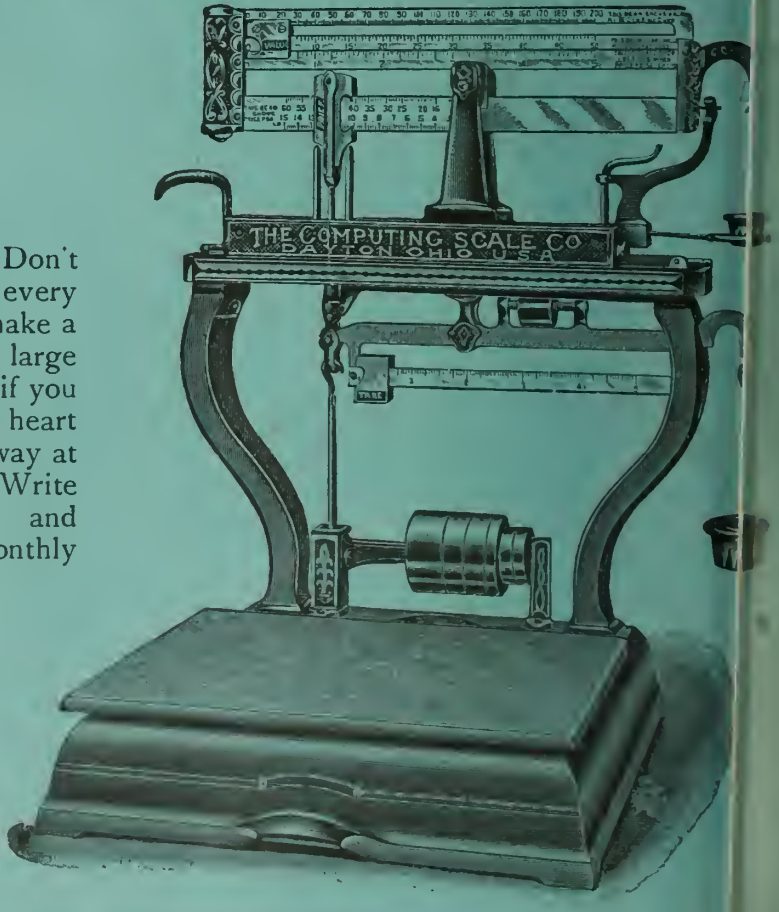
LET IT BE SAID OF YOU THAT YOU CAN SUPPLY HIM.

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

What's Mine Is my Own.

Then why don't you keep it? Don't give away a large percentage of your profits every time a customer comes into your store to make a purchase. You say you don't give away a large amount? Well, then, call it a small amount, if you like, but it's just as certain to eat the very heart out of your business as if you gave it all away at once. Stop this leak before it stops you. Write to us about the Money-Weight System, and remember that our scales are sold on easy monthly payments.



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THE COMPUTING SCALE CO.

DAYTON, OHIO.

or MONEY-WEIGHT SCALE CO., Sole Distributors, 47 State St., Masonic Temple, Chicago, Ill.

or L. A. DAVIDSON, Canada Life Building, Toronto

No argument is needed to sell Lazenby's Goods, Codou's Macaroni and Stephens' Pickles---their names are silent arguments themselves. That is what a **name** will do.

Lazenby's.

A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son." Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties —each one of the very highest quality. "Profitable to use—profitable to handle."

Jelly Tablets.

P. Codou's.

Another name that stands for **all that's good** in Macaroni—P. Codou. With that name on the package no argument is needed to sell it. Made only from real Russian wheat. Delicate, tender Macaroni.

Macaroni.

Stephens'.

Are you quite sure of the **name** when you buy Pickles in bulk? You **may** get them packed in something else besides Pure Malt Vinegar—unless you look for the name "Stephens." When you see **that** you get absolutely safe packing. The pickles are sound, crisp, piquant, always.

Pickles.

All of the above are sold by leading wholesalers.

AGENTS:

A. P. TIPPET & CO., Montreal and Toronto.

F. H. TIPPET & CO., St. John, N.B.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

As Yellow As Gold.

The grains of Gold Dust Corn Meal are literally as yellow as the grains of gold. You will find no dirt or black specks in it. Each grain is evenly cut, because the Corn Meal is made by the American process—the best process that Science knows of. Only pure, yellow corn is used in the making—every bushel of it is carefully inspected to see that it is **just right**. Let us send you samples. If you have been using ordinary corn meal Gold Dust will surprise you.

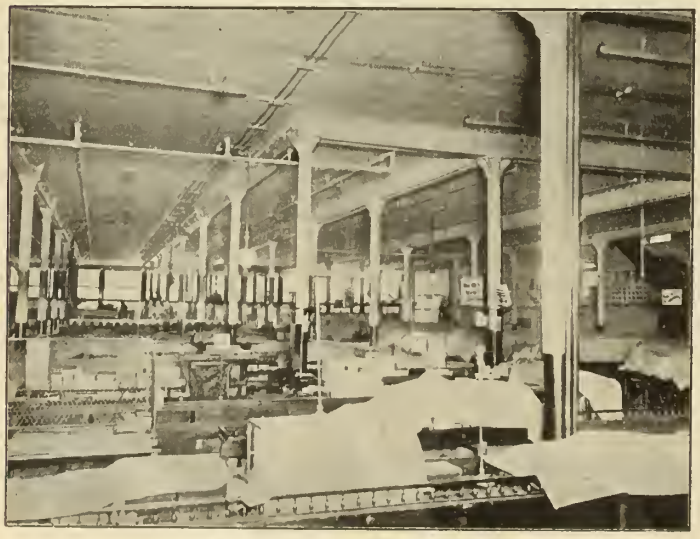
THE TILLSON COMPANY, LIMITED
Tilsonburg, Ont.

Gold Dust Corn Meal.

LUXFER PRISMS

Placed in windows echo the outside brightness to the very rear of your warehouse.

"Investment, not speculation," say our thousand odd patrons.



EATON'S—WITH PRISMS

EATON'S—WITHOUT PRISMS

Your next door neighbor knows what it will cost to light his store; why don't you also?

Write for Descriptive Book.

The Luxfer Prism Company
Limited
58 Yonge St., Toronto.

You Can't Know

how quickly the profits pile up in the handling of cigars until you try it. The profit on a single cigar is small, but it is ***sure***—look out for the quality though. Quality can make or mar any grocer's cigar trade.

My "Pharaoh" Cigar which retails for 10c. wins a smoker's confidence every single time—largely increased sales to grocers prove it. My "Pebble" Cigar (that retails for 5c.) has doubled in sales during the past few months. Samples of both cigars free—to any grocer who is interested to know how quick the profits "pile up."

J. Bruce Payne, Mfr.,
Granby, Quebec.

BE UP-TO-DATE

and always have on hand a stock of

Crown Flavoring Extracts

They will **give** your customer the **best** of **satisfaction every time.**

Write for Prices.

The Greig Manufacturing Co.

MONTREAL.

The Dominion Analyst places Baldwin's

EXPORT

Brand Condensed Milk at the head of the list in competition with all other brands on the market.

ROSE & LAFLAMME, Selling Agents, **MONTREAL.**

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.

SNOW DRIFT BLEND

NEVER MORE FRAGRANT THAN TO-DAY.

ALWAYS THE SAME
ALWAYS THE BEST
ALWAYS THE FAVORITE

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28. **Vancouver.**

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

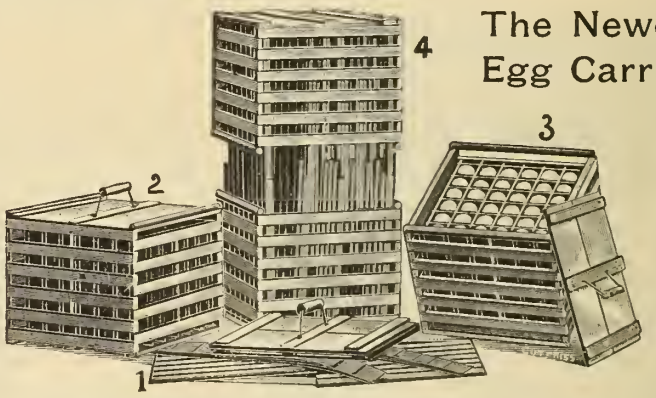


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

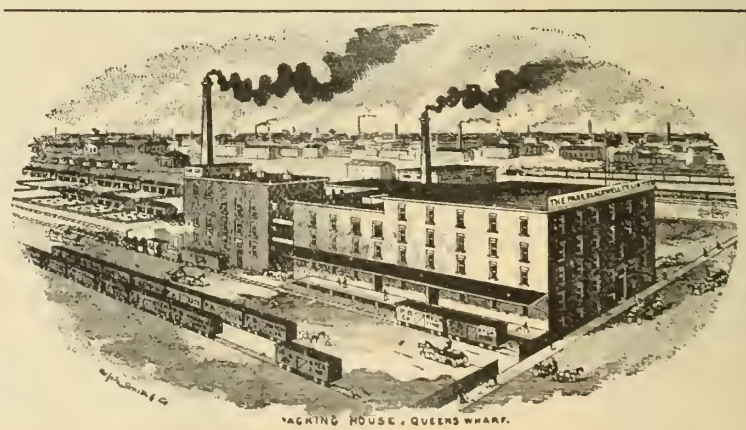
The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' us
Light and durable.
Breakages and miscounts out the question.
Handy for carrying anythi with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturi Co., Limited,
HAMILTON, CANAD



Mild Cured Har
Boneless B. Bac
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Appl

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONT**

You will never increase your business by selling poor teas.

Every live grocer knows what an important part ***TEA*** plays in his business; how it is the making or the losing of a customer. Well---don't you think your tea department is worthy of your best attention? Always see that it is well stocked with

CEYLONS

--- AND ---

INDIANS.

They're the ones that make friends everywhere. No guesswork. Every order means a repeat, because they are the purest, cleanest, most all round healthy teas in existence.

They're so good they couldn't be better.

NEW YORK GINGER ALE

(Quart Bottles—1 Doz. in Case.)

The quickest seller
on the market
during the hot weather.

Your Profit is
50 per cent.

WE ARE THE SOLE AGENTS FOR NEW YORK GINGER ALE for the Grocery Trade of Ontario.

As far east as Belleville and as far north as Sundridge, five case lots are delivered at 80 cents per doz., beyond these points 90 cents per doz.

MANUFACTURED ONLY from the purest ingredients, on strictly scientific principles—the quality is unexcelled.

THIS IS ONE OF THE LINES THAT THE RETAIL GROCER CAN MAKE MONEY BY SELLING. Some retailers commenced with 5-case lots and are now selling 25 cases per month.

W. H. GILLARD & CO., Sole Agents, HAMILTON

Essence of Coffee

You want
the best.

Order

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIE AND CHUTNI.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, APRIL 28, 1899. NO. 17

A RETAILER WHO DOES A CASH BUSINESS.

By William Nimmo, Ravenswood, Ont.

I am pleased to see from the last issue of your journal, that there is such a lively interest being taken in the cash system of doing business. I have been in business here, in Ravenswood, for over twenty-seven years, and have had an experience that may be of some use to my fellow-merchants, and, as I am a believer in

HELPING ONE ANOTHER,

I will give you my views on the subject, hoping they may be the means of assisting a few of those who are undecided what course to pursue.

I am one of your old subscribers, and I have been a very careful reader, from week to week, during that long period.

About six years ago, THE CANADIAN GROCER printed a series of articles on the cash system of doing business, and these articles made me pause and consider whether I was

MAKING ANYTHING.

out of credit accounts. After a careful examination, I found out that my cash sales were paying me a profit, and that my credit sales were very unprofitable, as I had to wait till my customers were ready to pay their accounts.

For instance, after they paid their notes on the binder, their interest on mortgages, and their notes on ploughs, etc., in a great many cases it would be from 12 to 18 months before their store bill would be paid, and very often I would have to take butter at from 2 to 4c. more than I could get for it when sold. I did business on these lines for 22 years.

Five years ago, I advertised that on and after a certain date I would sell for

CASH AND EGGS ONLY,

and on that date I closed my books never to open them again. Since that time I have given no credit whatever, and never will. The cash system has given me so great satisfaction that I would not take any man's cheque for $1,000 and again go back to the credit system for five years. My only regret is that I did not adopt the cash system 20 years ago. It must be borne in mind that no man can do

A CASH BUSINESS AT CREDIT PRICES

I reduced my prices to the smallest possible margin, and let the people know my terms through our local paper. I enclose my advertisement for the current week. You can use it in whatever way you so desire. Any merchant looking over my advertisement will see at a glance that it would be impossible to give a year's time and run the risk of losses at these prices.

It is admitted by all merchants that the man who can pay his bills in 10 days and save his discounts has

THE INSIDE TRACK

when buying, and, if there are any "sugar-plums" to be had in the wholesale houses, he is sure of the lion's share.

Now, how is it possible for a merchant to save his discounts who carries a stock of, say $5,000 on a capital of from $3,000 to $5,000, and bear the burden of 200 or 300 accounts that run open from six to 18 months? It cannot be done, and, if it can, I would like to know how. There is only one way that I know of, and that is:

SELL FOR CASH ONLY,

reduce stock to capital, and then there is clear sailing. I have tried it, and have succeeded. You can do so if you have determination. You may lose a few customers, but you will be sure to receive others to take their places. Why should we be the bankers and commission merchants of the farmers? In nine cases out of ten, they are in a better position to borrow money for their current expenses than the merchant is, and, when they have produce to sell, let them go with it to a produce dealer, and if we sell them goods at a reasonable profit they have no right to expect more favors from us than anyone else.

When I was doing

A CREDIT BUSINESS

I bought a dressed hog from one of my customers, who had a fifteen months' old account on my books. I told him that I would give him credit for the amount on his account. What do you think he said? "On no, I want the cash, pork is cash!" and I had to pay him the cash. And pray, can you tell me anything that the farmer has to sell for which he does not demand cash or its equivalent? This may appear an extreme case, but, I will venture the statement that there is not a merchant in Canada to-day, doing a country trade, who has not had a similar experience.

The farmer sells his grain, hay, straw, cattle, sheep, fowl, eggs, butter, cheese, potatoes, etc., etc., and what does he receive in payment? Cash. The only exception that I know of is when he is selling his farm, stock and implements, then

HE DEMANDS A JOINT NOTE.

from his own brethren (and I don't know a farmer that is not willing to sign these notes), and they must be satisfactory or the sale is off. He can then sleep in peace whilst Mr. Storekeeper does the worrying.

Merchants of Canada,

GET DOWN TO THE CASH SYSTEM,

then you will have pleasure in your calling, and not till then.

I have just touched the border of what can be said in favor of the cash system, and

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

I can assure you it will be interesting indeed to hear from others who are doing a strictly cash business like myself.

THE ADVERTISEMENT.

The following is as nearly as possible a facsimile, in reduced form, of Mr. Nimmo's advertisement, referred to in the above article.

ESTABLISHED 1872.

Nimmo's Cash Store, Ravenswood

20	lb. Redpath's Granulated Sugar	$1 00
22	lb. Bright Yellow Sugar	1 00
12	Cakes Castile Soap	25
2	Bars Judd Soap	5
6	lb. Coronet Soap	25
1	Sailor Boy Soap	5
6	lb. Rice	25
6	" Tapioca	25
3	" Baking Soda	10
1½	" Jar Baking Powder	23
1	Tumbler Baking Powder	9
1	lb. Pure Pepper	17
1	" Mixed Tea	19
1	" Japan Tea	23
1	" Japan Tea	30
1	" Best Orange Peel	18
1	" Best Lemon Peel	18
1	" Icing Sugar	7
1	" Silver Gloss Starch	9
1	" Celluloid Starch	11
1	Box Eddy Matches	9
6	Doz. Clothes Pins	5
1	Doz. Safety Pins	5
4	Papers Pins	5
2	Cans Salmon, Red	25
1	Paper Shoe Protectors	10
6	Inch Flat Files	9
7	" "	10
8	" "	13
9	" "	17
10	" "	19
1	lb. Gunpowder	40
1	lb. Gun Shot	7
1	Box Gun Caps	9
1	Lantern Globe	7
1	Lantern Globe, Cold Blast	7
1	lb. Borax	10
1	Pair Men's Rubbers	59
1	Pair Lady's Rubbers	38
1	Tin Pail, 10 quarts	13
1	Tin Pail, 14 quarts	17
1	Boy's Sweater	50
Cotton Shirting from 5c. to		12
Table Linen from 19c. to		34
Cottonade from 13c. to		23
Brooms from 19c. to		25
4,000 Cedar Posts, each		6

Also everything to be found in a well regulated general store, and all sold at a moderate profit.

WM. NIMMO,
Ravenswood.

THE BEST.

WE all believe in the "best," and everybody wants the "best" for his money. It is the proud boast of the American consumer that the best is none too good for him, says Merchants' Review.

Consequently, grocers and other caterers for the wants of the inner man invariably keep the best goods. We know they do, because they admit the soft impeachment themselves.

The word "best," however, has a very elastic meaning. The writer's "best" and the "best" of some of the grocers whom he has dealt with, are two different things. When a grocer offers 25-cent coffee or 50-cent tea as the "best," as so many of them daily do, it is as plain as a pikestaff that "best" has a very wide meaning.

No delusion perhaps is so common as that of the average grocer, that his best tea is "the best," except the cigarman's delusion that each of his brands is "the best."

There was a cigar manufacturer who owned a number of brands of five-cent cigars and who advertised one as the best on earth, another as the best in the world, and another as the best to be found anywhere, and so on. They were all "the best" to him—that was his delusion—but strange to say, nobody else thought so.

There are just about as many "best" kinds of tea in this city as there are grocers, and about as many "best" brands of cigars as there are cigar-stores, and we offer the circumstances as a proof of elasticity of the term "the best" and of the crying need of some standard for the guidance of tradesmen, if not for consumers also.

The stores that have in stock the consumer's "best" are the stores that thrive; those that keep only the average retailer's "best" never reach a high stage of prosperity, which serves to show that the term sometimes has talismanic properties.

We recommend our friends to look into this matter of importance of the wor "best." Perhaps, when their attention once drawn to it they will discover the caus of some unexplained falling off in sale and profits.

TRADING STAMP STORE CLOSED

THE retail grocers of Chatham hav formed an association, with J. A Wilson as president, and J. W. Dy as secretary-treasurer. The grocers decide to do away with all cash premiums on Ma 1. Persons having cards will be allowe the amount of the cards up to the time th grocers quit the premium business. Th following will be printed on cards and place in all the grocery stores in the city, says Th Planet, of Saturday:

"The grocers of the city of Chatham ha unanimously decided and agreed on an after May 1, 1899, to discontinue givin trading stamps, coupons, furniture, ca rebates or any articles of merchandise."

An interesting sequel to the above is t following from The Planet of April 17:

"The many friends of F. J. Reid, of t Trading Stamp Company, will regret to he that owing to an unfortunate combination circumstances he was forced to close h establishment on Saturday evening. H Mr. Reid done this a couple of years ago might have saved for himself some $500 $600, but in an effort to protect as far possible the interests of his patrons he he out as long as possible. The action tak by the grocers in discontinuing the use the stamps has been mooted for some tim The result has been that the demand stamps has fallen off, while those who he them have in many cases combined gether to make up the necessary $100 a claim their premiums. This, of cour soon brought things to a climax, and wh everything was gone on Saturday Mr. Re was forced to shut down."

April 28, 1899.

The stories which are being circulated that so and so coffees are the same as our **L. S. & B., No. 1** blend and our **Empire** are false and without foundation. We solicit a continuance of your favours.

Respectfully yours,

Exquisite Cafe de Paris
Is sold only in 1-lb. Fancy Tins.

LUCAS, STEELE & BRISTOL
Hamilton.

SNAPS -- SNAPS -- SNAPS

Trenor's Eagle Brand Fine Off-Stalk Valencia Raisins.
Arguimbau's Brand Fine Off-Stalk Valencia Raisins.
Mayan's Brand Fine Off-Stalk Valencia Raisins.
Ostrich Brand Bosnia Prunes, "J."
Ostrich Brand Bosina Prunes, "G."

All scarce goods and will be more so later on. BUY NOW, we are selling cheap.

JAMES TURNER & CO.,

Importers and Wholesale Grocers
... HAMILTON

Freshness
is necessary---in Milk.

"REINDEER BRAND"
CONDENSED MILK

is manufactured from rich new milk, fresh every day.

WRITE US FOR

Crown Blend Package Tea.
Crown Brand Baking Powder.

NOTE THE FOLLOWING CHANGES IN PRICE OF STARCH:

Canada Laundry, 4¼. Gloss Starch, 1-lb. pkgs., 4¾. Prepared Corn, 4¼

THOS. KINNEAR & CO.

Wholesale Grocers,
49 FRONT ST. EAST
TORONTO.

TRADE CHAT.

A HANDSOME, two-storey brick block is being commenced on Portage avenue, next to the grocery store of Weldon & Co. It is said that J. Y. Griffin will occupy the new premises, on their completion, with a retail butcher business. —Free Press, Winnipeg.

Seeding has begun in the Calgary district.

A creamery will be opened in Strathroy, Ont., next week.

The Nova Scotia maple syrup crop is reported to be light.

There is an agitation for a canning factory at Niagara Falls, Ont.

There is an agitation for a pork-packing factory at Strathroy, Ont.

The Moose Jaw, N.W.T., creamery commences operations this week.

An addition 50 x 60 feet is to be added to the Doerr Biscuit Factory, Berlin.

The Lucknow, Ont., apple evaporator was destroyed by fire the other night.

Over 80,000 bushels of tomatoes have been contracted for in Essex County, Ont., this season.

The Kent Canning Co., Chatham, Ont., intends erecting a canning factory in Sandwich, Ont. The building, with the modern machinery to be installed, will cost about $10,000. Between 75 and 100 hands will be employed.

Efforts are being made in Chatham to establish a pork-packing establishment on a cooperative basis.

The Maritime Pure Food Co., Limited, Woodstock, N.B., declared a dividend of 5 per cent. at its annual meeting the other day.

Payne & Libenow intend erecting a condensed-milk factory in New Westminster, B.C. It will have a capacity of 4,800 tins per day.

John A. Grant, grocer, Cornwall, Ont., has been engaged as accountant for The Cornwall Manufacturing Co. He will continue his grocery.

James Hunter, grocer, etc., Wiarton and Barrow Bay, Ont., has been succeeded in Wiarton by Tyson & Tyson. He will continue his Barrow Bay business and will handle grain in Wiarton.

The number of cattle being shipped from Calgary this spring exceeds that of any former year. The winter has been a very severe one on stock. There has not been a large percentage of loss, but animals have been left in very poor condition.

WHAT SHE WAS WAITING FOR.

A certain Liverpool firm are at prese giving away as a bonus half a pound pack of their celebrated tea on a purchase of 10

One Saturday evening one of the assistants was suddenly taken ill, and w removed home in a cab. On inquiring t the reason of this sudden collapse, it w stated that a lady walked into the store an asked for 10s. worth of stamps. It took a there were in the store, but the assista wished to please the lady. She took t stamps, handed over the 10s., thanked t assistant, and waited.

"Is there something else, madam? queried the assistant.

"Oh, no," replied the lady. "That i nothing I wish to buy." And still s waited.

"You gave me the correct amount for t stamps, did you not, madam?" asked t assistant.

"Yes," replied the lady.

"Are you sure there is nothing else y wanted?"

"Well, I noticed you were giving half pound of tea on a purchase of 10s., and am waiting for my tea."

The assistant is slowly recovering. Answers.

MERIT WELL EARNED.

Rome was not built in a day—nor was Imperial Cheese brought to its present state of perfection in a day, or even a year. It is only years of experience and study of cheese-making, combined with a rigid enforcement of purity and cleanliness, that can produce anything to equal **IMPERIAL** Cheese.

A. F. MacLAREN & CO., - Toronto, Canada.

RICE { JAPAN JAVA PATNA STANDARD "B"

QUALITIES AND PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

HINTS TO BUYERS.

THE DAWSON COMMISSION CO., Limited, expect a car of Messina and Palermo lemons, in boxes and half-boxes, in a few days.

"Excelsior" 1-lb. figs are being offered by The Davidson & Hay, Limited.

"Exquisite Cafe de Paris" in fancy tins is for sale by Lucas, Steele & Bristol.

T. Kinnear & Co. are in receipt of a shipment of Martin Wagner's canned pineapple.

The Davidson & Hay, Limited, offer red kidney beans, 2-lb. tins, at close figures.

Warren Bros. & Co. have received into stock a shipment of Hecker's flaked tapioca.

The Davidson & Hay, Limited, quote close figures on tomato catsup in 2-lb. tins.

Buyers can still secure some good Indian and Ceylon teas from Lucas, Steele & Bristol at 16c.

A consignment of Dixon's "Carburet of Iron" stove polish just to hand with W. H. Gillard & Co.

"Anchor" salmon — the firm's own brand—is selling largely with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, have to hand, this week, direct shipments of imported Japan and Patna rice. These are among the handsomest samples of these rices that have been offered on this market for many months.

"Garofalo" and "Mezzani" macaroni and "Codou" vermicelli are in store with The Eby, Blain Co., Limited.

T. B. Escott & Co. have just received a carload of whiting, which they are offering at low figures in round lots.

A car of Williams Bros. & Charbonneau's pickles, sauces and condiments is arriving for The Eby, Blain Co., Limited.

Household ammonia, standard strength, in full size and 10-ounce bottles, is in stock with The Davidson & Hay, Limited.

Postum cereal food coffee and grape nut food, for which The Eby, Blain Co., Limited, are selling agents, are in stock with that firm.

T. Upton & Co., manufacturers of jams and jellies, Hamilton, are working overtime to fill the large orders which they are daily receiving.

T. B. Escott & Co. are soliciting import orders for "Myrtle" brand Japan teas, value of which, they say, will be exceptionally good.

W. P. Downey reports good sales for Hire's root beer. Their free offer of two dozen carbonated root beer is having the desired effect.

A consignment of Morton's pineapple just to hand with T. B. Escott & Co.; also, Morton's fresh herring, kippered herring, and tomato herring.

A. F. MacLaren & Co. have a nice lot of 300 boxes of September colored cheese, which they are putting out. The cheese is nice fat-cutting goods.

"Aurora" Ceylon tea, in 1-lb. and ½-lb. packages, the new line put on the Canadian market by W. H. Gillard & Co., is meeting with success among the retail trade.

W. H. Gillard & Co., who are sole agents for the grocery trade of Ontario for "New York" ginger ale and summer beverages, report a very active demand for these drinks.

T. B. Escott & Co. have just received two carloads of lard, which they are offering to the trade at low prices, and, in view of the higher outlook, purchasers would do well to buy now.

Michael Dwyer, merchant; Michael Dwyer, Jr., John Harrington Dwyer, Robert F. Merlin, Joseph L. Hetherington, Alexander E. Lawlor, James William Berry and Alfred A. Haliburton, clerks, have been incorparated under the style of John Tobin & Co., Limited, tea merchants, etc., Halifax, with a capital of $15.000.

IT IS FOOLISH

to expect people to buy imported marmalade when they can get so pure and delicious an article as **Upton's Marmalade,** a Canadian product, at a much lower price.

In 1-lb. Glass Jars, $1.00 per doz.
In 7-lb. Wood Pails, 7¼c. per lb.

Write for Sample Jar to

HENRY WRIGHT & CO., Canadian Agents, TORONTO

COCOA PLANTING IN SAMOA.

ACCORDING to a British Foreign Office report (quoted in The Board of Trade Journal for January, 1899), it appears that a potential commercial future has at length arisen for the Samoan group, after years of depression, owing to the fall in the price of copra and the apparent unsuitability of the climate for other cultivations, such as rice, sugar, tea or cotton.

Small capitalists ($2,500 to $10,000) going to Samoa and purchasing or leasing land for the purpose of cocoa planting would stand a good chance of making a fair income after the first three or four years, provided they possess a practical knowledge of tropical planting or will take advice from those in Samoa who have experience in the matter. The number of small plantations is rapidly increasing, and it is estimated that 75 acres are now planted with cocoa trees. The tree is robust and hardy, growing luxuriantly in Samoa and yielding abundant crops after trifling cultivation. The quality is considered good, the price varying, according to reports from Hamburg, San Francisco and Sydney, between $290 and $390 per ton. A small plantation of six acres holds about 1,200 trees, and these in the third year produce some 140,000 pods; and it is apparent that, even with the liberal allowance of 15 pods to the pound of marketable bean, each tree would produce from 6 to 8 lb. of prepared cacao bean per annum. The trees are in full yield after the fifth year, and there is apparently no age limit to their bearing.

The cost of land near Apia, continues the British consul, is from $7 to $14 per acre if purchased from the whites, and from $1 to $2 per acre if leased from the natives on a 20 or 40 years' lease. The soil is rocky and volcanic. Although labor in large masses is practically unobtainable and the native Samoan is by no means energetic, sufficient floating labor for small plantations is to be had. The price is from $6 to $8 per month for a laborer, his food costing about $4 per month. One man ought to look after six acres of well-grown cocoa in the dry season, but two are required during the wet season, from December to May.

PERSONAL MENTION.

D. Gillmor, of the firm of Chase & Sanborn, Montreal, was in Toronto last week.

W. F. Hagarth, general merchant, Canfield, Ont., was in Toronto on business this week.

Mr. Robert Greig, Montreal, who is now carrying on a general commission business, was in Toronto three or four days last week on business, particularly with a view to pushing such lines as Hire's root beer and Pratt's foods. He did well. Mr. Greig is this week calling on the trade in Western Ontario.

Mr. W. H. Gillard, of W. H. Gillard & Co., Hamilton, was in Toronto on Friday. He reported trade good in the "Ambitious City."

Mr. Fred. Dixon, of The Dixon Cold Storage Co., has been appointed official weigher and gauger by the Toronto Board of Trade.

GOOD MANNERS.

President Quincy was once riding to Cambridge in a crowded omnibus, when a colored woman entered. The president of Harvard University rose and gave her his seat, although at that time negroes were considered "only property." The author heard Fred Douglass say that he was ejected from a street car in Boston on account of his color.

Garrison was as polite to the furious mob that tore his clothes from his back and dragged him through the streets as he could have been to a king. He was one of the sincerest souls that ever lived.

Christ was courteous, even to His persecutors, and in terrible agony on the cross He cried: "Father, forgive them, for they know not what they do!"

The speech of Paul before Agrippa is a model of dignified courtesy, as well as of persuasive eloquence.

The finest type of the coming man will be a Christian gentleman.

Ross Winans, of Baltimore, owed his great success and fortune largely to his courtesy to two foreign strangers. Although his was but a fourth-rate factory, his great politeness in explaining the minutest details to his visitors was in such marked contrast with the limited attention they had received in large establishments that it won their esteem. The strangers were Russians, sent by the Czar, who soon invited Mr. Winans to establish locomotive works in Russia. He did so, and soon his profits resulting from his politeness were more than $100,000 a year. Courtesy pays.

Not long since a lady met the late President Humphrey, of Amherst College, and she was so much pleased with his politeness that she gave a generous donation to the college.

Some men almost work their hands off, and deny themselves of the common comforts of life in their earnest efforts to succeed, and yet render success impossible by their cross-grained ungentlemanliness. They repel patronage, and business goes to others who are really less deserving, but more companionable.—Pushing to the Front.

AN OLD MEAT BISCUIT.

Prof. Lindley 30 years ago delivered a lecture before the Society of Arts, Crystal Palace, London, England, on an army meat biscuit, which was highly commended by Col. Sumner, of the United States Dragoons, says an exchange. It was the creation of Gail Borden, of Texas. Four ounces of it were enough for a meal. Of it the lecturer, in substance, said:

"Ten pounds of it will last a man a month. The meat biscuit was subjected to a test by Dr. Playfair, and was found to contain 32 per cent. of flesh-forming principles. It was the essence of boiled meat mixed with fine flour, and, as the starch was unchanged, Dr. Playfair stated there could have been no putrescence in the meat employed in the preparation.

"The essence in five pounds of beef is said to be contained in one pound of the biscuit. The discovery is opportune, as there is no suitable method of preserving meats in the English colonies and many other places in times of drought, when it could not be disposed of when fresh."

CANNED PEAS TO BE CHEAPER.

It is said that packers of peas will experiment with a new plan this season, which will reduce the expense of canning considerably if it proves successful. For years it has been thought necessary to sift the peas to be canned before cooking, because it was thought they would not cook evenly if different sizes were mixed. It is said that all the trouble and expense of sifting is to be done away with this season, and that all sizes are to be put in the cans together. Reports so far received concerning the experiments show that the new method has been successful.—American Packer, Baltimore.

LUMSDEN BROS. MOVING.

It is only a year since Lumsden Bros., wholesale grocers, Hamilton, started a branch of their business at No. 45 Colborne street, but they have already found it necessary to secure more commodious premises, and are this week moving to No. 9 Front street east, the warehouse formerly occupied by Smith & Keighley.

A BUSY MINCE MEAT MAN.

Mr. J. H. Wethey, the mince meat manufacturer, St. Catharines, was in Toronto on Thursday. "Business," he said, "is excellent. We are turning out a great deal more goods than we did a year ago."

Olive Oil

Crosse & Blackwell
Pure Lucca.
Quarts, Pints, Half Pints.

Nagely & Pasero
Marseilles.
Reputed Quarts, Pints.

FINEST GOODS IMPORTED.

Olives

C. & E. Morton's
Spanish.
Imperial Pints and Half Pints.

Fantasia "Queen"
Imperial, 27 oz., 16 oz., 10 oz.

Manzanilla
Excelsior } 8 oz.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

CANNED GOODS IN THE UNITED STATES.

SPRING is now advancing rapidly in all the Atlantic States and reports increased arrivals of sub-tropical fruits and truckage. Pineapples from the West Indies are beginning to appear in large numbers and of excellent quality. Fresh green peas in the pod are becoming the usual luxury to those whose penchant is in favor of such goods in preference to the canned article, and the warmth of the sun seems to be hastening the warm summer temperature in a steady way. The amount of tomatoes arriving from the truck farms is very small, and will not suffice in any way to account for the dullness of the market and the lack of demand for these goods in tin,

We will, therefore, have to look to some other cause for this prevailing condition, because in the last two weeks tomatoes have not held as firm a tone as characterized them previously. We think, however, the situation can be explained. Despite a certain similarity in general superficial appearances, the market is in an exactly opposite condition to what it was one year ago. As we have before noted, the control of the tomato supply in 1898 was almost entirely in the hands of the jobbers, who had gotten possession of the goods in the early months of the year, and whose interests it was to keep the prices high, because there was not only a strong demand from the United States Government for large blocks of these goods, but the effect of this Governmental demand was to make the balance of the holdings proportionately more valuable even in the open market for consumption.

This year, whilst it is true that the jobbers virtually control the market through the contracts for future goods, their holdings of spot goods is still comparatively small in respect to what they held a year ago. The United States Government is not in the market for goods this year as they were last, and the position of the jobbers, therefore, resolves itself into the fact that every drop in the price of tomatoes is to their interests, as forming a market among the sellers of future goods, the price of which the latter will have to make good if figures go below contract rates. Under such conditions, the packer no longer has the jobber as an assistant to report the market, all holders of future contracts for goods to be delivered become natural bears in the market, and the packer has no hope but in an overruling Providence and the chief of the weather bureau.

There is evidence throughout the whole market that, with this weakness of tomatoes, corn has shown a decided strengthening and advance. * * * It is also probably well understoood that the tomato pack of this year will be much more largely increased than the corn pack. The operations of the syndicate at work to form a combination or trust of the New York State packers are also credited with a purpose to control the output of canned corn, and this naturally acts in a strengthening manner on the market for that article, as indicating that the supply will not be allowed to go beyond the requirements. It is also true that there is no article in the list of canned goods in which the line of competition promises to be so hot as in that of tomatoes, and, if there are sacrifices to be made, the supposition is that they will be made in this article.—The Trade.

COFFEE IN CANADA.

We alluded recently to the practical absence of demand for coffee in Canada. This week's mail has brought us papers in which an advertisement attributes the fact that "the consumption of coffee in Canada is not what it should be" to the fact that "the public is imposed upon by inferior coffee and compounds." The United Coffee Growers Company may find Canada a useful market.—Planting Opinion, Madras.

LUDELLA
Ceylon Tea

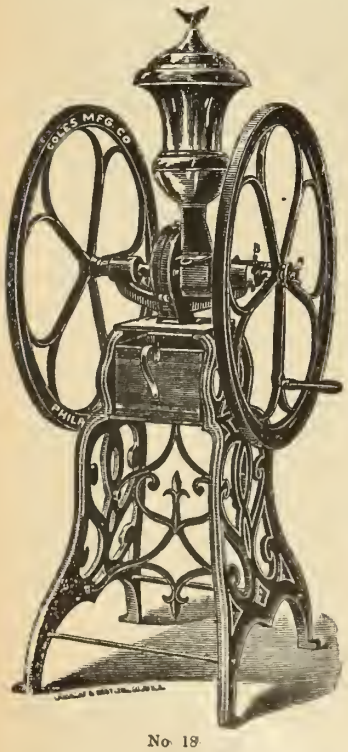
Will increase your **PATRONS.**

Will increase your **SALES.**

Will increase your **PROFITS.**

Lead Packages: Retails 25, 30, 40, 50 and 60c.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 19

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Safe Soap

Wool Soap is safe soap, safe for your skin, safe for baby's skin, safe for woolens. It's chemically pure and white.

Swift & Co., Makers,
Chicago.

Canadian Representatives:

W. T. Strong & Co., London. Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. A. E. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

OBNOXIOUS RULES ABOLISHED.

SHORTLY after acquiring Porto Rico, the United States, it will be remembered, applied to the coasting trade, between the new territory and the United States, the regulations in force between port and port in the latter country. In other words, vessels flying a foreign flag were prohibited from engaging in the carrying trade between Porto Rico and the United States.

As the United States was, at that time, contending so vehemently for the "open door" in China, their action was considered inconsistent.

To the Dominion, the regulations were particularly displeasing. The vessels engaged in carrying produce from the Maritime Provinces to Porto Rico had been accustomed to take on a cargo at the latter place for points in the United States, thus insuring a cargo for at least part of the way home. This, they were, of course, prevented from doing when the new regulations went into force.

They could, of course, carry a cargo to Porto Rico and take on another one for a Canadian port; but the limited nature of the Canadian market, compared with that of the United States, obviously made it more difficult to get a cargo. The experience during the few months the regulations have been in force has proved this. Canadian vessels, rather than return light, have taken freight at almost any rate.

The exclusive character of the regulations has, however, proved inimical to the interests of the business men of the United States, as well as irritating to the foreign vesselowners who had hitherto shared in the trade. The trouble was a scarcity of United States vessels, which was affecting the trade between the United States and Porto Rico.

This stirred up the business men in the United States, and they accordingly represented to the War and Treasury Departments that a relaxation of the regulations was necessary if the trade of the Island was not to be stifled.

How successful they were in their representations may be gathered from the fact that, at a meeting of the McKinley Cabinet on Saturday last, it was decided to abolish the regulations at once.

This will be good news to Canadian vesselmen as well as to the United States business men engaged in the Porto Rican trade.

The policy of exclusion is not the policy of business.

FRUIT CROP PROSPECTS.

The cold weather of March and early April so retarded the growth of buds on fruit trees in the Niagara and Essex districts that there has been little premature development, and, consequently, there has not been much loss from frost-bitten buds. A big crop of all fruit is expected. The severity of the winter, however, in Essex County, has resulted in a loss of fully 10 per cent. of the peach trees, which were killed outright by the frost.

NEW CROP RICE.

Wholesale dealers have been promised first shipments of new crop domestic-milled rice next week. Quite a few orders have already been booked by the different wholesalers, so retailers may also expect their supplies in a few days.

THE NEW CHEESE SEASON.

THE new season for cheesemaking will soon be in full swing, the factories in the different sections having commenced operations, while contracts have already been made in some cases for the April output.

In the Belleville section, for instance, where the early make will be greater than last year, producers have already sold their April output ahead at prices ranging from 9½ to 10c. per lb. Around Brockville, a few April contracts have been made within the same range; but, from present indications, the only section where this early make will exceed that of last year is around Belleville. In the other districts it will be about the average, and a conservative average estimate place the entire April output in Canada at 10,000 boxes.

Last year at this time early purchases of cheese were being made at 7½ to 8c., so that the average opening price this spring is 2c. per lb. above last year.

The position certainly warrants the difference in the price. Taking the entire exports from North America to Great Britain from the first of last May to date, there is a shortage of almost half a million boxes. At this time last year there was also a larger quantity of old cheese unconsumed in Great Britain, so that the statistical position all round favors higher prices.

The new make cannot be considered a very serious factor in the supply until the second week in May, and by that time the stocks of old cheese in Great Britain will be still further reduced. It is natural, therefore, that producers should ask and be conceded better prices now than at this time last year. At the same time, they will be unwise if they allow the stronger position of affairs to tempt them into holding back their output of early cheese in the hope of forcing buyers into conceding extreme prices.

It is not necessary to dwell at length here upon the peculiar properties of these early cheese. Everyone knows that their keeping qualities do not compare with cheese made later in the season. If they are held back, therefore, they come in competition with a better class of goods, and the market as a whole suffers.

WILL THE PRICE OF CANNED GOODS BE FIXED?

ANOTHER attempt is being made to fix the price of canned goods. THE CANADIAN GROCER cannot yet state with certainty what the details of the scheme are, but, from what can be gathered, there are some who favor the fixing of a limited price at which the retailer shall sell the different brands, the price of each to be fixed by a committee, quality to be the standard of value.

It is urged that by doing this, and giving the wholesalers a specified rebate at the end of certain periods, the desideratum of steady prices can be secured.

There are, it is understood, wholesalers as well as canners who favor such a scheme.

It is about five or six years since the last attempt was made to fix the price of canned goods. Then, it will be remembered, the Canadian Packers' Association put into operation a scheme whereby all the canned goods put up by the members of the association were sold through one selling agent, while a selling committee met in Toronto at certain stated periods to determine and regulate the price.

The results were not satisfactory. The price being uniform for all packs, the best known brands were soon sold, while those not so well known remained in their owners' hands, and, ultimately, in spite of the fact that a penalty was attached for infringement of the agreement, the dissatisfied partners to the agreement began to ignore it. After being in nominal operation a year the scheme was discarded.

Judging from the experience of the past, it will be necessary to avoid in the new the pitfalls of the old scheme if it is to attain anything approaching success.

But what is necessary above everything else is confidence in each other by the packers and all others who may be subscribers to any agreement that may arise out of the present movement.

At present, this quality is decidedly wanting among the packers, and it is no wonder. They have subscribed to agreements in the past, and some of them, before the ink was scarcely dry upon the paper, hied themselves away to the sample-rooms of the wholesale houses and courted orders at the old figures. This is not supposition. It is a fact.

Taking it all round, the canned goods industry in Canada is not in as satisfactory a condition as it should be. Taking year in and year out the supply exceeds the demand, and the situation is being further aggravated in this respect by the new factories which are being erected this spring.

But there is only an excess as far as the home market is concerned. Should, however, the limit of the canned goods industry be determined by the capacity of the home market? Emphatically, no!

The possibilities of the canned goods industry in Canada are only limited by the possibilities of the foreign market.

For the production of fruit and vegetables of a superior quality Canada is richly endowed by Nature. But, while Nature has been liberal, we have been slow to take advantage of her gifts.

If our faith in the possibilities of the country and the measure of our energy were only in proportion to the generosity of Nature, there are other industries besides that appertaining to canned goods which would be much more extensive than they are at present.

As far as the canned goods industry is concerned, an agreement which will insure better profits to all without being unjust to any ought not to incur opposition. But what is still more essential are packers zealous for first-class goods and packers with energy that is not trammeled by fear of competitors.

In other words, what is wanted is packers who will lead, not follow.

A preliminary meeting to consider the proposed fixed price on canned goods was held in Hamilton on Wednesday.

THE PRICE OF BROOMS.

Though there has been an advance of $10 per ton in the price of broom corn in the United States, there is not likely to be any increase in the price of brooms in Canada, as the manufacturers are well stocked up with corn and will likely be able to fill orders, unless an exceptional demand sets in at present figures.

There seems to be no question, however, that the last crop of broom corn has been cornered, the large interest being The Central Illinois Broom Corn Association, which recently met at Charleston, Ill., and prices have been inflated in the United States market.

CANNED TOMATOES EASIER.

There has been a further development of the weakness in the canned tomato market noted a couple of weeks ago.

It appears to have been induced by the desire of certain holders to dispose of their surplus stocks, fearing to retain them till later in the season.

During the past week there have been transactions in round lots at 77½c. per dozen delivered in Toronto, terms net cash 10 days, and one jobber declares he bought a lot at 5c. per dozen less than that price.

With the season to run yet another three months, and that a good consumptive three months, it seems to us that holders who have been in such a hurry to dispose of their goods have been a little premature.

The pack was large last year, but it came, as THE CANADIAN GROCER has time and again pointed out, upon an unusually bare market.

Then, there are two other factors which should not be overlooked: The consumption, so far this season, has been larger than ever before, and the scarcity of green vegetables is most pronounced.

HONEY WANTED FOR ENGLAND.

A commission merchant in Canada has received inquiries from a firm in Great Britain for honey. This firm, it appears, has been hitherto getting its supply from a Chicago house. Its requirements are two tons of honey per month, and the quality must be uniform and the supply regular.

Being a large producer Canada should be a large exporter of honey, but last year the exports in this particular were insignificant. They only aggregated 5,212 lb., valued at $507. Of this Great Britain took 2,000 lb. and the United States 3,212 lb. In 1897, however, the exports were much larger, being 26,598 lb. valued at $2,811. Great Britain took 20,804 lb., valued at $2,274, and the United States 5,722 lb., valued at $526. The remainder, 72 lb., was exported to Belgium and China.

This year attention is being given to the export trade by those who last year ignored it, and we may therefore look for an increase in the Dominion's foreign trade in honey.

NINE YEARS OF TEA IMPORTS.

IMPORTS of tea into the Dominion during the fiscal year ending June 30, 1898, were 19,954,565 lb. valued at $2,721,-189.

In quantity, this is the smallest since 1893, when the figures were 18,034,897 lb.

The imports of tea into Canada during the nine years ending June 30, 1898, were as follows :

	Quantity in lb.	Value.
1898	19,954,565	$2,721,189
1897	24,317,104	3,310,348
1896	22,667,535	3,252,133
1895	20,610,733	3,115,025
1894	20,459,530	3,039,928
1893	18,034,897	2,975,452
1892	22,593,619	3,650,940
1891	18,042,043	2,981,415
1890	18,451,378	3,073,643

The decline in the importation for 1898 cannot be ascribed to a falling off in the consumption of tea. It was undoubtedly due to the heavy purchases which were made during the previous year in expectation of a duty for revenue purposes being placed upon that commodity. Heavy stocks was the natural concomitant, which, in turn, caused a decline in importations. Consumptive requirements are limited, and, when one year the market is over-supplied, it is only to be expected that the next will be characterized by more cautious buying.

Notwithstanding the decline, however, the average for the past two years exceeds that of the previous two, the average for 1897-98 being 22,135,834 lb., against 21,639,134 lb. for 1895-96.

The present fiscal year promises to witness another large importation of tea, the quantity brought in during the nine months ending March last being valued at $2,965,-968. The monthly returns from which the figures for the past nine months are gathered do not give the quantities. In value, it will be noticed, the figures exceed those for the 12 months of 1898.

The monthly average for the 12 months of 1898 was $221,765, and for 1897 it was $226,425. For the nine months of this year it is $328, 345.

The fact that teas are costing more than in 1898 would in itself help to swell the value of the teas imported, but, when the full returns have been issued, it will doubtless be seen that there is an increase in the quantity as well as in the value, particularly in view of the smallness of spot stocks in Canada in first and second hands.

It may, perhaps, not be uninteresting to note that the tea imported in 1877, 22 years ago, exceeded in value the imports of tea during any one of the past nine years given in the above table. In regard to quantity, however, the conditions were the very opposite, there only being 13,575,657 lb. imported.

Indirectly these figures show the difference in the price of the tea imported in 1877 and 1898 respectively, the cost being 25.90c. per lb. in the former year and 13.63 in the latter, a decline of over 47 per cent.

Taking the population at 5,000,000 in 1890-91, and at 5,500,000 in 1897-98, the average consumption of tea in Canada per head during the former two-year period was about 3.64 lb. and during the latter 4.02 lb.

TOMATO PULP WANTED IN ENGLAND.

Inquiries have been received in Canada from a house in England for large quantities of tomato pulp.

The pulp must be put up in sealed tins, and must be free from acids or preservatives of any kind.

Any information sent to this office will be forwarded to destination.

This may open up new possibilities for the tomato industry. To what extent can only be ascertained by actual experiment. It is to be hoped that persons will be found sufficiently enterprising to interest themselves in a practical way in the matter.

Mr. J. S. Larke, the Canadian Trade Commissioner in Australia, in his last report to the Department of Trade and Commerce, pointed out that there was a maker of sauce in Australia who wanted tomato pulp, for which he was willing to pay $50 per ton. "At that figure," says Mr. Larke, "British Columbia ought to be able to supply the article, though the freight might make it impossible to bring it from Ontario."

BRAZIL NUT STATISTICS.

According to current reports, the largest cargo of Brazil nuts ever received at this port is being brought by the Bernard, which is expected to arrive from primary ports on May 1. She has, all told, we understand, 11,000 bags, about equally divided between large Manaos and medium Para. Conservative estimates of the crop by well-posted people in Para are 113,000 bags, compared with 95,000 bags last year and 83,000 bags in 1897.—N.Y. Journal of Commerce.

DROPS FROM THE EDITOR'S PEN.

Goods that lie on the shelves pinch the profits.

A good "ad.," like a good plaster, draws well.

The average politician is more tricky than the average mule.

A lazy man has a hard time trying to make his bed soft.

He who studies to please his customers does not study in vain.

Merchants, like children who run too fast, are in danger of falling.

There is nothing like loafing to help a man not to have an easy time.

The deadbeat never dies, but he manages to kill the profits of his victims.

Hold fast to the position you have rather than trust to others you know not of.

Courtesy does not cost much, but it is a most valuable adjunct for getting trade.

Pedigree may set a man's tongue going, but it will not put motion into his muscles.

He who has energy is more to be envied than he who has even an illustrious pedigree.

Judging from the way Spring has come upon us it must have stepped upon a spring board.

Economy is a brake which prevents the money a man earns from running away from him.

Politeness loses none of its value because the recipients of it are sometimes unappreciative.

A cigar combination is mooted in the United States. It remains to be seen whether it will go up in smoke.

What Are You Waiting For ?

Every day's delay means a loss of so much custom. Order a sample case "at once," it will benefit your trade and Bank Account.

"SALADA"

CEYLON TEA

SEALED LEAD PACKETS ONLY—NEVER IN BULK—25c., 30c., 40c., 50c., 60c.

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Ivory Bar Twin Cake

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All respectable grocers from the Atlantic to the Pacif keep it for sale, because it pays to do so, there bein **no old, unsaleable stock in "Horsesho Salmon."**

Every consumer should use it because it is the BES and every can is warranted good, or money returned ; take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, April 27, 1899.

GROCERIES.

THE wholesale grocery trade continues, on the whole, in a very satisfactory condition. The demand is fairly good, and most houses are busy getting shipments ready for shipment to the upper lakes. Some good-sized well-assorted lots are being sent out on this account. As far as prices are concerned, probably the most interesting feature is an increased weakness in canned tomatoes. Although the wholesalers' prices have not yet been changed, the views of those who are holding this line of goods have been again modified. There have been sales during the past week to wholesalers at 77½c. net cash 10 days, and some dealers report that they have bought at even a lower figure than this. The local sugar market remains unchanged from last week, with the demand good. Coffees are in good demand and steady as to price. Syrups and molasses are quiet. Teas continue as strong as ever, but there is not a great deal of business being done by the brokers, although the wholesalers appear to be still pretty busy. The currant market is firm, with the local demand fairly good. Valencia raisins are, however, the most interesting feature on the local market, on account of their scarcity and inquiries from outside points. There have been quite a few transactions between wholesalers during the past week in this line. The prune market continues firm, and Californian prunes are advised ¼c. per lb. higher.

CANNED GOODS.

The most interesting feature in connection with the canned goods market this week is undoubtedly the weaker feeling which has developed in canned tomatoes. Although the wholesale price is still 85 to 90c., as a rule, yet, those who are holding tomatoes have developed a more pronounced weakness than was noticed a couple of weeks ago. There have been transactions during the past week at 77½c., and one jobber reports that he has bought at even a less figure than that. The cause of the weakness is generally attributed to the fact that holders of a few hundred cases more than they probably require have become anxious to find buyers. There is yet about three months of a good consuming period ahead, and it seems to us unwise for holders at this stage of the campaign to become frightened.

Corn has changed hands at 92½c., but the wholesale price remains much as before, viz., 95c. to $1. In fact, some of the best brands of corn are being held as high as $1.05. There have been transactions in peas during the past week at 65c. Toronto for round lots. Wholesale figures remain unchanged at from 75c. upward. There is a fairly steady trade in canned vegetables. The season for canned meats is beginning to open up, and, while a number of orders have been booked, only a few shipments have so far been made. A good demand

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

is still to be noted for canned fruits, and during the past week quite a quantity of peaches at $1.75 for 2's and $2.50 to $2.75 for 3's; plums, at 95c. to $1.25 for green gages, and 85 to $1.10 for Lombards; $1.85 for pitted red cherries, have gone out.

COFFEES.

Advices received this week from London, report that an advance is probable shortly in East Indian coffees, which kinds show extremely good values. Advices state that the Costa Rica and Guatemala coffee crops are only about half of what they were last year. On account of the holiday in Brazil that market has not been receiving much attention, but prices rule steady. The local demand for Rio coffees continues fairly good at unchanged prices.

RICE.

New crop of domestic-milled rice will be delivered to wholesalers next week, and a fair number of orders have been taken on local account. Imported Patna rice continues to advance, and the local price to retailers runs from 5¼c. to as high as 5¾c. for fancy grades.

SUGARS.

Advices from London, England, on Friday last, showed a decline of 3d. in beet sugar, while cane was quiet, with prices barely maintained. On Saturday, however, the market took a firmer turn again, and the cables announced an advance of 1½d. in beet sugar for April option and 2½d. higher for May. But, on Monday, it again took an easier turn, and quoted beet sugar ¾d. lower. These fluctuations in the market are probably, in part, at least, due to the fact that Mr. Licht's estimates on beet sugar are 6 per cent. over last year for all Europe. Refineries in the United States have been ready buyers at the ruling quotations there, but no supplies were offering at the quoted prices. The price of hard sugars in New York has been well maintained during the week, but soft grades are still being shaded. On the Canadian market no new features have developed during the week. There is a good demand at last week's advance, and the volume of business is, if anything, larger than when we last reviewed this market.

SYRUPS AND MOLASSES.

There is not a great deal doing in either syrups or molasses, although prices rule steady. Advices from New Orleans indicate that deliveries of grocery descriptions of molasses are still light.

TEAS.

Retailers are still reported to be fairly good buyers of tea, but the wholesalers at the moment appear to be laying on their oars. The London market, they will not look at, on account of the high prices ruling there, and spot teas of low and medium grades on the local market are practically exhausted, and any good flavoring teas at about 16½ to 17c. offering are quickly taken up. A tea circular from London under date of April 14, states that the first sale since Easter was held on the previous Monday when a strong demand prevailed for all descriptions, teas under 9d. being again slightly dearer. The Ceylon market opened on the previous Tuesday with a somewhat heavy auction. Teas below 9d. were not in very strong demand, however, occasionally selling at slightly dearer rates. Medium and better teas were irregular and weaker. The official telegram gave exports to the United Kingdom from Ceylon during March as 8,500,000 against 9,500,000 a year ago, making the total from January 1 to March 31, 23,000,000 lb., against 24 250,000 lb., the same time last year. Japan and green teas have been a trifle easier during the past week, owing to some holders being more

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disposed to do business. This applies particularly to the higher grades of Japan teas. China black teas are a trifle higher.

FOREIGN DRIED FRUITS.

CURRANTS — According to latest advices from the primary market the price of currants continues to rule steady. Locally brokers report business for this time of the year fair, and wholesalers find the demand keeping up well.

VALENCIA RAISINS—The Valencia raisin market is by far the most interesting feature of the foreign dried fruit market. Stocks are exhausted in Denia, and they are very light in England and in the United States. In Toronto, during the past week, there have been quite a few inquiries from outside points, and quite a few transactions have taken place in spot stocks, which has given the market a firmer tone. It will be remembered that during the past season a good many wholesalers sold large quantities of Valencia raisins at below cost. The transactions referred to were in fine off-stalk and selected, chiefly in the latter. It is asserted that selected raisins could not be laid down here now under 6c. per lb. There is some difference in quotations among local wholesalers, probably on account of the different grades handled. The range in prices is, however, as follows: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c.

PRUNES—Price of Bosnia prunes is again quoted a little higher in the primary market, and brokers here have been advised of a further advance of ¼c. per lb. in Californian prunes.

GREEN FRUITS.

A brisk spring trade is being done. The low price of lemons is causing a big demand for them. The quality of those offering is fair, but better ones are expected shortly. Bananas are moving in large quantities at 25c. lower figures than last noted. The shortness of Valencias and navels is causing a big demand for Mediterranean sweets, which have advanced 25c. Sweet potatoes are moving steadily at unchanged figures. Pineapples are in fair supply, but the demand exceeds it. Strawberries are now coming in from the South in fair quantities. They are quoted at 17c. for pints and 35c. for quarts. The demand for Bermuda and Egyptian onions continues brisk with a decline of 25c. in the price of Egyptians.

COUNTRY PRODUCE.

EGGS—The feeling is steady and prices are unchanged at 11½ to 12c. These prices are high for this time of the year, the average price for the corresponding week during the last five years being 10c.

POTATOES—The demand keeps good, and, as supplies are not increasing, the price is steady at 80 to 82c. for cars on track, Toronto. The street market is firm at 90c. to $1 per bag.

BEANS—There is a steady movement of medium grades at 90c. to $1, and a good demand for hand-picked at $1.10 to $1.15.

DRIED AND EVAPORATED APPLES—The market is dull. The jobbing price for small lots is 5½ to 6c., but for car lots on track in Toronto jobbers refuse to pay more than 5c. Evaporated apples are in good demand, and holders are firm in asking 9 to 9¼c. outside. The jobbing price locally is 10c.

MAPLE PRODUCT — The opinion is strengthening that the crop will be a light one this year. We quote syrup as follows: Imperial gallon tins, 90 to 95c.; do., more than five tins, 85 to 90c. per gal., wine gallon tins, 75 to 80c. Maple sugar is quoted at 8½ to 9.

VEGETABLES — Locally-grown outdoor rhubarb, some of it fully 18 inches long, is already on the market. Canadian spinach is now offering. Onions are more plentiful and are 5c. cheaper. We quote as follows: Rhubarb, $1.25 to $1.50; greenhouse radishes, 40 to 50c. per dozen bunches; native spinach, $2 to $2.50 per bush.; green onions, 5 to 10c. per doz.; celery 75c. to $1 per doz.; lettuce, 20 to 30c doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz bunches; turnips, 35 to 50c. per bag; beets 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 30 to 50c. per bag; onions, Danvers, $1.40 to $1.60 per bag; butter squash $2; Hubbard squash, $2; red cabbage 50c.

BUTTER AND CHEESE.

BUTTER—Dairy large rolls and pound prints are still coming in too freely, causing another drop of 1½ to 2c. this week. There are no No. 1 tubs coming in. As the prints and rolls now offering are not good keeping quality, it would be advisable to market nearly all dairy in tubs. Creamery is easy too, a decline of ½c. being noted.

CHEESE—There is now a good supply of new cheese at 10 to 10½c. Old stock is firm at 11½c.

PROVISIONS AND DRESSED HOGS.

Though packers have quit operations and there is no demand for dressed hogs from that source, there is still quite a demand for butchers' use. For these $5.5[illegible] is offered. The movement of all provisions is large. Smoked backs are ¼c. dearer

Corona Golden Figs

are choice eating and cooking Figs. Put up in I-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name your wholesaler in ordering.

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Why grocers should handle

They give you a fair margin of profit.
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Highest prices obtained. Quick returns.

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The feeling regarding barrel pork is decidedly firm, and advances are anticipated. Lard is firm, but unchanged.

FISH.

Perch 4c. and bluefish at 7½c. are now coming in. Lobsters are offering at 15c. per lb. Oysters are done. We quote as follows: Manitoba fresh whitefish, 10c.; trout, 9c.; black bass, 8 to 9c.; perch, 4c.; bluefish, 7½c.; steak cod, 7½c.; fresh herring, 4c. per lb.; St. John herring, $1.35 to $1.40 per 100; Labrador herring, $5.75 per bbl. and $3.25 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; fresh haddock, 7c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A firmer feeling has resulted in an advance of 1 to 2c., both red and white wheat now being quoted at 68 to 69c. outside. There is little grain of any kind offering on the street market. We quote as follows: Wheat, white, 71c.; red, 71c.; goose, 66c.; peas, 63 to 65c.; oats, 38 to 39c.; barley, 42 to 44c. No. 1 hard Manitoba is unchanged at 80c., Toronto and west.

FLOUR — Manitoba patents are 10c. dearer. A firm feeling is manifested throughout. We quote as follows: Manitoba patents, $3.90 to $4; Manitoba strong bakers', $3.70; Ontario patents, $3.60; straight roller, $3.10 to $3.20, Toronto freights.

Direct shipment of (Choice Pea Beans.)
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All Kinds Seasonable Fruit in Stock.

Fancy November Cut Lemons
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Write for prices.

51 Front St. East. CLEMES BROS.

BREAKFAST FOODS—There is no change. We quote: Standard oatmeal and rolled oats, $4.00 in bags and $4.10 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES There is a good demand, and prices have stiffened, but no change is yet reported. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

SKINS—Offerings of calfskins are liberal. Prices are steady. We quote as follows: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are not offering freely. Prices are firm at 90c. to $1.

WOOL—Fleece is easy at 13 to 14c., and unwashed at 8 to 8½c.

SEEDS.

The indications are that the season is pretty well over. There is little red clover offering. Dealers are paying $3 to $3.30 on board at outside points. Alsike is quiet at unchanged prices, $2.50 to $4 outside. Some timothy is offering, but, as the market is almost over and a great deal of what is coming in is mixed, buyers are very careful, and it is likely much of this seed will be carried over by holders till the fall.

MARKET NOTES.

Valencia raisins are scarce and higher on the Toronto market.

Prunes, both Bosnia and Californian, are still tending upwards in price.

Manitoba patents flour is 10c. dearer. Wheat is 2c. higher than a week ago.

Smoked backs are ¼c. dearer. Canadian heavy mess pork has advanced 50c. per cwt.

Mediterranean sweet oranges are 25c. dearer. Bananas and Egyptian onions are 25c. cheaper.

Dairy large rolls and pound prints are 1½ to 2c. cheaper this week. Creamery tubs and boxes have declined ½c.

There is a rather easier feeling in regard to both Japan and China green teas. China blacks, on the other hand, are a little stronger.

QUEBEC MARKETS.

MONTREAL, April 27, 1899.

GROCERIES.

THERE continues to be a steady improvement in the wholesale grocery trade, owing to the improved conditions of country roads and the fact that stocks of most of the leading staple lines in second hands are small. With the opening of navigation buyers here are also showing a disposition to operate more freely, consequently the prospects are somewhat encouraging, and a large healthy trade is anticipated in the near future. A feature of the week has been the activity and excitement in the raw sugar situation, prices having fluctuated rapidly. Refined sugar is firmer at the recent advance noted. A considerable amount of attention has also been given to the molasses market, and, if reports from the Island are true in regard to the crop, some excitement is looked for in this article later on. Teas are becoming more active each day and prices are steadily tending upwards for most grades, owing to the strong foreign advices and the limited supply on spot.

SUGAR.

The feature in this article continues to be the activity in the foreign market for raw and the rapid fluctuations in prices. Beet, on Saturday, advanced 1½d., to 11s., for April and May, but has since reacted again; the latest cable advices received from London reported the market quieter, with prices slowly tending downwards, and quoted April at 10s. 10½d., and May at 10s. 11¼d. Cane sugar is quiet, Java being quoted at 12s. 6d., and fair refining at 11s. 3d. The market for the refined article is moderately active, and the undertone is firm, with prices maintained at the late advance. The demand is not what it should be for the season, but refiners have every confidence in the future, as latest advices from country points report stocks low. We quote: Granulated, $4.50 to $4.55, and yellows, $3.90 to $4.30 per 100 lb., as to quality, at the factory.

SYRUPS.

There is nothing new to note in syrups. The market remains quiet and prices are unchanged at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

The molasses market has undergone no great change within the past week, but according to latest cable advices received from the Island the undertone is firm, and first cost prices are held at 12¼c., which figure means 28½ to 29c. laid down here. The indications now are that the crop of Barbadoes will be much smaller than was at first expected owing to the damage done by the hurricanes, consequently an impression prevails here that present prices at the Island will be sustained. Cables from Antigua state that supplies are exceedingly small, and prices 5½c. per gallon higher than on the opening day. Porto Rico cables are also very firm in tone and report the market steadily advancing. In new crop Barbadoes some business has been done on local account, and a sale of one cargo is reported to a refiner and one cargo to a wholesale grocer. Another lot of 400 puncheons of old crop has also changed hands at 28½c., and now the entire stock on spot, outside of wholesale grocers, is held by a speculator, which amounts to about 1,200 puncheons. A late cable notes a still further advance on the foregoing, first cost being now quoted at 13½c.

CANNED GOODS.

There has been no material change in the situation of the canned goods market. The tone is about steady under a better demand for most lines. Several small lots of corn have changed hands at 90c. per dozen, but for 500 and 1,000-case lots 85c. is the outside. Strawberries have sold in fair-sized lots at $1.30, and pumpkins at 75c. per dozen. Tomatoes rule quiet, and prices are unchanged at 85 to 87½c., and peas at 75 to 80c. per dozen. In canned salmon, there is nothing new to note.

DRIED FRUITS.

There has been a moderate demand for Valencia raisins, and several fair-sized lots have changed hands at 5¼c. for 4-crown layers. Other grades are also being inquired for, and, on the whole, the market is in a much better condition than it was a few weeks ago.

RICE.

Business in rice has been quiet owing to the fact that buyers generally are waiting for the arrival of new crop stock. The feeling is steady and prices show no change.

COFFEE.

In coffee, business has been limited, and the market is quiet and easy. Rios have sold at 7 to 7½c. and Santos at 7 to 10c. Maracaibo changed hands at 9½ to 10c.

SPICES.

There is a very firm feeling in spices, and a moderate amount of business is reported. Singapore white pepper has sold at 19½ to 20c.; Penang, at 17½ to 18c.; pimento, at 11 to 12c.; nutmegs, at 40 to 50c., and cassia at 9 to 10c.

TEAS.

A much stronger feeling has developed in the market for most grades of teas, and prices are steadily advancing, especially for Ceylons, China blacks and gunpowders which are becoming scarce, to some extent as the demand at present and for the past two weeks or more has been chiefly for the above grades. A fairly active business is doing, and some round lots of Ceylons have sold at 17 to 20c., which figures show an advance of 2 to 3c. per lb. over previous sales. Pingsuey pea leaf gunpowders have changed hands at 13½ to 15c. Japans are quiet.

GREEN FRUITS.

The market has ruled quiet, but, with navigation now opened and cargoes c

You cannot be too particular

In choosing your coffees. We are offering a full range in

Javas, Mochas, Rios, Santos, Maracaibos, Jamaicas, Japans, etc., etc.

A new shipment of RIOS just in. Send for samples and quotations.

S. H. EWING & SONS, - MONTREAL.

oranges and lemons on the way, much activity is expected in the near future. The supply of apples is small, and prices rule firm at $3 to $5 per bbl. Valencia oranges have advanced 25c. per box, to $5.25 to $5.75, and navels are steady at $4 to $4.25. Stocks of lemons here are large for this season, in view of the heavy supplies near at hand. Good sound stocks are selling at $2.25 to $2.75 per box. Bananas are moving fairly well at 85c. to $1.75 per bunch. All other lines are unchanged.

COUNTRY PRODUCE.

EGGS—There was an easier feeling in the egg market, owing to more liberal receipts, and prices declined ½c. per doz. The demand was fair and trade moderately active at 12½ to 13c. per doz.

MAPLE PRODUCT — The demand for maple product continues good, and, as the offerings are not large, prices rule firm. We quote : Syrup in wood, 5½ to 6c. per lb., and at 65c. per tin. Sugar sold at 7½ to 7¾c. per lb.

HONEY—There was no change in the market for honey to note. We quote : White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—In beans, trade is still of a small jobbing character at steady prices. We quote : Choice hand-picked, 95c. to $1 per bushel ; primes, 85 to 90c.

DRIED APPLES — Stocks light, prices steady at 5 to 6c., and evaporated, 8½ to 9c.

HOPS—Demand slow and business quiet. Canadians, 18 to 20c., as to quality.

POTATOES—Market firm. Carload lots selling at 70 to 73c. on track here.

PROVISIONS.

There was no improvement in the local provision market in point of activity. The demand is limited for all lines, but prices are fairly well maintained. We quote : Canadian pork, in barrels, $15 to $15.50 ; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

The demand for all grades of wheat from foreign buyers was again good to day, but holders here did not think bids high enough, consequently the amount of business transacted was not large. Cables on oats were weaker, bids from London showing a decline of 3d. since Saturday. In this market business was rather more active, but the feeling was easier. For No. 1 hard Manitoba wheat there were buyers at 73c. afloat Fort William, prompt delivery. In regard to the crop prospects, a private despatch received to-day read : Seeding at a standstill, ground too wet, heavy rain last night. There was a fair demand for oats, and some round lots changed hands, including 30,000 bushels at 36c. afloat May. Peas were quiet at 74c. afloat May. In buckwheat, some business was done for May afloat at p.t., and holders are asking 58½c. ex store.

FLOUR—There was nothing new in the flour situation. The demand on local account was good, and a fairly active trade was done at steady prices. We quote : Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $3.90 to $4.05 ; strong bakers', $3.70 to $3.80.

FEED—The feed market continues active and firm under a good demand. Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton ; Manitoba bran, $16 ; shorts, $18, and mouille, $18 to $25 per ton, including bags.

MEAL—The meal business is still of a jobbing character, and prices for rolled oats are unchanged at $3.60 to $3.65 per bbl.

HAY — There continues to be a steady demand for baled hay, and a fairly active trade was done at firm prices. We quote : No. 1, $6 to $6.50; No. 2 extra, $5 to $5.50; clover and clover mixture, $4 to $4.75 per ton.

CHEESE AND BUTTER.

CHEESE—Business was quiet, there being nothing further to report on spot and no additional news from the country. Prices in old cheese are nominal, around 11c.,

American Sugars.

Absolute Purity
Test 100% Sugar

Get quotations on car lots, freight paid.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

while for new, sellers are asking 10 to 10½c., as to grade.

BUTTER—Business is moderate in a local jobbing way, and creamery brings 17 to 17¼c. in 30-lb. tubs when strictly fresh. For anything else prices grade down ¼ to ½c. per lb. Dairy butter is absolutely nominal.

MONTREAL NOTES.

Geo. Mann, the Montreal representative of The "Salada" Tea Co. reports business as exceedingly brisk, and asks anyone doubting this to visit their premises, corner St. Sulpice and St. Paul streets, any time between 7 a.m. and about 10 p.m.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., April 27, 1899.

COMPLAINTS of the effect of the backward season on general business are still heard, but the weather has been much warmer during the last week. There is a good demand for merchandise in all lines. Activity in the lumber trade is increasing, with a promising outlook for the season. Markets generally are firm, and the conditions favorable to good business.

CANNED GOODS—Business is fair at unchanged figures. We quote: Corn, 90c.; peas, 80c.; tomatoes, $1; salmon, $5 to $5.25; new lobsters, $10; scallops, $6; oysters, 2's, $2.10 to $2.25; 1's, $1.30 to $1.45.

GREEN FRUITS—The only oranges now offered are bloods, at $2.25 to $2.50. Messina lemons are steady at $2.75 to $3.50; apples, $2 to $5 per bbl. Bananas are selling well at $1.75 to $2.25.

DRIED FRUITS—The market is quiet and stocks are moderate. We quote: Dried apples, 5½ to 6c.; evaporated do., 9½ to 10c.; evaporated peaches, 12 to 13c.; do. apricots, 17 to 18c.; Bosnia prunes, 5 to 5½c.; Californian do., 6 to 10c.; dates, 5 to 6c.; figs, 16 to 22c. New Egyptian onions are easier at 2½c.; Bermudas, $2.

SALT—Quotations are without change. The supplies from England will now come forward with less regularity, as the regular lines of steamers have gone on the Montreal route. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

SUGARS—The market is strong, and there is still a marked scarcity of low-grade yellows. We quote: Granulated, $4.50 to $4.55; yellows, $3.80 to $3.95.

MOLASSES—There have been no further receipts since last report. A cable from Mayaguez, P.R., last week, stated that it would not be possible to get another cargo at that port. The last fluctuation in Barbadoes was upwards. The market here is strong. Some large buyers are holding off in hope of lower prices, but are not getting the concession. We quote: Porto Rico, 31 to 33c.; Barbadoes, 29 to 30c.; St. Croix, in bbls., 29 to 31c.

FISH—The market is entirely bare of pickled herring and also of dry pollock. Owing to a better demand from New York buyers, smoked herring are a fraction higher. The market here has not been as bare of cured fish for many years. Fresh fish are more plentiful. The catch of alewives is a little larger, but scarcity of herring for bait around the Nova Scotian shores has caused the usual demand for alewives, and the demand is in excess of the supply. We quote: Large and medium dry cod, $4; pickled shad, ½-bbl., $3.75 to $5, as to quality; smoked herring, 6½ to 7½c. per box; haddies, 6c.; fresh haddock and cod, 24c.; gaspereaux, $1 per 100; halibut, 8c.; boneless fish, 4 to 5c.; cod, 7 to 7½c.

PROVISIONS—The market is quiet and steady. P.E. Island is offering hams at 9c. Charlottetown, which would be a little lower, delivered here, than the price heretofore prevailing. Plate beef is firmer. We quote: American clear pork, $14.50 to $15.50, as to quality; American mess, $14 to $14.50; domestic mess, $14.50 to $15; plate beef, $13.50 to $13.75; extra plate, $13.75 to $14.

FLOUR, FEED AND MEAL—Flour is dull and steady; oatmeal quiet; cornmeal active. Prices of these are unchanged. Feed has advanced. Beans are firm, especially yellow-eyes. The seed trade is late in opening up, and sales have not been large as yet. We quote as follows: Manitoba flour, $4.65 to $4.75; best Ontario, $3.90 to $4.05; medium, $3.70 to $3.85; oatmeal, $3.90 to $4.10; cornmeal, $2.15 to $2.20; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.10 to $1.15; prime, $1.05 to $1.10; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.20; round, $3.25 to $3.40; pot barley, $4.10 to $4.25; hay, $7 to $7.50; timothy seed, American, $1.50 to $2.00; do., Canadian, $1.80 to $2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.; red, 6¾ to 7½c.

EGGS—The market has not declined as rapidly as expected, but sales last week were at 14 to 15c., and this week 13 to 14c., with easier tendency.

CHEESE AND BUTTER—In cheese there is nothing doing, stocks being about cleaned up. Butter is easy. Dairy tubs are 12 to 15c.; rolls, 16 to 18c.; creamery tubs, 18 to 19c.; rolls, 20c.

OILS—There is no change in the price of burning or lubricating oils. Dealers in the latter report an unusually heavy spring trade with the mills.

MAPLE PRODUCT—Maple sugar has been scarce for the past week, and quoted higher at 10 to 14c. Syrup is lower at 80c. to $1.25. Of course there is a very wide range in quality of both.

ST. JOHN NOTES.

Mr. Joseph Finley, wholesale grocer, has returned from a trip to the West Indies.

Quite a large fleet of steamers is now in port loading deals for the British market.

Fresh alewives are being shipped in car loads to Nova Scotia for bait for the deep sea fisheries.

James Patterson, fish merchant, who has been very ill for several weeks, has got back to business.

A small quantity of cheese from the wreck of the Allan liner Castilian came to the market last week.

Practically all of the large sawmills at St. John are now running, and giving employment to many hundreds of men.

Schofield Bros., wholesale dealers in paper, have removed to their new quarters on Chipman's Hill, near Market Square.

Freights on lumber to United States ports are higher than last year, and firm, owing to the destruction of so many schooners along the coast last fall and winter.

Dry goods merchants report an excellent spring trade, and wholesale milliners say the volume of business in their line has been exceptionally active for some weeks past.

The F. C. Colwell Co., confectioners, will remove to the building corner Dock and Union streets, formerly occupied by the White Candy Co. The building will be enlarged.

The Allan liner Mongolian, which sailed on Sunday, was the last winter port steamer for the season. She had to leave several

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Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
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Telephone 645.

LONG ROLLED BACON

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

F. W. FEARMAN CO., Limited
HAMILTON, ONT.

TARTAN TEA

pays you well, and it satisfies your customers because of

Its rich aroma.	Its refined flavor.	Its potent strength.	Its uniform quality.	Its attractive appearance.

BALFOUR & CO. Wholesale Agents HAMILTON

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with good connection with grocery trade throughout Canada is open for additional agencies. Satisfactory references on addressing THE CANADIAN GROCER, Montreal. (18)

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Live Retailers handle **Clark's Meats.**

WHY ? because they SELL.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.
Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

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Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

Ask Your Wholesale House for

NORTHROP'S FIGS

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP, 9 Jarvis Street, TORONTO.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

G. F. & J. GALT PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

42 SCOTT St TORONTO.

cars of freight which will be returned to Montreal for shipment.

The Rhodes, Curry Co., of Amherst, will build the new I.C.R. grain elevator here. The terminal works connected therewith, wharves, warehouses, etc., will be pushed to completion this summer.

Shippers of lumber to transatlantic ports are getting the benefit of lower ocean freights as well as higher prices for deals. A steamer now loading deals for Liverpool gets only 35s. The rate is 10s. lower than it was a year ago.

On April 14 an order for a car of flour was sent to Toronto. On the 18th it arrived here, and on the 19th was delivered. It came by the C.P.R.

Frank White and Leslie White have entered into partnership to carry on a retail confectionery business on King street. The firm will be known as White Bros. Both are experienced in the business.

The St. John river is now open for navigation, though the ice has not all run out of tributary lakes, which are also traversed by steamers in the open season. The river steamers bring a lot of produce and live stock to the north end wharves, making there a market which rivals the city market, and is much patronized by retail grocers and meat dealers.

John K. Storey is a thrifty dry goods merchant who ran for mayor at the recent election and only got 229 votes. But Mr. Storey is not at all disconcerted. He has given the following unique announcement to the press : "Mr. Storey wishes to state that the first year Mr. Sears offered for mayor he received only 233 votes ; Mr. Harris Allan, 186 ; T. H. Hall, 175 ; D. E. Berryman, 112, while Mr. Storey himself received unsolicited 229, and is now offering ladies' fine sailor hats from 25c. up."

THOSE EGGS.

Mrs. Bloggs ordered "fresh eggs" of her grocer. About half of them proved to be bad. Some of them boiled, when broken, nearly drove her guests from the table. Others were unendurable in the kitchen. Mrs. Bloggs called her grocer to account, and he called for a court of inquiry. The court visited his establishment, looked at a number of eggs which were white and clean, and broke several which the grocer handed to them, and found them to be good. They also received the testimony of several persons who averred that they had had good eggs of that grocer. The grocer considered himself and his eggs vindicated. And yet, strange to say, Mrs. Bloggs is not convinced that the eggs she complained of were good, and she has changed her grocer.—Burlington Free Press.

A BRITISH CLERKS' ORGANIZATION

AT the annual meeting of The National Amalgamated Union of Shop Assistants of Great Britain, held in Bradford, England, recently, 49 branches, with a membership of 2,596, were represented.

The president, E. Lomas, Manchester, in his annual address, stated that the organization was strong, and the prospects of their power growing were most bright. The most important question they had to face was the remuneration of female labor. Their attitude must be that wherever women do the same labor as men they must receive the same remuneration for that labor.

The report of the general secretary, James Macpherson, stated that the income of the society for the year was £3,347, as compared with £715 five years ago. There were 86 branches, with a total membership of 3,285. Of these, 1,776 members had joined in the last year. This membership he considered too small, however, in the face of the fact that there are about 1,000,000 workers in the distributive trade of Great Britain, of whom fully 750,000 were eligible for membership. He advocated spending £500 for organization purposes.

Statistics were given, showing that in 114 shops, principally grocery and drapery shops, employing 3,855 persons, 1,357 were living in and 2,498 living out. Of these, 423 worked under 60 hours, 571 worked between 60 and 65 hours, 808 worked between 65 and 70 hours, 1,945 worked between 70 and 75 hours, and 108 between 75 and 85 hours. Of those working under 60 hours, fully 400 were workers of cooperative societies. Systematic overtime was worked in 26 of the shops concerned, and in one case only was the overtime paid for. Twenty-seven of the shops allowed only half an hour for dinner and twenty minutes for tea.

The union's opinion of the living-in system and the long hours in many shops was expressed in the following resolutions : "This conference reaffirms its previous declaration that the living-in system has been perverted into a profit-making department of the distributive trades to the detriment of the physical, moral and social well-being of the shop-workers, and is of opinion that the time has arrived when the union should take active steps for its abolition, and calls upon all shop-workers to protest wherever possible against this substitution of truck as part payment of wage in the place of current coin of the realm," and "This conference calls attention to the unpaid overtime which some workers have permitted employers to exact as a right, and further condemns gratuitous service, and calls upon all shop-workers to organize in order that they may be in a position to abolish a system which the most unskilled laborers have long since refused to submit to." Both of these resolutions were passed without dissent.

The officers for the present year are : H. H. Roper, Lincoln, president ; B. Wilson Bradford, vice-president ; James Macpherson, general secretary. The next annual meeting will be held in Bristol.

THE RETAIL MERCHANT OF 1900

What changes may be looked for within the next few years? This is the query on which all retailers with small capital may well ponder. Already the thoughtful merchant has recognized the necessity for the adoption of safeguards to prevent the loss of capital. It may be said that hard times have made people the more careful of their dimes or that the great department stores in the cities, with their peculiar methods, have made a hole in the small merchant's profit or that it is the ever-extending trolley line or the frequent cheap excursion to the large centres. It may be said that it is the mail-order houses supplying the consumer. But, say what you will, there is no denying the fact that changes have come and that changes are still going on. Let every merchant therefore, fortify his business by adopting the soundest rules. Let him collect his accounts promptly ; let him sell more nearly for cash ; let him meet competition rationally ; let him push profitable goods energetically and restrict his buying to what he can sell, and sell quickly. The necessity of the hour is to make the business pay whatever it is, or else the retailer must prepare to join the wageworkers of the world with whatever grace he can command.—John T. Plummer.

THE DROUGHT IN CEYLON.

Complaints are still being made about the drought prevaling everywhere—on the hills as well as in the low-country. There has been a serious check to the flush in all the tea districts, but opinions differ as to how far the general output will be affected. The frosts in Upper Dimbula have nipped some of the higher tea in the hollows and ravines rather sharply ; and one planter in the Agras, who has had a large acreage of newly-pruned tea caught, is said to have reduced his estimate materially. If the Island's output is to be sensibly affected by the above causes, it cannot but help the tendency towards better prices in the near future by diminishing supplies.—The Times of Ceylon.

ENGLISH ARMY BLACKING

STANDS ALONE.

It has no equal for a lasting polish.
It is a trade winner.

Sold by all wholesale dealers and

The F. F. DALLEY CO. LIMITED

HAMILTON, CANADA.

"Cultivate the best trade, selling only reliable goods."

EVERYBODY RELISHES THEM.

Lytle's "Sterling" Brand Pickles.

Only the best, carefully selected Canadian vegetables are used in the making of these pickles.

Only the best ingredients of all kinds go into the manufacture of these pickles.

Only those who are experts in pickle manufacture and have made a reputation the wide Dominion over are engaged in the manufacture of these pickles.

The Grocer who would keep his trade up to a high standard will always have in stock a good assortment of Lytle's "Sterling" Brand Pickles.

T. A. LYTLE & CO.

"Canada's Greatest Pickle Manufacturers."

124-128 Richmond St. W., TORONTO, CAN.

RIO COFFEE

Large shipment choice bright flinty coffees now in store, ex. S.S. Buffon.

WARREN BROS. & CO.

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First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

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VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH
ARGO
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in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

Cocoas
Coffees
Spices

Manufactured **under** the supervision of special experts for each department, **with** the latest improved up-to-date machinery, **from** the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, **protected** by our standing guarantee. **Returning** profit and satisfaction to the dealer, and **dispensing** health, strength, and happiness to the consumer.

Todhunter, Mitchell & Co,

Manufacturers

TORONTO.

NOT A GUESS—

Blue Label Tomato ..Ketchup

is always the same; in quality is superior to any but "Blue Label." Lagging appetites are improved by this palate pleaser.

Not only months with an "R" but all seasons are the times for using.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

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THE BIG 2

WHAT?

Pure Gold Jelly Powder

Pure Gold Flavoring Extracts

WHY?

BECAUSE their quality is recognized as being superior. They are easi sold, and the grocer makes a good profit.

THEREFORE all up-to-date grocers keep them—push them and sell ther

PURE GOLD MANUFACTURING CO. Limited

TORONTO.

DELUSIONS OF COUNTRY CONSUMERS.

"YOU may bray a fool in a mortar, yet shall not his folly depart from him," and, similarly, the average farmer may be passed through a threshing-machine without losing the curious delusion that country grocers make enormous profits, says Merchants' Review. Other country dwellers besides farmers share in the notion, and, therefore, the supply houses and traveling fakirs with groceries for sale usually find plenty of "suckers" ready to bite.

Somebody, perhaps, has told the country resident that retail grocers commonly make 25c. a pound profit on tea, and he or she supposes that it is a net profit and a fair criterion of the margin earned on the whole stock. They really believe that the Klondyke is a pauper's hang-out, compared to the Golconda and Ophir of the rural storekeeper, and they swallow all sorts of yarns as to the great saving to be effected by buying of some fakir.

Now, the crop of this particular kind of "sucker" never fails; like the crop of beats, it defies all unfavorable influences and can always be depended upon to yield an abundant harvest. The fact that an occasional critic of the general storekeeper or country grocer sometimes tries his 'prentice hand at storekeeping, and ignominiously fails, makes no difference as regards the obstinacy of the delusion that the dealer's profits are princely. The hayseed adventurer always has plenty of excuses very pat. "Excessive competition" is a good, big mouthful, and is often made to answer; or, the excuse is that customers wouldn't pay their debts; anything rather than admit that the margin of profit was low and the work hard, with the management demanding great skill and the utmost vigilance.

Owing to his silence or misleading insinuations the delusion becomes a confirmed mania with the general public, and, besides offering a tempting field to the catalogue houses and traveling fakirs, the grocery business invites other members of the rural communities to try their luck at storekeeping with assurance, after other pursuits have been tried in vain.

AN INVITING ENTRANCE.

It is said that the hallway of a house is an index to its general character and that the tidiness and appearance of the servant indicates the sort of housekeeper by whom she is employed. And may we not say that the entrance to a store; the approach to the counters; the appearance of the desks, indicate the character of the stock and its servic remarks American Grocer.

If boxes and baskets of vegetables lir both sides of the entrance, or the floor crowded with displays of indifferent sort, s that approach to the counter is hampere then customers are incommoded and so u favorably impressed that they will avo frequent repetitions of their visit. Tl entrance and approach to the main counte should be open and scrupulously neat, ar the store so arranged that it arrests tl attention of visitors and invites inspection.

And when before the counter, custome do not like to be greeted by an untidy clerl whose linen suggests the need of a laundr man, hair the services of a barber, ar clothing the work of a cleansing establis ment, or whose address is abrupt or borde on the uncivil.

Let there be plenty of room about tl store entrance and counters; have the he bright and cheerful, the stock well arrange and every feature such as interests and i vites visitors. Then, they will not only g away satisfied, but will talk about the sto and its fine service, and that is the ve best sort of advertising.

H. P. Eckardt & Co. say that Hei pickles and sauces are having a big sale th season.

CURRENT MARKET QUOTATIONS

April 27, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Moutreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are soliciited for publicatiou, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods iu large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamiltou.		St. Johu, Halifax.		Maultoba.	
Dairy, choice, large rolls, per lb	.....	.....	11½	12	12	14	.....	.....
" " pound prints	.....	.....	12	13	17	18	.....	.....
" " tubs, best	.....	.....	.....	.....	16	18	.....	.....
" " tubs, second grade	.....	.....	10	11	14	16	.....	.....
Creamery, tubs aud boxes	18	18½	17	18	19	20	.....	.....
" prints and squares	.....	19½	18	19	20	22	.....	.....
Cheese	.....	11	10	11½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	2 10	2 20	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	.....	.....	75	85	85	95	90	95
Beans, 2's	85	90	80	85	90	95	.....	90
Corn, 2's	90	95	95	1 00	85	95	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	80	85	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	1 45	1 25	1 50	1 70	1 80	.....	1 15
" " 3's	.....	1 45	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	1 45	1 50	1 60	1 65	1 70	.....	1 60
" 3's	.....	.....	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 35	95	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	95	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	75	85	65	75	90	1 00	.....	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	1 35	1 50	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 25	1 50	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Oysters, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 35	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	.....	.....	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	1 40	1 45	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 00	1 10	1 10	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	.....	12	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12⅛	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....		5	4	5	.....	.....
" " ½'s	.....	.....		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	10 00	11 00	10 00	11 00	.....	.....
Sardines	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Scalloped Herrings	1 20	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sance	1 30	1 45	1 20	1 60	...	2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 714's	$	$.....	.....	.....	6 00	6 50	.....	.....
" " 420's, large	5 50	6 50	.....	8 00	6 00	6 50	.....	.....
" " ordinary	.....	.....	6 00	6 50	5 00	5 50	.....	.....
" California Navels	4 00	4 25	3 75	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 25	3 75	.....	.....	.....	.....
Lemons, Messina, new, p. box	1 50	2 25	2 00	2 50	3 00	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 50	2 00	2 00	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	5 00	3 00	5 00	.....	.....
Cranberries, per bbl	7 00	8 00	6 50	7 00	9 00	10 00	.....	.....
Sweet Potatoes, bbl.	3 50	4 00	.....	4 00	.....	.....	.....	.....
Malaga Grapes, per keg	9 00	10 00	.....	.....	6 00	7 00	....	.....
Egyptian Onions, about 100 lb.	.....	.....	2 75	3 00	.....	.....		.....
Bermuda Onions	.....	.....	2 00	2 25	2 25	2 50	.....	...
Filberts, per 100	3 25	4 00	4 00	4 50	.....	3 50	.....	.....
Grapples, each	.....	.....	17	25	.....	.....	.....	.....

SUGAR

Granulated (St. Lawreuce, Redpath)	$4 50	$4 55	...	$4 68	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 63	.....	4⅜	.....	.....
Paralump, bbls. and 100-lb. bxs	.....	5 60	.....	5 78	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 88	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 55	.....	.....	.....	7
Powdered, bbls	.....	5 05	5 12½	5 45	5¾	6	.....	6¾
Lumix	.....	4 40	.....	4 48	.....	.....	.....	.....
Cream	.....	4 4	.....	4 48	.....	.....	.....	.....
Extra bright	.....	4 35	.....	4 38	3⅝	3¾	4½	4⅝
Golden coffee	.....	4 25	....	4 28	3¼	3½	.....	.....
No. 3 yellow	.....	4 05	.....	4 18	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 95	.....	4 08	.....	.....	.....	.....
Standad	.....	3½	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Cut nails, base	.....	2 55	.....	2 55	.....	.....	.....	.....
Wire nails, base	.....	2 05	.....	2 05	.....	.....	.....	.....
Annealed wire, per 100 lb	.....	2 90	.....	2 90	.....	.....	.....	.....
Galvanized Steel Wire (oiled and unnealed, etc.), base	.....	2 50	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	49	.....	52	.....	.....	.....	.....
" boiled	.....	52	.....	55	.....	.....	.....	.....
Turpentine	.....	85	.....	83	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Maultoba.	
Dark	.....	1¾	....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	29	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 40	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 50	2 80	2 95	.....	3 25	....	...

CANDIED PEELS

Lemon, per lb	.....	.....	11½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citrpu, "	.....	.....	17½	19	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	11½	12	13	14	.....	15
" limed	.....	.....	.....	.....	10	12	.....	.....
" held or cold stored	.....	.....	.....	.....	10	12	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	...
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" " ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¼	6	5½	6	5½	6	6	7
Figs, 10-lh. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	10	11	10	12	.....	.....
" " 50's	.....	.....	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.....
" " 80's	.....	7	6¾	7	7	7½	.....	.....
" " 90's	.....	6	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4⅛	4	4½	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	5	5	5¼	.....	.....
" Selected	.....	5⅜	5½	6	6	7	.....	.....
" Layers	.....	5¾	6	6½	5¾	6	8	8½
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7¾	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	5½	6	5½	6	.....	7
" " evaporated	9	9½	9¼	9½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	19	20	16	18	.....	.....
Peaches	.....	.....	17	17½	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	6¾	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	10½	11	10½	11	.....	.....	11¼	12
Rolls	.....	9	7¾	8	9½	10	.....	10½
Hams	10½	12	10	10¼	10½	12	.....	11½
Shculder hams	.....	10	7½	7¾	8	9	.....	9½
Backs	.....	.....	10¼	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	.....	14 00	13 50	14 00	18 00	17 00
" short cut	.....	.....	.....	15 00	14 75	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 50	13 00	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 00	13 00	.....	.....
Lard, tierces, per lb	....	6½	6½	6¾	6½	6¾	9	9½
Tubs	6¾	7	6¾	7	6¾	7	.....	.....
Palls	.....	.....	7	7¼	7	7¼	.....	9
Compound, Palls	5	5½	5½	8	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	.....	7½	.....	7¼	.....	.....

An Old Line under a New Name.

Hereafter **BRANTFORD PREPARED CORN** will be sold under the name

"CRYSTAL MAIZE" CORN STARCH

and will appear in a handsome new package.

The quality will be, as heretofore, the purest that can be made, only the best grade of White Southern Corn, and Pure Crystal Water being employed in its manufacture.

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	..	...	22	25	24	28	.....	... ..
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.... .	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.. ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	10½	12½	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.... .	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 90	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	. ....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	18	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Ma and	
Canadian	.....	12	.....	13½	15½	16½	.....	
Sarnia water white	12	13	.....	15	16½	17½	.....	
Carbon safety	.....	17	.....	.....	.....	.....	.....	
American water white	17	17½	.....	16½	18	18½	....	
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12	$0 60	$0 12	$0 60	11	40	.....	
Caddies Paking, Kalsow	14	40	18	50	15	40	.....	
Indian—Darjeelings	35	55	35	55	30	50	.....	
Assam Pekoes	20	40	20	40	18	40	.....	
Pekoe Souchong	18	25	18	25	17	24	.....	
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	
Pekoes	20	30	20	30	20	30	.....	
Pekoe Souchong	17	35	17	35	17	35	.....	
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	
Half-chests, seconds	17	19	17	19	.....	.....	.....	
" thirds	15	17	15	17	.....	.....	.....	
" common	13	14	13	14	.....	.....	.....	
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	
" seconds	16	19	16	19	.....	.....	.....	
Half-boxes, firsts	28	32	28	32	.....	.....	.....	
" seconds	16	19	16	19	.....	.....	.....	
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	
Choice	32	36	32	36	.....	.....	.....	
Finest	28	30	28	30	.....	.....	.....	
Fine	25	27	25	27	.....	.....	.....	
Good medium	22	24	22	24	.....	.....	.....	
Medium	19	20	19	20	.....	.....	.....	
Good common	16	18	16	18	.....	.....	.....	
Common	13	15	13½	15	.....	.....	.....	
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	
" " Oolong	14	15	14	15	.....	.....	.....	
" " Gunpowder	16	19	16	19	.....	.....	.....	
" " Siftings	7½	11	7½	11	.....	.....	.....	

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	$1 55	.....	$1 55	....	
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	
" half grained	.....	.....	.....	1 40	.....	1 40	.....	
" quarter, jam	.....	.....	0 90	1 08	0 90	1 08	.....	
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	
" " 1	.....	.....	.....	7 00	.....	7 00	.....	
" " 2	.....	.....	.....	6 00	.....	6 00	.....	
" " 3	.....	.....	.....	5 00	....	5 00	.....	

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Prices Current.

THE CONSUMPTION OF COFFEE.

THERE is "food for thought" for Indian coffee planters in remarks made by Mr R. E. Johnston in a letter to The London Grocer. Mr. Johnston, after noting that the board of trade returns show that the amount of coffee taken for consumption in the United Kingdom during the last three years has been as follows, viz.: In 1898, 12,540 tons; 1897, 13,424 tons; 1896, 12,400 tons, remarks: "About 40 years ago the figures were: In 1861, 15,792 tons; 1860, 15,926 tons; 1859, 15,398 tons. The population of the United Kingdom has increased from 29,070,000 in 1861 to 39,824,000 in 1897 (according to the Registrar General's estimates). Thus, in 1861 the consumption of coffee in the United Kingdom was equal to 1 21-100 of a lb. per head, whilst by 1897 it had fallen to 70-100 of a lb. per head." He then proceeded: "It is not unnatural that those who are interested in the coffee trade should try to find out the cause of such a remarkable decrease. We know that the production of coffee has increased very much, and I am informed that, in consequence of the low range of prices, which this increase has led to, pure roasted coffee is now being retailed in Germany (where the duty is rather higher than it is in the United Kingdom) at the equivalent of 9d. per lb. Perhaps some of your readers may be able to tell us the lowest price per lb. at which pure roasted coffee can be bought by the consumer in this country. I see that the deliveries of Brazil coffee (the cheapest coffee produced) for home consumption from the port of London were: In 1898, 1,062 tons; 1897, 1,500 tons; 1896, 1,350 tons. It would be interesting to know at how many grocers' shops a buyer could get a pound of Brazil coffee if he were to ask for it. No doubt the low price of tea has affected the demand for coffee, but I cannot help thinking also that the home trade in coffee is being throttled by high retail prices and by the sale of mixtures instead of pure coffee."

No mention is made of the competition of cocoa, and here, we think, Mr. Johnston overlooks a very important point. What we specially wish to note, however, is the remarks about the retail prices of coffee. We have given one or two American quotations of late, which show that coffee is retailed in the United States at much lower prices than in England. At the same time, we cannot shut our eyes to the probability that if lowness of price be resorted to as a means of stimulating the consumption of coffee, India will gain very little—if, indeed, she does not lose—and Brazil and other producers of "cheap" coffee will score all the tricks.

OLD TEA IN CEYLON.

C. Spearman Armstrong, one of the pioneers of tea in Ceylon, informs The Ceylon Observer that his 23-year old tea fields in Maturatta have continued, without manure, to give as good crops now as 15 years ago, namely, an average of 600 to 700 lb. per acre. Mr. Armstrong has seen nothing of blights in his own high district, though he has heard a good deal of them elsewhere. He agrees, however, that probably Ceylon is approaching its maximum crop of tea—that future crops may run between 120 and 130 million lb. averaging about 125 millions.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

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THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA
Wholesale Quantities Only.

E. FIELDING,
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THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
In labelled Tins.
14 lb. Boxes.
SPECIAL AGENTS
For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba Buchanan & Gordon, Winnipeg.

SPRING IN BRITISH COLUMBIA.

THE PROVINCE, Vancouver, in its issue of April 6, contains the following interesting reference to the advent of spring in British Columbia :

It is pleasant to turn from the terrors of political strife and the consideration of sawmill sites and railway charters occasionally, to pay some attention to the mystery of unfolding spring. While winter has not yet relinquished its grip on the world in the east, here in British Columbia we are well on towards summer. The trees are in leaf, the flowers are in bloom, the birds are mating and the big snow fields are gradually disappearing from the mountains. The advance is so rapid that one can almost see the buds bursting and the leaves uncurling. Certainly, each day's growth and development can be easily noticed. The green tints become more pronounced with each passing hour, and, although things are not as far advanced as they were a year ago, it is practically only a matter of days before the virgin spring will turn to glorious summer. In British Columbia these things happen at a bound. The seasons have little of dawn and twilight. The winter of yesterday is spring to-day. To-morrow summer comes, and, with the "slow, reluctant feet," of which the poet told us, but with the calm assurance of a young woman who knows her way and is not afraid to take it.

To those who are accustomed to the rigors of an eastern winter the mild climate of British Columbia is a revelation. Notwithstanding the fact that the "winter" which has just left us was an unusually severe one there were probably not more than a dozen occasions when heavy overcoats were required. On the overwhelming majority of occasions waterproofs and light spring overcoats afforded sufficient increased protection. For a month or more not even these have been necessary. Pedestrians have gone around without extra clothing of any kind and have suffered no inconvenience. Those who have lived in the east, sneezing and freezing from October to May, would think this pleasure enough in itself to make life worth living and that everybody should be happy and contented, but we have our little grumbles and troubles here the same as elsewhere. That is human nature. No matter what a man has, there is always something lacking, and perhaps he never finds it this side of the peaceful grave.

THE MAN WHO SUCCEEDS.

I saw two men playing billiards, says a writer in Brains. One played to attract attention by the spectators ; the other made no fancy shot, but pulled out every count in sight. He won the game. I witnessed a game of football. One fellow on the losing side was a gallus chap. He waved his hands gracefully, and when his team was applauded he bowed and saluted the grand stand. At the end of the game I heard that they would have won but for the poor playing of the gallus chap. I know a salesman who attracts many girls to the store where he works. They love to stand and talk with him—he is so witty. They listen and giggle. The proprietor tells me he is the poorest clerk in the store. I notice, wherever I go, that the fellow who is bent on attracting the most attention to himself is not the fellow who succeeds. I notice the fellow who has wood to saw and saws it is always in demand.

TALLOW PASTE-SOAP.

To prepare from tallow a solid paste-soap, smooth and of good texture, the following proportions, according to Oil and Colorman's Journal, are taken :

Tallow 200 parts, cocoanut oil 100 parts, are brought to the boil along with 180 parts of 10 deg. soda lye, and when combination has ensued, 140 parts of 20 deg. soda lye are added by degrees, boiling meanwhile continued.

After the second quantity of lye has combined with the soap, about 180 parts of 25 deg.—26 deg. soda lye are run in, and the soap is fitted, to a slight touch, with 26 deg. lye.

At this stage it will boil very thick and viscid, and must, therefore, be salted out with 20 deg. Be. brine, so that a sample taken out with the knife will break short off, and no longer draw out in threads. This point is an important one, since the soap, if not short enough in the grain, will cut unevenly, although it may be solid enough. If the requisite shortness of fracture and cohesion of the soap, when dropped on a glass plate be not attained, a little more 26 deg. lye must be added. The pan is then covered up and kept warm over night ; next day, the inch or so of scum on the surface is skimmed off and the soap is transferred to the frames, where it is again crutched.

POTATOES IN CANS.

At Mayville, Mich., there is a potato canning factory which has a capacity of 300 bushels per day. The potatoes are washed, then steamed, then mashed and forced through a sieve, making them stringy, then dried and placed into square tin cans, eight inches each way. A can will contain a half bushel and weighs about five pounds. In this way, 3,000 bushels can be shipped in a freight car, while in the old way a car contains about 500 bushels. The potatoes are not affected by heat or cold, and can be held from one season to another without damage. They may be cooked in any style to suit the taste. —Trade.

Imported polished Patna rice is in stock with H. P. Eckardt & Co.

THE HUM AT ATLIN.

A snecial correspondent of The Provinc writing from Atlin, under date of March 2 has the following to say of the distric Things are beginning to hum here and the is no doubt but that there is gold in almc every creek. I am of opinion that Atl will, this fall, surprise the world by its ou put of gold. We are all feeling hopefi but nothing can be said definitely of o prospects, for gold is where you find it, a not where you want it. I would advise coming in to pass the Customs offices fir otherwise they will be compelled to pay du at Log Cabin, on the way in. If Vancouv merchants want their share of the trade th had better open branches immediately, Skagway is now getting the big end of and Seattle is making a big bid for a sha It is, however, a mistake for anyone to b supplies at Skagway, for they can be pu chased here for less than the cost of hauli them in.

MAPLE SUGAR BY ELECTRICIT

The Riverside Corner correspondent The Windsor, N.S., Journal writes : "W are all looking forward to a big time at M Brison's next week. Mr. B. always mak a party in sugar-making time, and it is t grand occasion of the season. He has l camp fitted out in the most approved sty Everything works by electricity. He has series of wires running from the trees to t camp, connecting each tree, and by pressi the button the tree is forced to yield up h wealth, and when it reaches the camp it first-class syrup, and by adding a hea current it reaches the camp sugar. He now working on an improvement th when the sugar market is low, he c reverse the machine and send the sap ba into the tree again until sugar advanc which will give him complete control of t sugar market."

E. B. EDDY CO. MAKING BRUSHE

The E. B. Eddy Co. has begun the ma facture of brushes, for house, outdoor a stable use. The company has secured right to make brushes for Canada similar those made by a large factory in Frederi Maryland. Modern machinery from t place has been installed.

The fibre used in the brushes is of finest Tampico, manufactured out of bark of trees, and comes from Florida.

Although many designs are being ma at present, new ones will be added as quired by the trade.

The first shipment was consigned Toronto the other day.

THE COLOMBO TEA SALES.

THE first thing that strikes one on entering the Colombo salesroom at the Chamber of Commerce is the comparative quiet with which the proceedings are conducted. The room is airy, well ventilated and cool, with Japanese punkahs in full swing, and there is no crowding. Bidders sometimes speak in an undertone, but their voices are instantly spotted, and swept up into the continuous flow of the sellers' auctioneering harangue. To anyone accustomed to the tea sales at Mincing Lane there is, of course, something lacking in the excitement of the proceedings. Of the latter, I attended two at home not long ago, the second time with Mr. William Somerville himself, who also kindly accompanied me on this my first visit to the Colombo salesroom, and by

RUNNING OVER THE NAMES

of those present, greatly added to one's enlightenment on the personel engaged in capturing the various breaks and grades that were put up and bid for with eagerness, deliberation or sometimes distinct indifference. At Mincing Lane, men stand in a throng around the auctioneer's desk, the biggest buyers nearest, every desk in the room being crammed—the majority of the company, it is true, being lads who have come to take down the prices for the papers or for firms other than those represented in the room. There the London auctioneer's task is vastly more trying, and to pick out the first voice among six that are roaring together like a hurricane is no simple matter. Here in Colombo, too, there is more time for conversational remarks.

QUITE A LITTLE SPAR

being raised now and again over some abnormal bid or point of sale with which a bidding-claimant happens to be dissatisfied. Of course, at home, the interests concerned and the consignments dealt with are vastly more immense, so it is scarcely to be wondered at that the business proceeds with far more continuous briskness. However, under the conductorship of Mr. W.E. Drury, of Messrs. Forbes & Walker, this contrast was not so marked, and the largest of the three sales lists was tackled with the greatest despatch. One of the largest, if not the largest, prices among those in to-day's sale was that fetched by Palmerston Broker Orange Pekoe, namely 79c.; 77c. was given for the same grade of tea from Fetteresso, while Queensland (another of the Palmerton Co.) fetched 76c. Inverness broken Pekoe was offered at 65c., but not sold, 60c. being the nearest bid. In Mr. E. John's list, 76c. were given for Mount Everest B.P. and 63c. for its Orange. St. John's B.O.P. was started at 70c. and knocked down at 77c.; for Orange Pekoe of the same estate the price given was 66c.; for Pekoe 51c., and 45c. for Pekoe fannings. In Somerville & Co.'s list, Dalhousie O.P. fetched 55c., X.Y.Z. broken Pekoe 54c., and Woodthorpe do. 51c. These were the chief prices among the larger breaks.

Most of the bids were made and won by Mr. F. F. Street, who seemed always ready to step into the breach when bidding flagged, or to meet a piteous appeal from the desk, such as: "What, only —c.? Oh, I can't sell. I'll take——(perhaps 1c. higher). Mr. Garrett was there buying for Lipton, but his bids were by no means overfrequent. Mr. Croll, for Messrs. Crosfield, Lampard & Co., bid very little, on the whole, but generally

DESTROYED THE COMPETITION

with a bold and well-timed offer whenever there seemed a certain hesitancy in the room to advance as far as the shadowy boundary lines of market value. As far as I could learn, the market was, if anything, rather better than usual, one bidder averaging something like a 2c. rise on that of last week. To turn to the lighter side of the proceedings, the following will give a selection of the remarks that passed aloud, here and there :

At one point a break of 2,340 lb. in the catalogue was announced to be only 270 lb. "Why don't you correct the catalogue?" called one. "I'll send it to you to correct next week!" returned Mr. Drury. "All in Venesta packages!" said the auctioneer, in putting some B. P. fannings of Kennington for sale. Later on the question whether they were packed in Venesta was considered so important that Mr. Drury was requested to send a clerk to telephone an inquiry as to the chests used. The tea was Nahalma broken Pekoe. "I'll give you 45c. if they're not in Venestas!" was one exclamation.

A FINISH-UP BID

of 41c. for Clunes' Pekoe made the room musical, or the reverse—for several notes were blended in a discordant whistle. For O.S.S. an offer of 40c. being successful, a non-bidder shouted across "Don't sell without seeing me." Over Lamiliere teas business was proceeding so rapidly that several were unaware exactly which lot was being dealt with. "Where are you now?" called one. "Pekoe!" was the reply. "What did you do with the Pekoe Souchong?"—"You bought it at 42c.!" was the crushing rejoinder. When things were going to sleep a little, and someone, missing a bid he thought was his, gave vent to his feeling a little, he fetched a sharp retort from the person reflected on. "Oh! Oh!" said a few. "Well, I won't stand that from anybody," the injured one replied. "No, don't," went the chorus. "Knock him down. Sit on him. Jump on his chest!" and so on ad lib.

Even to an outsider the Colombo tea sales are far from dull —Ceylon Observer.

How To Make Money

HANDLE ATTRACTIVE GOODS.
KEEP YOUR SHELVES NEAT.

Brighten up your Store with . . . .

Art Mustard
Art Ceylon Coffee
Art Extracts
Art Spices
Art Baking Powder

THEY HAVE NO EQUAL.
QUALITY SIMPLY SUPERB.

We have 7 designs in new labels for baking powder under private brands, all most handsomely lithographed in 7 colors and gold; these designs are owned and controled by us. Write for Quotations and Samples.

MAYELL & CO. - - TORONTO

MANITOBA MARKETS.

WINNIPEG, April 24, 1899.

THE weather is very fine and warm, and seeding is now pretty general. The wheat market is excited and fluctuating as the bad reports from Kansas have been more than confirmed. It is almost impossible to quote any price that would be likely to be correct when this gets into print.

A new departure in the business world has been the visit of the representatives of Ontario and Quebec fruit houses, endeavoring to dispose of the stock of the three incoming steamers from the Mediterranean. This would indicate that more and more the men of the east are looking to the west for their market. The consumption of oranges and lemons is always very large at this point.

TEA—Ceylons are higher with every indication of a firm and steady market. From reports it would appear that there will be a difference in the opening price of from 1d. to 2d. per lb. on these teas (ordinary medium grades). Representatives of the various houses that have visited the city all assured buyers that the prices were firm and likely to advance. In China tea, direct orders with limits are now being given, but it is impossible at present to say how the market will open as it is always largely affected by the Russian demand. Japan shows nothing new to report as no large offers have been made. Several sales have gone through at prices ranging very much the same as last year.

COFFEE—Market slow and dull. No. 5 Rios, from 8¾ to 9c.: extra fancy Arabian Mocha, 30c.; extra fancy Java, 33c.

SUGAR—There has been an additional advance of 5c. per 100 lb. by refiners, but so far the price has not advanced here and quotations are still at 5⅛c.

CEREALS—Beans are offering very freely, but price is maintained and $1.40 is asked for first-class hand-picked. Rolled oats are without change. Pot barley has declined and new stocks are quoted to arrive at $2.40.

CANNED GOODS—The market is much the same as last week. Tomatoes are really selling here below their market value. Well-known brands are quoted by some houses at $2.30, others $2.25, while less notable brands run as low as $2.15. Peas are $1.95 for Marrowfats, and $2 to $2.25 for sifted. In corn, ordinary brands, $2.30, but St. John Valley corn is quoted at $2.50.

CANNED MEATS—The competition is very keen here at present, and it would appear that (freight added) they are being sold lower here than at any point in Canada. Of course, the range of brands is so large it is difficult to quote prices, but for choice American brands the following is correct: Corned beef, 2-lb. tins, $2.65; 1-lb. ditto, $1.50; brawn, 2-lb., $2.25; pigs' feet, $3; roast beef, 2-lb. tins, $2.65; 1-lb. ditto, $1.50; lunch tongue, 1-lb. $3.30; 2-lb. ditto, $6.25; 1½-lb. ox tongues, whole, $9 50; 1-lb. chipped beef, $2.75.

DRIED AND EVAPORATED FRUITS—The feeling in evaporated apples is for higher prices, though 11c. straight is still quoted. Dried apples have shown a tendency to decline. A few cars are due to arrive, and are quoted from 7½ to 8c. It is likely, however, that these cars exhaust the possible supply. Californian apricots are clearly out of the market at the prices asked. They would be worth 19c. laid down here at the present time, and that price is prohibitive. Peaches are also scarce and high. Unpeeled are quoted at 14 to 15c. In peeled, none are offering, but, at any rate, there would be little sale for them if the price was in proportion to that of unpeeled. Prunes are firm, with slightly higher tendencies. Quotations run from 5½ to 9c., according to size and quality. Pitted plums range from 8½ to 9½c. Usually, the demand for these goods has not been large, but, owing to the very high prices of apricots, peaches and nectarines, there has been a considerable run on prunes and pitted plums, and the prices are better and the sales larger than ever before. In raisins and currants, the demand is normal and prices are without change. Cooking figs are cheap, and, though the sales are fairly large, the market is weak.

HONEY—Comb honey is scarce, and buyers are anticipating difficulty in filling requirements for strictly first-class comb. One house received an importation of 5,000 lb. the other day, but were warned that no more could be had. Dealers think it probable that they might have to go to California to replenish their stocks.

CHEESE—Market dull, with no change in price. A few cheese factories are open, but no new cheese will be delivered for some time; in fact, the dairy commissioner is using every inducement to persuade factory men to keep unripened cheese off the market.

EGGS—The market is peculiar. Although so very scarce last week the price did not advance as high as might have been looked for. The feeling now is more easy, and it is likely that from this on prices will be more reasonable. Dealers are offering 16c. Winnipeg.

BUTTER — The situation has changed very little. Small lots of choice dairy butter bring 16 to 17c.; separator made in bricks is worth 20c. Medium and low-grades are now asked for, and, when sold at all, prices are on a sliding scale.

CURED MEATS—Are without change.

GREEN FRUITS—Little change to report. Retail houses are showing cherries and asparagus to-day, but wholesale houses have not touched them yet. Strawberries went as high as $8 and $8.50 during the week, but are lower to day, and are quoted at $7.50 for the case of 24 boxes that retai at 60c. Oranges have not changed in price. Quite a few Tangerines have been on this market during the past two months and wholesale men report them as growing in favor. They are so sweet and with such a full flavor that it would seem they only need to be known to be more freely appreciated. Bananas are arriving in car lots so freely that they are somewhat of a drug on the market, and prices have gone down from 50 to 25c. per bunch. Quotations to day are $2.25 to $2.50.

SOME FOOLS.

WHILE I was quite young I "got job" with a one-horse grocer in large city. I had ideas of my own and, having actually become a factor in th selling of good products, I decided to pu into play some of my grocery thoughts an fancies. This grocer was one of thos individuals commonly tagged as slow. Hi 2 x 4 grocery didn't come up to my youthfu ambition at all. I liked to look out on th street—so I surprised the windows. Of a things that make against a store, dirt show-windows are among the worst. M next attack was on the shelves. "Th boss" called my attention to a mistake was making. Putting on a groceristic front, he showed me the error of my way I was cleaning the shelves from bottom up As fast as I cleaned a row of oysters an persimmon cans I made them dirty again I had the right idea in my head, but I didn use it right.

That's the way with hundreds an hundreds of advertising merchants; the advertise, but they are not doing the thin in the right way. 'Twas only to-day that saw a holiday ad., with old fat Santa Clau much in evidence. This was in a large daily paper dated February 22, 189 That's a case of throwing dust on dollar Run that advertiser down, and he will te you either that "advertising doesn't pay, or that he "just does it to encourage th poor publisher." If he says advertisin doesn't pay, I'll agree with him if he wi amend the statement to read: "The kin of advertising I do doesn't pay." If h practises philanthropy in the guise of givin out advertising, I want to say that he fearfully unwise. A man would better b charitable in a direct and open manner-give what he wants to give and let it be matter of itself—than to get it all mixed u with his business and make a mark of hin self.—Geo. B. Forrester in The Advertisin World.

We are here to stay.

We have pleasure in announcing to the trade that we are moving our Toronto Wholesale Grocery business from 45 Colborne Street to

NO. 9 FRONT ST. E.

(Smith & Keighley's Old Stand)

Where we will be ready for business on Monday, May 1st. We want the trade to help us boom

Jersey Cream Baking Powder,
Standard Teas, in tins,
Maravalla Coffee, in tins,

COCOANUT--all grades.

IT WILL PAY YOU TO PUSH THESE LINES AS WE ALWAYS STUDY YOUR INTERESTS BY MAINTAINING A FAIR PROFIT.

A snap for MAY--GOOD RED SALMON

$4.25 per case of 4 doz.

OUR STAFF.

Toronto Travellers : Mr. N. J. McNicholl, Mr. I. C. Pearson, Mr. Harry Field.
Hamilton Travellers : Mr. Paul E. Lumsden, Mr. Fred H. Lumsden.
Outside Travellers : Mr. F. A. Crothers, Mr. W. H. McWatters.
Toronto Manager : Mr. Arthur Lumsden.
Hamilton Manager : Mr. Fred H. Lumsden.

LUMSDEN BROS.

Wholesale Grocers and Manufacturers

34 McNab Street, HAMILTON.

No. 9 Front St. East, TORONTO.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

EVAPORATED APPLES STRONG.

TELEGRAMS received from the west to-night indicated a strong market there for prime evaporated apples. Orders were received late this afternoon for several cars at 8⅞c. for prime f.o.b. New York and were filled, but the holders declined to go on at that figure, demanding 9c., although at 8⅞c. several more cars could have been promptly sold. Stocks on the spot are reported to be closely controlled and the holders appear to be indifferent sellers. The demands from western buyers are said to be causing an upward tendency, notwithstanding the indifference of eastern buyers.—New York Journal of Commerce, April 22.

CALIFORNIA RAISIN SITUATION.

Regarding the raisin situation on the Coast, The California Fruit Grower says in its issue of April 15: "There has been a fair inquiry and movement. Quite a number of cars of unbleached sultanas have gone forward to Europe at the 3¼c. rate. The Griffin & Skelley Co. shipped six cars to Hamburg, Germany. There is a good consumptive demand for the cheaper grades. Eastern reports indicate a firm market and light stocks. The California Raisin Growers' Association has been incorporated, and is in practical working order. The commercial packers have, with one or two exceptions, signed the new contract, and the completion of the association now depends upon the growers themselves, and they have until May 1 to sign up the necessary 80 or 90 per cent. Several large grower packers, who would not sign last season, have signed, and the association management feels confident of securing the required acreage. In that event, the California Raisin Growers' Association will be an assured fact for the next two years at least. If properly conducted, there can be no doubt as to the great benefit the association will prove to the raisin industry."

SALMON CANNING BEGUN.

The San Francisco Trade Journal, of April 14, says regarding salmon: "Fishing and canning is the order on the Sacramento, but so far the run has been light. The grade of fish is said to be good as to color and solidity of flesh. On the Columbia the season opens Saturday, but it is not likely that much will be done before towards the middle of next week. Preparations have been made for more fishing, but it looks as if gill-netters will have the advantage this season, for the water promises to be high. If the latter is realized the fish ought to average larger in size, in which case it will take fewer to make a good sized pack. There promises to be considerable competition between buyers, particularly if the run should not be above an average. It is reported that cold-storage men will pay an advance over canners so as to secure the more desirable sized fish for Eastern markets. At this writing it is hard to learn what prices are to be paid, for it is said that the combine is waiting for the first move from outsiders, while the latter are waiting for the combine, but it looks as if 5c. will be the basis for chinooks. Since writing the above we are advised that the price of fish on the Columbia river has been settled on at 5c. Confirmed sales of chinook, canned, are reported on the basis of $1.25 f.o.b. river for talls. How this can be done so as to make anything but a loss and pay 5c. a lb. for fish is more than we can figure out."

CALIFORNIAN PRUNE SITUATION.

The principal feature in the Californian prune market is the renewed inquiry from European exporters. The report that the French crop has been seriously damaged by late frosts, coupled with the statement that handlers in France have recalled stocks held in England, Germany and elsewhere on the Continent on commission, has, it is stated, caused European and English buyers to again turn their attention to Californian goods. There have already been sales made of several cas to go to Germany, and negotiations are said to be pending for the purchase of a number of additional cars by exporters, but the conclusion of the transactions has been delayed, we understand, owing to the difference in views of buyers and sellers. There are said to be other and quite numerous export inquiries, but, in view of the comparatively limited stocks on the spot, no large business, it is held, is likely to occur whether buyers finally come up to sellers' prices or the latter agree to accept the bids of buyers.

The spot demand for Californian prunes is fairly active, but it is of a hand-to-mouth character, and jobbers seem to be doing most of the business, and the market is somewhat unsettled in consequence of offerings of inferior rejected goods. The large sizes of prune fruit are reported to be in small supply, and there is not much of the smaller fruit to be obtained, we understand, from first hands either here or on the Coast. Mail reports from California are to the effect that the effort to get higher prices on stocks remaining there has not met with much success. The California Fruit Grower, in its issue of April 15 says that the f.o.b. price on that date was 3¼c. for outside stock and 3½c. for Santa Clara fruit. The four sizes are said to be practically exhausted on the Coast, and what remains are being held for the regular trade, sellers rejecting all bids from speculators.

According to mail advices from California just received here, the proposed prune combination has not yet been launched. A private letter from San Jose says that the fruit union people are working hard to make the combination a success, but as yet there is not much to show as a result of their labors. The writer says further: "Whether they (the fruit union) will be able to hold enough growers in line to make the thing a success remains to be seen, although they claim to have received much encouragement for their efforts from New York correspondents."—New York Journal of Commerce

ALMONDS IN LONDON.

London stocks of Jordan almonds on April 1 were 14,065 boxes and 87 packages compared with 9,386 boxes and 258 packages at the same time last year. Of Valencia almonds there were 7,538 boxes on April 1, against 5,612 boxes at the same date last year and 6,566 boxes in 1897.

AN INJUDICIOUS "AD."

A Brockton (Mass.) grocery store, according to an exchange, has been advertising once in a while a "barrel of ginger snaps for 25c." The day after one of the "ads." appeared, a woman drove up in a democrat wagon, which she proceeded with some trouble to back up in front of the store. After she had arranged everything satisfactorily she went into the store and asked for a barrel of those ginger snaps. When one of the clerks handed her out one of the little imitation barrels in which they come, she was highly indignant, and marched out without purchasing.

SAMPLE-ROOM ACCOMMODATION WANTED.

Commercial travelers are frequently heard to complain about the lack of sample-room accommodation at many points throughout the country. Travelers sometimes have to wait two or three days before they can secure a sample-room, in cases where several travelers arrive at one time and have to wait their turn. At several of the larger towns it would be a profitable investment for some enterprising citizen to have a few good sample-rooms fitted up. The travelers would be glad to pay for a room in preference to being obliged to wait a length of time when the rooms in connection with the hotels are engaged. At points like Brandon, Portage la Prairie, Calgary, Prince Albert, etc., it would probably be found a profitable investment for some resident to fit up a few good rooms for the commercial men.—Winnipeg Commercial.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancouver, Victoria, St John's, Nfld. Quebec.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

FRANK Parker, general merchant, Adelaide, Ont., has assigned to D. M. Cameron, London.

Max Winter, general merchant, Grand Mere, Que., has assigned.

Eliza J. Feir, grocer, etc., Cobourg, Ont., has assigned to Wm. Bennett.

J. N. Laird, general merchant, Foxboro, Ont., has assigned to J. E. Hay.

Eusebe Pelletier, general merchant, Etchemin, Que., has compromised.

F. A. Blouin, general merchant, St. Marie (Beauce), Que., has assigned.

P. Sirois, general merchant, Riviere St. John, Que., has effected a compromise.

E. Brammer, general merchant, Sharon, Ont., has assigned to John Ferguson, Toronto.

D. J. McDonald, general merchant, Bridgeport, N.S., is offering 50c. cash on the dollar.

Henri Roberge, general merchant, Ste. Varsite Station, Que., has compromised at 40c. in cash.

O. Ricard, general merchant, St. Valere du Bulstrode, Que, has compromised at 60c. on the dollar.

Alex. Stuart, grocer, Port Colborne, Ont., has assigned to Frank A. Stuart, and a meeting of creditors will be held on May 1.

PARTNERSHIPS FORMED AND DISSOLVED.

Partnership has been registered by The Canada Vinegar Co., Montreal.

The Oriental Tobacco Co., Montreal, has registered partnership.

N. Lapointe, grocer, Montreal, has admitted his sons under the style of N. Lapointe & Fils.

Daoust Freres, grocers, Montreal, Que., have dissolved, J. B. V. Daoust continuing under the same style.

John J. Ryan and Andrew Laing have registered partnership under the style of The Montreal Canning Co.

Messier and Leduc, grocers, St. Hyacinthe, Que., have dissolved, Honore Messier continuing alone in his own name.

Barker, Miller & Gardiner, grocers, etc., Macleod, Man., have dissolved, E. C. Miller retiring. The style is now Barker & Gardiner.

Thompson & Scott, general merchants, etc., Shubenacadie, N.S., have admitted J. A. Ervin, under the style of Thompson, Scott & Co.

John Campbell and Agnes M. Dunton have registered partnership under the style of Campbell & Co., general merchants, Richmond, Que.

J. P. Beauchamp, general merchant, Qu'Appelle Station, N.W.T., has admitted J. A. Longpre under the style of J. P. Beauchamp & Co.

McDonald & McGillivray have been succeeded by Daniel H. McGillivray and Edward McIntosh under the style of McGillivray and McIntosh, general merchants, Antigonish, N.S.

SALES MADE AND PENDING.

E. T. Girard, grocer, Montreal, has sold out.

Elie Gauthier, grocer, Valleyfield, Que., has sold out.

J. P. Lemon, general merchant, Churchill, Ont., is advertising his business for sale.

The stock of C. W. Stone, grocer, Westmount, Que., has been sold at 52c. on the dollar.

Deckett & Co., grocers and tea dealers, Edmonton, N.W.T., have sold out their grocery business.

The assets of Louis Turcotte, tobacco and cigar dealer, St. Hyacinthe, Que., have been sold at 55c. on the dollar.

The stock of A. Spenard, general merchant, St. Jean de Chaillons, Que., has been sold at 57c. on the dollar.

The general store stock of the late W. W. Johnson, general merchant and hotelkeeper, Walsh, Ont., has been sold to Archibald McColl.

CHANGES.

J. J. Clancy, confectioner, Halifax, is out of business.

A. S. Vinet, grocer, Montreal, has retired from business.

A. A. Labrecque, grocer, Montreal, is retiring from business.

R. R. Preneveau, provision dealer, Montreal, is out of business.

John Langevin, grocer, St. Hyacinthe, Que., is giving up business.

J. F. McLaren, general merchant, Lower Argyle, N.S., has sold out to P. L. Hatfield.

The premises of Antoine Legay, tea merchant, etc., Montreal, have been closed and stock seized.

W. G. Blythe & Co., general merchants, Melita, Man., have sold out to T. A. Blackwell.

Turner & Co., general merchants, Bracebridge, Ont., have been succeeded by S. Brown.

J. D. Ramsay & Co., general merchants, Plumas, Man., have sold out to W. Ramsay.

The premises of T. Dwyes & Co., tobacco and cigar dealers, Montreal, have been closed.

John Gay, general merchant, Central Ontario Junction, Ont., has been succeeded by John A. Bell.

Onesime Duval, grocer, Three Rivers, Que., will be succeeded, on May 1, by Duval & Bellefeuille.

C. H. Holmes, general merchant, Atwood and Newry, Ont., has sold out his Newry branch to T. Tennant.

Nicholas H. Morrell has registered as proprietor of A. Morrell & Co., manufacturers jams, pickles, etc., Montreal.

DEATHS.

Wm. Gee, grocer, Uttoxeter, Ont., dead.

CANADIAN GOODS WANTED.

The London, Eng., representative of THE CANADIAN GROCER writes: The following inquiries have recently been received at the office of the High Commissioner for Canada in London from firms desiring to do business with Canada:

An inquiry has been received from the Government agent in Antwerp for the names of firms in the Dominion wishing to import Belgian starch, chicory, and meerschaum. The names of exporters of hides (salted and dry), tobacco (unmanufactured) and boots and shoes are also asked for from the same quarter.

A firm of pressed-glass makers in the north of England ask for the names of importers and distributors of glassware, or glass, china and earthenware.

A Scotch firm of flour and grain commission agents wish to be placed in connection with a good shipper of oats from Canada. They would also like to represent a good provision house.

A gentleman at present buying Russian fir cask staves, wishes to import similar goods from Canada, if satisfactory prices are quoted. The sizes required are 41½ x 9 x 2½—6, and 27 x ¾ x 3—7.

The agent for the Government at Cardiff has received an inquiry in reference to raspberry pulp from a large firm who prepare raspberry juices and essences. For a good sample they are prepared to guarantee a good minimum price.

A Glasgow firm are open to import brooms handles on commission or to buy such goods outright, by arrangement. They also inquire for shippers of seeds and peas.

The patentee of an enamel for refixing dental plates wishes to correspond with baking agents and wholesale chemists in the Dominion who would be open to do business in this line.

Any communications received at the office in regard to the above will be forwarded to their proper destination.

The Imperial Syrup Co., that recently erected a factory in Vancouver, is now making all grades of syrup. The raw material used is the syrup produced as a by-product at the British Columbia sugar refinery, Vancouver.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR

MOTT'S

THE

SIRDAR'S

REGISTERED

MOCHA

PREPARED BY SPECIAL PROCESS AS IN EGYPT

CAN NOW BE HAD IN CANADA.

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations, lays himself open to Prosecution.

For Sale in 1 and 2-lb. tins by all Wholesale Grocers.

ACME MILLS, 126 and 128 Queen Street, **MONTREAL.**

The way of going after it
Has all to do with getting it.

SILVERINE PROFITABLE ATTRACTIVE GUARANTEED

Is a trade builder.

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

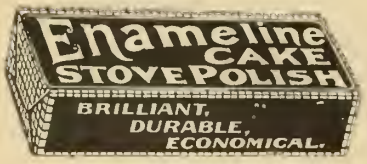
JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.



CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York

SETTLED IN TORONTO.

IT is stated in the columns of THE CANADIAN GROCER in December last that I. M. Mayell & Co., London, Ont., intended moving to Toronto, the firm being of the opinion that the "Queen City" afforded better facilities for the carrying on of their business.

A few days ago a representative of THE CANADIAN GROCER paid a visit to the company's new quarters at 86 Richmond street east, Toronto. The building is four storeys and of red brick, with an addition specially built for the coffee roasting branch of the business. The name of the firm is now Mayell & Co., Mr. I. M. Mayell having retired from the business in December last. A rumor had been circulated that the company, in removing from London, had brought with it the machinery and stock, but there was no evidence of this when a tour was being made through the various departments of the new factory. The rumor in question was broached to Mr. Mayell, who replied: "The old plant was left in London. All our machinery, labels, and stock are new in every respect." Then Mr. Mayell produced a copy of the contract made with his successor in London. The following is an extract from the same: "Whereas the vendors have agreed with the purchaser for the sale to him of the stock in trade, machinery, fixtures, tools, stencils, etc., of the business carried on by them in the city of London aforesaid, upon the terms and conditions hereinafter set out: (B) Their stock of labels now on hand, excepting 'Art' baking powder labels and 'Electric Leaven' labels, it being understood and agreed that the purchaser may use any labels purchased by him from the vendors with the vendors' name upon them, but that he shall not be entitled to reorder labels with the vendors' name upon them without the sanction of the vendors."

"Was it understood that when you sold out your London business that you intended to remove to Toronto?"

"Certainly; it was well known that we were going to start up in Toronto."

"But has it not been rumored that your successor did not know that you were going to remove to Toronto?"

"Is that so?" exclaimed Mr. Mayell, with some surprise. "I do not see how such a rumor could have got abroad. Our successor had a perfect knowledge of our intention to remove to Toronto. We did not sell him the good-will of our business, you see. Our agreement plainly shows that we reserved our baking powder labels and business entirely, and there was nothing prohibitive ever mentioned by my successor in regard to our starting up again. In fact, he is a most agreeable gentleman, and seems to have every confidence in his ability to do business from our old stand, and told us we were at liberty to start even in London if we wished."

The factory of Mayell & Co. at 86 Richmond street east is one of the most complete of its kind in Toronto. The goods put up under the firm's new brands and labels are most attractive. Mayell & Co. should meet with success in their new venture.—Advt.

James Gass, of Jas. Gass & Sons, general merchants, Shubenacadie, N.S., is dead.

NEW FIRMS COMMENCING.

Oscar Voisard has started as grocer in Montreal.

Alphonse Daoust has started as grocer in Montreal.

Geo. Martel has opened a grocery store in Montreal.

Barrett & Connell are starting as grocers in Montreal.

Garton & Farquhar have started a grocery store in Winnipeg.

Alfred Richer is starting as confectioner in St. Hyacinthe, Que.

J. T. Bourgeois is opening a grocery store in St. Hyacinthe, Que.

Nazaire Freshette is opening a grocery store in St. Hyacinthe, Que.

Guimond & Cadieux have started as tobacco dealers in Montreal.

Taylor & Metheral have opened a general store in Weyburn, N.W.T.

Amyotte & Morand have started as fruit dealers and grocers in Valleyfield, Que.

Ledoux & Burgoyne have opened a general store in McCreary Station, Man.

Graves, Bean & Co., general merchants Tilsonburg, Ont., have opened a branch at Otterville, Ont.

SUGAR BEETS IN PRINCE EDWARD ISLAND.

The Charlottetown Morning Guardian, in referring to the movement to establish a beet sugar industry in Canada, adds: "It may be that Prince Edward Island will some day have a great beet sugar factory as a notable addition to our present fine and small industries. When the time comes, it will mean a large annual disbursement of cash among our farmers—cash which is now sent abroad to maintain foreign industries instead of our own."

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber

Laundry Blue

This is the season for Laundry Blue.
How is your stock of

The Delight of the Laundry

KEEN'S OXFORD BLUE?

It is the most popular Blue in Canada.

It is packed in 3 oz. (5 cent size), ¼-lb. and 1-lb. packages.

Manufactured by the makers of

KEEN'S MUSTARD.

Current Market Quotations for Proprietary Articles

April 27, 1899.

Quotations for proprietary articles, brands ... are supplied by the manufacturers or ents, who alone are responsible for their curacy. The editors do not supervise them. a change is made, either an advance or de ne, it is referred to in the market report a matter of news, whether manufacturer quest it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
½ lb. cans, 1 doz. in case	14 40
1 lb. cans, 1 doz. in case	18 00

Cook's Friend—

...e 1, in 2 and 4 doz. boxes	$ 2 40
...10, in 4 doz. boxes	2 10
... 2, in 6 "	80
...12, in 6 "	70
... 3, in 4 "	45
...nd tins, 3 doz. in case	3 00
...z. tins, 3 " "	2 40
...z. tins, 4 " "	1 10
...b. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

...h. tins, 2 doz. in case ... per doz.	2 00
...b. tins, 3 " "	1 25
...b. tins, 4 " "	0 75

THE F. F. DALLEY CO.

...er Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
...glish Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
...lb. tins, 2 to 4 doz. cases	2 00
...chen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case ... per doz	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes ... per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz in case ... per doz	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKINO

	per gross
No. 4, ¼ grs. in case	$4 00
" 6, ½ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vncan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glyoerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's ½ gross case	4 25
Reliable Stove Pipe Varnish. ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking. No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY. doz net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 0
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

41 YEARS is a long time to maintain one position in the starch busines in Canada, namely—AT THE HEAD. During that time competition has invited a lowering c prices at the expense of quality: but we believed then, and believe now, that "quality" in Starch, a in everything else, is the corner stone of a successful business. This has been proved for 41 YEARS with . . . . .

Benson's Prepared Corn

AND

Edwardsburg Silver Gloss

You must not confuse the **Edwardsburg Silver Gloss** with any other so-called "Gloss" Starch because that would not be fair to **Silver Gloss,** which is made from the very best selected corn, b the most skillful workers in the country.

THE EDWARDSBURG STARCH CO., Limited

CARDINAL, ONT.

Mexican Fruit, 36 5o bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Saote, ¼ s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathio, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk ,io boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vaoilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb.bxs.	0 29
Pure, nosweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24

Cocoa—	per doz
Coocentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathio, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lh	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vaoilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lh	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—						
½ lb. Packages,	15 or 30 lb. cases					0 27
¼ & ½ lb.	"	"	"	"		0 27½
¼ "	"	"	"	"		0 28
½ "	"	5	"	"		0 29
⅛, ¼ & ½ "	"	10	"	"		0 29
⅛ "	"	5	10	15 "		0 30
Bulk—						Brls
White Moss,	10, 15 or 20 lb.					0 18
Feather Strip,	"	"	"			0 20
Ribbon,	"	"	"			0 18
Special Shred,	"	"	"			0 16
Macaroon,	"	"	"			0 16
Crown Desic'd,	12,	20	25			0 16
Special,	"	"	"			0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, io packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.

MacLaren's Imperial —	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 32
Jersey "	....	0 29
Rajah "	....	0 20
Old Government Java	0 28	0 30
Marscaibo	0 18	0 22
West India	0 16	0 18
Rio, choice	....	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per d
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 0
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 7
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 2

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 9
2	" " "	1 5
2½	" " "	2 0
4	" " "	3 0
8	" Bottle "	6 0
4	" Glass Stop'r "	4 0
8	" " "	6 0

P. O. FLAVORINO EXTRACT

8 oz. Glass Stopper bott.	$
4 oz. " "	
8 oz. Plain bottles	5
4 oz. " "	3
2½ oz. Cabinet bottles	2
2 oz. Bottles	1
1 oz. "	1
Per gallon	7
Per pound	1

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per d
Patent Barley, ½ lb. tins	1
" " 1 lb. tins	2
" Groats, ½ lb. tins	1
" " 1 lb. tins	2

DALLEY'S ROYAL HYGIENIC SELF-RISI

FLOURS.	per d
Buckwheat, 2½-lb. pkgs, 3 doz. case	1
Pancake, 2 lb. pkgs, 3 doz. case	1
Tea Biscuit, 2-lb. pkgs, 3 doz case	1
Graham Flour, 2-lb. pkgs, 3 doz. case	1
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1
"	6-lb. "	2
Flexman "	3-lb. "	1
" "	6-lb. "	2

GELATINES.

COX'S

2's	....	1
4's	....	1
8 Quart size,	....	2

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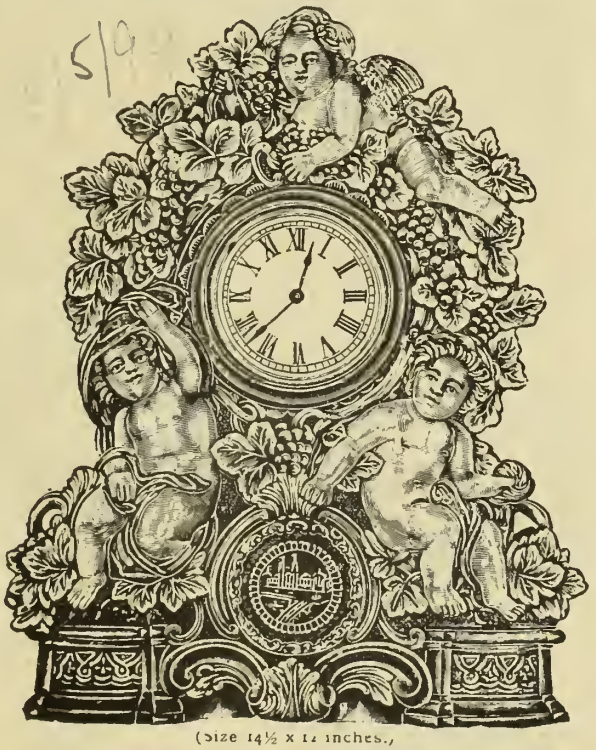

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72 Bars Tutti Frutti.....	$ 3 60
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	8 70
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	$15 20

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" " 2	11 40
" " 3	9 50
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Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
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Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
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" " " 2	6 20
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14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

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" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large oent sticks, 100 in box	0 75

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Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

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COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

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Crown Brand—(Greig Mfg. Co.)

per gross.		per gross.
Pony size	$7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

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Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

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Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06½
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
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Boston—Laundry, 40 pkgs. to box. per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1 lb. pkgs., 0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08½
PURE	40-lb. boxes 1-lb. pack 0 07
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For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages 0 07½
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	Pure 0 06½

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Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06½
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lb. fancy boxes cases 36 lbs. 07¾

Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs 0 09

Canadian Electric Starch— 40 packages in case 3 90

Celluloid Starch— per case 3 50

Culinary Starch—Chal Prep. Corn— 1 lb. pkgs., boxes 40 lbs. 0 05¼

No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs. 0 06¼

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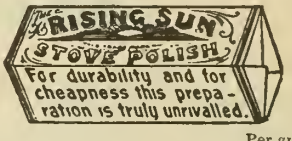
No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 75
Boston Brunswick Black, 8 oz. bot's	1 75

SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

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SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

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Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs. / 30 1-lbs.	0 35
" " 120 ½-lbs	0 36

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" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

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(Ceylon in lead packages)

	Wholesale	Retail
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Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

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Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

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Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
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Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 39

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" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

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Telephone	2 80	3 00
Tiger	2 65	2 85
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Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" " 100 s	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

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" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

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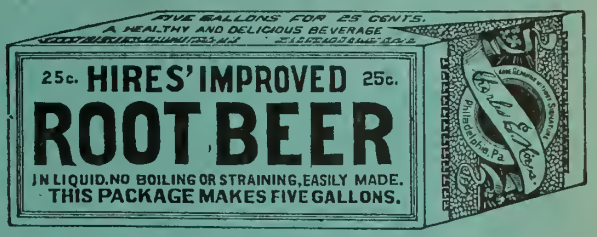

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Corn Brooms

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"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.
Large Variety. Low Prices.

Always reliable and as represented.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL
Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks

The Name

"HEINZ"

mentioned in connection with

PURE FOOD CONDIMENT

is synonymous with

STANDARD and PERFECTIO

Canadian Trade supplied by

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

Comparisons, for Profits' Sake.

You remember the catch phrase, "The Pill that Will? Windsor Salt is the **salt** that will, but there is no catch to the statement--it is fact--not theory or assumption on our part. We make the comparison for your profits' sake. Windsor Salt **will**--hold trade every single time. Salt is salt--but all salt is not pure and white and dry (for the table) and perfectly crystalized. Windsor Salt is the salt that will--it is the salt of double profit--profitable for you and the users too. You hear this everywhere, "as pure as Windsor Salt."

The Windsor Salt Co., Limited
Windsor, Ont.

Windsor Salt.

No argument is needed to sell Lazenby's Goods, Codou's Macaroni and Stephens' Pickles---their names are silent arguments themselves. That is what a **name** will do.

Lazenby's.

A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son." Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties —each one of the very highest quality. "Profitable to use—profitable to handle."

Jelly Tablets.

P. Codou's.

Another name that stands for **all that's good** in Macaroni—P. Codou. With that name on the package no argument is needed to sell it. Made only from real Russian wheat. Delicate, tender Macaroni.

Macaroni.

Stephens'.

Are you quite sure of the **name** when you buy Pickles in bulk? You **may** get them packed in something else besides Pure Malt Vinegar—unless you look for the name "Stephens." When you see **that** you get absolutely safe packing. The pickles are sound, crisp, piquant, always.

Pickles.

All of the above are sold by leading wholesalers.

AGENTS:

A. P. TIPPET & CO., Montreal and Toronto.

F. H. TIPPET & CO., St. John, N.B.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Surprising!

Substitution seems to be the order of the day. It is surprising how many grocers have been selling inferior grades of Corn Meal under the name of Tillson's Gold Dust. And the number seems to be increasing every day.

Women are sending us samples of what their grocer gave them for Gold Dust—we appealed to fifty thousand Canadian women and it seems that we enlisted the sympathies of fully one-quarter of them. They gave us the name of their grocer, and now we propose to follow this up **persistently**. If a woman wants Gold Dust Corn Meal in the future, we are going to see that she gets it **every single time**. "A good thing is worth imitating."

The Tillson Co'y, Limited

Tilsonburg, Ont.

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England

AGENTS:

St. John's, Nfld.—Wm Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co., 61 Colborne St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

Wholesalers and Jobbers

Because I have been advertising my 10c. "Pharaoh" Cigar and my 5c. "Pebble" Cigar persistently, do not infer that I do not make other grades at other prices, especially for your trade. Labor is cheap here in Granby, and my living expenses are small. I own my own factory. I do not have to make as large a profit as many manufacturers do because of these reasons

You see why I can certainly give you a better quality of tobacco and workmanship at a lower price than you can possibly get elsewhere. Drop me a postal and one of my travellers will call with samples of

Payne's Cigars

J. BRUCE PAYNE, Mfr.,
Granby, Quebec.

BE UP-TO-DATE

and always have on hand a stock of

Crown Flavoring Extracts

They will **give** your customer the **best** of **satisfaction every time.**

Write for Prices.

The Greig Manufacturing Co.

MONTREAL.

The Dominion Analyst places Baldwin's

EXPORT

Brand Condensed Milk at the head of the list in competition with all other brands on the market.

ROSE & LAFLAMME, Selling Agents, **MONTREAL.**

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.

"SNOW DRIFT"

THE GOVERNMENT STANDARD OF BAKING POWDER SHOULD BE ABOUT RIGHT FOR YOUR TRADE. SEE PRICE LIST IN MARKET QUOTATIONS OF THIS ISSUE.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

YOUNG & SMYLI

Established 1845. BROOKLYN, N.Y.

J.Y. GRIFFIN & CO.

Wholesale Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST OF CREAMERY AND DAIRY BUTTER, EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street, P. O. BOX 28. Vancouver.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

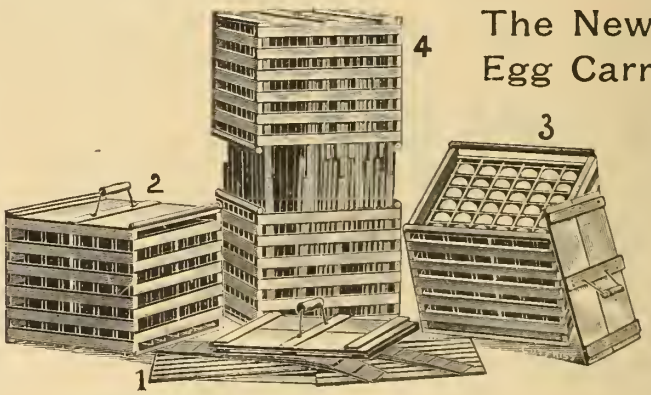


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

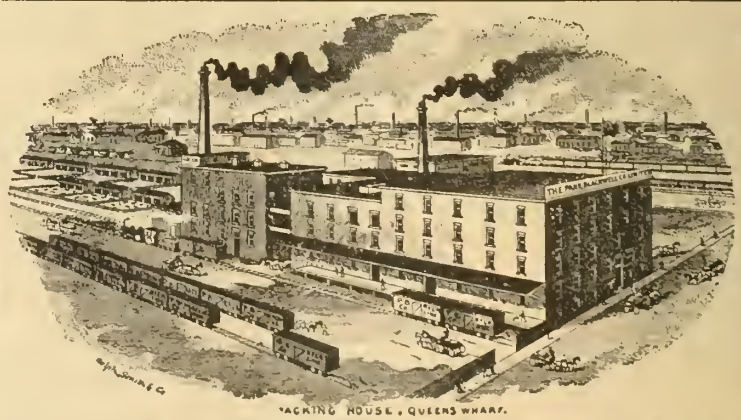
The Newest and Best Egg Carrier Out.

The ——

Humpty-Dumpt

Has no equal for Farmers'
Light and durable.
Breakages and miscounts o the question.
Handy for carrying anyt with fillers removed.

Made exclusively by
The . . .
Dowswell Manufactur Co., Limited,
HAMILTON, CANA



Mild Cured H s
Boneless B. Ba
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Ap s

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONO

All Women are Alike

in some things. They all want a **TEA** that is cleanly, pure and wholesome, one which is uniform and that can be relied upon in every instance.

The women of Canada have been taught by judicious advertising, and have learned from experience that the only tea worthy of their attention comes from

Ceylon and India

THE GROCER who is in business to make money can reap the benefit of this very easily. Just put these teas into stock and let your customers know you have them—you'll sell 'em all right. Try it and see.

"Diamond" Baking Powder

Is a perfect Powder. None can be more healthful, non more efficient. Its sterling qualities demand attention an the price brings it within the reach of all:

1-lb. Tins, 2 dozen in a case - - -	$2.20 per dozen.
½-lb. Tins, 3 dozen in a case - - - -	1.30 per dozen.
¼-lb. Tins, 4 dozen in a case - - -	.60 per dozen.

WE CAN ALSO PUT UP A BAKING POWDER

Under Your Own Label

Very attractive shelf goods—the Powder guaranteed. You thereby directly profit by your push and energy. This is worth consideration

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers. HAMILTON, CAN

Your stock is not

"COMPLETE"

... without ...

Paterson's Worcester Sauce

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIE AND CHUTNE.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCE OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, MAY 5, 1899. NO. 18

GROCERY BUSINESS METHODS.

THE prudent purchaser never buys in too large quantities groceries that will become stale and unsalable if not turned quickly. His purchases rarely exceed the quantity which he can sell within the limited time before deterioration sets in, and on this account he gains a valuable reputation for selling fresh goods. He does not let the inducement of an extra discount offered for a larger order cause him to lose sight of the fact that if he buys too heavily his loss from unsalable stock will be far more than the extra discount would amount to. Of course, this would not apply to cereals, soap, sugar, flour, canned goods and other articles which do not deteriorate in value if properly cared for. Frequent purchases of crackers, butter, candy and other supplies which need to be fresh to be good will save many a grocer annoying complaints. Any grocer can keep fresh stocks to the satisfaction of his customers and to his own greater profit if he follows these suggestions and the advice of F. R. Boocock, in Business :

" How often it is that when a failure occurs in any line of business it is discovered that a large amount of the stock on hand is old, obsolete, and unsalable? It would seem that this very condition of affairs would justify a careful search for the cause and the application of the proper remedy. Is not the whole situation explained by this one fact, that when a new supply of goods is received by the average merchant it is piled or dumped upon the old, thus leaving the original supply as a perpetual cornerstone for successive pyramids of fresh goods? Under these conditions it is not surprising that a certain amount of goods should become shopworn, faded, stale and useless. By reason of this very system a large number of retail merchants, in making a statement of their affairs, should in all justice classify about 25 per cent. of their stock as 'fixtures.'

" No matter what the kind of goods, when a new lot arrives that which is on hand should be carefully removed and the fresh supply put in the place assigned to it. The old lot should either be placed on top or otherwise arranged, so as to be the first that is sold. This rule should be applied to every class of goods, whether sold by the yard, pound or piece. This method, properly observed, guarantees a continuous rotation of stock, and will keep everything neat, fresh and atrractive. Old stock should not be tolerated by any merchant that desires to keep abreast of the times and effectively meet his competition.

" When new stock of a certain character is received, it is the general custom to mark it with both the cost and selling prices. Equal care should be taken to mark, along with the other figures, the date of its receipt. When the annual or semi-annual inventory is taken, every article in the store should be itemized, and opposite, in parallel columns, there should be noted the cost price, the selling price, and the date it was placed in stock. After the inventory has been completed, it should be carefully analyzed and separated into sections. Every article over six months old should be at once moved, even at a sacrifice, if necessary. Of course, the character of the goods will determine the length of time that their retention on the shelves will be safe. Fresh, clean, and attractive-looking stock is a merchant's best advertisement. It indicates his enterprise and judgment as nothing else can, and it is certain to attract the attention of his patrons and command trade."

One method of buying to advantage while maintaining fresh stocks has not received the consideration it deserves. I would recommend every grocer to look very carefully over his stock and study his customers' wants, not only by his sales books, but also by the orders for high-grade brands which he either could not fill or did not think it to his advantage to fill. With the knowledge before him, he should make out a list of the articles which his customers ask for, and from each class select the brand which he knows to be the most economical for his customers to buy. Let him make this first-class brand in each line his leader. By pushing these leaders, he can buy them in sufficient quantity to secure good prices, and yet turn them so quickly that his stock will always be fresh. There will probably be some other brands which he will have to carry to meet the demands of certain classes; but these should be bought in comparatively small quantities and sold more for the convenience of customers than for the profit involved.

Buyers of groceries are quick to recognize quality and freshness and they value above all things a tradesman upon whom they can rely without the fear that he will take advantage of them if they relax their watchfulness. I am convinced that such a plan as I suggest will encourage this feeling of confidence. It is feasible, and is, I believe, applicable to almost any store which has an intelligent class of buyers. It has been successful in many cases and is pretty sure to win the confidence of the customers, which is the first essential to success.

One mistake commonly made is to take advantage of those who send children on errands, by giving them stale or inferior goods. This is suicidal, if one is desirous of securing the good-will and confidence of the parents. It should rather be the aim of every grocer to serve children with particular care, seeing that they get what their

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

parents want, and are waited on in their regular turn. Kind treatment of their children is often an opening wedge to the confidence of people who could be approached in no other way so easily or surely. —Roscoe, in N. E. Grocer.

WHAT'S A GROCER IN BUSINESS FOR, ANYWAY?

First, last, and all the time, to make money, eh? Yes; but about the "How."

And it's the "How" I want to talk about.

It does seem as if many grocers carried the idea around with them that their particular stores were great big benefactions to the public in general; that it is a privilege to deal with them; that the world owes them many and varied thanks for having them around.

They go about with their precious noses so high in the air that they may easily be used as hat pegs, and the expressions upon their faces make one think of how the late William H. Vanderbilt appeared when he said (if he did say it, as many claim he did), "The public be d———!"

The public can do without any store upon earth to-day a great deal better than that store can do without the public.

The quicker some of those great "High-and-mightinesses" realize that fact, the better for their business.

Such men forget that unless the public is pleased the public refuses to buy, and that unless they cater to the public's wants, likes, desires, expectations, exactions, the public will do its buying in more business-wise quarters.

These thoughts are the result of learning how some dealers handle the matter of returned goods.

When a patron buys a bill of goods, she (I say she becaase she does most of the buying) should have the privilege to send back anything she does not want, whether it has been ordered by mistake or not, unless the article is of a perishable nature, and unless the buyer waits too long before returning it.

There are many grocers who are bright enough to see that it pays to receive back into the store those goods which patrons desire to return for any reason. It pleases the patrons, and that's what the grocer must do if he will retain their trade.

Of course, the grocer may "stand upon his right," and demand that when the goods are regularly ordered they must be paid for and kept. That's undoubtedly "his right," but it isn't always good business.

A patron likes to feel that when occasion requires it she may have the privilege of return or change. It's the smart thing for the grocer to offer that privilege. If she asks the privilege and is refused it, she'll almost surely do her buying somewhere else where that privilege is hers for the asking; while, if she asks it and it is granted, she can't help feeling the weight of the accommodation.

The grocer, too, has woven another cord which binds that patron's trade to his store.

There are very many grocers, and their numbers are increasing, who are alert to the advantages accruing to their stores, from following a liberal and generous policy.

They are willing to do anything to please customers, and are even willing to grant requests when they know perfectly well that those requests are totally unreasonable.

One merchant said to me recently: "I've made up my mind that during 1899 not one customer who comes to me with a kick shall go out of my store dissatisfied. I don't care what the kick may be, I'm going to adjust it to the customer's satisfaction. I know some will 'pull my leg,' but I'll let them do it. I'll get their good-will and make up the loss many times over before the year is out."

He is a successful merchant, and deserve to be. He's business-smart enough to se that a temporary loss is a gain, if it please a customer.—American Grocer.

CUT ICE IN WINTER.

A grasshopper wasted all the frosty da of winter in gayly skating o'er the froze lake, while a prudent ant improved eac gloomy hour by cutting ice and storing away.

When the summer was come and th thermometer registered 108 degrees in th shade, the grasshopper approached the a for a loan of $3.00. But the ant, wh loaned money only on good security, saic

"What were you doing all last winter?

"Skating."

"Ah, well! Pitch hay now."

So the hungry grasshopper went to th hayfield, where he dropped dead from sunstroke, while the ant sat on the sha side of his house, drinking ice-cold lemo ade and reading French novels.

Moral—Cut ice in the cold dark days winter, or you will have to make hay wh the sun shines.—Life.

CURRANT SHIPMENTS FROM GREECE.

Mail advices from Patras, Greece, to Ap 1 give the following particulars of shipme of currants for the season to March 31 compared with last year: United Kingdo 70,100 tons, against 63,600 tons in 1897- Continent, 34,300 tons season of 1898-9 a 23,100 tons 1897-8; United States, 13,2 tons 1898-9, 12,000 tons 1897-8; Austra (direct), 5,100 tons 1898-9, 3,300 to 1897-8; France, 3,600 tons 1898-9, 1,5 tons 1897-8; Trieste, Venice, etc., 3,3 tons 1898-9, 3,000 tons 1897-8; Canac 1,000 tons 1898-9, 1,500 tons 1897-8. T total shipments from Greece for the se son so far have been 131,500 tons, co pared with the 108,000 tons for the sa period last year.

THE LEADERS... Have arrived.

Crystal Spring Mineral Water Co's Aerated Beverages.

Ginger Ale
Sarsaparilla
Club Soda
Lemon Sour
Cream Soda
Vester Water
Lithia Water, etc.

A practical chemist superintends the putting up of above goods.

LUCAS, STEELE & BRISTOL
Hamilton.

SNAPS -- SNAPS -- SNAPS

Trenor's Eagle Brand Fine Off-Stalk Valencia Raisins.
Arguimbau's Brand Fine Off-Stalk Valencia Raisins.
Mayan's Brand Fine Off-Stalk Valencia Raisins.
Ostrich Brand Bosnia Prunes, "J."
Ostrich Brand Bosina Prunes, "G."

All scarce goods and will be more so later on. BUY NOW, we are selling cheap.

JAMES TURNER & CO.,

Importers and Wholesale Grocers
... HAMILTON

Milk is not Wheat

and does not improve with age. If you have had any Condensed Milk in stock a very long time, please open a tin and examine it. If the milk has changed color and deteriorated, return it, if it is "**REINDEER**," to your wholesaler and he will give you fresh milk instead. It is not fair to the manufacturer to give old milk to the consumer.

WRITE US FOR

Crown Blend Package Tea.
Crown Brand Baking Powder.

NOTE THE FOLLOWING CHANGES IN PRICE OF STARCH :

Canada Laundry, 4¼. Gloss Starch, 1-lb. pkgs., 4¾. Prepared Corn, 4¼

THOS. KINNEAR & CO.

Wholesale Grocers,
49 FRONT ST. EAST
TORONTO.

A WELL-EQUIPPED STORE.

MISENER BROS., grocers, provisioners and hardware dealers, Brantford, Ont., have moved into new premises. The building is three and a half storeys high, and has a 41-foot frontage, containing seven plate glass windows. One side of the main store is devoted to hardware, the other to groceries. The provision store is separated from the others by an archway. The counter in the provision store is a slab of marble, the bottom of the window is also of marble. A fountain has been arranged here to spray fruits and vegetables, and the firm intend putting in an aquarium with gold fish, etc. The counters of the main store are of quartered oak and the ceiling is metal. One feature in the grocery department is an innovation in Brantford, that is the plan Misener Bros. have adopted for handling their sugars, rice, oatmeal, etc. Instead of having to fill their bags out of barrels or boxes, the goods are sent to the second floor and placed in bins. Chutes leading to the first floor have been arranged so that any quantity of goods desired can be drawn out in a short space of time.

On Thursday, Friday and Saturday last week Misener Bros. held an opening reception. An orchestra pleased the ear and light refreshments the palates of all patrons who visited the store on those days.

PRESERVING EGGS.

Numerous methods of preserving eggs are in use. The idea of all of them is to keep air out of the eggs ; as by such absence of oxygen, decay can be arrested for a considerable length of time, especially if the eggs are perfectly fresh at the start and are kept in a cool, dark place. The standard method, most used by speculators and dealers, is to put the eggs in limewater. The process is as follows, this recipe having been widely sold at $5 under pledge of secrecy :

Take 2 gallons of water, 12 lb. of unslacked lime and 4 lb. of salt, or in that proportion according to the quantity of eggs to be preserved. Stir several times daily and then let stand until the liquor has settled and is perfectly clear. Draw or carefully dip off the clear liquid, leaving the sediment at the bottom. Take for the above amount of liquid 5 oz. each of baking soda, cream of tartar, saltpetre and borax and an ounce of alum. Pulverize and mix these and dissolve in one gallon of boiling water and add to the mixture about 20 gallons of pure lime-water. This will abo fill a cider barrel. Put the eggs in carefull so as not to crack any of the shells, lett the water always stand an inch above t eggs, which can be done by placing a bar head a little smaller on them and weightin it. This amount of liquid will preserve 1 dozen eggs. It is not necessary to wait get a full barrel or smaller package of egg but they can be put in at any time that th can be obtained fresh. The same liqu should be used only once.—American Ag culturist.

THE DAMAGED ALMOND CROP.

According to late mail advices fr France the damage to the almond crop w confined chiefly in Princess, the frost havi been most severe in districts in which t variety is produced. For the balance of t old stock of Princess remaining in first han on the other side and said to be very sm high prices are asked, the present quotati for prompt shipment being equivalent 21c. laid down here, duty paid. T damage to hard shell is said to have be slight. Advices by mail are to the eff that there promises to be a good output Sicily and Bari almonds, the damage he tofore reported having apparently be overestimated.

We have to offer a choice lot of Fall made

CHEESE

White and Colored. Nice fat cutting stock.

WRITE FOR PARTICULARS AND QUOTATIONS.

A. F. MacLAREN & CO., Toronto, Canada.

RICE { JAPAN JAVA PATNA STANDARD "B"

QUALITIES AND PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

EMBELLISHING THE MODERN STORE.

DO merchants ever pause to think of the changes wrought by time in their several ancient and honorable trades? Do they realize that when prentices roamed the business precincts of Cheapside, crying "Clubs, clubs!" the shops wore an aspect different from now as cheese from chalk. What would the well-conditioned ones of the Guild of 100 years agone have thought of the methods of modern shop display, or fin de siecle window dressing?

Ingenuity and taste are equally called nto play, and the merchant who lags in either, it is generally conceded, loses just so much patronage. To show goods in various enticing shapes constitutes the main "tricks of the trade." Of course, it is possible to find isolated merchants who deal in first-class stock who are yet negligent in the matter of attractive fixtures, but the rule is all the other way. A tradesman's yearly profits depend upon the estimate which the public place upon his progressiveness, upon his enterprise. One of the most profitable channels into which to direct enterprise is in taking advantage of Luxfer prism windows at the top of plate glass fronts, in order to secure an almost out-of-door brightness, sent from front to rear. Luxfer prisms are one of the most important inventions of the century, and appeal especially to Canadians, because emanating originally from Toronto. They dispense with hot skylights and light wells and banish gas bills. Stores which used to be considered quite bright are, by comparison with prism-lighted ones, absolutely dingy.

INGENIOUS ADVERTISING SCHEME.

Open all your letters, says a contemporary, by cutting one end of the envelope so carefully with a sharp pair of scissors that no rough edges are visible. Save all these envelopes. In the course of a month you will have quite a lot. Give them to a clerk, send him out in a wagon or on a bicycle, with instructions to drop one in the middle of the road every few hundred yards or so. With his five hundred envelopes he can cover a great deal of country.

The effect will be so magical that you will at once feel the effects of it. Nobody can pass an envelope that looks like a letter without stopping to see whose it is, who dropped it, and all about it; and, when it is thus picked up and the grocer's address and business carefully read, an impression is made on the reader's mind that is very hard to forget.

PAYS FOR HER TRADING STAMPS.

A College street, Toronto, grocer was standing in the doorway of his store the other day when a lady, who had for some years been a customer of his, passed.

The grocer lifted his hat as she approached. She stopped, and inquired:

"I suppose, Mr. —— you have noticed I have not been buying so much from you as I used to?"

"I believe you are not," replied the grocer.

"No," returned the lady, "I started to fill a trading stamp book, and have it almost done, so am getting my groceries at Mr. ——'s, who keeps stamps."

"Do you think you save anything, Mrs. ——?"

"No, I really don't. The trouble getting the stamps and keeping them has been more than their value. And, besides, I frequently have to pay higher prices than I would in a store where there are no stamps. But now, after having taken so much trouble, and being so near through, I want to finish the book. I'll never start another, I assure you."

This took place this week. It is about as good a view of the trading stamp from a consumer who has had a lengthy experience in getting them as one could wish.

Some Canadian Products

have nothing to recommend them but the fact that they are made in Canada, and upon this they are expected to stand against imported goods.

UPTON'S MARMALADE is not one of these. It stands upon its merits alone—its purity, its flavor, and its value.

In 1-lb. Glass Jars, $1.00 per doz.
In 7-lb. Wood Pails, 7½c. per lb.

HENRY WRIGHT & CO., Canadian Agents, TORONTO

COAL OIL REGULATIONS.

THE Hon. W. S. Fielding, Minister of Finance, on Tuesday, announced, during his budget speech, that the Government had decided to modify the Customs regulations regarding coal oil.

"At present," he said, "all petroleum, whether Canadian or imported, must be barreled before being inspected. The packages must bear the inspection marks, and inspection fees must be paid, varying from one-fifth of a cent to one-half a cent per gallon, according to the size of the package. We propose to sweep away all these restrictions. Canadian oil will be inspected at the refineries, and imported oil at the port of entry, and, having been so inspected, may be removed or sold without restrictions as to packages. The inspection fees will be entirely abolished. The present law contains provisions for guaranteeing the safety of the oil. These will have to be adhered to and rigidly enforced. But, apart from what may be necessary in the interests of safety, our aim will be to allow the utmost freedom in the handling of the oil. My hon. friend the Minister of Inland Revenue will introduce immediately a bill to abolish all these restrictions to which I have referred. There is no doubt that a large part of the oil business will still be handled in barrels. The tank cars will come to large centres, where the oil will be stored in tanks, and thence distributed in barrels to different parts of the country. Wherever the conditions of the trade require that, well and good, but where they do not, we do not propose hereafter to compel the people to buy oil in barrels."

DELAYS IN COLLECTIONS.

Warren Jeffries hits the bullseye in the very centre when treating of the subject of "Business Procrastination," remarks New Jersey Trade Review. He says that the distinctive difference to be noted between the active, pushing, successful man of business and the unsuccessful and discouraged man is frequently found in the simple matter of the improvement of time. The one seizes upon every opportunity as it is presented, and, acting promptly, profits by it; he is alert and his movements are rapid. The other, with perhaps as clear perception of the situation at the first fails to reach the goal in time simply from constitutional inertia or the bad habit of procrastination. Mr. Jeffries thinks that there is no man in business in whose management of affairs promptitude counts more than with the retailer. The consumer's wants are imperative. The retailer, to profit by supplying those wants, must act instantly. Is a new article asked for? It must be found and supplied quickly or else a competitor gets the advantage. Does some event occur that can be turned to advantage in an advertising way? The opportunity must be seized upon instantly or the effect will be lost. Are discounts offered for prompt payment? Then the remittance must be despatched by the specified date, or else the coveted percentage is not secured. Are there accounts to collect? The bills must be presented at the time they are due and every reasonable effort put forth to secure their payment, or else loss from bad debts will be the ultimate penalty. Procrastination in collections costs large sums of money every year to retailers and to other merchants as well. First, it deprives them of the use of the money which would secure discounts on purchases, and, second, it helps the debtor to get into a position where he cannot be made to pay even by legal progress.

DISPOSING OF SURPLUS STOCKS.

When wholesale grocers in Ohio become overstocked with any description of goods the secretary of the State Association is used as a medium for their relief. At regular intervals he makes up a list of the articles in over-supply and distributes the same among all of the members, so that they can relieve each other of the surplusage. The list is also published in retail circles, as it contains many bargains which the retailers are often glad to get. There is just one objection to this bargain list in a limited price territory—it must tend to create competition in retail selling prices, as such is the usual consequence of underbuying by a few members of the retail trade. It is to be hoped, however, that this will not happen in Ohio, where the outlook for limited retail prices of proprietary goods is so promising.—Merchants' Review.

TORONTO GROCERY CLERKS' AND DRIVERS' ASSOCIATION.

Since the organization of the Toronto Grocery Clerks' and Drivers' Association that body has been doing work beneficial, not only to its members, but to the grocery trade in general.

Deputations from the association have recently waited on many of the grocery stores on Queen street. The result has been that the grocers between Soho and Bathurst street have agreed to, and, in fact, have commenced closing at 7 o'clock, and those as far west as Niagara street have agreed to start next week.

The committee in charge of the annual excursion, which is to be run to Oshawa on May 24, are working hard to make it a success. J. T. Paul, 402 Spadina avenue, president of the association, is chairman of this committee.

CHARCOAL IN PAPER BAGS.

The good housewife who, forty or fift years ago, looked out in the street now an then so as to be sure and not miss the char coal man when he came along, and wh bought charcoal by the bushel or the barrel to be carried in from the wagon and emptie in the cellar, would have been surprised t see, as she might now-a-days, charcoal sol in paper bags. The charcoal thus sold i a residue of the manufacture of wood alco hol, produced by the charring of hardwoods beech, and maple in kilns. It is shippe in bulk in carloads from the region of pro duction to the place of distribution, an there put into bags for sale.

This modern way of selling charcoal wa introduced into Buffalo about eight yea ago. Buffalo now buys 10,000 to 15,00 bags daily. Charcoal in paper bags ha since been introduced in various other citie as far east as Boston It has been sold i New York for about two years.

The paper bags are stout sacks of th same general proportions as an eighth-barr flour sack, but a little larger and holdin half a bushel of charcoal. The filled ba are tied around the neck. Charcoal i paper bags is sold in stores, like any oth commodity.—New York Sun.

COMPLAIN OF TEA STANDARD

A press despatch from Halifax say "Merchants in this city have been bitter complaining of the Government's tea sta dards ever since they were formulate These standards exclude the cheapest tea a class of goods, however, which demanded by the Newfoundland trade, a the trade in fishing and other districts the Maritime Provinces supplied by Halifa One firm here that recently imported 2 half-chests of tea, inferior to the minimu standard quality, suffered seizure by t Government."

SUGAR TEN CENTS HIGHER.

Since our market report went to press, a advance of 10c. per 100 lb. in sugar announced by the refineries.

The price of standard granulated is no $4.78 Toronto for Montreal granulated a $4.73 for Acadia. In Montreal the price $4.65 and $4.60 respectively. No. 2 yell is $4.05 in Montreal and $4.18 in Toront

CHEWING GUM CONSOLIDATIO

It was reported on Saturday that t plans for a consolidation of chewing gu manufacturers, which at one time were su posed to have been abandoned, have be finally carried through. The new compan it is said, will be capitalized at $9,000,0 and will include Adams & Sons, White Co., and Beeman, as well as other co erns.—New York Journal of Commerce.

Canned Meats

Seasonable, sure selling and profitable goods for **SUMMER TRADE.**

Thirty-five varieties to select from. Every store should have a supply.

We ship in five-case lots and upwards, direct from factory, freight prepaid.

THE **EBY, BLAIN Co.** LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

POPULAR

Because they are **Good**

W. B. & C. Sweet Pickles
Sour Pickles
Waldorf Catsup

W. B. & C. French Mustard
Horse Radish Mustard
Waldorf Baked Beans

Possessing true merit they rapidly gain favor, and it will pay you well to handle a complete line of these goods.

....ASK YOUR WHOLESALER....

A. E. RICHARDS & CO., Selling Agents, **HAMILTON.**

Special Offer

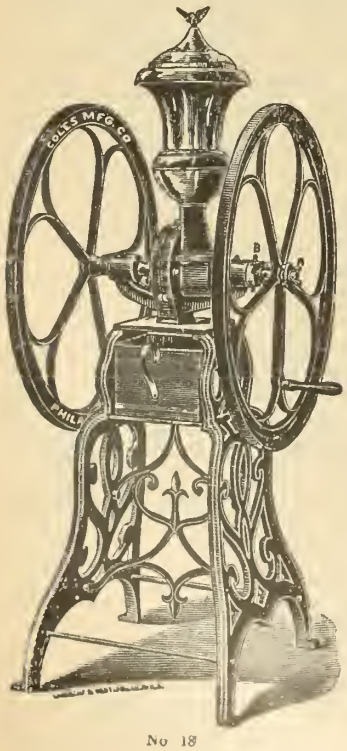
in the following kinds of

CANNED FRUITS:

Apples, gallon tins.
Blueberries, 2-lb. tins.
Cherries, 2-lb. tins.
Peaches, 2-lb. and 3-lb. tins.
Pears, 2-lb. tins.
Plums, 2-lb. tins.
Red Raspberries, 2-lb. tins.
Strawberries, 2-lb. tins.

WRITE US FOR PRICES.

H. P. ECKARDT & CO., TORONTO.



No 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Wool Soap

It's safe to use Wool Soap--it keeps the skin well.

Swift and Company, Makers, Chicago.

Canadian Representatives:

W. T. Strong & Co., London. Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. A. E. Richards & Co., Hamilton.

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President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

INCREASED IMPORTS OF WEST INDIA SUGAR.

IN the House of Commons, on Monday last, the Hon. Wm. Paterson, Minister of Customs, replying to a question, stated that the importation of West India raw sugars into Canada for the six months ending December 31, 1898, aggregated 9,049,000 lb., valued at $161,901, as compared with 6,245,929 lb., valued at $124,804 during the corresponding six months of 1897. In quantity this is an increase of nearly 45 per cent.

It will be remembered that by an amendment to the Customs Tariff, assented to June 13, 1898, sugar, the product of the West Indies and of other British colonies, was accorded the privilege of the 25 per cent. preferential tariff, said privileges to come into operation August 1. The figures given by the Minister of Customs deal with five months' importations under the preferential tariff.

It is to be regretted that the question to which he replied did not ask for the importation of sugars from Queensland for the same period, for the people of that colony were expecting to derive some benefit from the preferential tariff.

We must confess that we are somewhat surprised at the increase in the importation of West India sugars. On account of the countervailing duties in the United States against European bounty-fed sugars, which really gave West India sugars a greater preference than under the Canadian tariff, the refiners across the border were, as they are still, keen competitors for West India sugars. Under such conditions an increase was not to be expected.

How far the preferential tariff contributed to the increase in the importation for the period named cannot be determined, but, with the increase 45 per cent., the tariff seems entitled to share in the honor of inducing it.

TO STOP FALSE ADVERTISING.

A BILL, somewhat unique on this side of the Atlantic, is before the Minnesota Legislature. "An Act to Prohibit False Advertising" is the title of the measure.

The first section, stripped of its legal phraseology, makes it a misdemeanor to falsely advertise the value, quality, or the manner or source of purchase or the possession of awards, prizes or distinctions; or the motive or purpose of a sale which are untrue or calculated to mislead. The second section makes it a misdemeanor for a person or firm to advertise by methods untrue or calculated to mislead and divert trade from and injure a competitor. The bill has the support of the business men of the State.

A law similar to that now before the Minnesota Legislature is in force in Germany, and prosecutions taken under it have been successful.

A lying advertisement is worse than an oral lie as a rule, for it not only goes out to a larger constituency, but it has the power to do a great deal more harm.

The purpose of the wantonly lying advertisement is to deceive the buyers whom it is designed to entrap, and any legislation which has for its object the prohibiting of such advertisements is entitled to the sympathy of every honest business man.

ST. JOHN'S WINTER PORT TRADE.

The statement of the winter port trade through the port of St. John shows a large increase over that of the season of 1897-98. Sixty-one steamers carried outward cargo valued at $7,137,737, compared with 57 steamers of smaller tonnage and cargo value of $4,838,768 in the preceding season. The tonnage of vessels outward was 32,206 tons greater in the season just closed. The tonnage of freight outward was 23,109 tons greater and inward freight 1,795 tons greater.

The exports included 2,943,059 bushels grain, 10,488 head of live stock, 183,345 sacks of flour and oatmeal, 64,114 boxes cheese, 11,192 packages butter, 32,774 boxes cured meats, 54,767 bales hay, 10,894 tierces lard, 12,498 bbls. sugar, 8,655 bbls. glucose, 105,096 maple blocks, 45,630 bales pulp, 12,332 cases eggs, 33,950 bags starch, and a very large lot of miscellaneous cargo.

This trade was carried on without delay or accident, so far as St. John was concerned, and affords another proof of the adaptability of St. John as a freight port for winter trade.

The total cargo value outward included $3,208,114 represented by American produce in grain, live stock, cured and fresh meats, sugar, glucose, etc.

INCIDENTAL COSTS.

It is the little things in business that require to be looked after. As the old proverb says, "Take care of the cents, and the dollars will take care of themselves."

In estimating the cost of an article for the purpose of fixing its selling price, it is necessary to calculate the incidentals, in order that nothing may be lost.

Too often the selling price of an article is placed at a figure which, it is believed, will meet the prevailing keen competition and at the same time yield a small profit. But, while the goods sell, the profit does not come, and the business, in consequence, is a losing, and not a paying, one.

The first cost and the freight are not the only factors entering into the cost of an article; and every factor that is not taken into account becomes a leakage, instead of a source of supply.

Labor, insurance, advertising, interest, rent, etc., are all factors in the cost of an article. Do not overlook them.

THE BUDGET SPEECH AND THE GROCERY TARIFF.

AS FAR as the tariff is concerned, the budget speech of the Finance Minister, on Tuesday last, was more than usually featureless. In the tariff itself there was absolutely no change.

There are occasions when changes in the tariff are necessary, but the less often these changes are necessary the better, for their influence upon trade is always more or less disturbing.

The refiners and the wholesale grocers are doubtless disappointed because no provision is to be made for relieving them of the effects of the sugar war and the rebate system in the United States.

It is denied by the refiners in the United States that the sugar which they are exporting to Canada is bounty fed. And strictly speaking they are right. But that the rebate of $1.68 per 100 lb. which they receive on sugar exported is financial assistance cannot be denied, call it by what name you choose.

One thing at any rate is obvious, the refineries would be unable to sell their sugar in the Canadian market as they are now doing were it not for the rebate.

THE CANADIAN GROCER does not for one moment presume to say that the Government should have made an actual increase in the regular duty on sugar. Under ordinary conditions the present duty should be quite sufficient. Certainly, the people of this country are not inclined to accord them any more. But the conditions obtaining in the sugar trade across the border are not ordinary. They are extraordinary, although they cannot be permanent any more than could be the fight between the famous Kilkenny cats. But, while the Trust and the independent refineries across the border are tearing each other, they are enabled, by the aid of the rebate, to give both refiners and wholesalers in Canada unpleasant scratches. A simple clause in the tariff imposing a countervailing duty on such refined sugars would have settled the matter.

Another change that should have been made is in the duty on syrups. The present specific duty of 10½c. per gallon is practically prohibitive, being in some instances equal to an ad valorem duty of 90 to 100 per cent.

Medium and low-grade syrups which are so much used on the farms and in the lumber camps are practically not made by the Canadian refineries, while the high duty permits only an occasional bargain lot to be imported from the United States, where there is a good supply of these syrups.

If there is one commodity in the grocery trade the duty on which is objectionable it is syrup, and there is no good reason for its continuance.

It is to be hoped that before Parliament is prorogued the Government will give some consideration to the duties on both sugar and syrup.

Those who pinned their faith on the pronounced statements of certain daily papers that a duty was to be placed on tea and bought speculatively in anticipation thereof, are, no doubt, disappointed. There was never, however, any probability of a duty being placed on tea, and during the past few months THE CANADIAN GROCER has again and again pointed this out. However, the knowledge that the tea market is an unusually strong one is some compensation to those who may be holding tea in excess of their usual requirements.

Difficulties as well as men should be looked in the face.

HIGHER PRICES ON TEA.

THERE has been an active movement in tea during the past ten days at Montreal, especially in China and Ceylon stock. In the latter, round quantities have changed hands around 17c., and the fact becomes interesting when it is learned that the identical lots of tea sold about three months ago at 13c., so that the sales stand for a rise in price, in the period mentioned, of 4c. per lb.

About a month or so ago, China Congous were obtainable at 9½ to 10c., but lately the same class of tea has sold at 13½ to 15c., so that this class of tea also stands from 4 to 5c. higher than it was during the winter months.

Both Ceylons and Congous are difficult to obtain at the advanced prices.

Light supplies of Pingsueys have led to appreciation in their value also, for none are now obtainable under 12½ to 14c., the same goods selling during the winter at 9½ to 10c. These prices are, of course, fo straight lots between traders, but they ar having their influence in leading to a firme attitude on the part of jobbers.

Recent cables from Japan state that ne crop stock is commencing to arrive, and th the opening quotations show a decline of 1 per cent., but it is considered that, as th figures refer to first garden pickings, the afford no fair criterion for the latter descri tions of Japan tea, which are chiefly used Canada.

MOLASSES VERY FIRM.

THE molasses market has been excite with an advancing tendency, as a r sult of cables from primary marke noting a rise in the first cost at Barbado of 1¼c. per gallon, and, as the first cost now firm at 13½c, it means that impor tions will cost 31c. laid down in Montre

This strong news has led to an increas demand from traders in Montreal and el where east of that point for both new a old crop stock, and three cargo lots of 1,c puncheons each were recently bought at t Islands at the rise for Montreal firms.

In addition to these transactions, a rou lot of 300 puncheons old Barbadoes w bought by Quebec people at 30c., Quel gauge, which is equal to 31c. Montreal.

One estimate places the stock of molasses in Montreal at 1,500 puncheo yet, despite the fact that 31 to 32c. is ask for round lots, and 33c. for smaller qua tities, the Montreal Guild range still sta at 31 to 32c., but it may be remarked t it is a merely nominal one at present, fo is doubtful if jobbers would consent to acc orders for any quantity at this range.

Advices from other points of product are quite as firm as from Barbadoes, cab from Antigua, this week, stating that market is bare of stock.

Altogether, the position seems to be strong one, and, unless recent intellige has been outrageously cooked, no mate change from the present level of value s expected during the current season.

The fact that prices are considerably ab those which ruled at the same time last son was pointed out a couple of weeks a

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In times of prosperity do not overl your old friend the advertisement.

A MENACE TO CANADIAN-JAPANESE TRADE.

THE question regarding the anti-Japanese legislation of the Province of British Columbia, which is now occupying the attention of the British, Canadian, and Japanese Governments, is of commercial as well as of political importance.

Should the Dominion Government not disallow the bill, or be unable to induce the Provincial authorities to repeal it, the Japanese Government vows it will retaliate in a way that will affect Canadian goods entering that country.

It is this that gives the question its commercial signification.

At present, Japan is not an extensive purchaser of Canadian products. Last year it only took $148,028 worth, against our purchases from her of $1,439,354. The exports to Japan last year of goods the produce of Canada, not taking into account articles less than $100 in value, were as follows :

EXPORTS TO JAPAN.

	Quantity.	Value.
Coal, tons	1,361	$ 4,573
Salmon, smoked, lb	272,900	6,087
" canned, lb	2,692	166
" pickled, bbls	3,911	11,733
Planks and boards, M. feet	2,965	39,102
Horses	2	200
Butter, lb	2,900	576
Cheese, lb	6,845	1,006
Bicycles	8	394
Household effects	....	300
Machinery	....	150
Whiskey, gals	135	394
Sugar, lb	2,100,401	78,095
Cigars and cigarettes, lb	9,932	4,670
Moldings, trimmings and other housefurnishings	....	221
Other manufactures of wood	....	100

Except in the items of coal, household effects and cigars and cigarettes, the above table shows an all-round increase compared with the previous year. The total exports of 1898 exceeded those of 1897 by $7,000, or over 5 per cent. There was a gain of $5,000 in smoked salmon, while of canned and pickled salmon there were none in 1897. Planks and boards were another clean gain, although there were masts, spars and lumber to the amount of $1,367 in the returns of 1897 that are marked by their absence in last year's report. Butter increased from 30 to 2,900 lb. and cheese from 5,513 lb. to 6,845 lb. But cheese is not a popular food with the Japanese, and it will be necessary to cultivate a taste in them before Canada can hope to do much of a trade with them in that article. At present, the flavor of cheese is repulsive to them.

We sent five bicycles more than in 1897, and 56 gallons more of whiskey. Sugar was 1,872,562 lb. in 1897. The sugar, which is the product of the British Columbia refineries, is credited with being the best imported into Japan and commands the highest price.

The decline in coal was $6,694, in household effects $1,400, and in cigars and cigarettes $5,044.

Compared with our total export trade, that to Japan is only a little over 1-10 of 1 per cent., an insignificant proportion, indeed. But should we value the Japan trade by its present proportions? We scarcely think so. There are possibilities, and good possibilities of its expansion, and these should not be overlooked in the process of appraising its value.

Japan is often called the Great Britain of the Orient, and this appellation is as applicable in a commercial as in a political sense.

In 1897 the Dominion Government considered the possibilities of the Japanese trade of sufficient importance to send a special commissioner to that country to investigate it, and his report showed that there was in Japan a market for many Canadian staple products if intelligent efforts were only made to push them. The increases that were made in 1898 in the exports of salmon, planks and boards, butter, sugar, etc., rather corroborate Commissioner Anderson's conclusions.

But legislation specially aimed against citizens of Japan can scarcely be said to be conducive to the expansion of our commercial relations with that country.

British Columbia stands to lose the most should retaliatory legislation be inaugurated by Japan, for the salmon, the sugar, the coal and the lumber exported to the latter country are the product of that Province, but what injures British Columbia directly injures the Dominion indirectly.

It is to be hoped the Government of the Pacific Province will have the good sense to repeal the obnoxious legislation as soon as possible.

The population of Japan, exclusive of that of Formosa (2,000,000) and Pescadores (45,000), is about 42,000,000, and the imports of the country in 1897 were £21,930,000.

In 1894, a treaty was concluded between Great Britain and Japan. This treaty acknowledged the right of the Japanese to frame their own Customs policy, English jurisdiction to be abolished at the end of five years. In return, however, Japan agreed to throw all the country open to British traders, instead of only the treaty ports, as soon as the foreign jurisdiction was abolished. Canada declined to accede to this treaty, and consequently, is exempt from its provisions.

CANADIAN TOBACCO INDUSTRY.

One of the most interesting statements made by the Minister of Finance during the delivery of the budget speech, was in reference to native tobacco industry.

There are now 11 factories in Canada in which Canadian leaf is used for making tobacco and cigars. During the nine months the quantity of tobacco produced was 1,502,153 lb., which Mr. Fielding estimated would reach 2,002,000 lb. for the 12 months, against 1,904,000 lb. last year. The quantity entered for consumption for the nine months of the current year was 1,477,000 lb., which he calculated would reach 1,960,997 lb. for the year, against 1,877,000 lb. last year.

The quantity produced in 1897-98 exceeded the average of the three previous years by 1,509,385 lb., and the consumption during the same year by 1,474,915 lb.

A lamp chimney combination has been formed, but the heat of competition would soon crack it.

JAPAN TEA MARKET OPEN.

The Japan tea market has opened, and prices appear to be on a slightly lower basis than a year ago.

A cable on Monday stated that 900 piculs of tea had been sold at prices equivalent to 20½c. per lb. for finest and 23½c. for choice. These prices were slightly lower than similar sales on the corresponding date 1898.

THE ONLY PACKET TEA upon the market to-day that is not an experiment.

"SALADA"

CEYLON TEA

THE DAILY OUTPUT IS OF ENORMOUS PROPORTIONS.

32 Yonge St., TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.
Commission Merchants

BUTTER, CHEESE, EGGS, GAME and POULTRY, and all kinds of COUNTRY PRODUCE

Sold on Commission

Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

WINDOW DRESSING

FOR GROCERS

A new book, just out, arranged by professional window dressers, including Harry Harman, of Chicago. Fifty-two designs, a weekly display for one year—all simple and practical. Sent to any address, postpaid, on receipt of price, $1.00.

Address, S. W. CARSON
45 Hillside Avenue
Victoria, B.C.

Sole Agent for Canada.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.
WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONT

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Paci keep it for sale, because it pays to do so, there bei **no old, unsaleable stock in "Horsesh Salmon."**

Every consumer should use it because it is the BES and every can is warranted good, or money returned; take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably kno brands of **Beaver, Columbia and Tiger**, guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
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Grand Mogul Tea

...Goods...

Have you seen our new Profit-Sharing Plan? If not, write us fo full particulars. A trade-winner, a money-maker.

WHOLESALE GROCERS MANUFACTURERS AND IMPORTERS

T. B. ESCOTT & CO., LONDON, ONT.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, May 4, 1899.

GROCERIES.

GENERALLY speaking, a good demand is experienced by the wholesale grocery trade. Large purchases of sugar were made early in the week in anticipation of tariff changes. The opening of navigation has brought several orders for groceries, especially canned goods, from the Northwest. This, with an improved local demand, has steadied the feeling regarding tomatoes, which could not be purchased at less than 80c. for round lots. The wholesale price is firm at 85 to 90c. The demand for canned fruits, corned beef and potted meats is improving, the summer trade in these goods having started. Canned peaches in 3's are 15c. dearer. The Valencia raisin and the currant market continue firm, with an active demand for the raisins. Rio coffee has advanced in the primary market, and this, as well as all other grades, is firm here. The tea market is as strong as ever, and, though prices locally are unchanged, Ceylon and Chinese teas are rather higher in the primary markets.

CANNED GOODS.

With the opening of navigation, several liberal orders for canned goods, especially vegetables, have been received on Northwest account. The local demand, too, is good. Retailers stocked pretty heavily in the fall, but in many cases they are becoming cleaned out and are restocking in the lines in which they are short. The result is that there has been a stiffening in the feeling regarding canned corn and peas. Tomatoes seem to have recovered from the easy feeling noted last week, though the price, 85 to 90c., still holds good. Peas are firm at 75 to 80c. for 2's. The demand for canned fruit, canned fish, cooked corned beef and potted meats is opening up very nicely. A firm feeling is evidenced throughout. Peaches in 3's are 15c. dearer than last week, as stocks are light and a scarcity is anticipated. In other lines of canned fruit no change in prices has been made, but, in case of shortage, which is possible in all stone fruit, prices may go higher.

COFFEES.

The stiffening in the value of East Indian coffees is caused by advances in the primary market for Rio. There is a good local demand, so the feeling here is firm though the price quoted still hold good.

RICE.

With the opening of navigation there has been an increase in the movement of rice, which is now in good demand. The new crop of domestic milled rice which is being received this week has not affected prices, which are steady at from 5¼c. to as high as 5¾c., for fancy grades.

SUGARS.

There was pretty liberal buying of sugar by retailers in the early part of the week in anticipation of a possible change in the tariff.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

Though no change was made the market holds firm, and jobbers are looking for a higher range of values in the near future. At the moment, the demand is rather quiet and prices are unaltered.

SYRUPS AND MOLASSES.

Not much business is being done in either molasses or syrup. The syrup market is featureless. Molasses are steady. Advices have been received this week from New Orleans stating that a decidedly firm feeling is manifested on the molasses market there.

TEAS.

The market is in practically the same situation as was noted last week. There is no let up in the strength of the London market. One house, which is an extensive packer of Ceylon teas, states that as no grade of Ceylon tea can be bought under 16c., and as it costs 3½c. to put up the tea in packages, it is only a question of time how long 25c. Ceylon package tea will be put on the market. Nearly all the large packing-houses had large supplies bought before the present high prices were reached. When these stocks are exhausted, either inferior teas will have to be mixed with the Ceylon or the wholesale price of the 25c. tea will have to be advanced, if this grade is kept on the market. The general opinion of jobbers seems to be that prices are inflated, for they are only buying from hand to mouth.

FOREIGN DRIED FRUITS.

CURRANTS—The market is firm. An advice received this week from Patras, Greece, states that the market there has been stiff for the last month, and important business has been doing with all consuming centres, especially Germany. Owing to deficient rainfall and the prospects of a short crop, holders and buyers in Patras express doubt that there will be any decline in prices.

VALENCIA RAISINS — The strong tone noted last week is still manifested. Quotations received from London a few days ago quote an advance of 7s. 6d. per cwt. on the prices of a month ago. The stocks of selected and fine off-stalk held here are considerably lighter than usual at this season, and, as prices in the primary markets have advanced, local jobbers are holding their stocks at firm prices. There has been an active movement of all Valencias, and particularly selected grades. The range of prices quoted last week still holds good. It was as follows: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c.

PRUNES — There is an active demand. Prices are unchanged, with a steady feeling manifested.

GREEN FRUITS.

The principal demand on the green fruit market this week has been for bananas. Large quantities of Jamaica fruit are arriving, and are moving out just as quickly as they arrive. Prices are likely to be dearer, as the crop is lighter than usual. There is a fair demand for lemons, and stocks are sufficient for the demand. The market, however, is dependent on the fruit sale to be held in Montreal next Friday. There is a good demand for oranges. Valencias are practically done. Messinas are arriving in half boxes and boxes, the boxes selling at $3.25 to $3.50. It is the general opinion that all oranges are likely to be dearer very soon. Stocks of Canadian apples held in store are fairly large, but are not likely to last much more than through this month. The quality of those held is good. There is a good demand for Egyptian onions, but Bermudas are quiet. Some domestic onions have been received from the Buffalo dis-

A pure hard Soap
SURPRISE SOAP
MAKES CHILD'S PLAY OF WASH DAY

trict, and have been selling at $1 per bushel case. Pineapples are arriving and move more freely, as the price has dropped about 5c. for all grades. The last cargo of cocoanuts received went out more rapidly than previous shipments. The price has been reduced 50c. Cranberries are practically done, as far as this market is concerned.

COUNTRY PRODUCE.

EGGS — The feeling is decidedly easier, though the reduction in price amounts to but ½c. this week, the prices ranging from 11 to 11½c. per dozen. The supply is greater than the consumption, and, as a result, picklers have been forced to commence operations, though the prices ranging give no hope of a profit on eggs now being pickled, so the chances are in favor of further reduction in prices.

POTATOES—The demand is slightly easier, causing a reduction of 2 to 4c. for cars on track, Toronto, 78c. now being the ruling price. The street market is steady at 90c. per bag.

BEANS — Beans are also easier, showing a decline of 5 to 10c. for medium grades, which are selling at 85 to 90c.; hand-picked are steady at $1 to $1.10.

DRIED AND EVAPORATED APPLES—The stocks are pretty well cleaned up. Locally the demand is light, but there is a good inquiry on Northwest account. The jobbing price for small lots is steady at 5½ to 6c. For large lots on track, Toronto, 5c. will be paid. There is a good demand, and a fair movement of evaporated apples at 9c. outside. The jobbing price locally is 9½ to 10c.

MAPLE PRODUCT—The light crop has resulted in an advance of 10 to 15c. for imperial gallons, and 5 to 10c. for wine gallons. Sugar has advanced ½c. We quote syrup as follows: Imperial gallon tins, $1 to $1.10; wine gallon tins, 85c. Maple sugar is quoted at 9c.

VEGETABLES—Rhubarb and greenhouse radishes are arriving so freely that the price of the former has been reduced 75c., and that of the latter 10c. Asparagus is now offering freely at 40 to 60c. per dozen bunches. We quote as follows: Rhubarb, 50 to 75c.; greenhouse radishes, 30 to 40c. per dozen bunches; native spinach, $2 to $2.50 per bush.; green onions, 5 to 10c. per doz.; asparagus, $1.25 to $1.50 per doz.; celery, 75c. to $1 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz; $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 35 to 50c. per bag; beets, 50 to 60c. per bag; parsnips, $1 to $1.20 per bag; carrots, 30 to 50c. per bag; onions, Danvers, $1.40 to $1.60 per bag; butter squash, $2; Hubbard squash, $2; red cabbage, 50c.

BUTTER AND CHEESE.

BUTTER—The market is still declining, both dairy and creamery showing a drop of ½c. this week. As there are accumulations of all grades, and as the stock arriving now is fodder-made and will not keep fit for competition with the butter which may be expected in a few weeks, even lower prices are looked for.

CHEESE — Arrivals of new stock are steadily increasing. The price now ruling for new stock is 10½ to 11c. Old goods are firm at 11 to 11½c.

PROVISIONS AND DRESSED HOGS.

With the close of the packing season of dressed hogs, the provision market shows a steady improvement. Long clear bacon, ham and rolls have advanced ¼c. per lb. Canadian heavy mess and short cut barrel pork are both 50c. dearer. As clear shoulder is in poor demand it has been reduced 50c. The general opinion is that prices are likely to go higher in many lines, if not all. Lard is especially firm at the prices quoted. The demand for all meats has been brisk during the past two weeks.

FISH.

Manitoba whitefish, bluefish and St. John herring are out of the market. Erie whitefish are offering at 9c. Bluefish have advanced 2½c.; fresh herring, ½c. Labrador herring are $1.75 per bbl. and $1.25 per half-bbl. cheaper. Steak cod has declined ½c. The supply is increasing, and there is less difficulty in meeting the demand. We quote as follows: Erie fresh whitefish, 9c.; trout, 9c.; perch, 4c.; haddock, 6c.; halibut, 10c.; bluefish, 10c.; steak cod, 7c.; fresh herring, 5c. per lb.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A firm feeling continues, prices remaining at 68 to 69c. outside. The only grain offering on the street market is oats. We quote this market as follows: Wheat, white, 71c.; red, 71c.; goose, 65 to 66c.; peas, 63 to 65c.; oats, 38 to 39c.; barley, 42 to 44c.; rye, 50c. No. 1 hard Manitoba is unchanged at 80c., Toronto and west.

FLOUR—The feeling is steady and prices are unaltered. We quote as follows: Manitoba patents, $3.90 to $4; Manitoba strong

Corona Golden Figs

are choice eating and cooking Figs. Put up in I-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
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McLauchlans' Cream Sodas.

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

COX'S GELATINE

Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
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SARNIA

Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White***. Wholesale only by
The **QUEEN CITY OIL CO.**, Limited.
TORONTO, ONT.

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

bakers', $3.70; Ontario patents, $3.60; straight roller, $3.10 to $3.20, Toronto freights.

BREAKFAST FOODS—There is no change. We quote: Standard oatmeal and rolled oats, $4.00 in bags and $4.10 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES—The demand keeps good without change in prices. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

SKINS—Offerings of calfskins are liberal. We quote as follows: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to $1, and lambskins at 20c.

WOOL—The feeling is easy throughout. Prices are unchanged, fleece selling at 13 to 14c., and unwashed at 8 to 8½c.

SEEDS.

The season's trade in alsike and red clover, as well as timothy, is almost done, the only orders received now being for lots of three or four bags. The backwardness of the spring season, however, is causing some demand for Hungarian millet, which is selling at 60 to 75c. per bush. The prices for alsike and red clover are unchanged, the former being worth $2.50 to $4 outside, and the latter $3 to $3.30 on board.

SALT.

Canadian salt in barrels is quoted 5c. lower than a week ago. We quote at Toronto:

Direct shipment of (**Choice Pea Beans.**)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, **TORONTO.**

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

Ham and Eggs

SEASONABLE
DELICIOUS
EVERYONE WANTS THEM

"MAPLE LEAF" Brand Sugar Cured Hams are the best.

D. GUNN, BROTHERS & CO.
PORK PACKERS
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand, Registered.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, **Toronto.**

WE ARE OFFERING

All Kinds Seasonable Fruit in Stock.

Fancy November Cut Lemons

For May Delivery

Write for prices.

51 Front St. East. **CLEMES BROS.**

Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

The price of Canadian salt in barrels has been reduced 5c.

Canned peaches, in 3's, are 15c. dearer.

Cocoanuts are 50c. cheaper. Pineapples have declined 5c. each.

Potatoes are 2 to 4c. cheaper for car lots, Toronto. Beans are 5 to 10c. cheaper.

All grades of dairy and creamery butter are ½c. cheaper this week. Eggs have also declined ½c.

Egyptian onions are reduced 50c. in price. Some domestic onions have arrived and sold at $1 per bushel case.

Long clear bacon, hams and rolls have advanced ¼c. per lb. Breakfast bacon and Canadian heavy mess and short cut barrel pork are ½c. per lb. dearer.

In Lumsden Bros. advertisement last week the name of Mr. Fred Lumsden was erroneously placed as city traveler for Hamilton. Mr. Edward Williard is Lumsden Bros. Hamilton representative.

QUEBEC MARKETS.

MONTREAL, May 4, 1899.

GROCERIES

THE situation in groceries is, on the whole, satisfactory to the trade, for, aside from a somewhat backward demand for refined sugar, the movement of business is of normal dimensions for the season. The staple named also is very firm in its disposition, as the raw article continues very stiff, and for this reason the reluctance of buyers, considering that their stocks are light, is difficult to explain. Syrups continue featureless, but there has been some excitement in the molasses market, as a result of very strong advices from primary points. Canned corn has exhibited a firmer tendency, while tomatoes are rather easier, other lines being unchanged. Rice, coffee, spices and dried fruits remain as last reported. Quite a lot of activity has been exhibited in tea, and, as will be noted elsewhere, full prices have been realized, both in the case of China and Ceylon stock. Green fruit has been fairly active, and prices rule steady, despite the fact of large auction sales taking place this week.

SUGAR.

There has been little change in the local sugar situation since last report, the tone ruling firm, with prices well maintained. Demand, however, is not as satisfactory as sellers would like. In the raw market the situation is a very strong one, and present indications point to its continuance. As a result of it refiners both in Canada and the United States have been free buyers of raw stock in London, according to late cables. While cane has been dull, values are firm at 12s. 9d., and fair refining, 11s. 3d. Beet has again advanced, being 3d. higher than a week ago at 11s. 2¼d. for April and May delivery. In New York the raw article is very strong also, fair refining, 4 3-16 to 4¼c.; centrifugal 96 test, 4⅛c. The market there for refined has ruled firmer in sympathy. On spot, refiners, while they complain about the restricted volume of the demand, say that it is sure to come, as stocks are light throughout the country.

SYRUPS.

There has been no change in the situation of the syrup market. Business is extremely light, as demand is slow, and prices are unchanged at 1¾ to 2¼c., as to quality at the factory.

MOLASSES.

There has been some excitement in molasses since last report, as a result of strong advices from primary markets noting an advance of 1¼c. per gallon. The market seems to be shaping for firmness all round as jobbers have shown more anxiety about supplies this week than previously. This fact has led to considerable movement of stock from first to second hands at firm prices. At present, no Barbadoes are obtainable here under 31c., and smaller lots are held as high as 33c., but the jobbers' guild price is still 31 to 32c. This is one of the peculiar facts of the market at present.

CANNED GOODS.

Demand for corn has been the leading feature of the canned goods market this week, and quite a quantity of stock has changed hands at 87½c., what is an advance of 2½c. on what has been made previously. Of course, for jobbing parcels no such price is possible, as holders ask 90 to 95c. per dozen. Tomatoes have exhibited an easier feeling, for round lots have been offered here during the week around 85c., which is a decline of 2c. from previous quotations. In a jobbing way no change has been noted. Peas are quiet, but with an easy tendency, as jobbers have been offered them at 75c., and 80c. is now the general jobbing price. Gallon apples are firmer in tone, also peaches, while plums are somewhat lower. There are few raspberries to be had here and prices are nominal. Salmon are steady, and the firm feeling in lobsters is fully retained.

RICE.

There has been no change to note in rice, and business will be quiet now until the arrival of new crop. Prices remain as last quoted.

COFFEE.

There is little business doing in coffee, and the market rules quiet, with no alteration to report in values. The only business in green coffee was in Maracaibo at 12c. and some low-grade Santos at 8c. in 75 and 50-bag lots.

SPICES.

Business in spices rules quiet, but the market is very firm in its tone. Cables from the east continue to note great firmness in pepper, and nutmegs are strongly held also.

TEAS.

There has been quite an active inquiry for teas of all sorts, with the exception of Japans. China Congous at 13 to 15c. have moved quite freely, the same stock having been bought a short time ago at 10c. The same strong tendency is noted in Ceylons, which have moved to a considerable extent during the week at 17c. China greens have also been in good request.

DRIED FRUITS.

Valencia raisins have moved to a small extent at steady prices, while other lines of dried fruits are entirely without new feature.

GREEN FRUITS.

There has been a fair demand for all kinds of green fruits during the past week despite the fact that the big auction sale on Friday of this week has diverted a lot of attention from the regular market to it. Considering the large quantity of stock that will be offered, both oranges and lemons have held their own since last report. Valencia oranges have realized $5.75 to $6 and Californian navels $4 to $4.25. Good sound lemons have ranged from $2.25 to $2.75. Bananas are steady at $1.60 to $1.75 for firsts, and 85c. to $1 for seconds. Pineapples are lower under larger receipts at 12½ to 20c. each. A few small lots of American strawberries have sold at 30 to 35c. per box.

COUNTRY PRODUCE.

EGGS—There was a good demand for eggs to-day, and the market is fairly active with a good business doing at steady prices, sales being made at 11 to 11½c. per dozen. Receipts to-day were 290 cases.

MAPLE PRODUCT—Arrivals of maple product continue small, for which the demand is good, and prices are firmly held. We quote: Syrup in wood, 5¾ to 6c. per lb. and at 65c. per tin. Sugar sold at 7¾ to 8c. per lb.

HONEY—The demand for honey is limited and the market rules quiet, with no change to note. We quote: White clover comb

TEAS
are our theme.

We have still a few lines of
desirable TEAS to offer :

Suppose
we talk it over.

**Japans, Congous, Ceylons,
Young Hysons, Pingsuey and Gunpowder.**

SAMPLES TO WHOLESALE TRADE ONLY.

S. H. EWING & SONS, - MONTREAL.

in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—Business in beans continues of a small jobbing character at steady prices. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

PROVISIONS.

Outside of the improvement in the demand for hams and bacon, the provision market was quiet and featureless. We quote: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

GRAIN—The grain market was more active to-day, there being a better demand from shippers for coarse grains, and a fairly active business was done. The tone of the market was stronger, and prices for oats advanced ¼c., with sales reported of 50,000 bush. at 36½c., and 10,000 at 36⅝c. afloat. Peas also show an advance of ½c., with sales of 15,000 bush. at 75c. afloat. Buckwheat was quiet, but firm, at 61c. There was a fair demand for Manitoba No. 1 hard wheat, and sales were made at 72¾c. afloat Fort William, prompt delivery, which figure shows an advance of ¾c. since Saturday. There was a fair demand for all lines of grain over the cable, and some round lots were placed.

FLOUR — A fair amount of business in a jobbing way was done in flour and the tone of the market remains about steady. We quote: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $3.90 to $4.05; strong bakers', $3.75 to $3.80.

OATMEAL — There was some demand for carload lots, and sales were made at $3.75 to $3.80 per bbl.

FEED—There continues to be a good demand for feed, and the market is active and firm. We quote as follows: Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY — In baled hay trade was more active, and now that the export live stock season has opened up the movement will steadily increase. The tone of the market is firm with an upward tendency. We quote: No. 1, $6 to $6.50; No. 2 extra, $5 to $5.50; clover and clover mixture, $4 to $4.75 per ton.

CHEESE AND BUTTER.

CHEESE—Remains in much the same condition, and there is nothing to report in relation to old stock. For new make, buyers manifest a desire to modify bids, and 9½c., at the factory, appears to be the general idea just now. The stocks in store in Liverpool are 37,500, against 56,725 for the same date last year. In London, they are 70,000, and in Bristol, 14,000. In Montreal, the official declared stock this week was 17,000 boxes.

BUTTER— The butter market is rather dull, and 16½c. is the top price at present for the great bulk of the transactions, though a fraction more has possibly been made. From the top price values grade down to 16¼c. The stock of butter in Liverpool declared this week is 3,200 packages.

MONTREAL NOTES.

Cables note another advance in Barbadoes molasses at primary markets.

The first big auction sale of Mediterranean green fruit is advertised for Friday of this week.

An active movement of tea from first to second hands has been a leading feature here lately.

The Acme Mills Co. report good demand for "The Sirdar" Mocha coffee.

W. H. Gillard & Co. have made several large shipments lately of their "Diamond" baking powder to the Maritime Provinces, where it has secured quite a foothold with the trade.

American Sugars.

Absolute Purity
Test 100% Sugar

Get quotations on car lots, freight paid.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., May 4, 1899.

NAVIGATION on the St. John river opened up last week. There is, in consequence, a considerable movement of goods to fill orders from river points, and the steamers are bringing down produce to this market. In other respects, the past week has been without special feature. The tea market is still active. Sugar, molasses, and dry and pickled fish are very firm. The butter market is easier. The weather, though rather cold, has been exceptionally fine for several weeks. Reports from Provincial points show that some seeding has been done. The opening of the streams has caused a small army of men to be hurried to the head waters to bring out the logs. The lumber market is active and mills busy, with quite large shipments to the American and English markets. The wholesalers in all lines of trade report a satisfactory volume of business.

SUGARS—The market is firm at a slight advance, and the impression having somehow got abroad that the sugar tariff might be changed, it, also, had an influence on the trade. The Canadian refineries, however, did not advance prices soon enough to shut out American. Some four or five hundred barrels of American yellows were received here last week, and it is said there is still some to come forward. We quote: Granulated, $4.50 to $4.55; yellows, $3.75 to $3.95, as to quality.

MOLASSES—The last quotation from Barbadoes was 13c., 2c. above the lowest point. The St. John market is firmer in consequence. Porto Rico is also firm, and some dealers anticipate a higher market all round, holding that the quantity available to come here will not be large enough to depress prices. We quote: Porto Rico, 32 to 33c.; Barbadoes, 29 to 30c.; St. Croix, in bbls., 29 to 31c.

FLOUR, FEED AND MEAL — Demand is fair and the market here is without change. Oats and feed are high. We quote as follows: Manitoba flour, $4.65 to $4.75; choice patents, $3.90 to $4.05; medium patents, $3.70 to $3.85; oatmeal, firm at $4 to $4.10; cornmeal, $2.15 to $2.20; western gray B.W. meal, $2.25 per 100 lb.; oats, 42 to 43c.; middlings, bulk, car lots, $21.50 to $22; bran, $20 to $21.

FISH—The market is still entirely bare of pickled herring and of dry pollock. A few small dry cod were received last week and are selling at $2.50 per 100 lb., while large and medium cod are firm and scarce. Receipts of fresh fish are larger and prices lower, but all kinds of cured fish are firm. We quote: Large and medium dry cod, $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 5c. per lb.; smoked herring, 6½ to 7½c.; smoked alewives, 90c. per 100; kippered herring, $1 per box; fresh halibut, 6c. per lb.; cod and haddock, 2c.; alewives 75c. per 100; boneless fish, 4 to 5c.

PROVISIONS—The market is dull and featureless, at unchanged quotations. We quote: American clear pork, $14.75 to $15.25; American mess, $14 to $14.50; domestic mess, $14.50 to $15; plate beef, $13.50 to $13.75; extra plate, $13.75 to $14; pure lard, 7½ to 8½c.; compound lard, 6¾ to 7½c.

FRUITS — Strawberries from Boston are selling at 30c. There is a fairly good trade in green fruits, but a larger movement will set in after the coming fruit auctions in Montreal. Quotations show no change this week, either in green or dried fruits. Oranges, (blood), $2.25 to $2.50; Messina lemons, $2.75 to $3.50; bananas, $1.75 to $2.25; apples, $2 to $5; dried apples, 5½ to 6c.; evaporated do., 9½ to 10c.; evaporated peaches, 14 to 15c.; apricots, 17 to 18c.; Bosnia prunes, 5 to 5½c.; Californian do., 6 to 10c.

BUTTER—The market is easier because of western competition. Ontario roll or lump butter (dairy) was offered last week at 13c. f.o.b. Before that, some creamery had come down from Montreal at about 18c. delivered here. Some time ago, a Winnipeg firm tried to place two cars of old dairy stock here, but could get no offer. We quote: Creamery roll, 20c.; tubs, 18 to 19c.; dairy roll, 15 to 17c.; tubs, 12 to 15c.

CHEESE—The cheese market offers no feature of interest.

EGGS—There has been a very sharp decline from the tall prices of a few weeks ago, and, with supplies coming in freely, the market is easy. Sales were at 10 to 11c. last week, and this week will, no doubt, see another cent knocked off.

SEEDS—There is now a better movement of seeds, which was certainly needed. The market is steady. We quote: Canadian timothy, $1.80 to $2.25, as to quality; American do., $1.50 to $2; alsike, 7½ to 8c.; mammoth clover, 7 to 7½c.; red clover, 6¾ to 7½c.

CANNED GOODS—There is a more active movement in this line at unchanged quotations. We quote as follows: Corn, 90c.; peas, 80c.; tomatoes, $1; salmon, $5 to $5.25; new lobsters, $10; scallops, $6; oysters, 2's, $2.10 to $2.25; 1's, $1.30 to $1.45.

SALT — The market for Liverpool salt is firmer since the winter port steamers withdrew from this route. Supplies will come forward from the other side with less regularity during the summer. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 80c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

OILS—Trade in lubricating oils continues active. Quotations in all lines are unchanged.

ST. JOHN NOTES.

Maple sugar is quoted at 10 to 12c., and syrup at 80c. to $1.25, according to quality.

The carcases of two spring lambs were sold to a market dealer on Saturday for $9.

A halibut, over eight feet long and weighing over 200 lb., was brought in by a fisherman last week.

Cucumbers at $1.20 per dozen and rhubarb at 6c. per lb. are now on the market, being received by steamer from Boston.

The St. John market is bare of yellow-eye beans. The last sale was at about $2. Green dried peas are quoted at $1.20 per bushel.

There is said to be a good prospect for the establishment of a sardine factory on Grand Manan. Maine sardine factories get a large lot of their small herring from Grand Manan waters.

Very few lobsters are being taken in the Bay of Fundy this year. Dealers say they have been fished out. Only the small ones come here, the large ones being sent direct to the American market.

The D.A.R. steamer Prince Rupert, on the Bay of Fundy route, has been disabled. The small steamer Bridgewater is now making daily trips, and it is expected the palatial Prince Edward will be sent to perform the service until the Rupert is repaired.

Within a week of each other, St. John has lost two citizens whom the business community could ill spare. W. C. Pitfield,

Good Will Soap THE KIND THAT CLEANS.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LONG ROLLED BACON

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

F. W. FEARMAN CO.
Limited
HAMILTON, ONT.

Commission Man

with good connection with grocery trade throughout Canada is open for additional agencies. Satisfactory references on addressing THE CANADIAN GROCER, Montreal. (18)

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

The way of going after it
Has all to do with getting it.

SILVERINE PROFITABLE ATTRACTIVE GUARANTEED

Is a trade builder.

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

If you want Meats of Superior Quality, ask your Wholesale House about **Clark's**

and you will find what you are after.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

Ask Your Wholesale House for

NORTHROP'S FIGS

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP. 9 Jarvis Street, TORONTO.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Fruit and Commission Merchants . . . . . GUELPH, ONT.

G. F. & J. GALT PACKERS OF THE CELEBRATED **BLUE RIBBON TEAS**

42 SCOTT ST. TORONTO.

wholesale dry goods merchant and for several years president of the Exhibition Asssociation, and George F. Baird, ex-M.P., manager of the river steamboat service, and extensively interested in shipping and in local industriaes, have passed away, the former at the age of 44 years, and the latter 49 years.

MANITOBA MARKETS.

WINNIPEG, April 29, 1899.

THE weather through the week has been very variable, and to-day is cold and stormy. In spite of this, however, trade is very good, and continues to increase in volume.

Two creameries opened this week, and a number will open on May 1. The spring, so far, has not been good for pasture, but the warm rains of the past week will no doubt improve it greatly. Ontario creamery has been bought by some houses for 16½ to 17c. for shipment to British Columbia. This, and the fact that the refrigerator service is not yet on, and butter must be shipped from here by express, will cause the market to open rather lower than usual. About 18c. is the price talked of for early offering. Dairy butter of medium grade is a drug in the market, and there is no sale for it. Fresh dairy rolls, nicely clothed, bring 13 to 15c. Separator-made dairy, in bricks, neatly wrapped in parchment paper, command 19 to 20c. in a jobbing way.

EGGS—The expected drop in eggs has taken place, and jobbers are quoting to-day from 10 to 11c. The supply is large.

CHEESE—The situation is without change, and none is expected until the factories open.

CEREALS—Rolled oats, $1.85 to $1.90 for 80's; standard and granulated at $2.20 per sack of 98 lb.

SALT—There has been an advance of 2½c. per barrel on this article, why, no one seems to know.

SUGAR—No change in either the price or the situation for sugar, the quotation being still 5⅛c.

MAPLE SUGAR AND SYRUP—There is now no question but that both pure sugar and syrup will be very scarce this year.

HONEY—The scarcity of honey continues, and it is now generally understood that the output of eastern apiaries is exhausted, and the remaining stock all in second hands.

RICE—Japan is offering at a slightly easier price. A few carload sales have been effected in this market. The price for futures will probably be 4⅝ to 4¾c.

CANNED GOODS—Are without change. Prices seem very firm. One sale of 500 cases of tomatoes took place during the week, but price was fully maintained, Bowlby's are quoted by some houses at $2.30, others at $2.25; other brands run as low as $2.15. Peas are $1 95 for marrowfats and $2 to $2.25 for sifted, Corn, ordinary brands, $2.30; St. John Valley corn, $2.50. Tapiocas and sago maintained their figures, and sales have been small in consequence.

CURED MEATS—These advanced slightly during the week but dropped again to their old figures. Prices are very firm. We quote: Hams, medium, 10½c.; bellies, 11c.; backs, 10½c.; shoulders. 8½c; skinned backs, 11c.; dry salt long clear, 8½c.; extra short clear, 8c.; dry salt backs, 9c.; shoulders, 8¼c.

GREEN FRUITS—Bananas, Port Limon, $2.25 to $2.75 for extremely fancy stock. Oranges—Navels are getting scarce; extra fancy Washington navels, $4.50; off sizes, 25c. per case off; fancy navels, $4; choice navels, $3.50 to $3.75. Californian lemons are now out of season. New Messinas will come with opening of navigation. Cherries, black and red, $2.50 per box. Strawberries, $6 for 24 quart cases. Apples—The Macpherson Fruit Co. received to-day what is quoted as the last car of spies. They will sell at $6. A few picked Baldwins are selling at $5.50; Washington apples, in boxes, $2.25; onions, B.C. yellows, very fine stock, 3½c. per lb.

HINTS TO BUYERS.

JOHN SLOAN & CO. are handling Simson's lime juice and fruit syrups in 10c. bottles, which are quick sellers.

A shipment of scaled herring is in store with The Eby, Blain Co., Limited.

"We can sell domestic sardines at close prices," say John Sloan & Co.

J. A. Mathewson & Co. have received this week a large shipment of Stephens' pickles.

"Kidder" tomato catsup, in 2-lb. tins, is in stock with The Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, are quoting close figures on Californian and Bosnia prunes.

Just at hand with W. H. Gillard & Co.—a carload of Williams Bros. & Charbonneau's pickles, etc.

Specially-low quotations on canned raspberries and strawberries are made by The Eby, Blain Co., Limited.

A. P. Tippett & Co. are landing this week a large shipment of "Maypole" soap, and report demand good.

"Maple Leaf" brand pressed figs in 1-lb. cartons, are quoted at low prices by The Eby, Blain Co., Limited.

Another shipment of Californian silver prunes is moving out rapidly with The Eby, Blain Co., Limited.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak... } Smoking

Free Trade...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que

See Prices Current.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

"A successful trade selling successful goods."

PICKLES THAT ARE PURE

The Famous "Sterling" Brand

There would be no use saying that "Sterling" brand pickles are pure if the record would not sustain the statement. But we know just what goes into these pickles. We are the manufacturers.

Doing an extensive trade in all sections of the Dominion we cannot afford to have any claim made for these pickles brought into question.

They've been tried in the balance, but never found wanting. You can safely recommend them to the most exacting customer.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

"Negosiosas" Cigars

"STERLING VALUE."

SOLE AGENTS

WARREN BROS. & CO.

TORONTO.

B. C.

First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA" CEYLON TEA

Dissatisfied customers a thing of the past.

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

Cocoas Coffees Spices

Manufactured **under** the supervision of special experts for each department, **with** the latest improved up-to-date machinery, **from** the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, **protected** by our standing guarantee. **Returning** profit and satisfaction to the dealer, and **dispensing** health, strength, and happiness to the consumer.

Todhunter, Mitchell & Co.

Manufacturers

TORONTO.

NOT A GUESS—

Blue Label Tomato ..Ketchup

is always the same; in quality is superior to any but "Blue Label." Lagging appetites are improved by this palate pleaser.

Not only months with an "R" but all seasons are the times for using.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

GOOD PROFITS

Pure Gold Icings

7 flavors

$1.00 per doz.

Chocolate . . .

(Baker's pure goods used)

$1.25 per doz.

They retail for 15c. and are just the very thing for high-class summer trade

Try a box (2 doz.)

SITUATION IN CALIFORNIAN PRUNES.

THE unsettling effect of the recent auction sales of prunes is said to be passing away, the goods having been disposed of, and a better feeling is noted among the principal holders; but, as the warmer weather seems to be checking the consuming demand, comparatively little business has come under our notice during the past few days. On the other hand, stocks seem to be well controlled, and the holders do not appear to be anxious to sell except at full previous prices, several bids for large lots at ½c. below the quotations having been turned down.

The reports of a heavy drop of prunes, usually expected at this time, are beginning to come in. Letters received from all growing districts are of the same purport. The trade here is generally disposed to accept these reports with a good deal of allowance for the natural desire of the growers to start the season with the promulgation of such features as will be most advantageous to them, but there are a number of prominent handlers here who, while admitting that the conditions now governing the growing crop may not be so bad as has been published through the letters of interested growers, are of the opinion that there is good ground for believing that the crop will turn out to be considerably less than last year. One of these merchants, commenting on the reports published in our West Side Trade Notes to-day, said that he had little doubt that the reported damage to the crop was not overestimated by California correspondents. He could not agree with some of them, that the present drop was due to the recent warm weather, but was disposed to attribute it to the loss of vitality in the trees, caused by the prolonged drought last winter, which killed many trees and undoubtedly had a weakening effect upon the rest.

A feature contributing to the strong feeling among handlers of prunes here is the prospect of a large demand from Europe this year, as a result of the reported short prune crops there.—N.Y. Journal of Commerce.

NEW STORE IN OTTAWA.

Norman D. McLeod, one of Ottawa's grocers, has moved into larger and more commodious premises at 137 Bank street. The new store has received a complete overhauling, the interior of it being recently painted and renovated, and transformed into one of the neatest grocery stores at the capital. Norman D. McLeod, the present proprietor, is a son of the late Donald McLeod, the founder of the business, and acquired his training in his father's store. The store is in one of the briskest districts of the capital, and Mr. McLeod does a nice trade.

FRESH FISH FOR ENGLAND.

A Prince Edward Island shipping firm interested in the fish trade have received a letter from a Liverpool commission merchant, in which he says: "Since writing you on March 22 we have received your favor of April 14, on the subject of smelts. We have gone carefully into this matter, and after due consideration, we cannot recommend you to ship smelts to this market there is so much fresh fish to be had excepting when we have very heavy gales plaice, cod and other fish is very cheap, and we do not think you can ship smelts to this market with either satisfaction or profit to yourself. We had one small parcel shipped to us in cold storage per Gaspesia, but, unfortunately, when they arrived they were all putrid, had they arrived in good condition we would have been able to speak quite definitely about them." Of course no definite opinion can be formed on a trial shipment which did not arrive in good condition.

CURRENT MARKET QUOTATIONS

May 4, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	10	11	12	14	.....	.....
" " pound prints	.....	.....	11	12½	17	18	.....	.....
" " tubs, best	.....	.....	.....	.....	16	18	.....	.....
" " tubs, second grade	.....	.....	10	11	14	16	.....	.....
Creamery, tubs and boxes	17½	18	16½	17½	19	20	.....	.....
" prints and squares	.....	.....	17	18½	20	22	.....	.....
Cheese	.....	11	10	11½	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 25	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	.....	.....	75	85	85	95	90	95
Beans, 2's	85	90	80	85	90	95	.....	90
Corn, 2's	95	1 00	97½	1 00	85	95	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	80	85	75	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	1 45	1 25	1 50	1 70	1 80	.....	1 15
" 3's	.....	1 45	2 00	2 40	2 40	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	1 60	2 50	2 75	1 65	1 70	.....	1 60
" 3's	.....	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	95	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	95	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 25	1 50	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	85	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Coboes	1 05	1 15	1 10	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s	.....	12	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....		5	4	5	.....	.....
" " ½'s	.....	.....		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	10 00	11 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 20	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 420's, large	$5 75	$6 00	$.....	$8 00	$6 00	$6 50	$.....	$.....
" " ordinary	.....		6 00	6 50	5 00	5 50	.....	.....
" California Navels	4 00	4 25	3 75	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 25	3 75	.....	.....	.....	.....
" Messina, per box	.....	.....	3 25	3 50	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	2 75	2 00	2 50	3 00	3 50	.....	.....
Bananas, per bunch	0 80	1 75	1 50	2 00	2 00	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	5 00	3 00	5 00	.....	.....
Cranberries, per bbl	7 00	8 00	.....	.....	9 00	10 00	.....	.....
Sweet Potatoes, bbl	3 50	4 00	.....	4 00	.....	.....	.....	.....
Almeria Grapes, per keg	9 00	10 00	.....	.....	6 00	7 00	.....	.....
Egyptian Onions, about 100 lb.	.....	.....	2 25	2 50	.....	.....	.....	.....
Bermuda Onions	.....	.....	2 00	2 25	2 25	2 50	.....	.....
Cocoanuts, per 100	3 25	4 00	.....	4 00	.....	3 50	.....	.....
Pineapples, each	12½	20	12	20	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$4 50	$4 55	.....	$4 68	4⅜	4½	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 63	.....	4⅜	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 78	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 88	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 55	.....	.....	.....	7
Powdered, bbls	.....	5 05	5 12½	5 45	5¾	6	.....	6¾
Phœnix	.....	4 40	.....	4 48	.....	.....	.....	.....
Cream	.....	4 40	.....	4 48	.....	.....	.....	.....
Extra bright	.....	4 35	.....	4 38	3⅝	3¾	4½	4⅝
Bright coffee	.....	4 25	.....	4 28	3¼	3½	.....	.....
No. 3 yellow	.....	4 05	.....	4 18	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 95	.....	4 08	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 55	.....	2 55	.....	.....	.....	.....
Cut nails, base	.....	2 05	.....	2 05	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	2 90	.....	3 00	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 50	.....	2 80	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	49	.....	52	.....	.....	.....	.....
boiled	.....	52	.....	55	.....	.....	.....	.....
Turpentine	.....	65	.....	65	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dark	.....	1¾	...	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	29	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....		.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 50	$1 65	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 50	2 65	.....	3 00
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	3 20	3 25	3 00	3 25	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 40	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 50	2 80	2 95	.....	3 25	....	

CANDIED PEELS

Lemon, per lb	.....	.....	11½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17½	19	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	11	11½	13	14	.....	15
" limed	.....	...	.....	.....	10	12	.....	.....
" held or cold stored	.....	.....	.....	.....	10	12	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

FRUITS

Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Fillatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	4¾	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¼	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	10	11	10	12	.....	.....
" " 50's	.....	.....	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	... ..	.....
" " 90's	.....	6	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	.....	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4⅛	4	4½	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	5	5	5¼	.....	.....
" Selected	.....	5⅜	5½	6	6	7	.....	.....
" Layers	.....	5¾	6	6½	5¾	6	8	8½
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7¾	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	5½	6	5½	6	.....	7
" " evaporated	9	9½	9½	10	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	19	20	16	18	.....	.....
Peaches	.....	.....	17	17½	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	....	.....	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	10½	11	.....	11	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	10	10½	10½	12	.....	11½
Shoulder hams	.....	10	7½	8	8	9	.....	9½
Backs	.....	.....	10¼	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	13 50	14 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	14 75	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 00	13 00	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	9	9½
Tubs	6¾	7	6¾	7	6¾	7	.....	.....
Pails	.....	.....	7	7¼	7	7¼	.....	9
Compound, Palls	5	5½	5½	6	6½	7	.....	.....
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

Brantford Culinary Starches

— ARE —

Packed in bright and attractive packages.
Refined in Pure Spring Water.
Unsurpassed in Flavor, Color and Healthfulness.

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	...	...	22	25	24	28	.....	... ..
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	...	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 62½	3 75	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.... .	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Taploca	3¾	4½	3¾	4	5	6	....	4
Macaroni, dom'ic, per lb., bulk	... ..	.....	....	7½	.....	.....	..	.....
" imp'd, 1-lb. pkg., French	.....	.....	10½	12½	.....	.....	.....	.....
" " " Italian	.....	...	11	12½	.....	.....	.....	....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 90	2 00	1 50	1 75
Sal soda, per hhl	70	75	70	80	85	90	.....	.. ..
Sal soda, per keg	95	1 00	95	1 00	95	1 00	....	....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	18	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	13	14	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	...
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	1	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12½	$0 60	$0 12	$0 60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeellugs	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	84	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordiuary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	... .
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-hoxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Fluest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good medium	22	24	22	24	.....	.....	.....	.....
Medlum	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, No. 1, 2-hoop	.....	.....	.....	$1 55	.....	$1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	...
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	0 90	1 08	0 90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	...	5 00	.....	.....

We wish to impress you with the well known fact that

KINCORA CEYLON TEA

has pleased, is pleasing and will continue to please you and your customers as long as you handle it.

John Sloan & Co., Sole Proprietors, **Toronto.**

English Army Blacking

STANDS ALONE

It has no equal for a lasting polish.
It is a trade winner.

SOLD BY ALL WHOLESALE DEALERS AND

The F. F. DALLEY CO., Limited

HAMILTON, CANADA.

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The **North American Chemical Co.** Limited

GODERICH, ONT.

BUSINESS PRINCIPLES.

WHETHER in business or out of it a man should endeavor to keep his reputation pure and spotless, says a writer in Michigan Tradesman. Every questionable action in a man's life is recorded by commercial agencies, from the time he enters business. Nothing hampers a man more than a lack of firmness or uprightness in his dealings. On the other hand, honesty and trustworthiness insure an unlimited credit, in time. Trickiness and unscruplousness render a man an object of aversion to all creditors. Credit is extended by merchants and bankers, according to their confidence in one. Therefore it is advisable to pay bills as promptly as possible.

Another requisite which cannot be ignored in mounting the ladder to success is the assistance and benificent influence of hope. As long as a man has hope in the efficacy of his efforts, he is bound to work more conscientiously and cheerfully and accomplish better results. Work thus engenders an enthusiastic feeling which makes its performance a pleasure instead of drudgery, for work without enthusiasm is like a harp without strings. Therefore, the business man should encourage hopefulness and optimism. As someone has well said, "A widespreading, hopeful disposition is the best umbrella in this vale of tears."

There is one thing that too few men of business do, and that is consult with their life partner when deciding to start upon some new venture. The partner referred to in this case is a man's wife. Oftentimes the better half may not be competent to give valuable advice, but there are many cases in which she could give incalculable assistance if she were only appealed to for it. The writer has known of some remarkable instances where shipwreck could have been avoided if the wife's intuitive powers had been consulted. A woman may sometimes possess the capacity of viewing the subject from more sides than one. Besides, her opinion may be more unbiased and impartial, and her judgment cooler than that of a man who is apt at times to subordinate his common sense to his ambition.

It is a good plan, also, to foster and cultivate as many ideas as possible. Where it is impossible to originate ideas, the next best thing is to nourish and improve upon the ideas of others. Some men are inevitably more deficient in imagination than others; therefore, these are the very ones who must be content to experiment upon the ideas of others which have been highly successful. Indeed, to be able to select well among old things is almost equal to inventing new ones. There is no new thing under the sun, as Solomon says; all things are improvements or variations of something old.

Although it is by no means recommended here that a merchant should take his business cares home with him, and carry them about as the pilgrim does his pack, nevertheless the problems of business life which are continually arising may be debated in the home circle as well as elsewhere.

It is also advisable to do all in your power to convince the public that business is in a thriving condition. Maintain good spirits, for bad news spreads like a prairie fire. When an opportunity is found to boom business do not neglect to do it. Look cheerful, be affable and ingratiating, look people in the face and work with a will. Nothing pleases people more than kind, considerate treatment.

It has been intimated that independence, although a valuable quality under some circumstances, is nothing but pigheadedness in business. Thus, enterprising merchants must keep this quality in abeyance, cater to customers' whims and humor them when consistent with self-respect. This poetic comparison may be made to refer to mercantile life: "The same law governing the sea applies to the great ocean of business; both are subject to ebb and flow, and if your transactions lack confidence, your business will be drifted on the quicksands of disaster. To avert this danger, have a trusty pilot at the helm and an experienced skipper on the lookout."

THE CREDIT EVIL.

The credit-giving evil extends to all departments of business, although it seems true that the grocers are the most lax of any tradesmen in this respect. A writer in a Boston daily gives these instances of the evils resulting from credit-giving:

"Recently, a young and hustling grocer was obliged to fail just because he could not collect his bills. He invested all he had in the business, and for about a year everyone thought he was prospering finely, when suddenly we learned of his failure. The cause was too much trusting. Another man I have in mind, who runs a turning and planing mill, lost all he had—$2,000—through trusting carpenters and builders. He is now starting over again in the same business with borrowed capital and going on a cash basis. A poor widow, who we well know, was keeping a boarding house for carmen, and trying hard to support her two sons and a daughter. She battled bravely against great odds for over three years, but finally, owing to so many leaving her with their board unpaid, she had to give up. We have been in the practice of medicine for nearly four years, and many is the time we could look a dozen men in the face who owed us, and not a cent did we have. For two weeks at a time have we been without money when there was plenty due us, first, because pride and business diplomacy forbade us dunning anyone for that which we had earned. One of the most prosperous meat markets we know is conducted on a strictly cash basis, and, as they trust no one, they sell from 2 to 5c. cheaper per lb. than the other markets, who allow their customers to run accounts, and who make upon the good what they lose on the bad."

PROFITS AND DISCOUNTS.

The following, says an exchange, should be posted on every merchant's desk. It means, discount your bills:

1. One-half per cent. on a 30-day bill, paid in ten days, is equal to interest at the rate of 8 per cent. per annum.

2. One and one-half per cent. on a 60-day bill, paid in ten days, is equal to interest at the rate of 11 per cent. per annum.

3. Four per cent. off on a four months' bill, paid in 30 days with a 3 per cent. discount, is interest at the rate of 12 per cent. per annum.

4. Five per cent. discount off on a four months' bill is interest at the rate of 15 per cent. per annum; or, if paid in 30 days, less 4 per cent., it is 16 per cent. per annum.

Bills paid are safer than money in any bank, however strong. Cash discounts are the dealer's first profit, and one he is sure of.

NITRATE OF SODA.

The statistical position of nitrate of soda is interesting at this time, as the situation has undergone several changes that may be expected to have some influence on market conditions, says The Oil, Paint and Drug Reporter. The total visible supply to the middle of July is stated to be 328,943 bags, which is considerably in excess of the visible supply of a year ago, but is smaller than in 1896. It may be expected that the deliveries during the next three months will be larger; in fact, this is assured, as large sales have recently been made for delivery during the coming months, and the visible supply is consequently not excessive. The deliveries during the past three months amounted to 139,638 bags, which is considerably less than the average of the corresponding three months of the four preceding years. The statistical situation, though changed considerably during the past few months, presents no abnormal features, and the low prices which have prevailed of late may no be attributed thereto.

THE BEET SUGAR SOWINGS.

Referring to the beet sugar situation, Czarni-Kow, McDougal & Co., the sugar authorities, say : "The detailed reports received as to the sowings are not quite clear. Germany may show a decrease, but Russia is put down for an increase of 25 per cent., while Scandinavia is given even a still greater percentage of interest. For the whole of Europe the total increase so far estimated by the principal statisticians does not exceed 6 per cent., although in some quarters it is expected that, after the final details are received, the total increase will not be much below 10 per cent. Even allowing that there is an increace of 10 per cent. in the area sown, the effect on the sugar situation will not be great, as the total stocks that will be left at the end of September this year will be much below those of last year, and no further large increase is expected from any cane-producing countries, with the exception, perhaps, of the Sandwich Islands. This outside estimate of 10 per cent. increase in beets will do no more than provide the sugars fully required to keep pace with the consumption, particularly in America, where, owing to the narrow margin between the values of raw and refined sugars, and consequent cheapness of the latter, consumption is likely to increase. Distribution is also likely to be stimulated, as dealers in general are apt to carry larger stocks of refined under such conditions. One of the principal reasons why the sowings in Germany may not be as large as last year is the fact that field labor is very scarce. Manufacturing industries are attracting many hands that formerly were employed in the fields, and, as higher wages are paid by these industries, it has been found that labor for increased beet sowings was not available."

Jersey Cream
Baking Powder
Strictly High-Grade
BEST IN CANADA.
34 McNab Street North,
HAMILTON.

In Our New Quarters
(Smith & Keighley's Old Stand)
NO. 9 FRONT STREET

We expect to be prepared in a few days to handle all the business that comes our way.

We wish to make arrangements with reliable merchants to handle BUTTER and EGGS on Commission. Correspond with us.

Agents for Toronto for Pilgrim Bros. & Co.'s New York Ginger Ale.

LUMSDEN BROS., No. 9 Front Street East, TORONTO

NEW GOODS

Just landed ex Steamer "Amarynthia"

6 casks, 300 tins each, Marshall Kippered Herrings.
3 casks, 300 tins each, Marshall Herrings in tomato sauce.
2 casks, 300 tins each, Marshall Preserved Bloaters.
2 casks, 300 tins each, Marshall Fresh Herrings.
1 cask, 288 tins, Marshall Herrings a la sardine.
1 cask, 288 tins, Marshall Herrings in shrimp sauce.
1 cask, 288 tins, Marshall Herrings in anchovy sauce.

30 cases Duke of Cambridge
EXTRA SPECIAL LIQUEUR

A blend of the finest old malt whisky. Acknowledged by the connoisseurs as the most perfect stimulant, as well as the finest whisky offered.

It leads all brands. It pleases the most fastidious. Our prices and samples are always at your disposition. Just ask for them.

L. CHAPUT, FILS & CIE., MONTREAL.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ARRIVALS of currants at Liverpool from the beginning of the season to April 11 were 20,563 tons, compared with 20,225 tons for the same period last year. Stocks remaining in bond on April 11 were 2,245 tons, against 4,417 tons on the same date in 1898.

From the commencement of the season to April 11, Liverpool received 449,035 packages of Sultana raisins from Smyrna, or 128,936 packages less than the corresponding period last year.

SALMON CANNING SEASON OPENS.

The fishing season opened on the Columbia river on April 15 with bright prospects for both packers and fishermen, says The California Fruit Grower. It is brighter for the packers because of a good market, and brighter for the fishermen because the old price of 5c. per lb. for fish has been restored. Telegraphic advices indicate that the opening day of the season started with an unusually large catch, and, on account of the great number of young salmon turned into the Columbia from the hatcheries four years ago, it is expected that the season's pack will be in excess of anything in recent years.

CALIFORNIA PRUNE SITUATION.

Concerning the situation in prunes, The California Fruit Grower of April 22 says: "Prune market is remarkably quiet, but holders are firm as to prices. The demand is for small sizes, 90's to 100's and 100's to 110's, both of which are very scarce and cammand a premium over the basis price for the four sizes. Holders of Santa Clara stock are asking 3½c. basis and outsiders 3¼c. Few, if any, orders for equal quantities of the four sizes are being filled. Both large and small sizes are scarce, the stock on hand being intermediate sizes. The growing crop promises well at this time. Some reports are at hand regarding the dropping of the fruit from the trees. This might be expected owing to lack of moisture last season and the frosts in some sections this spring. The regular June drop is yet to occur, but, no doubt, there will be a good yield of prunes, the State considered as a whole. This market has been relieved of 12 or 15 cars of prunes by the burning of Castle Bros.' fruit packing house, at San Jose, on April 20."

NEW CROP BRAZIL NUTS.

In their last circular, J. C. Houghton & Co., of Liverpool, say regarding new crop Brazil nuts: "So far the quality of this season is particularly satisfactory, and ought to lead to a large consumption. The demand continues strong, and a good trade was done during the past week at 18s. 6d. to 20s. for Para, and 23 to 26s. for Manoas. Arrivals from commencement of season to date are 1,024 tons; to same date last year, 1,008 tons."

GROCERIES IN NEW YORK.

The week has developed few features in the jobbing grocery trade. While the general demand does not seem to have been as brisk as during the preceding week, business, nevertheless, is held by the leading jobbing houses to have been on a very satisfactory scale. The movement in future canned goods has continued, though the volume of business does not appear to be so large, most buyers seeming to have covered their wants, for the present at least. Spot canned goods receive a fair amount of attention, although the orders are chiefly for small quantities. Among the vegetables, corn seems to hold the strongest position, stocks being very closely cleaned up at all points, while the consuming demand continues fairly active. At the opening prices on Columbia river salmon, a number of the leading brands, it was reported to-day, had already been sold out. It was rumored on the street that an early advance in prices might be looked for, as sellers were not disposed to go on at the present figures in view of the high cost of production. On the other hand, it was asserted that the association was not likely to make any change in its quotations for some time to come at least.

The movement in dried fruits is satisfactory, though buyers show interest only in such quantities as are needed to cover the immediate requirements of consumption. With stocks in first hands closely absorbed and the supplies held by jobbers smaller than usual at this season the tone of the market is very firm. The result of yesterday's auction sale had an unsettling influence on the market, but it is generally held that as soon as the character of the goods offered is generally understood the market will recover its natural tone, based on the strong position of stocks in all hands.

Among the leading staples the chief feature is the continued good demand for sugar. Coffee has been quiet, and for tea the demand has been rather light. Flour seems to be selling only to a moderate extent, and prices appear to favor the buyer.—New York Journal of Commerce.

The stock of the estate of T. V. Sears, grocer, Antigonish, N.S., has been sold to D. G. Kirk.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL.

FOR SALE.

GROCERY AND SEED BUSINESS; BRICK store and dwelling, London East. Apply to W. E. Jackson, 768 Dundas St., London, Ont. (18

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS
and packers of the celebrated
"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and th quality guaranteed by us.

All orders promptly attended to.

THE SIRDAR'S REGISTERED

MOCHA
Makes the most delicious cup of coffee obtainable.
Any Person selling or putting up Imitations lay themselves open to Prosecution.
For Sale in 1 and 2 lb. tins by all Wholesale Grocers.
ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA
Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONT

THE MOST NUTRITIOUS COCOA.
EPPS'S
GRATEFUL
COMFORTING
COCOA
In labelled Tins.
14 lb. Boxes
SPECIAL AGENTS
For the entire Dominion, C. E. COLSON & SO Montreal. In Nova Scotia, E. D. Adams, Halifa In Manitoba Buchanan & Gordon, Winnipeg.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent BM&Co. TRADE MARK. Brand

ENGLISH
BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. **1-LB.** DOES THE WORK OF **2-LBS.** OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

BRITISH COLUMBIA SALMON PACK

A VANCOUVER paper, of April 18, says: "Nothing proves the magnitude of the British Columbia salmon fishery better than the figures compiled by R. P. Rithet & Company, Limited, of Victoria. These figures are published at a most opportune time, for, from Fraser Mouth to New Westminster, on the Skeena river, Rivers Inlet, Naas river, Lowe Inlet, Alert Bay and the west coast of Vancouver Island, all is bustle in preparation for the season just about to open. In earlier numbers of The News-Advertiser something has been said of the activity at Steveston and in the Royal City; now it is learned from the north that all the canneries are starting save the Balmoral, which will remain closed and fish for the Inverness cannery. All the fishermen and Siwashes are looking for big packs, for, they say, all the signs are propitious.

"As has been said, the size of the industry can best be noted by studying the figures of the packs for the past five years. Here in detail is the pack of British Columbia salmon for the year 1898—an 'off' year:

PACK BY CANNERIES.

Fraser River—	Cases.
Alliance Canning Company	4,105
Anglo-American Canning Company	2,731
Anglo-B.C. Packing Company	35,549
Atlas Canning Company	3,550
Bon Accord Fish Company	10,072
Boutilier & Company	4,025
British Col. Canning Company	4,513
Brunswick Canning Company	9,768
Can. Pac. Packing Company	12,118
Cleeve Canning Company	5,076
Colonial Canning Company	2,827
Currie & McWilliams	8,009
Dinsmore Island Can. Co	4,809
English Bay Can. Company	7,768
Ewen and Company	10,059
Federation Brand S. Can. Company	4,171
Fishermen's Canning Company	4,183
Fraser River Canning Co	3,650
Fraser River Industrial Society	3,500
Gulf of Georgia Packing Company	12,579
Hickey & Co., P.	10,964
Hume & Co., John F.	6,647
Imperial Canning Co	5,592
Lulu Island Canning Company	4,776
Ontario Packing Company	3,000
Pacific Coast Canning Company	5,605
Provincial Canning Company	2,835
Star Canning Company	4,212
Terra Nova Canning Company	5,547
Todd & Son, J. H.	11,616
Voncouver Canning Company	5,000
Victoria Canning Company	28,113
Welsh Brothers	3,035
Westman Island Packing Co.	2,286
Westminster Packing Company	3,809
Skeena River—	
Anglo-B.C. Packing Company	18,793
British Columbia Canning Co	10,097
Carlisle Packing Company	10,630
Inverness Canning Company	15,209
Skeena Packing Company	12,118
Victoria Canning Company	11,387
Rivers Inlet—	
Anglo-B.C. Packing Company	20,553
British Columbia Canning Co	27,809
Brunswick Canning Company	17,496
Vancouver Packing Company	8,425
Victoria Canning Company	12,928
Wadhams, E. A	17,500
Naas River—	
Fed. Brand Salmon Canning Co	18,953
Lowe Inlet—	
Lowe Inlet Packing Company	10,312
Alert Bay—	
Alert Bay Canning Company	8,500
West Coast, V.I.—	
Clayoquot Fishing and T. Co	4,350
Total pack, 1898	484,161

PACK BY DISTRICTS.

	Cases. 1898	Cases. 1897.
Fraser River	256,101	860,459
Skeena River	81,234	65,905
Rivers Inlet	104,711	40,207
Naas River	18,953	20,847
Lowe Inlet	10,312	10,666
Namu Harbor	.....	1,357
Alert Bay	8,500	8,632
West Coast, V. I.	4,350	4,434
	484,161	1,015,477

	Cases. 1896.	Cases. 1895	Cases. 1894
Fraser River	356,984	400,368	363,967
Skeena River	100,140	67,797	61,151
Rivers Inlet	107,468	58,579	39,351
Naas River	14,649	19,550	19,587
Lowe Inlet	10,395	8,681	8,315
Namu Harbor	3,987	3,000	.....
Alert Bay	2,840	5,100	2,000
West Coast, V. I.	5,107	3,320	.....
	601,570	566,395	494,371

SHIPMENTS IN DETAIL.

England—	Cases. 1898.	Cases. 1897.
London direct	79,598	325,966
London overland	5,687	4,957
Liverpool direct	242,437	407,738
Liverpool overland	8,050	38,373
Overland (previous years)	.....	.....
Via other ports	19,862	.....
Eastern Canada	87,881	130,815
Australasia	9,644	28,579
Other destinations	439	226
Local sales	1,183	4,823
Stocks on hand	29,380	74,000
	484,161	1,015,477

England—	Cases. 1896.	Cases. 1895.	Cases. 1894.
London direct	182,253	96,459	94,203
London overland	9,076	.....	.....
Liverpool direct	332,364	256,301	222,345
Liverpool overland	11,405	.....	.....
Overland (previous years)	.....	65,647	20,424
Via other ports	.....	29,590	59,296
Eastern Canada	51,041	79,288	76,009
Australasia	11,609	8,832	15,078
Other destinations	2,128	.....	.....
Local sales	3,844	4,326	2,642
Stocks on hand	7,859	25,952	4,374
	601,570	566,395	494,371

The salmon fleet last year consisted of the British ships, Celtic Race, Acamas, Blythsword, Ilala, and the German barque, Atalanta. The first named vessel took 79,598 cases to London direct and the other ships took 253,042 cases and half-cases to Liverpool.

NEW FIRMS COMMENCING.

Arthur Lemelin is starting as grocer in Quebec.

M. Cain has opened a general store in Midland, Ont.

W. L. Clairmont has started as grocer in Gravenhurst, Ont.

Edmond Thibaudeau is starting as grocer in Sherbrooke, Que.

John Rourke is starting as wholesale fruit dealer in St. Thomas, Ont.

John McMillan, general merchant, Alexandria, Ont., has opened a branch at Lancaster.

Blain & Graves, grocers, etc., Gravenhurst, Ont., have opened a branch store at Barkway, Ont.

Johnson & Santo, general merchants, Sand Point, B.C., have opened a branch at Windermere, B.C.

The Parsons Produce Co., provision dealers, Winnipeg, are opening branches at Exeter, Ont., and Atlin, B.C.

Lorne McCallum has secured an interest in The Meaford Creamery Co., which has been started for the summer.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4 00. White's Phonography, per month, $8.00. Telegraphy, per month, $8 00. Bookkeeping and Business Practice, per course, $35.00. Bookkeeping and Business Practice, per month $5.00. Penmanship, per month, $3.00. Night School, per month $3.00. Private Lessons, each, $1.00. Address, A. M GRIMES, Principal, Cor Bank and Sparks Sts., Ottawa

The DETECTIVE AND CONFIDENTIAL AGENCY.

Room 12, Janes Building,

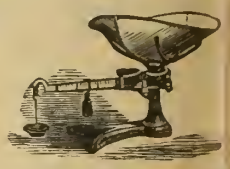
75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

GROCERS, MAKE MONEY

BE UP-TO-DATE

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Deals

See that you get them.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, Winnipeg, London, Vancouver, Kingston, Victoria, St. John, N.B., St. John's, Nfld. Halifax, Quebec.

TRADE CHAT.

THE main building of the pork-packing factory which is to be started in Harriston, Ont., will be 80 x 144 ft., and be three storeys and a basement high. The building and machinery will cost about $35,000.

John Rourke, of the Cash Grocery, St. Thomas, Ont., intends opening a wholesale fruit business in that city.

Thos. H. Cleghorn, fruiter and fish dealer, Toronto, has been appointed manager of the Toronto branch of the A. Booth & Co.'s fish firm. Mr. Cleghorn is advertising his business for sale.

W. H. Smith, wholesale fruiter, etc., Toronto, has moved his business from 186 and 188 King street east, to larger premises at 36 and 38 Church street. Mr. Smith had been in the King street stand over 25 years.

Robt. Marshall, of Marshall Bros., wholesale tea merchants, London, Ont., dropped dead at his home on Monday last week. Mr. Marshall came from Liverpool in 1872, and had been in the tea business in London for 25 years.

The deliveries of cheese at Brockville, Ont., the last two Saturdays in April amounted to about 2,000 boxes. On account of lack of rain pastures in that district will not be ready for grazing for a couple of weeks, which will be later than last year.

Linus Wolverton, secretary of the Fruit Growers Association of Ontario, states as an objection to a duty on sugar that the development of the jam and canned fruit industry of Canada is retarded by the high price of sugar here as compared with the price in Great Britain.

Geo. P. Guinnis, representing a company of English capitalists, is offering to finance a sum of $1,000,000 and to construct and operate an abattoir and its auxiliary industries if the Quebec Government will guarantee the principal and interest at the rate of 3½ per cent. for forty years. Beef and mutton would be exported to Great Britain dressed and chilled.

The British Government has wired the colonial Cabinet that the Imperial Parliament had passed an act renewing for this year the modus vivendi by which the French lobster factories on the treaty shore are legalized, and the superintendence of lobster packing operations is placed under charge of the captains of the French and British warships. The Colonial Legislature, it is expected, will pass a similar act at the coming session.

An Aylmer, Ont., despatch says that there is a strong agitation in that place for a beet sugar factory. An attempt is being made to organize a company with a capital of $250,000. A large amount of the money required is already in sight, and there will be a big acreage of land planted to this crop this spring in the immediate vicinity of Aylmer.

The United Kingdom imported 160,000 tons of butter last year. Of this, 70,000 tons, or 45 per cent., came from Denmark. France sent 13 per cent.; Sweden, 9 per cent; Holland, 8 per cent.; Australia, 7 per cent.; Canada, 5 per cent.; United States, 2 per cent.; Germany, 1 per cent., and all other countries, a little over 8 per cent. Canada's butter export trade can evidently stand more development.

The commissioners who have been engaged in the inquiry into the lobster industry have submitted a report to the Minister of Fisheries, which recommends five open seasons along the shores, instead of two, as heretofore. The open season on Quebec shores is from April 20 to July 16. They recommend that the limit size of lobsters be seven inches, instead of nine, except in the Bay of Fundy and western Nova Scotia, where the nine-inch limit will be retained.

STARTING OUT WITH CHRISTMAS NOVELTIES.

The Greig Manufacturing Co. are now the selling agents in Canada for the following foreign goods: Tom Smith's crackers, Christmas stockings and cake ornaments; Cayley & Co.'s fancy boxes and fine chocolates; Croren & Co.'s drops and tablets; John Buchannan & Bro.'s Peels; Lorrimer's Worcester sauce; Dandecoile & Godin's preserved vegetables, sardines, etc.; Wm. Whitley's pickles.

They are now showing a full line of both Cayley's and Tom Smith's Christmas novelties, including crackers, stockings and ornaments, as well as boxes, baskets, and all the latest novelties, filled with delicious chocolates. The trade in both these lines has always been an extensive one, and the range of samples shown this season is larger and more varied than ever, and at prices to suit any and all buyers.

They are also showing a large and well assorted line of empty boxes and baskets for confectionery trade including both English and German makes.

The Messrs. Greig are sanguine concerning the coming season's trade. The demand for their "Crown" extracts is increasing daily, and their orders for other goods are much larger than last season.

Mr. Wm. Greig is starting out in a few days with a complete line of Christmas goods and will then visit all the principal points east of Toronto, and then go direct to the Maritime Provinces.

CLEANLINESS COUNTS.

THERE was once a venerable grocer in Greater New York, according to Merchants' Review of that city, who, in many respects, was behind the times, charging thumping profits and adhering to old customs generally, and yet he made a good living, for women liked to visit his store because it was so bright and clean. He was thorough as well as conservative, and regularly once a week, if not oftener, his store got an old-fashioned cleaning, the counters, floors and windows being treated to a copious bath, and the quantity of water used was so great that it used to run out of the store and across the sidewalk in liberal streams. The writer often heard younger competitors of the old veteran sneer at his passion for cleanliness, but it proved a sheet anchor to him, for a difference in price could not keep fastidious customers away from the store.

Perhaps the public's appreciation of cleanly habits in the storekeeping class does not receive the attention it deserves, but it is a fact beyond dispute that carelessness in that respect has driven much trade away from some of the butchers, bakers and grocers.

In spring and during the summer scrupulous cleanliness in the care of the store is more imperative than during the cooler months of the year, but at no time can the grocer allow his store to become dirty without danger of losing trade.

P.E.I. LOBSTER FACTORIES.

L'Impartial, Tignish, P.E.I., gives the following list of lobster factories which will be in operation in Prince Edward Island this season:

Between Tignish and North Cape there are 13—those of M. McElroy, J. A. Brennan, Sylvian Gallant, J. H. Myrick & Co., Portland Packing Co., J. C. McCarthy, Portland Packing Co., Charles Vinneau, Charles Mathews, Robert Bell, Charles Bennett, J. H. Myrick & Co., John Agnew. From North Cape to Miminegash there are 21—those of A. F. Larkin, Capt. James McGrath, Alfonsus Phee, J. H. Myrick & Co., Jerry H. McGarry, J. H. Myrick & Co., Fidele T. Bernard, A. F. Larkin, John Dalton, John M. Doucette, Robert Bell, D. Corbett, Portland Packing Co., William Gaudet, Joseph Doucette, H. J. Pineau, T. H. Robblee, J. A. Matheson, S. Gallant, Charles Vienneau, Fabien Pitre. From Tignish to Cascumpec harbor there are 11—those of J. H. Myrick & Co., L. H. Macleod, Ahearn & Kirwan, Woodman Bros., John Ahearn, J. H. Myrick & Co., Woodman Bros., Whelan & Co., J. H. Myrick & Co., Sylvian Arsenault, John McCabe. Total, 45.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

How To Make Money

HANDLE ATTRACTIVE GOODS.
KEEP YOUR SHELVES NEAT.

Brighten up your Store with . . . .

Art Mustard
Art Ceylon Coffee
Art Extracts
Art Spices
Art Baking Powder

THEY HAVE NO EQUAL.
QUALITY SIMPLY SUPERB.

We have 7 designs in new labels for baking powder under private brands, all most handsomely lithographed in 7 colors and gold; these designs are owned and controled by us. Write for Quotations and Samples.

MAYELL & CO. - - TORONTO

We Want You to Have It.

If you haven't got our new price list, let us send it to you—we want you to have it. In it you will find reduced prices on some lines—reduced because we found that we could do it and still maintain the quality.

We have figured and re-figured until we earnestly believe that no manufacturer could manufacture and succeed at lower prices than we make for

Brooms and Brushes

of an equal standard of all-round excellence. We want you to have this New 170-page Price List—it will help you in many ways that you can't tell about until you have it. It is ready if you are. Mailed to your address for the asking.

Boeckh Bros. & Company

Manufacturers of Brushes, Brooms and Woodenware,

Toronto, Ont.

Montreal Branch: 1 and 3 De Bresoles St.
Agencies at Winnipeg, Vancouver and Glasgow.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A TREMBLAY, general merchant, Chicoutimi, Que., has assigned, and a meeting to appoint a curator has been called for May 15.

Wm. Horsford, grocer, Toronto, has assigned to J. C. Elliott, Toronto.

W. H. Weston, grocer, London, Ont., has assigned to D. M. Cameron, sheriff.

Manfred Miller, grocer, Hamilton, Ont., has assigned to C. S. Scott, Hamilton.

J. C. Anderson, general merchant, Solsgirth, Man., is arranging to compromise at 40c. cash.

J. F. Therien, general merchant, St. Gregoire, Que., has compromised at 60c. on the dollar.

Reynolds & Co., boot and shoe dealers and grocers, Sault Ste. Marie, Ont., have assigned to J. A. Fraser.

M. G. Edson & Co., manufacturers of chocolate, Montreal, have assigned, and a meeting of their creditors has been called for May 8.

PARTNERSHIPS FORMED AND DISSOLVED.

Jost Bros., general merchants, Sydney, N.S., have dissolved.

Hickey, Byrne & Walker, canners, Vancouver, have dissolved.

Logan Bros., grocers, etc., Carberry, Man., have dissolved, Thomas H. Logan continuing.

Hargrave & Sissons, general merchants, Carlton, N.W.T., have dissolved, Daniel Sissons continuing.

Arsene Mireault and Louis Bouvier have registered partnership under the style of Mireault & Bouvier, fruit dealers, Montreal.

H. L. Langton has been admitted as partner in the B.C. Cold Storage and Ice Works, Victoria, dating from February 1, 1899.

Thomas Montgomery & Son, confectioners, Montreal, have dissolved, and Mrs. Thomas Montgomery has registered as proprietress.

Richard L. Cross and Dame Mary H. Cross have registered partnership under the style of Cross & McCormick, grocers, Richmond, Que.

Damase Richard and Napoleon Genois have registered partnership under the style of Richard & Genois, general merchants, St. Raymond, Que.

SALES MADE AND PENDING.

Paul Favreau, grocer, Ottawa, has been sold out by bailiff.

W. T. Bridgman, crockery dealer, Ottawa, is selling out in lots at auction.

Sarah A. Harwood, confectioner, Woodstock, Ont., is advertising his business for sale.

John Bloomfield, general merchant, Mooresville, Ont., is advertising his business for sale.

The assets of P. Bougie, tobacconist, etc., Montreal, are to be sold by Lamarche & Benoit, curators.

The stock of Louis Cainville, general merchant, etc., South Casselman, Ont., has been sold at 56½c. on the dollar.

The stock, etc., of the estate of J. N. Laird, general merchant, Foxboro, Ont., is advertised for sale by auction, on May, 10.

CHANGES.

F. E. Burke, general merchant, Joggins Mines, N.S., has retired from business.

W. J. Douglas, general merchant, Oro Station, Ont., has been succeeded by Chas. Lightfoot.

Jos. Merineau, grocer, Montreal, is removing to St. Timothee, Que.

N. Parent, grocer, Windsor, Ont., has been succeeded by E. Primeau.

A. E. Ralston, general merchant, Knowlton, Que., is adding flour and feed.

Mrs. Martin Elliott has registered as proprietress of M. Elliott & Co., grocers, Montreal.

The premises of F. Shearman & Co. provision dealers, Montreal, have been closed.

Marie M. Belanger has registered as proprietress of L. Rondeau & Co., grocers Quebec.

Joseph Roach has registered as proprietor of Chas. Stone & Co., grocers Montreal.

John Barclay, dry goods dealer and grocer Oakville, Ont., has been succeeded by R.B. Barclay.

Eli Levally, general merchant, Cascade City, B.C., is discontinuing his grocery department.

G. Allen & Co., cigar and tobacco dealers, Calgary, Ont., have sold out to Nelson Hoad.

Taylor Bros. & Co., general merchants etc., Minnedosa, Man., have sold out to W. A. B. Hassett.

A. B. Trites, general merchant, Fernie and Macleod, B.C., are giving up the Macleod branch.

FIRES.

Hemenway, Lawson & Smiley, general merchants, Carman, Man., have been burned out; loss reported, $18,000; insurance, $8,000.

DEATHS.

Samuel McCormack, grocer, Halifax, is dead.

Wm. Pattison, general merchant and milliner, Fergus, Ont., is dead.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber

Always Uniform.

Always the Best.

SOUTHWELL'S ORANGE MARMALADE

and

SOUTHWELL'S PURE FRUIT JAMS

are recognized throughout Canada as Perfection.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

C. E. COLSON & SON, MONTREAL

Current Market Quotations for Proprietary Articles

May 4, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market report as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
lb. cans, 1 doz. in case	14 40
lb. cans, 1 doz. in case	18 00

Cook's Friend—

ize 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
ound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

lb. tins, 2 doz. in case, per doz.	2 00
lb. tins, 3 " " "	1 25
lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

ver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
nglish Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
. lb. tins, 2 to 4 doz. cases	2 00
tchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00

Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5o. " 48 "	03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY. doz net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with hook in each box) 150 1c pieces	1 00
Banner Gum (English or French wrapers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

In 6-lb. Enameled Tins.

In the shape of a Horseshoe.

True, we now sell our Edwardsburg **Silver** Gloss Starch in handsome, durable, useful 6-lb. Enameled Tins, but we also sell it in the 1-lb. packages that you know so well—it rests with you to say as to which you wish to have. We have not lowered the quality of "Silver Gloss" to meet the increased expense of the Enameled Tins—the quality remains steadfastly of the same high standard that you have known so many years. You can't better the best—even Enameled Tins won't do it; but perhaps as a store attraction, the Tins will answer a wise purpose.

Choose which—the 6-lb. Tins (in horse-shoe shape) or the 1-lb. packages of

Edwardsburg Starch Co., Limited
Cardinal, Ont.

Edwardsburg Silver Gloss Starch.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopatbic, ¼'s, 8 snd 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per b
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—						
½ lb. Packages, 15 or 30 lb. cases						0 27
¼ & ½ lb. " " " "						0 27½
¼ " " " "						0 28
½ " " 5 "						0 29
½, ¼ & ½ " 10 "						0 29
⅛ " 5	10	15	"			0 30
Bulk—						Brls
White Moss, 10, 15 or 20 lb.						0 18
Feather Strip, " " "						0 20
Ribbon, " " "						0 18
Special Shred, " " "						0 16
Macaroon, " " "						0 16
Crown Desic'd, 12, 20 25						0 16
Special, " " "						0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mocca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 23
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 22
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

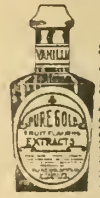
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.		0 90
2	" " "		1 50
2½	" " "		2 00
4	" " "		3 00
8	" Bottle "		6 00
4	" Glass Stop'r "		4 00
8	" " "		6 00



P. G. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 [illegible]
1 oz. "	1 [illegible]
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 20
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

FANCY

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

MOUNT ROYAL MILLS

D. W. ROSS CO.
Agents

RICES

The "Star Brand"

—of—

Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY
Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.

MONSOON

INDO-CEYLON TEA.

The putting of tea in a package is all that is necessary, in the minds of some dealers, to get the retailer to take hold of and **push** their respective brands. If that were all our fifteen years of experience would count for naught, and Monsoon would never have secured the enormous sale it enjoys to-day.

You can judge better between good tea and common tea by making Monsoon—any grade—for one meal, next meal make the same price of any other brand or loose tea.

We are anxious to cooperate with the retail grocer in supplying the public with the very best tea.

Write us **to-day** and we will give you further information regarding what we are willing to do in the shape of advertising for you.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,340,000.00
Annual Income -	2,290,000.00

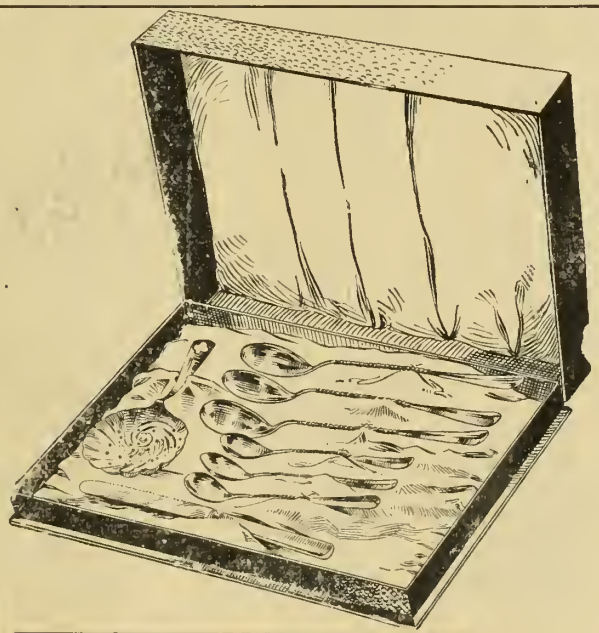
Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

THE MODERN GROCER

Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.
Formerly Knowles, Ham & Nott Co. Limited
BRANTFORD.



Something New

ADAMS'

SODA FOUNTAIN SET

This very useful combination consists of eight Quadruple Plated pieces. There are three 6½-inch Soda Fountain Spoons, three 5¼-inch Soda Fountain Spoons, one Saw-Edge Fruit Knife and one large Strainer. They are packed in a leatherette-covered, sateen-lined fancy case, same as reduced photo-engraving to the left. Nothing can be more convenient and handy where Soda Water or Ice Cream is served than this set.

We are giving it with the following assortment of Gum, viz:

36 Bars Tutti Frutti	$1.80
23 Packages Pepsin Tutti Frutti	1.15
72 Bars Globe Fruit	3.60
30 Packages Globe Pepsin	1 50
	$8.05
Soda Fountain Set	5.00
	$13.05

Price Complete, $6.50

ADAMS & SONS CO.
(Toronto Factory)
11 and 13 Jarvis St., TORONTO.

Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per do

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pai s. 3 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D.. ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. In case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs. (containiog 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $4 00

5 boxes and upward. 4 00

Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, 3 colors per gr. $12.00.

Maypole Soap, black, per gr., $18.00.

10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07½
Silver Gloss, 6-lb. tin cannisters	0 07¼
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07¼
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07¾
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09¼
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, oustards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 4½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06½
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07¾

Brantford Cold Wate Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

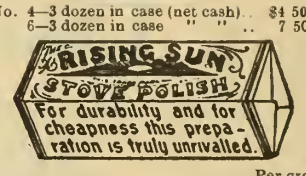
Canadian Electric Starch—
40 packages in case 3 00

Celluloid Starch—
per case..... 3 50

Culinary Starch—Chal Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05¼
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06¼

STOVE POLISH.

No. 4—3 dozen in case (net cash) .. $4 50
6—3 dozen in case " " .. 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75

SILVERINE.

	Per gross.
No. 4—5c. size	$1 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retai
Brown Label, 1's and ½'s	0 20	0 2
Green Label, 1s and ½s	0 22	0 3
Blue Label, 1s and ½s and ¼s	0 30	0 4
Red Label, 1s and ½s	0 36	0 5
Gold Label, ½s	0 44	0 6

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs	0 35
" " 60 ½-lbs	0 35
" " 30 1-lbs	0 36
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packa black or mixed.

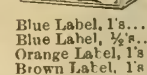
Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Reta
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 5
Something Good, rough and ready, 7s	0 5
Louise, 2 x 3, 14s	0 5
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 3
Patriot, 2 x 6, Navy 5s	0 4
Old Fox, Narrow 12s	0 4
Free Trade, 8s	0 4
Snowshoe, 10½ oz. bars, spaced 8s, (12 to the lb.)	0 4
Snow-hoe, pound bars, spaced 6s	0 4
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 3

WOODENWARE.

THE E. B. EDDY CO. per d

Washboards, X	1 4
" XX	1 6
" Waverly	1 7
" Planet	1 8
" Special Globe	1 9
" Solid Back Globe	1 9
" Electric Duplex	2 5

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 1
Telephone	2 80	3 0
Tiger	2 65	2 8
Empire, (slide box)	2 25	2 3
Safety, Capital	2 75	2 8
Parlor, Eagle, 200's	1 30	1 4
" 100 s	1 50	1 6
" Victoria	2 50	2 6
" Little Comet	2 00	2 1
Flamers	2 25	2 3
" (wax stems)	3 20	3 3

BOECKH BROS. & COMPANY. Per d

Washboards, Leader Globe	1 4
" Improved Globe	1 5
" Standard Globe	1 6
" Solid Back Globe	1 7
" Jubilee (perforated)	2 2
" Crown	1 3

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case) 2 6

A NEW RELISH

Mrs. Holdbrook's
Golden Salad and **Caulisalsa**
made from special formula.

A full stock of

Skilton, Foote & Co's

***Celebrated Pickles and Foreign Cheese** always in stock.*

The Foreign Cheese & Importing Co.

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Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

OAKVILLE, ONT.

PUSH the Goods that Pull the Trade.

Order now one gross of
HIRES' ROOT BEER
and get two dozen Carbonated Root Beer **FREE.**

All Wholesalers.

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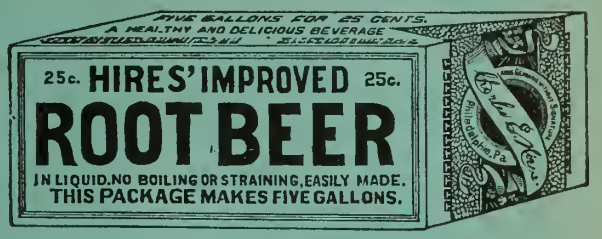

BY RIVAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy — R. H. Howard & Co.
Perkins, Ince & Co. — Adams & Burns
Toronto.

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . **. . . MONTREAL**

THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

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Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many ***new lines*** of

Toilet Ware
Dinner Ware
Tea Ware

and ***miscellaneous products*** of the ***English Potteries*** are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises: 27 Wellington Street West.

QUALITY FIRST and ALWAYS.

Years and years experience in manufacturing Mince Meat

enables me to produce a very superior article. I personally select all my fruits, etc., and my standard is high.

J. H. WETHEY

Sole Manufacturer. St. Catharines.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally,

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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Seaforth	Uxbridge	Whitby	Winnipeg
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Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
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Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

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ESTABLISHED 1849.

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Executive Offices, PROPRIETORS

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Offices in the principal cities of the United States, Canada, the European Coutiuent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The original and only Co... paration for Cleaning C... 6d. and 1s. Cans.

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MONTREAL

VOL. XIII. TORONTO AND MONTREAL, MAY 12, 1899. NO. 19.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Dinner Biscuits

Instead of Bread at dinner, many people may prefer using our special "Dinner" Biscuits, and our customers will do well to notice this line.

They are very suitable for use with soup, being always crisp and tasty, and they also adapt themselves to such a variety of uses that they may well become popular in hotels and with housekeepers generally.

Peek, Frean & Co.

Manufacturers

LONDON, ENG.

Chas. Gyde
Canadian Agent
MONTREAL.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

* * *

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited

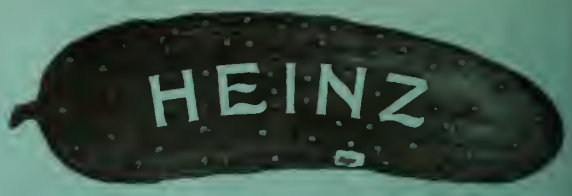
59 to 63 St. Peter Street

MONTREAL

Toronto Sample Room: 56 and 58 Front St. West

Corn Whisks

THE



FORMULA

for a well appointed meal embraces :

HEINZ KETCHUP
HEINZ BAKED BEANS with Tomato Sauce
HEINZ PICKLES
HEINZ TOMATO SOUP
and others of the
57 HEINZ VARIETIE

The Progressive Grocer keeps them all in stock.

Canadian Trade supplied by

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

A Few Unassaultable Facts.

We are the oldest established Salt makers in Canada.

Thirty-one years' experience is not to be despised.

We know how to make Salt, we know what the public require, and we can supply it.

Our customers ordering Salt know they can rely upon prompt service.

We handle nothing but the best; and that is why we can say without boasting regarding our business connection, "What we have we'll hold."

Our Table and Dairy Salt—"Coleman" brand—is a good seller. It is a PERFECT Salt. Every crystal sparkles. Its marvellous purity is a guarantee it does not harden.

SEND FOR SAMPLES AND PRICES.

R. & J. RANSFORD, Clinton, Ontari

Suggestions

Cox's Gelatine.

The brand folks know—tried and true in its purity and its strength. It makes a rich and a crystalline jelly, and it does its work quickly and surely. The economical housewife's gelatine—Cox's.

The Best and Strongest.

Lazenby's Jelly Tablets.

13 varieties of already sweetened and absolutely pure, flavored jelly tablets. The field of their sales is widening—"quality counts" you see.

Lazenby's Soup Squares.

Large orders recently filled in London for the Government for the Indian frontier. Competition is always out-distanced by quality—again we say "quality counts."

Stower's Lime Juice Cordial.

Absolutely no musty flavor so common in similar preparations. Not a drop of alcohol in it. Used by the Queen and both Houses of Parliament. The highest quality made anywhere by anybody. Good profits for you in handling it.

"Thistle Brand" Finnan Haddies.

Real Finnan Haddies, cured, smoked and packed right at the waterside. Thus, they retain that delicate flavor that consumers like and yet so seldom get.

Packed at St. Mary's Bay, N.S.

Stower's Lime Juice.

The most economical for your customers because 20 per cent. stronger than any other. Absolutely pure Lime Juice—purified twice over! A money-maker and a "customer-keeper." A quick, seasonable seller for now!

Every one the best of its kind.

- - - Agents - - -

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Free Cereals!

So sure are we that the quality will surprise and the prices of our Cereals will please, that we offer to send you Samples of our Gold Dust Corn Meal, Pot Barley, Wheatlets and Wheat Farina, absolutely free of any cost to you, and enough of each of them so that your wife can test the quality carefully in your own home.

We make a specialty of mixed car-load orders of them together with many other cereals that we manufacture—send for the Free Samples. There will be no obligation on your part to buy even after you get them. We want you to test them—*in your own home.*

THE TILLSON CO'Y, Limited,
Tillsonburg, Ont.

FROM MANUFACTURER TO RETAILER DIRECT.

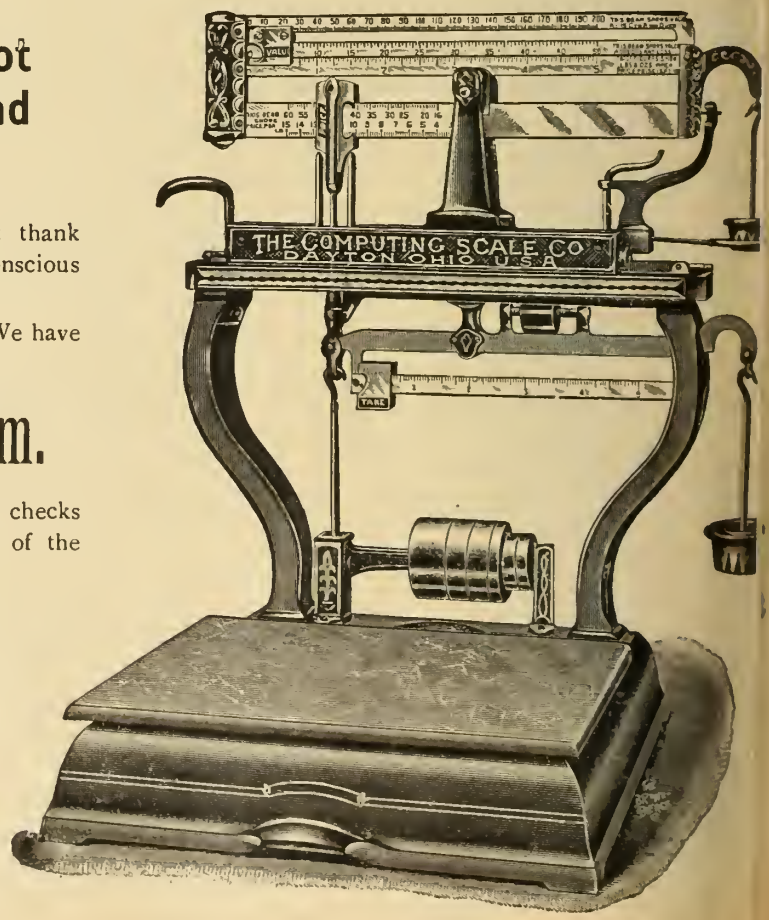
To give unconsciously is not generosity, but wasteful and ridiculous excess.

Your customers do not thank you for the little extras you give them—they are as unconscious of your wasteful generosity as you are yourself.

We can cure you and your clerks of this habit. We have a system that will stop it.

The Money-Weight System.

Write to us for particulars of the system which checks overweight and losses. We can let you into some of the secrets of merchandising that may surprise you.



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THE COMPUTING SCALE CO.

DAYTON, OHIO.

or MONEY-WEIGHT SCALE CO., Sole Distributors,
47 State St., Masonic Temple, Chicago, Ill.

or L. A. DAVIDSON,
104 King Street West, Toronto.

STRANGERS

It is surprising how sensitive some of the grocers are, who, after writing me for samples and prices, send me an order for my Cigars, and then, because I ask them for references as to credit, consider it as a personal slight.

They forget that in many cases they are absolute strangers to me, and that, while in ninety-nine cases out of a hundred

Payne's Cigars.

they are entitled to all the credit they want, I have to adopt one rule on BUSINESS PRINCIPLES. I want all the business I can get, and I will fill every order I get, gladly, if a grocer will only give me one good reference.

Of course, there are many grocers whom I know about personally—it is only from ABSOLUTE STRANGERS that I ask for a reference.

J. BRUCE PAYNE, Mfr.,
Granby, Que.

The "Pharaoh" for a 10c. line. The "Pebble" for a 5c. line.

There is no test like a trial.

GIVE

CROWN EXTRACTS

a trial and you will be satisfied with the test, and continue ordering.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

he Dominion Analyst places Baldwin's

EXPORT

rand Condensed Milk at the head of the list in competition ith all other brands on the market.

OSE & LAFLAMME, Selling Agents, MONTREAL.

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.

"SNOW DRIFT"

THE GOVERNMENT STANDARD OF BAKIN POWDER SHOULD BE ABOUT RIGHT FO YOUR TRADE. SEE PRICE LIST IN MARKE QUOTATIONS OF THIS ISSUE.

LICORICE..

We manufacture everything in the Licorice line carried by the Gro cery, Drug and Confectionery trades. We might mention—Y. & S. Stic Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, i cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All ot Pliable goods packed 100 to box. Write for illustrated catalogue.

YOUNG & SMYLI

Established 1845. BROOKLYN, N.Y.

A SIGN OF THE TIMES

is the way **IMPERIAL** Cheese is taking the place of all other brands of cheese. The tendency of the age is to use whatever is convenient, handy and economical.

While **IMPERIAL** Cheese combines these elements, it is also a standard of purity, and has that rich, delicious flavor which can never be obtained in ordinary cheese.

A. F. MacLAREN & CO., Toronto, Canada.

LIKE MEAT WITHOUT SAUCE

is breakfast without marmalade. Yet many people never eat marmalade because of the impurities which most brands contain.

This need no longer hinder them, for they can now obtain a Canadian product which is absolutely free from adulteration ——— UPTON'S MARMALADE.

A purer, healthier food was never made.

In 1-lb. Glass Jars, $1.00 per doz.
In 7-lb. Wood Pails, 7¼c. per lb.

HENRY WRIGHT & CO., Canadian Agents, TORONTO

The Tea Plant

thrives best in a warm, damp climate. High temperature and an abundant rainfall are absolutely necessary. This is one reason why CEYLON and INDIA grow the best and healthiest teas in the world.

They are both blessed with an abundance of rain and the climate is known as humid.

Perfection

in tea planting, raising, cultivating, preparing, handling and shipping is reached by British growers only.

TWO LINES IT WILL PAY YOU TO HANDLE:

Diamond Baking Powder

1-lb Tins, 2 dozen in a case - - - $2.20 per dozen.
½ lb Tins, 3 dozen in a case - - - - 1.30 per dozen.
¼-lb. Tins, 4 dozen in a case - - - .60 per dozen.

We guarantee this powder to be equal to any on the market.

There's none better-
not even at twice the money.

New York Ginger Ale

Quart bottles,
1 dozen in a case.

Some of our customers sell from 20 to 25 cases per month, at a **profit of 50 per cent.**
As far East as Belleville and as far North as Sundridge 5-case lots are delivered at 80ct per dozen, beyond these points 90cts. per dozen.

We are Sole Agents for NEW YORK GINGER ALE for the grocery trade of Ontario.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers. HAMILTON

DOLLARS

are made
by
selling . . .

Paterson's Sauce.

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KIND

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, MAY 12, 1899. NO. 19

SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.

A PRIZE was recently offered by the Grocery World, Philadelphia, for the best and simplest form of ookkeeping for a grocer. The result was nnounced the other day, J. W. Rittenhouse eing the winner, while eight others secured onorable mention. Subjoined is the first-rize essay and one of those which was onorably mentioned :

BY J. W. RITTENHOUSE, SCRANTON, PA.

I have a Eureka cash register, which has upright cabinet of 260 drawers, ½ inch eep, 3 inches wide and about 6 inches ng. Each drawer is numbered and has space for a card with the name of the istomer. This cabinet was intended to e with coupons, but nor liking the coupon stem I arranged a system of my own.

The charge is made on the day book and ss book at the same time by the use of a rbon sheet and footed up. No matter how en the book comes to the store it is ways footed up in full on leaving, viz.: hn Smith comes in to make a purchase, book is footed up at $10. We start charge on the day book as follows, his wer being No. 20 :

(20.)

John Smith.

		$10 00
1 lb. butter.....	$0 23	
1 lb. lard	10	
Sugar	28	
		58
		$10 58

n transferring this to the charge sheet in proper drawer, viz., No. 20, it is copied footed exactly as it is on the day book the pass book, or where a whole month's order is to go on the sheet at once, you can save half the labor by using your carbon sheet between the page of the pass book and the drawer sheet, in that way posting, charging and rendering a bill all at once. The sheets are made to fold over once, and just fit the drawer nicely.

In each drawer there is a jump-up, with an attachment for holding slips. This is in case a customer does not bring his book. The charge is then transferred from the day book to a slip cut for that purpose and stuck in this jump-up (all Eureka cabinets have them). This then tells how often the customer comes without the book—day and date.

A good feature about it is you cannot open the drawer without noticing the slips, if there are any, and, consequently. when the book comes again you will put it on, and it is then fresh in the customer's mind.

I will say for this system that in the five years I've used it I've never had one cent disputed in my accounts. The customer always knows what he owes, and so do I.

No confusion on pay day to make up books—they are always ready. It gives the customer confidence in the merchant. It keeps both posted—the merchant as to the amount of credit extended, and the customer can, if he will, continue to live within his means.

BY FRANK GARRIGUES, MOORESTOWN, N.J.

I adopted, or, rather, worked out a plan some time ago which I think a very good one, but, of course, I know it is not perfect, hence am anxious to see a better one. For the benefit of some who may not be using so good a one, I submit mine.

All orders are taken on pink slips over carbon paper, which makes two copies exactly alike. This avoids possibilitiy of mistakes and disputed accounts. The original is not separated from the duplicate until the order is filled, so that price to be charged for anything like cheese, which has to be weighed, can be filled up on each slip at once.

When the order is all up the original is placed on the goods under a string, and shows where they are to go, and gives the housekeeper a chance to see at once on receipt of goods if all are delivered and account is correct. The duplicate is placed at this time in the cash register, and serves as my original entry of charge items.

The pink slips come to me in pads of 50 each, numbered. When the boy goes out to deliver goods he takes each day a new manila slip specially prepared for him, with numbers from 1 to 50 printed thereon. If Mrs. Jones pays him any money on account, he gives her credit therefor on this slip, in its proper place, by name. If she pays for goods just delivered, he gets the number from her slip and marks the amount received opposite to the corresponding number on his manila slip. On his return these different items are added on this slip with the amounts received on account, deductions made for such items as he pays out, like freight, toll, etc, and the footing shows undoubtedly what he must turn in to the cashier.

The different slips in the register are then gone over ; all found paid on driver's slip are at once marked "paid," but kept for future reference in case of an error, etc. Balance are at once posted in ledger, which is the only book of accounts I keep. Using a cash register, I devised a slip (see inclosed white slip) to keep it in for purposes outlined thereon.

[OVER

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

(Here is the white slip referred to, both sides being reproduced.—Ed.)

.....189	Change.	$	
Received from			
.....			
.....			
.....			
.....			
.....			
Paid for stock.....			
.....			
.....			
.....			
.....			
Expenses			
.....			
.....			
Wages			
.....			
.....			
Cash sales.....		$	
Cash balance.....			
			$
Checks		$	
.....			
.....			
.....			
.....			
Bank Notes			
Pennies			
Nickels			
Dimes.....			
Quarters			
Halves			
Dollars			
			$
		Shortage	
		Overplus	
Credit sales			

As soon as the pink slips are posted in the ledger, all of them, both paid and unpaid, are collected with the white slip and the driver's slip, and fastened with a McGill fastener and filed away as my day book. These are easily referred to at any time for any purpose. Each month's slip is held together by a gum band.

Now then, for my ledger and the way I use it.

This is a plain double entry book, with as wide a page as I can get—indexed and paged, of course. It is all kept with a lead pencil, so as to avoid the trouble of using a blotter after each entry. If a good pencil is used I find no danger of it becoming illegible. Entries are made as follows :

			Dr.	Cr.
1899	Thomas Jones.			
	.79 1.15 .56 3.14 7.00			4–14
April	4 6 7 10 11		12 64	12 64

Of course, I soon learn the page devoted to each customer, which is always a double, that is, an open page.

The turning from page to page and marking with lead pencil—no blotter—is soon done. One line will always carry the charges for a week, so a double page lasts a full year. Then I begin a new ledger, always keeping the same page for the same customer, so as to help my memory in posting. Now then, all my pink slips have printed on them, "Keep this bill for reference," so when I send out statements on the first of each month, as I always do, I can use a printed line, "For groceries as per bill," and by only filling in dates on one side and amounts on opposite side, I save much writing here and get everything plain.

Of course, should a customer lose a pink slip, I can easily produce my own for same day and prove an exact duplicate. I use only one book and never copy an original order. I can't use less books, and fail to see how I can do less writing.

A FRIENDLY PEDLAR.

From a recent issue of a Philadelphia daily we take the following item :

"A pedlar sold Mrs. Hastings, of No. 415 Bridge avenue, Camden, a pound of coffee yesterday. She gave him a $5 bill and he left the door to get change, which he is apparently still seeking, for he never got back. The bag of coffee he left is worthless."

This pedlar is a true friend of every grocer in Camden, and the trade there ought to go his bail if he is caught. In this one act, he has done more to set good Mrs. Hastings against pedlars and towa grocers than almost anything else he cou do. Incidentally, Mrs. Hastings has he self and no one else to blame for the loss this $5 bill. What beautiful confiden must a woman have, not only to buy coff of an itinerant pedlar, but to afterwar entrust him with $5 !

Long may such pedlars thrive !—Groce World.

TEA CONSUMPTION IN RUSSIA.

Some interesting figures are given els where of the imports of tea into Russi which, according to a Russian tea-buyer Colombo, amount annually to 54,000,0 lb. of ordinary tea and another 86,000,0 lb. of brick tea. If we could only displa half of the former amount, or, say, ship 2 000,000 lb. annually to Russia, what difference it would make to Ceylon planter and above all to the Colombo tea mark as nearly all of it would be bought and so in Colombo and be shipped direct ! We not despair of this being effected within t next few years. The rough estimate shipments to Russia for this year is 6,00 000 lb., but we are assured that this is like to be exceeded. The number of Russi tea-buyers settled here—at present four number—has been steadily increasing, a among the passengers on the last P. & mail steamer for the Far East were fo other Russian gentlemen bound for Chi to buy tea, all of whom announced the intention of paying the Colomco tea mark a visit next year. The outlook in this d rection, in spite of the heavy duty in Russi and the fact that the population on the who are very poor, very conservative, and spe another language, is very satisfactory ; a is a bright contrast to our American e perience, where we have been spendi thousands of pounds trying to convert o "cousins" to take our product, but wi comparatively little success. — Time Colombo, Ceylon.

Our Circle Blends unaltered by the rise in the market, either in quality or prices! . . . . .

TEAS

We hold stocks of the proper growths bought months ago at the bottom of the market, and don't care a button about the advance. Send us your orders.

Lucas, Steele & Bristol, Hamilton.

SNAPS -- SNAPS -- SNAPS

Trenor's Eagle Brand Fine Off-Stalk Valencia Raisins.
Arguimbau's Brand Fine Off-Stalk Valencia Raisins.
Mayan's Brand Fine Off-Stalk Valencia Raisins.
Ostrich Brand Bosnia Prunes, "J."
Ostrich Brand Bosina Prunes, "G."

All scarce goods and will be more so later on. BUY NOW, we are selling cheap.

JAMES TURNER & CO.,

Importers and Wholesale Grocers

. . . HAMILTON

Trout Fishing

Take with you some Reindeer Milk, Reindeer Coffee and Reindeer Cocoa, prepared specially for sportsmen.

Boiling water the only requirement.

WRITE US FOR

Crown Blend Package Tea.
Crown Brand Baking Powder.

NOTE THE FOLLOWING CHANGES IN PRICE OF STARCH :

Canada Laundry, 4¼. Gloss Starch, 1-lb. pkgs., 4¾. Prepared Corn, 4¼

THOS. KINNEAR & CO.

Wholesale Grocers,
49 FRONT ST. EAST
TORONTO.

THE OLD PRICES OF CEYLON TEA.

THE TIMES of Ceylon, of April 5, says : "The prophesied rise in prices has come with a rush. A steadier advance would have been more reassuring, and, as a sudden jump may mean a quicker fall, we must not lose our heads! The approach of the holidays, too, may have something to do with an average of 9¼d., and Pekoe Souchong at 8d.; and we shall know the state of the market better when the auctions are resumed after Easter. It is but human, however, to feel gratification at the changed position of affairs. It is a complete illnstration of the law of supply and demand. Last year, Ceylon felt the full effect of several years of increasing supply; now, the receiver's time of competition to get what we send has come. This is what 'starving the London market' means—so much, and no more.

"The shipments to the United Kingdom, after being short in January, realized the estimate (7,750,000 lb.) for February ; but, owing to the drought during the past seven weeks, the shipments to London during March will be hardly up to the amount calculated, which was 8,000,000 to 8,500,000 lb., and the estimate for April will be more like 7,000,000 lb. This ought to keep up prices, and we anticipate that last week's figures will mark about the average between now and August, when the market has always shown up well. Those figures were : Pekoe Souchong, 7½d.; average, 8¾d. This week, we have an advance of ½d. on each of these prices, and, when we make a few comparisons, it will be seen why we are not sanguine that they will be maintained throughout April and the three following months. The average is 2d. higher than it was for the corresponding week in 1898.

"The highest average at any time last year was 8¾d.; the highest the year previous was 9d.; and in this, the worst month, we actually stand level with the best weekly average in 1896. Even then, March prices were considerably lower, and we have to take 1895 and 1894 to find a parity in the spring of the year. Of course, exchange was nearly at its lowest then. We have to go still further back — to 1893, and previously—to find Pekoe Souchong at 8d.; and thus it is that, though we seem to stand on velvet, something restrains us from dancing a hornpipe—it seems too good, to last. It is not too good, however, to justify something like a boom in tea shares, and further evidence of this is to be seen in the official quotations revised to-day.

"There is one other thing we desire. We trust that those directors who have had to cut down remuneration on estates to a very fine point, and dispense with European assistants, will shortly see their way to again remunerate their superintendents adequately and divide large properties which, for economy's sake, have been grouped under a single planter. It was the practical agriculturist who was made to feel the pinch first and we trust, in the readjustments which can now take place, that he will be the first to benefit."

BEET SUGAR PRODUCTION.

The beet sugar production of the world for the past four years has been as follows that of 1898 being in part estimated :

	1898. Tons.	1897. Tons.	1896. Tons	1895. Tons.
Germany	1,717,000	1,844,400	1,821,200	1,637,0
Austria	991,000	821,700	927,300	779,3
France	763,900	773,200	703,300	624,9
Russia	742,500	719,900	719,400	760,0
Belgium	234,200	231,000	283,000	221,0
Holland	151,700	125,700	156,800	107,0
Sweden	60,000	88,000	106,400	79,4
Other countries.	75,000	70,000	70,000	60,0
Totals	4,707,900	4,676,900	4,784,400	4,267,6

NEW FIRMS COMMENCING.

J. F. Reid is opening a general store in Dauphin, Man.

Donald Taylor is opening a general store in Mine Centre, Ont.

Codville & Co., wholesale grocers, Winnipeg, have opened a branch at Calgary.

We Have a Good Snap!

In Preserved Lombard Plums

2-lb. tins.

Nice Goods in Heavy Syrup.

Write for Price.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO.

RICE { JAPAN JAVA PATNA STANDARD "B"

QUALITIES AND PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

QUEENSLAND COFFEE IN ENGLAND.

Henry Devitt & Co., offered a parcel of Queensland coffee at Mincing lane—about a quarter of a cwt.—but the smallness of the entry prevented bids, says The British Australasian. This is a pity, for the coffee has been carefully examined and tested by experts, who report most favorably. The coffee arrived unhusked, and is considerably superior to the berries grown in Figi. the nearest rival to Queensland in the cultivation of this article. A broker divided the beans into three lots, and then valued them at 50s., 55s., and 65s. per cwt. Coffee plants take four years to arrive at bearing age. In the Mackay district of Queensland coffee has been grown for some years; it is sold locally. "Great Britons" drink very little coffee, the import looking quite infinitesimal alongside tea, but good qualities will always command a market.

Dr. Sproule has given notice of motion in the Dominion Parliament calling for a Government bounty for beetroot sugar manufactured in Canada during the next ten years, and for the remittance for the same period of duty on machinery used in sugar manufacture, and not made in Canada

TEA IN CANADA AND THE STATES.

Jas. & John R. Montgomery & Co. report the statistical position of tea for the United States and Canada on May 1 as follows :

Total afloat, May 1, 1899.....	40,840
Receipts to May 1, 1899	81,104,329
Total shipment advised by mail	81,145,169
Leaving to be shipped.....	1,024,926
Estimated supply, seasons 1898 aud 1899	82,170,095
Supply seasons 1897 and 1898.....	87,711,780
Supply seasons 1896 and 1897	93,551,353
Supply seasons 1895 and 1896.....	105,300,581
Afloat May 1, 1898.....	1,940,909
Receipts to May 1, 1898.....	85,176,558
Tototal shipments advised by mail to May 1, 1898..	87,117,467

A Revelation in Domestic Science.

CLEANS
BRIGHTENS
RENOVATES

H AND H SOAP.

ANYTHING
AND
EVERYTHING

Without labor or injury, and with lasting effect.

PURELY VEGETABLE, CONTAINS NEITHER ANIMAL FAT OR ALKALI.

—SELLING AGENTS—

THE EBY, BLAIN Co. LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO

Why is it

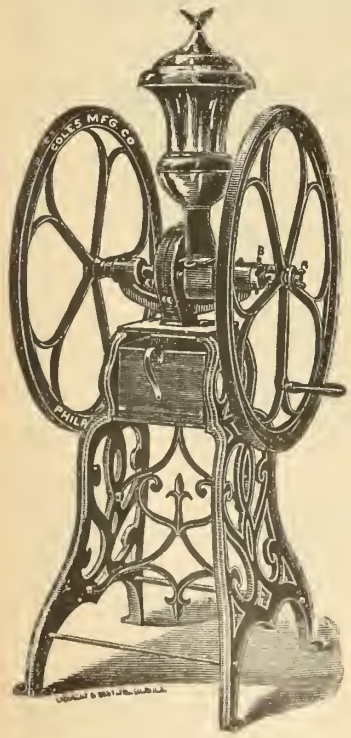
that the sale of

LUDELLA Ceylon Tea

keeps increasing? Simply because it is the purest and most economical tea on the market, and consumers know it. The result is we are doing a tremendous business.

Lead Packages, 25, 30, 40, 50 and 60c.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18

Agents TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

For Your Skin's Sake.

always have Wool Soap in your soap-tray. It's the skin's chaperon—it takes care of the skin, because it is positively pure, just clean, white, unadulterated soap—safe soap for the whole family, for baby and all the folks.

Swift and Company, Makers, Chicago.

Canadian Representatives:

W. T. Strong & Co., London.
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W. J. Cairns, Ottawa. A. E. Richards & Co., Hamilton.

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President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

NINE MONTHS OF BRITISH TEA EXPORTS.

THE figures giving the exports of tea from the United Kingdom for the nine months ending March 31 last are interesting.

The total exports were 29,437,816 lb., or 3,186,067 lb. less than for the same period in 1898 and 512,081 lb. less than in 1897.

The decreases, however, are not due to any falling off in the exports of Indian and Ceylon teas. These have increased. The decline is in China and teas from "other countries." In Indian teas the gain is 2,000,000 lb., and in Ceylon teas 500,000. China teas show a depreciation of nearly 5,000,000 lb.

Canada did her share towards increasing the exports of Indian and Ceylon teas from Great Britain, and particularly of the former description. Even more China teas were exported to Canada from Great Britain during the nine-month period than during the same period in 1898. Here are the figures in pounds for the nine-month periods of 1898-9 and 1897-8 respectively:

	1898-9.	1897-8.
Indian	1,606,491	845,082
Ceylon	1,698,886	1,145,158
China	797,003	779,737
Other countries	37,526	23,064
	4,139,906	2,793,041

The increase of over 89 per cent. in the figures relating to Indian teas exported to Canada is the most striking feature of the above table. The increase in all teas exported to Canada during the nine-month period was nearly 50 per cent.

Presumably, on account of the duty and the inspection law, the United States has during the past year imported a much smaller quantity of tea than usual, and, as might be expected, the imports of this commodity from the United Kingdom to the United States have shared in the decline. The exports from the former to the latter country during the nine-month period under review were as follows:

	1898-9.	1897-8.
Indian	543,524	538,341
Ceylon	860,356	1,128,441
China	531,538	1,184,711
Other countries	60,796	87,913
Total lb.	1,996,214	2,939,406

It will be noticed that Indian tea is the only description which shows an increase.

Newfoundland took 13,043 lb. of Indian tea, against 5,921 lb. the corresponding nine months of 1898; 29,698 lb. of Ceylon tea, against 43,803 lb., and 33,404 lb. China tea, against 63,913 lb.

EXPORTS OF CANADIAN BISCUITS.

A YEAR or more ago, THE CANADIAN GROCER referred to the efforts that were being made by a biscuit manufacturing firm in Toronto to cultivate an export trade with the United States and other countries.

From what can be learned the results have been quite encouraging. With some of the border towns in the United States a steady, although at present small, business has become established, while with the British West Indies a nice trade is being built up.

One large grocery house in a certain border city across the line reports that the Canadian biscuits of certain lines are displacing similar lines made by the Biscuit Trust.

Unfortunately, the Dominion trade returns do not give separate figures for biscuits, the latter being grouped with bread. To publish, therefore, the figures of the two combined would be useless.

BUSINESS MEN SHOULD HELP.

MEN who possess qualities which have enabled them to make their business a success, should lend these qualities to the making of better laws, municipal, provincial and federal.

Good laws are only possible when those who have the immediate making of them are elected to the various legislative bodies by voters of merit and integrity.

No class is better fitted, either to govern or to appoint those who shall govern, than the business class, for the simple reason that government, to be good, must be businesslike.

The reason that we have so much poor government and so little good government is that the proportion of the business element in the councils of the various governing bodies of the country is so small, compared with that of the professional politician, who is devoted to grinding axes for himself or his party.

Every merchant who places the cause of good government first, and that of party second, is helping along the good cause.

SELECTED RAISINS WANTED.

Reference was recently made in these columns to the smallness of stocks of Valencia raisins in the world's commercial centres. Among the places mentioned was Liverpool. And how light stocks there are may be gathered from the fact that a cable has, this week, been received in Toronto offering to buy selected raisins.

Ten thousand half-boxes were wanted, and the price which the buyers named was 20s., cost and freight, Liverpool.

Stocks in Canada are too light to warrant the bid being accepted, but, even if the stocks were ample, the price would scarcely be acceptable, for the fruit wanted was to be best marks, for which from 18s. 6d. to 19s. 6d. Toronto, was paid by importers this season.

Selected Valencia raisins are this week being offered from London at 24s. per cwt., Toronto, which is equal to about 22s. in the former city, so it is evident the Liverpool people who sent the cable, are bargain hunting.

The price at which London houses are offering selected raisins to-day would mean, incidental charges added, nearly 6½c. per lb., Toronto.

OUR RELATIVE TRADE WITH THE EMPIRE AND ALL FOREIGN COUNTRIES.

HOW important to Canada the trade of the British Empire is one begins to learn after a perusal of the trade returns. During the fiscal year ending June 30 last, the foreign trade of the Dominion was $294,850,689, an increase of about 20 per cent., compared with that of the previous year.

Of the total trade, $145,305,711, or 49.28 per cent., was with the British Empire, the balance being divided among over two score of other countries.

The foreign trade during the fiscal year 1897 was $249,244,274, of which $113,909,982, or about 45.70 per cent., was with the British Empire.

Taking the exports alone, the proportion taken by the British Empire to that by all other countries is still larger.

Last year it was 67.48 per cent., against 59.61 per cent. for 1897.

The grand total of exports was $164,152,683, of which $110,779,358 were taken by the British Empire and $53,373,325 by all other countries. In 1897 the grand total was $137,950,253 ; that taken by the British Empire being $82,238,023, and that by all other countries, $55,712,230.

This shows that the exports of the Dominion to the British Empire increased over $28,500,000, or 34.71 per cent.

The exports under the different general classifications were as follows :

	British Empire.	Foreign countries.
Mine	$ 579,211	$10,970,876
Fisheries	5,543,960	5,025,128
Forest	14,666,433	16,765,861
Animals and their produce	34,720,880	5,647,380
Agricultural products	21,352,556	4,341,711
Manufactures	5,253,881	5,046,463
Miscellaneous	121,102	475,131
Grand total	$82,238,023	$55,712,230

While the imports are not as favorable to goods produced within the Empire as are exports of the Dominion to the different countries under the British flag, yet there is an increase of $2,854,394, or 9.67 per cent. over 1897. In spite of this increase, however, the proportion of foreign goods imported was larger than during the previous year, the percentage being 72 81 and 71.54 respectively.

The total value of the goods imported from the British Empire was $34,526,353 in 1898 and $31,671,956 in 1897. The following table shows how these figures were made up :

	Free Goods.	Dutiable Goods.	Total.
British, 1898	$11,231,037	$23,295,316	$34,526,353
Foreign, 1898	44,841,881	51,329,772	96,171,653
British, 1897	10,333,298	21,338,661	31,671,959
Foreign, 1897	34,739,958	44,882,104	79,622,065

It will be seen from this that the importation of foreign goods increased 20.66 per cent., compared with an increase of only 9.67 in goods from the British Empire.

It will be remembered that the rebate of 12½ per cent. of the duty which was concurrent with the fiscal year 1898 was enjoyed by Germany, Belgium and a number of other countries besides Great Britain. This fact, of course, tended to minimize whatever preferential advantage there was in the tariff as far as the Mother Country was concerned. But it is significant that from the country which is Great Britain's chief competitor (the United States) the increase of imports was 27.86 per cent., a larger gain by 7 per cent. than that of all foreign countries taken together.

Under the present condition of affairs the British Empire is unquestionably the market for Canadian products, but it is equally certain that the Dominion is a much better customer of the United States than she is of Great Britain.

But British exports to this country are increasing, and they would increase still more if the manufacturers there would take vigorous steps to prospect the Canadian market. With the rapid development of the manufacturing industries in the United States, to say nothing of the close proximity of that country to this, it is only natural that there should be an increase in their trade with Canada. But the apathy of British manufacturers in regard to the Canadian market has made the increase all the more possible.

With a more aggressive policy in regard to Canadian trade, aided by the 25 per cent. preferential tariff, British manufacturers should be able to regain a great deal of the lost ground.

CROPS AND THE TRADE OUTLOOK

THE backward nature of the season and the lightness of the rainfall this spring have naturally occasioned some concern in Canada. The appearance, therefore, of the crop report of the Agricultural Department of Ontario has been awaited with more than usual interest.

Fall wheat is, of course, the most important crop in the Province, and it is regretted that the weather of the winter and of the early spring has caused a great deal of injury. A quantity of wheat is, however, still being held by farmers for higher prices. Much clover, too, has been winter-killed.

Vegetation is naturally, like the season, backward, but the recent improvement in the weather has made great changes for the better, and made the conditions for spring seeding much more favorable than they were.

An abundant bloom is reported to be on the orchard trees, but a good deal of injury appears to have been done to the peach trees in the Essex district. In the western part of the Province, small fruits, particularly raspberries, were somewhat affected by the winter.

In regard to live stock, the report is, on whole, favorable.

Taking the situation as a whole, the report should not cause alarm. Wheat, while the chief, is not the only staple product of the farm, and what is likely to be lost in regard to fall wheat it is possible to regain at least in part by spring wheat. Then, the live stock, vegetable, fruit and dairying conditions are fairly good.

But granted that the agricultural conditions of Canada are a great deal less favorable than they were a year ago, there are others which are a great deal more favorable. The mining industry—gold, coal, iron, etc.—is immeasurably so, while the lumber industry, which a year ago was most unpromising, is now promising.

As far as the manufacturing and industrial interests are concerned, they were never in the history of the country in as good condition.

CEYLON TEA IN WAR AND PEACE.

MR. R. B. WEBSTER, the well-known representative of The Cooperative Tea Gardens Co., of Colombo, Ceylon, was in Toronto for three or four days this week. Mr. Webster every year makes a trip around the world in the interests of Ceylon tea, and is naturally, therefore, an interesting man to talk with, particularly as he is a good converstionalist and a keen observer of his surroundings.

He is at present making his tenth trip around the world. It was two years ago that he last visited Toronto, and since that time he has had some interesting experiences aside altogether from his calling as a representative of Ceylon tea. Early last year, for instance, when he arrived in Egypt he found the British and Egyptian troops ready to ascend the Nile to crush the Dervishes, and, realizing that it might be a good opportunity to push his tea in that part of the world, he became attached to the expedition and was given charge of the civil transport service for the contractors. He subsequently became assistant to the officer commanding the army service corps, and still later was appointed by the Sirdar war correspondent for The London Post.

In his capacity as war correspondent he was present at the battle of Atbara, where about 3,000 Dervishes were killed and the British and Egyptian losses were 700 men killed and wounded. Mr. Webster has some very interesting snap-shot photographs, taken upon the field of battle, some of which are gory and others humorous.

"I suppose some Ceylon tea was drunk by the troops?"

"Yes," said Mr. Webster, "the troops in the Soudan drank nothing but Ceylon tea."

"No coffee or spirits?"

"No coffee or spirits."

It may be mentioned that before returning home, Mr. Webster will again ascend the Nile, probably as far as Khartoum. This time his commission will be wholly commercial and not a combination of war and commerce.

It will be remembered that Mr. Webster was here two years ago. It was stated that he intended visiting, if possible, the tea estates in the Caucasian Mountains.

"I was told when I got to Russia," he explained, "that there was no possibility of my being allowed to visit these estates, as it was against the rule to allow foreigners to do so. I, however, with a great deal of persistent effort, succeeded in getting Mr. Popoff, the proprietor of these estates, to give me permission to visit them. I did so. A great deal of money has been spent on these estates by Mr. Popoff. Up to the time I was there, the amount he had expended was about $400,000. The estates are beautifully laid out in terraces."

"What do you think of the possibilities of these estates?"

"I do not think very much of their possibilities. The climate is too severe, and I noticed that the tea bushes were all stunted in growth. There is no fear of these estates producing tea in any large quantity. I tried to get them to give me some samples of leaf on the estate, but they refused my request. Fortunately, however, I had previously secured samples from Mr. Popoff, and these I forwarded to Gow, Wilson & Stanton for valuation. They advised me that they placed a value of 6d. per lb. upon them, which, I might state, was also my valuation. The workmen employed on these gardens are Chinese, who were imported for the purpose. The duty upon tea entering Russia is very high, but, on account of the conditions I have already noted, I do not look for any material development in the tea industry in that country."

Mr. Webster left Colombo on his present trip around the world in September last, and since then has visited many other countries—Australia, New Zealand, Samoa and the Pacific Coast States of the American Union. Among his selection of photographs is one in which he is taken with the rebel king, Mataffa. It might be incidentally mentioned that Mr. Webster considers that the quarrel of Mataffa is a just one, and that the British and American authorities are taking the wrong side.

"In your present trip, how have you found trade in Ceylon teas?"

"I found that the demand for our teas is increasing nicely everywhere, and I might tell you that six firms in Russia have appointed offices in Colombo, showing that that country is taking an increasing interest in our teas. Formerly, the Cylon teas which Russia imported were bought in London, but now they are importing direct, finding it more advantageous."

"The tea conditions in Ceylon are becoming more satisfactory are they not?"

"Yes," replied Mr. Webster. "The year 1897 saw the lowest price touched in Ceylon tea, but now the conditions are becoming more favorable. The exports of tea from Ceylon up to April 12, 1899, were 1,248,000 lb. short of what they were up to this time last year, and, with the increased demand from Russia, and, in fact, the Australian market and Europe, I fail to see why there can be any drop in prices."

Mr. Webster, after concluding business on this side of the Atlantic, will cross to England and will visit the continent, and, as already stated, will go to Egypt before he returns home.

Mr. Webster, who is .managing-director of one of the new coffee estates in Queensland, Australia, reports that the coffee plants there are developing nicely, and that the first crop will be gathered the year after next.

CHANGE IN A CROCKERY FIRM.

Mr. John Gowans, senior partner in the firm of Gowans, Kent & Co., wholesale crockery dealers, Toronto, has retired from the firm. About thirty years ago, Mr. Gowans, in partnership with Mr. Henry Kent, commenced this business in Toronto. This partnership was continued for about fifteen years, when Mr. Kent's sons, James G. and John G., were admitted. A short time later Mr. Kent, sr., died, since which time the firm has been unchanged until the present retirement of Mr. Gowans.

Wm. Peterkin, who has been the firm's foreign buyer for some time, and D. W. McClain, manager of their retail store, called the "Pantechnetheca," who has made a special study of high art china goods, have been admitted into the firm, the style of which will remain unchanged.

The retail store will be closed, and Mr. McClain's knowledge of fine china will be exclusively devoted to the wholesale department.

CANNED TOMATO SITUATION.

The easier feeling in canned tomatoes, noted two weeks ago, has resulted in a lower range of quotations in wholesalers' prices.

Prices for some time, as is well known, have ranged from 85 to 90c. per dozen. This week, however, the range is 80 to 85c., a decline of 5c. per dozen. Some houses are still, however, quoting 90c. for certain brands.

At present figures, however, the market is steady, and the fact that most of the packers have withdrawn quotations till June 1 has tended to increase the steadiness. The demand, too, is fair, and should improve from this out, which will, of course, help to maintain values.

One packer, who offered tomatoes for future delivery, came down from 77½ to 75c., but below the latter figure he could not be induced to go.

F. V. Chalmers, of A. Chalmers & Co., tobacco importers, London and Liverpool, who came out to examine the Essex county tobacco crop, states that though fine tobacco will soon be grown in that district, the last crop is of the mixed type, some of it being good and some of it inferior. He has not bought extensively as the growers hoped he would.

"NO QUESTION ABOUT THIS." The Grocer that is wise enough to give his customers

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CEYLON TEA

is the man that has the least trouble with his Tea trade. Small sample cases put up for those "in doubt."

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1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
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12-oz., 100 cakes in box.

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IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea in lead packets

and "Clubhouse" in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

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All respectable grocers from the Atlantic to the Pac keep it for sale, because it pays to do so, there be **no old, unsaleable stock in "Horseah Salmon."**

Every consumer should use it because it is the BE and every can is warranted good, or money returned ; take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably kn brands of **Beaver, Columbia and Tiger**, guaranteed good Red fish.

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T. B. ESCOTT & CO., LONDON, ONT.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, May 11, 1899

GROCERIES.

THE wholesale grocery trade, this week, does not exhibit many striking features. The volume of business is fair, although, perhaps, not as brisk as it was during the last few weeks. Canned goods are meeting with a fair request, but the movement is not, on the whole, large. The feeling is a little easier in regard to canned tomatoes. Wholesalers are quoting from 80 to 85c. In regard to other lines of canned goods prices are unchanged. There is a good demand for canned fruits, and the season is beginning to open up for canned meats. Coffees are in a fairly good demand locally and the market is steady. There are quite a few sugars going out, although the business is not as large as it was a week ago. Syrups and molasses are quiet. Teas do not attract so much attention as they did, and the outside markets are a little easier. The currant market is steady, and there is a moderate business being done. A scarcity in Valencia raisins is still to be noted, and there have been some inquiries this week from Liverpool. The prune market continues active at firm prices.

CANNED GOODS.

The tomato market is a little easier for present pack, wholesalers' quotations this week having been 80 to 85c. as a rule, though for some brands as high as 90c. per doz. is asked. As far as futures are concerned, packers appear desirous of refraining from doing business for a while, the most of them, at any rate, having withdrawn, until June 1, quotations for future delivery. There were, however, some offered this week at 77c. The packer, however, was subsequently willing to accept 80c., but he would not go below that figure, and as the buyer only wanted to pay 72c., no business transpired. There is no change in the price of corn and 95c. to $1 is the ruling figure. The high price of corn appears to be, at least, effecting the consumption somewhat, as the trade report that attention is being turned from this commodity to canned tomatoes. Peas are quiet from 70c. upwards and they appear to be the quietest line in the canned goods list. The demand for canned fruits keeps good, and better than is usual at this time. The demand for peaches is particularly good.

Business in canned meats is beginning to open up, and some houses report that they have, during the last few weeks, made quite a number of shipments of both canned meats and canned fish.

Quite a few shipments of canned goods have been made since the opening of navigation, orders for which were placed some time ago. The demand for canned goods generally, from Ontario points, is fairly good, and, as a rule, prices are considered steady.

COFFEES.

The local demand is fair. The crop movement in Brazilian coffees continues small, the receipts at Rio and Santos being light. Latest cable advices from Europe indicate a firm market there.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

SUGARS.

The demand has fallen off somewhat during the past week, and the volume of business is now only fair. The London market took an easier turn on Saturday last, but the cables on Monday reported a stronger tone to the market. On Friday last beet advanced 3d. in London. In the United States refined sugars are quiet and steady this week. Willet & Gray report that raw sugar last week advanced 1-16 to ⅛c. per lb. in New York, and refined ⅛c. Stocks in Europe and America, at the end of last week, were 2,194,825, against 2,156,397 tons the previous week, and 2,550,148 tons a year ago. Willett & Gray state that the repeated stimulus to the raw market is largely derived from the speculation for the raws going in Europe. Prices on the local market are unchanged at last week's advance.

SYRUPS AND MOLASSES.

The market is without much feature either in regard to syrups or molasses, very little business being done in either. Advices from New Orleans state that the market there is dull and unchanged. A cable advice received in New York this week from Barbadoes report large sales of molasses at 19c., Canada being a large purchaser.

TEAS.

There is not a great deal being done. Advices from London state that the market there is a little easier for teas for a price, although about everything offering has been taken. Mail advices under date of April 28 state that the small auction of Indian teas passed with a slightly easier tone, a decline of a farthing per lb. being frequently noticeable, and that many buyers had, in consequence, withdrawn. "Apparently," says Gow, Wilson & Stanton's tea report, "there is only a small amount of Indian tea to be brought to auction during the remainder of the season." The week's average on Indian teas in London on garden account was 9.18d., against 7.91d. last year. Advices of the same date in regard to Ceylon tea say: "A further decline of ¼d. to ½d. per lb. took place, but at these prices buyers operated readily. Teas for 8½d. per lb. are now as cheap as they have been, taking the good quality into consideration. Such teas did not receive any benefit from the recent advance, and, as the decline mentioned above is general, such kinds are actually cheaper than they were some two or three months ago. The average for the week is 8.42d., against 7.81d. last year." A private letter received in Toronto this week states that the prospects for the Indian tea crop are generally favorable, some of the districts in India having had sufficient quantity of rain early in April. Samples have been coming in slowly to Calcutta of new crop. Those which have come forward were generally fair and above the average, especially those from the Darjeeling and Teria districts.

Spot low-priced green teas are a little firmer than a week or ten days ago, on account of an improved demand for them, several parcels having changed hands. It will be about three months and a half before the new crop of China green teas arrive.

FOREIGN DRIED FRUITS.

CURRANTS—Trade is fairly good, although no striking features have developed during the week. The outside markets rule steady. Advices from New York state that two vessels are due to arrive there in June, which have between them about 5,000 barrels of currants.

VALENCIA RAISINS—The market is even stronger than it was a week ago, although

You get a good profit.

A pure hard Soap

SURPRISE SOAP

MAKES CHILD'S PLAY OF WASH DAY

Your customers get a good hard soap.

our quotations are without change. There is a good demand, and it is the opinion of wholesalers that more are being sold just now than is usual at this time of the year. It is significant that the price which wholesalers are quoting for selected raisins is nearly ½c. per lb. below what it would cost to lay this fruit down to-day. A cable was received in Toronto this week by Watt & Scott from Liverpool offering up to 20s. for 10,000 half boxes of fruit. It will, of course, be remembered that the Liverpool market is practically bare of Valencia raisins, hence the inquiry here. Some shipments have recently been made from New York on Canadian account. The buyers are reported to have been Winnipeg business houses.

PRUNES — Local wholesalers report that they are doing a good business in Californian prunes at firm prices. Cheap Bosnia prunes are scarce here. Generally speaking, a good prune trade is being done.

DATES—There is a large demand, and there is a scarcity of spot goods. Some houses, however, have this week received shipments.

GREEN FRUITS.

The fruit market is beginning to take on its summer appearance. Tomatoes and strawberries are already coming in from the South in fair quantities, and the latter will be arriving in carload lots in a few days. The price of tomatoes ranges from $4 to $6 per case, according to quality, some of them proving quite soft. Strawberries are selling at 17 to 18c. for quarts. Pineapples are arriving freely, and good stock is selling actively at 12 to 15c., though as high as 18c. is paid for fancy fruit. A sharp advance is noted in lemons, on account of prices paid at the Montreal fruit auction last week. One Toronto buyer secured 10,000 boxes. This, with other purchases made by Toronto houses, and the purchases made this week, will supply this market with an abundance of lemons. Though future sales may affect the market, prices are likely to be well maintained. Valencia oranges are done. There is a fair supply of Californian fruit at the prices ruling last week. Messina is the principal orange on the market to-day, all houses being well stocked with them. Prices are steady at $3.25 to $3.50. The supply of bananas is moderate, and prices keep so high that there are sufficient for requirements. There is a fair movement of imported onions, but there is practically no demand for Canadian stock. There is little sale for sweet potatoes, which are still quoted at $4.50 per bbl.

COUNTRY PRODUCE.

EGGS — As receipts are not increasing much quicker than the demand, prices have not yet declined, as anticipated, 11 to 11½c. still being the ruling figure.

POTATOES—There is no change. For cars on track, Toronto, 78c. would be paid. The street market is steady at 90c. per bag.

BEANS—Hand-picked are selling well at $1 to $1.10 ; medium grades at 85 to 90c.

DRIED AND EVAPORATED APPLES—The incoming of rhubarb, strawberries, etc., on the market, and the good prospects of a large crop and low prices in apples next fall has resulted in a weakened tone on the dried apple market this week. Jobbers who have been buying at 5c. on track, Toronto, are willing to sell out at that figure this week. For small lots in a jobbing way, 5½c. is the ruling figure, though 6c. is sometimes asked. Evaporated apples have not been affected yet, and a steady feelin is manifest, dealers paying 9c. outside, an jobbing at 9½ to 10c. locally.

MAPLE PRODUCT —The high prices note last week are well maintained on account the scarcity. We quote syrup as follows Imperial gallon tins, $1 to $1.10; wir gallon tins, 85c. Maple sugar is quoted 9c.

VEGETABLES—Rhubarb, spinach, asparagus, onions, etc., are all arriving in lar quantities, with the result that a general r duction in prices is noted. We quote: Rh barb, 40 to 60c. ; greenhouse radishes, to 50c. per dozen bunches ; native spinac $1.50 to $2 per bush.; green onions, 5 10c. per doz.; asparagus, 30 to 60c. p doz.; celery, $1.25 per doz.; lettuce, 20 30c. doz. bunches; cabbage, per doz., $1 $1.25 ; parsley, 20 to 25c. per do bunches ; turnips, 35 to 50c. per bag ; beet 50 to 60c. per bag; parsnips, $1 p bag; carrots, 30 to 50c. per bag; onions, Da vers, $1.40 per bag ; butter squash, $1.7 Hubbard squash, $1.75 ; red cabbage, 40

BUTTER AND CHEESE.

BUTTER—The market is demoralize Receipts of both dairy and creamery co tinue large, and quite an accumulation stock is noted. As the stock is of po keeping quality, prices are easy, with decline of ½c. noted in large dairy ro and all grades of creamery. Dairy tu are ½c. cheaper.

CHEESE — The quantity of new sto coming in continues to increase and to i prove in quality. The demand is activ though the high price, 10½c., is still aske There is a good demand for old cheese 11 to 11½c.

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c to 15c scraping goods out of bags or mats; no dust a dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name your wholesaler in ordering.

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Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
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McLauchlans' Cream Sodas.

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COX'S GELATINE Always Trustworthy
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SARNIA Water White Lamp Oil. . .
Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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We solicit consignments of
POULTRY
ROLL BUTTER
FRESH EGGS.
Highest prices obtained. Quick returns.
he Wm. Ryan Co. Limited
70 and 72 Front St. East, TORONTO

PROVISIONS AND DRESSED HOGS.

There is a fair inquiry for dressed hogs at $5.25 to $5.50 for butcher's use. The provision market is firm. The demand for all meats is active, and higher prices are confidently looked for by packers. Lard is steady at unchanged figures.

FISH.

Receipts of fresh-water fish are increasing. The demand is good. The price of whitefish, trout, herrings and haddock has declined 1 to 1½c. We quote: Erie fresh whitefish, 8c.; North Shore whitefish, 7½c.; North Shore trout, 7½c.; perch, 4c.; pike, 5 to 6c.; eels, 6c.; bullheads, 4c.; herrings, small, 4c.; herrings, large, 4½c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; B C. salmon, 17c.; shad, 35c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The conflicting reports as to the condition of the crop of fall wheat has resulted in differences of opinion as to the probable price of wheat in the near future. An advance of 1c. took place early in the week, and, though the feeling is slightly easier, this rise is well maintained. Both red and white are worth 69 to 70c. outside. On the local street market there is a fair movement of goose wheat and oats. We quote this market as follows: Wheat, white, 71½c.; red, 71½c.; goose, 65½ to 66c.;

Direct shipment of (Choice Pea Beans.)
CURRANTS from PATRAS
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

Toronto Salt Works
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Write us for SALT of any kind.
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The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.
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Our specialties
POULTRY, BUTTER, EGGS, HONEY.
We buy Dried Apples. Send us samples and we will offer you.
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STRAWBERRIES
BANANAS
TOMATOES
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CUCUMBERS
in stock.
Fancy November Cut Lemons
Place Your Orders Early.
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CLEMES BROS.

peas, 63 to 65c.; oats, 38 to 39c.; barley, 42 to 44c.; rye, 52 to 54c. No. 1 hard Manitoba has advanced 1c., now being quoted at 81c. straight, Toronto.

FLOUR—The feeling is strengthening, an advance of 10c. being noted in Ontario grades. We quote as follows: Manitoba patents, $3.95 to $4; Manitoba strong bakers', $3.65 to $3.70; Ontario patents, $3.60 to $3.70; straight roller, $3.20 to $3.30. Toronto freights.

BREAKFAST FOODS—A quiet demand is noted. No change in prices. We quote: Standard oatmeal and rolled oats, $4.00 in bags and $4.10 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES The market is weak, though prices are unchanged. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¾c.

SKINS—Offerings are more liberal, and the demand is active; consequently, the feeling is easy. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to $1, and lambskins at 20c.

WOOL — An easy feeling is noted. Prices are unchanged, fleece selling at 13 to 14c., and unwashed at 8 to 8½c.

SALT

There is a good demand reported. Prices are unchanged. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Business in starch is improving.

The dried apple market is weakening. Holders are offering to sell large lots at 5c.. Toronto.

Dairy large rolls and all grades of creamery are ½c. cheaper. Dairy tubs have declined 1c.

The pickle trade is improving, quite a number of orders having been received during the past week.

Inquiries for selected Valencia raisins have been received on the Toronto market this week from Liverpool.

A. Booth & Co. are receiving liberal shipments of the fresh-water fish given in our fish market report this week.

Strawberries, at 17 to 18c. per quart box, and tomatoes, at $4 to $6 per case, are coming in freely from the South. Car lots of strawberries are expected in a few days.

QUEBEC MARKETS.

MONTREAL, May 11, 1899.

GROCERIES.

THERE has been no important change in the wholesale grocery trade during the past week, all lines being steady to firm, with the exception of molasses, and the excitement in this article referred to in our last issue has been more pronounced than ever this week, and the situation is exceedingly strong, with prices steadily tending upwards. In spite of the reaction in prices for raw sugar refined is firm at the advance noted last week, but business is still rather quiet. The movement in other lines has been up to the average and trade, on the whole, is satisfactory.

SUGAR.

The feature in the sugar situation has been the reaction in prices for beet in the foreign market, and, since this day week, they show a decline of 2¼d. Cables to-day, however, reported the market quiet, with a firm undertone, and quoted Java cane at 13s.; fair refining, 11s. 9d., and beet, 11s. 2¼d. May; 11s. 3d. June. The above facts have not had any effect upon the refined article, as the tone is firm and prices fully maintained at the recent advance. The demand for the season is not what it should be, but now that the tariff question is settled for the present, refiners are anticipating a more active trade in the near future, as stocks generally in second hands are comparatively small for the season all over the country. Granulated, at the factory, is selling at $4 60 to $4.65, and yellows at $4 to $4.40 per 100 lb., as to quality.

SYRUPS.

In spite of the recent advance in sugar and the strength of the molasses situation, there is no change or improvement to note in syrups, as the market is still quiet at 1¾ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

The excitement in the molasses market has shown no abatement since our last report, in fact, it has been more pronounced than ever, as cable advices from Barbadoes have been exceedingly strong, and prices show another advance of 1c. per gallon, the first cost now being 15c., and even at this price buyers state it is impossible to get orders filled, as the market there is practically bare of stock. At the above figure it would cost 33c. net, and with the discount 34c. laid down here. In sympathy with the above, the Wholesale Grocers' Guild fell in line this week by marking up prices 2c. per gallon to 33c. for carload lots, and 34c. for single puncheons. There is little doubt now that there is going to be a great scarcity this season here, and the trade will not be su prised at still higher prices. The deman for molassses this year from Scotch an American refiners has been unusually larg on account of the scarcity of low-grad cane sugars.

CANNED GOODS.

There is no special feature in the canne goods market to note. Demand for a lines has been rather slow; in consequenc the volume of business doing is small, b the tone of the market is steady for all line with the exception of tomatoes, which ha a downward tendency, and sales of rou lots are reported at 82½ to 85c. per doze Corn, in round lots, is held at 87½c., a small quantities at 90 to 95c. A few sm lots of beans have changed hands at 77½ Peas are quiet and unchanged at 75 to 8c The demand for salmon is slow, and lo sters are firm.

RICE.

A more active business is reported rice, as orders are coming forward mo freely for new crop goods. The tone steady, and prices show no change.

COFFEE.

Business in coffee continues quiet, a prices show little change. Some small sa of Rio have taken place at 7 to 7½c., a Santos at 7 to 10c. Maracaibo has chang hands at 9 to 10c., with choice quoted 14c.

SPICES.

This market has ruled quiet but fir Cables from the East were firmer on pepp at 11¾c. for black for May and July s shipment, and 18¼c. for Singapore whi Prices here show no alteration.

TEAS.

The activity in the tea market notic during the last few weeks has been flatter out to some extent, owing chiefly to t action of the Government in regard to t duty. Business during the week has be quiet, but the tone of the market is firm, account of the light stocks held. Sales ported were 100 Japans at 14c., and ab 300 Ceylons at 19 to 21c. Pingsuey a gunpowders were scarce.

GREEN FRUITS.

The feature of the week in this depa ment was the sale of oranges and lem held last Friday at the Montreal Fr Auction Company's rooms. It was ss. Fremona's cargo, which consisted 66,000 boxes and half-boxes. The atte ance of buyers from both the United Sta and Ontario was large; in consequence, demand was good and the prices reali were considered very satisfactory. The receipts of the sale amounted to $125,0 Lemons, extra fancy, sold at $2.50 to $2 per box; fancy, $2.15 to $2.50; choi

TEAS
are our theme.

We have still a few lines of
desirable TEAS to offer :

Suppose
we talk it over.

**Japans, Congous, Ceylons,
Young Hysons, Pingsuey and Gunpowder.**

SAMPLES TO WHOLESALE TRADE ONLY.

S. H. EWING & SONS, - MONTREAL.

$1.75 to $2.25, and fair, $1 to $1.50. Oranges were in a somewhat wasty conditions, consequently no fancy figures were paid, as the average price per box did not exceed $1.60, and the range was from $1.45 to $1.50. The demand for small fruits such as are in season has been good, and the market, on the whole, is much more active than it has been. Bananas are plentiful, and prices range from 85c. to $1.75 per bunch. Pineapples sold at 10 to 25c. each; strawberries at 20 to 25c. per quart. Apples are scarce and dear at $3 to $5 per bbl.

COUNTRY PRODUCE.

EGGS—Owing to the liberal receipts of the past few days, the tone of the egg market was easier to-day, but prices show little change. The demand was good, and trade is active at 11c. for choice and at 9½ to 10c. for No. 2 per doz.

MAPLE PRODUCT—There continues to be a good demand for maple product, and the market is fairly active and firm. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 7¾ to 8c. per lb.

HONEY—In honey, business continues quiet and prices are unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—There was nothing new in beans to note. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

PROVISIONS.

A fairly active trade was done in smoked meats, and the demand for lard was fair, but pork is dull. The tone of the market is steady and prices show no change. We quote: Canadian pork, in barrels, $15 to $15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

GRAIN—There was no important change in the situation of the local grain market. In oats, a stronger feeling prevailed late Saturday afternoon, and a sale of 20,000 bushels was made at 38¼c., afloat, but this figure could not be realized again, and the top was 37c., at which several sales were made, including one lot of 10,000 bushels. Peas were quiet; buyers and sellers being apart, the former bidding 74½ to 75c., and the latter asking 76c., afloat. In Manitoba wheat, the feeling was steady, No. 1 hard being quoted at 72½c., afloat, Fort William. The demand from foreign buyers was good for this grade of wheat, but bids were somewhat out of line, in consequence little business was done.

FLOUR—The flour market was rather quiet, but the tone is steady, and values show no change. The demand was less active than it has been, both from local and foreign buyers. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4.10; strong bakers', $3.70.

OATMEAL—Business in meal was quiet, but the tone of the market was firm, and prices were maintained at $3.80 to $3.90 per bbl. for rolled oats.

FEED—The demand for all kinds of feed continues good, and the market is active and firm. We quote as follows: Ontario white wheat bran, in bulk, sold at $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—There was a good demand for baled hay, and trade is active at firm prices. We quote: No. 1, $6.50 to $7; No. 2 extra, $5 to $5.50; clover and clover mixture, $4 to $4.75 per ton.

CHEESE AND BUTTER.

CHEESE—The tone of the market here for old stock is firm with holders of such asking 11c. Business in new cheese was quiet.

BUTTER—The butter market was moderately active to-day and steady. The demand for export account was fair, and some fair-sized lots changed hands at 16¼ to 16½c. for creamery in boxes. A fair local

American Sugars.

Absolute Purity
Test 100% Sugar

Get quotations on car lots, freight paid.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

trade was also reported at 16½ to 16¾c. Eastern Townships dairy sold at 14½ to 15c., and western at 12½ to 13c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., May 11, 1899.

THERE is but a fair volume of business. Much interest was taken in the budget, but after the disappointments of the past two years our dealers did not buy as largely as they otherwise would have done. The interest was around tea, sugar, and tobacco, and some little in oil. The river freshet is very large, the water being higher than for years, and but for the continued cold, would have been much higher. Business along the river is active. The steamers are running right up to Woodstock.

OIL—There has been much interest over the effort of a new American oil company, called The Sun Oil Co., to get a warehouse in the city. While oil is high and competition would be welcome if it tended to improve the situation, there is a difference of opinion if this would have the desired result. There is but a fair sale in oil in all lines, particularly burning oil, this being the quiet season. Prices show no change.

SALT—In Liverpool coarse salt, prices are rather higher, now that the regular steamers, which have been using this for their winter port, are going to Montreal. There is not a large stock held here, but the spring demand has been well supplied. In Canadian fine there is improved demand, owing to the opening of the dairy season. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Except in corn and salmon values are hardly as firm. Tomatoes are somewhat disappointing, as Montreal holders are offering at lower figures than was expected. As goods can now be brought down by steamers freights are low. Corn is still sold here below western prices. There are but light stocks held. There is a steady sale. In meats goods are being sold close. In peaches, 2's are scarce and prices are very firm. There is some inquiry for gallon apples and 3-lb. pumpkin. The former tend higher. Oysters hold their advance. Canned pineapple is rather higher. New goods are now on the market. Lobsters and salmon are light stock and keep high.

GREEN FRUITS—The chief business is now done in bananas. Prices are firm. This is a line that shows little change. In oranges, stock is very light. There is a steady sale for good stock. Messinas have the best demand. In lemons, prices are still low, but tend higher. This market requires good fruit, and in lemons will pay for it. Pines are arriving more freely, and are easier in price. Sale here is not large. Strawberries have more attention. Prices are about as low as they will go till natives arrive.

DRIED FRUITS—The sale is light. In prunes, which have had the chief attention during the spring, the sale is reported dull, with fair stocks held, so that, while prices west are firmer, holders are disappointed. Raisins are a light business, and prices are easy. A car of Californian ungraded Pacific that was consigned here some three months ago was this week shipped to New York, there being no demand here. Evaporated apples are scarce, but have limited sale; dried are dull. Dates are firm. In onions, Egyptian hold the market at even prices. In Bermudas, stock is light, but there is only a fair sale; the demand seems to fall off each year, the price being one cause. In peanuts, prices at Norfolk are again up 25c.

SUGAR—Fair stocks are held. Dealers rather looked for an increased duty, owing to the continued sale of American in our market, even American yellows being quite freely received. While holders of Canadian sugars were disappointed in regard to the duty, they find, owing to an advance made last week, that the somewhat extra stock they hold is very welcome. There is a good sale.

MOLASSES—Values are very firmly held, and the outlook is for quite high prices to rule, particularly in Barbadoes, stocks of which are light. Though there have been quite free arrivals of Porto Rico, it came on a bare market and has gone into consumption quite largely, so that present stock is quite small. There is quite a quantity about due here. Values are higher, and the fact that Canadian vessels are to be again allowed to carry cargo between Porto Rico and American ports, together with the firm feeling on the Island, makes a strong market here. There is still some demand for New Orleans.

PRODUCE—In eggs, there is but a light movement, and commission men are not encouraging shippers to forward any large quantities. Price is low. In butter, market is dull, but small quantities of Ontario being received, chiefly large rolls. There is but a fair demand for creamery. Dairy tubs have best sale. Cheese is scarce, but new fancy Ontario is beginning to arrive. Prices are rather firmer.

FISH—Stock is light. In dry cod, new fish, are now to hand. Price is still high, with no difference between large and mediums. There are no pollock, the price ruling in the West Indies having caused stocks usually sent here to be shipped there. Pickled herring are out of the market, which is nominal at this season. Shad dull, as are smoked herring, though price of the latter is somewhat firmer. There is a fair supply of fresh fish. Halibut is marked lower. Salmon are beginning to be offered, but are very high. Gasperaux are still but a fair catch. We quote rather lower. We quote: Large and medium dry cod $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 5c. per lb. smoked herring, 6½ to 7½c.; smoked alewives, 90c. per 100; kippered herring, $1 per box; halibut, 6c. per lb.; fresh haddock and cod, 2½c.; gaspereaux, 60c. per 100 alewives 75c. per 100; boneless fish, 4 to 5c.

PROVISIONS—In barreled beef prices are somewhat easier. Pork shows litttle change and but a fair sale. In lard, prices are quoted rather higher.

FLOUR FEED AND MEAL—In flour rather lower values prevail. There is but a

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

TEA BLENDERS
FOR SALE
1 Savage's TEA MIXER
Capacity 500 lbs.
1 Savage's TEA CUTTER
CONSOLIDATED TEA AND LANDS CO., Toronto

Size greatly reduced.

Do you use a DATING STAMP?
Latest Improved Model Dater, Price $2.00.
Hamilton Stamp & Stencil Work, Hamilton, Ont.
PAID 24 APR 93
Send for our Catalogue Stamps, Stencils, etc.

THE SIRDAR'S REGISTERED
MOCHA
Makes the most delicious cup of coffee obtainable.
Any Person selling or putting up Imitations lay themselves open to Prosecution.
For Sale in 1 and 2 lb. tins by all Wholesale Grocers.
ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

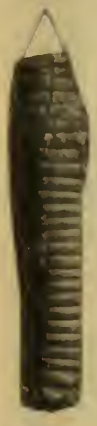
Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.



LONG ROLLED BACON

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

F. W. FEARMAN CO.
Limited
HAMILTON, ONT.

SILVERINE STOVE POLISH — DIRECTIONS: APPLY WITH DAMP WOOLLEN CLOTH — POLISH WITH DRY CLOTH OR BRUSH — SILVERINE MFG. CO. — NOTRE DAME ST.

A labor-saver for users.
A money-maker for retailers.

SILVERINE

PROFITABLE
ATTRACTIVE
GUARANTEED

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

Clark's Meats are Booming!

The steady growth in the sale of all our lines indicates the interest taken in them by the best Retail Trade.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

Ask Your Wholesale House for

NORTHROP'S FIGS

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP. 9 Jarvis Street, TORONTO.

Good Will Soap

THE KIND THAT CLEANS.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right

Hugh Walker & Son

Wholesale Fruit and Commission Merchants GUELPH, ONT.

G. F. & J. GALT

42 SCOTT St. TORONTO.

PACKERS OF THE CELEBRATED BLUE RIBBON TEAS

quiet business. Oatmeal is quoted higher, but there is no large sale. In cornmeal, the higher price still holds. Sales continue large. Some granulated cornmeal has been received from the United States. Feed is still high and scarce, which is true to a somewhat less degree of oats. Beans are selling as low here as western shippers are asking. In barley and split peas, the high price has caused a falling off in the demand. Hay is firmer and holders hope for higher prices. We quote as follows: Manitoba flour, $4.65 to $4.75; best Ontario, $3.90 to $4; medium, $3.70 to $3.85; oatmeal, $4 to $4.10; cornmeal, $2.20 to $2.25; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.10 to $1.15; prime, $1 to $1.10; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.20; round, $3.25 to $3.40; pot barley, $4.10 to $4.25; hay, $7 to $7.50; timothy seed, American, $1.50 to $2; do., Canadian, $1.80 to $2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.; red, 6¾ to 7½c.

ST. JOHN NOTES.

Another sardine factory is to be built at Grand Manan.

Geo. S. de Forest & Sons are acting as agents for the Havelock mineral springs.

A large business is being done between St. John and Bangor in smoked gaspereaux.

A shipment of 30,000 halibut went forward from Nova Scotia to Boston during the past week.

A. F. Randolph & Sons, Fredericton, received another car of New Orleans molasses this week.

Some large shipments of Clark's corned beef have been received by the city wholesale grocers during the past week.

I. C. Bowman, broker and manufacturers' agent, has moved his office from the north wharf to Prince William street.

Berwick, N.S., has a board of trade, M. B. Anthony is president; T. H. Morse, vice-president, and H. E. Mosher, secretary.

Philips & Watson are opening a retail grocery and provision store in St. John, north end, which will be one of the handsomest and best arranged stores in the city.

The winter port business for the past season shows an increase in tonnage of 25,243 tons. While the quantity of grain shipped was below that for last year, that of package freight shows an increase of over 40,000 tons.

The past week has seen large shipments of lobsters from New Brunswick and Nova Scotia to Portland, Maine Some 8,000 from Grand Manan, 12,000 from Port Matoon, N.S., and about the same number from Lockport, N.S.

MANITOBA MARKETS.

WINNIPEG, May 9, 1899.

BUSINESS is good and the weather is much improved. Seeding has been going steadily forward in spite of cold weather, and the area will be larger than last year, though not so large possibly as it would have been had the spring opened earlier.

Arbor day was very generally observed and many trees were planted and much general work of clearing up gardens and the like got through with.

Among the news of the week is the appointment of Mr. Briggs, late of The Codville Company, as agent for Manitoba and the Northwest of The Price Baking Powder Company.

Few changes are reported for the week. In butter, there have been offerings from one or two factories and two sales were closed at 18c., but most of the Manitoba make is being sent to British Columbia on consignment, as fresh-made creamery bricks are bringing 26c. per lb. at some Coast points. The low price in the east, is, however, expected to effect these prices within the next few days. Dairy butter is weaker and fresh-made rolls clothed are selling at 18c.; ordinary fresh dairy, 13 to 14c., with little demand; separator-made in bricks is quoted at 18 to 20c.

CHEESE—Houses are running along on old stock, the demand being small. No new cheese is offering.

EGGS—Eggs are easy and supply light. The market is fairly firm at 10c. point of shipment.

CURED MEATS—This market has experienced a slight advance in some lines. Hams are quoted at 11c.; bellies, 11½c., backs are unchanged at 10½c.; shoulders, 8½c. Dry salt long clear is quoted at 8c.; extra short clear, 8½c., dry salt backs, without change, 9c.; shoulders. 8¼c. The market appears firm at these figures.

FISH—Smoked and dried fish are practically out of the market, the only sales being of scaled herring and shredded cod. Herrings are worth 15c. per box and cod 90c. per doz. There is a pretty good demand for canned fish.

NUTS—It is reported that the Tarragona almond crop is completely destroyed by frost, and, though there is considerable stock afloat, holders are firm, looking for higher prices. Valencia almonds have advanced slightly, and are now quoted at 30 to 31c.; Tarragona, 16 to 17c.; Grenoble walnuts, 14c.; Sicily filberts, 12c.; cocoanuts, $1 per doz.

SUGAR—This market has been active and excited all week. Sugar from Eastern refiners is 10c. higher, while that from British Columbia is from ⅛ to ¼c. higher.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak . . . } Smoking

Free Trade . . .
Currency. . . . . } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que

See Prices Current.

Pure Gold Pays.

Table Condiments--the nicest line of sellers in the trade :

Sal-piquant
Celery Salt
Celery Salt and Pepper
Curry Powder

2 sizes, to retail at
10c. or 15c.

GOOD GOODS.
ATTRACTIVE PACKAGES.

"Sterling" Brand Pickles.

Are always high-grade Pickles.

Not a grain of impurity is found in these pickles.

BEST GROWN CANADIAN VEGETABLES.

BEST METHODS OF MANUFACTURE.

Your trade is helped when you offer customers pickles stamped with character—as is the case with the "Sterling" brand.

The business that is built on the selling of reliable goods is the business that is built for time.

T. A. LYTLE & CO.
124-128 Richmond St. W., TORONTO, CAN.

Canned Fruits

RASPBERRIES (Red and Black)
STRAWBERRIES
PEACHES, 2's and 3's
PLUMS
PINEAPPLE, etc.

WARREN BROS. & CO.
TORONTO.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite
This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

J. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW CUSTOMERS
secured by selling
THE FRAGRANT . . .
"MAGNOLIA"
CEYLON TEA
Dissatisfied customers a thing of the past.
BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS
Wholesale Grocers,
BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.
TORONTO.

Cocoas Coffees Spices

Manufactured **under** the supervision of special experts for each department, **with** the latest improved up-to-date machinery, **from** the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, **protected** by our standing guarantee. **Returning** profit and satisfaction to the dealer, and **dispensing** health, strength, and happiness to the consumer.

Todhunter, Mitchell & Co.
Manufacturers
TORONTO.

Blue Label Tomato ..Ketchup

is a delicacy rarely matched. A sauce that lends snap and relish to almost any food. Made of the best tomatoes, picked in season and spiced with skill—that's why.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."

Granulated is quoted variously from 5⅞ to 5⅓c.; yellows, 4⅝ to 4¾c. This advance is supposed to be due to sympathy with the American, where the raw material has advanced.

Evaporated Fruits—This market is without change. The figures for apricots and peaches are so high that practically no sales are being effected. Prunes continue firm and in fair demand. Californian raisins would appear to be going higher. The holdings at the Coast are much lighter than last year, and will be exhausted before a new crop comes in. As Valencia raisins are abundant and reasonable, the general price may not be as much affected as some anticipate.

Canned Goods—Offerings are larger, and one or two sales from second hands have taken place during the week, but prices are without change. Peaches are reported as likely to be a short pack this year, but whether this is authentic remains to be proven.

Green Fruits—Business is good in this line, and the supply of staple lines full. Strawberries have dropped to $5.50 per case of 24 boxes; pie plant, $1.80 per box; oranges, $4 to $4.50; Messina lemons, $3.75; Californian lemons out of season; cherries, black and red, $2.50 per box; Washington apples, in boxes, $2.25. Full lines of early vegetables are selling well.

CANADIAN PRODUCTS WANTED.

The London, England, representative of The Canadian Grocer writes that the following are some of the trade inquiries received during the two weeks ending April 21 at the Canadian Government offices in London:

The names of exporters of birch spoolwood from Quebec and the Maritime Provinces are asked for.

An inquiry has been received from one of the paper trade journals for the names of wood-flour exporters. The product is used to some extent as a filling in the manufacture of certain grades of paper.

A firm of manufacturers and importers of turnery and domestic joinery have asked to be placed in communication with Canadian exporters of bass broom handles and ash rake and fork handles.

Inquiry has been made for porcupine quills, and the name of the firm will be given to anyone who is able to ship these goods.

The manufacturer of a patent automatic weighing and sack-filling machine, which, he thinks, should be specially useful to Canadian shippers of grain, has been inquiring as to how he can best extend the sale in the Dominion.

A member of a Scotch firm is shortly leaving for Canada, and would like to have the names of reliable shippers of oatmeal packers of canned and dried fruits, and manufacturers of brooms, broom handles washboards, and woodenware, upon whom he can call with a view to business.

An inquiry has been received through the agent of the Government in Glasgow from a firm who are prepared to correspond with exporters of turkeys for the next season's supplies. They have had a large experience in the business, so far as Russian and other foreign turkeys are concerned.

A Dundee firm of 50 years standing have asked to be referred to commission firms in Toronto and Montreal suitable to represent them in jute and linen goods.

A firm of wholesale manufacturing opticians, scientific instrument makers and electricians wish to be placed in communication with firms in the Dominion open to do business in these lines.

An inquiry has been received from a Swedish firm for a Canadian open to export aspen wood for the manufacture of match splints. Large quantities are already imported from Russia.

A Spanish house has asked to be furnished with names of Canadian fruit brokers, timber merchants and manufacturers of white phosphorus.

[Persons who can furnish the desired information in regard to any of the above inquiries can have such forwarded to destination through The Canadian Grocer.—Editor Canadian Grocer.]

CURRENT MARKET QUOTATIONS

May 11, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	10	11	15	17	.....	.....
" " pound prints	.....	.....	11	12	17	18	.....	.....
" " tubs, best	.....	.....	.....	.....	15	17	.....	.....
" " tubs, second grade	.....	.....	.....	10	12	14	.....	.....
Creamery, tubs and boxes	17½	18	16½	17	18	19	.....	.....
" prints and squares	.....	.....	17	18	19	20	.....	.....
Cheese	.....	.....	11	10	11½	9½	10	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 25	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	.....	.....	75	85	80	90	90	95
Beans, 2's	85	90	80	85	90	95	.....	90
Corn, 2's	95	1 00	97½	1 00	85	95	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	80	85	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	1 45	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	1 45	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	1 60	2 50	2 75	1 75	1 80	.....	1 60
" 3's	.....	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	95	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	95	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.. ..	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 25	1 50	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	80	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover } talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf } flats	.....	.....	.....	.....	1 60	1 15	1 25	.....
" Cohoes	1 05	1 15	1 10	1 15	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	.....	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	...	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....		5	4	5	.....	.....
" " ½'s	.....	.....		11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	10 00	11 00	10 00	11 00	.....	.....
Shoe Peg Coldies	.....	.....	1 00	1 15	1 00	1 10	..	...
Spiced Herrings	1 20	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 20	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Valencias, 420's, large	$5 75	$6 00	$.....	$.....	$6 00	$6 50	$.....	$.....
" ordinary	.....	.....	.....	.....	5 00	5 50	.....	.....
" California Navels	4 00	4 25	3 75	4 00	4 00	4 25	.....	.....
" Cal. Med. Sweets	.....	.....	3 25	3 75	.....	.....	.....	.....
" Messina, per box	...	.....	3 25	3 50	.....	.....	.....	.....
Lemons, Messina, new, p. box	2 25	2 75	2 25	3 25	3 00	3 50	.....	.....
Bananas, per bunch	0 80	1 75	1 50	2 00	2 00	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	5 00	3 00	5 00	.....	.....
Cranberries, per bbl.	7 00	8 00	.....	.....	9 00	10 00	.....	.....
Sweet Potatoes, bbl.	3 50	4 00	.....	4 00	.....	.....	.....	.....
Almeria Grapes, per keg	9 00	10 00	.....	.....	6 00	7 00	.....	.....
Egyptian Onions, about 100 lb.	.....	.....	2 25	2 50	.....	.....	.....	.....
Spanish Onions	.....	.....	2 00	2 25	2 25	2 50	.....	.....
Walnuts, per 100	3 25	4 00	.....	4 00	.....	3 50	.....	.....
Grapes, each	12½	20	12	18	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$4 60	$4 65	.....	$4 78	4½	4⅝	5⅛	5¼
Granulated, Acadia	.....	4 60	.....	4 73	.....	4½	.....	.....
Lump, bbls. and 100-lb. bxs	.....	5 70	.....	5 88	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 80	.....	5 98	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 80	.....	5 65	.....	.....	.....	7
Powdered, bbls	.....	5 15	5 12½	5 55	5¾	6	.....	6¾
Lonix	.....	4 50	.....	4 58	.....	.....	.....	.....
Comet	.....	4 50	.....	4 58	.....	.....	.....	.....
Extra bright	.....	4 45	.....	4 48	3¾	3⅞	4½	4⅝
Light coffee	.....	4 35	....	4 38	3½	3⅝	.....	.....
No. 1 yellow	.....	4 15	.....	4 28	3⅛	3¼	... ..	...
No. 2 yellow	.....	4 05	.....	4 18	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....		.....	.....	.....

HARDWARE, PAINTS AND OILS

Cut nails, base	.....	2 55	.....	2 55	.....	.....	.....	.....
Wire nails, base	.....	2 05	.....	2 05	.....	.....	.....	.....
Annealed wire, per 100 lb	.....	3 00	.....	3 00	.....	.....	.....	...
Barbed Steel Wire (oiled and unnealed, etc.), base	.....	2 50	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	49	.....	52	.....	.....	.....	.....
" boiled	.....	52	.....	55	.....	.....	.....	...
Turpentine	.....	65	.....	65	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	...
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	29	30	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 40	$1 50	$1 30	$1 50	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 50	2 60	2 40	2 75	.....	3 00
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced collops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	3 20	3 25	2 75	3 00	.....	3 00
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 40	2 60	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	... .	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Bouil., 2-lb. can	...	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 50	2 80	2 95	.....	3 25	....	. .

CANDIED PEELS

Lemon, per lb	.....	.....	.....	11½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.. ..	.....	17½	19	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	11	11½	8	9	.....	15
Maple syrup, per imp. gal	.....	.....	1 00	1 10	.....	.....	.....	.....
Maple sugar, per lb	.....	.....	.....	9	.....	.....	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	4¾	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6	7	7	8	7½	8
Dates, boxes	5¼	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	10	11	10	12	.....	.....
" " 50's	.....	.....	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	... ..	.....
" " 90's	.....	6	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. . .	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4½	4	4½	5	6	1 70	1 90
" Fine off stalk	.....	4½	4½	5	5	5¼	.....	.....
" Selected	.....	5⅜	5½	6	6	7	.....	.....
" Layers	.....	5¾	6	6½	5¾	6	8	8½
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7¾	7¾	8½	8	8¼	8	8½
Domestic—Apples, dried	6	6½	5½	6	5½	6	.....	7
" evaporated	9	9½	9½	10	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.. ..	.....	16	18	.....	.....
Peaches	.....	.....	.....	16½	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	10½	11	.....	11	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	10	10½	10½	12	.....	11½
Shoulder hams	.....	10	7½	8	8	9	.....	9½
Backs	.....	.....	10½	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	13 50	14 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	14 75	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	12 00	13 00	.....	.....
Lard, tierces, per lb	.....	6½	.....	6½	6½	6¾	9	9½
Tubs	6¾	7	6¾	7	6¾	7	.....	.....
Pails	.....	.....	7	7¼	7	7¼	.....	9
Compound, Pails	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

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BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	...	...	22	25	24	28	.....	... ..
Gautemala	...	...	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (greeu)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	..	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	4⅜
Patna, per lb	.....	.....	4¾	5	5	6	.....	....
Japau	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.... .	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	8½	4½	5	6	.....	4
Tapioca	3¾	4½	3¾	4	5	6	....	4
Macaroni, dom'tic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	18	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	85
" " 5-lb. caus	21	23	20	26	20	22	....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London, Ottawa.			St. John, Halifax.			Man and
Canadian	.....	12	.....	13½		15½	16½	.....	
Sarnia water white	12	13	.....	15		16½	17½	.....	
Carbon safety	.....	17	.....	.....		.....	.....	.....	
American water white	17	17½	.....	16½		18	18½	.....	
Pratt's Astral, in bulk	18	19	.....	1		.....	.....	.....	

TEAS

Black—								
Congou—Half-chests Kalsow, Moning, Paking	$0 12½	$0 60	$0 12	$0 60		11	40	.....
Caddies Paking, Kaisow	17	40	18	50		15	40	.....
Indian—Darjeelings	35	55	35	55		30	50	.....
Assam Pekoes	20	40	20	40		18	40	.....
Pekoe Souchong	18	25	18	25		17	24	.....
Ceylon—Broken Pekoes	35	42	35	42		34	40	.....
Pekoes	20	30	20	30		20	30	.....
Pekoe Souchong	17½	40	17	35		17	35	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50		.....	.....	.....
Half-chests, ordinary firsts.	22	28	22	28		.....	.....	.....
Young Hyson—Cases, sifted, extra firsts	42	50	42	50		.....	.....	.....
Cases, small leaf, firsts	35	40	35	40		.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38		.....	.....	.....
Half-chests, seconds	17	19	17	19		.....	.....	.....
" thirds	15	17	15	17		.....	.....	.....
" common	13	14	13	14		.....	.....	.....
Ping Sueys—								
Young Hyson-½-chests, firsts	28	32	28	32		30	40	.....
" seconds	16	19	16	19		.....	.....	.....
Half-boxes, firsts	28	32	28	32		.....	.....	.....
" seconds	16	19	16	19		.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40		.....	.....	.....
Choice	32	36	32	36		.....	.....	.....
Finest	28	30	28	30		.....	.....	.....
Fine	25	27	25	27		.....	.....	.....
Good medium	22	24	22	24		.....	.....	.....
Medium	19	20	19	20		.....	.....	.....
Good common	16	18	16	18		.....	.....	.....
Common	13	15	13½	15		.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22		.....	.....	.....
" " Oolong	14	15	14	15		.....	.....	.....
" " Gunpowder	16	19	16	19		.....	.....	.....
" " Siftings	7½	11	7½	11		.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	$1 55		.....	$1 55	.....
" " 8-hoop	.....	.....	.....	1 70		.....	1 70	.....
" half grained	.....	.....	.....	1 40		.....	1 40	.....
" quarter, jam	.....	.....	0 90	1 08		0 90	1 08	.....
" candy, and covers	.....	.....	2 25	2 65		2 25	2 65	.....
Tubs, No. 0	.....	.....	.....	8 50		.....	8 50	.....
" " 1	.....	.....	.....	7 00		.....	7 00	.....
" " 2	.....	.....	.....	6 00		.....	6 00	.....
" " 3	.....	.....	.....	5 00		..	5 00	.....

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Our Mr. Macpherson was the heaviest buyer West of Toronto at the sales in Montreal last week.

We can give you bargains, send us your orders. If you are not already a customer drop us a card for our price lists.

The Macpherson Fruit Co., WINNIPEG, MAN.

THE MANITOBA

Produce & Commission Co.

147 Bannatyne Street East Limited
P.O. Box 1012. **WINNIPEG, MANITOBA.**

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Poultry, Fruits,

Honey, Cider, Lard, and all kinds of Cured Meats.

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver, Victoria, Nelson, Rossland, B.C.

HINTS TO BUYERS.

MAYELL & CO. have just received delivery of a large consignment of sal soda, and are offering it at low prices.

Perkins, Ince & Co. have a shipment of Rio coffee nearly due.

H. P. Downey has just received a fresh consignment of "Albene."

New York ginger ale is going out freely with W. H. Gillard & Co.

The "Imperial" cheese new 10c. jar is meeting with a good demand.

Canned peaches are being offered at low prices by H. P. Eckardt & Co.

T. Kinnear & Co. are in receipt of a shipment of Japan and Patna rice.

Perkins, Ince & Co. have a shipment of Ceylon tea on the way ex ss. Angola.

Lucas, Steele & Bristol are still showing good values in black teas from 16½ to 18c.

A carload of Crosse & Blackwell's goods were received this week by T. Kinnear & Co.

H. P. Eckardt & Co. are in receipt of a shipment of "Miracle" washing compound.

W. H. Gillard & Co. report an active demand for their "Diamond" baking powder.

T. Kinnear & Co. have just received a shipment of Hallowee dates. The stock is nice and bright.

H. P. Eckardt & Co. are offering fancy Oregon prunes 40-50's and 50 60's in 25-lb. boxes, at 6c. per box.

"Art" Ceylon coffee in meeting with success where introduced. It is a specialty of Mayell & Co.'s, Toronto.

The Greig Manufacturing Co. report good demand for Cayley's fruit drinks. These goods are put up in 12 flavors.

In Young Hyson points, Lucas, Steele & Bristol have a big range at 18c.; also more of those gunpowders at 13 to 15c.

Mayell & Co. have just gotten out a new line in flavoring extracts. It is a 2-oz. flask with nickel screw cap, and retails for 10c.

The very choicest Darjeelings, in half-chests, may be procured from Lucas, Steele & Bristol; also the Empire golden tipped Ceylon.

The Eby, Blain Co.,, Limited, can sell you canned gooseberries, red cherries, peas, lombard, damson and greengage plums—standard packs—at close prices.

A. P. Tippet & Co. are landing this week two new lines of fine English toilet soaps, "Gloriola" and "Oriole," made by The Maypole Co.

An assortment of new show-cards for all the various goods they represent: Keen's, Cadbury's, Day & Martin, Bryant & May, Southwell, Bird's, Franco-American Food Co., will be sent to the trade applying to Frank Magor & Co., 16 St. John street, Montreal.

"Anchor" salmon, the firm's registered brand, packed from the finest Fraser river fish, and every tin guaranteed, is quoted at low figures by The Eby, Blain Co., Limited.

Every grocer should have a case of Lucas, Steele and Bristol's cafe de Paris; no package like it has ever been put on the market.

The Eby, Blain Co., Limited, are selling agents for Postum cereal food, coffee and grape nut food, made by The Postum Cereal Food Co., Limited, Battle Creek, Michigan.

"We have just received a shipment of fine brown nutmegs (120's) and are selling them extremely low," report Mayell & Co., Toronto. "Nutmegs are expected to advance in price soon."

A MERCHANT FROM ALGOMA.

THE CANADIAN GROCER, last week, received a visit from Mr. T. J. Foster, of Foster & Co., Richard's Landing, St. Joseph Island, Algoma.

Mr. Foster was originally a Hamiltonian. He went to Algoma several years ago to teach school. From a teacher he became a clerk in a general store, after serving seven years in which capacity he became a merchant. He carries a stock of practically all kinds of merchandise and does a business of about $25,000 annually. In addition to their regular business, Foster & Co. do a large trade in lumber, pulp wood and farm produce, which they purchase from the farmers and ship to outside points. A good deal of hemlock and hardwood are shipped by the firm to the United States.

Mr. Foster reported that business during the past winter had been decidedly good.

A WESTERNER'S UNIQUE SIGN.

There is a grocery sign in Macleod, Man., which is very striking and amusing, and no doubt has been a means of building up trade. It reads:

OLD JOHN BLACK
Adventurer and Agitator
Seller of Groceries and Guff.

Mr. Black is an eastern Ontario man and has been in the Northwest a number of years. He spent 14 years with the Hudson's Bay Company, at Macleod, and has been in business for himself a little over two years, in which time he has worked up a large connection.

A writer in Wyoming, Ont., states that the cold snap in February so affected the fall wheat that there is not likely to be more than half a crop. The spring has been a good one for all fruits in that district.

TRADE CHAT.

T. J. Medland, grocer, Picton, Ont., h been succeeded by J. S. Carr. M Carr conducted a grocery busin in Waupoose, Ont., for ten years. He l decided to carry on a cash business in P ton, his former experience having tau him that this is the most satisfactory way conduct a grocery business.

At a recent meeting of the Guelph Re Grocers' Association, the members una mously agreed not to handle trading stam in the future.

The close season for black bass in La Erie, west of Point Pelee, this year, is fr May 15 to July 15, inclusive, stead of Ap 15 to June 15, as usual.

THE "PURE GOLD" COUPON COMPETITION.

This interesting competition closed on 1 1st inst., and "Pure Gold" people busy sending out rewards and communi tions regarding the same to their numer inquirers.

The Old Country trip went to Mr. W. McLauchlan, Owen Sound, who had c lected the astonishing number of o 150,000 coupons, while the British Colu bia trip went to A. V. Bradley, Toron with only about half Mr. McLauchla total. There are 25 other people w receive $5 each as being next in the row.

The clerks' grand prize of $50 went Charlie Frey, with E. K. Scoley, who h over 1,800 coupons, and who has be saving and "lying low" all year for reward.

There will be another clerks' competiti this year.

A SOAP FIRM MOVES.

The Canadian grocery trade and gene public are quick to recognize an article real value. The quality of an article has be proven before it is accepted, but, or accepted, the growth of its sale is assur One of the most recent proofs of this fact cited in the case of "Hudson's Soap," fine powder soap introduced from Englar The sale of this article has already reach over all parts of the country. The firm h just moved its headquarters from 34 Ch boillez square, Montreal, to 30 Front str east, Toronto.

HAVE PUT IN A FRUIT CLEANE

A power fruit cleaner has been put i the warehouse of John Sloan & Co., Toron It contains the latest improvements, and driven by a 2-horse-power electric mot The machine cleans all kinds of dried frui Sloan & Co. have always made a specia of high quality currants, and they feel th they will now be in a better position th ever to pay attention to this branch of th business.

CAUTION

"Montserrat"

(TRADE MARK.)

LIME-FRUIT JUICE and CORDIALS.

The success of the above has caused many **imitations** to spring up, many of them **utterly worthless** concoctions. It is, therefore, of the utmost importance to traders as well as the public to see that the marks of the **Montserrat Company, Limited,** and the **Sole Consignees,** are on the capsule of each bottle. The word "Montserrat" is also duly registered as a trade mark. Legal proceedings will be instituted against all persons infringing the Trade Marks as above named.

Sole Consignees:

EVANS AND SONS, Limited

Wholesale Druggists and Manufacturing Pharmaceutical Chemists

EVANS SONS & CO., Liverpool, Eng.
EVANS, LESCHER & WEBB, London, Eng

MONTREAL and TORONTO, Canada, and BOSTON, Mass.

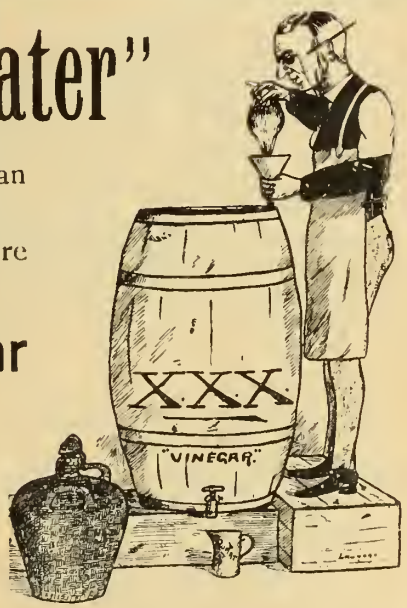
"Don't Pay Freight on Water"

The above curt advice will strike every business man as **sensible** and worthy of reflection.

Hundreds of merchants from **Halifax** to **Vancouver** are acting upon it and saving money by buying

Concentrated Grape Wine Vinegar

(Imported from Germany)



For sale by Wholesale Grocers in Toronto, Hamilton, London, Montreal, Vancouver, Victoria.

If your wholesaler does not keep it write to us direct.

Why pay freight on 900-lb. (2 bbls. vinegar) of water when you can buy **Concentrated Vinegar** (2 gals.) weighing only 30-lb. You can add water yourself. No object in buying Toronto or Hamilton water at 25c. per gallon and paying freight on it besides. Has this feature ever struck you, grocers?

This Vinegar is the only absolutely pure article on sale. The highest medical authorities of Europe have given this verdict.

Send for Sample and Circular.

W. H. SEYLER & CO.

SOLE IMPORTERS. Room 100 Board of Trade, TORONTO.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE feature of the week was the auction sale held on Wednesday. The offering wasa fairly large one and reflecting the increased pressure to sell and the absence of a spirited demand, a lower basis of values was established ; Formosa, Foochow, country greens and Pingsueys showing a decline of ½c. and Japans, Congous and Indias and Ceylons were rather easier. Subsequent to the auction sale the private market ruled quiet and quoted prices were lowered about ½c. per lb. It has been decided to hold two regular auction sales of tea a month, instead of one, as has been the custom for about the past year.—New York Journal of Commerce, May 6.

GOOD PINEAPPLE SEASON.

Baltimore packers have great confidence in the outlook for the pineapple season. It is expected that the packing will begin within two weeks, and the indications are that it will be large. Up to date the inquiries for pineapples have far exceeded those of previous years, and there is every reason to believe that money will be made this year. The local brokers say that the orders up to the present time, based on the reports that the crop will be large, are very gratifying. A fleet of schooners have cleared and will clear from Baltimore for the West Indies, and will return laden with "pines."—American Packer.

A CLEANED-UP FRUIT MARKET.

Reviewing the dried fruit situation on the Coast, The San Francisco Trade Journal says in its issue of April 28 : "The market is about cleaned up of every variety, even prunes have been taken quite freely ; so much so as to leave very little to be had. The price is reported ¼c. higher. We hear that offers have been made for new season's delivery of peaches on the basis of 8c. for choice."

SALMON SITUATION IN THE UNITED STATES.

The salmon situation on the Coast is thus reviewed by The San Francisco Trade Journal in its issue of April 28 : "So far, the pack on the Sacramento river shows an increase over the corresponding time in 1898, but not quite up to 1897. The fish it is said average better in color and more solid in flesh. On the Columbia the run has been light with the size small, not going above 14 to 15 lb. each on an average. The light run there is causing fewer fishermen to go out than was expected with the high prices considered. It is said that some buyers are scouring the river in steam launches and pay cash for fish from boats without fishermen being compelled to pull for a cannery. Owing to the light catches there is considerable competition between buyers. The water in the river is reported quite high, more or less muddy and quite cold. In high water seasons in the Columbia the April catches have been uniformly light, but with warm weather in May and June the runs increase as do the size of the fish, and we do not see why this year should be an exception. We still think the pack of chinook this year will be largely in excess of 1898, but that of bluebacks will be less, for cold storage men will be quite a buying factor for bluebacks and steelheads, besides which the price of Alaska will have quite a bearing on that of the two latter. It looks as if more attention will be given by Columbia river canners to packing ovals, flats and halves at the expense of 1's in talls owing to the increasing demand for the finer grades in those cans, and the impracticability of Alaska canners, by reason of higher cost of labor, packing much outside of 1-lb. talls."

RAISINS ON THE COAST.

Referring to the raisin situation, The New York Journal of Commerce says : "Stocks on the Coast are reported to be exceptionally light, even for this season. Ordinarily, at this time of the year, there are at least 1,000 cars left in first hands there, b according to reliable information, the ho ings of the association on April 28 w less than 300 cars of graded loose rais and about 140 cars of Pacific. There w included in these holdings 215 cars of thr crowns, 24 cars of four-crowns, 55 cars two-crowns, and 3 cars of ungraded lo muscatels."

DAMAGED TARRAGONA FRUIT.

Advices received from Tarragona April 6 are as follows : "It is confiden reported from different districts that entire crop has been lost. Some allowa must, of course, be made for exaggerat in reports from the villages, but, after haustive inquiries, we have been forced the conclusion that very little sound fr will be gathered, and you will not be s prised that every parcel of old fruit has be withdrawn and that prices here to-day nominally 50s. cost and freight."

EXPORT OF MANITOBA WHEAT

A considerable quantity of Manitoba wh has been moved from Fort William by t Montreal firms at about 8c. per bushel rail, which is said to be the cheapest r yet established by the C.P.R. Besides low rail freight on this grain the shipp have the advantage of putting it on the f steamers, which they could not have d had they waited for its arrival by water Trade Bulletin, Montreal.

Cow Brand Baking Soda

is making wonderful progress in regar sales. The demand increases every mo Every farmer's wife in Ontario has our re book, which has been mailed at the rate of 5, per week for some months past.

GROCERS:—Do not let your stock out; every wholesale house carries all sizes packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL

(Size 14½ x 12 Inches.)

THE DRESDEN CLOCK Gold Finish

This is a massive and big-sized clock, reproducing a co Dresden clock in the museum of Paris. It is burnis metal, finished in gold, giving it a handsome and exquisit refined appearance, a clock calculated to be admired in homes of the cultured and those of artistic tastes. It packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.

ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, O

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancouver, Victoria, St. John's, Nfld. Quebec.

MEETINGS OF RETAIL GROCERY ASSOCIATIONS.

TORONTO ASSOCIATION.

THERE was a large attendance at the regular meeting of the Toronto Retail Grocers' Association, which was held in St. George's Hall, Elm street, on Monday evening. The president, F. W. Johnson, was in the chair.

J. T. Paul, R. H. Hudson and L. Draper, a deputation from the Toronto Grocery Clerks' and Drivers' Association, were heard regarding the early closing movement. The deputation expressed the determination of the clerks and drivers to use every effort to secure general observance of early closing in the grocery trade of Toronto. They had already succeeded in persuading a number of grocers to close early, and others had promised to commence in the near future.

At the advice of members of the association, the deputation promised to ask their association to wait on the Toronto Trades and Labor Council, and ask that body for sympathy and cooperation in their efforts to secure a shorter day's work.

The committee who were appointed to meet the commission fruitmen re the shipment of fruit to the Toronto market on the early morning trains reported that a circular, which embodied the resolution passed at the last meeting of the association, had been sent to the various growers.

The motion, which D. Clark gave notice of last month, that the salary of Ed. Hawes, the secretary, be increased, was introduced, and, after discussion, it was decided to give him an advance of $50. The opinion was unanimous that Mr. Hawes has been of great value to the association, and if the association funds were larger, his salary would have been even more largely advanced.

J. D. Kelly proposed that the association should be incorporated. It was decided to leave the matter over till the executive committee should report on the expenses that would be incurred and the benefits that would be derived from such action.

The secretary read communications he had received from the various railway and steamboat lines regarding their annual summer excursion. When the subject was opened for discussion it was speedily moved that the excursion be by boat, as in the past few years. This was carried, and a warm discussion regarding the best point to visit took place. It was soon evident that Oshawa and Cobourg were the favorites in the minds of the members, but, as more information concerning rates, etc., was wanted, a decision was not reached. The executive were instructed to bring in a report on the various points that were suggested, and any other points which they think worth considering.

MONTREAL ASSOCIATION.

Regular monthly meeting of The Montreal Grocers' Association was held in Monument National Hall, 220 St. Lawrence street.

Present: John Scanlan (president) in the chair, J. P. Dixon, V. Raby, N. Lapointe, S. Demers, E. W. Farrell, C. H. Pitt, J. Collins, C. Creely and other.

Moved by N. Lapointe, seconded by E.W. Farrell, that the secretary be instructed to write The Wholesale Grocers' Association, thanking them for the manner in which they have kept the agreement signed by the wholesale firms and manufacturers re selling to department stores, and that this association relieve them of further adhering to said agreement, as it is quite evident that the department stores have been buying goods through some medium unknown to us.

This was carried unanimously.

Moved by P. O'Brien, seconded by N. Lapointe, that we hold our annual picnic as usual this year, during the month of July. Carried.

Moved by J. P. Dixon, seconded by S. Demers, that a committee composed of the officers of this association be named to choose a site for holding our picnic, and report at a special meeting to be held on May 17. Carried.

The meeting proceeded with the naming of committees as follows:

Games—Moved by J. P. Dixon, seconded by S. Demers, that E. W. Farrell be named chairman of games Committee. Carried.

Music and Dancing—Moved by P. O'Brien, seconded by C. H. Pitt, that M. de Repentigny be named chairman of music and dancing committee. Carried.

Printing and advertising—Moved by V. Raby, seconded by N. Lapointe, that J. P. Dixon be named chairman of the printing and advertising committee. Carried.

Banquet—Moved by V. Raby, seconded by N. Chartrand, that P. O'Brien be named chairman of the banquet committee. Carried.

Railway—Moved by S. Demers, seconded by E. W. Farrell, that V. Raby be named chairman of railway committee. Carried.

Reception—Moved by V. Raby, seconded by J. P. Dixon, that A. D. Fraser and S. Demers be named joint chairmen of reception committee. Carried. Carried.

Finance—Moved by V. Raby, seconded by E. W. Farrell, that our president, Mr. John Scanlan, be named chairman of finance committee. Carried.

Subscription—Moved by J. P. Dixon, seconded by S. Demers, that N. Chartrand and J. E. Manning be named joint chairmen of subscription committee. Carried.

General Committee—Moved by S. Demers, seconded by V. Raby, that C. H. Pitt and Ald. R. Turner be named joint chairmen of general committee. Carried.

Moved by J. P. Dixon, seconded by C. Creely, that three instruments only be engaged for to give music at our picnic. Carried.

Moved by J. P. Dixon, seconded by E. W. Farrell and N. Chartrand, that the secretary be instructed to write to the Mayor of Montreal signifying our protest against any further increase of tax on delivery wagons, and that the secretary arrange an appointment for a delegation of grocers to wait on the mayor and aldermen of the city regarding this question. Carried.

P. GANNON, Secretary,
469 Laval avenue.

NOTES FROM BISCUITDOM.

Where in the world do Peek, Frean & Co. get all their ideas for such an infinite variety of biscuits? Every day seems to bring a new creation from their vast ovens to meet the constant demand for a novelty and yet the old favorites still retain their places in popular affection, to a much greater degree than one would at first imagine. For any person with a sweet tooth, what can excel their new "Florence Wafer?" It is really a sandwich made of two light wafers with delicately flavored cream, and is a sweet and dainty morsel. With many people it is already a favorite, and those of the trade who have not seen and sampled this new confection, should communicate with Peek, Frean & Co.'s Montreal agent, whose address is given in their advertisement, for he has just received samples for distribution to those who want them, and will be glad to have inquiries.

A PORTAGE LA PRAIRIE STORE.

While in Portage la Prairie I had the pleasure of calling upon J. & E. Brown. They have, I think, without exception, the finest general store in Manitoba. In fact it would not hurt a few Eastern merchants to pattern after it.

There are three entrances from the main street, there being one to the grocery, boot and shoe building, another to the men's furnishing and clothing department, and a third to the dress goods and staples department.

The second floor is devoted to carpets, dressmaking and millinery. The millinery showroom is large with sufficient mirrors around to produce a good effect. The grocery department is the full length of the west side of the store and gives ample room to show the stock off to best advantage. I cannot remember a store where the stock looked better.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada.
THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder
THREE STANDARDS ARE:
WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
SMITH & SCOTT, Mfrs.
TORONTO

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.
THE COWAN CO., LIMITED. TORONTO

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

MONSOON
INDO-CEYLON TEA.

In placing your orders for tea, you should (to save annoyance) place them with a reliable house.

There are big and little concerns in every business. The little people may be good, but business men have no time to waste finding that out.

In the tea business we stand at the head, with all the gain there is to be had from growing our own teas, saving many profits to the retailer and a perfect system of packing. We can give better tea value than is to be found anywhere else.

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

How To Make Money
HANDLE ATTRACTIVE GOODS.
KEEP YOUR SHELVES NEAT.
Brighten up your Store with . .

Art Mustard
Art Ceylon Coffee
Art Extracts
Art Spices
Art Baking Powder
THEY HAVE NO EQUAL.
QUALITY SIMPLY SUPERB.

We have 7 designs in new labels for baking powder under private brands, all most handsomely lithographed in 7 colors and gold; these designs are owned and controled by us. Write for Quotations and Samples.

MAYELL & CO. - - TORONTO

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

RICHARD CHARLES, general merchant, Caledonia, Ont., has assigned to Donald McGregor.

M. Fernandez, manufacturer of cigars, Toronto, is offering to compromise.

The sheriff is in possession of the business of Wm. Quirk, general merchant, Dryden, Ont.

Narcisse Reid, general merchant, St. Philomene, Que., is preparing a statement of affairs.

Lefebvre & Paschereau have been appointed curators of Max Winter, general merchant, Grand Mere, Que.

C. Leblanc, grocer, Cornwall, Ont., has assigned to A. McNab, sheriff of the county. His creditors will meet on the 13th inst.

Patrick Lynch, grocer, Cornwall, Ont., has assigned to A. McNab, sheriff, and a meeting of his creditors will be held on the 13th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

C. S. Chapman & Son, general merchants, Amherst, N.S., have dissolved.

G. L. Edmunds, grocer, Port Hope, Ont., has been succeeded by Edmunds & Syer.

Codd, Clapcott & Co., wholesale commission dealers, New Westminster, B.C., have dissolved.

W. D. McCahey and W. H. Brown have registered as proprietors of O. Marceau & Co., crockery dealers, Quebec.

Onesime Duval and Hector R. Bellefeuille have registered as proprietors of Duval & Bellefeuille, grocers, Three Rivers, Que.

Copartnership has been registered between Daniel H. McGillivray and Edward McIntosh under the style of McGillivray & McIntosh, general merchants, Antigonish, N.S.

J. T. Gagnon, general merchant, etc., Moose Creek, Ont., has admitted Thomas Gagnon, and the style is now J. & T. Gagnon.

Wm. F. and Thos. A. R. Routledge have registered copartnership under the style of Wm. Routledge & Co., general merchants, Dominion, N.S.

John Paterson Bickell, Leon Gelinas, and Michael Marquis have registered as proprietors of Bickell, Marquis & Gelinas, general agents, Montreal.

SALES MADE AND PENDING.

John Geddes, grocer, Elora, Ont., has sold out.

A. Garland, grocer, Victoria, is offering to sell out.

John Edgar, grocer, Ottawa, is selling out and retiring from business.

Helen Strang, grocer, Victoria, is advertising to sell out by auction on May 28.

Lederman & Co., general merchants, Baden, Ont., are advertising their business for sale.

The stock of Richard McShane, grocer and ship chandler, Montreal, has been sold at auction.

E. A. Dool, general merchant, Easton's Corners, Ont., has sold his stock at 61½c. on the dollar.

CHANGES.

Thos. Kealey, confectioner, Ottawa, is selling out and retiring from business.

Mrs. Paul Greene, grocer, Ottawa, has removed to Cummings Bridge, Ont.

Thorne Bros., general merchants, Sidney, Man., have sold out to D. McLennan.

Edward Gander, grocer, St. Catharines Ont., has given up business.

Mrs. A. D. Morency has registered a proprietress of J. A. D. Morency, grocer Quebec.

Mrs. J. G. Monkman, general merchant Cookstown, Ont., has been succeeded by R B. Scott.

Mary McDonald has registered as proprietor of J. R. McDonald & Co., grocers Montreal.

Alford & Co., grocers, Niagara Falls Ont., are about leaving there and going t Hamilton.

Gillard & Nobles, general merchants, etc. Grafton, Ont., have been succeeded by J. W Nobles & Son.

Mrs. E. B. Newberry, grocer and provision dealer, Napinka, Man., has sold ou to Temple & Bolton.

W. M. Robson, general merchant an hotelkeeper, Plumper Pass, B.C., is givin up his store business.

The name of The Toronto Packing Co. Limited, has been changed to The Toront Packing and Beef Co., Limited.

W. E. Crowe & Co., grocers and victuallers, Halifax, have sold out thei victualling business to Joseph Edwards.

FIRES.

J. S. Thompson, grocer, Elora, ha suffered damage by fire.

Mayell & Co., manufacturers spices, etc. Toronto, have suffered slight damage b fire and water.

DEATHS.

Paul Shakespeare, of Shakespeare & Co. grocers, Toronto, is dead.

Chas. E. McLaren, general merchant Port Clyde, N.S., is dead.

John McMillan, of John McMillan & Co. general merchants, Antigonish, N.S., i dead.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber

A WORD TO THE WISE IS SUFFICIENT.

Sell

Keen's D. S. F. Mustard

if you want your customers to have the **BEST.**

Keen's has a reputation of over 150 years.

Current Market Quotations for Proprietary Articles

May 11, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market report as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 aud 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
8 oz. tins, 3 " "	2 40
4 oz. tins, 4 " "	1 10
2 lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

	per doz
Silver Cream, ¼ lb. tins, 4 to 6 doz. cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ⅓ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

	per doz.
English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanisb " " "	3 60
No. 3 " " " "	4 50
No. 5 Spanisb Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's, ½ gross case	4 25
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins	12 00
Alpha Metal Polish No. 2	9 00

Shoe Dressing— in ¼ gross cases.

French Oil in 3 doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leatber Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY. doz net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 360 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (Englisb or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

Edwardsburg Silver Gloss

The Edwardsburg Starch Company believes in keeping abreast of the times. It depends upon **quality** to sell its Starch, but it is not so narrow minded as to fail to recognize the value of an attractive package to the grocer who sells its goods. And so the six-pound Enameled Tins in "**horseshoe**" shape that

Silver Gloss Starch

is now put up in prove our statement that we "keep abreast of the times."

You must not confuse the Edwardsburg **Silver** Gloss with any other so-called "Gloss" Starch, because that would not be fair to **Silver** Gloss which is made from the very best selected corn, by the most skillful starch-workers in the country. Our experience of over forty years makes it "best"—quality counts.

The Edwardsburg Starch Co., Limited

Cardinal, Ont.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nlbs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per b
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

OOWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0

COCOANUT.

OANADIAN COCOANUT Co.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " " "	0 27½
1/ " " " " "	0 28
¼ " " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 32
Jersey "	....	0 29
Rajah "	....	0 20
Old Government Java	0 28	0 30
Marscaibo	0 18	0 22
West India	0 16	0 18
Rio, choice	....	0 12

CLOTHES PINS.

ROECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per do
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. O. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6
4 oz. " "	4
8 oz. Plain bottles	5
4 oz. " "	3
2½ oz. Cabinet bottles	2
2 oz. Bottles	1
1 oz. "	1
Per gallon	7
Per pound	1

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per dc
Patent Barley, ½ lb. tins	1
" " 1 lb. tins	2
" Groats, ½ lb. tins	1
" " 1 lb. tins	2

DALLEY'S ROYAL HYGIENIC SELF-RISIN

FLOURS.	per dc
Buckwheat, 2½-lb. pkgs, 3 doz. case	1
Pancake, 2 lb. pkgs, 3 doz. case	1
Tea Biscuit, 2-lb. pkgs, 3 doz case	1
Graham Flour, 2-lb. pkgs, 3 doz. case	1
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	1
"	6-lb. "	2
Flexman "	3-lb. "	1
" "	6-lb. "	2

GELATINES.

COX'S

2's	....	1
4's	....	1
8 Quart size,	....	2

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTIO

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO.
Agents

RICES

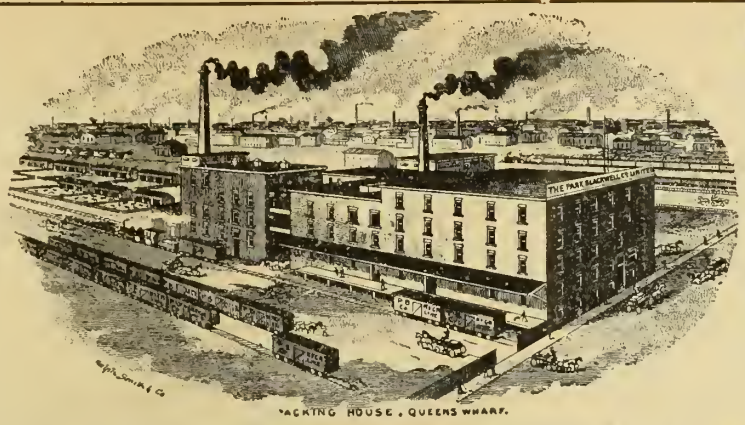
The "Star Brand"

—of—

Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY
Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

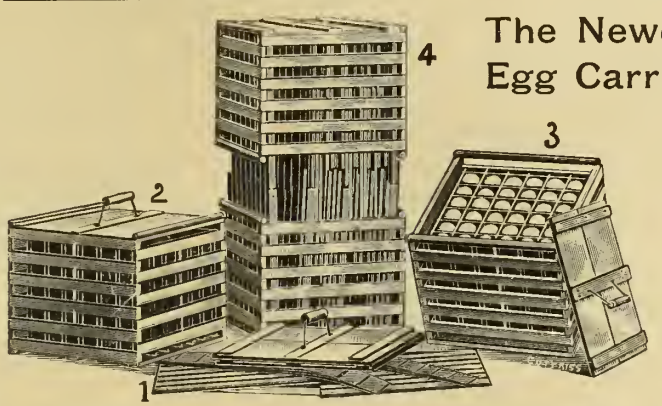


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the qu stion.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

LUXFER PRISMS

Placed in windows echo the outside brightness to the very rear of your warehouse.

"Investment, not speculation," say our thousand odd patrons.

EATON'S—WITH PRISMS

EATON'S—WITHOUT PRISMS

Your next door neighbor knows what it will cost to light his store; why don't you also ?

Write for Descriptive Book.

The Luxfer Prism Company
Limited

58 Yonge St., Toronto.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Rouud-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pai s. 8 pails io crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. oans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetherey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

'COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lh. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, hulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 1h. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs., $12.00. black,
Maypole Soap, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4 lh. cartons	0 05¼
No. 2 " 3-lh. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lh. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin canisters	0 07¼
Edwards'g Silver Gloss, 1-lb. pkg.	0 07¼
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07¾
No. 1 White, bhls. and kegs	0 04½
Benson's Enamel, per hox	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lh. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lh. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. hoxes, sliding covers (12-lh. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack 48-lb. " 16 3-lb. hoxes	0 07 0 07

For puddings, custards, etc.

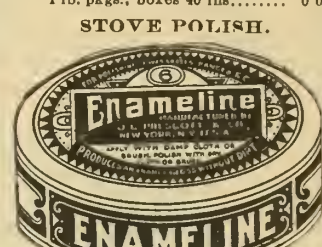
OSWEGO CORN STARCH.	40-lb. hoxes, 1-lb. packages	0 07½
ONTARIO STARCH IN BARRELS	38-lb. to 45-lb. boxes, 6 bundles	0 06
	Silver Gloss	0 07½
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

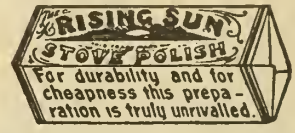
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Finest Quality White Laundry—	
3 lh. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06½
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lh. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss— 1 lh. fancy boxes cases 36 lbs	07¾
Brantford Cold Wate Rice Starch— 1 lh. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Celluloid Starch— per case	3 50
Culinary Starch—Chal Prep. Corn— 1 lb. pkgs., boxes 40 lbs	0 05¼
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06¼

STOVE POLISH.



No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross hoxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. hottles	1 00
" " 6 oz. hottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON

	Wholesale.	Retail.
Brown Label, 1's and ½'s	0 20	0
Green Label, 1s and ½s	0 22	0
Blue Label, 1s and ½s and ¼s	0 30	0
Red Label, 1s and ½s	0 36	0
Gold Label, ½s	0 44	0

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lh. and ½-lb. lead packs black or mixed.

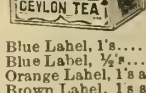
Black Label, 1-lh., retail at 25c	0 1
" " ½-lh., " " "	0 2
Blue Label, retail at 30c	0 2
Green Label " 40c	0 2
Red Label " 50c	0 3
Orange Label, retail at 60c.	0 4
Gold Label, " 80c.	0 5

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon In lead packages)

	Wholesale	Ret
Red Label, 1-lh. and ½'s	0 35	0 5
Blue Label, 1-lb. and ½'s	0 28	0 4
Green Label, 1-lb.	0 18	0 2
Green Label, ½'s	0 19	0 2
Japan, 1's	0 19	0 2



LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, 1's	0 18½	0 2
Blue Label, ½'s	0 19	0 2
Orange Label, 1's and ½'s	0 21	0 3
Brown Label, 1's and ½'s	0 28	0 4
Brown Label, ¼'s	0 30	0 4
Green Label, 1's and ½'s	0 35	0 5
Red Label, ½'s	0 40	0 6

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0
Something Good, rough and ready, 7s	0
Louise, 2 x 3, 14s	0
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 3
Patriot, 2 x 6, Navy 5s	0 4
Old Fox, Narrow 12s	0 4
Free Trade, 8s	0 4
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 4
Snowshoe, pound bars, spaced 6s	0 4
Cut Smoking—	
Leader 9's, in 5 lb. boxes (10 bxs. to case)	0

WOODENWARE.

THE E. B. EDDY CO.

	per
Washboards, X	1
" XX	1
" Waverly	1
" Planet	1
" Special Globe	1
" Solid Back Globe	1
" Electric Duplex	2

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3
Telephone	2 80	3
Tiger	2 65	2
Empire, (slide box)	2 25	2
Safety. Capital	2 75	2
Parlor, Eagle, 200's	1 30	1
" 100 s	1 50	1
" Victoria	2 50	2
" Little Comet	2 00	2
Flamers	2 25	2
" (wax stems)	3 20	3

BOECKH BROS. & COMPANY. Per

Washboards, Leader Globe	1
" Improved Globe	1
" Standard Globe	1
" Solid Back Globe	1
" Juhilee (perforated)	2
" Crown	1
F.o.h. Toronto.	
Matches, Kodak, per case (10 gross in case)	2

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COMFORTING

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Butcher and Crockery baskets.
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A FREE OFFER-- are you interested?

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ONE GROSS
HIRES' ROOTBEER
and get FREE one case, 24 dozen, Hires' Carbonated Rootbeer.

All Wholesalers.

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BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .
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GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL

THE PRESS CLIPPING BUREAU . . . .

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—$5 per hundred clippings; $40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

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McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

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Goods cabled for from England are now arriving daily, and many ***new lines*** of

Toilet Ware
Dinner Ware
Tea Ware

and ***miscellaneous products*** of the ***English Potteries*** are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

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We solicit a call or a letter of enquiry.

Temporary premises: 27 Wellington Street West.

QUALITY FIRST and ALWAYS.

Years and years experience in manufacturing Mince Meat

enables me to produce a very superior article. I personally select all my fruits, etc., and my standard is high.

J. H. WETHEY

Sole Manufacturer. St. Catharines.

Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

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Capital (paid-up).....$1,500,000
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MONTREAL

VOL. XIII. TORONTO AND MONTREAL, MAY 19, 1899. NO. 20.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

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A favorite already

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FLORENCE WAFER

It is only a short time since we commenced the manufacture of this novelty, and it has become a favorite already. This is not altogether surprising, for it is a line which requires very little pushing, and generally sells easily wherever shown. We put up "Florence Wafers" in **three** different flavorings, namely, Raspberry **and** Lemon (**assorted**) and **also Coffee Flavor.** Don't miss sampling these for they are sure to be a very popular variety, and there's money for you in the handling of them.

Canadian Agent:
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BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

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Always reliable and as represented.

STANDARD BRANDS

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"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.
Large Variety. Low Prices.

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WHISKS

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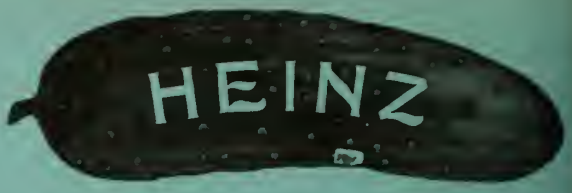
Corn Whisks



Good in the morning
Good at noon
Good in the evening

No meal is complete without

HEINZ ON THE TABLE.

The Standard in Condiments.

Our Canadian agents are:

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

Comparisons, for Profits' Sake.

You remember the catch phrase, "The Pill that Will"? Windsor Salt is the **salt** that will, but there is no catch to the statement--it is fact--not theory or assumption on our part. We make the comparison for your profits' sake. Windsor Salt **will**--hold trade every single time. Salt is salt--but all salt is not pure and white and dry (for the table) and perfectly crystalized. Windsor Salt is the salt that will--it is the salt of double profit--profitable for you and the users too. You hear this everywhere, "as pure as Windsor Salt."

The Windsor Salt Co., Limited
Windsor, Ont.

Windsor Salt.

NOW ORDER

"Hand in Hand" Brand.

Any woman who depends on her Bi-Carbonate of Soda for unvarying strength is never fooled when she uses the "Hand in Hand" brand—pure, strong, even, white.

98 50/100 of pure Bi-Carbonate of Soda in it—made by the United Alkali Company of Great Britain.

Bi-Carb. Soda.

As the name

"Codou"

typifies highest quality of

French Macaroni

so the name

"Garofalo"

stamped on the package, means

Best Italian.

An Italian traveller upon seeing some Macaroni in this country stamped Garofalo, said:

"Ah! That's the Macaroni."

Your customers will say the same.

MAYPOLE SOAP WASHES & DYES

Maypole Soap Dyes.

The woman who uses them **can't** possibly go wrong—they point out the way to economy unfailingly. The Dye that **washes and dyes** at one operation, silks, satins, cottons, or woolens. Clean, brilliant, absolutely fast. Hang up a sign in the store to catch a woman's eye (and to hold her trade), "Maypole Soap Dyes sold here." The "Satisfactory Sign."

Send to us for our latest "Hanger," it is a "thing of beauty and a joy for ever."

Stephens' Pickles

One of Great Britain's largest pickle factories belongs to the Messrs. Stephens. Their malt vinegar, filtered, purified and cleared absolutely from mucilaginous matter, is known almost from pole to pole for its purity and strength. Thus their Pickles—fresh and green and piquant, gained fame and fortune for their makers. Packed in air-tight bottles. Packed by the hands of highest quality. PICKLES of highest quality.

Sold by Wholesale Grocers Everywhere.

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
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CEYLON TEA IN THE SOUDAN.

The above illustration shows transports leaving Cairo for Berber with supplies for the British troops.

General Kitchener insisted that Ceylon Tea should be used by his men; it was easier prepared and required neither milk nor sugar. It quenches thirst, which coffee does not. No beer or liquor was issued in this campaign---

Only CEYLON TEA.

Do You Sell Cigars?

Perhaps you have been disappointed in the growth of your Cigar trade. If so, there is only one reason why—quality has not been *up to the mark!*

I have yet to hear a single complaint from the Grocer who has stocked up with my "Pharaoh" 10c. Cigar and my "Pebble" 5c. Cigar. The business has paid them a nice profit from the start, and, better still, it has grown constantly from month to month.

I have always gone upon the principle that ***Cigar quality counts.*** If you sell Cigars (or if you are thinking of it) you had better write me for prices and samples.

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Granby, Que.

There is no test like a trial.

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CROWN EXTRACTS

a trial and you will be satisfied with the test, and continue ordering.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

UPTON'S ORANGE MARMALADE

In 1-lb. Glass Jars, $1.00 per doz.
In 7-lb. Wood Pails, 7¼c. per lb.

PURE, WHOLESOME, and DELICIOUS.

FOR SALE BY ALL JOBBERS.

Henry Wright & Co., Toronto
Canadian Agents.

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

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THE GOVERNMENT STANDARD OF BAKING POWDER SHOULD BE ABOUT RIGHT FOR YOUR TRADE. SEE PRICE LIST IN MARKET QUOTATIONS OF THIS ISSUE.

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PURE
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MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

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Good value for your customers -
Good money for you -
Sell
Blue Ribbon Tea
Blue Ribbon Tea Co. Toronto

Figures Do Not Lie!

How much do you pay for Rolled Wheat (which is exactly the same thing as the so-called "Breakfast Foods") per package of 3 pounds—12½ cents? And how much do you sell it for—15 cents? You do not make enough profit. Molina Rolled Wheat costs you 3 cents a pound. If you sell it for 4½ cents or 5 cents a pound (the same price you get for the package goods) your profit is nearly three times as great.

Remember, please, that it costs the manufacturer of package goods money for the package and the pictures on it—it isn't for quality that you are paying the increased price.

Molina Rolled Wheat

is made exclusively from **White Wheat.** Its flavor is delicious. It is absolutely clean. **It is sold by the pound.** Write us for samples.

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Co., Limited, Tilsonburg, Ont.

POPULAR

Because they are **Good**

W. B. & C. Sweet Pickles
Sour Pickles
Waldorf Catsup

W. B. & C. French Mustard
Horse Radish Mustard
Waldorf Baked Beans

Possessing true merit they rapidly gain favor, and it will pay you well to handle a complete line of these goods.

....ASK YOUR WHOLESALER....

A. E. RICHARDS & CO., Selling Agents, **HAMILTON.**

Aurora . . Ceylon Tea

Just the Tea to increase your trade and profits. Direct from the best known gardens of Ceylon Possessing distinctive and peculiar qualities that delight the consumer.

Packages the most attractive and healthful on the market—1 lb. and ½ lb.

RETAILS AT 35, 40 and 50 Cents.

FIG JAM A delightful Dessert. 7-lb. pails, 6 to crate. Made from absolutely nothing but Granulated Sugar and the best Tap Figs.

We feel confident that a trial order will make you a steady customer.

W. H. GILLARD & CO., Sole Agents, HAMILTON

THE INVINCIBLES.

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

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OLIVES AND PURE OLIVE OILS.

INDIA CURRIES AND CHUTNEYS.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, MAY 19, 1899. NO. 20

SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.

THE following is a further contribution of short essays on bookkeeping received by The Grocery World in its prize competition :

By C. E. Conarroe, Atlanta, Ga.

A convenient form of bookkeeping for grocers :

1. Books to be used : Ledger, journal and petty ledger or customers' ledger.

2. Description of books : (a) Ledger, any ordinary ledger with about 200 pages ; (b) journal—for this book I should use a special column book, either six or eight columns, ruled and headed as follows :

Sundries.	Mdse	Cash.	L.F	Remarks.	L.F	Cash.	Mdse	Sundries.
				April 24. 1899.				
75 00	25 00		178	Daily sales		25 00	75 00	
1 12		73 88		Inv. from John Jones.....	178			75 00
				30 days, 1½ per cent., 10 days.				
				John Jones, check No. 93				
				Discount on inv.....				1 12
76 12	25 00	73 88				25 00	75 00	75 00

The cash and merchandise columns need be posted but once a week or once a month, or when a page is filled, at the option of the individual most concerned, only the footings being posted. The entries in sundries column must, of course, be posted separately, and this can best be done by devoting a few minutes each evening. In fact, the entries can be most conveniently made in the evening or during some quiet portion of the day, by having a convenient file or hook where all invoices and memoranda are placed during the day. All cash entries should be made at time of transaction.

(c) Petty Ledger—One of the various forms, of suitable size, may be selected, according to ideas of purchaser. In this book is kept a record of all credit sales. The pages are ruled as an ordinary statement of accounts, are perforated and can be removed at will. An itemized account of each sale is made thereon at the time sale is made ; this is torn off, receipted, and given to customer upon settlement of account, and journal entry then made for cash. No customer's accounts to fill general ledger ; no posting ; no weekly or monthly statements to itemize ; no checking over journal or salesbook to verify account, as original entry is made on petty ledger.

If one is unfamiliar with bookkeeping he can for a very moderate sum secure some young man who is employed during the day to give his services for one or two evenings in a week until books are well started, and, as the entries in the average grocery business are unusually simple ones, no trouble need be feared.

Have used the above plan of bookkeeping in both grocery and crockery stores.

By William H. Isaacs, Philadelphia.

I use but one book for my store charges, which is a ledger. I go after orders every morning, receive them in a pass book, and as soon as delivered enter in the ledger, giving month and day, as follows :

1899. MRS. JONES.

April 15	2 lb. sugar.....		11		
	½ lb. coffee		15		
	3 bun. rhubarb..		10		
	¼ peck apples ..		18		
17	½ peck potatoes		18		
	Can corn		10		
	Can peas		10		
	Can asparagus..		25	1	17
19	By cash on act				50
	Balance				67

For all other purposes I use two books, one day book and one ledger. By the above I can tell within five minutes exactly what I owe and how many accounts are still open, and, at the end of every month, I can tell how much business has been done each day, and can compare this year with last, or any year since I have been in the grocery business.

By John M. Clayton, Philadelphia.

I think I have quite a convenient and handy method of bookkeeping. I have a large book file with the alphabet on, the same as a ledger, and it has steel springs or fastenings that hold the accounts firm and safely in their place. I take a bill-head or a plain piece of stiff paper, put the customer's name at the top of the paper or bill-head, and charge them with what they get underneath. When the customer asks for her bill to pay it, we just take it off the file, receipt it, and hand it to her, and that is the end of it.

This is, I think, a very handy way for a grocer to keep some of his accounts at least.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

LONDON RETAIL GROCERS.

THERE was quite a number of grocers in attendance at the meeting of the Retail Grocers' Association of London, Ont., held on the 8th inst., and considerable interest was taken in the questions discussed. President R. A. Jones was in the chair.

The secretary reported a meeting of the committee appointed to formulate plans for the grocers' annual outing. The committee suggested an excursion to Niagara Falls on July 26, and arrangements have been made with the M.C.R. for a train to leave London at 7 a.m., and returning leave the Falls at 8 p.m. On motion the report was received and adopted.

The secretary was instructed to reply to a communication from the Ottawa Retail Merchants' Association regarding trade discounts.

The question of an early closing by-law, suggested by a deputation from the Ministerial Association at the last meeting, was discussed for a short time, and laid over for further information.

It was suggested that it might be in the interest of the retail trade to club together and buy goods in large quantities and obtain better rates of discounts, and, after a short discussion, this question was laid over until the next meeting.

The question was asked: "Would it not be advisable to request the mayor and city council to proclaim Monday, July 3, as a holiday, instead of July 1 (Dominion Day?" It was argued in favor of the suggestion that Saturday is our best market day, and no doubt that if the day is observed as a holiday many farmers will be disappointed, as they will unthinkingly come to market as usual, but, if kept on Monday, no one will be at any inconvenience. The secretary was instructed to present to the mayor and city council the request of this association, that Monday, July 3, be proclaimed a holiday, instead of Saturday, July 1 (Dominion Day).

The committee appointed at last meeting to arrange for annual outing were empowered to add to their numbers and complete arrangements for the excursion to Niagara Falls.

Considerable discussion took place on the early closing movement, and it was reported to be working satisfactorily generally.

Trading stamps came in for quite a lively discussion, but no action was taken.

A half hour's social talk on the grievances and pleasures of the trade brought a very pleasant and profitable meeting to a close.

Four members were added to the association, and the president remarked that he hoped the association would continue to grow until every grocer in the city is a member, and he urged the members to make it a point to attend every meeting. The meetings were for the benefit of the trade, and "the better acquainted we get with each other the more we will be able to help one another and the trade generally."

E. SUTTON, Secretary.

THE POWER OF ADVERTISING.

"Properly applied," observed the old advertising man, "advertising is a force which has no peer in strength over the public mind. It is the greatest scientific triumph of the century. It suggests what we shall eat, wherewith we shall be clothed, and even what we shall pay for it. It creates a wish for things which the public never knew or imagined it wanted. It offers to supply a demand before the demand is made, while, previous to the days of modern advertising methods, the supply only followed a manifestation of the desire for its presence."—Profitable Advertising.

A CLEANSING COMPOUND.

J. H. Farr & Co., Toronto, are manufacturing a cleansing compound, "Sanatine Cleanser," which should be of value to housekeepers, painters, and others. It can be used for removing grease or any stain from woodwork, which it will do without injuring the varnish or paint. It can also be used for cleaning oilcloths, carpets and cloths, as it will hurt in no way any fabric, coarse or fine. In the kitchen it is of use for cleaning tables, pots, glasswa or silverware. As it softens hard water. does not chap the hands, its effect being rather to keep the skin soft and in good condition.

VISIT FROM A COCOA MAN.

Mr. Arthur R. Sharp, representing Rowtree & Co., Limited, York, England, is Montreal in the interests of his firm, wh are establishing an agency in Canada, und the management of Mr. Chas. Gyde.

Rowntree & Co. are an old English firm of cocoa and chocolate manufacturers, having been established in 1838. They now operate three large factories giving employment to over 1,800 hands, and have a staff of 50 travelers looking after their interests in the British Isles alone, besides having resident agents all over the world. The "Elect" cocoa and chocolates have been known for many years to the Canadian trade, and now that the 25 per cent. preference is in force they look for a large increase in business. Besides being manufacturers of cocoa and chocolates they have a large range of French confectionery as well as a high grade of jujubes and pastiles. In the latter line they are the largest manufacturers in the world, and their goods are standards wherever they have been used.

They are also introducing for the first time in Canada a new product, called "Elect" lemonade crystals, which make a healthful and delightfully refreshing summer drink.

This is Mr. Sharp's first visit to Canada and he is favorably impressed so far, and is looking forward with pleasure to his trip across the continent, which he is taking in connection with Mr. Gyde. They expect to leave next Monday for the Maritime Provinces, and after that will make a trip to Victoria, B.C., which place they expect to reach about July 1. From there, Mr. Sharp returns east via United States.

A Test.

Secure samples of **any brands** of packet tea on the market, select what **you** consider best, or the one for which the **highest price** is asked, draw it against **Circle Tea** and note result. Quality and price of 3, 4 and 5 Bar remain the same.

Lucas, Steele & Bristol, Hamilton.

H. & H. SOAP.

THE BEST ALL-ROUND CLEANER THE WORLD PRODUCES.

Cleans straw, fur and wool hats.
Cannot be beaten for all laundry purposes.
Cleans all clothes, ladies' garments, woollen and silk, etc. (but not cotton).
Cleans all crockeryware, glassware, silverware and jewelry.
First rate for the hair, removing all dandruff, etc.
The best soap in use for bath, shaving or for the teeth.

All for a shade more than price of ordinary soap.
Packed in boxes of 1 doz. cakes and 6 boxes in a wooden box.
Retails at 15c. per cake.

James Turner & Co., Hamilton

—WHOLESALE AGENTS.—

Trout Fishing

Take with you some Reindeer Milk, Reindeer Coffee and Reindeer Cocoa, prepared specially for sportsmen.
Boiling water the only requirement.

PRUNES { CALIFORNIA, 25-lb. Boxes
Sizes, 40/50, 50/60, 60/70
DATES { BRIGHT HALLOWEE

At prices that will please you, and the goods are bound to please the customer.

THOS. KINNEAR & CO.

Wholesale Grocers,
49 FRONT ST. EAST
TORONTO.

MULLIGATAWNY SOUP.

FOR this soup prepare the following vegetables which should be of good quality and fresh :

Seventy-five lb. of carrots are cut (by hand or machine) into small pieces ; 25 lb. of white turnips are prepared in the same way. Peel and cut into thin slices 15 lb. of onions, cut 15 lb. leeks into small dice, and cut up fine 10 lb. lettuce.

In the 2-lb. cans put 6 oz. of the mixed vegetables and then fill the cans to the required weight with soup which is made as follows :

Take 60 gallons of good clear beef essence, taken from the roast beef shrinking or cooking tanks and boil down in a jacketed kettle, to half its bulk. To this is added 40 gallons of good clear jelly or soup stock made from the boiling of fresh beef bones after the meat has been removed from them. For flavor and seasoning, add to the above mixture 4 gal. mushroom catsup, 4 lb. fine salt, 15 oz. white pepper, 3 oz. mace and 6 oz. curry powder. All the ingredients must be thoroughly mixed in the jacketed kettle and boiled for one hour. While boiling, the soup must be well stirred. After the soup has been cooked the required time, it is drawn off into a tight box truck of ample capacity, from which it is convenient to fill the cans. Fill the 2-lb. cans, so they weigh 2 lb. and 1 oz., which extra weight will allow for loss and evaporation.

In canning soups, always allow one ounce for loss and evaporation in processing.

When the cans are filled, they are wiped well and capped, leaving the centre vents open. They are now placed on the racks and put into the retort. The cover of the retort is closed tightly, and the exhaust must also be closed. On the first processing they are given one hour and 45 minutes at two pounds pressure.

When the required time has elapsed, shut off the steam and blow off the pressure very slowly. The retort is then opened, the cans removed and the vents stopped quickly. The cans are then replaced in the retort and boiled off for 1 hour and 40 minutes at 9 lb. pressure. While boiling off, the exhaust of the retort is left open. After the cans have remained for the required period, the steam is shut off and the pressure is again blown off ; the cans are removed to the shower-room and there showered until thoroughly cool. They are then removed and sent to the cleaning-room, afterwards being wiped, dried and labeled.—National Provisioner.

NEWFOUNDLAND GUANO FIRM.

Mr. S. B. Shaddick is visiting various places in Canada in the interests of The Newfoundland Fish Industries Co., Limited, St. Johns, Nfld.

About a year ago, this company engaged in the manufacture of guano and oil from offal, a substance which formerly had been consigned to the sea. For the purpose of converting the offal into guano and extracting the oil, two factories have been erected and fully equipped ; of these, one is in the south, at Bonne Bay, Hermitage Bay, and one in the north, at Snook's Arm, Notre Dame Bay. At each of these, upwards of 200 tons of offal are treated per day.

The company have also gone extensively into the herring business, both pickling and canning, and propose exporting from 30,000 to 40,000 barrels a year, to be distributed over the Canadian, American and English markets. Cold storage is also included in the operations of the company Mr. Shaddick states, a cold store having been erected at St. John's for the purpose of experimenting on the freezing of various kinds of fish. Herring packing is carried on all the year round, thus providing employment for many who would otherwise have been left idle during the summer months. Mr. Shaddick is now negotiating for markets in the Dominion for the company's products.

YOUR STORE IS JUDGED

by your leaders—not by your staples. The ordinary run of stock is sold by all dealers. There is no merit—no distinction in the things everybody sells.

But what is your leader ? What do you give the customers who want the **best** cheese and who know what the best is ?

If you are wise, you give them **IMPERIAL CHEESE,** the cheese that everybody likes because of its purity, economy, and delicious flavor.

A. F. MacLAREN & CO., Toronto, Canada.

SARDINES

We offer for prompt shipment Fine French Fish in splendid oil. Keyed tins.

¼'s "flat," ¼'s "club," and ½'s "club."

CHEAP

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

TRAVELERS AND INSOLVENCY.

THE Dominion Commercial Travelers' Association met in quarterly session on Saturday night at Montreal in their rooms in the Board of Trade building and discussed the proposed insolvency law. Mr. Max Murdock, the president, reported the standing of the association as most satisfactory. The membership had increased 250 during the first six months. They were now about the 3,000 mark. Up to the present time, he said, we have paid in death claims $7,625, as against $13,675 for the same period last year. Should Providence favor us to the same extent for the balance of the year, our financial statement will be exceptional.

Hon. J. D. Rolland, the past president, with the president, constituted a deputation that, during the past month, has been pressing upon the Justice Department of the Dominion Government for the disallowance of the amendment of 1898 to the Act of 1894, passed by the Legislature of Prince Edward Island referring to commercial travelers. The Government is considering the matter, and this decision will be announced some time previous to August 19, the time limit in which it has the right to interfere in the matter. They had been generously assisted by Messrs. Prefontaine and Madore.

The special matter that is desired to lay before the meeting, said the president, is a series of resolutions, that having been approved by the executive are referred for your endorsation. They refer to an Act of Insolvency about to be introduced into the Federal Parliament. That such legislation is desired is not seriously questioned. The arrangement for the distribution of the assets of an insolvent debtor is now in a state of chaos, each of the seven Provinces having its own law, some of them bad and the rest iniquitous. The United States has labored under the same difficulty until last year, when a Federal Insolvency Act was passed which promises to give great satisfaction. Canada is now enjoying a season of great prosperity, and the need of such a law is not apparent. Depression will come. We trust it may be long delayed—but it follows as does night the day, that seasons of prosperity are followed by times of difficulty. Let this country be ready and with an equitable Federal insolvency law bring harmony out of the chaos that now exists.

Mr. Gregg said that, having been a commercial traveler for nine or ten years, and, later, having attended to the office of a large business house which had connections in all the Provinces, he was convinced of the absolute need of such an Act. Mr. Gregg discussed very minutely many of the details of the proposed Act, showing the great advantage of uniformity.

Mr. Rolland, in seconding the resolution, said that representatives from Great Britain, France and Germany found great difficulty in extending their business here on account of the bad state of our laws. He trusted that all the pressure possible should be used to induce Parliament to pass Mr. Fortin's bill.

Addresses were also delivered by Messrs. James Croil, James Robertson, William Gosling, L. O. Demers, J. T. Dwyer and Fred. Birks, who proposed and seconded the different resolutions as follows :

Resolved :

(1) That the absence of uniformity in the legal procedure for the distribution of the assets of an insolvent debtor is detrimental to the commercial interests of the Dominion, and an obstacle to the extension of trade, both external and internal.

(2) That this uniformity can only be obtained by means of a Federal Insolvent Act.

(3) That the general provisions of the bill, respecting insolvency, presented by Mr. Thos. Fortin, member for Laval, are endorsed by this association.

(4) That it is urgent that legislation embodying such provisions as proposed by Mr. Fortin be passed during the present session of Parliament.

ROLLED OATS

We can give you a price that will be of interest.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

JAPANS AND CONGOUS.

A NEW YORK paper says: "Cable advices received from Japan dated May 13, say that there continued an active speculative demand, the settlements to that date being 32,000 piculs, against 28,000 piculs for the same period last year. Despite, however, the active demand, prices have weakened slightly, but, at the lower prices, there has been no buying of importance for the United States nor Canada. The Japan crop, according to the latest information received, will be about the same as last year. Recent cable advices say that the market for Congou tea at Hankow has opened and that there is a good demand for the common grades, England being the principal buyer. No particulars, however, were learned as to the amount of tea thus far settled nor prices paid. The North China Congou crop, according to the advices received, promises to be somewhat larger than last year. Locally, there was a small and uninteresting market. The volume of line business transacted was of decidedly limited proportions, as jobbers generally confined their purchases to only such supplies as were absolutely needed to meet current wants. Still, as there was no pressure to sell, values held to a steady basis, particularly for the common grades."

CURRANTS AND RAISINS IN LONDON.

There is for the moment an extremely small supply of medium quality currants on the London market, but this seems likely to be well supplemented in the course of a few days by the arrival of the ss. Benmore with a full cargo, which presumably consists to a large extent of the qualities referred to. The Greek market for provincial fruit has shown some fluctuations during the past fortnight, but these appear to be more in consequence of the variations in the rate of the monetary exchange (with which variations they seem to correspond very closely) than of any corresponding changes in actual supply and demand. An examination of the London stocks of Sultanas is most certainly a sufficient justification for the comparatively high values now ruling, and, in addition to this, the stocks in Smyrna are not only almost, but practically quite exhausted, so that the position compared with previous years is even stronger than might be supposed from a study of the London stocks only, and it appears to be extremely probable that a further advance in price may be necessary to eke out the stocks until the new fruit arrives. Valencias continue to sell steadily, the London stocks are a little more than a fourth of last year's, and about 200 tons short of ordinary requirements. Taking this into consideration, prices appear extremely reasonable, and with a usual demand should certainly not recede.—Produce Markets' Review, May 6.

THE BRITISH BACON MARKET.

Who is it that has been knocking the bottom out of the bacon market? Such bad times as have recently prevailed have not been equaled for many a long year, and every effort put forth to get the market "up" has most completely failed. It is evident, of course, that the superabundant supply of Danish is causing a glut, and holders are anxious to unload to keep the prices down. How long Canada is going to carry on the losing game of competition is an important question for the trade, wholesale and retail.—Grocers' Journal, May 6.

THE UNITED STATES CANNING INDUSTRY.

A Baltimore, Md., press despatch says: "All of the canning factories in Baltimore are now preparing for the season of canning fruits and vegetables, and, although the season is somewhat backward in the way of vegetables, the prospect is encouraging. The prosperity of the business, of course, depends upon a large crop of vegetables and fruits.

"Within the next week, the start will be made on canning pineapples, of which there are many cargoes afloat and due to arrive in a few days from the Bahamas. The business is indicative of a busy season. Peas are due in about two weeks, then will come strawberries, followed by cherries, gooseberries, blackberries and raspberries, string and lima beans, and, finally, tomatoes and peaches. Scarcity of peaches will prevent a large pack of that fruit this season.

"It is thought that canned goods will keep pace with the general prosperity in commercial conditions. Jobbers are reported to have disposed of nearly all of last year's pack, and, consequently, they must buy new goods as soon as they can be obtained."

CALIFORNIAN DRIED FRUIT.

Advices from California as to the coming crops are somewhat conflicting, though the general concensus of opinion among large handlers and on the Coast seems to be that there will be an ample supply of all varieties this year. Apricots and peaches will yield well in most sections, it is reported, though of the former only a fair crop, as a whole, is looked for, and a large part of this, it is understood, will be shipped green. Of peaches, a very good crop is expected in the entire State, although in some sections is reported that the yield may be smal Prunes are still uncertain, but reports fro reliable sources indicate that in spite of th heavy early drop there will be a larger yiel than that of last year, though the regul June drop may very materially curtail th production. However, as many of the ne orchards are coming into bearing this ye the output from these, it is believed t many, will go far towards making up f any lack of fruit from the older trees.

The reports regarding the frost damag to the raisin vines at the end of April va according to the interests affected. Fro the best information obtainable, we lea that the first crop was badly affected in son sections and only slightly in others. Hea damage to the first crop, however, would beneficial to the vines, it is held, and unle there should be some untoward conditio developed later, the second crop is expect to be a large one. On this point, a we informed Pacific Coast authority says th late frosts have done some damage to t vines in different sections, but they will p out again and make a crop which will somewhat late in maturing, and may liable to rain damage while on the trays.

No prices on future Californian dri fruits have yet been put out, so far as can learn, though some driers of apric have, we hear, solicited bids of 8¼ 8½c. f.o.b. in bags, without, howev guaranteeing to make deliveries at su figures.—N.Y. Journal of Commerce.

A London, England, trade paper say "The demand for salmon continues disa pointing for the time of year, but the larg holders, being confident of the positi show little, if any, anxiety to force sal With the advent of warmer weather, a c siderable trade may be expected, as grocers generally hold small stocks."

MR. ECKARDT'S INTERESTING TR

Mr. H. P. Eckardt, of H. P. Eckardt Co., wholesale grocers, Toronto, has turned from an interesting nine weeks' t From Toronto he went to New Orlea From the latter city he traveled to L Angeles, and from thence to San Francis Taking steamer at San Francisco he went the Pacific to Victoria. After a short s at the latter city and at Vancouver he t train to Winnipeg. From Winnipeg traveled to Minneapolis, St. Paul a Chicago, and from the last named pl home.

Mr. Eckardt, who enjoyed his trip i mensely, declares that the scenery on Canadian Pacific route to the Coast infinitely superior to that by the Uni States routes.

Headquarters for

BREAKFAST FOODS

COOK'S
Flaked Rice
Cases, 2 doz. 1-lb. Cartoons.

ALL KINDS IN STOCK.

POSTUM CEREAL
Grape Nuts
Cases, 1 doz. 1-lb. Cartoons.

THE EBY, BLAIN CO., LIMITED
Wholesale Grocers
Manufacturers, Importers of Teas.
TORONTO

THE SUCCESSFUL BUSINESS MAN.

IN business or out have your reputation spotless, your character clean. Commercial agencies record every movement made from the time one enters business. If not fair and upright in all your dealings, you will be greatly hampered ; if honest and trustworthy, your credit may in time be unlimited. Creditors will have nothing to do with a person tricky and unscrupulous ; merchants and bankers extend credit according to their confidence in one, therefore, pay bills promptly, the delay of a day may weaken your credit.

Endeavor to be up-to-date, taking advantage of the latest and most improved inventions, so that you can present your affairs in the most attractive manner, and, whether in business or pleasure, work with self as a centre, placing all the force of your physical and mental powers in that direction.

Select a good location with a first-class exterior, having the interior nicely furnished and up-to-date ; everything free from dust, salesmen obliging and patient ; back of this entire combination use the most potent advertising medium.

Your private office must be neat and clean, for a caller is impressed with an office denoting system and order. Papers and other miscellaneous matter should never lie about as if they had accidentally blown in and were just as liable to blow out. Centuries ago such methods were practised, but in those days the fields of enterprise were restrained and restricted, and merchants kept their own books, wrote with a quill, and let the ink dry of its own accord. In those days business men were mere automatons, far from a brain-progressive class, and merely conformed to the habits of their ancestors.

Welcome honest competition, meet it, battle with it, and lead it. Patronage hangs on a thread, so weave it as strong as a cable by honest trading. The old proverb says : "Sell at small profit, and you sell quickly ; he who quickly sells, sells plenty ; he who plenty at small profit quickly sells, earns little on plenty, but plenty on much."

If every article bears the mark of honest value, your establishment will, in time, be the rendezvous for the purchasing public. We are all dependent on each other ; the merchant on the people, and the people equally on the merchant.

Never be so fond of your store, methods, and ideas that you will not give the public credit for knowing its wants, or your patrons may go you one better. Far prefer to hold your finger on the pulse of trade, and shape your course accordingly.

Business at times may be subject to disorder somewhat similar to the nature of man. In such cases, study it as a physician studies and diagnoses the complaint of his patient. If the condition is dull and out of the ordinary, depend upon it, there is a a cause producing the effect, and the quicker you set about removing it the better. If you lack the ability to regulate the pulse of business to its normal standard, engage the services of those capable.

Convince the public business is thriving. Be jovial in spirits, for bad news spreads quickly. If there is an opportunity to boom business, do so ; don't pull a long face, but smile, hold up your head, work with both hands, and look pleasant.

Attend strictly to business during business hours. Cultivate the friendship of the public. Without identifying yourself with politics, watch its course with circumspection, for the various changes in national affairs may have a tendency to affect your line.

A business man requires health and exercise, and it is a physical and mental necessity for him to spend a part of the time out of doors.

The life of many a business man attests how thoroughly, although unconsciously, one can become a drudge from long-continued habit, getting so habituated to work that it grows a part of his being, and he imagines the work can not go on without him ; it is, therefore, necessary to take a week's vacation at least once a year, and apply it to an outing in the country, forgetting business cares during that period.

A close examination of every class of society convinces us that in proportion as the intellect is highly strained the body suffers. The wear and tear of the living mental machine, resulting from over-strenuous labor or exertion of the faculties, destroys the physical fabric.—Benjamin Wood, in Michigan Tradesman.

SOAP A DISINFECTANT.

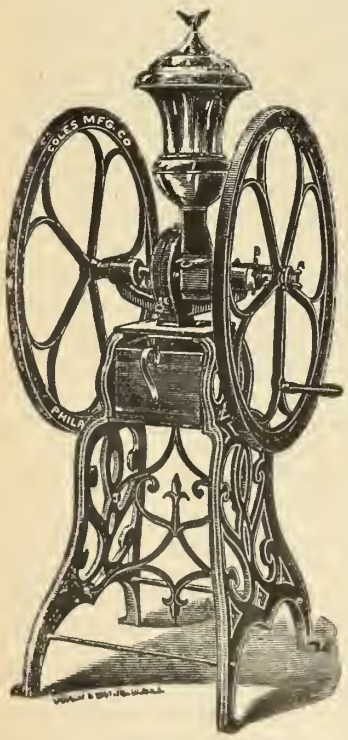
It is not generally known that ordinary soft soap, white almond soap and solid potash soap have disinfecting qualities, remarks an exchange. A concentration of these soaps as low as 1 per cent. destroyed cholera and other bacilli in a very short time. The cholera bacilli succumbed to even 0.5 per cent. of potash soap in five minutes. As, however, in washing the hands, the concentration of the soap ranges between 5 and 45 per cent., it may be presumed that this precaution is sufficient to kill many pathogenic organisms, and soaking clothes, etc., in soap solution will be equally efficacious. For typhus bacilli the lowest limit of concentration capable of acting fatally on the germs was found to be 10 per cent., necessitating a large consumption of soap. The soaps employed were without effect on the pus-forming cocci. The strongest disinfectant of all, on account of its nitrobenzol, was almond soap. It was however, found to be a bad practice to try to combine soap with otherwise good disinfectants, such as carbolic acid, lysol, etc. The soap, when present in large proportions, as it naturally would be, retarded, if it did not prevent, the action of the disinfectant. It is, therefore, preferable to employ them separately, though in most cases where soap is used other disinfectants are superfluous.

Grenoble Walnuts

1898 Crop, at 9c. per lb.

Subject to being unsold.

H. P. ECKARDT & CO., *Wholesale Grocers,* **TORONTO.**



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Health Soap

Don't let your skin take chances; better use pure, white, clean Wool Soap. Your skin likes it.

Swift and Company, Makers, Chicago.

Canadian Representatives:

W. T. Strong & Co., London.
Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. A. E. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

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OFFICES

MONTREAL - - - - Board of Trade Building, Telephone 1255.
TORONTO - - - - - - 26 Front Street West. Telephone 2148.
LONDON, ENG. - - - - 109 Fleet Street, E.C., J. M. McKim.
MANCHESTER, ENG. - - - 18 St Ann Street, H. S. Ashburner.
NEW YORK - - - - - - - 14 Irving Place, M. J. Henry.
WINNIPEG - - - - Western Canada Block, J. J. Roberts.
ST. JOHN, N. B. - - - No. 3 Market Wharf, J. Hunter White.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CANNED TOMATO SITUATION.

THERE has been no further decline in canned tomatoes on the Toronto market, and prices appear to be steady at the figures now ruling.

Retailers who have what they deem to be in excess are still trying to find purchasers among the wholesalers. There has been a little business done in this way, and at figures slightly below those which the packers who are not sold out will accept. Packers, as a rule, are asking 80c., and 1,000 cases are reported to have changed hands at that figure.

Packers who are in the association are still adhering to their agreement not to quote futures until June 1, but certain, at least, of the packers who are not parties to the agreement, are willing to do business for future delivery. We know of one transaction in this account in which 5,000 cases of tomatoes were concerned. The price was 75c. f.o.b. factory, or nearly equal to 70c. Toronto.

While there is not, on the whole, a great deal being done in canned goods at the moment, some shipments have gone forward to the Northwest during the past week, and this will naturally tend to steady the market. Two shippers between them sent 3,000 cases, consisting of tomatoes and corn.

The ruling quotation with Toronto wholesalers is 85c. per doz. for tomatoes. Second grade goods can be obtained at 80c., while certain brands are still held as high as 90c. per dozen.

THE MONTREAL FRUIT SALES.

THE disposal of over $100,000 worth of oranges and lemons between 3 o'clock and 8 o'clock one afternoon is no mean feat.

It was done at Montreal on Monday, when the steamer Marnock's cargo of 48,985 packages of oranges and lemons were sold at auction without reserve. Buyers were present representing leading houses in Toronto, Hamilton, London and Ottawa as well as Montreal in Canada, and also from New York, Philadelphia, Baltimore, Boston and Chicago in the United States.

Buyers from the United States took about 50 per cent. of the fruit.

The lemons sold at fair prices, on the whole, finest lemons fetching $2.50 to $3.25; choice, $2, and poor to fair, $1 to $1.50. Messina oranges dragged a trifle, half-boxes realizing 50c. to $1.60, and boxes 75c. to $2.65. Sorrento oranges moved off much better than the former, commanding $2 to $3.15, as to package and brand, while Palermo oranges were slow and easy at 50c. to $1.30, as to brand. The last cargo, that of the ss. Bellona, about 30,000 packages, will be auctioned on Friday of this week.

STRAWBERRIES CHEAP.

Since Saturday last, strawberries have been arriving in Toronto in unusual quantities from Tennessee and North Carolina. One firm alone received no less than four carloads, containing over 80,000 boxes.

The natural result of these large receipts was a decline in prices, and as low as 8c. was accepted for some rather inferior fruit. For the best offering it was difficult to secure 12c.

At these figures, the large quantities arriving were kept well sold up, though prices are not likely to rise again above the 12c. figure.

BRISTOL BUSINESS MEN COMING TO CANADA.

A NUMBER of Bristol, England, business men sailed on Monday for Canada. The extension of trade between Canada and that port is the object of their visit.

Mr. H. Spear, secretary of the Bristol Incorporated Chamber of Commerce and Shipping Guildhall, Bristol, has kindly forwarded to THE CANADIAN GROCER the names of the gentlemen composing the delegation, as well as the different interests they represent. They are as follows :

Representatives of the Bristol Channel Corn Trade Association : Messrs. W. H. K. Watt, of Watt & James ; Henry Hosegood, of Stoate, Hosegood & Co.; Harold James, of Arthur James & Co.; Charles Priday, of Priday, Metford & Co.; T. W. Hibbard, of James Reynolds & Co.

Bristol Provision Merchants' Association: George Bradbeer, of Bradbeer, Brynes & Co.; Hedley Stevens ; James Keniston, of Keniston Bros.

Bristol Cabinet Manufacturers' Association : Henry Hayes, of Grace & Hayes, and possibly Mr. Holman, a son of the president of the Chamber of Commerce.

We are also in receipt of a letter from Grace & Hayes, whose Mr. Hayes is named in the above list. They are particularly desirous of opening up a connection with lumber mills that do business in hardwoods, also those that would supply first hand specifications of lumber cut and planed to size and turners' mouldings, etc., for cabinet manufacturers' requirements, etc. "Could you also inform us," they write, "whether there are manufacturers of ready-made furniture of all classes who would be likely to entertain an export business ?"

Mr. Hayes may be addressed, care of THE CANADIAN GROCER.

Increased interest in trade between Bristol and Canada has been taken of late, and the visit of the gentlemen in question will naturally tend to still further augment it.

NOTICE TO ADVERTISERS.

Wednesday next being a public holiday copy for advertisements should be in this office one day earlier than usual. Advertisers will confer a favor by bearing this in mind.

CANADA'S DIRECT IMPORTATION TEA TRADE.

CANADA fairly well distributes her patronage for the various descriptions of teas, although, as every grocer is aware, increased attention is being given to the importation of Indian and Ceylon teas.

The countries from which we chiefly import are Great Britain, China, Japan and the British East Indies. What we get from the United States is very little compared with that brought direct from the countries of production or that bought in bond and imported from Great Britain.

During the last few years there has been an increasing tendency on the part of the trade to import direct from the countries of production. Two causes have chiefly contributed to this. The one is the tariff, which only permits tea to be imported duty free on condition that it comes direct from the country of production, or is bought in bond in Great Britain and is accompanied with a certificate showing that same has passed inspection there as being fit for home consumption. Tea otherwise brought in is subject to a duty of 10 per cent.

The accompanying table gives the importation of tea during the past nine years. The totals do not describe exactly all the importations for each year, but they practically do, as the figures which are eliminated relate to imports from such countries, for instance, as France and Germany, and are too insignificant to be included :

	1898	1897	1896	1895	1894	1893	1892	1891	1890
Great Britain	4,133,598	7,064,331	5,487,162	6,265,409	6,218,680	7,307,389	7,110,055	7,306,768	7,905,830
United States.....	521,234	252,475	238,153	849,669	221,332	202,428	564,916	161,123	759,170
China.....	3,623,616	5,418,809	5,339,748	4,437,761	4,509,374	2,871,466	2,766,133	2,426,123	2,195,898
Japan.....	8,953,186	9,164,582	10,051,516	9,081,915	8,359,885	7,697,545	11,961,317	7,090,461	7,462,674
Brit. East Indies	2,769,961	2,406,606	1,531,214	492,011	164,518	86,616	188,416	154,169	127,611
Total lb.....	20,001,595	24,306,805	22,647,793	21,126,765	19,473,789	18,165,444	22,590,847	17,138,634	18,'51,183

The imports last year were abnormally small, because, during the previous year, they were abnormally large, owing to the anticipated but unrealized duty.

The most striking feature in the above table is the large increase in the direct importation of tea from the British East Indies, which comprise both Indian and Ceylon tea, the returns not giving separate figures for these respective countries.

This increase in the nine-year period is over 2,000 per cent.

Although the consumption of China teas is gradually falling off in Canada, the average importations direct, according to the above figures, would rather indicate that they were being well maintained, but these figures are favorable, because we are importing more teas direct than we were even six years ago and less indirect. In other words, while our direct importations of China tea during the past five years have averaged more than during the previous four years, shown in the table, the total importation has been less.

Unfortunately, these changed conditions in regard to the direct importation of both British East Indian and China teas have been at the expense of the exporters in Great Britain. At the same time, however, it cannot be helped, and, with the excellent steamship service which Canada has now on the Pacific plying between Chinese and Japanese ports, it is only natural. This direct steamship service has, no doubt, also tended to maintain the uniformity of the importation of Japan tea during the past five years.

There is one extraordinary fact in regard to the direct importation of Japan tea, and that is that the average annual proportion to the total of all teas imported was the same for the two-year period of 1897-98 as for that of 1890-91, namely 40.89.

Taking China teas, the average direct annual importation for the two-year periods was 12.98 and 20.40, an increase of 7.42 per cent. in favor of the 1897-98 period. The average direct importation of British East Indian teas for the two-year period of 1890-91 was slightly less than 4/5 of 1 per cent of the total. By the two-year period of 1897 98 the average had risen to about 11.7 per cent.

From Great Britain, the average annual importation for the two-year period fell from 42.43 per cent. in 1890-91 to 25.27 per cent. in 1897-98.

We have not attempted to deal with the proportion of black and green tea imported during the nine years, but may do so in a subsequent issue.

BRITAIN'S IMPORTS OF PRODUCE

DURING the first three months o 1899 the importation of butter, eggs hams and bacon into Great Britai shows an increase, as compared with 1898 Cheese importations were lower.

The greatest increase is shown in eggs of which 3,364,938 great hundreds wer imported in three months this year, a compared with 2,711,914 great hundreds las year. The bulk of this increase went fron Germany, which sent 1,154,233 great hun dreds, as compared with 795,356 grea hundreds in the same quarter last year From Canada 15,400 great hundreds wer shipped, as compared with 8,670.

Though the importation of bacon an hams from all countries does not sho much difference, that from Canada show satisfactory growth. The total from thi country is still, however, comparativel small. The total importation of bacon wa 1,494,666 cwt., against 1,464,225 cwt. la year. Of this 1,182,619 cwt. went from th United States, and 61,594 from Canada thi year, against 168,371 and 41,453 cwt respectively last year. The total importa tion of hams was 474,577 cwt. in 1899 an 421,149 in 1898. Of this the United State sent 447,463 cwt., and Canada 26,466 cw this year, against 415,764 cwt. from th United States, and 4,872 cwt. from Canad a year ago.

All countries sent 360,981 cwt. of chees in the first quarter this year, as compare with 373,057 cwt. last year. Of this Canad sent 48,318 cwt., as compared with 93,74 cwt. last year, a decrease of 48 per cent.

That Canada's export trade in butter ca stand a good deal of development is man fested by a comparison of Britain's tot imports with the quantity received fro Canada. In the quarter this year, 884,95 cwt. were imported, against 830,980 cw last year. Of this, Denmark sent 366,96 cwt., against 353,258 last year ; Australasi sent 172,259 this year and 139,155 a ye ago, while Canada contributed 6,065 cw this and 6,555 cwt. last year. Thu Canada's share of Britain's import butte trade was less than one per cent., but th is much better than it was a few years ag

NO DOMINION INSOLVENCY LAW.

AND so another session of the Dominion Parliament is to pass without an insolvency law being placed upon the statute book.

Not even a bill is to be introduced. Mr. Fortin had given notice of his intention to introduce the bill which was before the House last session, but Thursday morning's papers announced that he would not do so.

To allow another session of the House to pass without enacting an insolvency law is little short of disgraceful.

Mr. Fortin's bill has received the hearty approval of the leading boards of trade in the country, and also of the Dominion Travelers' Association. The amendments which have been made in the bill since last session have even mollified the bankers. But still there is to be no law.

THE CANADIAN GROCER does not blame Mr. Fortin. He has shown a great deal of persistence in regard to the matter.

The onus for the failure of the bill to come before the House rests upon the Government. This is obvious from a statement made in the House on Tuesday by the Premier. Here are his exact words :

I have been in communication with Mr. Fortin, who has a bill on the order paper respecting insolvency. I understand that legislation has been introduced into several of the Provinces, which, up to this time, have had no law respecting insolvency or respecting the distribution of assets of insolvent estates. I am in conference with Mr. Fortin, and if, as I understand, such legislation has been passed in the Provinces of Nova Scotia and New Brunswick, the Government will not favor any legislation in the subject of insolvency this session.

It was a question from Mr. E. F. Clarke that drew out this statement.

As a statement it is decidedly unsatisfactory. The fact of the matter is the Government is afraid of the question. It knows just as well as it does that two and two make four that an insolvency law is needed, and to "understand that legislation has been introduced into several of the Provinces" is merely trying to crawl through a knothole to evade performing a duty.

Nova Scotia did away with the iniquitous references over a year ago and New Brunswick, as the Premier says, has made some improvement. But what about the condition of the insolvency law in the other provinces? What about Ontario, for instance? The Legislature of that Province seems to be about as much afraid of the insolvency question as a burned child is of fire. It has experimented in the past, and the courts have clipped its wings. Of late years it has not evinced any disposition to experiment with the "pesky thing."

The written constitution of the country delegates to the Parliament of the Dominion the duty of dealing with insolvency, and this duty it should manfully take up. Until it is taken up we cannot expect a uniform law which is the desideratum the business men of this country are seeking. And to expect this uniformity by the enactments of the seven Provinces and the one Territory comprising the Dominion of Canada, is as unreasonable as it would be to expect an equal number of men to have uniformity of opinions.

Then, there is a duty we owe to the business men of Great Britain, with whom we profess to be so anxious to trade. They have again and again pointed out the disadvantages under which they labor in doing business with Canada, owing to the defective character of the insolvency laws of the country. This is again and again being reiterated by the newspapers in Great Britain.

When the Government inaugurated the Preferential Tariff in favor of British goods it popularized itself with the great majority of the business people in both Canada and the United Kingdom, but the absence of effective insolvency laws nullifies to a great extent the advantages accorded by the tariff.

In the matter of tariff we give British goods a preference, but in the matter of insolvency law we practically discriminate against British goods.

TORONTO'S BUILDING ACTIVITY.

In March and April building permits were granted in Toronto for $402,160 worth of buildings, as compared with $334,940 last year, $175,445 in 1897, and $114,325 in 1896. During the week ending May 18 permits aggregating $164,720 were issued, which makes a record week. The activity this represents may be gauged by the fact that the total value of permits issued in 1896 was less than four times, and that of 1897 less than six times, the value of those issued during this one week.

The great bulk of the buildings for the erection of which permits have been taken are for factories, and for private residences costing from $2,500 to over $7,500.

The activity of building operations should help to make this summer's business a most satisfactory one to the merchants in the "Queen City."

THE EGG SITUATION.

Late advices from England warn Canadian picklers that the condition of the British market does not warrant the price they are paying at present for the stock they are "putting down." The sources of supply are increasing to such an extent that the large dealers in London and Liverpool anticipate a material reduction in prices this year.

As a result of this warning, some picklers have stopped operations until they can get their supply at a basis of 9c. outside.

The local demand is good, so it may be some time before the views of these dealers can be carried out, but, as they state that more than the figure named cannot with safety be paid, it is likely prices will be, sooner or later, forced down to the point desired, particularly if there is a continuance of the conditions now prevailing abroad.

LESS LIVE LOBSTERS SHIPPED.

From the first of the year up to May 10, there were but 1,936 crates of live lobsters shipped from Halifax to Boston, as compared with 4,737 crates in the same time last year.

The reasons for this decrease are that the catch has been smaller than usual, and that the prices have ruled so low that shippers are canning most of the lobsters taken rather than ship them alive. It is expected that the catch will increase from this out, but, as prices are still low, the shipments may not be increased to any material extent.

DEATH OF SIDNEY WALKER.

Sidney Walker, for the past ten years a well-known figure in Toronto wholesale grocery circles, died at St. Michael's Hospital on Wednesday. He was at one time in the tea brokerage business with Mr. T. G. Williamson, and was subsequently in the employ of other brokers on "the street." Deceased had a great many friends.

"THE MAN THAT USES"

"SALADA"

CEYLON TEA

As a "Leader," need not Fear Competition, as he has the Best Tea Extant, "Positively." Toronto, Buffalo, Detroit. Montreal, Boston, Pittsburgh.

Ivory Bar

IS PUT UP IN

1-lb. bars.
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Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.
Commission Merchants

BUTTER, CHEESE, EGGS, GAME and POULTRY, and all kinds of COUNTRY PRODUCE

Sold on Commission

Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea in lead packets

and "Clubhouse" in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORO

N.B.—20 years in use and everybody we satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the P keep it for sale, because it pays to do so, there **no old, unsaleable stock in "Horses Salmon."**

Every consumer should use it because it is the B and every can is warranted good, or money returned take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably kn brands of **Beaver, Columbia and Tiger**, guaranteed good Red fish.

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Have you seen our new Profit-Sharing Plan? If not, write us f full particulars. A trade-winner, a money-maker.

WHOLESALE GROCERS MANUFACTURERS AND IMPORTERS

T. B. ESCOTT & CO., LONDON, ONT.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, May 18, 1899.

GROCERIES.

THE wholesale grocery trade is just now what might be termed between the seasons. Naturally, therefore, there is not a great deal of business being done, although, for this time of the year, the volume is fairly good. Prices, too, are much about the same as they were a week ago, so that nothing interesting has developed in this particular. The canned goods trade is, on the whole, quiet, although there have been some good shipments to the Northwest during the past week. As far as prices are concerned, they are practically unchanged. Coffees are quiet and fairly steady as to price. Sugar is quiet and unchanged. Syrups and molasses continue quiet. The tea trade is quiet and without any particularly striking features. Currants are much as before. There is still quite a little interest being taken in Valencia raisins, on account of the high price ruling outside. Prunes are in good demand and firm as to price.

CANNED GOODS.

There have been no new developments in the canned goods trade during the past week. Although the packers are apparently maintaining their agreement not to quote futures until June 1, there have been some transactions during the week between independent packers and wholesalers. There was one sale in which 5,000 cases were concerned at 95c. f.o.b. the factory, or nearly equal to 90c. Toronto. There are still retailers who are offering to wholesalers what they consider surplus stocks, and there has been some business done in this way during the week. The prices asked are, as a rule, rather lower than the packers who are holding any tomatoes are willing to take. The packers who have tomatoes, will not, it is said, accept less than 80c. One thousand cases changed hands this week at that figure. Two dealers have, during the past week, shipped between them 3,000 cases consisting of canned tomatoes and corn, to the Northwest. The prices obtained are private. The price of tomatoes to retailers is, as a rule, 85c. The range is, however, from 80 to 90c., the inside figure being for seconds.

Canned fruits continue in active demand, particularly peaches and plums. Some houses have done a particularly large business in plums. Peaches in 2-lb. cans are scarce. A round lot of canned pumpkins, consisting of nearly a carload, changed hands on Monday.

There is not a great deal being done in canned meats, as repeat orders have not yet begun to come in.

COFFEES.

The wholesale trade is doing a fair business for this time of the year in coffees, but the outside markets are dull and unchanged. The European markets were steady Saturday, according to latest cables. Deliveries of coffee in Brazil are light.

SUGARS.

The local market has been without any particularly striking features during the week. The volume of business is light, and prices are unchanged at last week's quotations. This week's cables report an improved market for beet sugar, while prices on Monday advanced ¾ to 1½d. In New York last week raw sugars declined ⅛c., but there was no change in refined. The decline was due to pressure of some parcels urged for sale, but this week the raw market in New York is strong in tone. The total stocks of sugar in Europe and America at the end of last week, according to Willett & Gray, were 2,188,362, against 2,194,825 tons the previous week, and 2,557,829 last year. The price for granulated sugar in Toronto is now $4.78 for Montreal and $4.73 for Acadia. Yellows are quiet at from $4.18 upwards.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SYRUPS AND MOLASSES.

The syrup market continues quiet with prices unchanged. Advices from the British West Indies continue to report firm markets, and the New Orleans market is, as before, firm.

TEAS.

There have been no particularly new developments in this line during the past week. The trade locally is rather quiet, although some fair lots of Ceylon tea have been sold for importation from London. Mail advices from London, under date of May 5, state that the small quantity of Indian tea brought to auction sold steadily at the previous week's rates. It appears that very little tea now remains in importers' hands in London. The official telegram gives exports of Indian tea to the United Kingdom for the second half of April as 699,000 lb., against 354,000 lb. last year, and from April 1 to April 30, 772,000 lb., against 410,000 lb. for same period in 1898. The advices state that in regard to Ceylon tea, a further slight fall in prices was noticeable, although competition was strong and bidding general. "Although teas for prices," says Gow, Wilson & Stanton's tea report, "are 2d. per lb. above quotation of 12 months ago, the decline in the price of better grades has been so severe that the week's average is only ½d. per lb. over the corresponding week last year." The official wire gives exports to the United Kingdom for April, as 8,000,000 lb., against 6,000,000 lb. last year, while the exports from January 1 to the end of April were 31,000,000 lb., the same quantity as last year.

NUTS.

Advices from abroad report that the market is strong for Valencia shelled almonds. While this has had no effect upon the local market, reports from New York state that quotations there are a shade higher in consequence.

RICE.

Trade is active and the market steady. The demand is principally for the low-priced descriptions of rice.

SPICES.

Cable advices from Singapore report a stronger market. Cloves are also advised firmer.

FOREIGN DRIED FRUITS.

CURRANTS—The condition of the local market remains much the same as before. Cables from Greece state that the market is quiet, while the mail advices to hand report that, although the crop is doing well, there is still some danger of injury by peronosperous.

VALENCIA RAISINS—There have been considerable local inquiries and buying during the past week, owing to the higher prices existing for importation. Off-stalk are practically out of this market, and prices generally are firm.

A Standard Soap
A Standard Price
but more
than a Standard
Profit

Retails
at
5 Cents

It pays to
push it

PRUNES—The demand for prunes continues brisk, with prices ruling firm.

GREEN FRUITS.

The demand for oranges has materially fallen off, and an easy feeling is noted, as stocks are rather heavy. Lemons, on the other hand, are decidedly firm, and a few days of warm weather will likely result in an advance in prices. Bananas are none too plentiful, and are likely to continue firm. There is a fair demand for ordinary Canadian apples at from $2.50 to $4. Fancy spies are worth from $5 to $5.50, and some extra choice barrels have brought as high as $6. Egyptian onions are easier, a decline of 25c. being noted. The feature of the market this week has been the arrival of car lots of strawberries. These have come in so plentifully that the price of quarts fell to 8 to 12c. on Tuesday. Though the 8c. figure, which was accepted for inferior qualities, was an unusually low price for imported fruit, it is not likely that the price will advance above 12c. before the native crop is gathered. On the other hand, the low figures of Tuesday may be repeated. Pineapples, too, are arriving in carload quantities, and have been sold as low as 7c., though 9 to 12c. is the general price. Cocoanuts are moving steadily at unchanged figures.

COUNTRY PRODUCE.

EGGS—Notwithstanding the cool weather this week, prices keep easy at 11 to 11¼c., a decline of ¼c., as compared with a week ago. Late advices from Great Britain state that prices are ruling lower there than they did a year ago, and, as a consequence, some picklers have quit operations until prices come down to a figure that gives a hope of profit, present figures being considered above an export basis. If these operators can carry out their views, a decline of 1c. may be expected in the near future.

POTATOES—There has been a decline of 8c. this week, the price for cars on track, Toronto, now being 78c. From 80 to 85c. is paid for bags on the street market.

BEANS—There is no change, hand-picked selling freely at $1 to $1.10; medium grades at 85 to 90c.

DRIED AND EVAPORATED APPLES—An easy feeling is noted in the dried apple market, jobbers refusing to pay more than 4½ to 5c. outside. In a jobbing way, a steadier feeling is maintained, 5½ to 6½c. being asked, according to quality. Evaporated apples are moving quietly at 9c. outside, and 9½ to 10c. in a local jobbing way.

MAPLE PRODUCT—Prices are well maintained. A quiet movement is reported. We quote syrup as follows: Imperial gallon tins, $1 to $1.10; wine gallon tins, 85c. Maple sugar is quoted at 9c.

VEGETABLES—There is no change in prices. All spring vegetables are arriving more freely. We quote as follows: Rhubarb, 40 to 60c.; greenhouse radishes, 30 to 50c. per dozen bunches; native spinach, $1.50 to $2 per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 60c. per doz.; celery, $1.25 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 35 to 50c. per bag; beets, 50 to 60c. per bag; parsnips, $1 per bag; carrots, 30 to 50c. per bag; onions, Danvers, $1.40 per bag; butter squash, $1.75; Hubbard squash, $1.75; red cabbage, 40c.

BUTTER AND CHEESE.

BUTTER—Though butter is not coming in as freely as it had been, and though the arrival of grass butter has caused an advance of 1c. per lb. in the price of dairy, the market is still demoralized, as the accumulations of fodder stuff have to be cleaned up in the face of the fact that better grass butter is coming in in increasing quantities. Creamery is steadier. Some shipments have been made to the West, and as both the local and export demands appear firmer, the feeling here is more hopeful. Prices are practically unchanged.

CHEESE—The increasing arrival of new cheese has resulted in a reduction of ½c. in the price of this class of stock which is now selling at 9½ to 10c. Old cheese is firm at 11 to 11½c.

FISH.

Fresh-water fish continue to arrive in liberal quantities. Speckled trout and frog legs are now offering. We quote: Erie fresh whitefish, 8c.; North Shore whitefish, 7½c.; North Shore trout, 7c.; speckled trout, 30c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herring, small, 4c.; herrings, large, 4½c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; B C. salmon, 17c.; shad, 35c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per box; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; codfish, 6oc. to $1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is no change, red and white wheat remaining steady at 69 to 70c. outside. There is little coming to the street market except oats, which continue to ar

Corona
Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. scraping goods out of bags or mats; no dust dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction.

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

WANTED....

One or two tons of Raspberry Pulp as trial sample for Essence manufacturing. If found suitable, larger supplies will be required.

Offers for season delivery to
IDRIS & CO., Limited
Camden Town LONDON, N.W., ENG.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, TORONTO

in liberal quantities at 2 to 3c. lower than last week. Otherwise, prices are unchanged. We quote this market as follows: Wheat, white, 71½c.; red, 71½c.; goose, 65½ to 66c.; peas, 63 to 65c.; oats, 38 to 39c.; barley, 42 to 44c.; rye, 52 to 54c. No. 1 hard Manitoba is firm at 81c. straight, Toronto.

FLOUR—Manitoba grades are easier; Ontarios are unchanged. We quote: Manitoba patents, $3.90 to $4; Manitoba strong bakers', $3.60 to $3.70; Ontario patents, $3.60 to $3.70; straight roller, $3.20 to $3.30 Toronto freights.

BREAKFAST FOODS—Business is quiet. Prices are steady. We quote as follows: Standard oatmeal and rolled oats, $4.00 in bags and $4.10 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES—The feeling has strengthened considerably. Cowhides are ¼c. dearer. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 8¾ to 9c.

SKINS—The feeling is easy in consequence of free offerings. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to $1, and lambskins at 20c.

WOOL — A decline of 1c. is noted in fleece, which is now selling at 13c. Unwashed is easy at 8 to 8½c.

SALT.

There is a good demand. No change is reported. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and

WANTED.

SITUATION AS TRAVELLER, BY A thoroughly competent man of wide experience in all lines—Tea a specialty. Knows the trade well from Winnipeg West, also through the Kootenay. For particulars, address P.O. Box 177, Trail, B.C. (21)

Toronto Salt Works
TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

SMOKED MEATS
QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
76-78-80 Front St. E. - - TORONTO.
Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, Toronto.

THEY HAVE ARRIVED

STRAWBERRIES
BANANAS
TOMATOES
PINEAPPLES
CUCUMBERS
In stock.

Fancy November Cut Lemons

Place Your Orders Early.

51 East Front St. **CLEMES BROS.**

65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Lard is ¼c. dearer.

Pepper is cabled stronger.

Cured hides are ¼c. dearer.

Two-pound canned peaches are scarce on the Toronto market.

All smoked meats are stiffening in value in sympathy with the advance in the price of live hogs.

Two dealers this week shipped between them 3,000 cases of canned tomatoes and corn to the Northwest.

North shore trout is ½c. cheaper; speckled trout is on the market at 30c., and frog's legs at 35c. per lb.

Eggs are easier, with a decline of ¼c. noted. Potatoes are 8c. cheaper. Dried apples are down ½c. outside.

Grass dairy butter is coming in, and is selling about 1c. above last week's quotations. New cheese is now more plentiful, and is ½c. cheaper.

Fancy Canadian apples are 50c dearer. Egyptian onions are 25c. cheaper. Strawberries are arriving from Tennessee and South Carolina in car lots. They sold as low as 8 to 12c. on Tuesday and Wednesday. Pineapples, which are also arriving in cars, are quoted at 9 to 12c.

QUEBEC MARKETS.

MONTREAL, May 18, 1899.

GROCERIES.

THE week in wholesale grocery circles has not been a specially noteworthy one. A fair volume of trade is moving, but without any striking characteristics. Sugar is steady, as last noted, and the strength in Barbadoes molasses is maintained, the fact leading to rather more inquiry from retailers who wish to contract for future delivery. Spices, coffees and rice continue firm, and there has been rather more doing in tea, especially Ceylons and blacks, than was the case last week. There has been another large auction sale of green fruits, and the final and concluding cargo, that of the Bellona, will be put up at auction on Friday of this week.

SUGAR.

Demand for sugar has not been particularly brisk during the past week, and trade has ruled rather quiet locally. Prices, however, on refined sugar are unchanged, as last quoted. The raw situation has not reflected much change from that of a week ago. Cables from London state that cane is dull and without demand, Java being quoted at 13s. and fair refining at 11s. to 11s. 9d. Beet has been firm, and a shade firmer lately in London, present month's delivery being quoted at 11s. and next month's 1½d. advance on previous quotation at 11s. 1½d. In New York, raw has ruled steady—fair refining, 4⅛c.; centrifugal, 96 test, 4⅝c.; molasses sugar, 4c. Refined has been steady to firm there also.

SYRUPS.

There has been nothing striking to report in regard to the syrup market, and prices are unaltered at a range of 1¾ to 2¼c. as to quality at the factory.

MOLASSES.

The strong situation noted in Barbadoes molasses in last week's market report has been fully maintained during the past week, and, in addition to an active movement between trades, jobbers report that retailers are manifesting more disposition to place orders, and are disposed to contract ahead with more freedom. Jobbers, however, owing to the tendency of values are not inclined to book sales ahead to any large extent, except with the proviso that they are subject to advances should they ensue. Nothing special has been reported from the Islands lately, except that the strength already noted continues.

CANNED GOODS.

This market has not contributed anything specially noteworthy during the past week. Demand is moderate for all kinds of goods in this department, and the easier feeling in tomatoes noted previously continues, though no further quotable change has actually resulted. Corn remains about the same, and some beans have been placed this week. There is nothing to report either in the case of salmon, lobsters or other fish.

RICE.

A good jobbing demand has been noted for rice, and prices are steady all round.

COFFEE.

There has been a quiet trade in coffee, a few lots of Santos, Rios and Maracaibos changing hands at prices quoted last week.

SPICES.

The firm tendency both on black and white pepper is fully maintained. Actual spot business is extremely light in all sorts of spices at present.

TEAS.

There has been rather more business in tea since last report, particularly in Ceylons and blacks, a feature in relation to the latter being the higher prices obtainable on outside markets than is possible in Canada. As a consequence, several good sized lots have been moved. Local inquiry for Ceylons has been good, and some good import orders have recently been placed fi this description of stock. Cables from Japa note more activity in the market, but the has been little doing in this kind of t locally for some weeks back.

GREEN FRUITS.

The main feature of the week in gre fruits has been the sale of the ss. Marnock cargo of 48,985 packages of oranges a lemons, which took place last Monda Lemons sold fairly well: Finest, $2.50 $3.25; choice, $2, and poor to fair, $1 $1.50 per box. Messina oranges were rath weak, half-boxes fetching 50c. to $1.60, a boxes, 75c. to $6.25. Sorrento orang were rather steadier than the former, at ; to $3.15 per box, while Palermos were l at 50c. to $1.30. All the leading Toront Ottawa, Hamilton and London firms h representatives present, and buyers we present also from Boston, New York, C cago, Baltimore and Philadelphia. Abo 50 per cent of the offerings went across t line, the remainder being distributed Canada. Large receipts of United Sta berries are on the way here, several c loads being expected before the close of t week, and fruit is expected to rule che Bananas, pineapples, etc., remain about t same.

COUNTRY PRODUCE.

EGGS—There was no material change the situation of the egg market. The mand continues good and trade is acti with prices steady at 11 to 11¼c. for choi and at 9½ to 10c. for No. 2 per d Receipts were 1,377 cases.

MAPLE PRODUCT—A fairly active tra was done in maple product, and pri rule firm. We quote as follows: Syr in wood, 5¾ to 6c. per lb., and 65 to 70c. per tin. Sugar sold at 7¾ to per lb.

HONEY—The market for honey was q and without any new feature to note. quote: White clover comb, in 1-lb. s tions, 8 to 9c.; dark, 6 to 7c.; wh extracted, 7 to 7½c., and dark, at 4 to

BEANS—The demand for beans is sl and the market is quiet. We quote: Cho hand-picked, 95c. to $1 per bushel; prim 85 to 90c.

PROVISIONS.

There was a fair local demand for smok meats, and considerable business is repor in lard for export account. Pork rema quiet and prices for all lines are steady. quote: Heavy Canadian short cut m pork, $16; short cut back, $15.50; selec heavy short cut boneless mess, $16.50, a heavy long cut mess, $15 per barr pure Canadian lard, in pails, 7 to 7½ per lb., and compound refined at 5½ 5¾c. per lb. Hams, 10 to 12c., a bacon, 10½ to 11c. per lb.

Commercial Traveller: Anything in Coffees this trip?
Merchant: Sorry, old man; but I have just written S. H. Ewing & Sons, and cannot buy until I hear from them.

We are offering good values in . . . .

Rio, Santos, Maracaibo, Java and Jamaica **COFFEES**

and are always pleased to send Prices and Samples on Application.

S. H. EWING & SONS
MONTREAL.

FLOUR, GRAIN, ETC.

GRAIN—There was an improved demand for all lines of grain from foreign buyers, but the volume of business transacted was not large as bids were too low in many cases for holders here to accept. Business on spot was quiet and the tone of the market for oats weak, prices showing another decline of ½c. per bushel. Sales early in the day were made at 36⅛ to 36¼c., but at the close of the market holders would have accepted of bids of 36c. afloat. A sale of 5,000 bushels of buckwheat was made at 61 to 61½c. There was a stronger feeling in the market for Manitoba wheat, in sympathy with the advance at American centres, and sales of No. 1 hard were made at 70½ and 71c., prompt delivery afloat Fort William.

FLOUR—There was no important change in the situation of the flour market. There was some demand from foreign buyers for Manitoba grades, and a sale of 1,000 sacks was made for shipment to Glasgow. Locally, a fair business was done at steady prices. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4.10; strong bakers', $3.70.

MEAL—The demand for meal was limited, and the market is quiet. The feeling is easier, owing to the recent decline of 1¼c. in oats, but prices for meal up to the present show no change, rolled oats being still quoted at $3.80 to $3.90 per bbl.

FEED—An active trade continues to be done in feed, there being a good demand from both local and Ontario buyers at firm prices. We quote as follows: Ontario white wheat bran, in bulk, $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—In baled hay, business is active and prices firm. We quote: No. 1, $6.50 to $7; No. 2 extra, $5.50 to $6; clover and clover mixture, $4.50 to $5 per ton.

CHEESE AND BUTTER.

CHEESE—The cheese market ruled steady with nothing striking to report. At the wharf Monday morning 300 cheese were offered from the sections down the river and sold at a range of 9 to 9¼c. On spot, good to fine cheese is quotable at 9½ to 9⅝c. The cable was unchanged.

BUTTER—Butter was rather steadier in its tendency, the local inquiry being fair for good to choice creamery at 16¼ to 16½c. But the supply of this description is limited and prices range down below 16c. Exporters complain that they cannot afford to pay over 15½c.

MONTREAL NOTES.

According to cables the first steamers from Japan have 1,000 packages of new crop tea, 700 being for Canada and the balance for the United States.

Barbadoes molasses continues firm at the advance noted last week.

The ss. Bellona's cargo of green fruit, the final lot, will be sold on Friday afternoon.

Settlements of tea up to the beginning of last week in Japan were 12,000 piculs, against 12,700 for the same period last year.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., May 18, 1899.

THE past week has been a quiet one, somewhat relieved by the landing of two large cargoes of Porto Rico molasses, which were largely shipped to outside dealers by the importers direct from the wharf. There is little of particular interest, values showing little change. In teas, values are a little easier, but, after the sharp advance, this is only to be expected. The nearness of the new offering also affects the market. Our merchants are particularly well pleased with the past year's business. In chemicals, prices are rather higher, chiefly because of higher freight. The direct steamers are not now coming here. Cream of tartar is a light stock and some quite low figures are heard, but, on the whole, the market is steady.

American Sugars.

Absolute Purity
Test 100% Sugar

Get quotations on car lots, freight paid.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

OIL—Business is quiet. This is the season of demand in paint oils, but dealers have been disappointed in getting stocks, and are behind with orders. Prices are very firm, and demand is good. Season of big sales in lubricating oil is over. Prices ruled low and sales were large. Burning oil has good sale for the season. Prices are unchanged. The prospects are for active competition. The Sun Oil Co. have secured a site for their warehouse and have promised to sell at lower prices than are now ruling. They will bring their oil here in tank steamers.

SALT — For the season, stocks are very light in Liverpool coarse. While imports during the winter and spring were large the salt went quickly into consumption. Prices tend higher. In rock salt, some fair shipments have been received, but they were to fill special orders, general demand being very quiet. Factory-filled has an even sale at unchanged prices. Canadian moves freely. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is a good demand. Some 300 cases of tomatoes have been sold here by Montreal holders. This has at least prevented an advance, which holders here were hoping for. Some small quantity of corn was also sold here, but at full figures. In peas, prices show no change. Salmon have better inquiry. Stocks are not large. Gallon apples move freely at rather better figures. Peaches are firmer, but other fruits have light sale. Some American evaporated milk has been received. In canned meats, prices are firm, with improved sale. Deviled meats are quite low. Tongues, particularly ox tongues, are high. Deviled meat is one of the few lines in which the American packers are able to compete successfully with the Canadian.

GREEN FRUITS—In oranges and lemons dealers have been buying from Montreal from the cargoes lately arriving there. Prices are quite firm, particularly oranges. Bananas are also rather higher. They have a large sale. Pines move slowly at even figures. In rhubarb, the native now supplies the demand. Prices keep quite high, but will soon decline with increased receipts. In strawberries, importations are not large owing to light sale. In Californian oranges the market is about bare. Apples are about out of the market.

DRIED FRUITS—This is a quiet line. There is not one thing in the whole list which shows any life, and, with the increased receipts of small fruits, there is likely to be little change for the better. Raisins are dull. In evaporated peaches importation was light, but the price has almost cut off the demand. Currants move in a quiet way. Dates and figs are very quiet. Evaporated apples are light stock, but season of best demand is about over. Dried apples are quiet. In onions, prices are rather easier. There is a good sale. Peanuts are quoted higher. Demand is good.

SUGAR—Prices are rather higher, particularly for granulated. There is a good steady sale. There is very little foreign sugar on the market, except American. Some West Indian sugar has been received, but the demand is not active.

MOLASSES—This is the strong point in the grocery trade. Our market is quite well supplied. Receipts of Porto Rico up to date have been larger than usual, so that all demands have been well supplied, and this prevents excitement. Barbadoes is not a large stock, and dealers are not inclined to buy at the present high price at the Island.

PRODUCE—Butter is dull. Such Ontario butter as has been received has not given satisfaction as regards quality. Receipts of new butter have been quite large. Price is low and buyers backward and very particular about quality. Eggs keep easy, with fair receipts. In cheese, receipts of new are light; prices are firm. In old cheese, the market has been largely supplied from the cargo of the steamer from Portland that was wrecked off Yarmouth some time ago.

FISH—New dry cod have been received more freely, but stock is still very light, and though tending lower, prices show no change. Pollock are still scarce, and there are no pickled herring. There are still some pickled shad offered at easy figures. Smoked herring are easier. Fresh fish have chief attention. Gaspereaux keep a good price. There is a fair catch. Some 2,000 bbls. shore herring have been packed. A few shad are being taken. These are a fish for which there should be a better demand. Salmon are still scarce. We quote as follows: Large and medium dry cod, $4; small, $2.50; pickled shad, $3.50 to $5, as to quality; haddies, 5c. per lb.; smoked herring, 6 to 6½c.; smoked alewives, 90c. per 100; kippered herring, $1 per box; halibut, 6c. per lb.; fresh haddock and cod, 2½c.; gaspereaux, 60c. per 100; alewives 70c. per 100; boneless fish, 4 to 5c.; shad 15c.

PROVISIONS—In barrelled meats this is the quiet season. Beef is low. The warm weather is affecting the sale of smoked meats. Prices show no change. Lard is firmer, but supplies to hand were bougl very low.

FLOUR, FEED AND MEAL.—The quanti of flour brought to St. John and reshipped- at least, that is stored and reshipped- grows less each year. The low freight rat offered to outside points are the caus freight to many of the Nova Scotian poir being as low as to St. John. Values a easy, but there are signs pointing to high figures. In oatmeal, local prices are abo the same as millers are asking. Sale du Oats are high. Cornmeal is rather low and moves freely. Beans are dull, a selling out of store as low as they can landed. Feed is high, and even hay sho improved price, though still low. Peas a barley high. We quote as follows: Manito flour, $4.65 to $4.75; best Ontario, $3.90 $4; medium, $3.70 to $3.85; oatmeal, $4 $4.10; cornmeal, $2.20 to $2.25; mi dlings, $21 to $22; oats, 41 to 42c.; har picked beans, $1.10 to $1.15; prime, $1 $1.10; yellow-eye beans, $1.90 to $ split peas, $4.10 to $4.20; round, $3.25 $3.40; pot barley, $4.10 to $4.25; hay, to $7.50; timothy seed, American, $1. to $2; do., Canadian, $1.80 to $2.: mammoth clover, 7 to 7½c.: alsike, 7½ 8c.; red, 6¾ to 7½c.

ST. JOHN NOTES.

A new commission firm in the city Hopper & Fowler.

G. D. Steeves, general merchant, Hil boro, Albert County, N.B., has assigned

Dearborn & Co. have received a shipm of Strathroy boned chicken, turkey a duck.

T. S. Simms & Co. shipped 1,200 do brooms to the West Indies by the l steamer.

The hardware clerks are to have a h holiday on Saturdays during June, J and August.

Local cheese factories are just beginni operations. There will be quite a la output this season.

A. I. Teed & Co., St. Stephens, have ceived a cargo of Porto Rico molasses, first to arrive there this season.

J. Finley is in receipt of a shipment 100 cases of Paterson's worcester sau This is becoming a leading brand in market.

John Elmore, for many years with Collin & Co., has opened a store on G main street. Among other lines in whc sale groceries he is offering "Five Thistle and "Pure Cream" flour made by W. Meldrum.

Canned kippered herring and cann haddies continue to have more attention

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LONG ROLLED BACON

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

F. W. FEARMAN CO.
Limited
HAMILTON, ONT.

A labor-saver for users.
A money-maker for retailers.

SILVERINE

PROFITABLE
ATTRACTIVE
GUARANTEED

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

IF "You Don't Know Beans"
Try CLARK'S
with Tomato Sauce.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.
Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

Ask Your Wholesale House for

NORTHROP'S FIGS

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP, 9 Jarvis Street, TORONTO.

Good Will Soap

THE KIND THAT CLEANS.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

these Provinces, and this is warranted by the increased western demand. A new brand is on the market this spring and is very attractively put up. It is put up by McAfee & Loomer and is called "Unity" brand.

A number of Grand Manan fishmen have formed a company known as The Bay Verte Fish Curing Co., and at Fort Monckton, Westmoreland Co., are curing large quantities of herring. A large output of both smoked and pickled herring is expected. They expect to market them in the West Indies.

MANITOBA MARKETS.

WINNIPEG, May 15, 1899.

THERE has been very little change in the market since last writing. Business continues fair, and prices in most lines are maintained steadily.

BUTTER—Little, if any, Manitoba creamery has been offered for straight sale, most of it is being consigned to the B.C. branches of local houses. Prices, based on Eastern creamery, will be about 17 to 18c. factory. Dairy butter has dropped, as anticipated, about 2c. per lb. Separator-made bricks are worth about 18c.; fresh sweet rolls, in cloth, 13 to 15c. There is a complaint from the buyers that a good lot of medium dairy is offered for which there is absolutely no demand.

EGGS—Supply is good. Jobbers are buying at 10½c. and selling at 11½c.

CURED MEATS — The market has not changed since last week, but the feeling is firmer. A good deal of buying has been done this last week. One house purchased 4 cars of Canadian and 3 of American. We quote: Hams, smoked, 11c.; bellies, do., 11½c.; backs, do., 11c.; shoulders, do., 8½c.; dry salt, long clear, 8c.; extra short clear, 7¼c.; backs, 9c.; shoulders, 8¼c.

CEREALS—Are without change as to price or state of market.

RICE—Indian rice is a little cheaper, but the difference is so small as practically to leave the price here unchanged.

DRIED FRUITS—Raisins, Valencia, are higher and very firm. Layer, $2; fancy off-stalk, $1.80; Californian muscatels are unchanged, but the market is very firm.

MAPLE SYRUP—A fairly large stock has arrived from Quebec and the Eastern Townships. The price asked is from $1.10 to $1.20 per gal.

EVAPORATED FRUITS — Apples are still scarce. Dried apples show a very slight easement in price, but figures are still too high for much business to be done.

GREEN FRUIT—Market is well supplied. One house received 1,000 boxes of choice Messina lemons yesterday. These goods are November cut. The prices asked are $3 and $3.50 according to size. Oranges have gone up 50c. in southern and 25c. in this market, and a further rise will probably go into effect early next week on account of icing charges; we quote $4.25 to $4.50, according to quality. Bananas have been somewhat scarce in this market for the past week, but new stock of Port Limons arrived to-day, which are quoted at $2.50 to $2.75 per bunch, according to quality. Strawberries have dropped rapidly and are now $3.50 for 24 quarter-cases. Cherries are going slowly at $2.50 per 20-lb. boxes. Pie plant is arriving freely from Minnesota; the stock is fine and the price 2½c. per lb. Southern tomatoes have arrived and are quoted at $7 for the six-basket crate. New asparagus is in and selling at 60c. per doz.; the quality is choice. Egyptian onions are quoted at 3½c. per lb.

HINTS TO BUYERS.

PERKINS, INCE & CO. are in receipt, from Maracaibo, of a direct shipment of their "Crescent" brand Calcutta coffee.

"Aurora" Ceylon tea is having a ready sale with W. H. Gillard & Co.

Perkins, Ince & Co. have received their first early shipment of Patna rice.

Maconochie's marmalade, in 1-lb. glass, can be had at John Sloan & Co.'s.

The Eby, Blain Co., Limited, quote Sultana raisins—scarce goods—at close prices.

T. Kinnear & Co. have received shipments of Lazenby's and Batger's table jellies.

John Sloan & Co. are in receipt of a lot of "Royal" salad dressing in pints and ½-pints.

Just to hand with W. H. Gillard & Co. a large shipment of Gillard's new pickle and new sauce.

"Maple Leaf" pressed figs, in 1-lb. blocks, are in stock with The Eby, Blain Co., Limited.

W. H. Gillard & Co. have still left some of their fig jam, put up in 7-lb. pails, six pails to a crate.

A shipment of fine Formosa Oolong has been passed into stock by the The Eby, Blain Co., Limited.

Fine values in black teas, at prices ranging from 14c. upwards, are offered by The Eby, Blain Co., Limited.

Iron clad egg boxes are for sale by Lucas, Steele & Bristol. Retail grocers claim they pay for themselves in no time.

The Dawson Commission Co., Limited, received four cars of strawberries from the Southern States on Saturday and Monday.

Lucas, Steele & Bristol are offering T. & P. "Queen Quality" pickles, square and octagon; also their "Blue Label" catsup and tomato relish.

"We hold a large stock of Valencia raisins, fine off-stalk, selected and layer, at standard packs, and our prices are at the lowest notch," say The Eby, Blain Co., Limited.

"Yes," say Lucas, Steele & Bristol, "we stick to what we say, viz.: That in spite of advance in Indian and Ceylon teas we are giving the same value in 'Circle' tea we did last year."

This week's special offerings in canned goods by The Eby, Blain Co., Limited include gallon apples, French red kidney beans, golden wax beans, gooseberries, damson and lombard plums, red cherries and Bartlett pears.

"'Salada' Ceylon tea is sold to grocers on exactly the same conditions as it is sold by them to the public, viz., bring or send it back in whole or part, and money will be refunded in full should it not prove better value than any tea hitherto used," write the company.

A GOOD MACHINE.

The fruit cleaner which Walter Northrop, Toronto, invented and patented in Canada and the United States, has proven a big success. Sixty-six of them have been sold in the United States in less than three months, some of them going as far east as New York; others as far west as San Francisco.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

CREST BRAND
BAKING-POWDER
TRADE MARK
COFFEE, EXTRACTS
MUSTARDS, AND SPICES
BEARING THIS TRADE MARK
ARE GUARANTEED

Refrigerators

This cut represents No. 13.

BUY the EUREKA
it is the best.
WHY?
1st. Because it built on scientific principles, having insulated walls it is easy on Ice.
2nd. Because the system of circulation of is perfect.
3rd. Because it is well built.
Further information can be obtained in catalogue which is free.
Address,
Eureka Refrigerator Co.
54 Noble St., Toronto

Pure Gold Coffees

The best assorted and largest stock of green Coffees in Canada, including

Javas, 4 KINDS. **East Indias** 4 GRADES.
Mochas, Maracaibos
Jamaicas, Grenadas
Santos, Ceylons
and Mexicans

Samples and quotations free on application.

"Be wise in your day and generation."

Building Business

SELLING "STERLING" BRAND PICKLES

The grocer who is wise in the present day will see that he keeps in stock only reliable goods. It is this kind of policy that brings business for the present and for the future.

In selecting his pickle stock the wise grocer will see that he has a good assortment of "Sterling" brand pickles—Canada's choicest pickle—made of best selected vegetables by experienced pickle manufacturers.

T. A. LYTLE & CO.
124-128 Richmond St. W., TORONTO, CAN.

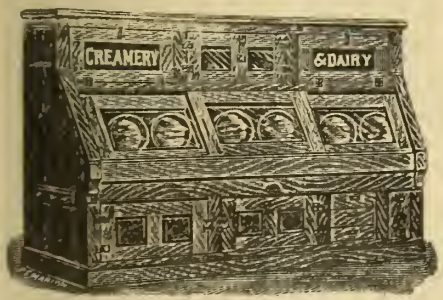
COFFEE

RIO
SANTOS
MARACAIBO
JAVAS
MOCHAS
MEXICANS
CARACCAS
EAST INDIAS, Etc., Etc.

Choice selections always in stock at lowest prices.

WARREN BROS. & CO.
TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past.

BEST TEA. BEST PROFIT.
MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS
Wholesale Grocers,
BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.
TORONTO.

Cocoas
Coffees
Spices

Manufactured **under** the supervision of special experts for each department, **with** the latest improved up-to-date machinery, **from** the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, **protected** by our standing guarantee. **Returning** profit and satisfaction to the dealer, and **dispensing** health, strength, and happiness to the consumer.

Todhunter, Mitchell & Co.
Manufacturers
TORONTO.

Blue Label Tomato ..Ketchup

rids digestion of all ills, appetite of fickleness. Prepared with skill from finest red ripe tomatoes, seasoned to a turn, put up in bottles made pure by sterilizing.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

EXTENDED INSURANCE.

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HEAD OFFICE--TORONTO.

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Rates and full information sent on application to the Head Office, T ronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Direct

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The North American Chemical Co. Limited

GODERICH, ONT.

CURRENT MARKET QUOTATIONS

May 18, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb			10	12	15	17		
" " pound prints			11	13	17	18		
" " tubs, best			12	13	15	17		
" " tubs, second grade			9	10	12	14		
Creamery, tubs and boxes	17½	18	16	17	18	19		
" prints and squares			17	18½	19	20		
Cheese		11	9½	11½	9½	10		

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons		2 25	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's			1 40	1 70	1 50	1 80		
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	85	90	80	85	90	95		90
Corn, 2's	95	1 00	95	1 00	85	95		
Cherries, red, pitted, 2's			1 80	1 85	2 30	2 40	1 75	1 90
" white, "			1 75	1 80				
Peas, 2's	80	85	70	80	80	90		90
" sifted			85	1 00	1 10	1 15		1 00
" extra sifted			1 00	1 25	1 20	1 25		1 15
Pears, Bartlett, 2's		1 45	1 25	1 50	1 65	1 75		1 15
" " 3's		1 45	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60		5 00
Peaches, 2's		1 60	1 50	1 75	1 75	1 80		1 60
" 3's		2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's		1 25	1 10	1 25	1 30	1 60		1 40
" Lombard			1 00	1 10	1 30	1 50		1 40
" Damson, blue				1 00	1 10	1 30		
Pumpkins, 3's			65	75	90	1 00		1 00
" gallon			2 10	2 25	2 10	2 25		
Raspberries, 2's			1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75		1 70
Succotash, 2's	1 10	1 15		1 15	1 10	1 15		
Tomatoes, 3's	90	95	80	90	95	1 00		1 10
Lobster, talls	2 50	2 95		2 50	2 50	2 60		
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30		
" ½-lb. flats			1 65	1 85				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35		
" " Horseshoe			1 50	1 60		1 60		
" " Clover talls			1 55	1 60				
" " Leaf flats				1 60	1 15	1 25		
" Cohoes	1 05	1 15	1 10	1 15	1 00	1 10	95	1 12
Sardines, Albert, ¼'s		12	12½	13	14	15		
" " ½'s	20	21	20	21	20	21		
" Sportsmen, ¼'s		12½		12½		12		
" " ½'s		20		21	20	21		
" key opener, ¼'s	10	11	10½	11	16	18		
" " ½'s		18	18½	23	10	11		
" other brands			16	17	16	17		
" P. & C., ¼'s			23	25	23	25		
" " ½'s			33	36	33	36		
" American, ¼'s			4	4½	4	5		
" " ½'s			9	11	10	11		
" Mustard, ¼ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00		
Haddies			1 00	1 15	1 00	1 10		
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Messina, 420's large	$2 50	$3 50	$	$	$3 50	$4 00	$	$
" California Navels			3 75	4 00	4 00	4 25		
" Cal. Med. Sweets			3 25	3 75				
Lemons, Messina, new, p. box	1 50	2 50	2 25	3 25	2 10	3 50		
Bananas, per bunch	1 25	2 00	1 50	2 00	2 00	2 25		
Apples, per bbl	3 50	5 00	2 50	5 50	3 00	5 00		
Cranberries, per bbl					9 00	10 00		
Sweet Potatoes, bbl.				4 00				
Almeria Grapes, per keg					6 00	7 00		
Egyptian Onions, about 100 lb.			2 00	2 25	2 00	2 25		
Bermuda Onions			2 00	2 25	2 00	2 25		
Cocoanuts, per 100	3 25	3 50		4 00		3 50		
Strawberries, per quart			9	12				
Pineapples, each	9	16	8	13	15	18		

SUGAR

Granulated (St. Lawrence, Redpath)	$4 60	$4 65		$4 78	4½	4⅝	5⅛	5¼
Granulated, Acadia		4 60		4 73		4½		
Paris lump, bbls. and 100-lb. bxs		5 70		5 88	5¾	6		
" in 50-lb. boxes		5 80		5 98				
Extra Ground Icing, bbls		5 30		5 65				7
Powdered, bbls		5 15	5 12½	5 55	5¾	6		6¾
Phœnix		4 50		4 58				
Cream		4 50		4 58				
Extra bright		4 45		4 48	3¾	3⅞	4½	4⅝
Bright coffee		4 35		4 38	3⅜	3⅜		
No. 3 yellow		4 15		4 28	3⅛	3¼		
No. 2 yellow		4 05		4 18				
Trinidad		3⅛						

HARDWARE, PAINTS AND OILS

Wire nails, base		2 55		2 55				
Cut nails, base		2 05		2 05				
Barbed wire, per 100 lb		3 00		3 00				
Smooth Steel Wire (oiled and annealed, etc.), base		2 50		2 50				
White lead, No. 1		5 50		5 62½				
Linseed oil, raw		49		52				
" boiled		52		55				
Turpentine		65		65				

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark		1¾						
Medium		2	30	32			3	3½
Bright		2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb				2½				
" " ½-bbls. "				2⅝				
" " kegs "				2¾				
" " 3 gal. pails, each				1 20				
" " 2 gal. " "				90				
Honey				40				
" 25-lb. pails		90		1 00				
" 38-lb. pails		1 20		1 40				
Molasses—								
New Orleans			26	45	28	35	35	45
Barbadoes, old		35			29	31	48	50
Porto Rico			38	42	32	34		40
Antigua					25	28		
St. Croix					27	28		

CANNED MEATS

Comp. corn beef, 1-lb. cans		$1 50	$1 35	$1 60	$1 30	$1 50	$	$1 75
" " 2-lb. cans		2 65	2 40	2 60	2 40	2 75		3 00
" " 4-lb. cans								
" " 6-lb. cans		8 25		8 00	8 75	9 25		
" " 14-lb. cans		18 00		18 00	20 00	21 00		
Minced callops, 2-lb. can		2 60		2 60	2 75	2 80		
Lunch tongue, 1-lb. can		3 30	2 90	3 25	2 75	3 00		3 00
" " 2-lb. can		6 70	6 75	7 00	5 80	6 00		6 50
English brawn, 2-lb. can		2 40	2 50	2 80	2 75	2 80		2 75
Camp sausage, 1-lb. can				2 50	2 50			
" " 2-lb. can				4 00	4 00			
Soups, assorted, 1-lb. can				1 50	1 40	1 50		
" " 2-lb. can				2 20	2 25	2 30		
Soups and Boull., 2-lb. can				1 80	1 75	1 80		
" " 6-lb. can				4 50	4 25	4 50		
Sliced smoked beef, ½'s		1 70	1 65	1 70		2 00		
" " " 1's		2 50	2 80	2 95		3 25		

CANDIED PEELS

Lemon, per lb			10½	12				
Orange, "				12½				
Citron, "			17	19				

COUNTRY PRODUCE

Eggs, new laid	12½	13½	11	11½	8½	9		15
Maple syrup, per imp. gal			1 00	1 10				
Maple sugar, per lb				9				
Honey, comb, per doz			80	1 35	1 50	1 75		
" light color, 60-lb tins	8	9	6	6½	7	8		
" " 5 and 10-lb. tins				7	8	10		
" buckwheat	6½	7	3	4	5	6		

FRUITS

Foreign—								
Currants, Provincials, bbls		4⅛	4¼	4¾	4½	5	7	7¼
" " ½-bbls		4¼			6	7	7	7¼
" Filiatras, bbls		4¼	4½	4¾	5¾	6¼	7¼	7½
" " ½-bbls		4⅜	4½	4¾	5	6	7½	8
" " cases		4½	4½	4¾	6½	7		
" " ½-cases		4¾	4¾	5	5½	6		
" Patras, bbls					6	7		
" " ½-bbls					6	7		
" " cases			5	6	7	7¼		
" " ½-cases		5½	5¼	6	5¾	6		
Vostizzas, cases	5½	6½	6½	7	7	8	7½	8
Dates, boxes	5¼	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb			18	20	14	16		
" 28-lb. boxes, "				28				
" Mats, per lb			3½	3¾				
" Naturals, per lb			8	8½				
" Naturals, boxes				12				
Prunes, California, 40's			10	11	10	12		
" " 50's			8½	9¼	8½	9		
" " 60's		8	8	8½	8	8½		
" " 70's		7½	7½	7¾	7½	8		
" " 80's		7	6¾	7	7	7½		
" " 90's		6	6	6½	6½	7	6¼	6½
" Bosnia, B				7				
" " C				6½				
" " D								
" " U				6				
Raisins, Valencia, off stalk		4½			5	6	1 70	1 90
" Fine off stalk		4½	4¾	5	5	5¼		
" Selected		5¾		6	6	7		
" Layers		5¾		6½	5¾	6	8	8½
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown		6¾	7	7½	7	7¾	7	7½
" " 4-crown		7¾	7¾	8	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6		7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes					16	18		
Peaches				16½				

PROVISIONS

Dry Salted Meats—								
Long clear bacon				7				9¼
Smoked Meats—								
Breakfast bacon	10½	11	10¼	11			11¼	12
Rolls		9	8	8¼	9½	10		10½
Hams	10½	12	10	10½	10½	12		11½
Shoulder hams		10	7½	8	8	9		9½
Backs			10½	11			9¾	10
	All meats out of pickle 1c. less							
Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	13 50	14 00	16 00	17 00
" short cut			15 00	15 50	14 75	15 50	16 50	17 50
Clear shoulder mess			12 00	12 50	13 00	13 50		
Plate beef				11 00	12 00	13 00		
Lard, tierces, per lb		6½		6¾	6½	6¾	9	9½
Tubs	6¾	7		7	6¾	7		
Pails				7¼	7	7¼		9
Compound, Palls	5	5½	5½	6	6½	7		7
Shortening, in 60-lb. tubs			7¼	7½		7¼		

Lily White Gloss Starch

is a standard quality.

IT LEADS IN

STRENGTH, COLOR and FINISH.

1-lb. Fancy Packages
6-lb. Tin Canisters
6-lb. Toy Trunks

The Brantford Starch Co., Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	21	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5⅛	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3½	4	5	6	.....	4
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	11	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	21	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	.....	.....
" " whole	19	25	10	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manito and B.	
Canadian	.....	12	.....	13½	15½	16½	....	
Sarnia water white	12	13	.....	15	16½	17½	.....	
Carbon safety	.....	17	.....	....	.....	.....	.....	
American water white	17	17½	.....	16½	18	18½	.....	
Pratt's Astral, in bulk	18	19	.....	19	.....	.....	.....	

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	....	
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	
Indian—Darjeelings	35	55	35	55	30	50	.....	
Assam Pekoes	20	40	20	40	18	40	.....	
Pekoe Souchong	18	25	18	25	17	24	.....	
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	
Pekoes	20	30	20	30	20	30	.....	
Pekoe Souchong	17½	40	17	35	17	35	.....	
China Greens—								
Gunpowder—Cases, extra first	42	50	42	50	.....	.....	.....	
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	
Half-chests, seconds	17	19	17	19	.....	.....	.....	
" thirds	15	17	15	17	.....	.....	.....	
" comunon	13	14	13	14	.....	.....	.....	
Pingsueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	
" seconds	16	19	16	19	.....	.....	.....	
Half-boxes, firsts	28	32	28	32	.....	.....	.....	
" seconds	16	19	16	19	.....	.....	.....	
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	
Choice	32	36	32	36	.....	.....	.....	
Finest	28	30	28	30	.....	.....	.....	
Fine	25	27	25	27	.....	.....	.....	
Good Medium	22	24	22	24	.....	.....	.....	
Medium	10	20	19	20	.....	.....	.....	
Good common	16	18	16	18	.....	.....	.....	
Common	13	15	13½	15	.....	.....	.....	
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	
" " Oolong	14	15	14	15	.....	.....	.....	
" " Gunpowder	16	19	16	19	.....	.....	.....	
" " Siftings	7½	11	7½	11	.....	.....	.....	

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	
" " 3-hoop	.....	.....	....	1 70	.....	1 70	.....	
" half grained	.....	.....	.....	1 40	.....	1 40	.....	
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	
" " 1	.....	.....	.....	7 00	.....	7 00	.....	
" " 2	.....	.....	.....	6 00	.....	6 00	.....	
" " 3	.....	.....	....	5 00	.....	5 00	.....	

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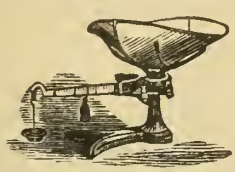
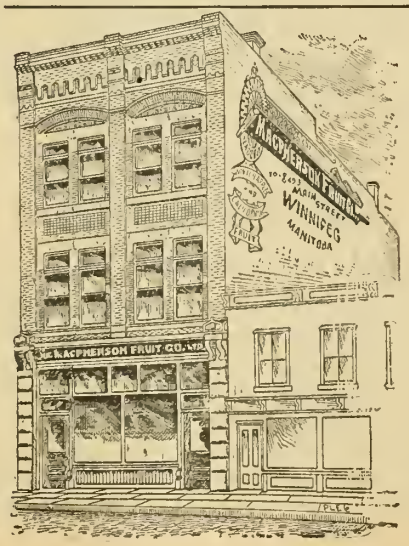
Will do well to correspond with me.
E. NICHOLSON
124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

B. C. First, last and all the time.
Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.
F. R. STEWART & CO.
Vancouver, B.C.
Branches: **Victoria and Nelson.**
Canadian Agents for "**HONDI**" Pure Ceylon Tea.

GROCERS, MAKE MONEY!
BE UP-TO-DATE
WILSON'S MONEY WEIGHT SCALES

Show you in figures the weight of the purchase, also the price and the amount paid.
Handsomely Finished. AGATE BEARINGS
Send for Catalogue
C. WILSON & SON
69 Esplanade St. E., TORONTO, ONT.

THE MANITOBA
Produce & Commission Co.
147 Bannatyne Street East Limited
P.O. Box 1012. **WINNIPEG, MANITOBA.**
WHOLESALE DEALERS IN
Butter, Eggs, Cheese, Poultry, Fruits,
Honey, Cider, Lard, and all kinds of Cured Meats.
PICKLED, DRY AND SMOKED FISH.
Consignments and Correspondence Solicited.
BRANCHES AT: Vancouver, Victoria, Nelson, Rossland, B.C.

Boeckhs' Brushes Brooms
You are perfectly safe in handling these goods as we guarantee every **BRUSH** and **RROOM** we manufacture. An experience of 43 years successful business enables us to give you the "**BEST**" possible value for the money. We take advantage of the lowest markets, buying, however, only the **BEST** quality of Bristles and Corn, and give our customers the benefit of our experience. Write for fully illustrated Catalogue—it's free.
Boeckh Bros. & Company
80 York Street, **Toronto.**



LEMONS
Our Mr. Macpherson was the heaviest buyer West of Toronto at the sales in Montreal last week.
We can give you bargains, send us your orders. If you are not already a customer drop us a card for our price lists.
The Macpherson Fruit Co.
WINNIPEG, MAN.

"DON'T PAY FREIGHT ON WATER"

The Purest, Best, Healthiest, and Most Economical

VINEGAR is

CONCENTRATED GRAPE WINE VINEGAR

Imported from Rhine District, Germany.

Saves you money on freight, no bother returning empties, etc. Ready in few minutes. Every grocer who once uses it finds it superior to anything offered. Tried and proved satisfactory by thousands of grocers. Write for sample and price.

For sale by all wholesalers or

WM. H. SEYLER & CO.
Room 100 Board of Trade TORONTO.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son
Wholesale Fruit and Commission Merchants GUELPH, ONT.

SALMON CANNERS' DIFFICULTY.

A Vancouver despatch of May 14, says: A new phase in the salmon canning operations has just cropped up. Every indication points to the run of sockeye being large, but if it is, canners will be unable to cope with it, as they are exceedingly short of tinplate. Not a single box of tinplate can be bought on the Pacific Coast. Across the line it has been very scarce, and as stocks were fairly large here they have been drawn upon with the result that the market is now depleted. Puget Sound took most of the material, and operations there this year will be on a gigantic scale. Quite recently 3,000 boxes of tinplate were shipped south. Local canners are practically relying on the cans left over from the poor season of last year. Their stocks are not large. The uncertainty as to regulations was the cause of the canners not making preparations until long after the usual period.

VISIT FROM A PICKLEMAN.

Mr. J. D. Graves, of The H. J. Heinz Co., pickle manufacturers, Pittsburg, is in Canada this week in the interest of his firm, and has visited Toronto, Montreal, Hamilton, etc. The Heinz Co. is considering the advisability of starting a station at Montreal, as well as continuing those opened at Toronto and Hamilton, for salting down Canadian vegetables for pickling purposes.

CANNED GOODS BY WEIGHT.

In the House of Commons on Tuesday, Mr. Ellis gave notice of an Act to amend the Act respecting canned goods. The object of the amendment is to restore the provision placed in the Act in 1884 and repealed the following year, requiring all packages to have legally marked on them the weight of their contents, and imposing a fine and confiscation for non-compliance with the Act, which is to come into force next year.

GROCERS DISCUSS ROADS.

At a special meeting of The Hamilton Retail Grocers' Association, a resolution was passed approving of the expenditure of $150,000 on the streets of that city, as proposed by the city council. They recommend that no asphalt pavement be made, because it is dangerous to horses, as well as costly to make and to keep clean. Their opinion, as expressed in the closing paragraph of the resolution, is "that stone will make the best, cheapest, safest and most durable pavement, and will be more easily keep damp, as street-watering will not injure stone as much as many other materials used. Having all the stone necessary at hand, if utilized, it will give employment to a large number of the laboring class. We will get, thereby, miles of good roadways throughout the city, which will be easily repaired and always reliable"

CATALOGUES, BOOKLETS, ETC.

A. P. Tippet & Co. have issued in hanger form a reproduction of their famous "Maypole" soap poster, with the female figure holding in its outstretched hands a strip of material in red, white and blue. The hanger is handsome and attractive.

IMPROVED COFFEE MILLS.

Chase & Sanborn, St. Francois Xavier street, Montreal, are just completing improvements which will double the capacity of their coffee mills at Montreal. On Saturday morning, May 13, the street was blocked for over an hour while the enormous new flywheel was being unloaded from a G.T.R. float.

THE DROUGHT IN CEYLON.

Before quitting Ceylon the other day, Mr J. N. Christie expressed the opinion that the late drought would not prove to have seriously affected the tea output for the present year, but said it was early in the year to form an opinion. Three months had passed in which the flush had not been very heavy, and he did not think the output would exceed the estimate, although he would not say it would be less. He had visited the estates in which he was interested, and was very pleased with the condition in which he found them, which was more satisfactory than he had expected taking into consideration the drought.—Planting Opinion, Madras.

BUSINESS BEFORE PLEASURE.

Fussy Man (hurrying into newspaper office)—I've lost my spectacles somewhere and I want to advertise for them, but I can't see to write without them, you know.

Advertising Clerk (likely to be business manager some day)—I will write that ad for you, sir. Any marks on them?

Fussy Man—Yes, yes. Gold-rimmed lenses different focus, and letters L.Q.C. on inside. Insert it three times.

Advertising Clerk—Yes, sir. Five dollars please.

Fussy Man—Here it is.

Advertising Clerk—Thanks. It gives me sir, great pleasure, very great pleasure, to inform you, sir, that your spectacles are on the top of your head.

Fussy Man—My stars! So they are. Why didn't you say so before?

Advertising Clerk — Business before pleasure, you know.—New York Weekly

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

OWL NO. 100.

I am alive and well, **AND DON'T YOU FORGET IT.**
I am in the ring and the leader, as usual.

This **OWL No. 100** is our pride and we stake our reputation on it. It will be finer this year tha last, and lower in price if the market warrants it, but it will always be without an equal.

We have taken and are still taking orders for new crop. If you have not had the **OWL No. 10** before this, give us a trial order. You will find that—

It has delicacy of flavor,
It has strength,
It has all the qualities to bring trade and keep it.

Jobbers, Attention!

1,000 Boxes of low-grade Gunpowder and Young Hysons bought at rig prices. We can also give you a bargain in low grade Packling Congous boxes. Ask for samples and prices.

L. CHAPUT, FILS & CIE., MONTREAL.

PROVISION-SHOP "BOLTERS."

"I have been robbed more than a dozen times since last August, and I shall have to obtain one of those doors such as jewelers have, so that I can, from behind the counter, and with one movement of the hand, lock the front door at any time."

In these words a man who, in the vicinity of all manner of large warehouses and works, keeps a provision-shop that supplies hundreds of men with little necessaries began his tale, and he continued :

"There is a regular gang which robs men like myself, and it has worked with astonishing success in London during the past few months. At the noon dinner-time and at tea-time, I am handing out provisions as I can to mechanics, warehousemen and so on. Just when the rush is over, a man, most artfully got up to resemble a workman who has just knocked off and has come to buy food for himself and mates, comes in and orders about 2s. worth of food—bacon, cheese, bread and the like—and the lot being put in a basket he brings. 'That will be how much?' he asks, handling some money. I tell him the sum, and then his eye suddenly lights on some article at the back of the shop, and he says : 'Oh, I've forgotten ; hand over two of those.' I turn to do as bidden, and then the fellow is out of the shop like the wind.

"It is done so quickly and artfully that, as I tell you, every man in my line in London has been robbed over and over again in this way. One man not far from Fleet street was robbed twice in one day in this manner, and there is said to be a boast at a certain low lodging-house to the effect that a little knot of its inmates have had a free meal every day for weeks through successful provision-shop 'bolting.'"

TRADE CHAT.

All the merchants of Acton, Ont., but one or two have started closing at six, except on Saturday.

Macleod, Man., boasts a Chinese grocer, who, in spite of racial prejudice, seems to be able to make a living.

The Woodstock Dispatch estimates that the Carleton county creamery, which is situated near that town, will pay out $40,000 for butter fat and $6,000 for wages this summer.

A Hamilton despatch states that the promoters of the new company organized to fight the vinegar trust, who are representatives of wholesale grocery houses in Hamilton, Toronto, and London, intend manufacturing pickles as well as vinegar. It is stated the company will rent one of the premises formerly occupied by one of the firms in the trust.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

CAPITAL CITY BUSINESS COLLEGE.
A. M. Grimes, M.A., Principal.
Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4 00. White's Phonography, per month. $8.00. Telegraphy, per month, $8 00. Bookkeeping and Business Practice, per course, $35,00. Bookkeeping and Business Practice, per month $5.00. Penmanship, per month. $3.00. Night School, per month, $3.00. Private Lessons, each, $1.00. Address. A. M. GRIMES, Principal, Cor Bank and Sparks Sts., Ottawa

THE SIRDAR'S REGISTERED

MOCHA
Makes the most delicious cup of coffee obtainable.
Any Person selling or putting up Imitations lay themselves open to Prosecution.
For Sale in 1 and 2 lb. tins by all Wholesale Grocers.
ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

ARE YOU A BUYER of
Hardware, Metals, Paints, Oils, etc. ?
Send us Post Card, and a copy of the latest issue of HARDWARE AND METAL, the leading authority on these trades, will be sent to you free by next mail. Address :
The MacLEAN PUBLISHING CO., Limited
Board of Trade, MONTREAL.
26 Front St. West, TORONTO.
109 Fleet St., E.C., LONDON, ENG.

BUY
Star Brand
COTTON CLOTHES LINES
— AND —
COTTON TWINE
Cotton Lines are as cheap as Sisal or Manila and much better.
For sale by all Wholesale Dealers
See that you get them.

DWIGHT'S

SUPER-CARB SODA

Cow Brand Baking Soda
is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.
GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.
JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

(Size 14½ x 12 inches.)

THE DRESDEN CLOCK Gold Finished
This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.
ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.

GATHERED IN TORONTO RETAIL CIRCLES.

Private Brand Canned Goods.

I see one of the large departmentals of Toronto city has begun to make a feature of canned goods and jams put up under its own private label. Tomatoes, corn, peas, cherries, strawberries, pears and peaches are included in their list of canned goods. Strawberry, black currant and red currant are the jams they show. The departmental in question has for some time been selling a private brand of hams and bacon, and is also handling a package tea of the same brand. The idea of private brands is not a new one in the city, as I have made mention of retailers who adopted the idea last fall. It has been found a good one, though, and is likely to become a feature of grocery retailing in the near future, especially with firms with sufficient capital to buy their canned goods in large quantities. What effect it will have on the smaller concerns is hard to estimate.

Closing Early.

Notwithstanding the fact that some College street grocers have returned to the old system of late hours, the early-closing movement is progressing. The latest converts to the movement are some of the Yonge street grocers, who have notices up that on June 1 their stores will close at 7 o'clock, except Saturday evening. As most of the Queen street grocers, both east and west, are closing early, and those on Spadina avenue intend to commence on Monday next, and as these streets are the principal evening promenades of the city, the grocers on other streets cannot now give as a reason for not closing that the position of their stores is such that the passing throng brings them so much business in the evening that they cannot afford to close down. If the Yonge and Queen street merchants can afford to close down, I am truly sorry for the grocer on any other street that cannot. It would be a good idea on the part of the early-closing committee to supply those in sympathy with the movement with a good card reading: "We close at 7 (or 6, or 8 o'clock, as the case may be), so that our clerks and ourselves may enjoy the evening with you." Then, instead of leaving the windows dark and uninviting, the early-closer might make a good advertisement of his windows by dressing them and lighting them up, and placing the card where it would greet the passer-by. Another good card could be made to read: "We serve our customers so well in the daytime that we can close at 7 o'clock to take a rest. We need it and enjoy it." The public have a heart, and, though it is covered by a somewhat thick veiling of indifference, a straight manly appeal to them will not fail. Besides, what if your competitor does earn a dollar a week by keeping open till 9.30 o'clock? Those who have closed for years look upon the extra dollar as a will o'-the-wisp that they are glad they stopped chasing.

Campers' Supplies.

The demand for campers' and summer cottagers' supplies will soon be a factor in the grocery trade. Already, cottagers are moving to the Island and to the various beaches and resorts in proximity to the city. Nearly all these people are supplied with their groceries by one or another of less than a dozen grocers, who make this trade part of their regular summer business. To retain this trade, a grocer has to supply most of his customers with fresh meat and vegetables as well as groceries, so a good deal of time is lost buying these goods. Then, a vehicle has to be sent out for orders and for delivering, all of which means considerable expense. Yet, those grocers who are used to this trade consider it a profitable department, and have no intention of giving it up. One of them, at least, is looking farther, and is planning to get a slice of the trade of the "Americans" who spend their summer in the Muskoka district. The popularity of this district is steadily increasing in the United States, and, as this Toronto grocer thinks he can do as well in the way of supplying these visitors as can be done anywhere, he is thinking out the best way to reach them. Nearly every country town in Ontario (and, I suppose this is true of the other Provinces as well) boasts a summer resort of its own at some nearby lake or river. Some have two or three such resorts. All of these need supplies, and, in many cases, it would, I think, be a good investment for some grocer in the town to pay weekly or semi-weekly visits to these resorts with a supply of the provisions most in demand, or, better, to send a clerk on a bicycle to take orders, and deliver by rig the following day. The only question would be one of amount. If there was enough trade got it would pay; if not, it would be wasted effort. It is worth looking into, though. THE RAMBLER.

NEW FIRMS COMMENCING.

Thos. W. Lamb is starting as grocer, etc., in Montreal.

F. W. Read is opening a general store in Bobcaygeon, Ont.

James Clark has started as grocer and confectioner in Pakenham.

TOBACCO...

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co
Limited

THEY cost less and bri
LARGER RE
TURNS than a
other tobacco.

THEY SELL ALL DAY
EVERY DAY.

Something Good
Royal Oak ... } Smokin

Free Trade ...
Currency ..... } Chewin

EMPIRE TOBACC
CO., Limited

Granby, Qu

See Prices Current.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancouver, Victoria, St. John's. Nfld. Quebec.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. H. KNAPTON & CO., general merchants, Bedford, Que., are offering 55c. on the dollar.

Jas. Pelchat, general merchant, St. Joseph, Que., has assigned.

Wm. Quirk, merchant, Dryden, Ont., has assigned in trust to Donald H. Currie.

Thos. W. Gales, baker, Montreal, has assigned. His creditors meet on May 22.

Donald J. McCosh, grocer, etc., Lucan, Ont., has assigned to Alfred Robinson, London.

Alexander Anderson, merchant, Fort William, Ont., has assigned to Neil McDougall.

G. D. Steeves, general merchant, Hillsboro', N.B., has assigned, and is offering 40c. on the dollar.

J. M. Lachapelle, general merchant and blacksmith, St. Jovite, Que., has assigned to Bilodeau & Benaud.

PARTNERSHIPS FORMED AND DISSOLVED.

Trenwith & Graham, bakers and confectioners, Toronto, have dissolved.

Joseph and Wilfrid Gregoire have registered partnership under the style of Gregoire & Frere, grocers, St. Hyacinthe, Que.

John J Fynn and Roderick McDougall have registered copartners under the style of Fynn & McDougall, general merchants, Port Hood, N.S.

Thomas Kickham, general merchant, Souris, P. E. I., has admitted Charles McKinnon, under the style of Thomas Kickham & Co.

Edward D. Carter and Walter G. Robins have registered as proprietors of the business under the style of A. Booth & Co., fish dealers, Montreal.

Sophie Lapierre, widow of G. Fournier, and Guillaume Fournier, have registered as proprietors of Fournier, Guillaume & Cie, fruit dealers, St. Hyacinthe, Que.

Hudson & Hopper, commission produce dealers, St. John, N.B., have dissolved. Lemuel A. Hopper, who retires, has formed copartnership with W. A. Fowler, under the style of Hopper & Fowler, commission produce dealers, St. John.

SALES MADE AND PENDING.

The assets of Jos. Carbonneau, general merchant, Normandin, Que., are to be sold on May 20.

The assets of Adelard Tremblay, general merchant, Chicoutimi, Que., are to be sold on May 20.

CHANGES.

Charles Lalonde, grocer, Montreal, is giving up business.

The Sechelt Trading Co., produce dealers, etc., Sechelt and Vancouver, B.C., have sold their Vancouver business to The Vancouver Trading Co.

Hugh McGregor, grocer, Picton, Ont., has closed up.

Charles Harding, grocer, Birr, Ont., has sold out to Thomas Kestle.

W. R. Johnston, fruit dealer, Nelson, B.C., has removed to Greenwood.

C. Hollingshead, grocer, Woodbridge, Ont., has removed to Streetsville.

W. A. Clark, grocer, etc., Stouffville, Ont., has sold out to Peter Myers.

Frank Good, restauranter, Edmonton, N.W.T., has sold out to Wong Sing.

D. K. Weber, miller, Wellesley, Ont., has been succeeded by J. G. Reiner.

Neil Boyd, general merchant, Corbetton, Ont., has been succeeded by John A. Foster.

Forsythe, Anderson & Co., general merchants, Essex, Ont., have sold out to L. L. Barber.

Wm. Halliday, general merchant, etc., Pakenham, Ont., has sold out to J. R. Fluker.

Casselman Bros., grocers and liquor dealers, Montreal, are adding a butcher business.

The Cumberland Pork-Packing Co., Limited, Amherst, N.S., is applying for incorporation.

Seaney & Co., general merchants, Ymir, B.C., have removed to Nelson and opened a cigar store.

Sarah J. Graydon, general merchant, Mono Road Station, Ont., has been succeeded by J. T. Horsley.

Cordelia Lacroix, wife of P. Larose, has registered as proprietress of P. Larose & Co., grocers, Montreal.

Marcella Martinelli, wife of F. X. Peladeau, has registered as proprietress of F. X. Peladeau, grocer, etc., Ste. Cunegonde, Que.

The stock of the estate of Kenneth R. McKenzie, late general merchant, North Sydney, N.S., has been sold to Vooght Bros.

FIRES.

F. W. Fay, general merchant, Port Burwell, Ont., has been burned out.

Edward Taylor, tobacconist, etc., Chatham, Ont., has suffered damage by smoke and water.

Charles R. Dickie, general merchant, Muddy Creek, P.E.I., has been burned out; loss estimated at $3,000 ; no insurance.

DEATHS.

Zacharie Cardeau, general merchant, Acton, is dead.

W. B. Burgess, general merchant, Port Stanley, Ont., is dead.

John P. Mowatt, general merchant, etc., Campbellton, N.B., is dead.

SUGAR PRICES AND BOUNTIES.

In the course of an exhaustive paper o the sugar question read before the Roya Statistical Society, London, England, Mr George Martineau devoted the concludin section to the question of prices as affecte by bounties : In examining in detail th fluctuations during the low-priced period o the last fourteen years, he showed, firs that though prices had frequently been force down below the cost of production, suc violent reactions had resulted from thes times of artifical and exceptional depressio that, on the average, the price of sugar ha been above the cost of production durin that period ; and, secondly, that cane sug could, under natural conditions, be supplie at a price substantially lower than th average price of the last fourteen year Finally, in reference to the frequent asse tion that confectioners and other similar i dustries depended for their success on th maintenance of bounties, Mr. Martinea showed, by analyzing the table of the year consumption of the United Kingdom sin 1872, that the rate of increase of consum tion had been less during the low-pric years 1886-97 than it had been during t previous period, 1872-85. The conclusio to be drawn from the paper appeared to that production was stimulated by bountie that cane sugar can be produced cheap than beetroot ; that the frequent unnatu depressions in value caused by artificia stimulated over-production, though d astrous to producers, have on the avera conferred no exceptional benefit on co sumers ; that cane sugar can be profital produced and sold in this country at a pri materially lower than the average price the last fourteen years of alternate depr sions and reactions ; and that under free a open competition the world would cease be dependent on the vicissitudes of t European beetroot crop. —British Tra Journal.

TRADING STAMPS CONDEMNED

A meeting of the grocers of St. Joh N.B., was held on the 10th inst. Th were present : C. E. Macmichael, L. Hopper, Geo. W. Mullin, T. J. McPherso Geo. Colwell, O. B. Akerley, F. L. Pot Horace Hoyt, R. Stephenson, F. Williams, Ira B. Keirstead, James Dul R. A. Moffatt, A. D. Branscombe, Estabrooks, E. Finnegan, T. A. Dunla E. M. Sprague, James Sinclair, and Jam Collins. Mr. Macmichael was made cha man, Mr. Hopper secretary, and M Mullin treasurer.

There was a general expression of opin relative to trading stamps, which were co demned in very strong terms by all prese Another meeting will be held next Tuesd evening, when it is expected a groce association will be formed.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada.
THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder
THREE STANDARDS ARE:
WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
SMITH & SCOTT, Mfrs.
TORONTO

DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.
THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

ART Ceylon Coffee
IS A TRADE-WINNER

You make no mistake in ordering a sample can.

We are in business to stay and stake our reputation on these goods.

Write for sample and price, or order a can through one of our travellers, or your wholesale house.

MAYELL & CO. - TORONTO.

MONSOON
INDO-CEYLON TEA.

Every pound of tea which goes into the **Monsoon** packets is carefully analyzed — the reputation of any particular garden counts for nothing with us.

If it isn't healthful and delicious enough for **Monsoon** we sell it to others.

Our standard is high, though we only get tea from the best tea lands in the world most of that isn't good enough.

We reject more than we use of even the best tea that is grown.

What we use is perfect in every particular; it must be or it can't be sold as **Monsoon.**

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York

PREPARATION OF TEA IN RUSSIA.

The "samovar" is the utensil used only for boiling the water. They are usually made of brass or copper, but there are also silver samovars, the inside being lined with another metal. In the middle there is a kind of chimney or fire receptacle, around which fresh cold water is poured into the samovar. Burning charcoal or wood is thrown into the chimney, and it usually takes about a quarter of an hour before the water begins to boil, this being announced by a volume of steam from under the cover. Then the boiling water is poured upon the tea in the pot, and the latter placed on the top of the samovar to keep warm, as tea-cosies are unknown in Russia. The infusion is made very strong, but only about a fifth or a quarter of a glass is filled with it, the rest being filled up with the boiling water. A slice of lemon or milk is added according to taste, and sugar is put into the glass, or used "v prikusku," as described above. There is no "respectable" household in Russia without one or more samovars. The utensil is turned out by the million. Tula, the Russian Sheffield, is particularly famous for the production of this article. The samovar is in use three or four times a day, in some houses indeed it is kept boiling the whole day long. The samovar may be really termed the Russian hearth and fireside. Around it the family and guests assemble drinking tea and chatting for hours. Its steaming and cheerful humming are as music to the Russian ear, accustomed as it is to the sound from earliest childhood. Even when leaving their native soil for far distant lands, when luggage has to be reduced to a minimum, the indispensable samovar is rarely left behind, and in the new countries of their adoption it forms frequently a melancholy link with the past.—Home and Colonial Mail.

A PLEASED SOAP MAN.

Mr. J. E. Ganong, manager of the St. Croix Soap Manufacturing Co., of St. Stephen, N.B., manufacturers of "Surprise" soap, visited Toronto last week, and was much pleased with the outcome of business. Mr. Ganong stated that he noticed a distinct improvement all over Canada, and reported that they were running their factory to its fullest capacity. People would be surprised to know that in such a small place as St. Stephen there is such a large and complete factory, both in its equipment and the amount of business it turns out.

The St. Croix Soap Co. do a business from coast to coast, and have agencies in Newfoundland and the West Indies, and branches at Montreal, Toronto, Winnipeg and Vancouver.

POUND PACKAGE DATES.

The latest development in the pound package dried fruit business is the packing of Hallowee dates in one pound boxes. Every grocer knows the objection to keeping dates in the old manner of package. The stickiness of the fruit is such that it is generally necessary to wash the hands after weighing some out for a customer. Their good eating qualities have made them a favorite with the clerks, so that both time and fruit was lost by the old package. The system of putting them up in neat 1-lb. cardboard boxes, which are daintily lithographed, does away with both these objections, and should result in increased sale this fruit by grocers. Walter Northro Toronto, is putting up these goods as t "Daisy" brand dates.

TOBACCO FIRM'S NEW BUILDING

The Empire Tobacco Co., Granby, Qu bec, long ago found their premises getti too small for them, and gradually a quietly have been enlarging them until t day their premises occupy almost dout the size originally intended. Even y however, they are cramped for room, a other extensions will have to be commenc in the near future.

These new buildings will be used prin pally for storing and carrying their la stock of Canadian leaf, and are fitted-up the most approved style. The growth their premises necessitated more ste power, and three new boilers have be added, two of which will be in constant u whilst the third will be held in reserve, case of accident to any of the others. Th other machinery has been enlarged and the most modern machinery installed, a to-day they have the largest and b equipped factory in Canada.

To keep up with their rapidly increasi business their staff of travelers has be constantly enlarged, and now there is part of the Dominion that is not thoroug looked after.

They report business good with incre ing sales each month. Their Canadi chewing tobaccos have taken a firm h on the general public. All their brands selling well, but "Free Trade" seems take the lead. They have lately secu the services of an expert from the South States, and will shortly put some new bra on the market which they predict will great sellers. Their business for April was the largest in their history.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT

SEALED STICKY FLY PAPER.

Ask Your Jobb

Always Reliable

SOUTHWELL'S MARMALADE

and

SOUTHWELL'S PURE FRUIT JAMS

They are finer than the finest. **Write us for Price List.**

FRANK MAGOR & CO., 16 St John Street, MONTREAL. **Agents for the Dominion.**

Boston Laundry Starch.

This Starch has given universal satisfaction to all those who have used it, and also to the merchants that sell it; as those who use it once want it again, and merchants that keep it in stock always find a ready sale for this article, as there is no equal to it made or sold in the Dominion.

Sold by all wholesale dealers at $3.20 for a case, forty packages in a case.

The F. F. DALLEY CO., Limited, Hamilton, Can.

SOLE PROPRIETORS.

Current Market Quotations for Proprietary Articles

May 18, 1899.

Quotations for proprietary articles, brands &c., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them or change is made, either an advance or de cline, it is referred to in the market report as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
lb. cans, 1 doz. in case	14 40
lb. cans, 1 doz. in case	18 00

Cook's Friend—

ze 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
und tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

lb. tins, 2 doz. in case, per doz.	2 00
lb. tins, 3 " " "	1 25
lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

ver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
glish Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
lb. tins, 2 to 4 doz. cases	2 00
chen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ¾ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per gross	oz.
No. 5 Spanish Blacking, ¼ gross cases	7 20	
No. 10 " " "	9 00	
Vuoan Oil Blacking, 1 doz. cases, liquid	2 00	
New York Dressing, 1 doz. cases	0 75	
Spanish Satin Gloss, " "	1 00	
Crescent Ladies' Dressing, 1 doz. cases.	1 75	
Spanish Glycerine Oil Dressing	2 00	

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gros

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases	
6-oz. bottles	14 40
Quickshine Pipe Varnish	12 00
¼ gross cases, pressed top tins.	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00

Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD. per lb

Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY. doz net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " 1, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 36 5c bars	1 20
" "(in sugar bowl) 36 5c bars	1 25
" "(in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 390 5c bars and pkgs	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	6 00
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	
Flirtation Gum (English or French wrappers) 115 1c pieces	

3 Safe Sellers

You remember the old motto, "Be sure you're right, then go ahead"—it pays to look before you leap. When you lock up money in goods of problematical value then the wheels of business begin to clog. That's when you begin to accumulate "dead stock," and dead stock eats up profits very, very fast.

There **are** three safe sellers that you can't go wrong with—Benson's Prepared Corn, Silver Gloss Starch, and Benson's Enamel Starch. But you must see that the name of the makers (the Edwardsburg Starch Co.) is on every package you buy from your wholesaler. "Edwardsburg" makes you absolutely safe—for forty years the favorite.

Edwardsburg

Benson's Prepared Corn.
Silver Gloss Starch.
Benson's Enamel Starch.

Edwardsburg Starch Co., Limited
Cardinal, Ont.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1o pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopatbic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " " "	0 25
London Pearl 12 and 18 "	0 22
Rook " " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per b
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼ s, 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Sbells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate, 0 21	0 43
Mott's Sweet Chocolate Liquors, 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
½ lb. Packages, 15 or 30 lb. cases					0 27
¼ & ½ lb. " " " "					0 27½
¼ " " " "					0 28
½ " " 5 " "					0 29
¼, ¼ & ½ " " 10 " "					0 29
⅛ " " 5 10 15 "					0 30
Bulk—					Bris
White Moss,	10, 15 or 20 lb.				0 18
Feather Strip,	" " "				0 20
Ribbon,	" " "				0 18
Special Shred,	" " "				0 16
Macaroon,	" " "				0 16
Crown Desic'd,	12, 20 25				0 16
Special,	" " "				0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.

	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per l
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 33
Jersey "	....	0 29
Rajah "	....	0 20
Old Government Java	0 28	0 30
Muracaibo	0 18	0 22
West India	0 16	0 18
Rio, choice	....	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per d
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 0
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 7
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 2

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.		0 9
2	" " "		1 5
2½	" " "		2 0
4	" " "		3 0
8	" Bottle "		6 0
4	" Glass Stop'r "		4 0
8	" " "		6 0

P. G. FLAVORINO EXTRACT

8 oz. Glass Stopper bott.	$6
4 oz. " "	4
8 oz. Plain bottles	5
4 oz. " "	3
2½ oz. Cabinet bottles	2
2 oz. Bottles	1
1 oz. "	1
Per gallon	7
Per pound	1

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per d
Patent Barley, ½ lb. tins	1
" " 1 lb. tins	2
" Groats, ½ lb. tins	1
" " 1 lb. tins	2

DALLEY'S ROYAL HYGIENIC SELF-RISI

FLOURS.	per d
Buckwheat, 2½-lb. pkgs. 3 doz. case	1
Pancake, 2 lb. pkgs, 3 doz. case	1
Tea Biscuit, 2-lb. pkgs, 3 doz case	1
Grabam Flour, 2-lb. pkgs, 3 doz. case	1
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs	1
"	6-lb. "	2
Flexman "	3-lb. "	1
" "	6-lb. "	2

GELATINES.

COX'S

2's	....	1
4's	....	1
8 Quart size,	....	2

CAUTION

"Montserrat"

(TRADE MARK.)

LIME-FRUIT JUICE and CORDIALS.

The success of the above has caused many **imitations** to spring up, many of them **utterly worthless** concoctions. It is, therefore, of the utmost importance to traders as well as the public to see that the marks of the **Montserrat Company, Limited,** and the **Sole Consignees,** are on the capsule of each bottle. The word "Montserrat" is also duly registered as a trade mark. Legal proceedings will be instituted against all persons infringing the Trade Marks as above named.

Sole Consignees:

EVANS AND SONS, Limited

Wholesale Druggists and Manufacturing Pharmaceutical Chemists

EVANS SONS & CO., Liverpool, Eng.
EVANS, LESCHER & WEBB, London, Eng.

MONTREAL and TORONTO, Canada, and BOSTON, Mass.

FANCY ↔ **MOUNT ROYAL MILLS**

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. Agents **RICES**

The "Star Brand"

—of—

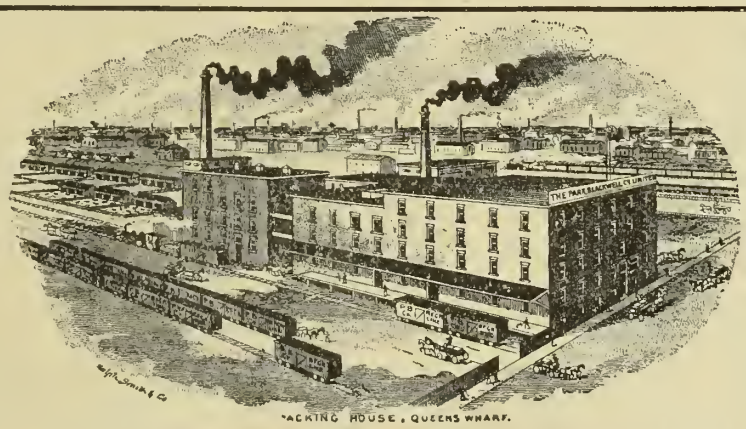
Palls, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY

Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited

Manufacturers. NEWMARKET.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

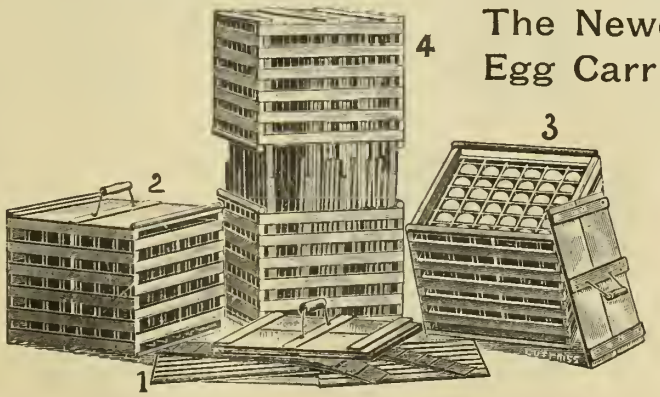


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross.
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
½ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.		2 30
Corked (pints), "		1 90

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

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Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

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"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and essthan 5 ..... $4 00
boxes and upward. 4 00
Freight prepaid on 5 box lots.

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Maypole Soap, colors per grs., $12.00. black, Maypole Soap, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07¼
Silver Gloss, 6-lb. tin canisters	0 07¼
Edwards's Silver Gloss, 1-lb. pkg.	0 07¼
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07¾
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06¼
Canada Pure Corn	0 05¼
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes. 1 lb. pkgs., 6-lb. boxes, slidiug covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack 48-lb. " 16 3-lb. boxes	0 07 0 07

For puddiugs, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07¼
	Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06½
1 lb. fancy cartoons, cases 36 lbs.	0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07¼

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07¾

Brantford Cold Wate Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

Canadian Electric Starch—
40 packages in case 3 00

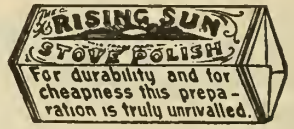
Celluloid Starch—
per case 3 50

Culinary Starch—Chal Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05¼

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06¼

STOVE POLISH.

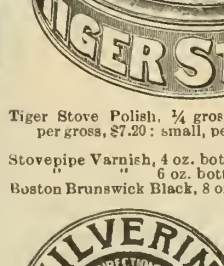
No. 4—3 dozen in case (net cash)	$4 50
6—3 dozen in case " "	7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



SILVERINE.

	Per gross.
No. 4.—5c. size	$3 85
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

TEAS.

SALADA CEYLON

	Wholesale.	Reta
Brown Label, 1's and ½'s	0 20	0
Green Label, 1s and ½s	0 22	0
Blue Label, 1s and ½s and ¼s	0 30	0
Red Label, 1s and ½s	0 36	0
Gold Label, ½s	0 44	0

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.		0 35
" " 60 ½-lbs. / 30 1-lbs.		0 35
" " 120 ½-lbs		0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packs black or mixed.

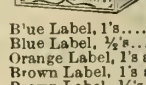
Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Reta
Red Label, 1-lb. and ½'s	0 35	0 5
Blue Label, 1-lb. and ½'s	0 28	0 4
Green Label, 1-lb.	0 18	0 2
Green Label, ½'s	0 19	0 2
Japan, 1's	0 19	0 2



LUDELLA CEYLON, 1 AND ½'s PEGS.

Blue Label, 1's	0 18½	0 2
Blue Label, ½'s	0 19	0 2
Orange Label, 1's and ½'s	0 21	0 3
Brown Label, 1's and ½'s	0 28	0 4
Brown Label, ¼'s	0 30	0 4
Green Label, 1's and ½'s	0 35	0 5
Red Label, ½'s	0 40	0 6

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 5
Something Good, rough and ready, 7s	0 5
Louise, 2 x 3, 14s	0 5
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 3
Patriot, 2 x 6, Navy 5s	0 4
Old Fox, Narrow 12s	0 4
Free Trade, 8s	0 4
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 4
Snowshoe, pound bars, spaced 6s	0 4
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 3

WOODENWARE.

THE E. B. EDDY CO. per d

Washboards, X	1 4
" XX	1 6
" Waverly	1 7
" Planet	1 8
" Special Globe	1 7
" Solid Back Globe	1 8
" Electric Duplex	2 5

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 5
Telephone	2 80	3 0
Tiger	2 65	2 8
Empire, (slide box)	2 25	2 3
Safety, Capital	2 75	2 8
Parlor, Eagle, 200's	1 30	1 4
" 100's	1 50	1 6
" Victoria	2 50	2 6
" Little Comet	2 00	2 1
Flamers	2 25	2 3
" (wax stems)	3 20	3 3

BOECKH BROS. & COMPANY. Per d

Washboards, Leader Globe	1 4
" Improved Globe	1 5
" Standard Globe	1 6
" Solid Back Globe	1 7
" Jubilee (perforated)	2 2
" Crown	1 3
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 0

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COOK'S FRIEND
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PICNIC LUNCHES.

50 per cent. of your customers will want something nice and tasty for this occasion. Why not suggest some mince pies made from WETHEY'S Condensed Mince Meat? It's cheap, but oh, how nice! They'll thank you for the idea. Better be sure and have some in stock.

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JAMS and CONDIMENTS
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

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VOL. XIII. TORONTO AND MONTREAL, MAY 26, 1899. NO. 21.

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"Maple Leaf"
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"Daisy"
"Tulip"
and
"Good Luck"

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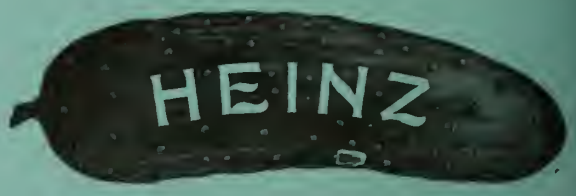

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They're so good they can't be better.

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Don't be discouraged—"it is always darkest before the dawn." Now try a line of good Cigars to retail for 5 and 10 cents—it is surprising how the profits you will make from them help to bear the burden of the expense account in running the store. Good Cigars as

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We can cure you and your clerks of this habit. We have a system that will stop it.

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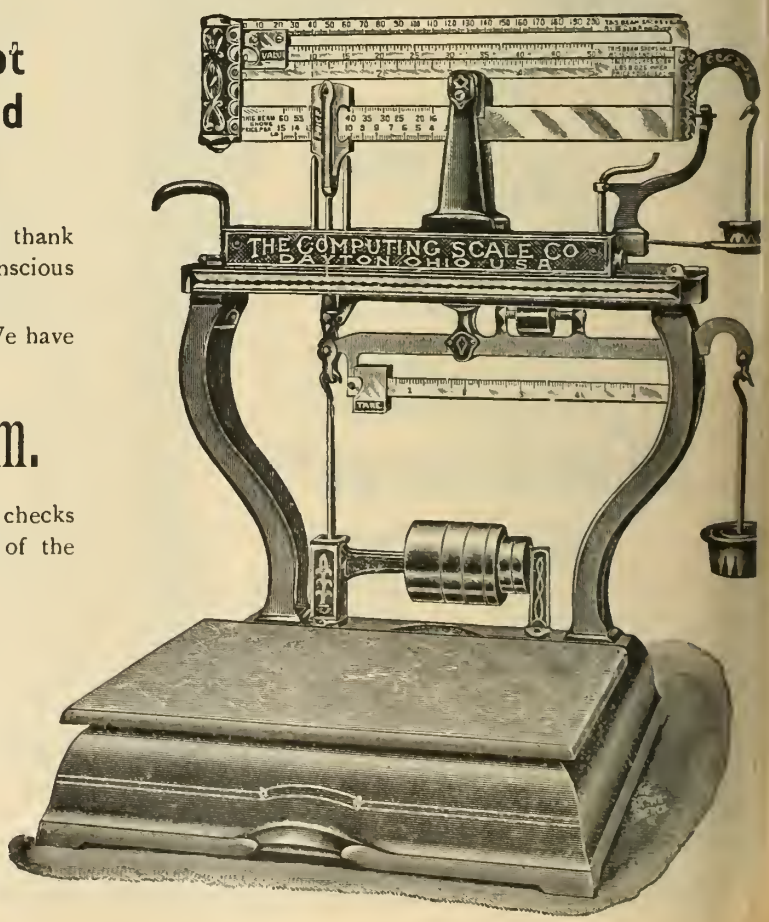

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are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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is a "Breakfast Food" in the true meaning of the words. It is light, nutritious, healthful, and has a rich, delicate flavor that by the old method of preparing rolled wheat could never be obtained. A grocer makes a larger profit on it because it is

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From Manufacturer to Retailer Direct.

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EATON'S—WITH PRISMS

EATON'S—WITHOUT PRISMS

Your next door neighbor knows what it will cost to light his store; why don't you also?

Write for Descriptive Book.

The Luxfer Prism Company
Limited

58 Yonge St., Toronto.

YOUR PROFIT IS 50 PER CENT.

Handling

New York Ginger Ale

The most delightful, refreshing and healthful Hot Weather Drink procurable. Manufactured from the purest and best ingredients, under the supervision of a practical chemist.

Packed 1 dozen in a case. 5-case lots delivered as far East as Bellevile and as far North as Sundridge, 80 cts. per dozen, points beyond these are 10 cts. per dozen higher. We pay the return freight on the empties.

Hundreds of cases are handled by some of our customers during the Summer Season. We are Wholesale Agents for Ontario.

W. H. GILLARD & CO., *Wholesale Grocers and Tea Importers,* HAMILTON

Talk in the
Canadian Parliament
costs the
country high value.

Talks to
the point.

Have you got?

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIE AND CHUTNEE.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, MAY 26, 1899. NO. 21

SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.

THE following is a further contribution of short essays on bookkeeping received by The Grocery World in its ize competition :

By Miss Mary C. Ingham.

Here are samples of the books we use in ır bookkeeping. We use only the four ›oks, and we feel that our accounts are ry accurate and easily understood. We ıt all items on the ledger. Pass books ıd itemized accounts make this necessary a grocery store, as a day book is so soon led that one soon has too many to look er in case of an error. Our cash book plains itself. We can always tell the nount on our books, which is a splendid ing for a merchant to know.

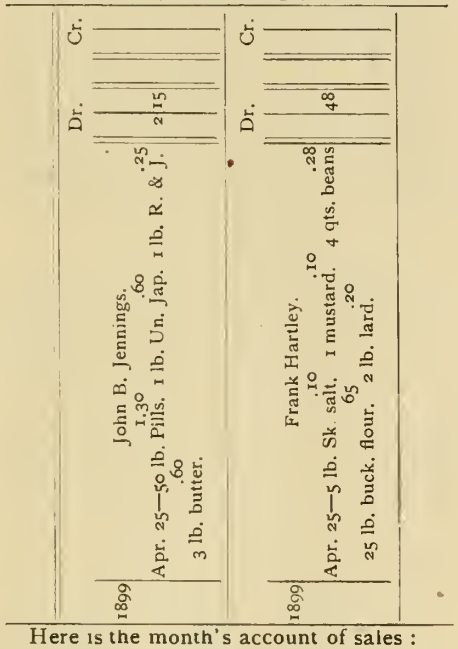
In the back part of our bill book we keep e expenses for each month, so that at any ne we can tell just about how our business ands. We find this a satisfactory system. Here is a section of the day book :

John B. Jennings. Dr.				
To 50 lb. Pills flour		1	30	
1 lb. Un. Japan tea			60	
1 lb. R. & J. coffee			35	
3 lb. butter			60	2 85
Frank Hartley. Dr.				
To 5 lb. Sk. salt			10	
1 bottle mustard			10	
4 qts. beans			28	
25 lb. buk. flour			65	
2 lb. lard			20	1 33

Here is a page from the cash book :

Monday, April 24, 1899.				
n't brought up		90	89	
sh sales		78	80	
c'd on acc't—				
J. B. Jennings		18	50	
E. J. Josephs		7	00	
Mary Irvine		3	50	
n't paid out—				
.44 .10 5.10				
. doz. eggs 1 fish 30 lb. butter				5 64
3.60 6.00 .44				
bus. apples 70 bus. pot. 4d. eggs				10 04
Deposit				108 45
sh on hand				74 56
		198	69	198 69

Here is a section of the ledger, the entries given in the day book being posted :



Here is the month's account of sales :

Sales. April, 1899.	Outstanding	Rec'd on Act	Debit.	Cash.	Total.
Monday 1	3,090 72	76 44	58 49	44 80	103 29
Tuesday 2		28 46	60 07	35 76	95 83
Wed. 3		84 02	85 37	51 86	137 23
Thurs. 4		33 10	73 29	60 83	134 12
Friday 5		18 36	38 12	26 93	65 05
Saturday 6	90 27	83 04	98 35	70 84	169 19
	3,180 99	323 42	413 69	291 02	704 71

Here is the way the bill book is kept :

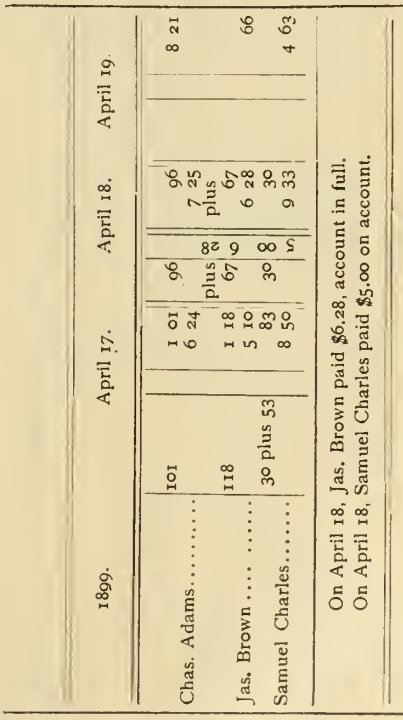
1899.			Amt.		When Pd.	Dis.
Mar. 3	F. H. Leggett & Co.	100	78	Mar. 13, '99	2.02	
4	Githens, Rexsamer & Co.	147	50			
4	Berry, Lohman & Rash	48	37			

This is the way we keep expense account. The following represents the total expenses for April, say :

C. Bills.	Prod.	Barn.	F. Ct.	Sund.	Rt & Wg.	Total.
1500 34	300 96	10 37	37 50	26 97	300 50	2176.64

By George Forester.

I inclose herewith a system of bookkeeping that I have had in use for over five years, and find it satisfactory in every way :



I had a book made to order, ruled like the above, containing 300 double pages.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

each double page answers for one week's business.

The charge slips enclosed are arranged in pads of 50 with a carbon sheet to each pad. I do not itemize in the customer's pass book, but enter only the amount on the slip. I give the original to the customer and file the duplicate from which I charge to the book first mentioned. If the pass book is not brought when the purchase is made I mark the slip N.B., which means "no book;" when I charge the amount of the slip I mark a plus sign over it to show that the amount is not in the pass book. See slip of James Brown, of April 18.

I have 62 envelopes in my desk, numbered from 1 to 31, in two sets, one envelope containing all slips of that date. If a customer disputes any amount in the pass book I can produce the duplicate. I have very few accounts running over 30 days, so I keep 60 to be on the safe side.

By this method a customer's account is always made up, and the merchant can tell at a glance what each customer's bill amounts to. By adding the totals he can learn the amount of his credit account. If the merchant himself enters the amount of the slips, as I do, he can examine each credit sale and correct errors, if there be any. If a merchant wishes, he can charge the amount of slips on hand at any time during the day, and not wait until evening. Most of my credit sales are made in the forenoon, so, about 2 o'clock, I charge all on hand, and when evening comes I do not have many to charge. It does not take me more than 15 minutes each day to enter the charges and make the transfers.

By Joseph W. Pratt.

The "Simplified Account File," made by Stull Bros., Fremont, O., is only 4½ x 9 inches and 4¾ inches high. I consider this account file the best method of bookkeeping for the average-sized grocer. It occupies but a small space. When a bill is paid it is removed from the file and given to the party who pays. In keeping books one may forget to mark the account paid. Two weeks may roll by, and the storekeeper asks the party once more to pay the account. Possibly the gentleman may feel insulted. If such is the case, the storekeeper, no doubt, will be one customer short.

With the "Simplified Account File," when the bill is paid it is given to the party who pays, thus closing up the account. If the bill does not appear on the file the storekeeper may know it has been paid, provided it has been put down in the first place. Thus, storekeeper and customer can get along together very agreeably.

By George F. Lee & Co.

I will give you our bookkeeping system, which I think is very simple and not much work. We use a cash register and slips. All our slips go in the register during the day. At night we go to the register and take out the slips. The register tells how many slips we should have, and each clerk knows how many he has used during the day, so we are sure to have them all. The next day the bookkeeper numbers all slips with a continuous numbering machine, and, after posting them, he stacks them away with about 2,000 in a pack. If he wants a certain number he can put his hand on it at once. You will see on the small piece of paper how we post. On the ledger, giving only date and number of slip.

This is supposed to be the ledger:

	John Smith.	
1899 April	17-1526	4 50

The following slip shows the ledger page and who posted it:

1526.
Customers will please Report any Failure to Deliver Checks with Goods.

GEORGE F. LEE & CO.

Name.....John Smith. April 17, 1899.
Address.....

Sold by	1	Dep't	Am't Rec'd
	1 bbl. Flour		4 50

You will see that everything goes throu the register and tells us at night how ma customers during the day, total of how mar credit, how many, and cash, how many; sale or change every time register is opene It shows transaction of business and regist our register as customers. This may lo like a great deal of work for a bookkeep but we think not. We have used coun books for 20 years, and find this mu better, easier and less open to mistakes, a bookkeeper only has one name before h at a time—on a counter book he has 15 20.

THREE YEARS UNDER THE CA SYSTEM.

I had a few minutes chat with M Michael Naughton, of Naughton Bro general merchants, Richmond Hill, Monday. Naughton Bros., who have be in business 30 years, adopted the cash s tem three years ago.

"We are," he said in reply to an inqui "well satisfied with our experience. To mind it is the only way we can compete w the department stores. Out in Richmc Hill, which is 17 miles from Toronto, feel pretty keenly the competition of th department stores. They now send th delivery wagons out to our town three tin a week. The only help for us is to get do to the cash basis and be as up-to-date possible. The cash system is gradua being adopted in Richmond Hill. Atkins & Switzer, one of our largest firms, adopt it last November."

"Did your firm experience any difficu in introducing the cash system?" I ask

"No."

"Did you follow any special course adopting the system?"

"No. We just advertised in the lo papers what we purposed doing. There one little difficulty we have, by the way, a that is with customers who, after getting goods they order, say they will pay us in week. They do not always pay us i week. It is difficult to know, sometim what to do in such circumstances, parti larly when the people are customers sound financially. I suppose one way of it would be to lend them the mone concluded Mr. Naughton.

A Test.

Secure samples of **any brands** of packet tea on the market, select what **you** consider best, or the one for which the **highest price** is asked, draw it against **Circle Tea** and note result. Quality and price of 3, 4 and 5 Bar remain the same.

Lucas, Steele & Bristol, Hamilton.

H. & H. SOAP.

THE BEST ALL-ROUND CLEANER THE WORLD PRODUCES.

Cleans straw, fur and wool hats.
Cannot be beaten for all laundry purposes.
Cleans all clothes, ladies' garments, woollen and silk, etc. (but not cotton).
Cleans all crockeryware, glassware, silverware and jewelry.
First rate for the hair, removing all dandruff, etc.
The best soap in use for bath, shaving or for the teeth.

All for a shade more than price of ordinary soap.
Packed in boxes of 1 doz. cakes and 6 boxes in a wooden box.
Retails at 15c. per cake.

James Turner & Co., Hamilton

—WHOLESALE AGENTS.—

Worth Watching!

Campers, Cyclists, Fishing Parties and Picnics, all use

"REINDEER BRAND"
CONDENSED GOODS.

Are you selling to them?

PRUNES { CALIFORNIA, 25-lb. Boxes
Sizes, 40/50, 50/60, 60/70
DATES { BRIGHT HALLOWEE

At prices that will please you, and the goods are bound to please the customer.

THOS. KINNEAR & CO.

Wholesale Grocers,
49 FRONT ST. EAST
TORONTO.

FOOLISH SENTIMENT.

THERE is too much sentiment in business. The man who is sentimental in business rarely reaches a high pinnacle of success—he worries himself and his neighbors too. He makes mountains out of mole hills. He is like the chronic dyspeptic who looks at life through blue glasses. He is oversensitive when he should not be sensitive at all because sentiment has no part in the life of the energetic, successful, pushing man of business who believes that "business is business" pure and simple.

It comes to our notice that many grocers, who have excellent standing in the towns in which they live and do business, take it as a personal affront when they are asked for references as to their credit by some wholesaler from whom they wish to buy goods and who has no means of determining as to their credit, other than that of a simple request to the grocer to give him (the wholesaler) some information that will protect him in opening a credit account.

In nine cases out of ten, the average wholesaler or manufacturer in Canada is always glad to give credit to those who are entitled to it, because every transaction in life is based on credit. Cash is only the adjusting medium. Mercantile life depends upon credit. Nations cannot exist without it. There is no man or body of men in the world who do not ask for credit constantly. And they get it, if they are entitled to it. If a stranger came into your store and asked for credit, would he get it? Place yourself then in the position of the wholesaler whom you approach for the first time and ask for credit. Place yourself outside of that circle of your business acquaintances who know that you always pay your bills promptly, and who are willing, yes, even anxious, to sell you goods on time. That is the position in which the wholesaler finds you whose letter you receive asking you for references as to your credit—can you blame him? Should you be sensitive because he makes the request? Wouldn't you do exactly the same thing yourself?

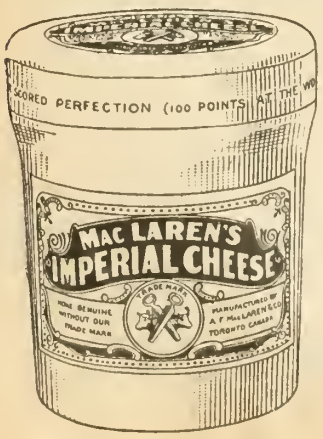
Try to understand credit. Prove that you are loyal, faithful, honest—prove it with the idea in mind that you are not compromising your dignity in doing it. "Foolish Sentiment" in business is often the stumbling block in the path which leads to success. Cultivate credit and always bear in mind that, by increasing your credit, you are increasing your capital. What your neighbors know about you and what the outside world knows are two widely different matters. Let the world know about you, if they take enough interest to ask—but don't be sentimental about it. The successful man is he who can use the circumstances surrounding him, whether they be favorable or unfavorable, to a profitable end.

FLOUR HIGHER IN B. C.

The Province, Vancouver, May 10, says: "Local flour and feed merchants to-day announce an advance of 20 cents per barrel in all grades of oatmeal. At the back of this announcement there is rather an interesting trade story. For some weeks past it has been known that the supply of oats across the border is very light, and prices have advanced steadily.

"Heavy orders will have to be filled for the north shortly, and American dealers have recently been asking for quotations from British Columbia merchants with a view to having the orders filled here.

"This in itself has had a stimulating effect on the market here. It now leaks out that the supply of oats held on the Coast is not large, and higher prices followed the inquiries from Seattle and other points on the Pacific Coast. A local dealer speaking of the advance in oatmeal to-day said: 'It is perfectly legitimate, as the supply of oats here is short, and many tons will be required in the north before the new crop is ready. I look for another advance in both oats and oatmeal shortly. There has been no attempt to corner the market.'"



The Uniform Quality

of **Imperial Cheese** is something that cannot be imitated. While other brands rise and fall **Imperial** steadily holds its position, and its reputation as a pure, delicious, and wholesome food is rapidly spreading over the world.

A. F. MacLAREN & CO., Toronto, Canada.

MEATS

We think our figures on Canned and Potted Meats will secure your order. . . .

5-Case lots and up, freight paid.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

CANADIAN PRODUCTS WANTED.

The London, England, office of THE CANADIAN GROCER advises that the following are some of the inquiries relating to Canadian trade received at the Canadian Government Offices, London, recently :

1. A linen and bedding firm wishes to correspond with a Canadian exporter of poultry, wild fowl and other feathers and downs.

2. An Irish wholesale house wishes to purchase flake oatmeal, and desires to be placed in communication with Canadian exporters.

3. Inquires have been received for birch lit in squares, for making bobbins ; birch in any lengths up to 1 ft. square, if it can be supplied cheaper than the smaller sizes at present being used. Other wood, such as oak and beech, if cheaper, might be quoted for instead of birch, so long as there is no bark on it.

4. Inquiry is made for the names of lumber firms who are prepared to quote for and supply large quantities of wood blocks suitable for paving purposes and railway sleepers.

5. A firm in Scotland, which claims to be in touch with the principal users of wood hour, asks for addresses of Canadian firms who are prepared to quote prices and submit samples.

6. A general agency firm in Warsaw, Russia, offers its services as agents for the sale of Canadian produce and manufactured goods. It points out that Warsaw is an important market for veneers, rolling boards, etc., and is willing to furnish satisfactory references.

[Those who can furnish the desired information in regard to any of the above inquiries can have the same forwarded to destination through THE CANADIAN GROCER.—The Editor.]

THE COST OF DOING BUSINESS.

At the recent meeting of the Missouri Retail Stove and Hardware Dealers' Association the following question, "What is the cost of a keg of nails sold on a $2 base?" brought out a variety of answers, differing as the cost of freight and the cost of doing business differed. Mr. Cole submitted the following estimate, supposing the dealer has his own deliveery rig, a man to drive it and his own team : Horse feed and driver, 1½ per cent ; advertising, 1 per cent ; insurance, ⅓ of 1 per cent ; clerk hire and your own salary, 6 per cent ; rent, 2½ per cent, the gross cost of doing business being 11⅓ per cent, which would make the nails cost $2.22⅔.

PROFIT IN LOST NOTES.

"It is a fact that, to many minds, no doubt, must be very curious, that the Bank of England has always had a pretty steady source of profit in the loss and destruction of its banknotes," says The London News. "What it has gained of late years in this way we are unable to say, but, during a period of 50 years preceding 1832, the bank had made a clear profit of £1,330,000 from outstanding paper never likely to be presented for payment. When the destruction or the irrecoverable loss of a note can be proved—as in the event of a fire or wreck it can—the bank, of course, will always pay the money it represents, and, even when there is doubt about it, the cash is paid, on security being given for indemnifying the bank should the note ever be presented. The £60,000 worth of paper—or £20,000, as it appears to have been reduced to—taken from Parr's bank will, therefore, not represent a loss unless the crisp little billets have some day to be honored at the Bank of England counter. In that case, the cash paid in exchange for them will have to come out of the coffers of the plundered bank."

F. A. Empey, of Empey Bros., grocers, Rossland, has sold out his Myers Falls, Wash., business, and has started a branch in Boundary, B.C.

FIGS IN TAPS! TAP FIGS!

A large quantity at a **very low price.**

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

PARTIAL COLLAPSE OF THE EARLY CLOSING MOVEMENT.

THE early closing movement, which was inaugurated by the Toronto Retail Grocers' Association, and helped along by the Clerks and Drivers' Association, has made two retrogressive steps.

A few weeks ago, a committee of clerks waited on the grocers of Queen street west, and, a few days later, the grocers of Spadina avenue. They prevailed to such an extent that a written agreement was signed by the Spadina avenue grocers, and an

UNDERSTANDING WAS REACHED

whereby the Queen street west men were to close at 7 o'clock.

The Queen street agreement included every grocery store of any size from Soho to Bathurst Street, except the cooperative store, in which is a grocery department. Those further west had promised to close, but the agreement was broken, and to-day late hours are again the rule. The history of the rupture is told in three interviews which a representative of THE CANADIAN GROCER had with interested parties.

John Butcher, 300 Queen street west, expressed himself as a believer in 7 o'clock closing. "We," said he, "were one of the first two to close at 7 o'clock. Next night Brown Bros., Clancy Bros., and the rest followed suit. We all closed at 7 o'clock till Thursday the following week, when Brown Bros. opened up.

THIS WEAKENED THE REST,

and now we are all open till we feel like closing."

John Guay, 318 Queen street west, was one of the first early closers in his district. When it was understood that the Queen west grocers were going to close, he decided to try it. "We closed for two weeks," said Mr. Guay; "then some of the other fellows started to open, so we opened, too. The fact of the matter is, the fruit season is so near that so much business would be lost from this on, that we would all lose money if we closed at seven. The

TRAVELERS TALK

of early closing as if it were something that every man should do, whether he lost money by it or not; but I often have travelers call on me at night. I have known them to call as late as 11 o'clock. I would like to close early, but I don't want to lose my customers."

Brown Bros., 486 Queen street west, gave early closing a trial, as their competitors were doing it. They advertised that they intended closing at 7 o'clock, while, previously, they had been closing when they wished, often not till 10 or 11 o'clock. They kept to this resolution from Tuesday one week to Thursday the next, then decided that, as the cooperative store would not close its grocery department, neither would they. "You see," said Mr. Brown, "we are

IN BUSINESS FOR MONEY,

not for glory or fun, as we could not afford to close down while the cooperative was open. Besides, some of the small stores were open. We intend closing at 9 o'clock, except on Fridays and Saturdays. And we open at 7.30 instead of 7 o'clock in the morning. We may, in this way reduce the hours of labor till we close at 7 or 8 o'clock. We give our clerks two nights a week off. At present, there is little hope of our closing at 7 o'clock."

The Spadina avenue agreement was signed by all the grocers on the avenue, but has been broken already by one signer.

As a result of this break, Wm. Moore & Son, 402 Spadina avenue said: "We will

NEVER SIGN SUCH AN AGREEMENT AGAIN.

We will close if our neighbors do. In fact, we have not yet stopped closing, for we will close at 7 this week at least. But it is aggravating for a grocer to rigidly keep to such an agreement and find that his competitor, who also signed it, is publicly breaking it. We believe 7 o'clock is the right hour to close, and that the grocery trade throughout the city would be benefited by closing early. But, when, because one small store on another street opens, I see my neighboring competitor's knees weaken, and his good resolutions broken, I wonder if the grocery trade deserve shorter hours."

At Mr. Moore's advice, R. B. Powell was visited. "We had an agreement," said Mr. Powell, "but Bush, on College street, kept open, so I opened right up. I think early closing a good thing, but the grocers won't keep to it. I sign petitions and agreements often, but every time they have been broken.

I WON'T CLOSE

if my competitors don't."

So far as Spadina avenue and Queen street west are concerned, with the exception of one or two independent merchants like W. Moore & Son, early closing is a dead letter.

On Queen street east the more important grocery stores are closing, most of them at 8 o'clock.

Wm. Radcliffe, 348 Queen street east, is closing at 7 o'clock. "I am

CLOSING AN HOUR EARLIER THAN THE RES

of the grocers in the east to show that thoroughly believe in early closing. Seve o'clock is the right hour to close. It is no right or just that any man should have t work the long hours that grocers and thei clerks have to. They do not get out of lif what they should. If the grocers had mor sense and courage there would be no diffi culty in closing at 7 o'clock. I hope thos in the east will keep to 8 o'clock at th latest. I am going to give 7 o'clock a goo trial. You know we did close one year at o'clock, and found the year one of the mos profitable in my business."

J. D. Kelly, of Kelly Bros., Queen stree east, chairman of the early closing com mittee of The Retail Grocers' Association when asked his opinion of the present con dition of affairs, said: "The policy of ou committee from the first has not been tha of getting up agreements, or making radica changes. There is something of

A BULLDOZING NATURE

about an agreement which causes some me to sign it with the intention of breaking it o the merest pretence. Then, when a groce who keeps open till 10 o'clock, star to close at 7 o'clock, he makes suc a big change that it takes more dete mination to keep to the new hour tha most of them have got. Though man of the grocers on Queen and Spadina di not keep closed very long, the movement steadily gaining ground. Our plan, yo know, is to convince grocers individual that they can close earlier. In this wa work is being done, and constantly we he of one or another who has started to close 9 o'clock instead of 10 or 11 o'clock, at instead of 9 o'clock, or at 7 instead of o'clock. And the people of Toronto a beginning to think of the hours their groce have to work. The movement is pr gressing."

MYSTERIES OF THE TRADE.

"These are this year's pecans, are they

"Yes, sir."

"How do you sell them?"

"Six cents a pound."

"How much are those in the next ba rel?"

"Sell you those for 15c. a pound."

"They look just like the others. Wh makes them so much higher?"

"They're—they're next year's pecar sir."—Chicago Tribune.

Total shipments of Californian orang for the season to May 13, according to st tistics received by the Fruit Buyers' Unio amounted to 18,943 cars, against 11,5 cars for the same period last year.

The Last Call

BOSNIA PRUNES
CALIFORNIA Prunes
" Fancy Evaporated Pears
" Extra Choice Apricots
" Silver and Ruby Prunes

PRICES RIGHT.

THE EBY, BLAIN CO., LIMITED
TORONTO

Wholesale Grocers
Manufacturers, Importers of Teas.

HINTS TO BUYERS.

SHREDDED whole wheat biscuit, postum cereal, grape nuts, and Cook's flaked rice are in stock with The Eby, Blain Co., Limited.

"Horseshoe" salmon is being offered by H. P. Eckardt & Co.

John Sloan & Co. have a nice fancy Japan rice in stock.

T. Kinnear & Co. are in receipt of a shipment of Keiller's marmalade.

Clark's assorted soup, pint tins, is in stock with The Eby, Blain Co., Limited.

W. H. Gillard & Co. have still on hand a few crates of fig jam in 7-lb. pails, 6 to a crate.

T. B. Escott & Co. are closing out their canned peas at low prices. They court inquiries.

Booth & Co. are now receiving Restigouche salmon, which they are selling at 15c. per lb.

T. Kinnear & Co. have taken into stock a shipment of "Albert" sardines in ¼'s, ½'s and 12-oz.

Good liquoring Indian and Ceylon teas may be procured from Lucas, Steele & Bristol at 16c.

John Sloan & Co. have a large consignment of Armour's pork and beans in tomato arriving this week.

A shipment of English dairy salt, in 56-lb. bags, has been received by The Eby, Blain Co., Limited.

H. P. Eckardt & Co. have received samples of new Japans. Stocks will be along in a few days.

Rock Point Baltimore oysters, 1's and 2's, have been passed into stock by the Eby, Blain Co., Limited.

W. H. Gillard & Co. report the sale of several hundred cases of "New York" ginger ale so far this season.

"Only a few bags of rolled oats are left unsold of the car which we advertised in last week's GROCER," say John Sloan & Co.

A shipment of "Royal" salad dressing, pints and half pints, and "Crown" celery salt is in stock with The Eby, Blain Co., Limited.

A shipment of Gidney's "Jubilee" brand of canned finnan haddie, first of the season, has been distributed among the wholesale trade the past week.

T. B. Escott & Co. write: "New coupon system adopted May 1 with our 'Grand Mogul' tea, coffee, baking powder, flavoring extracts, mustard, cream tartar and soap is proving very satsfactory to all the trade, so much so that the demand is so great that it is impossible for the manufacturers to ship orders promptly, and, therefore, ask the indulgence of the buyers for a few days."

"Cake Walk" molasses has arrived in store with Lucas, Steele & Bristol, barrels and half barrels, also another lot of the standard "Bargain" goods.

A. F. MacLaren & Co., Toronto, are offering a fine lot of white and colored September cheese, nice fat cutting stock. There are only a few of each left.

"We have a couple of carloads of lard, bought at the lowest point in the market, which we are offering below the present market value," write T. B. Escott & Co.

"Empire" baking powder can now be had from Lucas, Steele & Bristol in ¼ and ½'s as well as 1 lb. Their "Empire" extracts are now in square and triangular bottles instead of old flat ones.

John Seymour, Brampton, Ont.; F. A. Moore, Deer Park; E. E. Slaght, W. J. Clark and Thos. McLaughlin, of Toronto, have obtained charter to manufacture and deal in gas, water and electrical meters, appliances, motors and machinery, under the title of The Seymour Meter Co., with a capital of $40,000.

A UNIQUE PRODUCT

There are two classes of marmalade in this country—Imported and Canadian. The former is all right, but dear; the latter has the quality of the former, but much better value—if it's **UPTON'S.**

FOR SALE BY ALL JOBBERS.

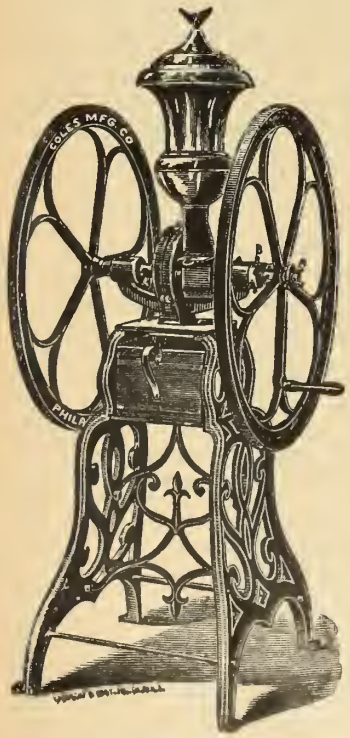
In 1-lb. Glass Jars, $1.00 per doz.
In 7-lb. Wood Pails, 7¼c. per lb.

Henry Wright & Co., Toronto
Selling Agents for Canada.

SALMON

WE HAVE SEVERAL GOOD BRANDS OF SOCKEYE, INCLUDING HORSE SHOE, LYNX, MONOGRAM, ETC.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

There's no disagreeable stickiness, no permeating scent, no irritation from Wool Soap using--it gives the skin the clean freshness of a "dip in purity."

Swift and Company, Makers, Chicago.

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W. T. Strong & Co., London. Thos. H. Goldring, Toronto.
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THE MacLEAN PUBLISHING CO. Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CANADIAN GOODS FOR FRANCE VIA ENGLAND.

CANADIAN goods consigned to merchants in Great Britain are frequently, as a good many are aware, reexported to other countries. Among the countries to which these reexported goods go is France, between which and Canada a commercial treaty exists, and under the provisions of which certain goods the product of the Dominion entering the French republic are assigned the privileges of the minimum tariff.

As the English merchant disposes of, to various buyers, the Canadian goods consigned to him, the sales he makes to customers in France seldom, if ever, comprise the whole of the original shipment, hence the certificate of origin which accompanies the whole consignment is no longer of effect. With a view, however, to getting over the difficulty, the English merchant has been in the habit of making out a certificate himself for the particular part of the consignment going to France, certifying that the goods comprising it were of Canadian origin. The French authorities have, however, refused to accept these certificates, declaring that goods, in order to enjoy the privileges of the minimum tariff, must be accompanied by certificates delivered by the authorities of the country of origin.

The British Chamber of Commerce in Paris took the matter up with a view to securing a way out of the difficulty, and, according to the last monthly circular of the Chamber to hand, its efforts have not been abortive.

It has not succeeded in inducing the French Customs authorities to accept the certificate issued by the British merchant, but a letter which the Chamber has received from the director of Customs at Paris states that "when importers into France can show only a collective certificate, it has been admitted that each shipment into France should be accompanied by an extract upon stamped paper of the collective certificate, showing the number of parcels or cases, the marks and numbers, the weight and description of merchandise." These extracts are to be certified as correct by the local chiefs of Customs of the ports where they are made.

By this means, not only will fraudulent practices be prevented, but the Customs officials in France will be able to identify merchandise comprising the shipment, whether it be the whole or part of that in the original consignment.

The British Chamber of Commerce in Paris is entitled to the thanks of Canadians as well as that of the English merchants directly affected.

MR. ASHDOWN FOR THE SENATE.

A press despatch from Winnipeg says it is rumored that Mr. J. H. Ashdown, of that city, is to be appointed to the Dominion Senate in the place of the late Senator Boulton.

It is to be hoped the rumor will turn out to be a reality.

Mr. Ashdown's business qualities are his recommendations.

He went to the West some years ago from Toronto, and has built up in Winnipeg one of the most successful wholesale hardware houses in the country.

The qualities which enabled him to make his business successful are qualities which will enrich the Senate.

The Government has, on the whole, been wise in its appointments to the Senate lately, most of those appointed being men who have earned for themselves reputations as capable and successful business men. By appointing Mr. Ashdown it will further exhibit its wisdom.

TRUCKLING TO BARGAIN-HUNTERS

THE bargain-hunter is an evil genius in business, but too many merchants encourage rather than discourage him in the pursuit of his hobby.

Instead of throwing him off the scent by holding up to his attention goods of quality they keep him on the scent by persistently holding up to him goods of poor quality.

It is not price, but merit which ought to sell goods, and, as it pays the merchant best when he is doing business on this principle, it is obviously shortsighted for him to follow a contrary course.

Instead of pushing low-priced, push the high-priced goods. Keep the latter going and the former can be depended upon to take care of themselves.

Merchants who keep hammering away at quality will eventually earn a reputation for quality. Truckling to bargain-hunters can no more bring this about than can good characters be acquired by companioning with the disreputable.

EXPORTS OF INDIAN TEAS.

The Indian export tea trade continues to increase. Exports from Calcutta during the season 1898-99 aggregated 154,065,244 lb., compared with 148,293,367 lb. in 1897-98. In 1896-97 the figures were 146,512,840 lb.; in 1895-96, 133,821,555 lb.; in 1894-95, 125,445,777 lb.; in 1893-94, 123,600,507 lb.; in 1892-93, 112,547,462 lb.

The quantity exported during the past season was distributed as follows: Great Britain, 135,402,527 lb.; Australia and New Zealand, 6,293,950 lb.; America, 3,232,027 lb.; other countries, 9,136,740 lb.

While the quantity of tea exported to Great Britain steadily increases year by year, it is worthy of note that the greatest increase is with other countries, Australia and New Zealand.

The quantity sent to Great Britain in 1898-99, for instance, was 10.50 per cent. larger than in 1897-98, while the increase to America was 30 per cent. and to "other countries," 73 per cent. The exports to Australia and New Zealand were rather smaller than in 1897-98.

THE SUGAR AGREEMENT IN DANGER.

THERE is danger of a collapse of the sugar agreement which has existed between the wholesale houses and the refineries since October 8 last.

About 9.30 on Tuesday morning, an official telegram was sent out by the president of the Dominion Guild suspending the equalization rate system, but stating that while domestic and foreign sugar would thereafter be sold on the open market the usual terms and discounts would still obtain. About three hours later, however, another message was received by the various members of the Guild, notifying them that negotiations had been opened with a view to the continuance of the agreement, and asking, therefore, that the old prices be in the meantime maintained.

Still later in the day, a preliminary meeting was held in Toronto, representatives of the wholesale trade being present from Hamilton as well as those of the former city. In Montreal the local wholesalers also held a meeting, being in session from 5 p.m. to 9 p.m., but without arriving at an agreement, and granulated is now selling there at $4.50 and yellows at $3.75 upward.

Whether the equalized rates will be revived remains to be seen. A few days will decide. At present the prospects are not very bright, particularly in view of the fact that one wholesale house has become disaffected.

The cause of which the present difficulty is the effect is the war that is being waged by the Sugar Refining Company and the independent refineries in the United States, and the consequent employment of Canada as a dumping-ground.

For some months the importation of sugar from the United States has been a subject of irritation to the wholesale grocers in Canada, as they, on account of their agreement with the refineries, handled nothing but domestic sugar.

As the sales of United States sugar increased their sales naturally decreased. Ultimately, therefore, with a view to being put in a better position to compete with the imported product, they proposed a revision of the agreement with the refiners.

Under the equalized rate system, which went into operation in October last, the wholesalers obtained a rebate from the refiners which earned for them a profit of about 4 per cent. When it is considered that it takes at least 5½ or 6 per cent. to conduct a wholesale grocery business, it is obvious the profit on sugar under the equalized rate system did not contribute a great deal to the cost of doing business. But the equalized rate system prevented the demoralization of the sugar trade. Consequently, the wholesalers desire its continuance.

Small as the profit of 4 per cent. is, the wholesalers, in their negotiations with the refineries, offered to accept a reduced rebate that would mean a profit little better than 2 per cent., on condition that the refineries would reduce their price on sugar to a sufficiently low figure to enable them (the wholesalers) to meet the competition of United States sugars.

The reply of the refineries was in effect, that as the margin between their selling price of the refined article and the cost of the raw product was already too small, they could not comply. Then followed the suspension of the equalized system rate already noted.

It is to be hoped the negotiations now pending may not prove abortive, for a demoralized sugar market is satisfactory to no one—refiners, wholesalers, or retailers.

Had the Dominion Government complied with the joint request of the wholesalers and refiners for a countervailing duty on bounty-fed sugar there would not now be the threatened demoralization of the Canadian sugar trade. The competition which the makers and the dealers in sugar in Canada are subjected to, on account of the war among the refiners in the United States and the rebate on exports which aids them in making Canada a dumping ground, is unfair, and warrants the Dominion Government taking some action to at least miminize its influence.

A merchant has sometimes got to keep his temper in order to keep his trade.

VALENCIA RAISIN PROSPECTS.

The prospects for a good yield of Valencia raisins are bright. The weather during April was good, and, according to latest advices, the conditions in this respect continue favorable. Unless something unforseen takes place it is expected that the crop will be earlier and better than last year.

THE NEGLECT OF BUSINESS LEGISLATION.

ALTHOUGH the Dominion Government was not the author of the insolvency bill which was withdrawn last week, yet it was responsible for its withdrawal. The statement of the Premier proves that.

Great as is the need of an insolvency law covering the Dominion, the fate that Mr. Fortin's bill has experienced is no surprise. On the contrary, the surprise would have been had it become law.

To say nothing of the home demand for the law, there was the necessity for it in order that the Dominion might be put right in the eyes of exporters and others in Great Britain, a great number of whom look upon the negligence of the Dominion Parliament in this respect as little short of dishonest.

But business men may want. Governments, either Liberal or Conservative, do not, as a rule, comply with what business men want.

One railway company can put an army of politicians to flight, but one politician can, as a rule, withstand many business men.

Such a condition of affairs does not bode well for the commercial interests of the country. But all the fault does not lie with the politicians.

The trouble is the business men of the country have been more wedded to their respective parties than they have been to their business. They know a certain course should be taken by those in power, but because of their supineness the desideratum is seldom forthcoming. They advance their arguments, but do not back them up by substantial force. They bring out their cannons, but they load them with neither shot nor shell. And politicians, like soldiers are not afraid of unloaded weapons.

When the business men of this country have strengthened themselves by weakening their party ties, they will be able to present such a front to whichever party may be in power that when they want a thing they will get it, be it an insolvency or any other necessary law.

Until then they should either stop parading or put ball in their cartridges.

MOLD IN BUTTER.

AT THE recent meeting of the Butter and Cheese Association, of the Montreal Board of Trade, Prof. Robertson, Dominion Dairy Commissioner, discussed at some length the problem of mold between the parchment paper in which butter is packed and the butter, and also with the mold in cheese cases. He dealt with its cause and effect, and the best methods to be adopted for its prevention.

After an exhaustive series of experiments, conducted under his own supervision in different creameries, he had come to the conclusion that the most efficacious method of combating the evil, and one that he had perfect faith in, was by the use of formaline in conjunction with brine. He stated that if the parchment papers were soaked before being used for packing purposes in a solution composed of 1¼ ounces of formaline to 1 gallon of brine it will be found to be an absolute preventive of any vestiges of mold. Formaline is not in the least poisonous, almost odorless and tasteless, and has absolutely no ill effects upon the butter.

Prof. Robertson also emphasized the efficacy of formaline vapor. Anything kept in this vapor will remain free from mold for an indefinite period. It must not be imagined from this, however, that formaline preserves butter or meat ; it does not. Prof. Robertson laid particular stress upon this fact.

In the general discussion which followed, t was pointed out that one of the greatest roubles which butter and cheese merchants ave to contend with at present is that the utter so frequently tastes strongly, from 1 nch to 1½ inches deep all around the case, f wood sap. This was due to the fact that he boxes were constructed of green wood. t was suggested that the Government be equested to issue a general circular to reameries, advising the use of dry wood in he manufacture of boxes.

In reply to questions, Prof. Robertson aid that they had done no careful work yet n the way of trying to prevent mold in egg ases. He kept a good many eggs last ear by small lots to test the relative keepng qualities of fertile and unfertile eggs, and e found no difference at all. The eggs ere kept from July until last week, when they were cooked, and he could not detect any discernible difference either in color, odor or amount of shrinkage. He had eight different lots, which was a fair average for getting information from. He did not want to explode a theory that was not ready to be exploded, but he found no difference between fertile and unfertile eggs.

MOLASSES EXCITED.

THE Barbadoes molasses market continues excited at primary points, the latest cable on Monday noting a decline of 1c., making the first cost 16c. This is an advance af 4c. per gallon, the opening price on new crop molasses being 12c.

At this time last year new molasses was selling at 12 to 13c., having opened slightly under those figures.

Last week the market was highly excited, sales being reported at 17c., and even higher than that. It is evident, however, that these figures were due more to speculation than legitimate demand, as this week's decline attests.

Naturally, the feeling on spot in Canada is firm as a consequence of these high prices at primary points, and the Wholesale Grocer's Guild late last week advanced their price 2 to 3c. per gal., as will be noted in the regular market reports.

Letters from the Island state that the weather has been favorable to reaping—hot and dry—but rain would be very acceptable for the plants. It is fortunate that planters are obtaining high prices for produce, as the crop is very disappointing. We hear of one estate, already finished, having made less than half its average crop. The shipments to date amount to 6,512 hogsheads sugar and 6,353 puncheons molasses ; at same time last year, 11,529 hogsheads sugar and 11,920 puncheons molasses.

It is easy to turn beets into sugar, but it is difficult to turn deadbeats into cash.

CURRANT CROP OUTLOOK.

The deficient rainfall in Greece last autumn and winter naturally had its effect upon the currant gardens, but, according to the latest advices from that country, the conditions are more favorable, and the crop is progressing favorably. At the same time, however, it is anticipated that the yield will be comparatively small.

DROPS FROM THE EDITOR'S PEN.

A tidy store denotes a tidy merchant.

He who gives credit often gives dollars.

The assistant with a repulsive manner is a misnomer.

A good business cannot be built up by bad methods.

Be pleasant before the customer as well as before the camera.

Training is essential for business as well as for athletic events.

Fast living usually means slow progress in business or any other avocation.

A business man can only win fame by the goods he keeps and the methods he employs to sell them.

An exaggerated advertisement may sometimes make people talk, but it will not always make them buy.

The $20,000,000 coffin trust which is being formed across the border is designed to put off the burial day.

The more interest a young man takes in his employer's business the more is he contributing to his own success.

It is too bad that, just as the free silverites are starting their quadrennial campaign in the United States, the announcement should be made that the world's output of gold last year increased by $50,000,000.

LUMSDEN BROS.' WAREHOUSE.

Lumsden Bros., wholesale grocers, are now comfortably settled in their new warehouse, the Smith & Keighley building, No. 9 Front street east. The business offices are on the left-hand side of the entrance, and the sample-room is on the right. The sample-room is particularly nicely arranged and reflects a great deal of credit upon the firm.

CHINA BLACK TEAS MARKET.

The market for China black tea has opened. Advices to hand state that in the Khemun district prices rule 20 per cent. higher than last year, while in the Ninge Low district the conditions as to price are the very opposite.

The Reasons Why It Sells! Because it has "selling qualities" ahead of all others.

"SALADA"

CEYLON TEA

There is no more risk in handling than there is in Sugar, it is so greatly appreciated.

32 Yonge St., TORONTO — St. Paul and St. Sulpice Sts., MONTREAL

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.
Commission Merchants

BUTTER, CHEESE, EGGS, GAME and POULTRY, and all kinds of COUNTRY PRODUCE Sold on Commission

Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA in lead packets, and

CLUBHOUSE in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR **BANNER** WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy.

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORON

N.B.—20 years in use and everybody wel satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pac keep it for sale, because it pays to do so, there be **no old, unsaleable stock in "Horseat Salmon."**

Every consumer should use it because it is the BE and every can is warranted good, or money returned; take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably kno brands of **Beaver, Columbia and Tiger,** guaranteed good Red fish.

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NEW COUPON SYSTEM ADOPTED MAY 1st.

GRAND MOGUL

Tea, Coffee, Mustard, Baking Powde Cream Tartar, Soap, Flavoring Extract

EVERY ARTICLE A TRADE-WINNER.

The best value in Canada at the price. The large number of orders are so much in excess of what we expected that we are unable to ship promptly. We, therefore, ask the indulgence of our friends.

SEE OUR AD. in... MAIL & EMPIRE MAY 23rd.

T. B. ESCOTT & CO.,

Wholesale Grocers, Importers and Manufacturers, LONDON, ONT

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, May 25, 1899.

GROCERIES.

THE wholesale grocery trade during the past week has been, on the whole, quiet. Canned goods have been going out fairly well at steady and unchanged prices. Coffees are in moderate demand and firmer. In teas, there is very little doing. Sugars are dull with the outside markets fairly steady. Syrups and molasses are both quiet. In spices, pepper is advised firm and ginger weak. The foreign dried fruit market is fairly active for the season.

CANNED GOODS.

There has been no material change in the situation since last week. The tone of the market in regard to canned tomatoes is, if anything, rather healthier than it was a week ago, and the ruling price is 85c. Corn is steady, at 95c. to $1, and peas are still quoted at 70c. upward. Quite a few canned fruits are still going out, but the demand is not as brisk as it was during the previous couple of weeks. There is not a great deal being done in canned salmon. The same thing may be said in regard to lobster.

COFFEES.

A fairly good trade is being done by wholesalers in Rio coffee, but other descriptions are quiet. Prices of Rio coffee are firm and range from 7¼ to 10½c. per lb.

SUGARS.

The jobbers were on Tuesday morning notified of the suspension of the agreement under which sugar was sold at a fixed price, Guild terms and discounts, however, to be continued. Shortly after noon, however, another telegram was received from the president of the Dominion Guild stating that negotiations had been reopened with a view to an agreement and asking that in the meantime prices be not changed. Our quotations, therefore, remain unchanged at $4.78 for standard, Montreal, and $4.73 for Acadia. Very little business is being done by either refiners or wholesalers.

SYRUPS AND MOLASSES.

Trade continues quiet in both syrups and molasses. Latest mail advices received in Toronto from New Orleans, in regard to molasses, state that the market is strong, while stocks on hand are being rapidly reduced.

SPICES.

Mail advices received in Toronto from London, England, under date of May 11, state that everyone there believes that higher prices will shortly rule on pepper, and especially the black descripton, as supplies from the east continue to be comparatively small. Advices received on Monday note a decline of 2s. 6d. in the price of Jamaica ginger.

NUTS.

Mail advices report that the market for Tarragonas and Formegettas continues firm, although quotations are without change. The New York Journal of Commerce states that Brizal nuts are easier there on account of expected larger arrivals than those of last year.

TEAS.

Mail advices from London, England, under date of May 12, stated that sales of

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

Indian teas were becoming small, and that, with the demand good, prices were maintained at the previous week's rates. In regard to Ceylon tea, the advices said: "Twenty-two thousand three hundred and ninety-six packages were brought to auction, against 21,065 last week, the quantity proving quite as much as buyers were prepared to take. The market was somewhat irregular, teas under 8d. occasionally showing a slightly easier tendency, while medium Pekoes and broken Pekoes were very frequently ¼d. to ½d. per lb. cheaper."

The China black tea market has opened, and advices state that while in some districts prices are high than last year, in others they are lower.

Cable advices from Japan state that the demand has improved and that the leaf has somewhat recovered from the low prices which ruled at the opening of the market.

On the Toronto market business is quiet in all kinds of teas, there being little done by either brokers or wholesalers. There have been a few transactions in China green teas during the past week.

FOREIGN DRIED FRUITS.

CURRANTS—The market is quiet, but steady. Advices from Greece state that the new crop is progressing favorably, although it is expected, owing to the deficiency in rain last autumn and winter, that the yield will be comparatively small.

VALENCIA RAISINS—Wholesalers report a good demand, particularly for selected raisins. Arguimbau, of Denia, Spain, reports that the outlook for the Valencia raisin crop is good.

PRUNES — The demand is not as good as it was, although a fair business is still being done, particularly in Californian raisins. Mail advices state that the crop of Turkish prunes promises to be large.

DATES—Advices from the primary market state that the first shipments of Hallowee dates will be made about the end of September or first of October, and the second tide shipment a fortnight later.

GREEN FRUITS.

Though strawberries are arriving in cars every day, the demand is so healthy that all receipts are well cleaned up at from 10 to 12c. for the bulk of the arrivals, though inferior stuff has been sold as low as 9c. and even 8c. The general quality of receipts is improving. Pineapples are in liberal supply, though the demand is fully up to receipts. Prices are steady at 8 to 13c., some extra large ones bringing as high as 15c. Cocoanuts are selling steadily at unchanged prices. Onions are quiet. There is a fair movement of Canadian apples, which are firmly held at from $2.50 for common varieties to $5 50 for fancies. Bananas are moving well. Some overripe stock arrived last week, causing considerable loss, but this has been cleared off, and a steadier feeling is manifested. Prices are unchanged. Messina lemons have advanced 25c., though the demand is moderate. The large movement of strawberries and pineapples has caused the demand for oranges to fall off till at present there is little doing. Messina boxes are done, and half-boxes are quoted at $1.75 to $2.00.

COUNTRY PRODUCE.

EGGS—Though local demand is so near to the receipts that export pickling houses, who state that the market should be 1c. lower, have been unable to bear prices down, for to-day the feeling is as firm, and the price as high as have been noted for some weeks, 11 to 11½c. being the ruling figures here.

POTATOES—The feeling is weak. Offer-

A Standard Soap
A Standard Price
but more
than a Standard
Profit

Retails
at
5 Cents

It pays to
push it

ings are so large that a decline of 8c. has followed the drop in prices last week, the price now being 70c. for cars. The street market is also weak, farmers selling on the market at 70 to 75c.

BEANS—Prices are unchanged. Demand is fair. Hand-picked are worth $1 to $1.10; medium grades, 85 to 90c.

DRIED AND EVAPORATED APPLES—There is little doing. An inquiry from the Northwest has been received for a car lot or more at 5c. at any point in Ontario. Local jobbers will not pay more than 5c. Toronto for large lots, but in a small way they are quoting 5½ to 6c. as a selling price. Stocks of evaporated apples are very light, so the local jobbing trade, though it is quiet, is likely to absorb holdings. Not more than 9c. outside would be paid, but for the local jobbing trade 9½ to 10c. is asked.

MAPLE PRODUCT—No change. Demand quiet. We quote syrup as follows: Imperial gallon tins, $1 to $1.10; wine gallon tins, 85c. Maple sugar is quoted at 9c.

VEGETABLES — Rhubarb, radishes, and spinach are arriving much more freely, causing a reduction in prices. We quote as follows: Rhubarb, 20 to 30c.; radishes, 15 to 25c. per dozen bunches; spinach, 75c. to $1 per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 60c. per doz.; celery, $1.25 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; turnips, 50 to 60c. per bag; beets, 50 to 60c. per bag; parsnips, $1 per bag; carrots, 30 to 50c. per bag; onions, Danvers, $1.40 per bag. Imported vegetabes are arriving in liberal quantities. Cabbages are selling at $4 to $4.50 per crate; peas at $1.75 to $2.25 per bush.; cucumbers, at $3 per bush.; tomatoes, at $4 to $4.50 per crate.

BUTTER AND CHEESE.

BUTTER—The quality of dairy large rolls that have been coming forward has been quite inferior. Though an improvement is beginning to show itself, poor stuff is still offering. Some good pound prints are offering, but the best dairy stuff is coming in pails and tubs. A little grass creamery is offering. The feeling regarding both dairy and creamery is easier, dairy tubs being 1c. cheaper, and creamery prints and squares ½c. cheaper.

CHEESE—New cheese is offering freely. The quality is improving, so that old cheese is not sought as eagerly, and, as a consequence, the latter has declined ½c. New cheese is worth from 9½ to 10¼c.; old, from 10½ to 11c.

FISH.

Restigouche salmon is commencing to offer at 35c. per lb. Shad is done. North shore whitefish is 1c., speckled trout, 5c., and large herrings ½c. cheaper. We quote: Erie fresh whitefish, 8c.; North Shore whitefish, 7c.; North Shore trout, 7c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large, 4c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; B. C. salmon, 17c.; Restigouche salmon, 35c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOOD

GRAIN—A decidedly firm feeling is man tested, owing to higher markets both in th United States and Great Britain. Som holders are not offering, in the anticipatic of higher prices. On cars outside, 70 71c. is offered. The local street mark shows some activity in wheat and oat We quote this market as follows: Whea white, 73 to 73½c.; red, 74c.; goos 66c.; peas, 63 to 65c.; oats, 36 to 38c.; ba ley, 44 to 46c.; rye, 52 to 54c. No. 1 ha Manitoba has advanced 1 to 2c., and is no quoted at 82 to 83c., Toronto.

FLOUR—All Ontario and Manitoba grad are firm. Manitoba patents and Ontar straight roller are 10c. dearer. We quote Manitoba patents, $4; Manitoba stro bakers', $3.60 to $3.70; Ontario patent $3.60 to $3.70; straight roller, $3.30 $3.35, Toronto freights.

BREAKFAST FOODS — Standard oatme and rolled oats are 25c. cheaper. W quote: Standard oatmeal and rolled oat $3.75 in bags and $3.85 in bbls.; roll wheat, $2.50 in 100-lb. bbls.; cornmea $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES — The market is steady. W quote cowhides: No. 1, 8¼c.; No. 7¼c.; No. 3, 6¼c. Steer hides are wor ½c. more. Cured hides are worth 8¼ 9c.

SKINS—The easy feeling has resulted in decline of 1c. in veal hides. We quote: N 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7 dekins, from 30 to 35c.; culls, 15 to 2c Sheepskins are coming in slowly at 9c to $1, and lambskins at 20c.

WOOL—Prices are unchanged. Fleec is easy 13c., and washed at 8 to 8½c.

Corona
Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. scraping goods out of bags or mats; no dust a dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONT**

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. **16 years' experience.**

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE,** car lots or less.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White.*** Wholesale only by

The **QUEEN CITY OIL CO.,** Limited.
TORONTO, ONT.

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

SALT

No change is reported. A good business is being done. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Veal hides are 1c. cheaper.

Jamaica ginger is advised 2s. 6d. lower.

Standard oatmeal and rolled oats are 25c. cheaper.

Pepper, especially black, is tending higher in the outside markets.

Dairy tubs are 1c., and creamery prints and squares are ½c. cheaper. Old cheese has declined ½c.

Strawberries are 2c. per quart dearer. Lemons have advanced 50c. per box. Messina oranges in boxes are done. Half boxes are selling at $1.75 to $2.

QUEBEC MARKETS.

MONTREAL, May 25, 1899.

GROCERIES.

THE grocery market has presented nothing striking in the matter of changes since last report. Demand for sugar is reported as disappointing, while molasses continues to advance at primary markets. Tea was moderately active, and there is some inquiry from jobbers for dried fruit, especially raisins. Spices are dull, but firm. Coffee displays no change, and there has been an active business in green fruits of all sorts.

WANTED...

One or two tons of Raspberry Pulp as trial sample for Essence manufacturing. If found suitable, larger supplies will be required.

Offers for season delivery to

IDRIS & CO., Limited

Camden Town LONDON, N.W., ENG.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, **Toronto.**

THEY HAVE ARRIVED

STRAWBERRIES
BANANAS
TOMATOES
PINEAPPLES
CUCUMBERS
in stock.

Fancy November Cut Lemons

Place Your Orders Early.

51 East Front St.

CLEMES BROS.

SUGAR.

The local sugar market is featureless, and refiners report that demand is very disappointing for the season. Prices show no change from those quoted a week ago. Abroad there has been some advance in the raw sugar market, and prices for beet show an advance of 2¼ to 3d. May, 11s. 1½d., and June, 11s. 2¼d.

SYRUPS.

There has been no improvement in the syrup market, and demand is slack at 1¾ to 2¼c., as to quality, at the factory.

MOLASSES.

The molasses market continues excited, and, as a result of continued advance at primary markets, the jobbing price here was advanced 2 to 3c. to 37c. car lots, and 38c. for single puncheons. Demand for new stock has been good, but the volume of business transacted is small, owing to the difficulty of filling orders. New York houses are offering Antigua stock in this market at 33c., and sales have been made at the price.

CANNED GOODS.

The chief movement in canned goods has been in corn, round lots of the vegetable being actively inquired for, and buyers had to advance their bids from 87½ to 90c. before they could get any stock, while small lots are held firm at 95c. Tomatoes are easier and have been offered here at 2½c. decline at 80 to 82½c. Peas rule quiet and steady at 80c. The new pack salmon season has not opened out yet, and business in spot goods is quiet.

DRIED FRUITS.

A fair inquiry has been noted for dried fruits during the past week, and, as supplies are limited, the tone of the market is rather firmer and prices have an upward tendency. Some sales of Valencia selected raisins have been made to jobbers at 5c., but holders are now asking wholesale grocers 5¼c. for this grade of stock. Fine off-stalk have sold at 3½ to 4c.

RICE.

There has been a fairly active trade in rice, and values are steady, as last quoted.

COFFEE.

Business in coffee is quiet, the demand being only for small lots, chiefly for Rio at 7 to 9c., and Maracaibo at 11 to 12c.

SPICES.

Demand for spices has been rather slow, but the tone of the market still holds very firm. Cables on pepper are very strong, both in black and white stock. Nutmegs and pimento are also very stiff.

TEAS.

The chief news of the week has been the demand for Pingsueys, and some large sales are reported to New York and Chicago buyers in this market. Ceylons are quiet and firm. Cable advices from Japan reported an active tea market, settlements so far this season amounting to 32,000 piculs, against 28,000 piculs last year. Prices were reported slightly easier, and the demand, it was stated, has been largely speculative, as neither Canada nor the United States has been an extensive buyer.

GREEN FRUITS.

The past week has been an active one in green fruits, and a good trade was done in all lines of goods. There is a very good demand for oranges at $2.50 to $3.75, and lemons, also, command a good sale, at $1.50 to $3.25 per box. Bananas have been in limited supply, and prices have been well maintained at $1.60 to $1.75 per bunch. Strawberries are a glut, and sell as low as 7 to 10c. Pineapples range from 8 to 17c, and tomatoes are stiff, at $4.50 to $5 per carrier.

COUNTRY PRODUCE.

EGGS—Demand was fair, and prices firm at 11 to 11½c. for choice, and at 9½ to 10c. for No. 2 per doz.

MAPLE PRODUCT—There was no change in maple product. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 7¾ to 8c. per lb.

HONEY—The market for honey was quiet and steady. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS — The demand for beans continues slow. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

PROVISIONS.

Quiet, at steady prices. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined at 5½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

There was no new feature in the local grain market. There was some demand for Manitoba No. 1 hard wheat, and a sale of 15,000 bushels was made at 73¾c. afloat Fort William. Oats were quiet at 36 to 36½c. afloat, and peas at 74c.

FLOUR—Business in flour was somewhat quiet, but the tone of the market was steady. We quote: Winter patents, $3.75 to $4; straight rollers, $3.50 to $3.60; in bags, $1.65 to $1.75; Manitoba patents, $4.10; strong bakers', $3.70.

MEAL—The demand for rolled oats was slow, and prices were unchanged at $3.8[illegible] to $3.85 per bbl.

FEED—The feed market was without any new feature. The tone is firm under a good demand. We quote as follows: Ontario white wheat bran, in bulk, $16 to $17, and shorts $17 to $19 per ton; Manitoba bran, $16; shorts, $18, and mouille $18 to $25 per ton, including bags.

HAY—The demand for baled hay is fair at firm prices. We quote: No. 1 $6.50 to $7; No. 2 extra, $5.50 to $6 clover and clover mixture, $4.50 to $5 per ton.

CHEESE AND BUTTER.

CHEESE — The cheese market is unchanged. Bids in the country range from 9¼ to 9½c., according to quality and locality. The bulls say it is only a question of time, when the short supply of old cheese will have its effect. As it stands, there is a difference of ¼ to ½c. between the old and new makes. In the country, exporters are bidding all the way from 9⅜c. up for the first half of May make, and finding few sellers.

BUTTER—The butter market is steady. Exporters are in the market for anything under 16c., but sellers refuse to talk business at the price bid, as they have all the demand they want in a local way for choice creamery at 16c. and over. In northern New York they bid 17½c.

MONTREAL NOTES.

Frank Magor & Co. have secured the agency for Reiss & Brady, New York and Bordeaux, France, preservers of French vegetables, sardines, etc., and are now showing a fine line of samples of these goods. Mr. Magor reports business good in all lines, and says his new line has been well received by the trade.

NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., May 25, 1899.

OUR dealers are inclined to complain somewhat, demand for goods not being as active as is expected at this season. There is a reason which is perhaps, sometimes overlooked, and that is, that travelers get out much earlier in the year than formerly, and the volume of business done in the late winter is very much larger than a few years ago. If you do it one time, you cannot expect to do the same business again. In markets there is little of interest. Fish continue very scarce particularly dry fish. In molasses, this is a quiet market alongside of Montreal. Of course, our output is much smaller, and we do not depend on Barbadoes, as they do west; in fact, the big end of the business is now Porto Rico. In tapioca prices are

Commercial Traveller: Anything in Coffees this trip?
Merchant: Sorry, old man; but I have just written S. H. Ewing & Sons, and cannot buy until I hear from them.

We are offering good values in . . . .

Rio, Santos,
Maracaibo,
Java and Jamaica

COFFEES

and are always pleased to send Prices and Samples on Application.

S. H. EWING & SONS
MONTREAL.

higher, with flake well above pearl. The latter, however, has the demand. Quantity imported here is small.

OILS — There is but a limited business, paint oils being the only line which is in season. The new company have their office open, but, owing to freight rates, have made no reduction in prices. This will come, they say, when they begin to bring their oil in tank steamers, which they will do as soon as their new warehouse is built. They claim the railway favor the Standard people in the matter of rates.

SALT—There is a steamer here with a large lot of English salt, chiefly coarse. In the lot there are some 12,000 sacks, and as the market is quite bare a quick sale is expected. In coarse salt, every effort is made to sell from the ship's side as profits will not admit of extra handling. No further arrivals are expected for some time. Prices are rather firmer. In factory-filled there is a quite an active sale. Canaadian salt has good demand at even figures. There is some demand for the cheap fine in barrels. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to 3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is a good sale in all lines. Corn is very scarce, and is quoted higher. There is but a fair stock of tomatoes, and they are firm. The demand for these two lines is maintained rather better than for peas. Fruits have a better sale than usual. This is noticed particularly in pears. Two-pound peaches are scarce, but threes are plentiful; prices are firmly held. Gallon apples move freely at rather better figures. Canned meats have an improved sale; prices, while firm, show no change. New canned haddies are offered. While the advance in tin should be a reason for higher figures, there is no change from last season. The goods are chiefly sold west. New herring and sardines are also offered; these are growing industries. Clams have a steady sale. Oysters are a light business. Some American salmon have been received; they are the first to come on this market for a long time.

GREEN FRUITS—This is an active line. Bananas have been somewhat scarce with a large demand. Prices are quite high, though there is always cheap fruit offering that is all right for immediate use. In oranges, Messinas have the call, there being very few Californians here. Prices are firm. Stock is quite good. Lemons are firm and there is a good sale. Pines are rather lower with limited business. In rhubarb, native is being freely received, and is now quite low, but still tending downward. Stock coming to hand is good. Strawberries have better sale at rather better figures, but large business is not done till native berries come.

DRIED FRUITS—There is little business. Currants have quite a steady sale at rather easier prices. Raisins are firmer, and in outside markets cheap grades are about sold up. In local market there is no change and at present but very light business. Prunes seem easier; no doubt because of the lighter sale. There is a fair stock here of both Californians and foreign. Dates and figs have but a very light sale, particularly the latter. Dates are firm in price. Evaporated apples are scarce and sale is now light. Very few dried are moving. In onions, price is low; fair stocks held. Quality is good, particularly Bermudas, but the lower price of the Egyptians give them the market. Peanuts tend higher.

SUGAR—While there has been no change in price there is a tendency to lower figures, and an increased effort on the part of Montreal refineries to do business here in granulated. In yellows, quite a quantity of American arrived during the week, but, at present, local refinery is rather underselling them. There is a good steady business.

American Sugars.

Absolute Purity
Test 100% Sugar

Get quotations on car lots, freight paid.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

MOLASSES—This continues a line of much interest, though perhaps not increasing interest. There are fair stocks, though chiefly Porto Rico. In Barbadoes, holders have been quite willing, though having no very large quantities to offer, to sell at prices offered by Montreal buyers. Halifax has also sold quite freely in that market. These sales have been made at figures below what the goods could be replaced at present. Our trade would not be surprised to see lower prices rule at the Island, but are not dependent on that grade. Some nice quality St. Croix has been received and sold at quite low figures. Some nice values in New Orleans are offered, but at this season are not favorites here. Syrup is very dull.

PRODUCE—In eggs, receipts have been lighter. Prices have advanced, and the outlook is for firm figures even at the higher figures. Prince Edward Island will not consign to this market. In butter, prices tend easier, and best grades are scarce. Some Ontario received has disappointed importers and the most of the new butter yet to hand is not desirable. In cheese, rather firmer figures rule. New is more freely offered. Cheese of local manufacture is coming to hand.

FISH—In dry cod price is again marked up. Receipts of new fish are light and market bare. The high prices have led to the hurrying of the fish to market, and there is fault found that the fish are too wet. Some pollock have been received and good prices obtained, but stock is very light. There continues to be no pickled herring, but a few shad are offered. The one dull spot is smoked herring, which we have to mark lower. There seems to be a continued oversupply. Boneless fish have but little attention. Fresh fresh are active. Gaspereaux keep high, and are marked up. The catch continues quite small. Smoked and kippered gaspereaux have a good sale. The latter are preferred to the kippered herring. Fresh shad are easy in price. There is but a fair catch. Halibut are rather higher in price ; season is getting late. Fresh haddock are lower, as are finnan haddies. There are very few salmon as yet. We quote as follows : Large and medium dry cod, $4 25 ; small, $2.75 ; pickled shad, $3.50 to $5, as to quality ; haddies, 4½c. per lb. ; smoked herring, 5½ to 6½c.; smoked alewives, 90c. per 100 ; kippered gaspereaux, $1 per box ; halibut, 7c. per lb.; fresh haddock and cod, 2½c.; gaspereaux, 75c. per 100 ; shad, 8 to 10c.; boneless fish, 4 to 5c. ; pollock, $2.50 per 100.

PROVISIONS — There are but light stocks held in barrelled meats, and there is little business reported. Beef seems rather firmer. Mess pork is relatively high as compared with clear. Smoked meats show but a light business. Lard is firmer.

FLOUR, FEED AND MEAL — Manitoba flour has been marked lower, and is now nearer Ontario in price than for a long time. This has been expected as it has been relatively high. In Ontario grades there is no change, but a higher tendency is manifested. Oatmeal is rather easier, though as yet no change in price is reported. Oats are scarce and full prices asked. Cornmeal is easier at the old figures. Sales are large. Beans are steady, but business is dull. Yellow-eyes are scarce. Barley and split peas are still high. In hay, there is a fair sale at rather better figures. Seeds have not sold as freely as usual. We quote: Manitoba flour, $4.65 to $4.70; best Ontario, $3.85 to $4 ; medium, $3.60 to $3.75; oatmeal, $4 to $4.10 ; cornmeal, $2.25 to $2.20 ; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.05 to $1.10 ; prime, 95 to $1.00 ; yellow-eye beans, $1.90 to $2 ; split peas, $4.20 to $4.25 ; round, $3.25 to $3.40 ; pot barley, $4.20 to $4.25 ; hay, $7 to $7.50 ; timothy seed, American, $1.50 to $2 ; do., Canadian, $1.80 to $2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.; red, 6¾ to 7½c.

ST. JOHN NOTES.

J. T. Logan, soap manufacturer, is in financial trouble.

Merrett Bros. have a large cargo of Liverpool salt landing.

A cargo of salt was received at Richibucto this week via barque Valona.

John Sealey received some nice dulse last week, the first of the season.

The board of health have made strict regulations regarding the sale of milk in the city.

Hall & Fairweather received a shipment of extra Californian prunes, 90-100, in 25lb. boxes this week.

Some apples, sent from Kentville, N.S., to England in March, netted $230 for 35 bbls., an average of $6.75 per bbl.

A. L. Goodwin received several cars of oranges and lemons from Montreal this week, part of the cargoes lately sold there.

W. H. Myles, of the North End retail Grocery, is in financial difficulties. Some of the city wholesalers are considerably interested.

C. & E. Macmichael received, last week, a shipment of "Meteor" fancy Alaska salmon, the first American canned salmon to come to St. John in years.

Mr. Rose, of Rose & Laflamme, Montreal, called on THE GROCER during the week. He was on his way home from Halifax. Mr. Rose has many friends here. While not particularly on a business trip, he succeeded in picking up some nice business in molasses, both in Halifax and St. John.

Band & Peters offer something new in the grocery line, called grape nuts, which are made from entire wheat and barley, so heated as to transfer the starch into grape sugar.

Mr. G. Wetmore Merrett, of Merrett Bros. & Co., has gone west to overlook some gold mining property in which he is interested and which has proved very valuable.

MANITOBA MARKETS.

WINNIPEG. May 22, 1899.

THE weather is fine and warm and business is very fair. Seeding is nearly complete in many districts. Great preparations are being made at the local parks for suitable openings on May 24. There is an attempt here to introduce American starch of lower grades, but the St. Lawrence and Edwardsburg factories have dropped their prices to meet this competition, and will go even lower to keep out these goods. The better grades of starch are not affected. There has been quite a slump in soap during the week. The local factories have met the cut from the East and gone one better. Soap is now so low here there is practically nothing in it for jobbers but the feeling is, nevertheless, unanimous among the wholesale trade that this is the fault of the East, and they will fill orders from the local factories at narrow margins rather than encourage imported soap.

DRIED FRUITS—Somebody has reported the Ontario market price of dried apples at 5c. Winnipeg merchants, on the strength of this, have been making inquiries everywhere in the East for these apples, but cannot secure a pound at this figure. One jobber stated that he would willingly take 10 cars if he could get them at this price but, though the price was quoted as a regular market, not a single house in the East is prepared to sell at that figure. Apricots are still too dear to dip into deeply. Peaches are reported only a fair crop, and are very firm, with indications of a further advance. Prunes are firm, with a fair demand and no change in prices.

CEREALS — Pot barley has declined a shade ; first-class is quoted at $2.25. Rolled oats are just a shade lower, owing to American goods being urged on the market here. An actual quotation is a little hard to obtain.

CURED MEATS—Are higher and the market is very firm. Hams are quoted at 11c, breakfast bellies, 11½c.; shoulders, 8½c, spiced roll, 9c.; dry salt, 8c. The demand is good.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LONG ROLLED BACON

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

F. W. FEARMAN CO.
Limited
HAMILTON, ONT.

A labor-saver for users.
A money-maker for retailers.

SILVERINE

PROFITABLE
ATTRACTIVE
GUARANTEED

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

OUR GREAT ADVERTISEMENT

Thousands of pleased buyers who are constantly increasing their demands for

CLARK'S MEATS.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

Ask Your Wholesale House for

NORTHROP'S FIGS

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP, 9 Jarvis Street, TORONTO.

Good Will Soap

THE KIND THAT CLEANS.

XTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
XTRA CHOICE VALENCIA ORANGES, all sizes.
XTRA FANCY and FANCY MESSINA LEMONS.
HOICE YELLOW DANVER ONIONS.
Prime Quality, free from frost and Prices Right.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants GUELPH, ONT.

BUTTER—Market is in a very poor condition and is glutted with a low grade of dairy butter. Separator-made bricks are worth from 14 to 16c. Other dairy 11, 12 and 13c., according to quality. Creamery, 17 to 18c.

CANNED GOODS--Several carloads of tomatoes have changed hands, but the price is the same and is likely to be fully maintained—$2.25 for choice brands running down to $2.15 for those of lower grade. Corn is very stiff at the former price of $2.30 for ordinary and $2.50 for St. John Valley. In canned fruits, the indication is that peaches will be higher. Strawberries, report has reached this market that Ontario has but half a crop and the quotation given by eastern houses would mean $4.20 per case laid down here. If this news proves correct it will mean a small sale of these goods here.

SUGAR—Is very firm, and the price will go higher. Present quotations are 5⅜c. for granulated, 4¾c. for No. 1 yellow, lumps, 6½c., and powdered, 6c.; extra ground, 6½c. The rise is in sympathy with the American market, which is particularly strong.

GREEN FRUITS—There has been a great run on strawberries during the week, and price has touched the lowest point for some years, viz., $2.75 per case. It is expected, however, that this will not continue and that next week will bring higher figures. In the meantime, Winnipeg housekeepers have not overlooked the opportunity, and a great many cases have been canned. Oranges are running low in the market and prices are going higher; $4.75 and $5 are quoted this week, but some extra fancy "Lion" brand stock to arrive next week will sell at $5.50. Lemons are plentiful at $2.75 to $3 75, according to keeping qualities. Bananas have been somewhat scarce in the market, but their absence has not been felt owing to the supply of strawberries. Pie plant is selling at 1½c. per lb. Pineapples are quoted: 36's at $2.50 and 30's at $3. The quality is very fine. Florida tomatoes are $7 for the 6-basket crate. Some remarkably fine tomatoes, grown in St. Boniface forcing-houses, are on the retail market. They are ready sellers at 40c. per lb. These are the first home-grown tomatoes to make their appearance so early in the year. Asparagus is worth 60c. per doz. Lettuce, radishes, cress and cucumbers are plentiful.

A NEW VINEGAR COMPANY.

The Ontario Government has issued a charter of incorporation to the following: Alexander Turner, G. E. Bristol, St. Clair Balfour, J. T. Glassco and H. C. Beckett, of Hamilton, as The Imperial Vinegar and Pickling Company of Hamilton. Share capital $30,000.

MONTREAL GROCERS' PICNIC.

A WELL attended meeting of the Montreal Grocers' Association was held in their rooms, Monument National building, on Wednesday evening, May 17, President Scanlon in the chair.

The business of the evening was the selection of a place to hold their annual picnic as well as choosing the date.

Letters were read from the proprietors of Otterburn Park and Bout-de-Lisle, asking that these places be selected. A report was also presented by J. P. Dixon in favor of Iberville, and a general discussion ensued, after which it was unanimously resolved that the picnic be held at Iberville on Wednesday, July 19, next.

The following committee was then appointed to draft a circular to be sent to the wholesale trade in reference to prizes and subscriptions, and to look after this matter generally, viz.: E. Chartrand, V. Raby, E. W. Farrel, N. Lapoint, A. D. Frazer, J. P. Dixon and President Scanlan.

As there was no other business to be attended to the meeting adjourned.

Among the prominent grocers present were: Pres. Scanlon, J. B. Valliers, J. P. Dixon, M. De Repentigny, V. Raby, E. W. Farrel, E. Chartrand, J. Johnson, A. D. Frazer, E. Manning, Connor and Willison.

WILLOW BASKETS.

The question is sometimes asked why some willow baskets soon become brown and discolored while others keep white so much longer, says an exchange. Those that discolor are made from willow from which the bark has been removed by steaming. The imported baskets, made where labor is not such a big factor in cost, are woven from willows that have been peeled with knives, and these hold their clean white color to the close of their existence, which is a much longer period than that of the domestic product. If one only knew how to distinguish "t'other from which," now!

TO BUTTER AND CHEESE DEALERS

Editor CANADIAN GROCER.—In view of the approach of the new season's business in butter and cheese, we beg to suggest that, in view of the unsatisfactory nature of the business, it would be desirable for, and advantageous to, the producers of each alike to have a board in Montreal, in order to afford an opportunity for inspection and acceptance or rejection on the same day that the sales are made. To this end, we are prepared to assign the second flat of our warehouse, thoroughly furnished and adapted for the purpose, without charge, to all salesmen of butter and cheese who will send their names to us. We will be glad to represent as many as cannot come or send representatives, and will attend to all deliveries and collections strictly on banking terms, providing first-class storage accommodation according to the condition of the season. Our storage and commission charges will be light.

Yours faithfully,
F. E. JODERY & CO.,
Produce Commission Merchants,
8 Lemoine street, Montreal.

Mrs. H. Manthie, who has, for a number of years, carried on a retail grocery business at 753 Queen street east, Toronto, died on Sunday. The funeral took place on Tuesday.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL.

SITUATION VACANT.

WANTED—A PRACTICAL, EXPERIENCED pickle and preserve maker, to go to New Brunswick, Canada. Must offer best of reference. Address, Box A, CANADIAN GROCER, 19 Board of Trade, Montreal. (21

The
DETECTIVE AND CONFIDENTIAL AGENCY.
Room 12, Janes Building,
75 Yonge Street - - TORONTO
Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

CREST BRAND
BAKING-POWDER
TRADE MARK
COFFEE, EXTRACTS
MUSTARDS, AND SPICES
BEARING THIS TRADE MARK
ARE GUARANTEED

THE SIRDAR'S
REGISTERED

MOCHA
Makes the most delicious cup of coffee obtainable.
Any Person selling or putting up Imitations lay themselves open to Prosecution.
For Sale in 1 and 2 lb. tins by all Wholesale Grocers.
ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

CLUB

See that you have this on your

CLUB

Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.

THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

Boston Laundry Starch.

This Starch has given universal satisfaction to all those who have used it, and also to the merchants that sell it; as those who use it once want it again, and merchants that keep it in stock always find a ready sale for this article, as there is no equal to it made or sold in the Dominion.

Sold by all wholesale dealers at $3.20 for a case, forty packages in a case.

The F. F. DALLEY CO., Limited, Hamilton, Can.

SOLE PROPRIETORS.

COFFEE

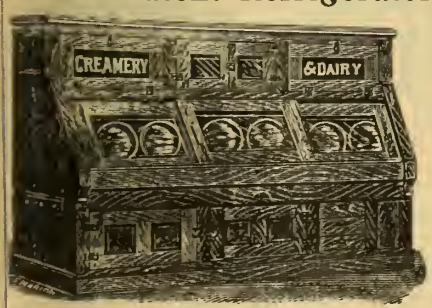
RIO
SANTOS
MARACAIBO
JAVAS
MOCHAS
MEXICANS
CARACCAS
EAST INDIAS, Etc., Etc.

Choice selections always in stock at lowest prices.

WARREN BROS. & CO.

TORONTO.

ubin's Patent Refrigerator



ie "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

Cocoas Coffees Spices

Manufactured **under** the supervision of special experts for each department, **with** the latest improved up-to-date machinery, **from** the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, **protected** by our standing guarantee. **Returning** profit and satisfaction to the dealer, and **dispensing** health, strength, and happiness to the consumer.

Todhunter, Mitchell & Co.

Manufacturers

TORONTO.

Blue Label Tomato ..Ketchup

is prepared from ripe tomatoes of surpassing flavor, combined with spices that lend life. Put up in sterilized bottles, assuring safety and purity to the consumer.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Pure Gold Snap

2,000 ONLY

double-decked, square Dinner Pails, large size, holding 5 lbs. Baking Powder, guaranteed quality

70c. each.

A splendid Dollar retailer. Hurry up sale.

PURE GOLD, TORONTO.

WANTED.

SITUATION AS TRAVELLER, BY A thoroughly competent man of wide experience in all lines—Tea a specialty. Knows the trade well from Winnipeg West, also through the Kootenay. For particulars, address P.O. Box 177, Trail, B.C. (21)

Window Dressing

FOR GROCERS—A new book by noted American experts Contains fifty-two designs, all new. with full instructions. Sent to any address, post paid, on receipt of price—**$1.00.**

S. W. CARSON,
45 Hillside Avenue,
Sole Agent for Canada. VICTORIA, B.C.

B. C. First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

THE MANITOBA

Produce & Commission Co.

147 Bannatyne Street East **Limited**

P.O. Box 1012. **WINNIPEG, MANITOBA.**

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Poultry, Fruits,

Honey, Cider, Lard, and all kinds of Cured Meats.

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

Solid car of

PIEPLANT

Received this week. Quotations very low

Our Montreal Lemons have arrived. They are handsome. Send liberal orders.

The Macpherson Fruit Co Limited

WINNIPEG, MAN.

CURRENT MARKET QUOTATIONS

May 25, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	10	12	15	17	.....	.....
" " pound prints	.....	.....	11	13	17	18	.....	.....
" " tubs, best	.....	.....	11	12	15	17	.....	.....
" " tubs, second grade	.....	.....	9	10	12	14	.....	.....
Creamery, tubs and boxes	17½	18	16	17	18	19	.....	.....
" prints and squares	.....	.....	17	18	19	20	.....	.....
Cheese	.....	11	9½	11	9½	10	.....	.....

CANNED GOODS

Apples, 3's	$ 90	$1 00	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 25	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	85	90	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	90	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	80	85	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	1 45	1 25	1 50	1 65	1 75	.....	1 15
" 3's	.....	1 45	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	1 60	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 75	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	1 10	1 15	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	90	95	80	90	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover } talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf } flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Coboes	1 05	1 15	1 10	1 15	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	..	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Saddles	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Skippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Messina, ½ boxes	$2 50	$3 50	$1 75	$2 00	$.....	$.....	$.....	$.....
" California Navels	.....	.....	3 75	4 00	.....	.....	.....	.....
" Cal. Med. Sweets	.....	.....	3 25	3 75	.....	.....	.....	.....
Lemons, Messina, new, p. box	1 50	2 50	2 25	3 50	2 50	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 50	2 00	1 50	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	5 50	3 00	5 00	.....	.....
Cranberries, per bbl.	.....	.....	.....	.....	.....	.....	.....	.....
Sweet Potatoes, bbl.	.....	.....	.....	4 00	.....	.....	.....	.....
Almeria Grapes, per keg	.....	.....	.....	.....	.....	.....	.....	.....
Egyptian Onions, about 100 lb.	.....	.....	2 00	2 25	.....	2 00	.....	.....
Bermuda Onions	.....	.....	2 00	2 25	1 75	2 00	.....	.....
Cocoanuts, per 100	3 25	3 50	....	4 00	.....	3 50	.....	.....
Strawberries, per quart	.....	.....	10	12	...	.....	.....	.....
Pineapples, each	9	16	8	13	15	16	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$4 60	$4 65	.....	$4 78	4½	4⅜	5⅛	5¼
Granulated, Acadia	.....	4 60	.....	4 73	.....	4½	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 70	.....	5 88	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 80	.....	5 98	.....	.....	.....	.....
Extra Ground Icing, bbls.	.....	5 30	.....	5 65	.....	.....	.....	7
Powdered, bbls	.....	5 15	5 12½	5 55	5¾	6	.....	6¾
Phoenix	.....	4 50	.....	4 58	.....	.....	.....	.....
Cream	.....	4 50	.....	4 58	.....	.....	.....	.....
Extra bright	.....	4 45	.....	4 48	3¾	3⅞	4½	4⅝
Light coffee	.....	4 35	...	4 88	3⅞	3⅝	.....	.....
No. 3 yellow	.....	4 15	.....	4 28	3⅛	3¼	... ..	...
No. 2 yellow	.....	4 05	.....	4 18	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Cut nails, base	.....	2 55	.....	2 55	.....	.....	.....	.....
Cut nails, base	.....	2 05	.....	2 05	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 00	.....	3 00	.....	.....	.....	.....
Hoosier Steel Wire (oiled and annealed, etc.), base	.....	2 50	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	49	.....	52	.....	.....	.....	.....
" boiled	.....	52	.....	55	.....	.....	.....	.....
Turpentine	.....	65	.....	65	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.. ...	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes, old	.....	35	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 30	$1 50	$.....	$1 75
" " 2-lb. cans	.....	2 65	2 40	2 60	2 40	2 75	.....	3 00
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 75	3 00	.....	3 00
" 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 50
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 75
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 50	2 80	2 95	.....	3 25	.....	.....

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	11	11½	8½	9	.....	15
Maple syrup, per imp. gal.	.....	.....	1 00	1 10	.....	.....	.....	.....
Maple sugar, per lb	.....	.....	.....	9	.....	.....	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	...
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" 5 and 10-lb. tins	.....	....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	7	7¼
" ½-bbls	.....	4¼	.....	.....	6	7	7	7¼
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	7¼	7½
" ½-bbls	.....	4⅜	4½	4¾	5	6	7½	8
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	4¾	4¾	5	5½	6	.....	.....
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	7½	8
Dates, boxes	5¼	6	5½	6	5½	6	6	7
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ..	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	10	11	10	12	.....	.....
" " 50's	.....	.....	8½	9¼	8½	9	.....	.....
" " 60's	.....	8	8	8½	8	8½	.....	.....
" " 70's	.....	7½	7½	7¾	7½	8	.....	.
" " 80's	.....	7	6¾	7	7	7½	... ..	.....
" " 90's	.....	6	6	6½	6½	7	6¼	6½
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. .. .	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4½	.....	.....	5	6	1 70	1 90
" Fine off stalk	.....	4½	4¾	5	5	5¼	.....	.....
" Selected	.....	5⅜	.....	6	6	7	.....	.....
" Layers	.....	5¾	.....	6½	5¾	6	8	8½
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	7	7½
" " 4-crown	.....	7¾	7¾	8	8	8¼	8	8½
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	7
" " evaporated	9	9½	9½	10½	9½	10	11	12
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	....	.....	16	18	.....	.....
Peaches	.....	.....	.....	16½	.....	.....	.	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	.....	7	.....	.....	.....	9¼
Smoked Meats—								
Breakfast bacon	10½	11	10¼	11	.....	.....	11¼	12
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	10	10½	10½	12	.....	11½
Shoulder hams	.....	10	7½	8	8	9	.....	9½
Backs	.....	.....	10½	11	.....	.....	9¾	10

All meats out of pickle 1c. less

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	15 50	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 00	13 00	14 00	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Compound, Pails	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

"Put all your eggs into one basket and then watch the basket."—Mark Twain.

Our efforts are concentrated on the manufacture of the **BEST**

Culinary and Laundry Starches

producible. We confidently leave the result in the hands of the public . . . .

OUR BRANDS:

Lily White Gloss **"Crystal Maize" Corn Starch**
Celluloid Starch **Challenge Prepared Corn**

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	10	10½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	12½	15
Valencia shelled almonds	28	30	28	30	.....	.....	25	30
Tarragona almonds	12	15	12	14	11	12	13	15
Peanuts (roasted)	6½	9½	9	10	9	10	9	12
" (green)	5½	8	7	9	.....	.....	10	15
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	14
Marhot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	12
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	.....	4⅛
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5⅜
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	4
Tapioca	3¾	4½	3½	4	5	6	.....	4
Macaroni, dom'lc, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	1 50	1 75
Sal soda, per bbl	70	75	70	80	85	90	.....	.....
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. cans	21	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	23	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manit and B.	
Canadian	.....	12	.....	13½	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	19	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Pakiug	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Sonchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Palls, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

CANNED GOODS

at Laporte, Martin & Cie.'s

White Salmom
Inlet River Salmon
Red Salmon, "Sockeye"

VEGETABLES

CANNED TOMATOES, PEAS, CORN, Etc.
BAKED BEANS (finest quality), can be retailed at 7½c. per can.
CANNED PLUMS, "Lombard" natural, a splendid article, can be retailed at 10c. a can.

THE ABOVE GOODS ARE OF THE VERY BEST QUALITY.

PICKLES

Lytle's Bottled Pickles.
"STERLING" BRAND

CHOW-CHOW
WHITE ONIONS
MIXED PICKLES

The very best quality produced in Canada.

Now is the best time of the season to buy canned goods for the early summer season. We have a very nice assortment of the best brands, and our prices have been cut to the rock bottom.

LAPORTE, MARTIN & CIE.,

Wholesale Grocers. MONTREAL.

NEEDS TWO CAPITALS.

THE merchant who trusts out his goods must employ twice as much capital in the business as if he did a cash trade, says Outfitter. We say twice; it may be thrice or four times. It depends on how much he trusts out.

A credit business may be a profitable business. It is not a safe business, or is safe only in a small minority of cases. It is almost certain to involve losses. Let a man be ever so careful and strict in his scrutiny of the character and resources of those he trusts when he begins a credit trade, he is all but sure to become lax and easy. It is almost impossible to maintain a rigid standard. Everybody is liable to be mistaken and to be imposed upon. The bars once down you are bound to be overrun with plausible and irresponsible risks.

How many cash businesses do you know of that failed?

How many where credit was given?

What is the proportion between the two?

How much cheaper can you sell if you give no credit?

How much more ready money will you have with which to take advantage of bargains?

Will you not sleep better, be freer from care, enjoy your life here on earth somewhat more?

"But I won't do so much business, perhaps won't make so much money."

"Ay, that's the rub. It's the anxiety to let no customer escape, to do all the possible business. That's just the point where the ambitious but speculative man needs to put the check on himself. Let him deny himself in the one respect of granting risky credit or all credit, and he can find other ways of pushing the business that will eventually enable him to satisfy his ambition.

Buying and selling for cash, he can undersell those who get trusted and trust. Having thus unequaled advantages, he can press them home to the buyers through persistent advertising, backed up by liberal methods in all respects but credit-giving. Possessing ordinary business ability and fair conditions, such a man should never know the distresses which haunt and finally destroy so many retail merchants.

THE POOREST SOME GOOD.

Newspaper advertising is sometimes very weak, but everybody understands by this time that the poorest ad. must do some execution, says Merchants' Review. The difficulty is that when the inquiring advertiser seeks advice in order to make his ads. do superior execution, he often discovers that the experts disagree as to the best way of putting an ad. together. Some ad. doctors condemn the use of extraneous matter, such as is commonly employed in captions for the purpose of attracting the reader's eyes; others argue that without introductory matter of a foreign character an ad. in a crowded paper has not much chance of being noticed, or if noticed, of being read. Illustrations, if selected with judgment, enable the ad. writer to get down to business at once, but the great point in framing an ad. is to bear in mind the purpose for which it is to be published.

VISIT FROM A VINEGAR MAN.

Mr. F. W. Woodman, representing Purnell, Webb & Co., vinegar manufacturers, Bristol, England, is making a brief stay in Canada, and is calling on the merchants in Toronto, Hamilton, Ottawa, Montreal, etc.

"Our business in Canada," said Mr. Woodman to THE CANADIAN GROCER, "is gradually increasing, and I might say that our firm is, on the whole, satisfied with the results. Although my trip is principally for pleasure, I have secured quite a few orders and promises of others."

In addition to ordinary malt vinegar, Purnell, Webb & Co., make a specialty of a pickling vinegar which is already spiced. It is having a large sale in England, and should eventually find a good market in Canada.

BACK FROM GREAT BRITAIN.

Mr. J. L. Watt, of Watt & Scott, commission merchants, Toronto, returned on Saturday last from a seven weeks' trip to Great Britain. He had a pleasant trip. "Business," he said, in reply to a question, "is still good in Great Britain."

"Do you think the merchants there are taking more interest in Canada than they were two or three years ago, when you were over there?"

"I do; I am sure of it," was Mr. Watt's emphatic reply.

PERSONAL MENTION.

Mr. McDonald, formerly of the firm of McDonald & Aylsworth, Picton, Ont., is in Toronto this week. McDonald & Aylsworth recently sold out to W. A. Carson, formerly of the Belleville Canning Co. This is Mr. Carson's second experience as proprietor of the business, he having sold out to Mr. McDonald seven years ago.

Mr. Peter Anderson, of Guelph, was in Toronto this week.

Wm. Tufts & Sons, wholesale grocers, Vancouver, are about to erect a brick warehouse.

TRADE CHAT.

MRS. DURICK, widow of the la Jas. Durick, of the firm of Carlin Durick, general merchants, Fo Steele, B.C., has sold her interest in th above firm, and, with her mother, Mr Huckle, has gone to Victoria, B.C.

Wiarton, Ont., has carried the sugar be by-law by a majority of 191.

S. Y. Young, grocer and crockery deale Dungannon, Ont., has added a full line boots and shoes to his business.

T. B. Millar, Adele Jessie Millar and I G. Fisher, London, Ont.; J. A. Jame North Dorchester, and J. F. Millar, S George, Ont., have been incorparated The Thomas Dairy Co., with a capital $15,000.

D. R. Ross, Embro, Ont.; John Horat Neve, East Oxford; Alfred Lee, Gerald Courcy O'Grady and John White, Woo stock, Ont., have been incorporated und the style of The Woodstock Cereal Co., wi a capital of $30,000.

The Dominion trade returns for the t months ending April 30, show that th total trade was $255,057,327, as compar with $240,836,881 for the same period 1898, being an increase of $14,220,44 This increase is entirely due to the lar volume of imports, as there was a decrea of about $4,000,000 in exports. The du for the same period increased by nea $2,733,000.

"Vancouver, Nanaimo and Westminst merchants having generally acquiesced the proposal to close their places of busine at 7 p.m. during the summer months, a give a Wednesday half-holiday, a moveme in the same direction has been start here," says The Victoria Colonist. "T clerks who have taken the initiative in t matter hope that they will be as libera treated as their mainland neighbors ha been."

Fishing at Port Essington has start earlier this year than ever in Northern ca nery business. By the steamer Boscowi which arrived from the North yesterd afternoon, there came, consigned to Sim Leiser, of this city, 80 cases of the spri fish put up at Essington, and when t steamer left there for Victoria fishing was progress and a good run of salmon w reported.—Victoria Colonist, May 11.

NEW FIRMS COMMENCING.

Hand & Phillips, has started as groc in Ottawa.

E. L. Denis has opened a grocery Sherbrooke, Que.

The Port George, N.S., Canning C Limited, has been incorporated.

FOR THE HOUSE.

It removes all grease, smut, dirt or stain without injuring the varnish, paint or glaze, and keeps all surfaces beautifully clean and bright.

It cleanses marble, mosaic, tile, rubber, linoleums and oilcloth thoroughly, adding lustre to and preserving the colors. Costs much less, as it will go about three times as far as any other soap or cleanser.

FOR THE WARDROBE.

It removes grease, smut, paint, tar or stains from carpets, cloths, linen, dress goods and the finest silks, without injury to the texture or colors.

FOR THE KITCHEN.

It cleanses tables, floors, pots, pans, tinware, chinaware, glassware, graniteware, woodenware, silverware perfectly with half the scouring, labor and expense of soap and soap powder.

It does not cause the hands to chafe or crack, but keeps the skin soft and in good condition.

FOR THE BATH.

It will make the hardest water soft. For washing the hair has no equal, as it will positively remove all dandruff, strengthens the hair, leaving it soft and silky and the scalp in a healthy condition.

Put up in Boxes, Each Containing 3 Dozen Packages.

Full Directions for use in every package.

With all Wholesale Houses.

Manufactured only by

J. H. FARR & CO., - TORONTO.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

SULTANAS have sold more freely, and holders continue to show their confidence in the immediate future of this fruit by holding firmly to their ideas of value; at the same time retailers show no disposition to depart from the hand-to-mouth principle, and the wisdom of this is manifest, for the slightest signs of a speculative demand would certainly tend to advance prices very considerably.—Produce Markets' Review, London, England.

London warehouse returns to the end of April show stocks of but 231 tons of Valencia raisins and 1,728 tons Sultana raisins, compared with 803 tons of the former and 2,283 tons of the latter at the corresponding date last year.

Arrivals of Valencia raisins at Liverpool from the beginning of the season to May 4, amounted to 4,428 tons, or 448 tons more than for the corresponding period last year.

From the commencement of the season to May 4, there arrived at Liverpool 449,035 packages of Sultana raisins, compared with 582,021 packages for the same time a year ago.

CANNED SALMON IN LONDON.

A London, Eng., trade paper of May 13, says; "Although there has been a better demand for salmon during the past week, sales are not quite so heavy as compared with last year. This is not to be wondered at, as prices all round are not so attractive, and retailers show some disinclination to pay the higher rates asked, and naturally do not anticipate their requirements. On the other hand, holders are generally firm in their ideas, and it does not seem probable that buyers will obtain better value by waiting. There are still a great many inquiries for half-pound tins of flat salmon, and the arrival of the Celtic Race, which contains the bulk of this pack is anxiously looked for."

THE CURRANT SITUATION.

The cargo of currants per Benmore, which has been on the market during the week, has not greatly improved the assortment of qualities available for the grocery demand. The fruit in this steamer consists mostly of provincials and of Amalias of rather ordinary quality; anything really good is conspicuous by its absence. It is certain that a small quantity of better grade currants still exists in Greece, but, with a strong market in that country, holders show little disposition to consign their fruit here, preferring to hold it there until they can effect sales. As their pretensions are somewhat high as compared with the prices ruling in the London market, high enough at least to offer little inducement to buyers to purchase the fruit for shipment, business is rendered somewhat difficult; and, in consequence, currants, which if now in England would meet with a ready sale, and at the same time stimulate trade by improving the assortment available for buyers to choose from, remain practically useless in the warehouses of the Greek holders. As it is the general practice under ordinary circumstances for growers of Gulph and Vostizza currants to send forward their produce with the utmost haste to English markets, and then to press it for realization with a precipitancy which has often proved to be greatly injurious to their own interests and to those of the market generally, it would appear that their excessive caution in the present circumstances is misplaced. If the holders of the small quantity of good currants still remaining in Greece would exhibit, under the present favorable conditions, a little of that confidence in the English market which they so freely display under circumstances much less propitious, it would appear that great benefit would result both to holders and distributers. Under all the circumstances it is not surprising that the trade passing is somewhat small, and this state of things is aggravated by the pressure for sale of provincial currants at prices lower than those at which they can be at present replaced in Greece.—Produce Markets' Review, May 13.

CALIFORNIAN DECIDUOUS FRUITS.

According to The San Francisco Trade Journal fruit inspectors report that the crop of all kinds of deciduous fruits will be largely in excess of 1898. It adds: "Even apricots will be several times larger, for in many localities where the outturn last year was very light or a practical failure the crop promises to be good this year. Ventura County is cited as an example. In 1898 the total crop did not exceed ten carloads, whereas it is estimated at over 6,000 tons this year. As the season advances more fruit is found than had been claimed."

DRIED FRUITS ON THE COAST.

Reviewing the dried fruit situation on the Coast, The San Francisco Trade Journal says in its last issue: "The spot supply of every kind, outside of prunes, is practically cleaned up, leaving order-fillings to jobbing lots. In prunes, the market is dull, but, so far as can be learned, there is no disposition to shade prices by sellers. The light call for these is said to be due to the trade here and at the east having stocked up well under belief that values were comparative low, and, until these are worked off to low proportions, the demand is expected to light, but holders see in confirmed repo of a crop shortage in Europe a good out for both old and new. In new seas futures, there is more or less hesitancy, w buyers slow in making bids on any varie So far as we can learn, choice apricots w open somewhere at around 7½ or 8c., b as the season advances, lower prices m be made. The same remarks apply choice peaches."

ABOUT CACAO SHELLS.

UNDER the above heading Mr. Brui ing Wageningen, in a letter to Indische Mercuur, relative to the h of the cacao bean, says:

"The cacao shells, which in the techni working-up of the cacao seeds fall off, p sesses little value from an industrial po of view; they are useful for few purpo and serve now and then for the adulterat of agricultural foodstuffs and inferior cho late. It is evident that the amount of h in a lot of cacao seed is not entirely ini terial to the manufacturer.

"By the kind intervention of the firm f A Driessen, of Rotterdam, I was affor the opportunity of examining fifteen origi samples of various origins, and to ascert the amount of husk in them.

"The results obtained are comprised the following table:

Name as regards origin	100 gram seed consist of Kernels. Per cent.	Shells. Per cent.	Ave weig a se unhus Gra
Java cacao	92.9	7.1	
St. Thomas cacao	92.3	7.7	
Surinam cacao II	91.4	8.6	
Trinidad cacao	90.9	9.1	
Para cacao	89.8	10.2	
Porto Plata cacao	89.5	10.5	
Hayti cacao	88.6	11.4	
Bahia cacao	88.4	11.6	
Puerto Capello cacao	88.1	11.9	
Surinam cacao I	88.1	11.9	
Machal-Guayaquil cacao	88.0	12.0	
Aribba Guayaquil	87.0	13.0	
Carupano cacao	86.8	13.2	
Caracas cacao	86.6	13.4	
Grenada cacao	86.6	13.4	

"From these figures it appears evi that not unimportant differences exist tween the amounts of husk of diffe varieties of cacao."

PROGRESSIVE HAMILTON.

Hamilton is getting some new factor and several of the old ones are being l larged. Our manufacturers will have e facilities to produce more pig iron, bar i and steel, more stoves and weigh sca more brass and tinware, more furnit more clothing and more knitted goo They are investing capital and employ g labor in the expectation that they will e able to find a market for all these produ Times, Hamilton.

PURVEYORS BY APPOINTMENT

H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice r Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above med Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks gistered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufac- red by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or lourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said efendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, plates which offend against the said Injunction ; and to pay certain damages therein fixed together th the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London ngland), occasionally make their appearance on the Market, displaying a Trade Mark liable to be nfounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resem- ng J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and nsumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be teful to members of the trade having any goods brought to their notice which appear to them ringements on J. & J. Colman's rights if they would at once communicate with them. Traders may y upon their communications being treated in the strictest confidence.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. F. LAVERGNE, general merchant, Bellefleur, N.B., has assigned to sheriff of county for the benefit of the creditors.

Sommerfeld & Co., general merchants, Plumas, Man., have assigned to W. Antliff.

Klaiman & Moldowan, general merchants, St. Jean Baptiste, Man., have assigned to S. A. D. Bertrand.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Turcotte & Co., grocers, Quebec, have registered dissolution.

Ulric and Joseph Messier have registered as proprietors of Messier & Frere, grocers, Montreal.

Carter & Steeves, general merchants, Hopewell Cape, N.B., have dissolved, C. L. Carter continuing.

Page & Hand, grocers, Ottawa, have dissolved partnership, H. Page continuing under the style of Page & Co.

Leiser, Simon & Co., wholesale grocers, Victoria, B. C., have dissolved, Simon Leiser continuing ; style unchanged.

Adolphe and Eugene Sauvageau have registered partnership under the style of A. & E. Sauvageau, provision dealers, Quebec.

George and James Bowles have registered partnership under the style of J, Bowles & Co, general merchants, Windsor Mills, Que.

Llewellyn V. Price and Arthur C. Powers have registered copartnership, under the style of Price & Powers, grocers, St. John, N.B.

Copartnership has been registered by Solomon and Hyman Ein under the style of Ein Bros., general merchants, Little Glace Bay, N.S.

Elzear Roberge and Ludger Lavigne have registered as partners under the style of Roberge & Lavinge, general merchants, Notre Dame des Bois, Que.

Albert L. Hibbard and Robert H. Arthur have registered partnership under the style of Hibbard & Arthur, produce and commission merchants, Montreal.

Cleophase Guimond and Octave Bourbonnais have registered partnership under the style of Guimond & Cie., tobacco dealers, etc., St. Henri de Montreal.

Joseph E Tobin, Edmund W. Tobin and Patrick Tobin have registered as partners under the style of Joseph E. Tobin & Co., general merchants, Windsor Mills, Que.

SALES MADE AND PENDING.

Frank Gibbs, grocer, Vernon, B.C., has sold out.

M. G. Edson & Co., grocers, Montreal, are advertising their assets for sale.

CHANGES.

The estate of James Watson, grocer, etc., St. John, N.B., has been succeeded by J. F. & J. Watson.

John Edgar, grocer, Ottawa, has retired from business.

Bryson Bros., bakers, Toronto, have sold out to George Weston.

Henry Marsden, grocer, etc., Vancouver, has sold out to W. G. Munro.

A. Robertson has succeeded Waghorn Bros., bakers, Woodstock, Ont.

W. A. Mellick, grocer, Canboro', Ont., has been succeeded by E. Webber.

Beaty & Co., confectioners, etc., Victoria, B.C., have sold out to Jas. Hastie.

Virginia Geroux, grocer, Peterboro', Ont., has been succeeded by A. Romanus.

J. B. Wilson, general merchant, Kaslo, B.C., has removed to Anaconda, B.C.

J. B. Oke & Co., fruits, Peterboro', Ont., have been succeeded by R. A. Dutton.

Eli Levally, general merchant, Cascade City, B.C., has sold his hotel at Rossland.

Turner & Harris, grocers, Rossland. B.C., have been succeeded by Harris Bros.

J. T. McLennan, grocer, etc., Ahmic Harbor, Ont., has sold out to W. Robertson.

Joseph E. Taylor has succeeded D. A. Kirkpatrick, general merchant, Rodney, Ont.

Herman Lafkvoitz, general merchant, Riviere a Pierre, Que., has removed to St. Tite.

J. W. Horton, grocer and confectioner, Simcoe, Ont., has been succeeded by Wm. Harris.

Delta Frost, wife of Wm. R. Thompson, has registered as proprietress of T. A. Wood & Co., grocers, Montreal.

Marie Louise Blanchette has registered as proprietress of J. N. Potvin & Cie., general merchants, Richmond, Que.

The style of The A. Macdonald Co., wholesale grocers, Revelstoke, B.C., has been changed to The Appleton Co.

KEEP YOUR TEMPER!

Be good-tempered. It pays, in every way. It pays, if you are an employer ; it pays, if you are an employe. It is profitable, in every walk of life. And this is taking the most selfish view. You owe it to others to be good-tempered. You owe it to your manhood, to your womanhood, to your own self-respect. Only a coward by nature will be ill-tempered at home ; only a fool will be so abroad. In making others comfortable, you are making things agreeable for yourself ; you are gaining and keeping good-will, which may be of value and help to you hereafter ; you are accumulating a capital of popularity and good report, which may be used to advantage, perhaps, at a critical time. Good temper is a great factor in success.—Business.

TOBACCO...

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co
Limited

THEY cost less and bri
LARGER RE
TURNS than a
other tobacco.

THEY SELL ALL DAY
EVERY DAY.

Something Good
Royal Oak... } Smokin

Free Trade...
Currency..... } Chewin

EMPIRE TOBACC
CO., Limited

Granby, Qu

See Prices Current.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Hamilton, London, Kingston, St. John, N.B., Halifax,
Winnipeg, Vancouver, Victoria, St. John's. Nfld. Quebec.

There must be some reason why Blue Ribbon is fast supplanting all other packet teas in Canada. No doubt intrinsic merit has most to do with it, but we attribute much of our success to the fact that Blue Ribbon is a Grocers Tea. It pays the dealer to handle it, and he knows he will never be asked to sell this tea on any other than a profitable basis.

Blue Ribbon Tea Co'y - 42 Scott St. Toronto

MACHINE-MADE CHINESE TEAS.

THE Overland Times, of Ceylon, in its issue of April 27, says: "Mr. G. L. Ackworth, formerly chairman of The South Indian Districts Planters' Association, and a well-known proprietory planter in South India, had something of interest to tell our reporter in an interview which the latter had with him while he was passing through Colombo recently on his way to Madras * * * Mr. Ackworth refers to a probable large increase in the shipments of China tea to Great Britain during the coming season, to be attributed to the increased value of Indian and Ceylon teas, especially the commoner kinds, this being due to the policy of 'starving the market' which has been so successfully followed by Ceylon, and to a smaller degree and involuntarily, by India. But, as we have already said, we are not afraid of a few more million lb. of China tea being absorbed by the London Market, to take the place of the Ceylon teas finding an outlet in continental and other markets, while of the possible improvement of the manufacture of Chinese teas by the introduction of machinery we are exceedingly sceptical. This possibility has been foretold for several years past now, and was put into practical operation, as we know, near Foochow, by a European company, the result being a dead failure; various excuses have been made for this want of success, such as difficulties of transport, the impossibility of getting the Chinese to fall in with European methods, the cost of skilled labor, and also the one to which Mr. Ackworth refers—the unsuitability of the leaf treated for curing by machinery. But we believe the difficulty lies deeper than this, and is the outcome of circumstances which, we also believe and hope, will never be got over, even should the opening up of China lead to the influx of European capital and intelligence into the tea districts of China.

"The especial qualities of China teas which some people set such a value on are the result of careful hand-treatment of the skilled, though conservative Chinese tea-grower, and, if this treatment is exchanged for the Indian and Ceylon method of curing by machinery, it is quite likely that the leaf will be spoiled rather than improved, and Chinese tea lose the hold it has been able to maintain in Russia and other Continental countries. At all events, there is no logic that we can see in expecting that it must necessarily resemble Indian and Ceylon-made tea. The Chinese tea bushes are different, the leaf is different, and the soil in which the tea bushes grow is different; and none of these things are likely to be changed—certainly not the last. So that we think the machine-made Chinese tea, which is to reverse the revolution in the tea trade of the last fifteen years, is a bogie which need not alarm us."

SCALES FOR GROCERS.

The speedy recognition of the value of computing scales by Canadian retail merchants has compelled L. A. Davidson, Canadian agent for The Money-Weight Scales Co., sole distributers for The Dayton Computing Scale Co., Dayton, Ohio, to remove into larger premises, so, offices and warerooms have been opened at 104 King street west, Toronto.

The new premises are handsomely decorated and well lighted, and display to advantage the two dozen varieties of scales which are shown on oak tables and stands.

The scale which has proved the readiest seller to grocers is the No. 2 improved standard market scale, which is made in white, oriental yellow, aluminum, full nickel and olive, and is highly ornamente and finished in gold.

Another favorite with grocers is the tea spice scale, which is made in two sizes, 1 lb. or 28-lb. This is a beauty, being bras triple-plated nickel. The accompanyin cut shows the scale.

A feature of both the market scale ar the tea and spice scale is a ball-bearir swivel base, which enables the scale to l turned in any direction, so it can be us from either side of the counter.

The standard and hanging butcher scal made by this firm are just as suitable for t provision counter of grocery stores as f butchers' use. These scales, like the tea spice scale, are made of brassed triple-plat nickel, with maroon and black trimmin The above scales have full jeweled Siberi agate bearings.

The latest, as well as the most ingeniou scale made by the Dayton company is th automatic provision scale. Its advantag will be readily recognized by provisi dealers generally. By placing goods the weighing pan, their weight and valu instantly indicated. The weighing pan made in eight different styles, suitable weighing every article sold over the p vision counter.

Mr. Davidson extends to the trade cordial invitation to inspect these sca when in Toronto, or to write for illustrat booklet describing the 48 varieties made the firm he represents.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent.
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada.
THE HOME CAKE CO.
GUELPH, ONT.

n Baking Powder
THREE STANDARDS ARE:
VHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
MITH & SCOTT, Mfrs.
TORONTO

ON'T PAY FREIGHT N WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
nts—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
rs for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
T: COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

Cow Brand Baking Soda
is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.
GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.
JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

(Size 14½ x 12 Inches.)

THE DRESDEN CLOCK Gold Finished
This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.
ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.

MONSOON
INDO-CEYLON TEA.

The advantages of handling an advertised article are many.
You, to a greater or less extent, get the benefit of the enthusiasm created for the article.
You are sure to have no dead stock, as a well advertised brand always has a good sale.
You serve your customers infinitely better, as you have a specialist to help you.
Package teas have been successful because they serve the people more satisfactorily than they were served before, and will only disappear with the passing of this condition.
We do more than sell you the goods, we help you sell them.
THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New Yor

QUAINT DUTCH SIGNS.

THE signboards that hang out from the doors of little shops in small Dutch towns are often very ancient affairs. In Viaardingen one sees such places, where ready-made starch, hot water and fire are sold ; and, although to-day all persons read and write, in the past centuries this was not the case with such people, who did washing and other everyday work. Therefore, the signboard was indispensable to the ignorant, and many such signboards still hang, though the owners of the shops are advertised with their wares in the approved nineteenth century manner. A little place where starch was sold had a large bowl painted on the sign, with a well starched frill beside it. Hot-water shops have a kettle set over roaring flames, and for "fire" they show a turf burning brightly.

In Rotterdam, a curious signboard, bearing the date of 1628, presents Jacob lying under a tree, while, between him and a large milk can with a pile of cream cheese beside it, the famous dream of Jacob descends in the form of a crude ladder very like the steps of a chicken-house. On it are two angels. One, nearly down, politely offers a hand to the smaller angel, which follows him. The big angel points with his unoccupied hand to Jacob. The smaller angel has an eye on the cream cheeses, his interest in them being so apparent that he loses footing in his voyage down the ladder, and has the attitude of "clutching at a straw."

Cobblers also seem to have been fond of Job as their patron saint, for many signboards represent him. You frequently see the letters D.G.I. (De Geduldige Job) over their doors, where hard work and drudging is done. In Dokkum the following verse expresses in a rather philosophical manner the feelings of the cobbler worker :

Joh was a most patient man,
Who would be like him, can—
But better not.
For he who sits within this cell,
Must slippers, boot, and shoes mend well ;
A toilsome lot,
And payments oft forgot.

Over the door of a fish dealer in Vlissingen, who, in the olden days was also evidently a teacher of the catechism, you read :

Here we sell salt-water fish, just caught,
And will teach you also to do as you ought.

In Rijswijk a sign read thus :

Here we shave, wash, and cure sick dogs,
And also make good sour-kraut !

—New York Times.

ORANGE MARMALADE.

An exchange gives the following recipe for orange marmalade : Take eighteen fairly large Seville oranges, pare them very thin, then cut them in halves, and save their juice in a clean vessel, and set it covered in a cool place; put the half-oranges into watter for one night, then boil them very tender, shifting the water until all the bitterness is out, then dry them well, and pick out the seeds and strings as nicely as you can ; pound them fine, and to every pound of pulp take a pound of double-refined sugar ; boil your pulp and sugar almost to a candy height. When this is ready, you must take the juice of six lemons, the juice of all the oranges, strain it and take its full weight in double-refined sugar, all which pour into the pulp and sugar ; and boil the whole pretty fast until it will jelly. Keep your glasses covered, and it will be a lasting wholesome sweetmeat for any use.

THE WEATHER AND TEA FLUS

Varying reports reach us from the districts as to the probable results of the weather. In most places it seems to be thought that enough rain has fallen, and that the wet weather, so far from doing go is now retarding flush. In other distri however, it is stated that enough rain is not yet fallen to make up for the droug but there is a general concensus of opin that the result will not be felt, at all ev this month, and that shipments will proba be under estimates. Up to May 11, on a trifle over 2,000,000 lb. had been ship and there is not likely to be very m freight before May 24, after which, h ever, a good deal of tea will be sent a from Colombo. The original estimate April was 8,250,000 lb., and it is thought that about 8,250,000 lb. will Next month, however, there are likely t very large shipments.—Times of Cey Colombo.

NEW YORK APPLE CROP.

Advices from New York State ap growing centres are to the effect that outlook is for a very small crop of Baldw As a result of this news, there is said t more inquiry for gallons, both spot future. For spot State gallon apples, $ to $3 firm is quoted, while for futures $ to $2.15 is demanded. Offerings of futu in view of the probable short crop of B wins, are being withdrawn.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobbr.

A WORD TO THE WISE IS SUFFICIENT.

Sell

Keen's D. S. F. Mustard

if you want your customers to have the **BEST.**

Keen's has a reputation of over 150 years.

Current Market Quotations for Proprietary Articles

May 25, 1899.

Quotations for proprietary articles, brands are supplied by the manufacturers or s, who alone are responsible for their racy. The editors do not supervise them hange is made, either an advance or de it is referred to in the market report natter of news, whether manufacturer et it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
cans, 1 doz. in case	14 40
cans, 1 doz. in case	18 00

k's Friend—

, in 2 and 4 doz. boxes	$ 2 40
, in 4 doz. boxes	2 10
, in 6 "	80
, in 6 "	70
, in 4 "	45
1 tins, 3 doz. in case	3 00
ins. 3 " "	2 40
tins. 4 " "	1 10
tins. ½ "	14 00

mond— W. H. GILLARD & CO

tins, 2 doz. in case, per doz.	2 00
tins, 3 " " "	1 25
tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Cream, ¼ lb. tins, 4 to 6 doz. per doz	
ses	$0 75
h Cream, ½ lb. tins, 4 to 6 doz. ses	1 5
tins, 2 to 4 doz. cases	2 00
n Queen, ¼ lb. tins, 4 to 6 doz.	
ee	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ¼ " "	4 50
" 8, ¼ " "	7 25
" 10, ⅛ " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50

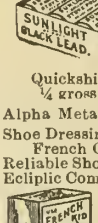
	per gross
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gros
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
unlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's, ½ gross case	4 25
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases.	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00



Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 9
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO

	per box
Tutti Frutti 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

41 Years.

Forty-one years is a long time to maintain one position in the Starch business in Canada, namely—**at the head.** During that time competition has invited a lowering of prices at the expense of quality, but we believed then and believe now that "quality" in Starch as in everything else, is the corner stone of a successful business.

We have kept abreast of the times. We have always tried to improve even on our best efforts of the past.

"EDWARDSBURG"

and "Benson" are so closely identified with the Starch business of Canada that the names have become household words. It is your privilege of course to experiment with "new things," but it costs money and loses trade for you. The housekeepers of Canada have **confidence** in the names "Edwardsburg and Benson"—41 years have proved it with

Benson's Prepared Corn and Edwardsburg Silver Gloss Starch.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—						
½ lb. Packages,	15 or 30 lb. cases					0 27
¼ & ½ lb.	"	"	"	"		0 27½
¼ "	"	"	"	"		0 28
½ "	"	5	"	"		0 29
⅛, ¼ & ½ "	10	"	"			0 29
⅛ "	5	10	15	"		0 30
Bulk—						Brls
White Moss,	10, 15 or 20 lb.					0 18
Feather Strip,	"	"	"			0 20
Ribbon,	"	"	"			0 18
Special Shred,	"	"	"			0 16
Macaroon,	"	"	"			0 16
Crown Desic'd,	12, 20	25				0 16
Special,	"	"	"			0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 22
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per c
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0
2	" " "	1
2½	" " "	2
4	" " "	3
8	" Bottle "	6
4	" Glass Stop'r "	4
8	" " "	6

P. O. FLAVORINO EXTRACT

8 oz. Glass Stopper bott.	$
4 oz, " "	
8 oz. Plain bottles	
4 oz. " "	
2½ oz. Cabinet bottles	
2 oz. Bottles	
1 oz. "	
Per gallon	
Per pound	

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per c
Patent Barley, ½ lb. tins	
" " 1 lb. tins	
" Groats, ½ lb. tins	
" " 1 lb. tins	

DALLEY'S ROYAL HYGIENIC SELF-RISI

FLOURS. per c

Buckwheat, 2½-lb. pkgs, 3 doz. case	
Pancake, 2 lb. pkgs, 3 doz. case	
Tea Biscuit, 2-lb. pkgs, 3 doz case	
Graham Flour, 2-lb. pkgs, 3 doz. case	
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	
" 6-lb. "	
Flexman 3-lb. "	
" 6-lb. "	

GELATINES.

COX'S

2's	
4's	
8 Quart size,	

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTI

CAUTION

"Montserrat"

(TRADE MARK.)

LIME-FRUIT JUICE and CORDIALS.

The success of the above has caused many **imitations** to spring up, many of them **utterly worthless** concoctions. It is, therefore, of the utmost importance to traders as well as the public to see that the marks of the **Montserrat Company, Limited,** and the **Sole Consignees,** are on the capsule of each bottle. The word "Montserrat" is also duly registered as a trade mark. Legal proceedings will be instituted against all persons infringing the Trade Marks as above named.

ole Consignees :

EVANS AND SONS, Limited

Wholesale Druggists and Manufacturing Pharmaceutical Chemists

VANS SONS & CO., Liverpool, Eng.
VANS, LESCHER & WEBB, London, Eng.

MONTREAL and TORONTO, Canada, and BOSTON, Mass.

FANCY ↔ MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

W. ROSS CO. Agents **RICES**

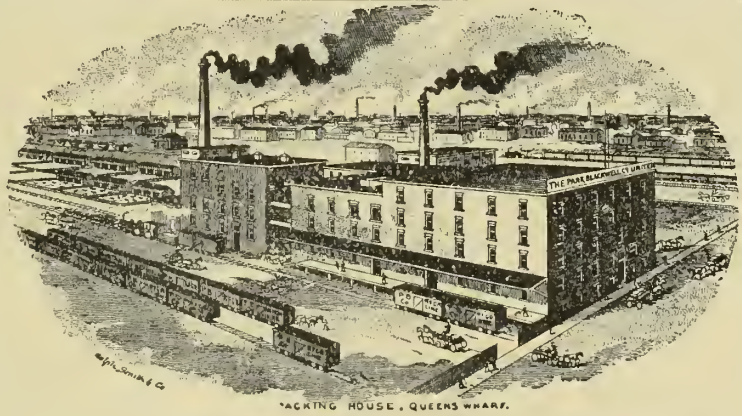
The "Star Brand"

—of—

Palls, Tubs, and General Woodenware is always reliable.

OECKH BROS. & COMPANY
Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited
Manufacturers. **NEWMARKET.**



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

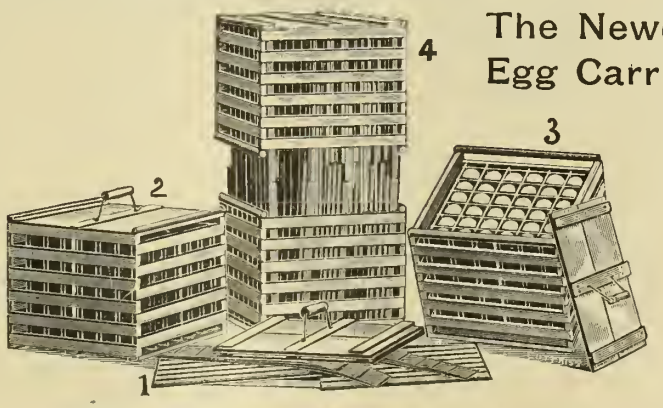


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly	....	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange. lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops. per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $1 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $12.00.
Maypole Soap, black, per grs. $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¾
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 08

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
		0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 4¼
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs. 0 05¼
Bbls., 175 lbs. 0 04¾
Kegs, 100 lbs. 0 04¾
Lily White Gloss—
Kegs, extra large crystals, 100 lbs. 0 06½
1 lb. fancy cartoons, cases 36 lbs. 0 07½
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07¼
6 lb. tin enamelled cannisters, 8 in crate 48 lbs 0 07¼

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07¾

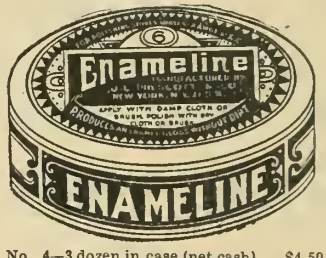
Brantford Cold Wate Rice Starch—
1 lb. fancy boxes, cases 28 lbs 0 09

Canadian Electric Starch—
40 packages in case 3 00

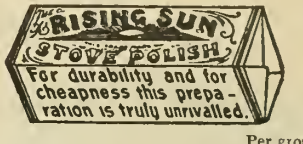
Celluloid Starch—per case 3 50

Cullnary Starch—Chal Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0 05¾
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06¼

STOVE POLISH.



No. 4—3 dozen in case (net cash) . $4 50
6—3 dozen in case " " .. 7 50



Per gross

Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.

SALADA CEYLON

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 2
Green Label, 1s and ½s	0 22	0 3
Blue Label, 1s and ½s and ¼s	0 30	0 4
Red Label, 1s and ½s	0 36	0 5
Gold Label, ½s	0 44	0 6

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.	....	0 35
" " 60 ½-lbs.	....	0 35
" " 30 1-lbs.	....	0 36
" " 120 ½-lbs	....	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packages black or mixed.

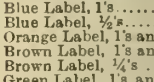
Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½s	0 19	0 25
Orange Label, 1's and ¼'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3. Solace, 8s	0 5
Something Good, rough and ready, 7s	0 5
Louise, 2 x 3. 14s	0 5
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patrint, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 3

WOODENWARE.

THE E. B. EDDY CO.	per d
Washboards, X	1 4
" XX	1 6
" Waverly	1 7
" Planet	1 8
" Special Globe	1 7
" Solid Back Globe	1 8
" Electric Duplex	2 5

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 2
Telephone	2 80	3 0
Tiger	2 65	2 8
Empire, (slide box)	2 25	2 3
Safety, Capital	2 75	2 8
Parlor, Eagle, 200's	1 30	1 4
" " 100's	1 50	1 6
" Victoria	2 50	2 6
" Little Comet	2 00	2 1
Flamers	2 25	2 3
" (wax stems)	3 20	3 3

BOECKH BROS. & COMPANY.	Per d
Washboards, Leader Globe	1 4
" Improved Globe	1 5
" Standard Globe	1 6
" Solid Back Globe	1 7
" Jubilee (perforated)	2 2
" Crown	1 3
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 6

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

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ntreal. In Nova Scotia, **E. D. Adams, Halifax.**
anitoba **Buchanan & Gordon, Winnipeg.**

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Okville Basket Co.

MANUFACTURERS OF

3 bushel grain and root baskets.
3 satchel lunch baskets.
3 clothes baskets.
3, 4 market baskets.
er and Crockery baskets.
packages of all descriptions.

r Sale by all Woodenware Dealers.

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COX'S GELATINE

Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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109 Fleet St., E.C., LONDON, ENG.

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SUMMER GRUYERE

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The Foreign Cheese & Importing Co.

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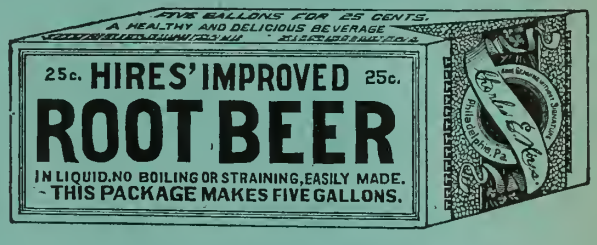
A FREE OFFER-- till June 1st only.

Order now
ONE GROSS
HIRES' ROOTBEER
and get **FREE** one case, 24 bottles, Hires' Carbonated Rootbeer.

All Wholesalers.

W. P. DOWNEY
20-22 St. Peter Street, **MONTREAL**



BY ROYAL WARRANT TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

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GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

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McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many ***new lines*** of

Toilet Ware
Dinner Ware
Tea Ware

and ***miscellaneous products*** of the ***English Potteries*** are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises: 27 Wellington Street West.

Only One

Condensed Mince Meat on the market worthy the grocer's attention. Here it is:

It is Wethey's. It is a great seller. Have you it in stock?

J. H. WETHEY

Sole Manufacturer. St. Catharines.

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peel

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoo

C. E. COLSON & SON, MONTREAL

THE DOMINION BANK

Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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E. B. Osler, M.P., Vice-President.
Head Office - TORONTO

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" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

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Chas. F. Clark, President. Established 1849. Jared Chittenden, Treasurer.

BRADSTREET'S

Capital and Surplus, $1,500,000. **Offices throughout the civilized world.** Executive Offices: **Nos. 346 and 348 Broadway, New York City, U.S.A.**

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world. Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

THE BRADSTREET COMPANY
Toronto Office: Cor. Jordan and Melinda Sts.
Thos. C. Irving, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLI

The original and only Co... paration for Cleaning Cut... 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMI...

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass & Flint Cloths and Papers, etc.

Wellington Mills, London, Engla...

Agent:
JOHN FORMAN, 644 Craig St... MONTREAL

VOL. XIII. TORONTO AND MONTREAL, JUNE 2, 1899. NO. 22.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

A word about

VENICE WAFERS

EXACT SIZE

They are a variation of our "**FLORENCE**" wafer, to which we recently drew attention. Made in the same flavors, Raspberry, Lemon, and Coffee, they are only half the size, being less than one inch wide. Their convenient size and shape make them very popular; particularly suitable where dainty "stand-up" teas and suppers are being served. When sending in your next order, include a case of "**VENICE**" wafers.

Chas. Gyde,
Agent,
MONTREAL.

Peek, Frean & Co.
Manufacturers London, Eng.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

o o o

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

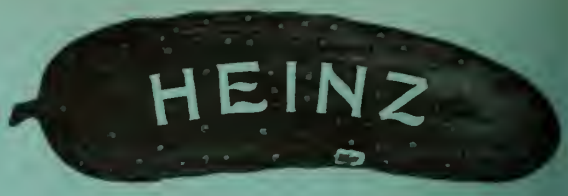
Wood, Bone, Nickel, Silver and Plush Handles.
Large Variety. Low Prices.

WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL
Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks



HEINZ BAKED BEANS ?

With Tomato Sauce.

Do you keep them in stock?

Sold by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

A Profitable Policy

Absolute cleanliness, unremitting care, scientific knowledge, modern processes controlled by us alone, all of this unites to make our business policy a profitable one. But it means more than that—you share the profits to-day as you always have—the prices we quote remain the same.

"Fair profits and no misrepresentation"—that is our business policy. It pays us to do business on this basis. It is a profitable policy—we find it so.

Windsor Salt is sold by leading wholesalers everywhere.

The Windsor Salt Co., Limited
Windsor, Ont.

Windsor Salt.

Have you handled

that Queen of Home Dyes

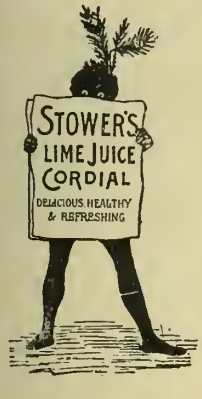
MAYPOLE SOAP?

The only DYE that washes and dyes at the same time.
The only DYE that does not require different packets for Woollen, Silk, or Cotton.

WELL ADVERTISED. A SPLENDID ARTICLE.
PAYS A GOOD PROFIT.

☞ Handsome Show Card on application to A. P. Tippet & Co., 8 Place Royal, Montreal.

Three suggestions—seasonable:



STOWER'S

Lime Juice,
Lemon Squash,
Lime Juice
Cordial.

Cases contain
1-dozen Quarts.

Fine Finnan Haddies

They have the rich, delicate flavor of the freshly caught fish—canned where caught, before they lose their goodness.

Clean — real Finnan Haddies. No dirt, no slime—nothing but Fine Finnan Haddies in every can.

The "Thistle" Brand

Lazenby's

Soup Squares and Jelly Tablets.

The highest quality there is or can be.
The name guarantees it.

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

ABOUT TEA.

The tea plant thrives best in a warm, damp climate. Ceylon and India both have just such a climate, very warm with an abundant rainfall. This in itself would insure good tea from these countries, but it, combined with the exceptional quality of the soil and the care with which the cultivation, the picking, the firing, the packing, etc., is attended, produces the best, the purest, the cleanliest tea on God's Green Earth. The grocers in this country, as well as in many others, have come to the unanimous conclusion that to do a good tea trade they must handle Ceylon and Indian Teas, as everyone who knows anything at all about tea knows that they are the best, the healthiest, most economical and best flavored. Thousands of dollars are being spent in advertising them throughout the country. Do you want to share in the benefit of this? You might just as well.

BUY THEM. **SELL THEM.**

They're so good they can't be bettered.

A Link in the Chain.

Confidence begets success. Don't overlook the value of the good-will of the man of the house. You please the woman, but **her husband pays the bills**—obtain his confidence on the quality of the Cigars you sell and you add another link to the chain that binds the family to trade with you.

Payne's Cigars

have stood the test of **Time** and that is the only honest proof of worth and value. The "Pharaoh" for a 10 cent line and the "Pebble" for a 5 cent line are the links in the chain that win a man's confidence, and keep him trading **at your store**!

J. BRUCE PAYNE, MFR.,
Granby, Que.

There is no test like a trial.

GIVE

CROWN EXTRACTS

a trial and you will be satisfied with the test, and continue ordering.

The Greig Manufacturing Co.

456 St. Paul St., **MONTREAL.**

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

rovision for Extended Insurance. After two full annual premiums e en paid, the insured is entitled to Extended Insurance for the full of the policy for a term of years definitely stated therein. Paid-up h Values also guaranteed.

s and full information sent on application to the Head Office, To- r to any of the association's agents.

C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

"STERLING" BRAND PICKLES.

Good enough to Suit Any Trade.

When you offer a customer "Sterling" Brand Pickles, you can feel assured that nothing better can be offered them, by any name.

The high standing of these pickles, in the most particular families in all parts of the Dominion, and in leading hotels, is one of the best recommendations of these famous pickles—made in Canada, from best grown Canadian vegetables, by Canada's greatest pickle manufacturers.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

"FAIRY BLEND"

SOMETHING YOU ARE INTERESTED IN—
OUR MEN CAN NOW SHOW YOU SAMPLES
THIS IS ONE OF THE CATCHIEST THINGS
ON THE MARKET.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLI

Established 1845. BROOKLYN, N.Y.

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co, 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

Good value for your customers -
Good money for you -
Sell
Blue Ribbon Tea
Blue Ribbon Tea Co. Toronto

For Your Profit's Sake

It will pay you to handle Molina Rolled Wheat, not alone because of its high quality, its richness, cleanliness, and delicate flavor, but for the sake of the larger profits you make over the so-called "breakfast foods" which are put up in fancy packages.

Molina Rolled Wheat

is sold by the pound—when you sell 3 pounds of it your profit is double the money you make in selling one 3-pound package of a "breakfast food" which is practically the same thing as Molina. Figures do not lie—**profits count**—now try Molina, "for your Profit's Sake."

FROM MANUFACTURER TO RETAILER DIRECT.

THE TILLSON COMPANY, LIMITED
Tilsonburg, Ont.

HE MODERN GROCER

Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

m & Nott Mfg. Co., Limited.
rly Knowles, Ham & Nott Co. Limited
BRANTFORD.

ESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

al, subscribed $2,000,000.00
al - - - 1,000,000.00
s, over - - 2,340,000.00
al Income - 2,290,000.00

Head Office: TORONTO, ONT.

. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

ART Baking Powder.

THE GREAT PRIZE POWDER.

50,000 pound tins sold the last four months.

ATTRACTS Trade and gives universal satisfaction.

Write for list of prizes and prices to . . . . .

MAYELL & CO. - TORONTO.

THE "DIAMOND"

A BAKING POWDER that will give unbounded satisfaction to all.

For 15 years it has stood the most critical tests by the best housekeepers in Canada—with uniformly good results. You need have no hesitation in offering it to your trade as a "Perfect Powder."

Users of "Diamond Baking Powder" of fifteen years ago are users still.

1-lb. Tins, 2 dozen in a case	-	-	-	$2.20 per dozen.
½-lb. Tins, 3 dozen in a case	-	-	-	1.30 per dozen.
¼-lb. Tins, 4 dozen in a case	-	-	-	.60 per dozen.

WE also put up a baking powder under your own label—very attractive goods—and the powder guaranteed of extra quality. You work up a trade for a powder that you can control—and need fear no competition in this line.

W. H. GILLARD & CO., *Wholesale Grocers, Tea Importers, and Manufacturers,* HAMILTON

Talk in the Canadian Parliament costs the country high value.

Talks to the point.

Have you got?

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIA CURRIES AND CHUTNIS

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JUNE 2, 1899. NO. 22

SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.

THE following is a further contribution of short essays on bookkeeping received by The Grocery World in its ize competition :

By Durham Bros.

We use two books for each account. We ep one—the day book ; the customer the ier—the pass book.

Each book is 6⅝ x 4 inches in size, with leaves, or 48 pages, with a blotter leaf ween each leaf.

When a person wishes to settle, both ks must balance. When they do this, dit is given, and the account is thus con- ued until the books are full, when new s are made out.

We number them 1, 2, 3, etc., as they filled. We file the day books and the tomers the pass books, as they become .

ur books are double ruled, have leather ks, and are substantial, never being n out before becoming full. We inclose af from our day book, which has a ple account on it :

4 lb. sugar		20	
1 " coffee		15	
C. corn		09	
1 pc. soap		04	48
1 lb. butter			28
1 qt. beans			09
1 C. tomatoes		08	
1 pr. shoes	1	50	
10 yds. muslin		70	$2 28
			$3 13
By cash			3 00
Bal.			13
collars, 12½			25

stomer's book must correspond with By our system, all posting is done away with, and no large books are used at all.

The cost of our books, printed and ready for use, is 8 cents, or 16 cents for each account.

By F. Schmidt.

I will here try to give a description of what we think is one of the best methods of bookkeeping for the average-sized grocer.

Inclosed find a sample of the way we keep the account of our order routes. Our boys, when taking orders, always make a duplicate of their order with carbon paper. (Inclosed find copy of an order and duplicate.)

When slips are turned in, the order is put up from duplicate copy, each clerk putting his own mark opposite the article he gets ready. This duplicate is always in our office for future reference. If any mistake is made we can soon see which clerk put up the article.

After the clerks are done putting up the orders, all the bookkeeper has to do is carry out the price of meat, which had to be weighed, add up the bill, with balance, and carry amount in column, as shown in sample book.

We can do this bookkeeping for 35 to 40 bills in 20 to 30 minutes. This is the best labor-saving system we ever had in our 18 years of grocery business. All orders are taken at our store on duplicate copy, and we only charge the total in our ledger, as per sample copy.

The books used in the Schmidt system are as follows. Here is the pass or order book ;

Bought of O.N.M.A. Stores.

Groceries and Provisions.

606 Edgmont Avenue. Third and Kerlin Streets, and Trainers, Pa.

Date, 4-19, 1899.

Dempster, 24th St.

12 lb. ham	1	32
2 lb. lard		16
2 lb. coffee		36
1 lb. cheese		18
2 lb. cakes		24
1 bottle pickles		10
4 lb steak		72
8 lb. roast		96
2 lb. starch		10
	4	14
Balance	4	45
	8	59

Here is a section from the ledger :

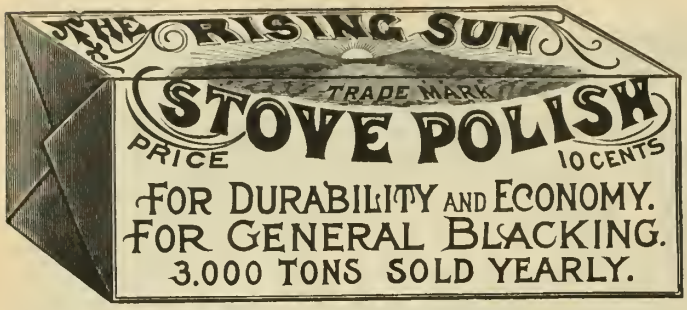
Week opening November 7

	Name.	Address.	Dr.	Cr.	Bal.
1	T. F. McSurdy	Upland	12 62	10 00	2 62
2	F. E. Heinze	Church St.	4 25	4 25	
3	R. F. Granzow	"	7 23	5 00	2 23
4	C. H. Barnard	"	5 12	5 00	12
5	J. D. McConnell	"	4 20	5 00	80

By R. O. Nottingham & Co.

We inclose a leaf taken from one of the books we are using in our retail department, and we have found it quite a labor-saver. We use a carbon paper between the sheet, and in this way we send the original to the customer and keep the duplicate for our own file, which is used as follows : We have two cabinets, one for use for tickets, which are not expected to stand long, and the other we use for the monthly bills. For the monthly bills we use envelopes for each customer's name and as soon as the statement is made out and added we seal the envelope and put the amount on the back, just above the customer's name. We also put on the date the statement is rendered.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

The loose tickets which are paid daily and weekly are used in the cabinet just as the monthly bills, only we do not put any date or amount on the back of the envelope. At first we used only one cabinet, but we find it saves time to use two, as we are constantly overhauling the loose tickets, and the monthly tickets are not used so often.

Here is the duplicate slip used, the upper half being shown :

Bought of R. O. NOTTINGHAM & CO.

Wholesale and Retail Dealers in

Fine Groceries, Flour, Selected Teas, Pure Coffees, Spices, Butter, Cheese, Lard, Syrup, Molasses, etc.

33 Charlotte Street.

Salesman..... Norfolk, Va.....189...

M.....

.....

Ordered by.....

1			
2			
3			
4			

[Note.—The cabinet idea is a good one for filing your charge slips, but I would advise the use of a ledger. Loose slips, even if in envelopes, and envelopes themselves, are liable to get lost.—R. A. Neely.]

By Angle Bros.

We will try and explain what we think is the simplest and most satisfactory plan of bookkeeping, both to our customers and ourselves, that we have ever tried. It originated with one of our clerks.

Most all grocers have experienced that annoyance in settling up pass books at the end of the week or month (which are usually busy days) to find that one or more articles are not on the pass book, because some member of the family has failed to bring the book. Then you have to begin at the ledger and go back over the day book for, perhaps, 100 pages or more to find the missing article. Now, we find that this is all overcome by simply keeping a duplicate pass book, in which we itemize each sale, carefully dating same, so that should a customer fail to bring his book the grocer can see at a glance the next time the book is brought, by comparing the two books, that one or more articles are not on the customer's book.

This does away with the day book, journal and ledger, and yet the account is always itemized.

The duplicate books can be kept on a ledger back of the counter or on the desk, laying them upon a slant, with the name of the customer at the top of each book.

STORE CLERKS.

IT has, no doubt, been observed by many people, says The New York Enquirer, that the difference in store clerks is as conspicuous as a walking sign could well be, and as varied as the goods which they sell and try to sell ; and while there is room for a number of distinct qualifications of ability, there is sufficient subject matter derived for a brief discussion, in condensing the numerous characteristics of this craft, into three common classes, viz : The Ordinary, The Indifferent, and The Practical.

The ordinary clerk is one who generally reports for duty at the last minute, and regards his position in the light of an automatic machine, or an everyday routine, without the slightest consideration for his employer. He chats with his next counter neighbor upon social topics, and feels disgruntled when a customer calls for his services before he gets through with his conversation ; his capacity is medium, and his ambition may well be compared to a small stationary engine which puffs in a perfunctory manner, but unable to get up sufficient steam for the execution of good work, and yet in his own lofty estimate of self-accomplishments, his mind becom vague, obscure and puzzled, when he overlooked in the line of promotion.

The indifferent clerk is as dry as mummy, both in ideas and demonstratior and often owes his place to mere chanc cheerfulness and courtesy is to him or h an unknown quantity ; he executes l functions in the same manner as his loo and actions display, and gets rid of l cnstomers as soon as possible. The goo done up by this clerk are generally crush and crowded into a piece of wrapping-pap —which is often too small—in a haphaza way, and the twine often opens before t goods reach their destination. It was or the other day I saw a lady in a street c with a package of this description, and s made the remark to her companion that s would never go into ——— & Co.'s st again, because, after they sold you t goods, they did not seem to care how th wrapped them up, or how you got th home. This is the inevitable result of indifferent clerk, whose carelessness oft causes a depreciation of figures on t proper side of the ledger or balance sheet his employer.

The practical clerk is wide awake ; takes a pride in his profession ; he is e courteous, affable, willing and obliging; takes a keen interest in his counter, as w as his employer ; he is a close student human nature, and seeks to please patrons ; he studies the peculiar whims a fancies of his customers, and is a diplon in any emergency. If his patience is tr by a cranky customer, he avoids friction hiding his chagrin behind his good natu and wins the plaudits of all with whom comes in contact. This same practi clerk is a success to himself, as well as his employer. He can command a g salary when others often fail. Merit a effort place his services at a premium. often attains to a high position and respor bility, and frequently becomes member head of a firm, and takes his place in front rank as a successful business man.

Use Argo Starch

Received highest award **World's Columbian Exhibition,** Chicago, in competition with all the leading brands.

ARGO is put up for the laundry in 1-lb., 3-lb., 5-lb. packages and 50-lb. boxes. For the table, in 1-lb. packages only. It is the "whitest" and "strongest" starch in the market. Factory at Nebraska City, Neb.

Lucas, Steele & Bristol, Agents. ***Hamilton, Ont.***

CAMPING SUPPLIES.

HERE YOU ARE FOR THE COMING SEASON:

A lovely range of Crosse & Blackwell's Condiments.
All Morton's Potted Meats and Pickles.
Armour's Canned and Potted Meats.
Armour's Pork and Beans in Tomato Sauce.
Clark's Canned and Potted Meats.
Sovereign Lime Juice and Lime Juice Cordial.
Sovereign Guaranteed Pure Fruit Syrups, Quarts and Splits.
A nice range of Shrimps and Clams, best brands.
Flaked Rice, already cooked, only requiring boiling water to make a tasty dish.

MECCA COFFEE.--- No picnic or camping party can be enjoyed to the full extent unless you sell them Mecca Coffee. This Coffee has great body and lovely flavor. For camping parties and picnics can be sold in 2-lb. tins, ground.

James Turner & Co., Hamilton

——WHOLESALE GROCERS.——

Worth Watching!

Campers, Cyclists, Fishing Parties and Picnics, all use

"REINDEER BRAND"
CONDENSED GOODS.

Are you selling to them?

PRUNES { CALIFORNIA, 25-lb. Boxes
Sizes, 40/50, 50/60, 60/70
DATES { BRIGHT HALLOWEE

At prices that will please you, and the goods are bound to please the customer.

THOS. KINNEAR & CO.

Wholesale Grocers,
49 FRONT ST. EAST
TORONTO.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DUNCAN McPHERSON, general merchant, West Lorne. Ont., has assigned to C. B. Armstrong, London.

Isaie Filion, grocer, Montreal, is offering 10c. on the dollar, cash.

J. A. L. Jutras, general merchant, Richmond, Que., has assigned.

John D. Barker, grocer, etc., Collingwood, Ont., has assigned to Fred Churchill.

Parker & Larmonth, wholesale grocers, Ottawa, are offering 30c. cash on the dollar.

J. O. A. Deguire, general merchant, Glen Robertson, Ont., has assigned to J. N. Rattey.

Christie, Bailey & Co., general merchants, Millwood, Man., have been granted an extension.

J. C. Robinson, general merchant, Wawanesa, Man., has compromised at 70c. on the dollar.

Clarke Dean, grocer, Guelph, Ont., has assigned to W. H. Millman, Guelph. The creditors meet on the 2nd inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Lamoureux & Co., preserve manufacturers, Montreal, have dissolved.

Louis M. Sylvestre and Jean B. Vermette have registered partnership as fruit dealers under the style of Sylvestre & Vermette, Montreal.

Partnership has been registered by H. Gerard & Co., tobacco and cigar dealers, Montreal.

Loth & Gunther, general merchants, Milverton, Ont., have dissolved, Wm. K. Loth continuing.

Halcro & Burgault, grocers, etc., Rossland, B.C., are dissolving partnership, Anthony Burgault continuing.

SALES MADE AND PENDING.

Edmond Lussier, grocer, Ottawa, has sold out.

Issac Plunkett, general merchant, Merivale, Ont., has sold out.

The assets of Jos. Pelchat, grocer, St. Joseph, Que., have been sold.

Robert Martin, grocer, etc., Sudbury, Ont., is advertising his boot and shoe stock for sale.

The assets of M. G. Edson & Co., manufacturers chocolate, etc., Montreal, have been sold.

The stock of Louis Fontaine, general merchant, Ange Gardien, Que., has been sold at 70c. on the dollar.

CHANGES.

Peter Reid has bought out — McKenzie, grocer, Rossland, B.C.

Weldon Burden has purchased the estate of Oliver Buden, general merchant, Fredericton, N.B.

Mrs. David Dube, grocer, Ortawa, has given up business.

Mrs. N. Poulet, grocer, Sorel, Ont., has sold out to L. H. Paquin.

Hugh McGregor, grocer, Picton, Ont., has retired from business.

C. C. Miller, grocer, Picton, Ont., has been succeeded by Powers & Miller.

D. D. Bastien, grocer, St. Jerome, Que., has been succeeded by Chas. Lorrain.

Pierre Martel, general merchant, St. Prime, Que., has removed to Roberval.

James E. Rice has bought out H. A. Huntley & Co., grocers, Grand Forks, B.C.

Ed. H. Taylor has registered as proprietor of E. & H. Taylor, grocers, Quebec.

A. DesBrisay, general merchant, Wolseley, Man., has sold out to Manson Bros.

C. F. Gidney, general merchant, Burford, Ont., has been succeeded by George Scott.

Mrs. Paul Bertrand, general merchant, Masham Mills, Que., has been succeeded by Napoleon Bertrand.

Manual & Ruttan, general merchants, Donald, B.C., have sold out to G. B. McDermott, who removes his stock to Golden, B.C.

DEATHS.

Wm. Drage, grocer, Barrie, Ont., is dead.

G. W. Calcott, grocer, London, Ont., is dead.

A Pretty Picture

often will not bear close inspection.

There are some foods very much the same—they look all right, but analysis shows them to be impure and lacking in flavor.

While other cheese has failed at the first test, **Imperial** has been pronounced by the most critical judges in the world

"A PERFECT CHEESE."

NEW SEASON'S

Our travellers will show you Samples.

JAPAN TEAS

ARRIVING EX SS. "EMPRESS OF INDIA."

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

LADY STARCH TRAVELERS.

THE Bee Starch Co., of Stanstead, Que., are thoroughly alive to the importance of the Canadian market for their goods, and never let an opportunity pass to bring their goods before the buying public. They are now spending a considerable amount of money in putting up signs and posters in all the towns and cities of Quebec and Ontario.

They are introducing a decided innovation in the way of canvassing the retail trade. Commencing next Monday, two bright and pleasing young ladies will be employed by this firm in Montreal as city travelers. The city will be divided into two districts, and each one will have her territory, and in this way they hope that ere long every grocer in Montreal will have this brand of goods on their shelves. Should this prove a success in Montreal the system will be extended to other cities.

This is probably the first Canadian firm to regularly employ lady travelers.

A SODA FIRM'S DIVIDEND.

Brunner, Mond & Co., Limited, Northwich, England, the large soda manufacturers, have this week announced a dividend of 30 per cent. on their ordinary stock for the past year, in addition to which is carried forward £111,000 sterling. This is 5 per cent. more than their last dividend, and the amount carried to reserve £30,000 more than the previous year, which is a marvelous result considering the severe foreign competition and condition of the chemical trade generally, and further establishes the superiority and preference for Brunner, Mond's products over all others. The Canadian agents for Brunner, Mond & Co. are Winn & Holland, Montreal.

STARCH.

As shown by the price list of the Edwardsburg Starch Company in last week's issue, there have been several reductions in the price of starch. The most important item is the change in the second grade of corn starch, whereby the trade can have the standard brand (Canada Corn Starch) of this Canadian factory at a price to compete against any of the miscellaneous, anonymous brands of corn starch which are being put upon the market. There are one or two other changes to preserve the balance of prices.

Application is to be made for the incorporation of The St. Eustache Canning Co., St. Eustache, Que.

TRADE CHAT.

The Imperial Vinegar and Pickling Co., of Hamilton, Limited, has been incorporated.

Edward Gander, grocer, St. Catharines, Ont., has retired from business. He states that he may go west and start in business there.

Mr. Chas. William, clerk in Wm. Robinson's store, Selkirk, Man., has gone to Plumas, Man., to take charge of a store there.

On Monday R. C. Teasdale, grocer, Terauley street, Toronto, gave his driver $73 with which to buy provisions at the wholesale houses. The horse and rig were found at the Union depot at 10 o'clock that night, but Mr. Teasdale and the police are still looking for the driver and the money.

The Boiestown, N. B., merchants, find their business seriously interfered with by pedlars of many nationalities. No less than a dozen made the town their headquarters one day last week. They are anxious to meet the stream drivers on their way down. The drivers, when they get this far, generally are paid their wages and invest quite largely in the goods carried by the itinerant vendors of "shoddy" and other inferior wares.

FIGS IN TAPS! TAP FIGS!

A large quantity at a **very low price.**

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

LIME WATER AND WATER GLASS EGG PRESERVATIVES.

AN investigation was commenced at the Experimental Farm, Ottawa, last September, to determine the value of water glass, compared with lime water, as an egg preservative.

Water glass, known chemically as silicate of soda, is a fluid quoted at about 60c. per gal. It is highly caustic, due to excess of soda, so is more disagreeable to use than lime water.

The investigation consisted in immersing perfectly fresh eggs for varying lengths of time, from a few hours to six months, in (a) lime water and (b) 10 per cent. solution of water glass. After the treatment, whether for a few hours, days or weeks, the eggs were placed with untreated eggs, which were used for a check in a rack within a drawer in the laboratory, until the close of the experiment, March 30. 1899. All the eggs were at a temperature from 65 to 72 deg. F. throughout the trial.

The testing consisted in breaking the eggs into a glass and noting the appearance of the "white" and yolk, whether the yolk was stuck to the shell, size of air-space, odor, etc. The eggs were then poached and again the odor, appearance, etc., noted.

The results, or conclusions reached by the test were favorable to the use of lime water in preference to water glass.

In no instance were any bad eggs found, but in all cases where the eggs were not kept covered throughout the period of the test with the preservative solution, shrinkage of the contents had taken place, as shown by the larger air-space, the less globular form of the yolk, and in many instances by the adherence of the yolk to the shell. The eggs treated for seven days and less with lime water showed somewhat less shrinkage than those treated a similar length of time with silicate of soda.

The white in all the preserved eggs was very faintly yellow, which tint became deeper on boiling. No offensive odor was to be perceived from any of the eggs when broken, but in all instances a faint but peculiar musty or stale odor and flavor developed on poaching.

When used continuously, lime water and water glass are equally efficacious in preventing shrinkage. They may also be said to give practically the same results as regards both external and internal appearances, flavor, etc., of the eggs preserved. Since water glass (silicate of soda) is more costly and more disagreeable to use than lime water, lime water must be admitted the more practical preservative.

It is probable that no preservative will prevent the loss of flavor possessed by the fresh egg, but those which wholly exclude the air (and thus at the same time prevent shrinkage from evaporation) will be the most successful. Continuous submergence is evidently better than treatment for a few days.

Lime water may be made by putting two or three pounds of good fresh lime in five gallons of water, stirring well at intervals for a few hours, and then allowed to settle. The clear supernatant fluid can then be poured over the eggs, which have been previously placed in a crock or water-tight barrel. Some preservers add a pound or so to the lime water, but the Ottawa authorities express the opinion that this is unnecessary, and probably leads to the imparting of a limey flavor to the eggs by inducing an interchange of the fluids within and without the eggs.

The all-essential points to be remembered are: 1. That the eggs to be preserved shall be perfectly fresh, and, 2, that they shall be covered with the preservative fluid.

TRADE FOLLOWS THE ADVERTISER

Advertising reflects the intelligence of a business house and pictures the character of the goods in the mind of the purchaser. The public, in the present great variety of utilities, is made aware of an article and its merits before a demand for it is created. A Chicago concern, according to Iron and Steel of that city, last year started in the manufacture of what would have proven a salable article properly handled, but the company's enterprise stopped with the equipment of the machinery plant and well appointed offices. With bright quarters, good prospects and an ample supply of fine cigars the manager proceeded to pile up a product that every hardware jobber and dealer would have willingly pushed into sale, had they been informed of the opportunity. A few thousand circulars sent out failed to start trade, and $21,000, the extent of the capital of the company, was lost and an assignment made, and the public is yet unaware of the existence of the goods. The perfect factory, luxurious offices nor fine tobacco smoke would move them, and the manager was without resources. This mistake is constantly being made by hundreds of concerns that are never heard of after their incorporation. Also many patented articles that would prove valuable, if pushed, stop here. Manufacturing an article and creating a demand for it are two separate and distinct parts of business, yet there are many men who manage both parts successfully. To turn out a product and not sell it means bankruptcy. To try and sell it before a demand is created is nonsense. Inform the trade of the merits of your goods, with a few hints of your business policy, if you like, and if the goods really possess merit, they will find successful demand. Produce good goods and advertise to make them known and sales will follow.

THE MONTREAL FRUIT SALE.

LAST Friday, at the Montreal Fruit Auction Company's salesroom, Mr. Potter, sold the cargo of Mediterranean fruit ex ss. Bellona. The attendance was not a all equal to the ss. St. Marnock's lot, as the quality and condition of the cargo did no attract so many United States and Western buyers. There were many small lots, and not in prime condition, so that the sale dragged in a rather tiresome manner, that must have been trying on the auctioneer, I lasted from 1.30 until 6.30 p.m. Lemons were weaker, as there were very few lines of sound fancy fruit. Prices ranged from 50c. to $1 for fair; $1.50 to $1.75 for choice and $2.10 to $3.05 for fancy, the extreme price for Sorrento fruit, while Maori's ranged from $1.40 to $3.85. Sorrento oranges worked between $1 and $2.85 for boxes and $1 to $1.75 for half-boxes, with Messinas, in boxes, $1 to $2.

The principal New York buyers were Parsons & Lumsden.

Hart & Tuckwell, McGill street, gathered in the largest share of the offerings, perhaps the bulk of the sound lemons, and fancy oranges. Richard Barry was also a very active and liberal buyer, also Dawson, of Toronto; Dixon, of Hamilton, and H. A. Brown, of Ottawa. Other buyers well to the front were Vipond, McBride & Co., J. J. Vipond, J. T. McBride, Vipond, Peterson & Co., T. S. Vipond & Son, G. Laird, H. Legarde, Shea, and others of the Montreal trade, also P. Lapierre, of Quebec, while MacPherson, of Winnipeg, was again on hand, and secured some of the good lots. "Larry" Contencion, of New York, took a hand in bidding up some of his fellow receivers' fruit, and put spirit in the sale. Messrs. Gatto and Minaldi, and the latter's energetic son, "Felix" came on from New York to look after their fruit. Frank Freeman, of New York, and others whose names were not learned, filled up the balance of the seats around the "Fruit Receivers' Board" table. "Jack" Callaghan, of Hart & Tuckwell, with Mr. Coates, of the Reford Company, took good care of the importers' interests.

Before the cargo sale began, auctioneer Potter sold a carload of bananas, good green stuff, at from 80c. to $1 per bunch. In the morning also two carloads of American strawberries, good stock, were sold at a range of 8¼ to 14¼c.

There is also a very active business every morning at the G.T.R. fruit shed, St. James

Camping and Picnic Supplies

FULL STOCK, COMPLETE ASSORTMENT.

CLOSE PRICES.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

street, where the Montreal Fruit Auction Company sell carloads of Norfolk, Baltimore and other strawberries. There was a splendid lot Monday morning, yet the prices should have been higher, but the weather and the market, like the lawyer, make a glorious uncertainty. The prime fruit brought as high as 12¼c. and the general average for good stock was 10½ to 11¼c. Lower grades sold down much lower. Joseph Brown & Son sold a carload at auction. Hart & Tuckwell sold a large quantity. John Caldwell & Co. sold a lot of really fancy stock at top prices at private sale.

HINTS TO BUYERS.

A. BOOTH & CO., Toronto, have received their first supplies of British Columbia and Oregon salmon and extra fancy mackerel.

H. P. Eckardt & Co. are offering all kinds of foreign and American sugars.

"Ice Castle" lobsters, ½-lb. and 1-lb. cans, are now in stock with W. H. Gillard & Co.

Warren Bros. & Co. have a shipment of fancy Japan rice arriving which shows good value.

S. H. Ewing & Sons will have a large consignment of new season's Japan teas on the incoming Pacific steamer, and will be pleased to give prices and samples to the trade.

W. H. Gillard & Co. have just received a shipment of Californian prunes of fine quality.

Tapnet figs can be procured from Lucas, Steele & Bristol very cheap ; also 40-50 and 50-60 prunes.

Purnell's English malt vinegar, in barrels, half-barrels and kegs, is having a steady sale with W. H. Gillard & Co.

T. Kinnear & Co. have received a shipment of Armour's sliced beef in 1-lb. tins ; also Vienna sausage in ½-lb. tins.

The Eby, Blain Co., Limited, offer an attractive range of domestic, Japan, and fancy Patna rice at low prices.

The Eby, Blain Co., Limited, have some attractive values in Japan teas, showing excellent cup quality, to retail at 25c.

A shipment of Chocolat-Menier and Bensdorp's "Royal Dutch" cocoa is arriving for The Eby, Blain Co., Limited.

The Greig Manufacturing Co. are offering a fine line of lined and unlined German baskets for confectionery and fancy trade.

This is the season for breakfast foods, and all the popular lines are carried in stock by The Eby, Blain Co., Limited, who report large sales for Cook's flaked rice, shredded wheat biscuit and grape-nut food.

The new style of "Empire" extracts put on the market by Lucas, Steele & Bristol are meeting with a good sale ; so are their 5 and 10c. cans of "Empire" baking powder.

W. H. Gillard & Co. report a small stock left of "Fig" jam, in 7-lb. pails, 6 to a crate, which is manufactured from nothing but the best tap figs and extra standard granulated sugar.

The Foreign Cheese and Importing Co. are in receipt of a letter from one of their foreign houses advising them of an advance in the price of olives, with strong indications of a still further advance in the near future. The Spanish crop, they say, is almost a total failure. The Foreign Cheese and Importing Co. are in a position, however, to fill all orders for a short time at present advanced prices.

NEW FIRMS IN BUSINESS.

T. J. Grimes has started as grocer in Ottawa.

Edouard Dupuis has started a grocery in Ottawa.

George Lemoine has opened a general store in Merivale, Ont.

Mrs. Thos. Lockwood has opened a grocery store in Ottawa.

J. J. MacCallum is starting as tobacco dealer in Belleville, Ont.

EVERY LADY THINKS

there is no place as clean as her own kitchen. But a visit to the factory of Upton & Co. would soon undeceive her, and make her envious of its white floors and polished tables. For cleanliness is the essential element in the manufacture of that pure and wholesome food—**Upton's Marmalade.**

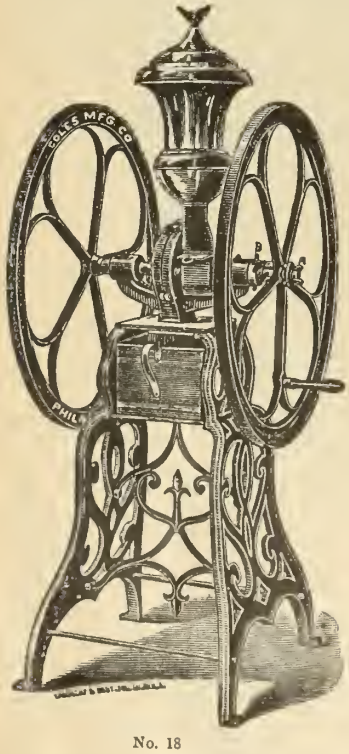
In 1-lb. Glass Jars, $1.00 per doz.
In 7-lb. Wood Pails, 7¼c. per lb.

Henry Wright & Co., Toronto
Canadian Agents.

New Japan Teas

We have arriving in a couple of weeks teas ranging from nineteen to twenty-two cents. Fine early draw.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

SKIN-KEEPING WOOL SOAP

Wool Soap is made for the skin, and even for skin as delicate as baby's skin. Only the best and purest of soap-making elements are used in manufacturing it. Wool Soap is positively safe for

TOILET AND BATH

Swift and Company, Makers, Chicago.

Canadian Representatives:

W. T. Strong & Co., London. Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. E. A. Richards & Co., Hamilton.

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President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

OUR APPLE TRADE IN DANGER.

JUDGING from the discussion which took place in the House of Commons a few days ago, legislation to provide machinery for the inspection of apples for export may be expected during the present session.

It is time there was some such legislation. The quality of Canadian apples is unsurpassed, but the quality of the honesty of some of those who pack them is about as poor as it can be. And whether their number be many or few they are sufficiently numerous to do a great deal of harm to an important industry. That the industry is important may be gathered from the following table, showing the exports during the past ten years:

	Quantity in bls.	Value.
1889	771,971	$ 1,528,449
1890	378,475	993,163
1891	451,197	1,390,436
1892	691,276	1,445,452
1893	1,187,673	2,731,254
1894	287,313	808,889
1895	853,369	1,821,710
1896	567,745	1,417,571
1897	1,665,139	2,503,637
1898	439,538	1,783,511
Total in 10 years...	7,284,696	$15,424,072

From the above table it will be seen that the exports of apples during the last ten years have aggregated 7,284,696 barrels, valued at $15,424,072.

Placing each barrel on end and side by side, the 7,284,696 barrels exported during the past ten years would reach over 2,759 miles. Placed on their side and end to end they would stretch about 3,500 miles, or nearly one thousand miles farther than from Quebec to Liverpool.

To protect this trade and insure its expansion, instead of contraction, as the present dishonest methods threaten to do, it is obviously the duty of the Government to provide the ways and means of detecting fraudulent packing, and of punishing those guilty of it.

BUSINESS IN STRAWBERRIES.

Large dealing in Southern strawberries has been one of the prominent developments of the green fruit market at Montreal this spring.

Two years ago, when Vipond, McBride & Co. first brought in a few carloads of this fruit they were laughed at by the majority of the trade. Last year, however, from a total of 12 carloads, the Montreal imports of these fruit just doubled, and this spring for the past fortnight from two to five carloads daily have been sold at public auction. They have averaged about 8 to 13c. per quart, as to quality.

Some of the cars netted the shippers nothing after the costs were paid, but, in other cases, the consignments paid handsomely.

The result of this comparatively new departure in the fruit trade is that consumers get fresh berries on their tables three weeks earlier than if they had to wait for the domestic fruit, in equally as large quantities, and, consequently, at about the same price.

NEW BRUNSWICK BUTTER FOR ENGLAND.

A shipment of creamery butter has been made to England and Scotland by a creamery in Carleton Co., N.B., and the results are anxiously awaited, particularly the verdict in regard to quality.

Should the shipment prove satisfactory it may lead to a largely increased output of creamery butter in New Brunswick.

RECIPE FOR PRESERVING EGGS.

In a recipe credited to The American Agriculturist, which was recently reproduced in THE CANADIAN GROCER, was this sentence: "Take 2 gallons of water, 12 lb. of unslacked lime and 4 lb. of salt, or in that proportion, according to the quantity of eggs to be preserved." The article, it might be stated, was not reproduced directly from the columns of The American Agriculturist, but from an exchange that had taken it from the latter journal.

The week after the article appeared in the columns of THE CANADIAN GROCER, a subscriber wrote stating that there must be a mistake in the figures, as two gallons of water to all the other ingredients would only produce a paste.

A letter was accordingly addressed to the editor of The American Agriculturist asking for an explanation. This week, a reply was received from the poultry editor of that journal, in which he says: "The article of which you speak must have been adopted from the accompanying article of Nellie Hawks, published by our paper some months ago. You will see that in reprinting they changed 24 to 2, which decidedly affects the value of the recipe."

The accompanying article, which the poultry editor of The American Agriculturist refers to in his letter, reads as follows:

"The recipe given below is very good for preserving eggs, although it takes considerable work to prepare it. Into 24 gallons of boiling water put 12 lb. of unslacked lime and 4 lb. of barrel salt. Stir frequently for one day. The next day dip off the clear liquid and put it into stone jars. Dissolve the following ingredients in one gallon of boiling water and add to the above liquid: Five oz. common baking soda, 5 oz. cream of tartar, 5 oz. saltpetre, 5 oz. borax and 1 oz. alum. Drop the eggs into this brine every day, as gathered. Eggs greased with fresh lard and put down in salt keep well. Use cracker boxes, or others of about that size, as these are light enough to be easily handled. Turn the box half over two or three times a week."

He who in business takes thought for the morrow does not need, as a rule, to be much concerned about the morrow.

THE SUGAR AGREEMENT REVIVED.

ALTHOUGH the efforts that were being made when we went to press last week to revive the equalization rate system for selling sugar have been but partially successful, they have been a great deal more so than was thought possible.

The agreement has been revived and is again in operation, although there are three or four wholesale houses that have not yet subscribed to it who were parties to the arrangement which existed up to the 23rd ult. The houses are: H. P. Eckardt & Co., Toronto; Hudon, Hebert & Cie., Chaput, Fils & Cie., and J. A. Mathewson & Son, Montreal. One or two firms doing business in other places are also said to have refrained from subscribing. H. P. Eckardt & Co. withdrew from the agreement on May 22, the day before its temporary suspension.

While not at present subscribing to the instrument, it is believed that some of them at least ultimately will. Should they not do so, opinions are divided as to what will be the ultimate outcome of the new agreement.

The agreement, as it stands to-day, is the same as that which previously existed, except that the rebate given to the wholesaler by the refiner is now only 3 per cent. As, however, the former gives his customer a discount of 1 per cent., it follows that his actual profit is only 2 per cent. under the present, instead of 4 per cent. as under the old conditions.

With a net profit of about 2 per cent. there was obviously not much of an incentive for any wholesale house to subscribe to the agreement. And, on account of this, there were others besides those named who were on the point of withdrawing, but it was felt that, while from the standpoint of profit there was no inducement to subscribe to the equalization rate system, yet it was the opinion that to withdraw would not insure the making of more money, while the agreement, if it did not insure an adequate profit, would at least tend to steady the market.

Those who are not participating in the equalization rates will now, of course, sell foreign as well as domestic sugar, but the reductions which have been made in the latter have, as a rule, placed the price of Canadian sugars below that at which it would cost to import the product of the United States refineries.

On granulated sugars the reduction is 10c. per 100 lb., and on yellows there is a decline of from 15 to 30c. per 100 lb.

St. Lawrence and Redpath granulated are now quoted at $4.50 in Montreal, and $4.68 in Toronto, and Acadia at $4.50 to $4.63, respectively. Yellows are quoted at $3.70 up in Montreal, and $3.88 up in Toronto.

Willett & Gray's Sugar Trade Journal in its issue of May 25, in commenting upon the suspension of the agreement, says: "A notable feature of the week is the opening up of the Canadian markets to American refined sugars, by the dissolution on Tuesday of the trade arrangements long existing between the 'Guild' of Canadian grocers and the Canadian refiners, by which all limits of purchase and sale prices are removed, and grocers will buy, wherever they can buy cheapest, at home or abroad. The American Sugar Refining Co. will find herein a place for their surplus production. The independents are not disposed to compete for this trade, on account of the difficulties of drawbacks, etc. * * * This will prove an important new feature in the business of The A. S. R. Co. of much advantage."

When that appeared in The Sugar Trade Journal the agreement had not been revived. With the revival of the agreement and the sharp reduction in Canadian refiners' prices, the conditions in this country are, of course, not so favorable for United States sugars.

It is to be hoped that the new arrangement, incomplete as it is, will be sufficiently influential to prevent the demoralization of the sugar trade in Canada, for cutting among wholesalers is sure to lead to cutting among retailers.

DECLINE IN MOLASSES.

The molasses market, in its course lately, justifies the advice given in these columns some time ago that buyers would be wise to thoroughly investigate before they accepted the excited reports that came from the Island this spring.

At the close of last week, the first indication was forthcoming of a reaction from the excited condition due to speculative operations, when prices declined to 15c. per gal. first cost at the Islands.

On Wednesday of this week, prices were again cabled 1c. lower, at 14c., which makes a total decline of 3c. per gal. from the top price at primary markets.

As a consequence of this intelligence, the members of the guild at Montreal, who marked up their prices last week, have again reduced them 2c., to 35c. for car lots and 36c. in single puncheons.

Round lots are offering in the Montreal market now at 33c.

PRICE OF NEW SEASON'S SALMON

QUOTATIONS on new season's canned salmon for future delivery have been received in Toronto by the representative of at least one cannery on the Fraser river. They are, however, practically nominal, and no attempt appears to have been made to do business.

The figures are about 75c. per case above the figures ruling last spring.

Advices from the Coast are of a somewhat conflicting character, some saying that the pack is expected to be large and others again just as firmly declare to the contrary.

The Province, Vancouver, in a recent issue said that: "Every indication points to the run of sockeye being large, but if it is," declared that paper, "the canners will be unable to cope with it, as they are exceedingly short of tinplate. Not a single box of tinplate can be bought on the Pacific Coast. Across the line it has been very scarce, and as stocks were fairly large here they have been drawn upon, with the result that the market is now depleted. Puget Sound took most of the material, and operations there this year will be on a gigantic scale. Quite recently 3,000 boxes of tinplate were shipped South. Local canners are practically relying on the cans left over from the poor season of last year. Their stocks are not large, and, even if the run of fish is large, the pack will not be extensive. The uncertainty as to regulations was the cause of the canners not making preparations until long after the usual period."

Another difficulty, according to The Province, is in regard to labor. It takes it seems about 6,000 men to supply the canneries with fish, and, it is held, that the registration clause of the new regulations will preclude that number of men being employed.

CALIFORNIA RAISIN CROP CONTROLLED.

THE California Raisin Growers' Association, which was formed at the beginning of last season to control the price of their produce and to supervise the packing of the raisins so that the market should not suffer from dishonest methods of putting up the fruit, is stronger this year than last, when it controlled 90 per cent. of the crop.

The method by which the association controls its output is well devised. The growers cure the raisins, and deliver them to the packing-houses at specified points throughout their district, and at prices contracted for by the association. The raisins are then sorted and packed in boxes. The contracts with packers provide that the packing shall be done according to the rules and regulations established by the association, and under the personal supervision of the association's inspectors. The packers are paid so much per ton for packing and are allotted a certain percentage of the crop which they agree to buy and pay for at set prices, and they are allowed to sell for a certain sum. The amount of profit which they make is therefore regulated. By this arrangement there is no inducement on the part of the packer to put up inferior quality raisins, as he cannot make anything by doing so.

The association's control does not stop with the packer. As some difficulty had been caused by brokers cutting commissions and prices, the association insisted on contracts with the United States brokers, which made such cutting impossible. The Canadian trade was not included in this arrangement, as the association wanted to meet the competition of European fruit. This year, however, Canadian as well as United States brokers will have to make association contracts.

However, as the association has been able to advance prices, because of superior packing and cooperation, from a figure that yielded the grower 1½c. in 1897, to 3c. in 1898, the commissions of all dealers should be more remunerative than in past seasons.

Mr. M. T. Kearney, president of the association, in a newspaper interview the other day, said in regard to crop prospects: "Two or three months ago, there was promise of a larger crop than we had last year; but, about a month ago, we had a series of frosts, which, in my judgment, will reduce the output 20 per cent. from what we anticipated would be the crop of this season. There seems no probability that the crop this year will exceed that of last, which was 35,000 tons. With a very active demand for grapes for wine purposes this season, the prospect is that such prices will be offered for wine grapes as will induce raisin growers to sell for that purpose rather than make raisins, so that there is a probability that we will not have as many raisins to sell as we had last year. There is a marked increase in the demand for sweet wines and for grape brandy, which is causing a corresponding demand for our muscatel grapes." He also stated that four seeding plants, with a capacity of 25 cases per day, are being erected in Fresno, Cal., the centre of the raisin industry. These will double the seeding capacity of last year.

TO PUSH CEYLON TEA IN AMERICA

Mr. Alex. Thomson, one of the partners in the firm of Whittall & Co., Colombo, Ceylon, arrived in Toronto on Friday last. He was accompanied by Mr. R. Blechynden, who, until lately, has been representing in the United States and Canada the Tea Planters' Association, of India.

Mr. Thomson is an Englishman who has for a number of years resided in Ceylon, but this is his first visit to the North American continent. His mission just now is to establish a branch business in New York for the purpose of looking after the firm's interests in the United States and Canada. He has succeeded in his purpose, and has been fortunate enough to secure the services of Mr. Blechynden as manager.

Speaking of the prospects of the tea industry in Ceylon, Mr. Thomson considered they were gradually brightening, chiefly on account of the improvement in prices. The production of tea in Ceylon this year was estimated at 125,000,000 lb., an increase of 5,000,000 lb. over that of last year. While it was estimated that the United Kingdom would take 3,000,000 lb. less than last year, other countries were expected, between them, to take 8,000,000 lb. more. Regarding the maximum quantity of the tea Ceylon was expected to yield in the years to come, Mr. Thomson said it was calculated that it would never exceed 130,000,000 lb.

NO NEED OF AN INSOLVENCY COMMISSION.

AT a meeting of the executive committee of the Canadian Manufacturers' Association, held in Toronto a few days ago, a resolution was adopted favoring a national insolvency law, and suggesting that the Government appoint a commission to confer with the representatives of the different manufacturing, commercial, banking, and transportation organizations with a view to drafting an insolvency bill that would be satisfactory to those interests.

The motive of the executive in asking for a commission is, doubtless, commendable, but the same cannot be said of the means it is proposed to employ to secure the desired end.

The discussions and the conferences that have taken place during the last few years, when insolvency bills have been before Parliamentary committees for analysis, have established the views of the financial and commercial interests in regard to this question. And what is known is known. Voyages of discovery are only made to discover something or some place that is not known.

To depute a commission to discover what the idea of the different interests concerned were, would be deputing it to discover what is already known.

What is wanted, in order that a national insolvency law may be obtained, is not a commission, but a sufficient number of men whose first concern is the commercial interests of the country, and whose concern for party is at least no better than second.

Whatever the business men of the country need, whether the Government be Conservative or Reform in its complexion, can only be obtained, as a rule, by the presentation of a strong front by those interested.

For some reason or other a national insolvency law is something of which both the present Government and its predecessor appears to be afraid. Both have acknowledged that there was need of it, but neither have had the courage to create it.

They have had the courage to run the risk of displeasing the business men of the country. But that is not surprising.

During the last administration it was known as a rule that the business man who was a Conservative would be a Conservative even when his demands were not complied with, and that he who was a Liberal would be a Liberal still. The present administration knows the same thing, hence, whatever it may do in other respects, it does not depart from the policy of its predecessors in its tardiness in dealing with questions which the business men from time to time submit to it for consideration.

"All Records Broken in May."

The increase in sales over the corresponding month of last year show up close on "TWO HUNDRED PER CENT." : : : : : : : :

"SALADA"

CEYLON TEA

MAINTAINS A CONTINUOUS LEADERSHIP.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.

Commission Merchants

BUTTER, CHEESE, EGGS, GAME and POULTRY, and all kinds of COUNTRY PRODUCE

Sold on Commission.

Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONT

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacif keep it for sale, because it pays to do so, there beit **no old, unsaleable stock in "Horsesho Salmon."**

Every consumer should use it because it is the BES and every can is warranted good, or money returned; take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably knov brands of **Beaver, Columbia and Tiger**, guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
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NEW COUPON SYSTEM ADOPTED MAY 1st.

GRAND MOGUL

Tea, Coffee, Mustard, Baking Powder Cream Tartar, Soap, Flavoring Extracts

EVERY ARTICLE A TRADE-WINNER.

The best value in Canada at the price. The large number of orders are so much in excess of what we expected that we are unable to ship promptly. We, therefore, ask the indulgence of our friends.

SEE OUR AD. in... MAIL & EMPIRE MAY 23rd.

T. B. ESCOTT & CO.,

Wholesale Grocers, Importers and Manufacturers, LONDON, ONT

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, June 1, 1899.

GROCERIES.

THE most important feature of the local wholesale grocery trade during the past week is the reestablishment of the equalized rate sugar-selling system, particulars of which are given elsewhere. As far as the wholesale trade generally is concerned, the volume of business is not large, for, while a good many orders are being received, the quantities, as a rule, wanted are small. In no one line can activity really be said to obtain. Canned goods are, perhaps, the nearest approach to it. The canned goods market is steady, at unchanged prices. Coffees are meeting with a fair demand. Sugars are quiet and 10 to 30c. per 100 lb. lower than a week ago. There is very little doing in either syrups or molasses. In spices, the feature of the situation is the strength of the pepper market. Currants and Valencia raisins are meeting with a fair demand at steady prices. The demand for prunes is gradually diminishing.

CANNED GOODS.

The members of the Canadian Packers' Association met in Hamilton on Tuesday and Wednesday, but up to the time of writing no report of their proceedings has been received. To-day (Thursday) the limitation for the withholding of quotations for future delivery agreed upon by the association expired. As far as can be learned the following are the figures which the packers will quote for future delivery: Tomatoes, 75c. per doz.; corn, 65c.; peas, 65c. for ordinary and 70c. for sifted; pumpkin, 65c. There is not likely, however, to be any business done at these figures for a while at any rate, as they are above buyers' views.

The condition of canned tomatoes remains steady. A couple of lots of seconds of last year's pack changed hands this week at 75c., but holders of the leading brands are quoting 77½c., and one small lot sold at 80c. The ruling price to retailers for the standard brands is steady at 85c. Corn is steady at 95c. to $1. Peas sell at 70c. upwards. Business in canned fruits is light. Canned meats are meeting with a fair demand. The movement of canned salmon is small, but, with the advent of warmer weather, an increased trade is naturally looked for. One or two canneries on the Coast have sent out quotations for next season's pack, but they are purely nominal, and no business has resulted, as far as can be learned. These nominal quotations are about 75c. higher than the opening figures last year.

COFFEES.

Local wholesalers report that the demand for green Rio coffees is fairly good, but in other kinds there is very little doing. The crop movement of Rio coffee has been running a little larger during the last few days, but prices remain fairly steady.

SUGARS.

Since the last review of the market the efforts to reestablish the equalized rate system have been partially successful, the refineries having practically accepted the proposition of the wholesalers as outlined in last week's issue. Further particulars will be found in our editorial columns. Largely as a result of the revival of the agreement there has been a sharp reduction in prices. Granulated is 10c, and yellows from 15 to 30c per 100 lb. lower. Montreal granulated is now quoted at $4.68 and Acadia at $4.63 per 100 lb., while No. 2 yellow is down to $3.88. The difference in the price of Nos. 2 and 3, yellow sugar is now only 5c. per 100 lb. instead of 10c. The volume of business is light. The outside sugar markets are quiet, but steady. According to Willett & Gray, of New York, all raw sugars that were offered there last week were readily taken by refiners. The offerings were comparatively limited, and some holders were inclined to store for a little advance. Total stock of raw sugar in Europe and America at the end of last week is given at 1,973,456 tons, against 1,998,696 tons the previous week and 2,339,006 tons the corresponding week last year.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SYRUPS AND MOLASSES.

Prices are steady in regard to both syrups and molasses, but, generally speaking, the market is quiet and featureless.

RICE AND TAPIOCA.

The movement is fairly good in rice, particularly in the cheap domestic kinds. There is a steady demand for tapioca at 4¼c. per lb.

SPICES.

The pepper market continues strong, and carraway seed is a shade dearer. Cochin ginger is advised 2s. cheaper.

NUTS.

The Tarragona almond crop is reported to be almost a complete failure, as far as the blossoming of the trees is an indication. The filbert crop is estimated to be 30 per cent. smaller than that of last year, which was also a short one.

TEAS.

The first shipment of new season's Japan tea reached the Toronto market on Monday. The shipment was a small one. The quality in both cup and leaf is good, and rather better than that of the first shipment last year. The price is, however, lower. But cables received this week state that the market is active, with prices tending upwards, showing that there is a continuance of the conditions noted last week. The next direct shipment of Japan tea is expected in Toronto about June 12.

Mail advices from London, England, under date of May 19, state that, with further diminution in the quantity of Indian tea brought forward, there was a distinct improvement in the demand, the auction passing steadily at prices fully up to the previous week's rates. In Ceylon teas, the week's auction was comparatively heavy, probably owing to the pressing forward of some teas in view of the Whitsuntide holidays. The market, however, stood the strain well for all teas under 7½d. per lb., which were readily disposed of at firm prices. Rates for teas over this figure were slightly easier.

Teas of all kinds are quiet and featureless in Toronto.

FOREIGN DRIED FRUITS.

CURRANTS—A cable received in Toronto on Tuesday stated that the market in Greece was stronger for the better grades, with prices slightly higher. Some good orders for importation have been placed during the past week. Local wholesalers report a good demand, especially for cleaned currants.

VALENCIA RAISINS—Wholesalers are experiencing a good demand, especially for selected raisins, prices for which are firm.

Your Customers Want It.

It Retails at 5 Cents a Bar.

PRUNES—The demand is falling off, although a fair business is still being done.

EVAPORATED APRICOTS—Prices are high at 18 to 20c., and very little business is being done.

GREEN FRUITS.

Imported strawberries are the leading fruit on the local market. From one to two cars per day are readily consumed at from 10 to 12½c. The demand for pineapples is brisker than jobbers anticipated, with the result that shipments which arrived early in the week and were expected to last through it were almost cleared by Wednesday, and a shortage is now noted. Prices are steady at 8 to 12c. The demand for cocoanuts is quieting down. Prices are unaltered. There is a fair trade doing in Mediterranean sweet oranges, at an advance of 75c. in prices. Navels are done. A few Messina half-boxes are still offered at unchanged prices. The Canadian apples in storage will soon be exhausted. As high as $6 is asked for fancy red spies. Poor stock could be bought at $2.50 to $3, but the waste would make these more costly than the fancies. Bermuda onions are about done. Egyptians are moving slowly. Lemons are decidedly firm, and holders state that a few days of hot weather will bring advances in prices. A good, steady demand for bananas is noted.

BUTTER AND CHEESE.

BUTTER—The quality of all dairy butter coming forward is improving, with the result of an advance of 1c. per lb. in the price of choice packages, whether in rolls, prints, or tubs. There is still a quantity of inferior tubs, some of which had to be cleared of at 7c. and 8c. per lb. There is a good local demand for creamery, but there is neither export or shipping demand. The feeling is easy, with a decline of ½c. in prints and squares.

CHEESE—Old cheese is practically done. New cheese is coming in freely at 9½ to 9¾c., but what has arrived, so far, has not been firm enough for export. It is expected soon. The local consumption is up to the usual mark at this season.

COUNTRY PRODUCE.

EGGS—Instead of going down, as some picklers insisted eggs must, an advance of ½c. is noted this week, and picklers have been forced to put down their purchases at ¶ to 1½c. above what some of them claim should be paid. The market is firm at present quotations, 11½ to 12c. per doz.

POTATOES—The easy feeling continues, another decline of 2c. being noted. The price for cars on track to-day is 68c. On the street market, sales are made at from 70 to 75c.

BEANS—The feeling is firm and the demand moderate. Hand-picked are worth $1 to $1.10. Medium grades are selling at 85 to 90c.

DRIED AND EVAPORATED APPLES—There is practically nothing doing. The local demand is dull, and, though inquiry from the Northwest is noted, stocks are so light that nothing is doing in this way. Local jobbers quote from 5¼ to 5½c. Evaporated apple stocks are also light, and, though the demand is dull, prices are steady at 9½ to 10c.

VEGETABLES—Further reductions have been made in the price of rhubarb, spinach and radishes because of the increase in receipts. New beets and green cucumbers are offering, the beets at 50 to 75c. per doz., and the green cucumbers at $2.50 to $3 per doz. We quote: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 40 to 60c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 60c. per doz.; celery, $1.25 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, $2.50 to $3; new beets, 50 to 75c. per bag; parsnips, $1 per bag; carrots, 30 to 50c. per bag; onions, Danvers, $1.40 per bag. Imported vegetables are arriving in moderate quantities. Cabbages are selling at $4 per crate; tomatoes at $3.50 to $4 per crate.

PROVISIONS.

In sympathy with the strengthening tone on the British market, the provision market here shows a decidedly firm feeling. Packers state that their smoke-houses are taxed to their fullest to meet current requirements. Prices are stiffening, an advance of ¼c in the price of long clear bacon and ½c in hams and backs being noted this week. Plate beef is 50c per cwt. dearer. Otherwise prices are unchanged, but firm.

FISH.

Oregon and British Columbia salmon are arriving on the market, the former selling at 15c. and the latter at 17c. per lb. Some extra large fancy mackerel is offering at 25c. to 25c. Restigouche salmon is offering more freely, and is 10c. cheaper. We quote: Fancy mackerel, 20 to 25c.; Oregon salmon, 15c.; B.C. salmon, 17c.; Restigouche salmon, 25c.; Erie fresh whitefish, 8c.; North Shore whitefish, 7c.; North Shore trout, 7c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large, 4c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; B

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONT**

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

WANTED...

One or two tons of Raspberry Pulp as trial sample for Essence manufacturing. If found suitable, larger supplies will be required.

Offers for season delivery to

IDRIS & CO., Limited

Camden Town LONDON, N.W., ENG.

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

salmon, 17c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, 60c. to $1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A decidedly higher range of prices has set in, holders asking 72 to 75c. outside, which shows an advance of 5c. per bush. in the past two weeks. The local street market is firm, wheat advancing, and other grains unchanged. We quote this market as follows: Wheat, white, 74½ to 77c.; red, 74 to 77c.; goose, 66 to 67c.; peas, 63 to 65c.; oats, 36 to 38c.; barley, 44 to 46c.; rye, 52 to 54c. No. 1 hard Manitoba wheat has again advanced 2c., now being quoted 84c., Toronto.

FLOUR—All Ontario and Manitoba grades are dearer. We quote: Manitoba patents, $4.10; Manitoba strong bakers', $3.75 to $3.80; Ontario patents, $3.75 to $3.80; straight roller, $3.45, Toronto freights.

BREAKFAST FOODS — Prices are unchanged. The demand is moderate. We quote: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES -- A firm feeling is noted, with an advance of ¼c. in cured hides. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—There is no change. Feeling is easy. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to $1, and lambskins at 20c.

WOOL—The feeling is steady. We quote: Fleece, 13c., and washed at 8c.

SEEDS.

There is a moderate jobbing movement of Hungarian millet at from 60 to 65c. per bush of 48 lb., and of ensilage corn at from 60 to 90c. per bush., according to variety. Grass seed is not moving in any way.

SALT.

A good trade is reported, with prices unaltered. We quote at Toronto as follows: Canadian salt, carload lots, $1 per bbl., and

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

THE SIRDAR'S REGISTERED

MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Eggs have advanced ½c.

Currants are cabled slightly higher.

Granulated sugar is 10c., and yellow sugar 15 to 30c. cheaper.

The first shipment of new season's Japan tea has arrived on the Toronto market.

Potatoes have declined ½c. Native vegetables are arriving freely on the local market. Prices are reduced throughout.

Californian naval oranges are done. California Mediterranean sweets are 75c. dearer. Canadian fancy red Spy apples are 50c. dearer.

Dairy butter is 1c. per lb. dearer. Creamery prints are ½c. per lb. cheaper. Old cheese is practically done. New is quoted at 9½ to 9¾c.

QUEBEC MARKETS.

MONTREAL, June 1, 1899.

GROCERIES.

THERE is a fairly good movement of business to report in general groceries this week, though it is not of very extensive proportions. In sugar an attempt has been made to arrive at a renewed agreement for a modified scale on refined sugar, but the refusal of three leading jobbing houses to join rather militates against it. Refiners have, however, placed prices at such a level that it will be difficult to profitably lay down any United States refined sugar in this market in competition with the domestic article. There has been another decline in molasses at primary points, but no changes to note on spot; in fact, values are firmer. Inquiry from the Pacific Coast buyers for canned vegetables has led to some good trading direct. On spot the easy feeling continues in tomatoes and peas, still lower prices being noted, but corn is firmly held. United States buyers have again bought Pingsuey teas freely, and other branches of groceries furnish no specially noteworthy feature.

SUGAR.

While some of the jobbing houses here have renewed in a modified form the agreement to observe a uniform scale for selling sugar, three of the leading houses have not yet come in and the result is a rather unsettled feeling. At the reduced prices that refiners are asking, however, it will be difficult to import any United States refined sugar into this market and successfully compete with the domestic article. The new refiners' price on yellows is $3.70 to $4.25, as to grade, and granulated, $4.50 per 100 lb. In England, the market is weak and inactive for raw cane sugar, Java being cabled at 13s., and fair refining, 11s. 9d. Beet is also weak with business at lower prices, May and June delivery being ¾d. lower at 11s. 1½d.

SYRUPS.

There has been no change in syrups, and demand continues exceedingly slow. Prices rule steady, however, at 1¾ to 2¼c. per lb. at the local refineries.

MOLASSES.

The molasses market continues weak, and cables received this week note a further decline in the first cost at the Island to 15c. This makes a drop of a full 2c. per gallon from the top point. On spot, there has been no change in values, previous quotations being maintained. Trading in round lots of material, however, is less brisk, on the basis of 36c., though it is claimed that some offers have been made at less money. In single puncheons, 37½c. is asked. A few lots of Porto Rico are offering, but we do not hear of any important business. Quite a lot of New Orleans stock is coming in, as a result of the high figures prevailing for Barbadoes, and it is selling in a wholesale way at 21 to 22c.

CANNED GOODS.

There has been more inquiry since last report for canned tomatoes, corn and peas, and sales have been made by packers of several carloads for shipment direct from the factory to the Pacific Coast. On spot, the easy feeling in tomatoes continues the leading feature, which is attributed to a desire to effect a clearance of old packs before the time approaches when new crop will be ready for the market. Offers have been made recently at 77½ to 80c. per dozen, which is a decline of 2½c. Peas are offered at 67 to 70c., which also represents a considerable drop, while corn, on the other hand, is firmer, no round lots being obtainable here under 90 to 92½c.

RICE.

An average demand for the season is experienced for rice, and there is no change in prices to report.

COFFEE.

There is nothing new to report in the coffee market, demand being slow and prices generally steady. The only business in green coffee, in bags, in a round way, consisted of a few lots of Maracaibo at 9½ to 11c., as to grade, and some Santos and Rios at 7½c.

SPICES.

This market has reflected a rather lifeless appearance during the past week, but values are firmly held, in sympathy with strong foreign advices.

TEAS.

Continued demand from United States buyers for Pingsueys has been the leading feature of the tea market, and several round lots of these teas have been turned over on this account at much better prices than could be obtained from the home demand. Ceylons continue scarce and firm here and easier cables from abroad have not influenced feeling here in any way. Japanese advices report the market there strong and advancing, but on spot but little movement is noted in this description of teas.

GREEN FRUITS.

The numerous fruit auction sales this week have attracted the usual attention, and clearances were effected, but generally at lower prices than were realized at previous sales. In the regular market, trade has been fairly active in most descriptions of fruit. The supply of apples is now very limited, and prices are firm at $3.50 to $5 per bbl. Oranges show no change, and lemons are selling well at steady prices. Bananas command a good sale as last quoted, while pineapples, despite a more liberal supply, exhibit no alteration. Strawberries are one of the leading features, receipts from the South being heavy, but they have been well cleared up at a range of 5 to 12c. per quart as to grade.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market. The demand from local buyers continues good, and the market is active and firm at 11 to 11½c. for choice, and at 9½ to 10c. for No. 2 per doz.

MAPLE PRODUCT—The tone of the market for maple product is firm owing to continued light supplies. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8¼ to 8½c. per lb.

HONEY—The market for honey is still quiet, and prices are nominally unchanged. We quote as follows: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—Business in beans was slow and of a jobbing character. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

ONIONS—In moderate request and steady at $2.75 to $3 per bbl.

HOPS—A few lots of Canadian have sold at 18 to 20c., as to quality.

POTATOES—Market quiet and steady at 67½ to 68c. for best, and 57½ to 60c. for Inferior.

PROVISIONS.

There was an improved demand for smoked meats and lard, and a moderately active trade was done at steady prices. We quote: Heavy Canadian short cut mess

Don't try to Catch Fish without a hook.

Don't Try to Catch Tea Trade without latest samples at lowest prices.

Write Us for prices and samples. We are receiving a consignment of **New Season's Japan Teas.**

WE CAN GIVE YOU Catching Prices.

S. H. EWING & SONS

Wholesale Only. MONTREAL.

pork, $16 ; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel ; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined at 5 ½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

GRAIN — Business on spot in grain was exceedingly quiet, owing to the fact that foreign markets have not responded to the full advance recorded at American centres lately. The market here for oats was sick and weak, prices showing a decline of ½ to 1c. per bushel. Holders were asking 35½c. with buyers at 35c. afloat. Peas are inclined to be strong, and prices are quoted at 74½ to 75c. afloat. In sympathy with the advance in Chicago, Manitoba wheat was strong, and closed 1½c. per bushel higher than on Saturday.

FLOUR—Owing to the steady advance in American and Manitoba wheat of late a stronger feeling has developed in the flour market and prices for Manitoba grades were marked up 10 to 20c. There was also an improved demand from local buyers, and a more active business was done including sales of some round lots of strong bakers' at $3.80, and patents at $4.20. We quote: Winter patents, $3.75 to $4 ; straight rollers, $3.35 to $3.45; in bags, $1.60 to $1.65 ; Manitoba patents, $4.20 ; strong bakers', $3.80.

MEAL—The meal market continues quiet, and, in sympathy with the weakness in oats, prices have a downward tendency, but, up to the present, no actual change has been made. Sales are slow, and rolled oats are nominally quoted at $3.80 to $3.85 per bbl.

FEED—A fair amount of business was transacted in feed, and the tone of the market is steady. Ontario white wheat bran, in bulk, sold at $15.50 to $16, and shorts $16.50 to $18 per ton ; Manitoba bran, $16 ; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—There was a good demand for baled hay, and the market is fairly active at unchanged prices. We quote: Choice No. 1, $7 to $7.50 ; No. 2 at $6, and clover at $5 to $5.50 per ton.

CHEESE AND BUTTER.

CHEESE—The cheese market continues to decline, the dealing at the wharf Monday morning being a notable example in this respect. Offerings were 1,400 boxes, and they sold at 8⅛ to 8¼c., which is a decline of ⅛ to 1c. per lb. on the price realized last Monday. Lower prices were accepted for Ontario makes also, a line of Belleville white goods changing hands at 9c. The buyer in this case had the order in hand for some time, and by holding back saved fully ½c. per lb. The public cable also fell off, being quoted 6d. lower, both on white and colored, at 50s. 6d. and 47s. 6d. respectively.

BUTTER—There was hardly as much snap to the butter market as distinguished it last week, but prices were not quotably altered. For finest creamery 17c. was paid, but exporters cannot concede this figure, as 16½c. is all that their limits will permit in the majority of cases. At country points, however, full prices were paid on Saturday, sellers realizing, owing to competition between buyers, 16¼c. and over at delivery points.

MONTREAL NOTES.

There has been another decline at Barbadoes of 1c in the first cost of molasses.

United States buyers have again been free operators in this market for Pingsuey teas.

Cables from Japan report an advance of ½c per pound on tea, with a strong active market.

A modified scale of prices on refined sugar has been agreed to by some of the jobbers here, but others still hold back.

CLOSING AT 1 P.M. SATURDAY.

An agreement to close on Saturdays from May 27 to September 1 at 1 p.m. has been signed by the following Toronto provision houses : Rutherford, Marshall & Co.; The Wm. Ryan Co., Limited ; J. A. McLean ; Willard & Co.; J. H. Skeans & Co.; L. Gibb ; John J. Fee ; F. W. Auston & Co.; The King, Darrell Co., Limited.

SUGARS DOWN

Demand increasing rapidly for American Sugars.
WHY ?
Because there are no better sugars manufactured.
Present quotations F.O.B. Toronto.

Standard Granulated, $4.50 Per Hundred.
Bright Yellow - - $3.70 Per Hundred.

Special quotations given on Car Loads direct from New York.
Freight Prepaid to your station.
We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., June 1, 1899.

THERE has been a fairly active week's business, although the holiday somewhat interfered with trade. The very destructive fire in that part of the city known as Indiantown, or the north end, being that part of the city facing on the river above the falls and where the river steamers all land, burned out the entire water front, including the steamer warehouses, all the larger stores and a very large number of dwellings. The loss was the greater as the stocks carried at this season are large, and will greatly put back business in that part of the city, as the river trade was just opening up in good shape. In markets, flour tends higher and sugar is rather easier. Canned goods are firmly held. Prices show little change. Much depends on the lumber business, and some anxiety is felt for the drives on the upper St. John. Freights are keeping up, and this is much appreciated.

OIL—This is the quiet season in all lines. There is a steady sale, but no large business. Paint oils keep high, and stocks are light. Other oils show no change in price. New cod oil will soon be on the market. St. John is quite a receiving point.

SALT—In English coarse, stocks are light and prices are firm and rather higher. The large cargo, spoken of last week, was largely shipped to outside points direct from the steamer. There is a good demand. Fine salt has a better sale, Canadian being largely used, though the country store still draws its supply of bulk fine salt from the English factory-filled. They retail it by measure and not weight. For table use the Canadian has the demand, though some American and English bottled salt is used. We quote: Liverpool coarse, 43 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Some interest is being taken in new goods, but it is still too early to get reliable information. It is said some prices have been quoted, but the greater number of canners refuse to do so. Stocks here are light, and all lines are more firmly held. Tomatoes have recovered from temporary easier tendency, though higher figures are not looked for. Corn tends higher. In salmon, full figures are asked, and a further advance is not unexpected. There is considerable call for gallon apples, which are firmly held. Blueberries are scarce. All fruits show good sale. Kippered herring and haddies are now offered. Prices are the same as last season. Lobsters are very high.

GREEN FRUITS—Dealers are very busy, while the local stock of bananas is larger than when we gave our last report. Prices are firm and tending higher. The demand at this season is large. Oranges find but a fair sale. Much of the stock offered is but fair, being small, but it is for those who do not wish to pay a big price. Lemons find a fair business at firm prices. In pineapples, there have been very liberal receipts, and prices are lower, with but fair sale. Dealers do not expect to make money in pineapples. They do not turn over quickly enough. Strawberries show increased sale, and prices are rather lower. Rhubarb is low, and finds a large demand.

DRIED FRUITS—Raisins are firmer, but in this market little change is made in price, as dealers in many cases have fair stocks and are anxious not to carry any over. Seeded move slowly at this season. Currants have a fair sale at even figures; stocks not large. In prunes, local prices are low; in fact, are as low as the goods could be replaced at. Holders are finding stock moving but slowly. In imported apricots and peaches little is doing. Evaporated apples are scarce, but sale is light. The high prices are firmly held. Onions keep low and sell freely, except Bermudas, for which dealers will not pay the price. In Brazil nuts some dealers are buying, higher prices being expected. Peanuts, particularly fancy grades, are higher.

SUGAR—The effort towards lower prices has not resulted satisfactorily to dealers. In granulated, however, the American is not being sold to the wholesale trade, and in yellows there are now better values in Canadian. Sales are good. There is quite a stock of American sugars here.

MOLASSES — There is little change in the position here. Our market has not shown the interest manifested west, and values are lower here than in Western Canada or the United States. Stocks are not large, particularly Barbadoes. This grade is easier at the Island, though the season there is largely over. Some St. Croix, which has been received this season, has given splendid satisfaction, and is offered rather lower than other grades. Porto Rico is the favorite. Little New Orleans, or syrup, is now moving.

PRODUCE—Eggs hold their price and tend higher. Our local market is keeping below outside points. The advance is rather earlier than usual. Those who preserve eggs are somewhat disappointed, and, if prices advance, it will affect the quantity put down. Butter is good and shows a rather better market. But little creamery is being handled. Much of the new dairy being received is unsatisfactory. Cheese is firm. New is being more freely offered, local made being now in the market. Old cheese still sells well.

FISH—Fresh fish have chief attention and the interest is in shad. Catch has been good, and fair prices rule. The quantity shipped to American points is not large, as, except roefish, prices are too low. Halibut are higher, but are about out of season. Gaspereaux are a fair catch, and the price holds quite high. Dry cod, while there is no change, tend easier. But few pollock are offered. Smoked herring is dull, and there is little moving in finnan haddies. Kippered herring and gaspereaux have a good sale. Pickled fish is dull. We quote: Large and medium dry cod, $4 to $4 25; small, $2.75; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 5½ to 6½c.; smoked alewives, 90c. per 100; kippered gaspereaux, $1 per box; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; gaspereaux, 75c. per 100; shad, 8c.; boneless fish, 4 to 5c.; pollock, $2.50 per 100.; salmon, 20c.

PROVISIONS — Prices tend higher, though there is but limited sale in all lines, but lard stocks held are light.

FLOUR, MEAL AND FEED—In flour there is an undecided feeling among the trade, but there is little doubt higher prices will rule. Some round lots have been bought. Already some millers have advanced their prices. Oatmeal is firm, but is selling low in the local market. Oats are somewhat easier. Cornmeal is marked lower, and sells very freely, being cheap feed. Mill feed is still high, and scarce. Barley has but a small sale, dealers only buying from hand-to-mouth, owing to the high prices asked. Boiling peas have very little sale. Beans are dull, buyers holding off for lower figures. We quote as follows: Manitoba flour, $4.65 to $4.70; best Ontario, $3.85 to $4; medium, $3.60 to $3.75; oatmeal, $3.95 to $4.10; cornmeal, $2.10 to $2.15; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.20 to $4.25; round, $3.25 to $3.40; pot barley, $4.20 to $4.25; hay, $7 to $7.50; timothy seed, American, $1 50 to $2; do., Canadian, $1.80 to $2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.; red, 6¾ to 7½c.

ST. JOHN NOTES.

Prince Edward Island oats are being shipped to the West Indies.

Owing to the high price of canned lobsters, the shipment of live ones to American ports is much smaller than usual from Nova Scotia. The catch was light.

While Canadian vessels can trade between Porto Rico and American ports, they are not allowed to carry freight and passengers from American ports to Porto Rico.

The wholesale flour trade feel very keenly what they consiaer the discrimination in freight rates against them. There is no doubt the low rates quoted to St. John for export have very much hurt the local business. The freight rates to many bay and Nova Scotian points are as low and even lower than to St. John, so that where a large trade was done, at present our merchant:

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

LONG ROLLED BACON

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

F. W. FEARMAN CO.
Limited
HAMILTON, ONT.

A Purely Canadian Product.

SILVERINE

PROFITABLE
ATTRACTIVE
GUARANTEED

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

OUR GREAT ADVERTISEMENT

Thousands of pleased buyers who are constantly increasing their demands for

CLARK'S MEATS.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

Ask Your Wholesale House for

NORTHROP'S FIGS

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

W. NORTHROP, 9 Jarvis Street, TORONTO.

GOOD WILL SOAP

Makes Storekeeping Easier.

VANLUVEN & CO. - - NAPANEE, ONT.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

have lost it. It is said Halifax merchants are allowed to bring a car for export and then warehouse it, shipping it as they wish, but not using it for local business. Our dealers feel they should have the same right, and with united effort no doubt they could get it.

Early closing is growing in favor. It is a right move, and, through the summer, should be more general, and every effort should be made to extend it to the retail grocers. The retail hardware clerks now have it. In Richibucto, the stores will close every Wednesday evening at 6 o'clock.

The extent of the fire in the north end of the city on Thursday, May 25, can be judged from the following: Number of buildings burned, about 250, of which 200 were dwellings, some 300 families being rendered homeless. The total loss is put at rather over $500,000, with about $220,000 insurance. Grocers were particularly large losers.

MANITOBA MARKETS.

WINNIPEG, May 29, 1899.

THE last few days have seen an almost continual fall of warm rain, which will be a help to pasturage, which is short for the time of year. Seeding is just about completed throughout the Province, and in many districts the wheat fields are quite green. Pasturage is becoming more abundant and everything now points to a successful season.

EVAPORATED FRUITS — Continue high and firm. Apricots have again advanced, and are now quoted at 19 to 19½c., according to grade. Nectarines are out of this market, owing to high prices. Peaches are very firm; so are prunes. Prunes are quoted at 5½ to 9c., according to size and quality. Pitted plums are in good demand at 8½ to 9½c.

DRIED FRUITS—The raisin market is steady with normal demand. Valencia off-stalk, $1.50; fine off-stalk, $1.65; selected, $1.75; layers, $1.85 to $2; Californian 3-crown, 6½ to 6¾c.; 4-crown, 7¾ to 8c. Currants, barrels, 5 to 5¼c.; half-barrels, 5¼ to 5⅜c.; cases and half-cases, 5½ to 5¾c.

CANNED GOODS—No change is reported in this market. Sales are normal and prices firm.

CURED MEATS—The market is firm with no change in prices for the week. Hams, 11c.; breakfast bellies, 11½c.; backs, 11c.; shoulders, 8½c.; dry salted long clear, 8c.; extra short clear, 7¼c.; backs, 9c.; shoulders, 8¼c.

BUTTER—Creamery butter, in sympathy with Eastern creamery, is quoted at 16 to 16½c. f.o.b. factories. The supply is increasing, the offerings for the week being quite large. The quality is very satisfactory, though the flavor is not so full as is usual at this time, owing to the backward state of the pasture. Dairy butter is very low; 10 to 11c. is all that is paid at country points, and dealers are not anxious for it even at that price. Separator-made dairy bricks are quoted at 14 to 15½c.

CHEESE—Very little is yet offering. One factory has sold its April make for delivery next week at 10½c per lb. This is looked upon as an outside figure, and the probable opening price will be 8 to 9½c.

EGGS — Are again a little higher and 11c is quoted to-day. The increase is attributed to two causes. First, the farmers are too busy to bring them in, and second, an egg evaporating factory started this week and this has increased the demand.

GREEN FRUITS—Bananas on this market are rather green for city trade and the retail market is short to-day on this account. Prices are firm. They are still quoted at $2.50 to $2.75. Strawberries, contrary to all expectations, have not advanced. They are quoted to-day at $2.75 per case. Hood River berries will arrive on Monday or Tuesday, and it is anticipated they will show a slight advance. Navel oranges are growing very scarce, and some of the sizes are quite out of market. Choice stock is worth from $5 to $5.50 per case. Cherries are short. There are none on the Minneapolis market and the supply here is very limited; $2.75 and $2.50 per box of 20 lb. is the quotation, though there is nothing in them for the jobber at this figure. Pineapples are scarce to-day, but a new supply will arrive Monday. Quotations are: 24's, $3.50; 30's, $3, and 36's, $3.75. New Californian cabbage has arrived, and is quoted at 10c. per lb. New potatoes are also on the market, quoted at $3 per bushel. They retail at 3 lb. for 25c. Cucumbers are 75c. per dozen. New tomatoes, in 6-basket crates, $7 per crate.

A TRUE WHISKY STORY.

One of our best grocers uptown, one day last week, found that a barrel of whisky had been lifted bodily from his stock. Search and inquiry everywhere failed to find the goods or any trace of them.

Finally he advertised a reward of $25 for the return of the whisky. Within a few hours a stranger, whom the grocer took for granted to be a detective, came in and told him that he could get his whisky for him.

And so he could, for very shortly a truck with the barrel on was backed up to the store and unloaded on the sidewalk. The $25 was paid and no questions were asked, the grocer figuring that he had saved money on the transaction.

Later the grocer said:

"John, get that whisky down into the cellar and bottle about four dozen bottles for Mrs. Smith, who wants them this afternoon."

John did as he was bid, but within a short time came rushing into the presence of the proprietor. He had a tin cup full in his hands and cried out, "Try that."

It was water, and nothing else. The thief had removed the whisky and substituted water, returning the barrel, for which he had no use and received $25 therefor.

Now the question arises, how much did the thief make and what was the loss of the grocer?—Retail Grocers' Advocate.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, $4 00. White's Phonography, per month, $8.00. Telegraphy, per month, $8 00. Bookkeeping and Business Practice, per course, $35.00. Bookkeeping and Business Practice, per month $5.00. Penmanship, per month, $3.00. Night School, per month, $3.00. Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa

CREST BRAND
BAKING-POWDER.
TRADE MARK
COFFEE, EXTRACTS.
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

PENITENTIARY SUPPLIES.

SEALED TENDERS addressed "Inspector of Penitentiaries, Ottawa," and endorsed "Tender for Supplies," will be received until Tuesday, 20th of June, inclusive, from parties desirous of contracting for supplies, for the fiscal year 1899-1900, for the following institutions, namely:

Kingston Penitentiary.
St. Vincent de Paul Penitentiary.
Dorchester Penitentiary.
Manitoba Penitentiary.
British Columbia Penitentiary.
Regina Jail.
Prince Albert Jail.

Separate tenders will be received for each of the following classes of supplies:

1. Flour (Canadian Strong Bakers').
2. Beef and Mutton (fresh).
3. Forage.
4. Coal (anthracite and bituminous),
5. Cordwood.
6. Groceries.
7. Coal Oil (in barrels).
8. Dry Goods.
9. Drugs and Medicines.
10. Leather and Findings,
11. Hardware.
12. Lumber.

Details of information, together with forms of tender, will be furnished on application to the Wardens of the various institutions.

All supplies are subject to the approval of the Warden.

All tenders submitted must specify clearly the institution, or institutions, which it is proposed to supply, and must bear the endorsation of at least two responsible sureties.

DOUGLAS STEWART,
Inspector of Penitentiaries.

Department of Justice,
Ottawa, May 27th, 1899. (23)

CLUB

See that you have this on your

CLUB

Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.] THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

Boston Laundry Starch.

This Starch has given universal satisfaction to all those who have used it, and also to the merchants that sell it; as those who use it once want it again, and merchants that keep it in stock always find a ready sale for this article, as there is no equal to it made or sold in the Dominion.

Sold by all wholesale dealers at $3.20 for a case, forty packages in a case.

The F. F. DALLEY CO., Limited, Hamilton, Can.

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RIO
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JAVAS
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Choice selections always in stock at lowest prices.

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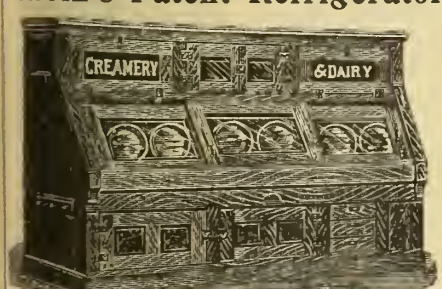
TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

J. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH
ARGO
GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

Cocoas
Coffees
Spices

Manufactured **under** the supervision of special experts for each department, **with** the latest improved up-to-date machinery, **from** the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, **protected** by our standing guarantee. **Returning** profit and satisfaction to the dealer, and **dispensing** health, strength, and happiness to the consumer.

Todhunter, Mitchell & Co.

Manufacturers

TORONTO.

Blue Label Tomato ..Ketchup

is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Pure Gold Snap

300 dozens nice Crystal Shakers, nickle top, filled with White, Black or Red Pepper, PURE; also Celery Salt.

To clear 70c. doz.
or $7.20 per gross.

Hurry-up Sale.

PURE GOLD, TORONTO.

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Window Dressing

For Grocers=A new book by noted American experts Contains fifty-two designs, all new, with full instructions. Sent to any address, post paid, on receipt of price—$1.00.

S. W. CARSON,
45 Hillside Avenue,
Sole Agent for Canada. VICTORIA, B.C.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats.

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
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B. C. First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

ORANGES

are nearly all shipped out of California—only a few late varieties left. We are in a position to name prices on St. Michael's. Now is your time to order for your 1st July trade. Ask us for figures.

The Macpherson Fruit Co.
Limited
WINNIPEG, MAN.

CURRENT MARKET QUOTATIONS

June 1, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	11	13	15	17	.....	.....
" " pound prints	.....	.....	12	14	17	18	.....	.....
" " tubs, best	.....	.....	11	13	15	17	.....	.....
" " tubs, second grade	.....	.....	7	9	12	14	.....	.....
Creamery, tubs and boxes	17½	18	16	17	18	19	.....	.....
" prints and squares	.....	.....	17	17½	19	20	.....	.....
Cheese	.....	11	9½	9¾	9½	10½	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 20	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	.....	80	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	90	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	1 60	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 60	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	80	85	.....	85	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 15	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	...	12½	.....	12½	.....	12	.....	.....
" ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60		2 00	1 90	2 00

GREEN FRUITS

Oranges, Messina, ½ boxes	$2 50	$3 50	$1 75	$2 00	$3 50	$4 50	$	$.....
" Cal. Med. Sweets	.....	.....	4 00	4 50	.....	.....	.....	.....
Lemons, Messina, new, p. box	1 50	2 50	2 25	3 50	2 00	3 50	.....	.....
Bananas, per bunch	1 25	2 00	1 50	2 00	1 50	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	6 00	3 00	4 00	.....	.....
Egyptian Onions, about 100 lb.	.....	.....	2 00	2 25	.....	2 00	.....	.....
Bermuda Onions	.....	.....	2 00	2 25	1 75	2 00	.....	.....
Cocoanuts, per 100	3 25	3 50	....	4 00	.....	3 50	.....	.....
Strawberries, per quart	8	13	10	12	12	15	.....	.....
Pineapples, each	5	12	8	12	8	18	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 68	4½	4⅝	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 63	.....	4½	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 18	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 28	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 65	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 25	5¾	6	.....	6¾
Phœnix	.....	4 30	.....	4 43	.....	.....	.....	.....
Cream	.....	4 30	.....	4 43	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 28	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 00	....	4 18	3⅜	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 08	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 93	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 88	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Fire nails, base	.....	2 55	.....	2 55	.....	.....	.....	.....
Pit nails, base	.....	2 05	.....	2 05	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 00	.....	3 00	.....	.....	.....	....
Montreal Steel Wire (oiled and annealed, etc.), base	.....	2 50	.....	2 50	.....	.....	.....	.....
White lead, No. 1	.....	5 50	.....	5 62½	.....	.....	.....	.....
Linseed oil, raw	.....	49	.....	52	.....	.....	.....	.....
" boiled	.....	52	.....	55	.....	.....	.....	....
Turpentine	.....	65	.....	65	.....	.....	.....	.....

SYRUPS AND MOLASSES

Syrups	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	..	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	...	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes, old	.....	37	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....		.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 30	$1 50	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 40	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 75	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 50	2 80	2 95	.....	3 25	....	

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	.....	17	19	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	11½	12	9½	10	.....	.....
Maple syrup, per imp. gal	.....	.....	1 00	1 10	.....	.....	.....	.....
Maple sugar, per lb	.....	.....	.....	9	.....	.....	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	...
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	5	5¼
" ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	5½	6	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4½	.....	.....	5	6	.....	1 50
" Fine off stalk	.....	4½	4½	5	5	5¼	.....	1 65
" Selected	.....	5⅜	5¾	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7½	5¾	6	.....	1 85
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	.. ..	.....	16	18	19	19½
Peaches	.....	.....	.....	.....	.....	.....	.....	. ..

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	11	10¼	11	.....	.....	.....	11½
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	.....	10½	10½	12	.....	11
Shoulder hams	.....	10	7½	8	8	9	.....	9½
Backs	.....	.....	10½	11½	.....	.....	9¾	10

All meats out of pickle 1c. less

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	15 50	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	13 00	13 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 00	14 00	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Compound, Palls	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

"CRYSTAL MAIZE" CORN STARCH

is guaranteed absolutely Pure and Refined
with Crystal Spring Water.

The Purest Food,
The Finest Flavor,
The Handsomest Label.

The ***Brantford Starch Co.,*** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	... ..	
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	3½	4	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., Freuch	.....	.....	9	10	.....	.....	.... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	... ..

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	. ....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	26	.....	35
" " 5-lb. caus	21	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.. ...
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	15	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	13½	15½	16½	.... .	.. ..
Saruia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	....	.....	.....	.....	...
American water white	17	17½	.....	16½	18	18½	.....	... .
Pratt's Astral, in bulk	18	19	.....	19	.....	.....	.....	. ..

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	... ..	... ..
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	...
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	..
Pekoes	20	30	20	30	20	30	.....	..
Pekoe Souchong	17½	40	17	35	17	35	.....	
China Greens—								
Gunpowder Cases, extra first	42	50	42	50	.....	.....	.....	....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	..
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	...
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	..
Half-chests, seconds	17	19	17	19	.....	.....	.....	....
" tbirds	15	17	15	17	.....	.....	.....	...
" common	13	14	13	14	.....	.....	.....	....
Pingsueys—								
Young Hyson—½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	...
Half-boxes, firsts	28	32	28	32	.....	.....	.....	....
" secouds	16	19	16	19	.....	... ..	.....	....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	....
Choice	32	36	32	36	.....	.....	.....	....
Finest	28	30	28	30	.....	.....	.....	.
Fine	25	27	25	27	.....	.....	.....	...
Good Medium	22	24	22	24	.....		.....	....
Medium	19	20	19	20	.....	.....	.....	...
Good common	16	18	16	18	.....	.....	.....	....
Common	13	15	13½	15	.....	.....	.....	....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	...
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.
" " 3-hoop	....	.....	.....	1 70	.....	1 70	.....	....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	....
" " 1	.....	.....	... ..	7 00	.....	7 00	.....	....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	....
" " 3	.....	.....	....	5 00	.....	5 00	.....	....

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent BM&Co TRADE MARK. Brand

ENGLISH
BICARBONATE OF SODA

SPECIALLY REFINED AND RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA IN PACKETS WHEN "BRUNNER, MOND'S" SODA IN DRUMS IS THE **PUREST** AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM OF WASHING SODA. DOES NOT CHANGE ITS COMPOSITION WITH TIME OR HEAT. IT IS ALWAYS EQUALLY GOOD TO USE. DOES NOT INJURE THE MOST DELICATE FABRIC OR THE MOST DELICATE SKIN. **1-LB.** DOES THE WORK OF **2-LBS.** OF ORDINARY SAL SODA. AN ELEGANT PREPARATION, IT SHOULD BE STOCKED BY EVERY UP-TO-DATE GROCER AND CHEMIST

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED. IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

A HANDSOME GROCERY.

PHILPS & WATSON, St. John, N.B., have opened a grocery and provision store in that city. The store, which is 30½ x 90 feet, was designed by Mr. Philps for the trade. In convenience and beauty of arrangement The Sun says it is amost perfect. Large and airy, the light streams through the largest area of plate glass in the Provinces, and by night the store is completely illuminated by 100 incandescent lamps on many different switches. The art glass signs at the top of the windows are especially beautiful, and are pronounced the finest piece of lead work in St. John. Frank Reardon, of Halifax, is the maker. The windows are all lined with bevelled glass mirrors, set in handsome grille frames.

As one enters over the tiled doorway, the large rounded cigar stand is the first thing to meet the eyes. Shelved with plate glass and glass front, the case is both serviceable and attractive. Among the features which are the result of Mr. Philips' inventive genius the 18 roll-top coffee canisters are especially noticeable for their convenience and unique appearance. Every canister in the store is built with a roll top.

In the centre of the building is the fruit stand, consisting of a number of wire baskets, diminishing in size as they range to the top of the centre pole. In the rear end of the store is a large butter cooler, with space for six tubs and a ledge for prints and rolls. Back of the cooler is the freezer, with a capacity of 100 lb. of butter and 5 tons of ice. To the side of this are 10 bins, containing sugar, flour, etc., in which these articles may be kept on view and yet free from dust. Back of the grocery is the market department, with bins for vegetables, and a large meat refrigerator, with a double sheet of glass set in the side. The ice capacity is 10 tons, and the refrigerator is 8 x 12 ft., and will hold six carcases of beef, besides other smaller meats.

The stock of fish is kept in a separate refrigerator, underneath plate-glass tops. The cellar beneath the building is a splendid one for storage purposes, being large and perfectly dry. It is needless to say that the goods are in harmony with their surroundings.

PERSONAL MENTION.

Wm. H. Weston, grocer and tea merchant, of London, Ont., has begun business as a manufacturer's agent and commission merchant.

Mr. T. C. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto this week. Since Mr. Leonard was in Canada last, he met with an accident which narrowly escaped causing serious results. While boarding a street-car, in Detroit, the car suddenly started. Mr. Leonard was thrown on his back, and, his foot catching in the steps, he was dragged some distance and rendered unconscious. He was confined to his home for two weeks, and, but for a lame back, appears to be none the worse for his mishap.

Mr. Arthur R. Sharpe, representing Rowntree & Co., Limited, York, England, was in Toronto a few days ago, on his way to the Coast.

Mr. Henderson, of the Windsor Salt Works, was in Toronto last week. He returned three weeks ago from a six weeks' trip to Great Britain, and his only regret is that he did not stay away longer.

AMONG TORONTO RETAILERS.

Good at the Top; Bad at The Bottom.

How a merchant, a grower or a manufacturer can reason out that it pays to deceive a customer or consumer is a mystery that I have tried to solve, but cannot. Yet, many of them do so reason, or, if they do not think it pays, they must do business in a peculiarly blind fashion. I bought a box of strawberries the other day from a grocer. His store was convenient to my home; it was well and cleanly kept, and the grocer was quick and affable. In fact, I concluded that I would buy a good deal of what I needed from him, instead of getting it at one of the down-town grocers as I had been doing. But when I got home it was found that while the berries at the top were good those underneath were decidedly bad; in fact, some of them were molded. Should I have turned the box upside down to see what they were like? Possibly; but I had got into the habit of trusting the grocer, and found that so satisfactory that I concluded to continue to patronize my old friends down town. Instead of gaining a customer this grocer lost the possibility of one by the sale of that box of fruit. I take the ground that when I buy an article, unless I am told it is inferior, that it should be up to the regular standard, and, as I know grocers who take this view, I do not intend to patronize grocers who take the ground that they can sell anything as good unless they are asked if it is bad. This, of course, would be without point if my case were a solitary one, but I believe almost every man or woman takes the same ground. There are customers who want to examine everything before they buy, but the majority want to find a man they can trust, and, when found, they do trust him. Here will be found the cause of the remarkable success that some grocers have made in order business. Honesty always pays. THE RAMBLER.

WILL THE REFINERS AGREE?

The N.Y. Journal of Commerce, of Saturday last, had the following: "Rumors are still being given circulation that a compromise of the sugar refiners' war is under consideration and will soon be announced. There is good authority for the statement that if such a compromise is under consideration it is without the cooperation of any of the practical refining interests. In other words, any compromise negotiations that are under way—if any are—are between interests who have purchased in the open market the control of the Sugar Trust, and, among practical sugar interests, the idea that such a control has been secured does not receive serious consideration.

"The present Sugar Trust management, it may also be stated on good authority, is not seeking, and will not accept, a compromise. It knows, it is stated, of other compromises that would immediately be required just as soon as its present rivals had been bought up. Therefore, while the present management is in power, it seems a safe assertion that the only compromise that would be acceptable would be the surrender of the outside interests. This surrender is not expected. The Sugar Trust is still selling refined sugar on long guarantees, and, as the difference between the price of raw and refined sugar is so slight, the Trust is not making money. A gentleman well acquainted with the Trust's policy said yesterday that, as the company was not making money, the management did not believe in paying dividends out of the surplus, and he expected developments at the dividend meeting next month."

AMENDED TOBACCO REGULATIONS

An Order-in-Council has been passed whereby Section 2 of the regulations respecting the manufacture of tobacco, cigars, and cigarettes from foreign and domestic leaf tobacco and in combination, established by the Order-in-Council of July 21, 1897, has been amended by reducing the percentage of both foreign and domestic leaf tobacco that shall be used in each description of manufactured tobacco, cigars, or cigarettes produced from 25 to 10 per cent.

THE NEWFOUNDLAND TAX.

Mr. A. H. Ellis, representative of Henderson & Potts, Halifax, was one of nine travelers who were ordered to stop doing business in Newfoundland a short time ago. The Newfoundland Government have passed a law charging commercial travelers $100 for a license. Mr. Ellis and the eight other travelers returned from the Island, and the hotels, railroad, etc., lost considerably by the policy.

THE RAGE FOR CHEAPNESS.

INTELLIGENT people no longer subscribe to the "cheap goods make cheap men" doctrine, and yet it is possible to have too much cheapness, says New York Merchants' Review. If cheapness were always accompanied by merit in the goods, that is to say, if "cheap things were really cheap, the present tendency in so many branches of trade would be praiseworthy instead of censurable. But it is the wrong kind of cheapness that is the aim of grocers when the market reporters note a demand for teas "for price," seconds tomatoes, corn and peas, low-grade salmon and jellies that are a triumph of the chemist's art. That kind of cheapness is to be condemned for various reasons, but principally because the consumption of inferior food is bad for the digestion and general physical condition of the public, and because a reliance upon "cheap" goods is one of the worst mistakes a grocer can make.

It may appear paradoxical to censure the grocer's rage for cheapness and at the same time admit, as we now do, that there is a considerable class of people who, in the attempt to appear more prosperous than they really are, sacrifice the stomachs for good clothes and fine houses and furniture. Everybody knows people of this class, which is perhaps more numerously represented in democracies than in countries where rank is defined by law. While admitting that there is a demand for "cheap" goods, we hold the grocers and department stores responsible for fostering and stimulating it.

Two courses are equally open to the grocers who have many "bargain-hunters" among their customers. Always giving the customers what they ask for, the grocers can either encourage the consumption of finer goods, gradually raising the standard of quality, or they can encourage the consumption of poorer goods.

Our contention is that the distributer too often makes the fatal mistake of choosing the downward course.

We say "fatal" because we have so often observed the evil effects of ministering to the lowest tastes of the consumers of groceries—observed them in good neighborhoods and in poor neighborhoods—and we have never yet seen success follow the worship of cheapness which would not have been much better if other things than cheapness had been considered by the retailer.

AUSTRALIAN BUTTER IN AFRICA.

Under date of Cape Town, February 27, 1899, Consul-General Stowe submits the following statistics relative to the butter trade of Australia and South Africa: "The largest consignment of butter in one vessel (700 tons) which ever left Australia recently sailed in the Austral for England. The India had also on board 438 tons, so that in one week, Melbourne has earned the credit of sending out the largest shipment of fresh butter which ever left any port in the world. Including a small consignment for Cape Town, the shipment comprised 54,000 boxes of butter. As an experiment, 800 dozen eggs were included among the produce for this port. The value of the butter and some 20,000 rabbits on board for England was $676,443.50. I call attention to this for the reason that my efforts to induce the producers of the United States to ship butter has met with but little success, although, as mentioned in a recent report, butter has arrived in South Africa from the United States under Australian marks. The total import of butter into South Africa (with the exception of Portuguese territory) for 1898 was 5,782,017 lb., against 5,901,455 lb. for 1897, showing a decrease."

NAP LASTED TOO LONG.

A popular grocery clerk employed in a Lynn grocery store was the victim of an incident, Saturday evening, which has caused him to be the object of much curious questioning by his many friends and customers. As is his custom, he went to his home on President street early Saturday evening to get his supper, and hitched his horse outside the house. After a light lunch, he reclined on the lounge for a few moments, but, as he was very tired he immediately fell into a deep slumber. Time sped on and the store was piling up with goods to be delivered during the evening, and the proprietor and the other clerks were wondering what had become of Walter. It got to be 10.30, and still no wagon returned, and another horse was hitched up and hurried to the house of the absent one, after going all about Glenmere. There, patiently stood the horse, and, after considerable loud rapping at the doors and windows, a face appeared, with half-open eyes and wondering looks. After being brought to a realization that there was about two hours' extra work to be done in an hour, two grocery teams careened about Glenmere and many of the residents were frightened out of their wits at hearing loud raps at the door about midnight, and found the long-lost boy standing there with the groceries. The clerk now realizes that, although he is a "freedman," he is not free to take a two hours' nap early Saturday evening.—N.E. Grocer.

The Thames Dairy Co., Limited, London, Ont., has been incorporated.

TORONTO GROCERS TO PICNIC AT COBOURG.

A special meeting of the Toronto Retail Grocers' Association was held on Thursday evening, last week, in St. George's Hall, Elm street, Toronto, to decide where their annual picnic will be held this year. President Johnson was in the chair, and a good representation of members was present.

The excursion committee, which was appointed to secure information regarding boats, rates, etc., submitted the towns of Oshawa and Cobourg as the most desirable points for this year's trip, and the Garden City as the most suitable boat available.

After a representative of the Garden City had been heard, and the matter had been discussed at length, it was decided by a majority of two to visit Cobourg this year. It was decided to charter the Garden City for July 26th.

Since the meeting, the Cambria, a larger vessel than the Garden City has been offered at a lower price than was asked for the services of the latter vessel. At a meeting of the executive, held on Wednesday evening, it was therefore decided to call another meeting of the association to decide which boat will be chartered.

The fare will be $1 for adults and 50c for children.

A HOG ALWAYS.

It happened on a crowded car. A seedy-looking man, very much the worse of liquor, rose to give his seat to a lady, when a robust man slipped into the vacant seat, leaving the lady still standing. "Sa-a-y, you—you fellow, you," said the boozy but chivalrous individual, as he swayed too and fro hanging to a strap. "I—I'm drunk, I know, but I—I'll get over it, I will; but you—you're a hog, and you'll never get over it in—in this world—no, sir, never!" And the other passengers agreed with him. Our Dumb Animals.

CANNED GOODS FUTURES.

The members of the Canadian Packers' Association have agreed to extend the time for not quoting futures until June 10. It was, it will be remembered, originally intended to limit the period to June 1.

It is expected that the prices at which futures will be offered will be 75c. for tomatoes, and 65c. for corn, peas, beans and pumpkins.

A LIMITED BISCUIT COMPANY.

The biscuit manufacturing firm of Christie, Brown & Co., Toronto, has been turned into a joint stock company, with W. Christie as president, R. J. Christie as vice-president, R. Harvey, manager and C. E. Edmonds, secretary-treasurer. The capital stock is $500,000 in shares of $100 each.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

FUTURE evaporated apples are reported to be firmer owing to advices to the effect that the recent frosts have damaged the crop, and to-day sellers did not seem inclined to entertain bids of less than 6¾c for prime wood dried, for October-November. Chops, it was stated, could be bought at 2⅛c, but at this figure no business has yet resulted.—New York Journal of Commerce, May 25.

The estimated stock of currants in bond in Liverpool on May 9 was 2,367 tons, compared with 3,671 tons at the same date last year. To May 9 there had arrived in Liverpool for the season 21,993 tons, against 20,754 tons for the corresponding period last year.

CANNED GOODS IN THE STATES.

In canned goods there is reported to have been a good business done by jobbers the past week in tomatoes, peas and corn, for both prompt and future delivery, futures particularly receiving attention. The outlook for the Baltimore pea pack is said to be uncertain, the cold weather having retarded the growth of the vines and the setting of the peas. So far comparatively few peas have been packed in Baltimore owing to the light receipts of green stock, but next week liberal arrivals of the latter are expected by the packers. The canned salmon situation is interesting, but the retailers do not seem to take much stock in it as yet. Offerings of Sockeyes at $1.10 for talls have had an unsettling influence, but it is understood that few sales have been confirmed at that figure and that the packers generally decline bids of less than $1.20, and, according to a telegram from San Francisco this morning, a pool is being formed to hold the fish up to this price.—New York Journal of Commerce, May 29.

LIGHT PACK ON THE FRASER.

A telegram received Saturday from San Francisco stated that a pool is being formed to hold Puget Sound salmon at a $1.20 basis. Financial arrangements, the report says, have been made to advance packers $1 per dozen. It was also stated that British Columbia bankers were offering to advance Fraser River canners $4.50 per case. All indications, the telegram said, point to a very light pack on both the Fraser River and Puget Sound.—New York Journal of Commerce, May 29.

SALMON ON THE COAST.

In its issue of May 19, The San Francisco Trade Journal thus reviews the salmon situation: "All kinds of reports are current regarding Columbia River salmon, which makes it hard to tell the true state of affairs. The conflicting reports, coming as they do from that river, lead us to believe that the combine is trying to confuse outside canners and their agents, while the outsiders are doing the same with the combine, but, from all we can learn, both sides have placed about as much as they care to of chinook until conditions become more settled, so as to form a fairly correct idea as to the outcome. It seems a safe proposition to say that fully 200,000 cases of chinooks have been sold, and, with this the case, it is not reasonable to suppose that prices will be advanced to the basis of $1.30. The sales of steel heads are said to foot up well. The run of fish on the Columbia has increased, but it is still light. The traps and and wheels have not done very well so far, but when the volume of water in the river increases these will make freer catches. There is a good run for the season of blue-backs, which sell on the basis of 3c. per lb. From Puget Sound, our advices continue to note active preparations for the coming season. About every company packing is said to be preparing for a large pack, for there will be quite an increase in the number of traps and also of boats. It is hard to get definite information as to sales, which leads to the conviction that the more conservative do not wish to contract largely ahead; besides this, the trade last year bought futures freely, and, acting on these purchases, were left in the lurch, owing to the pack not materializing, which makes them more conservative, unless reasonably assured that purchases will be delivered. The run of fish on the Sacramento river was very heavy yesterday; over 2,000 had to be cleaned and brought to this city and put into cold storage. Preparations are being made for a big pack on the Fraser river and the northern rivers. No prices have been made on Alaska by either The Alaska Packers' Association or The Pacific Steam Whaling Company. The spot market is cleaned up on 1898 Alaska. This is the first time for seasons that this has been the case. Last year at this time there was a large stock."

NEW JAPAN TEA.

Smith, Baker & Co.'s circular, dated Yokohama, May 4, says: New Tea—Taken as a whole the arrivals to date are a thoroughly democratic lot. The usual fancy parcels of choicest teas are not among them, nor are there any mixtures of disreputable character; but there is unmistakable evidence of want of care and expense in cultivation and preparation, in view of which the stiff demands of the growers are

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak... } Smoking

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PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

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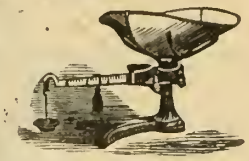
WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**

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Boeckh Bros. & Company

80 York Street, Toronto.

Out of the Sugar Agreement

We prefer to handle Canadian Sugar, and if treated fairly intend doing so—but we want to run our own business. We would like to see every pound of sugar sold in Canada refined by Canadians. If we cannot sell sugar we we will have more time to push

Jersey Cream Baking Powder
Maravalla Coffee in one pound TINS
Cocoanut, all grades

OUR . . .

SPECIAL FOR JUNE

. . . WILL BE . . .

Standard Teas in Tins

25c., in one-pound tins - -	19c
40c., " " " - -	28c
50c., " " " - -	35c
¼ lb., 10c. tins; one-pound	30c
¼-lb., 15c. " "	44c
½-lb., 15c. " "	22c
½-lb., 20c. " "	29c
½-lb., 25c. " "	36c

Less 3 per cent. 30 days.

We will guarantee these teas to be the best values in Canada. They are packed in sweet, wholesome tins. (If you sell, do not use in your homes, teas packed in lead.)

In towns where we have no trade, will give agencies to a first-class man for above lines.

Agents for Toronto for Pilgrim Bros.' Ginger Ale.
Agents for Toronto for Smith's Triangle Breakfast Foods and Bakers' Meal.

Lumsden Bros.,

82 McNab St. North, Hamilton.
No. 9 Front St. East, Toronto.

PARLORS

"Eagle," 200's and 100's.
"Victoria," 65's.
"Little Comet"

SULPHUR

"Telegraph"
"Telephone"
"Tiger"

Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.
Present prices subject to change without notice.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

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DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

proportionately high. Foreign buyers do not respond with any enthuslasm and prices are $3 to $4 below last year. Arrivals at both ports, 4,257 piculs against 3,092 piculs same time last year, and 2,108 piculs in 1897. Settlements at both ports, 3,163 piculs against 2,557 piculs same time last year and 1,500 piculs in 1897. Following is the comparative table of total exports of tea :

From Yokohama and Hiogo—	1898-99.	1897-98.	1896-97.
To New York, Eastern, Middle and Southern Cities and Canada	35,342,243	38,165,296	37,784,430
To San Francisco	4,372,715	5,194,189	4,831,720
To England	206,490	46 525	423,274
Total	39,921,448	43,359,485	43,039,424

SMYRNA FIG CROP.

Late advices from Smyrna are to the effect that the coming crop of figs will be about 38,000 camel loads, against 12,000 camel loads last year. The average crop is about 70,000 loads. Packers are said to be ready to contract for Fall delivery on the basis of about 10½c for ordinary to fair layers.

SOCKEYE SALMON IN THE UNITED STATES

Persistent rumors of cutting of prices on new pack sockeye salmon have had a decidedly unsettling influence upon the market for future goods. Traced to their source, these reports were found to be due to the efforts of some irresponsible brokers to make sales. Whether or not sales have been made at anything less than the association prices is questioned by those who are in a position to know. Speaking of the situation as it exists to-day, a prominent commission merchant said : "The cut in prices has been made by certain brokers who are not of the highest standing by any means, and their methods of offering the goods is in itself suspicious, inasmuch as they refuse to name either packers or brands, and in one instance, at least, where their proposition was accepted they failed to confirm the sale."

At the meeting of The Puget Sound Packers' Association, held at Seattle on May 15, the following-named canneries were represented : Fidalgo Island Packing Co., Geo. T. Myers & Co., National Packing Co., Rosario Straits Packing Co., Anacorstes Packing Co., Ainsworth & Dunn, Aberdeen Packing Co., and The Pacific Northwest Packing Co.

It is understood that all these canneries agreed to the prices established at this meeting, and also to a special form of contract to be used in making sales this season. It is further stated on reliable authority that a committee from the Puget Sound Packers' Association waited upon some of the members of the Pacific American Fisheries Company, presumably for the purpose of getting the latter to work in harmony with the first-named organization. A prominent director of the Pacific American Fisheries Company is quoted as saying that as soon as the directors can meet in Chicago the board will take action and will undoubtedly vote to become members of the Puget Sound combination. In the meantime it is stated that the Pacific American Fisheries Company will not cut the association prices and decline to accept orders for buyers' label.—N.Y. Journal of Commerce.

FIRM OUTLOOK FOR PEANUTS.

A Virginia firm has issued the following in regard to the peanut situation, dated May 22nd : "Last November it was the general opinion that we had a full average crop of peanuts, and we think this was correct, but the demand has been unprecedented, and it now looks like there will be a dearth before the season closes. We have canvassed the various producing sections and market centres and find small supplies. These are very firmly held and cannot be bought at prices that will justify cleaners working them into hand-picked goods and selling them at to-day's quotations. The bull element seems to control the situation now, and there are very few, if any, bears. Predictions are being made that cleaners will be compelled to charge 5c per pound or more for fancy hand-picked before the season closes."

CATALOGUES, BOOKLETS, ETC.

BOECKH'S BRUSH CATALOGUE.

A prominent buyer of a leading St. John firm, in conversation with a traveler of a large western manufacturer, speaking of the various catalogues issued by different firms, said a nicely bound, printed and illustrated book, and the quality of paper used, goes a long way in showing the class of goods a firm manufacture. While he was thus speaking he had the latest illustrated catalogue of Boeckh's brushes before him, and doing a little figuring on some of the pages, was possibly the reason of speaking in such high terms of Messrs. Boeckh Bros. & Company's new list.

SALT FOR THE FARMER.

R. & J. Ransford, salt dealers and manufacturers, Clinton, Ont., have issued a small booklet that should be useful to users of salt, and should help to increase sales of it to farmers and gardeners. It is known that salt is a good fertilizer, but few recognize its real value and know how and when to use it. This book is calculated to teach these points, and should be a good thing for a grocer to give to his farming or gardening customers.

SPICED VINEGAR FOR PICKLES.

It was stated in last week's issue that Purnell, Webb & Co., the vinegar manufacturers, of Bristol, England, were makers of a spiced as well as ordinary malt vinegar. The following from the Bristol Times and Mirror is therefore timely :

"Competition and a growing demand for a pure malt spiced vinegar induced Messrs. Purnell, Webb & Co., Redcliff Vinegar Brewery, a few years ago to add this article to their well-known list. It is brewed in precisely the same manner as their ordinary plain vinegar from the finest selected malt and grain, after which it passes through vats in which the best, most pungent, and aromatic spices are carefully blended ; the result is an article well matured, bright tasting and smelling more like a high-class sauce than the ordinary malt vinegar. As it saves all cost of spices, the time and trouble of preparing the liquor for pickling in addition to being a guaranteed malt vinegar, it is not surprising that it finds a ready and increasing sale. Besides the consumption in England, Messrs. Purnell Webb & Co. have sent good shipments of this pure malt spiced vinegar to Canada where it is greatly appreciated, and is sold in such remote places as Winnipeg and Vancouver City, B. C."

This vinegar is sent out in 50-gallon hogs heads, casks free.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

Royal Snaps
Please ask for samples and price of best Ginger Snap in Canada.
THE HOME CAKE CO.
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In Baking Powder
THREE STANDARDS ARE:
WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
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DON'T PAY FREIGHT ON WATER
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.
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Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorities with all grocers.
THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

Cow Brand Baking Soda
is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.
GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.
JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

(Size 14¼ x 12 Inches.)

THE DRESDEN CLOCK Gold Finished
This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.
ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.

MONSOON
INDO-CEYLON TEA
is known all over Canada, by judges of tea, to be the best value possible to give for the prices asked. If you do not want you customers to "stray," give them good tea--the best.
THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

MORALITY AND CREDIT.

By W. A. Joyce.*

THE subject assigned to me must necessarily be considered as both broad and narrow. From the broad view we are obliged to consider all the surroundings and conditions of the case before us, and, in considering the subject generally, it depends solely upon our ideas of morality. For, if we judge from our own standard, we now and then need some

CAREFUL SELF-CULTIVATION,

for many of us are very lax in our idea of morality, and what is considered immoral by many men, is not by others thought of for a moment. We are, therefore, obliged to consider every element surrounding the case in question, and carefully draw our own conclusions. The short definition of the word "moral" is given "as manner of living as regards right and wrong." There are many different degrees of living, and it depends wholly on our own education and training as to what we consider thoroughly good or grading down to thoroughly bad. Marcus Aurelius says: "He who does wrong does wrong against himself; he who acts unjustly acts unjustly to himself, because he makes himself bad."

The credit man must learn to, and try to be, right himself. Then he can be better to judge others, and in judging others be careful.

BE NOT BIASED

or prejudiced, nor consider for a moment the nationality or religious views of the subject seeking credit, for often in those cases you are easily misled; often from appearances one cannot tell the underlying character and ability of the person under consideration. It has often been said "that it is very hard to tell just how a singed cat will appear." We must learn to use reason, be tranquil, and still be active. Appearances are disappointing.

In speaking of the nationalities, the Jew is often unjustly censured. It is true, we find many of them who, in their anxiety to become rich and successful, resort to many plans which, perhaps, other nationalities do not, as a rule, resort to. At the same time we must acknowledge that some of our leading tradesmen are Jews, and, as a rule, they are shrewd and self-protective. We seldom find them, in fact rarely, a subject of charity, and where they become on a fair footing or standing, they are very often the

SAFEST AND BEST MEN

with which to trade.

The credit man must necessarily meet all kinds of people. The busybody, the ungrateful, the arrogant, the selfish, the deceitful, the envious and the dishonest. With all of these he has to use his very best judgment, and learn to study their several and separate characteristics. Of the grosser immoralities which need watching, in my judgment, is first and greatest of all—extravagance. Codben says the world is composed of two classes, "those who have saved, and those who have spent."

EXTRAVAGANCE LEADS TO HIGH LIVING,

and continually grows upon a man until unable, practically, to retract. It leads to intemperance and dissipation, and in many cases to licentiouness, and finally and almost surely in every case, to dishonesty. We find, in looking over the usual grades of the ordinary tradesman, that he commences life in a modest manner, proceeds along his daily life in a modest manner, proceeds along his daily life, gradually improving his condition, but in the meantime his expenses are more than keeping abreast of themselves. His family's social affairs demanding more of his attention, and often it leads until the expense account far exceeds the profit account as shown. It is too late to retrench, and finally, by the aid of some unscrupulous attorney, or the advice of some friend who has had the same experience, the tradesman, for the first time, demonstrates a trait of dishonesty. Then comes

THE STRUGGLE TO SAVE

something for the future which must necessarily be saved in a dishonest manner, a settlement is effected and the tradesman and his family reappear upon the scene and still living among their friends and neighbors in the same extravagant manner.

In looking over this subject, one cannot help but think that, from childhood to old age, the sin of dishonesty is constantly before us. The little child in its daily studies is soon taught to dishonestly obtain help in its lessons from its companions, and many a mother unconsciously teaches a child to become dishonest by carefully training them to continue at an unusually youthful age until the railway employes will stand it no longer.

There is another subject on the question of morals which I cannot help but touch upon. We often find men applying for credit who appear extremely religious; that is to say,

THEY PARADE THEIR RELIGION

by continually talking about the same, and contrasting themselves with others who are not among the elect. Those men, beware of; not always, but very often, their religion is a mere cloak, and experience will surely teach you that the religion for business men to follow is their everyday action to their neighbor.

*Address before the Credit Men's Association, Buffalo.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

SOUTHWELL'S

Pure Fruit Jams, New Season's Marmalade, Jellies, Confectionery, ETC.

The name of CHAS. SOUTHWELL & CO. is a guarantee of superior quality.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

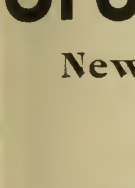
C. E. COLSON & SON, MONTREAL

Current Market Quotations for Proprietary Articles

June 1, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.



PURE GOLD

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
½ lb. cans, 1 doz. in case	14 40
1 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO

lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ½ lb. tins, 4 to 6 doz. cases, per doz	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " " "	1 20
1 " 3 " " "	2 00
5 " 1 " " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs.	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ½ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per oz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's, ½ gross case	4 25
Reliable Stove Pipe Varnish, ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 34 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

When Ordering Starch

Insist on getting the Edwardsburg Brands.

ASK FOR **BENSON'S.**

FORTY YEARS on the market and STILL THE LEADER.

BENSON'S PREPARED CORN for Cooking Purposes.

EDWARDSBURG SILVER GLOSS STARCH for Fine Laundry Work.

BENSON'S ENAMEL STARCH (requires no boiling), for Finishing Collars, Cuffs and Shirts.

Only **FILTERED WATER** used in the Manufacture of these

STANDARD BRANDS.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO,

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
⅓ & ½ lb. " " " "	0 27½
¼ " " " " "	0 28
¼ " " 5 " "	0 29
⅓, ¼ & ½ " 10 " "	0 29
⅛ " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Marscaibo	0 18	0 22
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	5 00
4	" Glass Stop'r "	4 00
8	" " "	5 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 0
4 oz. " "	4 0
8 oz. Plain bottles	5 0
4 oz. " "	3 0
2½ oz. Cabinet bottles	2 0
2 oz. Bottles	1 8
1 oz. "	1 2
Per gallon	7 0
Per pound	1 0

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per do
Patent Barley, ½ lb. tins	1
" " 1 lb. tins	2
" Groats, ½ lb. tins	1
" " 1 lb. tins	2

DALLEY'S ROYAL HYGIENIC SELF-RISING

FLOURS.	per do
Buckwheat, 2½-lb. pkgs, 3 doz. case	1
Pancake, 2 lb. pkgs, 3 doz. case	1
Tea Biscuit, 2-lb. pkgs, 3 doz case	1
Graham Flour, 2-lb. pkgs, 3 doz. case	1
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1
" " 6-lb. "	2
Flexman " 3-lb. "	1
" " 6-lb. "	2

GELATINES.

COX'S

2's	1 1
4's	1
8 Quart size,	2

CAUTION

"Montserrat"

(TRADE MARK.)

LIME-FRUIT JUICE and CORDIALS.

The success of the above has caused many **imitations** to spring up, many of them **utterly worthless** concoctions. It is, therefore, of the utmost importance to traders as well as the public to see that the marks of the **Montserrat Company, Limited,** and the **Sole Consignees,** are on the capsule of each bottle. The word "Montserrat" is also duly registered as a trade mark. Legal proceedings will be instituted against all persons infringing the Trade Marks as above named.

Sole Consignees:

EVANS AND SONS, Limited

Wholesale Druggists and Manufacturing Pharmaceutical Chemists

EVANS SONS & CO., Liverpool, Eng.
EVANS, LESCHER & WEBB, London, Eng.

MONTREAL and TORONTO, Canada, and BOSTON, Mass.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

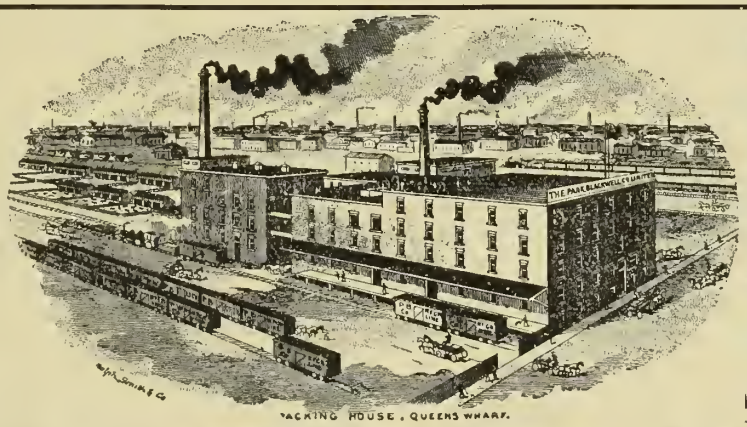
The "Star Brand"

—of—

Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY
Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, **TORONTO**

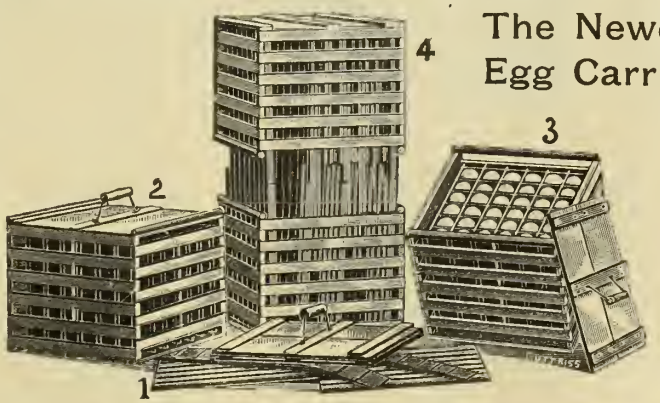


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange. lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fanoy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Duloe, large oent sticks, 100 in box	0 75

MINCE MEAT.

Wetherey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

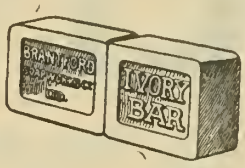
SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS.
Maypole Soap, colors per grs. $12.00.
Maypole Soap, black, per grs. $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes 1-lb. pack	0 07
	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07⅞
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¼
	Pure	0 6¾

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in case	0 07
Kegs, extra large crystals, 100 lbs	0 06

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

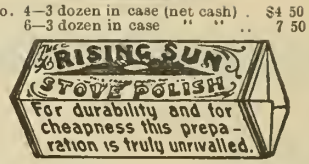
Celluloid Starch—
bxs. 45 cartons per case 3 50

Culinary Starch—Chal. Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs 0 06

STOVE POLISH.

No. 4—3 dozen in case (net cash) . $4 50
6—3 dozen in case " " .. 7 50



Per gross

Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

	Per gross.
No. 4—5c. size	$3 85
No. 6.—8c. size	5 50
No. 8.—10c. size	6 60

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb. " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan. 1's	0 19	0 25

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz.

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 30
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 68

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, **C. E. COLSON & SON, Montreal.** In Nova Scotia, **E. D. Adams, Halifax.** In Manitoba **Buchanan & Gordon, Winnipeg.**

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

THE

Oakville Basket Co.

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

OAKVILLE, ONT.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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is a well-made Salad.

Hazard's Mayonnaise

makes a delicious dressing.
A sure seller.

A full line of

ROQUEFORT
GRUYERE **Cheese.**

The Foreign Cheese & Importing Co.

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A FREE OFFER-- till June 1st only.

Order now
ONE GROSS

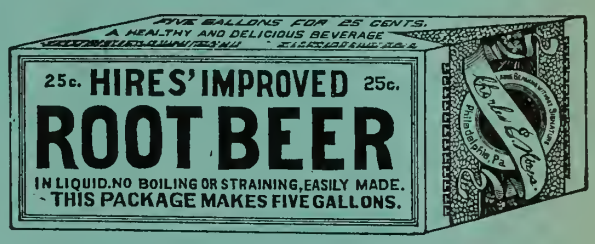
HIRES' ROOTBEER

and get **FREE** one case, 24 bottles, Hires' Carbonated Rootbeer.

All Wholesalers.

W. P. DOWNEY

20-22 St. Peter Street, **MONTREAL**



BY ROYAL WARRANT
TO HER MAJESTY THE QUEEN
DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

Can be had from . . . .

Geo. J. Foy
Perkins, Ince & Co.
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Toronto.
James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

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Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

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Honest Goods and just he Thing on Which to lake or Extend a Busi- ess.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many ***new lines*** of

Toilet Ware
Dinner Ware
Tea Ware

and ***miscellaneous products*** of the ***English Potteries*** are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises: 27 Wellington Street West.

Do You Know

that the customer who buys **Wethey's Condensed Mince Meat** from you is sure to come back for more? This has been proved.

Without coaxing, he becomes a willing repeater and is valuable to you.

That is why you need Wethey's Mince Meat.

Many retailers are increasing their profits considerably by handling it. Why don't you?

J. H. WETHEY

Sole Manufacturer. St. Catharines.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
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R. D. GAMBLE. General Manager.

Chas. F. Clark, President. Jared Chittenden, Treasurer.

Established 1849.

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VOL. XIII. TORONTO AND MONTREAL, JUNE 9, 1899. NO. 23.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

A word about

VENICE WAFERS

EXACT SIZE

They are a variation of our "**FLORENCE**" wafer, to which we recently drew attention. Made in the same flavors, Raspberry, Lemon, and Coffee, they are only half the size, being less than one inch wide. Their convenient size and shape make them very popular; particularly suitable where dainty "stand-up" teas and suppers are being served. When sending in your next order, include a case of "**VENICE**" wafers.

Chas. Gyde,
Agent,
MONTREAL.

Peek, Frean & Co.
Manufacturers London, Eng.

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

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Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.

Large Variety. Low Prices.

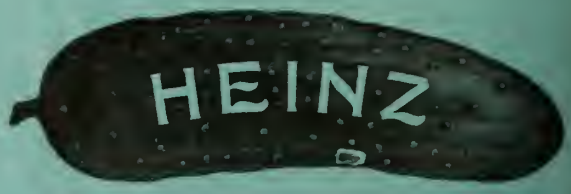
WHISKS

WHISKS

The H. A. Nelson & Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL
Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks

Tomato Soup



Delicious Beyond Comparison.

The dealer who suggests to his customer to try a can will make a regular patron every time.

We know this by experience.

Canadian Agents:

H. P. Eckardt & Co., Toronto.

Hudon, Hebert & Cie., Montreal.

Two Are Better Than One.

Different people have different opinions, and while the articles may be equally valuable, yet one person will prefer the one, and another person will prefer the other.

In order, then, to suit all tastes, to meet all requirements, and to be in a position to supply any demands that may be made upon us, we have made arrangements to operate the works heretofore managed by the North American Chemical Co., at Goderich—manufacturers of the celebrated brand of salt so long and favorably known to the trade as "RICE'S PURE SALT." Thus, we can supply "COLEMAN'S" Salt or "RICE'S" Salt.

These two makes of Dairy and Table salt stand at the head of the list! There are none better!

SEND FOR PRICES AND TERMS.

R. & J. RANSFORD, CLINTON, ONT.

Have you handled

that Queen of Home Dyes

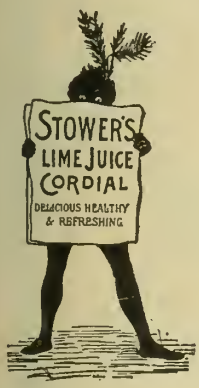
MAYPOLE SOAP?

The only DYE that washes and dyes at the same time.
The only DYE that does not require different packets for Woollen, Silk, or Cotton.

WELL ADVERTISED. A SPLENDID ARTICLE. PAYS A GOOD PROFIT.

☞ Handsome Show Card on application to A. P. Tippet & Co., 8 Place Royal, Montreal.

Three suggestions—seasonable :



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Lime Juice,
Lemon Squash,
Lime Juice
Cordial.

Cases contain
1-dozen Quarts.

Fine Finnan Haddies

They have the rich, delicate flavor of the freshly caught fish—canned where caught, before they lose their goodness.

Clean — real Finnan Haddies. No dirt, no slime—nothing but Fine Finnan Haddies in every can.

The "Thistle" Brand

Lazenby's

Soup Squares and Jelly Tablets.

The highest quality there is or can be.
The name guarantees it.

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

A Standard Seller Right Through the Year.

Ceylon and Indian Teas

are sellers every business day in the year. They please everyone who comes in contact with them, from the picker to the consumer. Are they advertised? Well, rather; thousands of dollars are being spent to help start the first sales. After the first there's no trouble whatever---you'll never find a customer going back to the old style, dirty, wishy-washy teas from other countries.

These Ceylon and Indian Teas are machine-made --- this guarantees purity, cleanliness and healthfulness, which are absolute necessities in good tea. If they're not machine-made they have not these properties.

Try'em at your own table and be convinced.

Life is Too Short

for the average Grocer to spend his time in taking chances upon the quality of the Cigars he sells.

Cigar making is an art—we think we've mastered it. The number of satisfied Grocers who continue to order my "Pharaoh" Cigar (retails for 10c.) and my "Pebble" (retails for 5c.) increases week by week.

The quality and workmanship in each one of these lines never varies from the high standard ***that has made them famous!***

Payne's Cigars

J. Bruce Payne, Mfr.,
Granby, Que.

CROWN FLAVORING EXTRACTS

The Best.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., **MONTREAL.**

Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with **HUDSON'S**, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON.
30 Front St., East,
TORONTO.

Used in all the "Happy Homes of England."

"Let us reason together."

Summer is a Good Time for Pickle Trade.

The picnicing outfit is not complete without a bottle or two of good pickles.

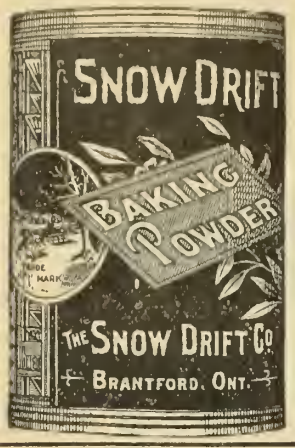
The cupboard of the cottage home is never rightly furnished without a bottle of good pickles.

Pickles give a relish to the cold lunch, so much the custom in summer, whether at home or sea-side.

Grocers who aim to do the best trade will carry a good line of Sterling Brand Pickles—made from best selected Canadian vegetables—by Canada's leading pickle manufacturers.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



TRY "FAIRY BLEND" COFFEE

ONE-POUND CANISTER
24 LBS. IN A CASE.

AN IDEAL PACKAGE
FOR SUMMER USE.
WHOLE OR GROUND.

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The North American Chemical Co. Limited
GODERICH, ONT.

G. F. & J. GALT PACKERS OF THE
42 SCOTT St TORONTO. CELEBRATED BLUE RIBBON TEAS

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Rolled Wheat Profits.

In appearance, in flavor, and in keeping qualities our Molina Rolled Wheat (sold by the pound), is superior to any Rolled Wheat on the market —we make this statement without fear or favor. *Quality Counts!*

Package Breakfast Foods show you a much smaller profit than Molina does, and, too, you get the very highest quality, because *you buy it in bulk* — it is not sold in expensive packages. Prices talk—send for our figures showing your profits when you sell.

Molina Rolled Wheat

FROM MANUFACTURER TO RETAILER DIRECT.

The Tillson Company, Limited, Tilsonburg, Ont.

METHODS NEW.

That boy of mine at Saize,
Has some powerful funny ways,
With ideas highfalutin,
Like most folks now-a-days.

He keeps harpin' now on System,
On Money-Weight and such,
Says scales that I used in startin',
Was costing him too much.

He's gone and got the finest
That them Dayton folks turn out;
Says they're savin' him the nickles,
Without the slightest doubt.

Well, there's some mighty changes,
And it aint for me to say
That John should run his business
In my old fashioned way.

If there's something in a system
That will save him overweight;
And he's sure it saves him money,
I say don't hesitate.

If kickin' out old methods,
And puttin' in the new,
Is going ter help my boy along,
I say amen; dont you?

he Computing Scale Co.,
DAYTON, OHIO,

or Money-Weight Scale Co., Sole Distributors, 47 State Street, Masonic Temple, Chicago, Ill.; or L. A. Davidson, 104 King Street West, Toronto.

THE "DIAMOND"

A BAKING POWDER that will give unbounded satisfaction to all.

For 15 years it has stood the most critical tests by the best housekeepers in Canada—with uniformly good results. You need have no hesitation in offering it to your trade as a "Perfect Powder."

Users of "Diamond Baking Powder" of fifteen years ago are users still.

1-lb. Tins, 2 dozen in a case	-	-	-	$2.20 per dozen.
½-lb. Tins, 3 dozen in a case	-	-	-	1.30 per dozen.
¼-lb. Tins, 4 dozen in a case	-	-	-	.60 per dozen.

WE also put up a baking powder under your own label—very attractive goods—and the powder guaranteed of extra quality. You work up a trade for a powder that you can control—and need fear no competition in this line.

W. H. GILLARD & CO., *Wholesale Grocers, Tea Importers, and Manufacturers,* HAMILTON.

Talk in the Canadian Parliament costs the country high value.

Talks to the point.

Have you got?

Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

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SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.

THE following is a further contribution of short essays on bookkeeping received by The Grocery World in its prize competition :

By G. A. Swoboda.

The best results under the system here submitted can be obtained when a merchant solicits, also when several are waiting their turn for a settlement, or when a limit is to be placed on an account. I do no soliciting, only when a person comes and makes satisfactory arrangements to open an account. To show your readers what it has done for me over the old system would probably not be out of place. My old way was to call upon the trade, enter the order upon the order book, then, in most cases, copy upon the customer's pass book, or else send a duplicate bill. From the clerk's order book was called off and entered upon the counter book. From this it was posted to the ledger, and the pass books checked from that ; then the ledger and pass book had to be added up.

A great many times the drivers would bring in orders for articles that the customers had forgotten. These would seldom be on their pass books, besides losing their duplicate bills ; always had a great deal to look up. Then there were the mistakes in copying which also occur.

Now, from the order book three or four of us had to put up the orders, which was not convenient, besides getting on the same order, thinking it was our check mark. Under the new way we call on the customers (all have pass books under this system ; they ask for them, wishing to limit their accounts themselves, the same as in trading with cash). The solicitor or customer enters the order on the pass book only, the clerk simply seeing that the proper date is placed on the book to avoid any order being put up again that might not have been added up on the pass book.

The pass books are brought to the store, and each of us takes a book, puts up the order, adds up the amount and places the total of the bill in a drawer of the register and places book in the box with the order which marks the order, each book having the street and number upon it also. When settling we look over the pass book to see if it is added correctly. If any error, it shows for itself, and can only be in the addition, as every article gotten without the book is entered the very next time the book comes to the store and it is fresh upon the mind of the customer. No squabbling; no worry about it. This system is The Eureka Register Co., Elmira, N.Y. It is a cabinet containing from 50 to 200 or 300 tin drawers. These are numbered and also have a place for a card to be used for the customer's name. The drawers have lids, which are so arranged that when you pull a drawer open this lid raises up, and any slip that is placed under this lid (upon which you enter any article that is gotten without the pass book) is the first thing you see. They have a coupon pass book with enough leaves in front to itemize the articles purchased. The coupons are for the merchant to tear off and put in the drawer of the customer. I found it took time to pick out the coupon with the last or largest amount on the margin, being the total of the bill ; besides, the books are not good enough ; would hardly last long enough to be used up, and the coupons fill the drawer too fast. I use duck-covered pass book, and place the name and number upon it ; then I number each right-hand page through the book to save time in finding the customer's number, which gets dim on cover when used much. I use a printed slip in the drawer, which is dated and the number or name also put on it. Upon this is placed the amount as shown on the pass book after each order or purchase. Remember, the pass book is always added up. The customer gets the itemized bill ; I keep the total amount. To find a number quickly I pasted stickers upon the edges of the ledger on the upper and left-hand sides. If I want No. 47 I start at No. 4 sticker, go to No. 7, as per top sticker and have 47 ; this is handy on account of the number of the register not being plain enough. I have a 200-drawer register and desk combined, and also use an index :

Pass Book.

4-10-99.

Sugar		50
Coffee		50
		1 00
Soap	10	
Starch	10	
	—	20
		1 20
Lard		25
		1 45

Slip in Drawer.

Date.	Name or Number.
1 00	
1 20	
1 45	

By C. W. Mergler.

My system requires no bookkeeping whatever, or, at least, not in the sense that most bookkeepers understand the term.

It is as follows ; My clerks, in the store as well as those outside soliciting orders, are provided with a duplicating pad. When an order is secured it is put down in duplicate ; the original and its duplicate are not separ-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

rated until they reach my hands. After the order is put up ready for delivery, the original slips pass through my hands again, prices are filled in and footed up, then the original slip, which is in bill-head form, is attached to the goods for which it is a bill and delivered with the goods. If the goods are paid when delivered, the clerk receipts the slip and reports the payment upon his return.

The duplicates are placed in a box kept for that purpose, and once a day they are all filed away in a tin box containing a series of strong paper pockets or compartments, arranged to run from No. 1 upwards. Mine contains 250 compartments. Every tenth pocket has a tag at its upper end, giving the number of that particular one, and serving as a guide to locate the numbers between; all the other pockets have the number printed on the inside near the top. Each pocket contains a card (blue ones I use) upon which I write the number of the pocket and the name of the customer to whom I have assigned that pocket. In filing away the duplicate slips, I place the new slip always to the right of the preceding ones in its pocket; in that way, all the slips will be found in consecutive order to the right of the blue card. My slips are always pink, therefore the blue card is always in evidence. At the end of the week or month, as the case may be, when the customer is expected to make a payment, the slips are all taken out of the file and a statement made by giving the date of the slip, its number (all the slips are numbered) and the total; all the totals are footed up, and that constitutes the bill.

The customer is, of course, expected to keep his or her slip, so that when he receives a bill he can easily and quickly find any mistakes.

In some rare instances, a customer, having lost the slips, will want a detailed bill, which can be very readily made out from the duplicate slips. After the bill is made out, each slip charged on the bill is checked, to show its having been so charged, and the total of the statement is written on the face of the last one, also the date of the statement. The slips are then replaced in the pocket, but this time on the left of the blue card, and all facing to the left, the outside one having the amount and date of the last statement. This information can be arrived at instantly by simply taking out the bunch of slips, or even without taking it out, by holding the pocket open wide enough to look in.

In this way any new slips coming into the pouch will be to the right of the blue card, and always separate from those already entered on a statement. When goods are delivered to a customer in the store and charged, the original slip is always given to the purchaser with the goods, the duplicate going through the same procedure as in the case of a delivery by wagon.

If a customer makes a payment on account, a yellow slip is made out, giving the amount of bill, amount of payment and balance, if any, and name and date, of course.

This slip, with the money, is placed in a cash register, and in due course finds its way to the file pocket of the customer.

In some cases a customer prefers a pass book to a weekly or monthly statement. In such instances the order is also made out in duplicate in the pass book, and the duplicate kept for filing. Some customers only send their pass book at intervals, when making a payment. In such cases the book is made up by entering the totals of the duplicate slips.

When the slips in a pocket become too bulky they are taken out, tied or pinned in a bundle, and placed in a box kept for that purpose, thus constituting a record of the business done with that customer. About twice a year the box receives an overhauling, and all the paid slips that are over three months old are burned up. There are no books kept whatever; the duplicate slips constitute an incontrovertible record; mistakes are usually discovered at once and easily rectified at any time. Customers got so accustomed to receiving a slip with every purchase that they will wait for it, and thus contribute towards preventing the forgetfulness or the hurry of a clerk from failing to make a charge.

Such a thing as a customer disputing an account is so rare that we do not remember an instance of the kind.

My slips are all printed, and come from the factory ready for use, carbon paper attached—50 double slips in a pad, and cost about 3½c. a pad in lots of 100 pads or more. The expense is very light, while the saving in trouble and bookkeeping is immense.

If any of the brethren of the craft wish for more light on the subject let them "fire" their questions at me, and I will endeavor to answer them. I should mention that I have an index, arranged in alphabetical order, of all my customers' names, their pocket numbers running in order with their relative position on this alphabetical index, thus, all names beginning with A are in the first pockets beginning with No. 1, and so on. I have the index made out in typewriting, therefore it is all in a small space, and is pasted on the cover of the box containing the pockets. Each name has the number of its pocket printed beside it on the index. It works so simply that I frequently allow my 12-year-old daughter to earn her weekly "pin money" by filing away the slips. We usually have about 200 as a day's accumulation, and she files them away in less than an hour, very rarely making a mistake.

DEATH OF MR. ROBERT COX.

C. E. Colson, of Montreal, has had a cable telling him of the sudden death of Mr. Cox, at Aix-le-Bains. Mr. Robert Cox was head of J. & G. Cox, gelatine manufacturers, Edinburgh, and could not have been over forty years of age. He was highly esteemed by the few Canadians who were fortunate in knowing him personally.

SEVERAL IMITATIONS of our **EMPIRE** brands of Coffee, Extracts and Baking Powder, have of late been put on the market Below we give an exact copy of our certificate and will in future prosecute any person infringing on our right.

LUCAS, STEELE & BRISTOL

June 9th, 1899. Wholesale Grocers, ... **HAMILTON.**

CANADA.

THIS IS TO CERTIFY that this **Trade Mark** (specific) to be applied to the sale of Teas, Coffees, Spices, and Baking Powders, Extracts, etc., and which consists of the word "**Empire,**" in combination with a representation of the Canadian National Flag, as per the annexed label and application, has been registered in the **Trade Mark Register** No. 25, **Folio** 5904, in accordance with "**The Trade Mark and Design Act,**" by Robert Tasker Steele, of the City of Hamilton, Province of Ontario, on the 19th day of February, A.D., 1897.

Department of Agriculture.
(Copyright and trade mark branch.)

(Sgd.) W. B. SCARTH,
Deputy of the Minister of Agriculture.

Ottawa, Canada, this 19th day of February, A.D., 1897.

CAMPING SUPPLIES.

HERE YOU ARE FOR THE COMING SEASON:

A lovely range of Crosse & Blackwell's Condiments.
All Morton's Potted Meats and Pickles.
Armour's Canned and Potted Meats.
Armour's Pork and Beans in Tomato Sauce.
Clark's Canned and Potted Meats.
Sovereign Lime Juice and Lime Juice Cordial.
Sovereign Guaranteed Pure Fruit Syrups, Quarts and Splits.
A nice range of Shrimps and Clams, best brands.
Flaked Rice, already cooked, only requiring boiling water to make a tasty dish.

MECCA COFFEE.--- No picnic or camping party can be enjoyed to the full extent unless you sell them Mecca Coffee. This Coffee has great body and lovely flavor. For camping parties and picnics can be sold in 2-lb. tins, ground.

James Turner & Co., Hamilton

——WHOLESALE GROCERS.——

Worth Watching!

Campers, Cyclists, Fishing Parties and Picnics, all use

"REINDEER BRAND"

CONDENSED GOODS.

re you selling to them ?

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
Clark's " " " "
Davies' " " " "
Condensed Coffee and Milk
Potted Jam, Jelly, Marmalade

Choice . . .
PICKLES
SAUCES
CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

TORONTO GROCERS TO PICNIC AT HAMILTON.

A SPECIAL meeting of the Toronto Retail Grocers' Association was held on Monday evening, this week, to consider the destination of their annual excursion and the boat to be chartered. President Johnson occupied the chair, and a good representation of members was present.

It will be remembered that, at the last meeting, it was decided to charter the steamer Garden City to take the excursion to Cobourg. At that meeting the Garden City was the only boat known to be available.

The day after the meeting it was learned that the Cambria, a larger steamer, could be had at a lower figure than that asked for the Garden City. This, combined with the fact that only a few of the members had voted in favor of or against the Cobourg trip, caused the executive to ask for the meeting, which was called for Monday evening.

It was soon evidenced that several of the members considered the meeting should not have been called, for the first motion made was that the communications from the owners of the Cambria be not discussed. This was voted down, but after they had been read and discussed, it was almost unanimously decided to file them.

It was then moved that the motion to go to Cobourg be rescinded. After a warm discussion this motion was passed.

This was followed by a motion that the excursion be to St. Catharines; this, by an amendment that Hamilton be the point of destination; after this came an amendment to the amendment that Niagara Falls be visited. The last amendment was withdrawn before the vote was taken, and Cobourg was substituted.

The difference of opinion regarding the relative value of the various points was decidedly marked, and the discussion was one of the warmest that has taken place in the association meetings for some time. The objection to Cobourg was the long, and, in the opinion of some, the tiresome voyage entailed. The objection to the nearer points was that as excursions to these points are frequent, and as the tickets would necessarily be cheaper than to Cobourg, the risk of financial loss is greater, as the cost of chartering the boat is the same to the nearer points as to the farther one.

The amendment to go to Cobourg was defeated by one vote.

Then the advocates of St. Catharines joined forces with those in favor of Hamilton, so that when the amendment that the latter place be visited was put, it was carried by a large majority.

Messrs. Hawes, Kelly, Stewart and Panter were appointed to visit Hamilton to see what arrangements could be made for having sports, games, etc. It was decided to charter the Garden City, on condition that this steamer could take the excursion to one of the Hamilton wharves. The fare decided on was 75c. for adults, and 40c. for children.

As the matter now stands, the association has decided to go to Hamilton on July 26 on the Garden City. The boat is to leave Toronto at 8 a.m., and Hamilton at 7.30 p.m.

Before the meeting adjourned a letter was read from The Southern Fruit Growers Association, St. Catharines, stating that the association had passed the following resolution: "Resolved, that this association favors the establishment of an early-morning market for the sale of fruit in the city of Toronto, and pledges its members to support the scheme." This communication was received with enthusiasm.

Nova Scotian apples were selling in London week before last at $6.50 per barrel.

YOUR CUSTOMERS

will soon be going away for the summer, and you will have an opportunity to furnish their supplies for the camp, cruise, and cottage.

The wise grocer will see that he has in stock those articles which are most convenient for camping parties, and he knows they are sure to

WANT IMPERIAL CHEESE.

NEW SEASON'S

Our travellers will show you Samples.

JAPAN TEAS

ARRIVING EX SS. "EMPRESS OF INDIA."

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

THE DRUMMER vs. THE SALESMAN

By S. C. Guthrie, a Commercial Traveler.

I HAVE noticed lately where the newspapers are using, and one of the prominent speakers at the T.P.A. convention, t Springfield, used, the word "drummer" s an appellation to suggest a salesman, ays a writer in Interstate Grocer. To my ind those that use this word err. There no similarity in the words, nor is there a ossible suggestion of one in the other.

The drummer is one who beats a drum, ther in the drum corps, the orchestra or ie Salvation Army. It is a profession that equires neither thought, special mental bility or capacity. Muscular force, comned with the rhythm of sound, makes him first-class drummer.

The salesman is an entirely different per-n. He must be born—not made. He ust be fitted for his calling, which requires uch. He must be honest, persevering d charitable. Suffering and distress ould at all times appeal to him. Did u ever notice that an appeal for charity a railroad train containing salesmen ways met with a prompt response? He ust have push, character and energy. is disposition must be pliable and as stic as a rubber ball. He must bear the rdens of all, his employer as well as his customer, between whom he must always stand ready to champion justice and right. No man is bound by a higher standard than a salesman, who moulds not only his own prosperity, but that of his house; and, if a successful salesman, has a large influence in shaping the success of his customers. His life is an ever-changeable strife, restless as the ocean, and yet his wish and aim is always for that peace and quiet which comes from a home association.

We should see at every jobbing point an organization of salesmen to increase their influence for betterment and to weed out the dishonest and disreputable of their class, that they may have the proper recognition among the business world of which they are so important a part.

The rollicking salesman seldom gives any sign of the profound thought of his nature. Everyone laughs at the salesman's jokes and his smiles, but seldom realizes the care that is perhaps gnawing at his heart and wearing away nerve force. His business is to sell goods and if amusement is a necessary condiment, he uses it to its fullest extent; but there is a stronger innerself that belongs to him and that never can be bought or sold, viz.: love for his wife, baby or sweetheart; and at last, when the order book is filled and he has his orders to come in and settle accounts for the last time—as he enters the "Golden Gate," Saint Peter, in the language of the poet, will say:

Gabriel, give him a seat alone,
One with a cushion, up near the throne;

Call up some angels to play their best;
Let him enjoy the music and rest;
See that on ambrosia he feeds—
He's had about all the hell that he needs;

It isn't just hardly the thing to do
To roast him on earth and up here too.

A SPONTANEOUS SMOKE.

Mr. Hooper King had about seven tons of tobacco stored in a large barn in the suburbs of Chatham until the other day.

The heavy rains of the past week seem to have found their way into the barn and overheated the tobacco, for, in the early morning one day recently, the tobacco was discovered on fire, and, in a short time, all the contents of the barn were consumed. This is probably the biggest spontaneous tobacco smoke that has ever taken place in Canada.

A SUMMER DRINK.

An excellent summer drink can be made by simply adding water to Robinson's "Patent Barley." It is nutritious as well as cooling.

SOMETHING BETTER THAN ANYTHING.

Armour's Baked Beans in Tomato Sauce, 2-lb. tins, key opener.

hey are the finest in the world. ❀ ❀ Write us for particulars.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

TECHNICAL EDUCATION IN CANADA.

TECHNICAL education as a means of inducing greater skill in the industrial arts is meeting with an increasing number of advocates in all commercial countries. While in Canada it has not received the attention it has in certain other countries, Germany particularly, yet the efforts put forth in Canada in this direction, and the results that have been achieved, show that this country has by no means been asleep in regard to this matter.

In the council room of the Toronto Board of Trade is an exhibit of some of the specimens of work done by pupils in the technical schools of Toronto, Ottawa, Hamilton and Whitby. Covering the four walls of the room are pen-and-ink sketches, water-color designs for carpets, linoleums, cathedral windows, public and private buildings, drawings of engines from models, etc. On the long table which adorns the council-room are specimens of modeling in clay, wood carving and painting on china. The exhibit is most creditable, and those who have not yet seen it should make an effort to do so.

The exhibit was opened on Tuesday, when a convention representing the different boards of trade in Ontario was held in the rotunda of the Board of Trade building for the purpose of discussing the question of national technical education. President Kemp occupied the chair.

The chairman, referring to technical education, said that in Canada they seemed to have

LOTS OF MATERIAL

and machinery for turning out doctors, lawyers and professional men, but when it came to the practical work of equipping those who desired to follow an industrial calling they seem to be sadly deficient.

Mr. H. Cockshutt, of Brantford, said technical training was a necessity in Canada at the present time as much as in any country in the world, and no time should be wasted in grappling with the subject. In Brantford they had considered the question from several aspects, including the desirability of introducing it as an adjunct to public and separate school elementary training; the desirability of establishing two or more purely technical central schools for the Province, and technical night schools for mechanics, free of charge. As regards the ways and means, they held that the responsibility rested with the Government.

Hon. Geo. W. Ross followed. He said that the young people of the country were disposed to prepare rather for the professions than for industrial pursuits. He did not know that the schools were altogether to blame for this; the social conditions had, he thought, a great deal to do with it. He referred to the provision in the School Act giving boards of trustees the option of introducing manual training in the schools, and agriculture in the case of rural schools. The city of Kingston was the only case where the former provision had been taken advantage of. There were only very few instances where rural school trustees had ordered the teaching of agriculture in the sense that it could be taught in schools. He now proposed to take

STRONGER MEASURES,

if Parliament would assist him, and he believed they would, and make the teaching of agriculture in such schools compulsory. The optional teaching of domestic science had only been taken advantage of in isolated cases. The system of apprenticeship, once so generally followed, had almost ceased to exist, and there could be no doubt that many men and women in Canada were entering trades and callings for which they were hardly fitted by their training. In Britain and old-world countries a greater amount of skilled labor was being employed than ever before, labor trained not only by experience in workshops, but in technical schools. This had not been reached without heavy expenditure. The city of Berlin alone spent 200,000 marks annually for such training, and Britain £1,500,000 sterling directly as a nation, besides the amounts paid by municipalities.

While dealing with this point, Mr. Ross said that Canada exported a vast quantity of raw material which should be manufactured in Canada, and imported goods which should be made in the country from the material so exported. In the last 20 or 30 years, he said, thousands of Canadians had been compelled to seek work in the United States. But increase in manufacture from raw material,

SOUND TECHNICAL TRAINING

to workmen, and education in agriculture would go a long way to put a stop to this. Dealing then more particularly with the subject of technical training, he laid down the principle that it should be based on a first-class elementary education. Up to a certain point, the training in Canada went as far as that of Germany, and there halted. He thought that when a boy of fifteen or sixteen years of age had passed the public school course he should be passed on to the technical school, there to study the elements of all branches that contribute to the industrial wealth or education of the country. That would be the first step in the direction of the end desired to be reached.

A technical school in Toronto, to meet the wants of the people of the county, should be largely under local control. Such schools of necessity betook largely of their local surroundings. It might be under the management of the board of trade or a joint committee of the city council and board. It should be aided by the Local Government, and he had no hesitation in saying that such a school would be aided by the Local Government. In Hamilton, a manual

TRAINING SCHOOL, FOR GIRLS

particularly, was being aided to the extent of $1,500. What amount would be given to the Toronto school he could not say, but it would be reasonable and proper. Above all things, they would require at the head of such a school a broad-minded, practical man, who thoroughly understood the theory and practice of technical schools. The fact that they would have to look abroad for such a one and perhaps for two or three assistants, should be no barrier to the project. Money should be carefully but freely expended in equipment; they could not afford to starve such an institution. On such lines as these he believed they could establish a system of schools that would be a credit to the Province and a great aid in building up its industries. The Education Department would, he hoped, be able to co-operate with the board of trade and city council so far as a Toronto school was concerned, and thus lay the foundation for the system of technical schools which the Province and country needed.

Mr. C. Ross, of Ottawa, deplored the lack of industrial training in Canada. No one, he thought, doubted the necessity of it, but what they were chiefly concerned about was the method of commencing the work. So far as he was personally concerned, he held that the system should be a national one. He referred to Belgium and Switzerland as countries whose prosperity was due, in a large measure, perhaps wholly so, to technical training. During the course of his remarks he expressed the opinion that the large influx of foreigners into Canada would result in more evil than good to the country.

Mr. Preston, of Brantford, did not think the question was one for the Dominion. They would accomplish much more in far less time by taking the question up in a Provincial way. In conclusion, he asked Hon. Mr. Ross if the Government were prepared to give financial aid to school boards, municipalities, or boards of trade who undertook to establish a training or technical school; whether the Government would give aid to technical night schools and on what basis such aid could be given.

Hon. Mr Ross replied that he would not, and he did not think the Government

Valencia Raisins

Grustan's, Trenor's, Rogers'

FINE OFF-STALK, SELECTED, LAYER.

PRICES RIGHT.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

would support any system which did not provide for night schools. The other questions he had answered, so far as he was able, in his address.

Mr. R. Y. Ellis suggested that the meeting appoint a representative committee, who should discuss the question particularly in regard to ways and means. A further general meeting could then be held, and some action taken on the committee's report.

Mr. John Hoodless, of Hamilton, expressed the opinion that technical training should be commenced in the public schools, along with the academic branches of education. Such a course had been found most beneficial in the United States schools.

Principal A. W. Burt, of Brantford, was opposed to any idea of separating the technical from the academic training. He was heartily in favor with the proposal for technical education. The present high school system, he considered, was not very helpful in the way of aiding pupils to follow industrial pursuits.

The following resolution was carried: Moved by Mr. Burton, seconded by Ald. Lamb: "That this meeting most heartily endorses the movement in favor of a broader and more thorough technical training in all its branches in this country, and pledges itself to forward the movement by all means in its power, and that the chairman do appoint a small committee as a nucleus." The chairman appointed the following committee: Messrs. J. D. Allan, W. H. Burton, Ald. Lamb, A. M. Wickens, T. A. Hastings, Toronto; T. H. Preston, Brantford; W. F. Cockshutt, Brantford; John Hoodless, Hamilton; C. Ross, Ottawa; O. G. Anderson, Woodstock.

CALIFORNIAN RAISINS.

The California Fruit Grower, of May 20, says regarding the raisin situation on the Coast on that date: "At association prices the raisins on hand move slowly. The cheap, low-grade goods have cleaned up and the seeders have purchased a considerable quantity of 3 and 4-crown, but, unless the trade steps in, there will be several hundred carloads carried over, though possibly not more than half as many as were in 1898. The association has fixed the price of second crop Muscatel grapes for wineries at $10 per ton, and growers have been advised to hold for that figure. It is the impression that the crop will be late owing to damage to vines by frosts. But all the vines were not damaged. Some districts were not touched by frosts. Reports from Liverpool, England, speak of an entire absence of stocks of Valencia raisins in that market. Extensive, active preparations are on foot for the handling of the crop in the Fresno district. Seeded raisins will cut a large figure in the situation this fall. The capacity of the seeding plants will be about double that of last season."

IMPERIAL CHEESE FOR MILNER.

A. F. MacLaren & Co., of Toronto and Stratford, manufacturers of MacLaren's Imperial Cheese, are in receipt of an order for a supply of their Imperial to go to Sir A. Milner, K.C.B., Government House, Cape Town. The order also calls for another supply on the 1st of July.

Evidently Sir A. Milner does not want to miss having a dinner with Imperial cheese.

A cable order has also been received this week from one firm in Scotland for one hundred cases of "Imperial." The shipment was sent forward on Wednesday.

Eighteen thousand No. 1 mackerel were taken Monday evening off Prospect by pilot boat No. 4, Captain John Hayes. The fish were brought to Halifax this morning, and sold at the wharf for $1,000. It is the biggest catch that has been stopped off Halifax for years.—Herald, Halifax, May 31.

THE DISPLACEMENT

of Imported marmalade in this market by Canadian marmalade is a triumph for our manufacturers, but the credit is largely due to **UPTON'S**, the purity and flavor of which have caused it to be recognized as superior to imported goods at a much higher price.

In 1-lb. Glass Jars, $1 00 per doz.
In 7-lb. Wood Pails, 7½c. per lb.

FOR SALE BY ALL JOBBERS.

Henry Wright & Co., Toronto

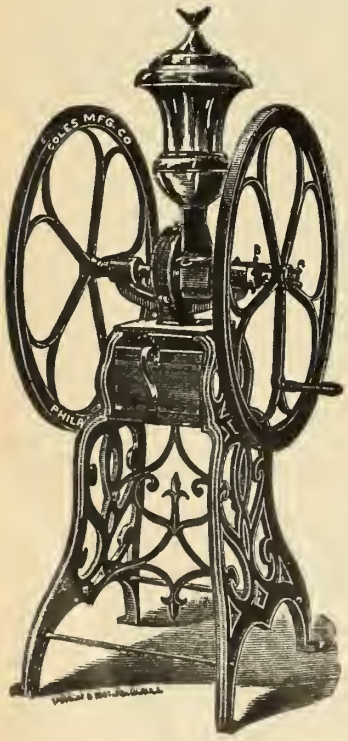
Selling Agents for Canada.

Horse Shoe Salmon

Sardines

Imported ¼'s. Fine Quality. With Key.
5-Case Lots, 7¾c.

H. P. ECKARDT & CO., TORONTO.



No. 18

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Safe Soap

Wool Soap is safe soap, safe for your skin, safe for baby's skin, safe for woolens. It's chemically pure and white.

Swift and Company, Makers,
Chicago.

Canadian Representatives:

W. T. Strong & Co., London. Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

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ANOTHER TURN IN MOLASSES.

THE course of prices on Barbadoes molasses this spring, and the character of the advices received from the Island, have been about as confusing as anything well could be.

Early in the spring, reports were of a highly bullish character, and all sorts of fancy prices were predicted.

Readers of THE CANADIAN GROCER were advised to accept these reports with due discrimination. Subsequent events have proved the soundness of this advice, as prices, which had advanced to 17c. first cost, owing to the speculation, afterwards fell back to 15c.

Last week we had occasion to note a still further reaction, but more recent cables to hand this week show that this decline was not actually established, as this week offers of 14c. were refused in several instances, nothing being obtainable under a first cost of 15c.

The change in the temper of the market at the Island is attributed to the fact that supplies have been found to be lighter than expected. One report, in fact, stated that the quantity of stock unsold at the end of May did not amount to 5,000 puncheons, and that planters in many cases refused to negotiate, as they had all the engagements ahead that they could handle.

This latest shuffle in the primary market, has, of course, tended to increase the indecision that has prevailed lately among buyers, as a result of the frequent fluctuation in values.

While a business man should take an interest in politics he should be careful not to mix up politics with business.

AN ACCOUNT-KEEPING MORAL.

A retailer in Toronto was a short time ago asked by a customer for his bill. The bill was hurriedly made out. In handing it to the customer the retailer stated that as all the items had not been entered from the day book into the ledger something might have been omitted from the bill. Should that be the case, however, such omitted amount could be paid afterwards. The customer assented and paid the account as set forth in the bill.

Sure enough, it was subsequently discovered that an item had been omitted, but when this was pointed out to the customer the latter refused to recognize it, and not only that but has now no further dealings with that retailer.

The retailer has thus lost a customer as well as a small account.

The moral is so obvious that it need not be specified.

GRADING EGGS BY MACHINERY.

A machine has been invented in Manchester, England, that will grade automatically 120 eggs in ten seconds, and, at the same time, give the operator a good opportunity to candle each egg.

The machine consists of a dark cabinet for the operator, through which a belt, composed of parallel rows of spools, each holding an egg, and each revolving so that the operator can examine the eggs against the light without as they pass.

The eggs then emerge at the side of the cabinet opposite where they were fed in, and are graded by a series of bars placed at different height from the belt or chute, which hold back all eggs of the size they are adjusted for.

U. S. APPLE CROP PROSPECTS.

According to The American Agriculturist, which has completed its preliminary investigation into the prospects for the apple crop in the United States, there is a likelihood of a bigger crop than usual this year.

The severity of the winter, which so affected peach orchards in many localities, seems not to have hurt apples materially, while the spring was sufficiently free from severe changes in temperature to enable the fruit to bloom well.

In several sections, "Baldwins," one of the leading varieties, show light bloom, but, though the crop of this apple possibly will be under the average, a fair yield may be looked for. "Spitzenburgs" are also under the average in some sections, but "Greenings," "Ben Davis," "Nonsuch" and "Hubbardson" are likely to be generally about the usual yield.

Other fruits also promise fairly well. While not uniformly favorable, the general drift of testimony points to a propitious start in plum, cherry and pear orchards, possibly less so in the last named than in the other two. Some damage is indicated to quinces, but not serious. Peaches, however, are likely to be a short crop, the severe winter affecting the trees in many districts.

JAPAN TEA GETTING STRONGER.

Cable advices to hand this week from Japan indicate that the market for new season's tea continues to gather strength, prices now being about $1 per picul above the figures ruling at the opening of the market.

Yokohama mail advices, under date of May 16, state that the settlements up to that date were 5,000 piculs more than for the corresponding period of 1898.

Buying has been active, and particularly on United States account, although from what can be gathered from local brokers a good many orders have been placed by Canadians, and wholesale houses in Toronto questioned the report that they have sold more Japan tea to arrive than they had up to this time last year.

If we could borrow money as easily as we do trouble, a good many of us would have more of this world's goods than we now possess.

THE CANNED GOODS AGREEMENT.

THE members of the Canadian Packers' Association are again to try the efficacy of uniform prices for bringing about a more satisfactory condition of affairs in the canned goods industry. This matter was finally decided upon at the meeting held in Hamilton last week.

The new selling price goes into operation on Saturday, when futures will be quoted as follows, in round lots: Tomatoes, 75c. per dozen; peas, corn and pumpkin, 65c. per dozen. Some of the packers who are not in the association have also agreed to keep these prices.

How the agreement will work remains to be seen. The old agreement, which collapsed about three or four years ago, after twelve months of experience, did so chiefly because the best-known brands sold while those not so well-known remained on the packers' hands. With this experience before them, the packers have no doubt provided, or, at least, assayed to provide, safeguards in the present instance.

One of the safeguards in this respect is a provision in the agreement which allows the subscribers to it to sell carload lots direct to the retail trade at an advance of 5c. per dozen over the price to the wholesale trade. This will, it is claimed, give the smaller packers a chance to keep their goods moving.

As a further aid in this respect it is said that some of the smaller factories have already made large sales of futures to other and larger packers in the association. It is estimated that in all about 80,000 cases, or about half the estimated pack has been sold in this way.

One source of irritation at the meeting last week, and one which caused a great deal of warm discussion, was the fact that some of the packers, knowing that prices were to be fixed prior to the meeting, made large sales of futures at 67½c. per dozen.

At the prices fixed for futures there is likely to be little or no business done for some time to come, at least, they being so far above the views of wholesalers, and as there will be no new canned vegetables except peas on the market for some months there is really no necessity for buying at present. If the agreement puts a stop to speculative dealing in futures months before the goods are on the market it will not have existed in vain, whatever the outcome may be as to prices. One of the banes of the canned goods trade in Canada is the insensate haste to take orders for futures even before the seed has sprouted.

THE CEYLON TEA SITUATION.

A CHAT WITH AN AUTHORITY.

MR. C. ARTHUR LAMPARD, of Harrisons & Crasfield, London; Crasfield, Lampard Co., Colombo, and Lampard, Clarke Co., Calcutta, is spending a few days in Toronto this week. Mr. Lampard has been in England about 18 months, and is now returning to the Orient by way of Vancouver. He intends to spend the next four years in India and Ceylon. The particular object of his visit to this continent is to gather, from a personal observation, what methods are being employed to push Ceylon tea here. In pursuance of this object he has already visited some of the commercial centres in the United States and in Canada.

"In my opinion," he said in answer to a question, "the best thing for us to do is to advertise liberally and leave to private enterprise the pushing of the tea. We have already got the cities pretty well. What we want now is to get the people in the country to drink Ceylon tea. At present, however, the people in the country largely use Japan and green tea, and it is always more difficult to turn these to Ceylon and Indian tea than it is those who use black tea. This is quite natural, as the change from China black to Ceylon tea is not as marked as the change from green to Ceylon and Indian tea. When I went to Russia, some 10 years ago, to introduce Ceylon tea I was told that the Russians would never take to our tea. As they were black tea drinkers, I thought different. Well, I sold them 200 packages, or about 20,000 lb.; today they take 8,000,000 lb."

"Are you going to see much expansion in the acreage of Ceylon tea?"

"As far as the finest teas are concerned I think not. You know the finer and the better flavored teas are grown on the higher elevations. The higher you get up the mountain sides the better do you find the tea. Well, practically all the land on the high elevations has been taken up. On the low lands, however, there is room to expand the plantations, but, on the low lands, only low-grade teas can be produced. By utilizing the low lands, the total yield of tea in Ceylon could be increased, I should think, to 150,000,000 or 160,000,000 lb."

"The yield for the present year is estimated at 125,000,000 lb.," I interjected, "and some estimate that the maximum yield in any year will not exceed 130,000,000."

"Yes, I know," replied Mr. Lampard, "but I think those who estimate that 130,000,000 lb. will be the maximum are not taking into consideration the possible increase in the acreage in the low-lying districts. As far as this year's yield is concerned, I think it will be nearer 128,000,000 than 125,000,000 lb."

"What is your opinion in regard to the future of prices?" I asked.

"Well, my opinion does not accord with that of a good many others. But I am confident I am right. I think that we shall see a lower range of values than at present exists, from the very fact that the conditions now obtaining will lead to an increased yield. For instance, we now pick a bud and two leaves. Well, it is a simple matter to pick another leaf. Then there is the fact not to be overlooked that a high price on Ceylon tea will mean an increase in the attention to China tea."

OMAR.

FOOCHOW TEA MARKET OPEN.

The Foochow tea market has opened, and, according to advices to hand this week, the conditions are not uninteresting.

Common teas are at least 7½ per cent. above the opening price of last year, while the crop of Saryunes is about 20 per cent., and that of Packlungs 33⅓ short, compared with 1898. The quality of these teas is, however, good.

REJECTED TEA.

During May 8,602 packages of tea aggregating 347,874 lb. were rejected by the inspectors at New York. There was not one pound of either Indian or Ceylon tea among the rejected, although 1,879 packages of 107,519 lb. of these teas were passed.

A THREATENED DANGER TO CANADA.

THE sentiments expressed in the resolution of the Council of the Montreal Board of Trade to the effect that the absence of an insolvency law will have an unfortunate effect upon the commercial future of this country are well-founded.

A nation can no more live within itself and be successful than can an individual. The fact that one nation has a surplus in this and that article, which another is deficient in, proves that. In other words, nations must trade with each other if they would be anything.

And if they must trade with each other it is obvious they should have commercial laws whereby this international trade may be carried on with safety. Where such laws do not exist business is bound to be handicapped.

This is exactly the position of affairs in Canada to-day, particularly as far as British trade with this country is concerned.

Under our Customs tariff we give British goods a preference of 25 per cent. of the duty; but the persistent neglect of the Government to pass an insolvency law is a barrier to that expansion of trade which we profess, through the tariff, to be desirous of encouraging.

This condition of affairs reminds one of the game of running the gauntlet. Canada professes a desire to increase her purchases of British goods, but, in order to get that trade, we ask the British exporter to run the gauntlet of inefficient commercial laws and assume the risk of getting a few hard knocks. A good many are running this gauntlet, but a great many are refusing to do so.

The London, England, representative of this paper, and those who are brought into contact with the British exporting class, repeatedly come across manufacturers and merchants who refuse to do business with Canada as long as an insolvency law is wanting.

It is quite true that some British exporters have lost money in Canada, which might have been prevented had ordinary precaution been exercised. But precaution cannot fulfil the office of the law any more than the law can fulfil the office of caution. They may and should cooperate, but that is all should be expected of them.

If a bridge is unsafe, it is not enough that those responsible for its safety put up a sign, "Caution." The law demands that they make it safe.

It is not enough that we tell the British exporter to be cautious in doing business with Canada. We should make it, by the creation of efficient laws, safe for him to do business.

The reason Canada has not a national insolvency law is not because the business men of this country do not want it. They do want it; and the way they have importuned successive Governments in regard thereto demonstrates it beyond all question.

But, while the business men of this country want an insolvency law, they are partly responsible for the fact that we have not one.

They have barked at each successive Federal Administration because the desideratum was not forthcoming, but they have never bitten. And they have allowed the party muzzle to be fastened on so that they might not bite. When they have thrown aside the party muzzle and demonstrated that they will bite, irrespective of whatever party may be in power, if the just demands of the business men of this country are not complied with, then may they expect their resolutions and their importunities to become effective, until then, never.

A USEFUL BOOK FOR GROCERS.

A LIVERPOOL, England, grocer has compiled and published a book that will be appreciated by the best class of grocers everywhere. The compiler is J. T. Law, Liverpool; the book, "Law's Grocers' Manual." This work contains almost 850 pages devoted to information that every grocer should know. The chief feature is an encyclopædia of the various articles handled by tea and provision men, chandlers, fruiterers, bakers, confectioners, and general grocers. The descriptions of these articles include the history, characteristics, and use of each, thus proving of infinite value. Besides this, there are about 70 pages devoted to general information, such as is part of a thorough business man's education. This includes the various tables of weights and measures, foreign money values, interest and discount tables, stock terms, abbreviations, etc. As this book is filled from front to back with information that every grocer, wholesale or retail, should know, it is more than worth its price, $1.35, post free to Canada. It can be secured from J. T. Law, 2 Salisbury street, Liverpool.

GOOD HEALTH AND BUSINESS.

The health of a business largely depends upon the health of the merchant.

He, therefore, who would take care of his business should take care of himself. And one way which he can do the latter is to taboo long store hours.

DROPS FROM THE EDITOR'S PEN.

Brains, supplemented by energy, are more to be desired than gold.

Energy begets gold, but gold is not productive of energy.

When a "thundering" good man is in charge business naturally booms.

A business is badly hurt when it falls from public grace.

The advertisement finds customers and prevents the merchant being lost.

It is only natural that the market should run away from merchants who are not "posted."

Keep in touch with the markets if you would not be at sea.

He who loiters allows his opportunities to fritter.

Opportunities are golden, but, like feathers, they will fly and away.

When merchants are at peace with each other few profits are spilt.

Ancient edifices demand our respect, but ancient business methods incur our disdain.

In remembering economy of production it is well not to forget economy of expenditure.

"Popular with the Trade," Because

It is popular with the people, selling day in and day out, and never displeasing a customer. . . . . .

"SALADA"

CEYLON TEA

PRESERVED IN ALL ITS NATIVE FRAGRANCE IN SEALED LEAD PACKETS ONLY

Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Refrigerators

This cut represents No. 13.

BUY the **EUREKA** it is the best.

WHY ?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St., Toronto

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR **BANNER** WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any ? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

NEW COUPON SYSTEM ADOPTED MAY 1st.

GRAND MOGUL

Tea, Coffee, Mustard, Baking Powder, Cream Tartar, Soap, Flavoring Extracts.

EVERY ARTICLE A TRADE-WINNER.

The best value in Canada at the price. The large number of orders are so much in excess of what we expected that we are unable to ship promptly. We, therefore, ask the indulgence of our friends.

SEE OUR AD. in... MAIL & EMPIRE MAY 23rd.

T. B. ESCOTT & CO.,

Wholesale Grocers, Importers and Manufacturers, LONDON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 8, 1899.

GROCERIES.

SUGAR is the most interesting feature of the local wholesale market this week on account of the unsatisfactory condition of prices, induced by the competition between those selling under the fixed rate and those who are not. Partly on account of summer freight rates, prices in Toronto are 8c. per 100 lb. lower than a week ago. Some houses report a fair demand for sugar, but others again report the opposite. Next to sugar, the canned vegetable market is the most interesting. There is a fair demand for small lots at last week's prices, although a slightly nervous feeling appears to be again developing in regard to tomatoes. Corn is as firm as ever. New asparagus is being offered, and some transactions have taken place. Coffee is rather quieter than a week ago. There is not, on the whole, much being done in teas, but cables from Japan state that the market continues to gather strength. In foreign dried fruits the conditions are much the same as they were a week ago.

CANNED GOODS.

As per agreement, the canners who are members of the association, as well as some others who are not, will again begin to offer futures. In the despatches to the daily papers it was stated that prices would be advanced 5 to 10c. per doz., but the figures which have been supplied the brokers do not reflect any such advance. In fact, they show no change whatever, 75c. being the price to be asked for tomatoes, and 65c. for corn, peas, and pumpkin in round lots to the wholesale trade. According to the agreement all packs are uniform at these figures. For some time, at any rate, there are likely to be no transactions at these prices, the wholesalers declaring that at this stage of the campaign, at any rate, they will pay no such figures. Old pack tomatoes, in round lots, are being offered by holders at 75c., but we hear of no transactions. Owing to the fact that a little uncertainty obtains as to the future, a slightly nervous feeling has again developed during the week, and this in spite of the fact that there is an increased demand from retailers for small lots of tomatoes. The ruling price to retailers is 80 to 85c. per dozen. The position of corn is as strong as ever, with 95c. to $1 per doz. as the ruling price. With the near approach of new pack goods, peas are a little easier, although the ruling quotation is still 70c. upwards.

New season's canned asparagus is offering and delivery will probably be made next week. Packers' prices are 5c. per dozen higher than last year, and wholesalers are quoting $2 40 per dozen.

Canned salmon is beginning to move a little better. Canned meats are meeting with a fair demand, and some houses have already been compelled to reorder.

A fair quantity of canned fruits is still moving, particularly for shipment to the northern part of the Province.

COFFEES.

The demand for green coffee on the local market has eased off during the past week and the volume of business is light. Quotations are about as before. The movement of the Brazilian crop has been moderately large. It is estimated that the world's visible supply of coffee decreased about 190,000 to 200,000 bags during May.

SUGARS.

The sugar situation, as far as the Canadian market is concerned, has not improved during the past week. Those who refused to become parties to the agreement, not only continue to do so, but they are cutting the price of domestic sugar as well as selling foreign sugar. The equalized rate price in Toronto is 8c. per 100 lb. lower than a week ago. It is not due to any change in the refiners' prices, which are as before, but is due, in the first place, to the fact that sugar is now being shipped from Montreal by boat instead of by rail, and it is, in the second place, due to some concessions which the wholesalers themselves have made. The fixed price f.o.b. Toronto for Montreal granulated is now $4.60, and for Acadia $4.55. Yellows are quoted at from $3.80 for No. 2 to $4.35 for Phœnix f.o.b. Toronto. Wholesalers outside the agreement are quoting 1c. less. Foreign granulated is quoted at $4.55, and yellows at $3.75 up, f.o.b. Toronto. The demand for sugar is, on the whole, light, although a house here and there reports a fair trade. Representatives of the refineries report business dull.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

SYRUPS AND MOLASSES.

There is very little doing, and the warm weather practically puts a stop to the importation of molasses.

SPICES.

Advices to hand note a continued firmness in Singapore pepper. Locally, the spice market is quiet and featureless.

TEAS.

This week's cables note a further strengthening of the tea market in Japan, prices there now being $1 per picul higher than at the opening of the market. According to mail advices, the settlements at Yokohama were 5,000 piculs more than last year. These latter advices also state that, while the cup quality of the tea is good, the leaf is ragged. The representatives of some Japan tea houses report they have booked a good many orders for importation. Others, again, report they have not done a great deal, although they have had a number of inquiries. Some, at least, of the wholesale houses have booked more orders for future delivery than last year up to this time. A few transactions in last season's Japan teas have taken place during the past week.

China green teas are moving a little more freely. There is practically nothing doing in China black teas. The Foochow market has opened, and the quality of the tea is much about the same as last season. As far as prices are concerned, common teas are at least 7½ per cent. higher than last year, while packlungs are about one-third short. The market for Indian and Ceylon teas remains in much about the same position as a week ago. Mail advices from Colombo, under date of April 29, state that the total shipments from January 1 to date were 33,067,178 lb., against 34,665,849 lb. for the same period last year. The quantity sent to America was 856,272 lb., against 559,137 lb.

FOREIGN DRIED FRUITS.

CURRANTS—Local wholesalers are experiencing a steady demand, especially for cleaned currants. There is a dearth of news from the primary market.

VALENCIA RAISINS—A good business is being done in selected fruit, but in other kinds there is not much doing. The disposition to get rid of fine off-stalk appears to be getting more marked.

PRUNES — Trade is still fairly active in prunes, and, while it is perhaps not as brisk

Lasts Longest
Lathers Freest
and
sells at 5 cents.

There's a good
profit on every
bar for the
retailer.

as it was, it is probably relatively better than in any other line appertaining to the wholesale grocery business.

GREEN FRUITS.

The market is rapidly assuming its summer appearance. Canadian apples have all been taken out of storoge, and are practically done. Oranges move but moderately. The sale of lemons has been greatly increased during the recent hot spell. As lemons which were not put in storage are well cleaned up, the storage stocks will soon have to be called on. When this is necessary, the low prices ruling for inferior qualities will cease, as no goods of this class were put in storage. Prices will likely advance for all grades in a few days. There is a good movement of bananas, supplies being sufficient to meet the big demand noted. There is a moderate sale of Egyptian onions at $2, a decline of 25c. Bermuda onions are done. Strawberries continue to arrive from the South in moderate quantities, and are selling freely at 10 to 12c. Some Canadian berries arrived this week, and were easily sold at 8c. for inferior stock to 15c. for some fancy boxes. Next week the native berries are expected in abundance. Pineapples are scarce and prices are higher, 11 to 13c. being frequently paid for good stock, though poor stuff has been sold under these figures. Californian fruits—peaches, pears, plums and apricots—are expected in the course of a week or so. The Scott street fruit market will likely be opened on Monday next.

COUNTRY PRODUCE.

EGGS—Notwithstanding the firm attempt made by some of the picklers to reduce prices, the market not only holds its own, but an advance of ½c. has been made necessary this week, and 12c. is the present ruling price.

POTATOES—The market continues easy, a decline of 1 to 3c. being noted for cars on track, Toronto, which are now selling at 65 to 67c. per bag. On the street market 70 to 75c. is paid.

BEANS—There is a moderate movement at firm prices. Hand-picked are worth $1 to $1.10. Medium grades are selling at 85 to 90c.

DRIED AND EVAPORATED APPLES—There is practically nothing doing. Dried apples are offering in a jobbing way at 5¼ to 5½c.; evaporated at 9½c.

VEGETABLES—Asparagus and spinach are 10c. cheaper this week. Celery has declined 25c. Danvers onions are done. New beets and carrots are offering at 40 to 60c. per doz. bunches. Native cucumbers are coming in nicely at 40 to 60c. per doz. We quote: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, $1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, 40 to 60c. per doz.; new beets, 40 to 60c. per doz. bunches; parsnips, $1 per bag; carrots, 40 to 60c. per doz. bunches.

BUTTER AND CHEESE.

BUTTER — The improvement in quality and the steady demand has effected an advance of ½c, in all packages of dairy butter, though receipts are large. Some jobbers quote an advance of ½c. on creamery prints and squares; others state that values are unchanged. The feeling is firm, however.

CHEESE—As receipts continue to increase buyers are becoming more cautious, desiring to bring prices down to what will be a safe figure to stock up at. From 7¾ to 8¼c. has been paid at cheese boards this week, the ruling figure being 8⅛c. The ruling jobbing price is 9c.

PROVISIONS.

An unusually brisk trade is reported in all provisions. Prices are firm, in sympathy with the steady feeling in the British market. There is no change noted in prices.

FISH.

Bluefish are in this week. They are selling at 8 to 9c. per lb. We quote: Fancy mackerel, 20 to 25c.; Oregon salmon, 15c.; B.C. salmon, 17c.; Restigouche salmon, 25c.; Erie fresh whitefish, 8c.; North Shore whitefish, 7c.; North Shore trout, 7c.; blue fish, 9 to 10c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large, 4c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Though the views of Toronto buyers are so high that they are paying 1 to 2c. more than last week, holders outside have weakened and are taking 72c., whereas, last week 75c. was frequently asked. The feeling is firm, with advances looked for. The Toronto market is active. We quote as follows: Wheat, white and red, 77 to 78c.; goose, 67½c.; peas, 62 to 64c.;

Corona
Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
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Toronto Salt Works

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Write us for **SALT** of any kind.
Also **SALTPETRE,** car lots or less.

CREST BRAND
BAKING-POWDER, TRADE MARK
COFFEE, EXTRACTS,
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
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We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat advanced to 86c. a few days ago, but is now selling at 84c., last week's figure.

FLOUR—Manitoba patents are 15c. dearer. Otherwise there is no change. We quote: Manitoba patents, $4.10 to $4.25; Manitoba strong bakers', $3.75 to $3.80; Ontario patents, $3.75 to $3.80; straight roller, $3.45, Toronto freights.

BREAKFAST FOODS—There is no change. Demand is quiet. We quote: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL

HIDES Deliveries are liberal. The feeling is firm. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—There is no change. A steadier feeling is manifested this week. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to $1, and lambskins at 20c.

WOOL—The feeling is steady. Fleece, is coming in fairly well at 13c., unwashed at 8c.

SALT

Business is active. Prices are unchanged. We quote at Toronto as follows: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Potatoes are 1 to 3c. cheaper.

Tea continues to advance in Japan.

Canadian strawberries are on the market.

Imported tomatoes are plentiful at $3 per crate.

Blue fish are on the market at 9 to 10c. per lb.

Manitoba patents flour is 15c. dearer on the Toronto market.

Lemons are 25c. dearer, and are likely to advance further shortly.

Sugar is quoted 8c. in Toronto per 100 lb. lower than last week, partly on account of

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded ***Sarnia Water White***. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

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Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, **Toronto.**

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

shipments being made from Montreal by boat instead of by rail.

Eggs are ½c. dearer. Dairy butter has advanced ½c. Cheese is ½ to ¾c. cheaper.

New asparagus is offering and packers' prices are 5c. per doz. higher than the opening figures of last year.

QUEBEC MARKETS.

MONTREAL, June 8, 1899.

GROCERIES.

THE general grocery situation has not furnished any radical change during the past week. The situation in sugar is still unsettled, as the outside firms still refuse to subscribe to the agreement. In molasses, the first cost at the Islands has been once more advanced. There has been some movement in Valencia raisins from first to second hands, and supplies of these are light. Canned goods have contributed a fair degree of activity without any striking change. Rice, coffee, spices and tea were generally featureless. Green fruit supplied a moderate degree of activity with few changes, and produce is much as it was last noted.

SUGAR.

The foreign market for raw, which ruled rather weak during the past week, has steadied within the past day or so. Cables from London state that the market is steady for cane, but with little business doing, Java being quoted at 13s. and fair refining 11s. 9d. Beet was reported quiet but values were rather firmer, present month's being named at 11s. 1½d. and next month's shipment 11s. 3d. In New York, raw has been held rather higher lately at 4⅛c. for fair refining and 4⅝c. for centrifugal 96 test, with molasses sugar 4c. The local market for the refined article is still in an unsettled position, as recalcitrants are still obdurate and will not subscribe to the understanding. In the meantime, refiners are not supplying any of them with sugar, but, as they seem to be pretty well stocked up, the outsiders seem to be able to supply customers' wants without any bother. So far, they do not appear to have cut under the agreed price, but there is no telling how long they will refrain from doing so.

SYRUPS.

The syrup market is entirely without new feature, prices being nominally unchanged at 1¾ to 2¼c, per lb. at the factory.

MOLASSES.

There has been another shuffle in the price of molasses at the Island, the first cost, which was quoted lower last week at 14c., being again worked back to 15c., by cable received this week. There is a fair demand for the season of the year, and in many cases country dealers exhibit a marked desire to place their orders for future supplies ahead, as far as the fall months. Some Porto Rico stock has been offered, but we hear of no transactions, while in Ontario agents report that they have placed New Orleans stock at 22 to 23c. The Guild price on Barbadoes here is 35c. in car lots and 36c. for single puncheons.

DRIED FRUITS.

There has been a fair volume of business noted in dried fruits from first to second hands during the past ten days or so, particularly in Valencia raisins, supplies of which in both sections are well reduced. Sales of off-stalk are noted at 3½ to 3¾c, fine off-stalk, 4 to 4¼c, and selected, 4¾ to 5c. These prices were for round lots between traders, jobbing parcels necessitating an advance.

CANNED GOODS.

There has been a fair degree of business noted in canned goods. Demand has been chiefly for peas, round lots of marrowfats selling at 65c. and Early Junes at 67½c. A few fair-sized lots of beans have changed hands at 77½c. Corn is firm in a wholesale way at 90 to 92½c, and tomatoes about steady at the recent decline, round lots of standard Ontario pack being offered at 77½ to 80c. Advices from the Coast on salmon, received here, state that the prospects for the pack on the Fraser river are poor, an extremely small output being expected, in fact, a pack of about the same dimensions as that of last season.

RICE.

An average movement is reported in rice, and the market is without any new feature, prices being steady.

COFFEE.

Business in coffee is slight and prices remain much the same on the small trade passing. Some Maracaibo at 12c., low grade Santos at 8c., and Jamaica and Rio at 7½ to 9c. was the only business reported in green coffee in bags.

SPICES.

There is little change in the spice market demand being slow. Pepper abroad continues very firm, especially black. Prices generally are as last quoted.

TEAS.

The tea market has been quiet during the past few days, and little business of importance is noted. Ceylons have moved in round lots at steady prices. Cables from Japan state that new crop is offering at 14, 15 and 16c., as to quality, c.i.f. overland. The Foochow market is reported to have opened upon the basis of 12c. for United States standard tea.

GREEN FRUITS.

There has been a seasonable trade in the various descriptions of green fruits. There are very few apples on the market, and what are held here are firm at $3 to $5.50 per bbl., but there is very little demand for them. Oranges are unsettled, owing to the wide range in quality. Good oranges are considered very desirable property, as the receipts of Californian stock this season are expected to be light. Lemons are in limited demand at $1.25 to $1.50 for common, and $2.25 to $3 for fancy, per box. The receipts of pineapples have been light, and prices rule steady as demand is also limited. Strawberries have been offered quite freely, the first arrivals of domestic berries coming to hand this week. At this writing, prices on this fruit range from 9 to 10c., as to grade. Bananas are firm, but the demand for them is less active.

COUNTRY PRODUCE.

EGGS—The demand for eggs to-day was better, and the market is more active, with a large volume of business doing. The tone is steady, and prices unchanged at 11 to 11½c. for choice, and 9½ to 10c. for No. 2 per doz.

MAPLE PRODUCT—The market for maple product is quiet owing to the light offerings. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY—The demand for honey was slow and business quiet. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—There was nothing new in beans. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 65 to 90c.

PROVISIONS.

There was an improved demand for smoked meats, and a more active trade was done at steady prices. Lard met with a fair sale, but pork continues quiet. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined at 5½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

FLOUR—The feature of the flour market to day was the strong feeling that prevailed in spite of the weakness in the American wheat markets, and millers advanced prices 20c. per barrel for Manitoba grades. There was considerable inquiry from over the cable for these grades, but millers at present are inclined to hold off, as they have confidence in the future. The local demand was good and trade active. We quote: Winter patents, $3.75 to $4; straight

Don't try to Catch Fish without a hook.

Don't Try to Catch Tea Trade without latest samples at lowest prices.

Write Us for prices and samples. We are receiving a consignment of **New Season's Japan Teas.**

WE CAN GIVE YOU Catching Prices.

S. H. EWING & SONS

Wholesale Only. MONTREAL

rollers, $3.35 to $3.45; in bags, $1.60 to $1.65; Manitoba patents, $4.40; strong bakers', $4.

GRAIN—There was no change in the situation of the local grain market. There was a moderate demand from foreign buyers for Manitoba wheat, and, as cables were higher, some business was done. Bids for American clipped oats from London were also higher, but there was no inquiry for Canadian. On spot a sale of 8,000 bushels peas was made at 75c. afloat. Oats were quoted at 34 to 34¼c. afloat.

MEAL—There was no change in the meal market, prices of rolled oats being quoted at $3.80 to $3.85 per bbl.

FEED—There continues to be a steady demand for feed from outside points and the market is fairly active. We quote as follows: Ontario white wheat bran, in bulk, sold at $15.50 to $16, and shorts $16.50 to $18 per ton; Manitoba bran, $16; shorts, $18, and mouille, $18 to $25 per ton, including bags.

HAY—There was no change in the market for baled hay. The demand is good and prices firm. We quote: Choice No. 1, $7 to $7.50; No. 2, $6, and clover, $5 to $5.50 per ton, on track.

CHEESE AND BUTTER.

CHEESE—The cheese market continues heavy, lower prices having been accepted this week both for Ontario and Quebec makes. For the former the range now is 8 to 8¼c., a decline of ¼ to ½c. per lb., and the latter 7⅝ to 7⅞c., a similar decline. It is difficult to say whether the market has touched bottom or not, but it is not unlikely that the lower prices may bring out fresh demand, especially as reports from Great Britain last week noted small stocks at the chief distributing points.

The butter market is steady under a good demand both from exporters and local jobbers. The two have competed against each other in the country lately for creamery, with the result that as high as 16¾c. has been paid for it at factory points, which is equivalent to 17c. Montreal. On spot, however, creamery has sold at a range of 16½ to 17c. as to grade. Dairy butter, in tubs is nominal at 14 to 14½c.

MONTREAL NOTES.

The first arrivals of new Canadian strawberries were offered this week.

A small pack of canned salmon on the Fraser river is predicted for this season.

A small crop of Californian oranges is predicted for the current season, and oranges are considered good property to hold.

Cables note another shuffle in the price of Barbadoes molasses at the Islands, where the first cost has been marked up again to 15c., which is equal to 33½c. Montreal.

Cables state that the visible supply of raw beet sugar is placed at 2,020,000 tons.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 8, 1899.

THE past week has shown a good general business. Nothing of particular interest except, perhaps, the advance in flour, has developed. The steamer from Montreal arrived during the week; her first trip for the season. This service, which started last year, has proved fairly successful. It is claimed that one of the large millers of Manitoba flour has somewhat of an advantage over his competitors because of this service. There seems to be but one objection standing in the way of a much larger business being done, and that is, that some of the goods arrive in bad order, packages being much discolored. In tea, there is but a quiet business. The decline in prices has affected the sale to some extent. Stocks held are not large. Cheese markets are opening at about last year's prices, except low grades, which are higher. There have been quite large arrivals of English rice, prices being low, and there is quite a quantity bought to arrive this month.

OIL—In burning oil there is no change,

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Write for special quotations on carloads direct from New York.
Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

and but a light business. Paint oils move freely. Linseed oil has advanced quite sharply. Turpentine holds its high price, and there is every possibility of still higher figures ruling. In lubricating oils everything is quiet.

SALT—The stock of Liverpool coarse is quite light, but sale is but fairly active. Eastern Maine demand, which is often supplied from here, is at present being supplied from Boston, where our importers have cargoes landing. There is also a cargo landing at one of the northern ports of the Province. This relieves this market. In American salt none is now imported, except a small quantity in packages for table use. We quote: Liverpool coarse, 43 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS — Dealers are showing more interest in futures, and from their manner it would seem they expect a firm market. Some fair offers have been made, but packers do not seem to be ready to make contracts, but expect to be almost immediately. From information received it looks as if tomatoes would open at quite a stiff figure. It is thought there is a combine in price. If this is so it means all the business here will be done by one or two packers, and that the others will lose the sale of their output. In local market, stocks are light, particularly corn, which has advanced in price. There is improved demand for all meats, including boned chicken and turkey. Canned meats have been advanced by American packers. In blueberries the market is bare. There is a demand at a fair price. Lobsters are very scarce.

GREEN FRUITS—Business is active. The main sale is bananas, which keep high. This market is almost entirely supplied by one Boston house and through our importers here. In no other fruit does there seem to be such a monopoly. Oranges have but a fair sale, at even figures. Lemons are offered very low and move freely. There was an auction sale of fruit this week, something new for this market. Some three cars were offered. Strawberries are more freely received and are marked lower. Rhubarb is very plentiful and is low. Pines move, but in a small way, at quite full figures.

DRIED FRUITS—There is very little of interest at outside points. Raisins, particularly Californian, are higher. There is, however, little change here, as season is late and fair stocks are held. If Californian raisins are going to hold this market, they will have to be sold lower than last fall's price. Prunes are easier, but show no change in price; demand is light. Currants are light stocks. Figs are dull and selling low. Holders of stock are losing money. Dates are firm. Onions show no change. There were quite large receipts of Bermudas during the week. Peanuts are again quoted higher.

SUGARS — Fair sales are reported and prices tend easier. There is considerable American sugar held here in both granulated and yellow, but no late sales are reported. There is some little foreign granulated.

MOLASSES — This is a quiet market at present, while stocks are light dealers are inclined to let matters take their course rather than stock up at high figures. There is a fair quantity of Porto Rico here. Some American importers are offering, but their ideas are about those of the trade here. In syrups there is nothing doing.

PRODUCE—Eggs are marked higher, and have been very scarce. Only nearby eggs are coming in as other markets have been higher than ours. There is a fair sale. It is thought the outlook is for firm figures. Butter shows a rather better market; quality of receipts is better, but there is still room for improvement. Prices keep low. New cheese now has the demand; prices are easier and small and twin cheese are in request.

FISH—In dry cod, price, while still high, is rather lower. There are fair receipts. Pollock are also lower, but stock is small. There is still no pickled herring, and but few are wanted. The few pickled shad move but slowly. Smoked herring low, kippers hold their price. In fresh fish, gaspereaux are about over; they hold quite high; run has been but about two-thirds as large as usual. Shad are plentiful, and are lower. Salmon are being received more freely, but are still quite high. Local caught fish are considered better than those from the North Shore. Lobsters are scarce here and small. Fresh cod and haddock quite plentiful, and prices easy. We quote: Large and medium dry cod, $4 to $4 25; small, $2.25; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 5½ to 6½c.; smoked alewives, 90c. per 100; kippered gaspereaux, $1 per box; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; gaspereaux, 75c. per 100; shad, 8c.; boneless fish, 4 to 5c.; pollock, $2 per 100; salmon, 16 to 18c.

PROVISIONS—In mess pork, stock held is largely domestic, and prices are higher and above those on imported clear. All pork products tend firmer. Beef is firm, but sale is light. In lard, prices are higher. Stocks held are, for this season, fair.

FLOUR, FEED, AND MEAL—In flour, prices are marked up. Millers are firm at the advance, and look for higher figures. In oats and oatmeal very firm figures are quoted. Prices in local market are very near to present cost. Cornmeal is low, and, with millfeed scarce and high, has a large sale. Beans are quiet. Pot barley and split peas are rather easier, but blue peas hold their price. In seeds, the season has been a light one, and though about over, fair stocks are held. There is little or no change in price. Hay is dull in this market and keeps low. We quote: Manitoba flour, $4.75 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $3.95 to $4.10; cornmeal, $2.05 to $2.10; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.20 to $4.25; round, $3.25 to $3.40; pot barley, $4.20 to $4.25; hay, $7 to $7.50; timothy seed, American, $1 50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

It is said there are 650 Nova Scotians living in Haverhill, Mass.

C. & E. Macmichael have received a shipment of Bryant's Root Beer.

Bowman & Angevine have been appointed agents for New Brunswick for Van Camp's goods.

Mr. J. E. Ganong, of The St. Croix Soap Co., visited the trade this week. "Surprise" soap has a large sale in this market.

Mr. Gilmour, of Montreal, manager in Canada for Chase & Sanborn, the shippers of "Seal" brand coffee, was in the city during the week.

The most generous giver to the relief of those left destitute by the late fire in our city was the Bank of British North America. The subscription was $1,000.

There was an auction sale of green fruit the first to be held here, at the I.C.R. freight shed, this week, consisting of three cars, oranges and lemons. The fruit was consigned to F. E. Williams.

It gives THE GROCER great pleasure to draw attention to the magnificent gift to the the city by W. W. Turnbull, for many years one of our largest and most successful wholesale grocers, of one hundred thousand dollars to endow a Home for In

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CUT TOBACCO . . .
OLD CHUM.
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CIGARETTES
RICHMOND STRAIGHT CUT.
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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Hams

Are now in good demand.
This is the season for them.
Prices are firm and will be higher.
Buy now, and buy the best.
If you buy the "STAR" Brand you will have the best.

W. Fearman Co., Limited

HAMILTON.

SILVERINE STOVE POLISH — DIRECTIONS APPLY WITH DAMP WOOLLEN CLOTH POLISH WITH DRY CLOTH—BRUSH SILVERINE MFG. CO. NOTRE DAME ST. MONTREAL

A Purely Canadian Product.

SILVERINE PROFITABLE ATTRACTIVE GUARANTEED

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

OUR GREAT ADVERTISEMENT

Thousands of pleased buyers who are constantly increasing their demands for

CLARK'S MEATS.

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

DAISY BRAND SEEDED RAISINS.

Have you them in stock? If not, better order at once. They're having a great sale. . . . . .

PUT UP IN 1-LB. CARTONS. We're still open for DRIED APPLES.

W. NORTHROP, 9 Jarvis Street, TORONTO.

GOOD WILL SOAP Makes Storekeeping Easier.

VANLUVEN & CO. - - NAPANEE, ONT.

Hugh Walker & Son Wholesale Fruit and Commission Merchants

Consignments carefully handled. GUELPH, ONT.

curables. THE GROCER congratulates Mr. Turnbull on having made the gift while alive, and joins the citizens in wishing him a long life, anticipating the pleasure he will enjoy in seeing for himself the great good resulting from his generosity.

The quantity of molasses received by this month's steamer was small, there being only 16 casks of Barbadoes and 25 of Trinidad. There were 325 bags of Demerara sugar and 200 from Trinidad; also a large quantity of cocoanuts and Bermuda onions.

Boston reports large receipts of fresh mackerel and lobsters, and good prices are obtained. During the past week about 1,000 bbls. of the former were received and sold at about 12c. each. There are rather over 200 fish in a bbl. On one day 50,000 lobsters were received from Provincial ports. The average price obtained for live lobsters is about 12c.

TRADE CHAT.

Over 25,000 grain cars have been despatched from Midland, Ont., elevators already this season.

Crops in the Portage la Prairie, Man., district are looking well, the wheat especially presenting a fine appearance. Oats and barley are not yet all in.

In spite of the cold, backward weather, farming in Prince Edward Island is well advanced, and many have all the grain in and potatoes well under way.

James Robertson, manager of the Hudson Bay Company's store, at Portage la Prairie, Man., has secured a position in the Winnipeg store of the same company.

T. H. and Wm. Slack, of Peterboro', Ont., have gone to Victoria, Alberta, where they will increase the depth of the Government oil well from 1,640 to 2,000 feet.

The farm produce, sold on the Guelph market in 1898 exceeded that of 1897 by over $675,000. The cattle shipped from the "Royal City" last year were worth $275,000; the live hogs, $160,000.

The Cape of Good Hope, South Africa, is starting to ship apples to England. As this country is in the Southern hemisphere, their apples will reach the Mother Country just when Canadian and other Northern apples commence to deteriorate.

On the Brockville cheese board last week 5,292 boxes of cheese were offered; 2,815 boxes of white, and 2,427 of colored. A few boxes were sold at 8c. for colored, and 8 1-16c. for white, but most of the salesmen held for 8¼c. The board is to be incorporated.

From Montreal, 85,183 boxes of cheese have been sent to Britain up to May 30, this year, as against 57,395 boxes in the same time last year. From New York, 32,553 boxes were sent this year and 32,194 last. The increase from Montreal was 27,788 boxes; the increase from New York, 359 boxes.

The exports of Canadian butter from Montreal have more than doubled this year as compared with last, the figures being 15,102 packages this year and 7,141 packages last. The shipments from New York have decreased over 40 per cent., the amounts being 4,234 packages as compared with 6,028 packages last year.

The Vancouver World says: "It is now generally understood that there will be established in Vancouver in the near future three or four branches of eastern and western wholesale grocery houses and a couple, or possibly three, wholesale dry goods establishments. The future possibilities of Vancouver as a commercial metropolis are daily becoming greater."

A board of trade has been organized at Elkhorn, Man. The officers are: President, F. W. Clinghan; vice-president, C. F. Travis; secretary-treasurer, G. Silvester. A pamphlet, including a map of the district adjacent to Elkhorn, and description of the land in five townships, is to be published for advertising purposes. A large hotel and other buildings are being erected there at present.

A GOOD WINDOW DISPLAY.

"A funny thing happened to me when I was working for a firm in Chicago," said a window-dresser. "I had a big window on Clark street that seemed as if hoodooed. No matter what I put there, it appeared to be impossible to attract attention, and the manager began to grumble because he never saw anybody looking in. I used to lie awake nights racking my brains for new schemes. One day, when I was feeling pretty blue, I told our negro porter to clear everything out preparatory to making a big display of a special line of shirts. He was a fat, black fellow, and I guess he must have been out at a cakewalk the night before, for he fell fast asleep in a chair in the middle of the window. I was on the point of waking him up, when I happened to notice how ludicrous he looked. His head was on one side, his enormous mouth wide open, and his limbs relaxed in the oddest postures; in short, he was a perfect picture of a lazy rascal in happy slumber. That gave me an idea. I didn't say a word, but, grabbing a piece of pasteboard, I dashed off a sign, 'Dreaming of Our Dollar Shirts,' and stood it quietly against his knees. Then I gently rolled up the curtain. Well, the hit that window made is the pet tradition of the store. People blockaded the sidewalk, and you could hear them laughing a block away. The funniest part about it was, that nobody supposed it could possibly be the real thing. They thought it was a clever piece of acting, or else a wonderful wax figure. I stood around with my heart in my mouth for fear the noise would arouse him. It didn't, however, and he snored away until nearly 4 o'clock. Then he woke up with a start, and was so surprised he came near jumping through the plate glass. The spectators howled, and that night the house raised my salary. I tried to work the same scheme afterwards, but it was a failure. The darkey couldn't pretend worth a cent." New Orleans (La.) Times-Democrat.

CHEWING GUM COMBINE.

Articles of incorporation were filed on Friday at Trenton, N. J., of the American Chicle Company, better known as the Chewing Gum Trust. The incorporators are: Samuel B. Lawrence, John B. Summerfield, Henry C. Everdell, Armitage Matthews, of New York, and J. C. Young, of Jersey City.

The capital of the new company is $9,000,000, of which $3,000,000 is in 6 per cent. cumulative preferred stock and $6,000,000 in common stock. The company is to include the following concerns: Beeman Chemical Co., of Cleveland; W.J. White & Son, Cleveland; Kiss-Me-Gum Co., Louisville; J. P. Primley, Chicago; S. T. Britten & Co., Toronto, and Adams & Sons Company, of Brooklyn. Of the last named company the new company is to take all the capital stock outstanding except a small quantity of the par value of $1,350 out of a total capital of $1,000,000. The Audit Co. of New York has certified, after an examination of the books of the concerns manufacturing chewing gum covering periods of from three to ten years, that all the concerns show an average annual net profit in excess of $560,000, exclusive of the net earnings of S. T. Britten & Co., which are stated by them to be $4,000 yearly for the past five years.

SALES OF "SALADA."

The head office of the "Salada" Tea Co., reports that the increase in business during April and May over the corresponding months of last year were as follows: Week ending April 8, 26 per cent.; week ending April 15, 25 per cent.; week ending April 22, 13 per cent.; week ending April 29, 16 per cent.; week ending May 6, 75 per cent.; week ending May 13, 147 per cent.; week ending May 20, 47 per cent.; week ending May 27, 60 per cent. Average increase over corresponding 8 weeks of last year 44 per cent.

CLUB

See that you have this on your

CLUB

Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.] THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

Boston Laundry Starch.

Do not confound this starch with the ordinary starches sold in packages, as this starch is in a class by itself. It is superior to any other starch made or sold in packages in Canada, in every respect, and merchants who sell this starch find that it gains friends wherever it has been sold, as everybody is delighted with its work.

Sold by all wholesale dealers at $3.20 per case—forty packages in a case.

The F. F. Dalley Co., Limited, Hamilton, Can.

or 48 Front St. East, TORONTO; 10 John St., MONTREAL, QUE.

MOCHA COFFEE

Shipment rich, heavy liquoring, genuine Arabian Mocha just to hand.

WARREN BROS. & CO.

TORONTO.

Aubin's Patent Refrigerator

The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

J. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

NEW CUSTOMERS

secured by selling

THE FRAGRANT . . .

"MAGNOLIA" CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.

MOST ATTRACTIVE PACKAGE.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

Why don't YOU use

Best Breakfast Tonic.

DRINKS DELICIOUS. DRAWS TRADE.

Blue Label
Tomato
..Ketchup

is incomparable; made from fresh, red ripe tomatoes, spiced "just right" and put up attractively in sterilized bottles.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Pure Gold Snap

300 dozens nice Crystal Shakers, nickle top, filled with White, Black or Red Pepper, PURE; also Celery Salt.

To clear 70c. doz.
or $7.20 per gross.

Hurry-up Sale.

PURE GOLD, TORONTO.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

. . . NEW IDEAS IN . . .

Window Displays.

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—$1.00.

S. W. CARSON,
45 Hillside Avenue,
Sole Agent for Canada. VICTORIA, B.C.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

B. C. First, last and all the time.

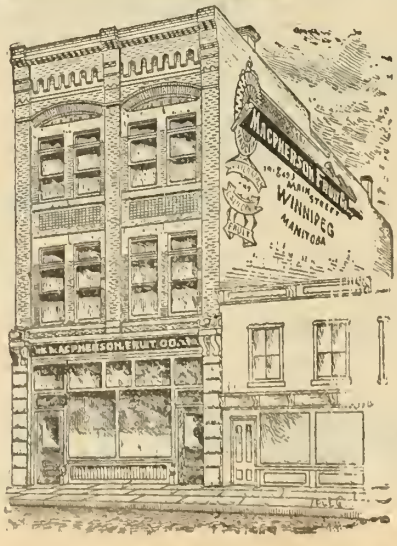
Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.



ORANGES

are nearly all shipped out of California—only a few late varieties left. We are in a position to name prices on St Michael's. Now is your time to order for your 1st July trade. Ask us for figures.

The Macpherson Fruit Co.

Limited

WINNIPEG, MAN.

CURRENT MARKET QUOTATIONS

June 8, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	12	13	15	17	.....	.....
" " pound prints	.....	.....	13	14	17	18	.....	.....
" " tubs, best	.....	.....	12	13	15	17	.....	.....
" " tubs, second grade	.....	.....	7	10	12	14	.....	.....
Creamery, tubs and boxes	16½	17	16	17	18	19	.....	.....
" prints and squares	.....	.....	17	17½	19	20	.....	.....
Cheese	8½	9	7¾	8¼	9½	10½	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 20	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	95	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	1 60	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 60	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	80	85	80	85	95	1 00	.....	1 10
Lobster, talls	2 50	2 95	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseboe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 15	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" other brands	.....	.....	16	17	16	17	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Soldiers	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Spiced Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Messina, boxes	$3 00	$4 00	$.....	$.....	$.....	$.....	$.....	$.....
" ½ boxes	1 50	2 00	1 75	2 25	1 50	2 00	.....	.....
Lemons, Messina, new, p. box	1 50	2 50	2 50	3 50	1 50	3 00	.....	.....
Bananas, per bunch	1 25	2 00	1 50	2 00	1 75	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	6 00	3 00	4 00	.....	.....
Egyptian Onions, about 100 lb.	2 00	2 25	.....	2 00	.....	2 00	.....	.....
Spanuda Onions	.....	.....	.....	.....	1 50	2 00	.....	.....
Peanuts, per 100	8 25	3 50	.....	4 00	.....	3 50	.....	.....
Strawberries, per quart	9	10	10	12	13	14	.....	.....
Pineapples, each	5	12	10	13	8	20	.....	.....
Potatoes, per case	.....	.....	.....	3 00	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 60	4½	4⅝	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4½	.....	.....
Granulated, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	8	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 17	5¾	5	.....	8¾
Paris Lump	.....	4 30	.....	4 35	.....	.....	.....	.....
Diamond C	.....	4 30	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4½	4⅝
No. 1 coffee	.....	4 00	.....	4 10	3⅜	3⅜	.....	.....
No. 1 yellow	.....	.....	.....	4 00	.....	.....	.....	.....
No. 2 yellow	.....	3 75	.....	3 85	3⅛	3¼	.....	.....
No. 3 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 05	.....	2 05	.....	.....	.....	.....
Bed wire, per 100 lb	.....	3 25	.....	3 25	.....	.....	.....	....
Smith Steel Wire (oiled and annealed, etc.), base	.....	2 50	.....	2 75	.....	.....	.....	.....
White lead, No. 1	.....	5 6½	.....	5 6½	.....	.....	.....	.....
Red oil, raw	.....	52	.....	53	.....	.....	.....	.....
" boiled	.....	55	.....	56	.....	.....	.....	.....
Turpentine	.....	63	.....	63	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups—								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes, old	.....	37	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 30	$1 50	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 40	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced collops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 75	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	....	. .

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	.....	17	19	.....	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	.....	12	10	11	.....	.....
Maple syrup, per imp. gal	.....	.....	1 00	1 10	.....	.....	.....	.....
Maple sugar, per lb	.....	.....	.....	9	.....	.....	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	.. .	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4½	4¼	4¾	4½	5	5	5¼
" " ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	5½	6	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ..	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.. ..	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. ....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4½	.....	.....	5	6	.....	1 50
" Fine off stalk	.....	4½	4½	5	5	5¼	.....	1 65
" Selected	.....	5⅜	5¾	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7½	5¾	6	.....	1 85
" Sultanas	11	18	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	18	20	18	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	11	10¼	11	.....	.....	.....	11½
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	.....	10½	10½	12	.....	11
Shoulder bams	.....	10	7½	8	8	9	.....	9½
Backs	.....	.....	10½	11½	.....	.....	9¾	10

All meats out of pickle 1c. less

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	15 00	15 75	18 00	17 00
" short cut	.....	.....	15 00	15 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 00	14 00	.....	.....
Lard, tierces, per lb	.....	6½	.....	8¾	5½	8¾	9	9½
Tubs	8¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7⅞	.....	9
Compound, Palls	5	5½	5½	8	8½	7	.....	7
Shortening, in 80-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

"CRYSTAL MAIZE" CORN STARCH

is guaranteed absolutely Pure and Refined with Crystal Spring Water.

The Purest Food,
The Finest Flavor,
The Handsomest Label.

The **Brantford Starch Co.,** *Limited*

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	.....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	14	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmab	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	3½	4	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	14	16	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	21	23	18	24	24	28	.....	35
" " 5-lb. cans	21	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	25	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	28	30	25	30	.....	.....
Allspice	15	17	18	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto, Hamilton, London.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral, in bulk	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder–Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson–½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 85	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

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MOCHA
PREPARED BY SPECIAL PROCESS AS IN EGYPT

CAN NOW BE HAD IN CANADA.
Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations, lays himself open to Prosecution.

For Sale in 1 and 2-lb. tins by all Wholesale Grocers.

ACME MILLS, 126 and 128 Queen Street, **MONTREAL.**

AMONG TORONTO RETAILERS.

Early Closing.

The early closing movement has lots of vitality. The collapse of the 7 o'clock agreement on Queen street west has not disheartened the advocates of the scheme in that neighborhood. They have secured the signatures of all the Queen west grocers to an agreement to close at 9 o'clock, which is an hour or two better than has been the case there for some time; also to close on Wednesday afternoons. On Thursday last, June 1, J. F. Morrish and F. S. Roberts, 276 and 290 Yonge street, began to close at 7 o'clock. The action of these merchants has been perfectly independent, some of their competitors on the other side of Yonge street keeping open till 10 o'clock. Both of them told me they had decided to close at 7 o'clock for the purpose of showing their belief in and sympathy with the early closing movement. A. F. Barker, 302 Yonge street, has for some years closed at 8 o'clock, finds it pays, and if he makes any change it will be to a still earlier hour. There is no question but that the feeling is growing among the grocers that their hours are longer than they need be or should be.

The Grocers' Excursion.

From what I can judge, I think more than usual interest is being taken in the retail grocers' excursion this year. The success of the last two picnics may be largely responsible for this, but the fact that the association has made its influence more practically beneficial to the trade has also something to do with it. A suggestion has been made that the grocers close down on the excursion day, and make it a holiday, not only for the proprietor, but for all his help. The suggestion is good, but one which would be useless unless concerted action were taken to make the day a recognized grocers' holiday.

THE RAMBLER.

LACK-EASE IN ADVERTISING.

The trouble is with most merchants that they try to write an ad. with "guff" which has done long service. They use talk which has been working overtime since 1842. Talk easily and naturally if you can. Any man who does business in his shirt sleeves and who wears the lowest kind of easy collars is uncomfortable in a high collar and a tight pair of shoes. So with his advertising. He may be easy and voluble when a lady comes into the store, but if he attempts to write an ad. he immediately freezes up, and the effect is as though he tried to play the flute in a pair of boxing gloves.

The effect is the same as in acting. It is the artist's art to be natural—the amateur thinks "to act" means to roll his eyes, breathe hard, drag his toe when he strides, and say: "Ha! I have thee in me power." Some men write ads. that wear velvet pants with lace—never a suggestion of the wide-awake little store where people would like to trade if they should ever become acquainted.—Interstate Grocer.

MANITOBA MARKETS.

WINNIPEG, June 5, 1899.

THE week has been uneventful, so far as general groceries are concerned. The close of the carpenters' strike has increased retail trade somewhat. The wholesalers report business very fair, the demand steady in all staple lines, but collections are a little slow. Owing to the rather late spring farmers are still busy and have not hauled in much of the held wheat. There will be probably some little rush after June 15. The amount of wheat held, however, is not as large as has been generally supposed. Flour has been advancing. The Ogilvie Co. are now quoting Hungarian patent at $2; Glenora, 80c.; Manitoba strong bakers', $1.50. The Lake of the Woods people have not yet advanced to this figure and are still quoting patent, $1.90; strong bakers', $1.70; Algoma, $1.35, and XXXX, $1.10. The market has been very active all the past week.

SUGAR—The market is weaker than it was last week. Standard granulated is quoted at 5⅛c., and bright yellow is also lower.

DRIED FRUITS, ETC.—Currants, raisins, figs, evaporated fruits, spices, teas and coffees all show no change for the past week. The produce market, on the other hand, has experienced considerable change.

EGGS—Have advanced. The demand is increasing, and the supply for the week has been somewhat light. 11c. net cash f.o.b. Winnipeg, or 13c. on commission basis, are the figures quoted.

BUTTER—Dairy butter is a drug on the market. Almost all receipts are going into storage per shippers' account, and this will continue until a satisfactory outlet is found for the butter. Manitoba dairy butter is now in excess of the British Columbia demand, and will have to be bought on a basis of Montreal prices. This means 9 to 9½c. All the creameries are now at work, and the turn out is from 500 to 1,500 lb. per week per factory. Sales are reported at 16 to 16½c. point of shipment. The quality so far is excellent, and full grass butter will be on the market by the end of this week.

CHEESE—The position of cheese has not changed since last week. Owing to an earnest effort on the part of the Dairy Superintendent, cheese will not be offered this season until it is cured. As many factories did not start until the second week of May there will be little cheese offering before the 15th of June, but when it comes on it will be a very superior quality.

CURED MEATS — There has been no change in this market. Prices are firm and trade good. Hams, 11c.; breakfast bellies, 11½c.; backs, 11c.; shoulders, 8½c. Dry salt, long clear, 8c.; extra short clear, 7¼c.; backs, 9c.; shoulders, 8¼c.

GREEN FRUITS—This market is very active. The trade in strawberries has been unprecedentedly large owing to the low prices. The quotations are $2.50 to $2.75, according to quality. Cherries are quoted at $2.75, but the supply is short. Florida pines, 24's, $3 per dozen; 30's, $2.50; 36's, $2.25. Florida tomatoes are very fine this season; the 6-basket crate is worth $3.50. New cucumbers, $1.30 per dozen. Pie plant, 1½c. per lb. Lettuce, radishes, cress, parsley, mint, onions, 30c. per dozen; asparagus, 75c. per dozen; Californian cabbage, 7c. per lb.

MONTREAL RETAIL GROCERS.

THE regular monthly meeting of the Montreal Grocers' Association was held in Monument National Hall, 220 St. Lawrence street, on Thursday evening last. Present: V. Raby, J. P. Dixon, S. Demers, N. Chartrand, M. DeRepentigny, E. W. Farrell, J. B. Deschamps, C.H. Pitt, P. O'Brien, T. A. Vincent, A. O. Galarneau and others. In the absence of the president, Mr. N. Raby, 1st vice-president, opened the meeting.

Moved by J. P. Dixon, seconded by P. O'Brien, that Martin Elliott be admitted a member of this association.—Carried.

Moved by J. P. Dixon, seconded by M. DeRepentigny, that we have a banquet at our picnic this year as usual.—Carried.

P. O'Brien, chairman of the banquet committee, asked for railway passes to Iberville in order to visit the ground and choose a suitable place for erecting the tent for the banquet. He also asked Mr. DeRepentigny, chairman of music and dancing, and E. W. Farrell, chairman of games, to accompany him.

Mr. O'Brien submitted a tender received from Mr. McCarry, caterer, offering to furnish the dinner on the grounds at $1 per head; he engages to furnish everything, except the tent.

After discussion, Mr. O'Brien was requested to interview several caterers and ask them to make a tender that will cover everything, including the tent, etc.

The question of police protection was referred to next meeting.

The treasurer reported having received donations in cash to the amount of $212 to date; also a number of prizes.

The meeting adjourned till Thursday, 15th June.

P. GANNON,
Secretary,
469 Laval avenue.

A TRAVELER'S HEROISM.

Editor GROCER,—All along the country fences hang the caterpillar nests. Soon they'll burst, scattering round their million pests.

Thousands of butterflies will grow, causing death to cabbage plants and such. Farmers wonder why they don't get rich.

A commercial traveler got up Sunday morning at 5 o'clock, climbed a tree many feet high, and, at the risk of his life, cut off a branch with one of these caterpillar camping tents. It contained, by actual count, 2,350,504 and several thousand fractions. He did a Christian act, and if others would follow his example, there would be less evil in the world.

I am told by a very enlightened and thoroughly informed commercial traveler of our city that he knows for a fact that it was a commercial traveler who was the good Samaritan, mentioned in Scripture, who looked after the poor, helpless man by the wayside and took him to the inn and gave him a good, square dinner.

Another good traveler said that the caterpillar pests were not half as bad as the trading stamp and coupon nuisances, which are playing havoc among merchants, both those who have them and those who have not. Clerks' and drivers' wages are affected seriously.

Oh, Legislature! raise your hand, and drive this evil from our land, and you'll live to bless the day.

Yours, etc.,
TRADER.

Kingston, Ont., June 6.

PACK OUTLOOK IN BALTIMORE.

Under date of May 27, Thos. J. Meehan & Co., of Baltimore, write: "We are having the most discouraging and peculiar pea market that the writer (T. J. M.) can remember. The packing of new peas began about ten or twelve days ago, and, up to that time, there was no discouraging news whatever from the growers. All of the packers are prepared to put up their usual quantity, but, instead of the receipts increasing every day, they have actually fallen off, and to-day the receipts of peas on the wharf were about the lightest of any day so far. Last year, the best quality peas sold at an average of $1.75 to $2 per bbl. This season the price opened at $2.75 per bbl., and steadily advanced to $3.20 per bbl., which was the price paid to-day. The outlook is for very much higher prices for the canned article."

APPOINTING AGENTS FOR CANADA

Mr. A. E. Munro, representing Wm. C Rudkin, manufacturers' export agent, 29 Grace Church street, London, Eng., is in Canada appointing agents for a number of lines controlled by his firm. For most of them there is a considerable sale in Canada, but they have been hitherto sold direct. He expects to develop a large business, as they do an extensive trade in Australia, Africa and India.

HINTS TO BUYERS.

PEEK, FREAN & CO. are now calling attention to a new wafer called "Venice Wafer." Like the "Florence Wafer," it is of the sandwich variety, having the same flavors—coffee, lemon, and raspberry, but it is only half the width of the "Florence." Its size and shape are, therefore, the chief points of its novelty.

John Sloan & Co. have received a shipment of "Rubber" starch.

Perkins, Ince & Co. have arriving a shipment of green Rio coffee.

Armour's Vienna sausage, ½-lb. tins, is in stock with The Eby, Blain Co., Limited.

Lorimer's concentrated lemonade crystals are in stock with The Eby, Blain Co., Limited.

Warren Bros. & Co. have in stock "Owl" brand condensed milk, to retail at 10c. per tin.

Perkins, Ince & Co. have a shipment of "Unicorn" brand prunes on the way.

T. Kinnear & Co. have to hand a shipment of "Diamond Jubilee" finnan haddie.

The Eby, Blain Co., Limited, are offering a large range of canned fruits at specially close figures.

The travelers of T. A. Lytle & Co., Toronto, are finding a large demand for the pickles, jams, jellies, made by this firm. At the office, in Toronto, it is learned that "Sterling" brand pickles of this firm are enjoying an increasing sale in all parts of the Dominion.

Californian and Bosnia prunes are being closed out by The Eby, Blain Co., Limited, at clearing prices.

A shipment of Heaton's mixed pickles and chow-chow has been received by The Eby, Blain Co., Limited.

T. Kinnear & Co. are offering fine off-stalk Valencia raisins, Arguimbau and Rogers' pack, at low prices.

Morton's "Queen" olives, in half pint octagon lever-stopped bottles, have been passed into stock by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol are showing attractive packages containing tins of "Empire" baking powder, and "Empire" extracts.

John Sloan & Co. are in receipt of a large shipment of Aylmer canned meats, which they are quoting at low prices for five-case lots.

Messrs. Keen, Robinson & Co., London, Eng., the well-known makers of Keen's mustard, and Robinson's patent barley and groats, are now selling the very best quality of West India arrowroot, packed in 7-lb., 1-lb., ½-lb. and ¼-lb. tins. Frank Magor & Co., 16 St. John street, Montreal, agents for Canada.

Burnham's "Jellycon" and "Custard Powder" may be procured from Lucas, Steele & Bristol; also Franco-American soups, pates, etc.

The Foreign Cheese and Importing Co. have a shipment of oil specially prepared to burn in churches, called an "8-day oil," which is due in about ten days.

"Circle" tea at old price and old quality is bringing Lucas, Steele & Bristol, orders. They are again receiving more "Empire" golden figs, Ceylon.

PICTURE OF COLMAN'S WORKS.

Mr. R. S. McIndoe, Toronto, who represents J. & J. Colman, Limited, brought back with him from his recent visit to England, a photograph showing the company's extensive works at Norwich, England. The works stretch along the river Wensum a distance of about three-quarters of a mile, and the photograph which Mr. McIndoe has with him, showing these works, is fully two yards long by 12 inches deep. It is a curiosity in the way of a photograph and Mr. McIndoe highly prizes it.

New Teas

The earliest for years.

On the first of June we were receiving :

FROM KOBE, JAPAN

The Owl Chop No. 1.

Both the cup quality and appearance this year are superior to last season's first shipments.

If you have not yet had these

BRANDS OF OURS

try a few packages, they are the finest imported.

For delicacy of aroma, as well as beauty of leaf, they are without rivals.

Samples and Prices on demand.

FROM YOKOHAMA, JAPAN

The Beaver A1, No. 2, No. 3.

L. Chaput, Fils & Cie. - Montreal.

TRADE IN OTHER COUNTRIES THAN OUR OWN

ADVICES have been received from a number of packers to stop offering Columbia river salmon, which would seem to indicate that the packers are not able to take care of all their orders promptly. Sales have been heavy and the run of fish not so good as anticipated.

Advices by mail from Bordeaux say that as the packing of French peas progresses it is found that the frost did more harm than was thought after the first reports, especially as affecting quality.

The Fruit Buyers' Union, of New York, give the following statistics of receipts of Havana pineapples for the season to May 31, 1897, 76,600 bbls.; 1898, 23,302 bbls.; 1899, 56,874 bbls.

CANNED SALMON IN LONDON.

The demand for salmon shows no material improvement, and buyers continue to operate with the utmost caution. In spite of this, the principal holders are firm and seem perfectly satisfied to wait rather than make sufficient concession in prices to induce business. The Celtic Race has arrived during the week, the bulk of her cargo consisting of half-pound tins of flat salmon, but some little time must elapse before any deliveries can be made.—Produce Markets' Review.

EXPORTS OF SINGAPORE SPICES.

J. W. Phyfe & Co. report the following telegraphic advice of exports from Singapore and Penang during the last half of May, 1899: To United States, black pepper, 550 tons; nutmegs, 15 tons; to Great Britain, black pepper, 380 tons; to Continent, black pepper, 150 tons. Total exports since January 1: To United States, black pepper, 1899, 1,680 tons; 1898, 1,045 tons; 1897, 2,350 tons; nutmegs, 1899, 136 tons; 1898, 120 tons; 1897, 79 tons; to Great Britain, black pepper, 1899, 1,010 tons; 1898, 2,240 tons; 1897, 2,870 tons; to Continent, black pepper, 1899, 770 tons; 1898, 1,060 tons; 1897, 1,100 tons.

THE UNITED STATES CANNED SALMON SITUATION.

The San Francisco Trade Journal, of May 26, reviews the canned salmon situation as follows: "The high prices asked for sockeye on Puget Sound cause buyers to hold off. It is thought that lower prices will rule when the canning season opens in July next. So far on the Columbia both outside canners and the combine have sold all the fish they care to until they can calculate better on what the prospective pack will probably be. When warm weather sets in and the water in the Columbia and upper tributaries begins to rise the run of fish ought to increase while the weight ought to average more to the fish, but if the rise in the river should be as high as the deep deposits of snow on the mountain ranges warrants expecting, traps and wheels are in danger of being washed away or else made useless for a while. There has been an active movement in outside Oregon chinook and silversides at our quotations. At the present rate of sales it will not be long before the canners on the outside rivers in Oregon will withdraw. Free sales are reported of Sacramento river on the basis of our quotations. The spring season on the Sacramento river will end this week. The pack is fair, but would have been largely in excess of last year's spring pack had the Black Diamond cannery not been destroyed by fire. From the Columbia river our advices regarding the run of fish are conflicting and unreliable. From best obtainable information the pack to date of outside canners on that river is in excess of that put up during the corresponding time in 1898. What has been done by the combine is hard to say, but it seems to be the prevailing opinion that they have not put up as many proportionately as have the other canners. On Puget Sound preparations continue to be made for a big pack. There will be a large increase in the number of boats and also in the number of traps."

LEMONS IN SIGHT.

According to the statistics compiled by the Fruit Buyers' Union, the total stock of imported lemons in sight on May 31 consisted of 269,150 boxes, including 228,000 boxes and 3,800 half boxes of Palmero, 34,100 boxes and 3,300 half boxes of Messina, 2,000 boxes of Sorrento and 500 boxes of Rodi. The total visible supply of oranges at the same date was 9,100 boxes, of which 6,600 are Sorrento and 800 boxes Rodi, to which is to be added 2,900 half boxes of the former and 500 half boxes of the latter.—N.Y. Journal of Commerce.

CALIFORNIA ORANGE SHIPMENTS.

Total shipments of Californian oranges from the beginning of the season to May 27 amounted to 9,265 in 1899 and 12,286 cars in 1898, a decrease of 3,021 cars this season, according to information furnished to the Fruit Buyers' Union, New York, from reliable sources. For the week ending May 27, but 164 cars were shipped from the Coast, against 257 cars for the corresponding week last year.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant

To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT

To H.R.H. The PRINCE OF WALES.

COLMAN'S

MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED - *Plaintiffs.*

AND

GORMAN, ECKERT & CO. - *Defendants.*

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE sheriff is in possession of the business of Saint Bros., grocers, Vancouver, B.C., for mortgagees.

W. H. Miles, grocer, St. John, N.B., is offering 40c. on the dollar.

J. N. Lachapelle, general merchant, St. Jovite, Que., is offering 60c. on the dollar.

W. J. Kelly & Co., general merchants, Alliston, Ont., have assigned to J. G. Hay.

Francois Belanger, general merchant, Ville Marie, is offering 50c. on the dollar.

Keddy & Co., general merchants, Merlin, Ont., have assigned to C. B. Armstrong, London.

The creditors of J. A. L. Jutras, general merchant, Richmond, Que., have held a meeting.

PARTNERSHIPS FORMED AND DISSOLVED.

Andrew Cochrane, grocer, Carleton Place, Ont., has admitted Albert Simpson into partnership.

Coppleman & McClocklin, general merchants, Carberry, Man., have dissolved, C. McClocklin continuing.

John H. Johnson and Henry V. Taber have registered a partnership as cheese box manufacturers, etc., under the style of Johnson & Taber, Knowlton, Que.

Joseph Arthur Loiseau and Albert Brosseau have registered partnership as biscuit manufacturers, und the style of The Dominion Manufacturing Co., Montreal.

John Magor & Son, commission flour dealers, Montreal, have dissolved. Dame Jane Briant Schroder, widow of John Magor, has registered as proprietress of the firm.

Louis P. Guay, Edward Coulombe and Jos. A. Cote have registered partnership as wholesale and commission merchants, under the style of The Quebec Fruit Exchange, Quebec.

Meakins & Co., wholesale brush dealers, Montreal, have dissolved, C. W. Meakins, sr., and C. W. Meakins, jr., have registered as proprietors under the style of Meakins, Sons & Co.

SALES MADE AND PENDING.

Jackson Bros., grocers, Whitby, Ont., are selling out.

Ulric Roch, general merchant, St. Norbett, Que., is selling out.

J. Edgar Batton, general merchant, Kentville, N.S., is advertising his business for sale.

The assets of P. E. Hudon, general merchant, Hebertville, Que., are to be sold on the 10th inst.

The assets of M. S. Taylor & Co., general merchants, Mansonville, Que., are to be sold on the 13th inst.

The stock, etc., of Henry Hall, general merchant, Sheet Harbor, N.S., is advertised for sale by the sheriff.

W. T. Stratford & Co., general merchants, Fairview and Slocan, B.C., are offering their Slocan business for sale.

CHANGES.

Philippe Roch is opening a general store in St. Norbett, Que.

Thomas H. Smith, grocer, Toronto, has sold out to Carey & Markle.

E. P. Alford, Pine Lake, N.W.T., has been succeeded by C. W. Gaetz.

Joseph Hill, general merchant, Thornby, Que., has sold out to Wilkins & Clark.

A. J. Pyne, general merchant, Heyworth, Que., has been succeeded by John Garbutt.

Ibbotson & Mathers, confectioners, Vancouver, have been succeeded by The California Pop Corn and Candy Co., Vancouver.

Brenton M. Harlow has registered consent for his wife, Lena Van Buskirk Harlow, to do business in her own name, as grocer, in Caledonia, Ont.

FIRES.

Cannon & Co., flour and feed dealers, Hamilton Ont., have suffered loss by fire.

DEATHS.

James Chisholm, grocer, Kaslo, B.C., is dead.

Chas. B. Bowers, of E. C. Bowers & Co., general merchants and fish dealers, Westport, N.S. is dead.

ATTRACTIVE WINDOWS.

The editor of The Southern Grocer tells a trite truth in a happy manner as follows: "We once heard a minister of the Gospel use this illustration in discussing men as they appear and as they really are: 'You cannot judge what is in a house by feeling the weather-boards.' Yet the world does judge by outward appearances. This holds good of a store as well as a person—more so of a place of business, in fact, for where the exterior is dingy, shabby, and dirty, it is not to be reasonably expected that the inside is bright, clean, and attractive. In the minds of the people, the quality of the goods is associated with the character of the place in which they are kept."

The gentleman from the Sunny South is undoubtedly correct. A man often finds a fair stock of merchandise in a country town in a building that looks out-of-date and out of repair. But all the same the man who is careless of the appearance of the building he does business in, who neglects to brighten it up, to use a little paint and make his windows attractive, cannot be counted on to keep a neat, clean store, nor to properly arrange and display his stock. The store front and the windows are pretty safe indexes of interior conditions, and the stranger, at least, will decide accordingly, regardless of what customers and old friends may think.—Interstate Grocer.

HONEY AS A PRESERVATIVE.

E. D. Howell, in The Bee Journal, gives a recipe for canning fruit with honey, which is as follows:

"We have used it two seasons, and like it. We put the fruit into a tight-covered kettle in the oven of the stove, and cook until tender, then add the honey and bring to a boil on top of the stove, and put into cans and seal while boiling hot. Juicy fruit like peaches, pears and berries, need no water added, as the honey makes enough syrup. Dry fruits, like quinces and apples, need a little water to cook them tender.

"We use the best white clover honey for peaches and fruit that is not very sour. One-fourth of a pound of honey to a pound of fruit is about right for us; but the best plan is to sweeten to taste. I think the fruit keeps better than that canned in sugar.

"I had for my breakfast this morning peaches canned in September, 1897. They were as good as the day they were put in the jars, and we think them much better than fruit put up with sugar. We have put up in honey apples, blackberries, peaches, and quinces. All keep well and are very fine. We drain the liquid out of the honey that granulates coarse, and use the dry sugared honey for making candy, and in various ways for cooking, etc.

"Don't cook the honey in with the fruit. The less you boil the honey the more of the honey flavor the fruit will have."

THE MAN WHO THINKS.

A Chicago business man, of more than local reputation, says that his greatest trouble through his commercial career has been in his search for the employe who thinks, remarks Michigan Tradesman. The average holder of a position goes through his routine of duty in a stupid "dumb driven cattle" manner, absolutely refusing to think things out for himself, and thus possibly improve in method the system attending his individual line of duty. An employer very soon learns to regard an employe with interest who continually asks questions concerning his work, who seems to concentrate his mind upon his task, however insignificant, who seems to think and enjoy thinking and working. That man's talent does not long remained folded in a napkin, but speedily gains for its owner value received, and for it's owner's employer the peace of mind that can only come to a man of large business responsibilities through the honest, conscientious services of his force, through men who think.

TO THE TRADE.

EDDY'S MATCHES

have had a reputation for nearly half a century, and, as they are now being advertised extensively throughout the country, **Dealers** should recognize the importance of keeping fully stocked in our brands.

OUR

"Eagle" "Victoria" **PARLOR MATCHES** **"Little Comet"**

contain **NO BRIMSTONE,** and are consequently free from the sometimes objectionable fumes of the common sulphur match.

OUR

"Telegraph" **SULPHUR MATCHES** **"Telephone"**

are without an equal.

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec, Hamilton, London, Kingston, St. John, N.B.,
Halifax, Winnipeg, Victoria, Vancouver, St. John's, Nfld.

THE STOCKING OF NEW GOODS.

A CHAT WITH GROCERS THEREON.

THERE are so many new articles offered for sale to grocers nowadays, that a good deal of caution is necessary in order that a dealer shall not find himself loaded up with a line of new but inferior stock. I had a talk with three old, experienced grocers on this point to-day.

To Mr. Henry Swan, of Swan Bros., 162 King east, I put the question, "What method do you follow in stocking new goods?"

He replied, "When we were young and innocent we were in the habit of taking a traveler's or agent's word in regard to the selling quality of new goods offered for sale. We have learned a lesson or two, however, and now we make large allowances for enthusiasm on the part of travelers. The fact is, we never introduce a new article unless our customers have asked for it. Even then we are cautious about stocking up, for often a customer takes a fancy to some new package, which would not win general favor, and which they would soon not want any more of."

"You say, 'our customers.' Does that mean you only get what customers, who regularly deal with you, ask for?"

"Indeed, yes; for sometimes a manufacturer or agent of a new article will send out touters (or whatever they call them) who ask the various grocers if they keep it in stock, just to make them think there is a demand for the goods. We pay no attention to such people. Unless there is a legitimate demand for an article we don't stock it."

"Do you ever have stock left on your hands?"

"Yes; with all our caution we sometimes find we have been deceived. See those cans of plums. I bought them for first-class, but found before many had been sold that they were inferior. We, therefore, reduced their prices and are now selling them at a material cut to get rid of them. We never recommend anything we find to be second grade. A customer who buys an article at a price under our regular figure does so on the understanding that he is getting inferior goods. If he pays full price we consider he has reason for complaint if everything is not of the best."

"Do you mean you know the quality of the various package goods you keep?"

"Yes. A grocer should know the quality of every article he sells, whether it be proprietary, package goods, or staples. Our customers depend on us, and when we make a mistake we soon hear about it. Then we rectify the error, if possible."

"Do your customers ask you for the particular brand of goods they prefer?"

"No. We, and all of our clerks, know the preferences of each of our customers. It means work and thought. But one need not go into the grocery business expecting to make money without such work. This causes our customers to depend on us so entirely that it would be a mistake to experiment with them with new goods."

J. G. Gibson, 525 Yonge street, expressed his method of introducing new goods very briefly: "When a traveler offers me some article which is new to the market, I give him an order for one case, one dozen, one box, or whatever the package may be. But, before the traveler has a chance to thank me for the order, I add that I want the goods only on condition that if they are not salable they shall be returnable. If a manufacturer has confidence in his goods, he will take this risk. If he won't, I won't."

"How many take the risk?"

"About half of them take it with me. Then, about 50 per cent. of the goods given us to try prove salable. I would recommend every grocer to follow this plan."

Mr. Robert Barron claimed to be very conservative in this matter. "I have found," said he, "that I can take no man's judgment as a safe thing, so I depend entirely on my own."

"When an article is offered you, what do you do?"

"I examine it, and if I think it is a good thing, I give it a trial; if I don't consider it a seller, I let the other fellow try it. I always try to get the new things that are good as soon as possible."

"Do you look for new goods?"

"Indeed, yes. Whenever my family, my customers or any of my friends go away, and bring me word of something new that they considered good, I send for a sample. In this way I get articles that I may never get in the ordinary course of trade."

"Could every grocer do this?"

"Well, to a certain extent. My trade is essentially high-class; some dealers have not this class of trade, so would not have sale for most of the articles I get in this way. But, if they look sharp for new goods suitable to their trade, and use caution in buying, they will get many a good thing that their competitors are missing."

THE BEST COFFEE.

A dangerous criminal was about to be executed in Calcutta. While his last toilet was going forward an Englishman who had just landed begged five minutes' conversation with him, which was granted. All that was heard of the interview was the final remark of the criminal. He called after the visitor: "Five thousand dollars to my heirs? You understand?" When the hangman was prepared for his sad duty, the culprit claimed the right to say a farewell word. Lifting up his voice he roared aloud to the assembled multitude: "All you who listen hear my dying statement: The best coffee is the coffee of Messrs. Chicory, Chewem & Chocker, of Calcutta and London!"

CANADIAN PRODUCTS WANTED.

The London, England, representative of THE CANADIAN GROCER reports that the following were among the inquiries concerning Canadian trade, received at the Canadian Government Offices in London during the week ending May 19:

A firm of fish and poultry salesmen in the Midlands are desirous of opening up trade with Canadian exporters of eggs, turkeys, and frozen salmon.

The London agents for a large Cape firm who ship merino wools to the English and other markets, are desirous of entering into business relations direct with Canadian importers, or to place them in connection with their South African principals.

A firm in Scotland desire to enter into correspondence with Canadian houses shipping cleaned sheep sausage skins.

A Belgian firm of good standing wishes to buy direct from Canadian cheese and canned goods packers.

Another firm in Belgium, who offer good references, desire to obtain consignments of cheese to sell on commission.

An inquiry has been received for suitable timber cut to size for pyramid butter boxes, sufficient for from fifty to one hundred thousand boxes.

[THE CANADIAN GROCER will be pleased to forward to destination any information that can be supplied in regard to the above. —The Editor.]

VISIT FROM A BUTTERSCOTCH MAN.

Mr. John Eastwood, a director of Slade & Co., Limited, The Royal Toffy Works, Leeds, England, has been in Canada the past few days. Besides shipping considerable quantities of butterscotch to Canada, his company are large buyers of our butter. Mr. Eastwood was shown the wholesale and retail establishments of Montreal by Mr. C E. Colson, who represents Slade & Co. Limited, in Canada.

PENITENTIARY SUPPLIES.

SEALED TENDERS addressed "Inspector of Penitentiaries, Ottawa," and endorsed "Tender for Supplies," will be received until Tuesday, 20th of June, inclusive, from parties desirous of contracting for supplies, for the fiscal year 1899-1900, for the following institutions, namely:

Kingston Penitentiary.
St. Vincent de Paul Penitentiary.
Dorchester Penitentiary.
Manitoba Penitentiary.
British Columbia Penitentiary.
Regina Jail.
Prince Albert Jail.

Separate tenders will be received for each of the following classes of supplies:

1. Flour (Canadian Strong Bakers').
2. Beef and Mutton (fresh).
3. Forage.
4. Coal (anthracite and bituminous),
5. Cordwood.
6. Groceries.
7. Coal Oil (in barrels).
8. Dry Goods.
9. Drugs and Medicines.
10. Leather and Findings,
11. Hardware.
12. Lumber.

Details of information, together with forms of tender, will be furnished on application to the Wardens of the various institutions.

All supplies are subject to the approval of the Warden.

All tenders submitted must specify clearly the institution or institutions, which it is proposed to supply, and must bear the endorsation of at least two responsible parties.

DOUGLAS STEWART,
Inspector of Penitentiaries.

Department of Justice,
Ottawa, May 27th, 1899. (23)

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO

ASK FOR
MOTT'S

Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

(Size 14¼ x 12 Inches.)

THE DRESDEN CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti.....	$ 3.60
30 Packages Pepsin Tutti Frutti....	1.50
72 Bars Globe Fruit.....	3.60
	8.70
The Dresden Clock, Gold Finished..	6.50
	15.20

PRICE, COMPLETE, $7.00.

ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.

MONSOON
INDO-CEYLON TEA

The six months ending 1st June affords a pleasurable retrospect—it has been the most successful six months in the history of Monsoon.

Our output was three times larger in the six months than it was the whole of the previous year.

To-day the Monsoon Tea Co. feels satisfaction in having maintained a high standard of quality—a standard equalled by no other tea, as is manifested in the fact that the confidence of grocers and consumers is being constantly won.

It pays best to handle the best goods.

Monsoon is conceded by people who know tea to be the **best.**

THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

THE INSOLVENCY AGITATION.

At the council of the Montreal Board of Trade, Thursday, June 1, the metal and hardware section submitted the following resolution : "That this association regrets that there has been no legislation at this session of Parliament in the passing of a bill for the equitable distribution of the assets of insolvents throughout the Dominion, and respectfully requests that the council of the board of trade would so express itself upon this subject,"

Mr. Wm. McMaster, managing director of the Montreal Rolling Mill and chairman of the insolvency legislation committee, reported that a letter had been received from Mr. Fortin stating that, being unable to secure Government support to his bill, he had no alternative but to drop it. Some strong expressions were used in regard to the stand of the Government.

The council then adopted the following resolution with respect to the Government's action in declining to support the passing of insolvency legislation during the present session :

"That, in view of the earnest representations of the commercial communities of this country in favor of insolvency legislation, strengthened, as they have been, by frequent unfavorable public and private references in Great Britain to the lack of such legislation, and to the iniquitous character of some of the Canadian Provincial laws governing assignments, the council of the Montreal Board of Trade expected that the Government would, at this session of Parliament, secure the passage of a bill for the equitable distribution of an insolvent's estate, that expectation being greatly strengthened by the circumstance that the commercial and banking interests, in their anxiety to secure such legislation, had agreed to compromise their divergent views on certain points of Mr. Fortin's bill, introduced last session.

"That the council, therefore, learned with keen disappointment of the Government's decision not to support the adoption of insolvency legislation at this session of the Dominion Parliament, and the council hereby expresses its conviction that if the Government does not take early opportunity to insure the passage of an insolvency act, the absence of such a law will have a most unfortunate effect upon the commercial future of this country, and that, as in the past, Canada will continue to suffer in the opinion of other countries whose laws secure justice to the creditors of an insolvent debtor"

UNFERMENTED TEAS.

In his annual report to the Indian Tea Association, the late commissioner, Richard Blechynden, who has been an indefatigable and intelligent student of the tea requirements of the United States, speaks as follows relative to unfermented tea :

"Some samples of unfermented or Oolong teas, made in India, were sent to me early in the year. They were found so suitable for the market, and firms were so ready to give immediate large orders, that I have had to revise the opinion I formerly had as to the impossibility of Indian gardens preparing suitable teas of this class. I now believe that there are certain districts in India where Oolong teas of a character to command ready sale can be made, and that if such teas are produced there is practically no limit to the business that could be done. I have dealt with this matter at length in another place, so will confine myself here to adding a warning, so that the same stumbling-block which our black teas encounter every day may be avoided. I refer to the inequality of the tea It does not appear to matter what tea finds favor here, as soon as one lot of it is sold and orders are ready for more of exactly the same tea, there seems an impossibility of supplying them. In filling the repeat order the leaf or liquor, or both, differ from the original, and there is no firm in business on this market which will guarantee to duplicate any given sample of tea exactly. This is one of the most serious obstacles to the expansion of the trade. More than two years ago I urged careful consideration being given to the question of blending tea in Calcutta for this market as the one possible means of supplying a standard article Now that there is a question of manufacturing a special tea, I feel it my duty to make this point very clear, as the success of the enterprise will depend in a great measure on supplying exactly the tea ordered—not a tea which resembles it, or which may even be thought better. The experience of what was done in the London market cannot be taken as a guide, condltions being different If a tea (black or green) is found acceptable here, means should be found to supply that identical article. The cost of holding the tea and blending until the standard is reached will not be lost."

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber

The delight of the Laundry

KEEN'S OXFORD BLUE.

This Favorite Laundry Blue is specially put up in packages of three 1-oz. squares to retail at 5 cents. . . . .

When next ordering Laundry Blue insist on having *KEEN'S OXFORD* 3-oz. package.

Current Market Quotations for Proprietary Articles

June 8, 1899.

Quotations for proprietary articles, brands, &c., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
lb. cans, 1 doz. in case	14 40
lb. cans, 1 doz. in case	18 00

Cook's Friend—

lze 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
ound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

lb. tins, 2 doz. in case, per doz.	2 00
lb. tins, 3 " " "	1 25
lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

iver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
nglish Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. oases	2 00
itchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

	per gross
No. 4, ¼ grs. bxs	$4 00
" 6, ¼ " "	4 50
" 8, ¼ " "	7 25
" 10, ½ " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " " "	3 60
No. 3 " " " "	4 50

	per gr.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " " "	9 00
Yucan Oil Blacking, 1 doz. oases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish— Per Gross

Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00

Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 9[illegible]
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO

	per box
Tutti Frutti, 36 5c. bars	$1 20
" "(in cream pitcher) 34 5c. bars	1 20
" "(in sugar bowl) 36 5c. bars	1 25
" "(in glass jar) 115 5c. pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 300 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

In 6-lb. Enameled Tins.

In the shape of a Horseshoe.

True, we now sell our Edwardsburg **Silver** Gloss Starch in handsome, durable, useful 6-lb, Enameled Tins, but we also sell it in the 1-lb. packages that you know so well—it rests with you to say as to which you wish to have. We have not lowered the quality of "Silver Gloss" to meet the increased expense of the Enameled Tins—the quality remains steadfastly of the same high standard that you have known so many years. You can't better the best—even Enameled Tins won't do it; but perhaps as a store attraction, the Tins will answer a wise purpose.

Choose which—the 6-lb. Tins (in horseshoe shape), or the 1-lb. packages of

Edwardsburg Silver Gloss Starch.

Edwardsburg Starch Co., Limited
Cardinal, Ont.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ½'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " ..	0 25
London Pearl 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½ s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼ s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 14lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. In box..	2 40
" ½'s, " ..	4 50
" 1 lbs. " ..	8 25
Homeopathic, ¼'s, 14lb. boxes ..	....
" ½ lbs. 12 lb. boxes	....

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate.	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz. ..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases....	0 27
¼ & ½ lb. " " " "	0 27½
¼ " " " "	0 28
¼ " " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " " 5 10 15 " ...	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.

	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damasous	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 32
Jersey "	....	0 29
Rajah "	....	0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 22
West India	0 16	0 18
Rio, choice	....	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.		0 90
2	" " "		1 50
2½	" " "		2 00
4	" " "		3 00
8	" Bottle "		6 00
4	" Glass Stop'r "		4 00
8	" " "		6 00

P. O. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 60

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	..	1 20
" " 6-lb.	" ..	2 00
Flexman " 3-lb.	" ..	1 20
" " 6-lb.	" ..	2 00

GELATINES.

COX'S

2's	...	1 1
4's	...	1 1
8 Quart size,	....	2 2

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Put Luxfer Prisms in thy Windows.

Put Money in thy Purse.

"They echo the outside brightness to the very rear of your warehouse or basement."

EATON'S—WITH LUXFER PRISMS.

EATON'S—WITH PLATE GLASS.

CONVINCING.

Get estimates on the cost of the improvement. Then compare your light bills.

Luxfer Prism Co., Limited.

58 Yonge St., Toronto.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS, MONTREAL

The "Star Brand"

—of—

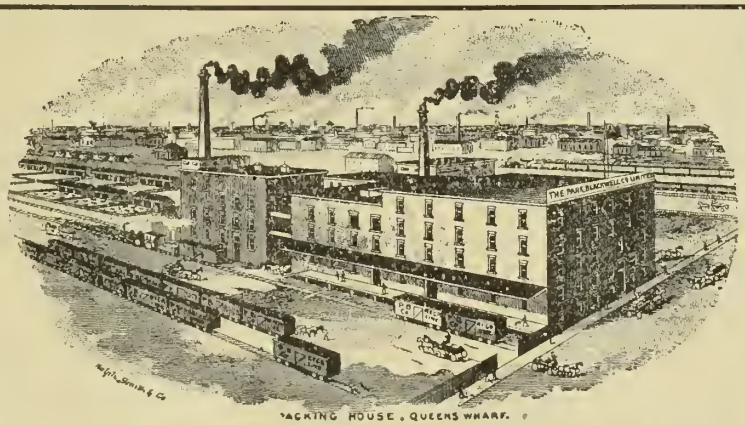
Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY

Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited

Manufacturers, NEWMARKET.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

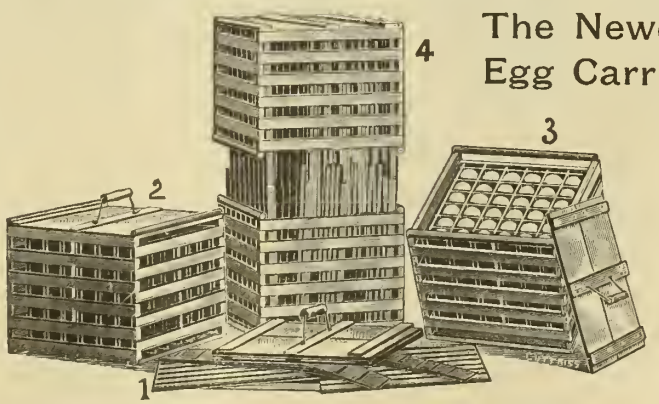


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06½
7-lb. wood pails, 6 " " "	0 06½
14-lb. wood pails, per lb.	0 06½
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
	per doz
F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross	
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5o. pkgs (containing 96 pkgs), per box, $3.00

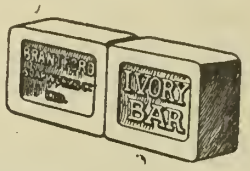
SOAP

JOHN TAYLOR & CO

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs.: $12.00. black, Maypole Soap, per grs.: $18.00. 10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No.1 white, 1-lb.cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in cass	0 07
Kegs, extra large crystals, 100 lbs	0 06

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

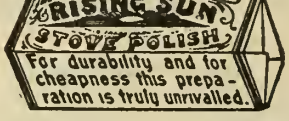
Celluloid Starch—
bxs. 45 cartons per case 3 50

Culinary Starch—Chal· Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.

No. 4—3 dozen in case (net cash) .. $4 50
6—3 dozen in case " " .. 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5o. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE. Per gross.

No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

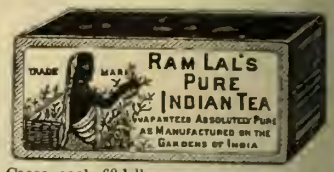
TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s ad ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon In lead packages)

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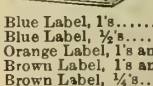
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25



LUDELLA CEYLON, 1's AND ½'S PKGS.

Blue Label, 1's	0 18½	0 25
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Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
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EMPIRE TOBACCO CO.

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" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

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Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" 100 s	1 50	1 60
" Victoria	2 50	2 60
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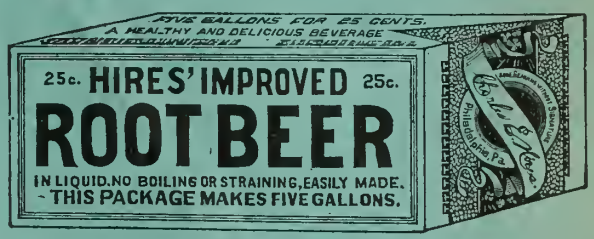

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VOL. XIII. TORONTO AND MONTREAL, JUNE 16, 1899. NO. 24.

PUBLISHED EVERY FRIDAY

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"Sterling" Brand Pickles are in large demand now that we have entered the picnicing and outing season. Everybody wants pickles for lunch.

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Nothing like "Sterling" Brand Pickles—equalled by few, excelled by none.

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Talks to the point.

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THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JUNE 16, 1899. NO. 24

SUGAR AND FRUIT INDUSTRIES IN JAMAICA.

A CHAT WITH A JAMAICAN.

I HAD quite an interesting chat a few days ago with Mr. F. C. Duncan, of Mandeville, Jamaica. Mr. Duncan is an old Toronto boy, and is at present sojourning in the "Queen City," chiefly with a view to the promotion of trade with Canada in Jamaican fruits. Mr. Duncan has been in the Island for several years. He is a young man, evidently yet being some distance from middle life. In stature he is away up—six feet three, at any rate. All things being equal, he would rather live in Canada than in Jamaica, but, for financial reasons, he prefers the latter country—at least for the present.

I "sounded" him a little on the sugar industry in Jamaica, and in reply, he said: "The sugar industry is in a most hopeless condition. It is saddening, in traveling over the Island, to see the large sugar factories falling into decay and the cane plantations going to ruin. They are trying to make a little out of the factories by selling the copper and machinery as scrap."

"What is the opinion in regard to the possible revival of the sugar industry?"

"Well," replied Mr. Duncan, "a few think it is possible that it may be revived to some extent, but the majority of people think that the industry is dead and beyond revival. The hope of the people is now in the fruit industry. One thing against the sugar industry is the poor condition of many of the sugar plantations, some of them not having been fertilized for 150 years."

"What are the prospects in the fruit line?" I ventured.

"Well," replied Mr. Duncan, slowly and deliberately, "I would say that for the next two or three years they are good."

"But why for only two or three years?" I interjected.

"Because of the threatened competition of Porto Rico and Cuba. At present, oranges in those two islands are practically not cultivated. They grow wild. But that is not likely to continue long with these islands in the possession of the United States. In fact, already American capital is undertaking the cultivation of this fruit. I might say that at present orange trees in Porto Rico are largely used as shade trees for the coffee plants."

"Then, of course," I remarked, "there is the tariff advantage over Jamaican oranges which those from Porto Rico and Cuba will have in the United States market."

"Certainly. And that will be a serious disadvantage for Jamaican oranges, bananas, and other fruit."

"But what about England? Could you not cultivate trade with that country?"

"Well, we have been. But the disadvantages are many. In the first place, the voyage is a long and a hot one. In the second place, there is the absence of a direct and regular service. Then, as far as bananas are concerned, there is practically no other market for them except the United States. In fact, the United States is the natural market for all our fruits. Jamaica is suffering a great deal for want of efficient steamship service. What are termed the regular boats are chiefly passenger boats, and their cargo capacity is relatively small. In consequence of this these vessels sometimes go away, leaving large lots of fruit on the wharves to rot. This is most discouraging to the growers and shippers."

"What about the Canadian market, Mr. Duncan?"

"I have taken some nice orders, and the trade with Canada is increasing, but the market in this country is so small, you know."

"What about orange cultivation in Jamaica?"

"Of course, most of the oranges in Jamaica are wild, but some attention is being paid to their cultivation. For instance, The Boston Fruit Co., with which I am connected, has 1,500 acres of oranges under cultivation in Jamaica. But, since the war between Spain and the United States, some of the Americans who were interested in fruit culture in Jamaica are turning their attention to Cuba and Porto Rico."

"Is the feeling in favor of annexation with the United States very strong in Jamaica?"

"It is. The business men are in favor of it; in fact, all the people on the Island are in favor of reciprocity. And, since Porto Rico became part of the United States, and Cuba practically so, the desire for a treaty with the United States has become all the stronger. Some people are in favor of annexation to the United States, but they are a small minority. It is the Americans who have been most enterprising in promoting our fruit industry, and the people know that. What irritates us a great deal," continued Mr. Duncan, "is the exaggerated and untrue reports which are from time to time printed in the daily papers of the United States regarding political matters in Jamaica. There were, for instance, the reports regarding the difficulty with the Governor and with the maroons. These were all grossly exaggerated."

Speaking of the fertility of the soil of the Island, Mr. Duncan waxed en-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

thusiastic. "Jamaica has the most productive soil in the world," he declared. "Everything grows there, and with such spontaneity. It is wonderful!"

Finally our conversation turned to the coffee, which is also not in a satisfactory condition. "Prices for the finest grades of coffee are as good as they were 50 years ago, but the trouble is with the ordinary grades," explained Mr. Duncan. "Prices for the ordinary grades are so low that it does not pay to grow them. Our finest grades of coffee are exported to England."

"Are any new departures being made this year in regard to orange cultivation?"

"There are some Americans out there who are trying to improve the methods in regard to packing and handling the fruit, but it is pretty hard work. There is any amount of labor, and cheap labor, too, for we can get men at one shilling per day. But it is not intelligent labor; and that is where the chief difficulty lies."

The roads of Jamaica Mr. Duncan declared to be excellent. For bicycle riding they are ideal. "These streets in Toronto are like rocky roads to me after wheeling in Jamaica," exclaimed Mr. Duncan by way of illustration.

The establishment by the Bank of Nova Scotia of a branch in Jamaica, would, Mr. Duncan claimed, be a great convenience to the business men and fruit growers of the Island. "You see," he said, "the Colonial Bank only issued notes of £1 and upwards. The consequence was that we had to use a great deal of silver. This made it very awkward, particularly for those who employed a good many hands, the money to pay them their wages having to be drawn in silver. The Bank of Nova Scotia, however, issues notes of $1, $2 and $3 denominations."

OMAR.

The refrigerator cars for transporting butter to Montreal put on the line of the C.P.R. last year were so satisfactory that they will be again used.

TIME STAMP WANTED.

A subscriber, a wholesale buyer, writes us for information as to where he can buy a "Time Stamp." This is a machine with a clock attachment for stamping the date and time of receipt upon all letters, etc.

Can any of our numerous readers furnish us with the information? If so, will they please correspond with the Editor.

VALUABLE DRUG CLERK.

"I am looking for something real nice for a young man," said the young and pretty shopper.

"Why don't you look in the mirror?" asked the gallant drug clerk, and she was so flustered that he managed to sell her four different things that she did not want before she knew what she was doing.—Michigan Tradesman.

DIRECT SOLICITING FOR TRADE.

FOR best method of securing new customers by direct solicitation, I give you an account of a plan followed by this store, writes F. H. Hendryx in Grocery World.

A purchase of ten barrels of tumblers, costing a trifle less than 21c. per dozen laid down in the store, was made. A circular was printed and distributed in every house in the town. The main points brought out in the circular were: "A tumbler bargain, one week only at 21c. a dozen—cost elsewhere 50c. Only one dozen sold to each person. We regret that with this bargain we cannot sell to the public in any larger quantities, but the stock to be had of these goods was limited and necessitated such restrictions in selling. At the price they are bound to go quickly. The early customer gets his tumblers."

Before the end of the second day every tumbler was sold. Not many people were disappointed. The quantity purchased was well gauged. There was a rush for these tumblers, in several instances two members of a family came together, and each purchased a dozen, and one of these became a permanent customer. Many and many a person came to buy tumblers who had never traded here. Some bought other goods than tumblers, and at least one new permanent customer was made.

This store does not carry glassware, therefore this sale did not cut into our future sales.

I believe in bargain sales of this kind, in which the goods are sold by competitors, and not carried regularly by the store making the bargain. There must be a snap and enterprise in the sale, and if pains are taken to show other goods and solicit other trade, new and permanent customers can be made by this means. Sometimes a good profit can be made, and again it seems best to suffer a slight loss.

Such sales can be varied from time to time, and regular goods offered; sometimes, slow-moving stock can be made to go. A rut, I think, must be avoided in these sales, as well as in anything else.

Another successful plan of gaining new customers was this: A year ago, the stores here tried early closing at 6 o'clock. One store signing the compact apparently didn't think it would be a "go." After a short trial, they opened up. Another grocery hired one of their clerks the very next day, and by that means took, in all probability, a dozen customers. Let me say that a considerable public agitation was made to raise a proper public sentiment before any of the stores closed at 6 o'clock, so the customers were ready to go with a clerk.

As this is not likely to be of much value to the majority of stores, this part of my article need not necessarily be in the competition.

THE VERY FEEBLE

imitations of pound packages of starch you see come and go without even assisting themselves—why encourage them at "your expense?"

SELL **ARGO** ONLY.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

CAMPING SUPPLIES.

HERE YOU ARE FOR THE COMING SEASON:

A lovely range of Crosse & Blackwell's Condiments.
All Morton's Potted Meats and Pickles.
Armour's Canned and Potted Meats.
Armour's Pork and Beans in Tomato Sauce.
Clark's Canned and Potted Meats.
Sovereign Lime Juice and Lime Juice Cordial.
Sovereign Guaranteed Pure Fruit Syrups, Quarts and Splits.
A nice range of Shrimps and Clams, best brands.
Flaked Rice, already cooked, only requiring boiling water to make a tasty dish.

MECCA COFFEE.--- No picnic or camping party can be enjoyed to the full extent unless you sell them Mecca Coffee. This Coffee has great body and lovely flavor. For camping parties and picnics can be sold in 2-lb. tins, ground.

James Turner & Co., Hamilton

——WHOLESALE GROCERS.——

Worth Watching!

Campers, Cyclists, Fishing Parties and Picnics, all use

"REINDEER BRAND"
CONDENSED GOODS.

Are you selling to them?

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
Clark's " " " "
Davies' " " " "
Condensed Coffee and Milk
Potted Jam, Jelly, Marmalade

Choice . . .

PICKLES
SAUCES
CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

TORONTO RETAILERS DISCUSS BISCUITS AND PICNIC.

THERE had been rumors to the effect that a warm time might be expected at the meeting of the Toronto Retail Grocers' Association which was held in St. George's Hall, Elm street, on Monday evening.

That something unusual was expected was evident when President Johnson took the chair, for the attendance was the largest in years.

F. W. Luttrell introduced a motion that a committee from the association wait on the biggest manufacturers asking them to reduce the price of the biscuits made to retail at 10c., as the margin of profit is too low. In the discussion that ensued, the general opinion seemed to be that, though the biscuit makers should be willing to sell the 10c. biscuits to the retailers at least ½c. cheaper than they now do, it would not be advisable for the association to make such a demand. The motion was defeated, but a personal effort will likely be made by some of the members to induce the manufacturers to reduce the price at least ½c.

The report of the committee appointed to visit Hamilton regarding a park in which to hold the annual picnic reported in favor of Mountain View Park, a pleasure resort on the mountain at Hamilton, suitable for games, sports, etc., as well as being a beautiful place for those wishing to spend the afternoon quietly. This park could be reached by street car and inclined railway connecting directly with the wharf that the boat would land passengers at. Either the Garden City or one of the regular Hamilton boats could be secured.

When the adoption of this report was opened for discussion, the cause of the large attendance was manifested. It will be remembered that at a meeting of the association, held some weeks ago, it was decided by a small vote to go to Cobourg. Last week this decision was rescinded, and Hamilton was chosen as the point to be visited, and the committee appointed to choose a park.

It was soon manifested that Hamilton was not satisfactory to some members, doubt as to the possibility of meeting expenses being strongly expressed.

These objections were somewhat strengthened by the sudden appearance in the doorway of the meeting-room of Miss Eddy, a Yonge street grocer's daughter, who merely remarked: "You're surely not going to Hamilton, are you?" and disappeared.

This was the first time the association listened to a female voice "in meeting," and they gallantly gave her vociferous applause as she departed.

However, notwithstanding this appeal, and the reasonings of those opposed to Hamilton, the verdict was that no further change would be advisable. Therefore, the report was adopted, and the excursion of the association this year will be to Mountain View Park, Hamilton, on the Garden City on July 26. The fare will be 75c. for adults and 40c. for children.

Though many of the members were in favor of a longer trip, the association loyalty is so strong that every effort will be made by all the members to make the trip a success.

WILL MAKE CANADIAN TOBACCO

The Rock City Tobacco Company, of Quebec, expect to commence work about July 1st. They will operate two factories one for Canadian tobaccos and one for combination goods, and intend manufacturing a full line of smoking and chewing tobaccos, in cut and plug.

Fraser & Stirton, cigar manufacturers have changed their style to The Fraser Cigar Co.

Why Keep Ice

in hot weather if you don't use it? There is only one place to keep Imperial Cheese during the summer, and that is the coolest place in your store.

You would not think of keeping other perishable goods on your counter or shelves during the hot months—why do so with Imperial Cheese?

Canned
Potted
and
Devilled

MEATS

Full Assortment

Special figures on 5-case lots, freight paid from factory.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

TRADE CHAT.

EATON DICKIE, one of the leading farmers of Cornwallis, N.S., is planting 230 bushels of potatoes, or over 20 acres of land.

Beginning early in July, a new line of steamers is to run between Montreal and Bordeaux.

Tenders for supplies for the penitentiaries of the Dominion are being asked. They must be in by Tuesday next, the 20th inst.

Millman & Co., who purchased the bankrupt stock of C. H. Dean, Guelph, have opened out in business in the Dean stand.

Export provision rates from Chicago have been cut 2½c. The rate is now 20c. via Montreal, or 22½c. via Boston or New York.

Halifax lobster packers are obtaining 20 to 30c. more per case for their product than the price that prevailed last year at this season ; $9.50 for talls and $10.50 for flats are about the figures.

A Montreal grocer started to sell canned tomatoes at 2½c. per tin the other day. Suspicion was aroused, and the cans were seized by the health authorities, and found very much fermented.

Receipts at the Montreal Custom House last month were $684,375, which is $82,000 more than those of same month, 1898. In Toronto the receipts were $373,393, as compared with $307,026.

Alfred W. Lemay, of St. Henri, Que., was arrested the other day for stealing 160 bags of flour from the C.P.R. at Hochelaga. He was caught taking some of the bags away from the C.P.R. yards in a cart.

For a couple of years the corn millers of Halifax have been organized so as to make a uniform price from all the mills. The agreement was broken lately, and prices are being somewhat cut by some of the mills.

The first crop bulletin for the year issued by the Manitoba Government shows a gratifying condition of the growing wheat plant ; the area makes a very favorable comparison with that of last year, in spite of the late spring.

The farmers about Stouffville, Ont., who supply the pickle factory in that town, have contracted to deliver cucumbers at $16 per ton. From five to six tons per acre is considered a good yield. The cost of handling is about $30 an acre.

H. L. Stranz, tobacconist, Montreal, was fined $50 and costs for having on his premises manufactured tobacco goods not put up in packages and stamped according to the Inland Revenue Act, and $30 and costs for having in his possession cigars in packages which had been previously used for the purpose.

The Hamilton retail grocery clerks have decided to arrange a programme of athletic sports in connection with the Hamilton retail grocers' picnic on July 19. The wholesale firms have been requested to contribute one prize each.

The Parsons Produce Co., Vancouver, sent about 280 tons of general groceries, provisions, etc., to Dawson City, via St. Michaels, on the ss. Garonne the other day. Over 200 tons of hardware were sent by the same boat by McLennan, McFeely & Co., Vancouver.

W. McClelland, sr., and McClelland Bros., Niagara, Ont., received the contract for supplying the volunteers at Niagara with meats and groceries. The size of this contract may be estimated by the fact that 50 tons of beef and 7 tons of cheese are two items specified.

Joseph Hiscock has contracted with W. Woodrow, Picton, Ont., for 50,000 boxes of strawberries. Mr. Woodrow is acknowledged to be the strawberry king of Prince Edward county, Ont. This will be the 15th consecutive year that Mr. Hiscock has had control of the Woodrow berries.

Cleaned Currants

All Grades.
All Prices.

It will pay you to write us for samples before buying. Our prices are extremely low.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

AN INGENIOUS SALESMAN.

At the banquet of the Chicago Shoe and Leather Men, some weeks ago, according to an exchange, a shoe salesman related an experience of one of his friends traveling for a Chicago shoe house. A new shoe store was to be opened in a small town in Illinois. The Chicago salesman heard of it, and took the first train for the town nearest to it that could be reached by rail. He arrived at this town about midnight, and thought he would drive over to see the merchant the next morning. A Boston shoe salesman was also at the hotel, and, suspecting the mission of the Chicago man, he got up early, and hired every rig at the one livery barn. The Chicago man got up just in time to see the Boston man starting out with his procession of teams. He hustled around to see if there was anything left, and the only thing on wheels was a hearse. He promptly hired this, and, loading in his trunks, he took another road, and drove at full speed to the neighboring town. When the Boston man came coolly driving in with his full procession, he found a hearse backed up at the door. Hastening in, he was surprised to find the Chicago man smiling at him over his order book, which already contained the bulk of the opening stock.

CANADIAN EGGS IN ENGLAND.

The egg trade with Canada shows no sign of declining. Imports are still increasing, and these eggs are already well-established in a good many markets, though London is still behind Liverpool and Glasgow. Contracts for the present season are now being made, and for both fresh and pickled eggs there promises to be a good business. English buyers, however, are not purchasing quite so freely as last year for future delivery, prices being higher than at this time last year. This will not stop eggs coming forward; but those not bought will be sent on consignment, as Canadians have no notion of relinquishing the trade, great quantities being now in process of placing in the pickling vats for next autumn's and winter's shipment to this side.—Grocers' Journal, London, May 27.

CLERKS WILL GO TO CHURCH.

The Grocery Clerks' Association of Montreal will meet at their hall, corner St. Elizabeth and St. Catherine streets, on Sunday morning next, and will march to the Church of St. Brigide, Maisonneuve street, where high mass will be sung at 10 o'clock. The association will be accompanied by the Ville Marie Guards and by the presidents of sister associations. A special sermon will be preached by the parish priest, and 400 loaves of bread will be distributed amongst the poor by the association. At 8 o'clock p.m., the members, accompanied by their wives and daughters, will sit down to an informal banquet in their meeting hall.

GRANGE SUPPLY COMPANY IN DIFFICULTY.

The Grange Wholesale Supply Company, Limited, of Toronto, is in financial difficulties, and payment has been suspended. The shareholders and creditors are being consulted, and the question is being discussed as to whether the capital stock of the company shall be increased and the business established on a more extensive basis, or whether the business shall be wound up.

The assets, in a statement which has been issued, are $27,151.27, and the liabilities $18,536.17, leaving a surplus of $8,615.10.

THE SMYRNA FIG CROP.

Mr. Joseph Solari, of Smyrna, is making a tour of the principal commercial centres in the United States and Canada in the interest of his father's business. He was in Toronto this week, and, in conversation with THE CANADIAN GROCER, stated that in both quality and quantity the Smyrna fig crop would be better than last year. The yield was expected to be 30,000 to 40,000 loads, against 12,500 loads last year. In his visit to the wholesalers in Toronto he was accompanied by Mr. E. Fielding, the firm's local representative.

TO BUY ESSEX TOBACCO.

A press despatch from Windsor, Ont., says: "Essex tobacco raisers have at last found buyers for their product. The Empire Tobacco Company, of Granby, Que., gave a contract for the erection of three large warehouses at Kingsville some time ago. The first was completed last week and immediately filled. The prices vary from 4 to 6c. per lb. Work is progressing on the other two buildings and they will soon be ready for the reception of a large quantity."

WILL MAKE A SPECIALTY OF CANADIAN FRUITS.

W. H. Anderson, who recently severed his connection with the Anderson & Coltman, Limited, has started in business at No. 3 Cross Lane, London, E.C., as broker in canned goods and general produce, under the style of W. H. Anderson & Co. At his new address Mr. Anderson will be in a position to place Canadian fruits or vegetables on the English market. He courts correspondence in regard to these lines.

POOR YELLOW SUGARS.

Editor GROCER.—The preserving season is upon us in earnest and very much to the disgust of the retail grocers and consumers all over the country it is an impossibility to procure such a thing as a nice serviceable yellow sugar. The refiners certainly should be ashamed of themselves, and the grocery trade should exercise their influence to such an extent as to compel them to meet the wants of the public. In Canada we get the best granulated sugar in the world, and there is no reason why we should not get the best yellows. When those nabobs in Montreal take it into their heads they can make yellows just as well as the regular class of goods. I think it will be a good thing for the retail grocers all over the country to take this matter up and represent it in a very strong manner to their wholesale friends.

KICKER.

Hamilton, June 13.

PERSONAL MENTION.

Major John Sloan, quartermaster of the Governor-General's Body Guards, is in camp at Niagara with his regiment.

H. P. Eckardt & Co. are showing samples of new Japan teas, to retail at 25c.

Trenor's fine off-stalk Valencia raisins are being offered by H. P. Eckardt & Co.

H. P. Eckardt & Co. are offering American sugar for shipment in carload lots to any part of Ontario.

Two years ago, very little winter butter was made in this Province, while last season, at Sussex, 920,000 lb. of milk were used, making over 40,000 lb. of butter, and there is in Carleton county another large creamery.

The Cowan block, Portage la Prairie, Man., is the largest business structure in that town, but the increasing business of the occupants, J. & E. Brown, general merchants, requires more room, and it is probable a large addition will be built this year. The new building will be added on the north side, two storeys high, with dimensions of 75 by 35 feet.

In an interview with The Record last winter, Mr. Archibald, of The Empire Tobacco Co., said that if the Government would reduce the percentage of American tobacco required to be used in blending with Canadian tobacco from 25 to 10 per cent., it would greatly help the Canadian grower of the Essex district. This has been done, and now Canadian manufacturers can use 90 per cent. Canadian tobacco in making plug tobacco, cigars and cigarettes.—Windsor Record.

Picnic and Camping Supplies

We carry the most complete Stock in the Trade.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

HINTS TO BUYERS.

A. BOOTH & CO. are receiving large shipments of salmon, mackerel, halibut, and steak cod at reduced prices.

S. H. Ewing & Sons are offering good values in Rio coffees.

T. Kinnear & Co. have a shipment of Heaton's pickles in stock.

T. Kinnear & Co. are in receipt of a shipment of "Rubber" starch.

John Sloan & Co. are offering new pack "Thistle" brand finnan haddies.

John Sloan & Co. are handling "Rubber" starch in 1-lb. packages.

Evaporated apples (50-lb. boxes), prime stock, just arrived with W. H. Gillard & Co.

Lumsden Bros. are quoting canned tomatoes at 75c. per dozen for future delivery.

John Sloan & Co. are selling shelled almonds at low prices before placing in cold storage.

New season's pack lobsters are quoted at close figures by The Eby, Blain Co., Limited.

Lucas, Steele & Bristol are offering exceptional value in Japan rice—a direct importation.

W. H. Gillard & Co. report a large number of 5 and 20-case lot sales of "New York Ginger Ale," for which they are agents for Ontario; see their advertisement.

Sealey's cod steak and quail on toast now in stock with W. H. Gillard & Co.; very fine goods.

A shipment of "Rubber" starch has been passed into stock by The Eby, Blain Co., Limited.

See the great values Lucas, Steele & Bristol are offering in Indians and Ceylons at 16 and 17c.

A. H. Canning has just received a shipment of this spring's pack of "Thistle" brand canned haddies.

A. P. Tippet & Co. report this season's pack of "Thistle" haddies now in stock by best wholesale houses.

"Never," say Lucas, Steel & Bristol, "have 'Empire' extracts and baking powder had such a sale as this spring."

A shipment of fancy French goods is arriving this week for John Sloan & Co., packed by Dandicolle & Gaudin.

Warren Bros. & Co. have been appointed agents for Burnham's "Cream" custard, which retails at 10c. per package.

The Dawson Commission Co., Limited, expect a car of Mississippi cabbage to-day. The price will be about $2.50 per crate.

A full line of Clark's canned and potted meats in stock with George Foster & Sons, who are quoting close figures for lots of 10 cases and upwards, delivered to the buyer.

"Thistle," "Diamond Jubilee" and "King" brand oval finnan haddies are in store with The Eby, Blain Co., Limited.

Chas. Gyde, the Canadian representative of Rowntree & Co., expects a first shipment of "Elect" lemonade in about two weeks.

George Foster & Sons report that they have a full assortment of canned vegetables, and are giving special quotations on round lots.

The Acme Fruit Cleaning Co. are calling attention to their new seeded raisins. These goods are done by the most improved machinery.

Further supplies of flaked rice, grape nut food and shredded whole wheat biscuit have been received by The Eby, Blain Co., Limited.

The Standard Tobacco Co., of Quebec, are now turning out a fine line of cigarettes, and expect to still further enlarge their output in the near future. Their goods are already meeting with a good reception from the trade.

George Foster & Sons state that their fragrant "Magnolia" Ceylon tea is steadily growing in popularity and sales increasing in a very satisfactory manner. They claim it to be the best value, handsomest package, and yield best profit of any line on the market.

YOU MAKE A PROFIT

on the sale of one jar of imported marmalade, and you also make a profit on one jar of Upton's.

BUT—you will sell 5 jars of Upton's Marmalade to every one of imported. Therefore, your total profits in selling Upton's will be five times as large.

The grocer who does not keep Upton's Marmalade is neglecting his profits.

Sold in 1-lb. Glass Jars at $1.00 per doz.
and In 7-lb. Wood Pails at 7¼c. per lb.

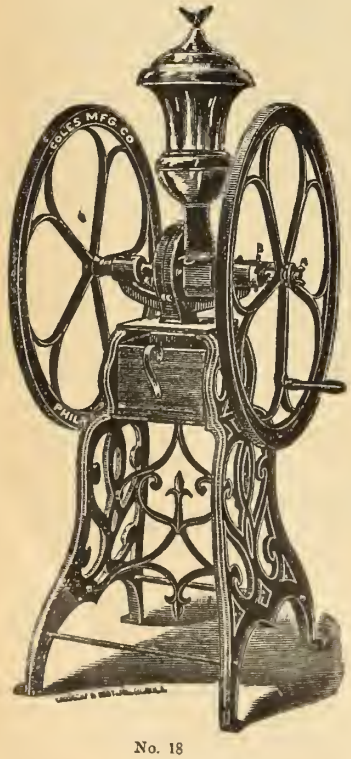
Henry Wright & Co., Toronto
Selling Agents.

JAPAN TEAS

Two attractive lines due here in a week; price 18½c. and 19½c.; early May Teas.

SAMPLES ON APPLICATION.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

There's no disagreeable stickiness, no permeating scent, no irritation from Wool Soap using--it gives the skin the clean freshness of a "dip in purity."

Swift and Company, Makers, Chicago.

Canadian Representatives:

W. T. Strong & Co, London. Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

STAPLE PRICES UNUSUALLY HIGH.

ACCORDING to Bradstreets, New York, the price of 105 of the principal staples at June 1, this year, averaged higher than at any period since April, 1893, the year of the panic.

The following table of approximate index numbers gives an idea how prices have run in recent years :

July 1, 1891.....	91,633	June, 1897.....	66,648
" 1892.....	80,629	July, 1897	66,937
" 1893.....	79,369	May 1, 1898.....	74,666
" 1894	72,270	June 1, 1898	74,885
" 1895.....	72,270	May 1, 1899	78,996
" 1896.....	65,952	June 1, 1899.....	79,873

These averages show that, taken as a whole, the condition of the market is much higher than in the last few years, though it does not yet come up to the high prices prevailing in 1891.

Of the 105 staple articles included in the calculation, there have been advances in the price of corn, rye, peas, beeves, sheep, beef and mutton carcasses, milk, eggs, hams, butter, cheese, mackerel, tea, molasses, raisins, salt, hides, hemlock, oak and union leather, Australian wool, jute, silk, printcloths, standard sheetings, ginghams, cotton sheetings, iron ore, Eastern, Southern, and Bessemer pig iron, steel rails and billets, tinplates, steel beams, silver, copper, lead, tin, bituminous coal, Connellsville coke, crude and refined petroleum, turpentine, nails, yellow pine, spruce and hemlock timber, borax, alcohol, quinine, hops, rubber, rock and phosphate. This includes over half of the whole, or 56 out of the 105 articles.

In the following 37 of the articles there have been decreases in value : Wheat, oats, barley, flour, hogs, beef, pork, bacon, lard, coffee, sugar, rice, beans, potatoes, peanuts, lemons, currants, cotton, Ohio and Pennsylvania wool, hemp, flax, quicksilver, anthracite coal, Southern coke, linseed oil, castor oil, olive oil, resin, tar, bicarbonate soda, sulphuric acid, opium, tobacco, hay and cotton seed. Twelve articles, glass, alum, nitric acid, ground bone, lime, brick, cottonseed oil, aluminum, codfish, bread, hogs, carcasses, and horses, are unchanged in value compared with a year ago. Of the advances the most notable are in iron and steel, live cattle and sheep, most groceries, hides and leather, manufactures of textiles, coal, coke, petroleum, building, and corn and rye.

On June 1, as compared with May 1, 1899, 36 of the 105 articles advanced in value, and 42 remained unchanged, thus showing a decline in only 25 articles. On the whole, therefore, prices tended upwards in June as well as in the year as a whole. Though wheat, oats, barley, hogs and potatoes show a decline in price from June 1898, to June 1899, the stiffening is attributed to the prosperity of the agricultural interests, for it was here that the first evidences of improvement in trade were noted. Three years (from 1896 to 1898 inclusive) of good demand and prices for agricultural products have resulted in such an active demand for and large distribution of both necessaries and luxuries from the agriculturists, that the general increase of business must be accredited to this cause.

SODA BISCUITS CHEAPER.

A reduction of ½c. per lb. in the price of soda biscuits is announced by the manufacturers in Ontario. This is the first change that has been made for over a year. Other kinds of biscuits are unchanged.

THE REASON CHEESE ADVANCED.

SOME weeks ago reference was made in our market reports to speculative short sales of cheese for forward shipment, it being intimated at the same time that when the date of delivery arrived that these transactions would have an important bearing on the standing of the market.

The advance in the price of cheese during the past week fulfils our forecast of the situation, for, as we expected, when the shorts commenced to provide for their wants, their kind competitors, by manœuvres which everyone in the trade are familiar with, bid prices up in the country.

It is understood that a large percentage of these short sales were made on the basis of a cost in Montreal of 8c.

As finest cheese, both Ontario and Quebec, have been costing more than that in the country, the inference is that these short contracts will be the reverse of profitable. It is understood also that cheese have been sold over the cable for even less money.

If this is correct, and the market maintains its present status, the losses will be still heavier. It is just possible, however, that after the forward contracts for early June shipment are filled, the demand may slacken, with the result of a reaction in prices, especially as the flush of the season is approaching when offerings at the different country boards are at their heaviest.

As cheese is selling to-day, it is one full cent per pound, or 70c. per box, above what it was costing last year. Last year, also, the large speculative operations of the Warringtons imparted a fictitious value, in a sense, to the cheese.

These circumstances, no doubt, led the people who sold short recently to argue that prices were bound to go lower, but they appeared to ignore the fact that the stock of cheese in Great Britain this summer is fully 50 per cent. below what it was at this time last year.

BUSINESS IN NEW SALMON.

Some large sales of new pack salmon for forward shipment were made in Montreal on Friday last, about 10,000 cases being placed on local and western account.

"Maple Leaf" brand was marked at $4.50, and for Lowe Inlet and similar brands $4 per case f.o.b. Coast was the stipulation.

CANADIAN EGGS IN ENGLAND.

The egg trade with Canada shows no sign of declining. Imports are still increasing, and these eggs are already well-established in a good many markets, though London is still behind Liverpool and Glasgow.

THIS is an extract from an editorial which appeared in The Grocers' Journal, London, Eng., May 27.

When the McKinley tariff went into operation, if there was one branch of the Canadian trade which promised to be killed, or at least terribly maimed, it was the egg export trade.

With the United States market free no effort had been made to cultivate an export trade in eggs with any other country. And, when a duty of 5c. a dozen was put on by Congress, everybody and everything directly interested, except the hens, became faint-hearted. In their dilemma people began to turn their attention to the English market, but the few who did this were laughed at by the many, who in effect declared there was "nothing in it."

For a while it looked as if the pessimistically inclined had good reason for their derision. But egg exporters in Canada gradually learned the peculiarities of the British market, and each year, ever since 1890, with one exception, has seen an increase in the shipment of eggs to Great Britain. The following table proves this. The first column shows the total exports in dozens to all countries, the second the quantity that went to Great Britain, and the third the quantity that went to the United States during each of the past nine fiscal years:

EXPORTS OF EGGS (IN DOZENS).

	Total in Dozs.	To G.B.	To U.S.
1890.....	12,839,660	3,600	12,825,735
1891.....	8,022,935	649,476	7,354,235
1892.....	7,931,204	3,987,655	3,918,015
1893.....	6,805,432	4,104,632	2,664,942
1894.....	5,141,586	3,449,243	1,611,881
1895.....	6,500,817	4,184,271	2,258,518
1896.....	6,520,678	5,587,725	894,989
1897.....	7,476,636	6,939,496	479,258
1898.....	10,369,996	10,280,466	38,643

The McKinley tariff went into operation on October 6, 1890. As the Canadiam fiscal year ends June 30, the egg trade of the first year given in the above table was not affected by that tariff. In fact, it was not until the fiscal year of 1891 was three months old that McKinley's pet bill went into operation.

Although the egg export trade of Canada has not yet wholly recovered from the blow dealt it by the McKinley tariff, yet it is evident from the above table that it is more than convalescent and is so near recovery that no doubts need arise as to the ultimate outcome.

The exportation of eggs to the United States is so nearly dead that the life that is left in it is of no value. The 38,643 dozen exported last year were only valued at $5,-029. The decrease in the nine years was 99.71 per cent. The increase in the exports to Great Britain, on the other hand, is nearly three thousand fold, while the total exports to all countries are only a little over 19 per cent. below what they were in 1890, the year before the McKinley bill went into force.

One would probably have to search the pages of history in vain for a parallel of the export egg trade of Canada during the past nine years. In that time an important trade with one country has been wiped out, while with another one of almost equal, and with promises of larger, proportions has been created.

JUNE DEAL IN CREAMERY.

The continued firmness of the butter market is certainly remarkable. Last week, when buyers paid 17c. and over for certain fancy creameries in the Eastern Townships in Quebec, the majority pronounced that this was the top price, and that we were bound to have a reaction.

Instead of a reaction the same buyers have steadily gone on accumulating their holdings of fancy creamery at full figures.

The only conclusion to be drawn from this steady absorption is that they consider June creamery good property at the money. Very likely, also, a large percentage of the recent purchases are destined for cold storage, to be taken out during the fall, and either sold to the local trade or exported.

Recent buying has been on behalf of both exporters and local jobbers, but in contrast to last year, when the latter dominated the market, the former now do so.

It is well known last year that several of the local jobbers made a good turn on their June deal, and it is quite possible that this fact has induced firms more centred in the export trade to do a little speculation this season on domestic account as well.

At present the outside price for finest creamery in Montreal is 17⅜ to 17½c, which is an advance of fully ¾c. in ten days.

A STRONG PEPPER MARKET.

Pepper appears to be in a pretty strong position. Notwithstanding the heavier shipments of black pepper from the Straits for the second half of May the market is as firm as ever, and it is anticipated, according to latest mail advices from London, that higher prices will prevail in the autumn.

This is the time in Singapore when the second crop comes in, and it is said to have been bought up by Eastern buyers.

Stocks, in bags, of all kinds of pepper on May 31, in the principal markets of Europe during the past three years, were as follows:

London.....	176,600	179,400	137,700
Holland.....	97,000	99,200	112,400
Hamburg.....	13,400	15,300	11,500
Havre.....	91,000	119,500	115,900
Bordeaux.....	1,900	1,400	1,300
Marseilles.....	3,000	3,900	4,300
Trieste.....	11,600	20,300	18,200
Total bags.....	397,500	439,000	401,300

The decrease in the stocks compared with last year is, it will be observed, nearly 9½ per cent.

GROCERY STORE BEAUTIFIERS.

THE grocer is indebted in a large measure to the lithographic printer for much of the possibility of making his shelves and windows attractive.

The individual beauty and the great variety of designs shown in labels on canned and bottled goods and other packages have made it possible for a grocer to give to shelves, which a few years ago were cold and uninteresting, an appearance of art and beauty.

This is even more true of the grocer's window, for here the dresser has opportunities to arrange the goods in any manner desired, and thus produce from the variety of designs and colorings even a more beautiful effect than is possible in his shelves.

In addition to the material benefit that is derived by having an attractive store, the grocer and his help will not fail to be influenced for good by the increasing taste and beauty shown in package labels. Taste and beauty never fail to exert a refining influence on mankind.

BOUNTY FOR CANADIAN BEET SUGAR.

A RESOLUTION was introduced in the House of Commons at Ottawa, on Monday, asking that the Government give a bounty for the encouragement of beet sugar manufacture in Canada, and that all machinery necessary for the equipment of sugar factories be admitted free of duty. The resolution was introduced by Dr. Sproule, and read as follows :

That, having regard to the large importations of sugar into Canada for home consumption, amounting to 236,670,038 pounds in the year 1898, at a cost of $4 863,956, and that it has been demonstrated beyond a doubt that the cultivation of sugar beet in the Dominion is not only feasible, but is being successfully adopted in many parts of the country at present; therefore, in the opinion of this House, in order to stimulate the farmers of Canada to engage in the growth of this valuable product, and also to encourage the establishment of beet root sugar factories, a bounty should be offered for all beet root sugar manufactured in the Dominion during the next ten years, and that the machinery necessary for such plant, not made in Canada, be admitted free of duty.

Whether this resolution will receive the support of the Government remains to be seen. The Minister of Agriculture showed that he, at any rate, was not favorably disposed towards it, and it is not the first time that he has evinced a want of faith in the possibility of the beet sugar industry being made successful in Canada.

The Dominion has not been unmindful of the industry. On July 22, 1895, Parliament gave its assent to a bill providing a bounty for beet root sugar produced in Canada. The bounty was to be 75c. per 100 lb., to expire on July 1, 1897. Time passed, no factory was started, and the statute expired by limitation. Attempts were made to have the time when the statute should expire extended, but they were abortive.

Last year interest was reawakened in the beet sugar industry, and the Government was again memoralized to give a bounty for the encouragement of the beet sugar industry. The Wholesale Grocers' Guild, of Toronto, interested itself in the matter, and, at a meeting held on May 3, 1898, passed a strong resolution in favor thereof. In this resolution the Government was asked to give a bounty on all sugar made in Canada from domestic-grown beet, the amount to be paid to be $1 per 100 lb. for the first year, 75c. for the second year, 50c. for the third year, and 25c. for the fourth and fifth years. The first year of payment was to be 1899, and the last year 1904.

It has been demonstrated beyond all question that Canada can produce sugar beets of good saccharine quality.

Analysis of beets grown on the experimental farm at Ottawa showed an average percentage of sugar of 14.94. Beets grown in British Columbia in 1897, and analyzed by a Dominion analyst, showed a percentage of from 10.4 to 16, and the beets had, in many instances, been improperly cultivated. In November of 1897, Professor Shuttleworth analyzed at the Ontario Agricultural College sugar beets grown in the vicinity of Owen Sound, and 37 samples gave an average of 14.75 per cent. of sugar. It has also been demonstrated that excellent sugar beets can be produced in Western Ontario. The average percentage of sugar in the beets produced in Germany is less than 14.

Hon. Sydney Fisher, the Minister of Agriculture, cast doubt upon the adaptability of Canada for beet root sugar production, and evidently based his opinion upon the fact that $2,000,000 had been lost in Quebec in trying to build up the industry there. But, because it failed in Quebec, it does not follow that there ne ed be failure elsewhere. Even in Quebec, however, according to those who profess to be in a position to speak authoritatively, better results should have been obtained.

In 1897 the plant which had done duty in the Farnham, Quebec, factory was removed to Rome, N.Y., where it has been a success. But obsolete methods and apparatus were discarded. In one particular alone the labor of 30 to 40 men was saved.

In assisting in the establishment of a beet sugar industry in Canada, the Government can do one of two things : It can start a small experimental factory and furnish it with up-to-date machinery, or it can give a bonus to be discontinued after a reasonable length of time. The latter seems to us the most desirable.

Canada can produce as good, if not better, sugar beets than Germany. That is an inducement. Besides this there is the duty of ½c. per lb. on raw sugar. Under these conditions private capital, assisted by a bounty, until the industry is established, ought to have sufficient courage to launch the industry. If capital, under such conditions, has not now the necessary courage, it is better to wait until it has. Or perhaps it is that we had better wait until a more convenient season.

But now seems to be the most convenient season that Canada has ever had for the starting of such an industry, and for this reason THE CANADIAN GROCER urges the giving of a bounty by the Government.

FIRM SALMON OUTLOOK.

WHILE it is early to speak positively as to what the ultimate condition of the coming canned salmon season may be, present indications are bullish rather than bearish in their character.

A letter which THE CANADIAN GROCER has just received from Malcolm & Windsor, Limited, Steveston, B.C., corroborates what has already been said in regard to the scarcity of fishermen on the Coast. "This has been brought about to a great extent," they say, "by the new fishing regulations issued by the Government to come into force for the coming season, and which are likely to hamper the operations of the industry in a very large measure."

Referring to the situation in England, the letter just quoted says : "The British Columbia salmon combination in England has lately fixed selling prices for the unsold portion of the 1898 pack and for the output of the 1899 pack shipped to the United Kingdom. These prices are equal to Canadian figures of $5 for talls and $5.80 for flats. The action of the English combination will have the effect of considerably strengthening the Canadian market, and high prices for the coming pack may be expected, more especially in view of the price fixed for the Puget Sound output, viz., $1.20 per dozen for talls. It is only natural to suppose that prices for raw material on the river will also be high."

DROPS FROM THE EDITOR'S PEN.

Time is fitted with wings that never tire.

The store window that is not properly dressed is not respectable.

It costs energy to succeed, but it costs reputation to fail in life.

"Following the leader" is not always wise in business. The most successful men are those who follow their own instincts.

"WE CLAIM" Sealed Lead Packets Only. By Good Grocers Everywhere.

"SALADA"

CEYLON TEAS

To be positively and indisputably the Best Teas upon the market to-day. Hence their enormous sale.

Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

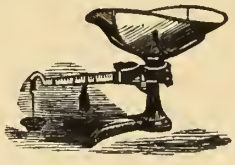
Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

GROCERS, MAKE MONEY!

BE UP-TO-DATE

WILSON'S MONEY WEIGHT SCALES



Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pape Avenue - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger,** all guaranteed good Red fish.

AGENTS:
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

NEW COUPON SYSTEM ADOPTED MAY 1st.

GRAND MOGUL

Tea, Coffee, Mustard, Baking Powder, Cream Tartar, Soap, Flavoring Extracts.

EVERY ARTICLE A TRADE-WINNER.

The best value in Canada at the price. The large number of orders are so much in excess of what we expected that we are unable to ship promptly. We, therefore, ask the indulgence of our friends.

SEE OUR AD. in... MAIL & EMPIRE MAY 23rd.

T. B. ESCOTT & CO.,

Wholesale Grocers, Importers and Manufacturers, LONDON, ONT.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, June 15, 1899.

GROCERIES.

NO particularly striking features have developed on the local wholesale grocery market during the past week. Business is somewhat listless, and, consequently, not satisfactory. In no one line this week can activity be said to obtain. The members of the Packers' Association are again offering futures in canned goods, but no transactions are reported at the figures they ask. The movement in canned goods generally is light. The sugar situation is without change, although the outside markets are, as a rule, firm. The volume of business locally is small in sugar. Coffees are meeting with a steady demand from the retail trade. Very little is being done in either syrups or molasses. In teas, trade is quiet.

CANNED GOODS.

The agreement among the members of the Packers' Association in regard to futures went into operation on Saturday last. The minimum figures at which canned vegetables are to be offered for future delivery are, tomatoes, 75c. and peas and corn, 65c. Some of the packers are asking as high as 75c. for corn. No transactions are reported at any of the prices named, and wholesalers are not disposed at present to buy. One packer outside the agreement offered tomatoes for future delivery at 70c. delivered, Some of the wholesalers are quoting futures to the retail trade at 75c. The idea for old pack is 80 to 85c. per doz., but there is only a moderate demand. Corn is steady at 95c. to $1 per doz., with the demand fair. Canned fruits are quiet. There is a demand for gallon apples, and, as stocks are light, prices are rather higher, quotations now ranging from $2.10 to $2.25. Futures are being quoted at $2 by the packers, and standard 3's at 75c. Strawberries are being offered by the packers for future delivery at $1.35; yellow, egg and Lombard plums at $1.10; greengages at $1.20, and blue plums at $1. The demand for canned salmon, while improving on account of the advent of the picnic season, is, nevertheless, disappointing. The demand for canned meats continues to increase and is now described as fair.

COFFEES.

Local wholesalers are experiencing a steady demand for green Rio coffees at steady prices. The primary markets are, however, dull and weak, with delivery of Rio slow.

SUGARS.

No change has taken place in the sugar situation in Canada during the past week. The demand is dull, but the strength of the outside market gives a firm tone to prices. The cost of Canadian granulated is, at the time of writing, from 21 to 24c. below the price of the United States product. This, of course, interferes with the importation of the latter at present. Canadian and imported yellows are, however, on much the same parity. As long as the outside markets remain as they are, the possibilities are for an advance in the price of Canadian refined sugars rather than a decline.

In the United States, last week, refined sugars advanced ⅛c. per lb. and raws 1-16c. The cable on Monday reported beet sugar easy in London, with prices ¼d. lower. But this, apparently, had no influence upon the strength of the New York market, where holders of raws are not anxious sellers.

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

Locally, the fixed price of Canadian granulated is unchanged at $4.60 Toronto for Montreal refined, and $4.55 for Acadia; and for No. 2 yellow $3.80 is the figure, and for Phœnix $4.35. Foreign granulated, $4.55, Toronto, and yellows at $3.75 up.

SYRUPS AND MOLASSES.

Business continues dull. Both the syrup and the molasses markets rule steady as to price.

SPICES.

The pepper market continues to gather strength, and still higher prices are, in consequence, looked for. Increased strength was given to white pepper early in the week by the cable advices.

TEAS.

A cable received in Toronto after THE GROCER went to press last week, stated that low-grade Indian teas were firm, while a rise for June and July was expected. The first sales at Calcutta have taken place, and the market opened strong, c.i.f. quotations for Canada being 15½c. per lb. for pekoe souchongs.

Mail advices from London, England, under date of June 2, state that at the auction sale there bidding for anything in Ceylon tea up to 7¼d. was keen, with rather dearer prices. Above this figure rates were maintained, but bidding was irregular, pekoes, and even orange pekoes, sometimes realizing hardly better prices than pekoe souchongs in the same invoice. In regard to Indian teas, the advices said: "The market reopened on Monday with a sale of 7,205 packages, of which 405 were new season's teas. The tone was distinctly firmer, lower grades being slightly dearer. The few new seasons were of somewhat poor quality."

On the Toronto market during the past week there has been quite a little buying for importation from London of Ceylon teas costing from 19 to 20c. here. The reason advanced for this is that these teas are showing relatively better value than the low-priced goods, which still remain high. Then, the quality of these teas is fine at this time of the year, whereas, those which will be shipped from Ceylon for the next couple of months, owing to the wet season, will be poor.

The Japan tea market has recovered from its recent easy turn, and latest advices give the total advances as equal to 1c. per lb. There has been a little business done during the week in new season's teas. Some bids have been made for old Japan tea, but holders would not accept them. Samples of new season's Japan tea representing shipments in transit are to hand this week. The strength of the market for new season's Japan tea is chiefly in regard to fine teas costing 18 to 20c. per lb. There has been a run on these and they are now difficult to secure.

Quite a brisk business in spot China green teas has been done during the week, some round lots having changed hands. The green tea market has not yet opened in China. The market has, however, opened for China congous. At the opening, prices were lower than last year, but heavy buying by Australia has caused an appreciation in values.

A pure hard Soap

SURPRISE SOAP

MAKES CHILD'S PLAY OF WASH DAY

A pure high-grade laundry soap which can be sold at 5 cents a cake and yields a good profit. Manufactured exclusively by

The St. Croix Soap Mfg. Co.

ST. STEPHEN, N.B.

FOREIGN DRIED FRUITS.

CURRANTS—Wholesalers are experiencing a good demand for currants, and particularly for the cheaper grades, cleaned.

VALENCIA RAISINS—Quite a little business is being done between the wholesale houses, but there is not much buying this week by the retail trade. Trenor & Co. estimate that the quantity is somewhat in excess of last year.

SULTANA RAISINS—Reports from Smyrna state that the old crop of Sultana raisins is entirely exhausted, and that prospects for new crop are much better than last year.

FIGS—Mail advices report that the crop of Smyrna figs will be a great deal better than the very poor one of 1898.

PRUNES—Local wholesalers are doing a fair business, although the demand is slackening off. Crop prospects in both Bosnia and France, according to advices to Watt & Scott, are poor.

GREEN FRUITS.

The Scott street fruit market was opened on Monday, and is already a scene of bustling activity, especially in the mornings. The efforts made by the commission and retail fruiters to induce growers to send in their produce on the night or early morning trains have been largely successful, but still some stuff is coming in during the afternoon. Canadian strawberries are now arriving in large quantities, and prices are going down somewhat, though the quality of berries now arriving is much superior to that of those which came in earlier. From 8 to 11c. is the range of prices. Canadian cherries are coming in at $1 to $1.50 per basket, and gooseberries at 50 to 75c, Messina oranges are done. Sorrentos are selling at $4.75 to $5 for boxes and $2.50 to $3.25 for half boxes. Tomatoes are arriving in fair quantities from Florida, at $2.50 per 6-carrier case, and from Mississippi at $1.50 per 4-basket case. They sell readily at these figures. Pineapples are still somewhat scarce, and consequently prices are well maintained. Lemons are firm, but unchanged in price. They are in good demand. Bananas, too, are selling freely at firm, unchanged prices. Egyptian onion stocks are becoming depleted, yet, as the demand is slow, prices of inferior qualities have fallen to $1.50 per case. Good stock is still worth $1.75 to $2.

COUNTRY PRODUCE.

EGGS—Receipts are falling off, and, as the demand continues active, prices are again up ½c., the ruling jobbing price today being 12½c Some dealers consider the conditions warrant ½c. more than this.

POTATOES—The market is easy, though prices continue at last week's figures. We quote cars on track, Toronto, at 65 to 67c. per bag, and on the street market 70 to 75c. is paid.

BEANS — There is little doing. Hand-picked are nominally worth $1 to $1.10. Medium grades are selling at 85 to 90c.

DRIED AND EVAPORATED APPLES—The demand is dull. We quote dried apples nominally at 5¼ to 5½c.; evaporated at 9½c.

VEGETABLES— Cauliflower is offering at 75c. to $1. No other change is noted. We quote as follows: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, $1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, 40 to 60c. per doz.; new beets, 40 to 60c. per doz. bunches; parsnips, $1 per bag; carrots, 40 to 60c. per doz. bunches. New cabbage are being imported at $1.50 to $2.75 per crate; wax beans at $1.75 to $2 per bushel hamper; green beans at $1.50 to $1.75 per bushel hamper, and cucumbers at 75c. to $1 per doz.

BUTTER AND CHEESE.

BUTTER—There is a good demand for dairy prints and tubs. The receipts of really choice dairy are so abundant that the local sale of creamery has been somewhat reduced. Though no change in quotations is noted creamery is rather easier, while dairy has become steadier in the past week.

CHEESE — There is an excellent local trade doing. The feeling is steady at country boards, 7¾ to 8½c. being paid at Western points. The range of jobbing prices is 8¼ to 9c.

PROVISIONS.

There is a brisk local shipping demand for all smoked and dry salted meats. Lard is moving well, and barrelled pork is in fair request. Prices throughout are firm, though unchanged.

FISH.

Bluefish and B.C. salmon are off the market. Oregon salmon is 3c., and Restigouche salmon 8c. cheaper. Halibut has declined 2c., and steak cod, 1c. per lb. Mackerel is 5 to 10c. cheaper. We quote as follows: Fancy mackerel, 15c.; Oregon salmon, 12c.; Restigouche salmon, 17c.; Erie fresh whitefish, 8c.; North Shore whitefish, 7c.; North Shore trout, 7c.; bluefish, 9 to 10c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large,

Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

CREST BRAND
BAKING-POWDER, TRADE MARK
COFFEE, EXTRACTS,
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

4c.; halibut, 8c.; steak cod, 6c.; salt water fresh haddock, 5c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market keeps steady. Holders of Ontario winter wheat are asking 72c., and millers are bidding 71½c., and a fair amount of business is being done at the latter figure. The Toronto market is active, each day bringing large deliveries of wheat, and a fair quantity of oats and peas. We quote as follows: Wheat, white and red, 76 to 77c.; goose, 67 to 68c.; peas, 60 to 67c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat has advanced 1c., and is now selling at 85c., Toronto.

FLOUR—Buyers have manifested more confidence in the higher range of values now ruling, and the volume of business being done is increasing. Prices are unchanged. We quote: Manitoba patents, $4.10 to $4.25; Manitoba strong bakers', $3.75 to $3.80; Ontario patents, $3.75 to $3.80; straight roller, $3.45, Toronto freights.

BREAKFAST FOODS—A fair trade reported. Prices are unaltered. We quote: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES Deliveries continue good. Prices are steady. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—Calfskins are firm. Lambskins are 5c. dearer. A good business is opening up. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 25c.

WOOL—A good business is reported. Prices are steady at 13c., and unwashed, 8c.

SALT

A good trade is reported at unchanged prices. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Lambskins are 5c. cheaper.

Eggs have again advanced ½c.

The Japan tea market is rather higher again.

The pepper market continues to gather strength.

The members of the Canadian Packers' Association are again quoting futures.

D. Gunn, Bros. & Co. have had on exhibition some days a model of the egg-candling machine mentioned in last week's issue. By it a case of eggs can be tested in one minute. The inventors are Lyon Bros., Manchester, Eng., who intend to make it in all sizes, so as to suit the needs of the country merchant or the wholesale jobber.

Fancy mackerel are 5 to 10c. cheaper. Oregon salmon have declined 3c.; Restigouche salmon, 8c.; halibut, 2c.; steak cod, 1c.

QUEBEC MARKETS.

MONTREAL, June 15, 1899.

GROCERIES.

THE week has furnished a moderate trade in general groceries, and, as a rule, there have been no changes in spot values. Among the more interesting facts of the week are the closing of some contracts for new pack salmon. Sugar has not altered its position, though the tone is much firmer in New York. Molasses continues unsettled at primary points, but the fact has not influenced the spot situation in any way. Inquiry for dried fruits by jobbers has led to further business in Valencia raisins. Rice contributed nothing new, and the same can be said of coffees and spices. Tea remains much the same, while in green fruits and provisions a good seasonable trade was experienced lately.

SUGAR.

There is a good demand for sugar, and the tone is strong in sympathy with sentiment elsewhere, which is very firm, especially in New York. Both the firms inside and outside the agreement have been good buyers of sugar, and, so far as can be learned, the latter are not cutting prices to any great extent on the refined article. Cables from London state that the market for raw is quiet, with little demand for cane stock, Java selling at 13s., and fair refining at 11s. 9d. Beet is reported dull and rather easier, present month is ¾d. lower, the quoted price being 11s. 1½d., and next month 1½d. lower at 11s. 2¼d. On spot, refined at the mills is quoted at $4.50 for granulated, and yellows all the way from $3.70 to $4.25, as to grade. Firms outside the understanding may be selling below this basis, but, if so, are losing a tidy sum, as they don't get any rebate.

SYRUPS.

There is little change in the syrup market, which continues dull and featureless, prices ruling nominal at 1¾ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

There has been another shuffle in the molasses market at the Island, cables this week quoting the first cost at 14c., which is a decline of 1c. on last week's basis. But though this is so the fact has had no influence on the spot market, nor is it likely to, for the reason that when offers were cabled on the new basis they were not closed with. Accordingly the spot market is unaffected so far by this cable intelligence, the Guild price remaining at 35c. for car lots, and 36c. in single puncheons.

DRIED FRUITS.

The firmness noted last week in certain lines of dried fruits is fully maintained. Inquiry has also been more active from jobbers, resulting in a fair amount of business in Valencia raisins, selected moving at 4¾ to 5c.; fine off-stalk, 4 to 4½c., and ordinary do., 3½ to 3¾c. Other dried fruits have contributed nothing new. These figures, of course, represent trading in straight invoice lots, and not for jobbing parcels.

CANNED GOODS.

The leading feature in canned goods has been the active demand for new pack salmon, sales aggregating 10,000 cases having been made on local and western account for future delivery. The price realized for "Maple Leaf" is $4.50, and for some Inlet, $4 per case f.o.b. Coast. Advices are not encouraging regarding the catch. Demand for other lines has been fair. Marrowfat peas have changed hands at 65c., and early Junes at 67½c. Tomatoes have moved in a small way at 77½ to 80c., and beans are offered at 77½c. Corn is held firm and 90 to 92½c. was asked this week for round lots.

RICE.

The rice market furnished nothing new. Demand is of the average character for the season, and prices are unchanged.

COFFEE.

There is a slow demand for coffee, the market ruling quiet and featureless. Maracaibo and Santos have changed hands at former prices, and there was nothing reported in other descriptions of coffee.

SPICES.

Business in spices rules quiet, and the firm tone is fully maintained. Some movement in nutmegs at 50 to 60c., mace 50c., and pimento at 12c. is noted. These figures were for transactions from first to second hands, and do not apply to jobbing business.

TEAS.

There has been little business done in teas on spot, but importers are placing a fair number of orders for new crop goods for future delivery. In last year's tea, sales of Japans from 13 to 16c., and greens from 12 to 15c. are noted. The firm feeling is fully retained in blacks and Ceylons, the very lowest grades of the latter, for instance, being quoted on the London market at 8½ to 9d.

GREEN FRUITS.

The weather lately has not been favorable to trade in green fruits, but, since the present week opened, the hot days have led to an increased demand. Apples continue quiet, a few bbls. changing hands at $5 to $5.50. Oranges still show a wide range, and are not quotably altered, except in the case of superior qualities of half boxes. Californian oranges are expected this week. Lemons are in fair demand at $1.25 to $1.50 for common, $1.75 to $2 for medium, and $2.25 to $3 for fancy. Offerings of pineapples have been limited, and rule firm at 8 to 15c. each, as to size and quality. Strawberries have been in lighter supply this week, and sell at 8 to 14c. Bananas are steady at $1.25 to $1.75 per bunch.

Monday afternoon, at the Montreal Fruit Exchange Company's warehouse, there was one of the most brisk sales of the season. A carload of bananas was the first on the programme, and sold up to $1.15 per bunch. The Missouri tomatoes, a splendid car of prime stock, consigned to Moquin & Cote, met with vigorous bidding, and they sold up to $1.20 per crate.

COUNTRY PRODUCE.

EGGS—There was no improvement in the demand for eggs. In consequence the market is quiet, with no new feature to note. Choice stock is selling at 11 to 11½c., and No. 2 at 9½ to 10c. per doz.

MAPLE PRODUCT—The market for maple product continues quiet, on account of the small offerings. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY—In honey, business was dull and prices unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—The market for beans is steady, but sales are slow. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 65 to 90c.

PROVISIONS.

All kinds of provisions, except pork, continue fairly active, and the the tone of the market is steady, with no change in prices to note. We quote as follows: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel; pure Canadian lard, in pails, 7 to 7¼c.

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ROWNTREE'S Confectionery — Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

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CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.

per lb., and compound refined 5½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

FLOUR—A fairly active trade was done in flour on local and country account at steady prices. We quote : Winter patents, $3.75 to $4 ; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $4.20 to $4.40; strong bakers', $3.80 to $4.

GRAIN—There was no important change in the local grain market to-day, business generally being quiet. In oats, the feeling was steady and sales of some round lots were made at 34c afloat. The tone of the market for peas was firmer, and 75½c. afloat was the inside figure, and in some cases a trifle more was paid.

MEAL—The demand for meal continues slow and the market is quiet with no change in prices to note. Rolled oats are offering at $3.80 per bbl. and at $1.85 per bag.

FEED—A fair trade was done in feed at steady prices. Ontario bran, in bulk, $15 $15.50, and shorts $16 to $17 per ton; Manitoba bran, $15; shorts, $17, and mouillie, $18 to $25 per ton, including bags.

HAY —There was an easier feeling in the hay market for the lower grades, and prices for such have been shaded, but choice No. 1 is still scarce and firm. Late cables report the market strong, owing to light arrivals. We quote: Choice No. 1, $7 to $7.50 ; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

CHEESE AND BUTTER.

CHEESE.—This product has developed a much firmer line since last report, and business, both on spot and the country, makes it clear that exporters are short for early June shipment and are buying accordingly. These short sales were referred to in this column some weeks ago, and it was intimated at the same time that they would brighten up the market. The course of business at present and during the past week undoubtedly bears out this assumption. For western makes to-day the range is 8¼ to 8½c., the top price being for fancy lots, while for eastern goods 8⅛ to 8¼c. is the range, according to grade. At the wharf Monday morning 3,500 boxes were offered and sold at a range of 8 to 8⅛c., the outside being the ruling price.

BUTTER—The firm tone of the butter market is more marked, if anything, as local exporters have bid over 17c. at country points during the past day or so, and 17⅜c. was realized on a good-sized line of creamery to-day. Despite these high prices, many exporters still complain that their limits make business impossible, so that the situation is somewhat mixed.

MONTREAL NOTES.

As a result of short sales, the export price of cheese has advanced ⅛ to ¼c. per lb.

There has been another change in the first cost of Barbadoes molasses, which is again quoted at 14c. at the Island.

Very high prices have been paid for creamery butter at country points, figures which mean over 17½c. laid down in Montreal.

Laporte, Martin & Cie., wholesale grocers, Montreal, will close their place of business on June 22, St. Jean Baptiste Day.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 15, 1899.

BUSINESS for the past week is reported good, there being a general movement all along the line. Good prices are obtained, the markets continuing largely in sellers' favor. It is a good healthy sign, when after such a fire as we have just had, in which so many stores were burned, in many cases the dealers losing their houses as well, that as yet no financial difficulties have been reported. Rebuilding is being quite largely undertaken, and no doubt the new buildings will be far handsomer than the old ones, and more substantial. The river steamboat people who lost their warehouses are still handling freight at great inconvenience. In the markets, brooms have again been marked higher and are firmly held. Flour continues to advance, but the movement upwards here is slow. Canned goods are in a very strong position. Trade returns for the past month show an increase of nearly $10,000 in duty collected, and

over $100,000 in value of imports, while exports are upwards of $300,000 ahead. The increase in the latter item is largely due to lumber, prices of which are much higher than last season.

OIL—There is but little doing at present in burning or lubricating oils, and prices show no change. In paint oil, prices are high. Linseed oil is marked rather higher and is very firmly held, while turpentine holds its high price.

SALT—There have been no arrivals for some time, and stocks of Liverpool coarse are quite light. There is rather an improved sale at firm figures. There is quite a quantity to arrive within a few weeks. There is little change in the quantity sold each season, though it shows rather an increase. Mediterranean salt and Turk's Island salt are quite largely used now in packing fish; though there is a very similar English salt very little sale is found for it. In fine salt a good demand rules. We quote: Liverpool coarse, 43 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS.—Little, if any, business in futures has yet been done. Most of the packers are now quoting, and their prices seem so be the same. Dealers are holding back for some concession, and feel that as chances are promising for a good crop they will buy lower later. As the goods, particularly corn and tomatoes, will come on a bare market, there is every prospect of a stiff market. Corn is very scarce here, and tomatoes are light stock, and prices tend higher. There is considerable inquiry for gallon apples. Stocks are low, and very firm figures are quoted. Salmon, while light stock, are sold low by some holders, who carried stock over last year which cost them low. In fruits there is a steady sale at good figures. Blueberries are out of the market. An increased number of brands of finnan haddies are offered. Canned oysters are rather higher. Shrimps are scarce and difficult to get. In meats prices are firmer, and an advance is looked for.

GREEN FRUITS—A good deal of interest centred in the fruit auction, the first to be held here, but it was not a success, buyers from outside points in the Province taking little or no interest. Californian fruits, including peaches, apricots, plums, and cherries, are to hand. Prices hold quite high, and there is but limited sale. Oranges hold firm, with fair business. Lemons have had a large sale, and have been very low. Rather better prices are now obtained. Bananas are a very large business. Strawberries are rather lower. Rhubarb is very low; quality of receipts good. Pines are easier, but only a fair sale.

DRIED FRUITS—There is some inquiry for seeded raisins. Stock of choice seems light and dealers are not inclined to pay price asked for fancy. There is but a fair sale. Loose muscatels are very dull. There are fair stocks held. Little is being done in prunes. Prices tend easier. In peels, some orders for futures are now being taken. Currants show no change, and there is but little business, and what there is is for cleaned. American cleaned are being imported at low prices. Figs are dull. Dates hold their price. Evaporated apples are about out of the market. Stocks imported during the past season, owing to the price, were small. Onions are a fair stock, and prices show no change. Quite a few Bermudas are held here.

SUGAR—Prices keep quite low, but there is a firm feeling. Sales are good and stocks not large. Little American is now being bought, though there quite a little now here.

MOLASSES—Another cargo of Porto Rico, landing this week, has relieved the position, but prices are very firmly held, as total stock is small, particularly Barbadoes, which is quoted rather higher. If there is any change in prices, a further advance is expected. Our dealers have held their figures quite low, and of the quantity imported, the bulk has gone into consumption.

DAIRY PRODUCE—Butter is dull and low. Still, it is better that the farmer should sell than hold the butter at this season, for, if he held, it would spoil the market later. If he sends good butter, he will get fair returns, but it seems almost impossible to get good. Cheese tend rather easier, with a fair, steady sale. Eggs are scarce and high.

FISH—Fresh fish have chief attention, and salmon are now of chief interest. They are coming in more freely. Local demand is good, but price in Boston is low, because of the very large receipts of mackerel from Nova Scotia. Shad are quite scarce, and and gaspereaux are about out of the market. Dry fish are marked lower, particularly pollock, for which at this season there is little sale. In pickled herring, new are now coming in. There is but fair sale. They came on a bare market, and prices tend lower. There is no improvement in smoked herring. Halibut are still received, but season is about over. We quote: Large and medium dry cod, $3.85 to $4; small, $2.50; pickled shad, $3.50 to $5, as to quality haddies, 4½c. per lb.; smoked herring, 5½ to 6½c.; smoked alewives, 90c. per 100; kippered gaspereaux, $1 per box; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; gaspereaux, 75c. per 100; shad, 10c.; boneless fish, 4 to 5c.; pollock, $1.80 per 100; salmon, 12 to 14c.

PROVISIONS—There is but light business. In lard and smoked meats, Western packers have somewhat killed trade by selling to the retail trade at the wholesale price. They find little in it for themselves and have very much hurt the jobbers. Prices tend higher.

FLOUR, FEED, AND MEAL—All prices in flour have been advanced, though Manitoba millers show quite a range in their ideas. Local men are slow to advance figures and have not been large buyers. Oatmeal stays about even in spite of bullish reports. Oats are firm. In beans, there is very little business. Prices show no change. Hay is still low, but better prices are looked for. Barley and split peas are rather easier, but blue peas hold their price. Stock is light. We quote as follows: Manitoba flour, $4.70 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00

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to $4.10 ; cornmeal, $2.05 to $2.10; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.05 to $1.10 ; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2 ; split peas, $4.10 to $4.15 ; round, $3.25 to $3.40 ; pot barley, $4.10 to $4.15 ; hay, $7 to $7.50 ; timothy seed, American, $1.50 to $1.75 ; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

Potatoes are quoted rather higher in this market.

W. H. Miles, grocer, offers a compromise of 40 cents.

W. H. Anderson, a small retail grocer, has assigned to the sheriff.

Thomas Gorman, wholesale grocer, South Wharf, is having a new office built this spring.

Every effort is being made to have the mining interests of Nova Scotia well represented at the Paris Exposition.

Merritt Bros. & Co. landed a cargo of Porto Rico molasses this week, consisting of 236 casks, 20 tres., and 35 bbls.

F. R. Whipple is to take charge of the stove department of Carrier, Lains & Co., who have opened a branch store here.

A. L. Goodwin received this week the first consignment of the season of Californian fruits. Mr. Goodwin is the only large receiver of these goods in the Province.

"Cow" brand soda is now seen everywhere. The manufacturers are to be congratulated on the manner in which it has been introduced. It is now a matter of making a demand.

The board of trade has decided to accept the invitation of the Philadelphia Commercial Museum to attend a congress to be held there in October next, and also to accept the invitation to permanent membership on the advisory board of that institution.

Mr. Thompson, representing F. W. Fearman, Hamilton, was in the city this week, and was much surprised at the prices with which he had to compete, finding that western packers were selling to retailers here at as low figures as he was permitted to sell at to the jobber.

MANITOBA MARKETS.

WINNIPEG, June 12, 1899.

THE week shows very few changes, either in prices or situations. Business continues fairly good, and collections are improving considering the backwardness of the spring. Manitoba is having more rain than she needs along the Red River Valley district, but west the crops are looking magnificent. Wholesale houses have been busy with orders for the Indian Department, of which it is understood the Hudson's Bay Company got the lion's share.

CANNED GOODS—It has been learned here that The Eastern Canners' Association have held a meeting and fixed prices for the coming season. Of course, these prices are always subject to change. It is not likely that there will be many purchases of futures for this market on these prices, as jobbers will wait to see how the crop will turn out. As present, prices remain at just what they have been for weeks. There seems to be rather an overstock of last year's pack of strawberries judging from the quantities being offered here at present. Tomatoes are quoted at $2.15 to $2.25, according to pack ; corn, $2.30 to $2.50 ; peas, Marrowfats, $1.90 to $2 ; sifted, $2.25.

CANNED FISH.—New salmon is now offering at a slightly easier price than last year. No. 1 sockeye will probably be $5.50 and Cohoes $4.25 to $4.50. This is as near as can be figured from prices offered.

SUGAR.—Has remained stationary this week. The market is rather dull. Extra standard granulated 5⅛c., German granulated 5c., extra ground 7c., bright yellow 4⅜ to 4½c., maple sugar 11 to 12c. per lb.

EVAPORATED FRUITS. — This market is without change, and sales are small and slow on account of high prices. Apricots, 19½ to 20c. ; peaches (unpeeled), 17 to 18c. ; pears, 12½ to 13c. ; pitted plums, 9 to 9½c ; nectarines, 14 to 14½c. ; prunes, 5¾ to 11c., according to size ; dried apples, 7½ to 8c. ; evaporated, 10½ to 11c. Dried apples are quoted, but there are really none on this market. There is absolutely nothing new to report with regard to raisins, currants, tea, coffee, or spices, the market in all being normal in price and rather dull, as is usual at this season.

GREEN FRUITS—This market is very active, and is well supplied with all lines of fruits in season. New peaches and plums were received yesterday. Peaches are quoted at $2.75, and plums, $3 for 20-lb. cases. These goods arrived by express. There has been rather an overstock of ripe bananas in the city and the price went as law as $1 for some stock. Bananas suitable for shipment are still quoted at $2 to $2.25. Cherries have dropped to $2 per 20-lb. crate. Strawberries were rather scarce towards the last of the week, but a supply was received Friday, of Sparta, Wis., fruit. The price is slightly higher, the quotation to date being $3, as against $2.50, and $2.75 last week. The Hood river berries have not arrived as expected, and it would seem that now they will not be in until about the 15th of the month. The price will be about $3 to $3.25. Oranges have advanced. Of course, navels and medium sweets are about a thing of the past. Valencias and St. Michaels are all that are to be had. The price now is $5 to $5.50 and may be $6 before the next week is out. Lemons—The stock of lemons on this market is all from Montreal, the quality is very good, price $3.50 to $3.75, and this figure will advance with the warm weather. Pineapples—There is a large supply of pines on the market and the quality is very good. Price runs from $2 to $2.50, according to size. Florida tomatoes are worth $3.50 for the 6-basket crate. Cucumbers, $1 per doz.; Californian cabbage, 7c. per lb.; local pie plant, 1c. per lb.; asparagus, 45c.; lettuce, radishes, cress and onions, 30c. per doz.; new potatoes, scarce at $3 per 100 lb.

BUTTER — Market is weaker in sympathy with Eastern points. 15 to 15½c. is the quotation for creamery at the factories. Dairy butter is a drug, really first-class dairy is worth 10c. at country points, but buyers are not keen for it at even that figure.

CHEESE—Very little yet offering. Latest quotation is 8½c. for large and 8¾c. for small.

EGGS—Supply is fair and market brisk, price, 10 to 10½c, country points.

CURED MEATS — The market here is without change, but there is a reported advance of ½c. on American cured hams and ¼c. on long and short clear. This has not affected prices here up to this date. Hams are still quoted at 11c., breakfast bacon at 11½c.; backs, 11c.; shoulders, 8½c.; long clear, 9½c.; dry salt long clear, 8c.

FLOUR—The Lake of the Woods Milling Co. have met the advance of the Ogilvies, and the general price now is : Patent, $2 ; Glenora and bakers', $1.80 ; Manitoba strong bakers' and Algoma, $1.50 ; XXXX, $1.10.

CEREALS--Pot barley has dropped slightly, and is now quoted at $2.25. Rolled oats are also slightly lower, and are quoted at $1.90.

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Helps to Good-Will

A broom is a small thing but it can do your trade a lot of harm or good, as you elect.

The woman who buys a broom that hasn't this guarantee "your money back if not satisfactory," isn't liable to be wholly satisfied with the broom—or you. We find that every grocer who handles our brooms increases his orders each year. He has to keep the good-will of his customers to do that.

There's only one conclusion we can draw—Boeckhs' Brooms satisfy.

Boeckhs' Brooms

Free Illustrated Book for a postal.

Boeckh Bros. & Company, Mfrs.

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Why don't **YOU** use

Best Breakfast Tonic.

DRINKS DELICIOUS. DRAWS TRADE.

Blue Label Tomato ..Ketchup

and the quality never varies—the best that good materials, attention to detail and care in preparation can make it. Put up in half-pint, pint, and quart bottles—sterilized before filling.

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

When a Grocer wants high-grade quality

SPICES
EXTRACTS
BAKING POWDER
JELLY POWDER

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Pure Gold Brand

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THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH.

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CIGARS?

We guarantee to you our Palatial brand is one of the best sellers and best value offered to-day. It pays you a nice profit and brings you trade. Ask our travellers for samples. Special terms for big orders. Factory prices.

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

June 15, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	12	13	15	17	.....	.....
" " pound prints	.....	.....	13	14	17	18	.....	.....
" " tubs, best	.....	.....	12	13	15	17	.....	.....
" " tubs, second grade	.....	.....	9	11	12	14	.....	.....
Creamery, tubs and boxes	16½	17	16	17	18	19	.....	.....
" prints and squares	.....	.....	17	17½	19	20	.....	.....
Cheese	8½	9	8½	9	9½	10½	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	95	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	79	82	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 15	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	...	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	.....
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 00	$4 00	$4 75	$5 00	$.....	$.....	$.....	$.....
" " ½ boxes	1 50	2 25	2 50	3 25	1 50	2 00	.....	.....
Lemons, Messina, new, p. box	1 50	3 00	2 50	3 50	1 50	3 00	.....	.....
Bananas, per bunch	1 25	2 00	1 75	2 00	1 75	2 25	.....	.....
Apples, per bbl	3 50	5 00	2 50	6 00	3 00	4 00	.....	.....
Egyptian Onions, about 100 lb.	2 00	2 25	1 50	2 00	.....	2 00	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Strawberries, per quart	8	14	8	11	13	14	.....	.....
Pineapples, each	5	15	10	13	14	16	.....	.....
Tomatoes, Fla., 6 carrier case	.....	.....	.....	2 50	.....	.....	.....	.....
Berries, Can., per basket	.....	.....	1 00	1 50	.....	.....	.....	.....
Gooseberries, Can., per basket	.....	.....	50	75	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 60	4½	4⅝	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4½	.....	.....
Granulated, foreign	.....	.....	.....	4 55	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 17	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 35	.....	.....	.....	.....
Cream	.....	4 25	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 00	....	4 10	3⅜	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 00	.....	.....	.....	.....
No. 1 yellow	.....	3 75	.....	3 85	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 50	.....	2 75	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	52	.....	53	.....	.....	.....	.....
" boiled	.....	55	.....	56	.....	.....	.....	.....
Turpentine	.....	62	.....	60	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	.....
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	37	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 30	$1 50	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 40	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 75	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....	.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....	.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Bouil., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	....	.

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	.....	17	19	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	12½	13	10	11	.....	.....
Maple syrup, per imp. gal	.....	.....	1 00	1 10	.....	.....	.....	.....
Maple sugar, per lb	.....	.....	.....	9	.....	.....	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	...
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4⅜	4½	5	5	5¼
" " ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" " ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" " cases	.....	4½	4½	4¾	6½	7	.....	.....
" " ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" " ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" " cases	.....	.....	5	6	7	7¼	.....	.....
" " ½-cases	.....	5½	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	5½	6	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ...	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¼	7	7	7½	.....	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	... .	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisius, Valencia, off stalk	.....	4	.....	.....	5	6	.....	1 50
" Fine off stalk	4¼	4½	4½	5	5	5¼	.....	1 65
" Selected	5	5⅜	5¾	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7½	5¾	6	.....	1 85
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	18	20	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	11	10¼	11	.....	.....	.....	11½
Rolls	.....	9	8	8¼	9½	10	.....	10½
Hams	10½	12	.....	10½	10½	12	.....	11
Shoulder hams	.....	10	7½	8	8	9	.....	9½
Backs	.....	.....	10½	11½	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	14 00	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6½	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Compound, Pails	5	5½	5½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

There are Many Imitations

. . . BUT . . .

Celluloid Starch

(the original Cold Water Starch) still holds its place as the best article on the market for Fine Laundry Work.

You cannot afford to be without it.

CONTROLLED IN CANADA BY

The ***Brantford Starch Co.,*** *Limited*

BRANTFORD, ONT.

COFFEE

Green—	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (greeu)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	.....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecaus	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5⅛	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	3½	4	5	6	.....	5
Macaroni, dom'lic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moniug, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylou—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchoug	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

CEYLON TEA IN THE SOUDAN.

The above illustration shows transports leaving Cairo for Berber with supplies for the British troops.

General Kitchener insisted that Ceylon Tea should be used by his men; it was easier prepared and required neither milk nor sugar. It quenches thirst, which coffee does not. No beer or liquor was issued in this campaign---

Only CEYLON TEA.

It Will Pay You to Investigate This.

We now represent Dandicolle & Gaudin, of Bordeaux, one of the largest houses of its kind in France, and we have in stock a full assortment of their goods.

For quality, appearance, and value they are unsurpassed. Try them—they will please your best trade.

GREAT IS THEIR VARIETY—READ THE FOLLOWING LIST:

Choice Sardines, ¼'s Les cordons bleus (blue ribbons).
" " ¼'s and ½'s D. & G., boneless.
" " ¼'s Aphrodites, skinless and boneless.
" " ¼'s in tomato sauce.
" " Oval tins, Royans, a la Vatel.
" " Oval tins, Royans, a la Bordelaise.
" Tunny Fish, a la Bordelaise.
Filets of Anchovies in oil (bottles).
Stuffed olives in oil (bottles).
Prepared French Mustard, a la Vatel, 2 sizes.
Puree a la Richelieu (bottles), potted meats with truffes.
Mushrooms, choice, extra choice, and tips, in tins and in glass.
French Peas, medium, medium fine, fine, extra fine and super extra fine in tins and in glass.
Mixed Vegetables (Macedoine de legumes) in tins and in glass.
Green Beans in the pod (haricots verts) and

Olive Oil, Aix brand, quarts

do. Lion brand, pints, half-pints and quarter-pints.

do. Lion brand, in gallon tins with faucet, a very handy package.

Capers, nonpareilles, in ⅔, ½ and ⅓ bottles.

Pure French White Wine Vinegar, in wood,
packages of about 15 gallons.

Rum, from their own plantations, Lion, St. Marc and Royal brands,
in quart bottles, three different and attractive styles.

Clarets and Sauternes, in quarts and pints,
Chateau du Diable and Chateau du Roc, two qualities.

A few special lines of D. & G. Brandies and Fine Liquors.

Burgundy Wines,
Our last importation includes a selected lot of F. Chauvenet, Nuits, 1891 Burgundy Fine Wines. This name needs no recommendation.

Roquefort Cheese,
We are also receiving a shipment of Roquefort Cheese direct from Mr. Roussel Fils, Roquefort (Aveyron), France. They are guaranteed the finest made.

Our stocks in every line are most complete.
Our prices are the most attractive.

L. CHAPUT, FILS & CIE., MONTREAL

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ACCORDING to conservative advices received in New York, the crop of Oregon Italian prunes will not exceed 25 per cent. of an average output this season, and some estimates make it even less.

Receipts of oranges from Mediterranean ports for the month of May amounted to 38,700 boxes, against 2 300 boxes for the same period last year. Of imported lemons, there were received during May, according to statistics compiled by the Fruit Buyers' Union, 272,900 boxes, compared with 178,990 boxes in May, 1898.—N.Y. Journal of Commerce.

THE U. S. PEA PACK.

A Baltimore packer writes to his agents in New York, under date of June 2: "The outlook for peas is that we shall have a very short pack and a very high-priced one." Another leading packer writes on the same date: "Reports here (with reference to the pea crop) are about as conflicting as those you seem to have had already. We looked into this matter some weeks ago and what we could see then determined us to keep out of it unless some very marked change occurred. Up to this time we see nothing to change this determination and we do not expect to pack any peas this season. It is difficult to form any idea of what the crop will be, but if the present condition is any criterion, then we should say the crop will be short. It is thought Southern peas are done. At any rate, the stock now arriving is nothing but seconds and they are costing as much as good standard stock brought last season."

CANNED SALMON HIGHER IN ENGLAND.

The Liverpool correspondent of a London, Eng., trade paper says: "The associated holders and packers of Fraser river salmon, following on the policy so successfully carried out last season, have met this week, and fixed prices for that portion of the 1898 pack still unsold, as well as for the goods to be packed during the ensuing three months. Last season this declaration of prices was immediately followed by an active business, and a similar degree of confidence seems to have been inspired by this year's action, for already there is a more general inquiry for all kinds. Grocers continue to inquire for low-priced goods, being anxious to postpone advancing their retail prices as long as possible, but the old range of values is quite out of the question, and it has become important to consider whether the standard of quality should not be raised; for an extra halfpenny per tin a much superior article can be given out of all proportion to the difference in price, and, hitherto, strictly fine salmon at a moderate price has always meant an increased sale."

CURRANTS IN ENGLAND.

The demand for currants from the country continues moderate but steady; market transactions are, however, unimportant, and some holders are already beginning to display more anxiety to clear their small remaining stocks than would appear to be necessary under the present statistical conditions. The evident lack of wisdom of such a course with respect to an article like currants appears in no way to act as a deterrent, and no matter what prospects the future may present, the effects of a temporary falling off in demand are almost invariably accentuated by this procedure. Even if the price were lowered to such an extent as to enable a new range of retail prices to be introduced, no good end could be ultimately served, as long experience shows that the difference in the quantity of currants universally consumed under the conditions which have existed since the practical cessation of the demand from France for the article for wine-making hardly varies in the slightest degree with the cost. The only effect of a considerable fall in prices is to induce consumers to anticipate their wants on account of what they think a favorable market. When, however, the reduction in values is only trifling, as at present, even this effect is hardly brought about; the only result being a loss of confidence on the side of buyers, and a consequent abstention from buying until absolutely necessary. The price of Provincial in Greece, after experiencing a temporary relapse, has now partially recovered, and prices are once more rather higher than the parity of the English market. Crop reports from Greece are now almost entirely favorable, the deficiency of rainfall which characterized the early part of the year having been to a great extent made up, and that under conditions which do not appear to have had those unfavorable effects on the vines which often result from unseasonable weather.—Produce Markets' Review.

CANNED SALMON SITUATION.

Speaking of the canned salmon situation, The San Francisco Trade Journal of June 2, says: "The pack on the Sacramento river is about the same as was last year's spring pack. It would have been considerably in excess had not the Black Diamond cannery been destroyed by fire. The pack was contracted by canners before canning. On the Columbia river the total pack is hard to obtain from reliable sources, but the general tenor of advices indicates that it is about up to last year at this time. The high-water season is backward on that river, for, generally, the water in the river is the highest the beginning of June, but it looks now as if it will not be this year before towards the last of June or forepart of July. Canners on that river have practically withdrawn from the market, as they have placed about all they care to for the present. There will not be any steelheads packed, or at least very few comparatively, owing to the big demand for cold storage shipment to Europe. F. M. Warren shipped some by the refrigerator system last year to England, and they took so well that the demand this year has been very heavy, which will cut down the pack of this kind. There are no Columbia river salmon in halves to be had here or up north. It is said that England will be a large customer for Puget Sound sockeyes this season, owing to the pack on Fraser river promising to be light, due to a scarcity of tin. It is stated that a vessel on which tin was shipped was lost, and, consequently, there is only supply enough to pack not over 300,000 cases. In Alaska futures nothing is being done. Of 1898 there are no pinks and comparatively few reds held by the Alaska Packers' Association, not enough to meet requirements before new season pack comes on the market."

SHIPMENTS OF CALIFORNIAN ORANGES.

Advices received by the Fruit Buyers' Union are to the effect that the total shipments of oranges from California to date have amounted to 9,399 cars, against 12,499 cars for the same period last season. Shipments for the past week were 134 cars, against 213 cars for the same week last year. The estimated output of oranges for next season is 18,000 cars. F.o.b. quotations were $3.25 to $3.35 for fancy Valencias and $3 for choice; $2.50 to $2.60 for fancy sweets and $2.25 for choice and $2.25 to $2.30 for fancy seedlings.

TEA IN NEW YORK.

The only feature of the market for the week was the auction sale held on Thursday. The prices realized showed a steady market for country greens and Pingsuey, but low-grade Oolongs and Congous were easier. Low quotations have been received from China for the latter, and this, together with the fact that it is expected that there will be another large sale at the close of the month, had a weakening influence. Business in the private market has been dull, the few orders received being strictly of a hand-to-mouth character.—New York Journal of Commerce, June 10.

TO THE TRADE

Our ***BRUSH FACTORY*** is now in full operation and we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes will soon be ready. Please write for catalogue, prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ELZEAR ROBERGE, general merchant, etc., Notre Dame des Bois, Que., is offering 50c. cash on the dollar.

W. H. Anderson & Co., grocers, Fredericton, N.B., have assigned.

Isaie Filion, grocer, Montreal, has compromised at 10c. on the dollar.

P. J. Barbour, grocer, St. Marys, Ont., has assigned to M. P. Barbour.

Francois Belanger, general merchant, Ville Marie, Que., has compromised at 50c. on the dollar.

J. McD. Haines has been appointed curator of J. A. L. Jutras, general merchant, Richmond, Ont.

A meeting of the creditors of Auguste Philiphon, grocer, St. Evarist de Forsyth, Que., has been called for June 19 to appoint a curator.

PARTNERSHIPS FORMED AND DISSOLVED.

Nap. Marsan & Co., tobacco dealers, etc., Montreal, have dissolved.

Beer & Co., grocers, Robson, B.C., have dissolved, Robert Beer continuing.

Spratt & Macauley, commission dealers, Vancouver, have dissolved, C. J. Spratt continuing.

Partnership has been registered by Beaudion & Frere, general agents, St. Cunegonde, Que.

A. Poyaner & Co., general merchants, Windsor Mills, Que., have dissolved, and Mrs. Hattie Simon has registered as proprietress.

Emile Waldt and Florentine Burgy have registered partnership under the style of Emile Waldt, cigar and fruit dealer, etc., Montreal.

George A. Darche and Moise Allaire have registered as partners, under the style of Darche & Allaire, general merchants, Asbestos, Que.

Copartnership has been registered by G. R. Smith only, as general merchant, undr the style of Dunlap Bros., Smith & Co., Amherst, N.S.

Scales & Wilson, wholesale tobacco and cigar dealers, Toronto, have dissolved, Andrew Wilson continuing under the style of Andrew Wilson & Co.

Amos S. Govang and Alphie Leblanc have registered copartnership as general merchants, under the style of Govang & Leblanc, Fox Creek, N.B.

H. Houldsworth, sr., and George H. Houldsworth, jr., have registered copartnership under the style of G. H. Houldsworth & Son, grocers, Digby, N.S.

The statement in last week's issue that Andrew Cochrane, grocer, Carleton Place, Ont., had admitted Albert Simpson as partner was an error. Mr. Simpson is employed on salary.

SALES MADE AND PENDING.

The stock of Thomas Lynch, grocer and liquor dealer, Halifax, N.S., has been sold at auction.

The stock of Duncan McPherson, general merchant, West Lorne, Ont., has been sold by auction,

The stock of P. E. Hudon, general merchant, Hebertville, Que., has been sold at 65c. on the dollar.

Klaiman & Moldowan, general merchants, St. Jean Baptiste, Man., have sold their stock, at 50c. on the dollar, to T. Finklestein.

Joseph Boisvert, general merchant, Laurier, Man., has sold his stock, at 50c. on the dollar, to The Donaldson Trading Co.

CHANGES.

Almira Burnet, grocer, Durham, Ont., is giving up business.

L. J. Ryckman, baker, St. Thomas, Ont., has sold out to Fred. Bond.

A. Maurin, grocer, Nelson, B.C., is removing to Greenwood, B.C.

James Cooper, grocer, Winnipeg, has been succeeded by James Dudgeon.

Byce & Co., general merchants, Kars, Ont., are removing to Easton's Corners.

L. J. Labrosse, grocer and liquor dealer, St. Eugene, Ont., has given up business.

E. Redpath, general merchant, Niagara Falls South, Ont., is retiring from business.

Gould & Elliot, general merchants, Pierson, Man., have sold out to Hamelin Bros.

Jackson Bros., grocers, Whitby, Ont., have been succeeded by Mrs. E. A. Jackson.

Joseph Hill, general merchant, Thornby, Que., has been succeeded by Wilkins & Clarke.

Wm. Halliday, general merchant and banker, Pakenham, Ont., has given up business.

Mrs. Joseph Riel has registered as proprietress of Joseph Riel & Co., grocers, Montreal.

The stock of Saint Bros., grocers, Vancouver, has been sold by the sheriff to Blanchfield & Co.

Adam Forbes & Co. have bought the stock of A. M. Kane & Co., general merchants, Rothwell, Man.

Herbert Wm. Edson has registered as proprietor of M. G. Edson & Co., manufacturers of chocolate, Montreal.

The stock, etc., of the estate of Curry Bros., general merchants, Andover, N.B., have been sold to Fisher & Hayden.

FIRES.

Xavier Savard, general merchant, St. Felecien, Que., has been partially burned out; insured.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

COWAN'S
Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.
THE COWAN CO., LIMITED, TORONTO

BUY
Star Brand
COTTON CLOTHES LINES
— AND —
COTTON TWINE
Cotton Lines are as cheap as Sisal or Manila and much better.
For sale by all Wholesale Dealers
ee that you get them.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

(Size 14¼ x 12 Inches.)

THE DRESDEN CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.

ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.

MONSOON
INDO-CEYLON TEA

A large healthy sale attained through merit of the quality alone is the **best for the storekeeper.**

That's why Monsoon sales are always increasing. There are no teas as satisfactory to handle as Monsoon teas. They please the consumer and show the grocer a good profit.

A tea the output of which is going ahead by leaps and bounds is the tea for you to handle.

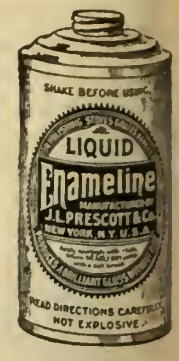
THE MONSOON TEA CO.
Toronto and Montreal.

MONSOON
INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.



LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

FUTURE PULP WOOD COUNTRY.

American Paper Trade, New York, May 27, 1899.

THE common spruce tree of the American forests furnishes the great bulk of the wood pulp that is daily converted into printing paper. The word "common" is chosen advisedly. Time was when, in New England and the northern tier of States, spruce trees were as familiar to the people and almost as plentiful as the grass of the fields.

The inevitable result has been so rapid a contraction of the available spruce area in the United States that many of our paper manufacturers have been forced already to go over into Canada for spruce logs. The situation is not keenly critical, but it would be folly to declare that it is not alarming. American ingenuity may yet discover something to take the place of spruce pulp in the making of paper, but, up to date, it surely has not done so. Upon the best inside authority it has lately been declared that, if the present pace of clearing spruce land is kept up, in five years from now there will not be a stick of the timber standing in the United States.

Forestry and pulp manufacturing data are in some instances difficult of access, but the most reliable sources of information, after the most careful investigation by a Boston newspaper, yield the following facts:

Practically the only large spruce areas available for pulp now left in America—that is, for the supply beyond the immediate future—are in parts of Maine and the British Provinces.

Maine has been a most attractive field for spruce pulp operations. She was a pioneer in the industry, and she now finds most of hew own spruce contiguous to water power cut off. On the Androscoggin river there are numerous pulp mills, which, when worked to their full capacity, require about 250,000,000 feet of spruce logs annually, and it is reported on good authority that the standing spruce in the territory tributary to these mills cannot last over four years at the present rate of consumption. "Why," was the recent remark of a Boston manufacturer, "they are already grinding up bean poles and boughs for pulp down on the Androscoggin—this, to save the larger trees—and God only knows what they will do five years from now."

Contiguous to the Kennebec river the spruce lands have been so nearly stripped that they can no longer supply the pulp and sawmills with logs.

In northern Maine, the waterways that flow into the St. John river above Grand Falls, in Canada, have most of the smaller growth of spruce still standing along their banks, and for many miles inland. This is because there was profit to the lumbermen only in the large logs. The cost of driving and booming to the mills was over $2.50 per 1,000 feet on an average, and it did not pay to cut and drive the small growth.

And here is the only part of Maine where large pulp and paper mills can now find a supply of good timber. Where there is good water-power convenient to these spruce tracts and transportation is sufficiently cheap, these properties are being rapidly developed, or, at least, being bought up by paper capitalists as a safeguard for the future. But, compared with the enormously increasing consumption of white paper, both in this country and in Europe, the spruce pulp product of these remaining forest lands in northern Maine promises to put off an evil day of actual exhaustion only a year or two at the best.

It is to Canada, then, that we must turn for our spruce in the future—the very near future, too. And this condition has already awakened our Provincial neighbors to the opportunity which they possess for developing the pulp and paper industry along our own waterways, so that, if our manufacturers here in the United States would provide early for the inevitable, they have no time to lose in the matter of selection and purchase of Canadian lands. The price is already advancing, and the comparatively few water-powers are becoming scarcer on the market. The cry of the paper manufacturers is: "On to Canada."

CARE OF THE SCALES.

Remembering the experience of a Jersey City grocer with a three-pound weight, which had accidentally engulfed a four-ounce weight, the latter fitting so snugly into an aperture in the larger weight that it was not discovered until weeks had flown and many pounds of overweight goods had been sold—remembering this circumstance, we say we can heartily endorse a contemporary's warning to grocers to watch their scales. Dirt and rust may throw scales out so that they cannot register within an ounce or two of the real weight in even a pound. And if the customers lose the grocer's reputation must suffer, while if the scales give overweight, good-by to the grocer's profit—N.Y. Merchants' Review.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

SOUTHWELL'S

Pure Fruit Jams, New Season's Marmalade, Jellies, Confectionery, ETC.

The name of CHAS. SOUTHWELL & CO. is a guarantee of superior quality.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

Boston Laundry Starch.

Do not confound this starch with the ordinary starches sold in packages, as this starch is in a class by itself. It is superior to any other starch made or sold in packages in Canada, in every respect, and merchants who sell this starch find that it gains friends wherever it has been sold, as everybody is delighted with its work.

Sold by all wholesale dealers at $3.20 per case—forty packages in a case.

The F. F. Dalley Co., Limited, Hamilton, Can.

or 48 Front St. East, TORONTO; 10 John St., MONTREAL, QUE.

Current Market Quotations for Proprietary Articles

June 15, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE COLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
lb. cans, 1 doz. in case	14 40
lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO

lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails, "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. O. FRENCH BLACKINO

	per gross
No. 4, ⅓ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ¼ "	7 25
" 10, ⅞ "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " "	3 60
No. 3 " " " "	4 50

	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vncan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's, ½ gross case	4 25
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish, ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases, French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliplic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leather Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

Edwardsburg Silver Gloss

The Edwardsburg Starch Company believes in keeping abreast of the times. It depends upon **quality** to sell its Starch, but it is not so narrow-minded as to fail to recognize the value of an attractive package to the grocer who sells its goods. And so the Six-pound Enameled Tins, in "horseshoe" shape, that

Silver Gloss Starch

is now put up in, prove our statement that we "keep abreast of the times."

You must not confuse the Edwardsburg **Silver** Gloss with any other so-called "Gloss" Starch, because that would not be fair to **Silver** Gloss, which is made from the very best selected corn, by the most skillful starch-workers in the country. Our experience of over forty years makes it "best"—quality counts!

The Edwardsburg Starch Co., Limited
Cardinal, Ont.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	
" ½ lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—					
½ lb. Packages,	15 or 30 lb. cases				0 27
¼ & ½ lb.	"	"	"	"	0 27½
¼	"	"	"	"	0 28
¼	"	" 5	"	"	0 29
¼, ¼ & ½	"	10	"	"	0 29
⅛ "	"	5	10 15	"	0 30
Bulk—					Brls
White Moss,	10, 15 or 20 lb.				0 18
Feather Strip,	"	"	"		0 20
Ribbon,	"	"	"		0 18
Special Shred,	"	"	"		0 16
Macaroon,	"	"	"		0 16
Crown Desic'd,	12, 20	25			0 16
Special,	"	"	"		0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Goverement Java	0 28	0 30
Maracaibo	0 18	0 22
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pios (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle,	per doz.	0 90
2	"	"	1 50
2½	"	"	2 00
4	"	"	3 00
8	" Bottle	"	6 00
4	" Glass Stop'r	"	4 00
8	"	"	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 00
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour,	3-lb. pkgs		1 30
" "	6-lb.	"	2 60
Flexman "	3-lb.	"	1 30
" "	6-lb.	"	2 60

GELATINES.

COX'S

2's	1 10
4's	1 12
8 Quart size,	2 20

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co., 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.

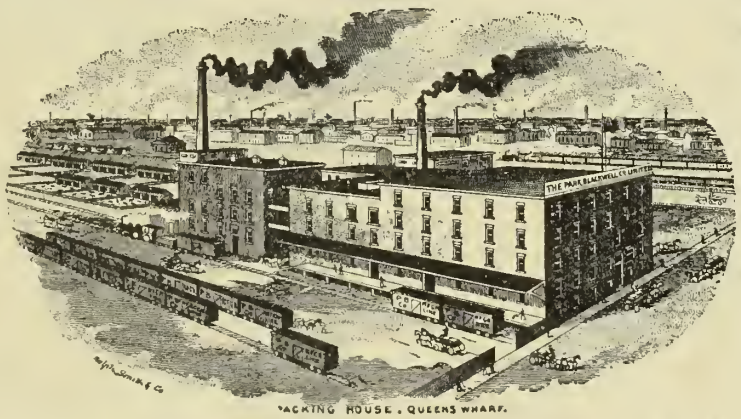
The "Star Brand"

—of—

Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY
Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited
Manufacturers. NEWMARKET.



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

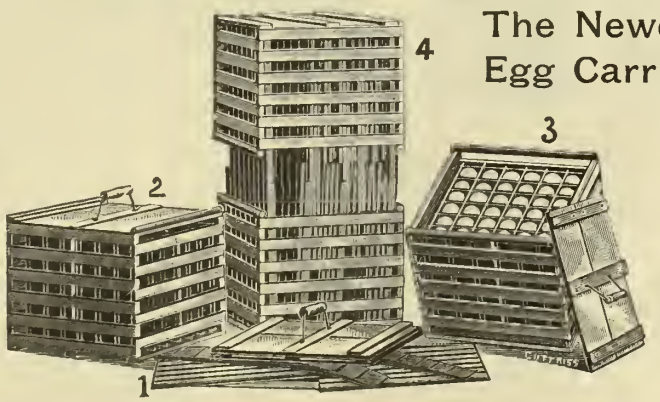


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz, in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
Purity "Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ⅛ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.		per gross
Pony size	$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1/

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

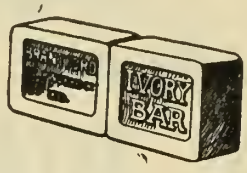
SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., $12.00.
Maypole Soap, black, per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

	per lb.
Laundry Starches—	
No. 1 White or Blue, 4-lb. cartons	0 05-¼
No. 2 " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes. 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¼
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4½
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in cass	0 07
Kegs, extra large crystals, 100 lbs	0 06

Brantford Gloss— 1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch— 40 packages in case 3 00

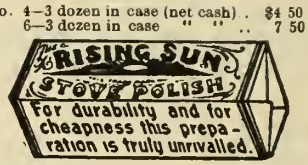
Celluloid Starch— bxs. 45 cartons per case 3 50

Culinary Starch—Chal. Prep. Corn— 1 lb. packgs. boxes 40 lb 0 04½

No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH

No. 4—3 dozen in case (net cash) $4 50
6—3 dozen in case " " 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20; small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's	1 75

SILVERINE.

Per gross.	$3 85	5 50	6 60
No. 4—5c. size			
No. 6—10c. size			
No. 8—10c. size			

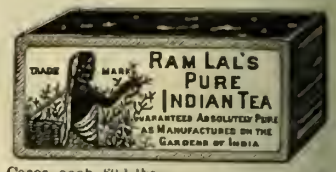
TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs	0 36

Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " "		0 20
Blue Label, retail at 30c		0 22
Green Label " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

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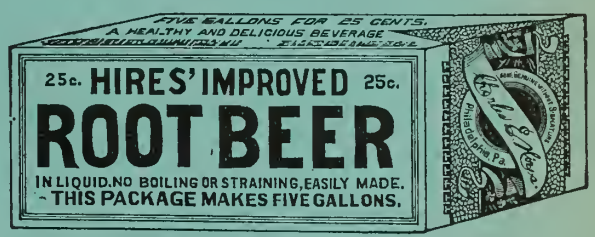

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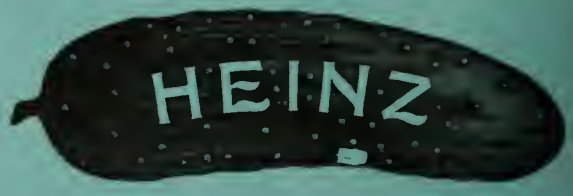

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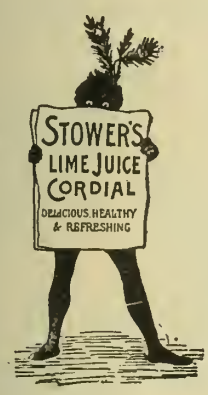

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Without the slightest doubt.

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And it aint for me to say
That John should run his business
In my old fashioned way.

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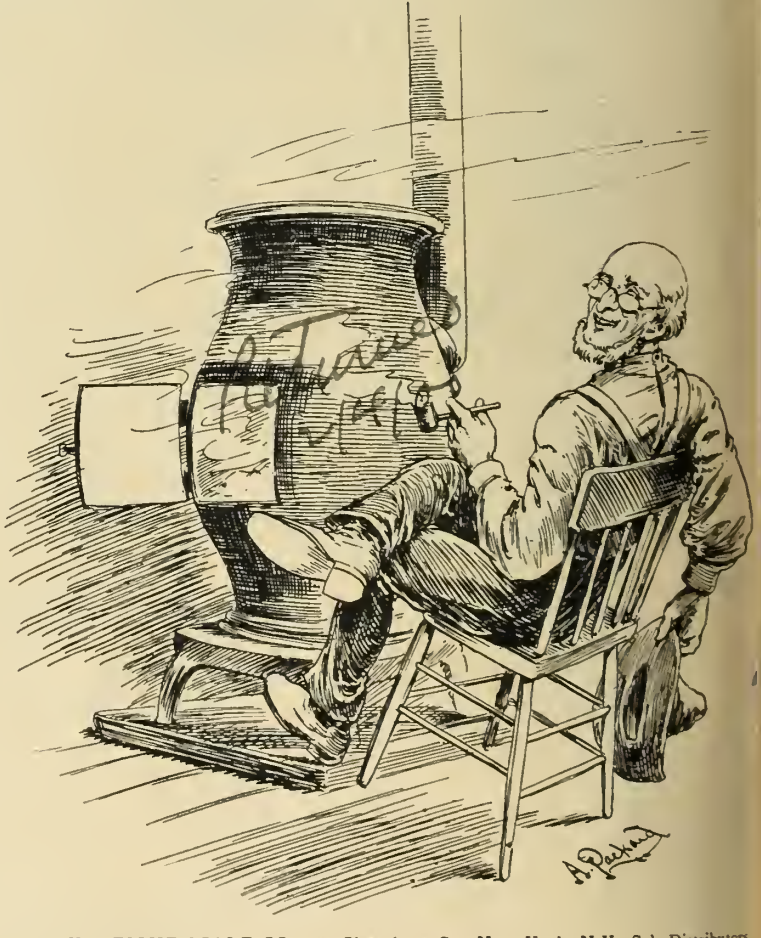
That will save him overweight;
And he's sure it saves him money,
I say don't hesitate.

If kickin' out old methods,
And puttin' in the new,
Is going ter help my boy along,
I say amen; dont you?



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CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JUNE 23, 1899. NO. 25

CASH AND CREDITS.*

By T. J. Anderson.

IT has been stated by prominent statesmen and financiers that credit is equally as good as cash. I noticed Mr. Carlisle epeated the statement quite recently. It is a uestion in my mind if this is correct, at east I don't think it should be so considered rom a commercial point of view.

We will look into the matter a little, and ry to ascertain which would benefit, not he money-loaners, not instalment houses, iot farm implement companies, not light-ning-rod swindlers, nor other mortgage harks—but ourselves and our customers; es, in fact, all the honest and industrious eople, the most a strict cash system, or

A LOOSE CREDIT SYSTEM,

uch as we have to-day. I firmly believe hat a good merchant is a blessing to any ommunity, but he should understand as ell as possible everything pertaining to his life, and it might also be well if he nderstood a little pertaining to the next.

A good merchant, if he wants to, can do great deal to elevate his fellowmen, par-cularly his patrons, with whom he often omes in contact, and a poor merchant can, ven if he don't want to, help just as many own in the mud, and in many cases him-elf in the bargain. I mean by a good erchant, an upright, conscientious and onorable person, not one who will sell red-og for rye flour, brass for gold, cotton for ool, use short weights and measures, harge unreasonable interest, dope his atrons with whiskey to get their trade. No, e should not be called a merchant; his ame is

FAKIR AND CONFIDENCE MAN;

e is a disgrace to civilization, and it would be more honor to himself and better for the public if he went and joined the class to which he belongs, the thieves, thugs and highway robbers.

I don't know how many of you are aware that most of the people of to-day are careless and extravagant, and live beyond their means. This state of affairs would not be, except for the loose credit system. Farmers buy machinery costing hundreds of dollars on two or three years' time, let it stand all over the farm, in rain and sunshine, and in many cases the machine is played out before it is half paid for. Most of the country merchants present here will agree with me that this is true, and I think they will also agree with me that if all farm implements were sold for cash only they would quite likely not cost much more than half of what they do under the credit system. And, if a farmer had to

PLANK DOWN CASH

for a machine, I care not how cheap he might buy it, you can bet he would take care of it and make it last as long as possible, and I dare to assert that the farmers of our State would not pay out more than half as much for farm implements under a cash system as they do now.

Some may ask, what has that to do with the interest of the grocers and general merchants?

I think, if I use the words of Dr. Campbell, who once dispensed medicines and looked after the physical condition of the people of our town, you will understand that it has a good deal to do with our interest. We were talking about the hard collections and poor trade generally, when the doctor remarked as if inspired: "Anderson, do you know that you and I are fools for doing business the way we are?" I said I knew we were not particularly bright, although we were good looking, but, to call us fools seemed rather harsh, but when he added, "I furnish a lot of these people with medicines, you and some of the other merchants furnish them with what they eat and wear all summer, and when fall comes the machine companies and the

MORTGAGE SHARKS

take the whole crop, and in many cases we don't get a smell." I could easily see that we were fools, and not small ones, either. Thus some of our hard-earned wealth is transferred to those who already have plenty, and the rich grow richer and the poor poorer day by day.

We will look into the matter a little further and see what credit has done for him who has used it liberally. In most cases, it gives him lots of care and worry, and makes a worthless citizen out of a good one, and, in some cases, it makes a criminal out of an honest man, all because they get tangled up in the treacherous network of credit.

I think Lord Bacon was perfectly correct when he said: "The poor man can't afford to pay interest, and the rich man won't pay interest." Then, why not do away with interest?

What is the cause of panics? Some say they are caused by changing from one political party to another. But this is not the cause. A radical political change in our Government may sometimes hasten or delay a panic, but the real and only cause is overdone and

ABUSED CREDIT.

Let a cash system prevail, and such panics as the one we only recently got through with would never occur.

I know a groceryman in Minneapolis who,

*Paper read before Minneapolis merchants.

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MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

after ten years' hard work, quit business with $20,000 on his books, and his bookkeeper told me he would never collect to exceed 10 per cent. of it. Did this merchant, if he is entitled to be called so, get any benefit out of the credit system? He perhaps got some experience.

His honest customers made nothing out of his credit business, as they in most cases paid too high a price for what they got, and only got what they paid for. There was, however, one class that profited by the credit system on account of this case. It was the deadbeats and sharpers. They succeeded, on account of this beautiful (?) system, in dividing $16,000 to $18,000 of somebody else's money between themselves. I know scores of others that have failed, and nearly all because they did a credit business.

We have no statistics showing how many have suffered in town site and other booms where

LOOSE CREDIT WAS PREDOMINANT.

Certain it is that their number might properly be called legion.

But they are little like the fellows that lose their money at a gambling table or the fellow that went to Klondyke after gold and found none. They suffer silently and often die without confessing to anyone that they were a lot of suckers.

I claim that a strict cash system, if put into force to-day, while it would work hardships in some instances in the beginning, would in 10 years show the most wonderful results.

With such a system in force the jobber and manufacturer would lose nothing by dishonest or incompetent merchants. Retailers would lose nothing by dishonest customers, everybody would then pay for what he got, and the horde of idlers that exist under the credit system at the expense of someone else without performing much or any honest labor, would have to earn their own bread or not eat any.

I am going to make an assertion that may seem radical, but I honestly can't help but believe that if there was not such a thing as credit the

MORALITY OF THE PEOPLE

of this country would be 50 per cent. better than it is to-day. It would mean less business for the gambler, the fakir, the rum-seller, and the scarlet woman, and more happiness among the honest hardworkers who deserve it.

Some may ask: Is it possible to do a cash business? This I will answer by relating what I have done myself. About 14 years ago, while at Minneapolis, I got heartily sick of the credit business, and made up my mind to either quit business or sell for cash. I made the change and stuck to it. My cash sales the two years after I made the change were $130,000.

Several years ago, I started a cash grocery at the head of Lake Superior, where all were doing credit business, and those here who are acquainted there know whether it has been a success or not. But, you know, there are

TRICKS IN ALL TRADES

—ours not excepted—and, to do a cash business successfully, you must know them. I will just mention a few of the principal ones: Be strictly honest, sell goods as cheaply as possible, buy for cash and get what discount you can, even if this compels you to do less business, but, whatever you do, stick to cash and credit no one. If you make any exceptions and credit a man because he is wealthy, you can bet that the other fellow, whom you would refuse, would find it out, get offended, and, not only leave you himself, but influence others to do the same.

If a customer comes in and wants to get 10c. worth of tobacco till to-morrow, don't you ever make the mistake and accommodate him if you want to do a cash business successfully. No, but if he is worthy of any favors hand him the tobacco, and tell him politely that you have no books and

DO NO CHARGING,

and that he don't need mind paying for it. And do you know what you have accomplished? Instead of getting this man's enmity by refusiug him credit you have succeeded in impressing upon his mind in a way that he will not forget, that you for one are doing what you preach, a strict cash business.

What about the 10 cents for the tobacco? You would naturally suppose they were lost, but you will find that the same person who may ask you for a very little credit to start with, with the sole object often of paving a way to larger game, has pride enough to come and pay it, and promptly at that, to show that your opinion of him was wrong.

I remember once at Minneapolis a quite regular customer whom I knew to be a smooth duck, asked me for a sack of flour till to-morrow, when he said he would get his pay. I knew he had only a small family, and said to him: "I can't charge a cent, but I can help you out some way," so I went and wrapped up 25c. worth of bread and handed him, saying: "This will last until to-morrow." I could see it was not according to his plans, and when he assured me he would drop in and pay for it, I let him know that

I MADE NO CHARGE

for it, and had nothing coming. What do you suppose the result was? That fellow paid for the bread, and to my best recollection never asked for credit after that, and I have reason to believe some of his colleagues, you know, birds of a feather flock together, learned from him that Anderson was the best man in South Minneapolis to buy groceries from, but a poor place to get such accommodation as they might wish.

There are many evils which need a remedy in this the grandest of all countries on earth, but we are a great people, you know, and with the aid of all good merchants in one of the grandest States in the Union, Minnesota, justice must and shall conquer.

Caution... TO GROCERS.

The PACKAGE containing our reliable brand of "Argo Gloss" Starch is being closely imitated to almost exact colour, wording and general appearance by various unscrupulous parties in their efforts to sell other goods. We deem this an all-round injustice, and warn our friends to be "on the watch," and insist upon having ARGO.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

CAMPING SUPPLIES.

HERE YOU ARE FOR THE COMING SEASON:

A lovely range of Crosse & Blackwell's Condiments.
All Morton's Potted Meats and Pickles.
Armour's Canned and Potted Meats.
Armour's Pork and Beans in Tomato Sauce.
Clark's Canned and Potted Meats.
Sovereign Lime Juice and Lime Juice Cordial.
Sovereign Guaranteed Pure Fruit Syrups, Quarts and Splits.
A nice range of Shrimps and Clams, best brands.
Flaked Rice, already cooked, only requiring boiling water to make a tasty dish.

MECCA COFFEE.--- No picnic or camping party can be enjoyed to the full extent unless you sell them Mecca Coffee. This Coffee has great body and lovely flavor. For camping parties and picnics can be sold in 2-lb. tins, ground.

James Turner & Co., Hamilton

——WHOLESALE GROCERS.——

BASS

Fishing season has just commenced, recommend your customers to take with them some " Reindeer " Brand Condensed Coffee ; and Milk.

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
Clark's " " " "
Davies' " " " "
Condensed Coffee and Milk
Potted Jam, Jelly, Marmalade

Choice . . .

PICKLES
SAUCES
CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

MEAT CANNING.

OX-TAIL SOUP.

AFTER selecting the tails, wash them well in clear, cold water, and cut up in small pieces, dividing the tails at the joints. Cook the pieces for 20 minutes in boiling water. The scum which forms on the surface while cooking should be carefully skimmed off. After cooking the requisite time, remove the knuckles and separate the meat from the bones. The tails should be cooked sufficiently so that this is easily accomplished.

Make a soup, for filling the can, as follows: To 25 gal. beef essence add 25 gal. jelly, 1½ gal. mushroom catsup and 4 lb. salt. Make 10 lb. flour into a thin batter; put it through a sieve and stir the mixture well while adding this batter slowly to it.

Season the soup with 8 oz. white pepper, 2 oz. ground nutmeg, 2 oz. mace, 1 oz. ground cloves, and 2 lb. sugar. Boil all the ingredients together in a jacketed kettle until the soup is ready to put into cans. In the 2-lb. cans put 4 oz. meat and then fill the cans with the prepared soup to weigh 2 lb. 1 oz.

Wipe the cans well and cap them, leaving the vents open, then place on racks and put into retort. Process the cans for 1 hour and 30 minutes at 3-lb. pressure, with retort exhaust closed. When the time required for this has elapsed, shut off the steam, flow off the pressure slowly and remove the cans. Stop the vents quickly and return cans to retort, where they are boiled off for 1 hour and 45 minutes at 9 lb. pressure. The cans are withdrawn from the retort at the end of the required time, and run to the shower room, where they are showered until cool. They are then sent to the wash-room and finally to the labeling-room.—National Provisioner.

A MOTHER-MADE MAN.

A well-known gentleman was introduced at a great public meeting as a "self-made man."

Instead of appearing gratified by the tribute, it seemed to throw him, for a few moments, into a "brown study." Afterwards they asked him the reason for the way in which he received the announcement.

"Well," said the great man, "it set me to thinking that I was not really a self-made man."

"Why," they replied, "did you not begin to work in a store when you were ten or twelve?"

"Yes," said he; "but it was because my mother thought I ought early to have the educating touch of business."

"But then," they argued, "you were always such a great reader—devouring books when a boy."

"Yes," he replied; "but it was because my mother led me to do it, and at her knee she made me give an account of the book after I had read it. I don't know about being a self-made man. I think my mother had a great deal to do with it."

"But, then," they urged again, "your integrity was your own."

"Well, I don't know about that. One day a barrel of apples came to me to sell out by the peck, and, after the manner of some storekeepers, I put the bad ones at the bottom and the best ones at the top. My mother called me and asked me what I was doing. I told her, and she said: 'Tom, if you do that, you will be a cheat.' And I did not do it. I think my mother had something to do with my integrity. And, on the whole, I doubt whether I am a self-made man. I think my mother had something to do with making me anything I am of any character or usefulness."

"Happy," said Dr. Lorimer, who told the story, "the boy who had such a mother; happy the mother who had such a boy, so appreciative of his mother's formative influence."

YOU CAN'T GO ANY PLACE

for your vacation without feeling the need of some delicacy which is always ready for use and which will keep fresh and palatable all Summer.

Imperial Cheese

is the very thing your customers require, whether they are going camping, cruising, fishing, or taking a trip of any kind.

It will pay you to have it in stock.

Canned
Potted
and
Devilled

MEATS

Full Assortment

Special figures on 5-case lots, freight paid from factory.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

SORGHUM SYRUP.

THE United States Department of Agriculture has issued a most interesting pamphlet on "The Manufacture of Sorghum Syrup." The pamphlet explains fully the processes by which all grades of molasses and syrup are manufactured, and contains much valuable information for retail grocers.

"Open-kettle" and "centrifugal" molasses are terms often used, but are terms, at the same time, which few grocers understand the meaning of. The Agricultural Department's circular gives a full and simple explanation of the meaning of the terms as follows:

Molasses is what remains when more or less of the sugar contained in the syrup has been extracted. In many parts of the country, however, sorghum syrup is called molasses. In Louisiana molasses is classed in two kinds: "O.K.," that is, open-kettle or open-pan molasses, and "centrifugal" molasses. Open-kettle molasses is made in the same way as sugar-cane syrup, but the syrup is boiled in open pan to greater density than is usual in sugar-cane syrup. A part of the sugar in the syrup crystallizes and is removed. The remaining molasses is then reboiled until it is sufficiently thick and heavy. As the excess of sugar has been extracted, the remaining molasses can be concentrated to greater density than is usual in sugar-cane syrup, and the final product is less liable to crystallize or to ferment. As it still contains considerable sugar, this open-kettle molasses is in active demand for use as human food. It is often sold at as high a price or at a higher price than sugar-cane syrup from which no sugar has been taken. In the market reports sugar-cane syrup and open-kettle molasses are not infrequently quoted from the close of the season with the addition of the words: "None in first hands." It is said that the manufacture of sugar-cane syrup and of open-kettle molasses is in many cases as profitable as the manufacture of sugar, and requires less capital and skill; also that the quality of sugar-cane syrup and of open-kettle molasses made in small and cheaply-equipped factories is fully equal, and often superior, to that made in costly factories which work on a much larger scale.

Centrifugal molasses is the poorest marketable product of sugar cane. It is what remains when as much sugar as possible has been extracted from the syrup. It is the residue of sugar manufacture. It contains but little sugar, and all the impurities left in the juice by imperfect clarification. Centrifugal molasses has deteriorated in quality in recent years because of the improved method of extracting the sugar. So much sugar is extracted that the remaining molasses is often so impoverished that it has little value. It is sometimes sold at low prices, is fed to stock, fermented, or thrown away. It has been proposed to burn it or to return it to the soil. Sugar cane is grown in seven States. In those sections in which but little sugar is made the molasses has a high average value. The yield of molasses and its value are lowest in the great sugar-producing sections. The reason is that in the former sections the molasses is the principal object of cane manufacture, while in the latter sections the molasses is sacrificed in order to obtain the greatest possible yield of sugar.

In each of these classes there is a wide range in quality and in value. There are as many as ten commercial grades, namely: "Fancy," "Choice," "Strict prime," "Good prime," "Prime," "Good fair," "Fair," "Good common," "Common," and "Inferior." At this writing, sugar-cane syrup, in its home wholesale market, New Orleans, brings 26 to 28c. a gallon; open-kettle molasses, 21 to 32c., and the medium grade, "Good fair," 25c. a gallon. Centrifugal molasses now brings from 8 to 20c., and the medium grade, "Good fair," 12 to 13c. a gallon. In Northern wholesale markets sorghum syrup of average quality brings less than sugar-cane syrup, less than open-kettle sugar-cane molasses, and ranks in the great trade centres about the same as the middle grades of centrifugal molasses.

Aylmer Canned Meats.

SPECIAL PRICES FOR FIVE-CASE LOTS.

Chicken, Turkey, Duck, Pigs Feet, Lunch Tongue.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CABLE advices were received from Rio reporting unfavorable weather, which, it was thought, would retard the movement of the new crop.

According to late advices, the Pacific Coast crop of prunes, except in Washington and Oregon, will be equal to that of 1898 The European crop, it is stated, will be only about half of that of last year.

A special telegram to The Fruit Buyers' Union, New York, from Kingston, Ja., says that the American fruit interests will now control the fruit interests of Jamaica, the British operators having withdrawn. This, the cable says, will increase the output of bananas, and the United States may look for a more extensive business from the Island in the future.

CANNED GOODS IN BALTIMORE.

The Baltimore packers having very wisely, we might almost say intuitively, sold very few futures on green peas this year, and it has been the interests of the canners to see prices advance as far as possible. For exactly the opposite reason buyers are equally interested in seeing them advance, because they bought very heavily of futures from pea packers in other sections north and west, and as prices advance for new pack in Baltimore it enhances the value of all the futures contracted for through the country. With so short a pack as there is in Baltimore, if the New York State and the western packers get full returns from their acreage of peas, and make complete deliveries of the futures sold, buyers will have an undoubtedly good thing of it this year on green peas, and presumably the packers will not suffer to any great extent. * * * With the exception of peaches and peas, reports of correspondents in different parts of the country speak favorably of canners' crops. Tomatoes are looking well on a somewhat increased acreage over the normal, and the same is measurably true of sugar corn, although farmers in general report a slight deficiency in respect to field corn in the Government reports. As we stated in our last, there is no hope of a peach pack in this section, and the subject, therefore, will receive and require little attention in our columns this summer.—The Trade, Baltimore.

SLACK SALMON RUN.

Advices by mail from Portland, Ore., report an extremely slack run of salmon on the Columbia river. The association was said to be operating but five canneries, and three of these only a half day every other day. The cold storage people were reported to be taking a good share of the fish for their purpose and the outside canneries were no better off than the association as regarded the supply of raw fish. Concluding, the writer says: "So far the fish are very slack. We may get some yet, and we still have plenty of time for packing if we only get the fish."

CALIFORNIAN DRIED FRUITS.

The San Francisco Commercial News, of June 8, says, regarding dried fruits: "Business for the season is about ended, and the few odd lots still offering meet with a jobbing inquiry at nominal prices. Speculators have as yet made no overtures relative to values for the new crop stock, the majority awaiting more definite reports as to the the year's output. New crop apricots from Arizona have been sold in Chicago at 10½c., delivered. The apricot crop of Arizona ripens in advance of the Californian crop, is small in size and the fruit is only medium quality, and 10½c. delivered is considered a good price for this article. The reports from Ventura grow more favorable as the season advances. It is now estimated that the crop of fresh apricots in that county will amount to 8,000 tons. Dryers have made purchases, paying $17.50 to $20 per ton. In prunes, the growing crops look well, the fruit is unusually large in size for the time of the year. The shipments by sea to foreign ports during the week were 44,368 lb. dried fruit and 401 boxes of raisins."

JAPAN TEA SITUATION.

Smith, Baker & Co.'s circular, dated Yokohama, May 25, says of the tea market: "Throughout the interval business in tea has been very active and settlements have fully kept pace with arrivals, which are 3,595 piculs in excess of last year. The buying has been general and confidence is shown by an unchanged range of prices. The leaf of late arrivals has assumed rather a coarse and stubby appearance, lacking the early sniff of first settlements, and prices on sorts ranging from 27 to 29 yen are one or two yen dearer than on the basis at which purchases were made a few days ago. At Hiogo a large business has been done, the general features of the market showing no important variation from ours. Yokohama —Arrivals, 77,607 piculs; settlements, 70,331 piculs; stock, 7,276 piculs. Hiogo—Arrivals, 26,682 piculs; settlements, 21,352 piculs; stock, 5,330 piculs. Arrivals at both ports, 104,289 piculs, against 89,842 piculs same time last year, and 103,393 piculs in 1897. Settlements at both ports, 91,680 piculs, against 79,873 piculs same time last year and 75,100 piculs in 1897. Comparison of tea export for corresponding periods past seasons (from Yokohama and Hiogo):

	Current Season.	1898-99.	1897-98.
To New York, Eastern, Middle and Southern Cities and Canada.....	972,125	1,853,485	2,267,728
To San Francisco	516,053	99,390	128 352
To England.....	.....		.....
Total.....	1,488,178	1,952,875	2,396,080

PAYING BILLS PROMPTLY.

IN these days of small profits and close competition it is surprising to note the apparent lack of regard shown by the average retailer for the payment of his obligations as they mature.

It is not unreasonable to presume that the majority of retail merchants have a thorough understanding as to the terms upon which they make their purchases, and yet, with that knowledge, they fail to adopt some simple and systematic method by which they would know each day what payments they would have to make. They seem to prefer to depend upon their general knowledge of what they owe and what is or will be due. A small yearly diary, or tickler could be obtained at a trifling expense, and, when bills are checked in as ready for payment, they could be entered upon proper date for discounting or for payment at maturity.

Notes or other items, such as taxes, interest, rents, etc., could also be entered therein. By this method a merchant would always have before him his maturing obligations and could make his calculations accordingly. Many jobbers and manufacturers would do well, also, to inaugurate and keep up such a system. The disregard of maturing bills and notes payable is not confined altogether to the retailers. There is perhaps some excuse in this respect for the retailer, on account of his lack of help and personal devotion to the other details of his business, and because in many instances he is bookkeeper, collector, manager, and everything else; but for such neglect on the part of a jobber and manufacturer with the necessary help at their command there is no excuse whatever.

Merchants have their own ideas as to how they wish to pay their bills, but they have no right to say when they shall pay them. The terms of sale govern that feature of business.

Very few houses take an arbitrary stand and refuse extensions to a worthy customer, when asked for in a proper manner, but the idea is rapidly growing in the business world that the customer who persistently steals extra time and ignores the creditors' rights is entitled to no very great consideration. The retailer who permits his bills to go

High Quality, Low Price

WILLIAMS BROS. & CHARBONNEAU, DETROIT, MICH.

SWEET MIXED
SOUR MIXED
EAST INDIA

PICKLES

GHERKINS
WHITE ONIONS
CHOW CHOW

FRENCH MUSTARD. HORSERADISH MUSTARD. TOMATO SOUP,
TOMATO CATSUP, BAKED BEANS IN TOMATO, ARLINGTON SAUCE.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

unpaid and who fails to arrange in a businesslike manner for the extra time wanted is standing in his own light, and is helping to compile a record of experience against himself that will work him more injury from a credit standpoint than by any other course of action short of downright dishonesty.

Be just and punctual; be considerate and frank, and be systematic regarding details. Always remember that your creditors are your friends, and will more than reciprocate honest, frank and businesslike treatment from you in all matters of daily business life.—G. B. Pulfer, in Grocery World.

AMONG TORONTO RETAILERS.

A Feminine Philosopher.

A local retailer was standing at his doorway the other day when a lady customer approached to examine some strawberries. She chose two boxes which showed some fine, large berries on the top.

"I see you choose the berries that look good and large at the top, Mrs. ——," said the fruiterer.

"Yes, Mr. ——," answered she, "I always do."

"But don't you find that those with big berries at the top often have very small ones underneath?"

"Yes, often," replied the lady, with a smile; then, she added, confidentially: "but I have found that when I see some big ones on the top I am sure of that many anyway."

"I have one wise customer," said the fruiterer, to himself, after his customer had departed.

Campers' Supplies.

Now is the time to make a bid for campers' supply trade. In a few weeks the schools will close, and, in so doing, send forth a great host of scholars and teachers who consider they have well earned a holiday, and who will soon be seeking riverside and lake shore. Some will take possession of their summer cottages, others will be content, and more than content, with a tent of larger or smaller capacity. But all will want supplies. Some will only want to purchase a supply of canned vegetables, pickles, biscuits, etc. Others will ask, in addition to these, for relishes, sauces, potted meats, condensed soups, vegetables, etc., preserved or canned fruits, provisions, and, in some cases, fresh fruits, vegetables, etc. One of the large departmentals last week drew attention to their outfitting facilities by a picture of camp life shown right in their window. The central figures were wax men, dressed in suitable costumes. At one side of the window was the doorway of the tent, with a hammock stretched near it. One of the men was represented as engaged unpacking a barrel of provisions, and the variety of goods he had taken out was indeed tempting. The other fellow was supposed to be looking after the tent fixtures, towels, soap, etc. Such windows always attract attention. A down-town retailer has a window, which, though it may not win as much general attention as the one just mentioned, should have an influence with those looking for their camp supplies. The window is a small one, but its effect is magnified by the use of mirrors. The goods displayed are high-class canned and potted goods, sauces, relishes, pickles, etc., and they are arranged in small, neat piles, which show to advantage not only the variety of campers' goods carried, but also the choice quality of the individual packages. In making a display like the first-mentioned, it would be advisable to include whisks, soaps, and other suitable articles carried by the grocers, but not designed for table use. In a display like the latter, it might be well to insert a card stating that such goods as those mentioned, also, sugar, salt, pepper, etc., are carried in stock, and sold at right prices. If crockery is carried, a model campers' table would be a good thing. Care should be taken with this, however, to give it the free-and-easy appearance so common to camping life.

THE RAMBLER.

A WOMAN'S PRIDE

often prevents her from admitting that any manufactured article is better than she can make herself.

But if you can persuade her to try Upton's Marmalade she will forget her pride, and she will also recognize the fact that she saves nothing by making her own marmalade when she can buy Upton's at such a low price.

FOR SALE BY ALL JOBBERS.

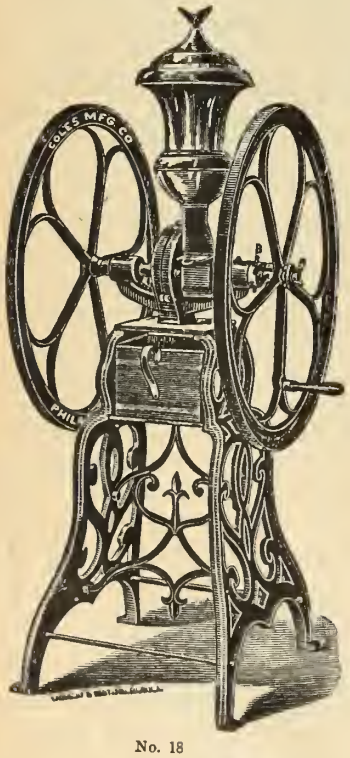
Sold in 1-lb. Glass Jars at $1.00 per doz.
and in 7-lb. Wood Pails at 7¼c. per lb.

Henry Wright & Co., Toronto
Selling Agents.

SALMON.

A good assortment, including Horse Shoe (flats), Clover Leaf (flats), Lynx, Imperial, Red Gauntlet, Snow Shoe, etc. Our prices are low.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

There's no disagreeable stickiness, no permeating scent, no irritation from Wool Soap using--it gives the skin the clean freshness of a "dip in purity."

Swift and Company, Makers, Chicago.

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

ENTERPRISE, NOT PAP, NEEDED.

THE Montreal Board of Trade, at a special meeting held this week, gave another utterance to the time-worn wail with which it has treated the public for over a year back, namely, that the Government should build elevators in Montreal.

"God help those who cannot help themselves," is a saying that could be very aptly applied to those who are making this appeal. They want to be spoonfed by the Government into a position where they should depend upon their own enterprise to place themselves.

The Government has no business in the grain elevating trade, which is a fit field for private enterprise, and the men who are now asking for Government elevators at Montreal, even if they had them, would cry for more pap, when they found that grain was still being diverted from the St. Lawrence route.

If the grain traders of Montreal were independent and progressive, they would take steps to induce trade to come their way, and not sit down and cry because it does not.

That the grain trade is important to the St. Lawrence route, none will deny, and it is growing, as the shipment last year of over 29,000,000 bushels contrasted with previous years shows. But that is no argument why there should be Government elevators.

The legitimate duty of the Government ends when it has completed a system of deep waterways to the sea adequate to the requirements of modern commerce. If the Government once started in the elevator business, on the lines asked for, there would be no knowing where it would stop.

If the Government is to save the shippers of grain from private elevators, it is but just that it should save the farmers and growers. Now, it needs no solon to see what this would mean, for there are elevators to gather grain in the interior—many of them—as well as these ones at the seaboard for export purposes.

That any thriving trade can be built up in this way is disproved by the experience of the Government in other lines of commercial effort. It has an annual deficit on the Intercolonial, where it is doing a carrying trade, and all precedent goes to show that the outcome would be an annual loss.

The history of private ownership of elevators at Buffalo and all other American centres shows that there is no ground for the fears entertained by the men who want Government elevators at Montreal.

When the enlarged canals and the deep channel are completed, let private enterprise build elevators, and, in their own defense, their owners, by the competition of other routes, will be compelled to scale their rates at a reasonable level if they want to do business. The moment they try extortion, trade will seek other channels, as it invariably does under such circumstances, and matters will soon be remedied.

CANNED BEEF IS DEARER.

Canned beef of Canadian make has been advanced by the packers. One-pound tins are 10c. per dozen, and two-pound tins 15c. per dozen higher. Other sizes have been advanced in proportion. To the scarcity of beef is ascribed the cause of higher prices.

Wholesalers have not yet made any change in their quotations, although they may possibly do so any day.

THE WAY TO SUCCEED.

While there are doubtless too many people in business, the greatest evils arise from the fact that there are not enough in business who are first-class merchants.

A first-class merchant is one who knows his business from A to Z, and rightfully employs his knowledge.

The less a merchant is master of his business the more difficulty does he experience in competing with those who are rich in that which he is poor.

It is when a merchant discovers this that, like a boy who finds himself losing a race, he begins to elbow his competitor, by cutting prices, publishing false advertisements, and employing other vicious and dishonest methods.

The better a man knows his business, the more likely is he to succeed. Everyone knows it, but it is not everyone who acts as if he knew it. If he did, he would employ his time, particularly when a young clerk, in mastering the details of his business: Learn about the character of the goods in stock, how they are made, where they are made, and what are their constituent elements. A knowledge of bookkeeping should also be acquired, if it has not yet been acquired, while spare time judiciously spent with good books is to be recommended to all.

It is necessary to be up-to-date in order to be successful, and in order to be up-to-date it is necessary to watch the markets closely and to be a student of trade literature and trade methods.

GALLON APPLES SCARCE.

The position of gallon apples at the moment is a strong one. During the last couple of weeks an increased demand has revealed the fact that a scarcity exists.

Some of the wholesale houses in Toronto are actually without stocks, and are compelled to draw upon their fellow wholesalers for the goods with which to fill orders.

In consequence of this state of affairs prices are naturally firmer, and wholesalers are now, as a rule, quoting $2.10 to $2.20 to the retail trade. Packers are asking $2 for the coming season's pack.

CANADA AND THE U. S. TREATY WITH BARBADOES.

PRESS despatches from Washington announce that a treaty has been signed by Great Britain and the United States, whereby reciprocity between the latter country and Barbadoes is secured.

Geographically, Barbadoes is one of the Windward group, but politically it is part of the West India Islands. Its area is 166 square miles, and its population nearly 190,000. Bridgetown is its capital. The imports of the island are about $5,200,000 annually, and the exports about $3,750,000. Sugar and its products are its chief exports.

Upon its sugar industry Barbadoes is largely dependent, and the Royal Commission, which was appointed in 1897 to investigate and report upon the West India sugar conditions, named Barbadoes as one of the West India Islands on which no industry could be found as a substitute for the sugar industry. The commission, therefore, urged the Imperial Government to grant the sum of £120,000 for the establishment of central sugar factories there. This recommendation has since been acted upon by the Colonial Department.

Barbadoes is one of the British colonies named in the Canadian Tariff Act for preferential treatment. But whatever influence the preferential tariff may have is discounted by the fact that the countervailing duties imposed by the United States against European bounty-fed sugars actually give sugar, the product of Barbadoes, and, in fact, all other West India sugars, a greater preference than the Canadian tariff.

But it is worthy of note that the export of sugar from Barbadoes has so far this, as compared with last year, declined on both United States and Canadian account.

With Hawaii Islands, the Philippine Islands and Porto Rico possessions of the United States, and Cuba practically a possession, the prospect for the sugar industry is even more gloomy still. And the movement for reciprocity with the United States has been stimulated by the knowledge of this fact, not only in Barbadoes, but in Jamaica, Guiana and Bermuda as well.

Canada cannot stand uninterested while reciprocity is being consummated in one instance and being negotiated in other instances.

It is, perhaps, not so much the trade we have with those parts of the British Empire which have secured reciprocal arrangements with the United States, or are trying to secure them, as the trade we hope to do through the individual enterprise of our business men, to say nothing of the hope we have of ourselves some day securing reciprocal arrangements with identically the same parts of the British Empire.

With Barbadoes itself the official returns do not reveal what trade Canada does. The trade with the West Indies is all grouped under one heading. The imports from the West Indies last year were $670,622 and the exports thereto $1,511,134. To British Guiana we sent $273,937 worth of goods, and from there we imported $53,648 worth.

The export and import trade for 1897 of Barbadoes, and the principal countries with which it was done, was, according to the official returns of the island itself, as follows:

	Exports.	Imports.
Great Britain.. .....$	165,330	$2,390,826
British Guiana.....	111,855	105,266
" India.....	.....	55,553
" North America...	419,397	529,663
" West Indies.....	597,120	177,915
Dutch Guiana.....	50,175	7,358
Foreign West Indies...	86,874	57,937
Peru.....	.....	35,049
Uuited States.....	2,090,364	1,566,618
Other Countries.....	61,634	63,836
	$3,582,659	$4,909,001

It is evident from the above table that the United States is the chief purchaser of the products of Barbadoes, the exports to that country being valued at $2,090,364, against $1,293,612 to the five different portions of the British Empire enumerated in the tabulated statement.

Taking, however, the aggregate trade—imports and exports — Barbadoes' greatest trade is with the British Empire, the total being $4,471,835, against $3,656,982 for the United States. It will thus be seen that about 50 per cent. of the island's aggregate foreign trade is with the British Empire.

THE VALENCIA RAISIN CROP.

Advices from Denia, Spain, in regard to the Valencia raisin crop, continue to be of a favorable character. The vines, it appears, are developing in a satisfactory manner, due to the favorable weather which prevailed throughout the spring, and particularly during the flowering period, which, at the close of last month, was about ended.

There is a good display of buds, and W. Rogers & Co. are of opinion that if the present desirable weather continues a fair-sized crop of good quality will result. In some districts the vines are backward, notwithstanding this, shipments will begin as usual about the second week in August.

A merchant should not, in considering his own, forget the interests of his clerks. The interests of the two are so closely allied that injury to one means injury to both.

ADVANCE IN CURRANTS.

A cable received in Toronto on Tuesday announced an advance of 6d. per cwt. in the price of currants in the primary market.

In this connection it is interesting to refer to the report of The Produce Markets' Review, of June 10, in regard to the currant situation in Great Britain and Greece.

"The heavy trade," says the report, "which was done up to a few weeks ago, and which practically relieved the original holders of their stocks, has had the effect of inducing considerable shipments from Greece of currants either already sold or on consignment, and the London market is now fairly supplied. If there be added to the existing stocks those parcels of better quality fruit still remaining in Greece, and which, in all human probability, will be shipped here some time during the present season, all fear of any dearth in supply or extravagant increase of price, would appear to be removed. In the opinion of unbiassed and capable judges some 20,000 tons of currants of various qualities, but all probably sufficiently good for English consumption, still exist in Greece, and with conditions entirely favorable to the production of a crop of excellent quality, and considerable volume by the harvest of the present year, it may be expected that Greek holders generally will be averse to carrying over any portion of the existing stock until the new season. On the other hand, the universal demand continues fairly good, and if merchants, as there is every reason to expect, continue to be reasonable in the prices they ask, the stock in Greece ought to be disposed of without the necessity of undue pressure."

CANADA'S EXPORT TEA TRADE.

WHILE the export of tea is not a feature of the foreign trade of Canada in which regularity of quantity can be expected or in which a really large business can be done, measured by the exportation of goods which are the product of the Dominion, yet the experience of the past warrants hoping that a modest and permanent trade in this respect may be established.

Following are the exports, in pounds, of tea from Canada, and the countries to which they were consigned, during the past five years, ending with June 30, 1898:

	1898.	1897.	1896.	1895.	1894.
Great Britain	58,400	1,599	34,980	400	3,031
British Guiana	.....	.....	.....	.....	6
British West Indies	5,064	615	326	231	683
Newfoundland	40,232	41,116	33,903	33,702	36,249
Japan	12	.....	.....	.....	.....
France	.....	.....	.....	.....	5,888
St. Pierre	32,480	12,882	27,190	37,142	36,075
Sandwich Islands	.....	.....	.....	.....	264
United States	1,558,794	3,406,763	223,266	882,057	565,498
Danish West Indies	190	.....	.....	.....	.....
Total	1,695,172	3,462,975	319,665	953,532	647,694

The large increase during 1897 and 1898 was, it will be noticed, on United States account, and the increase on United States account was, in turn, caused by the free buying in Canada in 1897 by importers in the United States, who desired to get in as much tea as possible before the inspection laws went into force, while in 1898, the inducement to the same persons to buy in Canada was to anticipate the duty which Congress proposed to put on tea, and which it eventually did put on for the purpose of war revenue. The exportation of tea in 1897 and 1898 can, therefore, only be accounted abnormal. But the exportation of tea to Great Britain, British West Indies, Newfoundland, and St. Pierre, although small, is gradually increasing. This, together with the more or less quantity that may be expected to go to the United States, warrants believing that the average exportation of tea from Canada may be expected to be larger in the normal years of the future than in the normal years of the past.

No one living to-day may see a large trade of this character, but the geographical situation of the Dominion, with its steamship possibilities on the two oceans and its efficient transcontinental railway service, certainly tend to build up our faith in the possibility of a reexport trade in tea as wel as in other kinds of merchandise.

CANNED TOMATO SITUATION.

A LITTLE more interest in canned tomatoes has developed during the past week, due to the fact that there has been a little more business doing in round lots.

Packers who are members of the association are still firm in their minimum price of 75c. for future delivery, but as far as can be gathered they are doing no business.

The business that has been done during the past week is by the independent packers, and they have been selling at 70c. in round lots to the wholesale trade. At this figure a couple of factories are understood to have sold their anticipated pack. These are, however, small factories, whose goods are not so well known. As previously pointed out, there are one or two factories, not members of the association, that are adhering to the fixed price. A round lot or two of old tomatoes have changed hands during the week at 75c. The wholesale houses are still quoting 80 to 85c. to the retail trade, and prices are firm at those figures.

What the future will bring forth in regard to the canned tomato market, of course, no one can say. At the moment, the conditions are favorable, rather than otherwise, for steady prices, both for old pack and for futures.

Several wholesalers in Toronto and other western Ontario cities are known to have light stocks. The fact that they are repeatedly purchasing 200 and 300-case lots proves it. Of course, the slightly disturbing element is the fact that there are people repeatedly coming forward who have 200 or 300 cases to sell. But, as there are still about three consumptive months to come, these little lots may be expected to be gradually taken care of, so that present prices for 1898 pack are likely to be, at any rate, maintained.

As far as futures are concerned, nearly everything depends on the ability of the packers to maintain their fixed agreement, and the fact that the aggregate pack of those outside the association is not large should not make it difficult for them to maintain it. But, of course, time only will tell.

DROPS FROM THE EDITOR'S PEN.

Tricky business methods, like mules, are uncertain.

While merchants are fighting profits take to their heels.

Discount saving builds up reputations as well as profits.

Those who jump at conclusions frequently tumble into mistakes.

Kind words may never die, but unkind words will kill trade.

Women get most things they desire, but they have not yet got enfranchisement.

The business is probably taking time to die while the merchant cannot find time to read.

A trust is an organization which manufacturers form because they cannot trust each other.

BROOM HANDLES WANTED.

The E. B. Eddy Co., Limited, Hull, Que., have received a letter from W. R. Crow & Son, 36 Gracechurch street, London, E.C., England, asking for the most likely source of supply for broom handles, 51 inches long by 1⅛ inches in diameter, turned round, with a rounded top at one end, from good clean spruce, or any other wood without knots. Broom handles not being among The E. B. Eddy Co., Limited's line of manufacture, THE CANADIAN GROCER has been asked to make inquiries through its columns.

If any of our readers can supply the desired information we would feel greatly obliged.

ENGLISH VINEGAR IN CANADA.

Purnell, Webb & Co., Bristol, England, whose malt vinegar is gradually increasing in use in Canada, in a letter under date of June 6, write: "Our Canadian season is the earliest we have had, and we have begun splendidly. Already we have shipped good orders to Vancouver, Hamilton, Toronto, Montreal, and Charlottetown."

"SOMEONE" has aptly remarked, "Study the past if you would divine the future," which simply means, profit by the experience of others.

"SALADA"

CEYLON TEA

Has done more to raise the standard of the Country's Tea Trade and benefit the Grocer, than all other means put together

TORONTO (SEALED LEAD PACKETS ONLY) MONTREAL

Ivory Bar

IS PUT UP IN

1 lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins

These brands are registered, and the quality guaranteed by us.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

"TRADE WINNER"

Grand Mogul Coffee

"IS PURE COFFEE."

40c., 35c., and 25c. per pound. Whole or ground. Air-tight packages. Coupons in each package entitling the holder to rich presents. Good seller. Good profit.

T. B. ESCOTT & CO., Importers, Manufacturers, Wholesale Grocers, London, Ont.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, June 22, 1899.

GROCERIES.

BUSINESS in wholesale groceries is fair, and a little larger in volume than it was a week ago. This increased volume of trade is probably due more to sugars than anything, for it is in that line that business shows the most improvement. In canned goods, business is of a moderate character, at steady prices. An advance by the manufacturers in the price of Canadian canned beef is the only change in prices to be noted. Coffees are still selling fairly well, but teas are, on the whole, quiet. In foreign dried fruits, the most interesting feature is a cabled advance of 6d. per cwt. in Greece. A good trade is being done in Bosnia prunes by some of the houses.

CANNED GOODS.

There has been no material change in the canned vegetable situation during the week. Not much business is passing. A few tomatoes are being sold to the retail trade at 80 to 85c., the latter being the ruling figure for well-known brands. Corn is maintaining its strength, the ruling price being 95c. to $1. There have been a few transactions in tomatoes for future delivery, but the sellers, as far as can be learned, are packers who did not subscribe to the agreement, and the price at which they have sold is 70c. for round lots. At least a couple of factories have sold the whole of their anticipated pack at that figure. The minimum fixed price of the packers' association is still 75c. and there does not appear to be any disposition to depart from it. At least one packer will not accept less than 80c. The wholesalers are quoting 75c. and 80c. to the retail trade for future delivery, but little or no business is being done. Corn is being quoted by the wholesale trade at 67½c., 70c., and 80c., according to brand, to arrive. A moderate trade is being done in canned salmon. A little has been done this week for future delivery by the representatives of some of the salmon packers, but there is not much disposition on the part of either sellers or buyers to do business at the moment. The business has been in northern sockeye salmon at about $4.25 per case f.o.b. the Coast. Only limited quantities are being offered, and advices from British Columbia are of a bullish character.

COFFEES.

A good deal of Rio coffee is going out, but mild descriptions are dull. The outside markets are steady, but quiet.

SUGARS.

The demand for sugars has improved a little during the past week, and a fair, seasonable trade is being experienced. The only change in price on the Canadian is an advance of 5c. per 100 lb. by the St. Lawrence Refinery in its yellow sugar. The advance, however, has not affected the wholesale price to the retailer, Montreal granulated still being quoted at $4.60 Toronto, and Acadia granulated at $4.50.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

Yellows range from $3.80 up. Foreign granulated is still quoted at $4.55 Toronto, and yellows at $3.75 up.

The European beet sugar market has been easier during the past week, having declined 3 to 4½d. per cwt., but cane sugar has ruled steady and unchanged. Raws are fractionally lower in New York in sympathy, while refined sugars there are quiet and unchanged. As stocks of raw sugar in Europe and America are low, it is likely the surplus carried over to the next campaign will be smaller than usual.

SPICES.

The pepper market continues strong and spices generally are quiet and steady.

SYRUPS AND MOLASSES.

The syrup market is quiet and featureless. Molasses, both locally and on the markets, is dull and unchanged as to price.

TEAS.

Advices from Japan, this week, state that the market there for teas under 17c. is firmer, but that teas over that figure are procurable at the figures ruling a week ago. A little business has been done during the past week in Japan tea for importation, but local importers have been less inclined to operate on account of some offers that were made by one or two brokers at figures rather below those now ruling. Low-grade Ceylon teas are cabled cheaper this week, while Indian teas, on the other hand, are firm. Quite a little business has been done in Indian teas for importation during the past week.

Wholesalers report that very few Indian and Ceylon teas are moving just now, retailers not being disposed to pay the prices asked. For new season's Japan tea for future delivery orders are being placed freely by the retail trade.

FOREIGN DRIED FRUITS.

CURRANTS—A cable received in Toronto on Tuesday morning noted an advance of 6d. per cwt. in the price of currants in the primary market. A little business has been done during the week on importation account, and wholesalers are experiencing a fair demand for cleaned currants.

VALENCIA RAISINS—Wholesalers are experiencing a good demand for this time of year, principally for selected, at from 5¾c. per lb. upwards, according to brand. It would cost 6⅝c. per lb. to import the best brands of selected raisins from London. Advices from Denia state that the crop is progressing satisfactorily, and that shipments will begin, as usual, about the second week in August.

FIGS—There is a little doing in mat figs, at 3½ to 3¾c. per lb.

PRUNES—Trade is, on the whole, keeping up well, although it is not as brisk as it was. Some of the wholesale houses have been experiencing quite a good demand for Bosina prunes at about 4½ to 5c. per lb. A good many of the orders for prunes are for shipment north.

GREEN FRUITS.

This is strawberry week. This luscious fruit is at its best as far as quality is concerned, and as on Tuesday it was received in enormous quantities prices fell to as low as 3 to 7c. Receipts have not been as large subsequently so an advance of 1c. has been noted, and the ruling price for the week is 4 to 8c., according to condition and size. Gooseberries are arriving freely. Baskets of small berries are worth 30 to 40c.; large berries, 60 to 75c. Cherries are becoming more plentiful, so prices are down 25c. below last week's figures, the price to day being 75c. to $1. There are hardly any pineapples offering. Cocoanuts are in poor demand. A small quantity of Californian peaches and plums are offering. The

A pure hard Soap

SURPRISE SOAP

MAKES CHILD'S PLAY OF WASH DAY

A pure high-grade laundry soap which can be sold at 5 cents a cake and yields a good profit. Manufactured exclusively by

The St. Croix Soap Mfg. Co.

ST. STEPHEN, N.B.

peaches are of medium quality, and are offered at $2 per crate. Plums are in excellent condition. They are worth $2.75 to $3.50. Canadian apples in barrels are done. The demand for lemons during the last few days has been moderate on account of comparatively cool weather. The demand for oranges has been unusually brisk all this spring, and still continues good. The high price of bananas has undoubtedly helped to bring this about, as this season bananas have been 20 to 25 per cent. dearer at the seaboard than at any time for five years. At present a good demand is noted for bananas at steady prices. Some nutmeg melons are imported to sell at $4.50 per crate.

COUNTRY PRODUCE.

EGGS—Both the demand and receipts show an improvement as compared with a week ago. Prices are steady at 12½ to 13c.

POTATOES — Business is quiet. We quote cars on track, Toronto, at 65 to 67c. per bag, and on the street market 70 to 75c. is paid.

BEANS—There is a fair demand for hand-picked at $1 to $1.10. Medium grades are dull at 75 to 80c.

DRIED AND EVAPORATED APPLES—There is nothing doing. Prices are nominally: Dried apples, 5¼ to 5½c.; evaporated, 9½c.

VEGETABLES—Green cucumbers are very scarce, as the price has been advanced about 20 to 40c., the ruling price now being 60c. to $1. Green peas are offering at 80c. per bush. New beets and carrots are 10 to 20c. cheaper. We quote as follows: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, $1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, 60 to $1 per doz.; new beets, 20 to 30c. per doz. bunches; parsnips, $1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, 80c. per bush. New cabbage are being imported at $1.75 to $2 per crate; cucumbers at $2 per half-bush. hamper.

BUTTER AND CHEESE.

BUTTER — Receipts of dairy tubs are steadily increasing. The general quality is good. The demand is excellent. Large rolls are not coming in, nor are they wanted. Prints are arriving freely and selling steadily at unchanged prices. Creamery prints and squares are plentiful and in good demand at firm prices. Creamery boxes are ½c. dearer, in sympathy with higher prices on export account.

CHEESE—A firmer feeling is manifested, and an advance of ¼c. is well maintained. A good local trade is reported.

PROVISIONS.

A general firmness is manifested. Dry salted long clear is in good demand, and a rush for it is anticipated for lumbering camps before long. Smoked meats and lard are in active demand, both locally and throughout the country. Barrel pork stocks are comparatively light, and a good demand is reported. Plate beef, compound and shortening are moving well.

FISH.

No change is noted. We quote as follows: Fancy mackerel, 15c.; Oregon salmon, 12c.; Restigouche salmon, 17c.; Erie fresh whitefish, 8c.; North Shore whitefish, 7c.; North Shore trout, 7c.; bluefish, 9 to 10c.; speckled trout, 25c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, large, 4c.; halibut, 8c.; steak cod, 6c.; salt water fresh haddock, 5c.; Labrador herring, $4 per bbl. and $2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, $1.50 to $1.65 per 100; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The crop reports throughout the world show improved prospects, so the strong feeling noted a couple of weeks ago has given way somewhat, allowing a decline of 1c. in all wheat but goose, which is 1c. dearer. Holders of Ontario winter wheat are asking 71c., and millers bidding 70c. on cars outside. The local street market is active in deliveries of wheat and oats. We quote as follows: Wheat, white and red, 75 to 76c.; goose, 68 to 69c.; peas, 60 to 67c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat has declinced 1c., and is now selling at 84c., Toronto.

FLOUR—An active demand continues. Prices are unchanged. We quote as follows: Manitoba patents, $4.10 to $4.25; Manitoba strong bakers', $3.75 to $3.80; Ontario patents, $3.75 to $3.80; straight roller, $3.45, Toronto freights.

BREAKFAST FOODS—A moderate business is reported. Prices are steady and unchanged. We quote: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

CREST BRAND
BAKING-POWDER,
COFFEE, EXTRACTS,
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

HIDES, SKINS AND WOOL

HIDES Deliveries continue large. Prices are steady. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—A good volume of business is being done. Prices are firm throughout. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 25c.

WOOL—Prices are firm. The volume of receipts is very large. We quote fleece at 13c., and unwashed, 8c.

SALT

An active demand is reported. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Currants are cabled 6d. dearer in Greece.

The price of Canadian canned beef has been advanced by the packers.

Creamery butter in boxes and tubs is ½c. dearer. Cheese has advanced ¼c.

Strawberries are at their best this week. They are selling all the way from 4 to 8c., according to size and condition. Cherries are 25c. cheaper. Californian peaches and plums are on the market.

QUEBEC MARKETS.

MONTREAL, June 22, 1899.

GROCERIES.

THE general grocery market does not exhibit any radical changes, a fair volume of trade being noted for the season. In sugar rather more inquiry is noted for prompt and future delivery, and prices generally seem to be steady. Syrups are as last reported, and though considerable irregularity continues to characterize the market for Barbadoes at primary points, the fact has exerted no influence here. Dried fruits rule steady, and jobbers have placed forward orders for further supplies of canned salmon, and also for staple vegetables for fall delivery. Rice and coffee are quiet and dull, and the same can be said of spices, though all lines of the latter exhibit

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.

ROYAL CANADIAN
1-lb. Tin, 15c.

QUEEN'S FAVORITE
1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

a remarkably firm feeling. Tea was much the same, and in country produce and provisions speculation in butter and cheese is the sole feature.

SUGAR.

The refined sugar market rules firm, but without any quotable change in price, and refiners here are asking $4.50 for granulated, and $3.70 to $4.25 for yellows, according to grade, at the factory. The outside houses still maintain the stand they took some weeks ago, but the fact does not seem to affect prices. As a matter of fact, inquiry both for prompt and future shipment of refined sugar reflects more activity, and this is likely to continue as the preserving season approaches. The market for raw has not presented many new features lately. Cables from London report that the market for cane is dull, but not quotably lower: Java, 13s., and fair refining, 11s. 9d. Beet, weak and decidedly lower; present month, 2¼d. lower, the quoted price being 10s. 10½d., and next month, 2¼d. lower, quoted at 10s. 1¼d. In New York, raw is reported about steady; fair refining, 4⅛c., centrifugal, 96 test, 4⅝c.; molasses sugar, 4c.

SYRUPS.

The syrup market fails to present any notable change. Demand is slow at 1¾ to 2¼c. at the factory, with an advance in the case of small jobbing lots.

MOLASSES.

There has been further fluctuation in the first cost quotation of Barbadoes molasses at the Islands since last week, but prices in this connection lately have been so irregular that the trade here have given them little attention, more especially as when firm offers are asked for by importers they cannot be had. Demand for spot goods is not active, and prices are unchanged, car lots selling at 35c. and single puncheons 36c. The only business in round lots noted lately was on the basis of 34c.

DRIED FRUITS.

A quiet aspect has pervaded dried fruits lately, as jobbers have apparently filled their wants, for the time being, with Valencia raisins, and all other sorts of fruit have contributed nothing towards the lately-current movement between first and second hands. Recent sales of selected Valencia raisins were at 4¾ to 5c., while fine off-stalk were quoted at 4¼c. and off-stalk at 3¾c.

CANNED GOODS.

Business on forward account in new pack canned salmon continues the chief feature of the canned goods market, further transactions, possibly aggregating five or six carloads being noted at $4 f.o.b. Coast for Lowe Inlet in similar goods. Some inquiry has also been experienced for new pack vegetables and fruits for future delivery. It is reported in this connection that some 10,000 cases were placed before the canners arrived at the recent agreement. The terms are not public, but it is understood that the prices were inside what the goods can be contracted for now. They comprised chiefly corn, tomatoes and peas. Trading on spot has been quiet lately, and there is no cause to alter our jobbing prices for any staple lines.

RICE.

Trading in rice is of a seasonable nature, and values are unchanged.

COFFEE.

The coffee market shows no change, trading being light, while prices show no change. A few Santos at 7½ to 10c., Rio at 7 to 8c., and Maracaibo at 9½ to 14c., are the only descriptions of green bean moving in straight bag lots.

SPICES.

This market continues dull, but extremely firm in its disposition. Business in Singapore in white and black pepper is noted at 13c. and 20c., respectively, these figures being for good-sized lots, while 18c. is asked for Penang, and 14c. for West Coast. Pimento and nutmegs are steady, and the same can be said of cassia, ginger, and all other spices.

TEAS.

Some small lots of new Japan tea came to hand here towards the close of last week, and they are not obtainable under 18 to 27c., as to grade, and the quality is said to be highly satisfactory. Some business in old Japans is noted at 13½c., and Pingsuey gunpowders at 14c. Bids of 18c. were made for Ceylons this week and refused, the holders asking ½ to ¾c. advance. Advices, generally on Japans, Ceylons and China stock, are firm.

GREEN FRUITS.

There has been more business doing in green fruits lately as a result of the warm weather, all kinds of fresh fruit experiencing an increased demand. Oranges are firmer, showing higher prices all round. Prices now range from $3.75 to $4 for 200's and $2 to $2.25 for 300's. Lemons have been exceptionally active at advanced prices, and are now quoted at $2 to $3.50 per box, with few obtainable at the inside price. Few United States strawberries have been received, but receipts of Canadian are increasing, and are selling at 10 to 12½c. Offerings of bananas are much heavier, and prices are lower in consequence, at $1 to $1.60 per bunch. Californian plums are offering at $2.25 to $2.50 per crate, and new Canadian cherries at $1 to $1.50 per basket. The stock of old apples here is almost exhausted, and prices are firm for russets at $6 to $6.50 per bbl.

COUNTRY PRODUCE.

EGGS—There was a better demand for eggs to-day; in consequence a moderately active business was done at steady prices. Choice sold at 11 to 11½c., and No. 2 at 9½ to 10c. per doz.

MAPLE PRODUCT—In maple product there was no change. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY—Business in honey is dull. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—The demand for beans was slow at steady prices. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—Receipts of new potatoes are commencing to arrive, with prices quoted at $4.50 to $5 per bbl. Old stock are quoted at 70 to 75c. per bag.

HOPS—Canadian hops sell at 16 to 19c.; imported 40 to 43c., and British Columbian, 21 to 23c.

TALLOW—Rules quiet at 4½ to 4¾c. for refined, and 2½ to 3c. for rough.

PROVISIONS.

There is a fair demand for provisions, and prices generally are steady. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

FLOUR, GRAIN, ETC.

GRAIN—Business in grain on spot was quiet, and the market was without any special feature to note. There was a good demand over the cable from the continent for Manitoba wheat, but the volume of business transacted was small. On spot, oats were quiet, with holders asking 35c. and buyers bidding 34½c. afloat. The demand for peas is good, at 75½ to 76c. afloat. Buckwheat was firm at 60c.

FLOUR—There continues to be a good local and country demand for flour, and the market is fairly active and steady. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $4.20 to $4.40; strong bakers', $3.80 to $4.

MEAL—In meal, business continues quiet, and the market is featureless. Rolled oats are quoted at $3.80 per bbl. and at $1.85 per bag.

FEED—A fair amount of business is passing in feed, and values show no change. Ontario bran, in bulk, $14.50 to $15; shorts, $16 to $17 per ton; Manitoba bran, $15;

New Season's Japans

Due to arrrive ex

Empress Japan

Before buying, write us for Prices and Samples.

S. H. Ewing & Sons

Wholesale Only. MONTREAL.

Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's Elect Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Rowntree's Elect Lemonade — A new Lemonade (in essence), of great purity and delicate flavour. Very economical.

ROWNTREE'S Chocolates — Of world-wide fame for delicacy of make. Chocolate creams of all varieties.

ROWNTREE'S Confectionery — Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada

CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.

shorts, $17, and mouillie, $18 to $25 per ton, including bags.

HAY — There is a steady demand for baled hay, and the market rules fairly active. We quote: Choice No. 1, $7 to $7.50; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

CHEESE AND BUTTER.

CHEESE.—The cheese market is mixed. The current movement is confined, as it has been ever since the month opened, to those who are short of cheese for June shipments, and it does not look as though these short contracts were entirely filled yet. At any rate, traders who cabled offers on the basis of last week's average cost, find it difficult to obtain response; and the only inference is that the goods now going forward show a decided loss. At the wharf Monday morning 7,000 boxes Quebec cheese were offered and sold at a range of 8¼ to 8⅜c. On spot, western cheese were largely nominal Monday, but they could hardly be bought under 8½ to 8¾c., though it is needless to remark that such limits are not generally workable. For eastern makes, 8⅜ to 8⅝c., as to grade is about the range. The public cable stood 42s. 6d. on white, and 42s. on colored, and, as a whole, the market is in an unsatisfactory condition for legitimate trading.

BUTTER—Firmly held. The market does not show much change, and there was sufficient doing to-day to establish the fact that prices were steady. For selections of creamery, 17¾ to 18c. was named, but the outside price was an extreme figure. In this connection, the demand for 70-lb. tubs is a feature, and finest creamery in this description of package is hard to get, though 17¾c. is freely bid for it. From these top figures, prices range down for creamery, according to grade, as low as 16½c. Dairy butter is motionless.

MONTREAL NOTES.

Cheese has advanced an ⅛ to ¼c., and butter about ½c. per lb.

The first receipts of new Canadian cherries are now on this market.

Both oranges and lemons are higher as a result of the warm weather.

New potatoes in barrels are commencing to arrive freely, and meet a good inquiry.

A small lot of new crop Japan tea has been received here. The quality is choice.

Laporte, Martin & Cie., Montreal, will close their establishment at 1 o'clock on Saturdays, during the months of July and August, so as to give their employes the benefit of the Saturday half holiday.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., June 22, 1899.

THERE is a fair summer business doing. Teas are quiet. Stocks are not large, and there is little of interest in London to draw from. Oolongs tend lower. In spice, there is little change. Peppers tend higher again, while in pimento there is a rather easier feeling.

OIL—While there is no large business in burning oil, there is a steady sale at even prices. The trade are patiently waiting for the reduction promised. In lubricating oils, heavy shipments are over, but a fair business is reported. Seal oils are tending easier, and cod oil is low, which is not usual at this season. Local demand is fair. New is not yet to hand.

SALT—While there is but a light stock of Liverpool coarse salt at present, there is quite a large cargo due, and intending buyers would do well to have their orders in, so that shipments can be made direct from the vessel's side, as by so doing they can save a profit. There is also factory filled and rock salt to arrive. There is more competition this season than usual over Canadian salt, but prices are held about even. We quote as follows: Liverpool coarse, 43 to 45c.; English factory-

filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS — So far all canners are quoting the same price on goods for fall delivery. While some orders have been booked, dealers are hoping for lower prices, either from factories not in the association or from some that are, who, finding that the combine on prices works to the advantage of the better known brands, leaving the others unsold, may cut the figure to enable them to keep their goods on the market, as it is a much more serious thing to them than the mere loss of present sales to be shut out. It is said some canners are guaranteeing prices against decline till January. Our market is very bare of some lines, such as corn, peaches, blueberries and lobsters. Salmon and tomatoes are scarce. Prices in all lines are firmly held. Canned oysters and clams are both marked higher. There is a good demand for haddies, bloaters and sardines. Pineapple is quite scarce, but new grated and sliced is duly expected. In canned meats higher prices rule.

GREEN FRUITS — Strawberries arriving incline to be soft, which tends to lower prices, but best qualities are still high. Some very nice Ontario berries have been received. Oranges have a fair sale. Some nice Valencias were received during the week. They are not keepers at this season. In lemons, in spite of firmer prices outside, the local market is low, owing to quite a large stock, some of which is not keeping well. Those consigned here for auction are largely the cause. Bananas are still high, and stocks keep light. Our retail dealers, at least some, charge too high for fruit and so very much curtail sales. Pines are better stock, but sell slowly at even figures. Tomatoes are quite freely received. Rhubarb is plentiful and low. Californian fruits are having fair sale at full figures.

DRIED FRUITS—This is still a very quiet line. Stocks are light, except in one or two cases. Seeded raisins have a fair sale at full figures, but other lines are easy. Californian 3-crown loose have the demand. Currants show no change. Dates hold their price; stock is light and in fair demand. Prunes are easier, but sale for the season is about over. Onions are low; Egyptians are chief sellers. There are quite a few Bermudas held, and they are offered low, well below the usual figure.

SUGAR—Sales are good and prices firm, but no change during the week. Market is such that American cannot now be offered here to advantage.

MOLASSES—There is a steady sale. Prices if anything are lower than the position warrants. The cargo of Porto Rico which landed a few weeks ago was sold at quite a low figure, considering that the stock of Barbadoes is so very light. Higher values are looked for. Little is being done in New Orleans.

PRODUCE—Eggs, while rather easier, are still quite high for the season, and stocks are still light with a fair sale. In butter, owing to large supply, price is low. There is but a fair sale. Quality of that to hand is good. There is no sale for creamery. Cheese has but a local demand; price is rather easier. Market is supplied by local factories.

FISH — Dry fish are quiet and stocks rather larger, the demand being for fresh fish. Dry cod and pollock are both marked lower. Smoked herring are rather higher, with ample supply. The advance is in the New York market. There are a few pickled herring and less demand. Gaspereaux, fresh, smoked, and kippered are out of the market, and the demand for finnan haddie is largely confined to local trade. Halibut are scarce with light demand. Shad are about done. Salmon are rather higher, American demand being better, the large receipts of mackerel on that market having fallen off. Catch of salmon, both here and at the north shore has been light. Fresh cod and haddock also come in slowly. We quote: Large and medium dry cod, $3.75 to $4; small, $2.25; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; shad, 8c.; boneless fish, 4 to 5c.; pollock, $1.75 per 100; salmon, 14 to 15c.

PROVISIONS—In bulk meats there is a tendency to higher figures, but packers show a wide range in prices, owing somewhat to variety of grades. Smoked meats are dull. Hams have the best sale. Lard is quiet, and fair stocks are held.

FLOUR, FEED, AND MEAL—While flour tends higher, there has been but little change during the week. Local market has not advanced as much as the millers have. There is quite a range in Manitobas. In oatmeal, firmer figures rule. Oats are quiet, and it is difficult to get full figures. Cornmeal keeps low, with very free sale, Feed is quoted easier, the change being chiefly in bran. Barley and split peas are easier, particularly the former. Sale is light. Blue peas hold their price, but move slowly. In beans, sale is very dull at even figures. Seed season is over. We quote as follows: Manitoba flour, $4.70 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.05 to $2.10; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

It is not often there is a strike in St. John, but at present the employes of T. S. Simms

AMERICAN SUGARS

Write for special quotations on carloads direct from New York.
Freight prepaid to your station.
We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

57 Front Street East, - - - - - TORONTO.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA.
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CIGARETTES
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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Hams

Are now in good demand.
This is the season for them.
Prices are firm and will be higher.
Buy now, and buy the best.
If you buy the "STAR" Brand you will have the best.

F. W. Fearman Co., Limited
HAMILTON.

SILVERINE STOVE POLISH — DIRECTIONS: APPLY WITH DAMP WOOLLEN CLOTH. POLISH WITH DRY LINEN OR BRUSH. SILVERINE MFG. CO. 991 NOTRE DAME ST. MONTREAL

A Purely Canadian Product.

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PROFITABLE
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See our quotations.

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Camping Season is Here.

Have you a full line of

CLARK'S MEATS IN STOCK?

BEE STARCH — LATEST IMPROVED

$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

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DAISY BRAND SEEDED RAISINS.

Have you them in stock? If not, better order at once. They're having a great sale. . . . . .

PUT UP IN 1-LB. CARTONS.

We're still open for DRIED APPLES.

W. NORTHROP. 9 Jarvis Street. TORONTO.

GOOD WILL SOAP

Makes Storekeeping Easier.

VANLUVEN & CO. - - NAPANEE, ONT.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

& Co., brush and broom manufacturers, are out. A cut in wages, or rather, an increase in time, is the cause of the trouble.

The exhibition this year will open September 11 and continue until the 20th.

W. E. Schwartz, of W. H. Schwartz & Son, Halifax, met with a severe accident during the week while out for a bicycle ride.

Salmon are now being freely received. Our harbor fish are of a particularly fine quality. James Patterson receives fish supplies daily.

At this season there is considerable interest in dulse. That from Grand Manan is preferred. Thomas Gorman receives regular shipments.

Californian prunes tend easier. A. L. Goodwin is quoting some low prices. The attention of buyers is particularly drawn to the "Sorosis" brand.

The wholesale grocers now have the Saturday half holiday; also the wholesale and retail hardwaremen, some of the wholesale dry goods houses, and the crockery employes are now agitating with a good chance of success.

It will not be the fault of the underwriters if the buildings to be built in the burned district are not brick, as they publish the following scale of rates: Brick buildings, 1 per cent.; one-storey wooden buildings, 3 per cent., and, if two storeys, 4 per cent.

Owing to the excessive duty charged on tobacco, very many of the smaller retail dealers cannot buy full packages, particularly where they run as large as 20-lb., So the wholesaler has in the past opened the package and sold such quantities as were required. Now the Government intend to take steps to prevent this.

EDDY'S O.K. FIBRE BRUSHES.

The E. B. Eddy Co., Limited, Hull, Que., are placing on the market an assortment of scrub, stove and horse brushes. They are made by a new process on patented machinery. The backs being made from hardwood, and in one piece, and each tuft of fibre being fastened separately in this solid wood by a hard staple, it is impossible for them to warp or come apart.

A catalogue has just been issued, showing the various styles of brushes. There are 14 styles of scrub brushes, ranging in price from $8.40 to $24 per gross. The horse brushes are listed at $30 to $36 per gross; the stove brushes at $24 per gross.

A more complete catalogue, including creamery, brewers' and whitewash brushes, will be issued in a few weeks, but dealers should write now for the catalogue already issued.

DATING AHEAD.

An interesting paper on the subject of dating ahead was presented to the National Association of Credit Men at Buffalo, by a Mr. Hugo Kanzler, who said, in part:

"It has been said by some that the liberal dating of to-day causes overstocking in a number of cases, and it is frequently the source of embarrassment to the merchant and consequent financial stringency in his business. I do not believe, however, that everyone here present will give his unqualified assent to this proposition, although it is quite probable it may have led to these results years ago in some particular instances.

"The merchant to-day is far more practical in the management of his business affairs, and now more than ever keeps close watch over his stock and the purchasing of it, with the idea of realizing the largest possible percentage of profit on his invested capital in the various departments. Consistent with this purpose, 'shut-down' orders on all buying whenever the department carries what is deemed sufficient stock to meet the estimated demand has become an established rule in all properly-conducted retail stores. Under these circumstances the moneyed man needs no 'time' to arrange his financial affairs to meet his merchandise obligations. The advantage of anticipating his purchase and making a further profit of 1 or 2 per cent. at the expense of the importer and wholesaler being his foremost consideration.

"Is the remedy within our reach to abolish or curtail dating? The answer must be—Yes, if we act concertedly, and do no overbidding.

"Can the trade carry out any uniform agreement as to dating ahead? Again the answer is—Yes. Honest and truthful compliance with the conditions and terms of the compact must be the moral duty of the subscribers; no dodging; no getting behind the true intent; no quibbling or hair-splitting over plain Anglo-Saxon terms; and no trade discounts as a mere subterfuge. Agreements of this character should be couched in plain, unmistakable business phraseology—in simple and comprehensive terms free from all legal verbiage. Only firms of unquestionable reputation and honor, whose signatures in themselves are a guarantee of good faith, should become parties to the contract. The offering of the incentive of a certain percentage as 'trade discount' must be absolutely prohibited, and special concessions to induce a sale be made on the marked price of the goods and not allowed in any other manner.

"Importers, wholesalers and jobbers should stand firmly together in whatever they do as to the agreement or arrangement that they may enter into, and any violation should be laid before a committee of arbitration appointed for that purpose. If that body after a hearing 'find' the party blameworthy, the name of the offender should be dropped from the agreement for 'unbusiness-like conduct' towards their fellow merchants. From a moral point of view this will certainly prove a salutary warning to others, and will receive the commendation from every business community, for 'What is left when honor is lost?'"

COSTLY ANCIENT DINNERS.

Lucullus was very fond of fine dinners—more so than was good for him, in his later years. In early life he was one of the greatest of Roman generals, and at middle age he had kingdoms at his feet. But, like many public men of that period, he was pursued by envious enemies, and instead of making a stand against them, he gave up all his glory, and devoted himself to idle luxury. Although he was enormously rich, he amazed his friends by the amount of money he spent in feasting them. No matter at what hour a visitor called a costly banquet was always ready to be served. People who were intimate with him often tried to catch him unprepared, but no one ever succeeded. The most artful trap of all was set by Pompey and Cicero; but Lucullus was too sharp, even for the able men.—St. Nicholas.

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45 Hillside Avenue,
Sole Agent for Canada. VICTORIA, B.C.

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Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.] THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

Boston Laundry Starch.

Do not confound this starch with the ordinary starches sold in packages, as this starch is in a class by itself. It is superior to any other starch made or sold in packages in Canada, in every respect, and merchants who sell this starch find that it gains friends wherever it has been sold, as everybody is delighted with its work.

Sold by all wholesale dealers at $3.20 per case—forty packages in a case.

The F. F. Dalley Co., Limited, Hamilton, Can.

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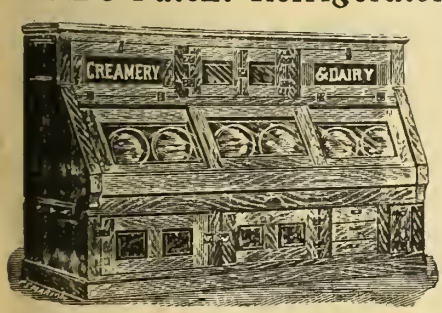
Gem Jars. Valencias.

Are you in want of either at Low Prices?

WARREN BROS. & CO.

TORONTO.

Aubin's Patent Refrigerator



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STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

IT IS not in the name but in the QUALITY that is why

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

is so popular

If you do not handle it an assorted case will convince you of its excellence.

BLACK ½'s and 1's. 25, 40, 50, 60 cents per lb. MIXED ½'s and 1's.

GEORGE FOSTER & SONS

Wholesale Grocers,

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Why don't YOU use

Best Breakfast Tonic.

DRINKS DELICIOUS. DRAWS TRADE.

Blue Label
Tomato
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and the quality never varies—the best that good materials, attention to detail and care in preparation can make it. Put up in half-pint, pint, and quart bottles—sterilized before filling

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The largest Canned Goods Packing Establishment in the world.

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When a Grocer wants
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Pure Gold Brand

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First, last and all the time.

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THE MANITOBA

Produce & Commission Co.

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WINNIPEG, MANITOBA.

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PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

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Wholesale Commission Merchants.
Handle all kinds of Produce.

SPECIALTIES

POULTRY
BUTTER
EGGS

We want your produce. Write us saying what you have to offer. You will get a prompt reply.

Reference—Imperial Bank of Canada, Yonge St.

Do You Sell

CIGARS?

We guarantee to you our Palatial brand is one of the best sellers and best value offered to-day. It pays you a nice profit and brings you trade. Ask our travellers for samples. Special terms for big orders. Factory prices.

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

June 22, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Moutreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Moutreal, Quebec.		Toronto, Hamilton.		St. Johu, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	15	17	.....	.....
" " pound prints	.....	.....	13	14	17	18	.....	.....
" " tubs, best	.....	.....	12	13	15	17	.....	.....
" " tubs, second grade	.....	.....	9	11	12	14	.....	.....
Creamery, tubs and boxes	17½	18	16½	17	18	19	.....	.....
" prints and squares	.....	.....	17	17½	19	20	.....	.....
Cheese	8½	8¾	8¾	9	9½	10½	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	95	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.....	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.....	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	79	82	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 20	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	....	.....	4	4½	4	5	.....	....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.....	...
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sance	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 75	$4 00	$4 75	$5 00	$4 00	$4 50	$.....	$.....
" " ½ boxes	2 00	2 25	2 50	3 25	1 50	2 00	.....	.....
Lemons, Messina, new, p. box	2 00	3 50	2 50	3 50	1 50	3 00	.....	.....
Bananas, per bunch	1 25	2 00	1 75	2 00	1 75	2 25	.....	.....
Apples, per bbl	3 50	5 00	.....	.....	3 00	4 00	.....	.....
Egyptian Onions, about 100 lb.	2 00	2 25	1 50	2 00	.....	2 00	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Strawberries, per quart	10	12	4	8	10	14	.....	.....
Pineapples, each	5	15	10	13	10	16	.....	.....
Tomatoes, Fla., 6 carrier case	.....	3 50	.....	2 50	.....	.....	.....	.....
Cherries Can., per basket	1 00	1 50	50	1 25	.....	.....	.....	.....
Gooseberries, Can., per basket	.....	.....	30	75	....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 60	4½	4⅝	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4½	.....	.....
Granulated, foreign	.....	.....	.....	4 55	.....	....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	6	.....	.....
" in 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 17	5¾	6	.....	6¾
Phœnix	.....	4 25	.....	4 35	.....	.....	.....	.....
Cream	.....	4 25	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 00	....	4 10	3⅜	3⅝	.....	.....
Bright yellow	....	.....	.....	4 00	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 85	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Trinidad	.....	3⅛	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	.....	.....
Linseed oil, raw	.....	52	.....	55	.....	.....	.....	.....
boiled	.....	55	.....	58	.....	.....	.....	.....
Turpentine	.....	62	.....	60	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups	.....	1¾	.....	.....	.....	.....	.....	.....
Dark	.....	2	30	32	.....	.....	3	3½
Medium	.....	2¼	35	37	34	35	3¼	3½
Bright	.....	.....	.....	2½	.....	.....	.....	.....
Corn Syrup, barrels per lb	.....	.....	.....	2⅝	.....	.....	.....	
" " ½-bbls. "	.....	.....	.....	2¾	.....	.....	.....	.....
" " kegs "	.....	.....	.....	.....	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	.....	1 20	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	37	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.....	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.....

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 30	$1 50	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 40	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 75	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ¼'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " " 1's	.....	2 75	2 80	2 95	.....	3 25	....	..

CANDIED PEELS

Lemon, per lb	.....	.....	.....	10½	12	.....	.....	.....
Orange, "	.....	.....	.....	.....	12½	.....	.....	.....
Citron, "	.....	.....	.....	17	19	.....	.....	.....

COUNTRY PRODUCE

Eggs, new laid	12½	13½	12½	13	10	11	.....	.....
Maple syrup, per imp. gal	.....	.....	1 00	1 10	.....	.....	.....	.....
Maple sugar, per lb	.....	.....	.....	9	.....	.....	.....	.....
Honey, comb, per doz	.....	.....	80	1 35	1 50	1 75	.....	....
" light color, 60-lb tins	8	9	6	6½	7	8	.....	...
" " 5 and 10-lb. tins	.....	.....	.....	7	8	10	.....	...
" buckwheat	6½	7	3	4	5	6	...	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	5	5¼
" ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	5½	6	.....	.....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	.....	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" 50's	.....	.....	8	9¼	8½	9	.....	.....
" 60's	.....	8	7½	8½	8	8½	.....	.....
" 70's	.....	7½	7	7¾	7½	8	.....	.....
" 80's	.....	7	6¾	7	7	7½	.....	.....
" 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	.....	.....	.....	.....
" " D	.....	.....	.....	6	.....	.....	.....	.....
" " U	.....	.....	.....	4½	.....	.....	.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	1 50
" Fine off stalk	4¼	4½	4½	5	5	5¼	.....	1 65
" Selected	5	5⅜	5¾	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7½	5¾	6	.....	1 85
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	17	18	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	....	....	7	7¼	.....	.....	.....	8⅛
Smoked Meats—								
Breakfast bacon	10½	11	10½	11	.....	.....	.....	11½
Rolls	.....	9	.....	8	9½	10	.....	10½
Hams	10½	12	.....	10½	10½	12	.....	11
Shoulder hams	.....	10	7½	8	8	9	.....	9½
Backs	.....	.....	10½	11	.....	.....	9¾	10

All meats out of pickle 1c. less.

Barrel Pork—								
Canadian heavy mess	15 00	15 50	13 50	14 00	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	0½	.....	0¾	6½	6¾	9	9⅛
Tubs	6¾	7	.....	7	7	7¼	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Compound, Pails	8	8½	8½	6	6½	7	.....	7
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

TWO SUMMER SPECIALTIES.

"Crystal Maize" Corn Starch

For dainty and delicious desserts.
Refined in crystal spring water.

Celluloid Starch

(REQUIRES NO COOKING)

For brilliant laundry finish.

The *Brantford Starch Co.*, Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax,		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	.....	.....
Valencia sbelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	.....	.....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Sbelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	3½	4	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	.....	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.....	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	.....

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	.....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.....
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	25	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15½	16½	.....	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.....

TEAS

Black—								
Congou—Half-chests Kaisow, Moning, Paking	12½	60	12	60	11	40	.....	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	.....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	38	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" tbirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
YoungHyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" seconds	16	19	16	19	.....	.....	.....	.....
Japan—								
½-cbests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....	.....	.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-cbests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	.....
" " 3-hoop	.....	.....	.....	1 70	.....	1 70	.....	.....
" balf grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	8 50	.....	8 50	.....	.....
" " 1	.....	.....	.....	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	.....	5 00	.....	5 00	.....	.....

A CASH NOTICE CIRCULAR.

THE CANADIAN GROCER is sometimes asked for copies of circulars which have been issued to customers by merchants announcing the discontinuance of the credit and the adoption of the cash system. The following, issued by a Quincy merchant, may, therefore, be of interest to the readers of this paper :

On and after June 1, 1899, we shall discontinue our credit system and conduct our business only on a strictly cash basis. We make this change only after much careful thought. We will this year complete our 21st year of business in Quincy. During that time we have done a large credit business, and from the experience of those years we are firmly convinced that the credit system is an expensive way of doing business both for the dealer and the customer. We have also learned by experience that it is often those in whom we have reason to place the most confidence who prove unfaithful to their financial obligations to us, and therefore we can see no half-way method of giving credit.

Explain it away as much as we please, the fact remains that the credit grocer is handicapped by some longwinded and poor accounts, so, by selling for cash and cash only, lower prices can be made than when credit is given, because business can be done at very much less expense, and the loss by bad bills entirely eliminated. We shall prove to you, by prices quoted on and after June 1, that the little effort required to pay cash on delivery of goods will be more than made up to you in the saving of money by the change.

While we wish to collect in our outstanding accounts as soon as possible, we do not mean by this change to express any dissatisfaction over unsettled accounts due us, and shall exercise a reasonable amount of patience until you become accustomed to the change and can see your way clear to meet your obligations.

We take this opportunity to thank you for your generous patronage in the past, and shall make every effort possible, not alone by reduced prices, but by courteous treatment and prompt attention, to merit a continuance and increase of the same.

Believing the cash system to be the more honest and equitable way of doing business, and hoping this may be accepted in the spirit in which it is given, we are, etc.

GERMAN BEET SUGAR INDUSTRY.

A report of interest to beet sugar growers has been received by the State Department at Washington, from Consul Henry Diederich, at Magdeburg. It is a collection of the most reliable statistics obtainable since 1877. It is almost entirely composed of tables showing the development of the industry in Germany, but of particular interest only to those engaged in the business. In closing, Consul Diederich says :

"As the future of the German export trade in sugar has of late been engaging many minds, the export figures very clearly show that Germany must find an outside market for two-thirds of her production, and that most of this surplus for the past five years has been sold to England and the United States. It is also shown that in 1897 more than double the usual quantity was rushed to our country in anticipation of the enactment of the Dingley law, but that the following year showed again a fair average of export. The first three months of the present calendar year seem to furnish no reason for complaint to the German exporter of sugar. From January 1 to March 31, 1899, the values of sugar declared at the United States Consulates at Magdeburg, Hamburg, Danzig and Stettin for export to the United States amounted to $3,739,934, an increase of $3,455,695, over those reported during the first quarter of last year."

A PAMPHLET FOR GROCERS.

Frank Magor & Co., 16 St. John street, Montreal, will send to all parts of Canada an illustrated pamphlet showing the many uses of Robinson's patent barley and Robinson's patent groats. Grocers are invited to send in the names of any of their customers to whom the above will be useful.

NOTICE.

Our establishment will close at 1 o'clock on Saturdays during the months of July and August.

Laporte, Martin & Cie., Montreal.

HINTS TO BUYERS.

THE EBY, BLAIN CO., LIMITED, quote close figures on "Orange Grove" and fancy New Orleans molasses, in barrels and half-barrels.

H. P. Eckardt & Co. are offering canned string beans; quality, extra fine.

Franco-American soups and pates can be procured from Lucas, Steele & Bristol.

T. Kinnear & Co. have received a shipment of "Owl" brand condensed milk.

Perkins, Ince & Co. have just taken into stock a direct shipment of rice from Japan.

T. Kinnear & Co. have taken into stock a shipment of Anderson's soups to retail at 10c.

Two carloads of Lowe Inlet and "Maple Leaf" salmon in stock with W. H. Gillard & Co.

Some fine good Ceylons and Indians at 16c. are being offered by Lucas, Steele & Bristol.

Warren Bros. & Co. are in receipt of a shipment of Williams Bros. & Charbonneau's pickles.

T. B. Escott & Co. have just received a carload of dark syrup, which they are offering at low prices.

"Bluebell" Sultana raisins, in 25 and 50-lb. boxes, are in stock with The Eby, Blain Co., Limited.

T. Kinnear & Co. have in stock a shipment of "Crown" olives; also Gillard's relish.

Domestic macaroni and vermicelli, in 5 and 10-lb. boxes, are quoted at low prices by The Eby, Blain Co., Limited.

John Sloan & Co. have received this week a shipment of "Ice Castle" lobsters, in ½-lb. cans. This year's pack.

Clark's 4 and 8-oz. potted meats of all kinds; corned beef, chipped beef and lunch tongue for sale by W. H. Gillard & Co.

A new line of coffee, "Orient" blend, in 25 and 50-lb. tins, is being placed on the market by The Eby, Blain Co., Limited.

Van Camp's tomato catsup, macaroni, macaroni and cheese, concentrated soups, etc., are being offered by Lucas, Steele & Bristol.

Booth's oval and "Gold Seal" pineapple, grated and fancy-sliced, and Morton's whole pineapple, are in store with The Eby, Blain Co., Limited.

T. B. Escott & Co. will receive in a few days a couple of carloads of choice currants bought at the lowest point in the market, which they are offering at low prices.

A full line of samples of Reiss & Brady's French specialties and table delicacies are now being carried by Frank Magor & Co., Montreal, who are booking orders for import and from stock.

Stower's lime juice and cordial, also Wilson's, may be procured from Lucas, Steele & Bristol; this firm offer Sutherland's ginger ale, lemon sour, soda water, etc.

A carload of Williams Bros. & Charbonneau's pickles, catsups, mustards, etc., just to hand with Gillard & Co. Also a consignment of Heaton's mixed and chow pickles.

T. B. Escott & Co. write: "We wish to call the attention of the grocery trade to 'Grand Mogul' flavoring extracts, and to the fact that the regular 10c. bottle is very strong, and fully equal in quality to the 20c. bottle we formerly sold."

MONTREAL GROCERS' CLERKS.

The feast of St. Antoine de Padoue was celebrated by the Grocers Clerks' Association, at a high mass in St. Bridget's Church, Maisonneuve street, on Sunday. A splendid musical programme was rendered under the able direction of Prof. Penault. The blessing of 400 loaves of bread, contributed by the association to the poor of St. Bridget's parish, was included among the ceremonies. The Ville Marie Guards' band and a bugle corps; the Union Musicale and the Royal Foresters, in uniform, and the following gentlemen, who were guests of honor: Mr. Thompson, St. Joseph Society; Mr. Lambert, St. Jean Baptiste Society; Mr. V. Roy, Grocers' Society; Mr. A. Roy, Dry Goods Clerks' Association, and Dr. Plouffe, accompanied the Grocers Clerks' Association to the church, making, in all, a very imposing parade.

A banquet was subsequently held in St. Joseph's hall, St. Catherine street, last evening, at which Mr. E. Bigneron occupied the chair. The committee in charge of the the celebration was composed of Messrs. A. L. Desaulniers, J. B. Poirier, O. Langlois, and O. Bergeron. Over 200 guests partook of the feast.

COMBINATION ON FILBERTS.

Regarding the situation in filberts The Hill Bros Co. report: "Some few sales have been made to the United States by the combination of speculators in Messina at gradually advancing prices, until they have forced the market to the parity of 8¾c. As they absolutely control the situation they can put prices where they will, and may be justified in view of the reports, now confirmed, of a shortage of about one-third in the coming crop." Concerning the shelled almond market the same house say: "The present crop of Sicily shelled is reported as practically exhausted, and only 300 tons remain in Bari, certainly a small quantity when it is considered that it is three months before the new crop is available."

BRITISH COLUMBIA FISHING NEWS

THE NEWS - ADVERTISER, Vancouver, June 14, had the following: The cannerymen at Rivers Inlet, Naas River and the Skeena are preparing for a busy season. The Princess Louise has just brought down 400 cases of canned spring salmon, the first of this year's pack from Northern British Columbia. Officers of the steamer state that the northern canneries have all their tins made and are prepared to commence business about the middle of the month. It is expected that the sockeye run will begin on the 15th on the Skeena, and on the 20th on the Naas. All the canneries will be running this season, and the packs, should the season be at all favorable, will be very large.

Wallace Brothers, of Vancouver, are doing a big business at the Brunswick Cannery salting fish. When the Louise sailed they had four carloads ready for shipment to New York, this being the second consignment which they have forwarded east since entering into the industry a few months ago.

A very fine quality of mackerel has been found in the Skeena, which, although not quite the same in appearance as that obtained in the east, is said to be quite its equal in flavor. The officers of the Louise, many of whom are familiar with all the different kinds of eastern fish, sampled some of the Skeena mackerel and pronounced it as very fine. The fish is uncommon to this coast, and for this reason the northern catch created a little excitement.

WANT TRADE PROTECTED.

At a meeting of fruit-growers held in Grimsby, Ont., a resolution was passed, stating that 85 per cent. of the apples exported from Ontario are purchased, graded, packed and shipped by dealers, and that it is to their interest, as well as the interest of all concerned, that a reliable brand should be established, and asking that certain marks or numbers be adopted to indicate the grades and size of apples packed, and that an inspector be appointed with power to open any packages, and in case any package is found to contain apples inferior to the grade marks, to have the packer punished.

This resolution has been forwarded to the Dominion Department of Agriculture, with the suggestion that the terms used for grading be "No. 1" and "A No. 1." No. 1 to include sound apples reasonably free from worm holes, scabs or other blemishes, and to be not less than 2¼ inches in diameter, and grade A No. 1 the same, with apples not less than 2¾ inches in diameter.

UNITED STATES TRADE WITH CANADA.

A SPECIAL despatch from Washington to The Montreal Herald says: Exports from the United States to Canada continue to increase. The official publication of the Treasury Bureau of Statistics just issued shows the exports in detail during the 10 months ending with April, indicating in many cases the countries to which the goods were sent, and it is practicable, therefore, to compare the exports to British North America in certain of the more important articles with those of earlier years. An examination of these tables shows that in nearly all articles our exports to Canada have steadily increased during the two years in which the new Canadian tariff law has been in operation.

In the finer grades of manufactures, such as cotton cloths, manufactures of iron and steel, etc., goods from the United States also continue to gain, although it was in these lines that the new tariff law was looked upon as most likely to be disadvantageous to American industries.

Exports of cotton cloths from the United States to Canada in the ten months just ended are 50 per cent. in excess of those of last year, and other manufactures of cotton also show an appreciable gain, the increase being from $1,351,124 in the ten months of 1898 to $1,573,078 in the ten months of 1899.

Instruments for scientific purposes, including telegraph and telephone, increased from $256,935 in ten months of 1898 to $341,859 in the ten months of the present fiscal year.

Builders' hardware increased from $438,556 in the 10 months of 1897 to $581,345 in the 10 months of 1898, and $730,539 in the 10 months of 1899.

Typewriters increased from $142,591 in 1897 to $198,993 in 1898 and $294,579 in the 10 months of 1899.

Manufactures of leather, comprising boots and shoes, increased from $200,450 in 1897 to $234,446 in 1898 and $338,216 in the corresponding months of 1899.

Even in canned beef, which has been the subject of so much discussion of late, the exports to Canada increased from 415,084 lb. in 1898 to 1,525,020 lb. in the 10 months just ended, while in the single month of April, 1899, our exports to that country were 22,341 lb., against 8,684 lb. in the corresponding month of 1898.

Our total exportation to Canada in the 10 months just ended amounts in value to $73,052,819, against $66,330,872 in the corresponding months of 1898, and $52,831,784 in those of 1897. Thus, importations into Canada show a steady gain during the year in question.

On the other hand, the imports into the United States from Canada show a steady reduction, the total imports into the United States from Canada during the periods under review having been $30,966,674 in 1897, $26,099,200 in 1898, and $25,550,538 in the 10 months of 1899.

The following table shows the principal exports from the United States to Canada in 10 months of 1897, 1898 and 1899, respectively:

Exports to Canada from the United States during 10 months ending—

	1897.	1898.	1899.
Agricultural implements	$ 291,107	$ 542,364	$ 1,008,076
Books, maps, etc	517,078	596,629	711,198
Corn	2,156,189	4,803,661	5,284,528
Wheat	2,640,131	4,312,797	4,975,760
Wheat flour	2,433,333	1,898,805	3,118,969
Cars	100,668	142,523	420,587
Bicycles	585,515	418,025	427,432
Clocks and Watches	307,000	266,640	351,064
Coal	7,433,275	7,745,990	8,174,453
Copper ingots and bars	32,500	100,618	128,594
Cotton cloth	1,647,062	593,718	730,982
Scientific instruments	235,703	256,935	341,859
Typewriters	142,591	198,993	294,579
Sewing machines	76,392	117,695	124,845
Hams	190,596	309,031	483,503
Lard	201,689	181,739	369,882
Seeds	524,668	467,595	1,359,992
Tobacco	1,421,178	611,674	923,865
Lumber	588,922	819,326	1,062,241
Refined mineral oils	635,184	663,249	681,228

MR. LARKIN BACK FROM EUROPE.

Mr. P. C. Larkin, of The "Salada" Tea Co., has just returned from a ten weeks' trip to Europe. He originally intended to "loaf about England," as he put it, but the weather was so cold in London that he decided to take a run over to Paris. Cold weather was there, too, and so he hied away to Marseilles, where he found the kind of weather he desired. He subsequently visited Cannes, Nice, Florence, Rome, Naples and Pompeii. On his way back to England he stopped at the principal points of interest in Switzerland. Mr. Larkin, who was accompanied by Mrs. Larkin and his eldest son, had a most delightful trip, and charmingly entertains his friends with incidents and experiences gathered during his visit to so many interesting points in Europe.

PERSONAL MENTION.

Mr. and Mrs. J. H. Wethey, of St. Catharines, were in Toronto this week.

Dr. Fielding, who is physician to the employes of J. & J. Colman's mustard works, Norwich, Eng., is in Toronto, on a visit to his brother, Mr. E. Fielding, the grocery broker.

Mr. W. H. Seyler, of W. H. Seyler & Co., Toronto, has returned from a week's fishing at Lake Tamiscaming. He had a pleasant time, and is loud in his praises of trade possibilities in that part of Ontario.

HOW TO DECORATE A TEAM.

A subscriber asks for suggestions for the decoration of a team taking part in a July 1 trade procession.

THE CANADIAN GROCER will be pleased to receive any good ideas from readers in regard to this matter.

The Grange Wholesale Supply Co., Limited, Toronto, have assigned to E.R.C. Clarkson, who has been instructed to wind up the estate.

The Montreal Grocers' Association held a meeting at the Monument National on Thursday evening and prepared the programme for their annual picnic, which, this year, will take place at Iberville, Que.

Williams Bros. & Charbonneau's

SWEET PICKLES
SOUR PICKLES
FRENCH MUSTARDS
HORSERADISH MUSTARD
WALDORF CATSUP

The Standard for Purity.
In Handsome Containers, at low prices.

A. E. Richards & Co. - Hamilton

SELLING AGENTS.

MANITOBA MARKETS.

WINNIPEG, June 19, 1899.

THE week has not been a particularly eventful one, although some things of interest may be noted. Perhaps, chief among these is the meeting called for Monday night to consider the question of a produce exchange. The circular calling this meeting has been issued by C. C. Macdonald, dairy superintendent of the Province, and has been sent to fruitmen and produce dealers in all lines. The commissioner is very anxious to see this exchange started, as, at the present time, there are no means of grading either butter or cheese, and in the case of the latter produce, particularly, inferior fetches as much as good, and there is, therefore, a lack of incentive for making the best possible grade. Your correspondent will attend the meeting, and will, no doubt, be able to report progress next week.

While on the matter of cheese, it is well to note that Mr. Clough, dairy produce buyer for J. Y. Griffin & Co., has just returned from a trip through the Province with the dairy commissioner. He is an old and experienced cheesemaker from Ontario. Your correspondent called upon him, when he kindly ran over the various factories visited, making comments on each. He is very much pleased with the factories and the system of cheesemaking, and states that the make of cheese this year is likely to be very fine, as more attention has been paid to the curing-rooms, and the cheese is being cured longer before going on the market. The market for butter is well supplied. The pasturage now is luxuriant all over the Province, and full grass butter is now the order of the day.

As the camping season gets nearer, retail grocers are preparing to supply parties for Rat Portage, Killarney, Oak Lake, Shoal Lake, and also numerous prospecting parties.

TEA—Cable despatch from China indicates that the market is very firm and has every appearance of remaining so for all first crop teas. Nothing special has yet been received from Yokohama in regard to the Japanese crop.

CANNED GOODS—Nearly all the associated factories have issued their price lists, but, up to date, there have been very few purchasers of futures in this market, notwithstanding the intimation that factories will cover any decline. It would appear from the lists that prices are going to be higher than is usual at the opening. It remains to be seen, however, if these quotations will be maintained. There is a rumor afloat here that factories intend selling to retailers at a slightly advanced figure on jobbing prices. If this is done, it is quite certain wholesale houses in this city will not patronize the associated factories to the same extent as formerly. Peaches and pears, 3-lb. tins, first quality, are rather scarce in this market. Strawberries are offering very freely, of course, these are last year's pack. It is somewhat difficult to distinguish one pack from another, and there is a growing feeling among buyers here that factories should date their goods on the cans. Prices of the new pack of vegetables, as near as can be learned, will be about as follows : Tomatoes, $2.20 ; corn, $1.90 ; peas, (Marrowfats) $1.90; sifted, $1.95 ; beans, $1.85 to $1.90; strawberries, $3.25.

EVAPORATED FRUITS — Apples still continue high and very firm, but with the increase of Southern green apples the demand will lessen. Evaporated are quoted at 10c. and dried at 7½c. In Californian fruits the market is still too high for much movement. The only reasonable article is prunes, which can be had at from 5½c. up.

MEATS — Cured meats are higher and firmer, though home cured is not yet advanced to the American prices. We quote American meats: Hams, 14 to 16c.; breakbellies, 12c.; ditto, backs, 11½c.; shoulders, 9c.; spiced rolls,9c. Winnipeg curing houses quote hams, 11½c.; breakfast bellies, ditto backs, 11c. ; shoulders, 8½c. Canned meats are very firm, and a slight advance is reported on corned and roast beef. It looks as if American packers had agreed on a price, at anyrate if one house makes a price the others meet him.

SALMON — The present indications seem that there is likely to be a fairly good pack at fairly reasonable prices.

BUTTER — Creamery butter is plentiful, and 15c. is the highest price being paid at factories. There is a fairly good demand for full grass dairy butter, but nothing else is wanted. Full grass dairy, well packed in tubs, is worth 13 to 14c. Winnipeg, but any other line of dairy is a drug.

CHEESE—Cheese is beginning to come in and some sales have been effected for 8 and 8½c., but the price is likely to be lower this week.

EGGS—The price has improved, and 13c. net Winnipeg is now offered by jobbers for strictly fresh stock.

GREEN FRUITS—The market is well supplied in all lines and trade is good. Oranges and lemons are without change in price or situation. Peaches are arriving freely and are quoted at $1.50 per case ; plums, $2.50 ; apricots (new in this week), $3 ; cherries, $2.75 ; Hood River strawberries, $4 to $4.25 for 24's; Wisconsin do., $2 for 16's. Bananas arriving plentifully, quoted at $2.25 to $2.75 per bunch, according to size. Cabbage, 6c.; tomatoes, $3.50 per crate ; Cucumbers, $1 per doz.; new potatoes, $3 per cwt.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak ... } Smoking

Free Trade ...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

THE . . .

Watson, Foster Company

Limited

Manufacturers of
all grades of
WALL PAPERS

Montreal, Canada.

The Factory Producing the Most Modern, Artistic and Profitable Line of Paper Hangings on the Continent.

Largest Collection of Samples for Season 1899-1900 ever issued—136 Combinations, from the cheapest Blanks to the most fancy Gilt Papers, including Heavy Embossed Gilts on 24-oz. stock, 21 in. wide. EMBOSSED PULP EFFECTS—the newest specialty out.

NOTE.—In order to put all our Ontario customers on an equal footing as to freight, we have decided to equalize freight with Toronto for towns West of Belleville and West and North of Toronto.

TO DEALERS who bought too hastily in previous seasons we wish to tender a timely word of advice—WAIT till our representative calls on you in a few days with our interesting range of samples, or if YOU CANNOT WAIT write or wire us, and we will arrange to give you an early opportunity to inspect our offering.

Blue Ribbon Tea is not put on the market at your expense - It pays the Grocer a good profit and gives better satisfaction than any other packet tea in Canada.
Blue Ribbon Tea Co - 47 Scott St. Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ROBT. DUNCAN, baker and confectioner, Petrolea, Ont., has assigned to Amos Bradford, and a meeting of his creditors will be held on June 26.

C. H. Bealieu, general merchant, New Carlisle, Que., has assigned. Paradis & Jobin have been appointed provisional guardians, and a meeting of creditors has been called for June 29.

PARTNERSHIPS FORMED AND DISSOLVED.

Newton Bros., general merchants, Grand Manan, N.B., have dissolved.

Neault & Carignan, general merchants, Grand Mere, Que., have dissolved.

Partnership has been registered by Athmer & Levesque as general agents in Montreal.

Le Syndicate Canadien, general merchants, Drummondville, Que., have registered partnership.

Morden & Frankish, fruit and fish dealers, etc., Toronto, have been succeeded by Morden & Morden.

Z. Andy and O. Neault have registered partnership under the style of Andy, Neault & Co., cheese factory owners, St. Thecle, Que.

SALES MADE AND PENDING.

G. W. Mullin, grocer, St. John, N.B., has sold out.

The business of James Blake, baker, Galt, Ont., is advertised for sale.

Adolphe S. Evigny, manufacturer of biscuits, Montreal, has sold out.

The business of G. Sarrantis, candymaker, etc., Victoria, is advertised for sale.

The business of G. Craig, grocer, Moncton, N.B., is advertised for sale by auction.

The assets of M. S. Taylor & Co., general merchants, Mansonville, Que., have been sold.

The assets of D. Verroneau, jr., grocer, Montreal, who recently assigned, have been sold, and Dorimaine Verroneau has registered as proprietor of the business.

CHANGES.

A. Garland, grocer, Victoria, has sold out to Hanson Firth.

Rachel Gohier, widow of Joseph Decarie, has registered as proprietress of the grocery business lately conducted by Joseph Decarie in St. Henri de Montreal.

Whaley Bros., grocers, etc., Carberry, Man., have been succeeded by S. W. Johns.

Mrs. O. Brisson has registered as proprietress of Beaudet & Co., general merchants, St. Pierre le Baecquets, Que.

Cleamise Cloutier, wife of J. C. Thibault, has registered as proprietress of C. Cloutier & Co., grocers, etc., Arthabaskaville, Que.

FIRES.

James Alfair, fruit dealer, Hamilton, has suffered loss by fire.

The spice mill of Dalton Bros., manufacturers of spices and soap, Toronto, has been damaged by fire ; insured.

The stock of the Maritime Supply Co., manufacturers of essences, etc., Truro, N.S., has been partially damaged by water ; insured.

DEATHS.

James Donohoe, grocer, St. John, N.B., is dead.

Thos. W. Glaholm, of A. R. Johnston & Co., grocers, etc., Nanaimo, B.C., is dead.

SHIPMENTS OF CEYLON TEA.

The following table, taken from The Times, Colombo, Ceylon, of May 17, shows the exports of Ceylon tea from January 1 to May 16 for the years 1899 and 1898 respectively :

	1899. lb.	1898. lb.
To United Kingdom	33,457,229	34,288,943
" Austria.....	1,726	6,812
" Belgium.....	8,183	5,710
" France.....	51,871	18,176
" Germany	150,942	124,598
" Holland.....	.....	5,676
" Italy	5,279	2,340
" Russia	1,175,750	622,716
" Spain	5,300	12,150
" Sweden	14,208	13,684
" Turkey	10,052	10,391
" India.....	152,424	269,474
" Australia.....	5,087,898	5,361,855
" America	876,003	747,887
" Africa.....	94,592	144,609
" China.....	342,313	298,191
" Singapore.....	18,885	18,784
" Mauritius.....	12,390	.....
" Malta	70,967	60,571
Total.....	41,536,012	42,012,567

A BOOK OF ART.

The Watson, Foster Company, Limited, have now in course of preparation their annual catalogue. It will contain 40 pages, half of which will be full-page illustrations, in half-tone, of some of their best patterns for the coming season. The quaint design of the cover and the beautiful paper on which it is reproduced will certainly combine to make the book one which may be well termed a work of art, and well worth preserving among other souvenirs and bric-a-brac.

The management of the company requested us to advise the dealers in wall papers that, if, after the present month has expired, they have not received a copy, they can be cheerfully supplied with one on application, as it is quite possible some may be inadvertently overlooked in the rush of mailing.

NEW FIRMS STARTING.

Ovila Corbeille has opened a liquor shop in Valleyfield, Que.

J. E. Pelletier has started to manufacture biscuits in Montreal.

Thomas J. Gormully has started a general store in Arnprior, Ont.

James Shippards has opened a general store in Creemore, Que.

H. & A. Songer have opened up as fruit dealers in Brockville, Ont.

E. W. Dewitt has opened a general store in Easton's Corners, Ont.

E. Vincelette has opened a general store in South Durham, Que.

Miss E. Hurtubise has started a general store in Vaudreuil Station, Que.

W. Dupuis has started business as grocer and liquor dealer in St. Eugene, Ont.

F. & W. Townsend have opened out in business as general merchants in Louisburg, N.S.

Thomas Stewart has started business as grocer and dealer in agricultural implements in Arnprior, Ont.

Two new biscuit manufacturing firms have been started in Ottawa. One is The Capital Biscuit and Confectionery Co.; the other The Ottawa Biscuit Co.

TO THE TRADE

Our ***BRUSH FACTORY*** is now in full operation and we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes will soon be ready. Please write for catalogue, prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

LIMBURGER CHEESE IN CHURCH.

MA sent me to pay a bill at the grocer's last Saturday. The boss behind the counter made me a present of something wrapped in a piece of silver paper, which he told me was a piece of limburger cheese. When I got outside the shop I opened the paper, and when I smelled what was inside I felt tired. I took it home and put it in the coal shed. In the morning I went to it again. It was still there. Nobody had taken it. I wondered what I could do with it. Father and mother were getting ready to go to church. I put a piece in the back pocket of father's pants, and another piece in the lining of ma's muff. I walked behind when we started for church. It was beginning to get warm. When we got in church father looked anxious, and mother looked as if something had happened.

After the first hymn mother told father not to sing again, but to keep his mouth shut and breathe through his nose. After the prayer perspiration stood on father's face, and the people in the next pew to ours got up and went out. After the next hymn father whispered to mother that he thought she had better go out and get some fresh air. After the second lesson some of the churchwardens came round to see if there were any stray rats in the church.

Some more people near our pew got up and went out, putting their handkerchiefs to their noses as they went. The parson said they had better close the service and hold a meeting outside to discuss the sanitary condition of the church. Father told mother they had better go home one at a time. Mother told father to go the nearest way home and disinfect himself before she came.

When they got home they both went into the front room, but did not speak for some time. Mother spoke first, and told father to put the cat out of the room, as she thought it was going to be sick. It was sick before father could get it out. Mother then turned round, and noticed that the canary was dead. Mother told father not to sit so near the fire, as it made matters worse. Father told mother to go and smother herself. Mother said she thought she was smothered already. Just then the servant came in, and asked if she should open the windows, as the room felt very close.

Father went upstairs and changed his clothes, and had a hot bath. Mother took father's clothes and offered them to a tramp, who said, "Thanks, kind lady, they are a bit too high for me." Mother threw them over the back fence into the canal. Father was summoned afterwards for poisoning the fish. Mother went to bed. Father asked her if she had been fumigated.

Just then father had a note sent him. Father came to wish me good-night at 10 o'clock in the evening, with a note in one hrnd, a razor-strap in the other. I got under the bed. The people next door thought we were beating carpets in the house. I cannot sit down comfortably yet. I have given my little sister what I had left of that limburger cheese. I thought it a pity to waste it.—Grocery World.

WOMEN DRUMMERS.

"Have women drummers proven a success?" said a wholesaler who employs a large corps of travelers, and has had no little personal experience on the road. "Yes and no. In certain lines they have done remarkably well, and in others they have failed. The thing seems to simmer itself down to this: A woman drummer generally succeeds best in light varieties of trade that bring her into contact with men who are accustomed to meeting lady customers. Otherwise she is out of her element. Men of affairs who handle large interests and place large orders do not like to talk business with a woman. They feel under a certain restraint, and if they speak their minds plainly in regard to the quality of goods or their prices, or the representations made to them, the woman drummer is liable to construe it as a personal affront. The fact is that the majority of business men dislike to see a strange woman in their offices, and the result is that a woman solicitor is tremendously handicapped, no matter how earnest and able she may be. As I remarked before, women drummers are all right in certain lines, but I only know of three or four in the entire country who have made a really pronounced success. The road is apparently one field that must be left to the men."—N.E. Grocer.

FRESHENING DUSTY PACKAGES.

The Chicago Grocer says that a very sensible plan for freshening up cartons and other packages containing food products was suggested by the applied energies of a grocer and a clerk who were found going over their shelf goods the other day. In the hand of each was a piece of plastic composition used to clean wall paper. It is cheap and effective as an agency for the removal of dirt, dust, smoke, etc., from wood, paper, tin or glass.

A STRIKING ILLUSTRATION.

That was rather a good story told by Bailie Anderson on Tuesday evening at the early closing meeting. The Bailie had furnished a weirdly grim depiction of the hardships of the grocer and the assistant, and capped it with the following: A grocer and his family lived somewhere in the city. One Sunday morning while his wife was getting ready for the kirk a scream reached her from the kitchen, and immediately thereafter one of the youngest of the boys entered the room. "Wha's touching ye, Johnnie?" the mother said in sympathetic voice to her son. "Yon man." "What man, dearie?" queried the mother. "The man that comes to the hoose on Sundays." "Why, son, that's yer faither," said the mother. "I didna ken," the boy said, wiping the tears from his face with the sleeve of his jacket and sidling out of the room. That, said the Bailie, was the most striking illustration he could offer them of the excessively long hours the modern grocer had to work.—Scottish Trader.

GREY BLIGHT ON TEA.

Whether it is a result of the recent severe drought all over the island, or is due to some more permanent cause, there is no doubt that this tea pest is unusually prevalent in some districts of the island at present. It is heard of in Dimbula, as well as in the low-country districts of the Kelani Valley and Kalutara, and in some quarters has caused alarm as to its ultimate effect on the tea. If it is only the result of the prolonged dry weather we have been suffering from, following, as this did, the drought of last year, much importance need not be attached to it, and we think this is the opinion of of a good many planters.

One visiting agent, who has seen a good deal of it lately, says that he noticed it three or four years ago in Dimbula, but that it never did much harm, and that it has been only intensified by reason of the recent abnormal seasons. We think it very probable that, with the advent of the southwest monsoon, and the return to our ordinary rainfall, the pest will disappear in most places; but, in the meantime, there is no doubt that, wherever it is prevalent, the bushes should be cut down and the prunings carried away and burned, so as to prevent its spread.

It was, perhaps, inevitable that, as in the case of coffee, the covering of large portions of the island with unbroken stretches of one cultivation should encourage the appearance of blights and pests of different kinds, and the total immunity from these that Ceylon tea was at first favored with, in contradistinction to its Indian rival, could not last for ever. But, as in India, where red spider, grey blight, and other tea pests have been known for a long time past, but have never seriously damaged the industry, we do not think there is at present any cause for alarm in this direction to the Ceylon tea industry. —Times, Colombo, Ceylon.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

☞Quality and price are in their favor.☜

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL.

ASK FOR

MOTT'S

Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.

TORONTO AND MONTREAL.

(Size 14¼ x 12 Inches.)

THE DRESDEN CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.

ADAMS & SONS CO.

11 and 13 Jarvis Street, - TORONTO, ONT.

MONSOON

INDO-CEYLON TEA

What tea do you serve your customers with?

We tell you frankly if it is not Monsoon you are not serving them as well as you should.

There are no teas as good as Monsoon teas, which all dealers who have handled them say.

Monsoon makes friends wherever introduced.

THE MONSOON TEA CO.

Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.

LIQUID.

CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

SUGAR-GROWING IN QUEENSLAND

A COMMUNICATION from The North Queensland Herald states: The cane sugar industry in Queensland has made enormous strides of late years. Unlike the West Indies, in many of which Islands the methods of growing and making are old-fashioned, in Queensland the most skilled and economical systems are employed—in fact, unless this were so, the colony would lose her Australasian market, for beet sugar from Germany is exported to Melbourne and Sydney in some quantities as it is. The coast plateaus of North Queensland for hundred of miles are eminently suited for cane cultivation, and the limit of sugar production is the market for the manufactured article. The industry has had its ups and downs in the colony, laborers from the Pacific Islands, indentured under the most stringent conditions to the planters, are used for field work, but are not allowed to attend to any other branch. The sudden restriction of the importation of these Kanakas—for political reasons—some twelve years ago gave the industry a terrible blow. The same Minister who stopped the introduction of the South Sea Islanders, seeing the impending ruin of the sugar trade, removed the interdict some years later, and from the beginning of this decade sugar has waxed marvelously. A cablegram just to hand reports that the production of sugar for the 1898-99 season, just over, amounts to 164,000 tons, from 82,000 acres, an increase of 66,000 tons on the year. This production of sugar is more than equal to the export of the two most important sugar-producing districts of the West Indies —British Guiana and Trinidad. In the old days of sugar planting, growing cane and making sugar were one industry, but within the last few years a system of central mills has sprung up, under which cane cultivation, and the crushing and making into sugar, are distinct processes. Many of the large plantations have been cut up, and the industry has passed into the hands of farmers, who only want protection from bounties to find in it a most profitable employment. The working account of one of these central mills to last December gives the following particulars: Average quantity of cane to 1 ton sugar manufactured, 8 tons 10 cwts.; average value of sugar sold per ton, £8 9s. 5d.; average cost of cane per ton, 14s. 5d.

A NEW PLUG TOBACCO FACTORY.

Among the many industries which have been recently launched, none start under brighter auspices than The Dominion Tobacco Company at Montreal. Capable, experienced men are at the helm, who will make a strong bid to secure a share of the plug tobacco market of Canada.

Although their brands have only been offered within a short time, the trade have received them with approval, and state they are meeting with pronounced success. New styles have been introduced, following on the lines of the best productions of the United States, particularly in their high-grade chewing tobaccos, which are most attractively packed in small-sized packages, a feature fully appreciated by the trade.

The Dominion Tobacco Company operate two licensed factories, which are located at Papineau avenue, and have large storage and curing-houses in connection, the whole occupying an entire block. The latest up-to-date machinery and appliances are in operation, no expense having been spared to produce the finished article in the highest state of perfection.

They carry a large stock of imported Virginia tobacco, which is used in their smoking and bright chewing brands, as well as a heavy supply of the choicest domestic leaf produced in the west.

"Pommery" and "Black Bass," the former a high-grade chewing, and the latter a navy chewing, are taking well, while their "Monarch" and "Clover" smokings are in demand. The company manufacture a full range of the popular shapes, both in smoking and chewing plug.

Their price list has been arranged to net the retailer from 25 to 45 per cent., naturally a matter worth being considered by the retailer.

A "BLUE" BUSINESS ISSUE.

Another big industrial issue is, we learn, on the stocks. The well-known blue and starch business carried on for so many years by Messrs. Reckitt & Sons, Limited, will shortly be offered to the public. The name, of course, is a household word, and the flotation should awaken much attention. The capital is to be £1,700,000 in £10 shares, of which 50,000 will be 4½ per cent. cumulative preference shares. All the members of the firm will retain an interest in the new business, and five of the name occupy seats on the board, at a remuneration of £1,000 each per annum.—Grocers' Journal.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

1742-1899.

Keen, Robinson & Co., Limited

London, England.

Manufacturers of

Keen's Mustard
Keen's Oxford Blue
Robinson's Patent Barley
Robinson's Patent Groats

A live firm over 157 years in business.

Live Goods and Lively Sellers all over Canada.

Current Market Quotations for Proprietary Articles

June 22, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. OILLARD & CO

1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Sliver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb, tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case, per doz.	$ 75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes, per lb.	16
35 lb. pails "	16

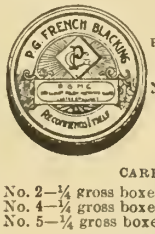
WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case, per doz.	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.



P. O. FRENCH BLACKING

	per gross
No. 4, ⅛ grs. bxs	$4 00
" 6, ¼ "	4 50
" 8, ½ "	7 25
" 10, 1/1 "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50

	per doz.
No. 5 Spanish Blacking, ¼ gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leathe Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Pox, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

41 Years.

41 years is a long time to maintain one position in the Starch business in Canada, namely—**at the head**. During that time competition has invited a lowering of prices at the expense of quality, but we believed then, and believe now, that "quality" in Starch, as in everything else, is the corner-stone of a successful business.

We have kept abreast of the times. We have always tried to improve even on our best efforts of the past.

"Edwardsburg"

and "Benson" are so closely identified with the Starch business of Canada that the names have become household words. It is your privilege of course to experiment with "new things," but it costs money and loses trade for you. The housekeepers of Canada have **confidence** in the names "Edwardsburg" and "Benson"—41 years have proved it with

Benson's Prepared Corn and Edwardsburg Silver Gloss Starch.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caracoas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—						
½ lb. Packages, 15 or 30 lb. cases						0 27
¼ & ½ lb. " " " "						0 27½
¼ " " " " "						0 28
¼ " " 5 " "						0 29
⅛, ¼ & ½ " 10 " "						0 29
⅛ " " 5 10 15 "						0 30
Bulk—						Brls
White Moss,	10, 15 or 20 lb.					0 18
Feather Strip,	" " "					0 20
Ribbon,	" " "					0 18
Special Shred,	" " "					0 16
Macaroon,	" " "					0 16
Crown Desic'd,	12, 20 25					0 16
Special,	" " "					0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.	....	29
" " ½ lbs.	....	28

CHEESE.

	Per doz
MacLaren's Imperial—	
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Jersey "	0 29
Rajah "	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 22
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.		0 90
2	" " "		1 50
2½	" " "		2 00
4	" " "		3 00
8	" Bottle "		6 00
4	" Glass Stop'r "		4 00
8	" " "		6 00

P. G. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs			1 30
" "	6-lb.	"	2 60
Flexman "	3-lb.	"	1 30
" "	6-lb.	"	2 60

GELATINES.

COX'S

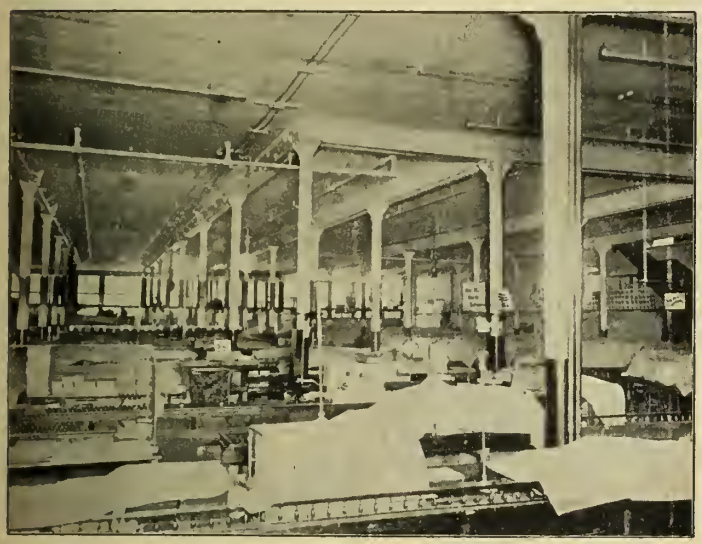
2's	1 10
4's	1 10
Quart size,	2 22

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Put Luxfer Prisms in thy Windows.

Put Money in thy Purse.

"They echo the outside brightness to the very rear of your warehouse or basement."



EATON'S—WITH LUXFER PRISMS.

EATON'S—WITH PLATE GLASS.

CONVINCING.

Get estimates on the cost of the improvement. Then compare your light bills.

Luxfer Prism Co., Limited.

58 Yonge St., Toronto.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS, MONTREAL

The "Star Brand"

—of—

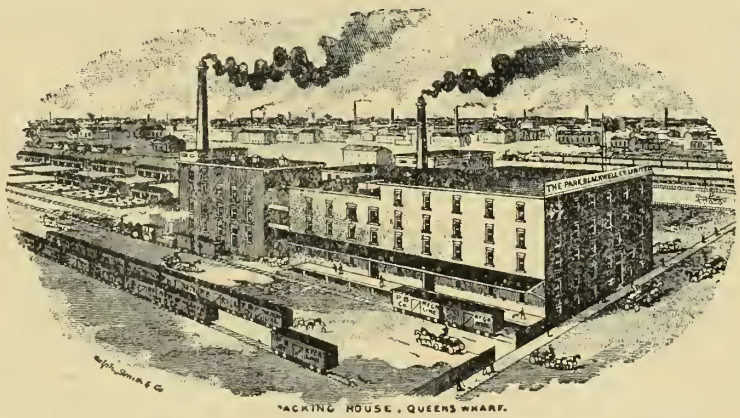
Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY

Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited

Manufacturers, NEWMARKET.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED. Pork and Beef Packers. **TORONTO**

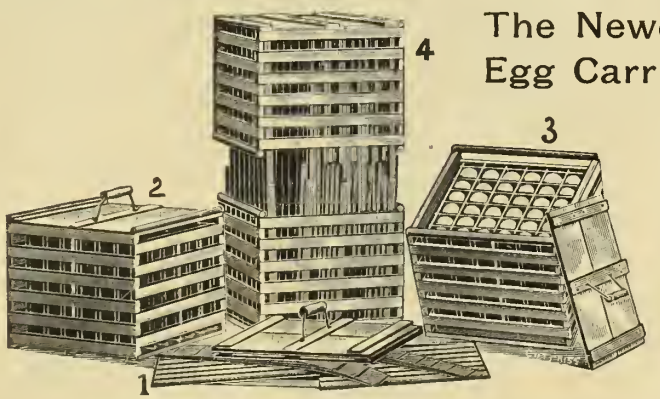


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

*All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases $1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	$1 00
5-lb tin pails 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz	1 00
Dalley's Superfine Durham Mustard bulk, per lb	0 12
¼ lb. tins, 4 doz. in case, per doz	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz	1 75

ORANGE MARMALADE.

T. UPTON & CO.

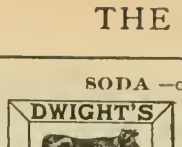
1-lb. glass jars, 2 doz. case, per doz	$1 00
7-lb. pails, 6 pails in crate, per lb	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, $3.00

Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00

Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box $4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and 1lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

Surprise Soap, colors 1 box and less than 5 ..... $4 00
Surprise Soap, per grs., $12.00. black, 5 boxes and upward, 4 00
Maypole Soap, per grs., $18.00. Freight prepaid on 5 box lots.
10 per cent. discount on gross lots.

A. P. TIPPET & CO., AGENTS

STARCH.

EDWARDSBURG STARCH CO., LTD.

	per lb.
Laundry Starches—	
No. 1 White or Blue, 4-lb. cartons	0 05-4
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 08

Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08½
PURE	40-lb. boxes 1-lb. pack	0 07
	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7¾
	Pure	0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart., 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. canisters, cases 36 lbs	0 05¼
4 lb. canisters, cases 48 lbs	0 5¼
Bbls., 175 lbs	0 04½
Kegs, 100 lbs	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in cass	0 07
Kegs, extra large crystals, 100 lbs	0 06

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½

Canadian Electric Starch—
40 packages in case 3 00

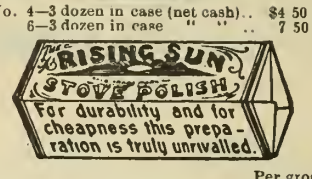
Celluloid Starch—
bxs. 45 cartons per case 3 50

Culinary Starch—Chal. Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½

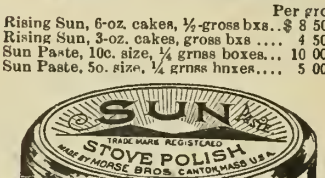
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs 0 06

STOVE POLISH.

No. 4—3 dozen in case (net cash) .. $4 50
6—3 dozen in case " " .. 7 50



	Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00



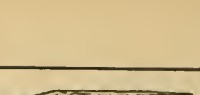
Tiger Stove Polish, ¼ gross boxes, large per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" " 6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75

SILVERINE.

Per gross.	
No. 4—5c. size	$3 85
No. 6—8c. size	5 50
No. 8—10c. size	6 60

TEAS.



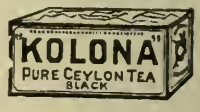
SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's and ½'s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

RAM LAL'S lead packages.

Cases, each 60 ½-lbs	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 ½-lbs	0 36



Ceylon Tea, in 1-lb. and ½-lb lead package black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, ½'s	0 19	0 25
Japan, 1's	0 19	0 25

LUDELLA CEYLON, 1's AND ½'S PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1s and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Snlace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6. Navy 5s	0 41
Old Fox, Navy row 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10⅜ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case.
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200s	1 30	1 40
" " 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	2 60

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

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MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit packages of all descriptions.

For Sale by all Woodenware Dealers.

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COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
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BUY

EUREKA

it is the best.

This cut represents No. 13.

WHY ?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.
2nd. Because the system of circulation of air is perfect.
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Further information can be obtained in catalogue which is free.

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A FREE OFFER--FOR TWO WEEKS MORE.

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ONE GROSS
HIRES' ROOTBEER
and get FREE one case, 24 bottles, Hires' Carbonated Rootbeer.

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DEWAR'S PERTH WHISKY

Dewar's Famous Scotch

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GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

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Glass or China

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TORONTO

A STANDARD SELLER

all through the year, and a nice profit for you on every package. **Wethey's Condensed Mince Meat** is a well-known article now. It sells itself. Folks all over the country are using it. They have to buy it somewhere. Will it be from you?

It will not ferment in the warmest weather.

J. H. WETHEY
Sole Manufacturer
ST. CATHARINES

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON, MONTREAL

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Capital (paid-up).....$1,500,000
Reserve Fund..... 1,500,000

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E. B. Osler, M.P., Vice-President.
Head Office TORONTO

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Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg
	Huntsville	Montreal	

Toronto—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

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Letters of Credit issued available at all points in Europe, China and Japan.

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Chas. F. Clark, President. Established 1849. Jared Chittenden, Treasurer.

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Agent:
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CIRCULATES IN EVERY PROVINCE

QUALITY . .

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
In
Colman's Mustard

PEEK FREAN & Co's

BISCUITS

ARE NOW PRODUCED IN
Several Hundred Varieties.

Recent Novelties are
FLORENCE WAFERS
AND
CREAM SANDWICHES

CHAS. GYDE, Canadian Agent, MONTREAL

Corn Brooms

BROOMS

"Rose"
"Pansy"
"Thistle"
"Maple Leaf"
"Shamrock"
"Daisy"
"Tulip"
and
"Good Luck"

* * *

Always reliable and as represented.

STANDARD BRANDS

"GEM"
"WIRE"
"SNOW"
"CORKER"
"HEARTH"
"LA BELLE"
"BARBERS'"
"TRAVELLER"

Wood, Bone, Nickel, Silver and Plush Handles.
Large Variety. Low Prices.

WHISKS

The H. A. Nelson & Sons Co., Limited
59 to 63 St. Peter Street
MONTREAL
Toronto Sample Room:
56 and 58 Front St. West

Corn Whisks

Any old stove will boil water, boiling water and ten minutes will prepare a delicious, nutritious dish of Heinz Baked Beans with Tomato Sauce.

Canadian Agents:

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

Your Profit in Selling Salt

depends for its *real* value upon the length of time that you hold the trade of the customer who buys it of you. The permanent customer pays you the biggest profit in the end. Salt is a small item, but it is just one of these "small items" that holds a customer's trade.

Windsor Salt

is absolutely free from all impurities—it is a free-running, white, perfectly crystalized Salt that never varies from the one high standard that has made it famous as the "Salt of Quality." With it you can hold the trade of the most particular woman that ever lived. Leading wholesalers sell it.

THE WINDSOR SALT CO., Limited,
Windsor, Ont.

Have you handled

that Queen of Home Dyes

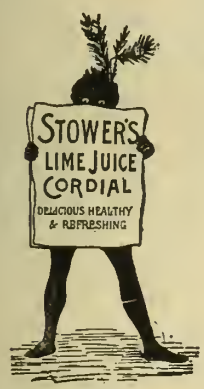
MAYPOLE SOAP?

The only DYE that washes and dyes at the same time.
The only DYE that does not require different packets for Woollen, Silk, or Cotton.

WELL ADVERTISED. A SPLENDID ARTICLE. PAYS A GOOD PROFIT.

☞ Handsome Show Card on application to A. P. Tippet & Co., 8 Place Royal, Montreal.

Three suggestions—seasonable:



STOWER'S

Lime Juice,
Lemon Squash,
Lime Juice Cordial.

Cases contain 1-dozen Quarts.

Fine Finnan Haddies

They have the rich, delicate flavor of the freshly caught fish—canned where caught, before they lose their goodness.

Clean — real Finnan Haddies. No dirt, no slime—nothing but Fine Finnan Haddies in every can.

The "Thistle" Brand

Lazenby's

Soup Squares and Jelly Tablets.

The highest quality there is or can be.
The name guarantees it.

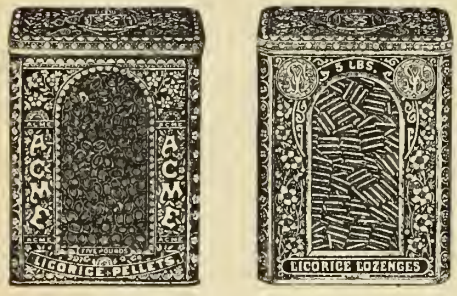
A. P. Tippet & Co., Montreal and Toronto.

F. H. Tippet & Co., St. John, N B.

PICKLES !

CUCUMBERS GROW VERY FAST THESE WARM DAYS, AND WILL SOON BE READY FOR THE PICKLE BARREL. HOW ABOUT YOUR STOCK OF PICKLING SPICE? WE ARE READY FOR A LARGE OUTPUT OF OUR FAMOUS MIXTURE. **Prices Right.**

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Established 1845.

YOUNG & SMYLIE
BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

"The Summer Cereal Breakfast Food."

Molina Rolled Wheat

The Hot Weather Profit-Maker.

The Tillson Company, Limited — Tilsonburg, Ont.

Cigars

of Quality—Profit.

The reasons are: I select the tobacco that I use, personally. I buy large quantities and take advantage of all the discounts that ready cash naturally brings. I insist on absolute cleanliness in my factory. I look carefully after every detail of the making. I keep my living expenses down to the lowest possible point. Lastly, I never vary the quality from the one high standard that first gave my Cigars prominence among the largest buyers in all Canada.

Payne's

"Pharaoh," 10c.
"Pebble," 5c.

J. BRUCE PAYNE, MFR.,
Granby, Que.

CROWN FLAVORING EXTRACTS

The Best.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary.

J. K. MACDONALD, Managing Director

Summer Trade in "Sterling" Brand Pickles.

It is a large trade because "Sterling" brand pickles are good pickles—and summer is a good season for good pickles.

It is a satisfactory trade for the grocer because disappointed customers are not known when "Sterling" brand pickles are sold them.

Made of best-grown Canadian vegetables by skilled pickle manufacturers in Canada's largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

NEW YORK GINGER ALE

Make a Profit of 50 per cent. and at the same time delight and refresh your customers.

This is the quickest seller on the market during the hot weather—just the thing for Picnics and Outing Parties.

Some of our friends commenced ***with five case lots and are now selling 25 cases a month, at a profit of 50%.***

As far east as Belleville and as far north as Sundridge five case lots are delivered at 80c. per dozen.

We are Sole Agents for New York Ginger Ale for the Grocery Trade in Canada.

W. H. GILLARD & CO.

Wholesale Grocers and Tea Importers

HAMILTON

Paterson's

THE . . .

PRINCE

of . . .

SAUCES

Has no equal at the price.

SOLD BY ALL WHOLESALE GROCERS.

Batty & Co.

ESTABLISHED 1824.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

VOL. XIII. TORONTO AND MONTREAL, JUNE 30, 1899. NO. 26

CANNED GOODS IN TORONTO.

I VISITED a number of the larger retailers in Toronto the other day with a view of ascertaining the comparative consumption of canned goods in the city during the past year. The general verdict seems to be that the consumption has been larger this season than last, but this is attributed by many to special causes, the scarcity of fresh vegetables and the high prices of many fruits. Stocks are generally lighter than was the case a year ago.

Robt Barron, 726 Yonge street, had found an increased demand for all canned goods, not only for vegetables, but for fruits and fish. He was not prepared to state how his stocks compared with a year ago.

D. Bell, 702 Yonge street, thought tomatoes and corn had shown the greatest increase, but all vegetables

SOLD MORE FREELY

in the past year than in previous ones. His stock, he thought, was lighter than this time last year.

Henry Swan, of Swan, Bros. said: "The past year has been a most satisfactory one. As we bought at a moderate figure, and the market advanced, the profit to us was unusually good. We stocked up heavily, but the demand has been fully as large as usual, so we have less on hand now than we generally do at this season, though."

W. J. Coutts, 461 Sackville street, answered: "I found a general increase in the demand. Not only tomatoes, peas and corn were affected, but

A REMARKABLE DEVELOPMENT

has been noted in some other lines. The sales of string beans, for instance, have grown in the last two years to a respectable figure. Canned salmon and canned fruits also were in better demand. I have enough stock to last through this season."

F. W. Johnson, president of the Retail Grocers' Association, 82 Davenport road, has done considerable jobbing in tomatoes this season, and was quite satisfied with returns. "As far as my own store trade is concerned," said he, "business in canned goods has been more than satisfactory. More than ever have been sold, and the profit, you know, has been all right. Of course,

ONE CAUSE OF THE BIG INCREASE

in the demand with us has been that the population in the north of the city is increasing. There are no empty houses here now. My stocks are all getting light. But I have enough to last me till the new goods are in."

Clancy Bros., Harbord and Major streets, who also do a jobbing trade, were of the opinion that the consumption this year had been larger than usual. "This," said a member of the firm, "is accounted for, to some extent, by the fact that most fruits have been either dear or scarce, and that fresh vegetables have not been as plentiful as customary. The demand, though, is sure to increase to some extent in a growing city like this. I could not give an exact estimate of our stocks, but I should judge them to be about the same as last year."

Another retailer who has a good jobbing patronage is W. J. Sykes, 346 College street. He told me that he had found the demand for canned vegetables larger this year than usual. This, with the advance in prices, had made the past season a most satisfactory one. His

STOCKS ARE ABOUT THE SAME

as a year ago. "Though there has been an increased consumption in the past season," concluded Mr. Sykes, "there is no good reason for an opening price of 75c. at factories. The production will be almost doubled this year, I believe. Last year, at this time, when prices were considerably lower, the production expected was nothing like that looked for this year.

THE FACTORYMEN

speak of one-third of their output having been already contracted for, but it should be known that they have contracted for it largely among themselves. It will take a good deal more than this to convince me that conditions warrant 75c. at the factories to-day."

A. White, 438 College street, considered that his sales of canned goods had been about the same, and possibly somewhat larger than in the previous season, but, as he did not buy in as large quantities this year as he did last, he could not make a comparison of his present stocks.

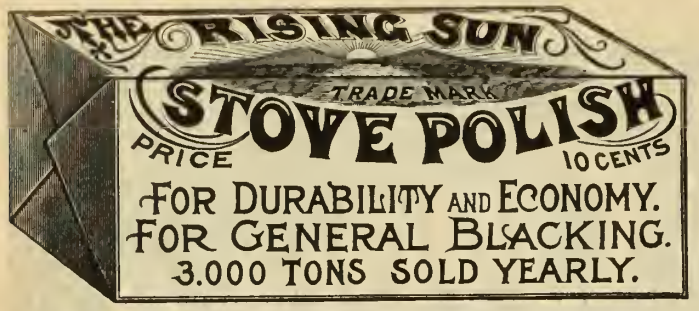
Wm. Moore & Sons, 402 Spadina avenue, estimated that the consumption of all canned vegetables this year has been considerably above that of last. "This is," said Mr. Moore, sr., "largely because our customers have been

UNABLE TO GET FRESH VEGETABLES

from the butchers. Then, all through the season, the ruling price has been 3 for 25c., which seems to be the popular price. My experience has always been that when the price gets above these figures, say to 10c. straight, the consumption is affected fully 20 to 25 per cent. Therefore, I am of the opinion that packers would make a mistake to force prices above the 3 for 25c. basis."

J. W. Sanderson, 601 Dundas street, has found the demand for all canned vegetables much larger than last year. His stocks of tomatoes are larger; those of peas and corn

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

are lighter than this time last year. "I have especially noted," said he, "the increase in the

DEMAND FOR CORN

in the last two seasons. Last season, corn, you know, sold at 5c. for many months. This increased the consumption, and introduced the goods to so many people that, even when the price this season advanced to 8c., the consumption continued to grow. There is no doubt that the consumption will still increase, but a year or two of low prices, while the quality is as good as it has been for the past few years, would help wonderfully to develop it."

H. W. Marmion, 1178 Queen street west, said: "There has been a good, all-round increase in the consumption of canned goods. This is partly due to the scarcity of fresh vegetables, but, apart from this, there is no doubt the past year shows that canned goods are growing in popularity. I now have more tomatoes and less peas and corn than I had in stock a year ago."

Thomas Holmes, 994 Bathurst street, had also found the increase in sales to be of a general nature. "But," reasoned he,

"ALL TRADE HAS BEEN GROWING

with us. Besides, it was often impossible to get fresh vegetables, and when they are scarce the demand for canned goods is always large. I don't believe the past season has given us much reason for believing that the consumption of canned goods is increasing with great rapidity."

J. D. Kelly, of Kelly Bros., 90 Queen street east, said: "As we

DID SOME SPECULATIVE JOBBING

in canned goods this year it would be hard to make a comparison with last year. But I think our sales over the counter have been considerably larger than a year ago. In peas, especially, this season we have done a good business. We have got hold of a brand of Canadian peas, which I believe equal to, and, in some respects, superior to the French article. We push it, and find it gives satisfaction. As long as the packers put up their goods in such quality as this line shows, there will be an increased demand for canned goods."

TEA CULTURE IN SOUTH AFRICA.

The tea industry in Natal is, according to an exchange, becoming an important factor in South African agriculture. The output of the tea estates in Natal for the year 1898 was from 300,000 to 400,000 lb., and estimates place the crop for next year at 1,250,000 lb. The chief centre of the industry is the Clifton Tea Estate, comprising about 3,000 acres on the Nonoyoi River, about 55 miles from the city of Durban. In a recent report Consul-General Stowe, of Cape Town, who recently visited the district, gives an account of the methods of tea culture employed.

The picking season in Natal commences generally early in September and goes on until about the end of the following May. The months of June, July and August are taken up with digging and manuring the land and pruning the plants.

The tea is picked by the coolies, mule cars in different gangs collecting the leaf. Men and women are employed in the picking process. The tea leaf is taken down to the factory, where it is "weighed in." When that is done, it is spread out thinly on frames covered with hessian, for the purpose of "withering," in a temperature of 85 to 90 deg. In the course of twelve hours the leaf has become perfectly soft, and produces the same sensation to the touch as a silk handkerchief. The leaf is then passed through shoots into the machine-room, where it is "rolled," the object of this process being to break up the juice cells in the leaf and to give the leaf that peculiar twist characteristic of the tea seen in ordinary commerce. When the rolling is finished the sappy, juicy mass is sent down into the cooling chamber, where it is spread out and submitted to the action of the air at a temperature of from 60 to 70 deg. This is the critical stage in the manufacture of tea. The eye of the experienced manager is required to see that the fermentation is arrested at the exact time, or the tea would lose quality and would acquire an undesirable flavor. The rolled leaf is then passed to drying trays, in which it is spread out thinly and submitted to a temperature of about 250 deg., the excessive heat staying fermentation and taking all moisture out of the leaf. The now manufactured article is sent on to the sorting department, where the different grades of golden pekoe, flowery pekoe, pekoe souchong, souchong, and dust are separated by machinery, which consists of a huge revolving cylinder, the meshes gradually getting larger towards the outer end, so that the "dust" falls from the separating machine first and the coarsest leaf, the "souchong," last. It should be pointed out that the smallest leaves on the twig, when picked, make the finest tea.

The tea is then put into air-tight bins, where it is allowed to remain for from two to three months to mature. After this it goes to the packing department, where it is put into packets or boxes for the trade. At the Clifton estate all boxes and chests used in packing the finished product are made by coolies who are employed specially for this purpose.

If the industry develops at the rate now promised, Mr. Stowe is of the opinion that ships carrying goods to South Africa will soon be able to secure regularly a return cargo of tea, instead of being compelled to go in ballast to the Far East for return cargo, as is now the case. If this become possible, freight rates to that part of the world should be considerably reduced.

The promoters of the Brantford, Ont., pork-packing factory state that they are meeting with great success in their canvass for stock.

What's to Hinder

you ordering some of **VAN CAMP'S** Tomato Catsup, Macaroni, Macaroni and Cheese, Concentrated Soups, Whole Tomatoes for slicing (in fancy tins), when your traveller calls, or by phones 447, 488, and 1258 if in a hurry ?

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

Teas, a lovely line of Young Hyson Points arrived in store to-day. These goods we are determined to clear out at a very low figure, so, if in need, send for samples and quotations.

Lime Juice Cordial and **Lemon Squash,** prepared by Batger & Co., of England, are meeting with universal favor, and are, without doubt, the nicest summer drinks on the market.

Lobster Hoeggs, in pounds and half pound tins, these are very choice and we recommend our friends to send in their orders before all are sold.

James Turner & Co., Hamilton

—WHOLESALE GROCERS.—

BASS

Fishing season has just commenced, recommend your customers to take with them some " Reindeer " Brand Condensed Coffee ; and Milk.

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
Clark's " " " "
Davies' " " " "
Condensed Coffee and Milk
Potted Jam, Jelly, Marmalade

Choice . . .

PICKLES
SAUCES
CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE BEAUTIFYING OF STORES.

ART GLASS IMPROVED.

MANY progressive business concerns in the cities and large towns obtain from decorative glass panels an artistic finish to their premises which is not without its telling effect upon the public. That this impression upon customers is of value to business is a point on which there is nothing but strong opinion.

The new style of art glass, known as electro-glazing—a specialty marketed by The Luxfer Prism Co., Limited, Toronto—has decided merits. The toughness of electrically deposited copper is resorted to in order to afford a panel which needs no disfiguring strengthening bars, and which has no cement to work loose with jarring. There is no bagging to the glass—a matter of much consideration. In cost, the improved glazing is practically the same as leaded work, and, therefore, in the end should be much cheaper, repairs being a remote contingency.

The Luxfer Prism electro-glazing lends itself to any class of design ; it may be said, in fact, that the more intricate the pattern the better this system is adapted for it. The glazing lines are much neater and finer than in any other, even the most expensive class of copper or German silver bar.

The Luxfer Prism Co.'s field in art glass is rapidly expanding, as it deserves—the latest installaion being in the new palatial steamer, Toronto, for The Richelieu and Ontario Navigation Co.

WHAT LED HIM TO THE WEST.

Mr. Goodfellow, one of the oldest merchants in Prince Albert, recently told a representative of THE CANADIAN GROCER what led him to go West. While at his home in Peterboro', Ont., a missionary who was supposed to have just returned from the West, but in reality never was there, went through the county preaching about the good country, where there was very little to do, and a free and easy life. He said : "In Prince Albert you will find a mission where all are welcome. You need not knock on the door, but walk in. No one ever knocks on doors in that country. Once inside you will find people with open arms to receive you."

"We found the mission all right," said Mr. Goodfellow, "but it looked as if no one had ever lived there. Prince Albert hadn't much more than a Hudson's Bay post then. Now it is one of the towns of the West."

IT COULDN'T BE DONE.

An individual with considerably more lung power than was agreeable to his hearers was hawking fish recently in a northern town, says Tit-Bits.

"Fine fresh herring'—fower a penny," he roared, in a fashion that made the windows rattle.

A woman approached the barrow and eyed the fish with a certain amount of suspicion, which, considering the circumstances, was not unnatural.

"Are they fresh ?" she demanded, with a suspicious sniff.

"They're fower a penny, mum," was the guarded reply.

"Yes," responded the other, with a touch of sarcasm, "I think I 'eard yer say so. But are they fresh ?"

"For aught I know, mum, they is."

"Where wor they cotched ?"

This was too much, and, adopting the sarcastic style of his questioner, the hawker replied :

"Can't say for sartin, mum. I applied for the birth an' death stificate of every fish on the barrer, but, at fower a penny, it simply couldn't be done ! "

"'Ere y'are ! Fower a penny, herrin'."

MacLAREN'S IMPERIAL CHEESE

Canned
Potted
and
Devilled

MEATS

Full Assortment

Special figures on 5-case lots, freight paid from factory.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers TORONTO

"HOT-WEATHER WISDOM."

Those are the words that a progressive grocer used to a representative of this paper last week. This particular grocer stood behind a handsome showcase full of cigars, and the force he put into the remark that he made was undoubtedly emphasized an hundred fold from the fact that he was then counting over his day's receipts from his cigar trade. "Money talks," he continued; and he added, "to-day has given me the most convincing proof of my wisdom in carrying a side line of cigars that I could ask for."

It was a hot day—one of those days when business usually seems to be at a standstill, especially in a grocery store. Seventy-six dollars and twenty-five cents were the total receipts to the grocer for that day's sale of cigars. True, his store was a very popular one, and was situated on a direct line of electric cars running into the country, and probably his cigar trade had been stimulated by the demand which would naturally come from smokers who patronize the open cars so liberally in hot weather. Nevertheless, the representative of THE GROCER was assured that, even before the electric car line was put in at all, the demand in hot weather from his regular customers always increased four fold.

It seems as though a profitable lesson could be learned from the experience of this one grocer in question, and, for the benefit of our readers, we cite this as an example of "hot-weather wisdom."

Remember the old saying, "never put off for to-morrow what you can do to-day." The grocer who hesitates about writing to some well-known cigar manufacturer for prices loses the most profitable part of the cigar-selling season. It will pay any grocer to write to-day.

A TRIBUTE TO SMOKING.

Apropos of tobacco, Dr. Geo. F. Shrady, the physician who ministered to General Grant during his last illness, says: "Smoking even the finest Havanas will not cure neuralgia. It may, however, make a man so contented that he forgets about the pain. No one can deny who has tried it that there's a lot of solid comfort in a good cigar. It is only when we forget the law of moderation that smoking becomes injurious. Then, when the appetite fails and the nerves are unstrung, it is time to stop. A man when he reaches that stage, be he President or the humblest citizen, must learn self-denial, It is impossible to estimate the amount of mischief caused by cigarette smoking. I have no word of apology to offer for cigarettes. I'm afraid there is nothing that can be said in their favor. There are no vital functions that these pernicious little things are not liable to injure. But a good cigar—that is another thing. A good cigar has inspired many a great poem, brought to the musician's brain the melody that would make him famous, wooed for the artist a glimpse of the ideal he sought, and stimulated many a heroic deed."

ST. RAYMOND, QUE., BURNED OUT

The following merchants in the town of St. Raymond, Que., have been burned out:

Bertrand, A. D. M., general merchant, small insurance—Bourassa B., general merchant, insurance $1,000—Duplain, F., tinsmith, no insurance—Duplain, P. J. general merchant, no insurance—Gauvin, P., tinsmith, no insurance—Leboeuf, P, harnessmaker and grocer, no insurance—Lesage, Louis, manufacturer cheese—Letarte, W., grocer, small insurance—Martel, Mrs P, druggist. insured—Matte, Ulrich, general merchant. no insurance—Pelletier, H. & Frere, general merchants, insured—Piche, Nap., general merchant, fully insured—Plamondon, C. butcher—Proulx, F. X., tin mith, no insurance—Rinfret, Mrs. Henri, general merchant, small insurance—Savard, Y. & Co., dry goods dealers.

The amount of Canadian merchandise passing through the port of Duluth and destined for points in Canada amounted to $76,311 for the month of May. Of the amount passing from the east to west there was $69,686 worth, and the amount passing from west to east was to $6,625.

1899 Pack Canned Goods.

We are now quoting best brands at the lowest prices.

JOHN SLOAN & CO.

Wholesale Grocers. TORONTO.

New Season's

SALMON

Anglo-British Columbia Packing Co.

LIMITED

H. Bell-Irving & Co.
Vancouver, B.C.
Managers and Agents.

VANCOUVER, B.C.

LARGEST PACKERS OF BLOOD-RED SOCKEYE.

BRANDS

Talls and flats	***Sovereign.***	Embossed **white and gold** label, tins **tissue wrapped.**
Talls and flats	***British America.***	The standard of twenty years ago — the standard to day.
Talls, flats and ½ flats	***Laurel Wreath.***	A most artistic and chaste label, in **olive and gold,** for high class trade.
Talls and flats	***Holly Leaf.***	A distinctive label and popular brand.
Talls and flats	***Trident.***	An attractive label in colors.
Talls . . .	***Red Star.***	A famous old brand. It is **Salmon.** Many people think it is a gold mine.
Talls . . .	***Lynx.***	Everyone wants Lynx. There is not always enough to go round.
Talls . . .	***Salmon Fly.***	Like the ancient fisherman, it "has a taking way."
Talls . . .	***Cornflower.***	An attractive white and gold label. A splendid seller.

Every Wholesale Grocer in Canada can show you samples of the labels. **The Company** will see that the **quality** is right. All above brands are **Red Sockeye.**

Selling Agents { **J. L. WATT & SCOTT, Toronto.**
WATT, SCOTT & GOODACRE, Montreal.

Canned Goods

FOR FUTURE DELIVERY

Before placing your orders

SEE OUR TRAVELLERS OR WRITE US.

New Pack LOBSTER

X, XX, XXX

1s, Tall and Flat

½s, Flat

IN STORE

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

HINTS TO BUYERS.

"ALL back orders for "Grand Mogul" goods will be completed this week, and we hope with our increased facilities to be able to ship goods promptly from this time forward," write T. B. Escott & Co.

John Sloan & Co. have received a large shipment of gallon apples.

Warren Bros. & Co. have "Miracle" washing compound in stock.

S. H. Ewing & Sons are offering some good values in cheap Rios.

S. H. Ewing & Sons are daily expecting a shipment of choice Indian teas.

The Greig Manufacturing Co. have a shipment of Valento wine soon to arrive.

T. Kinnear & Co. have a shipment of "Scripture" brand lobster, ½-lb. tins, to hand.

Ten-cent size Reindeer condensed milk can be procured from Lucas, Steele & Bristol.

"We find an increasing demand for currants cleaned by our own machine," say John Sloan & Co.

T. B. Escott & Co. have a lot of fruit jars still to offer and are closing them out at reasonable prices.

A new biscuit, by Peek, Frean & Co., called "Cream Sandwich," has just made its appearance on the market. It is a tasty article that is likely to sell freely, and samples may be had from Mr. Gyde, of Montreal, as usual.

T. B. Escott & Co. are offering several packs of canned vegetables for future delivery at reasonable prices.

Lucas, Steele & Bristol claim Golden Tip "Empire" Ceylon tea the best value at the present time they ever sold.

W. H. Gillard & Co. have a lot of Van Camp's condensed soups arriving, which are just the thing for outing parties.

Buyers can now secure futures in Aylmer goods from Lucas, Steele & Bristol. The firm, of course, quote other lines as well.

"Owl" brand, retailing at 10c., and "Reindeer" condensed milk are selling freely with The Eby, Blain Co., Limited.

"Ice Castle" finnan haddie and "Ice Castle" and "Beaver" brand lobsters, 1-lb. and ½-lb., in store with W. H. Gillard & Co.

MAY PUT UP CANNED GOODS.

The Asiatic Trading Co., which has been incorporated by Toronto and Montreal men, will manufacture vinegar, jams and pickles, and, probably, will this fall go into the canning business. The company has its factory about completed.

NEW COMMISSION HOUSE.

T. H. Smith, who recently sold out his retail grocery business at the corner of Ontario and Wellesley streets, Toronto, has started in business as commission produce dealer, under the style of T. H. Smith & Co., 70 Colborne street, Toronto.

As this new commission house has gone to the expense of establishing cold storage facilities in its own premises, shippers can depend that butter, eggs, poultry, etc., sent to it will be properly cared for. Having cold storage in its own building, cartage to, and charges for storage in, the large public storage warehouses will be saved, while produce can be seen by buyers at any time. The firm essays to be up-to-date.

TO PUSH "IMPERIAL" CHEESE.

Mr. Henry Wright, of A. F. MacLaren & Co., manufacturers of "Imperial" cheese, left Toronto on Wednesday for New York, from whence he sails per ss. Lucania for Great Britain. He will be away about six weeks, and goes particularly in the interest of "Imperial" cheese, a good trade in which has already been cultivated in Great Britain, but Mr. Wright believes it can be greatly expanded, and with this end in view he will visit the leading trade centres in England and Scotland.

THE SECRET

of the success of many grocers is in recommending to their customers—not merely the article which brings them most profit in a **single** sale—but the one most likely to satisfy the purchaser.

You are always safe in recommending **UPTON'S MARMALADE,** for those who try it once will come back for more.

Sold by all jobbers, in 1-lb. glass jars and 7-lb. wood pails.

Henry Wright & Co. - Toronto.

Canadian Selling Agents.

Canned Vegetables.

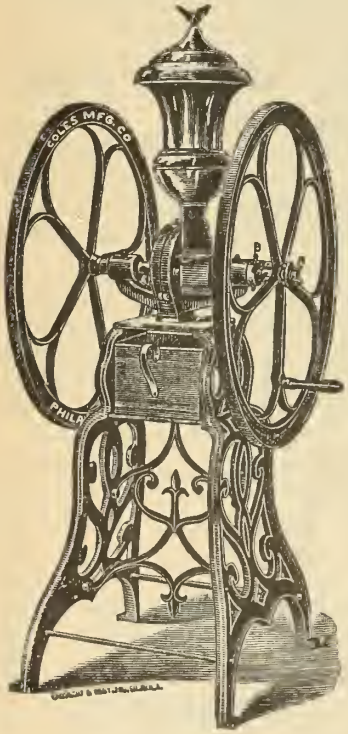
We offer new pack

Tomatoes	at 75c.
Corn	at 75c.
Peas	at 70c.
Beans, Refugee and Golden	at 70c.

QUALITY GUARANTEED.

Terms 30 days, or cash less 1% 10 days.

H. P. ECKARDT & CO., TORONTO.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 18

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

There's no disagreeable stickiness, no permeating scent, no irritation from Wool Soap using--it gives the skin the clean freshness of a "dip in purity."

Swift and Company, Makers, Chicago.

Canadian Representatives:
W. T. Strong & Co, London. E. A. Richards & C., Hamilton.

THE CANADIAN GROCER

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

MONTREAL WHOLESALERS BUYING CANNED GOODS.

THE conviction that the agreement between the packers of canned goods will be of some duration is evidently widespread among the Montreal jobbers, if recent contracts that they have been placing with the canneries are a fair indication.

The demand has chiefly been for tomatoes, corn, peas, and beans, contracts for upwards of 3,000 cases of these having been booked by sales agents in Montreal during the past ten days. These were closed at 75c. for tomatoes, 65c. for corn and peas, and 65 to 70c. for beans, according to quality.

One result of these large sales is that the market has been firmed up, agents having had old prices withdrawn.

Corn seems to be an article of great interest in this respect, and packers who have not already contracted are asking 70c., and there seems to be a good prospect of prices going higher.

So far, Montreal jobbers have done very little in canned fruits, except in raspberries and strawberries, of which some round lots have been placed at $1.35 for preserved strawberries, and $1.15 for the same in syrup, and $1.40 for preserved raspberries, and $1.15 for the same in the syrup. In peaches, pears, and apples, nothing has yet been done. Agents state that their principals refuse to quote peaches on account of the uncertainty as to the crop this season, some estimates stating that fully half the nominal peach yield has been destroyed by the frosts of the early spring.

In canned salmon, jobbers are steadily accumulating supplies on the basis of $4 f.o.b. Coast for Lowe Inlet and similar brands.

STILL AGITATING AGAINST SUGAR BOUNTIES.

AGITATION against bounty-fed sugar is not yet by any means dead in Great Britain. Only a few weeks ago, the London Chamber of Commerce adopted a resolution, with only three dissentients, asking the Government to seek an agreement with Germany, Austria, and other countries that have expressed a willingness to abolish bounties, providing for the absolute exclusion from their territories of all bounty-fed sugar.

Coming from such an influential body as the London Chamber of Commerce, the resolution should have some weight with the British Government. Whether it will or not remains to be seen. Personally, our faith is not very large.

France and Russia were obdurate at the congress held a year or two ago, and they have not yet exhibited any change of heart.

As long as these stumbling-blocks are in the way, it is improbable, especially in view of the indisposition of the Imperial Government to employ radical remedial measures, that Germany, Austria or Belgium will abolish the objectionable bounties.

While waiting for Germany, Belgium, Austria, and other countries to untie the gordian knot, Great Britain could, by employing countervailing duties, easily cut it, but the Imperial authorities, while willing to assist in the untying, are unwilling to independently cut it, remedy and all as it might be.

And in the meantime, the sugar industry of the Empire is compelled to sit in sackcloth and ashes.

SALMON CANNING IN B.C.

THE CANADIAN GROCER is in receipt of another letter from Malcolm & Windsor, Limited, Steveston. B.C., in which it is stated that the canned salmon situation has become even more serious than when the firm last wrote this paper.

The scarcity of fishermen is, they say, phenomenal. Steveston, the headquarters of the salmon industry of the Fraser river, which, at this season of the year is usually hustling with activity, is, to all intents and purposes, deserted. "No fishermen seem to be coming around, and some of the canneries have not a dozen men they can count on. Unless things take a decided turn for the better it is likely to go hard with the smaller factories along the river this season. Up to date, only some 900 licenses have been issued, an exceedingly small number for this season of the year."

It would appear as though the predictions made regarding the effect on the canned salmon industry of the new regulations issued by the Government were being fulfilled.

In Toronto, during the past week, a few orders have been taken for sockeye salmon for future delivery at open prices. The representatives of some canneries have, however, received no quotations whatever. Some northern river spring canned salmon has been offered in Toronto at $3.75 f.o.b. the Coast, but no business has transpired as far as can be ascertained.

WILL TORONTO WHOLESALERS AMALGAMATE ?

More than once, lately, people have suggested to THE CANADIAN GROCER that it would be a good thing were the wholesale grocers in Toronto to amalgamate and form a syndicate.

At the moment, a movement is actually on foot, having for its object the consummation of the idea.

It has only, so far, reached an initiatory stage. The wholesalers with whom THE CANADIAN GROCER has conversed in regard to the matter are generally of opinion that it would be a good thing, and, while they are not hopeful of its consummation in the near future, are of the opinion that a consolidation will eventually take place.

THE CANNED GOODS SITUATION.

A MORE interesting condition of affairs has developed in canned vegetables for future delivery during the past week.

When the packers' agreement went into effect on June 10, it will be remembered that the minimum selling price at which tomatoes were to be sold for future delivery was 75c. per dozen, and for peas and corn, 65c.

During the past week or ten days some of the jobbers in Toronto and elsewhere have been rather anxious to buy corn. As a result of this there has been an advance of 5c. per dozen in canned goods for this commodity; but even at 70c. packers will not sell corn unless tomatoes at 75c. are taken with it. As the jobbers had, before the fixed prices went into effect, already contracted for a good quantity of canned tomatoes, they are indisposed at this stage of the campaign to place fresh orders for this particular vegetable. Hence, there is not, at the moment, much buying by the wholesale houses.

Within the last week or ten days corn for future delivery has been sold to retailers at 65c., but the wholesale house which sold at that figure would not to-day accept less than 70c., which is the ruling figure. The range is from 70 to 75c. per dozen.

With regard to tomatoes, the most interesting feature in connection with these is the withdrawal of quotations on futures by at least one of the independent factories. It has booked a good many orders, and states it will not book any more until something definite is known in regard to the pack. The fixed association price is unchanged at 75c.

There have been a few transactions in 1898 pack tomatoes at 72½ to 75c. per dozen, and in one instance there was a sale at a still lower figure, but it was a forced sale and cannot be taken as a criterion of the markets. These were all odd hundred case lots.

The wholesale houses are quoting 75c. to the retailer for tomatoes for future delivery, and 80 to 85c. for 1898 pack goods.

As to the size of the coming pack no one can, of course, yet measure it; but should the crop conditions be favorable it will undoubtedly be large, if one can gather anything from the professed intention of the packers, several of them purposing to double their output as compared with that of 1898. But drought or early frosts may put their calculations awry.

At present, rain is certainly wanted, and this fact is already exercising its influence on the pea and strawberry pack, both of which are likely to be small. On account of the condition of the pea pack, there are people who are strongly of the opinion that it will prove the leading commodity for speculation during the ensuing canned goods season. The price of peas for future delivery has been advanced by the wholesale houses, and 70c., instead of 65c., is now the lowest figure, while some houses are quoting as high as 75c.

In the orders that are being booked for canned goods by the members of the association is a clause guaranteeing prices against a decline until the goods are shipped.

Until then, and that is until the fall, it is questionable whether there will be at any rate a decline. Should the pack, particularly of tomatoes, turn out to be large, there are not wanting those who are ready to predict a decline after the goods have been delivered. Such a thing may happen, but it is safe to say the association would do its best to prevent such a thing, for it would mean death to the fixed price and to any it may devise hereafter.

Unless something unforeseen happens, there does not appear to be any likelihood of any reduction taking place in the price of canned vegetables for future delivery for some months at any rate, whatever cause there may be for it in the size of the pack.

The independent factories, as far as can be learned, appear to have pretty well sold their anticipated output, particularly of tomatoes. This certainly strengthens the hands of the association. Then, with the market cleaned up of old corn and the new pack of peas short, the outlook for these two lines is for steady to firm prices.

One feature of the situation this week is the freer purchase of canned goods for future delivery by the retail trade and the increased willingness to sell futures of the members of the wholesale trade, who had hitherto been passive in this respect. Several thousand cases have been sold on this account during the week.

CHEESE TOP-HEAVY.

AN undertone of anxiety pervades the cheese market regarding the immediate future of values, and, while it cannot be said that actual reaction has occurred this week, it is felt that a decline in Great Britain might lead to a sharp break in values on this side, because the price will be made there, and not in Canada, during the next few weeks or so.

Up to the present, the price was made in Canada, entirely irrespective of what the British market warranted.

Towards the end of May, speculative operators commenced to cable cheese for June shipment to England as low as 8c., and these short sales, which were very heavy, possibly from 60,000 to 85,000 boxes, were made at prices ranging from 8 to 8¼c. spot Montreal.

Now, as the first cost in the country, except in a few isolated instances, has never got below 8c., it will be easily recognized that the shorts for June shipment have been steadily losing money. They contracted to ship cheese at 8 to 8¼c. Montreal, and the goods have cost them more than that in the country.

It has been these speculative short sales that have put the market up to where it is, and now it is inclined to be top-heavy, as it naturally should be, under the circumstances.

With a make largely in excess of that of last season, it is hardly to be expected that prices throughout will rule from 1 to 1½c. per lb. above those of last year.

The statistical position in this connection is interesting, inasmuch as it is bearish. To date, the receipts at Montreal have exceeded those for the same period last year by 65,000 boxes. The exports also show an increase of over 10,000 boxes, compared with the same period in 1898. Not only, therefore, must the stock in store be much greater than it was last year, but more cheese has already been sent forward for consumption. Neither of these circumstances are bullish in their construction.

VEXATIOUS CUSTOMS REGULATIONS.

ONE might almost think it was the special office of some one under all Governments in Canada to devise and draw up Customs regulations vexatious as it is possible to make them.

There have, of course, been occasions when the Customs Department has obviously been persuaded to create a regulation which, although in a covert manner, increases the duty on a certain article, and, consequently, increases the protection which a certain industry enjoys. But, as a rule, the vexation which a regulation causes is the result of a desire to make it as efficient as possible. Good intentions do not, however, always produce good results.

A man who does not know the bowsprit from the topmast, may, with the very best intentions, undertake to pilot a vessel along a dangerous shore or into an intricate harbor, but that does not condone for the loss of the vessel. The man might say that his intentions were of the best; but the court of inquiry would, none the less, ascribe the loss to criminal negligence.

Time and again it has been demonstrated that it was, indeed, "a novice in the trade" who drew up many of the regulations governing the importation of goods into Canada.

There can be no other conclusion, unless we accept the other alternative and ascribe it to ulterior design.

A regulation, like everything else, can only be judged correctly by its results. The vexations which have followed in the wake of some of the regulations now in force clearly reveal their character. We are reminded of this by a letter which lies before us. It is from a house in France, and here is what it says in regard to certain tariff regulations :

> Invoicing to your country will soon become a work of art, and will require a special staff to get through the work. We shall never, in the busy season, be able to make out all the documents required by a lot of small shipments. If we had 15 or 20 invoices to make out we should never have time to fill up Form "J" in every one * * * Form 6 is sufficient to scare us from making any consignments, especially as it must be written, printed or stamped on the invoice. Such a lot of red tape is not likely to increase business with your country.

The regulations referred to are instructions to exporters in foreign countries for invoicing goods to Canada. And we wish we only had the space at our disposal for their reproduction. The prolixness, to say nothing of the abtruseness of some of them is enough to make an exporter hold his breath, not "for a time," but for all time.

If an exporter in France, for instance, sells goods to Canada which come within the purview of the French treaty, he must use two forms described respectively as "F" and "J." Form "F" consists of 143 words, without taking into consideration the signature, etc., of exporter and the form describing the number, character, etc., of the goods. Form "J" is the form for entry under the general tariff of Canada, and, without signature, etc., consists of 65 words. The latter must be written on the face or back of the invoice. It must not be attached or pasted thereon. The former may be on a sheet and separately attached.

Form 6, which the writer of the letter from which the above extract was taken says is sufficient to scare him, is the declaration to be made by the foreign owner or exporter of any goods shipped to Canada on consignment, and contains 460 words, minus the signature of the exporter, the name of his place of business and the declaration of the notary or consul before whom the declaration was taken, or equal to about one column and a quarter of THE CANADIAN GROCER. If the consignment comes under the French treaty, Form "F," already described, must be attached to, or written or printed upon, the invoice.

Both Forms "J" and "No. 6" must be written, printed or stamped on the face or back of the invoice. Is it any wonder foreign exporters are scared?

Form "P," which is the certificate prescribed to be written, printed, or stamped on invoices of all articles, except sugar, for entry under the British preferential tariff of Canada contains 178 words minus the "fill ins," which would materially increase the number.

It seems to THE CANADIAN GROCER that if business commonsense were applied to the drafting of Customs regulations one form might be employed where four or five are now made to do duty, and that imperfectly.

Hon. W. Paterson, Minister of Customs, who has always exhibited a desire to make Customs regulations as reasonable as possible, will, it is to be hoped, give this matter his consideration.

TRASHY TEA AT 80c.

Th lowest-priced tea retailed in Russia is 80c. per lb., and it is not of as good quality as the 25c. tea retailed in Canada.

THE CANADIAN GROCER'S authority for this statement is a Russian gentleman who has arrived in Canada within the last month. Eighty-cent tea in Russia he termed trash.

The chief cause of the high price of tea is, of course, the high import duty imposed for the purpose of protecting the home tea-growing industry, which is about as low in its possibilities as the tariff is high in its exactions.

The gentleman in question, who lived not far from the tea gardens in the Caucasus, corroborated what Mr. R. V. Webster, of The Cooperative Tea Gardens Association, Colombo, Ceylon, told THE CANADIAN GROCER some weeks ago in regard to the stunted character of the tea plants in that part of the country.

DEAR TARRAGONA ALMONDS.

Tarragona almonds promise to be a dear commodity next season. The 1898 crop sold at figures about 25 per cent. above those of the previous year. Now, advices come to hand to the affect that the 1899 crop will be dearer by 25 per cent. than that of 1898.

An advance of 50 per cent. in two years is likely to materially affect the importation of Tarragona almonds into Canada.

A GROCER FROM ST. CATHARINES.

Mr. James Lee, a grocer of St. Catharines, was in Toronto on Wednesday. "The strawberry crop," he said in reply to a query, "is light and the quality of the berry poor owing to the want of rain. The peach crop, in my opinion, promises fair. Corn came up well, but the drought has prevented the plants from making good headway."

FILBERTS 1c. PER LB. DEARER.

Filberts have advanced 7s. 6d. per sack in the primary market. This is equal to 1c. per lb.

The cause of the advance is the shortness of the crop and the speculative buying by people in the producing districts.

"NEVER ECLIPSED." Makes friends and converts, and does "REAL GOOD" to every Grocer's trade that handles it.

"SALADA"

CEYLON TEA

Enormously the largest sale of any Tea in Canada and the United States. Sealed Lead Packets only—never in bulk.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO. Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR BANNER WASHBOARD for the best 25 cent line made.

WALTER WOODS & CO. HAMILTON

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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"TRADE WINNERS"

Grand Mogul FLAVORING EXTRACTS

"IS PURE EXTRACT."

10c. bottles equal in quality to regular 20c. bottles. 25c. bottle has no equal in Canada for purity of flavor and great strength. Coupons with every bottle. If your Extract Trade is waning build it up by introducing to your customers the best.

T. B. ESCOTT & CO., Wholesale Grocers, Importers, Manufacturers. London, Ont.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, June 29, 1899.

GROCERIES.

THE feature of the wholesale grocery trade this week is the increased interest which is being taken in canned goods for future delivery, retailers being freer operators than at time of last review. Canned corn and peas are both firmer for future delivery. In canned vegetables of last year's pack a fair sorting-up trade is being done. Sugars are rather quieter than a week ago, but prices are steady and unchanged. Very little is being done in teas. Green Rio coffees are in fair request. Rice and tapioca are selling fairly well. In foreign dried fruits the situation is much as before. Both filberts and Tarrragona almonds are quoted higher in the primary markets.

CANNED GOODS.

Increased interest has developed in futures during the past week, particularly on the part of retailers, who have been buying rather freely. The price for future delivery to the retailer for tomatoes is still 75c., but peas and corn are higher, by both packers and wholesalers. The minimum figure with the packers is now 70c. for peas and corn, while wholesalers are quoting 70 to 75c. to the retail trade. At present packers' prices, the wholesale houses are still indisposed to buy freely of tomatoes. Corn, however, they would be more inclined to take, but the packers will not in many instances accept an order for corn unless tomatoes are also purchased. The pea pack is a light one, and the outlook is the same for strawberries. In regard to old pack canned vegetables there is still a fair sorting-up trade being done at 80 to 85c. for tomatoes; 70c. up for peas, and 95c. to $1 for corn. Canned salmon is in fair demand, although very little is being done for future delivery. Spring salmon is being offered at $3.75 per case to arrive f.o.b. the Coast.

COFFEES.

The primary markets are a little steadier. Locally, the demand for green Rio coffee is steady, with prices unchanged at 7½c. upwards. Very little is being done in the milder grades of coffee.

SUGARS.

Business is scarcely as good as it was a week ago, although quite a little sugar is still going out. The sugar trade has been rather disappointing this month, caused, possibly, by the light crop of strawberries. Prices, locally, are steady and unchanged. In New York, last week, raws declined 1-16c. per lb. and on Tuesday, of this week, there was a similar decline. In the European markets there has been a reaction from the recent decline, this week's cables quoting fractional advances in beet-root sugar.

RICE AND TAPIOCA.

The price of tapioca rules strong, and 4¼ to 4¾c. per lb. now represents the range of quotation to retailers. In consequence of the high price of tapioca more attention is being paid to rice which rules steady and unchanged as to price.

See *pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.*

SYRUPS AND MOLASSES.

Business is quiet and prices unchanged in regard to both syrups and molasses.

TEAS.

Indian teas on spot at 15c., and Ceylons at 16½ to 17c., are in fair demand, but stocks are light. Good values are being shown in Ceylon teas at 20 to 22c. "They are the best values I have seen for some time," remarked a well-known broker. Mail advices from London, England, under date of June 16, state, in regard to Indian teas, that the sales passed without material change in prices. "The new teas, which were mostly disappointing in quality, did not prove of much interest to the trade, prices for all except the lower grades being unusually low, with a somewhat weak market." In regard to Ceylon teas, the advices say: "Buyers discriminated in this week's sales more than they have done for some time past, giving considerable attention to teas with good character, prices for which showed an occasional slight advance, while lower and medium grades were inclined to be less animated and prices occasionally fell ¼d. per lb."

Advices from Japan state that the natives are keeping teas back in expectation of higher prices. The quantity of tea received at Kobe is 20 per cent. in excess of that of last year. The market for teas below 18c. is firmer. In values, Japan teas are much ahead of last year.

NUTS.

Advices just to hand note an advance of 7s. 6d. per sack, equal to ½c. per lb., in the price of filberts. The cause is the extremely short crop and speculative buying. It is reported that the price of Tarragona almonds will be 25 per cent. higher than last year. Prices last year were 25 per cent. higher than the preceding year.

FOREIGN DRIED FRUITS.

CURRANTS—The wholesale trade is still fairly good, but very little has been done during the past week for importation.

VALENCIA RAISINS—Selected raisins on the spot are still very scarce, but there is a quantity of fine off-stalk in first hands, which will probably supply the demand until the new crop arrives.

FIGS—Are progressing very satisfactorily, but the trees have not entirely recovered from the disastrous consequences of last winter's frosts. The production is presently estimated at between 40,000 and 50,000 loads.

GREEN FRUITS.

The indications at present are that the strawberry crop this year is going to be a short one. Everything went well until the last ten days or so, during which time the weather has continued so hot and dry that berry fields in nearly every section are dried up. The Oakville, Bronte, and Clarkson districts seem to have suffered least, but the aggregate amount coming in from all sources is so small that prices have advanced 2c. per quart, according to quality. As high as 10c. has been paid for a few lots, and some dealers are talking of 12½c. berries for Saturday next. The crop of cherries is above the average, and as receipts have increased prices have decreased, so that sour or cooking cherries are selling freely at 65 to 75c., and sweet or table cherries at 75 to $1.25 per basket. Red currants are commencing to arrive, and are moving well at 65 to 75c. per basket. Gooseberries are plentiful at 30 to 50c., according to quality. Californian peaches and plums are arriving in larger quantities, and in better condition. Peaches are selling at $1.50 to $1.60, and plums, according to variety, at $2 to $3 per crate. Pineapples

At 5 cents---This is the price at which **SURPRISE SOAP** retails. Your customers get a pure hard Soap---**You** get a good profit.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

are very scarce, the reason being that they are arriving in New York in such poor condition that they cannot be sent on from there in large quantities. On account of the scarcity the price of best qualities has advanced 5c. Extra fine black Spanish watermelons are arriving in good quantities, and are selling freely at 25 to 30c. each. There are no Florida tomatoes arriving, but the market is amply supplied with Texas fruit at $1.75 to $2 per crate. There is a good demand for lemons and bananas, and a fair movement of oranges at unchanged prices.

COUNTRY PRODUCE.

EGGS—An active movement is reported. Prices are unchanged at 12½ to 15c., but the feeling is rather stronger than a week ago.

POTATOES—A few old potatoes are offering. Prices have advanced to $1 to $1.20 out of store and on the street market. There is nothing doing in car lots, however, as new potatoes are starting to come in at $1.25 per bushel.

BEANS—A moderate demand is noted. Prices are unchanged at $1 to $1.10 for hand-picked, and 75 to 80c. for medium grades.

VEGETABLES—Green peas are ariving in larger quantities, and are selling at 75 to 90c per bag. New cabbage are also arriving more freely, and are 10c. cheaper. We quote as follows: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, $1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., $1 to $1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, 60 to $1 per doz.; new beets, 20 to 30c. per doz. bunches; parsnips, $1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, 75 to 90c. per bag. New cabbage are being imported at $1.65 to $1.90 per crate; cucumbers at $2 per half-bush. hamper.

PROVISIONS.

The firmness which has been noted for some weeks has resulted in an advance of ½c. in breakfast bacon, hams and backs. Canadian heavy mess pork is 50c. per cwt. dearer. The demand, both for Ontario and British Columbia consumption, at the advanced prices, is so brisk that packers are five or six days behind their orders.

BUTTER AND CHEESE.

BUTTER — There is a good demand for dairy tubs and pound prints, both for local and export trade. Receipts are liberal. There is also a large delivery of packages of creamery. The demand is active and prices unchanged at 16½ to 17c. for tubs and boxes and 17 to 17½c. for prints and squares.

CHEESE — The feeling locally has strengthened somewhat, and dealers maintain 8¾ to 9c. as a jobbing price more strictly than in the last week or so. The price at country boards is 8¼ to 8½c., which is above the export basis, and the English price to-day is equivalent to 8⅛c. Toronto.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The feeling is somewhat easier, and a decline of 2c. for both red and white wheat is noted. Holders of Ontario winter wheat are asking 69c., and a moderate business is reported. There is considerable activity in wheat on the Toronto street market. Wheat prices are 2 to 3c. lower, but coarser grains are unchanged. We quote as follows: Wheat, white and red, 73c.; goose, 66c.; peas, 60 to 68c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat has declinced 2c., and is selling at 82c., Toronto.

FLOUR—A good demand is noted, with prices 10c. lower than last week. We quote: Manitoba patents, $4.10; Manitoba strong bakers', $3.70; Ontario patents, $3.70; straight roller, $3.35, Toronto freights.

BREAKFAST FOODS — Business is dull. Prices are unchanged. We quote: Standard oatmeal and rolled oats, $3.75 in bags and $3.85 in bbls.; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $2.50; split peas, $4; pot barley, $4.

HIDES, SKINS AND WOOL.

HIDES Deliveries continue large. Prices are steady. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—There is no change. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to $1, and lambskins, 25c.

WOOL—A stronger feeling is noted, causing an advance of 1c. Receipts are larger. We quote fleece at 13 to 14c., and unwashed at 8 to 9c.

SALT.

A good business is reported. We quote at Toronto: Canadian salt, carload lots, $1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, $1.05 per bbl, and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt is

Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES** — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value ($3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, **59-63 Front St. East, TORONTO**

Excellent Reasons, are they not?
Why grocers should handle

They give you a fair margin of profit.
They give you a reputation for handling superior goods.
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McLauchlans' Cream Sodas.

Biscuit Manufacturers J. McLAUCHLAN & SONS, OWEN SOUND.

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

CREST BRAND
BAKING-POWDER, TRADE MARK
COFFEE, EXTRACTS,
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

We solicit consignments of

POULTRY
ROLL BUTTER
FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited
70 and 72 Front St. East, TORONTO

Clemes Bros.

51 Front St. East
TORONTO.

Fruit Commission Merchants.

offered at Toronto at 47 to 49c. per sack of 154 lb.

MARKET NOTES.

All grades of flour have declined 10c.

Canned corn and peas for future delivery are quoted 5c. higher.

Filberts and Tarragona almonds are dearer in the primary markets.

All provisions are stiffening in price. Breakfast bacon, hams and backs are ½c. dearer.

Old potatoes are scarce in Toronto, and are selling at $1 to $1.10 per bag on the street market. New potatoes are starting to come in at $1 to $1.25 per bush.

On account of drought, strawberries are very scarce. They are now selling at 6 to 9c. per box. Gooseberries, cherries and red currants are coming in freely this week. A few raspberries have been received, but are not looked for in quantities before July 10.

QUEBEC MARKETS.

MONTREAL, June 29, 1899.

GROCERIES.

THERE was a fair volume of business in wholesale groceries during the past week, an improved demand being noted for several leading staples. This was notably the case in connection with refined sugar which rules steady. Prices on molasses have again recovered at the Islands, but, as noted last week, these frequent fluctuations are attracting slight attention. On spot the price of Barbadoes is firmly held. Open orders for early shipments of new crop Valencia raisins are recorded coming from the West. Other dried fruits are featureless. Canned goods generally are steady, and some large contracts have been closed for forward shipment of new crop vegetables, etc. Rice, coffee, spices and tea are generally quiet.

SUGAR.

There is a steady feeling in sugar in this market with an improved inquiry from city and country customers on the same basis, $4.50 for granulated, and $3.75 to $4.25 for yellows, according to grade. Cables in regard to raw show that the position rules steadier than it did at the close of last week. Cane, in London, is quiet and unchanged, Java, 12s. 9d., and

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you. . . . . .

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
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Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED
Our specialties
POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.
Correspondence Invited.

Rutherford, Marshall & Co.
68 Front Street East, Toronto.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.

SMITH & SCOTT, Mfrs.
TORONTO

fair refining, 11s. 9d. Beet was firmer in tone on Tuesday, but not quotably higher, present month, 10s. 9d., and next month, 10s. 9¾d. In New York raw was steadier in tone this week, fair refining, 4⅛c.; centrifugal, 96 test, 4⅝c., and molasses sugar, 4c.

SYRUPS.

Business in syrups continues exceedingly quiet, and prices are nominally unchanged at 1¾ to 2¼c. per lb., as to quantity and quality at the factory.

MOLASSES.

The latest cables from the Islands on Barbadoes molasses are firmer again, once more quoting first cost at 15c., as against 14c. last week. As pointed out last week, however, these frequent fluctuations at the Islands lately have attracted no attention on spot or caused any alteration in prices. The recent advices also seem to indicate that the stock on the Islands is pretty well absorbed, and steady prices are now looked for. Business on spot is quiet, sales of car lots being quoted at 35c., and single puncheons 36c., the range which we quoted last week.

DRIED FRUITS.

During the week open orders have been received here from the West for several small lots of the early shipments of the new crop Valencia raisins, amounting to about 2,000 boxes. No definite figures have yet been specified in this connection. On spot no further business has been noted, as jobbers are now supplied for the time being. Cables in regard to the growing crop indicate an average yield this season. Reports with regard to currants are firm, and there is nothing to relate in regard either to prunes, figs or other fruits.

CANNED GOODS.

There has been a good fair trade on spot in canned goods from stock. Beans are scarce here and the supply of peas also is light, with sales of the latter at 67½c. Tomatoes have sold at 75 to 77½c., and corn at 70c. In other lines business in a regular jobbing way is quiet.

RICE.

There is a good demand for rice, and the market is steady in tone. We quote: B standard, $3.40 to $3.50; Patnas, $4.12½ to $4.75; Japans, $4.50 to $5, and Caroline, $6 to $7.

COFFEE.

Business in green coffee in bags has ruled dull. Some sales of Maracaibo are quoted at 12c., and low-grade Santos at 8c. Jamaica and Rio stock has also changed hands at 8 to 9c., as to grade.

SPICES.

There is no change in spices, the firm feeling being fully retained. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

The market has not reflected anything striking during the week. Sales of the new crop Japan, to which reference was made last week, are noted at 19 to 19½c., and the quality is said to be remarkably fine. Business in old Japans has transpired at 13c. for low-grade stock. Pingsuey gunpowders are firm, with business reported at 13c., and Ceylons have been placed at 17c. for fine stock.

GREEN FRUITS.

There is a good business in all lines of green fruits, both with local and country buyers. Oranges maintain the advance noted last week, and lemons also continue in good demand at the rise. Pineapples are almost off the market, and bananas also have been scarce, and prices are higher at $1.25 to $1.75. There have been heavy receipts of strawberries, and prices have dropped 5 to 7c. per box. There is a good demand for Florida tomatoes at $3.50 per crate, and Mississippi at $1.20 to $1.30. Cherries are commanding $1.25 to $1.50 per basket for red, and 75c. to $1 for white. Offerings of Californian fruits are light, and demand is active at $2.25 to $3 for plums, $1.40 to $1.75 for peaches, and $2.25 to $2.50 for apricots.

COUNTRY PRODUCE.

EGGS—There was a little more activity in the egg market to-day, there being a better demand for small lots at firm prices. Choice candled stock sold at 13 to 13½c.; ordinary, at 11½ to 12c., and culls at 9 to 10c. per dozen.

MAPLE PRODUCT—There was nothing new in maple product. The supply is small and business quiet. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY—For honey there is little inquiry at present, and the market is dull. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, 4 to 5c.

BEANS—In beans, trade continues quiet, and prices rule steady. We quote: Choice hand-picked, 95c. to $1 per bushel; primes, 85 to 90c.

POTATOES—The tone of the market for potatoes is strong, and prices are steadily working up. Receipts are light, and sales of car lots to arrive have taken place at 85 to 90c., and in a jobbing way as high as $1.10 is being asked.

ASHES—Receipts of ashes are small, and the market is quiet, but steady. We quote: First pots, $4, and seconds, $3.80 per 100 lb.

HOPS—Are quiet at 16 to 19c. for Canadian.

DRIED APPLES—Steady, at 5½ to 6c. for dried and 8½ to 9c. for evaporated.

FLOUR, GRAIN, ETC.

FLOUR — In sympathy with the wheat markets an easier feeling prevailed in flour, and holders in some cases showed a disposition to shade prices, but no actual decline was recorded. Business was only fair, the demand being chiefly for small lots. We quote as follows: Winter patents, $3.75 to $4; straight rollers, $3.40 to $3.50; in bags, $1.65 to $1.70; Manitoba patents, $4.20 to $4.40; strong bakers', $3.80 to $4.

WHEAT — The continued weakness at American grain centres and lower cables checked business on spot, and the market was quiet, but the tone was about steady. No. 2 white oats were offered at 34½c. afloat. Peas sold at 76c. afloat, and buckwheat was quoted at 60½ to 61c.

MEAL—There is only a moderate demand for meal and the market is quiet. Rolled oats are offering at $3.80 per bbl. and at $1.85 per bag.

FEED—The demand for all kinds of feed continues fair for the season, and the tone of the market is steady. We quote: Ontario bran, in bulk, $14.50 to $15; shorts, $16 to $17 per ton; Manitoba bran, $15; shorts, $17, and mouillie, $18 to $25 per ton, including bags.

HAY—At country points an active trade continues to be done in baled hay for shipment to the United States, in consequence prices are firmly held. For choice No. 1 buyers are paying $7 to $7.50, and for No. 2, $5, f.o.b., cars. On spot the demand is good, and, as supplies are not large, prices are firming up. We quote:

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WESTERN ASSURANCE COMPANY
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Capital, subscribed $2,000,000.00
Capital - - - 1,000,000.00
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Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

Rowntree's ELECT Cocoa — A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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ROWNTREE'S Confectionery — Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada

CHAS. GYDE,
20 St. Francois Xavier Street, MONTREAL.

Choice No. 1, $7.50 to $8; No. 2, $5.50 to $6, and clover, $4.75 to $5.25 per ton, on track.

PROVISIONS.

A fair trade was transacted in smoked meats, but the demand for lard was somewhat limited and pork is dull. The tone is steady and prices are unchanged. We quote: Heavy Canadian short cut mess pork, $16; short cut back, $15.50; selected heavy short cut boneless mess, $16.50, and heavy long cut mess, $15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

CHEESE AND BUTTER.

CHEESE—The cheese market rules steady, and there was little doing on spot to-day aside from what was done at the wharf, where 5,000 to 6,000 boxes of cheese sold at 8⅜ to 8½c. The cable was unchanged at 42s. 6d. for white, and 42s. for colored. On spot holders were asking 8⅝c. for Ontario, and 8⅝c. for Quebec stock.

BUTTER—Business in butter is rather quieter, and offers have been made at lower prices, and, though 18c. is named, 17¾c. is near the top for business on spot, while prices run down to 17½c. In the country, however, full bids are still reported, and it is undersood that 17⅝c. was paid in the Townships to-day for pet factories.

MONTREAL NOTES.

The first cost of Barbadoes molasses at the Islands has advanced 1c. to 15c.

Western buyers are placing open orders here for early shipments of new crop Valencia raisins.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., June 29, 1899.

THE half year is about gone. It has been one of fairly successful business. While the amount of trade done has not been extra, markets have favored wholesale grocers, and in some lines much better profits have been made than usual. This has been particularly the case with canned goods. Molasses and fish, and to some extent flour, have shown good margins, but, when all has been taken into consideration, profits have not run into big money. One feature of business during this half year has been the fairly large imports of American sugars. It has given the consumer every satisfaction, and is much preferred to other foreign sugars. But no large quantity of the latter has been brought here. The week has shown no particular changes in prices. Future business begins to occupy much attention.

OIL—Lubricating oil has a fair movement at even prices.—The season's business has been large. Low prices ruling have, no doubt, led to more free buying than usual. As far as other lines are concerned, there is a growing tendency to buy as needed. The high price of turpentine continues to surprise the trade, as earlier signs seemed to favor even figures. Market is very firm. Linseed oils are high and stocks are not large. Cod oil begins to have more attention; prices are low. No large quantity has as yet been received, and it is too early to say if the low prices will hold through the season. Burning oils show a fair sale, but no change in price.

SALT—The arrival of a cargo of Liverpool coarse salt has caused a busy week in this line. It came upon a lightly stocked market, and found quite a ready sale. In factory-filled, some in particularly good condition is now on the market. Canadian has good sale, but only in fine salt, cheese salt being the coarsest that is brought here. Sale in small bags is limited. Twenty and fifty-pound sizes have never been popular. Box salt is largely used, tens and twenties chiefly. For table salt, American in small packages is quite freely used; also English bottled. We quote as follows: Liver-

NEW SEASON'S JAPANS

We have made arrangements whereby we will have shipments of New Season's Japan Teas by every steamer from the Orient.

BEFORE BUYING, WRITE US FOR PRICES AND SAMPLES.

S. H. EWING & SONS - Montreal

pool coarse, 43 to 45c.; English factory-filled, 90c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.50 per bbl.; 5-lb. bags, $3 to $3.25 per bbl.; 10-lb. bags, $2.85 to $3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Some quite large orders in corn, peas, and tomatoes have been placed, largely with one or two canners, for the trade prefer to buy the best-known brands when all prices are the same and they are guaranteed against decline. Dealers are not giving complete orders, preferring to see how things will look later. They seem to feel at least tomatoes should be bought below present figures. Little interest is, as yet, taken in other lines. Californian fruits have little sale here. The market for futures here seems uncertain, and, at present, prices have been withdrawn. American pineapple is quite largely used here. The pack is said to, so far, be a very small one, and some packers have refused to book further orders for the present. Oysters are higher, and the outlook is a very firm one. Salmon is firmly held; stock light. Vegetables are a very light supply, and particularly in corn. It looks as if everything would be cleaned up before new arrives. Gallon apples have a steady sale at full figures; stocks light.

GREEN FRUITS — Prices depend very largely on the condition of the goods. Dealers do their best to keep stocks down, as our market is not large enough to move large quantities quickly, so that an overstock means very low prices and often direct loss owing to decay. Bananas continue to hold a place of first interest. Values are quite high. Oranges have but a fair sale. Prices show no change. Lemons are still low, but stocks could not be replaced at the ruling figures. A fair business is being done in Californian fruit, but demand is limited. The cherries arriving have been very fine. Strawberries are lower. The Ontario berry is taking the place of the American. Rhubarb is very low; in fact, there is an oversupply. Tomatoes have a more general sale.

DRIED FRUITS—There has been some interest in evaporated apples. The market was almost bare, but a car consigned has supplied present demands, sales at this season being very light. Prices seem rather easier. There is no sale for dried. In all lines prices are easy, owing to limited business, but when dealers want to replace stock from outside points they have to pay full figures, and in some lines advanced figures, low-priced goods being well cleaned up. Prunes are dull and price easier. Onions are low, particularly Bermudas. In nuts there is light business. Peanuts are very firm, being somewhat higher.

SUGAR—There is no change in the local market. There is good business reported, and rather an increasing demand for granulated. While the position of sugar would seem to be a strong one there has been, if anything, an easier tendency during the week.

MOLASSES — This line gives promise of firmer figures, but present prices are lower than expected. Local market is lower than most outside points. There is a fair sale. The receipt of a number of small consignments from the West India Islands tend to an easy market even with Barbadoes a very light stock, and Porto Rico quite high.

PRODUCE—Eggs are beginning to ease off in price owing to more free receipts. P.E. Island eggs have kept too high for this market, but some are now being received. In butter, business is dull. There is an overstock. Quality is quite fair, but price is low. There is no sale for creamery except in a retail way. Cheese is a fair sale at even figures, small being prepared for local

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Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

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OLD CHUM.
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FRUIT, PRODUCE AND COMMISSION MERCHANTS,

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Consignments personally and promptly attended to.
All Foreign Fruits in season.

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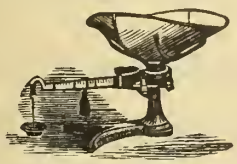

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COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorities with all grocers.

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For The Picnic

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$5 per Case, 64 Packages.

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"BEE" STARCH

...FOR...

Collars and Cuffs ?

Will not injure finest fabric. Requires no Cooking.

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Canadian Branch: Stanstead, Que.

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

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DAISY BRAND SEEDED RAISINS.

Have you them in stock ? If not, better order at once. They're having a great sale. . . . . .

PUT UP IN 1-LB. CARTONS. We're still open for DRIED APPLES.

W. NORTHROP. 9 Jarvis Street, TORONTO.

GOOD WILL SOAP

Makes Storekeeping Easier.

VANLUVEN & CO. - - NAPANEE, ONT.

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

market. The consumption is, however, not large. Small are also used for the West Indian trade, but only large for the English market.

FISH—The supply of fresh fish is quite limited, both in quantity and variety, being chiefly confined to salmon, and even here the catch is light. Rather firmer figures are looked for the more as this is a time for an active American demand. A few halibut are still being received, but the sale is light and prices easy. After the season for any one fish is over there seems to be little sale at any price. In dry fish, rather lower values rule; they move off more slowly and are more freely received. The market is quite bare of pickled fish, but not many are needed. In smoked herring, the firmer figures of last week continue to hold. Nothing would be more welcome than increased life just here. Supplies are ample, and a good price would mean a great deal to the fishermen. We quote: Large and medium dry cod, $3.75 to $4; small, $2.25; pickled shad, $3.50 to $5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; shad, 8c.; boneless fish, 4 to 5c.; pollock, $1.75 per 100; salmon, 14 to 15c.

PROVISIONS—This is another dull line, though there is a fair sale for hams, medium preferred, owing to the picnic season. Prices hold firm. In barreled meats there is a wide range in figures, there being many sources of supply. There is a rather firmer feeling. Lard is a fair stock and moves slowly.

FLOUR, FEED AND MEAL.—There does not seem to be any particular interest in spite of higher prices ruling. Demand is just fair. Manitobas continue to show a range in prices. Ontarios are firm. Oatmeal is but a small business at this season. Prices are firmly held. Oats are quiet. Beans show little movement. Prices are steady and firm, there being little change for some time. Feed is high, though bran is rather easier. Cornmeal is low. We quote as follows: Manitoba flour, $4.70 to $4.80; best Ontario, $3.85 to $4.10; medium, $3.60 to $3.75; oatmeal, $4.00 to $4.10; cornmeal, $2.05 to $2.10; middlings, $21 to $22; oats, 41 to 42c.; hand-picked beans, $1.05 to $1.10; prime, 95 to $1.00; yellow-eye beans, $1.90 to $2; split peas, $4.10 to $4.15; round, $3.25 to $3.40; pot barley, $4.10 to $4.15; hay, $7 to $7.50; timothy seed, American, $1.50 to $1.75; do., Canadian, $1.80 to $2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

T. P. Reid & Co., Moncton, received a shipment of Schepp's cocoanut this week.

J. Hunter White, Canadian agent for Nahiques, Domenech & Co., of Denia and Liverpool, is now quoting Spanish onions for August and later shipment. Regarding Valencias his information points to a good crop in both quality and quantity.

Henri Jonas, of the firm of Henri Jonas & Co., extracts, Montreal, was in the city during the week.

To meet competition Maconachie Bros. have put a second grade of pickles on the market branded "White's."

THE GROCER extends congratulation to C. H. Burtt, of the firm of Burtt & Coburn, grocers, Fredericton, who was married during the past week.

Mr. Allen Randolph, of the firm of A. F. Randolph & Sons, wholesale grocers, Fredericton, was in the city this week in the interests of his firm.

THE GROCER congratulates the hardware clerks on the public spirit shown and the success attending it in inaugurating their half holiday by a band concert at the park.

CATALOGUES, BOOKLETS, ETC.

AN ANGLING SUPPLIES BOOKLET.

A unique little booklet has just been issued by R. & W. Kerr, fishing supplies, 2230 St. Catherine street, Montreal. It consists of 12 pages, counting the cover, and is printed in red and gold. The eight inside pages are a good deal smaller than the cover, and are of very thin white paper, while the cover is a light pale green and of thick paper. The object of the booklet is to advertise the fishing rods, salmon, trout bass and other flies which are included in the firm's list of angling supplies. But, what gives the booklet its particular uniqueness is a fly-hook with gut attachment neatly fastened to the front cover.

VINEGAR

"Don't Pay Freight on Water."

Don't pay freight on heavy barrels. Don't worry about empties, etc.

BUY

Concentrated Grape Wine Vinegar.

Absolutely pure, healthful, and more economical than the common spirit vinegars. Gives you from 4 to 6cts. per gallon more than ordinary vinegars—besides the freight charges. Sold from Halifax to Vancouver. Write for sample and prices.

W. H. SEYLER & CO.

Sole Canadian Importers

Room 100 Board of Trade TORONTO, ONT.

CLUB

See that you have this on your

CLUB

Chewing TOBACCO.

It is always reliable, uniform in make and flavor AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by your wholesaler.] THE JOLIETTE TOBACCO CO., Joliette, Que.

F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

Boston Laundry Starch.

Do not confound this starch with the ordinary starches sold in packages, as this starch is in a class by itself. It is superior to any other starch made or sold in packages in Canada, in every respect, and merchants who sell this starch find that it gains friends wherever it has been sold, as everybody is delighted with its work.

Sold by all wholesale dealers at $3.20 per case—forty packages in a case.

The F. F. Dalley Co., Limited, Hamilton, Can.

or 48 Front St. East, TORONTO; 10 John St., MONTREAL, QUE.

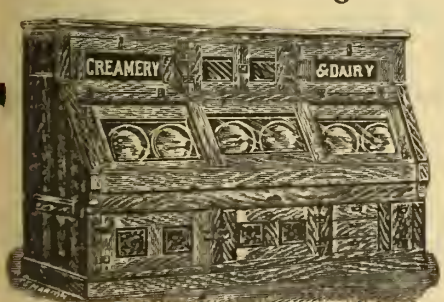
Better Tea hath no man than this.

100 per cent. pure Ceylon. It pays the Grocer the best profit.

WARREN BROS. & CO.

TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & CO.

TORONTO.

IT IS not in the name but in the QUALITY

that is why

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

is so popular.

If you do not handle it an assorted case will convince you of its excellence.

BLACK ½'s and 1's. 25, 40, 50, 60 cents per lb. MIXED ½'s and 1's.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

Why don't YOU use

Best Breakfast Tonic.

DRINKS DELICIOUS. DRAWS TRADE.

Blue Label Tomato ..Ketchup

is right—made from finest, ripest tomatoes — just enough spice to give it snap. Put up in bottles sterilized before filling. . . . .

Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Pure Gold Pays

OUR EXTRACTS are true flavors and please your customers.

OUR JELLY POWDER is a quick dessert and a quick seller.

Pure Gold, Toronto

B. C.

First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH.

Consignments and Correspondence Solicited.

BRANCHES AT: Vancouver, Victoria, Nelson, Rossland, B.C.

POULTRY
BUTTER
EGGS

T. H. SMITH & CO.

70 Colborne St., Toronto.

Produce and Commission Merchants.

Send us a trial shipment, we know we can please you. We make prompt returns and pay strict attention to all consignments.

Reference—Imperial Bank of Canada, Yonge St.

Do You Sell

CIGARS?

We guarantee to you our Palatial brand is one of the best sellers and best value offered to-day. It pays you a nice profit and brings you trade. Ask our travellers for samples. Special terms for big orders. Factory prices.

The . . .

Macpherson Fruit Co.

WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

June 29, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	15	17	.....	.....
" " pound prints	.....	.....	13	14	17	18	.....	.....
" " tubs, best	.....	.....	12	13	15	17	.....	.....
" " tubs, second grade	.....	.....	9	11	12	14	.....	.....
Creamery, tubs and boxes	17½	18	16½	17	18	19	.....	.....
" prints and squares	.....	.....	17	17½	19	20	.....	.....
Cheese per lb.	8½	8¾	8¾	9	9½	10½	.....	.....
Eggs, per doz.	12½	13½	12½	13	10	11	.....	.....

CANNED GOODS

Apples, 3's	$.....	$0 90	$0 85	$0 90	$1 00	$1 10	$1 15	$1 25
" gallons	.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
Asparagus	.....	.....	.....	2 40	.....	.....	.....	.....
Blackberries, 2's	.....	.....	1 40	1 70	1 50	1 80	.....	.....
Blueberries, 2's	70	75	80	85	80	90	90	95
Beans, 2's	79	80	80	85	90	95	.....	90
Corn, 2's	95	1 00	95	1 00	95	1 00	.....	.....
Cherries, red, pitted, 2's	.....	.....	1 80	1 85	2 30	2 40	1 75	1 90
" white, "	.....	.....	1 75	1 80	.....	.....	.....	.....
Peas, 2's	70	75	70	80	80	90	.....	90
" sifted	.....	.....	85	1 00	1 10	1 15	.....	1 00
" extra sifted	.....	.....	1 00	1 25	1 20	1 25	.....	1 15
Pears, Bartlett, 2's	.....	.....	1 25	1 50	1 65	1 75	.....	1 15
" " 3's	.....	.....	2 00	2 40	2 25	2 50	2 40	2 50
Pineapple, 2's	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	.....	5 00
Peaches, 2's	.....	2 50	1 50	1 75	1 75	1 80	.....	1 60
" 3's	.....	2 50	2 40	2 60	2 50	2 75	2 25	2 60
Plums, green gages, 2's	.....	1 25	1 10	1 25	1 30	1 60	.....	1 40
" Lombard	.....	.....	1 00	1 10	1 30	1 50	.....	1 40
" Damson, blue	.....	.....	.....	1 00	1 10	1 30	.....	.....
Pumpkins, 3's	.....	.....	65	75	90	1 00	.....	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25	.....	.....
Raspberries, 2's	.....	.. ..	1 45	1 65	1 50	1 75	1 40	1 60
Strawberries, 2's	1 35	1 50	1 40	1 50	1 65	1 75	.....	1 70
Succotash, 2's	.....	.. ..	.....	1 15	1 10	1 15	.....	.....
Tomatoes, 3's	79	82	80	85	95	1 00	.....	1 10
Lobster, talls	.....	2 50	.....	2 50	2 50	2 60	.....	.....
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30	.....	.....
" ½-lb. flats	.....	.....	1 65	1 85	.....	.....	.....	.....
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	.....	.....
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35	.....	.....
" " Horseshoe	.....	.....	1 50	1 60	.....	1 60	.....	.....
" " Clover talls	.....	.....	1 55	1 60	.....	.....	.....	.....
" " Leaf flats	.....	.....	.....	1 60	1 15	1 25	.....	.....
" Cohoes	1 05	1 15	1 10	1 20	1 00	1 10	95	1 12
Sardines, Albert, ¼'s	.....	12	12½	13	14	15	.....	.....
" " ½'s	20	21	20	21	20	21	.....	.....
" Sportsmen, ¼'s	....	12½	.....	12½	.....	12	.....	.....
" " ½'s	.....	20	.....	21	20	21	.....	.....
" key opener, ¼'s	10	11	10½	11	16	18	.....	.....
" " ½'s	.....	18	18½	23	10	11	.....	.....
" P. & C., ¼'s	.....	.....	23	25	23	25	.....	.....
" " ½'s	.....	.....	33	36	33	36	.....	.....
" American, ¼'s	.....	.....	4	4½	4	5	.....	.....
" " ½'s	.....	.....	9	11	10	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	9 50	11 00	8 50	9 00	10 00	11 00	.....	.....
Haddies	.....	.....	1 00	1 15	1 00	1 10	.. ..	..
Kippered Herrings	1 20	1 50	1 00	1 60	1 15	1 25	1 85	2 00
Herring in Tomato Sance	1 30	1 45	1 55	1 60	.....	2 00	1 90	2 00

GREEN FRUITS

Oranges, Sorrento, boxes	$3 75	$4 00	$4 75	$5 00	$4 00	$4 50	$.....	$.....
" " ½ boxes	2 00	2 25	2 50	3 25	1 50	2 00	.....	.....
Lemons, Messina, new, p. box	2 00	3 50	2 50	3 50	1 50	3 00	.....	.....
Bananas, per bunch	1 25	2 00	1 75	2 00	1 75	2 25	.....	.....
Cocoanuts, per 100	3 25	3 50	.....	4 00	3 25	3 50	.....	.....
Strawberries, per quart	10	12	5	9	10	14	.....	.....
Pineapples, each	5	15	11	18	10	16	.....	.....
Tomatoes, Tex., 4 carrier cases	.....	.....	1 75	2 00	.....	.....	.....	.....
Cherries, sour, per basket	.....	.....	65	75	.....	.....	.....	.....
" sweet "	1 25	1 50	75	1 25	.....	.....	.....	.....
Red Currants, per basket	.....	.....	65	75	.....	.....	.....	.....
Gooseberries " "	.....	.....	30	50			.....	.....
Peaches, Cal., per crate	.....	.....	1 50	1 60	.....	.....	.....	.....
Plums, " " "	.....	.....	2 00	3 00	.....	.....	.....	.....
Watermelons, each	.....	.. ..	25	30	.....	.....	.....	.....

SUGAR

Granulated (St. Lawrence, Redpath)	$.....	$4 50	.....	$4 60	4½	4⅝	5⅛	5¼
Granulated, Acadia	.....	4 50	.....	4 55	.....	4½	.....	.....
Granulated, foreign, net	.....	.....	.....	4 50	.....	.....	.....	.....
Paris lump, bbls. and 100-lb. bxs	.....	5 60	.....	5 10	5¾	6	.....	.....
" In 50-lb. boxes	.....	5 70	.....	5 20	.....	.....	.....	.....
Extra Ground Icing, bbls	.....	5 20	.....	5 57	.....	.....	.....	7
Powdered, bbls	.....	5 05	.....	5 17	5¾	6	.....	6¾
Pbœnix	.....	4 25	.....	4 35	.....	.....	.....	.....
Cream	.....	4 25	.....	4 35	.....	.....	.....	.....
Extra bright	.....	4 10	.....	4 20	3¾	3⅞	4½	4⅝
Bright coffee	.....	4 00	....	4 10	3⅝	3⅝	.....	.....
Bright yellow	.....	.....	.....	4 00	.....	.....	.....	.....
No. 3 yellow	.....	3 75	.....	3 83	3⅛	3¼	.....	.....
No. 2 yellow	.....	3 70	.....	3 80	.....	.....	.....	.....
Foreign, yellow	.....	.....	.....	3 75	.....	.....	.....	.....
Trinidad	.....	3½	.....	.....	.....	.....	.....	.....

HARDWARE, PAINTS AND OILS

Wire nails, base	.....	2 65	.....	2 65	.....	.....	.....	.....
Cut nails, base	.....	2 15	.....	2 15	.....	.....	.....	.....
Barbed wire, per 100 lb	.....	3 30	.....	3 30	.....	.....	.....	....
Smooth Steel Wire (oiled and annealed, etc.), base	.....	2 60	.....	2 60	.....	.....	.....	.....
White lead, No. 1	.....	5 62½	.....	5 75	.....	.....	....	.....
Linseed oil, raw	.....	52	.....	57	.....	.....	.....	.....
" boiled	.....	55	.....	60	.....	.....	.....	....
Turpentine	.....	62	.....	60	.....	.....	.....	.....

SYRUPS AND MOLASSES

	Montreal, Quebec.		Toronto, Hamilton.		St. John, Halifax.		Manitoba.	
Syrups								
Dark	.....	1¾	.....	.....	.....	.....	.....	.....
Medium	.....	2	30	32	.....	.....	3	3½
Bright	.....	2¼	35	37	34	35	3¼	3½
Corn Syrup, barrels per lb	.....	.....	.....	2½	.....	.....	.....	.....
" " ½-bbls. "	.....	.....	.....	2⅝	.....	.....	.....	..
" " kegs "	.....	.....	.....	2¾	.....	.....	.....	.....
" " 3 gal. pails, each	.....	.....	1 20	.....	.....	.....	.....	.....
" " 2 gal. " "	.....	.....	.....	90	.....	.....	.....	.....
Honey	.....	.....	.....	40	.....	.....	.....	.....
" 25-lb. pails	.....	90	.....	1 00	.....	.....	.....	.....
" 38-lb. pails	.....	1 20	.....	1 40	.....	.....	.....	.....
Molasses—								
New Orleans	.....	.....	26	45	28	35	35	45
Barbadoes	.....	37	.....	.....	29	31	48	50
Porto Rico	.....	.....	38	42	32	34	.....	40
Antigua	.....	.	.....	.....	25	28	.....	.....
St. Croix	.....	.....	.....	.....	27	28	.....	.

CANNED MEATS

Comp. corn beef, 1-lb. cans	.....	$1 50	$1 35	$1 60	$1 30	$1 50	$.....	$1 50
" " 2-lb. cans	.....	2 65	2 40	2 60	2 40	2 75	.....	2 50
" " 4-lb. cans	.....	.....	.....	.....	.....	.....	.....	.....
" " 6-lb. cans	.....	8 25	.....	8 00	8 75	9 25	.....	.....
" " 14-lb. cans	.....	18 00	.....	18 00	20 00	21 00	.....	.....
Minced callops, 2-lb. can	.....	2 60	.....	2 60	2 75	2 80	.....	.....
Lunch tongue, 1-lb. can	.....	3 30	2 90	3 25	2 75	3 00	.....	2 75
" " 2-lb. can	.....	6 70	6 75	7 00	5 80	6 00	.....	6 25
English brawn, 2-lb. can	.....	2 40	2 50	2 80	2 75	2 80	.....	2 50
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50		.....	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00		.....	.....
Soups, assorted, 1-lb. can	.....	.....	.....	1 50	1 40	1 50	.....	.....
" " 2-lb. can	.....	.....	.....	2 20	2 25	2 30	.....	.....
Soups and Boull., 2-lb. can	.....	.....	.....	1 80	1 75	1 80	.....	.....
" " 6-lb. can	.....	.....	.....	4 50	4 25	4 50	.....	.....
Sliced smoked beef, ½'s	.....	1 70	1 65	1 70	.....	2 00	.....	.....
" " 1's	.....	2 75	2 80	2 95	.....	3 25	....	. .

CANDIED PEELS

Lemon, per lb	.....	.....	10½	12	.....	.....	.....	.....
Orange, "	.....	.....	.....	12½	.....	.....	.....	.....
Citron, "	.....	.....	17	19	.....	.....	.....	.....

FRUITS

Foreign—								
Currants, Provincials, bbls	.....	4⅛	4¼	4¾	4½	5	5	5¼
" ½-bbls	.....	4¼	.....	.....	6	7	5¼	5¾
" Filiatras, bbls	.....	4¼	4½	4¾	5¾	6¼	.....	.....
" ½-bbls	.....	4⅜	4½	4¾	5	6	.....	5½
" cases	.....	4½	4½	4¾	6½	7	.....	.....
" ½-cases	.....	4¾	4¾	5	5½	6	.....	5⅝
" Patras, bbls	.....	.....	.....	.....	6	7	.....	.....
" ½-bbls	.....	.....	.....	.....	6	7	.....	.....
" cases	.....	.....	5	6	7	7¼	.....	.....
" ½-cases	.....	5⅛	5¼	6	5¾	6	.....	.....
Vostizzas, cases	5½	6½	6½	7	7	8	.....	.....
Dates, boxes	5¼	6	5½	6	5½	6	.....	....
Figs, 10-lb. boxes, per lb	.....	.....	18	20	14	16	.....	.....
" 28-lb. boxes, "	.....	.....	.....	28	.....	. ..	.....	.....
" Mats, per lb	.....	.....	3½	3¾	.....	.....	.....	.....
" Naturals, per lb	.....	.....	8	8½	.....	.....	.....	.....
" Naturals, boxes	.....	.....	.....	12	.....	.....	.....	.....
Prunes, California, 40's	.....	.....	8½	11	10	12	.....	.....
" " 50's	.....	.....	8	9¼	8½	9	.....	.....
" " 60's	.....	8	7½	8½	8	8½	.....	.....
" " 70's	.....	7½	7	7¾	7½	8	.....	.....
" " 80's	.....	7	6¾	7	7	7½	... ..	.....
" " 90's	.....	6	5½	6½	6½	7	.....	.....
" Bosnia, B	.....	.....	.....	7	.....	.....	.....	.....
" " C	.....	.....	.....	6½	. ....	.	.....	.....
" " D	.....	.....	.....	6	.....	.	.....	.....
" " U	.....	.....	.....	4½	.....		.....	.....
Raisins, Valencia, off stalk	.....	4	.....	.....	5	6	.....	1 50
" Fine off stalk	4¼	4½	4½	5	5	5¼	.....	1 65
" Selected	5	5⅜	5¾	6½	6	7	.....	1 75
" Layers	.....	5¾	6½	7½	5¾	6	.....	1 85
" Sultanas	11	16	10	15	10	12	10	12
" California 3-crown	.....	6¾	7	7½	7	7¾	.....	6½
" " 4-crown	.....	7¾	7¾	8	8	8¼	7¾	8
Domestic—Apples, dried	6	6½	6	6½	5½	6	.....	.....
" " evaporated	9	9½	9½	10½	9½	10	.....	10½
Cal. Evaporated Fruits—								
Apricots, 25-lb. boxes	.....	.....	17	18	16	18	19	19½

PROVISIONS

Dry Salted Meats—								
Long clear bacon	.....	.....	7	7¼	.....	.....	.....	8½
Smoked Meats—								
Breakfast bacon	10½	11	10½	11½	.....	.....	.....	11½
Rolls	.....	9	8	8½	9½	10	.....	10½
Hams	10½	12	.....	10½	10½	12	.....	11
Shoulder hams	.....	10	7¾	8	8	9	.....	9¼
Backs	.....	.....	10	11	.....	.....	9¾	10
All meats out of pickle 1c. less.								
Barrel Pork—								
Canadian heavy mess	15 00	15 50	13 50	14 50	14 00	15 00	16 00	17 00
" short cut	.....	.....	15 00	15 50	15 00	15 50	16 50	17 50
Clear shoulder mess	.....	.....	12 00	12 50	14 00	14 50	.....	.....
Plate beef	.....	.....	.....	11 50	13 50	14 50	.....	.....
Lard, tierces, per lb	.....	6¾	.....	6¾	6½	6¾	9	9½
Tubs	6¾	7	.....	7	7	7½	.....	.....
Pails	.....	.....	.....	7¼	7¼	7½	.....	9
Shortening, in 60-lb. tubs	.....	.....	7¼	7½	.....	7¼	.....	.....

TWO SUMMER SPECIALTIES.

"Crystal Maize" Corn Starch

For dainty and delicious desserts.
Refined in crystal spring water.

Celluloid Starch

(REQUIRES NO COOKING)

For brilliant laundry finish.

The *Brantford Starch Co.*, Limited

BRANTFORD, ONT.

COFFEE

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Green—								
Mocha	24	29	23	28	25	30	24	25
Old Government Java	27	31	22	30	25	30	24	25
Rio	10	11	7½	12	12	13	8¾	9½
Plantation Ceylon	29	31	26	30	29	31	.....	.....
Porto Rico	.....	.....	22	25	24	28	.....	.....
Gautemala	.....	.....	22	25	24	26	.....	.....
Jamaica	18	22	15	20	18	22	.....	.....
Maracaibo	13	15	13	16	13	15	.....	.....

NUTS

Brazil	12	13	12½	13	12	12½	... ..	.....
Valencia shelled almonds	28	30	28	30	.....	.....	.....	.....
Tarragona almonds	12	15	12	14	11	12	.....	.....
Peanuts (roasted)	6½	9½	9	10	9	10	.....	.....
" (green)	5½	8	7	9	.....	.....	... ..	....
Cocoanuts, per sack	3 00	3 50	.....	3 75	3 50	4 00	.....	.....
" per doz	.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts	12	12½	12	13	12	13	.....	....
Marbot walnuts	.....	11	.....	.....	9	10	.....	.....
Bordeaux walnuts	7	8	.....	.....	9	10	.....	.....
Sicily filberts	7¾	8½	8½	9	8	10	.....	.....
Naples filberts	10	11	10	11	10	11	.....	.....
Pecans	10	11	10	11	11	12	.....	.....
Shelled Walnuts	.....	25	25	28	.....	.....	.....	.....

RICE, SAGO, TAPIOCA, MACARONI

Rice—Standard B	3 25	3 35	3¾	3⅞	3 25	3 40	4⅛	4¼
Patna, per lb	.....	.....	4¾	5	5	6	.....	.....
Japan	.....	.....	5½	6	5	6	.....	5
Imperial Seeta	.....	.....	4⅞	5½	5	6	.....	.....
Extra Burmah	.....	.....	4¼	4⅜	4	5	.....	.....
Java, extra	.....	.....	6	6½	6	7	.....	.....
Sago	3¾	4½	3½	4½	5	6	.....	5
Tapioca	3¾	4½	3½	4	5	6	.....	5
Macaroni, dom'ic, per lb., bulk	.....	.....	.....	7½	.....	.....	... ..	.....
" imp'd, 1-lb. pkg., French	.....	.....	9	10	.....	.....	.... .	.....
" " " Italian	.....	.....	11	12½	.....	.....	.....	. . .

SODA

Bi-carb, standard, 100-lb. keg	2 25	2 50	2 25	2 50	1 85	2 00	2 00	2 50
Sal soda, per bbl	70	75	70	80	85	90	. ....	1¾
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes	13	15	12	14	14	15	.....	15
" in 5-lb. cans	14	17	14	15	15	16	.....	.....
" whole	11	12	11	13	12	13	.....	15
Pepper, white, ground, in kegs, pails, boxes	20	23	18	24	24	26	.....	35
" " 5-lb. cans	20	23	20	26	20	22	.....	.....
" " whole	19	25	19	25	20	22	.....	.....
Ginger, Jamaica	19	25	18	25	20	25	.....	.. ...
Cloves, whole	12	30	14	35	18	20	.....	.....
Pure mixed spice	25	30	25	30	25	30	.....	.....
Cassia	20	40	20	40	16	20	.....	25
Cream tartar, French	26	27	24	25	20	22	.....	.....
" " best	28	30	25	30	25	30	.....	.....
Allspice	13	17	13	16	16	18	.....	20

PETROLEUM

	Montreal, Quebec.		Toronto.		St. John, Halifax.		Manitoba and B.C.	
Canadian	.....	12	.....	14	15½	16½	... .	.....
Sarnia water white	12	13	.....	15	16½	17½	.....	.....
Carbon safety	.....	17	.....	.....	.....	.....	.....	.....
American water white	17	17½	.....	16½	18	18½	.....	.....
Pratt's Astral	18	19	.....	18	.....	.....	.....	.. ...

TEAS

Black—								
Congou—Half-chests Kaisow, Mouiug, Paking	12½	60	12	60	11	40	... ..	.....
Caddies Paking, Kaisow	17	40	18	50	15	40	.....	.....
Indian—Darjeelings	35	55	35	55	30	50	.....	.....
Assam Pekoes	20	40	20	40	18	40	.....	.....
Pekoe Souchong	18	25	18	25	17	24	.....	.....
Ceylon—Broken Pekoes	35	42	35	42	34	40	.....	....
Pekoes	20	30	20	30	20	30	.....	.....
Pekoe Souchong	17½	40	17	35	17	35	.....	.....
China Greens—								
Gunpowder-Cases, extra first	42	50	42	50	.....	.....	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....	.....	.....
Half-chests, ordinary firsts	22	38	22	38	.....	.....	.....	.....
Half-chests, seconds	17	19	17	19	.....	.....	.....	.....
" thirds	15	17	15	17	.....	.....	.....	.....
" common	13	14	13	14	.....	.....	.....	.....
Pingsueys—								
Young Hyson-½-chests, firsts	28	32	28	32	30	40	.....	.....
" seconds	16	19	16	19	.....	.....	... ..	.....
Half-boxes, firsts	28	32	28	32	.....	.....	.....	.....
" secouds	16	19	16	19	.....	... ..	.....	.....
Japan—								
½-chests, finest May pickings	38	40	38	40	.....	.....	.....	.....
Choice	32	36	32	36	.....	.....	.....	.....
Finest	28	30	28	30	.....	.....	.....	.....
Fine	25	27	25	27	.....	.....	.....	.....
Good Medium	22	24	22	24	.....		.....	.....
Medium	19	20	19	20	.....	.....	.....	.....
Good common	16	18	16	18	.....	.....	.....	.....
Common	13	15	13½	15	.....	.....	.....	.....
Nagasaki, ½-chests Pekoe	16	22	16	22	.....	.....	.....	.....
" " Oolong	14	15	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	16	19	.....	.....	.....	.....
" " Siftings	7½	11	7½	11	.....	.....	.....	.....

WOODENWARE

Pails, No. 1, 2-hoop	.....	.....	.....	1 55	.....	1 55	.....	. ....
" " 3-hoop	.....	.....	....	1 70	.....	1 70	.....	.....
" half grained	.....	.....	.....	1 40	.....	1 40	.....	.....
" quarter, jam	.....	.....	90	1 08	90	1 08	.....	.....
" candy, and covers	.....	.....	2 25	2 65	2 25	2 65	.....	.....
Tubs, No. 0	.....	.....	.....	5 50	.....	5 50	.....	.....
" " 1	.....	.....	... ..	7 00	.....	7 00	.....	.....
" " 2	.....	.....	.....	6 00	.....	6 00	.....	.....
" " 3	.....	.....	. ....	5 00	.....	5 00	.....	.....

QUITE A SENSATION

has been caused among handlers of **OWL BRAND CONDENSED MILK** on account of a Toronto firm advertising it to retail at 10c. per tin.

In explanation, we beg to say this is a special size put up for picnics and small parties, and is a great seller.

Canada Milk Condensing Co., Limited
ANTIGONISH, N.S.

Manufacturers of the celebrated
Owl Brand Condensed Milk.

Can be had of leading
OTTAWA
TORONTO
HAMILTON and
LONDON JOBBERS

SOLD FROM *ATLANTIC TO PACIFIC*

FAC SIMILE OF CASK LABEL.

PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.
Toronto—J. Westren & Co, 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

CHAT WITH A CARBERRY MAN.

Mr. W. A. Fairley, of Carberry, Man., was in Toronto for a few days this week. He is a son of Mr. J. Fairley, with whom he and two other brothers are associated in carrying on a general business in Carberry.

The business was started about six years ago, and is gradually expanding. The firm has a grocery, crockery, and dry goods branch, and a bake shop, and each member of the firm has charge of one of these branches.

The firm is at present experimenting with a view to doing a trade with British Columbia, both in the mining districts and the Coast cities, in pickled eggs. With this end in view, it is now putting large quantities of eggs into pickle.

"Poultry is becoming an important industry in our part of the Province," replied Mr. Fairley to a question. "Some of the farmers have most elaborate places for their poultry."

Mr. Fairley also informed me that his firm was also experimenting with a system for keeping apples over the winter till the spring. "We kept a few barrels over last winter, and they did all right," he explained.

When Mr. Fairley came East, he was alone; but he will not so return. On the 21st inst. he was married in Owen Sound to a young lady of that place, and the happy couple are now spending their honeymoon visiting points in Eastern Ontario. Mr. and Mrs. Fairley return home by way of Chicago, St. Paul, etc.

PERSONAL MENTION.

Mr. C Ryan, formerly traveler for Badgerow & Scott, has taken a situation with The Wilson-Lytle-Badgerow Co., and will cover the ground north and west of Toronto.

Mr. Marc. A. Guggenheimer, of Buffalo, representing the Van Camp Packing Co., Indianapolis, Ind., is in Toronto this week in the interest of his company. It is about a year since The Van Camp Packing Co. introduced its canned soups, pork and beans, etc. to the Canadian market, and Mr. Guggenheimer reports that there has been a steady improvement in trade.

GROCERY GUILD MATTERS.

A few weeks ago, it will be remembered, H. P. Eckardt & Co. withdrew from the sugar agreement. On Friday last they withdrew from membership in the guild. There was a rumor to the effect that another Toronto firm had withdrawn, but the firm in question denies it has withdrawn. THE CANADIAN GROCER has been informed that the Montreal Guild is likely to be strengthened by the admission of a couple of houses to membership. One is said to have already applied for membership.

VISIT FROM A COGNAC MERCHANT.

Mr. D. Richard, a son of the senior partner of the firm of Ph. Richard & Co., the well-known cognac firm of St. Jean-d' Angely, France, was in Toronto a few days last week in the interests of his firm. He was accompanied by Mr. Eedy, the western representative of Laporte, Martin & Cie., Montreal.

It was Mr. Richard's first visit to Western Canada, although he has made two journeys to Montreal.

He said his firm's trade with Canada was gradually increasing, and hoped that with the inauguration of the direct steamship service between Canada and France, the increase would be still more marked, lower freight rates being expected.

WILL VISIT THE BRITISH MARKET.

W. J. Marshall, of Rutherford, Marshall & Co., commission produce dealers, Toronto, left on Wednesday for New York, from whence he will sail for Great Britain on the steamer Lucania, on Saturday. The export business of this firm has developed very largely in the last couple of years, and Mr. Marshall will visit London, Liverpool, Glasgow, Bristol and Manchester in the interest of this trade. He will also visit several points on the continent. The whole trip is expected to accupy six weeks' time.

BARBADOES MOLASSES

The "Sunlight" arrived this week direct from Barbadoes with a cargo of **Choice Molasses** shipped by Messrs. Jas. A. Lynch & Co. Quality **Second to None** and packages in first-class order.

Insist upon getting **Molasses** imported direct on account of the **quality** being **superior.**

If you have not already ordered all you require for the next six months write to us and we will supply you at reasonable prices.

Sugars Are you aware that we are not in the sugar combine? If not, write and ask us for our prices and we will prove it to you.

L. CHAPUT, FILS & CIE., Wholesale Grocers **Montreal.**

Down with the "Sugar Combine"

Open Prices are always in favor of Independent Buyers.

Down with the Equalized Freight Rates System.

Why pay a profit to anybody on the freight of your Sugars? Buy your sugars **F.O.B. MONTREAL,** and pay your own freight. Our Prices are not governed by "The Dominion Wholesale Grocers' Guild," or any other organization.

We are free to sell our Sugars at the Prices we see fit.

COMPETITION IS THE LIFE OF TRADE

We can **meet** and **stand Competition, WE SEEK IT.**

Argo Gloss Starch

Bulk	-	Boxes 50 lbs., 4c.	per lb.
3-lb. Cartons,		Boxes 48 lbs., 4¾c.	per lb.
1-lb. Cartons,		Boxes 40 lbs., 5c.	per lb.

HUDON, HEBERT & CIE.

MONTREAL.

Everybody is Drinking

CEYLON AND INDIAN

Machine-Made

TEAS.

Are you selling them?

If not, start at once. It will pay you and help build up your tea trade.

They are the Purest, Cleanest, Healthiest and most profitable Teas to handle.

TRY THEM AND BE CONVINCED.

TO THE TRADE

Our ***BRUSH FACTORY*** is now in full operation and we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes will soon be ready. Please write for catalogue, prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL. MONTREAL. TORONTO.

Quebec,	Hamilton,	London,	Kingston,	St. John, N.B.,
Halifax,	Winnipeg,	Victoria,	Vancouver,	St. John's, Nfld.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

WM. CHAMBERLIN, general merchant, Hamilton, has assigned to David C. Haig.

Auguste Philippon, grocer, St. Everist, Que., is offering 30c. on the dollar.

John Bidgood, general merchant, Fernie, B.C., has assigned to Stephen F. Wallace.

Jones Bros., general merchants, Belliveau Cove, N.S., are offering 20c. on the dollar.

The stock of Thomas Ellis, grocer, Halifax, has been taken possession of under bill of sale.

Joseph Ganter, cigar and tobacco dealer, Niagara Falls, Ont., has assigned to Arthur F. Crow.

John J. Campbell, general merchant, Black Cape, Que., has assigned to John McD. Hains.

J. J. & D. L. Campbell, general merchants, New Richmond, Que., have assigned to John McD. Hains.

Assignment has been demanded of Beaucage & Co., general merchants and contractors, St. Alban, Que.

Eliza J. and George Moore, fruit dealers, Souris, Man., have assigned in trust to The Macpherson Fruit Co., Limited.

PARTNERSHIPS FORMED AND DISSOLVED.

Partnership has been registered by Leduc & Frere, general merchants, St. Tite, Que.

Saunders & McLearn, seedsmen, Halifax, have dissolved, Alfred Saunders continuing.

George Robb, grocer, etc., Knowlton, Que., has admitted his son G. H. Robb under the style of Geo. Robb & Son.

Caie & Wilson, wholesale grocers and commission dealers, St. John, N.B., have dissolved, James P. Caie continuing.

Daniel Lacy, general merchant, Egansville, Ont., has admitted John P. Lacy under the style of Daniel Lacy & Son.

Oscar Robert and Leopold Bernier have registered parthership under the style of Robert & Bernier, grocers, Montreal.

Dionis and Josephat Dupont have registered partnership uuder the style of Dupont & Frere, general merchants, St. Flore, Que.

New copartnership has been registered by Ephraim Phillips and Creal McArthur under the style of E. Phillips & Co., general merchants, Tyne Valley, P.E.I.

SALES MADE AND PENDING.

H. W. Scott, grocer, Toronto, has sold out.

Joseph Ball, baker, Victoria Harbor, Ont., is advertising his business for sale.

The assets of L. Jutras, general merchant, Richmond, Que., have been sold.

The assets of Henry Swain & Son, cigar manufacturers, St. Johns, Que., are advertised for sale.

The stock of J. O. A. Deguire, general merchant, Glen Robertson, Ont., has been sold at auction.

CHANGES.

Andre Carriere, general merchant, St. Eugene, Ont., is giving up business.

Octave Charland has registered as proprietor of Mailhot & Co., bakers, Gentilly, Que.

J. Cleghorn & Son, fruit and fish dealers, etc., Toronto, have sold out to James Caldwell.

George Henry & Co., fruit dealers, etc., Listowel, Ont., have sold out to Arthur George and James Kay.

FIRES.

The stock of C. A. Drolet, grocer, Que., has been damaged by fire ; insured.

The stock of A. F. Ferreira, grocer, Vancouver, has been damaged by water.

CANADIAN PRODUCTS WANTED.

The following were among the inquiries relating to trade matters which have lately been received at the High Commissioner's Office in London.

A Scotch house desirous of extending their trade in jute yarns in Canada, ask for names of Canadian rope and twine makers and carpeting and mat manufacturers.

An inquiry has been received for a good manufacturer of dining-tables made from birch, spruce, and basswood, in quantities, and shipped in the white.

Inquiry is made for shippers of hickory suitable for golf sticks, in lengths of 44 inches by ⅞ inches square. The goods are required immediately for wholesale trade.

A London firm inquire for the names of shippers of fresh Canadian salmon (frozen), as they are in a position to take considerable quantities. They also ask for the name of a reliable shipper of fruit pulps.

An inquiry has been received through the medium of the Consul-General for Spain for the names of the principal fruit brokers in the larger Canadian cities.

Agents in the large centres are required for the sale of real Irish frieze ulster coats made by a firm in Ireland.

[Information in regard to any of the above items sent to the office of THE CANADIAN GROCER will be forwarded to destination.—THE EDITOR.]

FRUIT IN WELLINGTON COUNTY.

The indications are that the apple crop in the county of Wellington this year will be light, but there is likely to be an abundance of small fruits, such as gooseberries, raspberries, currants, etc. The raspberries have developed wonderfully this season, and will be ready for picking in the course of a couple of weeks, if the weather continues favorable. Only a fair crop of plums and pears is promised.—Herald, Guelph.

TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good
Royal Oak... } Smoking

Free Trade...
Currency..... } Chewing

EMPIRE TOBACCO CO., Limited

Granby, Que.

See Prices Current.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.
SMILAX, bright pounds.
HOLLY, bright, 3's and 8's.
BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.
MARIGOLD, ROUGH and READY, 8's.
CLOVER, Double Thick, 8's.
BANNER, SOLACE, 13's

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.
80 to 94 Papineau Ave., MONTREAL

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

ASK FOR
MOTT'S

Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS:—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.

(Size 14¼ x 12 Inches.)

THE DRESDEN CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti	$ 3.60
30 Packages Pepsin Tutti Frutti	1.50
72 Bars Globe Fruit	3.60
	8.70
The Dresden Clock, Gold Finished	6.50
	15.20

PRICE, COMPLETE, $7.00.

ADAMS & SONS CO.
11 and 13 Jarvis Street, - TORONTO, ONT.

MONSOON

INDO-CEYLON TEA

We own and control thousands of acres of the best tea-producing land in India and Ceylon, and most people know that the best teas in the world come from these countries.

Monsoon is not best merely because it looks best—tea isn't grown for looks. The soil of Ceylon and India is peculiarly adapted for the growing of tea, it gives a flavor and lusciousness to the leaves which is got from no other soil in the world.

Drop a post card for an assorted case of Monsoon, you will never regret it.

THE MONSOON TEA CO.
Toronto and Montreal.

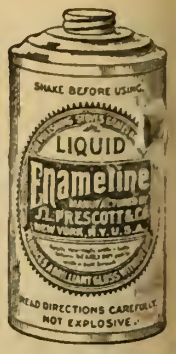
MONSOON

INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH

PASTE.



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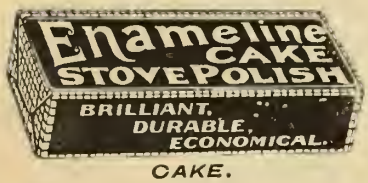


CAKE.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ARRIVALS of Havana pineapples in New York from the beginning of the shipments in April to and including June 24 were, according to statistics posted by the Fruit Buyers' Union, 59,000 barrels, while of Bahamas, during the same period, the receipts were 42,000 dozen.

Gallon apples are very closely cleaned up on the spot, the few remaining being in the hands of two or three holders. The market is advancing, and up to $3 has been paid for lots of 500 cases.

Cable advices from W. P. Leacock & Co., Barbadoes, to John Farr reported the following: Molasses, 14c., and $4 for puncheons first cost, but not including charges. Holders demand 1c. more; present unsold stock very small.

PUGET SOUND SOCKEYE TALLS.

It is reported that prices on the basis of $1.10 for talls have been made on Puget Sound sockeye salmon by the representatives of one of the largest concerns on the Coast.—N. Y. Journal of Commerce.

THE SOUTHERN PEA PACK.

The chief feature of interest is the uncertainty as regards delivery of new pack Southern peas owing to the light output. Southern pea-packing seems to be done, but it is understood that some of the packers will try to fill out their contracts by buying unlabeled stock in New York State. It is even intimated that they may go West to secure the goods. The pack of marrow fats has been very light. At the prices now demanded for Southern peas little or no business seems possible, New York packers are busy putting up stock and they look for a good output as a result of the recent rains, but the possibility of damage by insects is great, and it is held in some quarters that the output may be considerably shorter than estimated. Western crops at present promise well, but they, too, it is held, may be attacked by the insect pest which did such great damage in the South, as, according to the latest advices, it is making its way rapidly to the West and North.

The condition of the pea-packing industry in Baltimore has made an opening for Wisconsin goods, which is being taken advantage of by packers who have never before put goods into this market.—N. Y. Journal of Commerce.

OUTLOOK FOR CALIFORNIAN AND FRENCH PRUNES.

Regarding the situation in prunes in California The California Fruit Grower of June 17 says: "We are able to report a little better feeling in the prune market, but still no wholesale demand or movement. Prices remain about the same, as the bulk of the prunes are in the hands of three large holders. Quotations are nominally 3c. for outside and 3¼c. for Santa Clara prunes, basis price, f.o.b. in bags. The growing crops look very promising. The rains of two weeks ago made a decided change for the better. Our latest advices from Bordeaux, France, report prunes dropping badly, with the outlook for about one-third of an average crop, or, say, 33,000,000 lb. of cured fruit for season of 1899."

RULES FOR COMPUTING INTEREST.

The following, from an exchange, will be excellent rules for finding the interest on any principal for any number of days. When the principal contains cents, point off four places from the right of the result to express the interest in dollars and cents. When the principal contains dollars only, point off two places:

Four per cent.—Multiply the principal by the number of days to run, and divide by 90.

Five per cent.—Multiply by number of days, and divide by 72.

Six per cent.—Multiply by number of days, and divide by 60.

Seven per cent.—Multiply by number of days, and divide by 52.

Eight per cent.—Multiply by number of days, and divide by 45.

Nine per cent.—Multiply by number of days, and divide by 40.

Ten per cent.—Multiply by number of days, and divide by 36.

Twelve per cent.—Multiply by number of days, and divide by 30.

Fifteen per cent.—Multiply by number of days, and divide by 24.

Eighteen per cent.—Multiply by number of days, and divide by 20.

Twenty per cent.—Multiply by number of days, and divide by 18.

Twenty-four per cent.—Multiply by number of days, and divide by 15.

Four millions of salmon trout and whitefish fry have been deposited in the various lakes and rivers in Ontario and Quebec.

Good in Any Climate Wherever There Are Flies.

TANGLEFOOT SEALED STICKY FLY PAPER.

Ask Your Jobber.

Pickling Season

will soon be on.

Our New Samples of High-Grade Pickling Spice, clean and properly proportioned, are now ready. See our Samples before you buy.

All other Spices, Extracts, Coffees, Ocean Wave Baking Powder, etc.

Hamilton Coffee & Spice Co., Limited, Hamilton, Ont.

New Season's Jams. All Sound, Ripe Fruit.

Prices just in for 1899 goods.

SOUTHWELL'S KENTISH FRUIT JAMS

are the **finest** of the **fine.**

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

Current Market Quotations for Proprietary Articles

June 29, 1899.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2½ lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—

ize 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, ½ "	14 00

Diamond— W. H. GILLARD & CO

1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " "	1 25
¼ lb. tins, 4 " "	0 75

THE F. F. DALLEY CO.

Silver Cream, ¼ lb. tins, 4 to 6 doz. per doz cases	$0 75
English Cream, ½ lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, ¼ lb. tins, 4 to 6 doz. cases	0 55
½ lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
½ lb. jellies	1 25
1½ lb. jellies	2 25
1½ lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ " 4 " "	75
½ " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.

¼ lb. tins, 4 doz. in case.....per doz. $	75
½ " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
35 lb. pails "	16

WHITE SWAN BAKING POWDER.

¼ lb. tins, 3 doz. in case.....per doz...	0 80
½ " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.

Queen Baking Powder, ½-lb. tins	1 20
" " 1-lb. tins	2 15

BLACKING.

P. G. FRENCH BLACKING

No.		per gross
4,	¼ grs. bxs...	$4 00
6,	½ " ..	4 50
8,	½ " ..	7 25
10,	⅞ " ...	8 25
10,	Jet Enamel..	8 25

CARR & SONS.

	per gross
No. 2—¼ gross boxes	2 70
No. 4—¼ gross boxes	5 75
No. 5—¼ gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, ¼ gross cases	$9 00
No. 2 Spanish " " "	3 60
No. 3 " " " "	4 50
	per doz.
No. 5 Spanish Blacking ¼ gross cases	7 20
No. 10 " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

	per gross
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	Per Gross
Sunlight Lead Bar 6's	$2 25
Packed in ½ gross cases	
Sunlight Liquid, ¼ gross cases...	10 80
Moody's Black Lead 3's	4 25
½ gross case	
Reliable Stove Pipe Varnish ¼ gross cases 6-oz. bottles	14 40
Quickshine Pipe Varnish ¼ gross cases pressed top tins.	12 00
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in ¼ gross cases. French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking— in ¼ gross cases.

Reliable French Blacking, No. 5	9 00
" " No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1½	4 25
Patent Leathe Polish No. 1½	9 00
Waterproof Dublin No, 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06½

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 "	0 03

BLUE.

KEEN'S OXFORD.

	per lb
Per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY doz. net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 300 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

41 Years.

41 years is a long time to maintain one position in the Starch business in Canada, namely—**at the head.** During that time competition has invited a lowering of prices at the expense of quality, but we believed then, and believe now, that "quality" in Starch, as in everything else, is the corner-stone of a successful business.

We have kept abreast of the times. We have always tried to improve even on our best efforts of the past.

"Edwardsburg"

and "Benson" are so closely identified with the Starch business of Canada that the names have become household words. It is your privilege of course to experiment with "new things," but it costs money and loses trade for you. The housekeepers of Canada have **confidence** in the names "Edwardsburg" and "Benson"—41 years have proved it with

Benson's Prepared Corn and Edwardsburg Silver Gloss Starch.

Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42½
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 snd 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	40

FRY'S.

Chocolate—	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ½ s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s, 14lb. bxs.	0 24
	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½ s, "	4 50
" 1 lbs. "	8 25
Homeopathic, ¼'s, 14lb. boxes	
" ½ lbs. 12 lb. boxes	

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases	0 27
¼ & ½ lb. " " " "	0 27½
¼ " " " " "	0 28
" " 5 " "	0 29
⅛, ¼ & ½ " 10 " "	0 29
⅛ " " 5 10 15 "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, ¼ lbs.		29
" " ½ lbs.		28

CHEESE.

MacLaren's Imperial—	Per doz
Large size jars	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO. per lb

Mocca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend		0 32
Jersey "		0 29
Rajah "		0 20
Old Government Java	0 28	0 30
Maracaibo	0 18	0 2
West India	0 16	0 18
Rio, choice		0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

	per doz.
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts. 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1	oz. Bottle, per doz.	0 90
2	" " "	1 50
2½	" " "	2 00
4	" " "	3 00
8	" Bottle "	6 00
4	" Glass Stop'r "	4 00
8	" " "	6 00

P. O. FLAVORINO EXTRACTS

8 oz. Glass Stopper bott.	$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND OROATS.

	per doz
Patent Barley, ½ lb. tins	1 2
" " 1 lb. tins	2 2
" Groats, ½ lb. tins	1 2
" " 1 lb. tins	2 2

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

	per doz
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs		1 30
" " 6-lb. "		2 60
Flexman " 3-lb. "		1 30
" " 6-lb. "		2 60

GELATINES.

COX'S

2's	1 10
4's	1 10
Quart size,	2 22

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Gregg's Shorthand, per month, $4.00; Isaac Pitman's Shorthand, per month, $8.00; Telegraphy, per month, $8.00; Bookkeeping and Business Practice, per course, $35.00; Bookkeeping and Business Practice, per month, $5.00; Penmanship, per month, $3.00; Night School, per month, $3.00; Private Lessons, each, $1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

Helps to Good-Will

A broom is a small thing but it can do your trade a lot of harm or good, as you elect.

The woman who buys a broom that hasn't this guarantee "your money back if not satisfactory," isn't liable to be wholly satisfied with the broom—or you. We find that every grocer who handles our brooms increases his orders each year. He has to keep the good-will of his customers to do that.

There's only one conclusion we can draw—Boeckhs' Brooms satisfy.

Boeckhs' Brooms

Free Illustrated Book for a postal.

Boeckh Bros. & Company, Mfrs.

Toronto, Ont.

Montreal Branch: 1 and 3 DeBresoles Street. Agencies at Winnipeg. Halifax, Vancouver, Glasgow.

Fine JAPAN RICES

JAPAN GLACE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS, MONTREAL.

The "Star Brand"

—of—

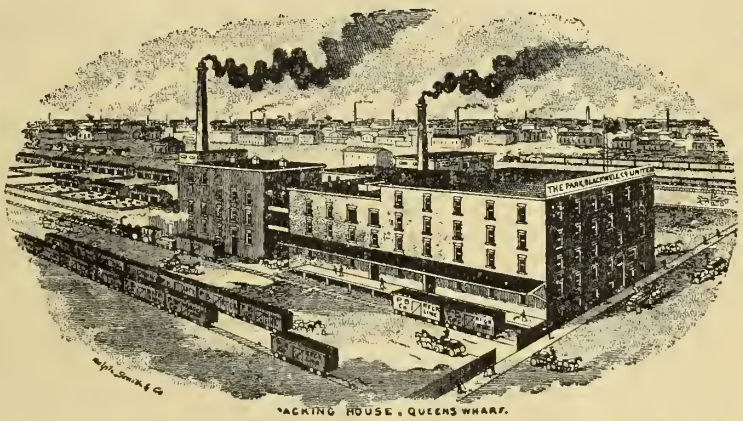
Pails, Tubs, and General Woodenware is always reliable.

BOECKH BROS. & COMPANY

Selling Agents, **Toronto, Ont.**

WM. CANE & SONS, Limited

Manufacturers, **NEWMARKET.**



Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED, Pork and Beef Packers, TORONTO

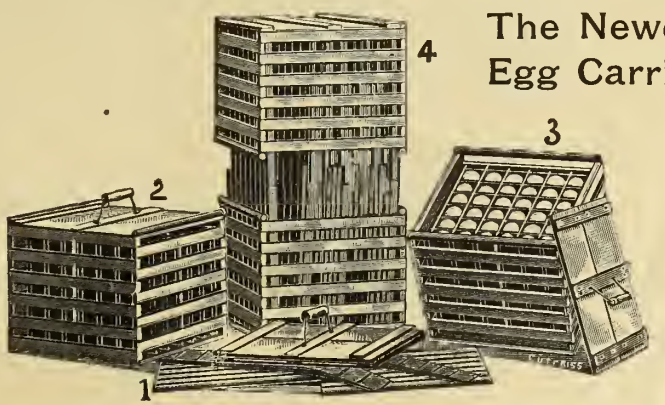


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

The Newest and Best Egg Carrier Out.

The

Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of the question.
Handy for carrying anything with fillers removed.

Made exclusively by
The . . .
Dowswell Manufacturing Co., Limited,
HAMILTON, CANADA.

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S OOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

All the above in 1 lb. clear glass pots

P. O. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINOS.

Chocolate 2 doz. cases $1.25 per doz.
Lemon, white, pink, canary and Kerneline 2 doz. cases $1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars; 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06¼
7-lb. wood pails, 6 " " "	0 06¼
14-lb. wood pails, per lb.	0 06¼
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
Purity "Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25

per doz

F. D., ¼ lb. tins	0 85
" ½ lb. tins	1 45

FRENOH MUSTARD

Crown Brand—(Greig Mfg. Co.)

	per gross.		per gross
Pony size	$ 7 50	Beer Mug	16 20
Small Med.	7 50	Tumbler	11 50
Medium	10 80	Cream Jug	21 00
Large	12 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ½ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07¼
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs. (containing 60 pkgs.), per box, $3.00
Case of ½ lbs. (containing 120 pkgs.), per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00
Case of 5c. pkgs (containing 96 pkgs), per box, $3.00

SOAP

JOHN TAYLOR & CO

Eclipse (Twin-har), per box $4 00
Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.

"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.

1 box and less than 5 ..... $4 00
5 boxes and upward. 4 00
Freight prepaid on 5 box lots.

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $12.00.
Maypole Soap, black per grs., $18.00.
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STAROH CO., LTD

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05-¼
No. 2 " " 3-lb. "	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White, bbls. and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7½

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 08
Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.

KINGSFORD'S OSWEOO STAROH.

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 0 05½
PURE	40-lb. boxes 1-lb. pack. 48-lb. " 16 3-lb. boxes	0 07 0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 7½
	Pure	0 6½

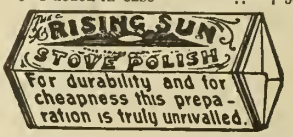
THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4¼
Acme Gloss, 1-lb. cart. 40 lb. box	0 4¾
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05¼
4 lb. canisters, cases 48 lbs.	0 5¼
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
1 lb. fancy cartoons, cases 30 lbs.	0 07
6 lb. trunk, brass catch, 8 in case	0 07
6 lb. trunk lock and key, 8 in case	0 07¾
6 lb. enamelled tin, 8 in cases	0 07
Kegs, extra large crystals, 100 lbs	0 06

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 07½
Canadian Electric Starch—
40 packages in case 3 00
Celluloid Starch—
bxs. 45 cartons per case 3 50
Culinary Starch—Chal-Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04½
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0 06

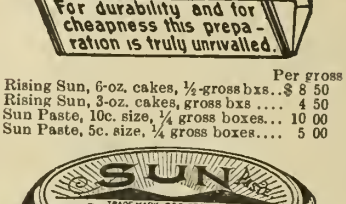
STOVE POLISH.

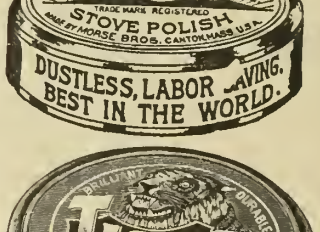
No. 4—3 dozen in case (net cash) . $4 50
6—3 dozen in case " " .. 7 50



Per gross

Rising Sun, 6-oz. cakes, ½-gross bxs.	$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00





Tiger Stove Polish, ¼ gross boxes, large. per gross, $7.20: small, per gross, $4.50.

	per doz
Stovepipe Varnish, 4 oz. bottles	1 00
" 6 oz. bottles	1 75
Boston Brunswick Black, 8 oz. bot's.	

SILVERINE. Per gross.
No. 4—5c. size $3 85
No. 6—8c. size 5 50
No. 8.—10c. size 6 60

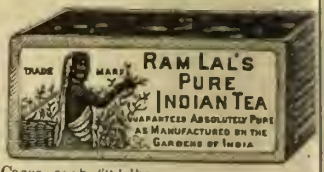
TEAS.

SALADA OZYL

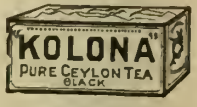
	Wholesale.	Re
Brown Label, 1's and ½'s	0 20	
Green Label, 1s and ½s	0 22	
Blue Label, 1s and ½s ad ¼s	0 30	
Red Label, 1s and ½s	0 36	
Gold Label, ½s	0 44	

Terms, 30 days net.

RAM LAL'S lead packages.



Cases, each 60 1-lbs.	0 3
" " 60 ½-lbs. / " " 30 1-lbs.	0 3
" " 120 ½-lbs	0 3



Ceylon Tea, in 1-lb. and ½-lb lead packs black or mixed.

Black Label, 1-lb., retail at 25c.	0 1
" ½-lb., " " "	0 2
Blue Label, retail at 30c.	0 2
Green Label " 40c.	0 2
Red Label " 50c.	0 3
Orange Label, retail at 60c.	0 4
Gold Label, " 80c.	0 5

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

	Wholesale	Ret
Red Label, 1-lb. and ½'s	0 35	0 5
Blue Label, 1-lb. and ½'s	0 28	0 4
Green Label, 1-lb.	0 18	0 2
Green Label, ½'s	0 19	0 2
Japan, 1's	0 19	0 2

LUDELLA CEYLON, 1' AND ½'S PKOS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13¾ oz. bars, spaced 9s, (10½ to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10⅔ oz. bars, spaced 8s, (12 to the lb)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 bxs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.	per do
Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex	2 50

Matches—	5-Case Lots.	Single Case
Telegraph	$3 00	$3 20
Telephone	2 80	3 00
Tiger	2 65	2 85
Empire, (slide box)	2 25	2 35
Safety, Capital	2 75	2 85
Parlor, Eagle, 200's	1 30	1 40
" 100's	1 50	1 60
" Victoria	2 50	2 60
" Little Comet	2 00	2 10
Flamers	2 25	2 35
" (wax stems)	3 20	3 30

BOECKH BROS. & COMPANY.	Per doz
Washboards, Leader Globe	1 45
" Improved Globe	1 50
" Standard Globe	1 60
" Solid Back Globe	1 70
" Jubilee (perforated)	2 20
" Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case) 2 6

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